### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 21, 2015

### United Community Banks, Inc.

(Exact name of registrant as specified in its charter)

<u>Georgia</u> (State or other jurisdiction of incorporation) <u>No. 001-35095</u> (Commission File Number) No. 58-180-7304 (IRS Employer Identification No.)

125 Highway 515 East <u>Blairsville, Georgia 30512</u> (Address of principal executive offices)

Registrant's telephone number, including area code: (706) 781-2265

<u>Not applicable</u> (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240-13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

On January 21, 2015, United Community Banks, Inc. (the "Registrant") issued a news release announcing its financial results for the quarter ended December 31, 2014 (the "News Release"). The News Release, including financial schedules, is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference. In connection with issuing the News Release, on January 21, 2015 at 11:00 a.m. ET, the Registrant intends to hold a conference call/webcast to discuss the News Release. In addition to the News Release, during the conference call the Registrant intends to discuss certain financial information contained in the Fourth Quarter 2014 Investor Presentation (the "Investor Presentation"), which will be posted to the Registrant's website at www.ucbi.com. The Investor Presentation is attached as Exhibit 99.2 to this Current Report on Form 8-K and is incorporated herein by reference.

The presentation of the Registrant's financial results includes core earnings measures, which are measures of performance determined by methods other than in accordance with generally accepted accounting principles, or GAAP. Management included non-GAAP core earnings measures because it believes they are useful for evaluating the Registrant's operations and performance over periods of time, and uses core earnings measures in managing and evaluating the Registrant's business and intends to refer to them in discussions about the Registrant's operations and performance. Core earnings measures exclude credit related costs such as the provision for loan losses and foreclosed property expense, securities gains and losses, income taxes and other items of a non-recurring nature. Core earnings measures may provide users of the Registrant's financial information with a meaningful measure for assessing the Registrant's financial results and comparing those financial results to prior periods.

Core earnings measures should be viewed in addition to, and not as an alternative to or substitute for, the Registrant's performance measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP performance measures that may be presented by other companies.

| Item 9.01      | Financial Statements and Exhibits.         |
|----------------|--|
| (d)            | Exhibits                                   |
| Exhibit<br>No. | Description                                |
| 99.1           | News Release, dated January 21, 2015       |
| 99.2           | Investor Presentation, Fourth Quarter 2014 |
|                |  |

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### UNITED COMMUNITY BANKS, INC.

By: /s/ Rex S. Schuette

Rex S. Schuette Executive Vice President and Chief Financial Officer

Date: January 21, 2015





For Immediate Release

For more information: Rex S. Schuette Chief Financial Officer (706) 781-2266 <u>Rex Schuette@ucbi.com</u>

### UNITED COMMUNITY BANKS, INC. REPORTS NET INCOME OF \$18.2 MILLION FOR FOURTH QUARTER 2014, UP 15 PERCENT FROM A YEAR AGO

- · Earnings per diluted share of 30 cents, up 36 percent from fourth quarter of 2013
- · Loans up \$103 million, or 9 percent annualized
- · Net interest margin stabilizes at 3.31 percent
- · Operating efficiency improves to 57.5 percent on strong revenue growth

BLAIRSVILLE, GA – January 21, 2015 – United Community Banks, Inc. (NASDAQ: UCBI) ("United") today reported net income of \$18.2 million, or 30 cents per diluted share, for the fourth quarter of 2014. Earnings per share were up 36 percent from a year ago. The increases reflect strong loan growth, a stable net interest margin and growth in fee revenue.

For the full year of 2014, United reported net income of \$67.6 million, or \$1.11 per diluted share.

"Our fourth quarter results mark a strong ending to a very good year," said Jimmy Tallent, president and chief executive officer. "Strong loan growth and a steady net interest margin increased net interest revenue by \$1.37 million over the third quarter. Our return on assets rose to 96 basis points, one basis point above the third quarter and closing in on our goal of 1 percent. Also, our return on equity was 9.6 percent, up 19 basis points from the third quarter and 208 basis points from a year ago. We continue to improve operating efficiency, and achieved solid positive operating leverage in the fourth quarter."

Tallent continued, "Fourth quarter net loan growth of \$103 million was driven by solid production across all of our markets. Our specialized lending business, which includes health care, corporate, SBA, asset-based and commercial real estate lending, was the largest contributor to our growth this quarter with \$74.6 million. We also saw solid growth in our Coastal Georgia market."

Fourth quarter taxable equivalent net interest revenue totaled \$58.3 million, up \$1.37 million from the third quarter and up \$2.45 million from the fourth quarter of 2013. The taxable equivalent net interest margin was 3.31 percent, down one basis point from the third quarter but up five basis points from a year ago.

"Preserving our net interest margin and growing net interest revenue, while minimizing exposure to changes in interest rates, have been top priorities for growing earnings," said Tallent. "We've been able to hold the margin steady in the low 3.30 percent range following our second quarter balance sheet management activities, which included restructuring the securities portfolio, interest rate hedges and wholesale borrowings. We expect our margin to remain at the current level into 2015."

The fourth quarter provision for credit losses was \$1.8 million, down \$200,000 from the third quarter and down \$1.2 million from the fourth quarter of 2013. Fourth quarter net charge-offs were \$2.51 million compared with \$3.16 million in the third quarter and \$4.45 million a year ago. Nonperforming assets at quarter-end were \$19.6 million, down 10 percent from the third quarter and 37 percent from a year ago. Nonperforming assets at quarter-end represented .26 percent of total assets, compared to .29 percent last quarter and .42 percent a year ago.

Fourth quarter fee revenue totaled \$14.8 million, up \$411,000 from the third quarter and \$1.30 million from the fourth quarter of 2013. The increase from a year ago resulted primarily from the growing SBA lending business and related gains on sales of SBA loans. Gains totaled \$926,000 in the fourth quarter of 2014, and \$945,000 in the third quarter. There were no gains from SBA loan sales in the fourth quarter of 2013.

Service charges and fees, and debit card interchange fees, were up from both the third quarter of 2014 and the fourth quarter of 2013, more than offsetting a decline in overdraft fees. Mortgage fees were down \$67,000 from the third quarter, but up \$398,000 from a year ago. The increase from the fourth quarter of 2013 reflects United's commitment to growing the mortgage business. Closed mortgage loans totaled \$77.4 million in the fourth quarter compared with \$84.2 million in the third quarter and \$55.5 million in the fourth quarter of 2013.

Operating expenses were \$41.9 million in the fourth quarter compared to \$41.4 million in the third quarter and \$41.6 million a year ago. The increase was mostly due to higher salaries and employee benefit costs for the respective periods of \$900,000 and \$1.8 million, respectively, reflecting investments in new businesses and markets, as well as higher production and performance incentives and \$350,000 in severance costs for the fourth quarter 2014.

Other expense was up \$1.3 million from the third quarter and \$1.2 million from a year ago. The increase reflects a \$492,000 charge for the reimbursement of claimed interest related to the first period of the company's loss sharing agreement with the FDIC, as well as higher support costs associated with the increase in lending activity. Professional fees were lower this quarter due to the resolution and release of a \$1.2 million litigation reserve related to a previously disclosed legal matter and FDIC assessment costs declined due to further improvement in credit measures. There were several non-core items in the quarter that were mostly offsetting, including the litigation reserve release, FDIC reimbursement of prior period interest and severance costs.

"Our focus on growing revenue while controlling costs is driving the improvement in operating efficiency and positive operating leverage," Tallent said. "Our operating efficiency ratio improved to 57.5 percent in the fourth quarter, compared to 58.0 percent in the third quarter."

At December 31, 2014, capital ratios were as follows: Tier 1 Risk-Based of 12.1 percent; Total Risk-Based of 13.3 percent; Tier 1 Common Risk-Based of 11.1 percent; and, Tier 1 Leverage of 8.7 percent.

"In 2014 we invested significantly in revenue generation while controlling operating costs," Tallent said. "I am excited about 2015 as these investments hit their stride to grow our businesses that will drive earnings and shareholder returns. As always, we will continue to look for opportunities to invest in people."

#### Conference Call

United will hold a conference call today, Thursday, January 21, 2015, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 61257382. The conference call also will be webcast and available for replay for 30 days by selecting "Events and Presentations" within the Investor Relations section of United's website at www.ucbi.com.

#### About United Community Banks, Inc.

United Community Banks, Inc. (UCBI) is a bank holding company based in Blairsville, Georgia, with \$7.6 billion in assets. The company's banking subsidiary, United Community Bank, is one of the Southeast's largest full-service banks, operating 103 offices in Georgia, North Carolina, South Carolina and Tennessee. The bank specializes in personalized community banking services for individuals, small businesses and corporations. A full range of consumer and commercial banking services includes mortgage, advisory, treasury management and other products. National survey organizations consistently recognize United Community Bank for outstanding customer service. Additional information about the company and the bank's full range of products and services can be found at www.ucbi.com.

#### Safe Harbor

This news release contains forward-looking statements, as defined by federal securities laws, including statements about United's financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United's filings with the Securities and



Exchange Commission including its 2013 Annual Report on Form 10-K under the sections entitled "Forward-Looking Statements" and "Risk Factors." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

### UNITED COMMUNITY BANKS, INC. Financial Highlights Selected Financial Information

|   |                    |                    | 2014     |                   |    |                  |    | 2013                | Fourth                                   | F  | or the Twelve<br>Decemi |    |                   |                            |
|---|--------------------|--------------------|----------|-------------------|----|------------------|----|---------------------|--|----|-------------------------|----|-------------------|----------------------------|
| (in thousands, except<br>per share data; taxable<br>equivalent) | Fourth<br>Quarter  | Third<br>Quarter   |          | Second<br>Quarter |    | First<br>Quarter |    | Fourth<br>Quarter   | Fourth<br>Quarter<br>2014-2013<br>Change |    | 2014                    |    | 2013              | YTD<br>2014-2013<br>Change |
| INCOME SUMMARY  |                    |                    | 3 \$     |                   | \$ |                  | \$ | · ·                 |  | \$ |                         | \$ |                   |                            |
| Interest revenue<br>Interest expense                            | \$ 64,353<br>6,021 | \$ 63,338<br>6,372 |          | 61,783<br>6,833   | Þ  | 60,495<br>6,326  | Э  | 61,695<br>5,816     |  | Э  | 249,969<br>25,551       | Э  | 247,323<br>27,682 |                            |
| Net interest revenue  | 58,332             | 56,96              |          | 54,950            | _  | 54,169           |    | 55,879              | 4%                                       |    | 224,418                 |    | 219,641           | 2%                         |
| Provision for credit  | 1 000              | 2.00               |          | 2 200             |    | 2 500            |    | 2,000               |  |    | 0 500                   |    |                   |                            |
| losses<br>Fee revenue   | 1,800<br>14,823    | 2,00<br>14,41      |          | 2,200<br>14,143   |    | 2,500<br>12,176  |    | 3,000<br>13,519     | 10                                       |    | 8,500<br>55,554         |    | 65,500<br>56,598  | (2)                        |
| Total revenue   | 71,355             | 69,37              |          | 66,893            |    | 63,845           |    | 66,398              | 10                                       |    | 271,472                 |    | 210,739           | (2)                        |
| Operating expenses  | 41,919             | 41,36              |          | 40,532            |    | 39,050           |    | 41,614              | 1  |    | 162,865                 |    | 174,304           | (7)                        |
| Income before income  |                    |                    |          |                   | _  |                  |    |                     |  |    |                         |    |                   |                            |
| taxes<br>Income tax expense                                     | 29,436             | 28,01              | 5        | 26,361            |    | 24,795           |    | 24,784              | 19                                       |    | 108,607                 |    | 36,435            |                            |
| (benefit)   | 11,189             | 10,399             | )        | 10,004            |    | 9,395            |    | 8,873               |  |    | 40,987                  |    | (236,705)         |                            |
| Net income  | 18,247             | 17,61              |          | 16,357            |    | 15,400           |    | 15,911              | 15                                       |    | 67,620                  |    | 273,140           |                            |
| Preferred dividends and   |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| discount accretion Net income available to                      |                    |                    |          | -                 |    | 439              |    | 2,912               |  |    | 439                     |    | 12,078            |                            |
| common shareholders   | <u>\$ 18,247</u>   | \$ 17,61           | <u>5</u> | 16,357            | \$ | 14,961           | \$ | 12,999              | 40                                       | \$ | 67,181                  | \$ | 261,062           |                            |
| PERFORMANCE<br>MEASURES   |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| Per common share:   | ¢ 20               | ¢ of               | )        | 27                | ¢  | 25               | ¢  | 22                  | 20                                       | ¢  | 1 11                    | ¢  | 4.44              |                            |
| Diluted income<br>Book value                                    | \$ .30<br>12.20    | \$ .29<br>12.15    |          | .27<br>11.94      | \$ | .25<br>11.66     | \$ | .22<br>11.30        | 36<br>8                                  | \$ | 1.11<br>12.20           | \$ | 4.44<br>11.30     | 8                          |
| Tangible book<br>value <sup>(2)</sup>                           | 12.15              | 12.10              |          | 11.91             |    | 11.63            |    | 11.26               | 8  |    | 12.15                   |    | 11.26             | 8                          |
| Key performance   |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| ratios:<br>Return on common                                     |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| equity <sup>(1)(3)</sup>  | 9.609              | % 9.4              | ۱%       | 8.99%             |    | 8.64%            |    | 7.52%               |  |    | 9.17%                   |    | 46.72%            |                            |
| Return on assets <sup>(3)</sup>                                 | .96                | .9                 |          | .88               |    | .85              |    | .86                 |  |    | .91                     |    | 3.86              |                            |
| Net interest margin   |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| (3)   | 3.31               | 3.3                |          | 3.21              |    | 3.21             |    | 3.26                |  |    | 3.26                    |    | 3.30              |                            |
| Efficiency ratio<br>Average equity to                           | 57.47              | 57.9               | )        | 58.65             |    | 59.05            |    | 60.02               |  |    | 58.26                   |    | 63.14             |                            |
| average assets  | 9.76               | 9.8                | 5        | 9.61              |    | 9.52             |    | 11.62               |  |    | 9.69                    |    | 10.35             |                            |
| Average tangible<br>equity to average                           |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| assets <sup>(2)</sup><br>Average tangible                       | 9.72               | 9.8                | 3        | 9.58              |    | 9.50             |    | 11.59               |  |    | 9.67                    |    | 10.31             |                            |
| common equity<br>to   |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| average assets <sup>(2)</sup><br>Tangible common                | 9.72               | 9.8                | 3        | 9.58              |    | 9.22             |    | 8.99                |  |    | 9.60                    |    | 7.55              |                            |
| equity to risk-<br>weighted assets                              |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| (2)<br>ASSET QUALITY *  | 13.82              | 14.10              | )        | 13.92             |    | 13.63            |    | 13.18               |  |    | 13.82                   |    | 13.17             |                            |
| Non-performing loans<br>Foreclosed properties<br>Total non-     | \$ 17,881<br>1,726 | \$ 18,74<br>3,14   |          | 20,724<br>2,969   | \$ | 25,250<br>5,594  | \$ | 26,819<br>4,221     |  | \$ | 17,881<br>1,726         | \$ | 26,819<br>4,221   |                            |
| performing assets<br>(NPAs)                                     | 19,607             | 21,89              | L        | 23,693            |    | 30,844           |    | 31,040              |  |    | 19,607                  |    | 31,040            |                            |
| Allowance for loan<br>losses                                    | 71,619             | 71,92              | 2        | 73,248            |    | 75,223           |    | 76,762              |  |    | 71,619                  |    | 76,762            |                            |
| Net charge-offs   | 2,509              | 3,15               |          | 4,175             |    | 4,039            |    | 4,445               |  |    | 13,878                  |    | 93,710            |                            |
| Allowance for loan  |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| losses to loans<br>Net charge-offs to                           | 1.539              | % 1.5              | 7%       | 1.66%             |    | 1.73%            | )  | 1.77%               |  |    | 1.53%                   |    | 1.77%             |                            |
| average loans <sup>(3)</sup>                                    | .22                | .20                | 3        | .38               |    | .38              |    | .41                 |  |    | .31                     |    | 2.22              |                            |
| NPAs to loans and<br>foreclosed                                 |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| properties<br>NPAs to total assets                              | .42<br>.26         | .4                 |          | .54<br>.32        |    | .71<br>.42       |    | .72<br>.42          |  |    | .42<br>.26              |    | .72<br>.42        |                            |
| AVERAGE<br>BALANCES (\$ in                                      |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| millions)<br>Loans  | \$ 4,621           | \$ 4,44            | 5 \$     | 4,376             | \$ | 4,356            | \$ | 4,315               | 7  | \$ | 4,450                   | \$ | 4,254             | 5                          |
| Investment securities   | 2,222              | 2,23               | L        | 2,326             | ψ  | 2,320            | Ψ  | 2,280               | (3)                                      | Ψ  | 2,274                   | Ψ  | 2,190             | 4                          |
| Earning assets  | 7,013              | 6,820              | )        | 6,861             |    | 6,827            |    | 6,823               | 3  |    | 6,880                   |    | 6,649             | 3                          |
| Total assets<br>Deposits  | 7,565<br>6,383     | 7,374<br>6,143     |          | 7,418<br>6,187    |    | 7,384<br>6,197   |    | 7,370<br>6,190      | 3  |    | 7,436<br>6,228          |    | 7,074<br>6,027    | 3<br>5<br>3                |
| Shareholders' equity  | 738                | 720                |          | 713               |    | 703              |    | 856                 | (14)                                     |    | 720                     |    | 732               | (2)                        |
| Common shares -   |                    |                    | _        |                   |    |                  |    |                     | . /                                      |    | 00 F                    |    |                   | . /                        |
| basic (thousands)<br>Common shares -<br>diluted (thousands)     | 60,830<br>60,833   | 60,770<br>60,779   |          | 60,712<br>60,714  |    | 60,059<br>60,061 |    | 59,923<br>59,925    |  |    | 60,588<br>60,590        |    | 58,787<br>58,845  |                            |
| AT PERIOD END (\$ in  | 00,003             | 00,773             | ,        | 00,/14            |    | 00,001           |    | J <del>9</del> ,920 |  |    | 00,390                  |    | 30,043            |                            |
| millions)   |                    |                    |          |                   |    |                  |    |                     |  |    |                         |    |                   |                            |
| Loans *<br>Investment securities                                | \$ 4,672<br>2,198  | \$ 4,569<br>2,222  | \$       | 4,410<br>2,190    | \$ | 4,356            | \$ | 4,329<br>2,312      | 8  | \$ | 4,672                   | \$ | 4,329<br>2,312    | 8                          |
| Total assets  | 2,198              | 2,22.<br>7,520     |          | 2,190<br>7,352    |    | 2,302<br>7,398   |    | 2,312<br>7,425      | (5)<br>2                                 |    | 2,198<br>7,567          |    | 2,312<br>7,425    | (5)<br>2                   |
| Deposits  | 6,327              | 6,24               | L        | 6,164             |    | 6,248            |    | 6,202               | 2  |    | 6,327                   |    | 6,202             | 2                          |
| Shareholders' equity  | 740                | 73                 |          | 722               |    | 704              |    | 796                 | (7)                                      |    | 740                     |    | 796               | (7)                        |
| Common shares<br>outstanding<br>(thousands)                     | 60,259             | 60,24              | 3        | 60,139            |    | 60,092           |    | 59,432              |  |    | 60,259                  |    | 59,432            |                            |
| (thousanas)   | 00,259             | 00,240             | )        | 00,139            |    | 00,092           |    | 59,452              |  |    | 00,259                  |    | 59,452            |                            |

<sup>(1)</sup> Net income available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). <sup>(2)</sup> Excludes effect of acquisition related intangibles and associated amortization. <sup>(3)</sup> Annualized.

\* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

### UNITED COMMUNITY BANKS, INC. Selected Financial Information For the Years Ended December 31,

| (in thousands, except per share data; taxable equivalent)<br>INCOME SUMMARY  |    | 2014   |    | 2013   |    | 2012                                      |    | 2011                                      |        | 2010                                      |
|--|----|--|----|--|----|---|----|---|--------|---|
| Net interest revenue   | \$ | 224,418  | \$ | 219,641  | \$ | 229,758                                   | \$ | 238,670                                   | \$     | 244,637                                   |
| Operating provision for credit losses <sup>(1)</sup>   |    | 8,500  |    | 65,500   |    | 62,500                                    |    | 251,000                                   |        | 234,750                                   |
| Operating fee revenue  |    | 55,554   |    | 56,598   |    | 56,112                                    |    | 44,907                                    |        | 46,963                                    |
| Total operating revenue <sup>(1)</sup>   |    | 271,472  |    | 210,739  |    | 223,370                                   |    | 32,577                                    |        | 56,850                                    |
| Operating expenses <sup>(2)</sup>  |    | 162,865  |    | 174,304  |    | 186,774                                   |    | 261,599                                   |        | 242,952                                   |
| Loss on sale of nonperforming assets   |    | -  |    | -  |    | -   |    | -   |        | 45,349                                    |
| Operating income (loss) from continuing operations before taxes  |    | 108,607  |    | 36,435   |    | 36,596                                    |    | (229,022)                                 |        | (231,451)                                 |
| Operating income taxes   |    | 40,987   |    | (236,705)  |    | 2,740                                     |    | (2,276)                                   |        | 73,218                                    |
| Net operating income (loss) from continuing operations   |    | 67,620   |    | 273,140  |    | 33,856                                    |    | (226,746)                                 |        | (304,669)                                 |
| Noncash goodwill impairment charges  |    | -  |    | -  |    | -   |    | -   |        | (210,590)                                 |
| Fraud loss provision and subsequent recovery, net of tax benefit<br>Net income (loss) from discontinued operations   |    | -  |    | -  |    | -   |    | -   |        | 11,750<br>(101)                           |
| Gain from sale of subsidiary, net of income taxes and selling costs  |    | _  |    | _  |    | -   |    | -   |        | 1,266                                     |
| Net income (loss)  |    | 67,620   |    | 273,140  |    | 33,856                                    |    | (226,746)                                 |        | (502,344)                                 |
| Preferred dividends and discount accretion   |    | 439  |    | 12,078   |    | 12,148                                    |    | 11,838                                    |        | 10,316                                    |
| Net income (loss) available to common shareholders   | \$ | 67,181   | \$ | 261,062  | \$ | 21,708                                    | \$ | (238,584)                                 | \$     | (512,660)                                 |
|  |    |  |    |  |    |   |    |   |        |   |
| PERFORMANCE MEASURES Per common share:   |    |  |    |  |    |   |    |   |        |   |
| Diluted operating earnings (loss) from continuing operations <sup>(1)</sup>  |    |  |    |  |    |   |    |   |        |   |
| (2)  | \$ | 1.11   | \$ | 4.44   | \$ | .38                                       | \$ | (5.97)                                    | \$     | (16.64)                                   |
| Diluted earnings (loss) from continuing operations   |    | 1.11   |    | 4.44   |    | .38                                       |    | (5.97)                                    |        | (27.15)                                   |
| Diluted earnings (loss)  |    | 1.11   |    | 4.44   |    | .38                                       |    | (5.97)                                    |        | (27.09)                                   |
| Cash dividends declared  |    | .11  |    | -  |    | -   |    | -   |        | -   |
| Book value   |    | 12.20  |    | 11.30  |    | 6.67                                      |    | 6.62                                      |        | 15.40                                     |
| Tangible book value <sup>(4)</sup>   |    | 12.15  |    | 11.26  |    | 6.57                                      |    | 6.47                                      |        | 14.80                                     |
| Key performance ratios:  |    |  |    |  |    |   |    |   |        |   |
| Return on common equity <sup>(3)</sup>   |    | 9.17%  | )  | 46.72%   | )  | 5.43%                                     |    | (93.57)%                                  | ,<br>D | (85.08)%                                  |
| Return on assets   |    | .91  |    | 3.86   |    | .49                                       |    | (3.15)                                    |        | (6.61)                                    |
| Net interest margin  |    | 3.26   |    | 3.30   |    | 3.51                                      |    | 3.52                                      |        | 3.59                                      |
| Operating efficiency ratio from continuing operations <sup>(2)</sup>   |    | 58.26  |    | 63.14  |    | 65.43                                     |    | 92.27                                     |        | 98.98                                     |
| Average equity to average assets   |    | 9.69   |    | 10.35  |    | 8.47                                      |    | 7.75                                      |        | 10.77                                     |
| Average tangible equity to average assets <sup>(4)</sup>   |    | 9.67   |    | 10.31  |    | 8.38                                      |    | 7.62                                      |        | 8.88                                      |
| Average tangible common equity to average assets <sup>(4)</sup>  |    | 9.60   |    | 7.55   |    | 5.54                                      |    | 3.74                                      |        | 6.52                                      |
| Tangible common equity to risk-weighted assets <sup>(4)</sup>  |    | 13.82  |    | 13.17  |    | 8.26                                      |    | 8.25                                      |        | 5.64                                      |
| ASSET QUALITY *  |    |  |    |  |    |   |    |   |        |   |
| Non-performing loans   | \$ | 17,881   | \$ | 26,819   | \$ | 109,894                                   | \$ | 127,479                                   | \$     | 179,094                                   |
| Foreclosed properties  |    | 1,726  |    | 4,221  |    | 18,264                                    |    | 32,859                                    |        | 142,208                                   |
| Total non-performing assets (NPAs)   |    | 19,607   |    | 31,040   |    | 128,158                                   |    | 160,338                                   |        | 321,302                                   |
| Allowance for loan losses  |    | 71,619   |    | 76,762   |    | 107,137                                   |    | 114,468                                   |        | 174,695                                   |
| Operating net charge-offs <sup>(1)</sup><br>Allowance for loan losses to loans   |    | 13,879<br>1.53%                                    |    | 93,710<br>1.77%                                    |    | 69,831                                    |    | 311,227<br>2.79%                          |        | 215,657<br>3.79%                          |
| Operating net charge-offs to average loans <sup>(1)</sup>  |    |  | )  |  | )  | 2.57%                                     |    |   |        |   |
| NPAs to loans and foreclosed properties  |    | .31<br>.42   |    | 2.22<br>.72  |    | 1.69<br>3.06                              |    | 7.33<br>3.87                              |        | 4.42<br>6.77                              |
| NPAs to total assets   |    | .26  |    | .42  |    | 1.88                                      |    | 2.30                                      |        | 4.42                                      |
| AVEDACE BALANCES (* in millione)   |    |  |    |  |    |   |    |   |        |   |
| AVERAGE BALANCES (\$ in millions) Loans  | \$ | 4,450  | \$ | 4,254  | \$ | 4,166                                     | \$ | 4,307                                     | \$     | 4,961                                     |
| Investment securities  | Ψ  | 2,274  | Ψ  | 2,190  | Ψ  | 2,089                                     | Ψ  | 1,999                                     | Ψ      | 1,453                                     |
|  |    | 6,880  |    | 6,649  |    | 6,547                                     |    | 6,785                                     |        | 6,822                                     |
| Earning assets   |    |  |    | 7,074  |    | 6,865                                     |    | 7,189                                     |        | 7,605                                     |
| Earning assets<br>Total assets   |    | 7,436  |    |  |    |   |    | 0.075                                     |        | 6,373                                     |
| Earning assets<br>Total assets<br>Deposits   |    | 6,228  |    | 6,027  |    | 5,885                                     |    | 6,275                                     |        |   |
| Earning assets<br>Total assets<br>Deposits<br>Shareholders' equity   |    | 6,228<br>720                                       |    | 6,027<br>732                                       |    | 582                                       |    | 557                                       |        | 819                                       |
| Earning assets<br>Total assets<br>Deposits   |    | 6,228  |    | 6,027  |    |   |    |   |        |   |
| Earning assets<br>Total assets<br>Deposits<br>Shareholders' equity<br>Common shares - Basic (thousands)<br>Common shares - Diluted (thousands)   |    | 6,228<br>720<br>60,588                             |    | 6,027<br>732<br>58,787                             |    | 582<br>57,857                             |    | 557<br>39,943                             |        | 819<br>18,925                             |
| Earning assets<br>Total assets<br>Deposits<br>Shareholders' equity<br>Common shares - Basic (thousands)<br>Common shares - Diluted (thousands)<br>AT YEAR END (\$ in millions)                                     | ¢  | 6,228<br>720<br>60,588<br>60,590                   | \$ | 6,027<br>732<br>58,787<br>58,845                   | \$ | 582<br>57,857<br>57,857                   | \$ | 557<br>39,943<br>39,943                   | \$     | 819<br>18,925<br>18,925                   |
| Earning assets<br>Total assets<br>Deposits<br>Shareholders' equity<br>Common shares - Basic (thousands)<br>Common shares - Diluted (thousands)<br>AT YEAR END (\$ in millions)<br>Loans *                          | \$ | 6,228<br>720<br>60,588<br>60,590<br>4,672          | \$ | 6,027<br>732<br>58,787<br>58,845<br>4,329          | \$ | 582<br>57,857<br>57,857<br>4,175          | \$ | 557<br>39,943<br>39,943<br>4,110          | \$     | 819<br>18,925<br>18,925<br>4,604          |
| Earning assets<br>Total assets<br>Deposits<br>Shareholders' equity<br>Common shares - Basic (thousands)<br>Common shares - Diluted (thousands)<br>AT YEAR END (\$ in millions)                                     | \$ | 6,228<br>720<br>60,588<br>60,590<br>4,672<br>2,198 | \$ | 6,027<br>732<br>58,787<br>58,845<br>4,329<br>2,312 | \$ | 582<br>57,857<br>57,857<br>4,175<br>2,079 | \$ | 557<br>39,943<br>39,943<br>4,110<br>2,120 | \$     | 819<br>18,925<br>18,925<br>4,604<br>1,490 |
| Earning assets<br>Total assets<br>Deposits<br>Shareholders' equity<br>Common shares - Basic (thousands)<br>Common shares - Diluted (thousands)<br>AT YEAR END (\$ in millions)<br>Loans *<br>Investment securities | \$ | 6,228<br>720<br>60,588<br>60,590<br>4,672          | \$ | 6,027<br>732<br>58,787<br>58,845<br>4,329          | \$ | 582<br>57,857<br>57,857<br>4,175          | \$ | 557<br>39,943<br>39,943<br>4,110          | \$     | 819<br>18,925<br>18,925<br>4,604          |

| Common shares outstanding (thousands) | 60,259 | 59,432 | 57,741 | 57,561 | 18,937 |
|---------------------------------------|--------|--------|--------|--------|--------|
|                                       |        |        |        |        |        |

<sup>(1)</sup> Excludes the subsequent recovery of \$11.8 million in previously recognized fraud related loan losses in 2010. <sup>(2)</sup> Excludes goodwill impairment charge of \$211 million in 2010. <sup>(3)</sup> Net income (loss) available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). <sup>(4)</sup> Excludes effect of acquisition related intangibles and associated amortization.

\* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

### UNITED COMMUNITY BANKS, INC. Non-GAAP Performance Measures Reconciliation Selected Financial Information

|  | -        |                   |    | 201              | 4  |                         |          |                 |          | 2013            |    |                    |          |                    |    | welve Mo<br>December ( |    | i                  |    |                      |
|--|----------|-------------------|----|------------------|----|-------------------------|----------|-----------------|----------|-----------------|----|--------------------|----------|--------------------|----|------------------------|----|--------------------|----|----------------------|
| (in thousands, except per share data;<br>taxable equivalent)   |          | Fourth<br>Juarter |    | Third<br>Juarter | 5  | Second<br>Quarter       |          | First<br>uarter |          | Fourth          |    | 2014               |          | 2013               |    | 2012                   |    | 2011               |    | 2010                 |
| Interest revenue reconciliation  | ¢        | 64.252            | ¢  | CD 220           | ¢  | 61 700                  | ¢        | 60.405          | ¢        | C1 C05          | ¢  | 240.000            | ¢        | 247 222            | ¢  | 207 007                | ¢  | 204.200            | ¢  | 244 402              |
| Interest revenue - taxable equivalent<br>Taxable equivalent adjustment   | \$       | 64,353<br>(398)   | \$ | 63,338<br>(405)  | \$ | 61,783<br>(377)         | \$       | 60,495<br>(357) | \$       | 61,695<br>(380) | Э  | 249,969<br>(1,537) | Э        | 247,323<br>(1,483) | Э  | 267,667<br>(1,690)     | Э  | 304,308<br>(1,707) | Э  | 344,493<br>(2,001)   |
| Interest revenue (GAAP)  | \$       | 63,955            | \$ | 62,933           | \$ | 61,406                  | \$       | 60,138          | \$       | 61,315          | \$ | 248,432            | \$       | 245,840            | \$ | 265,977                | \$ | 302,601            | \$ | 342,492              |
| <b>Net interest revenue reconciliation</b><br>Net interest revenue - taxable   |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| equivalent   | \$       | 58,332            | \$ | 56,967           | \$ | 54,950                  | \$       | 54,169          | \$       | 55,879          | \$ | 224,418            | \$       | 219,641            | \$ | 229,758                | \$ | 238,670            | \$ | 244,637              |
| Taxable equivalent adjustment<br>Net interest revenue (GAAP)   | ¢        | (398)<br>57,934   | ¢  | (405)<br>56,562  | \$ | <u>(377</u> )<br>54,573 | \$       | (357)<br>53,812 | ¢        | (380)<br>55,499 | \$ | (1,537)<br>222,881 | \$       | (1,483)<br>218,158 | ¢  | (1,690)<br>228,068     | \$ | (1,707)<br>236,963 | \$ | (2,001)<br>242,636   |
|  | φ        | 57,954            | φ  | 30,302           | φ  | 54,575                  | φ        | 55,012          | φ        | 55,455          | φ  | 222,001            | φ        | 210,130            | φ  | 220,000                | φ  | 230,903            | φ  | 242,030              |
| Provision for credit losses<br>reconciliation  |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| Operating provision for credit losses<br>Partial recovery of special fraud-related   | \$       | 1,800             | \$ | 2,000            | \$ | 2,200                   | \$       | 2,500           | \$       | 3,000           | \$ | 8,500              | \$       | 65,500             | \$ | 62,500                 | \$ | 251,000            | \$ | 234,750              |
| loan loss<br>Provision for credit losses (GAAP)  | \$       | -<br>1,800        | \$ | -<br>2,000       | \$ | 2,200                   | \$       | 2,500           | \$       | 3,000           | \$ | -<br>8,500         | \$       | -<br>65,500        | \$ | -<br>62,500            | \$ | - 251,000          | \$ | (11,750)<br>223,000  |
| Total revenue reconciliation   |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| Total operating revenue  | \$       | 71,355            | \$ | 69,379           | \$ | 66,893                  | \$       | 63,845          | \$       | 66,398          | \$ | 271,472            | \$       | 210,739            | \$ | 223,370                | \$ | 32,577             | \$ | 56,850               |
| Taxable equivalent adjustment<br>Partial recovery of special fraud-related   |          | (398)             |    | (405)            |    | (377)                   |          | (357)           |          | (380)           |    | (1,537)            |          | (1,483)            |    | (1,690)                |    | (1,707)            |    | (2,001)              |
| loan loss  |          | -                 |    | -                | -  | -                       |          | -               |          | -               | -  | -                  | <u>.</u> | -                  | -  | -                      | -  | -                  |    | 11,750               |
| Total revenue (GAAP)   | \$       | 70,957            | \$ | 68,974           | \$ | 66,516                  | \$       | 63,488          | \$       | 66,018          | \$ | 269,935            | \$       | 209,256            | \$ | 221,680                | \$ | 30,870             | \$ | 66,599               |
| Expense reconciliation   |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| Operating expense<br>Noncash goodwill impairment charge  | \$       | 41,919            | \$ | 41,364           | \$ | 40,532                  | \$       | 39,050          | \$       | 41,614          | \$ | 162,865            | \$       | 174,304            | \$ | 186,774                | \$ | 261,599            | \$ | 288,301              |
| Operating expense (GAAP)   | \$       | 41,919            | \$ | 41,364           | \$ | 40,532                  | \$       | 39,050          | \$       | 41,614          | \$ | 162,865            | \$       | 174,304            | \$ | 186,774                | \$ | 261,599            | \$ | 210,590<br>498,891   |
|  | -        |                   | -  |                  | -  | ,                       | -        |                 | -        | ,               | Ť  |                    | -        |                    | -  |                        | Ť  |                    | -  |                      |
| Income before taxes reconciliation<br>Income before taxes  | \$       | 29,436            | \$ | 28.015           | \$ | 26,361                  | \$       | 24,795          | \$       | 24,784          | \$ | 108,607            | \$       | 36,435             | \$ | 36,596                 | \$ | (229,022)          | \$ | (231,451)            |
| Taxable equivalent adjustment<br>Noncash goodwill impairment charge<br>Partial recovery of special fraud-related<br>loan loss      | ψ        | (398)             | Ψ  | (405)            | Ψ  | (377)                   | Ψ        | (357)           | Ψ        | (380)           | Ψ  | (1,537)            | Ψ        | (1,483)            | Ψ  | (1,690)                | Ψ  | (1,707)            |    | (2,001)<br>(210,590) |
| Income before taxes (GAAP)   | \$       | 29,038            | \$ | 27,610           | \$ | 25,984                  | \$       | 24,438          | \$       | 24,404          | \$ | 107,070            | \$       | 34,952             | \$ | 34,906                 | \$ | (230,729)          | \$ | 11,750<br>(432,292)  |
| Income tax expense (benefit)   |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| reconciliation<br>Income tax expense (benefit)   | \$       | 11,189            | \$ | 10,399           | \$ | 10,004                  | \$       | 9,395           | \$       | 8,873           | \$ | 40,987             | \$       | (236,705)          | \$ | 2,740                  | \$ | (2,276)            | \$ | 73,218               |
| Taxable equivalent adjustment  | Ψ        | (398)             | Ψ  | (405)            | Ψ  | (377)                   | Ψ        | (357)           | Ψ        | (380)           | ψ  | (1,537)            | Ψ        | (1,483)            | Ψ  | (1,690)                | ψ  | (1,707)            | Ψ  | (2,001)              |
| Income tax expense (benefit)<br>(GAAP)   | ¢        | 10 701            | ¢  | 0.004            | ¢  | 0.027                   | \$       | 0.020           | ¢        | 0.402           | ¢  | 20.450             | ¢        | (220.100)          | ¢  | 1.050                  | \$ | (2,002)            | \$ | 71 017               |
| (onlin)  | Ф        | 10,791            | æ  | 9,994            | \$ | 9,627                   | Ф        | 9,038           | Ð        | 8,493           | \$ | 39,450             | ð        | (238,188)          | Ф  | 1,050                  | ф  | (3,983)            | Ф  | 71,217               |
| Diluted earnings (loss) from<br>continuing operations per common<br>share reconciliation<br>Diluted operating earnings (loss) from |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| continuing<br>operations per common share  | \$       | .30               | \$ | 29               | \$ | 27                      | \$       | 25              | \$       | 22              | \$ | 1.11               | \$       | 4 44               | \$ | .38                    | \$ | (5.97)             | \$ | (16.64)              |
| Noncash goodwill impairment charge   | Ψ        | -                 | Ψ  | -                | Ψ  | -                       | Ψ        | -               | Ψ        | -               | Ψ  | -                  | Ψ        | -                  | Ψ  | -                      | Ψ  | -                  | Ψ  | (11.13)              |
| Partial recovery of special fraud-related<br>loan loss   |          | _                 |    | -                |    | -                       |          | -               |          | -               |    | _                  |          | -                  |    | _                      |    | _                  |    | .62                  |
| Diluted earnings (loss) from   |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    | 102                  |
| continuing operations per common share   |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| (GAAP)   | \$       | .30               | \$ | .29              | \$ | .27                     | \$       | .25             | \$       | .22             | \$ | 1.11               | \$       | 4.44               | \$ | .38                    | \$ | (5.97)             | \$ | (27.15)              |
| Book value per common share  |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| reconciliation   | <u>,</u> |                   |    |                  | •  |                         | <i>•</i> |                 | <u>,</u> |                 |    |                    | <i>•</i> |                    | ¢  |                        |    |                    |    |                      |
| Tangible book value per common share<br>Effect of goodwill and other intangibles   | \$       | 12.15<br>.05      | \$ | 12.10<br>.05     | \$ | 11.91<br>.03            | \$       | 11.63<br>.03    | \$       | 11.26<br>.04    | \$ | 12.15<br>.05       | \$       | 11.26<br>.04       | \$ | 6.57<br>.10            | \$ | 6.47<br>.15        | \$ | 14.80<br>.60         |
| Book value per common share  |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| (GAAP)   | \$       | 12.20             | \$ | 12.15            | \$ | 11.94                   | \$       | 11.66           | \$       | 11.30           | \$ | 12.20              | \$       | 11.30              | \$ | 6.67                   | \$ | 6.62               | \$ | 15.40                |
| Efficiency ratio from continuing operations reconciliation   |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| Operating efficiency ratio from<br>continuing operations   |          | 57.47%            |    | 57.96%           |    | 58.65%                  |          | 59.05%          |          | 60.02%          |    | 58.26%             |          | 63.14%             |    | 65.43%                 |    | 92.27%             |    | 98.98%               |
| Noncash goodwill impairment charge   |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    | 72.29                |
| Efficiency ratio from continuing<br>operations (GAAP)  |          | <u>57.47</u> %    |    | 57.96%           |    | <u>58.65</u> %          |          | <u>59.05</u> %  |          | 60.02%          |    | <u>58.26</u> %     |          | <u>63.14</u> %     |    | <u>65.43</u> %         |    | <u>92.27</u> %     |    | 171.27%              |
| Average equity to accete   |          |                   |    |                  | _  |                         |          |                 |          |                 |    |                    | _        |                    | _  |                        |    |                    |    |                      |
| Average equity to assets<br>reconciliation   |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| Tangible common equity to assets<br>Effect of preferred equity   |          | 9.72%             |    | 9.83%            |    | 9.58%                   |          | 9.22%           |          | 8.99%<br>2.60   |    | 9.60%<br>.07       |          | 7.55%              |    | 5.54%<br>2.84          |    | 3.74%<br>3.88      |    | 6.52%<br>2.36        |
| Tangible equity to assets  |          | 9.72              |    | 9.83             | _  | 9.58                    |          | .28<br>9.50     | _        | 11.59           | _  | 9.67               | _        | 2.76<br>10.31      | _  | 8.38                   | _  | 7.62               | _  | 8.88                 |
| Effect of goodwill and other intangibles   |          | .04               |    | .02              |    | .03                     |          | .02             |          | .03             |    | .02                |          | .04                |    | .09                    |    | .13                | _  | 1.89                 |
| Equity to assets (GAAP)  |          | <u>9.76</u> %     |    | <u>9.85</u> %    | _  | <u>9.61</u> %           | _        | 9.52%           |          | 11.62%          | _  | <u>9.69</u> %      | _        | 10.35%             | _  | 8.47%                  | _  | 7.75%              | _  | <u>10.77</u> %       |
| Tangible common equity to risk-  |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| weighted assets reconciliation<br>Tangible common equity to risk-  |          |                   |    |                  |    |                         |          |                 |          |                 |    |                    |          |                    |    |                        |    |                    |    |                      |
| weighted assets  |          | 13.82%            |    | 14.10%           |    | 13.92%                  |          | 13.63%          |          | 13.18%          |    | 13.82%             |          | 13.18%             |    | 8.26%                  |    | 8.25%              |    | 5.64%                |
| Effect of other comprehensive income<br>Effect of deferred tax limitation  |          | .35<br>(3.11)     |    | .34<br>(3.39)    |    | .53<br>(3.74)           |          | .36<br>(3.92)   |          | .39<br>(4.26)   |    | .35<br>(3.11)      |          | .39<br>(4.26)      |    | .51                    |    | (.03)<br>-         |    | (.42)                |
| Effect of trust preferred<br>Effect of preferred equity  |          | 1.00              |    | 1.02             |    | 1.04                    |          | 1.03            |          | 1.04<br>2.39    |    | 1.00               |          | 1.04<br>2.39       |    | 1.15<br>4.24           |    | 1.18               |    | 1.06                 |
| Liter of preferred equity  | _        | -                 | -  | -                | _  | -                       | _        | -               | _        | 2.39            | -  |                    | -        | 2.39               | -  | 4.24                   | -  | 4.29               | _  | 3.53                 |

| Tier I capital ratio (Regulatory)  |          | 12.06%              |          | 12.07%              |          | 11.75%              |          | 11.10% |          | 12.74%              |          | 12.06%                | <br>12.74%     | _        | 14.16%                | _        | 13.69%                  | _        | 9.81%                          |
|--|----------|---------------------|----------|---------------------|----------|---------------------|----------|--------|----------|---------------------|----------|-----------------------|----------------|----------|-----------------------|----------|-------------------------|----------|--------------------------------|
| Net charge-offs reconciliation<br>Operating net charge-offs<br>Subsequent partial recovery of fraud-<br>related charge-off<br>Net charge-offs (GAAP) | \$<br>\$ | 2,509<br>-<br>2,509 | \$<br>\$ | 3,155<br>-<br>3,155 | \$<br>\$ | 4,175<br>-<br>4,175 | \$<br>\$ | 4,039  | \$<br>\$ | 4,445<br>-<br>4,445 | \$<br>\$ | 13,878<br>-<br>13,878 | <br>93,710<br> | \$<br>\$ | 69,831<br>-<br>69,831 | \$<br>\$ | 311,227<br>-<br>311,227 | \$<br>\$ | 215,657<br>(11,750)<br>203,907 |
| Net charge-offs to average loans<br>reconciliation   |          |                     |          |                     |          |                     |          |        |          |                     |          |                       | <br>           |          |                       |          |                         |          |                                |
| Operating net charge-offs to average<br>loans  |          | .22%                |          | .28%                |          | .38%                |          | .38%   |          | .41%                |          | .31%                  | 2.22%          |          | 1.69%                 |          | 7.33%                   |          | 4.42%                          |
| Subsequent partial recovery of fraud-<br>related charge-off  |          | -                   |          | -                   |          | -                   |          | -      |          | -                   |          | -                     | -              |          | -                     |          | -                       |          | (.25)                          |
| Net charge-offs to average loans<br>(GAAP)   |          | .22%                |          | .28%                |          | .38%                |          | .38%   |          | .41%                |          | .31%                  | <br>2.22%      |          | 1.69%                 | _        | 7.33%                   | _        | 4.17%                          |

### UNITED COMMUNITY BANKS, INC. Financial Highlights Loan Portfolio Composition at Period-End <sup>(1)</sup>

|                                |    |        |    | 201     | 4  |         |    |         |    | 2013    |    | Linked  | Ye | ar over |
|--------------------------------|----|--------|----|---------|----|---------|----|---------|----|---------|----|---------|----|---------|
| (in millions)                  | -  | ourth  |    | Third   |    | Second  |    | First   |    | Fourth  |    | Quarter |    | Year    |
| LOANS BY CATEGORY              |    | uarter |    | Quarter |    | Quarter |    | Quarter |    | Quarter |    | Change  |    | hange   |
| Owner occupied commercial RE   | \$ | 1,163  | \$ | 1,153   | \$ | 1,163   | \$ | 1,142   | \$ | 1,134   | \$ | 10      | \$ | 29      |
| Income producing commercial RE | Ŧ  | 599    | -  | 605     | -  | 598     | -  | 624     | -  | 623     | -  | (6)     | *  | (24)    |
| Commercial & industrial        |    | 710    |    | 650     |    | 554     |    | 495     |    | 472     |    | 60      |    | 238     |
| Commercial construction        |    | 196    |    | 181     |    | 160     |    | 148     |    | 149     |    | 15      |    | 47      |
| Total commercial               |    | 2,668  |    | 2,589   |    | 2,475   | _  | 2,409   |    | 2,378   |    | 79      |    | 290     |
| Residential mortgage           |    | 866    |    | 866     |    | 861     |    | 866     |    | 875     |    | -       |    | (9)     |
| Home equity lines of credit    |    | 466    |    | 459     |    | 451     |    | 447     |    | 441     |    | 7       |    | 25      |
| Residential construction       |    | 299    |    | 307     |    | 302     |    | 318     |    | 328     |    | (8)     |    | (29)    |
| Consumer installment           |    | 373    |    | 348     |    | 321     |    | 316     |    | 307     |    | 25      |    | 66      |
| Total loans                    | \$ | 4,672  | \$ | 4,569   | \$ | 4,410   | \$ | 4,356   | \$ | 4,329   |    | 103     |    | 343     |
|                                |    |        |    |         |    |         | -  |         | -  |         |    |         |    |         |
| LOANS BY MARKET                |    |        |    |         |    |         |    |         |    |         |    |         |    |         |
| North Georgia                  | \$ | 1,163  | \$ | 1,168   | \$ | 1,175   | \$ | 1,205   | \$ | 1,240   |    | (5)     |    | (77)    |
| Atlanta MSA                    |    | 1,282  |    | 1,289   |    | 1,305   |    | 1,290   |    | 1,275   |    | (7)     |    | 7       |
| North Carolina                 |    | 553    |    | 553     |    | 555     |    | 563     |    | 572     |    | -       |    | (19)    |
| Coastal Georgia                |    | 456    |    | 444     |    | 426     |    | 425     |    | 423     |    | 12      |    | 33      |
| Gainesville MSA                |    | 257    |    | 254     |    | 257     |    | 262     |    | 255     |    | 3       |    | 2       |
| East Tennessee                 |    | 280    |    | 281     |    | 270     |    | 272     |    | 280     |    | (1)     |    | -       |
| South Carolina / Corporate     |    | 412    |    | 337     |    | 206     |    | 131     |    | 88      |    | 75      |    | 324     |
| Other <sup>(2)</sup>           |    | 269    |    | 243     |    | 216     |    | 208     |    | 196     |    | 26      |    | 73      |
| Total loans                    | \$ | 4,672  | \$ | 4,569   | \$ | 4,410   | \$ | 4,356   | \$ | 4,329   |    | 103     |    | 343     |

<sup>(1)</sup> Excludes total loans of \$2.8 million, \$2.8 million, \$3.1 million, \$19.3 million and \$20.3 million as of December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. <sup>(2)</sup> Includes purchased indirect auto loans that are not assigned to a geographic region.

### UNITED COMMUNITY BANKS, INC. Financial Highlights

Loan Portfolio Composition at Year-End <sup>(1)</sup>

| (in millions)                  | 2014        | 2013        | 2012        | 2011        | 2010        |
|--------------------------------|-------------|-------------|-------------|-------------|-------------|
| LOANS BY CATEGORY              | <br>2014    | <br>2013    | <br>2012    | <br>2011    | <br>2010    |
| Owner occupied commercial RE   | \$<br>1,163 | \$<br>1,134 | \$<br>1,131 | \$<br>1,112 | \$<br>980   |
| Income producing commercial RE | 599         | 623         | 682         | 710         | 781         |
| Commercial & industrial        | 710         | 472         | 458         | 428         | 441         |
| Commercial construction        | 196         | 149         | 155         | 164         | 297         |
| Total commercial               | <br>2,668   | <br>2,378   | <br>2,426   | <br>2,414   | <br>2,499   |
| Residential mortgage           | 866         | 875         | 829         | 835         | 944         |
| Home equity lines of credit    | 466         | 441         | 385         | 300         | 335         |
| Residential construction       | 299         | 328         | 382         | 448         | 695         |
| Consumer / installment         | 373         | 307         | 153         | 113         | 131         |
| Total loans                    | \$<br>4,672 | \$<br>4,329 | \$<br>4,175 | \$<br>4,110 | \$<br>4,604 |
|                                |             |             |             |             | <br>        |
|                                |             |             |             |             |             |
| LOANS BY MARKET                |             |             |             |             |             |
| North Georgia                  | \$<br>1,163 | \$<br>1,240 | \$<br>1,364 | \$<br>1,426 | \$<br>1,689 |
| Atlanta MSA                    | 1,282       | 1,275       | 1,250       | 1,220       | 1,310       |
| North Carolina                 | 553         | 572         | 579         | 597         | 702         |
| Coastal Georgia                | 456         | 423         | 400         | 346         | 335         |
| Gainesville MSA                | 257         | 255         | 261         | 265         | 312         |
| East Tennessee                 | 280         | 280         | 283         | 256         | 256         |
| South Carolina / Corporate     | 412         | 88          | -           | -           | -           |
| Other <sup>(2)</sup>           | 269         | 196         | 38          | -           | -           |
| Total loans                    | \$<br>4,672 | \$<br>4,329 | \$<br>4,175 | \$<br>4,110 | \$<br>4,604 |

<sup>(1)</sup> Excludes total loans of \$2.8 million, \$20.3 million, \$33.4 million, \$54.5 million and \$68.2 million as of December 31, 2014, 2013, 2012, 2011 and 2010, respectively, that are covered by loss-sharing agreements with the FDIC, related to the acquisition of Southern Community Bank. <sup>(2)</sup> Includes purchased indirect auto loans that are not assigned to a geographic region.

### UNITED COMMUNITY BANKS, INC. **Financial Highlights** Credit Quality <sup>(1)</sup>

|                                  |       | Fourth     | 0112 | rter 2014       |                   |    | Third          | 0112 | rter 2014 |                    |     | Second       | 0  | rter 2014             |          |                    |
|----------------------------------|-------|------------|------|-----------------|-------------------|----|----------------|------|-----------|--------------------|-----|--------------|----|-----------------------|----------|--------------------|
|                                  | Non-I | performing |      | eclosed         | Total             | N  | Jon-performing |      | reclosed  | Total              | No  | n-performing |    | rter 2014<br>reclosed |          | Total              |
| (in thousands)                   |       | Loans      |      | perties         | NPAs              | 1, | Loans          |      | operties  | NPAs               | 110 | Loans        |    | perties               |          | NPAs               |
| NONPERFORMING ASSETS BY CATEGORY |       | Sound      |      | perdes          |                   | _  | Louno          |      | operates  |                    |     | Lound        |    | perties               | ÷        | 11110              |
| Owner occupied CRE               | \$    | 4,133      | \$   | 355             | \$ 4,488          | \$ | 2,156          | \$   | 1,024     | \$ 3,180           | \$  | 2,975        | \$ | 653                   | \$       | 3,628              |
| Income producing CRE             | -     | 717        |      | -               | 717               | -  | 1,742          |      | 42        | 1,784              | Ť   | 1,032        | -  | 242                   | Ť.       | 1,274              |
| Commercial & industrial          |       | 1,571      |      | -               | 1,571             |    | 1,593          |      | -         | 1,593              |     | 1,102        |    | -                     |          | 1,102              |
| Commercial construction          |       | 83         |      | 15              | 98                |    | 148            |      | -         | 148                |     | 95           |    | -                     |          | 95                 |
| Total commercial                 |       | 6,504      | -    | 370             | 6.874             |    | 5,639          |      | 1,066     | 6,705              | -   | 5,204        | -  | 895                   | -        | 6.099              |
| Residential mortgage             |       | 8,196      |      | 1.183           | 9,379             |    | 8,350          |      | 1,769     | 10,119             |     | 10,201       |    | 1,426                 |          | 11.627             |
| Home equity lines of credit      |       | 695        |      | 40              | 735               |    | 720            |      | 90        | 810                |     | 510          |    | 128                   |          | 638                |
| Residential construction         |       | 2,006      |      | 133             | 2,139             |    | 3,543          |      | 221       | 3,764              |     | 4,248        |    | 520                   |          | 4,768              |
| Consumer installment             |       | 480        |      | -               | 480               |    | 493            |      | -         | 493                |     | 561          |    | -                     |          | 561                |
| Total NPAs                       | \$    | 17,881     | \$   | 1,726           | \$ 19,607         | \$ |                | \$   | 3,146     | \$ 21,891          | \$  | 20,724       | \$ | 2,969                 | \$       | 23,693             |
| Balance as a % of                | 4     | 17,001     | φ    | 1,720           | \$ 10,007         | Ψ  | 10,710         | Ŷ    | 5,115     | \$ 21,001          | Ψ   | 20,721       | φ  | 2,000                 | φ        | 20,000             |
| Unpaid Principal                 |       | 69.9%      | 6    | 54.1%           | 68.19             | 6  | 68.6%          |      | 54.5%     | 66.1%              |     | 66.5%        |    | 50.4%                 |          | 63.9%              |
| Chpala I Incipal                 |       | 05.57      | 0    | J <b>-</b> .1/( | , 00.17           | 0  | 00.070         | ,    | 54.570    | 00.170             |     | 00.570       |    | 50.470                |          | 03.370             |
| NONPERFORMING ASSETS BY MARKET   |       |            |      |                 |                   |    |                |      |           |                    |     |              |    |                       |          |                    |
| North Georgia                    | \$    | 5.669      | \$   | 711             | \$ 6,380          | \$ | 7,392          | \$   | 1,717     | \$ 9,109           | \$  | 8,216        | \$ | 1,392                 | \$       | 9,608              |
| Atlanta MSA                      | -     | 1,837      |      | 372             | 2,209             | -  | 1,724          |      | 364       | 2,088              | Ť   | 3,883        | -  | 510                   | Ť.       | 4,393              |
| North Carolina                   |       | 5,221      |      | 234             | 5,455             |    | 4,919          |      | 398       | 5,317              |     | 5,314        |    | 615                   |          | 5,929              |
| Coastal Georgia                  |       | 799        |      | 105             | 904               |    | 781            |      | 160       | 941                |     | 782          |    | 80                    |          | 862                |
| Gainesville MSA                  |       | 1,310      |      | 81              | 1,391             |    | 1,403          |      | 85        | 1,488              |     | 921          |    | 49                    |          | 970                |
| East Tennessee                   |       | 1,414      |      | 201             | 1,615             |    | 1,227          |      | 245       | 1,472              |     | 1,218        |    | 323                   |          | 1,541              |
| South Carolina / Corporate       |       | 1,285      |      | 22              | 1,307             |    | 945            |      | 177       | 1,122              |     | -            |    | -                     |          | -                  |
| Other <sup>(3)</sup>             |       | 346        |      | -               | 346               |    | 354            |      | _         | 354                |     | 390          |    |                       |          | 390                |
| Total NPAs                       | \$    | 17,881     | \$   | 1,726           | \$ 19,607         | \$ |                | ¢    | 3,146     | \$ 21,891          | ¢   | 20,724       | \$ | 2,969                 | \$       | 23,693             |
|                                  | ф.    | 17,001     | φ    | 1,720           | \$ 19,007         | φ  | 10,745         | φ    | 5,140     | \$ 21,091          | φ   | 20,724       | φ  | 2,909                 | <u>ه</u> | 23,095             |
| NONPERFORMING ASSETS ACTIVITY    |       |            |      |                 |                   |    |                |      |           |                    |     |              |    |                       |          |                    |
| Beginning Balance                | \$    | 18,745     | \$   | 3,146           | \$ 21.891         | \$ | 20,724         | ¢    | 2,969     | \$ 23,693          | \$  | 25,250       | \$ | 5.594                 | \$       | 30.844             |
| Loans placed on non-accrual      | Ф     | 7,140      | Ф    | 5,140           | 5 21,691<br>7.140 | φ  | 7.665          | Ф    | 2,909     | \$ 23,095<br>7,665 | Ф   | 9,529        | Ф  | 5,594                 | Ф        | 9.529              |
| Payments received                |       | (5,286)    |      | -               | (5,286)           |    | (3,129)        |      | -         | (3,129)            |     | (4,027)      |    | -                     |          | (4,027)            |
| Loan charge-offs                 |       | (1,841)    |      | -               | (1,841)           |    | (4,353)        |      | -         | (4,353)            |     | (8,341)      |    |                       |          | (4,027)<br>(8,341) |
| Foreclosures                     |       | (1,041)    |      | 877             | (1,041)           |    | (2,162)        |      | 2,162     | (4,333)            |     | (1,687)      |    | 1,687                 |          | (0,541)            |
| Capitalized costs                |       | (0//)      |      | - 077           | _                 |    | (2,102)        |      | 2,102     | 209                |     | (1,007)      |    | 1,007                 |          | _                  |
| Property sales                   |       | -          |      | (2,483)         | (2,483)           |    | -              |      | (2,350)   | (2,350)            |     | -            |    | (4,430)               |          | (4,430)            |
| Write downs                      |       | -          |      | (2,403)         | (2,403)           |    | -              |      | (108)     | (108)              |     | -            |    | (305)                 |          | (305)              |
| Net gains (losses) on sales      |       |            |      | 187             | 187               |    |                |      | 264       | 264                |     |              |    | 423                   |          | 423                |
| Ending Balance                   | \$    | 17,881     | \$   | 1,726           | \$ 19,607         | \$ | 18,745         | \$   |           | \$ 21,891          | \$  | 20,724       | \$ | 2,969                 | ¢        | 23,693             |
| Linding Dalance                  | φ     | 1/,881     | Э    | 1,/20           | э 19,007          | \$ | 18,/45         | Э    | 3,146     | ə 21,891           | Э   | 20,724       | Э  | 2,909                 | Э        | 23,093             |

|                             |    | Fourth Qua       | rter 2014   | Third Qu           | arter 2014  | Second Qua         | rter 2014   |
|-----------------------------|----|------------------|---|--------------------|---|--------------------|---|
| (in thousands)              | Ch | Net<br>arge-Offs | Net Charge-<br>Offs to<br>Average<br>Loans <sup>(2)</sup> | Net<br>Charge-Offs | Net Charge-<br>Offs to<br>Average<br>Loans <sup>(2)</sup> | Net<br>Charge-Offs | Net Charge-<br>Offs to<br>Average<br>Loans <sup>(2)</sup> |
| NET CHARGE-OFFS BY CATEGORY |    |                  |   |                    |   |                    |   |
| Owner occupied CRE          | \$ | 891              | .31%  | \$ 746             | .26%  | \$ (1,836)         | (.64)%  |
| Income producing CRE        |    | 143              | .09   | 104                | .07   | 435                | .29   |
| Commercial & industrial     |    | (295)            | (.17)   | (341)              | (.23)   | 662                | .52   |
| Commercial construction     |    | (6)              | (.01)   | 103                | .24   | 131                | .34   |
| Total commercial            |    | 733              | .11   | 612                | .10   | (608)              | (.10)   |
| Residential mortgage        |    | 1,226            | .56   | 1,116              | .52   | 2,509              | 1.17  |
| Home equity lines of credit |    | 238              | .20   | 356                | .31   | 466                | .42   |
| Residential construction    |    | (44)             | (.06)   | 712                | .94   | 1,671              | 2.13  |
| Consumer installment        |    | 356              | .39   | 359                | .43   | 137                | .18   |
| Total                       | \$ | 2,509            | .22   | \$ 3,155           | .28   | \$ 4,175           | .38   |
| NET CHARGE-OFFS BY MARKET   |    |                  |   |                    |   |                    |   |
| North Georgia               | \$ | 791              | .27%  | \$ 1,861           | .63%  | \$ (741)           | (.25)%  |
| Atlanta MSA                 |    | 147              | .05   | (250)              | (.08)   | 1,481              | .46   |
| North Carolina              |    | 1,103            | .79   | 656                | .47   | 2,161              | 1.55  |
| Coastal Georgia             |    | 30               | .03   | 228                | .21   | 116                | .11   |
| Gainesville MSA             |    | 94               | .15   | 259                | .40   | 797                | 1.23  |
| East Tennessee              |    | 54               | .08   | 230                | .33   | 288                | .42   |
| South Carolina / Corporate  |    | 110              | .11   | 5                  | .01   | -                  | -   |
| Other <sup>(3)</sup>        |    | 180              | .29   | 166                | .31   | 73                 | .14   |
| Total                       | \$ | 2,509            | .22   | \$ 3,155           | .28   | \$ 4,175           | .38   |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

(2) Annualized.

(3) Includes purchased indirect auto loans that are not assigned to a geographic region.

### UNITED COMMUNITY BANKS, INC. Consolidated Statement of Income (Unaudited)

| Investment securities, including tax exempt of \$180, \$203, \$738 and \$827         12,375         11,235         48,493         44,1           Deposits in basis and short-term investments         63,955         61,315         246,432         245,4           Disposits in basis and short-term investments         63,955         61,315         246,432         245,4           Disposits         868         569         3,060         2,2         81         1,1           Mawy market         868         569         3,060         2,2         81         1,1           Time         1,623         1,593         7,133         10,4         1,12         1,12         1,12         1,12         1,12         1,12         1,13         1,12         1,13         1,13         1,13         1,14         1,13         1,12         1,13         1,13         1,12         1,13         1,13         1,13         1,13         1,13         1,13         1,12         1,13         1,13         1,12         1,14         1,15         1,13         1,13         1,12         1,14         1,125         1,14         1,14         1,15         1,16         1,16         1,16         1,16         1,16         1,16         1,16         1,16         1,16   | Consolidated Statement of Income (Unaudited)           |    | Th M   | ath - T | ndad   |    | Thursday No. | n#1 * | 7ndod     |
|--|--|----|--------|---------|--------|----|--------------|-------|-----------|
| Interest revenue:         S         50.677         \$         49.066         \$         196.279         \$         200.           Interest revenue         63.935         61.352         44.066         \$         36.600         3.3           Total interest revenue         63.935         61.315         246.432         246.431         1.55         1.5         3.6398         20         24         48         1.42         1.533         7.133         100         7.133         100         7.133         100         2.160         2.160         2.160         2.160         2.160         2.160         2.160         2.160         2.160         2.160         2.160         2.160         1.55         105         105         105         105         105         105         105         105         105         105         105         105         105         105         105         105         105         105         106  |  |    |        |         |        |    |              |       |           |
| Loars, including fres         \$ 50,677         \$ 40,065         \$ 196,279         \$ 200,005           Investment securities, including tax evempt of \$100, \$203, \$738 and \$827         12,33         40,403         41,1           Depositi:         013         996         3,660         3,3           Total interest revenue         63,955         61,315         246,432         245,43           Interest expense:         00         24         81         1,153         14,651         1,1           Now         455         473         1,651         1,2         3,000         2,2         3,000         2,2         3,000         2,2         5,007         86         3,000         2,2         3,000         2,2         3,000         2,2         1,132         14,4         1,4         1,4         2,446         2,646         10,554         14,4         1,4   | (in thousands, except per share data)                  |    | 2014   |         | 2013   |    | 2014         |       | 2013      |
| Lows, including fees         \$ 50,677         \$ 40,065         \$ 196,279         \$ 200,075           Investment scruttins, including tax evempt of \$140, \$203, \$738 and \$827         903         996         3,660         3,3           Total interest revenue         63,955         61,315         248,432         245,43           Interest expense:         903         996         3,660         3,3           Now pranket         868         569         3,000         2,2           Strings         20         24         81         1,12           Three         1,623         1,139         7,133         10,2           Total deposit interest expense         2,946         2,659         11,252         14,3           Short sem borrowings         96         608         2,160         2,1   | Interest revenue                                       |    |        |         |        |    |              |       |           |
| Investment scunitics, including tax exempt of \$180, \$203, \$738 and \$827         12,375         11,235         48,493         44,1           Deposits in busis and short-term investments         63,955         61,315         246,432         245,4           Deposits in busis and short-term investments         63,955         61,315         246,432         245,4           Deposits:         NOW         405         473         1,651         1,1           Money market         866         569         3,060         2,2           Savings         20         24         81         11           Time         1,622         1,593         7,133         10,4           Short-term borrowings         96         508         2,610         2,4         81           Stort-term borrowings         96         508         2,610         2,4         10,30         2,4           Total interest expense         33         312         10,01         2,4         10,01         2,4         10,01         2,4         10,01         2,4         10,01         2,4         10,01         2,4         10,01         2,4         10,01         2,4         10,01         1,4         10,01         10,01         10,01         10,01         10,0   |  | \$ | 50.677 | \$      | 49.066 | \$ | 196.279      | \$    | 200,893   |
| Deposits in hanks and short-term investments         903         996         3,660         3,253           Total interest revenue         63.955         61.315         246.432         245.32           Interest revenue         63.955         61.315         246.432         245.33           Deposits         808         56.93         3.060         2.2           Sovings         20         24         81         1.7           Time         1.623         1.7.93         7.133         10.0           Total deposit interest expense         2.966         2.639         11.925         14.4           Short-term borrowings         96         5.09         2.100         2.0         10.2         10.2           Indeposit interest expense         6.021         5.0.16         2.5.51         2.4         10.2   |  | Ψ  |        | Ψ       | ,      | Ψ  |              | Ψ     | 41,158    |
| Total interest revenue         63,955         61,315         248,432         245,432           Deposits:         NOW         435         473         1.651         1.1           Many market         866         569         3,060         2.2         801         1.1           Swings         20         24         01         1.1<  |  |    |        |         |        |    |              |       | 3,789     |
| Interest expense:         Image: Construct of the second seco |  |    |        |         |        |    |              |       | 245,840   |
| Deposit:         435         473         1,651         1,7           NOW         435         473         1,651         1,7           Money market         866         569         3,060         2,2           Swings         20         24         81         1           Time         1,623         1,593         7,133         10,2           Total deposit interest expense         2,946         2,640         10,42         10,25         14,4           Short-tern borrowings         95         500         2,264         2,644         10,55         10,6           Cong-term deb         2,640         2,644         10,55         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         10,6         11,6         11,6         11,6         11,6         14,6         11,6         14,6         11,6         14,6         11,6         14,6         11,6         10,6         11,6         11,6         11,6         11,6         11,6         11,6         11,6         11,6         11,6         11,6  |  |    | 00,000 |         | 01,010 |    | 210,102      |       | 210,010   |
| NOW         435         473         1,651         1,7           Morey market         868         569         3,060         2,2           Svings         20         24         81         1           Time         1,623         1,593         7,133         10,4           Total ideposit interest expense         2,246         2,659         11,125         14,4           Short-term borrowings         96         508         2,160         2,4           Iotal interest expense         2,640         2,653         11,025         14,3           Total interest expense         6,021         5,816         255,55         27,7           Not interest revenue after provision for credit losses         5,6,134         52,499         214,381         152,6           Provision for credit losses         5,6,134         52,499         214,381         152,6           Service charges and fees         2,111         1,713         7,520         9,4           Storie charges fees         2,111         1,713         7,520         9,4           Service charges and fees         2,111         1,713         7,520         9,4           Brokerage fees         2,117         1,361         4,807         4,4 </td <td>Interest expense:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  | Interest expense:                                      |    |        |         |        |    |              |       |           |
| Money market         668         569         3,060         2,2           Swings         20         24         81         1           Time         1,623         1,593         7,133         10,4           Total deposit interest expense         2,946         2,659         11,925         14,5           Short-term borrowings         96         508         2,160         2,4           Federal Home Loan Bank advances         339         3         912         4           Long-term debt         2,640         2,646         10,554         100           Not interest expense         6,021         5,849         222,841         218,11           Provision for credit losses         1,800         3,000         8,500         65,5           Net interest revenue after provision for credit losses         5,6,134         52,499         221,4381         152,4           Service charges and fees         8,446         8,166         33,073         31,4           Mortgage loan and other related fees         2,111         1,713         7,520         99           Brokerage fees         1,176         1,348,07         44         4         5600         3407         34,44         Scoritities gains, net         208<   | Deposits:  |    |        |         |        |    |              |       |           |
| Savings     20     24     81     1       Time     1.623     1.593     7.133     10.0       Total deposit interest expense     2.946     2.659     11.925     14.5       Short-term borrowings     96     508     2.160     2.4       Federal Home Loan Bank advances     339     3     912       Long-term debt     2.640     2.646     10.554     10.5       Total interest expense     6.021     5.816     25.55     27.7       Net interest revenue     57.934     55.499     222.2811     218.1       Provision for credit losses     1.800     3.000     8.500     65.5       Net interest revenue difter provision for credit losses     56.134     52.499     214.381     152.4       Fee revenue:     5     5     5.7     7.7     4.401     1.176     1.361     4.807     4.4       Service charges and fees     8.446     8.166     33.073     31.5     10.1     1.173     7.52.0     9.9       Brokerage fees     2.111     1.713     7.52.0     9.9     7.29     10.0       Other     2.882     2.209     9.72.9     10.0     10.55     10.55     55.5       Total revenue     1.44.9     10.23     13  | NOW  |    | 435    |         | 473    |    | 1,651        |       | 1,759     |
| Time         1.623         1.593         7.113         104           Short-term borrowings         2.946         2.639         11.925         144           Short-term borrowings         96         508         2.160 </td <td>Money market</td> <td></td> <td>868</td> <td></td> <td>569</td> <td></td> <td>3,060</td> <td></td> <td>2,210</td>  | Money market   |    | 868    |         | 569    |    | 3,060        |       | 2,210     |
| Total deposit interest expense         2,946         2,659         11,925         144           Short-term borrowings         96         508         2,160         2,0           Prederal Home Loan Bank advances         339         3         912           Long-term dobt         2,640         2,646         10,554         10,0           Total interest expense         6,021         5,816         25,551         227,0           Net interest expense         65,134         55,499         222,881         218,3           Provision for credit losses         56,134         52,499         214,381         152,0           Net interest revenue after provision for credit losses         56,134         52,499         214,381         152,0           Fee revenue:  | Savings  |    | 20     |         | 24     |    | 81           |       | 133       |
| Short-term horrowings         96         508         2,160         2,2           Federal Home Loan Bank advances         339         3         912         10,54         10,55         10,55         10,55         10,55         10,55         10,55         10,55         10,56         10,56         10,56         10,56         10,56         10,56         10,56         10,56 <td< td=""><td>Time</td><td></td><td>1,623</td><td></td><td>1,593</td><td></td><td>7,133</td><td></td><td>10,464</td></td<>   | Time   |    | 1,623  |         | 1,593  |    | 7,133        |       | 10,464    |
| Federal Home Loan Bank advances       339       3       912         Long-term debt       2,640       2,646       10,554       10,9         Total interest expense       6,021       5,816       22,2881       221,8         Provision for credit losses       18,000       3,000       8,500       6,655         Net interest revenue after provision for credit losses       56,134       52,2499       214,381       152,4         Fee revenue:  | Total deposit interest expense                         |    | 2,946  |         | 2,659  |    | 11,925       |       | 14,566    |
| Long-term debt       2,640       2,646       10,554       10,0         Total interest expense       6,021       5,816       25,551       27,0         Net interest revenue       57,934       55,499       222,881       218,1         Provision for credit losses       1,800       3,000       8,500       65,57         Net interest revenue after provision for credit losses       56,134       52,499       214,381       152,0         Fee revenue:       5       56,134       52,499       214,381       152,0         Service charges and fees       8,446       8,166       33,073       31,9         Brokerage fees       2,111       1,713       7,520       9.9         Brokerage fees       1,176       1,361       4,807       4,461         Cost from prepayment of debt       -       -       (4,446)       0         Other       2,882       2,209       9,729       10,0         Total revenue       70,957       66,018       269,935       209,735         Operating expenses:       2       2       2,99       9,729       10,0         Communications and equipment       3,151       3,141       12,523       13,3       3,14       12,523 <td< td=""><td>Short-term borrowings</td><td></td><td>96</td><td></td><td>508</td><td></td><td>2,160</td><td></td><td>2,071</td></td<>  | Short-term borrowings                                  |    | 96     |         | 508    |    | 2,160        |       | 2,071     |
| Total interest expense         6.021         5.816         25,551         27,4           Net interest revenue         57,934         55,499         222,881         218,1           Provision for credit losses         56,134         52,499         214,381         152,0           Net interest revenue after provision for credit losses         56,134         52,499         214,381         152,0           Fee revenue:  | Federal Home Loan Bank advances                        |    | 339    |         | 3      |    | 912          |       | 68        |
| Net interest revenue         57.934         55.499         222.881         218.1           Provision for credit losses         1,800         3,000         8,500         65.2           Net interest revenue after provision for credit losses         56,134         52,499         214.381         152.4           Fee revenue:         Service charges and fees         8,446         8,166         33.073         31.5           Mortgage loan and other related fees         2,111         1,713         7,520         9.5           Brokerage fees         2,116         1,361         4,807         4.4           Cober         2,882         2,209         9,729         100.           Total fee revenue         12,823         13,519         55,554         56,52           Total fee revenue         70,957         66.018         209,935         200,9           Operating expenses:         S         3,444         3,735         13,13         13,2           Communications and equipment         3,153         3,414         12,523         13,2         13,41         12,523         13,2           Coccupacy         3,448         3,735         3,513         13,3         Advertising and public relations         802         761         3,461 </td <td>Long-term debt</td> <td></td> <td>2,640</td> <td></td> <td>2,646</td> <td></td> <td>10,554</td> <td></td> <td>10,977</td>  | Long-term debt   |    | 2,640  |         | 2,646  |    | 10,554       |       | 10,977    |
| Net interest revenue         57.934         55.499         222.881         218.1           Provision for credit losses         1,800         3,000         8,500         65.2           Net interest revenue after provision for credit losses         56,134         52,499         214.381         152.4           Fee revenue:         Service charges and fees         8,446         8,166         33.073         31.5           Mortgage loan and other related fees         2,111         1,713         7,520         9.5           Brokerage fees         2,116         1,361         4,807         4.4           Cober         2,882         2,209         9,729         100.           Total fee revenue         12,823         13,519         55,554         56,52           Total fee revenue         70,957         66.018         209,935         200,9           Operating expenses:         S         3,444         3,735         13,13         13,2           Communications and equipment         3,153         3,414         12,523         13,2         13,41         12,523         13,2           Coccupacy         3,448         3,735         3,513         13,3         Advertising and public relations         802         761         3,461 </td <td>Total interest expense</td> <td></td> <td>6,021</td> <td></td> <td>5,816</td> <td></td> <td>25,551</td> <td></td> <td>27,682</td>  | Total interest expense                                 |    | 6,021  |         | 5,816  |    | 25,551       |       | 27,682    |
| Provision for credit losses       1,800       3,000       8,500       65;         Net interest revenue after provision for credit losses       56,134       52,499       214,381       152,0         Fee revenue:  |  |    | 57,934 |         | 55,499 |    |              |       | 218,158   |
| Net interest revenue after provision for credit losses         56,134         52,499         214,381         152,6           Fee revenue:  | Provision for credit losses                            |    |        |         |        |    |              |       | 65,500    |
| Fee revenue:         Service charges and fees         8,446         8,166         33,073         31,5           Mortgage loan and other related fees         2,111         1,173         7,520         9,9           Brokerage fees         1,176         1,361         4,807         4,4           Other         2,82         2,209         9,729         10,0           Total fee revenue         14,823         13,519         55,554         55,54           Total revenue         70,957         66,018         269,935         209,35           Operating expenses:         3,153         3,414         12,523         13,51           Communications and equipment         3,153         3,441         12,523         13,53           Advertising and public relations         802         781         3,461         3,73           Potage, printing and supplies         1,066         882         3,524         3,73           Professional fees         834         2,102         6,707         9,6           FDC assessments and other regulatory charges         883         1,804         4,792         9,4           Amortization of intangibles         287         408         1,5,43         15,5           Total operating expenses <td>Net interest revenue after provision for credit losses</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>152,658</td>   | Net interest revenue after provision for credit losses |    |        |         |        |    |              |       | 152,658   |
| Service charges and fees       8,446       8,166       33,073       31,5         Mortgage loan and other related fees       2,111       1,713       7,520       99,5         Brokerage fees       1,176       1,361       4,807       4,4         Securities gains, net       208       70       4,871       11         Loss from prepayment of debt       -       -       (4,446)       10         Other       2,882       2,209       9,729       10,0         Total fee revenue       14,823       13,519       55,554       56,5         Total revenue       26,592       24,817       100,941       96,6         Communications and equipment       3,153       3,414       12,523       13,513         Occupancy       3,448       3,735       13,513       13,53         Advertising and public relations       802       781       3,461       3,7         Postage, printing and supplies       1,006       882       3,542       3,2         Professional fees       833       1,804       4,702       9,7         Amortization of intangibles       2,903       2,4404       107,070       34,48       2,20         Other       4,703       3,440  | 1  |    |        |         |        |    |              |       |           |
| Service charges and fees       8,446       8,166       33,073       31,5         Morrgage loan and other related fees       2,111       1,713       7,520       99,5         Brokerage fees       1,176       1,361       4,807       4,4         Securities gains, net       208       70       4,871       11         Loss from prepayment of debt       -       -       (4,446)       10         Other       2,882       2,209       9,729       10,0         Total fee revenue       14,823       13,519       55,554       56,5         Total revenue       26,592       24,817       100,941       96,6         Communications and equipment       3,153       3,414       12,523       13,513         Occupancy       3,448       3,735       13,513       13,513         Advertising and public relations       802       781       3,461       3,7         Postage, printing and supplies       1,066       882       3,542       3,2         Porfessional fees       833       1,804       4,702       9,7         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404  | Fee revenue:   |    |        |         |        |    |              |       |           |
| Mortgage loan and other related fees       2,111       1,713       7,520       9,9         Brokerage fees       1,176       1,361       4,807       4,4         Securities gains, net       208       70       4,871       11         Loss from prepayment of debt       -       -       (4,446)       -         Other       2,882       2,009       9,729       10,0         Total fe revenue       14,823       13,519       55,554       56,55         Total revenue       70,957       66,018       269,935       209,35         Communications and equipment       3,153       3,414       12,523       13,53         Occupancy       3,448       3,735       13,513       13,451       3,513         Occupancy       3,448       3,735       13,513       13,451       3,513         Professional fees       802       781       3,461       3,57         Professional fees       834       2,102       6,707       9,67         FDIC assessments and other regulatory charges       883       1,804       4,792       9,2         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,460 <td></td> <td></td> <td>8,446</td> <td></td> <td>8.166</td> <td></td> <td>33.073</td> <td></td> <td>31,997</td>   |  |    | 8,446  |         | 8.166  |    | 33.073       |       | 31,997    |
| Brokerage fees       1,176       1,361       4,807       4,4         Securities gains, net       208       70       4,871       1         Loss from prepayment of debt       -       -       (4,446)         Other       2,882       2,209       9,729       10,0         Total fee revenue       14,823       13,519       55,554       56,5         Total revenue       70,957       66,018       269,935       209,20         Operating expenses:       -       -       -       (4,446)         Communications and equipment       3,153       3,414       12,523       13,513         Occupancy       3,448       3,735       13,513       13,53       13,513       13,53         Advertising and public relations       802       781       3,461       3,54 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>9,925</td></td<>   |  |    |        |         |        |    |              |       | 9,925     |
| Securities gains, net       208       70       4,871       1         Loss from prepayment of debt       -       -       (4,446)         Other       2,882       2,209       9,729       10,0         Total fee revenue       14,823       13,519       55,554       56,5         Total revenue       70,957       66,018       269,935       209,2         Operating expenses:       -   |  |    |        |         |        |    |              |       | 4,465     |
| Loss from prepayment of debt       -       -       (4,446)         Other       2,882       2,209       9,729       10,0         Total fee revenue       70,955       66,018       269,935       209,3         Operating expenses:       - <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>186</td></td<>  |  |    |        |         |        |    |              |       | 186       |
| Other $2,882$ $2,209$ $9,729$ $10,0$ Total fee revenue $14,823$ $13,519$ $55,554$ $56,5$ Total revenue $70,957$ $66,018$ $269,935$ $209,2$ Operating expenses: $70,957$ $66,018$ $269,935$ $209,2$ Communications and equipment $3,153$ $3,414$ $12,523$ $13,513$ $13,52$  |  |    | -      |         | -      |    |              |       | -         |
| Total fee revenue       14,823       13,519       55,554       56,5         Total revenue       70,957       66,018       269,935       209,2         Operating expenses:       5       3,153       3,414       12,523       13,513         Salaries and employee benefits       26,592       24,817       100,941       96,2         Communications and equipment       3,153       3,414       12,523       13,3         Occupancy       3,448       3,735       13,513       13,513         Advertising and public relations       802       781       3,461       3,7         Postage, printing and supplies       1,086       882       3,542       3,2         Professional fees       834       2,102       6,707       9,6         FDIC assessments and other regulatory charges       883       1,804       4,792       9,2         Amortization of intangibles       287       408       1,348       2,4         Other       4,703       3,480       15,404       15,1         Total operating expenses       29,038       24,404       107,070       34,4         Income before income taxes       29,038       24,404       107,070       34,5         Income tax expe   |  |    | 2.882  |         | 2,209  |    |              |       | 10,025    |
| Total revenue         70,957         66,018         269,935         209,2           Operating expenses:         Salaries and employee benefits         26,592         24,817         100,941         96,2           Communications and equipment         3,153         3,414         12,523         13,2           Occupancy         3,448         3,735         13,513         13,5           Advertising and public relations         802         781         3,461         3,7           Postage, printing and supplies         1,086         882         3,542         3,2           Professional fees         834         2,102         6,707         9,6           FDIC assessments and other regulatory charges         883         1,804         4,792         9,2           Amortization of intangibles         287         408         1,348         2,0           Other         4,703         3,480         15,404         15,1           Total operating expenses         41,919         41,614         162,865         174,2           Income tax expense (benefit)         10,791         8,493         39,450         (238,1)           Net income before income taxes         29,038         24,404         107,070         34,20  | Total fee revenue                                      |    |        |         |        |    |              |       | 56,598    |
| Operating expenses:         Salaries and employee benefits         26,592         24,817         100,941         96,2           Communications and equipment         3,153         3,414         12,523         13,3           Occupancy         3,448         3,735         13,513         13,9           Advertising and public relations         802         781         3,461         3,7           Professional fees         1,086         882         3,542         3,2           Professional fees         834         2,102         6,707         9,6           Foreclosed property         131         191         634         7,6           FDIC assessments and other regulatory charges         883         1,804         4,792         9,2           Amortization of intangibles         287         408         1,348         2,10           Other         4,703         3,480         15,404         15,104         15,104           Income before income taxes         29,038         24,404         107,070         34,50         (238,1           Net income         19,791         8,493         39,450         (238,1         18,247         15,911         67,181         26,1,0           Ver income exaplese (benefit)         1  |  |    |        |         |        |    |              |       | 209,256   |
| Salaries and employee benefits       26,592       24,817       100,941       96,7         Communications and equipment       3,153       3,414       12,523       13,7         Occupancy       3,448       3,735       13,513       13,51         Advertising and public relations       802       781       3,461       3,7         Postage, printing and supplies       1,086       882       3,542       3,2         Professional fees       834       2,102       6,707       9,6         FDIC assessments and other regulatory charges       883       1,804       4,792       9,2         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404       15,1         Total operating expenses       41,919       41,614       162,865       174,5         Net income taxes       29,038       24,404       107,070       34,90         Income tax expense (benefit)       10,791       8,493       39,450       (238,10)         Net income before income taxes       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0         Net income available to common shareholders       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0   |  |    |        |         | ,      |    |              |       |           |
| Salaries and employee benefits       26,592       24,817       100,941       96,7         Communications and equipment       3,153       3,414       12,523       13,7         Occupancy       3,448       3,735       13,513       13,51         Advertising and public relations       802       781       3,461       3,7         Postage, printing and supplies       1,086       882       3,542       3,2         Professional fees       834       2,102       6,707       9,6         FDIC assessments and other regulatory charges       883       1,804       4,792       9,2         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404       15,1         Total operating expenses       41,919       41,614       162,865       174,5         Net income taxes       29,038       24,404       107,070       34,90         Income tax expense (benefit)       10,791       8,493       39,450       (238,10)         Net income before income taxes       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0         Net income available to common shareholders       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0   | Operating expenses:                                    |    |        |         |        |    |              |       |           |
| Occupancy       3,448       3,735       13,513       13,5         Advertising and public relations       802       781       3,461       3,7         Postage, printing and supplies       1,086       882       3,542       3,2         Professional fees       834       2,102       6,707       9,0         Foreclosed property       131       191       634       7,8         FDIC assessments and other regulatory charges       883       1,804       4,792       9,7         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404       15,1         Total operating expenses       41,919       41,614       162,865       174,3         Net income before income taxes       29,038       24,404       107,070       34,80         Income tax expense (benefit)       10,791       8,493       39,450       (238,10)         Net income       -       2,912       439       12,0         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$       18,247       \$       12,999       \$       67,181       \$   | Salaries and employee benefits                         |    | 26,592 |         | 24,817 |    | 100,941      |       | 96,233    |
| Occupancy       3,448       3,735       13,513       13,5         Advertising and public relations       802       781       3,461       3,7         Postage, printing and supplies       1,086       882       3,542       3,2         Professional fees       834       2,102       6,707       9,0         Foreclosed property       131       191       634       7,8         FDIC assessments and other regulatory charges       883       1,804       4,792       9,7         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404       15,1         Total operating expenses       41,919       41,614       162,865       174,3         Net income before income taxes       29,038       24,404       107,070       34,80         Income tax expense (benefit)       10,791       8,493       39,450       (238,10)         Net income       -       2,912       439       12,0         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$       18,247       \$       12,999       \$       67,181       \$   |  |    | 3,153  |         | 3,414  |    | 12,523       |       | 13,233    |
| Postage, printing and supplies       1,086       882       3,542       3,2         Professional fees       834       2,102       6,707       9,6         Foreclosed property       131       191       634       7,8         FDIC assessments and other regulatory charges       883       1,804       4,792       9,2         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404       15,1         Total operating expenses       41,919       41,614       162,865       174,5         Net income before income taxes       29,038       24,404       107,070       34,9         Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       -       2,912       439       12,0         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$       18,247       \$       12,999       \$       67,181       \$       261,0         Earnings per common share:       -       -       -       2,912       \$       111       \$       4       Diluted       .30   |  |    | 3,448  |         | 3,735  |    | 13,513       |       | 13,930    |
| Professional fees       834       2,102       6,707       9,6         Foreclosed property       131       191       634       7,8         FDIC assessments and other regulatory charges       883       1,804       4,792       9,2         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404       15,1         Total operating expenses       41,919       41,614       162,865       174,3         Net income before income taxes       29,038       24,404       107,070       34,9         Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       -       2,912       439       12,0         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$       18,247       \$       12,999       \$       67,181       \$       261,0         Earnings per common share:       -       -       2,912       439       12,0       5       261,0         Heighted average common shares outstanding:       \$       .30       .22       \$       1.11       \$    <  | Advertising and public relations                       |    | 802    |         | 781    |    | 3,461        |       | 3,718     |
| Foreclosed property       131       191       634       7,6         FDIC assessments and other regulatory charges       883       1,804       4,792       9,2         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404       15,1         Total operating expenses       41,919       41,614       162,865       174,5         Net income before income taxes       29,038       24,404       107,070       34,50         Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       -       2,912       439       12,0         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0         Earnings per common share:       -       -       2,912       4.11       4         Diluted       .30       .22       \$ 1.11       \$ 4   | Postage, printing and supplies                         |    | 1,086  |         | 882    |    | 3,542        |       | 3,283     |
| FDIC assessments and other regulatory charges       883       1,804       4,792       9,2         Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404       15,1         Total operating expenses       41,919       41,614       162,865       174,2         Net income before income taxes       29,038       24,404       107,070       34,9         Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       18,247       15,911       67,620       273,1         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0         Earnings per common share:       -       -       -       -       -         Basic       \$ 30       .22       \$ 1.11       \$ 4         Diluted       .30       .22       1.11       4  | Professional fees                                      |    | 834    |         | 2,102  |    | 6,707        |       | 9,617     |
| Amortization of intangibles       287       408       1,348       2,0         Other       4,703       3,480       15,404       15,104         Total operating expenses       41,919       41,614       162,865       174,35         Net income before income taxes       29,038       24,404       107,070       34,95         Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       2,912       439       12,00         Preferred stock dividends and discount accretion       -       2,912       439       12,00         Net income available to common shareholders       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,00         Earnings per common share:       -       -       2,2       \$ 1.11       \$ 4         Diluted       .30       .22       \$ 1.11       \$ 4         Weighted average common shares outstanding:       -       -       2,2       1.11       4  | Foreclosed property                                    |    | 131    |         | 191    |    | 634          |       | 7,869     |
| Other       4,703       3,480       15,404       15,1         Total operating expenses       41,919       41,614       162,865       174,3         Net income before income taxes       29,038       24,404       107,070       34,9         Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       18,247       15,911       67,620       273,1         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0         Earnings per common share:       -       -       -       2       \$ 1.11       \$ 4         Diluted       .30       .22       \$ 1.11       \$ 4  | FDIC assessments and other regulatory charges          |    | 883    |         | 1,804  |    | 4,792        |       | 9,219     |
| Total operating expenses       41,919       41,614       162,865       174,5         Net income before income taxes       29,038       24,404       107,070       34,9         Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       18,247       15,911       67,620       273,1         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0         Earnings per common share:       \$       .30       .22       \$ 1.11       \$ 4         Diluted       .30       .22       1.11       \$ 4         Weighted average common shares outstanding:       5       .30       .22       1.11       4   | Amortization of intangibles                            |    | 287    |         | 408    |    | 1,348        |       | 2,031     |
| Total operating expenses       41,919       41,614       162,865       174,5         Net income before income taxes       29,038       24,404       107,070       34,9         Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       18,247       15,911       67,620       273,1         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0         Earnings per common share:       \$ 3.30       \$ .22       \$ 1.11       \$ 4         Diluted       .30       .22       1.11       \$ 4         Weighted average common shares outstanding:       5       .30       \$ .22       1.11       \$ 4   | Other  |    | 4,703  |         | 3,480  |    | 15,404       |       | 15,171    |
| Net income before income taxes       29,038       24,404       107,070       34,50         Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       18,247       15,911       67,620       273,1         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$ 18,247       \$ 12,999       \$ 67,181       \$ 261,0         Earnings per common share:       \$ .30       \$ .22       \$ 1.11       \$ 4         Diluted       .30       .22       1.11       \$ 4   | Total operating expenses                               |    | 41,919 |         |        |    | 162,865      |       | 174,304   |
| Income tax expense (benefit)       10,791       8,493       39,450       (238,1)         Net income       18,247       15,911       67,620       273,1         Preferred stock dividends and discount accretion       -       2,912       439       12,0         Net income available to common shareholders       \$       18,247       \$       12,999       \$       67,181       \$       261,0         Earnings per common share:   | Net income before income taxes                         |    | 29,038 |         | 24,404 |    | 107,070      |       | 34,952    |
| Net income         18,247         15,911         67,620         273,1           Preferred stock dividends and discount accretion         -         2,912         439         12,0           Net income available to common shareholders         \$         18,247         \$         12,999         \$         67,181         \$         261,0           Earnings per common share:         -         -         30         \$         .22         \$         1.11         \$         4           Diluted         .30         .22         1.11         \$         4   |  |    |        |         |        |    |              |       | (238,188) |
| Preferred stock dividends and discount accretion       -       2,912       439       12,000         Net income available to common shareholders       \$       18,247       \$       12,999       \$       67,181       \$       261,000         Earnings per common share:       -  | • • •  |    |        |         |        |    |              |       | 273,140   |
| Net income available to common shareholders         \$ 18,247         \$ 12,999         \$ 67,181         \$ 261,07           Earnings per common share:         \$ .30         \$ .22         \$ 1.11         \$ 4           Diluted         .30         .22         1.11         \$ 4           Weighted average common shares outstanding:         \$ .30         \$ .22         \$ 1.11         \$ 4   |  |    |        |         |        |    |              |       | 12,078    |
| Earnings per common share:<br>Basic \$ .30 \$ .22 \$ 1.11 \$ 4<br>Diluted .30 .22 1.11 4<br>Weighted average common shares outstanding:  |  | \$ | 18 247 | \$      |        | \$ |              | \$    | 261,062   |
| Basic\$ .30 \$ .22 \$ 1.11 \$ 4Diluted.30 .22 \$ 1.11 \$ 4Weighted average common shares outstanding:  |  | Ψ  | 10,247 | Ψ       | 12,000 | Ψ  | 07,101       | Ψ     | 201,002   |
| Basic\$ .30 \$ .22 \$ 1.11 \$ 4Diluted.30 .22 1.11 \$ 4Weighted average common shares outstanding:   | Earnings per common share:                             |    |        |         |        |    |              |       |           |
| Diluted.30.221.114Weighted average common shares outstanding:  |  | \$ | .30    | \$      | .22    | \$ | 1.11         | \$    | 4.44      |
| Weighted average common shares outstanding:  | Diluted  |    |        |         |        |    |              |       | 4.44      |
|  |  |    |        |         |        |    |              |       |           |
|  | <b>o o</b>   |    | 60,830 |         | 59,923 |    | 60,588       |       | 58,787    |
|  |  |    |        |         |        |    |              |       | 58,845    |

### UNITED COMMUNITY BANKS, INC. Consolidated Balance Sheet (Unaudited)

| (in thousands, except share and per share data)                                      | D  | ecember 31,<br>2014 |    | December 31,<br>2013 |
|--|----|---------------------|----|----------------------|
| ASSETS   |    |                     |    |                      |
| Cash and due from banks  | \$ | 77,180              | \$ | 71,230               |
| Interest-bearing deposits in banks   |    | 89,074              |    | 119,669              |
| Short-term investments   |    | 26,401              |    | 37,999               |
| Cash and cash equivalents  |    | 192,655             |    | 228,898              |
| Securities available for sale  |    | 1,782,734           |    | 1,832,217            |
| Securities held to maturity (fair value \$425,233 and \$485,585)                     |    | 415,267             |    | 479,742              |
| Mortgage loans held for sale   |    | 13,737              |    | 10,319               |
| Loans, net of unearned income  |    | 4,672,119           |    | 4,329,266            |
| Less allowance for loan losses   |    | (71,619)            |    | (76,762)             |
| Loans, net   |    | 4,600,500           | -  | 4,252,504            |
| Assets covered by loss sharing agreements with the FDIC                              |    | 3,315               |    | 22,882               |
| Premises and equipment, net  |    | 159,390             |    | 163,589              |
| Bank owned life insurance  |    | 81,294              |    | 80,670               |
| Accrued interest receivable  |    | 20,103              |    | 19,598               |
| Goodwill and other intangible assets   |    | 3,641               |    | 3,480                |
| Foreclosed property  |    | 1,726               |    | 4,221                |
| Net deferred tax asset   |    | 215,503             |    | 258,518              |
| Derivative financial instruments   |    | 20,599              |    | 23,833               |
| Other assets   |    | 56,522              |    | 44,948               |
| Total assets   | \$ | 7,566,986           | \$ | 7,425,419            |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |    |                     |    |                      |
| Liabilities:   |    |                     |    |                      |
| Deposits:  |    |                     |    |                      |
| Demand   | \$ | 1,574,317           | \$ | 1,388,512            |
| NOW  |    | 1,504,887           |    | 1,427,939            |
| Money market   |    | 1,273,283           |    | 1,227,575            |
| Savings  |    | 292,308             |    | 251,125              |
| Time:  |    |                     |    |                      |
| Less than \$100,000  |    | 748,478             |    | 892,961              |
| Greater than \$100,000   |    | 508,228             |    | 588,689              |
| Brokered   |    | 425,011             |    | 424,704              |
| Total deposits   |    | 6,326,512           |    | 6,201,505            |
| Repurchase agreements  |    | 6,000               |    | 53,241               |
| Federal Home Loan Bank advances  |    | 270,125             |    | 120,125              |
| Long-term debt   |    | 129,865             |    | 129,865              |
| Derivative financial instruments   |    | 31,997              |    | 46,232               |
| Unsettled securities purchases   |    | 5,425               |    | 29,562               |
| Accrued expenses and other liabilities   |    | 57,485              |    | 49,174               |
| Total liabilities  |    | 6,827,409           |    | 6,629,704            |
| Shareholders' equity:  |    |                     |    |                      |
| Preferred stock, \$1 par value; 10,000,000 shares authorized;                        |    |                     |    |                      |
| Series B; \$1,000 stated value; 0, 105,000 and 180,000 shares issued and outstanding |    | -                   |    | 105,000              |
| Series D; \$1,000 stated value; 0, 16,613 and 16,613 shares issued and outstanding   |    | -                   |    | 16,613               |
| Common stock, \$1 par value; 100,000,000 shares authorized;                          |    |                     |    |                      |
| 50,178,605 and 46,243,345 shares issued and outstanding                              |    | 50,178              |    | 46,243               |
| Common stock, non-voting, \$1 par value; 26,000,000 shares authorized;               |    |                     |    |                      |
| 10,080,787 and 13,188,206 shares issued and outstanding                              |    | 10,081              |    | 13,188               |
| Common stock issuable; 357,983 and 241,832 shares                                    |    | 5,168               |    | 3,930                |
| Capital surplus  |    | 1,080,508           |    | 1,078,676            |
| Accumulated deficit  |    | (387,568)           |    | (448,091)            |
| Accumulated other comprehensive loss   |    | (18,790)            |    | (19,844)             |
| Total shareholders' equity   |    | 739,577             |    | 795,715              |
| Total liabilities and shareholders' equity   | \$ | 7,566,986           | \$ | 7,425,419            |

### UNITED COMMUNITY BANKS, INC. Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended December 31,

|  |          | -                  |    | 2014     |              |    | -                  |          | 2013     |              |
|--|----------|--------------------|----|----------|--------------|----|--------------------|----------|----------|--------------|
| (dollars in thousands, taxable equivalent)           |          | Average<br>Balance |    | Interest | Avg.<br>Rate |    | Average<br>Balance |          | Interest | Avg.<br>Rate |
| Assets:  |          |                    |    |          |              |    |                    |          |          |              |
| Interest-earning assets:                             |          |                    |    |          |              |    |                    |          |          |              |
| Loans, net of unearned income $^{(1)(2)}$            | \$       | 4,620,517          | \$ | 50,883   | 4.37%        | \$ | 4,315,370          | \$       | 49,205   | 4.52%        |
| Taxable securities <sup>(3)</sup>                    |          | 2,202,986          |    | 12,195   | 2.21         |    | 2,258,938          |          | 11,050   | 1.96         |
| Tax-exempt securities <sup>(1)(3)</sup>              |          | 18,579             |    | 295      | 6.35         |    | 20,681             |          | 332      | 6.42         |
| Federal funds sold and other interest-earning assets |          | 170,703            |    | 980      | 2.30         |    | 227,622            |          | 1,108    | 1.95         |
| Total interest-earning assets                        |          | 7,012,785          |    | 64,353   | 3.65         |    | 6,822,611          |          | 61,695   | 3.59         |
| Non-interest-earning assets:                         |          | 7,012,700          | _  | 04,555   | 5100         |    | 0,022,011          |          | 01,000   | 0.00         |
| Allowance for loan losses                            |          | (72,534)           |    |          |              |    | (81,335)           |          |          |              |
| Cash and due from banks                              |          | 73,973             |    |          |              |    | 61,083             |          |          |              |
| Premises and equipment                               |          | 160,049            |    |          |              |    | 165,286            |          |          |              |
| Other assets <sup>(3)</sup>                          |          | 391,097            |    |          |              |    | 402,328            |          |          |              |
| Total assets   | \$       | 7,565,370          |    |          |              | \$ | 7,369,973          |          |          |              |
|  | Ф        | 7,505,370          |    |          |              | Э  | /,309,973          |          |          |              |
| Liabilities and Shareholders' Equity:                |          |                    |    |          |              |    |                    |          |          |              |
| Interest-bearing liabilities:                        |          |                    |    |          |              |    |                    |          |          |              |
| Interest-bearing deposits:                           | ¢        | 1 401 414          |    | 405      | 10           | ¢  | 1 353 365          |          | 470      | 14           |
| NOW  | \$       | 1,481,414          |    | 435      | .12          | \$ | 1,372,367          |          | 473      | .14          |
| Money market   |          | 1,433,680          |    | 868      | .24          |    | 1,367,589          |          | 569      | .17          |
| Savings  |          | 291,163            |    | 20       | .03          |    | 250,418            |          | 24       | .04          |
| Time less than \$100,000                             |          | 761,850            |    | 814      | .42          |    | 907,042            |          | 1,164    | .51          |
| Time greater than \$100,000                          |          | 520,937            |    | 763      | .58          |    | 604,490            |          | 1,029    | .68          |
| Brokered time deposits                               |          | 273,706            |    | 46       | .07          |    | 271,490            |          | (600)    | (.88)        |
| Total interest-bearing deposits                      |          | 4,762,750          |    | 2,946    | .25          |    | 4,773,396          |          | 2,659    | .22          |
| Federal funds purchased and other borrowings         |          | 24,750             |    | 96       | 1.54         |    | 54,839             |          | 508      | 3.68         |
| Federal Home Loan Bank advances                      |          | 193,549            |    | 339      | .69          |    | 6,647              |          | 3        | .18          |
| Long-term debt                                       |          | 129,865            |    | 2,640    | 8.07         |    | 129,865            |          | 2,646    | 8.08         |
| Total borrowed funds                                 |          | 348,164            |    | 3,075    | 3.50         |    | 191,351            |          | 3,157    | 6.55         |
| Total interest-bearing liabilities                   |          | 5,110,914          |    | 6,021    | .47          |    | 4,964,747          |          | 5,816    | .46          |
| Non-interest-bearing liabilities:                    |          |                    | _  | <u> </u> |              |    |                    |          |          |              |
| Non-interest-bearing deposits                        |          | 1,620,635          |    |          |              |    | 1,416,483          |          |          |              |
| Other liabilities                                    |          | 95,679             |    |          |              |    | 132,557            |          |          |              |
| Total liabilities                                    |          | 6,827,228          |    |          |              | _  | 6,513,787          |          |          |              |
| Shareholders' equity                                 |          | 738,142            |    |          |              |    | 856,186            |          |          |              |
| Total liabilities and shareholders' equity           | \$       | 7,565,370          |    |          |              | \$ | 7,369,973          |          |          |              |
| Net interest revenue                                 | <u> </u> |                    | \$ | 58,332   |              |    | <u> </u>           | \$       | 55,879   |              |
| Net interest-rate spread                             |          |                    | -  |          | 3.18%        |    |                    | <u> </u> |          | 3.13%        |
| Net interest margin <sup>(4)</sup>                   |          |                    |    |          | 3.31%        |    |                    |          |          | 3.26%        |
| iver interest murgin                                 |          |                    |    |          | 5.51%        |    |                    |          |          | 5.2670       |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$8.59 million in 2014 and pretax unrealized losses of \$6.33 million in 2013 are included in other assets for purposes of this presentation.

(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

### UNITED COMMUNITY BANKS, INC. Average Consolidated Balance Sheets and Net Interest Analysis

For the Twelve Months Ended December 31,

| Interest         Interest         Rate         Interest         Rate         Interest         Interest         Interest           Loans, net of uncarned income <sup>(1)(2)</sup> \$ 4,450,268         \$ 197,039         4,43%         \$ 4,254,159         \$ 201,278           Taxable securities <sup>(1)(3)</sup> 2,255,084         47,755         2.12         2,169,024         40,331           Tax-exempt securities <sup>(1)(3)</sup> 19,279         1,209         6,27         21,228         1,334           Pederal funds sold and other interest-earning assets         6,880,434         249,969         3.63         6,648,714         247,323           Non-interest-earning assets:         6,880,434         249,969         3.63         6,648,714         247,323           Non-interest-earning assets:         6,880,434         249,969         3.63         6,648,714         247,323           Non-interest-earning assets:         6,880,434         249,969         3.63         6,648,714         247,323           Note from banks         6,7,818         63,174         247,323         167,424         240,969           Other assets <sup>(3)</sup> 401,240         290,098         174,826,64         \$ 7,073,999         145,864         1,759           Now market         1,380,837   |  | _  |           | 2014          |       |    |           |    | 2013     |              |
|--|--|----|-----------|---------------|-------|----|-----------|----|----------|--------------|
| Assets:       Interest-earning assets:       Interest-earning assets:         Loans, net of unearned income $^{(1)(2)}$ \$ 4,450,268       \$ 197,039       4.43%       \$ 4,254,159       \$ 201,278         Taxable securities $^{(1)(3)}$ 2,255,084       47,755       2.12       2,169,024       40,331         Tax-exempt securities $^{(1)(3)}$ 19,279       1,209       6.27       21,228       1,354         Federal funds sold and other interest-earning assets       155,803       3,966       2.55       204,303       4,360         Total interest-earning assets:       6.880,434       249,969       3.63       6.648,714       247,323         Non-interest-earning assets:       67,818       63,174       247,323       410       290,098       417,424       40       290,098       411,240       290,098       411,240       290,098       411,240       200,098       411,240       243,355       2,210       411,348,373       3,060       22       1,315,385       2,210       41,353,385       2,210       41,348,373       41,651       1.12       \$ 1,285,842       1,759       4,759       4,755       4,759       4,755       4,759       4,755       4,755       4,751       4,853       4,721,215       4,510       5,7733       61   | ollars in thousands, taxable equivalent)             |    |           | Interest      |       |    |           |    | Interest | Avg.<br>Rate |
| Loans, net of uneamed income $^{(1/2)}$ \$ 4,450,268       \$ 197,039       4.43%       \$ 4,254,159       \$ 201,278         Taxable securities $^{(3)}$ 2,255,084       47,755       2.12       2,169,024       40,331         Tax-exempt securities $^{(1/2)}$ 19,279       1,209       6,27       21,228       1,334         Federal funds sold and other interest-earning assets       6,880,434       249,909       3.63       6,648,714       247,323         Non-interest-earning assets:       6,880,434       249,909       3.63       6,648,714       247,323         Non-interest-earning assets:       6,78,18       63,174       247,323       167,424       200,098         Tatal assets       § 7,435,646       § 7,073,999       200,098       167,424       200,098         Itabilities and Shareholders' Equity:       Interest-bearing liabilities:       1103,436,373       1,651       1.12       \$ 1,285,842       1,759         Money market       1,339,837       3,060       .22       1,315,385       2,210       133         Time less than \$100,000       \$11,846       3,636       .45       974,470       5,850         Time greater than \$100,000       \$511,027       3,373       6,61       66,561       2,071  |  |    |           | <br>          |       |    |           |    |          |              |
| Loans, net of uneamed income $^{(1/2)}$ \$ 4,450,268       \$ 197,039       4.43%       \$ 4,254,159       \$ 201,278         Taxable securities $^{(3)}$ 2,255,084       47,755       2.12       2,169,024       40,331         Tax-exempt securities $^{(1/2)}$ 19,279       1,209       6,27       21,228       1,334         Federal funds sold and other interest-earning assets       6,880,434       249,909       3.63       6,648,714       247,323         Non-interest-earning assets:       6,880,434       249,909       3.63       6,648,714       247,323         Non-interest-earning assets:       6,78,18       63,174       247,323       167,424       200,098         Tatal assets       § 7,435,646       § 7,073,999       200,098       167,424       200,098         Itabilities and Shareholders' Equity:       Interest-bearing liabilities:       1103,436,373       1,651       1.12       \$ 1,285,842       1,759         Money market       1,339,837       3,060       .22       1,315,385       2,210       133         Time less than \$100,000       \$11,846       3,636       .45       974,470       5,850         Time greater than \$100,000       \$511,027       3,373       6,61       66,561       2,071  | terest-earning assets:                               |    |           |               |       |    |           |    |          |              |
| Taxable securities ${}^{(3)}$ 2,255,084       47,755       2.12       2,169,024       40,331         Tax-exempt securities ${}^{(1)(3)}$ 19,279       1,209       6.27       21,228       1,354         Federal funds sold and other interest-earning assets       6,880,434       249,969       3.63       6,648,714       247,323         Non-interest-earning assets       6,880,434       249,969       3.63       6,648,714       247,323         Non-interest-earning assets       6,7818       63,174       240,200       105,411       107,424         Other assets ${}^{(5)}$ 401,240       290,096       200,096       107,424       200,096         Total assets       \$       7,435,646       \$       7,073,999       1067,424       107,404       209,096       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,404       107,504       1,50,503       1,50,503       1,50,503       1,50,503       1,50,503       1,50,503       1,50,503       1,50,503       1,50,503       1,50,513       1,50,514       1,50,514       1,50,503       1,50,503       1,50,515 <t< td=""><td></td><td>\$</td><td>4,450,268</td><td>\$<br/>197,039</td><td>4.43%</td><td>\$</td><td>4,254,159</td><td>\$</td><td>201,278</td><td>4.73%</td></t<> |  | \$ | 4,450,268 | \$<br>197,039 | 4.43% | \$ | 4,254,159 | \$ | 201,278  | 4.73%        |
| Tax-exempt securities $(10(3))$ 19,279       1,209       6.27       21,228       1,354         Federal funds sold and other interest-earning assets       155,803       3,966       2.55       204,303       4,360         Total interest-earning assets       6,880,434       249,969       3.63       6,648,714       247,323         Non-interest-earning assets:   |  |    | 2,255,084 |               | 2.12  |    |           |    | 40,331   | 1.86         |
| Federal funds sold and other interest-earning assets       155,803 $3,966$ $2.55$ $204,303$ $4,360$ Total interest-earning assets $6,880,434$ $249,969$ $3.63$ $6,648,714$ $247,323$ Allowance for loan losses $(75,237)$ $(95,411)$ $63,174$ Premises and equipment       161,391 $167,424$ $0$ Other assets $(3)$ $401,240$ $290,098$ $1083,174$ Total assets $$7,435,646$ $$7,073,999$ $1187,424$ Interest-bearing liabilities: $11899,837$ $3,060$ $222$ $1,315,385$ $2,210$ Savings $277,351$ $81$ $03$ $244,725$ $133$ Time less than \$100,000 $811,846$ $3,636$ $45$ $974,470$ $5,850$ Time greater than \$100,000 $811,846$ $3,636$ $45$ $974,470$ $5,850$ Time greater than \$100,000 $811,846$ $3,636$ $45$ $974,470$ $5,850$ Time greater than \$100,000 $811,846$ $3,636$ $45$ $974,470$ $5,850$ Time greater than \$100,000 $811,846$  |  |    |           |               |       |    |           |    |          | 6.38         |
| Total interest-earning assets         6,880,434         249,969         3.63         6,648,714         247,323           Non-interest-earning assets:  | Federal funds sold and other interest-earning assets |    |           |               |       |    |           |    |          | 2.13         |
| Non-interest-earning assets: $0.000$ $0.000$ $0.000$ $0.000$ $0.000$ $0.000$ $0.000$ $0.000$ $0.000$ $0.0000$ $0.0000$ $0.0000$ $0.0000$ $0.0000$ $0.00000$ $0.00000$ $0.00000$ $0.00000$ $0.000000$ $0.000000$ $0.0000000$ $0.00000000000000000000000000000000000$  |  |    |           |               |       |    |           |    |          | 3.72         |
| Allowance for loan losses       (75,237)       (95,411)         Cash and due from banks       67,818       63,174         Premises and equipment       161,391       167,424         Other assets (3)       401,240       290,098         Total assets       \$ 7,435,646       \$ 7,073,999         Liabilities and Shareholders' Equipy:   | 6  | _  | 0,000,101 | <br>2.0,000   |       | _  | 0,010,711 | _  | ,0_0     |              |
| Cash and due from banks $67,818$ $63,174$ Premises and equipment $161,391$ $167,424$ Other assets (3) $401,240$ $290,098$ Total assets       § $7,073,999$ Interest-bearing liabilities:       Interest-bearing liabilities:         Interest-bearing deposits:       NOW       \$ $1,396,373$ $1,651$ $.12$ \$ $1,285,842$ $1,759$ Money market $1,389,837$ $3,060$ $.22$ $1,315,385$ $2,210$ Savings $277,351$ $81$ $.03$ $244,725$ $133$ Time less than \$100,000 $811,846$ $3,636$ $.45$ $974,470$ $5,850$ Time greater than \$100,000 $551,027$ $3,373$ $.61$ $654,102$ $5,115$ Brokered time deposits $293,657$ $124$ $.04$ $219,215$ $(501)$ Total interest-bearing deposits $4720,091$ $119,225$ $24,693,739$ $141,566$ Long-term debt $129,865$ $10,554$ $8.13$ $10,977$ Total interest-bearing liabilities $5,099,978$ $25,551$ $50$ $4,923,985$ $27,682$ </td <td></td> <td></td> <td>(75,237)</td> <td></td> <td></td> <td></td> <td>(95,411)</td> <td></td> <td></td> <td></td>   |  |    | (75,237)  |               |       |    | (95,411)  |    |          |              |
| Premises and equipment       161,391       167,424         Other assets (3)       401,240       290,098         Total assets       \$ 7,435,646       \$ 7,073,999         Liabilities and Shareholders' Equity:       Interest-bearing liabilities:       Interest-bearing liabilities:         Noteward assets       \$ 1,396,373       1,651       .12       \$ 1,285,842       1,759         MONey market       1,389,837       3,060       .22       1,315,385       2,210         Savings       277,351       81       .03       244,725       133         Time less than \$100,000       811,846       3,636       .45       974,470       5,850         Time greater than \$100,000       551,027       3,373       .61       654,102       5,115         Brokered time deposits       293,657       124       .04       219,215       (501)         Total interest-bearing deposits       4,720,091       11,925       .25       4,693,739       14,566         Federal Home Loan Bank advances       175,481       912       .52       32,064       68         Long-term debt       129,865       10,554       8.13       131,081       10,977         Total interest-bearing liabilitites       5,099,978       25,551 <td></td>  |  |    |           |               |       |    |           |    |          |              |
| Total assets         \$ 7,435,646         \$ 7,073,999           Liabilities and Shareholders' Equity:<br>Interest-bearing liabilities:<br>Interest-bearing deposits:  | Premises and equipment                               |    |           |               |       |    |           |    |          |              |
| Total assets         \$ 7,435,646         \$ 7,073,999           Liabilities and Shareholders' Equity:<br>Interest-bearing liabilities:<br>Interest-bearing deposits:  | Other assets <sup>(3)</sup>                          |    | 401.240   |               |       |    | 290.098   |    |          |              |
| Liabilities and Shareholders' Equity:         Interest-bearing liabilities:         Interest-bearing deposits:         NOW       \$ 1,396,373       1,651       .12       \$ 1,285,842       1,759         Money market       1,389,837       3,060       .22       1,315,385       2,210         Savings       277,351       81       .03       244,725       133         Time less than \$100,000       811,846       3,636       .45       974,470       5,850         Time greater than \$100,000       551,027       3,373       .61       654,102       5,115         Brokered time deposits       293,657       124       .04       219,215       (501)         Total interest-bearing deposits       4,720,091       11,925       .25       4,693,739       14,566         Federal funds purchased and other borrowings       74,541       2,160       2.90       66,561       2,071         Federal Home Loan Bank advances       175,481       912       .52       32,604       68         Long-term debt       129,865       10,554       8.13       131,081       10,977         Total borrowed funds       379,887       13,626       3.59       230,246       13,316         Non-interest-   | Total assets   | \$ |           |               |       | \$ |           |    |          |              |
| Interest-bearing liabilities:         Interest-bearing deposits:         NOW       \$ 1,396,373       1,651       .12       \$ 1,285,842       1,759         Money market       1,389,837       3,060       .22       1,315,385       2,210         Savings       277,351       81       .03       244,725       133         Time less than \$100,000       811,846       3,636       .45       974,470       5,850         Time greater than \$100,000       551,027       3,373       .61       654,102       5,115         Brokered time deposits       23,657       124       .04       219,215       (501)         Total interest-bearing deposits       4,720,091       11,925       .25       4,693,739       14,566         Federal funds purchased and other borrowings       74,541       2,160       2.90       66,561       2,071         Federal Home Loan Bank advances       175,481       912       .52       32,604       68         Long-term debt       129,865       10,554       8.13       131,081       10,977         Total interest-bearing liabilities       5,099,978       25,551       .50       4,923,985       27,682         Non-interest-bearing liabilities       1,507,944  | iabilities and Sharebolders' Equity:                 | -  | .,,       |               |       | -  | .,        |    |          |              |
| Interest-bearing deposits:       NOW       \$ 1,396,373       1,651       .12       \$ 1,285,842       1,759         Money market       1,389,837       3,060       .22       1,315,385       2,210         Savings       277,351       81       .03       244,725       133         Time less than \$100,000       811,846       3,636       .45       .974,470       5,850         Time greater than \$100,000       551,027       3,373       .61       .654,102       5,115         Brokered time deposits       .293,657       .124       .04       .219,215       .(501)         Total interest-bearing deposits       .4,720,091       .11,925       .25       .4,693,739       .14,566         Federal Home Loan Bank advances       .175,481       .912       .52       .32,604       .68         Long-term debt       .129,865       .10,554       .8.13       .131,081       .10,977         Total interest-bearing liabilities       .5,099,978       .25,551       .50       .4,923,985       .27,682         Non-interest-bearing liabilities:       .1,07,944       .1,333,199  |  |    |           |               |       |    |           |    |          |              |
| NOW       \$ 1,396,373       1,651       .12       \$ 1,285,842       1,759         Money market       1,389,837       3,060       .22       1,315,385       2,210         Savings       277,351       81       .03       244,725       133         Time less than \$100,000       811,846       3,636       .45       974,470       5,850         Time greater than \$100,000       551,027       3,373       .61       664,102       5,115         Brokered time deposits       293,657       .124       .04       219,215       (501)         Total interest-bearing deposits       4,720,091       11,925       .25       4,693,739       14,566         Federal funds purchased and other borrowings       74,541       2,160       2.90       66,561       2,071         Federal Home Loan Bank advances       175,481       912       .52       32,604       68         Long-term debt       129,865       10,554       8.13       131,081       10,977         Total interest-bearing liabilities       379,887       13,626       3.59       230,246       13,116         Non-interest-bearing liabilities       1,507,944       .1,333,199   | 0  |    |           |               |       |    |           |    |          |              |
| Savings       277,351       81       .03       244,725       133         Time less than \$100,000       811,846       3,636       .45       974,470       5,850         Time greater than \$100,000       551,027       3,373       .61       .654,102       5,115         Brokered time deposits       .293,657       .124       .04       .219,215       (501)         Total interest-bearing deposits       .4,720,091       .11,925       .25       .4,693,739       .14,566         Federal funds purchased and other borrowings       74,541       .2,160       2.90       .66,561       .2,071         Federal Home Loan Bank advances       .175,481       .912       .52       .32,604       .68         Long-term debt       .129,865       .10,554       .8.13       .131,081       .10,977         Total interest-bearing liabilities       .5,099,978       .25,551       .50       .4,923,985       .27,682         Non-interest-bearing deposits       .1,507,944       .1,333,199       .44,506  |  | \$ | 1,396,373 | 1,651         | .12   | \$ | 1,285,842 |    | 1,759    | .14          |
| Time less than \$100,000 $811,846$ $3,636$ $.45$ $974,470$ $5,850$ Time greater than \$100,000 $551,027$ $3,373$ $.61$ $654,102$ $5,115$ Brokered time deposits $293,657$ $124$ $.04$ $219,215$ $(501)$ Total interest-bearing deposits $4,720,091$ $11,925$ $.25$ $4,693,739$ $14,566$ Federal funds purchased and other borrowings $74,541$ $2,160$ $2.90$ $66,561$ $2,071$ Federal Home Loan Bank advances $175,481$ $912$ $.52$ $32,604$ $68$ Long-term debt $129,865$ $10,554$ $8.13$ $131,081$ $10,977$ Total borrowed funds $379,887$ $13,626$ $3.59$ $230,246$ $13,116$ Total interest-bearing liabilities $5,099,978$ $25,551$ $.50$ $4,923,985$ $27,682$ Non-interest-bearing liabilities: $107,523$ $84,506$ $732,309$ $732,309$ Total liabilities and shareholders' equity $720,201$ $732,309$ $732,309$ Net interest revenue $\$ 224,418$ $$1313$ $$10,991$ Net interest-rate spread $$1.313$ $$1.30$ $$1.30$   | Money market   |    | 1,389,837 | 3,060         | .22   |    | 1,315,385 |    | 2,210    | .17          |
| Time greater than \$100,000 $551,027$ $3,373$ .61 $654,102$ $5,115$ Brokered time deposits $293,657$ $124$ .04 $219,215$ $(501)$ Total interest-bearing deposits $4,720,091$ $11,925$ .25 $4,693,739$ $14,566$ Federal funds purchased and other borrowings $74,541$ $2,160$ $2.90$ $66,561$ $2,071$ Federal Home Loan Bank advances $175,481$ $912$ .52 $32,604$ $68$ Long-term debt $129,865$ $10,554$ $8.13$ $131,081$ $10,977$ Total interest-bearing liabilities $379,887$ $13,626$ $3.59$ $230,246$ $13,116$ Total interest-bearing liabilities $5,099,978$ $25,551$ .50 $4,923,985$ $27,682$ Non-interest-bearing liabilities: $107,523$ $84,506$ $6,341,690$ $7,682$ Shareholders' equity $720,201$ $732,309$ $732,309$ Total liabilities and shareholders' equity $720,201$ $732,309$ $7,073,999$ Net interest-rate spread $$224,418$ $$3,13\%$   | -  |    | 277,351   | 81            | .03   |    | 244,725   |    | 133      | .05          |
| Brokered time deposits       293,657       124       .04       219,215       (501)         Total interest-bearing deposits       4,720,091       11,925       .25       4,693,739       14,566         Federal funds purchased and other borrowings       74,541       2,160       2.90       66,561       2,071         Federal Home Loan Bank advances       175,481       912       .52       32,604       68         Long-term debt       129,865       10,554       8.13       131,081       10,977         Total interest-bearing liabilities       379,887       13,626       3.59       230,246       13,116         Total interest-bearing liabilities       5,099,978       25,551       .50       4,923,985       27,682         Non-interest-bearing liabilities:       1,507,944       1,333,199       1,333,199       100         Other liabilities       107,523       84,506       6,341,690       107,523       56,341,690       107,52,309       107,52,309       100 <td< td=""><td>Time less than \$100,000</td><td></td><td></td><td></td><td></td><td></td><td>974,470</td><td></td><td>5,850</td><td>.60</td></td<>   | Time less than \$100,000                             |    |           |               |       |    | 974,470   |    | 5,850    | .60          |
| Total interest-bearing deposits       4,720,091       11,925       .25       4,693,739       14,566         Federal funds purchased and other borrowings       74,541       2,160       2.90       66,561       2,071         Federal Home Loan Bank advances       175,481       912       .52       32,604       68         Long-term debt       129,865       10,554       8.13       131,081       10,977         Total borrowed funds       379,887       13,626       3.59       230,246       13,116         Total interest-bearing liabilities       5,099,978       25,551       .50       4,923,985       27,682         Non-interest-bearing deposits       1,507,944       1,333,199       27,682       27,682       27,682         Non-interest-bearing deposits       1,507,944       1,333,199       27,682       27,682       27,682         Non-interest-bearing deposits       1,507,944       1,333,199       27,682       27,682       27,682       27,682         Shareholders' equity       720,201       732,309       7,733,999       20,01       7,073,999       219,641         Net interest revenue       \$ 224,418       \$ 219,641       3,13%       219,641       3,13%   |  |    | 551,027   | 3,373         |       |    | 654,102   |    | 5,115    | .78          |
| Federal funds purchased and other borrowings       74,541       2,160       2.90       66,561       2,071         Federal Home Loan Bank advances       175,481       912       .52       32,604       68         Long-term debt       129,865       10,554       8.13       131,081       10,977         Total borrowed funds       379,887       13,626       3.59       230,246       13,116         Total interest-bearing liabilities       5,099,978       25,551       .50       4,923,985       27,682         Non-interest-bearing liabilities:       107,523       4,506       5,341,690       5,341,690         Other liabilities and shareholders' equity       720,201       732,309       5,313,09       5,219,641         Net interest rate spread       \$ 224,418       \$ 219,641       3,13%       5,133,139       5,133,139  | •  |    | 293,657   | 124           |       |    | 219,215   |    | (501)    | (.23)        |
| Federal Home Loan Bank advances       175,481       912       .52       32,604       68         Long-term debt       129,865       10,554       8.13       131,081       10,977         Total borrowed funds       379,887       13,626       3.59       230,246       13,116         Total interest-bearing liabilities       5,099,978       25,551       .50       4,923,985       27,682         Non-interest-bearing liabilities:       107,523       50       84,506       5,044,690       5,044,690         Other liabilities       107,523       84,506       5,044,690       5,044,690       5,044,690         Shareholders' equity       720,201       732,309       7,073,999       5,014,090       5,014,090         Net interest revenue       \$       224,418       \$       \$       219,641         Net interest revenue       \$       3.13%       \$       219,641  |  |    | 4,720,091 |               | .25   |    | 4,693,739 |    |          | .31          |
| Long-term debt       129,865       10,554       8.13       131,081       10,977         Total borrowed funds       379,887       13,626       3.59       230,246       13,116         Total interest-bearing liabilities       5,099,978       25,551       .50       4,923,985       27,682         Non-interest-bearing liabilities:        1       10,7523       .50       4,923,985       27,682         Other liabilities       107,523       .84,506   | Federal funds purchased and other borrowings         |    |           |               | 2.90  |    |           |    |          | 3.11         |
| Total borrowed funds       379,887       13,626       3.59       230,246       13,116         Total interest-bearing liabilities       5,099,978       25,551       .50       4,923,985       27,682         Non-interest-bearing liabilities:       1,507,944       1,333,199       1,333,199         Other liabilities       107,523       84,506       107,523       84,506         Total liabilities       6,715,445       6,341,690       107,523       107,523,009         Shareholders' equity       720,201       732,309       107,523,009       107,523,009         Total liabilities and shareholders' equity       7,435,646       \$ 7,073,999       107,523,009       107,523,009         Net interest revenue       \$ 224,418       \$ 219,641       107,523,009       107,523,009       107,523,009         Net interest revenue       \$ 219,641       3,13%       107,523,009       107,523,009       107,523,009       107,523,009       100,  |  |    |           |               |       |    |           |    |          | .21          |
| Total interest-bearing liabilities       5,099,978       25,551       .50       4,923,985       27,682         Non-interest-bearing liabilities:       1,507,944       1,333,199       1         Other liabilities       107,523       84,506       1         Total liabilities       6,715,445       6,341,690       1         Shareholders' equity       720,201       732,309       1         Total liabilities and shareholders' equity       7,435,646       \$ 7,073,999       1         Net interest revenue       \$ 224,418       \$ 219,641       1  | Long-term debt                                       |    |           | <br>          |       |    |           |    |          | 8.37         |
| Non-interest-bearing liabilities:       1,507,944       1,333,199         Other liabilities       107,523       84,506         Total liabilities       6,715,445       6,341,690         Shareholders' equity       720,201       732,309         Total liabilities and shareholders' equity       7,435,646       \$ 7,073,999         Net interest revenue       \$ 224,418       \$ 219,641   |  |    |           | <br>13,626    |       |    |           |    | 13,116   | 5.70         |
| Non-interest-bearing deposits       1,507,944       1,333,199         Other liabilities       107,523       84,506         Total liabilities       6,715,445       6,341,690         Shareholders' equity       720,201       732,309         Total liabilities and shareholders' equity       7,435,646       \$ 7,073,999         Net interest revenue       \$ 224,418       \$ 219,641         Net interest-rate spread       3.13%       \$ 1,33%   | Total interest-bearing liabilities                   |    | 5,099,978 | 25,551        | .50   |    | 4,923,985 |    | 27,682   | .56          |
| Other liabilities       107,523       84,506         Total liabilities       6,715,445       6,341,690         Shareholders' equity       720,201       732,309         Total liabilities and shareholders' equity       7,435,646       \$7,073,999         Net interest revenue       \$224,418       \$219,641         Net interest-rate spread       3.13%       \$110,000   |  |    |           |               |       |    |           |    |          |              |
| Total liabilities     6,715,445     6,341,690       Shareholders' equity     720,201     732,309       Total liabilities and shareholders' equity     \$ 7,435,646     \$ 7,073,999       Net interest revenue     \$ 224,418     \$ 219,641       Net interest-rate spread     \$ 3,13%     \$ 3,13%  |  |    | 1,507,944 |               |       |    | 1,333,199 |    |          |              |
| Shareholders' equity     720,201     732,309       Total liabilities and shareholders' equity     7,435,646     \$ 7,073,999       Net interest revenue     \$ 224,418     \$ 219,641       Net interest-rate spread     3.13%   | Other liabilities                                    |    | 107,523   |               |       |    | 84,506    |    |          |              |
| Total liabilities and shareholders' equity         \$ 7,435,646         \$ 7,073,999           Net interest revenue         \$ 224,418         \$ 219,641           Net interest-rate spread         \$ 3.13%         \$ 219,641   | Total liabilities                                    |    |           |               |       |    | 6,341,690 |    |          |              |
| Net interest revenue     \$ 224,418     \$ 219,641       Net interest-rate spread     3.13%  |  |    | 720,201   |               |       |    | 732,309   |    |          |              |
| Net interest-rate spread 3.13%   | Total liabilities and shareholders' equity           | \$ | 7,435,646 |               |       | \$ | 7,073,999 |    |          |              |
|  | et interest revenue                                  |    |           | \$<br>224,418 |       |    |           | \$ | 219,641  |              |
| Not interact margin $(4)$  | et interest-rate spread                              |    |           |               | 3.13% |    |           |    |          | 3.16%        |
| Net interest inargin V 3.26%   | et interest margin <sup>(4)</sup>                    |    |           |               | 3.26% |    |           |    |          | 3.30%        |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$3.36 million in 2014 and pretax unrealized gains of \$4.36 million in 2013 are included in other assets for purposes of this presentation.

(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.



Fourth Quarter 2014 Investor Presentation

### Cautionary Statement

This investor presentation may contain forward-looking statements, as defined by federal securities laws, including statements about United's financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United Community Banks, Inc.'s filings with the Securities and Exchange Commission, including its 2013 Annual Report on Form 10-K and its most recent quarterly report on Form 10-Q under the sections entitled "Forward-Looking Statements". Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

### Non-GAAP Measures

This presentation also contains financial measures determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). Such non-GAAP financial measures include the following: core fee revenue, core operating expense, core earnings, tangible common equity to tangible assets, tangible equity to tangible assets and tangible common equity to risk-weighted assets. The most comparable GAAP measures to these measures are: fee revenue, operating expense, net income (loss), and equity to assets.

Management uses these non-GAAP financial measures because we believe they are useful for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. Management believes these non-GAAP financial measures provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as for comparison to financial results for prior periods. These non-GAAP financial measures should not be considered as a substitute for financial measures determined in accordance with GAAP and may not be comparable to other similarly titled financial measures used by other companies. For a reconciliation of the differences between our non-GAAP financial measures and the most comparable GAAP measures, please refer to the 'Non-GAAP Reconcilement Tables' at the end of the Appendix to this presentation.



## Highlights Fourth Quarter 2014

| IMPROVING QUARTERLY RESULTS |        |        |        |     |  |  |  |  |  |  |  |
|-----------------------------|--------|--------|--------|-----|--|--|--|--|--|--|--|
|                             | 4Q14   | 3Q14   | 4Q13   |     |  |  |  |  |  |  |  |
| Net<br>Income               | \$18.2 | \$17.6 | \$15.9 |     |  |  |  |  |  |  |  |
| EPS                         | \$.30  | \$.29  | \$.22  | → ( |  |  |  |  |  |  |  |
| ROA                         | .96%   | .95%   | .86%   |     |  |  |  |  |  |  |  |
| ROCE                        | 9.60%  | 9.41%  | 7.52%  | - C |  |  |  |  |  |  |  |

### Net Interest Revenue of \$58.3 Million vs. \$57.0 Million in 3Q14 and \$55.9 Million in 4Q13

- Loan growth of \$103 million in 4Q14, up \$343 million, or 8%, from 4Q13
- Focus on specialized lending and commercial
- Margin of 3.31% vs. 3.32% in 3Q14 and 3.26% in 4Q13
  - Balance sheet restructured late 2Q14
  - Loan yield of 4.37%, down 8 bps from 3Q14; and, investment securities yield of 2.25%, up 2 bps from 3Q14

### Core Fee Revenue of \$ 14.6 Million

- Up \$1.3 million from 4Q13
- Gain on sales of SBA loans of \$.926 million vs.
   \$.945 million in 3Q14 and zero in 4Q13
- Mortgage revenue of \$2.11 million, up \$.398 million from 4Q13

### **Operating Efficiency Strengthens**

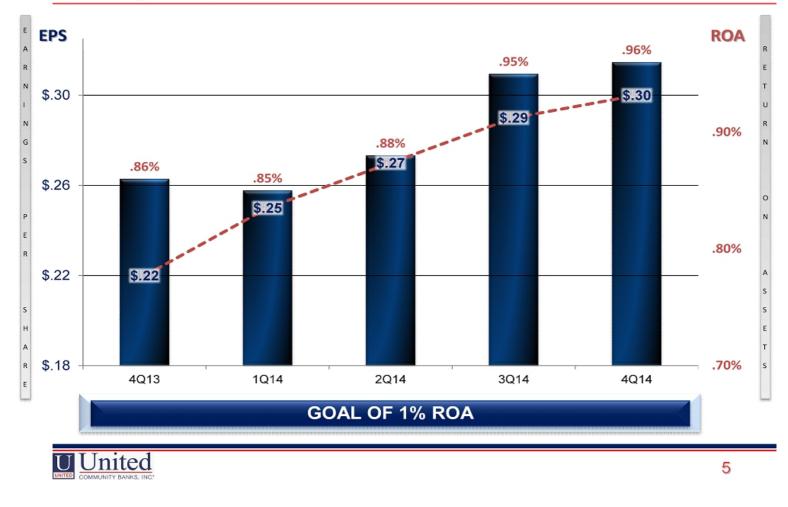
- Efficiency ratio of 57.5%; vs. 58.0% in 3Q14 and 60.0% in 4Q13
- Continued focus on reducing costs and growing revenue

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## Highlights Fourth Quarter 2014

| <ul> <li>Solid Improvement in Credit Quality         <ul> <li>Provision of \$1.8 million vs. \$3.0 million 4Q13</li> <li>Net charge-offs decline to .22% of total loans vs41% in 4Q13</li> <li>NPAs declined to .26% of total assets vs29% in 3Q14 and .42% in 4Q13</li> <li>Allowance 1.53% of total loans vs. 1.57% at 3Q14 and1.77% at 4Q13</li> <li>Classified ratio of 20%, down from 24% at 3Q14</li> </ul> </li> </ul> | <ul> <li>Balance Sheet</li> <li>Loan growth this quarter of \$103 million, or 9% annualized</li> <li>C&amp;I up \$60 million</li> <li>CRE up \$4 million</li> <li>Indirect Auto up \$26 million</li> </ul>         |
|---|--|
| <ul> <li>Solid Capital Ratios – Increased<br/>Dividend to Shareholders</li> <li>Approved quarterly dividend of 5<br/>cents (vs. 3 cents last quarter)</li> <li>Tier I Common to Risk Weighted<br/>Assets of 11.1%; Tangible Common<br/>to RWAs of 13.8%</li> <li>Tier I Risk Based Capital of 12.1%<br/>and Tier I Leverage of 8.7%</li> </ul>  | <ul> <li>Core Transaction Deposits</li> <li>Up \$252 million from year ago or 7%</li> <li>Down \$25 million in the fourth quarter or 3% annualized</li> <li>Represents 62.5% of total customer deposits</li> </ul> |
| UNITED COMMUNITY BANKS, INC*  | 4  |





### 2015 Goals

### LEVERAGE OUR STRENGTHS

- Community bank service with large bank resources
- Strong local leadership and senior management
- Funding strength in legacy markets
- Consistent and attractive culture
- Class leading customer satisfaction

### 2015

- Continue to invest in and improve commercial and retail capabilities
  - Diversify portfolio focus on: C&I; CRE owner occupied; Specialized Lending for healthcare, corporate, asset-based and SBA
  - Momentum building across footprint
  - Invest in people; strengthen commercial and grow specialized lending area and markets
  - Grow loans in mid- to upper-single digits
     Improve retail and small business bank
  - Grow sales with better / diversified product design, merchandising and campaign execution
  - Improve our technology with a focus on making it easy for our customers to bank with us
  - Increase core transaction deposits in the mid-single digits
- Grow net interest revenue by solid loan growth and maintain margin at 3.3 percent
- Credit trends and costs continue at or below current levels
- Grow fee revenue by investing in mortgage, advisory services, and SBA capabilities
- Maintain operating efficiency below 58 percent while investing in revenue producers
- Seek acquisition opportunities that fit our culture, risk and return targets

United

## Core Earnings Trend and Core Fee Revenue



|   | CORE EARNINGS  |    |                                     |    | \$ in                                   | \$ in thousands CO                      |   |    | ORE FEE REVENUE                                  |    |  |    |  |
|---|--|----|-------------------------------------|----|---|---|---|----|--|----|--|----|--|
|   | 4Q14   |    | riance - Increa<br>3Q14             |    | rease)<br>Q13                           |   |   | -  | Q14  |    | ance - Incre<br>3Q14                   |    | ecrease)<br>4Q13   |
| Net Interest Revenue<br>Fee Revenue<br>Gross Revenue<br>Operating Expense (Excl OREO)<br>Pre-Tax, Pre-Credit (Core) | \$ 58,332<br>14,553<br>72,885<br>42,081<br>\$ 30,804 | \$ | 1,365<br>134<br>1,499<br>984<br>515 | \$ | 2,453<br>1,334<br>3,787<br>888<br>2,899 |   | Fees                                    | \$ | 2,936<br>3,977<br>1,533<br>8,446<br>2,111        | \$ | (135)<br>166<br>213<br>244<br>(67)     | \$ | (263)<br>286<br>257<br>280<br>398                            |
| Net Interest Margin   | 3.31 %   |    | (.01) %                             |    | .05                                     | % Brokerage Fe<br>Gains from S<br>Other | ees<br>BBA Loan Sales<br>Revenue - Core | \$ | 1,176<br>926<br>1,894<br>14,553<br>270<br>14,823 | \$ | (33)<br>(19)<br>9<br>134<br>277<br>411 | \$ | (185)<br>926<br>(85)<br><b>1,334</b><br>(30)<br><b>1,304</b> |

United <sup>(1)</sup>Includes securities gains / losses, charges on prepayment of borrowings, gains on bank owned life insurance community panes, inc. policies, and gains / losses on deferred compensation plan assets.

## Core Operating Expenses

In any a set 1 (De

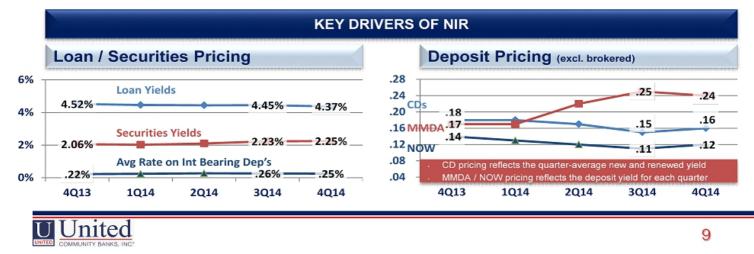
.. .

|                                |              | Vari | ance - Increa | se / (De | crease)  |
|--------------------------------|--------------|------|---------------|----------|----------|
|                                | <br>4Q14     | 3    | Q14           | 4        | IQ13     |
| Salaries & Employee Benefits   | \$<br>26,177 | \$   | 493           | \$       | 1,590    |
| Communications & Equipment     | 3,153        |      | 59            |          | (261)    |
| Occupancy                      | 3,448        |      | 23            |          | (287)    |
| FDIC Assessment                | 883          |      | (248)         |          | (921)    |
| Advertising & Public Relations | 802          |      | (92)          |          | 21       |
| Postage, Printing & Supplies   | 1,086        |      | 210           |          | 204      |
| Professional Fees              | 2,034        |      | (240)         |          | (68)     |
| Other Expense                  | <br>4,498    |      | 779           |          | 610      |
| Core Operating Expenses        | 42,081       |      | 984           |          | 888      |
| Non-Core <sup>(1)</sup>        | <br>(162)    |      | (429)         |          | (583)    |
| Reported GAAP                  | \$<br>41,919 | \$   | 555           | \$       | 305      |
|                                | 4Q14         | 3    | Q14           | 4        | IQ13     |
| Efficiency Ratio               | 57.47 %      |      | (.49) %       |          | (2.55) % |

Uncludes foreclosed property costs, severance costs, reversal of previously established litigation reserve, reimbursement of claimed interest for the initial period of the loss sharing agreements, and gains / losses on deferred compensation plan liabilities.

## Key Drivers of Net Interest Revenue / Margin





## Net Income

\$ in thousands

|         |               |  |    |         | Vai | riance - Incre | ase / (D | ecrease) |
|---------|---------------|--|----|---------|-----|----------------|----------|----------|
| Ouar    | rterly        |  |    | 4Q14    |     | 3Q14           |          | 4Q13     |
| Net     |               | Core Earnings (Pre-Tax, Pre-Credit)              |    | 30,804  | \$  | 515            | \$       | 2,899    |
| Inco    |               | Provision for Loan Loss                          |    | 1,800   |     | (200)          |          | (1,200)  |
| \$ in m | illions       | NON-CORE FEE REVENUE:                            |    |         |     |                |          |          |
|         |               | Securities Gains                                 |    | 208     |     | 197            |          | 138      |
|         |               | Deferred Compensation Plan Assets Gains (Losses) |    | 62      |     | 80             |          | (168)    |
|         |               | Total Non-Core Fee Revenue                       |    | 270     |     | 277            |          | (30)     |
| Q14     | \$18.2        | NON-CORE OPERATING EXPENSES:                     |    |         |     |                |          |          |
|         |               | Foreclosed Property Write Downs                  |    | 1       |     | (107)          |          | (325)    |
|         |               | Foreclosed Property (Gains) Losses on Sales      |    | (187)   |     | 77             |          | 574      |
| 3Q14    | \$17.6        | Forclosed Property Maintenance Expenses          |    | 317     |     | (124)          |          | (309)    |
| Q14     | <b>V</b> 1/10 | Severance Costs                                  |    | 353     |     | 353            |          | 353      |
|         |               | Release of Litigation Reserve                    |    | (1,200) |     | (1,200)        |          | (1,200)  |
|         |               | Reimbursement of Loss Share Interest             |    | 492     |     | 492            |          | 492      |
| Q14     | \$16.4        | Gains (Losses) on Deferred Comp Plan Liability   |    | 62      |     | 80             |          | (168)    |
|         |               | Total Non-Core Operating Expenses                |    | (162)   |     | (429)          |          | (583)    |
|         |               | Income Tax Expense                               |    | 11,189  |     | 790            |          | 2,316    |
| Q14     | \$15.4        | Net Income                                       | \$ | 18,247  | \$  | 631            | \$       | 2,336    |
|         |               | Preferred Stock Dividends                        |    | -       |     | -              |          | (2,912)  |
|         |               | Net Income Avail to Common Shareholders          | \$ | 18,247  | \$  | 631            | \$       | 5,248    |
| Q13     | \$15.9        | Net Income Per Share                             | \$ | .30     | \$  | .01            | \$       | .08      |
| 6.0     |               | Tangible Book Value                              | \$ | 12.15   | \$  | .05            | \$       | .89      |
| 60.     |               | Return on Assets                                 |    | .96 %   |     | .01 %          |          | .10      |
| Sha     | ires          | Return on Common Equity                          |    | 9.60    |     | .19            |          | 2.08     |
| )utsta  | anding        |  |    |         |     |                |          |          |
| ТТ      | Unite         | d  |    |         |     |                |          | 10       |

## Customer Deposit Mix & Core Growth



|             | Total Deposit Mix |    |       |    |       |    |       |    |       |  |  |  |
|-------------|-------------------|----|-------|----|-------|----|-------|----|-------|--|--|--|
|             |                   | 4  | 1Q14  |    | 3Q14  |    | 4Q13  |    | 4Q08  |  |  |  |
|             | Demand / NOW      | \$ | 2,139 | \$ | 2,159 | \$ | 1,969 | \$ | 1,457 |  |  |  |
|             | MMDA / Savings    |    | 1,551 |    | 1,555 |    | 1,468 |    | 630   |  |  |  |
|             | Core Transaction  |    | 3,690 |    | 3,714 |    | 3,437 |    | 2,087 |  |  |  |
| Significant | Time < \$100,000  |    | 744   |    | 770   |    | 888   |    | 1,945 |  |  |  |
| growth in   | Public Deposits   |    | 960   |    | 820   |    | 863   |    | 755   |  |  |  |
| core        | Total Core        |    | 5,394 |    | 5,304 |    | 5,188 |    | 4,787 |  |  |  |
| transaction |                   |    |       |    |       |    |       |    |       |  |  |  |
| deposits    | Time >\$100,000   |    | 479   |    | 500   |    | 557   |    | 1,336 |  |  |  |
| since 4Q08  | Public Deposits   |    | 29    |    | 32    |    | 32    |    | 87    |  |  |  |
|             | Total Customer    |    | 5,902 |    | 5,836 |    | 5,777 |    | 6,210 |  |  |  |
|             | Brokered Deposits |    | 425   |    | 405   |    | 425   |    | 793   |  |  |  |
|             | Total Deposits    | \$ | 6,327 | \$ | 6,241 | \$ | 6,202 | \$ | 7,003 |  |  |  |

\*% of core transaction customer deposits

| Public 2Q08               | Core I                 | Deposit G | rowth – C | ategory & Ma    | rket         |         |
|---------------------------|------------------------|-----------|-----------|-----------------|--------------|---------|
| Funds 14% Demand & \$6.2B |                        | Growth    |           |                 |              |         |
| 14% Now 34%*              | CATEGORY               | 4Q14      | 2014      | MARKET          | 4Q14         | 2014    |
| 23%                       | Demand                 | \$ (15.6) | \$160.8   | Atlanta         | \$ (22.0)    | \$ 84.1 |
| Time                      | MM Accounts            | (8.9)     | 40.7      | N. Georgia      | 2.7          | 89.7    |
| >\$100M<br>22% MMDA & Sav | Savings                | 4.5       | 41.3      | North Carolina  | (8.6)        | 34.9    |
| 10%                       | NOW                    | (4.7)     | 9.5       | Coastal Georgia | 1.2          | 22.7    |
|                           | Total Categories       | \$ (24.7) | \$252.3   | Tennessee       | 5.8          | 8.5     |
| Time                      |                        |           |           | Gainesville     | (4.6)        | 9.6     |
| <\$100M                   | Growth - 3Q Annualized | (3) %     |           | South Carolina  | .8           | 2.8     |
| 31%                       | - Year                 |           | 7%        |                 | \$ (24.7)    | \$252.3 |
|                           |                        |           |           |                 | <u>+ ( )</u> |         |
| UNITED United             |                        |           |           |                 |              | 11      |

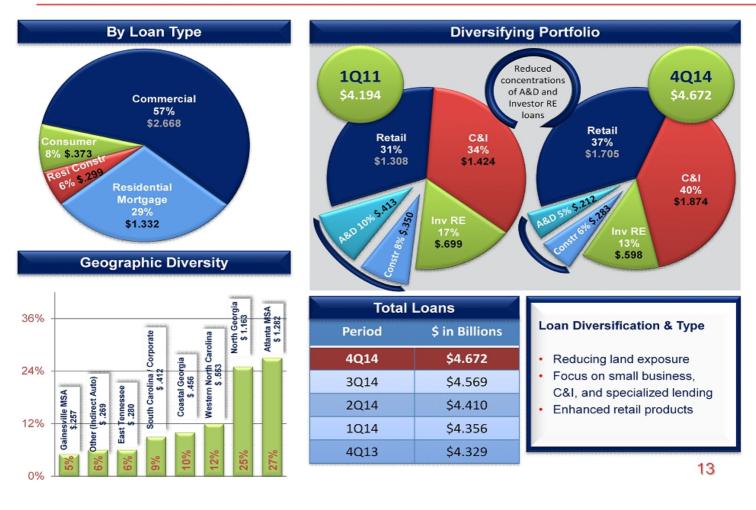
## **Capital Ratios**

| Holding Company                   | Well-<br>Cap | 4Q14   | 3Q14   | 2Q14   | 1Q14   | 4Q13   |
|-----------------------------------|--------------|--------|--------|--------|--------|--------|
| Tier I Risk Based Capital ("RBC") | 6 %          | 12.1 % | 12.1 % | 11.8 % | 11.1 % | 12.7 % |
| Total RBC                         | 10           | 13.3   | 13.3   | 13.0   | 12.4   | 14.0   |
| Leverage                          | 5            | 8.7    | 8.7    | 8.3    | 8.0    | 9.1    |
| Tier 1 Common RBC                 |              | 11.1   | 11.0   | 10.7   | 10.1   | 9.3    |
| Tangible Common to Assets         |              | 9.7    | 9.8    | 9.6    | 9.2    | 9.0    |
| Tangible Equity to Assets         |              | 9.7    | 9.8    | 9.6    | 9.5    | 11.6   |

| Bank       | Well-<br>Cap | 4Q14 | 3Q14   | 2Q14   | 1Q14   | 4Q13   |
|------------|--------------|------|--------|--------|--------|--------|
| Tier 1 RBC | 6 %          | 12.9 | 12.6 % | 13.4 % | 12.6 % | 13.5 % |
| Total RBC  | 10           | 14.1 | 13.8   | 14.6   | 13.9   | 14.8   |
| Leverage   | 5            | 9.3  | 9.1    | 9.4    | 9.1    | 9.6    |

| UNITED COMMUNITY BANKS, INC. | 12 |
|------------------------------|----|

### Loan Portfolio (total \$4.672 billion)

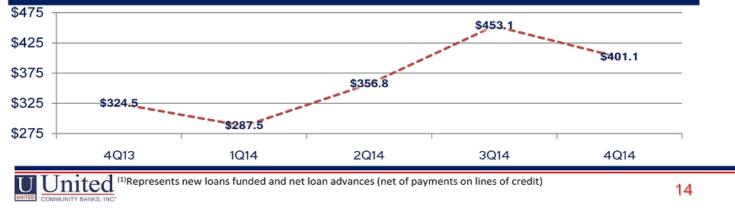


# New Loans Funded and Advances<sup>(1)</sup>

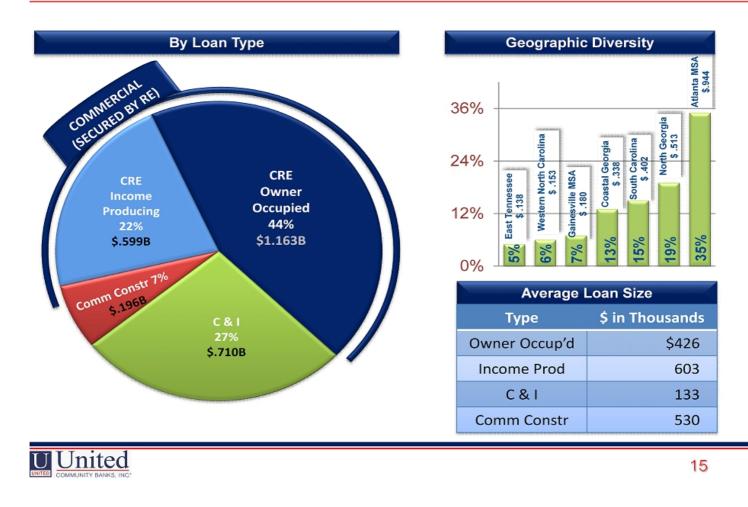
| CATEGORY                        |          |          |          |  |  |  |  |  |  |
|---------------------------------|----------|----------|----------|--|--|--|--|--|--|
|                                 | 4Q14     | 3Q14     | 4Q13     |  |  |  |  |  |  |
| Commercial C & I                | \$ 115.9 | \$ 150.0 | \$ 58.7  |  |  |  |  |  |  |
| Owner Occupied CRE              | 56.0     | 48.1     | 54.1     |  |  |  |  |  |  |
| Income Producing CRE            | 45.9     | 62.1     | 44.9     |  |  |  |  |  |  |
| Commercial Constr.              | 6.0      | 3.9      | 3.1      |  |  |  |  |  |  |
| Total Commercial                | 223.8    | 264.1    | 160.8    |  |  |  |  |  |  |
| Residential Mortgage            | 32.7     | 31.6     | 33.2     |  |  |  |  |  |  |
| Residential HELOC               | 37.0     | 43.5     | 50.7     |  |  |  |  |  |  |
| <b>Residential Construction</b> | 40.8     | 44.8     | 37.4     |  |  |  |  |  |  |
| Consumer                        | 66.8     | 69.1     | 42.4     |  |  |  |  |  |  |
| Total Categories                | \$ 401.1 | \$ 453.1 | \$ 324.5 |  |  |  |  |  |  |

| MARKET                |      |       |      |       |      |      |  |
|-----------------------|------|-------|------|-------|------|------|--|
|                       | 4Q14 |       | 3Q14 |       | 4Q13 |      |  |
| Atlanta               | \$   | 91.6  | \$   | 96.7  | \$1  | 11.1 |  |
| Coastal Georgia       |      | 34.0  |      | 38.4  |      | 30.3 |  |
| N. Georgia            |      | 54.9  |      | 61.5  |      | 51.1 |  |
| North Carolina        |      | 33.2  |      | 25.9  |      | 25.6 |  |
| Tennessee             |      | 24.1  |      | 27.0  |      | 22.6 |  |
| Gainesville           |      | 14.3  |      | 10.9  |      | 10.4 |  |
| South Carolina        |      | 96.6  |      | 141.4 |      | 42.9 |  |
| Other (Indirect Auto) |      | 52.4  |      | 51.3  |      | 30.5 |  |
| Total Markets         | \$ 4 | 401.1 | \$   | 453.1 | \$3  | 24.5 |  |
|                       |      |       |      |       |      |      |  |

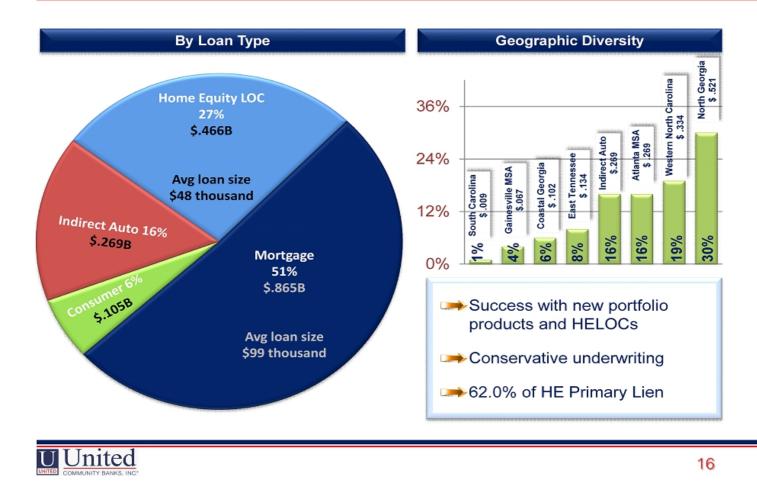
### New Loans Funded and Advances



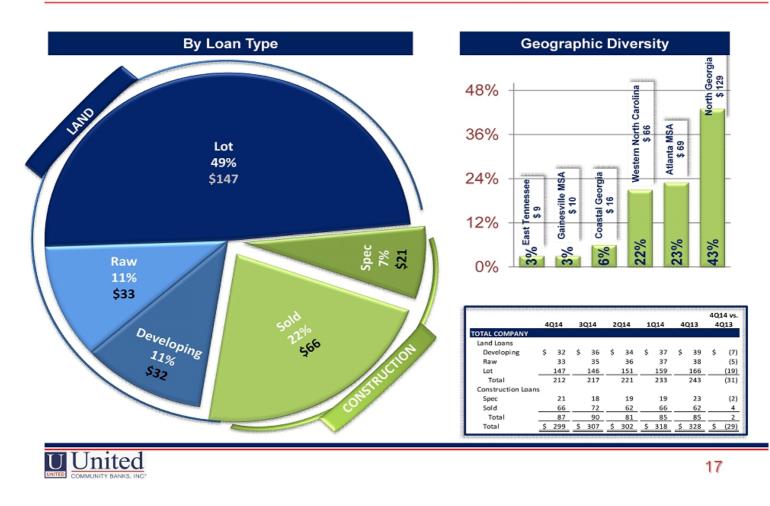
### Commercial Loans (total \$2.668 billion)



### Retail (total \$1.705 billion)



### Residential Construction (total \$299 million)



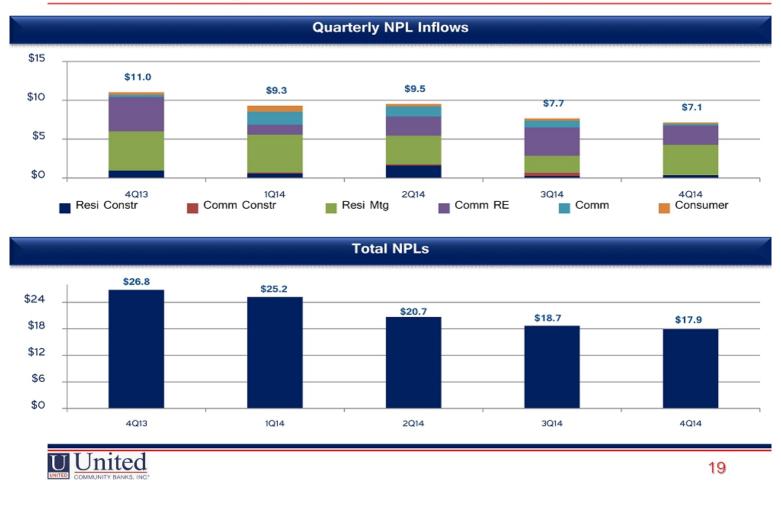
# Credit Quality

|                                    | 4  | 4Q14  |     | 3Q14        |   | 2Q14        |   | 1Q14        |   | <br>4Q13    |     |
|------------------------------------|----|-------|-----|-------------|---|-------------|---|-------------|---|-------------|-----|
| Net Charge-offs                    | \$ | 2.5   | -   | \$<br>3.2   | - | \$<br>4.2   | - | \$<br>4.0   | - | \$<br>4.4   | -   |
| as % of Average Loans              |    | .22   | %   | .28         | % | .38         | % | .38         | % | .41         | %   |
| Allowance for Loan Losses          | \$ | 71.6  |     | \$<br>71.9  |   | \$<br>73.2  |   | \$<br>75.2  |   | \$<br>76.8  |     |
| as % of Total Loans                |    | 1.53  | %   | 1.57        | % | 1.66        | % | 1.73        | % | 1.77        | %   |
| as % of NPLs                       |    | 401   |     | 384         |   | 353         |   | 299         |   | 286         |     |
| Past Due Loans (30 - 89 Days)      |    | .31   | %   | .35         | % | .32         | % | .40         | % | .58         | 3 % |
| Non-Performing Loans               | \$ | 17.9  |     | \$<br>18.7  |   | \$<br>20.7  |   | \$<br>25.2  |   | \$<br>26.8  |     |
| OREO                               |    | 1.7   |     | 3.2         |   | 3.0         |   | 5.6         |   | 4.2         |     |
| Total NPAs                         |    | 19.6  | -   | 21.9        | - | 23.7        | - | <br>30.8    | - | <br>31.0    | -   |
| Performing Classified Loans        |    | 128.4 |     | 149.0       |   | 147.5       |   | 164.9       |   | 172.7       |     |
| Total Classified Assets            | \$ | 148.0 | -   | \$<br>170.9 | - | \$<br>171.2 | - | \$<br>195.7 | - | \$<br>203.7 | -   |
| as % of Tier 1 / Allow ance        |    | 20    | - % | <br>24      | % | <br>23      | % | <br>27      | % | <br>27      | - % |
| Accruing TDRs (see page 21)        | \$ | 81.3  |     | \$<br>82.2  |   | \$<br>84.5  |   | \$<br>77.9  |   | \$<br>78.7  |     |
| As % of Original Principal Balance |    |       |     |             |   |             |   |             |   |             |     |
| Non-Performing Loans               |    | 69.9  | %   | 68.6        | % | 66.5        | % | 65.8        | % | 65.3        | %   |
| OREO                               |    | 54.1  |     | 54.5        |   | 50.4        |   | 53.9        |   | 44.5        |     |
| Total NPAs                         |    |       |     |             |   |             |   |             |   |             |     |
| as % of Total Assets               |    | .26   | 5   | .29         |   | .32         |   | .42         |   | .42         | 2   |
| as % of Loans & OREO               |    | .42   | 2   | .48         |   | .54         |   | .71         |   | .72         | 2   |



# Non-Performing Loans (NPLs) Inflow Trends

\$ in millions



# Performing Classified Loans

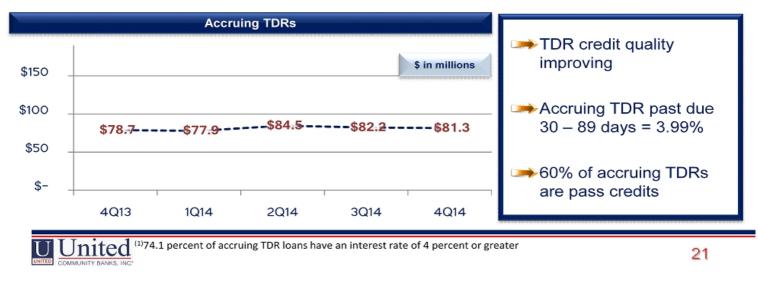
| \$180 — |         |         |         |         |         |
|---------|---------|---------|---------|---------|---------|
| \$100   | \$172.7 |         |         |         |         |
| \$160   |         | \$164.9 |         |         | \$128.4 |
|         |         |         | \$147.5 | \$149.0 |         |
| \$140 — |         |         |         |         |         |
| ¢100    |         |         |         |         | \$128.4 |
| \$120 — | 1       |         | 1       |         | 1       |
|         | 4Q13    | 1Q14    | 2Q14    | 3Q14    | 4Q14    |

|                             |      | By Category |    |      |        |      |    |      |        |      |  |  |
|-----------------------------|------|-------------|----|------|--------|------|----|------|--------|------|--|--|
|                             | 40   | 213         | 1  | Q14  | 2      | Q14  | 3  | Q14  | 4      | Q14  |  |  |
| commercial:                 |      |             |    |      |        |      |    |      |        |      |  |  |
| Commercial & Industrial     | \$   | 9           | \$ | 8    | \$     | 6    | \$ | 7    | \$     | 8    |  |  |
| Owner Occupied              |      | 43          |    | 48   |        | 48   |    | 50   |        | 46   |  |  |
| Total C & I                 |      | 52          |    | 56   |        | 54   |    | 57   |        | 54   |  |  |
| Income Producing CRE        |      | 34          |    | 37   |        | 25   |    | 22   |        | 20   |  |  |
| Commercial Construction     |      | 17          |    | 5    |        | 4    |    | 4    |        | 4    |  |  |
| Total Commercial            |      | 104         |    | 98   |        | 83   |    | 83   |        | 78   |  |  |
| esidential Mortgage         |      | 44          |    | 43   |        | 42   |    | 43   |        | 32   |  |  |
| lome Equity Lines of Credit |      | 8           |    | 8    |        | 7    |    | 8    |        | 5    |  |  |
| esidential Construction     |      | 14          |    | 13   |        | 13   |    | 12   |        | 11   |  |  |
| consumer / Installment      |      | 3           |    | 2    |        | 2    | _  | 3    |        | 2    |  |  |
| Total Performing Classified | d \$ | 173         | \$ | 164  | \$     | 147  | \$ | 149  | \$     | 128  |  |  |
| lassified to Tier 1 + ALL   |      | 27 %        |    | 27 % | ,<br>D | 23 % | 6  | 24 % | ,<br>D | 20 9 |  |  |



### TDRs

| LOAN TYPE                               | Acc                 | ruing    | Non-Ad   | ccruing  | Total    | TDRs     |
|---|---------------------|----------|----------|----------|----------|----------|
|   | 4Q14 <sup>(1)</sup> | 4Q13     | 4Q14     | 4Q13     | 4Q14     | 4Q13     |
| Owner Occupied Commercial Real Estate   | \$25,287            | \$20,490 | \$ 1,009 | \$ 1,909 | \$26,296 | \$22,399 |
| Income Producing Commercial Real Estate | 17,416              | 17,521   | 499      | 747      | 17,915   | 18,268   |
| Commercial & Industrial                 | 2,780               | 3,136    | 68       | 109      | 2,848    | 3,245    |
| Commercial Construction                 | 11,280              | 13,042   | -        | -        | 11,280   | 13,042   |
| Total Commercial                        | 56,763              | 54,189   | 1,576    | 2,765    | 58,339   | 56,954   |
| Residential Mortgage                    | 16,070              | 15,715   | 1,765    | 3,137    | 17,835   | 18,852   |
| Home Equity Lines of Credit             | 478                 | 505      | -        | -        | 478      | 505      |
| Residential Construction                | 7,857               | 8,124    | 408      | 2,328    | 8,265    | 10,452   |
| Consumer Installment                    | 147                 | 178      | 32       | 25       | 179      | 203      |
| Total                                   | \$81,315            | \$78,711 | \$ 3,781 | \$ 8,255 | \$85,096 | \$86,966 |



# Net Charge-offs by Category & Market

\$ in thousands

| NET CHARGE-OFFS BY CA      | TEGO | RY    |          |   |       |      |             |            |        |
|----------------------------|------|-------|----------|---|-------|------|-------------|------------|--------|
|                            |      | 4Q    | 14       |   | %     | of A | verage Loan | s (Annuali | zed)   |
|                            |      |       | % of Avg |   |       |      |             |            |        |
|                            |      | Total | Loans    |   | 3Q14  |      | 2Q14        | 1Q14       | 4Q13   |
| Commercial (Sec. by RE):   |      |       |          |   |       |      |             |            |        |
| Ow ner Occupied            | \$   | 891   | .31      | % | .26   | %    | (.64) %     | .10 %      | .57 %  |
| Income Producing           |      | 143   | .09      |   | .07   |      | .29         | .13        | .21    |
| Total Comm (Sec. by RE)    |      | 1,034 | .23      |   | .19   |      | (.32)       | .11        | .44    |
| Commercial & Industrial    |      | (295) | (.17)    |   | (.23) |      | .52         | .35        | (.13)  |
| Commercial Construction    |      | (6)   | (.01)    |   | .24   |      | .34         | -          | (.02)  |
| Total Commercial           |      | 733   | .11      |   | .10   |      | (.10)       | .15        | .30    |
| Residential Mortgage       |      | 1,226 | .56      |   | .52   |      | 1.17        | .70        | .64    |
| Home Equity LOC            |      | 238   | .20      |   | .31   |      | .42         | .93        | .38    |
| Residential Construction   |      | (44)  | (.06)    |   | .94   |      | 2.13        | .27        | .40    |
| Consumer/ Installment      |      | 356   | .39      |   | .43   |      | .18         | .54        | .62    |
| Total Net Charge-offs      | \$   | 2,509 | .22      |   | .28   |      | .38         | .38        | .41    |
| NET CHARGE-OFFS BY MA      | RKET |       |          |   |       |      |             |            |        |
| North Georgia              | \$   | 791   | .27      | % | .63   | %    | (.25) %     | .42 %      | 5.51 % |
| Atlanta MSA                |      | 147   | .05      |   | (.08) |      | .46         | .39        | .20    |
| North Carolina             |      | 1,103 | .79      |   | .47   |      | 1.55        | .41        | .76    |
| Coastal Georgia            |      | 30    | .03      |   | .21   |      | .11         | .49        | .33    |
| Gainesville MSA            |      | 94    | .15      |   | .40   |      | 1.23        | .22        | .54    |
| East Tennessee             |      | 54    | .08      |   | .33   |      | .42         | .35        | .46    |
| South Carolina / Corporate |      | 110   | .11      |   | .01   |      | -           | -          | -      |
| Other (Indirect Auto)      |      | 180   | .29      |   | .31   |      | .14         | .14        | .20    |

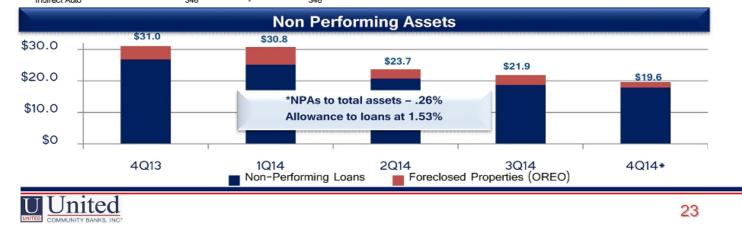


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## NPAs by Loan Category & Market

4Q14 NPLs OREO Total NPAs LOAN CATEGORY Commercial (sec. by RE): Owner Occupied \$ 4,133 \$ 355 \$ 4,488 Income Producing 717 717 -Commercial & Industrial 1,571 1,571 . Commercial Construction 83 15 98 6,504 Total Commercial 370 6,874 Residential Mortgage 8,196 1,183 9,379 HELOC 695 40 735 Residential Construction 2,006 133 2,139 Consumer/ Installment 480 480 Total \$ 17,881 1,726 19,607 \$ \$ MARKET 1,310 \$ 81 1,391 \$ \$ Gainesville 799 1,414 105 201 904 1,615 Coastal Georgia East Tennessee 5,221 1,837 North Carolina 234 5,455 Atlanta MSA 372 2,209 North Georgia 5,669 711 6,380 1,285 346 1,307 346 South Carolina 22 Indirect Auto

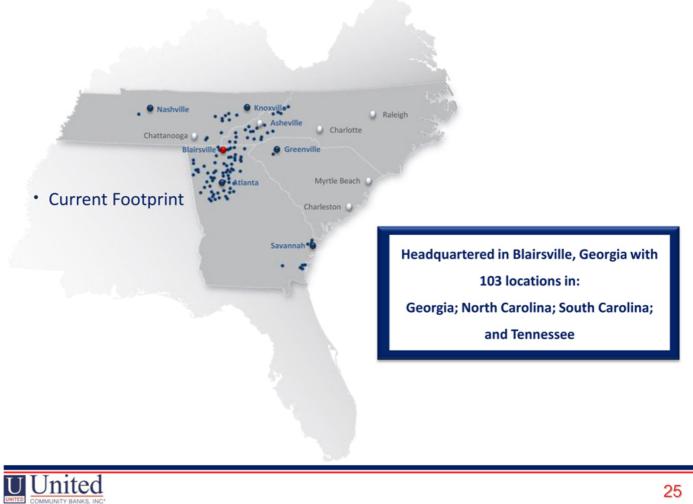
|                          | 4  | Q13    |             |     |         |
|--------------------------|----|--------|-------------|-----|---------|
|                          |    | NPLs   | <br>DREO    | Tot | al NPAs |
| LOAN CATEGORY            |    |        |             |     |         |
| Commercial (sec. by RE): |    |        |             |     |         |
| Owner Occupied           | s  | 5,822  | \$<br>832   | s   | 6,654   |
| Income Producing         |    | 2,518  | -           |     | 2,518   |
| Commercial & Industrial  |    | 427    | -           |     | 427     |
| Commercial Construction  |    | 361    |             |     | 361     |
| Total Commercial         |    | 9,128  | 832         |     | 9,960   |
| Residential Mortgage     |    | 11,730 | 2,684       |     | 14,414  |
| HELOC                    |    | 1,448  | 389         |     | 1,837   |
| Residential Construction |    | 4,264  | 316         |     | 4,580   |
| Consumer/ Installment    |    | 249    | -           |     | 249     |
| Total                    | \$ | 26,819 | \$<br>4,221 | \$  | 31,040  |
| MARKET                   |    |        |             |     |         |
| Gainesville              | \$ | 928    | \$<br>-     | \$  | 928     |
| Coastal Georgia          |    | 2,342  | 173         |     | 2,515   |
| East Tennessee           |    | 1,800  | 187         |     | 1,987   |
| North Carolina           |    | 6,567  | 683         |     | 7,250   |
| Atlanta MSA              |    | 2,830  | 684         |     | 3,514   |
| North Georgia            |    | 12,352 | 2,494       |     | 14,846  |



\$ in thousands



# Footprint



→ Founded in 1950

#### >>> Third-largest bank holding company headquartered in Georgia with 1,536

#### employees

| Deposit           | t Market Sł | hare <sup>(1)</sup>        |      |                               |
|-------------------|-------------|----------------------------|------|-------------------------------|
| Market            | Offices     | Deposit<br>Market<br>Share | Rank |                               |
| North Georgia     | 22          | 35%                        | 1    |                               |
| Atlanta           | 36          | 4                          | 6    |                               |
| Gainesville       | 5           | 12                         | 4    |                               |
| Coastal Georgia   | 7           | 5                          | 7    | Key Statistics as of 12/31/14 |
| W. North Carolina | 19          | 8                          | 3    | (in billions)                 |
| E. Tennessee      | 8           | 2                          | 8    | Assets Deposits Loans         |
| Greenville, SC    | 1           | 1                          | 25   | \$7.57 \$6.33 \$4.67          |

United (1) FDIC deposit market share and rank as of June 30, 2014 for markets where United takes deposits. Source: SNL and Community BANKS, INC. FDIC. Excludes 5 Loan Production Offices in GA, TN and SC.

## **Business and Operating Model**

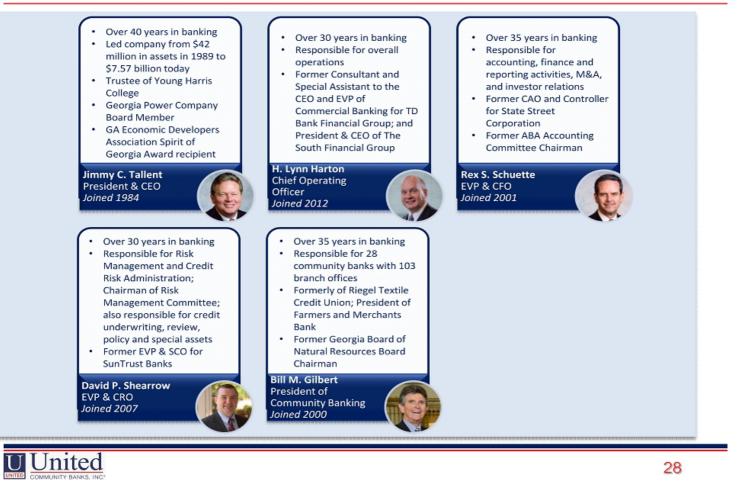
### Service is Point of Differentiation

- #1 in Customer Satisfaction according to Customer Service Profiles
- #1 in Southeast and #2 in US in Customer Satisfaction by national research company
- Golden rule of banking treating people the way we want to be treated
- "The Bank that SERVICE Built<sup>™</sup>"
- Customer surveys consistently reveal 95%+ satisfaction rate
- #14 in "Best Banks in America" for 2015 by Forbes

#### "Community bank service, large bank resources"

| Twenty-eight<br>"community banks"   | Strategic footprint with<br>substantial banking<br>opportunities                  | Disciplined growth strategy  |
|---|---|--|
| Local CEOs with deep<br>roots in their<br>communities<br>Resources of a<br>\$7.6 billion bank | Operates in a number of<br>the more<br>demographically<br>attractive U.S. markets | Organic growth<br>supported by de novos<br>and selective<br>acquisitions |
| United United COMMUNITY BANKS, INC.   |   | 27   |

### **Experienced Proven Leadership**



# Market Share Opportunities & Demographics

| lions) <sup>(1)</sup><br>6.3<br>11.3<br>2.8<br>56.3<br>7.1<br>15.7<br>9.4<br>108.9 | (in billions) <sup>(2)</sup><br>\$ 2.2<br>.9<br>.3<br>2.3<br>.3<br>.3<br>.3<br>.3<br>.3<br>.3 | Banks<br>11<br>1<br>1<br>10<br>2<br>2<br>2<br>1 | Offices <sup>(3)</sup><br>22<br>19<br>5<br>36<br>8<br>8<br>8<br>1 | Share <sup>(1)</sup><br>35 %<br>8<br>12<br>4<br>5<br>2<br>1 | Rank <sup>(1</sup><br>3<br>4<br>6<br>7<br>8       |
|--|---|---|---|---|---|
| 11.3<br>2.8<br>56.3<br>7.1<br>15.7<br>9.4  | .9<br>.3<br>2.3<br>.3<br>.3   | 1<br>1<br>10<br>2<br>2                          | 19<br>5<br>36<br>8<br>8   | 8<br>12<br>4<br>5<br>2                                      | 3<br>4<br>6<br>7<br>8                             |
| 2.8<br>56.3<br>7.1<br>15.7<br>9.4  | .3<br>2.3<br>.3<br>.3   | 1<br>10<br>2<br>2                               | 5<br>36<br>8<br>8   | 12<br>4<br>5<br>2   | 4<br>6<br>7<br>8                                  |
| 56.3<br>7.1<br>15.7<br>9.4   | 2.3<br>.3<br>.3   | 10<br>2<br>2                                    | 36<br>8<br>8  | 4<br>5<br>2   | 6<br>7<br>8                                       |
| 7.1<br>15.7<br>9.4   | .3<br>.3<br>-   | 2   | 8<br>8  | 5   | 7<br>8  |
| 15.7<br>9.4  | .3  | 2   | 8   | 2   | 8   |
| 9.4  |   | _   |   | -   | *   |
|  |   | 1   | 1   | 1   |   |
| 108.9  | 5 6.3   |   |   |   | 25  |
|  |   | 28  | 99  |   |   |
|  | Population  | Growth (%)                                      |   |   |   |
| ulation  | Actual  | Projected                                       |   |   |   |
| usands)  | 2010 - 2014   | 2014 - 2019                                     |   |   |   |
|  |   |   |   |   |   |
| 5,574  |   | % 3%  | )   |   |   |
| 877  | 3   | 3   | 1   |   |   |
| 877<br>856   | 3   | 3<br>4  |   |   |   |
| 877<br>856<br>443  | 3<br>4<br>2   | 3<br>4<br>5                                     | 1   |   |   |
| 877<br>856<br>443<br>401   | 3   | 3<br>4<br>5<br>4                                |   |   |   |
| 877<br>856<br>443<br>401<br>385  | 3<br>4<br>2<br>5  | 3<br>4<br>5<br>4<br>3                           | 1   |   |   |
| 877<br>856<br>443<br>401   | 3<br>4<br>2   | 3<br>4<br>5<br>4                                | 2   |   |   |
| 877<br>856<br>443<br>401<br>385  | 3<br>4<br>2<br>5  | 3<br>4<br>5<br>4<br>3                           |   |   |   |
| 877<br>856<br>443<br>401<br>385  | 3<br>4<br>2<br>5  | 3<br>4<br>5<br>4<br>3                           |   |   |   |
| 877<br>856<br>443<br>401<br>385<br>189<br>10,072<br>10,358                         | 3<br>4<br>2<br>5<br>5<br>5<br>4<br>4  | 3<br>4<br>5<br>4<br>3<br>2<br>3<br>5            |   |   |   |
| 877<br>856<br>443<br>401<br>385<br>189   | 3<br>4<br>2<br>5<br>-<br>5<br>4   | 3<br>4<br>5<br>4<br>3<br>2<br>3                 |   |   |   |
|  | AST GI  | AST GROWING M<br>ulation Actual                 | AST GROWING MARKETS   | AST GROWING MARKETS   | Population Growth (%)<br>ulation Actual Projected |



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## Liquidity

|   |    | used<br>pacity | 4  | Q14 | 3  | Q14 | 4  | Q13 | vs | Vari:<br>Q14 |    | 4Q13 |            |
|---|----|----------------|----|-----|----|-----|----|-----|----|--------------|----|------|------------|
| Wholesale Borrowings<br>Brokered Deposits | s  | 332 (1)        | \$ | 425 | s  | 405 | \$ | 425 | \$ | 20           | \$ |      |            |
| FHLB                                      | \$ | 609            | φ  | 270 | Ŷ  | 330 | φ  | 120 | Ψ  | (60)         | Ψ  | 150  |            |
| Holding Company LOC                       |    | 75             |    | -   |    |     |    | -   |    | -            |    | -    |            |
| Fed Funds                                 |    | 375            |    | -   |    | -   |    | -   |    | -            |    | -    | WHOLESALE  |
| Other Wholesale                           |    | -              |    | 6   |    | 6   |    | 53  |    |              |    | (47) |            |
| Total                                     | \$ | 1,391          | \$ | 701 | \$ | 741 | \$ | 598 | \$ | (40)         | \$ | 103  | BORROWINGS |
| Long-Term Debt                            |    |                |    |     |    |     |    |     |    |              |    |      |            |
| Senior Debt                               |    |                | \$ | 75  | \$ | 75  | \$ | 75  | \$ | -            | \$ | -    |            |
| Trust Preferred Securities                |    |                |    | 55  | _  | 55  |    | 55  |    | -            |    | -    |            |
| Total Long-Term Debt                      |    |                | \$ | 130 | \$ | 130 | \$ | 130 | \$ | -            | \$ | -    |            |

|                  |  |                             |                             |                          | Vari                       | ance                           |
|------------------|--|-----------------------------|-----------------------------|--------------------------|----------------------------|--------------------------------|
|                  |  | 4Q14                        | 3Q14                        | 4Q13                     | vs 3Q14                    | vs 4Q13                        |
|                  | Loans  | \$ 4,672                    | \$ 4,569                    | \$ 4,329                 | \$ 103                     | \$ 343                         |
|                  | Core (DDA, MMDA, Savings)<br>Public Funds<br>CD's  | \$ 3,690<br>989<br>1,223    | \$ 3,714<br>852<br>1,269    | \$ 3,437<br>894<br>1,446 | \$ (24)<br>137<br>(46)     | \$ 253<br>95<br>(223)          |
|                  | Total Deposits (excl Brokered)   | \$ 5,902                    | \$ 5,835                    | \$ 5,777                 | \$ 67                      | \$ 125                         |
| LOANS / DEPOSITS | Loan to Deposit Ratio  | 79%                         | 78%                         | 75%                      |                            |                                |
|                  | Investment Securities:<br>Available for Sale -Fixed<br>-Floating<br>Held to Maturity -Fixed<br>-Floating | \$ 1,114<br>669<br>410<br>5 | \$ 1,115<br>674<br>428<br>5 | S 881<br>951<br>473<br>7 | \$ (1)<br>(5)<br>(18)<br>- | \$ 233<br>(282)<br>(63)<br>(2) |
|                  | Total Investment Securities  | 2,198                       | 2,222                       | 2,312                    | (24)                       | (114)                          |

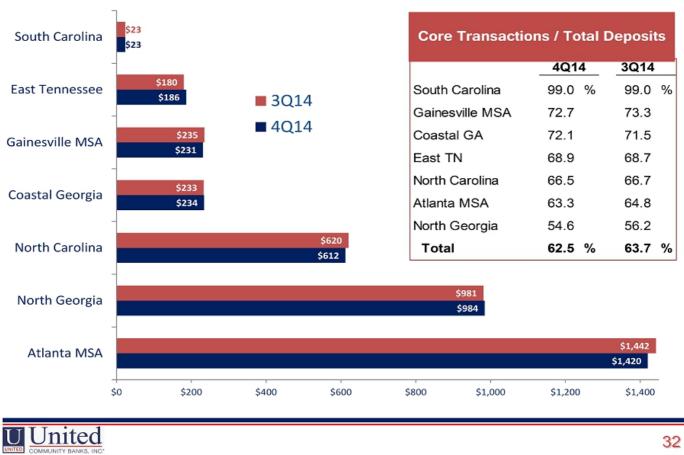
United COMMUNITY BANKS, INC.<sup>4</sup>

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# Business Mix – Deposits (at quarter-end)

| DEPOSITS BY CATEGORY         | 4Q14     | 3Q14     | 2Q14     | 1Q14     | 4Q13     | 4Q14 vs.<br>4Q13 |
|------------------------------|----------|----------|----------|----------|----------|------------------|
| Demand & Now                 | \$ 2,139 | \$ 2,159 | \$ 2,106 | \$ 2,073 | \$ 1,969 | \$ 170           |
| MMDA & Savings               | 1,551    | 1,555    | 1,518    | 1,499    | 1,468    | 83               |
| Core Transaction Deposits    | 3,690    | 3,714    | 3,624    | 3,572    | 3,437    | 253              |
| Time < \$100,000             | 744      | 770      | 801      | 828      | 888      | (144)            |
| Time ≥ \$100,000 < \$250,000 | 386      | 408      | 411      | 427      | 443      | (57)             |
| Public Deposits              | 960      | 820      | 760      | 804      | 863      | 97               |
| Total Core Deposits          | 5,780    | 5,712    | 5,596    | 5,631    | 5,631    | 149              |
| Time ≥ \$250,000             | 93       | 92       | 110      | 112      | 114      | (21)             |
| Public Deposits              | 29       | 32       | 33       | 34       | 32       | (3)              |
| Total Customer Deposits      | 5,902    | 5,836    | 5,739    | 5,777    | 5,777    | (125)            |
| Brokered Deposits            | 425      | 405      | 425      | 471      | 425      | -                |
|                              | \$ 6,327 | \$ 6,241 | \$ 6,164 | \$ 6,248 | \$ 6,202 | \$ (125)         |

## **Core Transaction Deposits**



#### **Regional Credit Review – Standard Underwriting**

Legal Lending Limit \$ 202
House Lending Limit 25
Project Lending Limit 15
Top 25 Relationships 383

#### PROACTIVELY ADDRESSING CREDIT ENVIRONMENT



### **Commercial Construction & Real Estate**

\$ in millions

| nd Develop - Vacant (Improved)<br>ulti-Residential<br>w Land - Vacant (Unimproved)<br>her Properties<br>fice Buildings<br>mmercial Land Development<br>stels / Motels<br>urches<br>g Facility<br>arehouse<br>tail Building<br>fotal Commercial Construction |                                     | <u>14</u><br><u>Percent</u><br>26 %<br>23<br>12<br>9<br>8 | Office Buildings<br>Retail Building<br>Warehouse | Owner<br>Occupied<br>\$ 316<br>97 | Income<br>Producing<br>\$ 139<br>160 | 4Q1<br>  | Percent<br>25.8 % |
|---|-------------------------------------|---|--|-----------------------------------|--------------------------------------|----------|-------------------|
| ulti-Residential<br>w Land - Vacant (Unimproved)<br>her Properties<br>fice Buildings<br>mmercial Land Development<br>otels / Motels<br>urches<br>g Facility<br>arehouse<br>tail Building  | \$ 50<br>46<br>24<br>18<br>16<br>15 | 26 %<br>23<br>12<br>9                                     | Retail Building                                  | Occupied<br>\$ 316<br>97          | Producing<br>\$ 139                  |          |                   |
| ulti-Residential<br>w Land - Vacant (Unimproved)<br>her Properties<br>fice Buildings<br>mmercial Land Development<br>otels / Motels<br>urches<br>g Facility<br>arehouse<br>tail Building  | 46<br>24<br>18<br>16<br>15          | 23<br>12<br>9   | Retail Building                                  | \$ 316<br>97                      | \$ 139                               |          |                   |
| w Land - Vacant (Unimproved)<br>her Properties<br>fice Buildings<br>mmercial Land Development<br>otels / Motels<br>urches<br>g Facility<br>arehouse<br>tail Building  | 24<br>18<br>16<br>15                | 12<br>9   | Retail Building                                  | 97                                | 1                                    | Ş 455    |                   |
| her Properties<br>fice Buildings<br>mmercial Land Development<br>otels / Motels<br>urches<br>g Facility<br>arehouse<br>tail Building  | 18<br>16<br>15                      | 9   | Ū  |                                   | 100                                  | 257      | 25.6 %<br>14.6    |
| fice Buildings<br>mmercial Land Development<br>otels / Motels<br>urches<br>g Facility<br>arehouse<br>tail Building  | 16<br>15                            | -   | warehouse  | 115                               | 59                                   | 174      | 9.9               |
| mmercial Land Development<br>otels / Motels<br>urches<br>g Facility<br>arehouse<br>tail Building  | 15                                  | 8   | Other Dreventine                                 |                                   | 37                                   |          | 9.9               |
| utels / Motels<br>urches<br>g Facility<br>arehouse<br>tail Building   |                                     |   | Other Properties<br>Churches                     | 131                               | 37                                   | 168      | 9.5<br>7.6        |
| urches<br>g Facility<br>arehouse<br>tail Building   | 13                                  | 8   |  | 134                               | -                                    | 134      |                   |
| g Facility<br>arehouse<br>tail Building   |                                     | 6   | Convenience Stores                               | 98                                | 14                                   | 112      | 6.4               |
| arehouse<br>tail Building   | 7                                   | 4   | Mfg Facility                                     | 54                                | 14                                   | 68       | 3.9               |
| tail Building   | 3                                   | 1   | Hotels / Motels                                  | -                                 | 67                                   | 67       | 3.8               |
|   | 3                                   | 2   | Restaurants/Franchise Fast Food                  | 35                                | 25                                   | 60       | 3.4               |
| otal Commercial Construction  | 1                                   | 1   | Farmland   | 48                                | -                                    | 48       | 2.7               |
|   | \$ 196                              |   | Multi-Resi Properties                            | -                                 | 47                                   | 47       | 2.7               |
|   |                                     |   | Leasehold Property                               | 16                                | 14                                   | 30       | 1.7               |
|   |                                     |   | Golf Course/Country Club                         | 24                                | -                                    | 24       | 1.4               |
| Average Loan Size (\$ in thousands)   |                                     | ands)   | Automotive Service                               | 18                                | 6                                    | 24       | 1.4               |
|   |                                     |   | Automotive Dealership                            | 18                                | 4                                    | 22       | 1.2               |
| Commercial RE:  |                                     |   | Daycare Facility                                 | 8                                 | 8                                    | 16       | .9                |
| Composite CRE     Owner Occupied  | 4                                   | 460<br>410  | Funeral Home                                     | 14                                | 1                                    | 15       | .9                |
| Income Producin   |                                     | 603   | Carwash  | 15                                | -                                    | 15       | .9                |
|   | -                                   |   | Assisted Living / Nursing Home                   | 11                                | -                                    | 11       | .6                |
| Commercial RE Char  | racteristics                        | 5   | Marina   | 6                                 | -                                    | 6        | .3                |
| •65.9% owner occupie  | ed                                  |   | Mobile Home Parks                                | -                                 | 5                                    | 5        | .3                |
| •Small business, doct   | ors, dentists                       | , attorneys,  | Movie Theaters/Bowling/Rec                       | 4                                 | -                                    | 4        | .2                |
| CPAs  |                                     |   | Other Small Business                             | -                                 |                                      |          | -                 |
| •\$15 million project li  | init                                |   | Total Commercial Real Estate                     | \$ 1,162                          | \$ 600                               | \$ 1,762 |                   |
|   |                                     |   |  |                                   |                                      |          |                   |
|   |                                     |   |  |                                   |                                      |          |                   |
| <b>U</b> United   |                                     |   |  |                                   |                                      |          |                   |

## Loans by Business Mix and Region

| QUARTERLY LOANS  | 4Q14<br>- BUSINESS | 3Q14<br>MIX BY CA | 2Q14<br>TEGORY | 1Q14     | 4Q13     | 4Q14 vs.<br>4Q13 |
|------------------|--------------------|-------------------|----------------|----------|----------|------------------|
| Commercial:      |                    |                   |                |          |          |                  |
| Comm & Indus     | \$ 710             | \$ 650            | \$ 554         | \$ 495   | \$ 472   | \$ 238           |
| Owner Occ'd      | 1,163              | 1,154             | 1,163          | 1,142    | 1,134    | 29               |
| Total C & I      | 1,873              | 1,804             | 1,717          | 1,637    | 1,606    | 267              |
| Income Prod CRE  | 599                | 605               | 598            | 624      | 623      | (24)             |
| Comm Constr      | 196                | 181               | 160            | 148      | 149      | 47               |
| Total Comm       | 2,668              | 2,590             | 2,475          | 2,409    | 2,378    | 290              |
| Resi Mortgage    | 1,332              | 1,324             | 1,312          | 1,313    | 1,316    | 16               |
| Resi Constr      | 299                | 307               | 302            | 318      | 328      | (29)             |
| Consum / Install | 373                | 348               | 321            | 316      | 307      | 66               |
| Total Loans      | \$ 4,672           | \$ 4,569          | \$ 4,410       | \$ 4,356 | \$ 4,329 | \$ 343           |

|   | 2014     | 2013     | 2012     | 2011     | 2010     |  |  |  |  |
|---|----------|----------|----------|----------|----------|--|--|--|--|
| ANNUAL LOANS - BUSINESS MIX BY CATEGORY |          |          |          |          |          |  |  |  |  |
| Commercial:                             |          |          |          |          |          |  |  |  |  |
| Comm & Indus                            | \$ 710   | \$ 472   | \$ 458   | \$ 428   | \$ 441   |  |  |  |  |
| Owner Occ'd                             | 1,163    | 1,134    | 1,131    | 1,112    | 980      |  |  |  |  |
| Total C & I                             | 1,873    | 1,606    | 1,589    | 1,540    | 1,421    |  |  |  |  |
| Income Prod CRE                         | 599      | 623      | 682      | 710      | 781      |  |  |  |  |
| Comm Constr                             | 196      | 149      | 155      | 164      | 297      |  |  |  |  |
| Total Comm                              | 2,668    | 2,378    | 2,426    | 2,414    | 2,499    |  |  |  |  |
| Resi Mortgage                           | 1,332    | 1,316    | 1,214    | 1,135    | 1,279    |  |  |  |  |
| Resi Constr                             | 299      | 328      | 382      | 448      | 695      |  |  |  |  |
| Consum / Install                        | 373      | 307      | 153      | 113      | 131      |  |  |  |  |
| Total Loans                             | \$ 4,672 | \$ 4,329 | \$ 4,175 | \$ 4,110 | \$ 4,604 |  |  |  |  |

| N II NII MAINA KAININA MAINA MAINA MAINA MAINA<br>N | 4Q14     | 3Q14     | 2Q14     | 1Q14     | 4Q13     |    | 14 vs.<br>Q13 |  |  |  |
|---|----------|----------|----------|----------|----------|----|---------------|--|--|--|
| QUARTERLY LOANS - BY REGION                         |          |          |          |          |          |    |               |  |  |  |
| North Georgia                                       | \$ 1,163 | \$ 1,168 | \$ 1,175 | \$ 1,205 | \$ 1,240 | \$ | (77)          |  |  |  |
| Atlanta MSA   | 1,282    | 1,289    | 1,305    | 1,290    | 1,275    |    | 7             |  |  |  |
| North Carolina                                      | 553      | 553      | 555      | 563      | 572      |    | (19)          |  |  |  |
| Coastal Georgia                                     | 456      | 444      | 426      | 425      | 423      |    | 33            |  |  |  |
| Gainesville MSA                                     | 257      | 254      | 257      | 262      | 255      |    | 2             |  |  |  |
| East Tennessee                                      | 280      | 281      | 270      | 272      | 280      |    | -             |  |  |  |
| So Carolina/Corp                                    | 412      | 337      | 206      | 131      | 88       |    | 324           |  |  |  |
| Other (Ind. Auto)                                   | 269      | 243      | 216      | 208      | 196      |    | 73            |  |  |  |
| Total Loans   | \$ 4,672 | \$ 4,569 | \$ 4,410 | \$ 4,356 | \$ 4,329 | \$ | 343           |  |  |  |

|                          | 2014     | 2013     | 2012     | 2011     | 2010     |  |  |  |
|--------------------------|----------|----------|----------|----------|----------|--|--|--|
| ANNUAL LOANS - BY REGION |          |          |          |          |          |  |  |  |
| North Georgia            | \$ 1,163 | \$ 1,240 | \$ 1,364 | \$ 1,426 | \$ 1,689 |  |  |  |
| Atlanta MSA              | 1,282    | 1,275    | 1,250    | 1,220    | 1,310    |  |  |  |
| North Carolina           | 553      | 572      | 579      | 597      | 702      |  |  |  |
| Coastal Georgia          | 456      | 423      | 400      | 346      | 335      |  |  |  |
| Gainesville MSA          | 257      | 255      | 261      | 265      | 312      |  |  |  |
| East Tennessee           | 280      | 280      | 283      | 256      | 256      |  |  |  |
| So Carolina/Corp         | 412      | 88       | -        | -        | -        |  |  |  |
| Other (Ind. Auto)        | 269      | 196      | 38       |          | -        |  |  |  |
| Total Loans              | \$ 4,672 | \$ 4,329 | \$ 4,175 | \$ 4,110 | \$ 4,604 |  |  |  |



### Non-GAAP Reconciliation Tables

|  | Op         | perating Earning | gs to GAAP Ear | ion       |           |
|--|------------|------------------|----------------|-----------|-----------|
|  | 4Q14       | 3Q14             | 2Q14           | 1Q14      | 4Q13      |
| CORE FEE REVENUE                                       |            |                  |                |           |           |
| Core fee revenue                                       | \$ 14,553  | \$ 14,419        | \$ 13,938      | \$ 11,930 | \$ 13,219 |
| Securities gains, net                                  | 208        | 11               | 4,435          | 217       | 70        |
| Losses on prepayment of borrowings                     | -          | -                | (4,446)        |           |           |
| Mark to market on deferred compensation plan assets    | 62         | (18)             | 216            | 29        | 230       |
| Fee revenue (GAAP)                                     | \$ 14,823  | \$ 14,412        | \$ 14,143      | \$ 12,176 | \$ 13,519 |
| CORE OPERATING EXPENSE                                 |            |                  |                |           |           |
| Core operating expense                                 | \$ 42,081  | \$ 41,097        | \$ 40,131      | \$ 38,749 | \$ 41,193 |
| Foreclosed property expense                            | 131        | 285              | 102            | 116       | 191       |
| Severance  | 353        | -                | 83             | 156       | -         |
| Reversal of litigation reserve                         | (1,200)    | -                | -              | -         | -         |
| Reimbursement of overclaimed loss share interest       | 492        | -                | -              | -         | -         |
| Mark to market on deferred compensation plan liability | 62         | (18)             | 216            | 29        | 230       |
| Operating expense (GAAP)                               | \$ 41,919  | \$ 41,364        | \$ 40,532      | \$ 39,050 | \$ 41,614 |
| TANGIBLE COMMON EQUITY AND TANGIBLE EQUITY TO TANG     | BLE ASSETS |                  |                |           |           |
| Tangible common equity to tangible assets              | 9.72 %     | 6 9.83           | % 9.58         | % 9.22    | % 8.99    |
| Effect of preferred equity                             | -          | -                | -              | .28       | 2.60      |
| Tangible equity to tangible assets                     | 9.72       | 9.83             | 9.58           | 9.50      | 11.59     |
| Effect of goodwill and other intangibles               | .04        | .02              | .03            | .02       | .03       |
| Equity to assets (GAAP)                                | 9.76 %     | 6 9.85           | % 9.61         | % 9.52    | % 11.62   |
| TANGIBLE COMMON EQUITY TO RISK-WEIGHTED ASSETS         |            |                  |                |           |           |
| Fangible common equity to risk-weighted assets         | 13.82 %    | 6 14.10          | % 13.92        | % 13.63   | % 13.18   |
| Effect of preferred equity                             | -          | -                | -              | -         | 2.39      |
| Tangible equity to risk weighted assets                | 13.82      | 14.10            | 13.92          | 13.63     | 15.57     |
| Effect of deferred tax limitation                      | (3.11)     | (3.39)           | (3.74)         | (3.92)    | (4.26)    |
| Effect of other comprehensive income                   | .35        | .34              | .53            | .36       | .39       |
| Effect of trust preferred                              | 1.00       | 1.02             | 1.04           | 1.03      | 1.04      |
|  | 12.06      | 6 12.07          | % 11.75        | % 11.10   | % 12.74   |

