unneo Community Bank.
January 24, 2013

# United Community Banks, Inc. Reports Earnings of \$9.3 Million for Fourth Quarter 2012 

BLAIRSVILLE, GA -- (Marketwire) -- 01/24/13 -- United Community Banks, Inc. (NASDAQ: UCBI)

- Net income of $\$ 9.3$ million, or 11 cents per share
- Loans up $\$ 37.2$ million from third quarter, or 4 percent annualized
- Core transaction deposits up $\$ 75.2$ million in fourth quarter, or 10 percent annualized
- Solid improvement in credit quality

United Community Banks, Inc. (NASDAQ: UCBI) today reported net income of $\$ 9.3$ million, or 11 cents per share, for the fourth quarter of 2012, and net income of $\$ 37.9$ million, or 44 cents per share, for the year. The results for the fourth quarter and year reflect modest loan growth, improved credit quality, strong core transaction deposit growth, an increase in fee revenue, and lower operating expenses compared with the same periods a year ago.
"We had another positive quarter and a very productive year in rebuilding our core earnings and positioning United for future growth," said Jimmy Tallent, president and chief executive officer. "In the fourth quarter we achieved meaningful improvement in every key measure of credit quality, and we continued to build strong momentum in growing new customer loan and deposit relationships."

Tallent continued, "We grew our loan portfolio by $\$ 37$ million from the third quarter, for an annualized rate of 4 percent. That was no easy accomplishment in the current business environment. Additionally, our core transaction deposits increased by $\$ 75$ million, or 10 percent annualized. At the same time we lowered nonperforming assets by 10 percent, to $\$ 128$ million. This total includes our lowest level of foreclosed properties since 2007, at $\$ 18$ million. Even more encouraging was the significant drop in net charge-offs to $\$ 14.5$ million, the lowest level since the second quarter of 2008."
"This was a good way to end a successful year," Tallent stated. "During 2012, we achieved $\$ 65$ million in net new loan growth and we increased core transaction deposits by $\$ 311$ million or 11 percent. Continued growth in quality loan and deposit relationships remains a top priority."

The fourth quarter provision for loan losses was $\$ 14$ million, equal to a year ago and down $\$ 1.5$ million from the third quarter. Fourth quarter net charge-offs were $\$ 14.5$ million compared to $\$ 20.6$ million in the third quarter and $\$ 45.6$ million in the fourth quarter of 2011.
"The inflow of nonperforming loans in the fourth quarter was $\$ 20$ million, the lowest quarterly total since the beginning of the economic cycle," Tallent said. "We expect this trend will lead to lower quarterly charge-offs and loan loss provisions during 2013."

Taxable equivalent net interest revenue totaled $\$ 56.0$ million, down $\$ 1.34$ million from the third quarter of 2012 and down $\$ 3.02$ million from the fourth quarter of 2011. "The decrease primarily reflects lower yields on our investment securities and loan portfolios, as well as the overlap of new senior debt issued at the beginning of the fourth quarter that was used to repay subordinated debt that matured late in the fourth quarter," said Tallent.
"The lower yield on our loan portfolio reflects ongoing pricing pressure on new and renewed loans," Tallent continued. "Our investment securities interest decline was due to reinvestment of cash flows at record low rates. We continue to look for reinvestment opportunities with a focus on floating-rate securities to alleviate market and duration risk. Floating-rate securities, which account for 38 percent of the total investment securities portfolio, improve our interest sensitivity position by reducing our exposure to rising interest rates," Tallent continued.

The taxable equivalent net interest margin was down 16 basis points from the third quarter and 7 basis points from a year ago to 3.44 percent. "Five of the 16 basis point linked-quarter margin decline was due to the overlap in the replacement of maturing subordinated debt," stated Tallent. "Another five basis points was due to the scheduled repricing of certain corporate bonds from a fixed to floating rate. These floating rate securities were part of a planned strategy to maintain a neutral to slightly assetsensitive interest rate position. The balance of the decrease was due to a new loan product offering with a low introductory rate that will reprice in 2013 and continued loan pricing pressures."

Fee revenue was $\$ 14.8$ million for the fourth quarter, compared to $\$ 13.8$ million for the third quarter and $\$ 12.7$ million a year
ago. The increase from prior quarters was primarily due to the higher level of mortgage loans closed and related fees. Mortgage refinancing activity continued at a strong pace through the fourth quarter as mortgage rates remained at record low levels. Closed mortgage loans totaled $\$ 100$ million in the fourth quarter compared with $\$ 108$ million in the third quarter and $\$ 78.8$ million in the fourth quarter of 2011. Service charges and fees on deposit accounts were also up from a year ago due to new fees on low balance deposit accounts that became effective in the first quarter of 2012, and to higher debit card interchange fees.

Other fee revenue was down $\$ 217,000$ from the third quarter of 2012 and $\$ 466,000$ from the fourth quarter of 2011 to $\$ 2.34$ million. The decrease was primarily due to lower hedge ineffectiveness gains and to a fourth quarter 2011 gain of $\$ 728,000$ from the sale of state low-income housing tax credits.

Operating expenses, excluding foreclosed property costs, were $\$ 42.1$ million for the fourth quarter of 2012 compared to $\$ 41.1$ million for the third quarter and $\$ 41.8$ million a year ago. The increase from a year ago was due primarily to a $\$ 2.24$ million, one-time credit adjustment in the fourth quarter of 2011 related to our retirement plan that reduced salary and employee benefit expense in that period. Excluding the foreclosed property costs and the one-time credit adjustment, quarterly operating expenses were down $\$ 1.9$ million from a year ago. Reduced staff levels and related costs were the primary drivers of the decrease. United had 164 fewer staff positions in the fourth quarter of 2012 compared to the fourth quarter of 2011.

Foreclosed property costs for the fourth quarter of 2012 were $\$ 4.6$ million, compared to $\$ 3.7$ million in the third quarter and $\$ 9.3$ million a year ago. Fourth quarter 2012 costs included $\$ 1.4$ million for maintenance and $\$ 3.2$ million in net losses and write-downs. For the third quarter of 2012 , foreclosed property costs included $\$ 962,000$ in maintenance and $\$ 2.7$ million in net losses and write-downs. Fourth quarter 2011 foreclosed property costs included $\$ 2.4$ million in maintenance and $\$ 6.9$ million in net losses and write-downs.

As of December 31, 2012, capital ratios were as follows: Tier 1 Risk-Based of 14.2 percent; Tier 1 Leverage of 9.7 percent; Total Risk-Based of 15.8 percent; Tier 1 Common Risk-Based of 8.9 percent; and, Tangible Equity-to-Assets of 8.6 percent.
"By every measure, 2012 has been a year of significant improvement for United Community Banks," Tallent said. "Reflecting on all that this banking team has accomplished in restoring credit quality, regaining momentum in new business growth, and improving operating efficiency, I cannot help but look forward with excitement.
"We know that challenges remain as the economy continues to be sluggish and rates are at record lows," Tallent continued. "At the same time we expect credit measures to continue to improve, and this will translate into lower levels of charge-offs and provisioning. We see opportunities to grow our mortgage and advisory services businesses, and will look to expand both. We believe we can grow our loan portfolio and we will accomplish this by continuing to add lenders in key markets, as well as expanding into new markets, like Greenville, South Carolina, where we recently opened a loan production office."

Tallent concluded, "We constantly evaluate and find ways to improve this company -- to make it more productive and efficient while continuing to deliver the best customer service in the industry. Ultimately we are committed to delivering superior financial results on behalf of our shareholders. We are committed, we are up to the challenge, and we look ahead with determination and optimism."

## Conference Call

United will hold a conference call today, Thursday, January 24, 2013, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 86024021 . The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of United's website at www.ucbi.com.

About United Community Banks, Inc.
Headquartered in Blairsville, United Community Banks, Inc. is the third-largest bank holding company in Georgia. United has assets of $\$ 6.8$ billion and operates 105 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina, east Tennessee and northwest South Carolina. United specializes in providing personalized community banking services to individuals and small to mid-size businesses and also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United's common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at United's website at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by federal securities laws, including statements about United's financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause
actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United's filings with the Securities and Exchange Commission including its 2011 Annual Report on Form 10-K under the sections entitled "Forward-Looking Statements" and "Risk Factors." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Selected Financial Information

2012
---------------------------------------------
(in thousands, except per

| share data; taxable data; Fourth |  |
| :--- | :--- |
| taxable equivalent) | Quarter |
|  | _-_-_-_-_ |

INCOME SUMMARY

Interest revenue

Interest expense

Net interest revenue

Provision for loan losses

Fee revenue

Total revenue

Operating expenses
\$ 64,450
8,422


56,028
14,000

14,761
13,764
---------

56,789
55,635

44,783
46,726
---------
-------- $\qquad$

44,310
_-_-_-_-_

$\$ 70,221$
\$ 66,780

9,944
11,357
-_-_-_--

58,864
15,000
15,379
12,867

51,703
59,243
46,955
---------
--------

Income (loss) before
income taxes
$10,06310,852$
7,393
12,288
6,637

| (benefit) | 802 | 284 | 894 | 760 | $(3,264)$ |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net income (loss) | 9,261 | 10,568 | 6,499 | 11,528 | 9,901 |  |
| Preferred dividends and |  |  |  |  |  |  |
| discount accretion | 3,045 | 3,041 | 3,032 | 3,030 | 3,025 |  |

Net income (loss)
available to common
shareholders $\quad \$ 6,216 \quad \$ 7,527 \quad \$ \quad 3,467 \quad \$ \quad 8,498 \quad \$ \quad 6,876$

PERFORMANCE MEASURES
Per common share:
Diluted income (loss) \$ . 11 \$ .13 \$ .06 \$ .15 \$ 12

Book value
6.74
6.75
6.61
6.68
6.62

Tangible book value
6.64
6.64
6.48
6.54
6.47

Key performance ratios:
Return on equity

| (1) (3) | $6.03 \%$ | $7.43 \%$ | $3.51 \%$ | $8.78 \%$ | $7.40 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Return on assets (3) | .54 | .63 | .37 | .66 | .56 |
| Net interest margin |  |  |  |  |  |


| (3) | 3.44 | 3.60 | 3.43 | 3.53 | 3.51 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Efficiency ratio | 66.04 | 62.95 | 63.84 | 63.31 | 71.23 |
| Equity to assets | 8.63 | 8.75 | 8.33 | 8.19 | 8.28 |
| Tangible equity to |  | 8.55 | 8.66 | 8.24 | 8.08 |
| assets (2) |  |  |  | 8.16 |  |
| Tangible common equity |  |  |  |  |  |
| to assets (2) | 5.67 | 5.73 | 5.45 | 5.33 | 5.38 |
| Tangible common equity |  |  |  |  |  |

## to risk- weighted

## assets (2)

8.33
8.44
8.37
8.21
8.25

ASSET QUALITY *

| Non-performing loans | \$109,894 | \$115, 001 | \$115,340 | \$129,704 | \$127,479 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Foreclosed properties | 18,264 | 26,958 | 30,421 | 31,887 | 32,859 |
| Total non-performing |  |  |  |  |  |
| assets (NPAs) | 128,158 | 141,959 | 145,761 | 161,591 | 160,338 |
| Allowance for loan |  |  |  |  |  |
| losses | 107,137 | 107,642 | 112,705 | 113,601 | 114,468 |
| Net charge-offs | 14,505 | 20,563 | 18,896 | 15,867 | 45,624 |
| Allowance for loan |  |  |  |  |  |
| losses to loans | $2.57 \%$ | $2.60 \%$ | $2.74 \%$ | $2.75 \%$ | $2.79 \%$ |
| Net charge-offs to |  |  |  |  |  |
| average loans (3) | 1.39 | 1.99 | 1.85 | 1.55 | 4.39 |
| NPAs to loans and |  |  |  |  |  |
| foreclosed properties | 3.06 | 3.41 | 3.51 | 3.88 | 3.87 |
| NPAs to total assets | 1.88 | 2.12 | 2.16 | 2.25 | 2.30 |

AVERAGE BALANCES (\$ in

```
millions)
```

Loans
Investment securities

Earning assets
Total assets

Deposits
Shareholders' equity

Common shares - basic
$\$ 4,191 \$ 4,147$ \$ 4,156 \$ 4,168 \$ 4,175

| 2,088 | 1,971 | 2,145 | 2,153 |
| :--- | :--- | :--- | :--- | :--- |

$6,482 \quad 6,346 \quad 6,665 \quad 6,700 \quad 6,688$
$6,778 \quad 6,648 \quad$ 6,993 7,045 7,019
$5,873 \quad 5,789 \quad 6,853 \quad 6,115$
$\begin{array}{lllll}585 & 582 & 583 & 577 & 581\end{array}$
(thousands)
Common shares - diluted
(thousands)
57,971
57,880
57,840
57,764
57,646

| millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans * | \$ | 4,175 | \$ | 4,138 | \$ | 4,119 | \$ | 4,128 | \$ | 4,110 |
| Investment securities |  | 2,079 |  | 2,025 |  | 1,984 |  | 2,202 |  | 2,120 |
| Total assets |  | 6,802 |  | 6,699 |  | 6,737 |  | 7,174 |  | 6,983 |
| Deposits |  | 5,952 |  | 5,823 |  | 5,822 |  | 6,001 |  | 6,098 |
| Shareholders' equity |  | 585 |  | 585 |  | 576 |  | 580 |  | 575 |
| Common shares |  |  |  |  |  |  |  |  |  |  |
| outstanding (thousands) |  | 57,741 |  | 57,710 |  | 57,641 |  | 57,603 |  | 57,561 |

(1) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (2) Excludes effect of acquisition related intangibles and associated amortization. (3) Annualized.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information

Fourth
(in thousands, 20122011 Quarter For the Twelve YTD

| except per sh |  |  | 2012- | Months Ended |  | 2012- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| data; taxable | Fourth | Fourth | 2011 |  |  | 2011 |
| equivalent) | Quarter | Quarter | Change | 2012 | 2011 | Change |

INCOME SUMMARY

Interest revenue

Interest expense

```
\$ 64,450
\$ 64,450
8,422
\$71,905
12,855
```


\$267,429
\$ 299,344
38,330
65,675
--------- ----------

Net interest
revenue
56,028
59,050
(5) \% 229,099

233,669
(2) \%

Provision for
loan losses

Fee revenue
14,761
14,000
62,500
251,000
$\qquad$
12,667
$17 \quad 56,771$
49,908
14

Total revenue
Operating
expenses
46,726
51,080
(9) 182,774

261,599
(30)

Income (loss)
before
income taxes
10,063
6,637
52
40,596
$(229,022)$
Income tax
expense
(benefit)
802
$(3,264)$
$\qquad$ _-_-_-_-_
2,740
$(2,276)$

Net income
(loss)
9,261
9,901
(6) 37,856
$(226,746)$

Preferred
dividends and
discount
accretion
3,045 3,025
12,148
11,838

```
Net income (loss)
    available to
    common
    shareholders
```

$\$ 6,216$ \$ 6,876

PERFORMANCE

MEASURES

## Per common

share:

Diluted
income
(loss)

| \$ | .11 | \$ | .12 |
| :--- | :--- | :--- | :--- |
|  | 6.74 |  | 6.62 |

Book value

Tangible book
value (2)
6.64
6.47
3
6.64
6.47
3
ratios:
Return on
equity
(1) 3 6.03\% $7.40 \%$ 6.43\% (93.57)

Return on assets (3)
$.54 \quad .56$
.55
(3.15)

Net interest
margin (3)
3.44
3.51

Efficiency
ratio
66.04
71.23
64.02
92.27

Equity to
8.63
8.28
8.47
7.75

Tangible
equity to

| assets (2) | 8.55 | 8.16 | 8.38 | 7.62 |
| :--- | :--- | :--- | :--- | :--- |

Tangible
common
equity to
$\begin{array}{lllll}\text { assets } & \text { (2) } & 5.67 & 5.38 & 5.54\end{array}$

Tangible
common
equity to
risk-
weighted
assets (2)
8.33
8.25
8.33
8.25

to average
loans (3)
1.39
4.39
1.69
7.33

NPAs to loans
and foreclosed
properties
3.06
3.87
3.06
3.87

NPAs to total
assets
1.88
2.30
1.88
2.30

AVERAGE BALANCES
(\$ in millions)

Loans
$\$ \quad 4,191 \quad \$ \quad 4,175$
$-\quad \$ 4,166$ \$ 4,307

Investment

| securities | 2,088 | 2,141 | (2) | 2,089 | 1,999 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning assets | 6,482 | 6,688 | (3) | 6,547 | 6,785 | ( 4 ) |
| Total assets | 6,778 | 7,019 | (3) | 6,865 | 7,189 | (5) |
| Deposits | 5,873 | 6,115 | (4) | 5,885 | 6,275 | (6) |
| Shareholders' |  |  |  |  |  |  |
| equity | 585 | 581 | 1 | 582 | 557 | 4 |
| Common shares - |  |  |  |  |  |  |
| basic |  |  |  |  |  |  |
| (thousands) | 57,971 | 57,646 |  | 57,857 | 39,943 |  |
| Common shares - |  |  |  |  |  |  |
| diluted |  |  |  |  |  |  |
| (thousands) | 57,971 | 57,646 |  | 57,857 | 39,943 |  |

AT PERIOD END (\$
in millions)

Loans * \$ 4,175 \$ 4,110
$2 \$ 4,175 \$ 4,110$
2

Investment

| securities | 2,079 | 2,120 | $(2)$ | 2,079 | 2,120 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | 6,802 | 6,983 | $(3)$ | 6,802 | 6,983 |

Deposits
5,952
6,098
(2) 5,952

6,098
(2)

Shareholders'

| equity | 585 | 575 | 2 | 585 | 575 | 2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Common shares
outstanding
(thousands)
57,741
57,561
57,741 57,561
(1) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (2) Excludes effect of acquisition related intangibles and associated amortization. (3) Annualized.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.
Selected Financial Information
For the Years Ended December 31,
(in thousands, except
per share data;
taxable equivalent)

INCOME SUMMARY
Net interest revenue $\$ 229,099 \$ 233,669 \$ 243,052 \$ 245,227 \$ 238,704$

Operating provision
for loan losses (1)
62,500
251,000
234,750
310,000
184,000
Operating fee revenue
(2)

56,771
49,908
48,548
50,964
46,081




Total operating revenue (1) (2)

223,370
32,577
56,850
$(13,809) \quad 100,785$
Operating expenses
(3)

182,774
261,599
242,952
217,050
200,335

Loss on sale of
nonperforming assets

- $\quad$ - 45,349
- 

Operating income
(loss) from
continuing
operations
before taxes $\quad 40,596(229,022) \quad(231,451) \quad(230,859) \quad(99,550)$
Operating income
taxes
2,740
$(2,276)$
73,218
$(91,754)$
$(35,651)$
---------- --------- --------- --------------------

Net operating
income (loss)
from continuing
operations $\quad 37,856(226,746)(304,669)(139,105) \quad(63,899)$
Gain from
acquisition, net of
$\begin{array}{lllll}\text { tax } & \text { - } & \text { - } & \text { 7,062 }\end{array}$

Noncash goodwill
impairment charges - - $(210,590)(95,000)$ -
Severance cost, net
of tax benefit
$(1,797)$
and subsequent
recovery, net of tax
benefit
Net income (loss)
from discontinued
operations

Gain from sale of
subsidiary, net of
income taxes and
selling costs _ - 1,266

Net income (loss) $37,856(226,746)(502,344)(228,327)(63,450)$
Preferred dividends
and discount
$\begin{array}{llllll}\text { accretion } & 12,148 & 11,838 & 10,316 & 10,242\end{array}$

Net income (loss)
available to
common
shareholders $\$ 25,708 \$(238,584) \$(512,660) \$(238,569) \$(64,174)$


PERFORMANCE MEASURES

Per common share:

Diluted operating
earnings (loss)
from continuing
operations
(1) (2) (3) \$ . 44 \$ (5.97) \$ (16.64) \$ (12.37) \$ (6.82) Diluted earnings

| (loss) from |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| continuing |  |  |  |  |  |
| operations | . 44 | (5.97) | (27.15) | (19.80) | (6.82) |
| Diluted earnings |  |  |  |  |  |
| (loss) | . 44 | (5.97) | (27.09) | (19.76) | (6.77) |
| Cash dividends |  |  |  |  |  |
| declared |  |  |  |  |  |
| (rounded) | - | - | - | - | . 87 |
| Stock dividends |  |  |  | 3 for | 2 for |
| declared (6) | - | - | - | 130 | 130 |
| Book value | 6.74 | 6.62 | 15.40 | 41.78 | 84.75 |
| Tangible book |  |  |  |  |  |
| value (5) | 6.64 | 6.47 | 14.80 | 30.09 | 51.93 |

Key performance
ratios:

Return on equity

Return on assets

Net interest margin
3.50
3.44
3.56
3.29
3.18

Operating
efficiency ratio
from continuing
operations
(2) (3)

Equity to assets
Tangible equity to assets (5)
8.38
7.62
8.88
8.33
6.67

Tangible common
equity to assets
6.52

```
Tangible common
equity to risk-
weighted assets
```

8.33
8.25
5.64
10.39
8.34

1.88
2.30
4.42
4.81
2.92
in millions)
Loans \$ 4,166 \$ 4,307 \$ 4,961 \$ 5,548 \$ 5,891

Investment

| securities | 2,089 | 1,999 | 1,453 | 1,656 | 1,489 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Earning assets | 6,547 | 6,785 | 6,822 | 7,465 | 7,504 |
| Total assets | 6,865 | 7,189 | 7,605 | 8,269 | 8,319 |
| Deposits | 5,885 | 6,275 | 6,373 | 6,713 | 6,524 |

Shareholders'

| equity | 582 | 557 | 819 | 920 |
| :--- | :--- | :--- | :--- | :--- |

Common shares -
Basic (thousands) 57,857 39,943 18,925 12,075 9,474

Common shares -

Diluted

| (thousands) | 57,857 | 39,943 | 18,925 | 12,075 | 974 |
| :--- | :--- | :--- | :--- | :--- | :--- |

AT YEAR END (\$ in
millions)
Loans * \$ 4,175 \$ 4,110 \$ 4,604 \$ 5,151 \$ 5,705

Investment

| securities | 2,079 | 2,120 | 1,490 | 1,530 | 1,617 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total assets | 6,802 | 6,983 | 7,276 | 8,000 | 8,592 |
| Deposits | 5,952 | 6,098 | 6,469 | 6,628 | 7,004 |

Shareholders'
equity

Common shares outstanding (thousands)

57,741
57,561
18,937
18,809
9, 602
(1) Excludes the subsequent recovery of $\$ 11.8$ million in previously recognized fraud related loan losses in 2010. (2) Excludes the gain from acquisition of $\$ 11.4$ million, net of income tax expense of $\$ 4.3$ million in

```
2009. (3) Excludes goodwill impairment charges of $211 million and $95
million in 2010 and 2009, respectively, and severance costs of $2.9
million, net of income tax benefit of $1.1 million in 2009. (4) Net income
(loss) available to common shareholders, which is net of preferred stock
dividends, divided by average realized common equity, which excludes
accumulated other comprehensive income (loss). (5) Excludes effect of
acquisition related intangibles and associated amortization. (6) Number of
new shares issued for shares currently held.
```

* Excludes loans and foreclosed properties covered by loss sharing
agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.
Non-GAAP Performance Measures Reconciliation Selected Financial Information

|  | 2012 |  |  |  | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except per share | Fourth | Third | Second | First | Fourth |
| data; taxable equivalent) | Quarter | Quarter | Quarter | Quarter | Quarter |
| Interest revenue reconciliation |  |  |  |  |  |
| Interest revenue - taxable |  |  |  |  |  |
| equivalent | \$64,450 | \$65,978 | \$66,780 | \$70,221 | \$71,905 |
| Taxable equivalent adjustment | (381) | (419) | (444) | (446) | (423) |

Interest revenue (GAAP)

Net interest revenue reconciliation

Net interest revenue - taxable equivalent

Taxable equivalent adjustment

Net interest revenue (GAAP)

Provision for loan losses reconciliation

Operating provision for loan losses

Partial recovery of special fraud-related loan loss

Provision for loan losses (GAAP)

Fee revenue reconciliation Operating fee revenue Gain from acquisition

Fee revenue (GAAP)
$\$ 56,028 \quad \$ 57,371$
(381)

$\$ 55,647$

$\$ 14,000$
$\$ 15,500$
$\$ 18,000$
$\$ 15,000 \quad \$ 14,000$
,
-
-------
$\qquad$ - $\qquad$ .
------_-

全 \$14,000
$======$
\$14, 761
$\$ 13,764$ $\$ 12,867$ $\$ 15,379$ $\$ 12,667$
-
$\qquad$
\$12,867 \$15,379
=======
(423)

$\$ 58,627$
$=$ = $=$ = $=$

## 

\$14,000
$=======\quad=======$
-
-------
\$14,761

| Total operating revenue | \$56,789 | \$55,635 | \$51,703 | \$59,243 | \$57,717 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Taxable equivalent adjustment | (381) | (419) | (444) | (446) | (423) |
| Gain from acquisition | - | - | - | - | - |
| Partial recovery of special |  |  |  |  |  |
| fraud-related loan loss | - | - | - | - | - |
| Total revenue (GAAP) | \$56,408 | \$55,216 | \$51,259 | \$58,797 | \$57,294 |
| Expense reconciliation |  |  |  |  |  |
| Operating expense | \$46,726 | \$44,783 | \$44,310 | \$46,955 | \$51,080 |
| Noncash goodwill impairment |  |  |  |  |  |
| charge | - | - | - | - | - |
| Severance costs | - | - | - | - | - |
| Operating expense (GAAP) | \$46,726 | \$44,783 | \$44,310 | \$46,955 | \$51,080 |
| Income (loss) before taxes |  |  |  |  |  |
| reconciliation |  |  |  |  |  |
| Income (loss) before taxes | \$10,063 | \$10,852 | \$ 7,393 | \$12,288 | \$ 6,637 |
| Taxable equivalent adjustment | (381) | (419) | (444) | (446) | (423) |
| Gain from acquisition | - | - | - | - | - |
| Noncash goodwill impairment |  |  |  |  |  |
| charge | - | - | - | - | - |
| Severance costs | - | - | - | - | - |
| Partial recovery of special |  |  |  |  |  |
| fraud-related loan loss | - | - | - | - | - |


| Income tax (benefit) expense |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| reconciliation |  |  |  |  |  |  |  |  |  |  |
| Income tax (benefit) expense | \$ | 802 | \$ | 284 | \$ | 894 | \$ | 760 |  | ,264) |
| Taxable equivalent adjustment |  | (381) |  | (419) |  | (444) |  | (446) |  | (423) |
| Gain from acquisition, tax |  |  |  |  |  |  |  |  |  |  |
| expense |  | - |  | - |  | - |  | - |  | - |
| Severance costs, tax benefit |  |  |  |  |  |  |  |  |  |  |
| Income tax (benefit) expense |  |  |  |  |  |  |  |  |  |  |
| ( GAAP ) | \$ | 421 | \$ | (135) | \$ | 450 | \$ | 314 |  | , 687) |
| Diluted earnings (loss) from |  |  |  |  |  |  |  |  |  |  |
| continuing operations per |  |  |  |  |  |  |  |  |  |  |
| common share reconciliation |  |  |  |  |  |  |  |  |  |  |
| Diluted operating earnings |  |  |  |  |  |  |  |  |  |  |
| (loss) from continuing |  |  |  |  |  |  |  |  |  |  |
| operations per common share | \$ | . 11 | \$ | . 13 | \$ | . 06 | \$ | . 15 | \$ | . 12 |
| Gain from acquisition |  | - |  | - |  | - |  | - |  | - |
| Noncash goodwill impairment |  |  |  |  |  |  |  |  |  |  |
| charge |  | - |  | - |  | - |  | - |  | - |
| Severance costs |  | - |  | - |  | - |  | - |  | - |
| Partial recovery of special |  |  |  |  |  |  |  |  |  |  |
| fraud-related loan loss |  | - |  | - |  | - |  | - |  | - |

Diluted earnings (loss) from continuing operations per common share (GAAP) \$ . 11 \$ .13 \$ .06 \$ .15 \$ .12

Book value per common share reconciliation

Tangible book value per common
share $\quad \$ \quad 6.64$ \$ 6.64 \$ 6.48 \$ 6.54 \$ 6.47

Effect of goodwill and other

intangibles |  | .10 | .11 | .13 |  |
| :--- | :--- | :--- | :--- | :--- |

Book value per common share
(GAAP)
$\$ 6.74 \$ 6.75$ \$ 6.61 \$ 6.68 \$ 6.62
$=======1=======================$

Efficiency ratio from continuing operations reconciliation

Operating efficiency ratio from
continuing operations
$66.04 \%$
$62.95 \%$
$63.84 \%$
$63.31 \%$
$71.23 \%$

Gain from acquisition

Noncash goodwill impairment charge

Severance costs

Efficiency ratio from
continuing operations (GAAP) 66.04\% 62.95\% 63.84\% 63.31\% 71.23\% $=================================$

Average equity to assets reconciliation

Tangible common equity to
$5.67 \%$
$5.73 \%$
$5.45 \%$
$5.33 \%$
$5.38 \%$

Effect of preferred equity

Tangible equity to assets Effect of goodwill and other


Tangible common equity to riskweighted assets reconciliation Tangible common equity to riskweighted assets

Effect of other comprehensive income

Effect of deferred tax
limitation

Effect of trust preferred
Effect of preferred equity

Tier I capital ratio
(Regulatory)

Net charge-offs reconciliation Operating net charge-offs

Subsequent partial recovery of fraud-related charge-off

Net charge-offs (GAAP)
2.88
2.93
2.79
$\qquad$
8.24
8.66
8.55
$8.33 \%$
$8.44 \%$
$8.37 \%$
$8.21 \%$
$8.25 \%$
.36
.28
.10
(.03)
1.15
1.17
1.19
1.15
1.18
4.24
4.29
4.35
4.23
4.29

$14.23 \% 14.26 \% 14.19 \% 13.69 \% 13.69 \%$
$=================================1$
$\$ 14,505 \quad \$ 20,563 \quad \$ 18,896 \quad \$ 15,867 \quad \$ 45,624$
$\square$

$\$ 14,505 \quad \$ 20,563 \quad \$ 18,896 \quad \$ 15,867 \quad \$ 45,624$
$===============================$

Net charge-offs to average
loans reconciliation

Operating net charge-offs to
average loans $1.39 \% 1.99 \% 1.85 \% 1.55 \% \quad 4.39 \%$

Subsequent partial recovery of
fraud-related charge-off

Net charge-offs to average
loans (GAAP) $1.39 \% \quad 1.99 \% \quad 1.85 \% \quad 1.55 \% \quad 4.39 \%$

UNITED COMMUNITY BANKS, INC.

Non-GAAP Performance Measures Reconciliation

Selected Financial Information
(in thousands, except
per share
data; taxable the Twelve
equivalent)

Interest revenue
reconciliation

Interest revenue -
taxable equivalent $\$ 267,429$ \$ 299,344 \$ 343,123 \$ 404,961 \$ 466,969

Taxable equivalent
adjustment
$(1,690)$
$(1,707)$
$(2,001)$
$(2,132)$
$(2,261)$
Interest revenue
(GAAP)
$\$ 265,739 \$ 297,637 \$ 341,122 \$ 402,829 \$ 464,708$


Net interest revenue reconciliation

Net interest revenue - taxable equivalent \$ 229,099 \$ 233,669 \$ 243,052 \$ 245,227 \$ 238,704 Taxable equivalent $\begin{array}{llllll}\text { adjustment } & (1,690) & (2,707) & (2,001) & (2,132) & \\ \text { Net interest } & & \\ \text { revenue (GAAP) } & \$ 227,409 & \$ 231,962 & \$ 241,051 & \$ 243,095 & \$ 236,443\end{array}$

Provision for loan losses
reconciliation

Operating provision
for loan losses $\$ 62,500$ \$ 251,000 \$ 234,750 \$ 310,000 \$ 184,000

Partial recovery of
special fraud-

| related loan loss |  | - |  | - |  | $(11,750)$ |  | - |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan |  |  |  |  |  |  |  |  |  |  |
| losses (GAAP) | \$ | 62,500 | \$ | 251,000 | \$ | 223,000 | \$ | 310,000 | \$ | 184,000 |

Fee revenue
reconciliation

| Operating fee revenue | \$ | 56,771 | \$ | 49,908 | \$ | 48,548 | \$ | 50,964 | \$ | 46,081 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gain from acquisition |  | - |  | - |  | - |  | 11,390 |  | - |
| Fee revenue (GAAP) | \$ | 56,771 | \$ | 49,908 | \$ | 48,548 | \$ | 62,354 | \$ | 46,081 |

Total revenue
reconciliation

Total operating
revenue $\$ 223,370 \quad \$ 32,577 \quad \$ 56,850 \quad \$(13,809) \$ 100,785$

Taxable equivalent

| adjustment | $(1,690)$ | $(1,707)$ | $(2,001)$ | $(2,132)$ | $(2,261)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Gain from acquisition | - | - | 11,390 |  |  |

Total revenue
(GAAP) $\$ 221,680 \quad \$ \quad 30,870 \quad \$ \quad 66,599 \quad \$ \quad(4,551) \quad \$ \quad 98,524$

Expense
reconciliation
Operating expense $\$ 182,774$ \$ 261,599 \$ 288,301 \$ 217,050 \$ 200,335

Noncash goodwill

| impairment charge | - | - | 210,590 | 95,000 |
| :--- | :--- | :--- | ---: | ---: |
| Severance costs | - | - | - | 2,898 |

Operating expense
(GAAP) $\$ 182,774$ \$ $261,599 \quad \$ 498,891$ \$ 314,948 \$ 200,335

| Income (loss) before |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| taxes reconciliation |  |  |  |  |  |  |  |
| Income (loss) before |  |  |  |  |  |  |  |
| taxes | \$ | 40,596 | \$ 2229,022 ) | \$ $(231,451)$ | \$ $(230,859)$ | \$ | $(99,550)$ |
| Taxable equivalent |  |  |  |  |  |  |  |
| adjustment |  | $(1,690)$ | $(1,707)$ | $(2,001)$ | $(2,132)$ |  | $(2,261)$ |
| Gain from acquisition |  | - | - | - | 11,390 |  | - |
| Noncash goodwill |  |  |  |  |  |  |  |
| impairment charge |  | - | - | $(210,590)$ | $(95,000)$ |  | - |
| Severance costs |  | - | - | - | $(2,898)$ |  | - |
| Partial recovery of |  |  |  |  |  |  |  |
| special fraud- |  |  |  |  |  |  |  |
| related loan loss |  | - | - | 11,750 | - |  | - |
| Income (loss) |  |  |  |  |  |  |  |
| before taxes |  |  |  |  |  |  |  |
| ( GAAP ) | \$ | 38,906 | \$ $(230,729)$ | \$ $(432,292)$ | \$ $(319,499)$ | \$ | 101,811) |
| Income tax (benefit) |  |  |  |  |  |  |  |
| expense |  |  |  |  |  |  |  |
| reconciliation |  |  |  |  |  |  |  |
| Income tax (benefit) |  |  |  |  |  |  |  |
| expense | \$ | 2,740 | \$ (2,276) | \$ 73,218 | \$ (91, 754 ) | \$ | $(35,651)$ |
| Taxable equivalent |  |  |  |  |  |  |  |
| adjustment |  | $(1,690)$ | $(1,707)$ | $(2,001)$ | $(2,132)$ |  | $(2,261)$ |
| Gain from |  |  |  |  |  |  |  |
| acquisition, tax |  |  |  |  |  |  |  |
| expense |  | - | - | - | 4,328 |  | - |


| Severance costs, tax |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| benefit | - | - | - | $(1,101)$ |

## Income tax

(benefit) expense
(GAAP) $\$ 1,050$ \$ $(3,983) \$ 71,217 \$(90,659) \$(37,912)$

Diluted earnings (loss) from
continuing
operations per
common share
reconciliation

Diluted operating
earnings (loss) from
continuing
operations per
common share $\$ \quad .44$ \$ (5.97) \$ (16.64) \$ (12.37) \$ (6.82)

Gain from acquisition
Noncash goodwill

| impairment charge | - | - | (11.13) | (7.86) | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Severance costs | - | - | - | (.15) |  |
| Partial recovery of |  |  |  |  |  |
| special fraud- |  |  |  |  |  |
| related loan loss | - | - | . 62 | - | - |

Diluted earnings
(loss) from
continuing
operations per
common share
(GAAP)
\$
5.97)
(27.15) \$
19.80)
\$
(6.82)

Book value per common
share reconciliation

Tangible book value

per common share $\$ \quad 6.64$ \$ $\quad$|  | $\$ .47$ | $\$$ | 14.80 | $\$$ | 30.09 | $\$$ | 51.93 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Effect of goodwill
and other

| intangibles |  | . 10 |  | . 15 |  | . 60 |  | 11.69 |  | 32.82 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Book value per |  |  |  |  |  |  |  |  |  |  |
| common share |  |  |  |  |  |  |  |  |  |  |
| (GAAP) | \$ | 6.74 | \$ | 6.62 | \$ | 15.40 | \$ | 41.78 | \$ | 84.75 |

Efficiency ratio from continuing
operations
reconciliation

Operating efficiency
ratio from
continuing

| operations | 64.02\% | 92.27\% | 98.98\% | 73.97\% | $70.00 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gain from acquisition | - | - | - | (2.77) | - |
| Noncash goodwill |  |  |  |  |  |
| impairment charge | - | - | 72.29 | 31.17 | - |
| Severance costs | - | - | - | . 95 | - |

Efficiency ratio
from continuing operations (GAAP)
64.02\%
92.27\%
171.27\%

Average equity to
assets
reconciliation

Tangible common equity to assets

Effect of preferred equity

Tangible equity to assets
8.38
7.62
8.88
8.33
6.67

Effect of goodwill
and other
intangibles
.09
.13
1.89
2.79
3.55

Equity to assets (GAAP)
8.47\%
$7.75 \%$
$10.77 \%$
11.12\%
$10.22 \%$

Tangible common
equity to risk-
weighted assets
reconciliation

Tangible common
equity to risk-
weighted assets
8.33\%
8.25\%
$5.64 \%$
10.39\%
8.34\%

Effect of other
comprehensive income
. 51
(.03)
(.42)
(.87)
(.91)

Effect of deferred

| tax limitation | - | - | - | (1.27) | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Effect of trust |  |  |  |  |  |
| preferred | 1.15 | 1.18 | 1.06 | . 97 | . 88 |
| Effect of preferred |  |  |  |  |  |
| equity | 4.24 | 4.29 | 3.53 | 3.19 | 2.90 |
| Tier I capital |  |  |  |  |  |
| ratio (Regulatory) | 14.23\% | 13.69\% | 9.81\% | 12.41\% | 11.21\% |

Net charge-offs reconciliation

Operating net charge-
offs

Subsequent partial
recovery of fraud-
related charge-off - - $(11,750)$

Net charge-offs
(GAAP)
$\$ 69,831 \$ 311,227 \$ 203,907$ \$ 276,669 \$ 151,152


Net charge-offs to average loans
reconciliation

Operating net charge-
offs to average
loans
$1.69 \%$
$7.33 \%$
$4.42 \%$
5.03\%
$2.57 \%$

Subsequent partial
recovery of fraud-

| related charge-off | - | - | (.25) | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net charge-offs to |  |  |  |  |  |
| average loans |  |  |  |  |  |
| (GAAP) | 1.69\% | 7.33\% | 4.17\% | 5.03\% | 2.57\% |

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at

Period-End (1)
(in millions)

LOANS BY CATEGORY

Owner occupied commercial RE
Income producing commercial RE
Commercial \& industrial
Commercial construction

Total commercial

Residential mortgage

Home equity lines of credit

2012
2011


Fourth Third Second First Fourth Quarter Quarter Quarter Quarter Quarter
$\qquad$ \$ 1,131 \$ 1,126 \$ 1,140 \$ 1,137 \$ 1,112

| 682 | 693 | 697 | 706 |
| :--- | :--- | :--- | :--- |


| 458 | 460 | 450 | 440 | 428 |
| :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllll}155 & 161 & 169 & 167 & 164\end{array}$
$\qquad$

| 2,426 | 2,440 | 2,456 | 2,450 | 2,414 |
| ---: | ---: | ---: | ---: | ---: |
| 829 | 833 | 834 | 836 | 835 |
| 385 | 341 | 294 | 295 | 300 |


| Residential construction | 382 | 389 | 409 | 436 | 448 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer installment | 153 | 135 | 126 | 111 | 113 |
| Total loans | \$ 4,175 | 138 | 119 | 128 | 110 |

LOANS BY MARKET

| North Georgia | \$ 1,364 | 1,383 | 1,387 | 1,408 | 1,426 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA | 1,288 | 1,257 | 1,252 | 1,239 | 1,220 |
| North Carolina | 579 | 579 | 576 | 588 | 597 |
| Coastal Georgia | 400 | 380 | 369 | 366 | 346 |
| Gainesville MSA | 261 | 256 | 259 | 262 | 265 |
| East Tennessee | 283 | 283 | 276 | 265 | 256 |
| Total loans | \$ 4,175 | 4,138 | 4,119 | 4,128 | 4,110 |

RESIDENTIAL CONSTRUCTION
Dirt loans
Acquisition \& development
Land loans
Lot loans

Total

| \$ | 62 | \$ | 71 | \$ | 78 | \$ | 86 | \$ | 88 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 46 |  | 41 |  | 45 |  | 57 |  | 61 |
|  | 193 |  | 196 |  | 203 |  | 204 |  | 207 |
|  | 301 |  | 308 |  | 326 |  | 347 |  | 356 |

House loans

Spec
Sold

Total

41

40
------- ------- ------- ------------------
(1) Excludes total loans of $\$ 33.4$ million, $\$ 37.0$ million, $\$ 41.5$ million, $\$ 47.2$ million and $\$ 54.5$ million as of December 31, 2012, September 30, 2012, June 30, 2012, March 31, 2012 and December 31, 2011, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End (1)

|  |  |  |  | Linked | Year over |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth | Third | Fourth | Quarter | Year |
| (in millions) | Quarter | Quarter | Quarter | Change | Change |

LOANS BY CATEGORY


| Residential mortgage |  | 829 |  | 833 |  | 835 | (4) | (6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Home equity lines of credit |  | 385 |  | 341 |  | 300 | 44 | 85 |
| Residential construction |  | 382 |  | 389 |  | 448 | (7) | (66) |
| Consumer installment |  | 153 |  | 135 |  | 113 | 18 | 40 |
| Total loans | \$ | 4,175 | \$ | 138 | \$ | 110 | 37 | 65 |

LOANS BY MARKET

| North Georgia | $\$ 1,364$ | $\$ 1,383$ | $\$ 1,426$ | (19) |
| :--- | ---: | :--- | ---: | :--- |
| Atlanta MSA | 1,288 | 1,257 | 1,220 | 31 |

RESIDENTIAL CONSTRUCTION

Dirt loans

| Acquisition \& development | \$ | 62 | \$ | 71 | \$ | 88 | (9) | (26) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 46 |  | 41 |  | 61 | 5 | (15) |
| Lot loans |  | 193 |  | 196 |  | 207 | (3) | (14) |
| Total |  | 301 |  | 308 |  | 356 | (7) | (55) |

House loans

Spec
Sold

41
44
59
$37 \quad 33$
(3)

3
(18)

7

Total
81
81
92
-
(11)
------- --_---- --------

Total residential construction $\quad \begin{array}{rl}\$ & 382\end{array} \quad 389$ (66) 448
$======================$
(1) Excludes total loans of $\$ 33.4$ million, $\$ 37.0$ million, $\$ 41.5$ million, $\$ 47.2$ million and $\$ 54.5$ million as of December 31, 2012, September 30, 2012, June 30, 2012, March 31, 2012 and December 31, 2011, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.
Financial Highlights

Loan Portfolio Composition at Year-End (1)
(in millions)

LOANS BY CATEGORY


| Home equity lines of credit | 385 | 300 | 335 | 375 | 384 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Residential construction | 382 | 448 | 695 | 1,050 | 1,479 |
| Consumer / installment | 153 | 113 | 131 | 142 | 163 |

Total loans

LOANS BY MARKET

North Georgia
Atlanta MSA
North Carolina

Coastal Georgia
Gainesville MSA
East Tennessee

Total loans

$\$ 4,175 \$ 4,110 \$ 4,604 \$ 5,151 \$ 5,705$

(1) Excludes total loans of $\$ 33.4$ million, $\$ 54.5$ million, $\$ 68.2$ million and \$85.1 million as of December 31, 2012, 2011, 2010 and 2009, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality(1)
(in thousands)

NPAs BY CATEGORY

Owner occupied CRE

Income producing CRE
Commercial \& industrial

Commercial construction

Total commercial

Residential mortgage
Home equity lines of credit

Residential construction

Consumer installment

Total NPAs

Balance as a \% of Unpaid Principal
$\$ \quad 12,599 \quad \$ \quad 4,989 \quad \$ \quad 17,588$
$9,549 \quad 490 \quad 10,039$
$31,817 \quad-\quad 31,817$
$23,843 \quad 2,204 \quad 26,047$

| 77,808 | 7,683 | 85,491 |
| :---: | :---: | :---: |
| 11,151 | 4,753 | 15,904 |
| 1,438 | - | 1,438 |
| 18,702 | 5,828 | 24,530 |
| 795 | - | 795 |

$\$ 109,894 \quad \$ \quad 18,264 \quad \$ \quad 128,158$ $=============================$
$69.5 \%$
$39.7 \%$
$62.8 \%$

NPAS BY MARKET

| North Georgia | \$ | 69,950 | \$ | 8,219 | \$ | 78,169 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA |  | 18,556 |  | 3,442 |  | 21,998 |
| North Carolina |  | 11,014 |  | 2,579 |  | 13,593 |
| Coastal Georgia |  | 3,810 |  | 1,609 |  | 5,419 |
| Gainesville MSA |  | 903 |  | 556 |  | 1,459 |
| East Tennessee |  | 5,661 |  | 1,859 |  | 7,520 |

NPA ACTIVITY

| Beginning Balance | \$ | 115,001 | \$ | 26,958 | \$ | 141,959 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 20,211 |  | - |  | 20,211 |
| Payments received |  | $(6,458)$ |  | - |  | $(6,458)$ |
| Loan charge-offs |  | (11,722) |  | - |  | $(11,722)$ |
| Foreclosures |  | $(7,138)$ |  | 7,138 |  | - |
| Capitalized costs |  | - |  | 201 |  | 201 |
| Note / property sales |  | - |  | $(12,845)$ |  | $(12,845)$ |
| Write downs |  | - |  | $(1,438)$ |  | $(1,438)$ |
| Net gains (losses) on sales |  | - |  | $(1,750)$ |  | $(1,750)$ |
| Ending Balance | \$ | 109,894 | \$ | 18,264 | \$ | 128,158 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality(1)


Non-
performing Foreclosed Total
Loans
Properties
NPAs
(in thousands)

NPAs BY CATEGORY
Owner occupied CRE
Income producing CRE
Commercial \& industrial
Commercial construction

Total commercial

Residential mortgage
Home equity lines of credit
Residential construction
Consumer installment

Total NPAs

Balance as a \% of Unpaid Principal
$\$ \quad 14,140$ \$ 7,170 \$ 21,310

11,756 1,597 13,353
$32,678 \quad-\quad 32,678$

18,590
3,121
21,711
-_-_-------

77,164

12,629
6,031
18,660
1,367

22,935 906
_-_-_-_-_-_
$\$ 115,001 \quad \$ \quad 26,958 \quad \$ 141,959$

$68.8 \%$
$36.4 \%$
58.8\%

NPAs BY MARKET

North Georgia

Atlanta MSA
North Carolina

Coastal Georgia
Gainesville MSA
East Tennessee
$\$ \quad 72,211 \quad \$ \quad 14,582 \quad \$ \quad 86,793$
$21,349 \quad 5,926 \quad 27,275$

9,622
2,771
12,393
6,822 $\quad 864$
840
1,328
2,168
4,157
1,487
5,644

NPA ACTIVITY

| Beginning Balance | \$ | 115,340 | \$ | 30,421 | \$ | 145,761 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 30,535 |  | - |  | 30,535 |
| Payments received |  | $(3,646)$ |  | - |  | $(3,646)$ |
| Loan charge-offs |  | $(19,227)$ |  | - |  | $(19,227)$ |
| Foreclosures |  | $(8,001)$ |  | 8,001 |  | - |
| Capitalized costs |  | - |  | 102 |  | 102 |
| Note / property sales |  | - |  | $(8,822)$ |  | $(8,822)$ |
| Write downs |  | - |  | $(2,394)$ |  | $(2,394)$ |
| Net gains (losses) on sales |  | - |  | (350) |  | (350) |
| Ending Balance | \$ | 115,001 | \$ | 26,958 | \$ | 141,959 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights
Credit Quality(1)
(in thousands)

NPAs BY CATEGORY

Owner occupied CRE

Income producing CRE
Commercial \& industrial

Commercial construction

Total commercial

Residential mortgage

Home equity lines of credit

Residential construction

Consumer installment

Total NPAs

Balance as a \% of Unpaid Principal
$\$ \quad 9,399 \quad \$ \quad 7,914 \quad \$ \quad 17,313$

9,716 $2,672 \quad 12,388$

34,982 - 34,982

18,175
2,732
20,907
---------- -----------------------

72,272
$13,318 \quad 85,590$
15,272 5,591 20,863

1,359 - 1,359

25,530
11,512
37,042 907

$\qquad$
$\qquad$
\$ 115,340 \$ 30,421 \$ 145,761

$\qquad$ $=========$
68.8\%
39.3\%
59.4\%

17,593 8,651 26,244
$10,657 \quad 3,287 \quad 13,944$
$5,822 \quad 785 \quad 6,607$
$991 \quad 2,998 \quad 3,989$

2,945
1,154
4,099


NPA ACTIVITY

| Beginning Balance | \$ | 129,704 | \$ | 31,887 | \$ | 161,591 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 29,364 |  | - |  | 29,364 |
| Payments received |  | $(15,027)$ |  | - |  | $(15,027)$ |
| Loan charge-offs |  | $(19,382)$ |  | - |  | $(19,382)$ |
| Foreclosures |  | $(9,319)$ |  | 9,319 |  | - |
| Capitalized costs |  | - |  | 415 |  | 415 |
| Note / property sales |  | - |  | $(10,461)$ |  | $(10,461)$ |
| Write downs |  | - |  | $(1,008)$ |  | $(1,008)$ |
| Net gains (losses) on sales |  | - |  | 269 |  | 269 |
| Ending Balance | \$ | 115,340 | \$ | 30,421 | \$ | 145,761 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality(1)
$\qquad$

|  |  | Net |  | Net |  | Net |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Charge- |  | Charge- |  | Charge- |
|  |  | Offs to |  | Offs to |  | Offs to |
|  | Net | Average | Net | Average | Net | Average |
| (in thousands) | Charge- | Loans | Charge- | Loans | Charge- | Loans |
|  | Offs | (2) | Offs | (2) | Offs | (2) |

NET CHARGE-OFFS BY CATEGORY

| Owner occupied CRE | 4,997 | 1.76\% | 6,192 | 3.56\% | 1,305 | . $46 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income producing CRE | 1,153 | . 67 | 1,982 | . 70 | 3,044 | 1.75 |
| Commercial \& |  |  |  |  |  |  |
| industrial | 135 | . 12 | (259) | (.23) | 775 | . 70 |
| Commercial |  |  |  |  |  |  |
| construction | 1,688 | 4.25 | 3,190 | 7.74 | 88 | . 21 |
| Total commercial | 7,973 | 1.30 | 11,105 | 1.81 | 5,212 | . 86 |
| Residential mortgage | 3,254 | 1.55 | 2,846 | 1.40 | 1,971 | . 70 |
| Home equity lines of |  |  |  |  |  |  |
| credit | 445 | . 49 | 681 | . 80 | 1,891 | 2.60 |

Residential

| construction | 2,435 | 2.52 |  | 5,676 | 5.69 |  | 9,563 | 9.14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer installment | 398 | 1.10 |  | 255 | . 78 |  | 259 | . 88 |
| Total | \$ 14,505 | 1.39 | \$ | 20,563 | 1.99 | \$ | 18,896 | 1.85 |


| North Georgia | \$ | 4,474 | $1.26 \%$ | \$ | 6,451 | 1.84\% | \$ | 12,474 | 3.58\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA |  | 3,977 | 1.27 |  | 9,344 | 3.02 |  | 2,307 | . 75 |
| North Carolina |  | 2,032 | 1.39 |  | 1,674 | 1.15 |  | 3,634 | 2.52 |
| Coastal Georgia |  | 574 | . 60 |  | 2,486 | 2.67 |  | 211 | . 23 |
| Gainesville MSA |  | 1,331 | 2.04 |  | 294 | . 45 |  | (187) | (.29) |
| East Tennessee |  | 2,117 | 2.98 |  | 314 | . 45 |  | 457 | . 68 |
| Total | \$ | 14,505 | 1.39 | \$ | 20,563 | 1.99 | \$ | 18,896 | 1.85 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) Annualized.

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of

Operations (Unaudited)

Three Months Ended Twelve Months Ended

December 31, December 31,

(in thousands, except per share data)

2012
2011
2012 2011

Loans，including fees

Investment securities，
including tax exempt of $\$ 219$ ，
$\$ 255, \$ 956$ and $\$ 1,009$

Federal funds sold，reverse
repurchase agreements，
commercial paper and deposits
in banks

Total interest revenue

Interest expense：

Deposits：

NOW

Money market

Savings

Time

Total deposit interest expense

Federal funds purchased，
repurchase agreements and other
short－term borrowings

Federal Home Loan Bank advances

Long－term debt

Total interest expense

Net interest revenue

Provision for loan losses
\＄53，335 \＄57，697 9，841

13，296
44,613
56，260

893
489


64，069
71,482
－＿－＿－＿－＿－
－－－－－－－－－



－ーーーーーーーー
全

Net interest revenue after provision for loan losses

41,647
44,627
164,909

Fee revenue:

Service charges and fees

Mortgage loan and other related
fees

Brokerage fees
Securities gains, net
Loss from prepayment of debt

Other

Total fee revenue

Total revenue

Operating expenses:

Salaries and employee benefits
Communications and equipment

Occupancy
Advertising and public
relations

Postage, printing and supplies

Professional fees

Foreclosed property
FDIC assessments and other regulatory charges

Amortization of intangibles
23,586

3,320

3,455
3,972
14,304
15,645

1,050
1,017
3,899
4,256

2,685
1,996
8,792
9,727

4,611
9,302
13,993
78,905

2,505
2,599
10,097
14,259

727
746
2,917
3,016

| Other |  | 3,800 |  | 3,902 |  | 15,951 | 18,270 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total operating expenses |  | 46,726 |  | 51,080 |  | 182,774 | 261,599 |
| Net income (loss) before |  |  |  |  |  |  |  |
| income taxes |  | 9,682 |  | 6,214 |  | 38,906 | $(230,729)$ |
| Income tax (benefit) expense |  | 421 |  | $(3,687)$ |  | 1,050 | $(3,983)$ |
| Net income (loss) |  | 9,261 |  | 9,901 |  | 37,856 | $(226,746)$ |
| Preferred stock dividends and |  |  |  |  |  |  |  |
| discount accretion |  | 3,045 |  | 3,025 |  | 12,148 | 11,838 |
| Net income (loss) available |  |  |  |  |  |  |  |
| to common shareholders | \$ | 6,216 | \$ | 6,876 | \$ | 25,708 | \$ 238,584$)$ |
| Earnings (loss) per common share |  |  |  |  |  |  |  |
| - Basic | \$ | . 11 | \$ | . 12 | \$ | . 44 | \$ (5.97) |
| Earnings (loss) per common share |  |  |  |  |  |  |  |
| - Diluted |  | . 11 |  | . 12 |  | . 44 | (5.97) |
| Weighted average common shares |  |  |  |  |  |  |  |
| outstanding - Basic |  | 57,971 |  | 57,646 |  | 57,857 | 39,943 |
| Weighted average common shares |  |  |  |  |  |  |  |
| outstanding - Diluted |  | 57,971 |  | 57,646 |  | 57,857 | 39,943 |

UNITED COMMUNITY BANKS, INC.
(in thousands, except share and per share data)

ASSETS

Cash and due from banks
Interest-bearing deposits in banks
Federal funds sold, reverse repurchase agreements, securities lending, commercial paper and short-term investments

Cash and cash equivalents

Securities available for sale
Securities held to maturity (fair value $\$ 261,131$ and $\$ 343,531)$

Mortgage loans held for sale
Loans, net of unearned income Less allowance for loan losses

Loans, net

Assets covered by loss sharing agreements with the FDIC

Premises and equipment, net
Bank owned life insurance
Accrued interest receivable
Goodwill and other intangible assets
Foreclosed property
Other assets

Total assets

| December 31, | December 31, |
| :---: | :---: |
| 2012 | 2011 |

$\qquad$
--------------
(unaudited) (audited)

| 66,536 | $\$$ | 53,807 |
| ---: | ---: | ---: |
| 124,613 | 139,609 |  |
| 60,000 | 185,000 |  |

251,149 378,416 $1,834,593 \quad 1,790,047$

244,184
28,821

4,175,008 4,109,614
$(107,137) \quad(114,468)$

4,067,871
3,995,146

$$
47,467 \quad 78,145
$$

168,920 175,088
81, 867
80,599
$18,659 \quad 20,693$
$5,510 \quad 8,428$
18,264
32,859
34,954
69,915

LIABILITIES AND SHAREHOLDERS' EQUITY
Liabilities:

Deposits:

Demand

NOW

Money market
Savings

Time:

Less than $\$ 100,000$
Greater than $\$ 100,000$
Brokered

Total deposits

Federal funds purchased, repurchase agreements, and other short-term borrowings

Federal Home Loan Bank advances

Long-term debt
Unsettled securities purchases
Accrued expenses and other liabilities

Total liabilities

Shareholders' equity:
Preferred stock, \$1 par value; 10,000,000 shares authorized;

Series A; \$10 stated value; 21,700 shares issued and outstanding

Series B; \$1,000 stated value; 180,000 shares issued and outstanding

Series D; \$1,000 stated value; 16,613
\$ 1,252,605
\$
992,109
$1,316,453$
$1,149,912$
227,308

1,055,271
705,558
245,033


5,952,140

52,574

40,125
124,805

47,210
--------------
$6,216,854$
---------------
$1,332,394$
847,152
178,647

- 10,325

6,407,934
6,097,983

102,577

40,625
120,225

36,199
---------------
--_-----_-_----

217

| shares issued and outstanding | 16,613 | 16,613 |
| :---: | :---: | :---: |
| Common stock, \$1 par value; 100,000,000 |  |  |
| shares authorized; 42,423,870 and |  |  |
| 41,647,100 shares issued and outstanding | 42,424 | 41,647 |
| Common stock, non-voting, \$1 par value; |  |  |
| 30,000,000 shares authorized; 15,316,794 |  |  |
| and 15,914,209 shares issued and |  |  |
| outstanding | 15,317 | 15,914 |
| Common stock issuable; 133,238 and 93,681 |  |  |
| shares | 3,119 | 3,233 |
| Capital surplus | 1,057,951 | 1,054,940 |
| Accumulated deficit | $(705,153)$ | $(730,861)$ |
| Accumulated other comprehensive loss (23,640) $(3,309)$ |  |  |
| Total shareholders' equity | 585,405 | 575,486 |
| Total liabilities and shareholders' equity | 6,802,259 | 6,983,420 |

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended December 31,

| 2012 | 2011 |
| :---: | :---: |

Avg. Average
Avg.

| taxable equivalent) | Balance | Interest | Rate | Balance | Interest | Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |
| Interest-earning |  |  |  |  |  |  |
| assets: |  |  |  |  |  |  |
| Loans, net of |  |  |  |  |  |  |
| unearned income |  |  |  |  |  |  |
| (1) (2) | \$4,190,725 | \$ 53,366 | 5.07\% | \$4,175,320 | \$ 57,773 | 5.49\% |
| Taxable securities |  |  |  |  |  |  |
| (3) | 2,065,311 | 9,622 | 1.86 | 2,114,069 | 13,041 | 2.47 |
| Tax-exempt |  |  |  |  |  |  |
| securities (1) (3) | 22,483 | 358 | 6.37 | 27,224 | 417 | 6.13 |
| Federal funds sold |  |  |  |  |  |  |
| and other interest- |  |  |  |  |  |  |
| earning assets ${ }^{\text {e }}$ (otal interest- | 203,090 | 1,104 | 2.17 | 371,606 | 674 | . 73 |
|  |  |  |  |  |  |  |
| earning assets | 6,481,609 | 64,450 | 3.96 | 6,688,219 | 71,905 | 4.27 |
| Non-interest-earning |  |  |  |  |  |  |
| assets: |  |  |  |  |  |  |
| Allowance for loan |  |  |  |  |  |  |
| losses | $(112,846)$ |  |  | $(145,559)$ |  |  |
| Cash and due from |  |  |  |  |  |  |
| banks | 54,714 |  |  | 54,485 |  |  |
| Premises and |  |  |  |  |  |  |
| equipment | 169,967 |  |  | 176,182 |  |  |
| Other assets (3) | 184,398 |  |  | 245,664 |  |  |
| Total assets | \$6,777,842 |  |  | \$7,018,991 |  |  |


| Shareholders' Equity: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing |  |  |  |  |  |  |
| liabilities: |  |  |  |  |  |  |
| Interest-bearing |  |  |  |  |  |  |
| deposits: |  |  |  |  |  |  |
| NOW | \$1,261,796 | 462 | . 15 | \$1,451,581 | 807 | . 22 |
| Money market | 1,200,701 | 617 | . 20 | 1,041,375 | 800 | . 30 |
| Savings | 224,624 | 38 | . 07 | 198,541 | 41 | . 08 |
| Time less than |  |  |  |  |  |  |
| \$100,000 | 1,082,761 | 1,982 | . 73 | 1,358,367 | 3,668 | 1.07 |
| Time greater than |  |  |  |  |  |  |
| \$100,000 | 715,902 | 1,673 | . 93 | 875,434 | 2,867 | 1.30 |
| Brokered time |  |  |  |  |  |  |
| deposits | 135,708 | 19 | . 06 | 180,933 | 803 | 1.76 |
| Total interest- |  |  |  |  |  |  |
| bearing |  |  |  |  |  |  |
| deposits | 4,621,492 | 4,791 | . 41 | 5,106,231 | 8,986 | . 70 |
| Federal funds |  |  |  |  |  |  |
| purchased and |  |  |  |  |  |  |
| other borrowings | 67,403 | 524 | 3.09 | 102,776 | 1,053 | 4.06 |
| Federal Home Loan |  |  |  |  |  |  |
| Bank advances | 39,092 | 25 | . 25 | 40,625 | 441 | 4.31 |
| Long-term debt | 149,564 | 3,082 | 8.20 | 120,217 | 2,375 | 7.84 |

        Federal funds
        purchased and
        other borrowings
        Federal Home Loan
        Bank advances
        39,09
        149,564
        ---------
        ----------- --------
            Total borrowed
    funds
256,059
3,631
5.64
-_-----_---

Total interestbearing
liabilities
4, 877,551
8,422
.69
5,369,849
12,855
.95

Non-interest-bearing
liabilities:

Non-interest-bearing
deposits
Other liabilities

Total
liabilities
Shareholders' equity
$1,251,327$
63,785
-_----------
$6,192,663$
585,179
-_-_--_---_-

Total
liabilities and shareholders' equity
$\$ 6,777,842$
===========

Net interest revenue
$\$ 56,028$
========

Net interest-rate
spread
$3.27 \%$
====
\$ 59,050
========
$3.32 \%$
====

Net interest margin
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$ reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 22.2$ million in 2012 and $\$ 31.3$ million in 2011 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Twelve Months Ended December 31,


Interest-earning
assets:

Loans, net of unearned income
(1) (2)

Taxable securities (3)

Tax-exempt securities (1) (3)

Federal funds sold and other interestearning assets Total interestearning assets

6,547,298
$\qquad$ --_------

Non-interest-earning
assets:
Allowance for loan losses
$(114,647)$

Cash and due from banks

53,247

Premises and equipment

Other assets (3)
172,544
206,609
_-_--_-_---
$\$ 6,865,051$
==========

90,212
$(145,656)$

$$
0
$$

178,061

281,233

\$7,188,735
==========

Shareholders' Equity:
Interest-bearing
liabilities:

Interest-bearing deposits:

NOW

Money market

Savings

Time less than $\$ 100,000$

Time greater than $\$ 100,000$

Brokered time deposits

Total interestbearing
deposits

Federal funds purchased and other borrowings Federal Home Loan Bank advances Long-term debt

Total borrowed funds

80,593
$2,9873.71$ 102,727
$4,2504.14$
4,743,259
24,235 . 51
$\qquad$
-----------

80,

124,771

127,623
$\qquad$
-----------_-------
907.73
$47,220 \quad 2,0424.32$

139,666 10,544 7.55
$\qquad$



332,98
$14,0954.23$
289,613
$16,8365.81$

```
Total interest-
bearing
liabilities 5,076,246 38,330 .76 5,649,093 65,675 1.16
```

Non-interest-bearing
liabilities:
Non-interest-bearing
deposits $\quad 1,142,236$
Other liabilities
64,986
915,649
66,809
Total
liabilities
6,283,468
6,631,551
581,583
557,184
Shareholders' equity
-_----_----
Total
liabilities and
shareholders'
equity
$\$ 6,865,051$
$=$ = $=$ = $=$ = $==$ =
$========$

Net interest revenue
\$229,099 $========$
$\$ 233,669$
$=======$

Net interest-rate spread
$3.32 \%$
3.25\%
$=$ = $=$

Net interest margin
(4)
$3.50 \%$
3.44\%
= $=$ =
$===$
(1) Interest revenue on tax-exempt securities and loans has been increased
to reflect comparable interest on taxable securities and loans. The rate
used was $39 \%$, reflecting the statutory federal income tax rate and the
federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where
the accrual of interest has been discontinued and loans that are held for
sale.
(3) Securities available for sale are shown at amortized cost. Pretax
unrealized gains of $\$ 23.6$ million in 2012 and $\$ 32.2$ million in 2011 are
included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided
by average interest-earning assets.
For more information:
Rex S. Schuette
Chief Financial Officer
(706) 781-2266
Email Contact

Source: United Community Banks, Inc.
News Provided by Acquire Media

