Community Bank.

## United Community Banks, Inc. Reports Net Loss of \$6.2 Million for Third Quarter 2011

BLAIRSVILLE, GA -- (MARKET WIRE) -- 10/27/11 -- United Community Banks, Inc. (NASDAQ: UCBI)

- Special $\$ 25$ million loan loss provision drove net loss
- Excluding this special provision, net income was $\$ 8.8$ million, or 10 cents per share
- Net interest margin rose 14 basis points on lower deposit pricing
- Core transaction deposits up 16 percent on an annualized basis

United Community Banks, Inc. (NASDAQ: UCBI) today reported a net loss of $\$ 6.2$ million, or 16 cents per share, for the third quarter of 2011. The third quarter net loss resulted from a special loan loss provision of $\$ 25$ million, or 26 cents per share, recorded in connection with the nonaccrual classification of United's largest loan relationship, which was announced earlier. Excluding this special provision, net income was $\$ 8.8$ million, or 10 cents per share.

The year-to-date net loss of $\$ 141$ million primarily reflects significant credit costs in the first quarter incurred in connection with the Company's problem asset disposition plan. The plan was executed in conjunction with raising $\$ 380$ million of new capital on March 30, 2011.
"We believe the loss was an isolated situation that does not reflect deterioration in the remainder of our loan portfolio," stated Jimmy Tallent, president and chief executive officer. "Aside from this one relationship, which we have been watching closely for several quarters, our credit quality continued to improve and stabilize in the third quarter."

Total loans were $\$ 4.1$ billion at quarter-end, down $\$ 53$ million from the end of the second quarter and down $\$ 650$ million from a year earlier. "The $\$ 53$ million decrease during the third quarter was up from the $\$ 31$ million decrease during the second quarter, but still represents the second lowest quarterly decrease in loan balances since the first quarter of 2008," stated Tallent. "We remain confident that soon we can once again begin to grow our loan portfolio. We are encouraged to have $\$ 141$ million of new loan commitments, with $\$ 88$ million funded, during the third quarter. The majority were commercial loans."

The third quarter provision for loan losses was $\$ 36$ million, up from $\$ 11$ million in the second quarter, but down from $\$ 50.5$ million a year ago. Included in the third quarter provision was the previously announced $\$ 25$ million special provision for the Company's largest lending relationship. Net charge-offs for the third quarter were $\$ 17.5$ million, compared to $\$ 16.4$ million for the second quarter but down from $\$ 50.0$ million a year ago. Second quarter net charge-offs included a $\$ 7.3$ million recovery from an April 18 bulk loan sale transaction. Excluding that recovery, third quarter net charge-offs declined $\$ 6.2$ million from last quarter.

Nonperforming assets increased $\$ 70$ million to $\$ 189$ million at quarter-end. The increase reflects placing the previously mentioned $\$ 76.6$ million loan on nonaccrual.

Taxable equivalent net interest revenue of $\$ 59.3$ million increased $\$ 335,000$ from the second quarter. Compared with the third quarter of 2010, net interest revenue declined $\$ 733,000$, primarily due to a $\$ 702$ million reduction in average loan balances that was significantly offset by lower funding costs and deposit rates. Net interest margin was 3.55 percent for the third quarter of 2011, down two basis points from a year ago and up 14 basis points from the second quarter.
"Growing loans and deposits are key initiatives to further building core earnings," Tallent commented. "The weak economy has created a highly competitive environment for good, quality loans and we are working diligently to get our share. We have had tremendous success in gathering core transaction deposits -- increasing the balance $\$ 112$ million from the second quarter, or 16 percent on an annualized basis. This was the eleventh consecutive quarter of growth in core transaction deposits, which now represents 48 percent of total deposits compared to 30 percent at the end of 2008."

Fee revenue was $\$ 11.5$ million in the third quarter of 2011, compared to $\$ 12.9$ million a year ago and $\$ 13.9$ million last quarter. Service charges and fees were $\$ 7.5$ million, down $\$ 114,000$ from a year ago, due primarily to lower overdraft fees of $\$ 886,000$ resulting from regulatory changes last year that required customers to provide consent before using overdraft services. Mostly offsetting this reduction in overdraft fees was an increase of $\$ 785,000$ in ATM and debit card usage fees. Mortgage fees of $\$ 1.1$ million were down $\$ 923,000$ from a year ago and up $\$ 196,000$ from last quarter. The decrease from last year was due to the lower level of refinancing activities. Other fee revenue of $\$ 2.0$ million reflected a decrease of $\$ 173,000$ from a year ago and $\$ 2.7$ million from the second quarter. The decrease from the second quarter was primarily due to the accelerated recognition of deferred gains relating to the ineffectiveness of terminated cash flow hedges on certain prime-based loans. Hedge
ineffectiveness gains recognized in the third quarter were $\$ 575,000$ compared with $\$ 2.8$ million in the second quarter of 2011 and $\$ 336,000$ in the third quarter of 2010. Also contributing to the decrease in other fee revenue from the second quarter and a year ago was a change in the market value of deferred compensation plan assets which accounted for $\$ 393,000$ and $\$ 657,000$ of the decrease in other fee revenue from the second quarter of 2011 and the third quarter of 2010 , respectively.

Excluding foreclosed property costs and the goodwill impairment charge in 2010, third quarter 2011 operating expenses were $\$ 43.7$ million, down from both the second quarter of 2011 and third quarter of 2010 by $\$ 3.1$ million and $\$ 1.4$ million, respectively. The decreases were mostly in FDIC assessments and the other expense category. FDIC assessments and other regulatory charges of $\$ 2.6$ million were down $\$ 1.0$ million from the second quarter and $\$ 653,000$ from a year ago primarily due to the new asset based formula and a lower assessment rate. The decrease in the other expense category was mostly due to lower collections costs. Salary and benefit costs totaled $\$ 25.3$ million, a $\$ 371,000$ increase from last year and a $\$ 1.2$ million decrease from the second quarter due to staff reductions and related severance costs.

Foreclosed property costs for the third quarter of 2011 were $\$ 2.8$ million as compared to $\$ 1.9$ million last quarter and $\$ 19.8$ million a year ago. The third quarter of 2011 included $\$ 1.8$ million for maintenance of foreclosed properties and $\$ 1.0$ million in net losses and write-downs on properties. For the second quarter of 2011, foreclosed property costs were almost entirely for maintenance costs. The third quarter of 2010 included $\$ 14.2$ million of net write-downs and losses and $\$ 5.6$ million of maintenance costs.

The effective tax rate for the third quarter of 2011 was 49 percent, up from the 40 percent effective tax rate for the first and second quarters of 2011. The tax benefit in the third quarter includes the release of approximately $\$ 1.1$ million in reserves for uncertain tax positions relating to state tax returns whose limitations have expired. Excluding the reserve release, the third quarter effective tax rate would have been 40 percent. The effective tax rate is expected to return to a normal range of 35 to 36 percent with expected profitability for 2012.

As of September 30, 2011, the capital ratios for United were as follows: Tier 1 Risk-Based of 14.0 percent; Tier 1 Leverage of 9.0 percent; and Total Risk-Based of 15.8 percent. The quarterly average tangible equity-to-assets ratio was 11.8 percent, and the tangible common equity-to-assets ratio was 9.1 percent.
"Reporting a third quarter loss after achieving profitability last quarter is disappointing, but must be put into context," Tallent said. "Our objective is to deal aggressively and decisively with credit issues as they are identified. The large classification during the quarter was an isolated situation that we do not believe indicates a trend. Excluding this one item, our credit metrics continued to improve and we are on the right path to be profitable next quarter and into 2012."

Tallent added, "United has been working diligently with the SEC to resolve comments regarding our net deferred tax asset made during their review of two resale registration statements and related periodic reports. The SEC has inquired as to the necessity of an additional deferred tax asset valuation allowance. We continue to believe an additional valuation allowance is not required based on our expectation that, more likely than not, we will realize all of our net deferred tax assets many years prior to their expiration. However, considering the SEC's inquiry, it is possible we could be required to record a valuation allowance."

## Conference Call

United Community Banks will hold a conference call today, Thursday, October 27, 2011, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 14298726. The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the company's website at www.ucbi.com.

About United Community Banks, Inc.
Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 7.2$ billion and operates 27 community banks with 105 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The Company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the Company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial United's outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those anticipated in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Selected Financial Information

2011
--------------------------------------
(in thousands, except

| per share data; | Third | Second | First | Fourth | Third |
| :--- | :--- | :--- | :--- | :--- | :--- |
| taxable equivalent) | Quarter | Quarter | Quarter | Quarter Quarter |  |

INCOME SUMMARY



| (loss) income from |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| continuing |  |  |  |  |  |  |  |  |  |  |
| operations |  |  |  |  |  |  |  |  |  |  |
| (1) (2) (3) | \$ | (.16) | \$ | . 08 | \$ | (7.87) | \$ | (1.38) | \$ | (1.50) |
| Diluted (loss) |  |  |  |  |  |  |  |  |  |  |
| income from |  |  |  |  |  |  |  |  |  |  |
| continuing |  |  |  |  |  |  |  |  |  |  |
| operations |  | (.16) |  | . 08 |  | (7.87) |  | (1.00) |  | (12.62) |
| Diluted (loss) |  |  |  |  |  |  |  |  |  |  |
| income |  | (.16) |  | . 08 |  | (7.87) |  | (1.00) |  | (12.62) |
| Book value |  | 11.37 |  | 11.59 |  | 14.78 |  | 24.18 |  | 25.70 |
| Tangible book value |  |  |  |  |  |  |  |  |  |  |
| (5) |  | 11.26 |  | 11.47 |  | 14.44 |  | 23.78 |  | 25.26 |

Key performance
ratios:

Return on equity

| (4) (6) | $(5.72) \%$ | $5.34 \%$ | $(147.11) \%$ | $(17.16) \%$ | $(148.04) \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Return on assets (6) | $(.34)$ | .40 | $(7.61)$ | $(.89)$ | $(12.47)$ |
| Net interest margin |  |  |  |  |  |
| $(6)$ | 3.55 | 3.41 | 3.30 | 3.58 | 3.57 |

Operating efficiency
ratio from
continuing

| operations (2) (3) | 65.73 | 66.88 | 169.08 | 89.45 | 89.38 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Equity to assets | 11.83 | 11.21 | 8.82 | 8.85 | 11.37 |
| Tangible equity to |  |  |  |  |  |
| assets (5) | 11.76 | 11.13 | 8.73 | 8.75 | 9.19 |

Tangible common
equity to assets
(5)
9.09
4.79
5.51
6.35
6.78

```
Tangible common
equity to risk-
weighted assets (5) 14.41 14.26 6.40 9.05 9.60
```

ASSET QUALITY *

| Non-performing loans | $\$ 144,484$ | $\$ 71,065$ | $\$$ | 83,769 | $\$ 179,094$ | $\$ 217,766$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Foreclosed properties | 44,263 | 47,584 | 54,378 | 142,208 | 129,964 |  |

Total non-performing
assets (NPAs) 188,747 118,649 138,147 321,302 347,730

Allowance for loan
losses 146,092 127,638 133,121 174,695 174,613

Operating net charge-
Offs (1) 17,546 16,483 231,574 47,668 49,998

Allowance for loan
losses to loans
3.55\%
3.07\%
3.17\%
$3.79 \%$
3. $67 \%$

Operating net charge-
offs to average
loans (1)(6)
1.68
1.58
20.71
4.03
4.12

NPAs to loans and
foreclosed

| properties | 4.54 | 2.82 | 3.25 | 6.77 | 7.11 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NPAs to total assets | 2.64 | 1.60 | 1.73 | 4.32 | 4.96 |

AVERAGE BALANCES (\$ in

| Loans | \$ | 4,194 | \$ | 4,266 | \$ | 4,599 | \$ | 4,768 | \$ | 4,896 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities |  | 2,150 |  | 2,074 |  | 1,625 |  | 1,354 |  | 1,411 |
| Earning assets |  | 6,630 |  | 6,924 |  | 6,902 |  | 6,680 |  | 6,676 |
| Total assets |  | 7,261 |  | 7,624 |  | 7,595 |  | 7,338 |  | 7,522 |
| Deposits |  | 6,061 |  | 6,372 |  | 6,560 |  | 6,294 |  | 6,257 |


| Shareholders' equity | 859 | 854 | 670 | 649 | 855 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Common shares - basic |  |  |  |  |  |
| (thousands) | 57,599 | 25,427 | 18,466 | 18,984 | 18,936 |
| Common shares - |  |  |  |  |  |
| diluted (thousands) | 57,599 | 57,543 | 18,466 | 18,984 | 18,936 |

AT PERIOD END (\$ in

| millions) |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Loans * | $\$ 4,110$ | $\$$ | 4,163 | $\$$ | 4,194 | $\$$ | 4,604 | $\$, 760$ |
| Investment securities | 2,123 | 2,188 | 1,884 | 1,490 | 1,310 |  |  |  |
| Total assets | 7,159 | 7,410 | 7,974 | 7,443 | 7,013 |  |  |  |
| Deposits | 6,005 | 6,183 | 6,598 | 6,469 | 5,999 |  |  |  |
| Shareholders' equity | 848 | 860 | 850 | 636 | 662 |  |  |  |
| Common shares |  |  |  |  |  |  |  |  |
| outstanding |  |  |  |  |  |  |  |  |
| (thousands) | 57,510 | 57,469 | 20,903 | 18,937 | 18,887 |  |  |  |

(1) Excludes the partial reversal of a previously established provision for fraud-related loan losses of $\$ 11.8$ million, net of tax expense of $\$ 4.6$ million in the fourth quarter of 2010. Operating charge-offs also exclude the $\$ 11.8$ million related partial recovery of the previously charged off amount. (2) Excludes revenue generated by discontinued operations in the first quarter of 2010. (3) Excludes the goodwill impairment charge of $\$ 211$ million in the third quarter of 2010 and expenses relating to discontinued operations in the first quarter of 2010. (4) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (5) Excludes effect of acquisition related intangibles and associated amortization. (6) Annualized.

```
* Excludes loans and foreclosed properties covered by loss sharing
agreements with the FDIC.
```

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information
(in thousands,

| except per share | Third Quarter |  |
| :---: | :---: | :---: |
| data; taxable |  |  |
| equivalent) | 2011 | 2010 |

Third

| Quarter | For the Nine | YTD |
| :---: | :---: | :---: |
| $2011-$ | Months Ended | $2011-$ |
| 2010 |  | 2010 |
| Change | 2011 | 2010 |

INCOME SUMMARY


subsidiary, net

| income tax | - | - |  | - | 1,266 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net (loss) |  |  |  |  |  |  |
| income | $(6,202)$ | $(236,415)$ | (97) | (141, 071) | $(329,240)$ | (57) |
| Preferred |  |  |  |  |  |  |
| dividends and |  |  |  |  |  |  |
| discount |  |  |  |  |  |  |
| accretion | 3,019 | 2,581 |  | 8,813 | 7,730 |  |

Net (loss) income
available to
common

| shareholders | $\$(9,221) \$(238,996)$ |
| :--- | :--- |
| $=======$ | $\$(149,884)$ |$(336,970)$

PERFORMANCE

MEASURES

Per common share:
Diluted
operating
(loss) income
from continuing
operations
(1) (2) (3)
$\$(.16) \$(1.50)$
(89) $\$(4.41) \$(6.75)$
(35)

Diluted (loss)
income from continuing operations
(.16)
(12.62)
(99)
(4.41) (17.89)
(75)

Diluted (loss) income
(12.62)
(99)
(4.41) (17.82)
(75)

Book value
Tangible book
value (5)
11.26
25.26
(55)
11.26
25.26
(55)

Key performance
ratios:
Return on equity
(4) (6)

Return on assets
(6)

Net interest margin (6)

Operating
efficiency
ratio from
continuing
operations
(2) (3)

Equity to assets
Tangible equity to assets (5)

Tangible common equity to assets (5)
9.09
6.78
6.44
6.94

Tangible common equity to riskweighted assets
(5)
14.41
9.60
14.41
9.60
loans
\$144,484 \$ 217,766
\$ 144,484
\$ 217,766

Foreclosed

| properties | 44,263 | 129,964 | 44,263 | 129,964 |
| :---: | :---: | :---: | :---: | :---: |
| Total non- |  |  |  |  |
| performing |  |  |  |  |
| assets (NPAs) | 188,747 | 347,730 | 188,747 | 347,730 |
| Allowance for |  |  |  |  |
| loan losses | 146,092 | 174,613 | 146,092 | 174,613 |
| Operating net |  |  |  |  |
| charge-offs (1) | 17,546 | 49,998 | 265,603 | 167,989 |

Allowance for
loan losses to

| loans | $3.55 \%$ | $3.67 \%$ | $3.55 \%$ | $3.67 \%$ |
| :--- | :--- | :--- | :--- | :--- |

Operating net
charge-offs to
average loans
(1) (6)
1.68
4.12
8.28
4.54

NPAs to loans and foreclosed $\begin{array}{lllll}\text { properties } & 4.54 & 7.11 & 4.54 & 7.11\end{array}$

NPAs to total

| assets | 2.64 | 4.96 | 2.64 | 4.96 |
| :--- | :--- | :--- | :--- | :--- |

AVERAGE BALANCES (\$ in millions)
Loans $\quad \$ 4,194$ \$ $4,896 \quad(14) \quad \$ \quad 4,352 \quad \$ \quad 5,026 \quad$ (13)

Investment

| securities | 2,150 | 1,411 | 52 | 1,952 | 1,487 | 31 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Earning assets | 6,630 | 6,676 | $(1)$ | 6,817 | 6,870 | (1) |
| Total assets | 7,261 | 7,522 | $(3)$ | 7,492 | 7,723 | (3) |


| Deposits | 6,061 |  | 6,257 | (3) |  | 6,329 |  | 6,399 | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholders' |  |  |  |  |  |  |  |  |  |
| equity | 859 |  | 855 | - |  | 795 |  | 904 | (12) |
| Common shares - |  |  |  |  |  |  |  |  |  |
| basic |  |  |  |  |  |  |  |  |  |
| (thousands) | 57,599 |  | 18,936 |  |  | 33,973 |  | 18,905 |  |
| Common shares - |  |  |  |  |  |  |  |  |  |
| diluted |  |  |  |  |  |  |  |  |  |
| (thousands) | 57,599 |  | 18,936 |  |  | 33,973 |  | 18,905 |  |
| AT PERIOD END (\$ in |  |  |  |  |  |  |  |  |  |
| millions) |  |  |  |  |  |  |  |  |  |
| Loans * \$ | 4,110 | \$ | 4,760 | (14) | \$ | 4,110 | \$ | 4,760 | (14) |
| Investment |  |  |  |  |  |  |  |  |  |
| securities | 2,123 |  | 1,310 | 62 |  | 2,123 |  | 1,310 | 62 |
| Total assets | 7,159 |  | 7,013 | 2 |  | 7,159 |  | 7,013 | 2 |
| Deposits | 6,005 |  | 5,999 | - |  | 6,005 |  | 5,999 | - |
| Shareholders' |  |  |  |  |  |  |  |  |  |
| equity | 848 |  | 662 | 28 |  | 848 |  | 662 | 28 |
| Common shares |  |  |  |  |  |  |  |  |  |
| outstanding |  |  |  |  |  |  |  |  |  |
| (thousands) | 57,510 |  | 18,887 |  |  | 57,510 |  | 18,887 |  |

```
2010. (4) Net loss available to common shareholders, which is net of
preferred stock dividends, divided by average realized common equity,
which excludes accumulated other comprehensive income (loss). (5)
Excludes effect of acquisition related intangibles and associated
amortization. (6) Annualized.
```

* Excludes loans and foreclosed properties covered by loss sharing
agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.

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Operating Earnings to GAAP Earnings Reconciliation
Selected Financial Information
2011
```


(in thousands, except

| per share data; | Third | Second | First | Fourth | Third |
| :--- | :--- | :--- | :--- | :--- | :--- |
| taxable equivalent) | Quarter | Quarter Quarter | Quarter | Quarter |  |

Interest revenue reconciliation

Interest revenue taxable equivalent $\$ 74,543 \quad \$ 76,931 \quad \$ \quad 75,965$ \$ 81,215 $\$ 84,360$

Taxable equivalent adjustment
(420)
(429)
(435)
(497)
(511)

Interest revenue
$\$ 76,502$
$\$ \quad 75,530 \$$ 80,718

Net interest revenue reconciliation

Net interest revenue -

| taxable equivalent | \$ 59,281 | \$ 58,946 | \$ | 56,392 | \$ | 60,132 | \$ | 60,014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxable equivalent |  |  |  |  |  |  |  |  |
| adjustment | (420) | (429) |  | (435) |  | (497) |  | (511) |

Net interest revenue (GAAP)
$\$ 58,861 \$ 58,517 \$ 55,957 \$ 59,635$ \$ 59,503
======== $================1=================$

Provision for loan
losses reconciliation

Operating provision for
loan losses
\$ 36,00
\$ 11,000
\$
190,000
$\$ \quad 47,750$
$\$ \quad 50,500$

Partial reversal of
special fraud-related
provision for loan
loss - - - $\quad$ (11,750)
-------- -------- --------- ----------------------

Provision for loan
losses (GAAP)
$\$ 36,000 \$ 11,000 \$ 190,000 \$ 36,000 \$ 50,500$
$==========================================$

Total revenue
reconciliation

Total operating revenue $\$ 34,779 \$ 61,851 \$(121,770) \$ 24,824$ \$ 22,375

Taxable equivalent
adjustment

Partial reversal of
special fraud-related
provision for loan
_ _ _ 11,750

Total revenue (GAAP) \$ 34,359 \$ 61,422 \$ (122,205) \$ 36,077 \$ 21,864 $=====================================$

Expense reconciliation

Operating expense
Noncash goodwill

| impairment charge |  | - |  | - |  | - |  | - |  | 210,590 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating expense |  |  |  |  |  |  |  |  |  |  |
| (GAAP) |  | 46,520 |  | 48,728 | \$ | 115,271 | \$ | 64,918 | \$ | 275,496 |

(Loss) income from continuing operations
before taxes
reconciliation
Operating (loss) income
from continuing
operations before
taxes $\$(11,741) \$ 13,123$ \$(237,041) \$ (40,094) \$ $(42,531)$
Taxable equivalent adjustment

Noncash goodwill
impairment charge - - - $\quad$ - 210,590 )
$\$ 46,520 \$ 48,728 \$ 115,271 \$ 64,918 \$ 64,906$ ,
 ( (11,
(429)
(435)
(497)
(511)

```
special fraud-related
provision for loan
loss - - 11,750
    (Loss) income from
    continuing
    operations before
    taxes (GAAP) $(12,161) $ 12,694 $(237,476) $ (28,841) $(253,632)
    ========= ========= ========== ========== ==========
Income tax (benefit)
    expense reconciliation
Operating income tax
    (benefit) expense $ (5,539) $ 5,506 $ (94,555) $ (16,520) $ (16,706)
Taxable equivalent
    adjustment
        (420)
        (429)
        (435)
        (497)
Partial reversal of
    special fraud-related
    provision for loan
```



```
        Income tax (benefit)
        expense (GAAP) $ (5,959) $ 5,077 $ (94,990) $ (12,446) $ (17,217)
                ========= ========= ========== ========== ==========
Diluted (loss) earnings from
    continuing operations per
    common share reconciliation
Diluted operating
    (loss) earnings from
    continuing operations
```

per common share Noncash goodwill

| impairment charge |  | - |  | - |  | - |  | - |  | (11.12) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Partial reversal of |  |  |  |  |  |  |  |  |  |  |
| special fraud-related |  |  |  |  |  |  |  |  |  |  |
| provision for loan |  |  |  |  |  |  |  |  |  |  |
| loss |  | - |  | - |  | - |  | . 38 |  | - |
| Diluted (loss) |  |  |  |  |  |  |  |  |  |  |
| earnings from |  |  |  |  |  |  |  |  |  |  |
| continuing |  |  |  |  |  |  |  |  |  |  |
| operations per |  |  |  |  |  |  |  |  |  |  |
| common share (GAAP) | \$ | (.16) | \$ | . 08 | \$ | (7.87) | \$ | (1.00) | \$ | (12.62) |

Book value per common share reconciliation Tangible book value per common share Effect of goodwill and other intangibles

Book value per common share (GAAP)

Efficiency ratio from continuing operations
reconciliation

Operating efficiency
ratio from continuing
operations

Noncash goodwill

| impairment charge | - | - | - | - | 290.00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Efficiency ratio from |  |  |  |  |  |
| continuing |  |  |  |  |  |
| operations (GAAP) | 65.73\% | 66.88\% | 169.08\% | 89.45\% | 379.38\% |

Average equity to assets reconciliation Tangible common equity to assets
Effect of preferred
equity
Tangible equity to to assets
Effect of preferred
equity
Tangible equity to to assets
Effect of preferred
equity
Tangible equity to to assets
Effect of preferred
equity
Tangible equity to assets

Effect of goodwill and other intangibles
11.76
11.13
8.73
8.75
9.19

Equity to assets (GAAP)
2.67
6.34
3.22
2.40
2.41





Effect of other

Effect of deferred tax
limitation
(5.04)
(5.10)
(3.34)
(2.94)

Effect of trust preferred
1.18
1.14
1.12
1.06
1.06

Effect of preferred equity

Tier I capital ratio (Regulatory)
$7.81 \%$
9.67\%
$10.42 \%$

Net charge-offs reconciliation

Operating net chargeoffs

Subsequent partial recovery of fraudrelated charge-off \$ 17,546 \$ 16,483 \$ 231,574 47,668 \$ 49,998 - $\quad-\quad(11,750)$
$\qquad$

Net charge-offs (GAAP)

Net charge-offs to average loans reconciliation

Operating net chargeoffs to average loans
$\$ 17,546 \$ 16,483 \$ 231,574$ \$ 35,918 \$ 49,998 ========= ========= ========== ========= ===========1
$1.68 \%$
$1.58 \%$
$20.71 \%$
4.03\%
4.12\%

Subsequent partial

| related charge-off | - | - | - | (1.00) | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net charge-offs to |  |  |  |  |  |
| average loans (GAAP) | 1.68\% | 1.58\% | 20.71\% | 3.03\% | 4.12\% |


| Net (loss) income |  |  |
| :---: | :---: | :---: |
| reconciliation |  |  |
| Net income excluding |  |  |
| special provision | \$ | 8,798 |
| Effect of special |  |  |
| provision for loan |  |  |
| losses on largest |  |  |
| lending relationship |  | $(15,000)$ |
| Net loss (GAAP) |  | $(6,202)$ |

Net (loss) income per diluted share reconciliation

Net income per diluted
share excluding
special provision \$ . 10
Effect of special
provision for loan
losses on largest
lending relationship

UNITED COMMUNITY BANKS, INC.

```
Operating Earnings to GAAP Earnings Reconciliation
Selected Financial Information
```

(in thousands, except per share data; taxable
equivalent)

For the Nine Months

Ended

| 2011 | 2010 |
| :---: | :---: |

\$ 227,439 \$ 261,908
$(1,284) \quad(1,504)$
----------- --_--_--_--
\$ 226,155 \$ 260,404
$==========1 \quad=========$
\$ 174,619 \$ 182,920
$(1,284) \quad(1,504)$
-_-_-_-_-_ -_-_-_-_-_-
\$ 173,335 \$ 181,416

Net interest revenue (GAAP)

(Loss) income from continuing operations before
taxes (GAAP) \$ $(236,943)$ \$ $(403,451)$

Income tax (benefit) expense reconciliation


Diluted (loss) earnings from continuing operations per common share reconciliation

Diluted operating (loss) earnings from continuing operations per common share

Noncash goodwill impairment charge
\$ (4.41) \$ (6.75)

Partial reversal of special fraud-related provision for loan loss

Diluted (loss) earnings from continuing operations per common share (GAAP)
\$ (4.41) \$
(17.89)
$==========\quad====$

Book value per common share reconciliation
Tangible book value per common share
Effect of goodwill and other intangibles
\$ $\quad 11.26$ \$ 25.26
.11 .44
$\qquad$
Efficiency ratio from continuing operations
reconciliation
Operating efficiency ratio from continuing
operations
Noncash goodwill impairment charge
Efficiency ratio from continuing operations (GAAP)
$99.39 \%$


Average equity to assets reconciliation

| Tangible common equity to assets | $6.44 \%$ | $6.94 \%$ |
| :---: | :---: | :---: |
| Effect of preferred equity | 4.09 | 2.34 |
| Tangible equity to assets | 10.53 | 9.28 |
| Effect of goodwill and other intangibles | . 08 | 2.42 |
| Equity to assets (GAAP) | 10.61\% | $11.70 \%$ |

Actual tangible common equity to risk-weighted assets reconciliation

Tangible common equity to risk-weighted assets Effect of other comprehensive income

Effect of deferred tax limitation

Effect of trust preferred

Effect of preferred equity
$14.41 \%$
9.60\%
(.58)
(.81)
(5.34)
(2.94)
1.18
1.06
4.30
3.51
----------- ----------
Net charge-offs reconciliation
Operating net charge-offs
Subsequent partial recovery of fraud-related charge-
off
Net charge-offs (GAAP)
Net charge-offs to average loans reconciliation
Operating net charge-offs to average loans
Subsequent partial recovery of fraud-related charge-
off
Net charge-offs to average loans (GAP)
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Loan Portfolio Composition at Period-End (1)
Third Second First Fourth Third
Quarter Quarter Quarter Quarter Quarter

Commercial (sec.by RE)
Commercial construction Commercial \& industrial

Total commercial

Residential construction

Residential mortgage
Consumer / installment

Total loans

LOANS BY MARKET

Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina

Coastal Georgia

East Tennessee

Total loans

RESIDENTIAL CONSTRUCTION

Dirt loans

| Acquisition \& development | \$ | 97 | \$ | 105 | \$ | 116 | \$ | 174 | \$ | 190 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 60 |  | 62 |  | 69 |  | 99 |  | 104 |
| Lot loans |  | 216 |  | 218 |  | 228 |  | 275 |  | 303 |
| Total |  | 373 |  | 385 |  | 413 |  | 548 |  | 597 |

House loans
Spec
Sold

Total

Total residential construction

RESIDENTIAL CONSTRUCTION - ATLANTA MSA

Dirt loans

| Acquisition \& development | \$ | 19 | \$ | 20 | \$ | 22 | \$ | 30 | \$ | 34 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 15 |  | 16 |  | 19 |  | 23 |  | 27 |
| Lot loans |  | 22 |  | 22 |  | 24 |  | 32 |  | 45 |
| Total |  | 56 |  | 58 |  | 65 |  | 85 |  | 106 |

House loans

Spec

Sold

Total

Total residential construction \$

92 \$
97 \$ 110 \$ 133 \$
$======================================$
(1) Excludes total loans of $\$ 57.8$ million, $\$ 70.8$ million, $\$ 63.3$ million, $\$ 68.2$ million and $\$ 75.2$ million as of September 30, 2011, June 30, 2011, March 31, 2011, December 31, 2010 and September 30, 2010, respectively,
that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End (1)

|  | 2011 |  | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Linked | Year over |
|  | Third | Second | Third | Quarter | Year |
| (in millions) | Quarter | Quarter | Quarter | Change | Change |

LOANS BY CATEGORY

| Commercial (sec.by RE) | \$ | 1,771 | \$ | 1,742 | \$ | 1,781 | 29 | \$ | (10) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial construction |  | 169 |  | 195 |  | 310 | (26) |  | (141) |
| Commercial \& industrial |  | 429 |  | 428 |  | 456 | 1 |  | (27) |
| Total commercial |  | 2,369 |  | 2,365 |  | 2,547 | 4 |  | (178) |
| Residential construction |  | 474 |  | 502 |  | 764 | (28) |  | (290) |
| Residential mortgage |  | 1,150 |  | 1,177 |  | 1,316 | (27) |  | (166) |
| Consumer / installment |  | 117 |  | 119 |  | 133 | (2) |  | (16) |
| Total loans | \$ | 4,110 | \$ | 4,163 | \$ | 4,760 | (53) |  | (650) |

LOANS BY MARKET

| Gainesville MSA |  | 272 |  | 275 |  | 316 | (3) | (44) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North Georgia |  | 1,478 |  | 1,500 |  | 1,755 | (22) | (277) |
| Western North Carolina |  | 607 |  | 626 |  | 719 | (19) | (112) |
| Coastal Georgia |  | 316 |  | 325 |  | 345 | (9) | (29) |
| East Tennessee |  | 245 |  | 249 |  | 260 | (4) | (15) |
| Total loans | \$ | 4,110 | \$ | 4,163 | \$ | 4,760 | (53) | (650) |

RESIDENTIAL CONSTRUCTION

Dirt loans

| Acquisition \& development $\$$ | 97 | 105 | $\$$ | 190 | (8) |
| :--- | ---: | ---: | :--- | ---: | :--- |
| Land loans | 60 | 62 | 104 | (2) | (44) |
| Lot loans | 216 | 218 | 303 | (2) | (87) |
|  |  |  |  |  |  |
| Total | 373 | 385 | 597 | (12) | (224) |

House loans

| Spec | 64 | 74 | 109 | (10) | (45) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sold | 37 | 43 | 58 | (6) | (21) |
| Total | 101 | 117 | 167 | (16) | (66) |

Total residential
construction
\$ 474 \$ 502 \$ 764
(28)
(290)

RESIDENTIAL CONSTRUCTION - ATLANTA MSA

Dirt loans

Acquisition \& development \$ 19 \$ 20 \$ 34
(1)
(15)

| Land loans | 15 | 16 | 27 | (1) | (12) |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Lot loans | 22 | 22 | 45 | - | (23) |
| Total | 56 | 58 | 106 | (2) | (50) |


| House loans |  |  |  |  |  |
| :--- | ---: | :---: | :---: | :---: | ---: |
| Spec | 28 | 30 | 42 | (2) | (14) |
| Sold | 8 | 9 | 11 | (1) |  |
| Total | (3) |  |  |  |  |
|  | 36 | 39 | 53 | (3) | (17) |

Total residential construction $\quad \$ \quad 92$ \$ 97 \$ 159 (5) (67)
(1) Excludes total loans of $\$ 57.8$ million, $\$ 70.8$ million, $\$ 63.3$ million, $\$ 68.2$ million and $\$ 75.2$ million as of September 30, 2011, June 30, 2011, March 31, 2011, December 31, 2010 and September 30, 2010, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality (1)

| Non- |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  | forming |  | losed |  | Total |
|  | Loans |  | Properties |  | NPAs |  |
| NPAs BY CATEGORY |  |  |  |  |  |  |
| Commercial (sec.by RE) | \$ | 21,998 | \$ | 8,880 | \$ | 30,878 |
| Commercial construction |  | 11,370 |  | 5,862 |  | 17,232 |
| Commercial \& industrial |  | 53,009 |  | - |  | 53,009 |
| Total commercial |  | 86,377 |  | 14,742 |  | 101,119 |
| Residential construction |  | 34,472 |  | 21,561 |  | 56,033 |
| Residential mortgage |  | 22,671 |  | 7,960 |  | 30,631 |
| Consumer / installment |  | 964 |  | - |  | 964 |
| Total NPAs | \$ | 144,484 | \$ | 44,263 | \$ | 188,747 |
| Balance as a \% of Unpaid |  |  |  |  |  |  |
| Principal |  | $77.8 \%$ |  | 33.4\% |  | 59.3\% |
| NPAs BY MARKET |  |  |  |  |  |  |
| Atlanta MSA | \$ | 13,350 | \$ | 12,971 | \$ | 26,321 |
| Gainesville MSA |  | 5,311 |  | 2,495 |  | 7,806 |
| North Georgia |  | 105,078 |  | 17,467 |  | 122,545 |
| Western North Carolina |  | 13,243 |  | 7,941 |  | 21,184 |
| Coastal Georgia |  | 5,600 |  | 2,354 |  | 7,954 |
| East Tennessee |  | 1,902 |  | 1,035 |  | 2,937 |
| Total NPAs | \$ | 144,484 | \$ | 44,263 | \$ | 188,747 |

NPA ACTIVITY

| Beginning Balance | \$ | 71,065 | \$ | 47,584 | \$ | 118,649 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 103,365 |  | - |  | 103,365 |
| Payments received |  | $(3,995)$ |  | - |  | $(3,995)$ |
| Loan charge-offs |  | $(15,335)$ |  | - |  | $(15,335)$ |
| Foreclosures |  | $(10,616)$ |  | 10,616 |  | - |
| Capitalized costs |  | - |  | 818 |  | 818 |
| Note / property sales |  | - |  | $(13,787)$ |  | $(13,787)$ |
| Loans held for sale |  | - |  | - |  | - |
| Write downs |  | - |  | (1,772) |  | (1,772) |
| Net gains (losses) on sales |  | - |  | 804 |  | 804 |
| Ending Balance | \$ | 144,484 | \$ | 44,263 | \$ | 188,747 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first and second quarters of 2011. A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first and second quarters of 2011.
(4) Annualized.

UNITED COMMUNITY BANKS, INC.

Financial Highlights
Credit Quality (1)
(in thousands)

NPAs BY CATEGORY

Commercial (sec.by RE)
Commercial construction

Commercial \& industrial

Total commercial

Residential construction

Residential mortgage

Consumer / installment

Total NPAs

Balance as a \% of Unpaid Principal

Second Quarter 2011

| Non------------------------------------------- |  |  |
| :---: | :---: | :---: |
| performing |  |  |
| Loans | Properties | NPAs |
| notal |  |  |

\$ 17,764 \$ 6,796 \$ 24,560

2,782
6,764
9,546
1,998 - 1,998

|  |  |  |
| ---: | ---: | ---: |
| 22,544 | 13,560 | 36,104 |
| 22,643 | 24,968 | 47,611 |
| 24,809 | 9,056 | 33,865 |
| 1,069 | - | 1,069 |

\$
71,065
\$ 47,584 \$
118,649



$64.5 \%$
$32.6 \%$
46.3\%

NPAs BY MARKET

Atlanta MSA

Gainesville MSA
\$
14,700 \$
11,239 \$
25,939
$4,505 \quad 3,174 \quad 7,679$

| North Georgia |  | 28,117 |  | 21,278 |  | 49,395 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Western North Carolina |  | 15,153 |  | 8,953 |  | 24,106 |
| Coastal Georgia |  | 5,357 |  | 2,564 |  | 7,921 |
| East Tennessee |  | 3,233 |  | 376 |  | 3,609 |
| Total NPAs | \$ | 71,065 | \$ | 47,584 | \$ | 118,649 |
| NPA ACTIVITY |  |  |  |  |  |  |
| Beginning Balance | \$ | 83,769 | \$ | 54,378 | \$ | 138,147 |
| Loans placed on non-accrual |  | 35,911 |  | - |  | 35,911 |
| Payments received |  | $(7,702)$ |  | - |  | $(7,702)$ |
| Loan charge-offs |  | $(18,888)$ |  | - |  | $(18,888)$ |
| Foreclosures |  | $(22,025)$ |  | 22,025 |  | - |
| Capitalized costs |  | - |  | 20 |  | 20 |
| Note / property sales |  | - |  | $(28,939)$ |  | $(28,939)$ |
| Loans held for sale |  | - |  | - |  | - |
| Write downs |  | - |  | $(3,118)$ |  | $(3,118)$ |
| Net gains (losses) on sales |  | - |  | 3,218 |  | 3,218 |
| Ending Balance | \$ | 71,065 | \$ | 47,584 | \$ | 118,649 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first and second quarters of 2011. A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first and second quarters of 2011.
(4) Annualized.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality (1)

First Quarter 2011 (2)

Non-

| performing | Foreclosed | Total |
| :---: | :---: | :---: |
| Loans | Properties | NPAs |
|  |  |  |

NPAs BY CATEGORY

| Commercial (sec.by RE) | \$ | 20,648 | \$ | 7,886 | \$ | 28,534 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial construction |  | 3,701 |  | 11,568 |  | 15,269 |
| Commercial \& industrial |  | 2,198 |  | - |  | 2,198 |
| Total commercial |  | 26,547 |  | 19,454 |  | 46,001 |
| Residential construction |  | 32,038 |  | 25,807 |  | 57,845 |
| Residential mortgage |  | 23,711 |  | 9,117 |  | 32,828 |
| Consumer / installment |  | 1,473 |  | - |  | 1,473 |


| Total NPAs | \$ | 83,769 | \$ | 54,378 | \$ | 138,147 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as a \% of Unpaid |  |  |  |  |  |  |
| Principal |  | 57.3\% |  | 30.3\% |  | 42.4\% |

NPAs BY MARKET

| Atlanta MSA | \$ | 21,501 | \$ | 16,913 | \$ | 38,414 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA |  | 4,332 |  | 2,157 |  | 6,489 |
| North Georgia |  | 30,214 |  | 23,094 |  | 53,308 |
| Western North Carolina |  | 18,849 |  | 7,802 |  | 26,651 |
| Coastal Georgia |  | 5,847 |  | 3,781 |  | 9,628 |
| East Tennessee |  | 3,026 |  | 631 |  | 3,657 |
| Total NPAs | \$ | 83,769 | \$ | 54,378 | \$ | 138,147 |

NPA ACTIVITY

| Beginning Balance | \$ | 179,094 | \$ | 142,208 | \$ | 321,302 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 54,730 |  | - |  | 54,730 |
| Payments received |  | $(3,550)$ |  | - |  | $(3,550)$ |
| Loan charge-offs |  | $(43,969)$ |  | - |  | $(43,969)$ |
| Foreclosures |  | $(17,052)$ |  | 17,052 |  | - |
| Capitalized costs |  | - |  | 270 |  | 270 |
| Note / property sales |  | $(11,400)$ |  | $(44,547)$ |  | $(55,947)$ |
| Loans held for sale |  | (74,084) |  | - |  | (74,084) |
| Write downs |  | - |  | $(48,585)$ |  | $(48,585)$ |
| Net gains (losses) on sales |  | - |  | $(12,020)$ |  | $(12,020)$ |
| Ending Balance | \$ | 83,769 | \$ | 54,378 | \$ | 138,147 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first and second quarters of 2011 . A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first and second quarters of 2011.
(4) Annualized.

UNITED COMMUNITY BANKS, INC.

Financial Highlights
Credit Quality(1)

| Third Quarter | Second Quarter | First Quarter |
| :---: | :---: | :---: |
| 2011 | $2011(3)$ | $2011(3)$ |


|  | Net |  | Net |  | Net |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Charge- |  | Charge- |  | Charge- |
| Net | Offs to | Net | Offs to | Net | Offs to |
| Charge- | Average | Charge- | Average | Charge- | Average |
| Offs | Loans (4) | Offs | oans (4) | Offs | oans (4) |

NET CHARGE-OFFS BY CATEGORY

Commercial (sec.by
RE)
\$ 2,192
$.50 \%$ \$ 3,259
$.76 \%$ 48,607
11.07\%

Commercial

| construction | 1,625 | 3.54 |  | 869 | 1.70 | 49,715 | 76.95 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial \& |  |  |  |  |  |  |  |
| industrial | 420 | . 39 |  | 523 | . 49 | 4,040 | 3.64 |
| Total commercial | 4,237 | . 71 |  | 4,651 | . 79 | 102,362 | 16.66 |
| Residential |  |  |  |  |  |  |  |
| construction | 6,381 | 5.19 |  | 6,629 | 5.04 | 92,138 | 58.20 |
| Residential mortgage | 6,110 | 2.09 |  | 4,589 | 1.55 | 36,383 | 11.62 |
| Consumer / |  |  |  |  |  |  |  |
| installment | 818 | 2.75 |  | 614 | 2.04 | 691 | 2.16 |
| Total | \$17,546 | 1.68 | \$ | 16,483 | 1.58 | \$231,574 | 20.71 |

NET CHARGE-OFFS BY

MARKET

| Atlanta MSA | $\$ 2,813$ | $.94 \%$ | 2,920 | $.99 \%$ | $\$ 56,489$ | $17.86 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA | 1,804 | 2.64 | 2,318 | 3.36 | 8,616 | 11.93 |
| North Georgia | 8,124 | 2.16 | 6,575 | 1.72 | 123,305 | 29.66 |

Western North

| Carolina | 3,608 | 2.31 | 3,522 | 2.21 | 26,447 | 15.61 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Coastal Georgia | 709 | .88 | 815 | 1.02 | 12,003 | 14.80 |
| East Tennessee | 488 | .78 | 333 | .54 | 4,714 | 7.47 |
|  |  |  |  |  |  |  |
| Total | $\$ 17,546$ | 1.68 | $\$ 16,483$ | 1.58 | $\$ 231,574$ | 20.71 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first and second quarters of 2011 . A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first and second quarters of 2011.
(4) Annualized.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Net Charge-Off Summary(1)

Second Quarter 2011

| Problem |  |
| :---: | :---: |
| Asset |  |
| Disposition |  |
| Other | Plan |

BY CATEGORY

| Commercial (sec. by RE) | \$ | 4,972 | \$ | $(1,713)$ | \$ | 3,259 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial construction |  | 2,201 |  | $(1,332)$ |  | 869 |
| Commercial \& industrial |  | 639 |  | (116) |  | 523 |
| Total commercial |  | 7,812 |  | $(3,161)$ |  | 4,651 |
| Residential construction |  | 9,471 |  | $(2,842)$ |  | 6,629 |
| Residential mortgage |  | 5,844 |  | $(1,255)$ |  | 4,589 |
| Consumer / installment |  | 625 |  | (11) |  | 614 |
| Total | \$ | 23,752 | \$ | $(7,269)$ | \$ | 16,483 |

## BY MARKET

Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee

Total

| 4,875 \$ | $(1,955)$ | 2,920 |
| ---: | ---: | ---: |
| 2,576 | $(258)$ | 2,318 |
| 10,360 | $(3,785)$ | 6,575 |
| 4,263 | $(741)$ | 3,522 |
| 1,206 | $(391)$ | 335 |


$\$ \quad 23,752 \$ \quad(7,269) \$ 16,483$

(1) This schedule presents net charge-offs by loan type and geographic market separated between those charge offs related to United's first quarter 2011 Problem Asset Disposition Plan including losses on loans sold in the bulk loan sale transaction that closed on April 18, 2011 and all other charge-offs. The charge-offs on the bulk loan sale recognized in the first quarter were estimated based on indicative bids from prospective
buyers. Actual losses were less than estimated resulting in an adjustment to the loss in the second quarter.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Net Charge-Off Summary (1)

First Quarter 2011

| Problem Asset |  |
| :---: | :---: |
| Disposition |  |
| Other | Plan |

BY CATEGORY
Commercial (sec. by RE)
Commercial construction

Commercial \& industrial

Total commercial

Residential construction

Residential mortgage
Consumer / installment

| \$ 2,842 \$ | 45,765 | 48,607 |
| ---: | ---: | ---: | ---: |
| 1,146 | 48,569 | 49,715 |
| 513 | 3,527 | 4,040 |
| 4,501 | 97,861 | 102,362 |
| 10,643 | 81,495 | 92,138 |
| 4,989 | 31,394 | 36,383 |
| 383 | 308 | 691 |

Total

BY MARKET

| Gainesville MSA |  | 954 |  | 7,662 |  | 8,616 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North Georgia |  | 8,544 |  | 114,761 |  | 123,305 |
| Western North Carolina |  | 6,749 |  | 19,698 |  | 26,447 |
| Coastal Georgia |  | 341 |  | 11,662 |  | 12,003 |
| East Tennessee |  | 632 |  | 4,082 |  | 4,714 |
| Total | \$ | 20,516 | \$ | 211,058 | \$ | 231,574 |

(1) This schedule presents net charge-offs by loan type and geographic market separated between those charge offs related to United's first quarter 2011 Problem Asset Disposition Plan including losses on loans sold in the bulk loan sale transaction that closed on April 18, 2011 and all other charge-offs. The charge-offs on the bulk loan sale recognized in the first quarter were estimated based on indicative bids from prospective buyers. Actual losses were less than estimated resulting in an adjustment to the loss in the second quarter.

UNITED COMMUNITY BANKS, INC.

Financial Highlights
Net Charge-Off Summary (1)

First Six Months 2011
$\qquad$

Problem Asset

Disposition
(in thousands)
Other
Plan
Total

BY CATEGORY

| Commercial (sec. by RE) | \$ | 7,814 | \$ | 44,052 | \$ | 51,866 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial construction |  | 3,347 |  | 47,237 |  | 50,584 |
| Commercial \& industrial |  | 1,152 |  | 3,411 |  | 4,563 |
| Total commercial |  | 12,313 |  | 94,700 |  | 107,013 |
| Residential construction |  | 20,114 |  | 78,653 |  | 98,767 |
| Residential mortgage |  | 10,833 |  | 30,139 |  | 40,972 |
| Consumer / installment |  | 1,008 |  | 297 |  | 1,305 |
| Total | \$ | 44,268 | \$ | 203,789 | \$ | 248,057 |

BY MARKET

| Atlanta MSA | \$ | 8,171 \$ | 51,238 |
| :--- | :---: | :---: | :---: |

(1) This schedule presents net charge-offs by loan type and geographic market separated between those charge offs related to United's first quarter 2011 Problem Asset Disposition Plan including losses on loans sold in the bulk loan sale transaction that closed on April 18, 2011 and all other charge-offs. The charge-offs on the bulk loan sale recognized in the

```
first quarter were estimated based on indicative bids from prospective
buyers. Actual losses were less than estimated resulting in an adjustment
to the loss in the second quarter.
```

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Operations (Unaudited)
(in thousands, except per share data)
Three Months Ended
September 30,
2011
2010
Interest revenue:
Loans, including fees
\$ 59,294 \$

Investment securities, including tax exempt of \$244, \$279, \$754 and \$886

Federal funds sold, commercial paper and deposits in banks

Total interest revenue

Interest expense:

Deposits: NOW

Time

Total deposit interest expense
Federal funds purchased, repurchase agreements and other short-term borrowings

Federal Home Loan Bank advances

Long-term debt

Total interest expense

Net interest revenue Provision for loan losses

Net interest revenue after provision for loan losses

Fee revenue:
Service charges and fees
Mortgage loan and other related fees
Brokerage fees

Securities gains, net

Loss from prepayment of debt
Other

Total fee revenue

Total revenue

9,086
$\qquad$

11,098

1,081

441

2,642
----------

15,262
-_--_-----

58,861
36,000
_-_-_-_-_-

22,861
$\qquad$ ---------- ----------

7,534 7,648
1,148 2,071
836
731

2,491
$(2,233)$
2,153
$\qquad$

11,498


34,359
$\qquad$

21,864

| Salaries and employee benefits | 25,262 | 24,891 |
| :---: | :---: | :---: |
| Communications and equipment | 3,284 | 3,620 |
| Occupancy | 3,794 | 3,720 |
| Advertising and public relations | 1,052 | 1,128 |
| Postage, printing and supplies | 1,036 | 1,019 |
| Professional fees | 2,051 | 2,117 |
| Foreclosed property | 2,813 | 19,752 |
| FDIC assessments and other regulatory charges | 2,603 | 3,256 |
| Amortization of intangibles | 748 | 793 |
| Other | 3,877 | 4,610 |
| Goodwill impairment | - | 210,590 |
| Loss on sale of nonperforming assets | - | - |
| Total operating expenses | 46,520 | 275,496 |
| Loss from continuing operations before income taxes | $(12,161)$ | $(253,632)$ |
| Income tax benefit | $(5,959)$ | $(17,217)$ |
| Net loss from continuing operations | $(6,202)$ | $(236,415)$ |
| Loss from discontinued operations, net of income |  |  |
| taxes | - | - |
| Gain from sale of subsidiary, net of income taxes and selling costs | - | - |
| Net loss | $(6,202)$ | $(236,415)$ |
| Preferred stock dividends and discount accretion | 3,019 | 2,581 |
| Net loss available to common shareholders | \$ (9,221) | \$ $(238,996)$ |

Basic

Loss from continuing operations per common share -
Diluted
Loss per common share - Basic
Loss per common share - Diluted
Weighted average common shares outstanding - Basic
Weighted average common shares outstanding - Diluted
\$
(.16) \$ (12.62)

| $(.16)$ | $(12.62)$ |
| ---: | ---: |
| $(.16)$ | $(12.62)$ |
| $(.16)$ | $(12.62)$ |
| 57,599 | 18,936 |
| 57,599 | 18,936 |

57,599
18,936

UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Operations (Unaudited)
(in thousands, except per share data)

Interest revenue:

Loans, including fees

Investment securities, including tax exempt of \$244, \$279, \$754 and \$886

Federal funds sold, commercial paper and deposits in banks
\$ 181,359 \$ 211,245

42,964 46,743
$1,832 \quad 2,416$ -_-_-_-_-_- -_-_-_-_-_-_

226,155 260,404 ----------- ----------

NOW

Money market

Savings

Time

Total deposit interest expense
Federal funds purchased, repurchase agreements and other short-term borrowings

Federal Home Loan Bank advances
Long-term debt

Total interest expense

Net interest revenue
Provision for loan losses

Net interest revenue after provision for loan losses

3,191
4,656 193

31,813
-----------

39,853

3,197
1, 601
8,169
-----------

52,820
-----------
173,335
237,000
-_-_-_-_-_-
$(63,665)$
$(5,584)$
$\qquad$ _-_-_-_-_-_

Fee revenue:

## Service charges and fees

Mortgage loan and other related fees
Brokerage fees
Securities gains, net
Loss from prepayment of debt

Other

Total fee revenue

21,862
23,088
3,594 5,151
$2,204 \quad 1,884$
$838 \quad 2,552$
(791) $(2,233)$

9,534 5,664
----------- ----------

37,241
36,106
Operating expenses:
Salaries and employee benefits
Communications and equipment
Occupancy
Advertising and public relations
Postage, printing and supplies
Professional fees
Foreclosed property
FDIC assessments and other regulatory charges
Amortization of intangibles
Other
Goodwill impairment
Loss on sale of nonperforming assets
Total operating expenses
Loss from continuing operations before income
taxes
Income tax benefit
Net loss from continuing operations
Loss from discontinued operations, net of income
taxes
Gain from sale of subsidiary, net of income taxes
and selling costs
Net loss
Preferred stock dividends and discount accretion
76,622 72,841
$10,006 \quad 10,404$
$11,673 \quad 11,370$
3,347 3,523
3,239 3,009

7,731 6,238
69,603 45,105
$11,660 \quad 10,448$
$2,270 \quad 2,389$

14,368 12,707
210,590
45,349
----------- ----------

210,519
433,973

$(236,943) \quad(403,451)$
$(95,872) \quad(73,046)$
----------- ------_--
$(141,071) \quad(330,405)$
(101)

1,266
$\qquad$
$(141,071) \quad(329,240)$

8,813
7,730

| Basic | \$ | (4.41) | \$ | (17.89) |
| :---: | :---: | :---: | :---: | :---: |
| Loss from continuing operations per common share - |  |  |  |  |
| Diluted |  | (4.41) |  | (17.89) |
| Loss per common share - Basic |  | (4.41) |  | (17.82) |
| Loss per common share - Diluted |  | (4.41) |  | (17.82) |
| Weighted average common shares outstanding - Basic |  | 33,973 |  | 18,905 |
| Weighted average common shares outstanding - Diluted |  | 33,973 |  | 18,905 |

UNITED COMMUNITY BANKS, INC.

```
Consolidated Balance Sheet
```

(in thousands, except share and September 30, December 31, September 30,
per share data) 2011
$\qquad$
(unaudited)
(audited)
(unaudited)
ASSETS

| Cash and due from banks | \$ | 57,780 | \$ | 95,994 | \$ | 104,033 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing deposits in |  |  |  |  |  |  |
| banks |  | 241,440 |  | 111,901 |  | 64,408 |
| Federal funds sold, commercial |  |  |  |  |  |  |
| paper and short-term |  |  |  |  |  |  |
| investments |  | - |  | 441,562 |  | 108,579 |

441,562
108,579

| Cash and cash equivalents | 299,220 | 649,457 | 277,020 |
| :---: | :---: | :---: | :---: |
| Securities available for sale | 1,769,083 | 1,224,417 | 1,053,518 |
| Securities held to maturity |  |  |  |
| (fair value \$369,020, \$267,988 |  |  |  |
| and $\$ 263,012)$ | 353,739 | 265,807 | 256,694 |
| Mortgage loans held for sale | 22,050 | 35,908 | 20,630 |
| Loans, net of unearned income | 4,109,875 | 4,604,126 | 4,759,504 |
| Less allowance for loan lossesLoans, net | 146,092 | 174,695 | 174,613 |
|  | 3,963,783 | 4,429,431 | 4,584,891 |
| Assets covered by loss sharing |  |  |  |
| agreements with the FDIC | 83,623 | 131,887 | 144,581 |
| Premises and equipment, net | 176,839 | 178,239 | 178,842 |
| Accrued interest receivable | 19,744 | 24,299 | 24,672 |
| Goodwill and other intangible |  |  |  |
| assets | 9,175 | 11,446 | 12,217 |
| Foreclosed property | 44,263 | 142,208 | 129,964 |
| Net deferred tax asset | 264,275 | 166,937 | 146,831 |
| Other assets | 153,329 | 183,160 | 183,189 |
| Total assets | 7,159,123 | 7,443,196 | 7,013,049 |

Liabilities:

Deposits:

Demand

NOW

Money market

Savings

| 966,452 | $\$$ | 793,414 | $\$$ | 783,251 |
| ---: | ---: | ---: | ---: | ---: |
| $1,299,512$ | $1,424,781$ | $1,338,371$ |  |  |
| $1,030,370$ | 891,252 | 804,644 |  |  |
| 200,231 | 183,894 | 186,617 |  |  |

Time:

Less than $\$ 100,000 \quad 1,393,559$
Greater than $\$ 100,000$
Brokered

Total deposits

Federal funds purchased, repurchase agreements, and other short-term borrowings

Federal Home Loan Bank advances

Long-term debt

Unsettled securities purchases
Accrued expenses and other
liabilities

Total liabilities

Shareholders' equity:
Preferred stock, \$1 par value; 10,000,000 shares authorized;

Series A; \$10 stated value;
21,700 shares issued and outstanding

Series B; \$1,000 stated value; 180,000 shares issued and outstanding Series D; \$1,000 stated value; 16,613 shares issued and outstanding 176,739

175,711 16,613

175,378

Common stock, \$1 par value;
$100,000,000$ shares
authorized; 41,595,692,


UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended September 30,

2011

| Average |  | Avg. |
| :---: | :---: | :---: |
| Balance | Interest | Rate |

Interest-earning assets:

Loans, net of unearned income (1) (2)

Taxable securities (3)

Tax-exempt securities (1) (3)

Federal funds sold and other interestearning assets

Total interest-earning assets

Non-interest-earning assets:

Allowance for loan losses

Cash and due from banks

Premises and equipment

Other assets (3)

Total assets

Liabilities and Shareholders' Equity:

Interest-bearing liabilities: Interest-bearing deposits:

NOW

Money market

Savings

Time less than $\$ 100,000$

Time greater than $\$ 100,000$

Brokered
$\$ 4,193,951$
59,394 $2,125,154$

24,675

286,194
------------
$6,629,974$
74,543
----------- $\qquad$
$(128,654)$

53,500

177,798

528,461
-------_----
\$ 7,261,079
$==========$
\$ 1,258,929
831
$1,024,559$

199,793
$1,448,024$
4,539

3,456

1,091
_-_-_-_-_-
$5,132,592$
11,098
5.62\%
2.70
6.47
.60

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 37.9$ million in 2011 and $\$ 45.4$ million in 2010 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended September 30,
(dollars in thousands, taxable equivalent)

| Average |  | Avg . |
| :---: | :---: | :---: |
| Balance | Interest | Rate |

Assets:

Interest-earning assets:

Loans, net of unearned income (1) (2) \$ 4,896,471 \$ 68,540 5.55

Taxable securities (3)

Tax-exempt securities (1) (3)

| $\$ 4,896,471$ | $\$$ | 68,540 | $5.55 \%$ |
| ---: | ---: | ---: | ---: |
| $1,384,682$ | 14,431 | 4.17 |  |
| 26,481 | 459 | 6.93 |  |

Federal funds sold and other interest-

Total interest-earning assets

Non-interest-earning assets: Allowance for loan losses Cash and due from banks Premises and equipment Other assets (3)

$$
6,675,742
$$

84,360
$\qquad$
$(194,300)$

107,825

179,839

752,780
------------

Total assets
$\$ 7,521,886$
$==========$
$\$ 1,318,779$
1,705
.51

781,903
186,123
$1,541,772$
$1,065,789$

573,606
-----------

5,467,972
19,817
-----------
----

Federal funds purchased and other borrowings

Federal Home Loan Bank advances Long-term debt

104,370
1,068

80,220
796

150,119
2,665
4.06
3.94
7.04

```
Total borrowed funds
```

334,709
4,529
5.37

Total interest-bearing liabilities

Non-interest-bearing liabilities:
Non-interest-bearing deposits
789,231

Other liabilities
74,482

Total liabilities
6,666,394
Shareholders' equity
855,492

Total liabilities and shareholders' equity
$\$ 7,521,886$

Net interest revenuea
\$ 60,014
$========$

Net interest-rate spread
$3.36 \%$
$=====$
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for
sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 37.9$ million in 2011 and $\$ 45.4$ million in 2010 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis

For the Nine Months Ended September 30,
(dollars in thousands, taxable equivalent)

| Average |  | Avg. |
| :---: | :---: | :---: |
| Balance | Interest | Rate |

Assets:

Interest-earning assets:

Loans, net of unearned income (1) (2)

Taxable securities (3)

Tax-exempt securities (1) (3)
Federal funds sold and other interestearning assets
\$ 4,351,524 \$ 181,422
5.57\%
$1,926,365$
42,210
2.92

25,178
1,234
6.53

514,392 2,573
.67

Total interest-earning assets
$6,817,459$
227,439
4.46

Non-interest-earning assets:

| Allowance for loan losses | $(145,689)$ |
| :--- | :---: |
| Cash and due from banks | 102,251 |
| Premises and equipment | 178,694 |
| Other assets (3) | 539,177 |

Total assets
\$ 7,491,892
$\$ 1,313,752$

977,863
194,433
1,509,753
973,335
475,687

$5,444,823$
$\qquad$

102,711

49,442
146,221
---------_-_

298,374
_-_-_-_-_-_-

5,743,197
52,820
Non-interest-bearing liabilities:
Non-interest-bearing deposits 884,417
Other liabilities
69,131

Total liabilities
Shareholders' equity

6,696,745 795,147

Total liabilities and shareholders'

$$
\text { equity } \quad \$ 7,491,892
$$

$=========$
$\$ \quad 174,619$
$=========$

Net interest-rate spread
$=====$
$3.42 \%$
$=====$
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 32.4$ million in 2011 and $\$ 44.1$ million in 2010 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Nine Months Ended September 30,

|  | 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average |  |  | Avg . |
| (dollars in thousands, taxable equivalent) |  | Balance |  | Interest | Rate |
| Assets: |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |
| Loans, net of unearned income (1) (2) | \$ | 5,025,739 | \$ | 211,399 | $5.62 \%$ |
| Taxable securities (3) |  | 1,458,120 |  | 45,857 | 4.19 |
| Tax-exempt securities (1) (3) |  | 28,470 |  | 1,450 | 6.79 |
| Federal funds sold and other interest- |  |  |  |  |  |
| earning assets |  | 357,881 |  | 3,202 | 1.19 |
| Total interest-earning assets |  | 6,870,210 |  | 261,908 | 5.09 |
| Non-interest-earning assets: |  |  |  |  |  |
| Allowance for loan losses |  | $(191,888)$ |  |  |  |
| Cash and due from banks |  | 104,446 |  |  |  |
| Premises and equipment |  | 180,936 |  |  |  |
| Other assets (3) |  | 758,903 |  |  |  |
| Total assets | \$ | 7,722,607 |  |  |  |

Liabilities and Shareholders' Equity:

Interest-bearing liabilities:

Interest-bearing deposits:

NOW

Money market

Savings

Time less than $\$ 100,000$

Time greater than $\$ 100,000$

Brokered

Total interest-bearing deposits

Federal funds purchased and other borrowings

Federal Home Loan Bank advances Long-term debt

Total borrowed funds

Total interest-bearing liabilities

Non-interest-bearing liabilities:

Non-interest-bearing deposits

Other liabilities

Total liabilities

Shareholders' equity
$\$ 1,335,034$
750,685

184,420
$1,612,691$
$1,110,195$

650,588
------------
$5,643,613$
-----------

103,697

100,727

150,098
$\qquad$

354,522
--------_-_-

5,998,135
78,988
----------

755,845

64,622
-----------
$6,818,602$ 904,005

Total liabilities and shareholders'
equity \$ 7,722,607

Net interest revenue
\$ 182,920

Net interest-rate spread
$3.33 \%$
$=====$

Net interest margin (4)
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 32.4$ million in 2011 and $\$ 44.1$ million in 2010 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

For more information:

Rex S. Schuette

Chief Financial Officer
(706) 781-2266

Source: United Community Banks, Inc.
News Provided by Acquire Media

