## For Immediate Release

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## UNITED COMMUNITY BANKS, INC. REPORTS NET OPERATING LOSS FOR SECOND QUARTER 2009

- Provision for loan losses of $\$ 60$ million exceeded charge-offs by $\$ 1.7$ million
- Allowance-to-loans ratio of 2.64 percent, up from 2.56 percent last quarter
- Further margin improvement of 20 basis points this quarter to 3.28 percent
- Acquisition of Southern Community Bank added $\$ 230$ million of covered assets and $\$ 200$ million of customer deposits with a gain on acquisition of $\$ 11.4$ million
- Capital levels remain strong

BLAIRSVILLE, GA - July 24, 2009 - United Community Banks, Inc. (NASDAQ: UCBI) today reported a net operating loss of $\$ 23.1$ million, or 53 cents per diluted share, for the second quarter of 2009. The net operating loss reflects elevated credit costs, including $\$ 60$ million provision for loan losses. Net operating loss does not reflect an acquisition gain of $\$ 11.4$ million related to the purchase of Southern Community Bank from the FDIC, which is considered a nonrecurring item and excluded from operating earnings. Including this non-recurring gain the net loss for the quarter was $\$ 16.0$ million, or 38 cents per diluted share.

United's net operating loss for the first six months of 2009 was $\$ 55.0$ million, or $\$ 1.24$ per diluted share. The net operating loss for the first six months does not reflect a $\$ 70$ million noncash charge for impairment of goodwill and $\$ 2.9$ million in severance costs relating to a reduction in work force that were incurred during the first quarter and the $\$ 11.4$ million gain on acquisition in the second quarter, all of which are considered non-recurring items and are
therefore excluded from operating earnings. Including these non-recurring items the net loss for the first six months was of 2009 \$119.8 million, or $\$ 2.57$ per diluted share.
"We continued our strategy of aggressively disposing of problem credits," stated Jimmy Tallent, president and chief executive officer. "At the same time, we are sharply focused on building core earnings through stronger customer relationships and core deposits."
"As part of that strategy, we acquired Southern Community Bank in an FDIC assisted transaction which will allow us to deepen our market share in the south side of metro Atlanta," added Tallent. "Southern Community Bank brings $\$ 208$ million in customer deposits, along with 60 experienced employees in five offices. The acquisition of Southern Community Bank and its locations provided a good fit into the existing United market. Four of the new offices fill a gap in the south side of the Atlanta market. The other office will be closed and then we will merge one of our existing offices into their superior location in the same market. Further, through our discounted bid and the loss share agreement, we have substantially eliminated all credit related exposure associated with the transaction. So, we have classified Southern's loans, foreclosed properties and FDIC receivable into one category and line on the balance sheet - 'covered assets.' These covered assets are excluded from all credit quality disclosures and ratios. In addition, the transaction provided United with capital through the after-tax gain of $\$ 7.1$ million."

Total loans were $\$ 5.5$ billion at quarter-end, down $\$ 120$ million from last quarter and $\$ 420$ million from a year ago, reflecting the company's continued efforts to reduce exposure to the residential construction market. At June 30, 2009, residential construction loans were \$1.3 billion, or 24 percent of total loans, a decrease of $\$ 430$ million from a year ago and $\$ 115$ million from the first quarter of 2009.

Taxable equivalent net interest revenue of $\$ 60.9$ million reflected an increase of $\$ 3.5$ million from last quarter and a decrease of $\$ 871$ thousand from a year ago. The taxable equivalent net interest margin was 3.28 percent compared with 3.08 percent for the first quarter of 2009 and 3.32 percent for the second quarter of 2008.
"The improvement in our net interest margin this quarter reflects a continuation of the program we began in the latter part of 2008 to improve loan and deposit pricing," stated Tallent. "We maintained our loan pricing and credit spreads, decreased deposit interest rates and, with sustained liquidity, we were able to let higher-cost time deposits and brokered deposits run off. We will continue to actively pursue these strategies to improve our margin in 2009, while balancing liquidity needs with our goal of maximizing pre-tax, pre-provision core earnings."
"Excluding public funds and the acquisition, core deposits increased $\$ 129$ million this quarter, or 12 percent on an annualized basis, reflective of the United Express program for customer referrals and cross selling," stated Tallent. "We added 13,884 new services this quarter and opened 6,575 net new deposit accounts year-to-date."

The second quarter provision for loan losses was $\$ 60$ million, compared with $\$ 65$ million for the first quarter of 2009. Net charge-offs for the second quarter were $\$ 58.3$ million compared with $\$ 43.3$ million for the first quarter of 2009. At quarter-end, non-performing assets totaled $\$ 392.6$ million compared with $\$ 334.5$ million at March 31, 2009. The ratio of non-performing assets to total assets at the end of the second and first quarters was 4.67 percent and 4.11 percent, respectively. The allowance for loan losses to total loans was 2.64 percent and 2.56 percent, respectively.
"Credit quality continues to be a primary area of focus for us, particularly within the Atlanta residential construction portfolio," Tallent said. "While we have seen some problem credits in other loan categories and markets, our principal challenge remains in the residential construction portfolio. We have seen a rise in all categories of non-performing assets, but the inflow is still driven by the continued weakness in the housing and construction markets. We will continue to aggressively work through our problem credits and pursue the best economic outcome for our company in each instance."

Operating fee revenue of $\$ 13.1$ million was up $\$ 204$ thousand from last quarter and down $\$ 2.1$ million from a year ago, excluding the $\$ 11.4$ million gain from the acquisition of Southern Community Bank. Service charges and fees on deposit accounts of $\$ 7.6$ million reflected a $\$ 400$
thousand decrease from a year ago due to lower activity and fewer transaction charges. Consulting fees were down $\$ 507$ thousand from last year due to weakness in the market. However, consulting fees increased $\$ 724$ thousand from the first quarter, reflecting a shift back to non-United projects. Mortgage loan fees of $\$ 2.8$ million were up $\$ 623$ thousand from a year ago due to a high level of refinancing activity.

Operating expenses for the second quarter of 2009 were $\$ 55.3$ million reflecting a $\$ 5.6$ million increase from last year. The increase was primarily due to higher foreclosed property costs of $\$ 2.9$ million and an increase in FDIC insurance premiums of $\$ 5.5$ million, including a $\$ 3.7$ million special assessment. Salaries and employee benefit costs of $\$ 28.1$ million decreased $\$ 695$ thousand from a year ago. The decrease from last year and linked quarter was primarily due to the reduction in work force, down 165 staff year-to-date and offset partially by higher mortgage commissions and incentive program costs and the 60 staff added by the acquisition. Other expenses of $\$ 1.2$ million decreased $\$ 2.2$ million from last year due to the $\$ 2.0$ million expense recovery related to the decision to reverse the surrender of bank owned life insurance policies in the second quarter.

The effective tax rate for the second quarter of 2009 was 47.5 percent, compared to 35.5 percent for the second quarter of 2008. The tax rate was higher this quarter reflective of a $\$ 2.9$ million tax adjustment recorded in the second quarter due to reversing the surrender of bank owned life insurance policies. The projected effective tax rate for the balance of 2009 is 38 percent.

At June 30, 2009, the company's regulatory capital ratios were as follows: Tier I Risk-Based Capital of 10.6 percent; Leverage of 7.8 percent; and, Total Risk-Based of 13.3 percent. Also, the average tangible equity to assets ratio was 8.0 percent, the average tangible common equity to assets ratio was 5.8 percent and the tangible common equity to risk weighted assets was 7.5 percent.
"Today, based on our stress models of the loan portfolio and ranges of losses through 2010, we believe our capital position is sound," stated Tallent. "Assuming we incur these losses, our models still indicate all regulatory capital ratios will remain above well capitalized levels. But if
the credit cycle lengthens, if the economy worsens beyond what our models have assumed, or if there would be compelling reasons to offensively add additional capital, we clearly will do what is best for the long-term success of the company. Our absolute goal is financial soundness balanced with creating and retaining shareholder value."

## Conference Call

United Community Banks will hold a conference call today, Friday, July 24, 2009, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (866) 431-5320 and use the password 'UCBI.' The conference call also will be webcast and can be accessed by selecting ‘Calendar of Events’ within the Investor Relations section of the company's website at www.ucbi.com. The Investor Presentation for Second Quarter 2009 can be accessed on the website by selecting 'Presentations' within the Investor Relations section.

## About United Community Banks, Inc.

Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 8.4$ billion and operates 27 community banks with 110 banking offices located throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24-hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of
risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "ForwardLooking Statements" on page 3 of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission.

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| (in thousands, except per share <br> data; taxable equivalent) | 2009 |  |  |  | 2008 |  |  |  |  |  | Second <br> Quarter <br> 2009-2008 <br> Change | For the Six <br> Months Ended |  |  |  | $\begin{gathered} \text { YTD } \\ \text { 2009-2008 } \\ \text { Change } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  |  |  |  |  |  |  |
|  |  |  | 2009 | 2008 |  |  |  |  |  |  |  |  |  |  |  |
| INCOME SUMMARY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest revenue | \$ | 102,737 |  |  | \$ | 103,562 | \$ | 108,434 | \$ | 112,510 | \$ | 116,984 |  | \$ | 206,299 | \$ | 246,025 |  |
| Interest expense |  | 41,855 |  | 46,150 |  |  |  | 56,561 |  | 53,719 |  | 55,231 |  |  | 88,005 |  | 117,985 |  |
| Net interest revenue |  | 60,882 |  | 57,412 |  | 51,873 |  | 58,791 |  | 61,753 | (1) \% |  | 118,294 |  | 128,040 | (8) \% |
| Provision for loan losses |  | 60,000 |  | 65,000 |  | 85,000 |  | 76,000 |  | 15,500 |  |  | 125,000 |  | 23,000 |  |
| Operating fee revenue ${ }^{(1)}$ |  | 13,050 |  | 12,846 |  | 10,718 |  | 13,121 |  | 15,105 | (14) |  | 25,896 |  | 29,302 | (12) |
| Total operating revenue |  | 13,932 |  | 5,258 |  | $(22,409)$ |  | $(4,088)$ |  | 61,358 | NM |  | 19,190 |  | 134,342 | NM |
| Operating expenses ${ }^{(2)}$ |  | 55,348 |  | 52,569 |  | 52,439 |  | 56,970 |  | 49,761 | 11 |  | 107,917 |  | 97,290 | 11 |
| Operating (loss) income before taxes |  | $(41,416)$ |  | $(47,311)$ |  | $(74,848)$ |  | $(61,058)$ |  | 11,597 | NM |  | $(88,727)$ |  | 37,052 | NM |
| Income tax (benefit) expense |  | $(18,353)$ |  | $(15,335)$ |  | $(28,101)$ |  | $(21,184)$ |  | 4,504 |  |  | $(33,688)$ |  | 13,881 |  |
| Net operating (loss) income ${ }^{(1)(2)}$ |  | $(23,063)$ |  | $(31,976)$ |  | $(46,747)$ |  | $(39,874)$ |  | 7,093 | NM |  | $(55,039)$ |  | 23,171 | NM |
| Gain from acquisition, net of tax benefit |  | 7,062 |  | - |  | - |  | - |  | - |  |  | 7,062 |  | - |  |
| Noncash goodwill impairment charge |  | - |  | $(70,000)$ |  | - |  | - |  | - |  |  | $(70,000)$ |  | - |  |
| Severance costs, net of tax benefit |  | - |  | $(1,797)$ |  | - |  | - |  | - |  |  | $(1,797)$ |  | - |  |
| Net (loss) income |  | $(16,001)$ |  | $(103,773)$ |  | $(46,747)$ |  | $(39,874)$ |  | 7,093 | NM |  | $(119,774)$ |  | 23,171 | NM |
| Preferred dividends and discount accretion |  | 2,559 |  | 2,554 |  | 712 |  | 4 |  | 4 |  |  | 5,113 |  | 8 |  |
| Net (loss) income available to common shareholders | \$ | $(18,560)$ | \$ | $(106,327)$ | \$ | $(47,459)$ | \$ | $(39,878)$ | \$ | 7,089 | NM | \$ | $(124,887)$ | \$ | 23,163 | NM |

## PERFORMANCE MEASURES

Per common share:
Diluted operating (loss) earnings ${ }^{(1)(2)}$
Diluted (loss) earnings
Diluted (loss) earnings
Cash dividends declared

Stock dividends declared ${ }^{(6)}$
Book value
Tangible book value ${ }^{(4)}$

Key performance ratios:
Return on equity ${ }^{(3)(5)}$
Return on assets ${ }^{(5)}$
Net interest margin ${ }^{(5)}$
Operating efficiency ratio ${ }^{(1)(2)(4)}$
Equity to assets
Tangible equity to assets ${ }^{(4)}$
Tangible common equity to assets ${ }^{(4)}$
Tangible common equity to risk-weighted assets ${ }^{(4)}$

## ASSET QUALITY *

Non-performing loans (NPLs)
Foreclosed properties
Total non-performing assets (NPAs)
Allowance for loan losses
Net charge-offs
Allowance for loan losses to loans
Net charge-offs to average loans ${ }^{(5)}$
NPAs to loans and foreclosed properties
NPAs to total assets

## AVERAGE BALANCES

Loans
Investment securities
Earning assets
Total assets
Deposits
Shareholders' equity
Common shares - basic
Common shares - diluted

AT PERIOD END
Loans
Investment securities
Total assets
Deposits
Shareholders' equity
Common shares outstanding


 Number of new shares issued for shares currently held. NM - Not meaningful.

* Excludes covered loans and covered NPAs

UNITED COMMUNITY BANKS, INC.
Operating Earnings to GAAP Earnings Reconciliation
Selected Financial Information


## Financial Highlights

## Loan Portfolio Composition at Period-End

| (in millions) | 2009 |  |  |  | 2008 |  |  |  |  |  | Linked <br> Quarter <br> Change ${ }^{(2)}$ <br> Actual | Year over Year Change Actual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter ${ }^{(1)}$ |  | First Quarter |  | Fourth Quarter |  | Third <br> Quarter |  | Second <br> Quarter |  |  |  |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 1,797 | \$ | 1,779 | \$ | 1,627 | \$ | 1,604 | \$ | 1,584 | 4 \% | 13 \% |
| Commercial construction |  | 379 |  | 377 |  | 500 |  | 509 |  | 522 | 2 | (27) |
| Commercial \& industrial |  | 399 |  | 387 |  | 410 |  | 425 |  | 417 | 12 | (4) |
| Total commercial |  | 2,575 |  | 2,543 |  | 2,537 |  | 2,538 |  | 2,523 | 5 | 2 |
| Residential construction |  | 1,315 |  | 1,430 |  | 1,479 |  | 1,596 |  | 1,745 | (32) | (25) |
| Residential mortgage |  | 1,470 |  | 1,504 |  | 1,526 |  | 1,528 |  | 1,494 | (9) | (2) |
| Consumer / installment |  | 153 |  | 156 |  | 163 |  | 168 |  | 171 | (8) | (11) |
| Total loans | \$ | 5,513 |  | 5,633 | \$ | 5,705 |  | 5,830 |  | 5,933 | (9) | (7) |

LOANS BY MARKET
Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee

| $\$$ | 1,605 | $\$ 1,660$ | $\$ 1,706$ | $\$ 1,800$ | $\$ 1,934$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 413 | 422 | 420 | 426 |  | 422 |
| 1,978 | 2,014 | 2,040 | 2,066 |  | 2,065 |  |
|  | 794 | 808 | 810 |  | 815 |  |
|  | 455 | 460 |  | 464 |  | 458 |
|  |  | 436 |  |  |  |  |
|  | 268 | 269 |  | 265 |  | 265 |
|  |  | $\$ 5,633$ | $\$ 5,705$ | $\$ 5,830$ | $\$ 5,933$ |  |
| $\$$ | 5,513 |  |  |  |  |  |
|  |  |  |  |  |  |  |


| $(13) \%$ | $(17) \%$ |
| :---: | :---: |
| $(9)$ | $(2)$ |
| $(7)$ | $(4)$ |
| $(7)$ | $(3)$ |
| $(4)$ | 4 |
| $(1)$ | 4 |
| $(9)$ | $(7)$ |

## RESIDENTIAL CONSTRUCTION

Dirt loans

| Acquisition \& development | \$ | 413 | \$ | 445 | \$ | 484 | \$ | 516 | \$ | 569 | (29) | (27) \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 159 |  | 155 |  | 153 |  | 142 |  | 139 | 10 | 14 |
| Lot loans |  | 369 |  | 390 |  | 358 |  | 385 |  | 401 | (22) | (8) |
| Total |  | 941 |  | 990 |  | 995 |  | 1,043 |  | 1,109 | (20) | (15) |
| House loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 268 |  | 317 |  | 347 |  | 393 |  | 450 | (62) | (40) \% |
| Sold |  | 106 |  | 123 |  | 137 |  | 160 |  | 186 | (55) | (43) |
| Total |  | 374 |  | 440 |  | 484 |  | 553 |  | 636 | (60) | (41) |
| Total residential construction | \$ | 1,315 | \$ | 1,430 | \$ | 1,479 | \$ | 1,596 | \$ | 1,745 | (32) | (25) |

## RESIDENTIAL CONSTRUCTION - ATLANTA MSA

Dirt loans

| Acquisition \& development | $\$$ | 124 |  | $\$$ | 148 |  | $\$$ | 167 |  | $\$$ | 185 |  | $\$$ | 232 |
| :--- | :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

[^0]UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality ${ }^{(1)}$


| (in thousands) | Second Quarter 2009 |  |  |  | First Quarter 2009 |  |  |  | Fourth Quarter 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net <br> Charge-Offs |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  | Net <br> Charge-Offs |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  | Net Charge-Offs |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  |
| NET CHARGE-OFFS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 5,986 | 1.34 | \% | \$ | 826 | . 20 | \% | \$ | 4,460 | 1.10 | \% |
| Commercial construction |  | 756 | 80 |  |  | 54 | . 05 |  |  | 1,442 | 1.14 |  |
| Commercial \& industrial |  | 3,107 | 3.16 |  |  | 873 | . 89 |  |  | 3,416 | 3.24 |  |
| Total commercial |  | 9,849 | 1.54 |  |  | 1,753 | . 28 |  |  | 9,318 | 1.46 |  |
| Residential construction |  | 44,240 | 12.90 |  |  | 37,762 | 10.52 |  |  | 57,882 | 14.93 |  |
| Residential mortgage |  | 3,526 | . 95 |  |  | 2,984 | . 80 |  |  | 5,852 | 1.52 |  |
| Consumer / installment |  | 697 | 1.80 |  |  | 782 | 1.99 |  |  | 976 | 2.34 |  |
| Total | \$ | 58,312 | 4.18 |  | \$ | 43,281 | 3.09 |  | \$ | 74,028 | 5.09 |  |

NET CHARGE-OFFS BY MARKET

|  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Atlanta MSA | $\$$ | 37,473 | 8.89 | $\%$ | $\$$ | 26,228 | 6.16 | $\%$ | $\$$ |
| Gainesville MSA |  | 4,125 | 4.38 |  |  | 1,105 | 1.18 | 49,309 | 10.80 |


| (in thousands) | Second Quarter 2009 |  | First Quarter 2009 |  | Fourth Quarter 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FORECLOSED PROPERTIES |  |  |  |  |  |  |
| Beginning balance | \$ | 75,383 | \$ | 59,768 | \$ | 38,438 |
| Foreclosures transferred in |  | 64,417 |  | 38,742 |  | 50,678 |
| Capital costs added |  | 1,324 |  | 1,452 |  | 1,059 |
| Write downs |  | $(2,738)$ |  | $(2,151)$ |  | $(2,714)$ |
| Proceeds from sales |  | $(33,632)$ |  | $(22,428)$ |  | $(27,693)$ |
| Total | \$ | $\underline{104,754}$ | \$ | $\underline{75,383}$ | \$ | 59,768 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.

## UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Income (Unaudited)

| (in thousands, except per share data) | Three Months Ended June 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| Interest revenue: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 81,691 | \$ | 97,051 |  | \$ 163,571 | \$ | 206,317 |
| Investment securities, including tax exempt of \$309, \$398, \$628 and \$792 |  | 20,485 |  | 19,277 |  | 41,237 |  | 38,299 |
| Federal funds sold, commercial paper and deposits in banks |  | 98 |  | 50 |  | 540 |  | 272 |
| Total interest revenue |  | 102,274 |  | 116,378 |  | 205,348 |  | 244,888 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| NOW |  | 2,843 |  | 7,216 |  | 6,180 |  | 15,803 |
| Money market |  | 2,269 |  | 2,310 |  | 4,506 |  | 5,223 |
| Savings |  | 121 |  | 180 |  | 248 |  | 407 |
| Time |  | 32,064 |  | 38,828 |  | 68,117 |  | 77,712 |
| Total deposit interest expense |  | 37,297 |  | 48,534 |  | 79,051 |  | 99,145 |
| Federal funds purchased, repurchase agreements and other short-term borrowings |  | 595 |  | 1,820 |  | 1,148 |  | 6,138 |
| Federal Home Loan Bank advances |  | 1,203 |  | 2,818 |  | 2,277 |  | 8,563 |
| Long-term debt |  | 2,760 |  | 2,059 |  | 5,529 |  | 4,139 |
| Total interest expense |  | 41,855 |  | 55,231 |  | 88,005 |  | 117,985 |
| Net interest revenue |  | 60,419 |  | 61,147 |  | 117,343 |  | 126,903 |
| Provision for loan losses |  | 60,000 |  | 15,500 |  | 125,000 |  | 23,000 |
| Net interest revenue after provision for loan losses |  | 419 |  | 45,647 |  | $(7,657)$ |  | 103,903 |
| Fee revenue: |  |  |  |  |  |  |  |  |
| Service charges and fees |  | 7,557 |  | 7,957 |  | 14,591 |  | 15,770 |
| Mortgage loan and other related fees |  | 2,825 |  | 2,202 |  | 5,476 |  | 4,165 |
| Consulting fees |  | 1,745 |  | 2,252 |  | 2,766 |  | 4,059 |
| Brokerage fees |  | 497 |  | 814 |  | 1,186 |  | 1,907 |
| Securities (losses) gains, net |  | (711) |  | 357 |  | (408) |  | 357 |
| Gain from acquisition |  | 11,390 |  | - |  | 11,390 |  | - |
| Other |  | 1,137 |  | 1,523 |  | 2,285 |  | 3,044 |
| Total fee revenue |  | 24,440 |  | 15,105 |  | 37,286 |  | 29,302 |
| Total revenue |  | 24,859 |  | 60,752 |  | 29,629 |  | 133,205 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 28,058 |  | 28,753 |  | 56,897 |  | 57,507 |
| Communications and equipment |  | 3,645 |  | 3,852 |  | 7,374 |  | 7,684 |
| Occupancy |  | 3,853 |  | 3,704 |  | 7,660 |  | 7,420 |
| Advertising and public relations |  | 1,191 |  | 2,009 |  | 2,300 |  | 3,360 |
| Postage, printing and supplies |  | 1,294 |  | 1,448 |  | 2,476 |  | 3,040 |
| Professional fees |  | 2,806 |  | 1,679 |  | 5,099 |  | 3,600 |
| Foreclosed property |  | 5,737 |  | 2,852 |  | 10,056 |  | 3,763 |
| FDIC assessments and other regulatory charges |  | 6,810 |  | 1,265 |  | 9,492 |  | 2,531 |
| Amortization of intangibles |  | 739 |  | 745 |  | 1,478 |  | 1,512 |
| Other |  | 1,215 |  | 3,454 |  | 5,085 |  | 6,873 |
| Goodwill impairment |  | - |  | - |  | 70,000 |  | - |
| Severance costs |  | - |  | - |  | 2,898 |  | - |
| Total operating expenses |  | 55,348 |  | 49,761 |  | 180,815 |  | 97,290 |
| (Loss) income before income taxes |  | $(30,489)$ |  | 10,991 |  | $(151,186)$ |  | 35,915 |
| Income tax (benefit) expense |  | $(14,488)$ |  | 3,898 |  | $(31,412)$ |  | 12,744 |
| Net (loss) income |  | $(16,001)$ |  | 7,093 |  | $(119,774)$ |  | 23,171 |
| Preferred stock dividends and discount accretion |  | 2,559 |  | 4 |  | 5,113 |  | 8 |
| Net (loss) income available to common shareholders | \$ | $\underline{(18,560)}$ | \$ | 7,089 |  | $\underline{\text { (124,887) }}$ | \$ | 23,163 |
| (Loss) earnings per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | (.38) | \$ | . 15 |  | \$ (2.57) | \$ | . 49 |
| Diluted |  | (.38) |  | . 15 |  | (2.57) |  | . 49 |
| Weighted average common shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 48,794 |  | 47,158 |  | 48,560 |  | 47,105 |
| Diluted |  | 48,794 |  | 47,249 |  | 48,560 |  | 47,260 |


| (in thousands, except share and per share data) | $\begin{gathered} \hline \text { June 30, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ | June 30, 2008 |
| :---: | :---: | :---: | :---: |
|  | (unaudited) | (audited) | (unaudited) |
| ASSETS |  |  |  |
| Cash and due from banks | \$ 110,943 | \$ 116,395 | \$ 176,240 |
| Interest-bearing deposits in banks | 70,474 | 8,417 | 12,455 |
| Federal funds sold, commercial paper and short-term investments | - | 368,609 | - |
| Cash and cash equivalents | 181,417 | 493,421 | 188,695 |
| Securities available for sale | 1,816,787 | 1,617,187 | 1,430,588 |
| Mortgage loans held for sale | 42,185 | 20,334 | 27,094 |
| Loans, net of unearned income | 5,513,087 | 5,704,861 | 5,933,141 |
| Less allowance for loan losses | 145,678 | 122,271 | 91,035 |
| Loans, net | 5,367,409 | 5,582,590 | 5,842,106 |
| Covered assets | 230,125 | - | - |
| Premises and equipment, net | 178,983 | 179,160 | 181,395 |
| Accrued interest receivable | 41,405 | 46,088 | 50,399 |
| Goodwill and other intangible assets | 251,821 | 321,798 | 323,296 |
| Other assets | 292,914 | 260,187 | 220,478 |
| Total assets | \$ 8,403,046 | \$ 8,520,765 | \$ 8,264,051 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:
Deposits:
$\quad$ Demand
NOW
Money market
Savings
Time:
$\quad$ Less than $\$ 100,000$
Greater than $\$ 100,000$
$\quad$ Brokered
$\quad$ Total deposits

Federal funds purchased, repurchase agreements, and other short-term borrowings
Federal Home Loan Bank advances
Long-term debt
Accrued expenses and other liabilities
Total liabilities

| \$ 714,630 | \$ 654,036 | \$ 696,575 |
| :---: | :---: | :---: |
| 1,273,368 | 1,543,385 | 1,541,609 |
| 573,463 | 466,750 | 418,935 |
| 180,368 | 170,275 | 187,088 |
| 1,992,056 | 1,953,235 | 1,747,763 |
| 1,351,527 | 1,422,974 | 1,573,078 |
| 763,348 | 792,969 | 531,408 |
| 6,848,760 | 7,003,624 | 6,696,456 |
| 252,493 | 108,411 | 288,650 |
| 283,292 | 235,321 | 285,807 |
| 150,026 | 150,986 | 107,996 |
| 13,203 | 33,041 | 47,252 |
| 7,547,774 | 7,531,383 | 7,426,161 |

Shareholders' equity:
Preferred stock, $\$ 1$ par value; $10,000,000$ shares authorized;
Series A; $\$ 10$ stated value; $21,700,25,800$ and 25,800 shares issued and outstanding
Series B; $\$ 1,000$ stated value; 180,000 shares issued and outstanding
Common stock, $\$ 1$ par value; $100,000,000$ shares authorized;
$48,933,383,48,809,301$ and $48,809,301$ shares issued
Common stock issuable, $182,041,129,304$ and 105,579 shares
Capital surplus
Retained earnings
Treasury stock; 799,892 and 1,713,310 shares, at cost
Accumulated other comprehensive income
Total shareholders' equity

## Total liabilities and shareholders' equity

| 217 | 258 | 258 |
| :---: | :---: | :---: |
| 173,785 | 173,180 | - |
| 48,933 | 48,809 | 48,809 |
| 3,383 | 2,908 | 2,696 |
| 450,514 | 460,708 | 462,939 |
| 136,624 | 265,405 | 362,089 |
| - | $(16,465)$ | $(39,222)$ |
| 41,816 | 54,579 | 321 |
| 855,272 | 989,382 | 837,890 |
| \$ 8,403,046 | \$ 8,520,765 | \$ 8,264,051 |

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended June 30,

| (dollars in thousands, taxable equivalent) | 2009 |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. <br> Rate | Average Balance | Interest | Avg. <br> Rate |  |
| Assets: |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$5,597,259 | \$ 81,567 | 5.85 \% | \$ 5,933,143 | \$ 97,080 | 6.58 | \% |
| Taxable securities ${ }^{(3)}$ | 1,742,620 | 20,176 | 4.63 | 1,471,958 | 18,879 | 5.13 |  |
| Tax-exempt securities ${ }^{(1)(3)}$ | 28,862 | 506 | 7.01 | 35,282 | 655 | 7.43 |  |
| Federal funds sold and other interest-earning assets | 73,437 | 488 | 2.66 | 37,635 | 370 | 3.93 |  |
| Total interest-earning assets | 7,442,178 | 102,737 | 5.53 | 7,478,018 | 116,984 | 6.29 |  |
| Non-interest-earning assets: |  |  |  |  |  |  |  |
| Allowance for loan losses | $(147,691)$ |  |  | $(93,776)$ |  |  |  |
| Cash and due from banks | 101,830 |  |  | 144,589 |  |  |  |
| Premises and equipment | 179,446 |  |  | 181,454 |  |  |  |
| Other assets ${ }^{(3)}$ | 592,384 |  |  | 585,463 |  |  |  |
| Total assets | \$8,168,147 |  |  | \$8,295,748 |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |
| NOW | \$ 1,258,134 | \$ 2,843 | . 91 | \$ 1,505,280 | \$ 7,216 | 1.93 |  |
| Money market | 521,989 | 2,269 | 1.74 | 422,419 | 2,310 | 2.20 |  |
| Savings | 178,435 | 121 | . 27 | 186,826 | 180 | . 39 |  |
| Time less than \$100,000 | 1,894,071 | 15,342 | 3.25 | 1,643,740 | 17,285 | 4.23 |  |
| Time greater than \$100,000 | 1,325,757 | 11,513 | 3.48 | 1,484,032 | 16,135 | 4.37 |  |
| Brokered | 686,070 | 5,209 | 3.05 | 534,835 | 5,408 | 4.06 |  |
| Total interest-bearing deposits | 5,864,456 | 37,297 | 2.55 | 5,777,132 | 48,534 | 3.38 |  |
| Federal funds purchased and other borrowings | 220,376 | 595 | 1.08 | 383,378 | 1,820 | 1.91 |  |
| Federal Home Loan Bank advances | 309,962 | 1,203 | 1.56 | 412,268 | 2,818 | 2.75 |  |
| Long-term debt | 151,019 | 2,760 | 7.33 | 107,996 | 2,059 | 7.67 |  |
| Total borrowed funds | 681,357 | 4,558 | 2.68 | 903,642 | 6,697 | 2.98 |  |
| Total interest-bearing liabilities | 6,545,813 | 41,855 | 2.56 | 6,680,774 | 55,231 | 3.33 |  |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |  |
| Non-interest-bearing deposits | 680,081 |  |  | 684,229 |  |  |  |
| Other liabilities | 63,043 |  |  | 74,018 |  |  |  |
| Total liabilities | 7,288,937 |  |  | 7,439,021 |  |  |  |
| Shareholders' equity | 879,210 |  |  | 856,727 |  |  |  |
| Total liabilities and shareholders' equity | \$8,168,147 |  |  | \$8,295,748 |  |  |  |
| Net interest revenue |  | \$ 60,882 |  |  | \$ 61,753 |  |  |
| Net interest-rate spread |  |  | 2.97 \% |  |  | 2.96 | \% |
| Net interest margin ${ }^{(4)}$ |  |  | 3.28 \% |  |  | 3.32 |  |

[^1]
## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

| (dollars in thousands, taxable equivalent) | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. <br> Rate | Average Balance | Interest | Avg. <br> Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$5,635,942 | \$163,316 | 5.84 \% | \$ 5,945,720 | \$206,332 | 6.98 \% |
| Taxable securities ${ }^{(3)}$ | 1,712,778 | 40,609 | 4.74 | 1,460,090 | 37,507 | 5.14 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 29,453 | 1,028 | 6.98 | 36,287 | 1,303 | 7.18 |
| Federal funds sold and other interest-earning assets | 107,788 | 1,346 | 2.50 | 42,652 | 883 | 4.14 |
| Total interest-earning assets | 7,485,961 | 206,299 | 5.55 | 7,484,749 | 246,025 | 6.60 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(138,297)$ |  |  | $(92,901)$ |  |  |
| Cash and due from banks | 103,113 |  |  | 149,648 |  |  |
| Premises and equipment | 179,470 |  |  | 181,405 |  |  |
| Other assets ${ }^{(3)}$ | 609,750 |  |  | 577,785 |  |  |
| Total assets | \$8,239,997 |  |  | \$8,300,686 |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW | \$ 1,307,865 | \$ 6,180 | . 95 | \$ 1,483,699 | \$ 15,803 | 2.14 |
| Money market | 499,780 | 4,506 | 1.82 | 430,734 | 5,223 | 2.44 |
| Savings | 175,587 | 248 | . 28 | 185,819 | 407 | . 44 |
| Time less than \$100,000 | 1,918,349 | 32,559 | 3.42 | 1,598,526 | 35,508 | 4.47 |
| Time greater than \$100,000 | 1,359,286 | 24,338 | 3.61 | 1,424,670 | 32,505 | 4.59 |
| Brokered | 735,844 | 11,220 | 3.07 | 454,619 | 9,699 | 4.29 |
| Total interest-bearing deposits | 5,996,711 | 79,051 | 2.66 | 5,578,067 | 99,145 | 3.57 |
| Federal funds purchased and other borrowings | 185,639 | 1,148 | 1.25 | 467,596 | 6,138 | 2.64 |
| Federal Home Loan Bank advances | 257,742 | 2,277 | 1.78 | 536,883 | 8,563 | 3.21 |
| Long-term debt | 151,009 | 5,529 | 7.38 | 107,995 | 4,139 | 7.71 |
| Total borrowed funds | 594,390 | 8,954 | 3.04 | 1,112,474 | 18,840 | 3.41 |
| Total interest-bearing liabilities | 6,591,101 | 88,005 | 2.69 | 6,690,541 | 117,985 | 3.55 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 665,170 |  |  | 678,150 |  |  |
| Other liabilities | 60,612 |  |  | 75,802 |  |  |
| Total liabilities | 7,316,883 |  |  | 7,444,493 |  |  |
| Shareholders' equity | 923,114 |  |  | 856,193 |  |  |
| Total liabilities and shareholders' equity | \$8,239,997 |  |  | $\underline{\text { \$8,300,686 }}$ |  |  |
| Net interest revenue |  | \$118,294 |  |  | \$128,040 |  |
| Net interest-rate spread |  |  | 2.86 \% |  |  | 3.05 \% |
| Net interest margin ${ }^{(4)}$ |  |  | 3.18 \% |  |  | 3.43 \% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 12.7$ million in 2009 and $\$ 14.5$ million in 2008 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.


[^0]:    (1) Excludes total loans of $\$ 109.9$ million as of June 30 that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.

[^1]:    (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
    (2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
    (3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 14.7$ million in 2009 and $\$ 13.0$ million in 2008 are included in other assets for purposes of this presentation.
    (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

