## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
October 23, 2007

## United Community Banks, Inc.

(Exact name of registrant as specified in its charter)

| (State or othergia jurisdiction of |
| :---: |
| incorporation) |

$\qquad$
No. 0-21656

| No. 58-180-7304 |
| :---: |
| (IRS Employer |
| Identification No.) |

63 Highway 515, P.O. Box 398
Blairsville, Georgia 30512
(Address of principal executive offices)
Registrant's telephone number, including area code:
(706) 781-2265

Not applicable
(Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240-13e-4(c))

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## Item 2.02 Results of Operation and Financial Condition

On October 23, 2007, United Community Banks, Inc. (the "Registrant") issued a news release announcing its financial results for the first quarter ended September 30, 2007 (the "News Release"). The News Release, including financial schedules, is attached as Exhibit 99.1 to this report. In connection with issuing the News Release, on October 23, 2007 at 11:00 a.m. EST, the Registrant intends to hold a conference call/webcast to discuss the News Release.

The presentation of the Registrant's financial results included net operating income, which is a measure of performance determined by methods other than in accordance with generally accepted accounting principles, or GAAP. Management included non-GAAP net operating income because it believes it is useful for evaluating the Registrant's operations and performance over periods of time, and uses net operating income in managing and evaluating the Registrant's business and intends to use it in discussions about the Registrant's operations and performance. Net operating income excludes the pre-tax effect of the special $\$ 15$ million fraud related provision for loan losses recorded in the second quarter of 2007 because management feels that the events leading to the taking of the special provision were isolated, non-recurring events and do not reflect overall trends in the Registrant's earnings. Management believes this non-GAAP net operating income may provides users of the Registrant's financial information with a meaningful measure for assessing the Registrant's financial results and comparing those financial results to prior periods.

Net operating income should be viewed in addition to, and not as an alternative or substitute for, the Registrant's reported net income determined in accordance with GAAP, and is not necessarily comparable to non-GAAP performance measures that may be presented by other companies.

## Item 9.01 Financial Statements and Exhibits

(a) Financial statements: None
(b) Pro forma financial information: None
(c) Exhibits:
99.1 Press Release, dated October 23, 2007

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
/s/ Rex S. Schuette

Rex S. Schuette
Executive Vice President and
Chief Financial Officer

## For Immediate Release

For more information:
Rex S. Schuette
Chief Financial Officer
(706) 781-2266

Rex Schuette@ucbi.com

## UNITED COMMUNITY BANKS, INC. REPORTS 10 PERCENT GAIN IN DILUTED EARNINGS PER SHARE FOR THIRD QUARTER 2007

## HIGHLIGHTS:

- Third Quarter Earnings

Diluted Earnings per Share of 46 Cents - Up 10 Percent
Net Income of \$22.5 Million - Up 29 Percent

- Loan and Fee Revenue Growth Drive Performance
- Opened De Novo Office in Savannah

BLAIRSVILLE, GA, October 23, 2007 - United Community Banks, Inc. (NASDAQ: UCBI) today announced diluted earnings per share of 46 cents for the third quarter of 2007, a 10 percent increase from 42 cents a year ago. Total revenue on a taxable equivalent basis was $\$ 83.6$ million for the quarter compared with $\$ 69.3$ million for the third quarter of 2006, a 21 percent increase. Net income for the third quarter of 2007 was $\$ 22.5$ million, compared with $\$ 17.4$ million for the same period of 2006, up 29 percent. Return on tangible equity was 17.54 percent and return on assets was 1.11 percent for the third quarter, compared with 17.29 percent and 1.09 percent a year ago, respectively.
"We are pleased to report solid year-over-year performance, especially as the slow down in the residential real estate market makes this a challenging time for community banks," said Jimmy Tallent, president and chief executive officer. "We will continue to face challenges in the
quarters to come; however, we are well-prepared to overcome obstacles that may come our way."
For the first nine months, diluted operating earnings per share increased 11 percent to $\$ 1.36$ compared with $\$ 1.22$ for the first nine months of 2006. Year-todate taxable equivalent operating revenue increased 20 percent to $\$ 240.2$ million versus $\$ 200.3$ million for 2006. Net operating income for the first nine months of 2007 was $\$ 63.0$ million, up 25 percent, compared with $\$ 50.4$ million for 2006. Earnings measures for the first nine months of 2007 are presented on an operating basis that excludes a second quarter $\$ 15$ million special provision for loan losses relating to two failed residential real estate developments near Spruce Pine, North Carolina. Because this provision was the result of a fraud-related matter that is considered an isolated and non-recurring event, management believes the presentation of operating earnings is useful for understanding underlying core earnings trends.

Loans increased by $\$ 987$ million, or 20 percent, from a year ago. This increase included $\$ 267$ million from the Southern National Bank acquisition in December 2006 and $\$ 534$ million from the First Bank of the South acquisition in June 2007. Excluding acquired loans, core loan growth was 4 percent for the past 12 months and down slightly from the second quarter. "We have seen a softening in residential construction loans and the housing markets, particularly in the Atlanta region," Tallent said. "Last quarter, we targeted loan growth for the remainder of 2007 to be in the range of 4 to 8 percent annualized. Given the uncertainties and slow down in the housing market, we expect that loan growth during the fourth quarter will be below our targeted range."
Deposits increased $\$ 845$ million, or 16 percent, from a year ago due to acquisitions. "Total deposits, excluding acquired deposits, decreased by less than $\$ 50$ million from the prior year due to our banks intentionally letting non-relationship time deposits run off as loan demand declined," commented Tallent. "Excluding these time deposits, our customer deposits were up about $\$ 192$ million from the prior year and down $\$ 41$ million from the second quarter. We believe this is temporary. The number of customer relationships continue to increase and our customer satisfaction scores remain above 90 percent and at historical highs."

United added its 111th banking office during the third quarter with the opening of a third location in Savannah, Georgia. "We have slowed our expansion efforts from previous levels as we monitor loan growth trends in our markets," commented Tallent.
For the third quarter of 2007, taxable equivalent net interest revenue of $\$ 71.7$ million reflected an increase of $\$ 10.8$ million, or 18 percent, from the third quarter of 2006. The year-to-date increase was $\$ 29.4$ million, or 17 percent, compared to the first nine months of 2006. Taxable equivalent net interest margin was 3.89 percent for the third quarter, compared with 3.94 percent for the second quarter of 2007 and 4.07 percent for the third quarter of 2006. "Consistent with the industry, our net interest margin continues to be under pressure due to the inverted interest rate curve and competitive pricing," stated Tallent. "The decrease over the past two quarters was primarily due to the higher level of non-accrual loans and a slight change in the mix of earning assets."
The third quarter provision for loan losses was $\$ 3.7$ million. Net charge-offs were $\$ 5.2$ million compared with $\$ 2.1$ million for the second quarter and $\$ 1.3$ million a year ago. Annualized net charge-offs to average loans was 35 basis points for the third quarter compared to 15 basis points for the second quarter and 11 basis points for the third quarter of 2006. "Two thirds of the charge-offs this quarter related to two credits that we actively worked to move out of the bank," Tallent said. "One of the credits was sold prior to quarter-end and the other is under contract for sale in the fourth quarter. We are adequately reserved to handle this level of charge-offs and will continue to aggressively move non-performing credits off of our balance sheet."
At quarter-end, non-performing assets totaled $\$ 63.3$ million, including $\$ 23.6$ million of fraud-related loans associated with the Spruce Pine developments. Excluding Spruce Pine loans, non-performing assets were $\$ 39.8$ million, compared with $\$ 20.0$ million at June 30,2007 and $\$ 9.3$ million a year ago. Excluding the Spruce Pine loans, non-performing assets as a percentage of total assets was 49 basis points at quarter-end compared with 25 basis points at June 30, 2007 and 14 basis points at September 30, 2006. The Spruce Pine non-performing assets as a percentage of total assets was 29 basis points. "We continued negotiations with borrowers during the third quarter and have been in contact with all of the borrowers or their counsel,"
commented Tallent. "We have not taken any charge-offs on these loans; however, we expect to begin the foreclosure process in the fourth quarter, as necessary, if ongoing negotiations fail to produce an acceptable outcome. We continue to believe that the $\$ 15$ million special provision last quarter will be adequate."
"Non-performing assets, until recently, were at unsustainably low levels and at the lower end of our historic 20 to 35 basis point range," Tallent said. "During this quarter, excluding the Spruce Pine loans, non-performing assets increased above this range to 49 basis points. Most of the rise was construction-related due to softening in the market. Overall, our credit quality this quarter is a reflection of the current environment. Our markets are affected by the slow down in housing and construction and we continue to see a buildup of lot inventory in the Atlanta region and a standstill in new construction lending. Although we don't know the length of this current cycle, it may be several quarters before we return to our historical range of non-performing assets. Even with the rise in non-performers, our credit quality ratios compare favorably to our peers and we have an experienced team to handle these issues."

Fee revenue of $\$ 15.6$ million for the third quarter reflected an increase of $\$ 3.5$ million, or 29 percent, from $\$ 12.1$ million for the third quarter of 2006. Service charges and fees on deposit accounts of $\$ 7.9$ million increased $\$ 941,000$, or 14 percent, from the third quarter of 2006 due to growth in transactions and new accounts and higher ATM and debit card usage. Consulting fees increased $\$ 341,000$ to $\$ 2.4$ million, 17 percent from a year ago and a record quarter, reflecting strong growth in the advisory services practice. Other fee revenue of $\$ 2.1$ million included $\$ 720,000$ of earnings from bank-owned life insurance that was added in the second quarter of 2007.

Operating expenses of $\$ 48.2$ million reflected an increase of $\$ 6.7$ million, or 16 percent, from the third quarter of 2006. Salaries and employee benefit costs totaled $\$ 29.7$ million, which was $\$ 3.6$ million, or 14 percent, higher than the third quarter of 2006. Acquisitions accounted for approximately $\$ 2$ million of the increase, with the rest primarily due to staffing new banking office locations. Professional fees increased $\$ 982,000$ to $\$ 1.9$ million, reflecting higher fees associated with corporate initiatives, loan work-outs and foreclosures. Occupancy expense
increased $\$ 672,000$ to $\$ 3.6$ million attributable to the higher costs of operating additional banking offices. Other expenses of $\$ 5.2$ million were $\$ 1.4$ million higher than a year ago; half of this increase was due to higher FDIC insurance premiums beginning in the third quarter of 2007 and the balance was primarily from acquisitions and new banking offices.
"Our operating efficiency ratio of 55.3 percent for the quarter was better than our long-term efficiency target range of 56 to 58 percent," Tallent said. "This ratio shows that despite the environmental difficulties, we have been able to maintain disciplined expense controls."
"Last quarter, the Board of Directors increased the level of our stock purchase program to 2 million shares," noted Tallent. "During the third quarter, we purchased 1.3 million shares at an average cost of $\$ 24.43$. With our stock price at its current level and slower balance sheet growth, we believe that purchasing our stock is an attractive use of capital. Therefore, the Board has authorized an increase in the stock purchase program to 3 million shares through December 2008. We will continue to monitor our stock price and purchase shares to demonstrate our commitment to enhancing shareholder value."
"We remain committed to building long-term shareholder value through our ability to deliver strong growth in earnings per share, to expand the franchise and to provide superior customer service," said Tallent. "With the continued slower pace of loan growth, the outlook for the full year of 2007 is for operating earnings per share growth of 9 to 11 percent."
"Although these are very challenging times for financial institutions, every economic cycle is temporary," stated Tallent. "At the same time, we recognize that our outlook for 2008 will be tempered by the slower pace of loan growth. We will provide an update to this outlook with our year-end results during the January conference call. The current conditions in the banking industry and our overall performance confirm that our operating model works and will enable us to manage through this cycle. The structure, principles and philosophies that brought us to where we are today remain in place. We are always committed to the unparalleled service that our customers have come to expect from us."

United Community Banks will hold a conference call on Tuesday, October 23, 2007, at 11 a.m. ET to discuss the contents of this news release, as well as business highlights for the quarter and the financial outlook for 2007. The telephone number for the conference call is (866) 202-3109 and the pass code is "UCBI." The conference call will also be available by web cast within the Investor Relations section of the company's web site at www.ucbi.com.

About United Community Banks, Inc.
Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 8.2$ billion and operates 27 community banks with 111 banking offices located throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Forward Looking Statements" on page 4 of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission.

## UNITED COMMUNITY BANKS, INC.

## Financial Highlights

## Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | 2007 |  |  |  |  |  | 2006 |  |  |  | Third <br> Quarter <br> 2007-2006 <br> Change | For the Nine Months Ended |  |  |  | $\begin{gathered} \text { YTD } \\ \text { 2007-2006 } \\ \text { Change } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second Quarter |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ \hline \end{gathered}$ |  | Fourth Quarter |  | Third Quarter |  |  |  |  |  |  |  |
|  |  |  | 2007 | 2006 |  |  |  |  |  |  |  |  |  |  |  |
| INCOME SUMMARY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest revenue | \$ | 144,884 |  |  | \$ | 136,237 | \$ | 129,028 | \$ | 123,463 | \$ | 116,304 |  | \$ | 410,150 | \$ | 323,232 |  |
| Interest expense |  | 73,203 |  | 68,270 |  |  |  | 63,923 |  | 60,912 |  | 55,431 |  |  | 205,396 |  | 147,903 |  |
| Net interest revenue |  | 71,681 |  | 67,967 |  | 65,105 |  | 62,551 |  | 60,873 | 18\% |  | 204,754 |  | 175,329 | 17\% |
| Provision for loan losses (1) |  | 3,700 |  | 3,700 |  | 3,700 |  | 3,700 |  | 3,700 |  |  | 11,100 |  | 10,900 |  |
| Fee revenue |  | 15,615 |  | 16,554 |  | 14,382 |  | 13,215 |  | 12,146 | 29 |  | 46,551 |  | 35,880 | 30 |
| Total operating revenue |  | 83,596 |  | 80,821 |  | 75,787 |  | 72,066 |  | 69,319 | 21 |  | 240,205 |  | 200,309 | 20 |
| Operating expenses |  | 48,182 |  | 47,702 |  | 44,841 |  | 42,521 |  | 41,441 | 16 |  | 140,725 |  | 119,549 | 18 |
| Income before taxes |  | 35,414 |  | 33,119 |  | 30,946 |  | 29,545 |  | 27,878 | 27 |  | 99,480 |  | 80,760 | 23 |
| Income taxes |  | 12,878 |  | 12,043 |  | 11,601 |  | 11,111 |  | 10,465 |  |  | 36,523 |  | 30,379 |  |
| Net operating income |  | 22,536 |  | 21,076 |  | 19,345 |  | 18,434 |  | 17,413 | 29 |  | 62,957 |  | 50,381 | 25 |
| Fraud loss provision, net of tax (1) |  | - |  | 9,165 |  | - |  | - |  | - |  |  | 9,165 |  | - |  |
| Net income | \$ | 22,536 | \$ | 11,911 | \$ | 19,345 | \$ | 18,434 | \$ | 17,413 | 29 | \$ | 53,792 | \$ | 50,381 | 7 |
| OPERATING PERFORMANCE (1) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per common share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | . 47 | \$ | . 47 | \$ | . 45 | \$ | . 45 | \$ | . 43 | 9 | \$ | 1.38 | \$ | 1.25 | 10 |
| Diluted |  | . 46 |  | . 46 |  | . 44 |  | . 44 |  | . 42 | 10 |  | 1.36 |  | 1.22 | 11 |
| Return on tangible equity (2)(3)(4) |  | 17.54\% |  | 17.52\% |  | 17.18\% |  | 17.49\% |  | 17.29\% |  |  | 17.42\% |  | 17.54\% |  |
| Return on assets (4) |  | 1.11 |  | 1.12 |  | 1.11 |  | 1.10 |  | 1.09 |  |  | 1.11 |  | 1.09 |  |
| Dividend payout ratio |  | 19.15 |  | 19.15 |  | 20.00 |  | 17.78 |  | 18.60 |  |  | 19.57 |  | 19.20 |  |
| GAAP PERFORMANCE MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per common share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings | \$ | . 47 | \$ | . 26 | \$ | . 45 | \$ | . 45 | \$ | . 43 | 9 | \$ | 1.18 | \$ | 1.25 | (6) |
| Diluted earnings |  | . 46 |  | . 26 |  | . 44 |  | . 44 |  | . 42 | 10 |  | 1.16 |  | 1.22 | (5) |
| Cash dividends declared |  | . 09 |  | . 09 |  | . 09 |  | . 08 |  | . 08 | 13 |  | . 27 |  | . 24 | 13 |
| Book value |  | 17.53 |  | 16.98 |  | 14.83 |  | 14.37 |  | 13.07 | 34 |  | 17.53 |  | 13.07 | 34 |
| Tangible book value (3) |  | 10.82 |  | 10.44 |  | 11.06 |  | 10.57 |  | 10.16 | 6 |  | 10.77 |  | 10.16 | 6 |
| Key performance ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (2)(4) |  | 10.66 |  | 7.05 |  | 12.47 |  | 13.26 |  | 13.22 |  |  | 10.04 |  | 13.29 |  |
| Return on assets (4) |  | 1.11 |  | . 64 |  | 1.11 |  | 1.10 |  | 1.09 |  |  | . 95 |  | 1.09 |  |
| Net interest margin (4) |  | 3.89 |  | 3.94 |  | 3.99 |  | 3.99 |  | 4.07 |  |  | 3.94 |  | 4.07 |  |
| Efficiency ratio |  | 55.34 |  | 56.59 |  | 56.56 |  | 55.93 |  | 56.19 |  |  | 56.14 |  | 56.33 |  |
| Dividend payout ratio |  | 19.15 |  | 34.62 |  | 20.00 |  | 17.78 |  | 18.60 |  |  | 22.88 |  | 19.20 |  |
| Equity to assets |  | 10.32 |  | 8.94 |  | 8.80 |  | 8.21 |  | 8.04 |  |  | 9.39 |  | 8.01 |  |
| Tangible equity to assets (3) |  | 6.65 |  | 6.65 |  | 6.66 |  | 6.46 |  | 6.35 |  |  | 6.65 |  | 6.27 |  |
| ASSET QUALITY (5) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | \$ | 90,935 | \$ | 92,471 | \$ | 68,804 | \$ | 66,566 | \$ | 60,901 |  | \$ | 90,936 | \$ | 60,901 |  |
| Non-performing assets |  | 63,337 |  | 43,601 |  | 14,290 |  | 13,654 |  | 9,347 |  |  | 63,337 |  | 9,347 |  |
| Net charge-offs |  | 5,235 |  | 2,124 |  | 1,462 |  | 1,930 |  | 1,307 |  |  | 8,821 |  | 3,594 |  |
| Allowance for loan losses to loans |  | 1.53\% |  | 1.54\% |  | 1.27\% |  | 1.24\% |  | 1.23\% |  |  | 1.53\% |  | 1.23\% |  |
| Non-performing assets to total assets |  | . 77 |  | . 54 |  | . 20 |  | . 19 |  | . 14 |  |  | . 77 |  | . 14 |  |
| Net charge-offs to average loans (4) |  | . 35 |  | . 15 |  | . 11 |  | . 15 |  | . 11 |  |  | . 21 |  | . 10 |  |
| AVERAGE BALANCES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 5,966,933 | \$ | 5,619,950 |  | 5,402,860 | \$ | 5,134,721 |  | 4,865,886 | 23 | \$ | 5,665,314 |  | 4,688,512 | 21 |
| Investment securities |  | 1,308,192 |  | 1,242,448 |  | 1,153,208 |  | 1,059,125 |  | 1,029,981 | 27 |  | 1,235,183 |  | 1,036,092 | 19 |
| Earning assets |  | 7,332,492 |  | 6,915,134 |  | 6,599,035 |  | 6,225,943 |  | 5,942,710 | 23 |  | 6,951,573 |  | 5,760,055 | 21 |
| Total assets |  | 8,083,739 |  | 7,519,392 |  | 7,092,710 |  | 6,669,950 |  | 6,350,205 | 27 |  | 7,568,910 |  | 6,158,147 | 23 |
| Deposits |  | 6,246,319 |  | 5,945,633 |  | 5,764,426 |  | 5,517,696 |  | 5,085,168 | 23 |  | 5,987,225 |  | 4,848,848 | 23 |
| Shareholders' equity |  | 834,094 |  | 672,348 |  | 624,100 |  | 547,419 |  | 510,791 | 63 |  | 710,950 |  | 493,307 | 44 |
| Common shares - basic |  | 48,348 |  | 44,949 |  | 43,000 |  | 41,096 |  | 40,223 |  |  | 45,452 |  | 40,156 |  |
| Common shares - diluted |  | 48,977 |  | 45,761 |  | 43,912 |  | 42,311 |  | 41,460 |  |  | 46,235 |  | 41,327 |  |
| AT PERIOD END |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans |  | 5,952,749 |  | 5,999,093 |  | 5,402,198 | \$ | 5,376,538 |  | 4,965,365 | 20 |  | 5,952,749 |  | 4,965,365 | 20 |
| Investment securities |  | 1,296,826 |  | 1,213,659 |  | 1,150,424 |  | 1,107,153 |  | 980,273 | 32 |  | 1,296,826 |  | 980,273 | 32 |
| Total assets |  | 8,180,600 |  | 8,087,667 |  | 7,186,602 |  | 7,101,249 |  | 6,455,290 | 27 |  | 8,180,600 |  | 6,455,290 | 27 |
| Deposits |  | 6,154,308 |  | 6,361,269 |  | 5,841,687 |  | 5,772,886 |  | 5,309,219 | 16 |  | 6,154,308 |  | 5,309,219 | 16 |
| Shareholders' equity |  | 833,761 |  | 828,731 |  | 638,456 |  | 616,767 |  | 526,734 | 58 |  | 833,761 |  | 526,734 | 58 |
| Common shares outstanding |  | 47,542 |  | 48,781 |  | 43,038 |  | 42,891 |  | 40,269 |  |  | 47,542 |  | 40,269 |  |

(1) Excludes effect of special $\$ 15$ million fraud related provision for loan losses recorded in the second quarter of 2007.
(2) Net income available to common shareholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
(3) Excludes effect of acquisition related intangibles and associated amortization.
(4) Annualized.
(5) Asset Quality measures for the third quarter, second quarter and first nine months of 2007 include $\$ 23.6$ million in nonperforming loans that relate to two real estate developments. Additionally, in the second quarter of 2007, United recorded a $\$ 15$ million special provision for loan losses related to this matter. This fraud-related matter was isolated and considered to be non-recurring. Excluding the non-recurring amounts, the allowance for loan losses would be $\$ 75,935$ and $\$ 77,471$, the allowance for loan losses to loans ratio would be $1.28 \%$ and $1.29 \%$, non-performing assets would be $\$ 39,749$ and $\$ 19,968$, and the ratio of non-performing assets to total assets would be $.49 \%$ and $.25 \%$ at September 30,2007 and June 30, 2007, respectively.

## UNITED COMMUNITY BANKS, INC.

## Financial Highlights

## Loan Portfolio Composition at Period-End

| (in millions) | 2007 |  |  |  |  |  | 2006 |  |  |  | Linked Quarter Change(3) | Year over Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | SecondQuarter(1) |  | $\begin{gathered} \text { First } \\ \text { Quarter } \end{gathered}$ |  | Fourth <br> Quarter(2) |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \end{gathered}$ |  | Actual | Actual | Excluding Acquired |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 1,441 | \$ | 1,461 | \$ | 1,227 | \$ | 1,230 | \$ | 1,158 | (5)\% | 24\% | 2\% |
| Commercial \& industrial |  | 408 |  | 421 |  | 315 |  | 296 |  | 272 | (12) | 50 | 14 |
| Total commercial |  | 1,849 |  | 1,882 |  | 1,542 |  | 1,526 |  | 1,430 | (7) | 29 | 5 |
| Construction \& land dev |  | 2,466 |  | 2,522 |  | 2,336 |  | 2,334 |  | 2,065 | (9) | 19 | 1 |
| Residential mortgage |  | 1,459 |  | 1,413 |  | 1,353 |  | 1,338 |  | 1,300 | 13 | 12 | 8 |
| Consumer / installment |  | 179 |  | 182 |  | 171 |  | 179 |  | 170 | (7) | 5 | (1) |
| Total loans | \$ | 5,953 | \$ | 5,999 | \$ | 5,402 | \$ | $\underline{5,377}$ | \$ | $\underline{4,965}$ | (3) | 20 | 4 |
| LOANS BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Atlanta Region | \$ | 2,451 | \$ | 2,518 | \$ | 2,015 | \$ | 2,005 | \$ | 1,696 | (11)\% | 45\% | (3)\% |
| North Georgia |  | 2,026 |  | 2,032 |  | 2,010 |  | 2,034 |  | 1,984 | (1) | 2 | 2 |
| Coastal Georgia |  | 402 |  | 396 |  | 372 |  | 358 |  | 343 | 6 | 17 | 17 |
| Western North Carolina |  | 834 |  | 816 |  | 782 |  | 773 |  | 752 | 9 | 11 | 11 |
| East Tennessee |  | 240 |  | 237 |  | 223 |  | 207 |  | 190 | 5 | 26 | 26 |
| Total loans | \$ | 5,953 | \$ | 5,999 | \$ | 5,402 | \$ | 5,377 | \$ | 4,965 | (3) | 20 | 4 |

(1) Acquired Gwinnett Commercial Group on June 1, 2007 with total loans of $\$ 534$ million in the Atlanta Region: commercial (secured by RE) of $\$ 219$ million; commercial \& industrial of \$91million; construction \& land development of $\$ 193$ million; residential mortgage of $\$ 27$ million and consumer / installment of $\$ 4$ million.
(2) Acquired Southern Bancorp on December 1, 2006 with total loans of $\$ 267$ million in the Atlanta Region: commercial (secured by RE) of $\$ 38$ million; commercial \& industrial of \$6 million; construction \& land development of \$192 million; residential mortgage of \$25 million and consumer / installment of $\$ 7$ million.
(3) Annualized.

## UNITED COMMUNITY BANKS, INC.

Operating Earnings to GAAP Earnings Reconciliation
(in thousands, except per share data)

|  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2007 \\ \hline \end{gathered}$ |  | Nine Months Ended September 30, 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Special provision for fraud related loan losses | \$ | 15,000 | \$ | 15,000 |
| Income tax effect of special provision |  | 5,835 |  | 5,835 |
| After-tax effect of special provision | \$ | 9,165 | \$ | 9,165 |
| Net Income Reconciliation |  |  |  |  |
| Operating net income | \$ | 21,076 | \$ | 62,956 |
| After-tax effect of special provision |  | $(9,165)$ |  | $(9,165)$ |
| Net income (GAAP) | \$ | 11,911 | \$ | 53,791 |
| Basic Earnings Per Share Reconciliation |  |  |  |  |
| Basic operating earnings per share | \$ | . 47 | \$ | 1.38 |
| Per share effect of special provision |  | (.21) |  | (.20) |
| Basic earnings per share (GAAP) | \$ | . 26 | \$ | 1.18 |
| Diluted Earnings Per Share Reconciliation |  |  |  |  |
| Diluted operating earnings per share | \$ | . 46 | \$ | 1.36 |
| Per share effect of special provision |  | (.20) |  | (.20) |
| Diluted earnings per share (GAAP) | \$ | . 26 | \$ | 1.16 |

## UNITED COMMUNITY BANKS, INC.

## Consolidated Statement of Income (unaudited)

| (in thousands, except per share data) | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 |
| Interest revenue: |  |  |  |  |
| Loans, including fees | \$ 127,213 | \$ 103,190 | \$ 361,085 | \$ 285,038 |
| Investment securities: |  |  |  |  |
| Taxable | 16,637 | 11,822 | 46,081 | 34,661 |
| Tax exempt | 428 | 474 | 1,313 | 1,497 |
| Federal funds sold and deposits in banks | 134 | 365 | 272 | 685 |
| Total interest revenue | 144,412 | 115,851 | 408,751 | 321,881 |

## Interest expense:

| Deposits: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| NOW | 12,046 | 8,100 | 34,143 | 21,429 |
| Money market | 5,002 | 2,155 | 11,082 | 4,969 |
| Savings | 553 | 226 | 1,236 | 680 |
| Time | 42,862 | 34,694 | 126,467 | 89,679 |
| Total deposit interest expense | 60,463 | 45,175 | 172,928 | 116,757 |
| Federal funds purchased, repurchase agreements, \& other short-term borrowings |  |  |  |  |
| Federal Home Loan Bank advances | 5,902 | 5,828 | 15,738 | 18,837 |
| Long-term debt | 2,100 | 2,174 | 6,505 | 6,495 |
| Total interest expense | 73,203 | 55,431 | 205,397 | 147,903 |
| Net interest revenue | 71,209 | 60,420 | 203,354 | 173,978 |
| Provision for loan losses | 3,700 | 3,700 | 26,100 | 10,900 |
| Net interest revenue after provision for loan losses | 67,509 | 56,720 | 177,254 | 163,078 |

## Fee revenue:



Earnings per common share:

| $\quad$ Basic | $\$$ | .47 | $\$$ | .43 | $\$$ |
| :--- | :--- | :--- | :--- | ---: | ---: |
| $\quad$ Diluted | .46 | 1.18 | $\$$ | 1.25 |  |
| Dividends per common share | .09 | .42 | 1.16 | 1.22 |  |
| Weighted average common shares outstanding: |  | .08 | .27 | .24 |  |
| $\quad$ Basic | 48,348 | 40,223 | 45,452 | 40,156 |  |
| $\quad$ Diluted | 48,977 | 41,460 | 46,235 | 41,327 |  |

## UNITED COMMUNITY BANKS, INC.

## Consolidated Balance Sheet

| (in thousands, except share and per share data) | September 30, | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | (unaudited) | (audited) | (unaudited) |
| ASSETS |  |  |  |
| Cash and due from banks | \$ 162,710 | \$ 158,348 | \$ 130,038 |
| Interest-bearing deposits in banks | 75,745 | 12,936 | 16,032 |
| Cash and cash equivalents | 238,455 | 171,284 | 146,070 |
| Securities available for sale | 1,296,826 | 1,107,153 | 980,273 |
| Mortgage loans held for sale | 23,717 | 35,325 | 21,522 |
| Loans, net of unearned income | 5,952,749 | 5,376,538 | 4,965,365 |
| Less allowance for loan losses | 90,935 | 66,566 | 60,901 |
| Loans, net | 5,861,814 | 5,309,972 | 4,904,464 |
| Premises and equipment, net | 174,918 | 139,716 | 129,217 |
| Accrued interest receivable | 67,385 | 58,291 | 47,336 |
| Goodwill and other intangible assets | 326,080 | 167,058 | 120,430 |
| Other assets | 191,405 | 112,450 | 105,978 |
| Total assets | \$ 8,180,600 | \$ 7,101,249 | \$6,455,290 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:

| Deposits: |  |  |  |
| :---: | :---: | :---: | :---: |
| Demand | \$ 737,357 | \$ 659,892 | \$ 666,891 |
| NOW | 1,464,956 | 1,307,654 | 1,104,516 |
| Money market | 495,092 | 255,862 | 236,469 |
| Savings | 195,132 | 175,631 | 167,531 |
| Time: |  |  |  |
| Less than \$100,000 | 1,595,278 | 1,650,906 | 1,523,843 |
| Greater than \$100,000 | 1,358,302 | 1,397,245 | 1,248,738 |
| Brokered | 308,191 | 325,696 | 361,231 |
| Total deposits | 6,154,308 | 5,772,886 | 5,309,219 |
| Federal funds purchased, repurchase agreements, and other short-term borrowings | 502,081 | 65,884 | 56,026 |
| Federal Home Loan Bank advances | 519,381 | 489,084 | 412,572 |
| Long-term debt | 107,996 | 113,151 | 111,869 |
| Accrued expenses and other liabilities | 63,073 | 43,477 | 38,870 |
| Total liabilities | 7,346,839 | 6,484,482 | 5,928,556 |
| Shareholders' equity: |  |  |  |
| Preferred stock, \$1 par value; \$10 stated value; 10,000,000 shares authorized; 25,800, 32,200 and 32,200 shares issued and outstanding | 258 | 322 | 322 |
| Common stock, \$1 par value; 100,000,000 shares authorized; 48,809,301, 42,890,863 and $40,268,604$ shares issued and outstanding | 48,809 | 42,891 | 40,269 |
| Common stock issuable; 66,366, 29,821 and 22,741 shares | 1,954 | 862 | 638 |
| Capital surplus | 462,499 | 270,383 | 199,773 |
| Retained earnings | 347,478 | 306,261 | 291,281 |
| Treasury stock; 1,266,935 shares as of September 30, 2007, at cost | $(30,969)$ | - | - |
| Accumulated other comprehensive loss | 3,732 | $(3,952)$ | $(5,549)$ |
| Total shareholders' equity | 833,761 | 616,767 | 526,734 |
| Total liabilities and shareholders' equity | \$ 8,180,600 | \$ 7,101,249 | \$ 6,455,290 |

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended September 30,


Liabilities and Shareholders' Equity:
Interest-bearing liabilities:

| Interest-bearing deposits: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW | \$ 1,431,168 | \$ 12,046 | 3.34 | \$ 1,094,911 | \$ 8,100 | 2.94 |
| Money market | 496,005 | 5,002 | 4.00 | 216,131 | 2,155 | 3.96 |
| Savings | 201,031 | 553 | 1.09 | 170,079 | 226 | . 53 |
| Time less than \$100,000 | 1,624,698 | 20,151 | 4.92 | 1,446,388 | 16,503 | 4.53 |
| Time greater than \$100,000 | 1,391,139 | 18,192 | 5.19 | 1,162,207 | 14,382 | 4.91 |
| Brokered | 358,614 | 4,519 | 5.00 | 340,301 | 3,809 | 4.44 |
| Total interest-bearing deposits | 5,502,655 | 60,463 | 4.36 | 4,430,017 | 45,175 | 4.05 |
| Federal funds purchased and other borrowings | 348,472 | 4,738 | 5.39 | 162,372 | 2,254 | 5.51 |
| Federal Home Loan Bank advances | 474,555 | 5,902 | 4.93 | 438,875 | 5,828 | 5.27 |
| Long-term debt | 119,596 | 2,100 | 6.97 | 111,869 | 2,174 | 7.71 |
| Total borrowed funds | 942,623 | 12,740 | 5.36 | 713,116 | 10,256 | 5.71 |
| Total interest-bearing liabilities | 6,445,278 | 73,203 | 4.51 | 5,143,133 | 55,431 | 4.28 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 743,664 |  |  | 655,151 |  |  |
| Other liabilities | 60,703 |  |  | 41,130 |  |  |
| Total liabilities | 7,249,645 |  |  | 5,839,414 |  |  |
| Shareholders' equity | 834,094 |  |  | 510,791 |  |  |
| Total liabilities and shareholders' equity | \$8,083,739 |  |  | \$ 6,350,205 |  |  |


| Net interest revenue | 71,681 |  | \$ 60,873 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net interest-rate spread |  | 3.34\% |  | 3.49\% |
| Net interest margin (4) |  | 3.89\% |  | 4.07\% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of $\$ 13.3$ million in 2007 and $\$ 21.6$ million in 2006 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Nine Months Ended September 30,

| (dollars in thousands, taxable equivalent) | 2007 |  |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. Rate | Average Balance | Interest | Avg. Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income (1)(2) | \$ 5,665,314 | \$ 360,430 | 8.51\% | \$ 4,688,512 | \$ 284,683 | 8.12\% |
| Taxable securities (3) | 1,192,815 | 46,081 | 5.15 | 988,504 | 34,661 | 4.68 |
| Tax-exempt securities (1) (3) | 42,368 | 2,160 | 6.80 | 47,588 | 2,463 | 6.90 |
| Federal funds sold and other interest-earning assets | 51,076 | 1,479 | 3.86 | 35,451 | 1,425 | 5.36 |
|  |  |  |  |  |  |  |
| Total interest-earning assets | 6,951,573 | 410,150 | 7.89 | 5,760,055 | 323,232 | 7.50 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(78,541)$ |  |  | $(57,716)$ |  |  |
| Cash and due from banks | 130,816 |  |  | 122,603 |  |  |
| Premises and equipment | 159,674 |  |  | 120,664 |  |  |
| Other assets (3) | 405,388 |  |  | 212,541 |  |  |
| Total assets | \$7,568,910 |  |  | \$6,158,147 |  |  |

Liabilities and Shareholders' Equity:
Interest-bearing liabilities:
Interest-bearing deposits:

| NOW | \$ 1,378,200 | \$ 34,143 | 3.31 | \$ 1,093,145 | \$ 21,429 | 2.62 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market | 371,716 | 11,082 | 3.99 | 186,957 | 4,969 | 3.55 |
| Savings | 187,693 | 1,236 | . 88 | 173,448 | 680 | . 52 |
| Time less than \$100,000 | 1,631,243 | 59,925 | 4.91 | 1,354,421 | 42,604 | 4.21 |
| Time greater than \$100,000 | 1,383,004 | 54,000 | 5.22 | 1,068,376 | 36,938 | 4.62 |
| Brokered | 342,162 | 12,541 | 4.90 | 327,877 | 10,137 | 4.13 |
| Total interest-bearing deposits | 5,294,018 | 172,927 | 4.37 | 4,204,224 | 116,757 | 3.71 |
| Federal funds purchased and other borrowings | 255,115 | 10,226 | 5.36 | 152,303 | 5,814 | 5.10 |
| Federal Home Loan Bank advances | 430,151 | 15,738 | 4.89 | 510,168 | 18,837 | 4.94 |
| Long-term debt | 115,390 | 6,505 | 7.54 | 111,868 | 6,495 | 7.76 |
| Total borrowed funds | 800,656 | 32,469 | 5.42 | 774,339 | 31,146 | 5.38 |
| Total interest-bearing liabilities | 6,094,674 | 205,396 | 4.51 | 4,978,563 | 147,903 | 3.97 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 693,207 |  |  | 644,626 |  |  |
| Other liabilities | 70,079 |  |  | 41,651 |  |  |
| Total liabilities | 6,857,960 |  |  | 5,664,840 |  |  |
| Shareholders' equity | 710,950 |  |  | 493,307 |  |  |
| Total liabilities and shareholders' equity | \$7,568,910 |  |  | \$ 6,158,147 |  |  |
| Net interest revenue |  | \$ 204,753 |  |  | \$ 175,329 |  |
| Net interest-rate spread |  |  | 3.38\% |  |  | 3.53\% |
| Net interest margin (4) |  |  | 3.94\% |  |  | 4.07\% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of $\$ 10.4$ million in 2007 and $\$ 19.1$ million in 2006 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

