# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
FORM 10-Q
® QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2012
OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from to
Commission file number 001-35095

## UNITED COMMUNITY BANKS, INC.

(Exact name of registrant as specified in its charter)
Georgia
(State of Incorporation)
58-1807304
(I.R.S. Employer
Identification No.)
(706) 781-2265
(Telephone Number)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES $\boxtimes$ NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Date File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES $\boxtimes$ NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Non-accelerated filer(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES $\square$ NO $\boxtimes$
Common stock, par value $\$ 1$ per share 57,613,842 shares outstanding as of April 30, 2012

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## Part I - Financial Information

## Item 1 - Financial Statements

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Operations (Unaudited)

| (in thousands, except per share data) | Three Months Ended |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Interest revenue: |  |  |
| Loans, including fees | \$55,759 | \$ 61,107 |
| Investment securities, including tax exempt of \$250 and \$259 | 13,004 | 13,604 |
| Federal funds sold, reverse repurchase agreements, commercial paper and deposits in banks | 1,012 | 819 |
| Total interest revenue | 69,775 | 75,530 |
| Interest expense: |  |  |
| Deposits: |  |  |
| NOW | 637 | 1,324 |
| Money market | 641 | 2,028 |
| Savings | 37 | 77 |
| Time | 6,159 | 11,732 |
| Total deposit interest expense | 7,474 | 15,161 |
| Federal funds purchased, repurchase agreements and other short-term borrowings | 1,045 | 1,042 |
| Federal Home Loan Bank advances | 466 | 590 |
| Long-term debt | 2,372 | 2,780 |
| Total interest expense | 11,357 | 19,573 |
| Net interest revenue | 58,418 | 55,957 |
| Provision for loan losses | 15,000 | 190,000 |
| Net interest revenue after provision for loan losses | 43,418 | $(134,043)$ |
| Fee revenue: |  |  |
| Service charges and fees | 7,783 | 6,720 |
| Mortgage loan and other related fees | 2,099 | 1,494 |
| Brokerage fees | 813 | 677 |
| Securities gains, net | 557 | 55 |
| Loss from prepayment of debt | (482) | - |
| Other | 4,609 | 2,892 |
| Total fee revenue | 15,379 | 11,838 |
| Total revenue | 58,797 | $(122,205)$ |
| Operating expenses: |  |  |
| Salaries and employee benefits | 25,225 | 24,924 |
| Communications and equipment | 3,155 | 3,344 |
| Occupancy | 3,771 | 4,074 |
| Advertising and public relations | 846 | 978 |
| Postage, printing and supplies | 979 | 1,118 |
| Professional fees | 1,975 | 3,330 |
| Foreclosed property | 3,825 | 64,899 |
| FDIC assessments and other regulatory charges | 2,510 | 5,413 |
| Amortization of intangibles | 732 | 762 |
| Other | 3,937 | 6,429 |
| Total operating expenses | 46,955 | 115,271 |
| Net income (loss) before income taxes | 11,842 | $(237,476)$ |
| Income tax expense (benefit) | 314 | (140) |
| Net income (loss) | 11,528 | $(237,336)$ |
| Preferred stock dividends and discount accretion | 3,030 | 2,778 |
| Net income (loss) available to common shareholders | \$ 8,498 | \$(240,114) |
| Earnings (loss) per common share-Basic / Diluted | \$ . 15 | \$ (13.00) |
| Weighted average common shares outstanding-Basic / Diluted | 57,764 | 18,466 |

See accompanying notes to consolidated financial statements.

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## UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Comprehensive Income (Loss) (Unaudited)

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| (in thousands) | 2012 | 2011 |
| Net income (loss) | \$11,528 | $\overline{\text { \$ } 237,336)}$ |
| Other comprehensive loss: |  |  |
| Unrealized losses on available for sale securities: |  |  |
| Unrealized holding losses arising during period | $(3,340)$ | (959) |
| Reclassification adjustment for gains included in net income | (557) | (55) |
| Amortization of gains included in net income (loss) on available for sale securities transferred to held to maturity | (413) | (663) |
| Amortization of gains included in net income (loss) on derivative financial instruments accounted for as cash flow hedges | $(1,600)$ | $(4,223)$ |
| Amortization of prior service cost and actuarial losses included in net periodic pension cost for defined benefit pension plans | 154 | - |
| Total other comprehensive loss | $(5,756)$ | $(5,900)$ |
| Comprehensive income (loss) | \$ 5,772 | \$(243,236) |

See accompanying notes to consolidated financial statements.

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## UNITED COMMUNITY BANKS, INC.

## Consolidated Balance Sheet

|  | $\begin{gathered} \text { March 31, } \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { December 31, } \\ \quad 2011 \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| (in thousands, except share and per share data) | (unaudited) | (audited) | (unaudited) |
| ASSETS |  |  |  |
| Cash and due from banks | \$ 53,147 | \$ 53,807 | \$ 153,891 |
| Interest-bearing deposits in banks | 139,439 | 139,609 | 465,656 |
| Federal funds sold, reverse repurchase agreements, commercial paper and short-term investments | 235,000 | 185,000 | 470,087 |
| Cash and cash equivalents | 427,586 | 378,416 | 1,089,634 |
| Securities available for sale | 1,898,815 | 1,790,047 | 1,638,494 |
| Securities held to maturity (fair value \$318,490, \$343,531 and \$248,361) | 303,636 | 330,203 | 245,430 |
| Loans held for sale | - | - | 80,629 |
| Mortgage loans held for sale | 24,809 | 23,881 | 25,364 |
| Loans, net of unearned income | 4,127,566 | 4,109,614 | 4,194,372 |
| Less allowance for loan losses | 113,601 | 114,468 | 133,121 |
| Loans, net | 4,013,965 | 3,995,146 | 4,061,251 |
| Assets covered by loss sharing agreements with the FDIC | 72,854 | 78,145 | 125,789 |
| Premises and equipment, net | 174,419 | 175,088 | 179,143 |
| Bank owned life insurance | 80,956 | 80,599 | 79,777 |
| Accrued interest receivable | 20,292 | 20,693 | 21,687 |
| Intangible assets | 7,695 | 8,428 | 10,684 |
| Foreclosed property | 31,887 | 32,859 | 54,378 |
| Unsettled securities sales | 43,527 | - | - |
| Other assets | 73,252 | 69,915 | 97,228 |
| Total assets | \$7,173,693 | \$6,983,420 | \$7,709,488 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Liabilities: |  |  |  |
| Deposits: |  |  |  |
| Demand | \$1,101,757 | \$ 992,109 | \$ 864,708 |
| NOW | 1,389,016 | 1,509,896 | 1,320,136 |
| Money market | 1,123,734 | 1,038,778 | 967,938 |
| Savings | 214,150 | 199,007 | 193,591 |
| Time: |  |  |  |
| Less than \$100,000 | 1,207,479 | 1,332,394 | 1,576,505 |
| Greater than \$100,000 | 796,882 | 847,152 | 990,289 |
| Brokered | 167,521 | 178,647 | 684,581 |
| Total deposits | 6,000,539 | 6,097,983 | 6,597,748 |
| Federal funds purchased, repurchase agreements, and other short-term borrowings | 101,925 | 102,577 | 102,107 |
| Federal Home Loan Bank advances | 215,125 | 40,625 | 55,125 |
| Long-term debt | 120,245 | 120,225 | 150,166 |
| Unsettled securities purchases | 119,565 | 10,325 | 177,532 |
| Accrued expenses and other liabilities | 36,755 | 36,199 | 40,766 |
| Total liabilities | 6,594,154 | 6,407,934 | 7,123,444 |
| Shareholders' equity: |  |  |  |
| Preferred stock, \$1 par value; $10,000,000$ shares authorized; |  |  |  |
| Series A; \$10 stated value; 21,700 shares issued and outstanding | 217 | 217 | 217 |
| Series B; \$1,000 stated value; 180,000 shares issued and outstanding | 177,451 | 177,092 | 176,049 |
| Series D; \$1,000 stated value; 16,613 shares issued and outstanding | 16,613 | 16,613 | 16,613 |
| Series F; \$1,000 stated value; 195,872 shares issued and outstanding | - | - | 195,872 |
| Series G; \$1,000 stated value; 151,185 shares issued and outstanding | - | - | 151,185 |
| Common stock, $\$ 1$ par value; $100,000,000$ shares authorized; $41,688,647,41,647,100$ and $20,903,111$ shares issued and outstanding | 41,689 | 41,647 | 20,903 |
| Common stock, non-voting, \$1 par value; 30,000,000 shares authorized; 15,914,209 shares issued and outstanding | 15,914 | 15,914 | - |
| Common stock issuable; 90,126, 93,681 and 79,428 shares | 2,948 | 3,233 | 3,681 |
| Capital surplus | 1,056,135 | 1,054,940 | 738,963 |
| Accumulated deficit | $(722,363)$ | $(730,861)$ | $(732,390)$ |
| Accumulated other comprehensive (loss) income | $(9,065)$ | $(3,309)$ | 14,951 |
| Total shareholders' equity | 579,539 | 575,486 | 586,044 |
| Total liabilities and shareholders' equity | \$7,173,693 | \$6,983,420 | \$7,709,488 |

See accompanying notes to consolidated financial statements.

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## UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Changes in Shareholders' Equity (Unaudited)

## For the Three Months Ended March 31,

| (in thousands, except share and per share data) | Preferred Stock |  |  |  |  |  |  | $\begin{gathered} \text { Common } \\ \text { Stock } \end{gathered}$ |  | Non-Voting Common Stock |  | Common Stock Issuable |  | Capital Surplus |  | Accumulated Deficit |  | Accumulated Other <br> Comprehensive Income (Loss) |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Series A | $\begin{gathered} \text { Series } \\ \text { B } \end{gathered}$ | Series D | $\begin{gathered} \text { Series } \\ \text { F } \end{gathered}$ |  | $\begin{gathered} \text { Series } \\ \mathbf{G} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, December 31, 2010 | \$ 217 | \$175,711 | \$ - | \$ | - | \$ | - | \$ | 18,937 | \$ | - | \$ | 3,894 | S | 741,244 |  | $(492,276)$ | \$ | 20,851 | \$ 468,578 |
| Net loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $(237,336)$ |  |  | $(237,336)$ |
| Other comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $(5,900)$ | $(5,900)$ |
| Preferred for common equity exchange related to tax benefits preservation plan ( $1,551,126$ common shares) |  |  | 16,613 |  |  |  |  |  | $(1,551)$ |  |  |  |  |  | $(15,062)$ |  |  |  |  | - |
| Common stock issued to dividend reinvestment plan and employee benefit plans ( 46,019 shares) |  |  |  |  |  |  |  |  | 46 |  |  |  |  |  | 329 |  |  |  |  | 375 |
| Common and preferred stock issued (3,467,699 common shares) |  |  |  |  | ,872 |  | ,185 |  | 3,468 |  |  |  |  |  | 12,004 |  |  |  |  | 362,529 |
| Amortization of stock options and restricted stock awards |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 549 |  |  |  |  | 549 |
| Vesting of restricted stock ( 1,419 shares issued, 6,382 shares deferred) |  |  |  |  |  |  |  |  | 1 |  |  |  | 54 |  | (55) |  |  |  |  | - |
| Deferred compensation plan, net, including dividend equivalents |  |  |  |  |  |  |  |  |  |  |  |  | 65 |  |  |  |  |  |  | 65 |
| Shares issued from deferred compensation plan (2,098 shares) |  |  |  |  |  |  |  |  | 2 |  |  |  | (332) |  | 330 |  |  |  |  |  |
| Tax on option exercise and restricted stock vesting |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (376) |  |  |  |  | (376) |
| Preferred stock dividends: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Series A |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (3) |  |  | (3) |
| Series B |  | 338 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $(2,602)$ |  |  | $(2,264)$ |
| Series D |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (173) |  |  | (173) |
| Balance, March 31, 2011 | \$217 | \$176,049 | \$16,613 |  | ,872 |  | ,185 | \$ | 20,903 | \$ | - | \$ | 3,681 | \$ | 738,963 | \$ | $(732,390)$ | \$ | 14,951 | \$ 586,044 |
| Balance, December 31, 2011 | \$ 217 | \$177,092 | \$16,613 | \$ | - | \$ | - | \$ | 41,647 | \$ | 15,914 | \$ | 3,233 |  | ,054,940 | \$ | $(730,861)$ | \$ | $(3,309)$ | \$ 575,486 |
| Net income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 11,528 |  |  | 11,528 |
| Other comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $(5,756)$ | $(5,756)$ |
| Common stock issued to dividend reinvestment plan and to employee benefit plans ( 35,648 shares) |  |  |  |  |  |  |  |  | 36 |  |  |  |  |  | 242 |  |  |  |  | 278 |
| Amortization of stock options and restricted stock awards |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 585 |  |  |  |  | 585 |
| Vesting of restricted stock (4,397 shares issued, 8,399 shares deferred) |  |  |  |  |  |  |  |  | 4 |  |  |  | (151) |  | 187 |  |  |  |  | 40 |
| Deferred compensation plan, net, including dividend equivalents |  |  |  |  |  |  |  |  |  |  |  |  | 49 |  |  |  |  |  |  | 49 |
| Shares issued from deferred compensation plan (1,502 shares) |  |  |  |  |  |  |  |  | 2 |  |  |  | (183) |  | 181 |  |  |  |  | - |
| Preferred stock dividends: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Series A |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (3) |  |  | (3) |
| Series B |  | 359 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $(2,608)$ |  |  | $(2,249)$ |
| Series D |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (419) |  |  | (419) |
| Balance, March 31, 2012 | \$217 | \$177,451 | $\underline{\underline{\$ 16,613}}$ | \$ | - | \$ | - | \$ | 41,689 | \$ | 15,914 | \$ | 2,948 |  | 056,135 | \$ | $(722,363)$ | \$ | $\stackrel{(9,065)}{ }$ | \$ 579,539 |

See accompanying notes to consolidated financial statements.

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## UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Cash Flows (Unaudited)

| (in thousands) | Three Months Ended |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Operating activities: |  |  |
| Net income (loss) | \$ 11,528 | \$ $(237,336)$ |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |
| Depreciation, amortization and accretion | 6,803 | 4,743 |
| Provision for loan losses | 15,000 | 190,000 |
| Stock based compensation | 585 | 549 |
| Securities gains, net | (557) | (55) |
| Losses and write downs on sales of other real estate owned | 2,204 | 60,605 |
| Loss on prepayment of borrowings | 482 | - |
| Changes in assets and liabilities: |  |  |
| Other assets and accrued interest receivable | $(2,612)$ | $(4,770)$ |
| Accrued expenses and other liabilities | 646 | 6,518 |
| Mortgage loans held for sale | (928) | 10,544 |
| Net cash provided by operating activities | 33,151 | 30,798 |
| Investing activities: |  |  |
| Investment securities held to maturity: |  |  |
| Proceeds from maturities and calls | 25,653 | 21,116 |
| Purchases | - | $(1,500)$ |
| Investment securities available for sale: |  |  |
| Proceeds from sales | 61,585 | 51,240 |
| Proceeds from maturities and calls | 142,236 | 116,175 |
| Purchases | $(253,229)$ | $(405,979)$ |
| Net (increase) decrease in loans | $(41,418)$ | 93,949 |
| Funds collected from FDIC under loss sharing agreements | 2,568 | 9,299 |
| Proceeds from sales of premises and equipment | 14 | 160 |
| Purchases of premises and equipment | $(1,614)$ | $(3,604)$ |
| Proceeds from sale of other real estate | 6,696 | 36,003 |
| Net cash used in investing activities | $(57,509)$ | $(83,141)$ |
| Financing activities: |  |  |
| Net change in deposits | $(97,444)$ | 128,576 |
| Net change in federal funds purchased, repurchase agreements, and other short-term borrowings | (652) | 1,040 |
| Proceeds from Federal Home Loan Bank advances | 499,000 | - |
| Settlement of Federal Home Loan Bank advances | $(324,982)$ | - |
| Proceeds from issuance of common stock for dividend reinvestment and employee benefit plans | 278 | 375 |
| Proceeds from issuance of common and preferred stock, net of offering costs | - | 362,529 |
| Cash dividends on preferred stock | $(2,672)$ | - |
| Net cash provided by financing activities | 73,528 | 492,520 |
| Net change in cash and cash equivalents | 49,170 | 440,177 |
| Cash and cash equivalents at beginning of period | 378,416 | 649,457 |
| Cash and cash equivalents at end of period | \$ 427,586 | \$1,089,634 |
| Supplemental disclosures of cash flow information: |  |  |
| Cash paid during the period for: |  |  |
| Interest | \$ 12,252 | \$ 17,936 |
| Income taxes | 1,026 | 1,287 |
| Unsettled securities sales | 43,527 | - |
| Unsettled securities purchases | 119,565 | 177,532 |

See accompanying notes to consolidated financial statements.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 1 - Accounting Policies

The accounting and financial reporting policies of United Community Banks, Inc. ("United") and its subsidiaries conform to accounting principles generally accepted in the United States of America ("GAAP") and general banking industry practices. The accompanying interim consolidated financial statements have not been audited. All material intercompany balances and transactions have been eliminated. A more detailed description of United's accounting policies is included in its Annual Report on Form 10-K for the year ended December 31, 2011.

In management's opinion, all accounting adjustments necessary to accurately reflect the financial position and results of operations on the accompanying financial statements have been made. These adjustments are normal and recurring accruals considered necessary for a fair and accurate presentation. The results for interim periods are not necessarily indicative of results for the full year or any other interim periods.

Foreclosed property is initially recorded at fair value, less estimated costs to sell. If the fair value, less estimated costs to sell at the time of foreclosure, is less than the loan balance, the deficiency is charged against the allowance for loan losses. If the fair value, less cost to sell, of the foreclosed property decreases during the holding period, a valuation allowance is established with a charge to operating expenses. When the foreclosed property is sold, a gain or loss is recognized on the sale for the difference between the sales proceeds and the carrying amount of the property. Financed sales of foreclosed property are accounted for in accordance with the Financial Accounting Standards Board’s Accounting Standards Codification ("ASC") 360-20, Real Estate Sales.

## Note 2 - Accounting Standards Updates

In April 2012, the Financial Accounting Standards Board issued a proposed Accounting Standards Update to address the subsequent measurement of indemnification assets recognized as a result of a government assisted acquisition of a financial institution. The proposal requires an indemnification asset recognized as a result of a government assisted acquisition to be subsequently measured on the same basis as the indemnified item subject to the contractual limitations and amounts of the underlying contract. Comment letters on this proposed guidance are due by July 16,2012 . Because this standard is still in the proposal stage, the impact on United's financial position, results of operations and disclosures has not been assessed.

## Note 3 - Mergers and Acquisitions

On June 19, 2009, United Community Bank ("UCB" or the "Bank") purchased substantially all the assets and assumed substantially all the liabilities of Southern Community Bank ("SCB") from the Federal Deposit Insurance Corporation ("FDIC"), as Receiver of SCB. UCB and the FDIC entered loss sharing agreements regarding future losses incurred on loans and foreclosed loan collateral existing at June 19, 2009. Under the terms of the loss sharing agreements, the FDIC will absorb 80 percent of losses and share 80 percent of loss recoveries on the first $\$ 109$ million of losses and, absorb 95 percent of losses and share in 95 percent of loss recoveries on losses exceeding $\$ 109$ million. The term for loss sharing on 1-4 Family loans is ten years, while the term for loss sharing on all other loans is five years.

Under the loss sharing agreement, the portion of the losses expected to be indemnified by FDIC is considered an indemnification asset in accordance with ASC 805, Business Combinations. The indemnification asset, referred to as "estimated loss reimbursement from the FDIC" is included in the balance of "Assets covered by loss sharing agreements with the FDIC" on the Consolidated Balance Sheet. The indemnification asset was recognized at fair value, which was estimated at the acquisition date based on the terms of the loss sharing agreement. The indemnification asset is expected to be collected over a four-year average life. No valuation allowance was required.

Loans, foreclosed property and the estimated FDIC reimbursement resulting from the loss sharing agreements with the FDIC are reported as "assets covered by loss sharing agreements with the FDIC" in the consolidated balance sheet.

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements
The table below shows the components of covered assets at March 31, 2012 (in thousands).

| (in thousands) | Purchased Impaired Loans |  | Other Purchased Loans | Other |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial (secured by real estate) | \$ | - | \$ 29,888 | \$ | - | \$29,888 |
| Commercial \& industrial |  | - | 1,751 |  | - | 1,751 |
| Construction and land development |  | 546 | 7,896 |  | - | 8,442 |
| Residential mortgage |  | 145 | 6,797 |  | - | 6,942 |
| Consumer installment |  | - | 143 |  | - | 143 |
| Total covered loans |  | 691 | 46,475 |  | - | 47,166 |
| Covered foreclosed property |  | - | - |  | 13,983 | 13,983 |
| Estimated loss reimbursement from the FDIC |  | - | - |  | 11,705 | 11,705 |
| Total covered assets | \$ | 691 | \$46,475 |  | $\underline{\underline{25,688}}$ | $\underline{\underline{\$ 72,854}}$ |

## Note 4 - Reverse Repurchase Agreements

United enters into reverse repurchase agreements in order to invest short-term funds. In addition, United enters into repurchase agreements and reverse repurchase agreements with the same counter party in transactions that are subject to master netting agreements under which the balances are netted in the balance sheet in accordance with ASC 210-20. The following table presents a summary of amounts outstanding under reverse repurchase agreements including those entered into in connection with repurchase agreements with the same counterparty under master netting agreements (in thousands).

|  | March 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Reverse } \\ & \text { Repurchase } \\ & \text { Agrements } \\ & \text { (Assets) } \\ & \hline \end{aligned}$ | Repurchase (Liabilities) | Net Reported Balance (Asset) |  |
| Amounts subject to master netting agreements | \$ 171,000 | \$ 171,000 | \$ | - |
| Other reverse repurchase agreements | 235,000 | - |  | 235,000 |
| Total | \$406,000 | \$171,000 | \$ | 235,000 |
| Weighted average interest rate | 1.17\% | .32\% |  |  |

United did not have any outstanding reverse repurchase agreements at March 31, 2011.

## Note 5 - Securities

Realized gains and losses are derived using the specific identification method for determining the cost of securities sold. The following table summarizes securities sales activity for the three months ended March 31, 2012 and 2011(in thousands).

|  | Three Months EndedMarch 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 201 |  |
| Proceeds from sales | \$105,111 |  |  | ,240 |
| Gross gains on sales | \$ | 557 | \$ | 331 |
| Gross losses on sales |  | - |  | (276) |
| Net gains on sales of securities |  | 557 | \$ | 55 |

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

Substantially all securities with a carrying value of $\$ 1.38$ billion, $\$ 1.72$ billion, and $\$ 1.83$ billion were pledged to secure public deposits, FHLB advances and other secured borrowings at March 31, 2012, December 31, 2011 and March 31, 2011, respectively.

Securities are classified as held to maturity when management has the positive intent and ability to hold them until maturity. Securities held to maturity are carried at amortized cost. The amortized cost, gross unrealized gains and losses and fair value of securities held to maturity at March 31, 2012, December 31, 2011, and March 31, 2011 are as follows (in thousands).

|  | Amortized Cost | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Gains } \end{gathered}$ | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \\ \hline \end{gathered}$ |  | Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2012 - - Coser |  |  |  |  |  |
| State and political subdivisions | \$ 51,893 | 4,413 |  | - | \$ 56,306 |
| Mortgage-backed securities ${ }^{(1)}$ | 251,743 | 10,441 |  | - | 262,184 |
| Total | \$303,636 | \$14,854 | \$ | - | \$318,490 |
| As of December 31,2011 |  |  |  |  |  |
| U.S. Government agencies | \$ 5,000 | \$ 6 | \$ | - | \$ 5,006 |
| State and political subdivisions | 51,903 | 4,058 |  | 13 | 55,948 |
| Mortgage-backed securities ${ }^{(1)}$ | 273,300 | 9,619 |  | 342 | 282,577 |
| Total | \$330,203 | \$13,683 | \$ | 355 | \$343,531 |
| As of March 31, 2011 |  |  |  |  |  |
| U.S. Government agencies | \$ 4,989 | \$ 12 | \$ | - | \$ 5,001 |
| State and political subdivisions | 48,497 | 616 |  | 731 | 48,382 |
| Mortgage-backed securities ${ }^{(1)}$ | 191,944 | 3,041 |  | 7 | 194,978 |
| Total | \$245,430 | \$ 3,669 | \$ |  | \$248,361 |

${ }^{(1)}$ All are residential type mortgage-backed securities
The cost basis, unrealized gains and losses, and fair value of securities available for sale at March 31, 2012, December 31, 2011 and March 31, 2011 are presented below (in thousands).

|  | Amortized | Gross Unrealized Gins | Gross Unrealized Losses Losses | Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2012 |  |  |  |  |
| U.S. Government agencies | \$ 43,593 | \$ 286 | \$ 90 | \$ 43,789 |
| State and political subdivisions | 21,490 | 1,321 | 3 | 22,808 |
| Mortgage-backed securities ${ }^{(1)}$ | 1,692,446 | 33,212 | 590 | 1,725,068 |
| Corporate bonds | 119,154 | - | 14,568 | 104,586 |
| Other | 2,564 | - | - | 2,564 |
| Total | \$1,879,247 | $\overline{\$ 34,819}$ | \$15,251 | \$1,898,815 |
| As of December 31, 2011 |  |  |  |  |
| U.S. Government agencies | \$ 43,592 | \$ 158 | \$ - | \$ 43,750 |
| State and political subdivisions | 24,997 | 1,345 | 3 | 26,339 |
| Mortgage-backed securities ${ }^{(1)}$ | 1,576,064 | 33,988 | 143 | 1,609,909 |
| Corporate bonds | 119,110 | - | 11,432 | 107,678 |
| Other | 2,371 | - | - | 2,371 |
| Total | \$1,766,134 | \$35,491 | \$11,578 | \$1,790,047 |
| As of March 31, 2011 |  |  |  |  |
| U.S. Government agencies | \$ 94,966 | \$ 16 | \$ 1,204 | \$ 93,778 |
| State and political subdivisions | 26,870 | 983 | 20 | 27,833 |
| Mortgage-backed securities ${ }^{(1)}$ | 1,388,702 | 27,617 | 1,474 | 1,414,845 |
| Corporate bonds | 100,956 | 150 | 1,520 | 99,586 |
| Other | 2,452 | - | - | 2,452 |
| Total | \$1,613,946 | \$28,766 | \$ 4,218 | \$1,638,494 |

${ }^{(1)}$ All are residential type mortgage-backed securities

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

There were no held to maturity securities in an unrealized loss position at March 31, 2012. The following table summarizes held to maturity securities in an unrealized loss position as of December 31, 2011 and March 31, 2011 (in thousands).

|  | Less than 12 Months |  |  | 12 Months or More |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Unrealized } \\ \text { Loss } \end{gathered}$ |  | Fair Value |  | Unrealized |  | Fair Value | Unrealized |  |
|  | As of December 31, 2011 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State and political subdivisions | \$ - | \$ | - |  |  | \$ | 363 |  |  |  | \$ | 13 | \$ 363 | \$ | 13 |
| Mortgage-backed securities | 10,967 |  | 342 |  | - |  |  |  | - | 10,967 |  | 342 |
| Total unrealized loss position | \$10,967 | \$ |  | \$ | 363 | \$ | 13 | \$11,330 | \$ | 355 |
| As of March 31, 2011 |  |  |  |  |  |  |  |  |  |  |
| State and political subdivisions | \$21,313 | \$ | 731 | \$ | - | \$ | - | \$21,313 | \$ | 731 |
| Mortgage-backed securities | 1,942 |  | 7 |  | - |  | - | 1,942 |  | 7 |
| Total unrealized loss position | $\stackrel{\text { \$23,255 }}{\underline{1}}$ | \$ |  | \$ | - | \$ |  | $\stackrel{\text { \$23,255 }}{\underline{-}}$ | \$ | 738 |

The following table summarizes available for sale securities in an unrealized loss position as of March 31, 2012, December 31, 2011 and March 31, 2011 (in thousands).

|  | Less than 12 Months |  |  | 12 Months or More |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{\text { Fair Value }}$ |  | Unrealized | Fair Value | Unrealized Loss | Fair Value | $\begin{gathered} \hline \text { Unrealized } \\ \text { Loss } \end{gathered}$ |
| As of March 31, 2012 |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ 9,905 | \$ | 90 | \$ | \$ - | \$ 9,905 | \$ 90 |
| State and political subdivisions | - |  | - | 11 | 3 | 11 | 3 |
| Mortgage-backed securities | 405,039 |  | 574 | 21,067 | 16 | 426,106 | 590 |
| Corporate bonds | 35,306 |  | 2,872 | 69,230 | 11,696 | 104,536 | 14,568 |
| Total unrealized loss position | $\underline{\underline{\$ 450,250}}$ |  | 3,536 | \$90,308 | \$11,715 | $\underline{\underline{\$ 540,558}}$ | $\underline{\underline{\$ 15,251}}$ |
| As of December 31, 2011 |  |  |  |  |  |  |  |
| State and political subdivisions | - |  | - | \$ 11 | 3 | \$ 11 | \$ 3 |
| Mortgage-backed securities | 98,687 |  | 110 | 22,719 | 33 | 121,406 | 143 |
| Corporate bonds | 42,864 |  | 5,197 | 64,765 | 6,235 | 107,629 | 11,432 |
| Total unrealized loss position | $\underline{\underline{\$ 141,551}}$ |  | 5,307 | \$87,495 | \$ 6,271 | \$229,046 | \$11,578 |
| As of March 31, 2011 |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ 73,763 | \$ | 1,204 | \$ - | \$ - | \$ 73,763 | \$ 1,204 |
| State and political subdivisions | 1,098 |  | 15 | 11 | 5 | 1,109 | 20 |
| Mortgage-backed securities | 292,379 |  | 1,474 | - | - | 292,379 | 1,474 |
| Corporate bonds | 79,386 |  | 1,520 | - | - | 79,386 | 1,520 |
| Total unrealized loss position | \$446,626 |  | 4,213 | \$ 11 | $\underline{\text { \$ }}$ | $\underline{\underline{\$ 446,637}}$ | \$ 4,218 |

At March 31, 2012, there were 53 available for sale securities and no held to maturity securities that were in an unrealized loss position. United does not intend to sell nor believes it will be required to sell securities in an unrealized loss position prior to the recovery of its amortized cost basis. Unrealized losses at March 31, 2012 are primarily related to changes in interest rates, however the unrealized losses in corporate bonds also reflect downgrades in the underlying securities ratings. The bonds remain above investment grade and United does not consider them to be impaired. Unrealized losses at March 31, 2011 were primarily attributable to changes in interest rates.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, among other factors. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analyst's reports. No impairment charges were recognized during the first quarter of 2012 or 2011.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The amortized cost and fair value of available for sale and held to maturity securities at March 31, 2012, by contractual maturity, are presented in the following table (in thousands).

|  | Available for Sale |  | Held to Maturity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Fair Value |  | ortized Cost | Fair Value |
| U.S. Government agencies: |  |  |  |  |  |
| 5 to 10 years | \$ 34,995 | \$ 35,153 | \$ | - | \$ |
| More than 10 years | 8,598 | 8,636 |  | - | - |
|  | 43,593 | 43,789 |  | - | - |
| State and political subdivisions: |  |  |  |  |  |
| Within 1 year | 1,600 | 1,608 |  | - | - |
| 1 to 5 years | 14,121 | 14,966 |  | 4,813 | 5,132 |
| 5 to 10 years | 4,921 | 5,317 |  | 23,667 | 25,896 |
| More than 10 years | 848 | 917 |  | 23,413 | 25,278 |
|  | 21,490 | 22,808 |  | 51,893 | 56,306 |
| Corporate bonds: |  |  |  |  |  |
| 1 to 5 years | 18,594 | 17,668 |  | - | - |
| 5 to 10 years | 99,560 | 86,618 |  | - | - |
| More than 10 years | 1,000 | 300 |  | - | - |
|  | 119,154 | 104,586 |  | - | - |
| Other: |  |  |  |  |  |
| More than 10 years | 2,564 | 2,564 |  | - | - |
|  | 2,564 | 2,564 |  | - | - |
| Total securities other than mortgage-backed securities: |  |  |  |  |  |
| Within 1 year | 1,600 | 1,608 |  | - | - |
| 1 to 5 years | 32,715 | 32,634 |  | 4,813 | 5,132 |
| 5 to 10 years | 139,476 | 127,088 |  | 23,667 | 25,896 |
| More than 10 years | 13,010 | 12,417 |  | 23,413 | 25,278 |
| Mortgage-backed securities | 1,692,446 | 1,725,068 |  | 251,743 | 262,184 |
|  | \$ 1,879,247 | \$1,898,815 | \$ | 303,636 | $\underline{\underline{\$ 318,490}}$ |

Maturities of mortgage-backed securities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 6 - Loans and Allowance for Loan Losses

Major classifications of loans as of March 31, 2012, December 31, 2011 and March 31, 2011, are summarized as follows (in thousands).

|  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Commercial (secured by real estate) | $\overline{\$ 1,843,207}$ | $\overline{\$ 1,821,414}$ | \$1,692,154 |
| Commercial \& industrial | 439,496 | 428,249 | 431,473 |
| Commercial construction | 167,122 | 164,155 | 213,177 |
| Total commercial | 2,449,825 | 2,413,818 | 2,336,804 |
| Residential mortgage | 1,131,248 | 1,134,902 | 1,186,531 |
| Residential construction | 435,375 | 448,391 | 549,618 |
| Consumer installment | 111,118 | 112,503 | 121,419 |
| Total loans | 4,127,566 | 4,109,614 | 4,194,372 |
| Less allowance for loan losses | 113,601 | 114,468 | 133,121 |
| Loans, net | \$4,013,965 | \$3,995,146 | \$4,061,251 |

The Bank makes loans and extensions of credit to individuals and a variety of firms and corporations located primarily in counties in north Georgia, the Atlanta, Georgia metropolitan statistical area, the Gainesville, Georgia metropolitan statistical area, coastal Georgia, western North Carolina and east Tennessee. Although the Bank has a diversified loan portfolio, a substantial portion of the loan portfolio is collateralized by improved and unimproved real estate and is dependent upon the real estate market.

Changes in the allowance for loan losses for the three months ended March 31, 2012 and 2011 are summarized as follows (in thousands).

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Balance beginning of period | \$114,468 | \$174,695 |
| Provision for loan losses | 15,000 | 190,000 |
| Charge-offs: |  |  |
| Commercial (secured by real estate) | 3,928 | 48,707 |
| Commercial \& industrial | 756 | 4,362 |
| Commercial construction | 364 | 49,715 |
| Residential mortgage | 5,767 | 36,676 |
| Residential construction | 5,629 | 92,255 |
| Consumer installment | 753 | 1,096 |
| Total loans charged-off | 17,197 | 232,811 |
| Recoveries: |  |  |
| Commercial (secured by real estate) | 231 | 100 |
| Commercial \& industrial | 87 | 322 |
| Commercial construction | 30 | - |
| Residential mortgage | 392 | 293 |
| Residential construction | 315 | 117 |
| Consumer installment | 275 | 405 |
| Total recoveries | 1,330 | 1,237 |
| Net charge-offs | 15,867 | 231,574 |
| Balance end of period | \$113,601 | \$133,121 |

At March 31, 2012, December 31, 2011 and March 31, 2011, loans with a carrying value of $\$ 1.58$ billion, $\$ 1.52$ billion and $\$ 857$ million were pledged as collateral to secure FHLB advances and other contingent funding sources.

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The following table presents the balance and activity in the allowance for loan losses by portfolio segment and the recorded investment in loans by portfolio segment based on impairment method as of March 31, 2012, December 31, 2011 and March 31, 2011 (in thousands).

|  | Commercial (Secured by Real Estate) |  | Commercial \& Industrial |  | Commercial Construction |  | Residential Mortgage |  | ResidentialConstruction |  | Consumer Installment |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended March 31,2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 31,644 | \$ | 5,681 | \$ | 6,097 | \$ | 29,076 | \$ | 30,379 | \$ | 2,124 | \$ | 9,467 |  | 114,468 |
| Charge-offs |  | $(3,928)$ |  | (756) |  | (364) |  | $(5,767)$ |  | $(5,629)$ |  | (753) |  | - |  | $(17,197)$ |
| Recoveries |  | 231 |  | 87 |  | 30 |  | 392 |  | 315 |  | 275 |  | - |  | 1,330 |
| Provision |  | 2,667 |  | 460 |  | 3,820 |  | 3,655 |  | 4,408 |  | 252 |  | (262) |  | 15,000 |
| Ending balance | \$ | 30,614 | \$ | 5,472 | \$ | 9,583 | \$ | 27,356 | \$ | 29,473 | \$ | 1,898 | \$ | 9,205 |  | 113,601 |
| Ending allowance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 7,654 | \$ | 1,122 | \$ | 1,920 | \$ | 2,254 | \$ | 3,236 | \$ | 63 | \$ | - |  | 16,249 |
| Collectively evaluated for impairment |  | 22,960 |  | 4,350 |  | 7,663 |  | 25,102 |  | 26,237 |  | 1,835 |  | 9,205 |  | 97,352 |
| Total ending allowance balance | \$ | 30,614 | \$ | 5,472 | \$ | 9,583 | \$ | 27,356 | \$ | 29,473 | \$ | 1,898 | \$ | 9,205 |  | 113,601 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 117,999 | \$ | 60,568 | \$ | 46,549 | \$ | 21,525 | \$ | 47,048 | \$ | 331 | \$ | - |  | 294,020 |
| Collectively evaluated for impairment |  | 1,725,208 |  | 378,928 |  | 120,573 |  | 1,109,723 |  | 388,327 |  | 110,787 |  | - |  | 3,833,546 |
| Total loans | \$ | 1,843,207 | \$ | 439,496 | \$ | 167,122 |  | 1,131,248 |  | 435,375 | \$ | $\underline{111,118}$ | \$ | - |  | $\underline{ }$ |

December 31, 2011
Ending allowance attributable to loans:

| Individually evaluated for impairment | \$ | 7,491 | \$ | 1,117 | \$ | 236 | \$ | 2,234 | \$ | 3,731 | \$ | 16 | \$ | - | \$ 14,825 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collectively evaluated for impairment |  | 24,153 |  | 4,564 |  | 5,861 |  | 26,842 |  | 26,648 |  | 2,108 |  | 9,467 | 99,643 |
| Total ending allowance balance | \$ | 31,644 | \$ | 5,681 | \$ | 6,097 | \$ | 29,076 | \$ | 30,379 | \$ | 2,124 | \$ | 9,467 | \$ 114,468 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 107,831 | \$ | 57,828 | \$ | 26,245 | \$ | 18,376 | \$ | 46,687 | \$ | 292 | \$ | - | \$ 257,259 |
| Collectively evaluated for impairment |  | 1,713,583 |  | 370,421 |  | 137,910 |  | 1,116,526 |  | 401,704 |  | 112,211 |  | - | 3,852,355 |
| Total loans | \$ | 1,821,414 | \$ | 428,249 | \$ | 164,155 |  | 1,134,902 | \$ | 448,391 | \$ | 112,503 | \$ | - | \$4,109,614 |
| Three Months Ended March 31, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 31,191 | \$ | 7,580 | \$ | 6,780 | \$ | 22,305 | \$ | 92,571 | \$ | 3,030 | \$ | 11,238 | \$ 174,695 |
| Charge-offs |  | $(48,707)$ |  | $(4,362)$ |  | $(49,715)$ |  | $(36,676)$ |  | $(92,255)$ |  | $(1,096)$ |  | - | $(232,811)$ |
| Recoveries |  | 100 |  | 322 |  | - |  | 293 |  | 117 |  | 405 |  | - | 1,237 |
| Provision |  | 37,675 |  | 4,047 |  | 48,916 |  | 39,207 |  | 62,087 |  | 217 |  | $(2,149)$ | 190,000 |
| Ending balance | \$ | 20,259 | \$ | 7,587 | \$ | 5,981 | \$ | 25,129 | \$ | 62,520 | \$ | 2,556 | \$ | 9,089 | \$ 133,121 |
| Ending allowance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ |
| Collectively evaluated for impairment |  | 20,259 |  | 7,587 |  | 5,981 |  | 25,129 |  | 62,520 |  | 2,556 |  | 9,089 | 133,121 |
| Total ending allowance balance | \$ | 20,259 | \$ | $\underline{7,587}$ | \$ | 5,981 | \$ | $\underline{25,129}$ | \$ | $\underline{62,520}$ | \$ | 2,556 | \$ | 9,089 | \$ 133,121 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 17,154 | \$ | - | \$ | 3,624 | \$ | 5,157 | \$ | 22,667 | \$ | - | \$ | - | \$ 48,602 |
| Collectively evaluated for impairment |  | 1,675,000 |  | 431,473 |  | 209,553 |  | 1,181,374 |  | 526,951 |  | 121,419 |  | - | 4,145,770 |
| Total loans | \$ | 1,692,154 | \$ | 431,473 | \$ | 213,177 |  | 1,186,531 | \$ | 549,618 | \$ | 121,419 | \$ | - | \$4,194,372 |

United reviews all loans that are on nonaccrual with a balance of $\$ 500,000$ or greater for impairment as well as accruing substandard relationships greater than $\$ 2$ million and all troubled debt restructurings ("TDRs"). A loan is considered impaired when, based on current events and circumstances, it is probable that all amounts due, according to the contractual terms of the loan, will not be collected. All troubled debt restructurings are considered impaired regardless of accrual status. Impaired loans are measured based on the present value of expected future cash flows, discounted at the loan's effective interest rate, at the loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. Interest payments received on impaired loans that are on nonaccrual status are applied as a reduction of the outstanding principal balance. For impaired loans not on nonaccrual status, interest is accrued according to the terms of the loan agreement. Impairment amounts are recorded quarterly and specific reserves are recorded in the allowance for loan losses.

In the first quarter of 2011, United's Board of Directors adopted an accelerated problem asset disposition plan which included the bulk sale of $\$ 267$ million in classified loans. Those loans were classified as held for sale at the end of the first quarter and were written down to the expected proceeds from the sale. The charge-offs on the loans transferred to held for sale in anticipation of the bulk loan sale, which closed on April 18, 2011, increased first quarter 2011 loan chargeoffs by $\$ 186$ million. The actual loss on the bulk loan sale at closing was less than the amount charged-off in the first quarter, resulting in a $\$ 7.27$ million reduction of second quarter 2011 charge-offs.

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The recorded investments in individually evaluated impaired loans at March 31, 2012, December 31, 2011 and March 31, 2011 were as follows (in thousands).

|  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ | December 31, <br> 2011 |  | March 31, 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Period-end loans with no allocated allowance for loan losses | \$208,302 | \$ | 188,509 | \$48,602 |
| Period-end loans with allocated allowance for loan losses | 85,718 |  | 68,750 | - |
| Total | \$294,020 | \$ | 257,259 | \$48,602 |
| Amount of allowance for loan losses allocated | \$ 16,249 | \$ | 14,825 | \$ - |

The increase in the amount of impaired loans is due to an increase in the number and balance of TDRs. The average balances of impaired loans and income recognized on impaired loans while they were considered impaired is presented below for the three months ended March 31, 2012 and March 31, 2011 (in thousands).

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Average balance of individually evaluated impaired loans during period | \$280,626 | \$95,163 |
| Interest income recognized during impairment | 2,267 | - |
| Cash-basis interest income recognized | 3,192 | - |

The following table presents loans individually evaluated for impairment by class of loans as of March 31, 2012, December 31, 2011 and March 31, 2011 (in thousands).

|  | March 31, 2012 |  |  |  |  | December 31, 2011 |  |  |  |  | March 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unpaid Principal Balance | Recorded <br> Investment |  | Allowance for Loan Losses Allocated |  | Unpaid Principal Balance | Recorded <br> Investment |  | Allowance for Loan Losses Allocated |  | Unpaid <br> Principal <br> Balance Recorded <br> Investment |  |  |  | Allowance for Loan Losses Allocated |  |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ 91,399 | \$ | 82,593 | \$ | - | \$ 82,887 | \$ | 76,215 | \$ | - | \$ | 27,811 | \$ | 17,154 | \$ | - |
| Commercial \& industrial | 81,896 |  | 56,896 |  | - | 77,628 |  | 52,628 |  | - |  | - |  | - |  | - |
| Commercial construction | 30,188 |  | 27,295 |  | - | 24,927 |  | 23,609 |  | - |  | 4,360 |  | 3,624 |  | - |
| Total commercial | 203,483 |  | 166,784 |  | - | 185,442 |  | 152,452 |  | - |  | 32,171 |  | 20,778 |  | - |
| Residential mortgage | 15,375 |  | 13,041 |  | - | 13,845 |  | 10,804 |  | - |  | 8,801 |  | 5,157 |  | - |
| Residential construction | 44,018 |  | 28,477 |  | - | 38,955 |  | 25,190 |  | - |  | 49,205 |  | 22,667 |  | - |
| Consumer installment | - |  | - |  | - | 63 |  | 63 |  | - |  | - |  | - |  | - |
| Total with no related allowance recorded | 262,876 |  | 208,302 |  | - | 238,305 |  | 188,509 |  | - |  | 90,177 |  | 48,602 |  | - |
| With an allowance recorded: $\quad$ - - - - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | 36,536 |  | 35,406 |  | 7,654 | 31,806 |  | 31,616 |  | 7,491 |  | - |  | - |  | - |
| Commercial \& industrial | 3,672 |  | 3,672 |  | 1,122 | 5,200 |  | 5,200 |  | 1,117 |  | - |  | - |  | - |
| Commercial construction | 20,056 |  | 19,254 |  | 1,920 | 2,636 |  | 2,636 |  | 236 |  | - |  | - |  | - |
| Total commercial | 60,264 |  | 58,332 |  | 10,696 | 39,642 |  | 39,452 |  | 8,844 |  | - |  | - |  | - |
| Residential mortgage | 9,255 |  | 8,484 |  | 2,254 | 7,642 |  | 7,572 |  | 2,234 |  | - |  | - |  | - |
| Residential construction | 19,235 |  | 18,571 |  | 3,236 | 21,629 |  | 21,497 |  | 3,731 |  | - |  | - |  | - |
| Consumer installment | 340 |  | 331 |  | 63 | 235 |  | 229 |  | 16 |  | - |  | - |  | - |
| Total with an allowance recorded | 89,094 |  | 85,718 |  | 16,249 | 69,148 |  | 68,750 |  | 14,825 |  | - |  | - |  | - |
| Total | \$351,970 | \$ | 294,020 | \$ | 16,249 | \$307,453 | \$ | 257,259 | \$ | 14,825 | \$ | 90,177 | \$ | 48,602 | \$ | - |

There were no loans more than 90 days past due and still accruing interest at March 31, 2012, December 31, 2011 or March 31, 2011. Nonaccrual loans at March 31, 2012, December 31, 2011 and March 31, 2011 were $\$ 130$ million, $\$ 127$ million and $\$ 83.8$, respectively. Nonaccrual loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually evaluated impaired loans with larger balances.

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The following table presents the recorded investment (unpaid principal less amounts charged-off) in nonaccrual loans by loan class as of March 31, 2012, December 31, 2011 and March 31, 2011 (in thousands).

|  | Nonaccrual Loans |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2012 \end{gathered}$ |  | cember 31, $2011$ | $\begin{gathered} \hline \text { March 31, } \\ 2011 \end{gathered}$ |
| Commercial (secured by real estate) | \$ 26,081 | \$ | 27,322 | $\overline{\$ 20,648}$ |
| Commercial \& industrial | 36,314 |  | 34,613 | 2,198 |
| Commercial construction | 23,319 |  | 16,655 | 3,701 |
| Total commercial | 85,714 |  | 78,590 | 26,547 |
| Residential mortgage | 18,741 |  | 22,358 | 23,711 |
| Residential construction | 24,341 |  | 25,523 | 32,038 |
| Consumer installment | 908 |  | 1,008 | 1,473 |
| Total | \$129,704 | \$ | 127,479 | \$83,769 |
| Balance as a percentage of unpaid principal | 70.6\% |  | 71.3\% | 57.3\% |

The following table presents the aging of the recorded investment in past due loans as of March 31, 2012, December 31, 2011 and March 31, 2011 by class of loans (in thousands).

|  | Loans Past Due |  |  |  |  | Loans Not Past Due | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-59 Days | 60-89 Days |  | >90 Days | Total |  |  |
| As of March 31, 2012 |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ 6,777 | \$ | 3,219 | \$14,461 | \$ 24,457 | \$1,818,750 | \$1,843,207 |
| Commercial \& industrial | 1,930 |  | 244 | 2,905 | 5,079 | 434,417 | 439,496 |
| Commercial construction | 256 |  | 55 | 8,620 | 8,931 | 158,191 | 167,122 |
| Total commercial | 8,963 |  | 3,518 | 25,986 | 38,467 | 2,411,358 | 2,449,825 |
| Residential mortgage | 14,540 |  | 5,223 | 9,103 | 28,866 | 1,102,382 | 1,131,248 |
| Residential construction | 7,462 |  | 1,584 | 11,201 | 20,247 | 415,128 | 435,375 |
| Consumer installment | 961 |  | 248 | 346 | 1,555 | 109,563 | 111,118 |
| Total loans | \$ 31,926 | \$ | 10,573 | \$46,636 | \$ 89,135 | \$4,038,431 | \$4,127,566 |
| As of December 31, 2011 |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ 8,036 | \$ | 4,182 | \$10,614 | \$ 22,832 | \$1,798,582 | \$1,821,414 |
| Commercial \& industrial | 3,869 |  | 411 | 407 | 4,687 | 423,562 | 428,249 |
| Commercial construction | 166 |  | - | 1,128 | 1,294 | 162,861 | 164,155 |
| Total commercial | 12,071 |  | 4,593 | 12,149 | 28,813 | 2,385,005 | 2,413,818 |
| Residential mortgage | 15,185 |  | 4,617 | 9,071 | 28,873 | 1,106,029 | 1,134,902 |
| Residential construction | 3,940 |  | 2,636 | 10,270 | 16,846 | 431,545 | 448,391 |
| Consumer installment | 1,534 |  | 308 | 430 | 2,272 | 110,231 | 112,503 |
| Total loans | \$ 32,730 | \$ | 12,154 | $\underline{\text { \$31,920 }}$ | $\underline{\text { \$ 76,804 }}$ | $\underline{\text { \$4,032,810 }}$ | $\underline{\text { \$4,109,614 }}$ |
| As of March 31, 2011 |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ 11,522 | \$ | 9,244 | \$ 9,659 | \$ 30,425 | \$1,661,729 | \$1,692,154 |
| Commercial \& industrial | 1,485 |  | 854 | 876 | 3,215 | 428,258 | 431,473 |
| Commercial construction | 5,458 |  | 1,880 | 1,237 | 8,575 | 204,602 | 213,177 |
| Total commercial | 18,465 |  | 11,978 | 11,772 | 42,215 | 2,294,589 | 2,336,804 |
| Residential mortgage | 16,439 |  | 6,658 | 10,789 | 33,886 | 1,152,645 | 1,186,531 |
| Residential construction | 13,349 |  | 9,514 | 13,405 | 36,268 | 513,350 | 549,618 |
| Consumer installment | 1,705 |  | 346 | 573 | 2,624 | 118,795 | 121,419 |
| Total loans | \$ 49,958 | \$ | 28,496 | \$36,539 | \$114,993 | \$4,079,379 | \$4,194,372 |

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

As of March 31, 2012 and December 31, 2011, United has allocated $\$ 12.2$ million and $\$ 8.65$ million, respectively, of specific reserves to customers whose loan terms have been modified in troubled debt restructurings. There were no specific reserves established for loans considered to be troubled debt restructurings at March 31, 2011. United committed to lend additional amounts totaling up to $\$ 891,000$, $\$ 1.12$ million and $\$ 519,000$ as of March 31, 2012, December 31, 2011 and March 31, 2011, respectively, to customers with outstanding loans that are classified as TDRs.

The modification of the terms of troubled debt restructurings included one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date or an extension of the amortization period at a stated rate lower than the current market rate for new debt with similar risk; or a permanent reduction of the principal amount.

The following table presents additional information on troubled debt restructurings including the number of loan contracts restructured and the pre and post modification recorded investment (dollars in thousands).

|  | March 31, 2012 |  |  |  |  | December 31, 2011 |  |  |  |  | March 31, 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Contracts } \\ & \hline \end{aligned}$ | Pre- <br> Modification Outstanding Recorded Investment |  | Post- <br> Modification Outstanding Recorded Investment |  | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Contracts } \\ & \hline \end{aligned}$ | Pre- <br> Modification Outstanding Recorded Investment |  | Post- <br> Modification Outstanding Recorded Investment |  | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Contracts } \\ & \hline \end{aligned}$ | Pre- <br> Modification Outstanding Recorded Investment |  | Post- <br> Modification Outstanding Recorded Investment |  |
| Commercial (sec by RE) | 92 | \$ | 83,230 | \$ | 79,844 | 74 | \$ | 70,380 | \$ | 69,054 | 29 | \$ | 25,094 | \$ | 22,211 |
| Commercial \& industrial | 26 |  | 3,487 |  | 3,487 | 18 |  | 806 |  | 806 | 5 |  | 155 |  | 155 |
| Commercial construction | 16 |  | 35,184 |  | 34,066 | 11 |  | 18,053 |  | 18,053 | 6 |  | 9,622 |  | 9,622 |
| Total commercial | 134 |  | 121,901 |  | 117,397 | 103 |  | 89,239 |  | 87,913 | 40 |  | 34,871 |  | 31,988 |
| Residential mortgage | 99 |  | 15,718 |  | 14,832 | 80 |  | 11,943 |  | 11,379 | 32 |  | 4,013 |  | 3,882 |
| Residential construction | 63 |  | 27,128 |  | 25,948 | 54 |  | 24,921 |  | 24,145 | 54 |  | 14,582 |  | 13,759 |
| Consumer installment | 40 |  | 340 |  | 330 | 34 |  | 298 |  | 293 | 7 |  | 122 |  | 117 |
| Total loans | 336 | \$ | 165,087 | \$ | 158,507 | 271 | \$ | 126,401 | \$ | 123,730 | 133 | \$ | 53,588 | \$ | 49,746 |

The following table presents new troubled debt restructurings during the three months ended March 31, 2012 and those troubled debt restructurings that have subsequently defaulted, which we define as 90 days or more past due (dollars in thousands).

| New Troubled Debt <br> Restructurings for the Three <br> Months Ended March 31, 2012 | NumberofContracts | Pre- <br> Modification Outstanding Recorded Investment |  | Post- <br> Modification Outstanding Recorded Investment |  | Troubled Debt <br> Restructurings Modified Within the Previous Twelve Months that Have Subsequently Defaulted During the Three Months Ended March 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\begin{aligned} & \text { orded } \\ & \text { tment } \end{aligned}$ |
| Commercial (secured by real estate) | 24 | \$ | 15,099 |  |  | \$ | 13,741 | \$ | - | \$ | - |
| Commercial \& industrial | 10 |  | 2,724 |  | 2,724 |  | 1 |  | 43 |
| Commercial construction | 7 |  | 20,781 |  | 20,781 |  | 2 |  | 4,174 |
| Total commercial | 41 |  | 38,604 |  | 37,246 |  | 3 |  | 4,217 |
| Residential mortgage | 24 |  | 5,279 |  | 5,273 |  | 3 |  | 373 |
| Residential construction | 14 |  | 3,751 |  | 3,189 |  | 3 |  | 1,476 |
| Consumer installment | 7 |  | 60 |  | 55 |  | - |  | - |
| Total loans | 86 | \$ | 47,694 | \$ | 45,763 |  | 9 | \$ | 6,066 |

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

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## Risk Ratings

United categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, current economic trends, among other factors. United analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on a continuous basis. United uses the following definitions for its risk ratings:

Watch. Loans in this category are presently protected from apparent loss; however weaknesses exist that could cause future impairment, including the deterioration of financial ratios, past due status and questionable management capabilities. These loans require more than the ordinary amount of supervision. Collateral values generally afford adequate coverage, but may not be immediately marketable.

Substandard. These loans are inadequately protected by the current net worth and paying capacity of the obligor or by the collateral pledged. Specific and welldefined weaknesses exist that may include poor liquidity and deterioration of financial ratios. The loan may be past due and related deposit accounts experiencing overdrafts. There is the distinct possibility that the Company will sustain some loss if deficiencies are not corrected. Immediate corrective action is necessary.

Doubtful. Specific weaknesses characterized as Substandard that are severe enough to make collection in full highly questionable and improbable. There is no reliable secondary source of full repayment.

Loss. Loans categorized as Loss have the same characteristics as Doubtful however probability of loss is certain. Loans classified as Loss are charged-off.
Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are generally deposit account overdrafts or new loans that have not yet been assigned a grade.

As of March 31, 2012, December 31, 2011 and March 31, 2011, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (in thousands).

|  | Pass | Watch | Substandard | Doubtful/ |  | Not Rated |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2012 |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$1,586,934 | \$ 96,352 | \$ 159,921 | \$ | - | \$ | - | \$1,843,207 |
| Commercial \& industrial | 381,097 | 4,126 | 53,532 |  | - |  | 741 | 439,496 |
| Commercial construction | 99,825 | 20,722 | 46,575 |  | - |  | - | 167,122 |
| Total commercial | 2,067,856 | 121,200 | 260,028 |  | - |  | 741 | 2,449,825 |
| Residential mortgage | 995,982 | 40,790 | 94,476 |  | - |  | - | 1,131,248 |
| Residential construction | 298,592 | 48,168 | 88,615 |  | - |  | - | 435,375 |
| Consumer installment | 106,124 | 1,476 | 3,518 |  | - |  | - | 111,118 |
| Total loans | \$3,468,554 | \$211,634 | \$ 446,637 | \$ | - | \$ | 741 | \$4,127,566 |
| As of December 31,2011 |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$1,561,204 | \$ 89,830 | \$ 170,380 | \$ | - | \$ | - | \$1,821,414 |
| Commercial \& industrial | 369,343 | 7,630 | 50,366 |  | - |  | 910 | 428,249 |
| Commercial construction | 114,817 | 14,173 | 35,165 |  | - |  | - | 164,155 |
| Total commercial | 2,045,364 | 111,633 | 255,911 |  | - |  | 910 | 2,413,818 |
| Residential mortgage | 993,779 | 42,323 | 98,800 |  | - |  | - | 1,134,902 |
| Residential construction | 312,527 | 38,386 | 97,478 |  | - |  | - | 448,391 |
| Consumer installment | 107,333 | 1,411 | 3,759 |  | - |  | - | 112,503 |
| Total loans | $\underline{\underline{\$ 3,459,003}}$ | $\underline{\underline{\$ 193,753}}$ | \$ 455,948 | \$ | - | \$ | 910 | $\underline{\underline{\$ 4,109,614}}$ |
| As of March 31, 2011 |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$1,469,140 | \$ 82,715 | \$ 140,299 | \$ | - | \$ | - | \$1,692,154 |
| Commercial \& industrial | 405,059 | 6,824 | 18,608 |  | - |  | 982 | 431,473 |
| Commercial construction | 166,386 | 8,205 | 38,586 |  | - |  | - | 213,177 |
| Total commercial | 2,040,585 | 97,744 | 197,493 |  | - |  | 982 | 2,336,804 |
| Residential mortgage | 1,052,909 | 40,779 | 92,843 |  | - |  | - | 1,186,531 |
| Residential construction | 376,583 | 60,463 | 112,572 |  | - |  | - | 549,618 |
| Consumer installment | 116,964 | 626 | 3,829 |  | - |  | - | 121,419 |
| Total loans | $\underline{\underline{\$ 3,587,041}}$ | $\underline{\underline{\$ 199,612}}$ | \$ 406,737 | \$ | - | \$ | 982 | $\underline{\underline{\$ 4,194,372}}$ |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 7 - Foreclosed Property

Major classifications of foreclosed properties at March 31, 2012, December 31, 2011 and March 31, 2011 are summarized as follows (in thousands).

|  | $\begin{gathered} \text { March } 31, \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ \quad 2011 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | \$ 11,463 | \$ | 10,866 | \$ | 15,500 |
| Commercial construction | 3,266 |  | 3,336 |  | 11,568 |
| Total commercial | 14,729 |  | 14,202 |  | 27,068 |
| Residential mortgage | 6,757 |  | 7,840 |  | 12,927 |
| Residential construction | 28,147 |  | 29,799 |  | 67,406 |
| Total foreclosed property | 49,633 |  | 51,841 |  | 107,401 |
| Less valuation allowance | 17,746 |  | 18,982 |  | 53,023 |
| Foreclosed property, net | \$31,887 | \$ | 32,859 | \$ | 54,378 |
| Balance as a percentage of original loan unpaid principal | 36.1\% |  | 35.9\% |  | 30.3\% |

Activity in the valuation allowance for foreclosed property is presented in the following table (in thousands).

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Balance at beginning of year | \$18,982 | \$ 16,565 |
| Additions charged to expense | 2,111 | 48,585 |
| Direct write downs | $(3,347)$ | $(12,127)$ |
| Balance at end of period | \$17,746 | \$ 53,023 |

Expenses related to foreclosed assets include (in thousands).

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Net loss on sales | \$ 93 | \$12,020 |
| Provision for unrealized losses | 2,111 | 48,585 |
| Operating expenses, net of rental income | 1,621 | 4,294 |
| Total foreclosed property expense | \$3,825 | \$64,899 |

## Note 8 - Earnings Per Share

United is required to report on the face of the statement of operations, earnings (loss) per common share with and without the dilutive effects of potential common stock issuances from instruments such as options, convertible securities and warrants. Basic earnings (loss) per common share is based on the weighted average number of common shares outstanding during the period while the effects of potential common shares outstanding during the period are included in diluted earnings (loss) per common share.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

During the three months ended March 31, 2012 and 2011, United accrued dividends on preferred stock, including accretion of discounts, as shown in the following table (in thousands).

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Series A-6\% fixed | \$ | \$ 3 |
| Series B-5\% fixed until December 6, 2013, 9\% thereafter | 2,608 | 2,602 |
| Series D-LIBOR plus 9.6875\%, resets quarterly | 419 | 173 |
| Total preferred stock dividends | \$3,030 | \$ 2,778 |

## All preferred stock dividends are payable quarterly.

Series B preferred stock was issued at a discount. Dividend amounts shown include discount accretion for each period.
The preferred stock dividends were subtracted from net income (loss) in order to arrive at net income (loss) available to common shareholders. There is no dilution from dilutive securities for the three months ended March 31, 2011, due to the antidilutive effect of the net loss for that period.

The following table sets forth the computation of basic and diluted earnings (loss) per common share for the three months ended March 31, 2012 and 2011 (in thousands, except per share data).

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Net income (loss) available to common shareholders | \$8,498 | \$(240,114) |
| Weighted average shares outstanding: |  |  |
| Basic | 57,764 | 18,466 |
| Effect of dilutive securities |  |  |
| Convertible securities | - | - |
| Stock options | - | - |
| Warrants | - | - |
| Diluted | 57,764 | 18,466 |
| Earnings (loss) per common share: |  |  |
| Basic | \$ . 15 | \$ (13.00) |
| Diluted | \$ . 15 | \$ (13.00) |

At March 31, 2012, United had the following potentially dilutive stock options and warrants outstanding: a warrant to purchase 219,908.49 common shares at $\$ 61.39$ per share issued to the U.S. Treasury in conjunction with the issuance of United's fixed rate cumulative perpetual preferred stock, Series B; 129,670 common shares issuable upon exercise of warrants attached to trust preferred securities with an exercise price of $\$ 100$ per share; 514,068 common shares issuable upon exercise of stock options granted to employees with a weighted average exercise price of $\$ 98.22 ; 404,281$ common shares issuable upon completion of vesting of restricted stock awards; $1,411,765$ common shares issuable upon exercise of warrants exercisable at a price equivalent to $\$ 21.25$ per share granted to Fletcher International Ltd. ("Fletcher") in connection with a 2010 asset purchase and sale agreement; 2,476,191 common shares issuable upon conversion of preferred stock if Fletcher exercises its option to purchase $\$ 65$ million in convertible preferred stock, convertible at $\$ 26.25$ per share; $1,162,791$ common shares issuable upon exercise of warrants exercisable at a price equivalent to $\$ 30.10$ per share to be granted to Fletcher upon exercise of its option to acquire preferred stock; and 1,551,126 common shares issuable upon exercise of warrants owned by Elm Ridge Offshore Master Fund, Ltd. and Elm Ridge Value Partners, L.P. (collectively, the "Elm Ridge Parties"), exercisable at $\$ 12.50$ per share.

# UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements

## Note 9 - Derivatives and Hedging Activity

## Risk Management Objective of Using Derivatives

United is exposed to certain risks arising from both its business operations and economic conditions. United principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. United manages interest rate risk primarily by managing the amount, sources, and duration of its investment securities portfolio and debt funding and through the use of derivative financial instruments. Specifically, United enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. United's derivative financial instruments are used to manage differences in the amount, timing, and duration of United's known or expected cash receipts and its known or expected cash payments principally related to United's loans and wholesale borrowings.

The table below presents the fair value of United's derivative financial instruments as well as their classification on the consolidated balance sheet as of March 31, 2012, December 31, 2011 and March 31, 2011 (in thousands).

## Derivatives accounted for as hedges under ASC 815

| Interest Rate Products |  | Fair Value |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet Location | March 31, 2012 | December 31, 2011 | March 31, 2011 |
| Liability derivatives | Other liabilities | \$ 2,526 | \$ 422 | \$ |

## Derivatives not accounted for as hedges under ASC 815

| Interest Rate Products | Balance Sheet Location | Fair Value |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \begin{array}{c} \text { December 31, } \\ \quad 2011 \end{array} \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ \quad 2011 \\ \hline \end{gathered}$ |  |
| Asset derivatives | Other assets | \$ | 73 | \$ | - | \$ | - |
| Liability derivatives | Other liabilities | \$ | 73 | \$ | - | \$ | - |

Derivative contracts that are not accounted for as hedges under ASC 815 are between United and certain commercial loan customers with offsetting positions to dealers under a back-to-back swap program.

## Cash Flow Hedges of Interest Rate Risk

United's objectives in using interest rate derivatives are to add stability to net interest revenue and to manage its exposure to interest rate movements. To accomplish this objective, United primarily uses interest rate swaps as part of its interest rate risk management strategy. For United's variable-rate loans, interest rate swaps designated as cash flow hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for United making variable-rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate floors designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty if the designated rate index falls below the strike rate on the contract. United pays an up front premium for this interest rate protection. United had no active derivative contracts outstanding at March 31, 2012, December 31, 2011 or March 31, 2011 that were designated as cash flow hedges of interest rate risk.

The effective portion of changes in the fair value of derivatives designated, and that qualify as cash flow hedges is recorded in accumulated other comprehensive income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest revenue as interest payments are received on United's prime-based, variable-rate loans. At March 31, 2012, the amount included in other comprehensive income represents deferred gains from terminated cash flow hedges where the forecasted hedging transaction is expected to remain effective over the remaining unexpired term of the original contract. Such gains are being deferred and recognized over the remaining life of the original derivative contract. For terminated swap contracts, the gains are recognized over the original life of the contract on a straight line basis. For terminated floors, the gains are recognized over the original term based on the original floorlet schedule. During the three months ended March 31, 2012 and 2011, United accelerated the reclassification of $\$ 81,000$ and $\$ 1.30$ million, respectively, in gains from terminated positions as a result of the forecasted transactions becoming probable not to occur. During the next twelve months, United estimates that an additional $\$ 2.60$ million of the deferred gains on terminated cash flow hedging positions will be reclassified as an increase to interest revenue.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Fair Value Hedges of Interest Rate Risk

United is exposed to changes in the fair value of certain of its fixed rate obligations due to changes in LIBOR, a benchmark interest rate. United uses interest rate swaps to manage its exposure to changes in fair value on these instruments attributable to changes in the benchmark interest rate. Interest rate swaps designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for United making variable rate payments over the life of the agreements without the exchange of the underlying notional amount. At March 31, 2012, United had four interest rate swaps with an aggregate notional amount of $\$ 64.5$ million that were designated as fair value hedges of interest rate risk. At March 31, 2011, United had no active derivative contracts outstanding that were designated as fair value hedges.

For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in earnings. United includes the gain or loss on the hedged items in the same financial statement line item as the offsetting loss or gain on the related derivatives. During the three months ended March 31, 2012, United recognized net gains/(losses) of $\$ 34,000$ related to ineffectiveness of the fair value hedging relationships. United also recognized a net reduction of interest expense of $\$ 278,000$ for the three months ended March 31, 2012, related to United's fair value hedges, which includes net settlements on the derivatives. There were no active fair value hedges during the first quarter of 2011.

## Tabular Disclosure of the Effect of Derivative Instruments on the Income Statement

The tables below present the effect of United's derivative financial instruments on the consolidated statement of operations for the three months ended March 31, 2012 and 2011.

## Derivatives in Fair Value Hedging Relationships (in thousands):

| Location of Gain (Loss) Recognized in Income on Derivative | Amount of Gain (Loss) Recognized in Income on Derivative |  |  |  | Amount of Gain (Loss) Recognized in Income on Hedged Item |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Three Months Ended March 31, |  |  |  |  |  |  |  |  |
| Other fee revenue | \$ | $(1,264)$ | \$ | - | \$ | 1,298 | \$ | - |

Derivatives in Cash Flow Hedging Relationships (in thousands):

|  | Amount of Gain (Loss) Recognized in Other Comprehensive Income on Derivative (Effective Portion) |  |  |  | Gain (Loss) Reclassified from Accumulated Other Comprehensive Income into Income (Effective Portion) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | Location | 2012 |  | 2011 |  |
| Three Months Ended March 31, |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Interest revenue | \$ | 1,519 | \$ | 2,923 |
|  |  |  |  |  | Other income |  | 81 |  | 1,303 |
| Interest rate products | \$ | - | \$ | - | Total | \$ | 1,600 | \$ | 4,226 |

## Credit-risk-related Contingent Features

United manages its credit exposure on derivatives transactions by entering into a bi-lateral credit support agreement with each counterparty. The credit support agreements require collateralization of exposures beyond specified minimum threshold amounts. The details of these agreements, including the minimum thresholds, vary by counterparty.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

United's agreements with each of its derivative counterparties contain a provision where if either party defaults on any of its indebtedness, then it could also be declared in default on its derivative obligations. The agreements with derivatives counterparties also include provisions that if not met, could result in United being declared in default. United has agreements with certain of its derivative counterparties that contain a provision where if United fails to maintain its status as a well-capitalized institution or is subject to a prompt corrective action directive, the counterparty could terminate the derivative positions and United would be required to settle its obligations under the agreements.

## Note 10 - Stock Based Compensation

United has an equity compensation plan that allows for grants of incentive stock options, nonqualified stock options, restricted stock awards (also referred to as "nonvested stock" awards), stock awards, performance share awards or stock appreciation rights. Options granted under the plan can have an exercise price no less than the fair market value of the underlying stock at the date of grant. The general terms of the plan include a vesting period (usually four years) with an exercisable period not to exceed ten years. Certain option and restricted stock awards provide for accelerated vesting if there is a change in control (as defined in the plan). As of March 31, 2012, no additional awards could be granted under the plan. Through March 31, 2012, incentive stock options, nonqualified stock options, restricted stock awards and units and base salary stock grants had been granted under the plan.

The following table shows stock option activity for the first three months of 2012.

| Options | Shares | WeightedAverage Exercise Price |  | WeightedAverage Remaining Contractual Term (Years) | AggregateIntrinisicValue (\$000) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2011 | 583,647 | \$ | 94.48 |  |  |  |
| Forfeited | $(1,203)$ |  | 48.85 |  |  |  |
| Expired | $(68,376)$ |  | 67.19 |  |  |  |
| Outstanding at March 31, 2012 | 514,068 |  | 98.22 | 4.3 | \$ | - |
| Exercisable at March 31, 2012 | 450,507 |  | 105.70 | 3.9 |  | - |

The fair value of each option is estimated on the date of grant using the Black-Scholes model. No stock options were granted during the three month periods ended March 31, 2012 or 2011.

Compensation expense relating to options of $\$ 180,000$ and $\$ 441,000$, respectively, was included in earnings for the three months ended March 31 , 2012 and 2011. The amount of compensation expense for all periods was determined based on the fair value of options at the time of grant, multiplied by the number of options granted that were expected to vest, which was then amortized over the vesting period. The forfeiture rate for options is estimated to be approximately $3 \%$ per year. There were no options exercised during the three months ended March 31, 2012 or 2011.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The table below presents the activity in restricted stock awards for the first three months of 2012.

| Restricted Stock |  | Weighted- <br> Average Grant- <br> Date Fair Value |  |
| :--- | :--- | ---: | ---: |
| Outstanding at December 31, 2011 | 414,644 | $\$$ | 12.19 |
| Granted | 4,734 | 8.43 |  |
| Excercised | $(8,497)$ | 19.87 |  |
| Cancelled | $\underline{(6,600)}$ | 10.25 |  |
| Outstanding at March 31, 2012 | $\underline{404,281}$ | 12.69 |  |
| Vested at March 31, 2012 | $\underline{15,490}$ | 35.62 |  |

Compensation expense for restricted stock is based on the fair value of restricted stock awards at the time of grant, which is equal to the value of United's common stock on the date of grant. The value of restricted stock grants that are expected to vest is amortized into expense over the vesting period. For the three months ended March 31, 2012 and 2011, compensation expense of $\$ 405,000$ and $\$ 107,000$, respectively, was recognized related to restricted stock awards. The total intrinsic value of restricted stock at March 31, 2012 was approximately $\$ 3.94$ million.

As of March 31, 2012, there was $\$ 3.41$ million of unrecognized compensation cost related to nonvested stock options and restricted stock awards granted under the plan. The cost is expected to be recognized over a weighted-average period of 2.1 years. The aggregate grant date fair value of options and restricted stock that vested during the three months ended March 31, 2012 was $\$ 329,000$.

## Note 11 - Common and Preferred Stock Issued / Common Stock Issuable

United sponsors a Dividend Reinvestment and Stock Purchase Plan ("DRIP") that allows participants who already own United's common stock to purchase additional shares directly from the company. The DRIP also allows participants to automatically reinvest their quarterly dividends in additional shares of common stock without a commission. The DRIP is currently suspended. United’s $401(\mathrm{k})$ retirement plan regularly purchases shares of United's common stock directly from United. In addition, United has an Employee Stock Purchase Program that allows eligible employees to purchase shares of common stock at a 5\% discount, with no commission charges. During the three months ended March 31, 2012 and 2011, United issued, 35,648 shares and 46,019 shares, respectively, and increased capital by $\$ 278,000$ and $\$ 375,000$, respectively through these programs.

United offers its common stock as an investment option in its deferred compensation plan. The common stock component is accounted for as an equity instrument and is reflected in the consolidated balance sheet as common stock issuable. The deferred compensation plan does not allow for diversification once an election is made to invest in United stock and settlement must be accomplished in shares at the time the deferral period is completed. At March 31, 2012 and 2011 , United had 90,126 shares and 79,428 shares, respectively, of its common stock that was issuable under the deferred compensation plan.

On February 22, 2011, United entered into a Share Exchange Agreement with the Elm Ridge Parties. Under the Share Exchange Agreement, the Elm Ridge Parties agreed to transfer to the Company $1,551,126$ shares of the Company's common stock in exchange for 16,613 shares of the Company's cumulative perpetual preferred stock, Series D, and warrants to purchase $1,551,126$ common shares with an exercise price of $\$ 12.50$ per share that expire on August 22 , 2013. This exchange transaction did not result in a net increase or decrease to total shareholders' equity for the year ended December 31, 2011.

## Note 12 - Reclassifications and Reverse Stock Split

Certain 2011 amounts have been reclassified to conform to the 2012 presentation. On June 17, 2011, United completed a 1-for-5 reverse stock split, whereby each 5 shares of United's common stock was reclassified into one share of common stock, and each 5 shares of United's non-voting common stock was reclassified into one share of non-voting common stock. All share and per share amounts for all periods presented have been adjusted to reflect the reverse split as though it had occurred prior to the earliest period presented.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

## Note 13 - Assets and Liabilities Measured at Fair Value

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

The table below presents United's assets and liabilities measured at fair value on a recurring basis as of March 31, 2012, December 31, 2011 and March 31, 2011, aggregated by the level in the fair value hierarchy within with those measurements fall (in thousands).

| March 31, 2012 | Level 1 | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Securities available for sale: |  |  |  |  |
| U.S. Government agencies | \$ - | \$ 43,789 | \$ - | \$ 43,789 |
| State and political subdivisions | - | 22,808 | - | 22,808 |
| Mortgage-backed securities | - | 1,725,068 | - | 1,725,068 |
| Corporate bonds | - | 104,236 | 350 | 104,586 |
| Other | - | 2,564 | - | 2,564 |
| Deferred compensation plan assets | 2,973 | - | - | 2,973 |
| Derivative financial instruments | - | 73 | - | 73 |
| Total | \$2,973 | \$1,898,538 | \$350 | \$1,901,861 |
| Liabilities |  |  |  |  |
| Deferred compensation plan liability | \$2,973 | \$ | \$ - | \$ 2,973 |
| Brokered certificates of deposit | - | 61,069 | - | 61,069 |
| Derivative financial instruments | - | 2,599 | - | 2,599 |
| Total liabilities | \$2,973 | \$ 63,668 | \$- | \$ 66,641 |
| December 31, 2011 | Level 1 | Level 2 | Level 3 | Total |
| Assets |  |  |  |  |
| Securities available for sale: |  |  |  |  |
| U.S. Government agencies | \$ - | \$ 43,750 | \$ - | \$ 43,750 |
| State and political subdivisions | - | 26,339 | - | 26,339 |
| Mortgage-backed securities | - | 1,609,909 | - | 1,609,909 |
| Corporate bonds | - | 107,328 | 350 | 107,678 |
| Other | - | 2,371 | - | 2,371 |
| Deferred compensation plan assets | 2,859 | - | - | 2,859 |
| Total | \$2,859 | \$1,789,697 | \$350 | \$1,792,906 |
| Liabilities |  |  |  |  |
| Deferred compensation plan liability | \$2,859 | \$ | \$ - | \$ 2,859 |
| Brokered certificates of deposit | - | 13,107 | - | 13,107 |
| Derivative financial instruments | - | 422 | - | 422 |
| Total liabilities | \$2,859 | \$ 13,529 | \$- | \$ 16,388 |
| March 31, 2011 | Level 1 | Level 2 | Level 3 | Total |
| Assets |  |  |  |  |
| Securities available for sale: |  |  |  |  |
| U.S. Government agencies | \$ - | \$ 93,778 | \$ - | \$ 93,778 |
| State and political subdivisions | - | 27,833 | - | 27,833 |
| Mortgage-backed securities | - | 1,410,411 | 4,434 | 1,414,845 |
| Corporate bonds | - | 99,236 | 350 | 99,586 |
| Other | - | 2,452 | - | 2,452 |
| Deferred compensation plan assets | 3,107 | - | - | 3,107 |
| Total | $\underline{\underline{\$ 3,107}}$ | $\underline{\underline{\$ 1,633,710}}$ | \$4,784 | \$1,641,601 |
| Liabilities |  |  |  |  |
| Deferred compensation plan liability | \$3,107 | \$ | \$ - | \$ 3,107 |
| Total liabilities | \$3,107 | \$ - | \$ - | \$ 3,107 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The following table shows a reconciliation of the beginning and ending balances for assets measured at fair value on a recurring basis using significant unobservable inputs that are classified as Level 3 values (in thousands).

|  | Securities Available for Sale |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended March 31, |  |  |  |
|  | 2012 |  | 2011 |  |
| Balance at beginning of period | \$ | 350 | \$ | 5,284 |
| Amounts included in earnings |  | - |  | (8) |
| Paydowns |  | - |  | (492) |
| Balance at end of period | \$ | 350 | \$ | 4,784 |

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

United may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. The table below presents United's assets and liabilities measured at fair value on a nonrecurring basis as of March 31, 2012, December 31, 2011 and March 31, 2011, aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands).

|  | Level 1 | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
| March 31, 2012 |  |  |  |  |
| Assets |  |  |  |  |
| Loans | \$ - | \$ - | \$176,632 | \$176,632 |
| Foreclosed properties | - | - | 27,675 | 27,675 |
| Total | \$- | \$- | \$204,307 | \$204,307 |
| December 31, 2011 |  |  |  |  |
| Assets |  |  |  |  |
| Loans | \$ - | \$ - | \$133,828 | \$133,828 |
| Foreclosed properties | - | - | 29,102 | 29,102 |
| Total | \$- | \$- | $\underline{\underline{\$ 162,930}}$ | $\underline{\underline{\$ 162,930}}$ |
| March 31, 2011 |  |  |  |  |
| Assets |  |  |  |  |
| Loans | \$ - | \$ - | \$ 32,241 | \$ 32,241 |
| Loans held for sale | - | - | 80,629 | 80,629 |
| Foreclosed properties | - | - | 53,102 | 53,102 |
| Total | \$- | \$- | $\underline{\underline{\$ 165,972}}$ | \$165,972 |

## Assets and Liabilities Not Measured at Fair Value

For financial instruments that have quoted market prices, those quotes are used to determine fair value. Financial instruments that have no defined maturity, have a remaining maturity of 180 days or less, or reprice frequently to a market rate, are assumed to have a fair value that approximates reported book value, after taking into consideration any applicable credit risk. If no market quotes are available, financial instruments are valued by discounting the expected cash flows using an estimated current market interest rate for the financial instrument. For off-balance sheet derivative instruments, fair value is estimated as the amount that United would receive or pay to terminate the contracts at the reporting date, taking into account the current unrealized gains or losses on open contracts.

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The short maturity of United's assets and liabilities results in having a significant number of financial instruments whose fair value equals or closely approximates carrying value. Such financial instruments are reported in the following balance sheet captions: cash and cash equivalents, mortgage loans held for sale, federal funds purchased, repurchase agreements and other short-term borrowings. The fair value of securities available for sale equals the balance sheet value.

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect the premium or discount on any particular financial instrument that could result from the sale of United's entire holdings. Because no ready market exists for a significant portion of United's financial instruments, fair value estimates are based on many judgments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include the mortgage banking operation, brokerage network, deferred income taxes, premises and equipment and goodwill. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

Off-balance sheet instruments (commitments to extend credit and standby letters of credit) are generally short-term and at variable rates. Therefore, both the carrying amount and the estimated fair value associated with these instruments are immaterial.

The carrying amount and fair values for other financial instruments included in United's balance sheet at March 31, 2012, December 31, 2011 and March 31, 2011 were as follows (in thousands).

|  | March 31, 2012 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Fair Value Level |  |  |  |  |  |
|  |  | Level 1 |  | Level 2 |  | Level 3 | Total |
| Assets: |  |  |  |  |  |  |  |
| Securities held to maturity | \$ 303,636 | \$ - |  | 318,490 |  | \$ - | \$ 318,490 |
| Loans, net | 4,013,965 | - |  | - |  | 3,825,482 | 3,825,482 |
| Liabilities: |  |  |  |  |  |  |  |
| Deposits | 6,000,539 | - |  | 5,986,925 |  | - | 5,986,925 |
| Federal Home Loan Bank advances | 215,125 | - |  | 217,033 |  | - | 217,033 |
| Long-term debt | 120,245 | - |  | - |  | 113,891 | 113,891 |


|  | December 31, 2011 |  | March 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying | Fair Value | Carrying | Fair Value |
| Assets: |  |  |  |  |
| Securities held to maturity | \$ 330,203 | \$ 343,531 | \$ 245,430 | \$ 248,361 |
| Loans, net | 3,995,146 | 3,800,343 | 4,061,251 | 3,933,549 |
| Liabilities: |  |  |  |  |
| Deposits | 6,097,983 | 6,093,772 | 6,597,748 | 6,588,398 |
| Federal Home Loan Bank advances | 40,625 | 43,236 | 55,125 | 58,965 |
| Long-term debt | 120,225 | 115,327 | 150,166 | 124,603 |

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-looking Statements

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended, (the "Exchange Act"), about United and its subsidiaries. These forward-looking statements are intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical fact, and can be identified by the use of forward-looking terminology such as "believes", "expects", "may", "will", "could", "should", "projects", "plans", "goal", "targets", "potential", "estimates", "pro forma", "seeks", "intends", or "anticipates" or the negative thereof or comparable terminology. Forward-looking statements include discussions of strategy, financial projections, guidance and estimates (including their underlying assumptions), statements regarding plans, objectives, expectations or consequences of various transactions, and statements about the future performance, operations, products and services of United and its subsidiaries. We caution our shareholders and other readers not to place undue reliance on such statements.

Our businesses and operations are and will be subject to a variety of risks, uncertainties and other factors. Consequently, actual results and experiences may differ materially from those contained in any forward-looking statements. Such risks, uncertainties and other factors that could cause actual results and experience to differ from those projected include, but are not limited to, the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2011, as well as the following factors:

- our ability to maintain profitability;
- our ability to fully realize our deferred tax asset balances, including net operating loss carry-forwards;
- the condition of the banking system and financial markets;
- the results of our most recent internal credit stress test may not accurately predict the impact on our financial condition if the economy were to continue to deteriorate;
- our ability to raise capital as may be necessary;
- our ability to maintain liquidity or access other sources of funding;
- changes in the cost and availability of funding;
- the success of the local economies in which we operate;
- our concentrations of residential and commercial construction and development loans and commercial real estate loans are subject to unique risks that could adversely affect our earnings;
- changes in prevailing interest rates may negatively affect our net income and the value of our assets;
- the accounting and reporting policies of United;
- if our allowance for loan losses is not sufficient to cover actual loan losses;
- we may be subject to losses due to fraudulent and negligent conduct of our loan customers, third party service providers or employees;
- competition from financial institutions and other financial service providers;
- the U.S. Treasury may change the terms of our fixed rate cumulative perpetual preferred stock, Series B (the "Series B preferred stock");
- risks with respect to future expansion and acquisitions;
- if the conditions in the stock market, the public debt market and other capital markets deteriorate;
- the impact of the Dodd-Frank Wall Street Reform Act of 2010 and related regulations and other changes in financial services laws and regulations;
- the failure of other financial institutions;
- a special assessment that may be imposed by the Federal Deposit Insurance Corporation (the "FDIC") on all FDIC-insured institutions in the future, similar to the assessment in 2009 that decreased our earnings; and
- regulatory or judicial proceedings, board resolutions, informal memorandums of understanding or formal enforcement actions imposed by regulators that may occur, or any such proceedings or enforcement actions that is more severe than we anticipate.

Additional information with respect to factors that may cause actual results to differ materially from those contemplated by such forward-looking statements may also be included in other reports that United files with the Securities and Exchange Commission. United cautions that the foregoing list of factors is not exclusive and not to place undue reliance on forward-looking statements. United does not intend to update any forward-looking statement, whether written or oral, relating to the matters discussed in this Form 10-Q.

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## Overview

The following discussion is intended to provide insight into the results of operations and financial condition of United Community Banks, Inc. ("United") and its subsidiaries and should be read in conjunction with the consolidated financial statements and accompanying notes.

United is a bank holding company registered with the Board of Governors of the Federal Reserve ( the "Federal Reserve Board") under the Bank Holding Company Act of 1956 that was incorporated under the laws of the state of Georgia in 1987 and commenced operations in 1988. At March 31, 2012, United had total consolidated assets of $\$ 7.17$ billion, total loans of $\$ 4.13$ billion, excluding the loans acquired from Southern Community Bank ("SCB") that are covered by loss sharing agreements and therefore have a different risk profile. United also had total deposits of $\$ 6.00$ billion and shareholders' equity of $\$ 580$ million.

United's activities are primarily conducted through its wholly-owned Georgia banking subsidiary, United Community Bank (the "Bank"), which operates under a community bank model that is organized as 27 "community banks" with local bank presidents and boards in north Georgia, the Atlanta, Georgia metropolitan statistical area (the "Atlanta MSA"), the Gainesville, Georgia metropolitan statistical area (the "Gainesville MSA"), coastal Georgia, western North Carolina, and east Tennessee.

Included in management's discussion and analysis are certain non-GAAP (accounting principles generally accepted in the United States of America ("GAAP")) performance measures. United's management believes that non-GAAP performance measures are useful in analyzing United's financial performance trends and therefore this section will refer to non-GAAP performance measures. A reconciliation of these non-GAAP performance measures to GAAP performance measures is included in the table on page 32.

United reported net income of $\$ 11.5$ million for the first quarter of 2012, compared to a net loss of $\$ 237$ million for the first quarter of 2011. Diluted earnings per common share was $\$ .15$ for the first quarter of 2012, compared to a diluted loss per common share of $\$ 13.00$ for the first quarter of 2011. The first quarter of 2011 operating loss reflects United's Board of Directors' decision to adopt a problem asset disposition plan to quickly dispose of problem assets (the "Problem Asset Disposition Plan") following United's successful private placement in the first quarter of 2011 that raised $\$ 380$ million in new capital (the "Private Placement").

United's provision for loan losses was $\$ 15.0$ million for the three months ended March 31, 2012, compared to $\$ 190$ million for the same period in 2011. During the first quarter of 2011, performing substandard loans with a pre-charge down carrying amount of $\$ 166$ million and nonperforming loans with a pre-charge down carrying amount of $\$ 101$ million were collectively written down to the expected sales proceeds of $\$ 80.6$ million in conjunction with the a bulk loan sale that was part of the Problem Asset Disposition Plan (the "Bulk Loan Sale"). Net charge-offs for the first quarter of 2012 were $\$ 15.9$ million compared to $\$ 232$ million for the first quarter of 2011, which were elevated due to the Problem Asset Disposition Plan. As of March 31, 2012, United's allowance for loan losses was $\$ 114$ million, or $2.75 \%$ of loans, compared to $\$ 133$ million, or $3.17 \%$ of loans, at March 31, 2011. Nonperforming assets of $\$ 162$ million, which excludes assets of SCB that are covered by loss sharing agreements with the FDIC, were $2.25 \%$ of total assets at March 31, 2012, compared to $2.30 \%$ as of December 31, 2011 and $1.79 \%$ as of March 31, 2011. United did not see a downward movement in the balance of nonperforming assets from the previous quarter, due to the winter months, which are typically slow for foreclosed property sales. However, during the first quarter of 2012, the inflow of new nonperforming loans slowed to $\$ 32.4$ million compared with $\$ 45.7$ million in the fourth quarter of 2011 and $\$ 54.7$ million in the first quarter of 2011.

Taxable equivalent net interest revenue was $\$ 58.9$ million for the first quarter of 2012, compared to $\$ 56.4$ million for the same period of 2011. The slight increase in net interest revenue was primarily the result of the $\$ 2.0$ million reversal of accrued interest in the prior year on performing loans included in the Bulk Loan Sale and the 23 basis point improvement in net interest margin that was substantially offset by average loans declining $\$ 431$ million from the preceding year. Net interest margin increased from $3.30 \%$ for the three months ended March 31, 2011 to $3.53 \%$ for the same period in 2012. Interest reversals on nonperforming loans that were moved to held for sale in the first quarter of 2011 reduced the first quarter 2011 net interest margin by 11 basis points. Over the past year, United has maintained above normal levels of liquidity. The level of excess liquidity lowered the margin by 53 basis points in the first quarter of 2012, compared to 49 basis points in the first quarter of 2011.

Fee revenue increased $\$ 3.54$ million, or $30 \%$, from the first quarter of 2011. The increase was due to an increase in service charges and fees, mortgage fees as well as other fee revenue, which included $\$ 1.1$ million in interest for a 2008 federal tax refund.

For the first quarter of 2012, operating expenses of $\$ 47.0$ million were down $\$ 68.3$ million from the first quarter of 2011. The decrease was primarily due to an elevated level of foreclosed property costs in 2011 in anticipation of the Problem Asset Disposition Plan. Foreclosed property costs were down $\$ 61.1$ million from the first quarter of 2011. Professional fees were $\$ 1.36$ million lower in the first quarter of 2012 compared to the same period last year, primarily due to fees related to the Private Placement and Bulk Loan Sale. In addition, FDIC assessments and other regulatory charges were down $\$ 2.90$ million.

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## Critical Accounting Policies

The accounting and reporting policies of United are in accordance with GAAP and conform to general practices within the banking industry. The more critical accounting and reporting policies include United's accounting for the allowance for loan losses, fair value measurements, and income taxes. In particular, United's accounting policies related to allowance for loan losses, fair value measurements and income taxes involve the use of estimates and require significant judgment to be made by management. Different assumptions in the application of these policies could result in material changes in United's consolidated financial position or consolidated results of operations. See "Asset Quality and Risk Elements" herein for additional discussion of United's accounting methodologies related to the allowance for loan losses.

## GAAP Reconciliation and Explanation

This Form 10-Q contains non-GAAP financial measures, which are performance measures determined by methods other than in accordance with GAAP. Such non-GAAP financial measures include, among others the following: taxable equivalent interest revenue, taxable equivalent net interest revenue, tangible book value per share, tangible equity to assets, tangible common equity to assets, and tangible common equity to risk-weighted assets. Management uses these nonGAAP financial measures because it believes they are useful for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. Management believes these non-GAAP financial measures provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as comparison to financial results for prior periods. These non-GAAP financial measures should not be considered as a substitute for operating results determined in accordance with GAAP and may not be comparable to other similarly titled financial measures used by other companies. A reconciliation of these operating performance measures to GAAP performance measures is included in the table on page 32.

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Table 1-Financial Highlights

## Selected Financial Information


${ }^{(1)}$ Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). ${ }^{(2)}$ Excludes effect of acquisition related intangibles and associated amortization. ${ }^{(3)}$ Annualized.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.


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Table 1 Continued-Non-GAAP Performance Measures Reconciliation
Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | 2012 | 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \end{gathered}$ | $\begin{aligned} & \hline \begin{array}{l} \text { Fourth } \\ \text { Quarter } \end{array} \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Third } \\ \text { Quarter } \end{gathered}$ | $\begin{aligned} & \hline \begin{array}{l} \text { Second } \\ \text { Quarter } \end{array} \\ & \hline \end{aligned}$ |  | First Quarter |
| Interest revenue reconciliation |  |  |  |  |  |  |
| Interest revenue-taxable equivalent | \$70,221 | \$71,905 | \$ 74,543 | \$76,931 | \$ | 75,965 |
| Taxable equivalent adjustment | (446) | (423) | (420) | (429) |  | (435) |
| Interest revenue (GAAP) | \$69,775 | \$71,482 | \$ 74,123 | \$76,502 | \$ | 75,530 |
| Net interest revenue reconciliation |  |  |  |  |  |  |
| Net interest revenue-taxable equivalent | \$58,864 | \$59,050 | \$ 59,281 | \$58,946 | \$ | 56,392 |
| Taxable equivalent adjustment | (446) | (423) | (420) | (429) |  | (435) |
| Net interest revenue (GAAP) | $\underline{\underline{\$ 5,418}}$ | \$58,627 | \$ 58,861 | \$58,517 | \$ | 55,957 |
| Total revenue reconciliation |  |  |  |  |  |  |
| Total operating revenue | \$59,243 | \$57,717 | \$ 34,779 | \$61,851 |  | (121,770) |
| Taxable equivalent adjustment | (446) | (423) | (420) | (429) |  | (435) |
| Total revenue (GAAP) | $\underline{\underline{\$ 58,797}}$ | \$57,294 | \$ 34,359 | $\underline{\underline{\$ 61,422}}$ |  | $\underline{ }$ |
| Income (loss) before taxes reconciliation |  |  |  |  |  |  |
| Income (loss) before taxes | \$12,288 | \$ 6,637 | \$ $(11,741)$ | \$13,123 |  | $(237,041)$ |
| Taxable equivalent adjustment | (446) | (423) | (420) | (429) |  | (435) |
| Income (loss) before taxes (GAAP) | \$11,842 | \$ 6,214 | $\underline{\underline{\text { (12,161) }}}$ | \$12,694 |  | $\underline{ }$ |
| Income tax (benefit) expense reconciliation |  |  |  |  |  |  |
| Income tax (benefit) expense | \$ 760 | \$ $(3,264)$ | \$ (402) | \$ 1,095 | \$ | 295 |
| Taxable equivalent adjustment | (446) | (423) | (420) | (429) |  | (435) |
| Income tax (benefit) expense (GAAP) | \$ 314 | \$ (3,687) | \$ (822) | \$ 666 | \$ | $\stackrel{(140)}{ }$ |
| Book value per common share reconciliation |  |  |  |  |  |  |
| Tangible book value per common share | \$ 6.54 | \$ 6.47 | \$ 6.61 | \$ 6.94 | \$ | 1.69 |
| Effect of goodwill and other intangibles | . 14 | . 15 | . 16 | . 17 |  | . 51 |
| Book value per common share (GAAP) | \$ 6.68 | \$ 6.62 | \$ 6.77 | \$ 7.11 | \$ | 2.20 |
| Average equity to assets reconciliation |  |  |  |  |  |  |
| Tangible common equity to assets | 5.33\% | 5.38\% | 5.65\% | 1.37\% |  | 2.70\% |
| Effect of preferred equity | 2.75 | 2.78 | 2.77 | 6.56 |  | 3.31 |
| Tangible equity to assets | 8.08 | 8.16 | 8.42 | 7.93 |  | 6.01 |
| Effect of goodwill and other intangibles | . 11 | . 12 | . 13 | . 13 |  | . 14 |
| Equity to assets (GAAP) | 8.19\% | 8.28\% | 8.55\% | 8.06\% |  | 6.15\% |
| Tangible common equity to risk-weighted assets reconciliation |  |  |  |  |  |  |
| Tangible common equity to risk-weighted assets | 8.21\% | 8.25\% | 8.52\% | 8.69\% |  | .75\% |
| Effect of other comprehensive income | . 10 | (.03) | (.29) | (.42) |  | (.32) |
| Effect of trust preferred | 1.15 | 1.18 | 1.19 | 1.15 |  | 1.13 |
| Effect of preferred equity | 4.23 | 4.29 | 4.33 | 4.20 |  | 5.87 |
| Tier I capital ratio (Regulatory) | 13.69 \% | 13.69 \% | 13.75\% | 13.62 \% |  | 7.43\% |

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## Results of Operations

United reported net income of $\$ 11.5$ million for the first quarter of 2012. This compared to a net loss of $\$ 237$ million for the same period in 2011. For the first quarter of 2012, diluted earnings per common share was $\$ .15$. This compared to diluted loss per common share of $\$ 13.00$ for the first quarter of 2011. The first quarter of 2011 operating loss reflects the Board of Directors’ decision to adopt the Problem Asset Disposition Plan to quickly dispose of problem assets following United's successful Private Placement at the end of the first quarter of 2011.

## Net Interest Revenue (Taxable Equivalent)

Net interest revenue (the difference between the interest earned on assets and the interest paid on deposits and borrowed funds) is the single largest component of total revenue. United actively manages this revenue source to provide optimal levels of revenue while balancing interest rate, credit and liquidity risks. Taxable equivalent net interest revenue for the three months ended March 31, 2012 was $\$ 58.9$ million, up $\$ 2.47$ million, or $4 \%$, from the first quarter of 2011. The increase in net interest revenue for the first quarter of 2012 compared to the first quarter of 2011 was mostly due to interest reversals on performing substandard loans reclassified as held for sale in anticipation of the second quarter 2011 Bulk Loan Sale and the 23 basis point improvement in net interest margin that was substantially offset by average loans declining $\$ 431$ million from the preceding year.

Average loans decreased $\$ 430$ million, or $9 \%$, from the first quarter of last year. The decrease in the average loan portfolio was a result of the Bulk Loan Sale completed in April 2011, where $\$ 80.6$ million of loans were reclassified as held for sale in the first quarter of 2011. During the first quarter of 2012, United funded $\$ 131$ million in new loans, compared with $\$ 52.6$ million during the three months ended March 31, 2011.

Average interest earning assets for the first quarter of 2012 decreased $\$ 202$ million, or $3 \%$, from the same period in 2011. The decrease of $\$ 430$ million in average loans and $\$ 299$ million in federal funds sold and other interest-earning assets was partially offset by increases of $\$ 528$ million in the average investment securities portfolio. The increase in the securities portfolio was due to purchases of floating rate mortgage-backed securities in an effort to temporarily invest excess liquidity, including the proceeds from the new capital raised at the end of the first quarter of 2011. Average interest-bearing liabilities decreased $\$ 677$ million, or $11 \%$, from the first quarter of 2011 due to the rolling off of higher-cost brokered deposits and certificates of deposit as funding needs decreased. The average yield on interest earning assets for the three months ended March 31, 2012 was $4.21 \%$, down 24 basis points from $4.45 \%$ for the same period of 2011. Interest reversals on performing loans classified as held for sale as part of the Bulk Loan Sale in 2011 reduced the 2011 yield on interest-earning assets by 11 basis points and therefore accounted for 11 basis points of the increase. The yield on the securities portfolio decreased 94 basis points due to the increasing balance of floating rate mortgage-backed securities to temporarily invest excess liquidity and accelerated prepayment of mortgage-backed securities which resulted in accelerated premium amortization and a reinvestment yield that was lower than the securities being replaced.

The average cost of interest bearing liabilities for the first quarter of 2012 was $.85 \%$ compared to $1.32 \%$ for the same period in 2011, reflecting United's concerted efforts to reduce deposit pricing. Also contributing to the overall lower rate on interest bearing liabilities was a shift in the mix of deposits away from more expensive time deposits toward lower-rate transaction deposits.

The banking industry uses two key ratios to measure relative profitability of net interest revenue-the net interest spread and the net interest margin. The net interest spread measures the difference between the average yield on interest earning assets and the average rate paid on interest bearing liabilities. The interest rate spread eliminates the effect of non-interest-bearing deposits and other non-interest bearing funding sources and gives a direct perspective on the effect of market interest rate movements. The net interest margin is an indication of the profitability of a company's overall balance sheet management activities and is defined as net interest revenue as a percentage of total average interest earning assets, which takes into consideration the positive effect of funding a portion of interest earning assets with customers' non-interest bearing deposits and with shareholders’ equity.

For the three months ended March 31, 2012 and 2011, United's net interest spread was $3.36 \%$ and $3.13 \%$, respectively, while the net interest margin was $3.53 \%$ and $3.30 \%$, respectively. Interest reversals on performing loans classified as held for sale as part of the Bulk Loan Sale reduced net interest margin by 11 basis points in 2011. Excess liquidity lowered the net interest margin by 53 basis points in the first quarter of 2012 and 49 basis points in the first quarter of 2011.

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The following table shows the relationship between interest revenue and expense, and the average amounts of interest-earning assets and interest-bearing liabilities for the three months ended March 31, 2012 and 2011.

Table 2 - Average Consolidated Balance Sheets and Net Interest Analysis For the Three Months Ended March 31,

| (in thousands, taxable equivalent) | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. Rate | Average Balance | Interest | Avg. Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$4,168,440 | \$55,842 | 5.39 \% | \$4,598,860 | \$61,070 | 5.39 \% |
| Taxable securities ${ }^{(3)}$ | 2,127,794 | 12,754 | 2.40 | 1,599,481 | 13,345 | 3.34 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 25,438 | 410 | 6.45 | 25,827 | 424 | 6.57 |
| Federal funds sold and other interest-earning assets | 377,988 | 1,215 | 1.29 | 677,453 | 1,126 | . 66 |
| Total interest-earning assets | 6,699,660 | 70,221 | 4.21 | 6,901,621 | 75,965 | 4.45 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(117,803)$ |  |  | $(169,113)$ |  |  |
| Cash and due from banks | 54,664 |  |  | 134,341 |  |  |
| Premises and equipment | 174,849 |  |  | 179,353 |  |  |
| Other assets ${ }^{(3)}$ | 233,676 |  |  | 332,827 |  |  |
| Total assets | \$7,045,046 |  |  | \$7,379,029 |  |  |

## Liabilities and Shareholders' Equity:

Interest-bearing liabilities:

| Interest-bearing deposits: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW | \$1,458,112 | 637 | . 18 | \$1,373,142 | 1,324 | . 39 |
| Money market | 1,069,658 | 641 | . 24 | 928,542 | 2,028 | . 89 |
| Savings | 205,402 | 37 | . 07 | 187,423 | 77 | . 17 |
| Time less than \$100,000 | 1,271,351 | 3,026 | . 96 | 1,540,342 | 5,451 | 1.44 |
| Time greater than \$100,000 | 821,164 | 2,415 | 1.18 | 990,881 | 4,151 | 1.70 |
| Brokered | 161,335 | 718 | 1.79 | 698,288 | 2,130 | 1.24 |
| Total interest-bearing deposits | 4,987,022 | 7,474 | . 60 | 5,718,618 | 15,161 | 1.08 |
| Federal funds purchased and other borrowings | 102,258 | 1,045 | 4.11 | 101,097 | 1,042 | 4.18 |
| Federal Home Loan Bank advances | 138,372 | 466 | 1.35 | 55,125 | 590 | 4.34 |
| Long-term debt | 120,237 | 2,372 | 7.93 | 150,157 | 2,780 | 7.51 |
| Total borrowed funds | 360,867 | 3,883 | 4.33 | 306,379 | 4,412 | 5.84 |
| Total interest-bearing liabilities | 5,347,889 | 11,357 | . 85 | 6,024,997 | 19,573 | 1.32 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 1,040,587 |  |  | 841,351 |  |  |
| Other liabilities | 79,612 |  |  | 58,634 |  |  |
| Total liabilities | 6,468,088 |  |  | 6,924,982 |  |  |
| Shareholders' equity | 576,958 |  |  | 454,047 |  |  |
| Total liabilities and shareholders' equity | $\underline{\underline{\$ 7,045,046}}$ |  |  | $\underline{\text { \$7,379,029 }}$ |  |  |
| Net interest revenue |  | \$58,864 |  |  | \$56,392 |  |
| Net interest-rate spread |  |  | 3.36 \% |  |  | 3.13 \% |
| Net interest margin ${ }^{(4)}$ |  |  | $\underline{\underline{3.53}}$ \% |  |  | $\underline{\underline{3.30}}$ \% |

${ }^{(1)}$ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
${ }^{(2)}$ Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 23.6$ million in 2012 and $\$ 27.2$ million in 2011 are included in other assets for purposes of this presentation.
${ }^{(4)}$ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

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The following table shows the relative effect on net interest revenue for changes in the average outstanding amounts (volume) of interest-earning assets and interest-bearing liabilities and the rates earned and paid on such assets and liabilities (rate). Variances resulting from a combination of changes in rate and volume are allocated in proportion to the absolute dollar amounts of the changes in each category.

Table 3-Change in Interest Revenue and Expense on a Taxable Equivalent Basis (in thousands)

|  | Three Months Ended March 31, 2012 Compared to 2011 Increase (decrease) Due to Changes in |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Rate |  | Total |
| Interest-earning assets: |  |  |  |  |  |
| Loans | \$ $(5,762)$ |  | \$ 534 | \$ | $(5,228)$ |
| Taxable securities | 3,738 |  | $(4,329)$ |  | (591) |
| Tax-exempt securities | (6) |  | (8) |  | (14) |
| Federal funds sold and other interest-earning assets | (647) |  | 736 |  | 89 |
| Total interest-earning assets | $(2,677)$ |  | $(3,067)$ |  | (5,744) |
| Interest-bearing liabilities: |  |  |  |  |  |
| NOW accounts | 77 |  | (764) |  | (687) |
| Money market accounts | 269 |  | $(1,656)$ |  | $(1,387)$ |
| Savings deposits | 6 |  | (46) |  | (40) |
| Time deposits less than \$100,000 | (843) |  | $(1,582)$ |  | $(2,425)$ |
| Time deposits greater than \$100,000 | (634) |  | $(1,102)$ |  | $(1,736)$ |
| Brokered deposits | $(2,109)$ |  | 697 |  | $(1,412)$ |
| Total interest-bearing deposits | $(3,234)$ |  | $(4,453)$ |  | $(7,687)$ |
| Federal funds purchased \& other borrowings | 12 |  | (9) |  | 3 |
| Federal Home Loan Bank advances | 471 |  | (595) |  | (124) |
| Long-term debt | (581) |  | 173 |  | (408) |
| Total borrowed funds | (98) |  | (431) |  | (529) |
| Total interest-bearing liabilities | $(3,332)$ |  | $(4,884)$ |  | $(8,216)$ |
| Increase in net interest revenue | \$ 655 |  | \$ 1,817 | \$ | 2,472 |

## Provision for Loan Losses

The provision for loan losses is based on management's evaluation of losses inherent in the loan portfolio and corresponding analysis of the allowance for loan losses at the end of each reporting period. The provision for loan losses was $\$ 15.0$ million for the first quarter of 2012, compared with $\$ 190$ million for the same period in 2011. The decrease in the provision for loan losses compared to a year ago was primarily due to the increased level of charge-offs in the first quarter of 2011 recorded in conjunction with the Problem Asset Disposition Plan and transfer of loans to the held for sale category in anticipation of the Bulk Loan Sale, as well as decreasing risk in the loan portfolio evidenced by a general trend of declining loss rates across the portfolio. The amount of provision recorded in each period was the amount required such that the total allowance for loan losses reflected the appropriate balance, in the estimation of management, and was sufficient to cover inherent losses in the loan portfolio. For the three months ended March 31, 2012 net loan charge-offs to average outstanding loans were $1.55 \%$, compared to $20.71 \%$ for the same period in 2011 . When charge-offs specifically related to loans transferred to the held for sale classification are excluded, the charge-off rate for the first quarter of 2011 was $4.08 \%$.

As the residential construction and housing markets have struggled, it has been difficult for many builders and developers to obtain cash flow needed to service debt from selling lots and houses. This deterioration of the residential construction and housing market was the primary factor that resulted in higher credit losses and an increase in nonperforming assets over the last four years. Although a majority of the loan charge-offs have been within the residential construction and development portion of the portfolio, credit quality deterioration has migrated to other loan categories as pressure resulting from economic conditions has persisted and unemployment levels have remained high throughout United's markets. Additional discussion on credit quality and the allowance for loan losses is included in the "Asset Quality and Risk Elements" section of this report on page 39.

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## Fee Revenue

Fee revenue for the three months ended March 31, 2012 was $\$ 15.4$ million, an increase of $\$ 3.54$ million, or $30 \%$, from the same period of 2011. The following table presents the components of fee revenue for the first quarters of 2012 and 2011.

Table 4-Fee Revenue
(in thousands)

|  | Three Months EndedMarch 31, |  | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Amount | Percent |
| Overdraft fees | \$ 3,245 | \$ 3,510 | \$ (265) | (8) |
| Debit card fees | 3,102 | 2,530 | 572 | 23 |
| Other service charges and fees | 1,436 | 680 | 756 | 111 |
| Service charges and fees | 7,783 | 6,720 | 1,063 | 16 |
| Mortgage loan and related fees | 2,099 | 1,494 | 605 | 40 |
| Brokerage fees | 813 | 677 | 136 | 20 |
| Securities gains, net | 557 | 55 | 502 |  |
| Losses from prepayment of debt | (482) | - | (482) |  |
| Hedge ineffectiveness | 115 | 1,303 | $(1,188)$ | (91) |
| Other | 4,494 | 1,589 | 2,905 | 183 |
| Total fee revenue | \$15,379 | \$11,838 | \$ 3,541 | 30 |

Service charges and fees of $\$ 7.78$ million were up $\$ 1.06$ million, or $16 \%$, from the first quarter of 2011. The increase was primarily due new service fees on deposit accounts that became effective in the first quarter of 2012. A $\$ 265,000$ decrease in overdraft fees was partially offset by these new fees and by $\$ 572,000$ in higher debit card interchange revenue.

Mortgage loans and related fees for the first quarter of 2012 were up $\$ 605,000$, or $40 \%$, from the same period in 2011. In the first quarter of 2012, United closed 517 loans totaling $\$ 81.7$ million compared with 481 loans totaling $\$ 74.5$ million in the first quarter of 2011 . The comparison to the prior period is largely influenced by the interest rate environment and refinancing activities.

United recognized net securities gains of $\$ 557,000$ and $\$ 55,000$, respectively, for the three months ended March 31, 2012 and 2011. United also recognized $\$ 482,000$ in charges from the prepayment of Federal Home Loan Bank advances in the first quarter of 2012. The prepayment charges were the result of the same balance sheet management activities that resulted in the securities gains. The securities gains and prepayment charges are mostly offsetting and had little net impact on the first quarter of 2012 financial results.

For the three months ended March 31, 2012, United recognized $\$ 115,000$ in revenue from hedge ineffectiveness compared with $\$ 1.30$ million in revenue from hedge ineffectiveness in 2011. Most of the hedge ineffectiveness in 2011 and 2012 related to terminated cash flow hedges where the gains realized on the terminated positions are being deferred over the original term of the derivative instrument. The ineffectiveness, which is caused by a decrease in qualifying primebased loans, results in the accelerated recognition of the deferred gains.

Other fee revenue of $\$ 4.49$ million for the first quarter of 2012 was up $\$ 2.91$ million from the three months ended March 31, 2011. During the first quarter of 2012, United recognized $\$ 1.10$ million in interest on a 2008 federal tax refund. United also recognized a $\$ 728,000$ gain from the sale of low income housing tax credits and a $\$ 300,000$ positive mark to market adjustment on mutual fund investments in the first quarter of 2012.

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## Operating Expenses

The following table presents the components of operating expenses for the three months ended March 31, 2012 and 2011.
Table 5-Operating Expenses
(in thousands)

|  | Three Months Ended March 31, |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 | Amount | Percent |
| Salaries and employee benefits | \$25,225 |  | \$ 24,924 | \$ 301 | 1 |
| Communications and equipment | 3,155 |  | 3,344 | (189) | (6) |
| Occupancy | 3,771 |  | 4,074 | (303) | (7) |
| Advertising and public relations | 846 |  | 978 | (132) | (13) |
| Postage, printing and supplies | 979 |  | 1,118 | (139) | (12) |
| Professional fees | 1,975 |  | 3,330 | $(1,355)$ | (41) |
| FDIC assessments and other regulatory charges | 2,510 |  | 5,413 | $(2,903)$ | (54) |
| Amortization of intangibles | 732 |  | 762 | (30) | (4) |
| Other | 3,937 |  | 6,429 | $(2,492)$ | (39) |
| Total excluding foreclosed property expenses and loss on NPA sale | 43,130 |  | 50,372 | $(7,242)$ | (14) |
| Net losses on sales of foreclosed properties | 93 |  | 12,020 | $(11,927)$ |  |
| Foreclosed property write downs | 2,111 |  | 48,585 | $(46,474)$ |  |
| Foreclosed property maintenance expenses | 1,621 |  | 4,294 | $(2,673)$ | (62) |
| Total operating expenses | \$46,955 |  | \$115,271 | $\underline{\text { \$(68,316) }}$ | (59) |

Operating expenses for the first quarter of 2012 totaled $\$ 46.9$ million, down $\$ 68.3$ million, or $59 \%$, from the first quarter of 2011, mostly reflecting a higher level of foreclosed property losses incurred in connection with United's Problem Asset Disposition Plan in the prior year. Excluding foreclosed property costs, total operating expenses were $\$ 43.1$ million, down $\$ 7.24$ million, or $14 \%$, from a year ago.

Salaries and employee benefits for the first quarter of 2012 were $\$ 25.2$ million, up $\$ 301,000$, or $1 \%$, from the same period of 2011. The increase was primarily due to a lower level of deferred direct loan origination costs and higher incentive compensation. Headcount totaled 1,707 at March 31, 2012, compared to 1,815 at March 31, 2011 and 1,754 at December 31, 2011, reflecting staff reductions in the second half of 2011 and 2012 relating to United's efficiency program.

Occupancy expense of $\$ 3.77$ million for the first quarter of 2012 was down $\$ 303,000$, or $7 \%$, compared to the first quarter of 2011. The decrease was due to lower costs for utilities, insurance premiums and depreciation.

Postage, printing and supplies expense for the first quarter of 2012 totaled $\$ 979,000$, down $\$ 139,000$, or $12 \%$, from the same period of 2011. The decrease was primarily due to lower outside courier expenses primarily as a result of further use of branch capture and imaging technology.

Professional fees were $\$ 1.98$ million for the three months ended March 31, 2012, a decrease of $\$ 1.36$ million, or $41 \%$, from 2011. The decrease was primarily due to professional services costs associated with the Bulk Loan Sale incurred in the first quarter of 2011.

FDIC assessments and other regulatory charges expense for the first quarter of 2012 was $\$ 2.51$ million, a decrease of $\$ 2.90$ million from 2011, reflecting a decrease in United's assessment rate and the change from a deposit-based assessment to an asset-based assessment which became effective for all insured depository institutions on April 1, 2011.

Losses on sale of foreclosed property totaled $\$ 93,000$ for the three months ended March 31, 2012, compared to $\$ 12.0$ million for the same period in 2011, which were elevated due to the Problem Asset Disposition Plan. Foreclosed property write-downs for the first quarter of 2012 were $\$ 2.11$ million, a decrease of $\$ 46.5$ million compared to the prior year, also due to the Problem Asset Disposition Plan. The foreclosure and carrying costs category includes legal fees, property taxes, marketing costs, utility services, maintenance and repair charges. These expenses totaled $\$ 1.62$ million for the first quarter of 2012, compared to $\$ 4.29$ million for the same period in 2011.

Other expenses totaled $\$ 3.94$ million for the three months ended March 31, 2012, a decrease of $\$ 2.49$ million, or $39 \%$, from the same period of 2011, primarily due to higher property taxes and other loan collateral costs incurred to prepare loans for the Bulk Loan Sale in 2011.

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## Income Taxes

Income tax expense was $\$ 314,000$ in the first quarter of 2011, compared to income tax benefit of $\$ 140,000$ for the first quarter of 2011, representing an effective tax rate of approximately $2.7 \%$ and $.1 \%$ for each period, respectively. Because of the full valuation allowance on United's net deferred tax asset, United's tax expense on its pre-tax earnings represents adjustments to its reserve for uncertain tax positions and amounts payable under the Federal Alternative Minimum Tax.

At March 31, 2012, United reported no net deferred tax asset due to a full valuation allowance of $\$ 274$ million. The Financial Accounting Standards Board's Accounting Standards Codification ("ASC") 740, Income Taxes requires that companies assess whether a valuation allowance should be established against their deferred tax assets based on the consideration of all available evidence using a "more likely than not" standard. Management considers both positive and negative evidence and analyzes changes in near-term market conditions as well as other factors which may impact future operating results. In making such judgments, significant weight is given to evidence that can be objectively verified. The deferred tax assets are analyzed quarterly for changes affecting realizabilty. Because management has determined that the objective negative evidence outweighs the positive evidence, management has established a full valuation allowance against its net deferred tax asset.

Management will continue to evaluate and weigh the positive and negative evidence going forward and, if the weight of evidence shifts such that the positive evidence outweighs the negative evidence, the valuation allowance will be adjusted or completely reversed as appropriate.

In February 2011, United adopted a tax benefits preservation plan designed to protect its ability to utilize its substantial tax assets. Those tax assets include net operating losses that it could utilize in certain circumstances to offset taxable income and reduce its federal income tax liability and the future tax benefits from potential net unrealized built in losses. United's ability to use its tax benefits would be substantially limited if it were to experience an ownership change as defined under Section 382 of the Internal Revenue Code. In general, an ownership change would occur if United's " 5 -percent shareholders," as defined under Section 382, collectively increase their ownership in United by more than $50 \%$ over a rolling three-year period. The tax benefits preservation plan is designed to reduce the likelihood that United will experience an ownership change by discouraging any person or group from becoming a beneficial owner of $4.99 \%$ or more of United's common stock then outstanding.

In connection with the tax benefits preservation plan in February 2011, United entered into a share exchange agreement with the Elm Ridge Offshore Master Fund. Ltd. And Elm Ridge Value Partners, L.P. (collectively, the "Elm Ridge Parties") to transfer to the Company 1,551,126 shares of United's common stock in exchange for 16,613 shares of United's cumulative perpetual preferred stock, Series D (the "Series D preferred stock") and warrants to purchase 1,551,126 shares of common stock at $\$ 12.50$ per share. The warrants can be exercised after October 1, 2012 and expire on August 22, 2013. Prior to entering into the share exchange agreement, collectively, the Elm Ridge Parties were United's largest shareholder. By exchanging the Elm Ridge Parties' common stock for the Series D preferred stock and warrants, United eliminated its only " 5 -percent shareholder" and, as a result, obtained further protection against an ownership change under Section 382.

Additional information regarding income taxes, including a reconciliation of the differences between the recorded income tax provision and the amount of income tax computed by applying the statutory federal income tax rate to income before income taxes, can be found in Note 15 to the consolidated financial statements filed with United's Annual Report on Form 10-K for the year ended December 31, 2011.

## Balance Sheet Review

Total assets at March 31, 2012, December 31, 2011 and March 31, 2011 were $\$ 7.17$ billion, $\$ 6.98$ billion, and $\$ 7.71$ billion, respectively. Average total assets for the first quarter of 2012 were $\$ 7.05$ billion, down from $\$ 7.38$ billion in the first quarter of 2011.

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## Loans

The following table presents a summary of the loan portfolio.
Table 6-Loans Outstanding (excludes loans covered by loss share agreement) (in thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| By Loan Type |  |  |  |
| Commercial (secured by real estate) | \$1,843,207 | \$1,821,414 | \$1,692,154 |
| Commercial \& industrial | 439,496 | 428,249 | 431,473 |
| Commercial construction | 167,122 | 164,155 | 213,177 |
| Total commercial | 2,449,825 | 2,413,818 | 2,336,804 |
| Residential mortgage | 1,131,248 | 1,134,902 | 1,186,531 |
| Residential construction | 435,375 | 448,391 | 549,618 |
| Consumer installment | 111,118 | 112,503 | 121,419 |
| Total loans | \$4,127,566 | \$4,109,614 | \$4,194,372 |
| As a percentage of total loans: |  |  |  |
| Commercial (secured by real estate) | 44\% | 44\% | 41\% |
| Commercial \& industrial | 11 | 10 | 10 |
| Commercial construction | 4 | 4 | 5 |
| Total commercial | 59 | 58 | 56 |
| Residential mortgage | 27 | 28 | 28 |
| Residential construction | 11 | 11 | 13 |
| Consumer installment | 3 | 3 | 3 |
| Total | 100\% | 100\% | 100\% |
| By Geographic Location |  |  |  |
| North Georgia | \$1,407,701 | \$1,425,811 | \$1,531,279 |
| Atlanta MSA | 1,238,622 | 1,219,652 | 1,179,362 |
| North Carolina | 587,790 | 597,446 | 639,897 |
| Coastal Georgia | 365,943 | 346,189 | 312,090 |
| Gainesville MSA | 262,055 | 264,567 | 281,591 |
| East Tennessee | 265,455 | 255,949 | 250,153 |
| Total loans | \$4,127,566 | \$4,109,614 | \$4,194,372 |

Substantially all of United's loans are to customers (including customers who have a seasonal residence in United's market areas) located in the immediate market areas of its community banks in Georgia, North Carolina, and Tennessee, and more than $85 \%$ of the loans are secured by real estate. At March 31, 2012, total loans, excluding loans acquired from SCB that are covered by loss sharing agreements with the FDIC and loans classified as held for sale, were $\$ 4.13$ billion, an increase of $\$ 18.0$ million from December 31, 2011 and a decrease of $\$ 66.8$ million, or $2 \%$, from March 31, 2011. The rate of loan growth began to decline in the first quarter of 2007, and the balances have continued to decline through the subsequent years. In the fourth quarter of 2011, the loan portfolio began to stabilize indicating a possible inflection point upon which loan growth is expected to return. The deterioration over the past five years resulted in part from an oversupply of lot inventory, houses and land within United's markets, which further slowed construction activities and acquisition and development projects. The resulting recession that began in the housing market led to high rates of unemployment that resulted in stress in the other segments of United's loan portfolio. Despite the weak economy and lack of loan demand, United continued to pursue lending opportunities which resulted in $\$ 131$ million in new loans funded during the first quarter of 2012 and net positive loan growth of \$18 million in the first quarter of 2012.

## Asset Quality and Risk Elements

United manages asset quality and controls credit risk through review and oversight of the loan portfolio as well as adherence to policies designed to promote sound underwriting and loan monitoring practices. United's credit administration function is responsible for monitoring asset quality, establishing credit policies and procedures and enforcing the consistent application of these policies and procedures among all of the community banks. Additional information on United's credit administration function is included in Item 1 under the heading Loan Review and Nonperforming Assets in United’s Annual Report on Form 10-K for the year ended December 31, 2011.

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United classifies performing loans as "substandard" when there is a well-defined weakness or weaknesses that jeopardize the repayment by the borrower and there is a distinct possibility that United could sustain some loss if the deficiency is not corrected. The table below presents performing substandard loans for the last five quarters.

Table 7-Performing Substandard Loans
(in thousands)

|  | $\begin{gathered} \text { March 31, 31, } \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ \quad 2011 \end{gathered}$ |  | $\begin{gathered} \begin{array}{c} \text { September 30, } \\ 2011 \end{array} \\ \hline \end{gathered}$ |  | June 30, 2011 | $\underset{\sim 011}{\operatorname{March} 31,}$ $2011$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Category |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$133,840 | \$ | 143,058 | \$ | 134,356 | \$117,525 | \$ 119,651 |
| Commercial \& industrial | 17,217 |  | 15,753 |  | 24,868 | 16,645 | 16,425 |
| Commercial construction | 23,256 |  | 18,510 |  | 26,530 | 31,347 | 34,887 |
| Total commercial | 174,313 |  | 177,321 |  | 185,754 | 165,517 | 170,963 |
| Residential mortgage | 75,736 |  | 76,442 |  | 76,707 | 70,396 | 69,119 |
| Residential construction | 64,274 |  | 71,955 |  | 76,179 | 74,277 | 80,534 |
| Consumer installment | 2,610 |  | 2,751 |  | 2,703 | 2,923 | 2,352 |
| Total | \$316,933 | \$ | 328,469 | \$ | 341,343 | \$313,113 | \$322,968 |
| By Market |  |  |  |  |  |  |  |
| North Georgia | \$131,253 | \$ | 134,945 | \$ | 156,063 | \$140,886 | \$148,228 |
| Atlanta MSA | 94,191 |  | 99,453 |  | 97,906 | 97,931 | 100,200 |
| North Carolina | 38,792 |  | 40,302 |  | 36,724 | 30,202 | 27,280 |
| Coastal Georgia | 19,342 |  | 24,985 |  | 23,966 | 22,945 | 23,104 |
| Gainesville MSA | 18,745 |  | 17,338 |  | 19,615 | 14,957 | 17,417 |
| East Tennessee | 14,610 |  | 11,446 |  | 7,069 | 6,192 | 6,739 |
| Total loans | \$316,933 | \$ | 328,469 | \$ | 341,343 | \$313,113 | \$322,968 |

At March 31, 2012, performing substandard loans totaled $\$ 317$ million and decreased $\$ 6.04$ million from a year ago. Most of the decrease occurred in United's Atlanta MSA and north Georgia markets and was primarily in the residential construction category

Reviews of substandard performing and non-performing loans, troubled debt restructures, past due loans and larger credits, are conducted on a weekly, monthly or quarterly basis with management and are designed to identify risk migration and potential charges to the allowance for loan losses. These reviews are performed by the lending officers and the loan review department, and also consider such factors as the financial strength of borrowers, the value of the applicable collateral, past loan loss experience, anticipated loan losses, changes in risk profile, prevailing economic conditions and other factors. In addition to United's internal loan review, United also uses external loan review to ensure the independence of the loan review process.

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The following table presents a summary of the changes in the allowance for loan losses for the three months ended March 31, 2012 and 2011.

Table 8—Allowance for Loan Losses
(in thousands)

|  | Three Months Ended March 31, |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  |  |  |  |  |  |  |  |  |
|  | Total |  | Asset Disposition Plan |  |  |  |  |  |  | $\frac{\text { Other }}{\text { Charge-Offs }}$ |  |  |  |
|  |  |  | Bulk Loan Sale ${ }^{(1)}$ |  |  | $\begin{gathered} \text { Other Bulk } \\ \text { Loan Sales (2) } \end{gathered}$ |  | $\begin{gathered} \text { Foreclosure } \\ \text { Charge-Offs }{ }^{(3)} \end{gathered}$ |  |  |  |  |  |
|  |  |  | Accruing |  | Nonaccrual |  |  | Recoveries |  | Total |  |  |
| Balance beginning of period |  | \$ 114,468 |  |  |  |  |  |  |  |  |  |  |  | \$ | 174,695 |
| Provision for loan losses |  | 15,000 |  |  |  |  |  |  |  |  |  |  | 190,000 |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) |  | 3,928 | \$ 29,451 |  | \$ 11,091 | \$ | 3,318 | \$ | 1,905 | \$ | 2,942 |  | 48,707 |
| Commercial \& industrial |  | 756 | 365 |  | 2,303 |  | 859 |  | - |  | 835 |  | 4,362 |
| Commercial construction |  | 364 | 32,530 |  | 15,328 |  | 292 |  | 419 |  | 1,146 |  | 49,715 |
| Residential mortgage |  | 5,767 | 13,917 |  | 14,263 |  | 1,676 |  | 1,538 |  | 5,282 |  | 36,676 |
| Residential construction |  | 5,629 | 43,018 |  | 23,459 |  | 3,325 |  | 11,693 |  | 10,760 |  | 92,255 |
| Consumer installment |  | 753 | 86 |  | 168 |  | 30 |  | 24 |  | 788 |  | 1,096 |
| Total loans charged-off |  | 17,197 | 119,367 |  | 66,612 |  | 9,500 |  | 15,579 |  | 21,753 |  | 232,811 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) |  | 231 | - |  | - |  | - |  | - |  | 100 |  | 100 |
| Commercial \& industrial |  | 87 | - |  | - |  | - |  | - |  | 322 |  | 322 |
| Commercial construction |  | 30 | - |  | - |  | - |  | - |  | - |  | - |
| Residential mortgage |  | 392 | - |  | - |  | - |  | - |  | 293 |  | 293 |
| Residential construction |  | 315 | - |  | - |  | - |  | - |  | 117 |  | 117 |
| Consumer installment |  | 275 | - |  | - |  | - |  | - |  | 405 |  | 405 |
| Total recoveries |  | 1,330 | - |  | - |  | - |  | - |  | 1,237 |  | 1,237 |
| Net charge-offs |  | 15,867 | \$119,367 |  | \$ 66,612 | \$ | 9,500 | \$ | 15,579 | \$ | 20,516 |  | 231,574 |
| Balance end of period |  | \$ 113,601 |  |  |  |  |  |  |  |  |  | \$ | 133,121 |
| Total loans: * |  |  |  |  |  |  |  |  |  |  |  |  |  |
| At period-end |  | \$4,127,566 |  |  |  |  |  |  |  |  |  |  | 194,372 |
| Average |  | 4,117,635 |  |  |  |  |  |  |  |  |  |  | ,534,294 |
| Allowance as a percentage of period-end loans |  | 2.75 |  |  |  |  |  |  |  |  |  |  | 3.17\% |
| As a percentage of average loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs |  | 1.55 |  |  |  |  |  |  |  |  |  |  | 20.71 |
| Provision for loan losses |  | 1.47 |  |  |  |  |  |  |  |  |  |  | 16.99 |
| Allowance as a percentage of non-performing loans |  | 88 |  |  |  |  |  |  |  |  |  |  | 159 |

* Excludes loans covered by loss sharing agreements with the FDIC
${ }^{(1)}$ Charge-offs totaling $\$ 186$ million were recognized on the bulk loan sale in the first quarter of 2011. The loans were transferred to the loans held for sale category in anticipation of the second quarter bulk loan sale that was completed on April 18, 2011.
${ }^{(2)}$ Losses on smaller bulk sale transactions completed during the first quarter of 2011.
${ }^{(3)}$ Loan charge-offs recognized in the first quarter of 2011 related to loans transferred to foreclosed properties. Such charge-offs were elevated in the first quarter as a result of the asset disposition plan, which called for aggressive write downs to expedite sales in the second and third quarters of 2011.

The provision for loan losses charged to earnings was based upon management's judgment of the amount necessary to maintain the allowance at a level appropriate to absorb losses inherent in the loan portfolio at the balance sheet date. The amount each quarter is dependent upon many factors, including growth and changes in the composition of the loan portfolio, net charge-offs, delinquencies, management's assessment of loan portfolio quality, the value of collateral, and other macro-economic factors and trends. The evaluation of these factors is performed quarterly by management through an analysis of the appropriateness of the allowance for loan losses. The decreases in the provision and the stabilization of the level of the allowance for loan losses compared to the previous periods reflects stabilizing trends in substandard loans, leading to an expectation that charge-off levels will continue to decline.

At March 31, 2012, the allowance for loan losses was $\$ 114$ million, or $2.75 \%$ of loans, compared with $\$ 114$ million, or $2.79 \%$ of total loans at December 31, 2011, and $\$ 133$ million, or $3.17 \%$ of total loans at March 31, 2011.

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Management believes that the allowance for loan losses at March 31, 2012 reflects the losses inherent in the loan portfolio. This assessment involves uncertainty and judgment; therefore, the adequacy of the allowance for loan losses cannot be determined with precision and may be subject to change in future periods. The amount of any change could be significant if management's assessment of loan quality or collateral values change substantially with respect to one or more loan relationships or portfolio categories. In addition, bank regulatory authorities, as part of their periodic examination of the Bank, may require adjustments to the provision for loan losses in future periods if, in their opinion, the results of their review warrant such additions. See the "Critical Accounting Policies" section for additional information on the allowance for loan losses.

## Nonperforming Assets

The table below summarizes non-performing assets, excluding SCB's assets covered by the loss-sharing agreement with the FDIC. Those assets have been excluded from non-performing assets, as the loss-sharing agreement with the FDIC and purchase price adjustments to reflect credit losses effectively eliminate the likelihood of recognizing any losses on the covered assets.

Table 9-Nonperforming Assets
(in thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ | December 31,2011 |  | March 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans* | \$129,704 | \$ | 127,479 | \$ | 83,769 |
| Foreclosed properties (OREO) | 31,887 |  | 32,859 |  | 54,378 |
| Total nonperforming assets | \$161,591 | \$ | 160,338 |  | 138,147 |
| Nonperforming loans as a percentage of total loans | 3.14\% |  | 3.10\% |  | 2.00\% |
| Nonperforming assets as a percentage of total loans and OREO | 3.88 |  | 3.87 |  | 3.25 |
| Nonperforming assets as a percentage of total assets | 2.25 |  | 2.30 |  | 1.79 |

* There were no loans 90 days or more past due that were still accruing at period end.

At March 31, 2012, nonperforming loans were $\$ 130$ million, compared to $\$ 127$ million at December 31, 2011 and $\$ 83.8$ million at March 31, 2011. Contributing to the increase in the ratio of nonperforming loans to total loans from March 31, 2011 to March 31, 2012 was the classification of United's largest lending relationship. Nonperforming assets, which include nonperforming loans and foreclosed real estate, totaled $\$ 162$ million at March 31, 2012, compared with $\$ 160$ million at December 31, 2011, and $\$ 138$ million at March 31, 2011. United sold $\$ 8.63$ million and $\$ 44.5$ million, respectively, of foreclosed properties during the first quarters of 2012 and 2011. The slowdown in foreclosed property sales is typical for the winter months, aside from the accelerated disposition in the first quarter of 2011. Also, in the first quarter of 2011, write-downs totaling $\$ 48.6$ million were recorded in conjunction with the Problem Asset Disposition Plan to expedite sales.

United's policy is to place loans on nonaccrual status when, in the opinion of management, the principal and interest on a loan is not likely to be repaid in accordance with the loan terms or when the loan becomes 90 days past due and is not well secured and in the process of collection. When a loan is placed on nonaccrual status, interest previously accrued but not collected is reversed against current interest revenue. Interest payments received on nonaccrual loans are applied as a reduction of principal.

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The following table summarizes nonperforming assets by category and market. As with Tables 6, 7 and 9 , assets covered by the loss-sharing agreement with the FDIC, related to the acquisition of SCB, are excluded from this table.

Table 10—Nonperforming Assets by Quarter ${ }^{(1)}$
(in thousands)

|  | March 31, 2012 |  |  |  |  |  | December 31, 2011 |  |  |  |  | March 31, 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nonaccrual Loans |  | Foreclosed Properties |  |  | Total NPAs | Nonaccrual Loans |  | Foreclosed Properties |  | Total NPAs | NonaccrualLoans |  | Foreclosed Properties |  | Total NPAs |
| BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 26,081 | \$ | 10,808 | \$ | 36,889 | \$ | 27,322 | \$ | 9,745 | \$ 37,067 | \$ | 20,648 | \$ | 7,886 | \$ 28,534 |
| Commercial \& industrial |  | 36,314 |  | - |  | 36,314 |  | 34,613 |  | - | 34,613 |  | 2,198 |  | - | 2,198 |
| Commercial construction |  | 23,319 |  | 3,266 |  | 26,585 |  | 16,655 |  | 3,336 | 19,991 |  | 3,701 |  | 11,568 | 15,269 |
| Total commercial |  | 85,714 |  | 14,074 |  | 99,788 |  | 78,590 |  | 13,081 | 91,671 |  | 26,547 |  | 19,454 | 46,001 |
| Residential mortgage |  | 18,741 |  | 5,882 |  | 24,623 |  | 22,358 |  | 6,927 | 29,285 |  | 23,711 |  | 9,117 | 32,828 |
| Residential construction |  | 24,341 |  | 11,931 |  | 36,272 |  | 25,523 |  | 12,851 | 38,374 |  | 32,038 |  | 25,807 | 57,845 |
| Consumer installment |  | 908 |  | - |  | 908 |  | 1,008 |  | - | 1,008 |  | 1,473 |  | - | 1,473 |
| Total NPAs | \$ | 129,704 | \$ | 31,887 |  | 161,591 | \$ | 127,479 | \$ | 32,859 | \$160,338 | \$ | 83,769 | \$ | 54,378 | \$138,147 |
| Balance as a \% of Unpaid Principal |  | 70.6\% |  | 36.1\% |  | 59.4\% |  | 71.3\% |  | 35.9\% | 59.3\% |  | 57.3\% |  | 30.3\% | 42.4\% |
| BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North Georgia | \$ | 81,117 | \$ | 14,559 |  | 95,676 | \$ | 88,600 | \$ | 15,136 | \$103,736 | \$ | 30,214 | \$ | 23,094 | \$ 53,308 |
| Atlanta MSA |  | 22,321 |  | 7,647 |  | 29,968 |  | 14,480 |  | 6,169 | 20,649 |  | 21,501 |  | 16,913 | 38,414 |
| North Carolina |  | 15,765 |  | 4,650 |  | 20,415 |  | 15,100 |  | 5,365 | 20,465 |  | 18,849 |  | 7,802 | 26,651 |
| Coastal Georgia |  | 5,622 |  | 1,268 |  | 6,890 |  | 5,248 |  | 1,620 | 6,868 |  | 5,847 |  | 3,781 | 9,628 |
| Gainesville MSA |  | 2,210 |  | 3,387 |  | 5,597 |  | 2,069 |  | 3,760 | 5,829 |  | 4,332 |  | 2,157 | 6,489 |
| East Tennessee |  | 2,669 |  | 376 |  | 3,045 |  | 1,982 |  | 809 | 2,791 |  | 3,026 |  | 631 | 3,657 |
| Total NPAs | \$ | 129,704 | \$ | 31,887 |  | $\underline{\text { 161,591 }}$ | \$ | 127,479 | \$ | 32,859 | \$160,338 | \$ | 83,769 | \$ | 54,378 | $\underline{\$ 138,147}$ |

${ }^{(1)}$ Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of SCB.
In April 2011, United sold nonperforming loans in the Bulk Loan Sale with a pre-write down carrying amount of $\$ 101$ million and performing substandard loans with a pre-write down carrying amount of $\$ 166$ million. In anticipation of that sale, United recorded charge-offs of $\$ 186$ million and transferred these loans to the held for sale category at March 31, 2011. Nonperforming assets in the residential construction category were $\$ 36.3$ million at March 31, 2012, compared with $\$ 57.8$ million at March 31, 2011, a decrease of $\$ 21.6$ million, or $37 \%$. Residential mortgage non-performing assets of $\$ 24.6$ million decreased $\$ 8.2$ million from March 31, 2011. These declines were offset by an increase in Commercial nonperforming assets of $\$ 53.8$ million, or $117 \%$, from March 31, 2011. The overall increase in nonperforming assets was concentrated in the North Georgia market and is mostly due to placing United's largest lending relationship on nonaccrual in the third quarter of 2011.

At March 31, 2012, December 31, 2011 and March 31, 2011 United had $\$ 159$ million, $\$ 124$ million and $\$ 49.7$ million, respectively, in loans with terms that have been modified in troubled debt restructurings ("TDRs"). Included therein were $\$ 32.7$ million, $\$ 17.9$ million and $\$ 6.4$ million, respectively, of TDRs that were not performing in accordance with their modified terms and were included in nonperforming loans. The remaining TDRs with an aggregate balance of $\$ 126$ million, $\$ 106$ million and $\$ 43.3$ million, respectively, were performing according to their modified terms and are therefore not considered to be nonperforming assets.

At March 31, 2012, December 31, 2011 and March 31, 2011, there were $\$ 294$ million $\$ 257$ million and $\$ 48.6$ million, respectively, of loans classified as impaired under the definition outlined in the ASC. Included in impaired loans at March 31, 2012, December 31, 2011 and March 31, 2011 were $\$ 208$ million, $\$ 189$ million and $\$ 48.6$ million, respectively, in impaired loans that did not require specific reserves or had previously been charged down to net realizable value. The balance of impaired loans at March 31, 2012 and December 31, 2011 of $\$ 85.7$ million and $\$ 68.8$ million, respectively, had specific reserves that totaled $\$ 16.2$ million and $\$ 14.8$ million, respectively. At March 31, 2011, there were no impaired loans with specific reserves. The average recorded investment in impaired loans for the quarters ended March 31, 2012 and March 31, 2011 was $\$ 281$ million and $\$ 95.2$ million, respectively. During the three months ended March 31, 2012, United recognized $\$ 2.27$ million in interest revenue on impaired loans. During the three months ended March 31, 2011, there was no interest revenue recognized on loans while they were impaired. United's policy is to discontinue the recognition of interest revenue for loans classified as impaired under the ASC 310-10-35, Receivables, when the loan meets the criteria for nonaccrual status. Impaired loans increased from 2011 to 2012 due to the classification and change of accrual status of United's largest lending relationship and the increase in TDRs which are considered impaired.

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The table below summarizes activity in nonperforming assets by quarter. Assets covered by loss-sharing agreements with the FDIC, related to the acquisition of SCB, are not included in this table.

## Table 11—Activity in Nonperforming Assets by Quarter

(in thousands)

|  | First Quarter $2012{ }^{(1)}$ |  |  |  |  | Fourth Quarter $2011{ }^{(1)}$ |  |  |  |  | First Quarter $2011{ }^{(1)(2)}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nonaccrual Loans |  | Foreclosed Properties |  | Total NPAs | Nonaccrual Loans |  | Foreclosed Properties |  | Total NPAs | Nonaccrual Loans |  | Foreclosed Properties |  | Total NPAs |
| Beginning Balance | \$ | 127,479 | \$ | 32,859 | \$ 160,338 | \$ | 144,484 | \$ | 44,263 | \$ 188,747 | \$ | 179,094 | \$ | 142,208 | \$321,302 |
| Loans placed on non-accrual ${ }^{(2)}$ |  | 32,437 |  | - | 32,437 |  | 45,675 |  | - | 45,675 |  | 54,730 |  | - | 54,730 |
| Payments received |  | $(5,945)$ |  | - | $(5,945)$ |  | $(1,884)$ |  | - | $(1,884)$ |  | $(3,550)$ |  | - | $(3,550)$ |
| Loan charge-offs |  | $(14,733)$ |  | - | $(14,733)$ |  | $(44,757)$ |  | - | $(44,757)$ |  | $(43,969)$ |  | - | $(43,969)$ |
| Foreclosures |  | $(9,534)$ |  | 9,534 | - |  | $(16,039)$ |  | 16,039 | - |  | $(17,052)$ |  | 17,052 | - |
| Capitalized costs |  | - |  | 329 | 329 |  | - |  | 141 | 141 |  | - |  | 270 | 270 |
| Note / property sales |  | - |  | $(8,631)$ | $(8,631)$ |  | - |  | $(20,651)$ | $(20,651)$ |  | $(11,400)$ |  | $(44,547)$ | $(55,947)$ |
| Loans transferred to held for sale |  | - |  | - | - |  | - |  | - | - |  | $(74,084)$ |  | - | $(74,084)$ |
| Write downs |  | - |  | $(2,111)$ | $(2,111)$ |  | - |  | $(3,893)$ | $(3,893)$ |  | - |  | $(48,585)$ | $(48,585)$ |
| Net gains (losses) on sales |  | - |  | (93) | (93) |  | - |  | $(3,040)$ | $(3,040)$ |  | - |  | $(12,020)$ | $(12,020)$ |
| Ending Balance | \$ | $\underline{129,704}$ | \$ | 31,887 | \$ 161,591 | \$ | $\underline{127,479}$ | \$ | 32,859 | \$ 160,338 | \$ | 83,769 | \$ | $\stackrel{54,378}{ }$ | \$ 138,147 |

${ }^{(1)}$ Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of SCB.
${ }^{(2)}$ The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period. During the first quarter of 2011, $\$ 27.1$ million in loans transferred to held for sale were placed on nonaccrual, $\$ 1.1$ million in payments were received on nonaccrual loans transferred to held for sale and $\$ 66.6$ million in charge-offs were recorded on nonaccrual loans transferred to held for sale to mark them down to the expected proceeds from the sale.

Foreclosed property is initially recorded at fair value, less estimated costs to sell. If the fair value, less estimated costs to sell at the time of foreclosure, is less than the loan balance, the deficiency is charged against the allowance for loan losses. If the lesser of fair value, less estimated costs to sell or the listed selling price, less the cost to sell, of the foreclosed property decreases during the holding period, a valuation allowance is established with a charge to foreclosed property expense. When the foreclosed property is sold, a gain or loss is recognized on the sale for the difference between the sales proceeds and the carrying amount of the property. Financed sales of foreclosed property are accounted for in accordance with ASC 360-20, Real Estate Sales. For the first quarters of 2012 and 2011, United transferred $\$ 9.53$ million and $\$ 17.1$ million, respectively, of loans into foreclosed property. During the same periods, proceeds from sales of foreclosed properties were $\$ 8.63$ million and $\$ 44.5$ million, respectively, which includes $\$ 1.94$ million and $\$ 8.54$ million, respectively, of sales that were financed by United. During the first quarter of 2011, United recorded $\$ 48.6$ million in write-downs on foreclosed properties in order to expedite sales in the following quarters.

## Investment Securities

The composition of the investment securities portfolio reflects United's investment strategy of maintaining an appropriate level of liquidity while providing a relatively stable source of revenue. The investment securities portfolio also provides a balance to interest rate risk and credit risk in other categories of the balance sheet, while providing a vehicle for the investment of available funds, furnishing liquidity, and supplying securities to pledge as required collateral for certain deposits and borrowings, including repurchase agreements. Total investment securities at March 31, 2012 increased $\$ 319$ million from a year ago. The increase in the securities portfolio was a result of a buildup of liquidity resulting partially from strong core deposit growth with little loan demand to invest the proceeds and the proceeds from the capital transaction that closed in the first quarter of 2011 and the Bulk Loan Sale that closed in the second quarter of 2011. In addition, United had sought to maintain above normal amounts of liquidity due to the uncertain economy. United invested this excess liquidity in floating rate mortgagebacked securities which totaled $\$ 512$ million and $\$ 545$ million at March 31, 2012 and December 31, 2011, respectively. United chose floating rate securities because they have less market risk in the event rates begin to rise.

At March 31, 2012, December 31, 2011 and March 31, 2011, United had securities held to maturity with a carrying value of $\$ 304$ million, $\$ 330$ million and $\$ 245$ million, respectively, and securities available for sale totaling $\$ 1.90$ billion, $\$ 1.79$ billion and $\$ 1.64$ billion, respectively. At March 31, 2012, December 31, 2011 and March 31, 2011, the securities portfolio represented approximately $31 \%, 30 \%$ and $24 \%$ of total assets, respectively.

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The investment securities portfolio primarily consists of U.S. government sponsored agency mortgage-backed securities, non-agency mortgage-backed securities, U.S. government agency securities, corporate bonds and municipal securities. Mortgage-backed securities rely on the underlying pools of mortgage loans to provide a cash flow of principal and interest. The actual maturities of these securities will differ from the contractual maturities because the loans underlying the security can prepay. Decreases in interest rates will generally cause an acceleration of prepayment levels. In a declining interest rate environment, United may not be able to reinvest the proceeds from these prepayments in assets that have comparable yields. In a rising rate environment, the opposite occurs and prepayments tend to slow and the weighted average life extends. This is referred to as extension risk, which can lead to lower levels of liquidity due to the delay of cash receipts, and can result in the holding of a below market yielding asset for a longer period of time.

## Other Intangible Assets

Other intangible assets, primarily core deposit intangibles representing the value of United's acquired deposit base, are amortizing intangible assets that are required to be tested for impairment only when events or circumstances indicate that impairment may exist. There were no events or circumstances that lead management to believe that any impairment exists in United's other intangible assets.

## Deposits

United initiated several programs beginning in early 2009 to improve core earnings by growing customer transaction deposit accounts and lowering overall pricing on deposit balances to improve its net interest margin and to increase net interest revenue. The programs were successful in increasing core transaction deposit accounts and reducing more costly time deposit balances, as United's funding needs decreased due to lower loan demand. United has continued to pursue customer transaction deposits by stressing its high customer satisfaction scores.

At March 31, 2012, total deposits were $\$ 6.00$ billion compared with $\$ 6.60$ billion at March 31, 2011, a decrease of $\$ 597$ million, or $9 \%$. Total non-interest bearing demand deposit accounts of $\$ 1.10$ billion increased $\$ 237$ million, or $27 \%$, due to the success of core deposit programs. Also impacted by the programs were NOW, money market and savings accounts of $\$ 2.73$ billion which increased $\$ 245$ million, or $10 \%$, from March 31, 2011.

Total time deposits, excluding brokered deposits, as of March 31, 2012 were $\$ 2.00$ billion, down $\$ 562$ million from March 31, 2011. Time deposits less than $\$ 100,000$ totaled $\$ 1.21$ billion, a decrease of $\$ 369$ million, or $23 \%$, from a year ago. Time deposits of $\$ 100,000$ and greater totaled $\$ 797$ million as of March 31, 2012, a decrease of $\$ 193$ million, or $20 \%$, from March 31, 2011. United continued to offer low rates on certificates of deposit, allowing balances to decline as United's funding needs declined due to weak loan demand. Additional liquidity also allowed United to reduce brokered deposits, which totaled $\$ 168$ million at March 31, 2012, compared with $\$ 685$ million at March 31, 2011.

## Wholesale Funding

The Bank is a shareholder in the Federal Home Loan Bank ("FHLB") of Atlanta. Through this affiliation, FHLB secured advances totaled $\$ 215$ million and $\$ 55.1$ million at March 31, 2012 and 2011, respectively. United anticipates continued use of this short and long-term source of funds. FHLB advances outstanding at March 31, 2012 had fixed interest rates ranging up to $4.49 \%$. During the first quarter of 2012, United prepaid $\$ 15.5$ million, of fixed-rate advances and incurred prepayment charges of $\$ 482,000$. United will prepay advances from time to time as funding needs change. Additional information regarding FHLB advances, including scheduled maturities, is provided in Note 11 to the consolidated financial statements included in United's Annual Report on Form 10-K for the year ended December 31, 2011.

At March 31, 2012 and 2011, United had $\$ 102$ million in repurchase agreements reported as Federal funds purchased, repurchase agreements, and other shortterm borrowings in the consolidated balance sheet. United takes advantage of these additional sources of liquidity when rates are favorable compared to other forms of short-term borrowings, such as FHLB advances and brokered deposits.

## Interest Rate Sensitivity Management

The absolute level and volatility of interest rates can have a significant effect on United's profitability. The objective of interest rate risk management is to identify and manage the sensitivity of net interest revenue to changing interest rates, in order to achieve United's overall financial goals. Based on economic conditions, asset quality and various other considerations, management establishes tolerance ranges for interest rate sensitivity and manages within these ranges.

United's net interest revenue, and the fair value of its financial instruments, are influenced by changes in the level of interest rates. United manages its exposure to fluctuations in interest rates through policies established by its Asset Liability Committee ("ALCO"). ALCO meets monthly and has responsibility for approving asset/liability management policies, formulating and implementing strategies to improve balance sheet positioning and/or earnings and reviewing United's interest rate sensitivity.

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One of the tools management uses to estimate the sensitivity of net interest revenue to changes in interest rates is an asset/liability simulation model. Resulting estimates are based upon a number of assumptions for each scenario, including the level of balance sheet growth, loan and deposit repricing characteristics and the rate of prepayments. ALCO regularly reviews the assumptions for accuracy based on historical data and future expectations, however, actual net interest revenue may differ from model results. The primary objective of the simulation model is to measure the potential change in net interest revenue over time using multiple interest rate scenarios. The base scenario assumes rates remain flat and is the scenario to which all others are compared to in order to measure the change in net interest revenue. Policy limits are based on gradually rising and falling rate scenarios, which are compared to this base scenario. Another commonly analyzed scenario is a most likely scenario that projects the most likely change in rates based on the slope of the yield curve. Other scenarios analyzed may include rate shocks, narrowing or widening spreads, and yield curve steepening or flattening. While policy scenarios focus on a twelve month time frame, longer time horizons are also modeled.

United's policy is based on the 12-month impact on net interest revenue of interest rate ramps that increase 200 basis points and decrease 200 basis points from the base scenario. In the ramp scenarios, rates change 25 basis points per month over the initial eight months. The policy limits the change in net interest revenue over the next 12 months to a $10 \%$ decrease in either scenario. The policy ramp and base scenarios assume a static balance sheet. Historically low rates on March 31, 2012 and 2011 made use of the down 200 basis point scenario problematic. At March 31, 2012 United's simulation model indicated that a 200 basis point increase in rates would cause an approximate $1.1 \%$ increase in net interest revenue over the next twelve months and a 25 basis point decrease in rates would cause an approximate $.5 \%$ decrease in net interest revenue over the next twelve months. At March 31, 2011, United's simulation model indicated that a 200 basis point increase in rates over the next twelve months would cause an approximate $3.4 \%$ increase in net interest revenue and a 25 basis point decrease in rates over the next twelve months would cause an approximate $.1 \%$ increase in net interest revenue.

Interest rate sensitivity is a function of the repricing characteristics of the portfolio of assets and liabilities. These repricing characteristics are the time frames within which the interest-earning assets and interest-bearing liabilities are subject to change in interest rates either at replacement, repricing or maturity during the life of the instruments. Interest rate sensitivity management focuses on the maturity structure of assets and liabilities and their repricing characteristics during periods of changes in market interest rates. Effective interest rate sensitivity management seeks to ensure that both assets and liabilities respond to changes in interest rates within an acceptable timeframe, thereby minimizing the effect of interest rate changes on net interest revenue.

United may have some discretion in the extent and timing of deposit repricing depending upon the competitive pressures in the markets in which it operates. Changes in the mix of earning assets or supporting liabilities can either increase or decrease the net interest margin without affecting interest rate sensitivity. The interest rate spread between an asset and its supporting liability can vary significantly even when the timing of repricing for both the asset and the liability remains the same, due to the two instruments repricing according to different indices.

Varying interest rate environments can create unexpected changes in prepayment levels of assets and liabilities that are not reflected in an interest rate sensitivity gap analysis. These prepayments may have significant effect on the net interest margin. Because of these limitations, an interest sensitivity gap analysis alone generally does not provide an accurate assessment of exposure to changes in interest rates.

In order to manage its interest rate sensitivity, United periodically enters into off-balance sheet contracts that are considered derivative financial instruments. Derivative financial instruments can be a cost-effective and capital-effective means of modifying the repricing characteristics of on-balance sheet assets and liabilities. These contracts generally consist of interest rate swaps under which United pays a variable rate and receives a fixed rate and interest rate floor contracts where United pays a premium up front to a counterparty to the right to be compensated if a specified rate index falls below a pre-determined floor rate.

United's derivative financial instruments that are entered into for interest rate risk management purposes are classified as either cash flow or fair value hedges. The change in fair value of cash flow hedges is recognized in other comprehensive income. Fair value hedges recognize currently in earnings both the effect of the change in the fair value of the derivative financial instrument and the offsetting effect of the change in fair value of the hedged asset or liability associated with the particular risk of that asset or liability being hedged.

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The following table presents United's outstanding derivative positions at March 31, 2012.
Table 12 - Derivative Financial Instruments
(in thousands)

| Type/Maturity | Notional <br> Amount | Rate Received / Floor Rate | Rate Paid |  | ${ }_{\text {(5) }}^{\text {Value }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fair Value Hedges: |  |  |  |  |  |
| LIBOR Swaps (Brokered CDs) |  |  |  |  |  |
| November 10, $2031{ }^{(1)}$ | \$15,000 | 5.00\% | (.09)\% | \$ | (853) |
| August 17, 2027 (2) | 17,000 | 2.25 | . 05 |  | (524) |
| August 27, 2027 (3) | 17,000 | 2.00 | . 04 |  | (624) |
| September 23 ,2027 (4) | 15,500 | 2.25 | . 02 |  | (525) |
| Total Fair Value Hedges | $\underline{\underline{\$ 64,500}}$ |  |  |  | $(2,526)$ |

${ }^{(1)}$ Receive rate is fixed at $5.00 \%$ to November 10,2012 , then 4 * ((10-year Constant Maturity Swap rate-2-year Constant Maturity Swap rate)— 50 basis points), capped at $5.00 \%$ and floored at $0.00 \%$. Pay rate is 90 day LIBOR minus 60 basis points which results in a negative pay rate when 90 day LIBOR falls below 60 basis points. Swap is callable by counterparty on November 10, 2012 and quarterly thereafter on the 10th with 15 calendar days notice.
${ }^{(2)}$ Pay rate is 90 day LIBOR minus 45 basis points. Receive rate is fixed according to the following schedule:
From 2/17/12 to 2/17/20: 2.25\%
From 2/17/20 to 2/17/22: 2.30\%
From 2/17/22 to 2/17/23: 3.00\%
From 2/17/23 to 2/17/24: 4.00\%
From 2/17/24 to 2/17/25: 7.00\%
From 2/17/25 to 8/17/27: 10.00\%
Swap is callable by counterparty quarterly commencing on May 17, 2012 with 20 business days notice prior to the redemption date.
${ }^{(3)}$ Pay rate is 90 day LIBOR minus 45 basis points. Receive rate is fixed according to the following schedule:
From 2/27/12 to 2/27/18: 2.00\%
From 2/27/18 to 2/27/22: 2.50\%
From 2/27/22 to 2/27/23: 3.00\%
From 2/27/23 to 2/27/24: 4.00\%
From 2/27/24 to 2/27/25: 7.00\%
From 2/27/25 to 8/27/27: 10.00\%
Swap is callable by counterparty semi-annually commencing on August 27 , 2012 with 25 business days notice prior to the redemption date.
${ }^{(4)}$ Pay rate is 90 day LIBOR minus 45 basis points. Receive rate is fixed according to the following schedule:
From 3/23/12 to 3/23/17: 2.25\%
From 3/23/17 to 3/23/20: 2.38\%
From 3/23/20 to 3/23/23: 2.50\%
From 3/23/23 to 3/23/24: 3.00\%
From 3/23/24 to 3/23/25: 4.00\%
From 3/23/25 to 3/23/26: 6.00\%
From 3/23/26 to 9/23/27: 10.00\%
Swap is callable by counterparty at any time commencing on September 24, 2012 with 15 calendar days notice prior to the redemption date.
${ }^{(5)}$ Fair value does not include accrued interest.

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From time to time, United will terminate swap or floor positions when conditions change and the position is no longer necessary to manage United's overall sensitivity to changes in interest rates. In those situations where the terminated swap or floor was in an effective hedging relationship at the time of termination and the hedging relationship is expected to remain effective throughout the original term of the swap or floor, the resulting gain or loss is amortized over the remaining life of the original contract. For swap contracts, the gain or loss is amortized over the remaining original contract term using the straight line method of amortization. For floor contracts, the gain or loss is amortized over the remaining original contract term based on the original floorlet schedule. At March 31, 2012, United had $\$ 3.02$ million in gains from terminated derivative positions included in other comprehensive income that will be amortized into earnings over their remaining original contract terms. Approximately $\$ 2.60$ million is expected to be reclassified into interest revenue over the next twelve months.

United's policy requires all derivative financial instruments be used only for asset/liability management through the hedging of specific transactions or positions, and not for trading or speculative purposes. Management believes that the risk associated with using derivative financial instruments to mitigate interest rate risk sensitivity is minimal and should not have any material unintended effect on our financial condition or results of operations. In order to mitigate potential credit risk, from time to time United may require the counterparties to derivative contracts to pledge securities as collateral to cover the net exposure.

## Liquidity Management

The objective of liquidity management is to ensure that sufficient funding is available, at reasonable cost, to meet ongoing operational cash needs and to take advantage of revenue producing opportunities as they arise. While the desired level of liquidity will vary depending on a number of factors, it is the primary goal of United to maintain a sufficient level of liquidity in all expected economic environments. United's liquidity policy requires contingent liquidity reserves to cover expected funding needs for a period of twelve months. Liquidity is defined as the ability of a bank to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining United's ability to meet the daily cash flow requirements of the Bank's customers, both depositors and borrowers. In addition, because United is a separate entity and apart from the Bank, it must provide for its own liquidity. United is responsible for the payment of dividends declared for its common and preferred shareholders, and interest and principal on any outstanding debt or trust preferred securities.

Because substantially all of United's liquidity is obtained from subsidiary service fees and dividends from the Bank, which are limited by applicable law and an informal memorandum of understanding the Bank has entered into with the FDIC and the Georgia Department of Banking and Finance (the "Bank MOU"), United currently has limited internal capital resources to meet these obligations. United has not received a dividend from the Bank since 2008 and does not anticipate receiving dividends from the Bank until 2013. United deferred the payment of interest on trust preferred securities and dividends on preferred stock during the first quarter of 2011. As a result of such deferrals, United could not pay dividends on any common or preferred stock or trust preferred securities until all accrued and unpaid amounts under the deferred securities had been paid. Effective April 15, 2011, United received approval to make payments for currently payable and previously deferred dividends and interest on its preferred stock and trust preferred securities. Since then, United has continued to receive quarterly approvals of all payments, including the fourth quarter of 2011 and first quarter of 2012. Additionally, pursuant to an informal memorandum of understanding United entered into with the Federal Reserve Bank of Atlanta (the "Federal Reserve Bank") and the Georgia Department of Banking and Finance (the "Holding Company MOU") United must, among other things, ensure that the Bank functions in a safe and sound manner. United believes it is in compliance with all requirements of the Holding Company MOU and the Bank MOU.

Two key objectives of asset/liability management are to provide for adequate liquidity in order to meet the needs of customers and to maintain an optimal balance between interest-sensitive assets and interest-sensitive liabilities, to optimize interest revenue. Daily monitoring of the sources and uses of funds is necessary to maintain a position that meets both requirements.

The asset portion of the balance sheet provides liquidity primarily through loan sales and repayments and the maturities and sales of securities, as well as the ability to use these as collateral for borrowings on a secured basis. The Bank also maintains excess funds in short-term, interest-bearing assets that provide additional liquidity. Mortgage loans held for sale totaled $\$ 24.8$ million at March 31, 2012, and typically turn over every 45 days as closed loans are sold to investors in the secondary market. In addition, at March 31, 2012, United held $\$ 878$ million in excess liquidity, including $\$ 103$ million in cash equivalent balances, primarily balances in excess of reserve requirements at the Federal Reserve Bank and $\$ 540$ million in floating rate securities.

The liability section of the balance sheet provides liquidity primarily through interest-bearing and noninterest-bearing deposit accounts. Federal funds purchased, FHLB advances, brokered deposits, Federal Reserve Board short-term borrowings and securities sold under agreements to repurchase are additional sources of liquidity and represent United's incremental borrowing capacity. These sources of liquidity are generally short-term in nature are used as necessary to fund asset growth and meet other short-term liquidity needs.

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At March 31, 2012, United had sufficient qualifying collateral to increase FHLB advances by $\$ 715$ million and Federal Reserve Board discount window capacity of $\$ 468$ million. United also has the ability to raise substantial funds through brokered deposits. In addition to these wholesale sources, United has the ability to attract retail deposits at any time by competing more aggressively on pricing.

As disclosed in United's consolidated statement of cash flows, net cash provided by operating activities was $\$ 33.2$ million for the three months ended March 31, 2012. The net income of $\$ 11.5$ million for the three month period included non-cash expenses for provision for loan losses of $\$ 15.0$ million; depreciation, amortization and accretion of $\$ 6.80$ million; and losses and write downs on foreclosed property of $\$ 2.20$ million. Other assets increased $\$ 2.61$ million. Net cash used in investing activities of $\$ 57.5$ million consisted primarily of $\$ 253$ million of purchases of securities, an increase in net loans of $\$ 41.4$ million and purchases of premises and equipment of $\$ 1.61$ million, that were offset by proceeds from sales of securities of $\$ 61.6$ million, maturities and calls of investment securities of $\$ 168$ million and net proceeds from sales of other real estate of $\$ 6.70$ million. Funds collected from the FDIC under loss sharing agreements were $\$ 2.57$ million, providing another source of cash flows from investing activities. The $\$ 73.5$ million of net cash used in financing activities consisted primarily of net proceeds of $\$ 174$ million from FHLB advances offset by a net decrease in deposits of $\$ 97.4$ million. In the opinion of management, United's liquidity position at March 31, 2012 was sufficient to meet its expected cash flow requirements.

## Capital Resources and Dividends

Shareholders' equity at March 31, 2012 was $\$ 580$ million, an increase of $\$ 4.05$ million from December 31, 2011. Accumulated other comprehensive income, which includes unrealized gains and losses on securities available for sale and the unrealized gains and losses on derivatives qualifying as cash flow hedges, is excluded in the calculation of regulatory capital adequacy ratios. Excluding the change in the accumulated other comprehensive income (loss), shareholders' equity increased $\$ 9.81$ million, or $2 \%$, from December 31, 2011.

During the first quarter of 2011, United closed the Private Placement. Pursuant to the Private Placement, the investors purchased and United issued $\$ 33.0$ million of the Company's existing common stock, consisting of $3,467,699$ shares, for $\$ 9.50$ per share and issued $\$ 347$ million in preferred stock consisting of $\$ 196$ million of United's mandatorily convertible cumulative non-voting perpetual preferred stock, Series F (the "Series F preferred stock"), and $\$ 151$ million of United's mandatorily convertible cumulative non-voting perpetual preferred stock Series G (the "Series G preferred stock"). Under the terms of the Private Placement Agreement and following receipt of required shareholder approvals, which were received on June 16, 2011 at United's annual shareholders' meeting, the Series F preferred stock converted into $20,618,156$ shares of voting common stock and the Series G preferred stock converted into 15,914,209 shares of nonvoting common stock. Following such conversion, the investors owned an aggregate of $24,085,855$ shares of common stock and 15,914,209 shares of non-voting common stock. The Private Placement resulted in an increase to shareholders' equity of $\$ 362$ million, net of transaction costs.

On February 22, 2011, United entered into a Share Exchange Agreement with the Elm Ridge Parties. Under the Share Exchange Agreement, the Elm Ridge Parties agreed to transfer to the Company $1,551,126$ shares of the Company's common stock in exchange for 16,613 Series D Preferred Shares and warrants to purchase 1,551,126 common shares.

United accrued $\$ 3.03$ million in dividends, including accretion of discounts, on its Series A non-cumulative preferred stock (the "Series A preferred stock"), Series B preferred stock and Series D preferred stock in the first quarter of 2012. In the first quarter of 2011, United accrued $\$ 2.79$ million in dividends, including discount accretion, on its Series A preferred stock, Series B preferred stock and Series D preferred stock.

United granted a warrant to Fletcher to purchase common stock equivalent junior preferred stock that would be convertible into 1,411,765 common shares exercisable at a price equivalent to $\$ 21.25$ per share. In May 2012, United received a purported partial warrant exercise notice from Fletcher with respect to its warrants that included an incorrect calculation of the number of settlement shares Fletcher would receive upon exercise. On June 17, 2011, United completed a 1-for-5 reverse stock split, or recombination. United believes that any current exercise of Fletcher's warrant would not result in the issuance of any settlement shares because the warrant may only be exercised for net shares via a cashless exercise formula, and the reverse stock split-adjusted market price component of that formula does not exceed the exercise price to yield any net shares. United responded to Fletcher with United's calculations related to the warrant.

In November 2011, United entered into the Holding Company MOU with the Federal Reserve Bank and the Georgia Department of Banking and Finance, which superseded the board resolution previously requested by the Federal Reserve Bank. The Holding Company MOU provides, similar to the superseded resolution, that United may not incur additional indebtedness, pay cash dividends, make payments on our trust preferred securities or subordinated indebtedness or repurchase outstanding stock without prior approval of the Federal Reserve Bank. United was not given permission to pay interest on trust preferred securities and dividends on preferred stock during the first quarter of 2011. Effective April 15, 2011, United received approval to make payments for currently payable and previously deferred dividends and interest on its preferred stock and trust preferred securities. Since then, United has continued to receive quarterly approvals of all payments. Additionally, the Holding Company MOU requires, among other things, that United ensures that the Bank functions in a safe and sound manner. United believes it is in compliance with all requirements of the Holding Company MOU.

The Bank is currently subject to the Bank MOU that it entered into with the FDIC and the Georgia Department of Banking and Finance. The Bank MOU requires, among other things, that the Bank maintain its Tier 1 leverage ratio at not less than $8 \%$ and its total risk-based capital ratio at not less than $10 \%$ during the life of the Bank MOU. Additionally, the Bank MOU requires, among other things, that prior to declaring or paying any cash dividends to United, the Bank must obtain the written consent of its regulators. The Bank believes it is in compliance with all requirements of the Bank MOU.

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United's common stock trades on the Nasdaq Global Select Market under the symbol "UCBI." Below is a quarterly schedule of high, low and closing stock prices and average daily volume for 2012 and 2011.

Table 13—Stock Price Information

|  | 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | High | Low | Close | Avg Daily Volume | High | Low | Close | $\begin{gathered} \text { Avg Daily } \\ \text { Volume } \end{gathered}$ |
| First quarter | \$10.30 | \$6.37 | \$9.75 | 142,987 | \$11.85 | \$5.95 | \$11.65 | 227,321 |
| Second quarter |  |  |  |  | 14.65 | 9.80 | 10.56 | 139,741 |
| Third quarter |  |  |  |  | 11.33 | 7.67 | 8.49 | 214,303 |
| Fourth quarter |  |  |  |  | 8.90 | 6.22 | 6.99 | 202,024 |

The stock price information shown above has been adjusted to reflect United's 1 for 5 reverse stock split as though it had occurred at the beginning of the earliest reported period.

The Federal Reserve Board has issued guidelines for the implementation of risk-based capital requirements by U.S. banks and bank holding companies. These risk-based capital guidelines take into consideration risk factors, as defined by regulators, associated with various categories of assets, both on and off balance sheet. Under the guidelines, capital strength is measured in two tiers which are used in conjunction with risk-weighted assets to determine the risk-based capital ratios. The guidelines require an $8 \%$ Total risk-based capital ratio, of which $4 \%$ must be Tier 1 capital. However, to be considered well-capitalized under the guidelines, a $10 \%$ Total risk-based capital ratio is required, of which $6 \%$ must be Tier 1 capital.

Under the risk-based capital guidelines, assets and credit equivalent amounts of derivatives and off-balance sheet items are assigned to one of several broad risk categories according to the obligor, or, if relevant, the guarantor or the nature of the collateral. The aggregate dollar amount in each risk category is then multiplied by the risk weight associated with the category. The resulting weighted values from each of the risk categories are added together, and generally this sum is a company's total risk weighted assets. Risk-weighted assets for purposes of United's capital ratios are calculated under these guidelines.

A minimum leverage ratio is required in addition to the risk-based capital standards and is defined as Tier 1 capital divided by average assets adjusted for goodwill and deposit-based intangibles. Although a minimum leverage ratio of $3 \%$ is required, the Federal Reserve Board requires a bank holding company to maintain a leverage ratio of greater than $4 \%$ if it is experiencing or anticipating significant growth or is operating with less than well-diversified risks in the opinion of the Federal Reserve Board. The Federal Reserve Board uses the leverage and risk-based capital ratios to assess capital adequacy of banks and bank holding companies.

The following table shows United's capital ratios, as calculated under regulatory guidelines, at March 31, 2012, December 31, 2011 and March 31, 2011.

## Table 14-Capital Ratios

(in thousands)


United's Tier 1 capital excludes other comprehensive income, and consists of shareholders' equity and qualifying capital securities, less goodwill and depositbased intangibles. Tier II capital components include supplemental capital items such as qualifying allowance for loan losses and qualifying subordinated debt. Tier I capital plus Tier II capital components are referred to as Total Risk-Based Capital.

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## Effect of Inflation and Changing Prices

A bank's asset and liability structure is substantially different from that of an industrial firm in that primarily all assets and liabilities of a bank are monetary in nature, with relatively little investment in fixed assets or inventories. Inflation has an important effect on the growth of total assets and the resulting need to increase equity capital at higher than nominal rates in order to maintain an appropriate equity to assets ratio.

United's management believes the effect of inflation on financial results depends on United's ability to react to changes in interest rates and, by such reaction, reduce the inflationary effect on performance. United has an asset/liability management program to monitor and manage United's interest rate sensitivity position. In addition, periodic reviews of banking services and products are conducted to adjust pricing in view of current and expected costs.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes in United's quantitative and qualitative disclosures about market risk as of March 31, 2012 from that presented in United's Annual Report on Form 10-K for the year ended December 31, 2011. The interest rate sensitivity position at March 31, 2012 is included in management's discussion and analysis on page 45 of this report.

## Item 4. Controls and Procedures

United's management, including the Chief Executive Officer and Chief Financial Officer, supervised and participated in an evaluation of the Company's disclosure controls and procedures as of March 31, 2012. Based on, and as of the date of that evaluation, United's Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures were effective in accumulating and communicating information to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures of that information under the Securities and Exchange Commission's rules and forms and that the disclosure controls and procedures are designed to ensure that the information required to be disclosed in reports that are filed or submitted by United under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There were no significant changes in the internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation.

## Part II. Other Information

## Item 1. Legal Proceedings

In the ordinary course of operations, United and the Bank are defendants in various legal proceedings. In the opinion of management, there is no pending or threatened proceeding in which an adverse decision could result in a material adverse change in the consolidated financial condition or results of operations of United.

## Item 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in United's Annual Report on Form 10-K for the year ended December 31, 2011.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds - None

Item 3. Defaults Upon Senior Securities - None
Item 4. Mine Safety Disclosures - None
Item 5. Other Information - None

## Table of Contents

## Item 6. Exhibits

| 31.1 | Certification by Jimmy C. Tallent, President and Chief Executive Officer of United Community Banks, Inc., as adopted pursuant to Section 302 <br> of the Sarbanes-Oxley Act of 2002. |
| :--- | :--- |
| 31.2 | Certification by Rex S. Schuette, Executive Vice President and Chief Financial Officer of United Community Banks, Inc., as adopted pursuant to <br> Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32 | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. <br> 101.INS |
| XBRL Report Instance Document |  |
| 101.SCH | XBRL Taxonomy Extension Schema Document |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report on Form 10-Q, to be signed on its behalf by the undersigned, thereunto duly authorized.

## UNITED COMMUNITY BANKS, INC.

## (Registrant)

By: /s/ Jimmy C. Tallent
Jimmy C. Tallent
President and Chief Executive Officer
(Principal Executive Officer)
By: /s/ Rex S. Schuette
Rex S. Schuette
Executive Vice President and Chief Financial Officer
(Principal Financial Officer)
By: /s/ Alan H. Kumler
Alan H. Kumler
Senior Vice President, Controller and Chief Accounting Officer
(Principal Accounting Officer)
Date: May 7, 2012

1. I have reviewed this quarterly report on Form 10-Q of United Community Banks, Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## Exhibit 31.2

## I, Rex S. Schuette, certify that:

1. I have reviewed this quarterly report on Form 10-Q of United Community Banks, Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a—15(f) and 15d—15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Rex S. Schuette

## Rex S. Schuette

Executive Vice President and
Chief Financial Officer
Date: May 7, 2012

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of United Community Banks, Inc. ("United") on Form 10-Q for the period ending March 31, 2012 filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jimmy C. Tallent, President and Chief Executive Officer of United, and I, Rex S. Schuette, Executive Vice President and Chief Financial Officer of United, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of United.

Jimmy C. Tallent
President and Chief Executive Officer
By: /s/ Rex S. Schuette
Rex S. Schuette
Executive Vice President and Chief Financial Officer

Date: May 7, 2012

