

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
October 25, 2012

United Community Banks, Inc.

(Exact name of registrant as specified in its charter)

Georgia
(State or other jurisdiction of
incorporation)

No. 001-35095
(Commission File Number)

No. 58-180-7304
(IRS Employer
Identification No.)

125 Highway 515 East
Blairsville, Georgia 30512
(Address of principal executive offices)

Registrant's telephone number, including area code:
(706) 781-2265

Not applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240-13e-4(c))
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Item 2.02 Results of Operations and Financial Condition.

On October 25, 2012, United Community Banks, Inc. (the “Registrant”) issued a news release announcing its financial results for the quarter ended September 30, 2012 (the “News Release”). The News Release, including financial schedules, is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference. In connection with issuing the News Release, on October 25, 2012 at 11:00 a.m. EDT, the Registrant intends to hold a conference call/webcast to discuss the News Release. In addition to the News Release, during the conference call the Registrant intends to discuss certain financial information contained in the September 30, 2012 Investor Presentation (the “Investor Presentation”), which will be posted to the Registrant’s website at www.ucbi.com. The Investor Presentation is attached as Exhibit 99.2 to this Current Report on Form 8-K and is incorporated herein by reference.

The presentation of the Registrant’s financial results includes core earnings measures, which are measures of performance determined by methods other than in accordance with generally accepted accounting principles, or GAAP. Management included non-GAAP core earnings measures because it believes they are useful for evaluating the Registrant’s operations and performance over periods of time, and uses core earnings measures in managing and evaluating the Registrant’s business and intends to refer to them in discussions about the Registrant’s operations and performance. Core earnings measures exclude credit related costs such as the provision for loan losses, certain expenses and charges related to the Registrant’s 2011 asset disposition plans in the first quarter of 2011 and foreclosed property expense, securities gains and losses, income taxes and other items of a non-recurring nature. Core earnings measures are useful in evaluating the underlying earnings performance trends of the Registrant. Management believes these non-GAAP performance measures may provide users of the Registrant’s financial information with a meaningful measure for assessing the Registrant’s financial results and comparing those financial results to prior periods.

Core earnings measures should be viewed in addition to, and not as an alternative to or substitute for, the Registrant’s performance measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

99.1 Press Release, dated October 25, 2012

99.2 Investor Presentation, Third Quarter 2012

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNITED COMMUNITY BANKS, INC.

By: /s/ Rex S. Schuette

Rex S. Schuette
Executive Vice President and
Chief Financial Officer

Date: October 25, 2012



For Immediate Release

For more information:

Rex S. Schuette
Chief Financial Officer
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**UNITED COMMUNITY BANKS, INC. REPORTS
EARNINGS OF \$10.6 MILLION FOR THIRD QUARTER 2012**

- Net income of \$10.6 million, or 13 cents per share
- Loans up \$18.6 million from second quarter, and \$28 million from a year ago
- Core transaction deposits up \$72 million in third quarter, or 9 percent annualized
- Nonperforming assets decline \$3.8 million, or 3 percent, from second quarter
- Capital position sound

BLAIRSVILLE, GA – October 25, 2012 – United Community Banks, Inc. (NASDAQ: UCBI) today reported net income of \$10.6 million, or 13 cents per share, for the third quarter of 2012; and net income of \$28.6 million, or 34 cents per share, year-to-date. The results for the third quarter and first nine months of 2012 reflect modest loan growth, strong core transaction deposit growth, increases in fee revenue and lower operating expenses compared with the same periods a year ago.

“United Community Banks is capitalizing on business opportunities, strengthening its financial foundation and building long-term value for customers, employees and shareholders,” said Jimmy Tallent, president and chief executive officer. “Our third quarter was successful by nearly every measure, and represents the fifth profitable quarter since our 2011 capital transaction and problem asset disposition plan execution.”

Tallent continued, “We achieved both positive linked-quarter and year-over-year loan growth. Our credit measures continue their positive trend, with nonperforming assets down \$3.8 million, or 3 percent, from the second quarter. At the same time we reduced expenses and improved operating efficiency. We expect profitability to continue from improved efficiency and further expense reductions, as well as revenue enhancements from prudent growth of our business mix of loans and deposits. We are gaining momentum and achieving success.”

Tallent said, “Continued expansion of quality loan and deposit relationships remains a top priority. Total loans were \$4.138 billion at quarter-end, up \$18.6 million from the second quarter and up \$28 million from a year earlier, reflecting the first annual loan growth in over four years. We are strategically growing the portfolio by focusing on full-service relationships with small-to-medium-sized businesses. During the third quarter we added \$218 million in new loan commitments, of which \$137 million were funded by quarter-end. We also grew core transaction deposits by \$72 million, contributing to an especially strong \$236 million total in the first nine months. Annualized, the linked-quarter growth rate is 9 percent and year-to-date is 11 percent.”

The third quarter provision for loan losses was \$15.5 million, down from \$36 million a year ago and \$18 million in the second quarter. The third quarter 2011 provision for loan losses included \$25 million specifically related to United’s largest lending relationship. Third quarter net charge-offs were \$20.6 million, compared to \$18.9 million in the second quarter of 2012 and \$17.5 million in the third quarter of 2011. Tallent added, “Net charge-offs of \$20.6 million this quarter included losses from the sale of \$13 million in performing classified loans that had \$3.6 million in specific reserves at the end of the second quarter. The losses on the sold loans account for most of the difference between our provision for loan losses and charge-offs this quarter.”

“Overall credit trends continued to improve this quarter with the exception of a slight increase in net charge-offs,” Tallent said. “Most notably our performing classified loans, which are defined as accruing substandard for regulatory purposes, decreased \$41.1 million in the third quarter, or 13 percent, to \$282.5 million at quarter-end. Nonperforming assets were \$142 million in the third quarter, down \$3.8 million from the second quarter. Nonperforming asset levels are impacted positively or negatively by the inflow of new nonperforming loans and our ability to liquidate foreclosed properties. In the third quarter, the inflow of new nonperforming loans was \$30.5 million compared with \$29.4 million in the second quarter and \$103 million a year ago. Also, loans past due 30 to 89 days increased slightly from .65 percent of outstanding loans in the second quarter to .68 percent in the third quarter.”

Taxable equivalent net interest revenue totaled \$57.4 million, up \$535,000 from the second quarter of 2012 but down \$1.91 million from the third quarter of 2011. “The decrease from last year primarily reflects lower yields on both our investment securities and loan portfolios,” stated Tallent. “Our investment securities interest decline was due to reinvestment at record low rates, combined with \$179 million in lower average balances for the quarter. We continue to look for reinvestment opportunities with a focus on floating-rate securities to alleviate market and duration risk. Floating-rate securities now account for 39 percent of the total investment securities portfolio. The lower yield on our loan portfolio reflects ongoing pricing pressure on new and reviewed loans.”

Taxable equivalent net interest margin of 3.60 percent was up 17 basis points from last quarter and 5 basis points from a year ago. The increase in the third quarter was primarily due to our second quarter balance sheet restructuring and the resulting smaller balance sheet.

Fee revenue was \$13.8 million for the third quarter, compared to \$12.9 million for the second quarter and \$11.5 million a year ago. The increase from prior quarters was primarily due to the higher level of mortgage loans closed and related mortgage fees. Mortgage refinancing activity continued to accelerate through the third quarter as mortgage rates fell to record low levels. Closed mortgage loans totaled \$108 million in the third quarter of 2012 compared with \$79.8 million in the second quarter and \$57.4 million in the third quarter of 2011. Service charges and fees on deposit accounts were also up from a year ago due to new fees on low balance deposit accounts that became effective in the first quarter of 2012, more than offsetting lower overdraft fees.

Other fee revenue of \$2.56 million was up \$930,000 from the second quarter of 2012 and \$579,000 from the third quarter of 2011, primarily related to fees on our new customer derivatives product and non-core items. In the third quarter of 2012, United earned \$278,000 in net fees on customer derivative transactions through its recently initiated back-to-back swap program on fixed rate commercial loans. The non-core other fee revenue items in the third quarter included \$608,000 in hedge ineffectiveness gains, compared with \$180,000 in hedge ineffectiveness losses in the second quarter of 2012 and \$575,000 in hedge ineffectiveness gains in the third quarter of 2011. Another non-core item relates to net gains or losses on United's deferred compensation plan assets. In the third quarter of 2012, United had \$153,000 in gains on deferred compensation plan assets compared with \$386,000 in losses a year ago and \$8,000 in losses in the second quarter of 2012. Gains and losses on deferred compensation plan assets included in fee revenue are directly offset by losses or gains on United's deferred compensation plan liabilities that increase or decrease salaries and employee benefit costs each quarter.

Operating expenses, excluding foreclosed property costs, were \$41.1 million for the third quarter of 2012 compared to \$42.5 million for the second quarter and \$43.7 million a year ago. Reduced staff levels and related costs were the primary drivers of the decrease from both periods, with 22 fewer staff positions compared to the second quarter and 170 fewer from a year ago. Most other expense categories were down as well, reflecting efforts to improve operating efficiency.

Foreclosed property costs for the third quarter of 2012 were \$3.7 million, compared to \$1.9 million in the second quarter and \$2.8 million a year ago. Third quarter 2012 costs included \$962,000 for maintenance and \$2.7 million in net losses and write-downs. For the second quarter, foreclosed property costs included \$1.1 million in maintenance and \$739,000 in net losses and write-downs. Third quarter 2011 costs included \$1.8 million in maintenance and \$968,000 in net losses and write-downs. The rise this quarter in net losses and write-downs was due primarily to re-appraisals of properties held for sale.

As of September 30, 2012, capital ratios were as follows: Tier 1 Risk-Based of 14.3 percent; Tier 1 Leverage of 9.8 percent; and Total Risk-Based of 15.8 percent. The Tier 1 Common Risk-Based ratio was 8.8 percent and the tangible equity-to-assets ratio was 8.7 percent.

“We have made significant progress on all fronts to position us as the customer service leader in financial services,” Tallent said. “This progress includes successfully recapitalizing the company, aggressively addressing our credit challenges, and rebalancing our loan portfolio for a more favorable risk profile going forward. We have also made significant progress in building on our already strong deposit base and improving operating efficiency.”

Tallent noted the recent addition of Lynn Harton, who brings to United 29 years of executive banking experience, as chief operating officer. “Lynn has earned a high level of respect in our industry and we are delighted to have him on board,” Tallent said. “We also strengthened our board of directors earlier this year with the addition of two experienced business, risk management and capital markets professionals. With this added depth and expertise, coupled with our exceptional bankers and their documented outstanding level of customer service, we are well positioned with the right people, strategies, products, and business model to be the financial services leader in our markets.”

Conference Call

United will hold a conference call today, Thursday, October 25, 2012, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 36390832. The conference call also will be webcast and can be accessed by selecting ‘Calendar of Events’ within the Investor Relations section of United’s website at www.ucbi.com.

About United Community Banks, Inc.

Headquartered in Blairsville, United Community Banks, Inc. is the third-largest bank holding company in Georgia. United has assets of \$6.7 billion and operates 27 community banks with 104 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. United specializes in providing personalized community banking services to individuals and small to mid-size businesses and also offers the convenience of 24-hour access through a network of ATMs, telephone and on-line banking. United’s common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at United’s website at www.ucbi.com.

Safe Harbor

This news release contains forward-looking statements, as defined by federal securities laws, including statements about United's financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United's filings with the Securities and Exchange Commission including its 2011 Annual Report on Form 10-K under the sections entitled "Forward-Looking Statements" and "Risk Factors." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

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UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information

<i>(in thousands, except per share data; taxable equivalent)</i>	2012			2011		Third Quarter	For the Nine Months Ended		YTD
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	2012-2011 Change	2012	2011	2012-2011 Change
INCOME SUMMARY									
Interest revenue	\$ 65,978	\$ 66,780	\$ 70,221	\$ 71,905	\$ 74,543		\$ 202,979	\$ 227,439	
Interest expense	8,607	9,944	11,357	12,855	15,262		29,908	52,820	
Net interest revenue	57,371	56,836	58,864	59,050	59,281	(3)%	173,071	174,619	(1)%
Provision for loan losses	15,500	18,000	15,000	14,000	36,000		48,500	237,000	
Fee revenue	13,764	12,867	15,379	12,667	11,498	20	42,010	37,241	13
Total revenue	55,635	51,703	59,243	57,717	34,779		166,581	(25,140)	
Operating expenses	44,783	44,310	46,955	51,080	46,520	(4)	136,048	210,519	(35)
Income (loss) before income taxes	10,852	7,393	12,288	6,637	(11,741)		30,533	(235,659)	
Income tax expense (benefit)	284	894	760	(3,264)	(402)		1,938	988	
Net income (loss)	10,568	6,499	11,528	9,901	(11,339)		28,595	(236,647)	
Preferred dividends and discount accretion	3,041	3,032	3,030	3,025	3,019		9,103	8,813	
Net income (loss) available to common shareholders	\$ 7,527	\$ 3,467	\$ 8,498	\$ 6,876	\$ (14,358)		\$ 19,492	\$ (245,460)	
PERFORMANCE MEASURES									
Per common share:									
Diluted income (loss)	\$.13	\$.06	\$.15	\$.12	\$ (.25)		\$.34	\$ (7.23)	
Book value	6.75	6.61	6.68	6.62	6.77	-	6.75	6.77	-
Tangible book value ⁽²⁾	6.64	6.48	6.54	6.47	6.61	-	6.64	6.61	-
Key performance ratios:									
Return on equity ⁽¹⁾⁽³⁾	7.43%	3.51%	8.78%	7.40%	(15.06)%		6.57%	(151.32)%	
Return on assets ⁽³⁾	.63	.37	.66	.56	(.64)		.53	(4.37)	
Net interest margin ⁽³⁾	3.60	3.43	3.53	3.51	3.55		3.52	3.42	
Efficiency ratio	62.95	63.84	63.31	71.23	65.73		63.36	99.39	
Equity to assets	8.75	8.33	8.19	8.28	8.55		8.42	7.58	
Tangible equity to assets ⁽²⁾	8.66	8.24	8.08	8.16	8.42		8.32	7.47	
Tangible common equity to assets ⁽²⁾	5.73	5.45	5.33	5.38	5.65		5.50	3.23	
Tangible common equity to risk-weighted assets ⁽²⁾	8.44	8.37	8.21	8.25	8.52		8.44	8.52	
ASSET QUALITY *									
Non-performing loans	\$ 115,001	\$ 115,340	\$ 129,704	\$ 127,479	\$ 144,484		\$ 115,001	\$ 144,484	
Foreclosed properties	26,958	30,421	31,887	32,859	44,263		26,958	44,263	
Total non-performing assets (NPAs)	141,959	145,761	161,591	160,338	188,747		141,959	188,747	
Allowance for loan losses	107,642	112,705	113,601	114,468	146,092		107,642	146,092	
Net charge-offs	20,563	18,896	15,867	45,624	17,546		55,326	265,603	
Allowance for loan losses to loans	2.60%	2.74%	2.75%	2.79%	3.55%		2.60%	3.55%	
Net charge-offs to average loans ⁽³⁾	1.99	1.85	1.55	4.39	1.68		1.80	8.28	
NPAs to loans and foreclosed properties	3.41	3.51	3.88	3.87	4.54		3.41	4.54	
NPAs to total assets	2.12	2.16	2.25	2.30	2.74		2.12	2.74	
AVERAGE BALANCES (\$ in millions)									
Loans	\$ 4,147	\$ 4,156	\$ 4,168	\$ 4,175	\$ 4,194	(1)	\$ 4,157	\$ 4,352	(4)
Investment securities	1,971	2,145	2,153	2,141	2,150	(8)	2,089	1,952	7
Earning assets	6,346	6,665	6,700	6,688	6,630	(4)	6,569	6,817	(4)
Total assets	6,648	6,993	7,045	7,019	7,000	(5)	6,894	7,246	(5)
Deposits	5,789	5,853	6,028	6,115	6,061	(4)	5,890	6,329	(7)
Shareholders' equity	582	583	577	581	598	(3)	580	549	6
Common shares - basic (thousands)	57,880	57,840	57,764	57,646	57,599		57,826	33,973	
Common shares - diluted (thousands)	57,880	57,840	57,764	57,646	57,599		57,826	33,973	

AT PERIOD END (\$ in

<i>millions)</i>																
Loans *	\$	4,138	\$	4,119	\$	4,128	\$	4,110	\$	4,110	1	\$	4,138	\$	4,110	1
Investment securities		2,025		1,984		2,202		2,120		2,123	(5)		2,025		2,123	(5)
Total assets		6,699		6,737		7,174		6,983		6,894	(3)		6,699		6,894	(3)
Deposits		5,823		5,822		6,001		6,098		6,005	(3)		5,823		6,005	(3)
Shareholders' equity		585		576		580		575		583	-		585		583	-
Common shares outstanding (thousands)		57,710		57,641		57,603		57,561		57,510			57,710		57,510	

⁽¹⁾ Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). ⁽²⁾ Excludes effect of acquisition related intangibles and associated amortization. ⁽³⁾ Annualized.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.
Non-GAAP Performance Measures Reconciliation
Selected Financial Information

<i>(in thousands, except per share data; taxable equivalent)</i>	2012			2011		For the Nine Months Ended	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	2012	2011
Interest revenue reconciliation							
Interest revenue - taxable equivalent	\$ 65,978	\$ 66,780	\$ 70,221	\$ 71,905	\$ 74,543	\$ 202,979	\$ 227,439
Taxable equivalent adjustment	(419)	(444)	(446)	(423)	(420)	(1,309)	(1,284)
Interest revenue (GAAP)	<u>\$ 65,559</u>	<u>\$ 66,336</u>	<u>\$ 69,775</u>	<u>\$ 71,482</u>	<u>\$ 74,123</u>	<u>\$ 201,670</u>	<u>\$ 226,155</u>
Net interest revenue reconciliation							
Net interest revenue - taxable equivalent	\$ 57,371	\$ 56,836	\$ 58,864	\$ 59,050	\$ 59,281	\$ 173,071	\$ 174,619
Taxable equivalent adjustment	(419)	(444)	(446)	(423)	(420)	(1,309)	(1,284)
Net interest revenue (GAAP)	<u>\$ 56,952</u>	<u>\$ 56,392</u>	<u>\$ 58,418</u>	<u>\$ 58,627</u>	<u>\$ 58,861</u>	<u>\$ 171,762</u>	<u>\$ 173,335</u>
Total revenue reconciliation							
Total operating revenue	\$ 55,635	\$ 51,703	\$ 59,243	\$ 57,717	\$ 34,779	\$ 166,581	\$ (25,140)
Taxable equivalent adjustment	(419)	(444)	(446)	(423)	(420)	(1,309)	(1,284)
Total revenue (GAAP)	<u>\$ 55,216</u>	<u>\$ 51,259</u>	<u>\$ 58,797</u>	<u>\$ 57,294</u>	<u>\$ 34,359</u>	<u>\$ 165,272</u>	<u>\$ (26,424)</u>
Income (loss) before taxes reconciliation							
Income (loss) before taxes	\$ 10,852	\$ 7,393	\$ 12,288	\$ 6,637	\$ (11,741)	\$ 30,533	\$ (235,659)
Taxable equivalent adjustment	(419)	(444)	(446)	(423)	(420)	(1,309)	(1,284)
Income (loss) before taxes (GAAP)	<u>\$ 10,433</u>	<u>\$ 6,949</u>	<u>\$ 11,842</u>	<u>\$ 6,214</u>	<u>\$ (12,161)</u>	<u>\$ 29,224</u>	<u>\$ (236,943)</u>
Income tax (benefit) expense reconciliation							
Income tax (benefit) expense	\$ 284	\$ 894	\$ 760	\$ (3,264)	\$ (402)	\$ 1,938	\$ 988
Taxable equivalent adjustment	(419)	(444)	(446)	(423)	(420)	(1,309)	(1,284)
Income tax (benefit) expense (GAAP)	<u>\$ (135)</u>	<u>\$ 450</u>	<u>\$ 314</u>	<u>\$ (3,687)</u>	<u>\$ (822)</u>	<u>\$ 629</u>	<u>\$ (296)</u>
Book value per common share reconciliation							
Tangible book value per common share	\$ 6.64	\$ 6.48	\$ 6.54	\$ 6.47	\$ 6.61	\$ 6.64	\$ 6.61
Effect of goodwill and other intangibles	.11	.13	.14	.15	.16	.11	.16
Book value per common share (GAAP)	<u>\$ 6.75</u>	<u>\$ 6.61</u>	<u>\$ 6.68</u>	<u>\$ 6.62</u>	<u>\$ 6.77</u>	<u>\$ 6.75</u>	<u>\$ 6.77</u>
Average equity to assets reconciliation							
Tangible common equity to assets	5.73%	5.45%	5.33%	5.38%	5.65%	5.50%	3.23%
Effect of preferred equity	2.93	2.79	2.75	2.78	2.77	2.82	4.24
Tangible equity to assets	8.66	8.24	8.08	8.16	8.42	8.32	7.47
Effect of goodwill and other intangibles	.09	.09	.11	.12	.13	.10	.11
Equity to assets (GAAP)	<u>8.75%</u>	<u>8.33%</u>	<u>8.19%</u>	<u>8.28%</u>	<u>8.55%</u>	<u>8.42%</u>	<u>7.58%</u>
Tangible common equity to risk-weighted assets reconciliation							
Tangible common equity to risk-weighted assets	8.44%	8.37%	8.21%	8.25%	8.52%	8.44%	8.52%
Effect of other comprehensive income	.36	.28	.10	(.03)	(.29)	.36	(.29)
Effect of trust preferred	1.17	1.19	1.15	1.18	1.19	1.17	1.19
Effect of preferred equity	4.29	4.35	4.23	4.29	4.33	4.29	4.33
Tier I capital ratio (Regulatory)	<u>14.26%</u>	<u>14.19%</u>	<u>13.69%</u>	<u>13.69%</u>	<u>13.75%</u>	<u>14.26%</u>	<u>13.75%</u>

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Loan Portfolio Composition at Period-End ⁽¹⁾

<i>(in millions)</i>	2012			2011		Linked Quarter Change	Year over Year Change
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter		
LOANS BY CATEGORY							
Commercial (sec.by RE)	\$ 1,819	\$ 1,837	\$ 1,843	\$ 1,822	\$ 1,771	\$ (18)	\$ 48
Commercial & industrial	460	450	440	428	429	10	31
Commercial construction	161	169	167	164	169	(8)	(8)
Total commercial	2,440	2,456	2,450	2,414	2,369	(16)	71
Residential mortgage	1,174	1,128	1,131	1,135	1,150	46	24
Residential construction	389	409	436	448	474	(20)	(85)
Consumer installment	135	126	111	113	117	9	18
Total loans	\$ 4,138	\$ 4,119	\$ 4,128	\$ 4,110	\$ 4,110	19	28
LOANS BY MARKET							
North Georgia	\$ 1,383	\$ 1,387	\$ 1,408	\$ 1,426	\$ 1,478	(4)	(95)
Atlanta MSA	1,257	1,252	1,239	1,220	1,192	5	65
North Carolina	579	576	588	597	607	3	(28)
Coastal Georgia	380	369	366	346	316	11	64
Gainesville MSA	256	259	262	265	272	(3)	(16)
East Tennessee	283	276	265	256	245	7	38
Total loans	\$ 4,138	\$ 4,119	\$ 4,128	\$ 4,110	\$ 4,110	19	28
RESIDENTIAL CONSTRUCTION							
Dirt loans							
Acquisition & development	\$ 71	\$ 78	\$ 86	\$ 88	\$ 97	(7)	(26)
Land loans	41	45	57	61	60	(4)	(19)
Lot loans	196	203	204	207	216	(7)	(20)
Total	308	326	347	356	373	(18)	(65)
House loans							
Spec	44	49	57	59	64	(5)	(20)
Sold	37	34	32	33	37	3	-
Total	81	83	89	92	101	(2)	(20)
Total residential construction	\$ 389	\$ 409	\$ 436	\$ 448	\$ 474	(20)	(85)
RESIDENTIAL CONSTRUCTION - ATLANTA MSA							
Dirt loans							
Acquisition & development	\$ 14	\$ 14	\$ 17	\$ 17	\$ 19	-	(5)
Land loans	9	9	13	14	15	-	(6)
Lot loans	18	22	22	22	22	(4)	(4)
Total	41	45	52	53	56	(4)	(15)
House loans							
Spec	19	24	27	27	28	(5)	(9)
Sold	8	7	7	6	8	1	-
Total	27	31	34	33	36	(4)	(9)
Total residential construction	\$ 68	\$ 76	\$ 86	\$ 86	\$ 92	(8)	(24)

⁽¹⁾ Excludes total loans of \$37.0 million, \$41.5 million, \$47.2 million, \$54.5 million and \$57.8 million as of September 30, 2012, June 30, 2012, March 31, 2012, December 31, 2011 and September 30, 2011, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality ⁽¹⁾

<i>(in thousands)</i>	Third Quarter 2012			Second Quarter 2012			First Quarter 2012		
	Non-performing Loans	Foreclosed Properties	Total NPAs	Non-performing Loans	Foreclosed Properties	Total NPAs	Non-performing Loans	Foreclosed Properties	Total NPAs
NPAs BY CATEGORY									
Commercial (sec.by RE)	\$ 25,896	\$ 8,767	\$ 34,663	\$ 19,115	\$ 10,586	\$ 29,701	\$ 26,081	\$ 10,808	\$ 36,889
Commercial & industrial	32,678	-	32,678	34,982	-	34,982	36,314	-	36,314
Commercial construction	18,590	3,121	21,711	18,175	2,732	20,907	23,319	3,266	26,585
Total commercial	77,164	11,888	89,052	72,272	13,318	85,590	85,714	14,074	99,788
Residential mortgage	13,996	6,031	20,027	16,631	5,591	22,222	18,741	5,882	24,623
Residential construction	22,935	9,039	31,974	25,530	11,512	37,042	24,341	11,931	36,272
Consumer installment	906	-	906	907	-	907	908	-	908
Total NPAs	\$ 115,001	\$ 26,958	\$ 141,959	\$ 115,340	\$ 30,421	\$ 145,761	\$ 129,704	\$ 31,887	\$ 161,591
Balance as a % of Unpaid Principal	68.8%	36.4%	58.8%	68.8%	39.3%	59.4%	70.6%	36.1%	59.4%

NPAs BY MARKET									
North Georgia	\$ 72,211	\$ 14,582	\$ 86,793	\$ 77,332	\$ 13,546	\$ 90,878	\$ 81,117	\$ 14,559	\$ 95,676
Atlanta MSA	21,349	5,926	27,275	17,593	8,651	26,244	22,321	7,647	29,968
North Carolina	9,622	2,771	12,393	10,657	3,287	13,944	15,765	4,650	20,415
Coastal Georgia	6,822	864	7,686	5,822	785	6,607	5,622	1,268	6,890
Gainesville MSA	840	1,328	2,168	991	2,998	3,989	2,210	3,387	5,597
East Tennessee	4,157	1,487	5,644	2,945	1,154	4,099	2,669	376	3,045
Total NPAs	\$ 115,001	\$ 26,958	\$ 141,959	\$ 115,340	\$ 30,421	\$ 145,761	\$ 129,704	\$ 31,887	\$ 161,591

NPA ACTIVITY									
Beginning Balance	\$ 115,340	\$ 30,421	\$ 145,761	\$ 129,704	\$ 31,887	\$ 161,591	\$ 127,479	\$ 32,859	\$ 160,338
Loans placed on non-accrual	30,535	-	30,535	29,364	-	29,364	32,437	-	32,437
Payments received	(3,646)	-	(3,646)	(15,027)	-	(15,027)	(5,945)	-	(5,945)
Loan charge-offs	(19,227)	-	(19,227)	(19,382)	-	(19,382)	(14,733)	-	(14,733)
Foreclosures	(8,001)	8,001	-	(9,319)	9,319	-	(9,534)	9,534	-
Capitalized costs	-	102	102	-	415	415	-	329	329
Note / property sales	-	(8,822)	(8,822)	-	(10,461)	(10,461)	-	(8,631)	(8,631)
Write downs	-	(2,394)	(2,394)	-	(1,008)	(1,008)	-	(2,111)	(2,111)
Net gains (losses) on sales	-	(350)	(350)	-	269	269	-	(93)	(93)
Ending Balance	\$ 115,001	\$ 26,958	\$ 141,959	\$ 115,340	\$ 30,421	\$ 145,761	\$ 129,704	\$ 31,887	\$ 161,591

<i>(in thousands)</i>	Third Quarter 2012		Second Quarter 2012		First Quarter 2012	
	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽²⁾	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽²⁾	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽²⁾
NET CHARGE-OFFS BY CATEGORY						
Commercial (sec.by RE)	\$ 8,174	1.79%	\$ 4,349	.95%	\$ 3,697	.81%
Commercial & industrial	(259)	(.23)	775	.70	669	.62

Commercial construction	3,190	7.74	88	.21	334	.81
Total commercial	11,105	1.81	5,212	.86	4,700	.78
Residential mortgage	3,527	1.23	3,862	1.38	5,375	1.91
Residential construction	5,676	5.69	9,563	9.14	5,314	4.84
Consumer installment	255	.78	259	.88	478	1.72
Total	\$ 20,563	1.99	\$ 18,896	1.85	\$ 15,867	1.55

NET CHARGE-OFFS BY MARKET

North Georgia	\$ 6,451	1.84%	\$ 12,474	3.58%	\$ 9,022	2.56%
Atlanta MSA	9,344	3.02	2,307	.75	2,729	.89
North Carolina	1,674	1.15	3,634	2.52	1,679	1.14
Coastal Georgia	2,486	2.67	211	.23	1,329	1.53
Gainesville						
MSA	294	.45	(187)	(.29)	883	1.35
East Tennessee	314	.45	457	.68	225	.34
Total	\$ 20,563	1.99	\$ 18,896	1.85	\$ 15,867	1.55

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

(2) Annualized.

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Operations (Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<i>(in thousands, except per share data)</i>				
Interest revenue:				
Loans, including fees	\$ 53,868	\$ 59,294	\$ 163,805	\$ 181,359
Investment securities, including tax exempt of \$225, \$244, \$737 and \$754	10,706	14,568	34,772	42,964
Federal funds sold, reverse repurchase agreements, commercial paper and deposits in banks	985	261	3,093	1,832
Total interest revenue	65,559	74,123	201,670	226,155
Interest expense:				
Deposits:				
NOW	447	831	1,587	3,191
Money market	599	1,129	1,901	4,656
Savings	37	52	112	193
Time	4,612	9,086	15,844	31,813
Total deposit interest expense	5,695	11,098	19,444	39,853
Federal funds purchased, repurchase agreements and other short-term borrowings	514	1,081	2,463	3,197
Federal Home Loan Bank advances	26	441	882	1,601
Long-term debt	2,372	2,642	7,119	8,169
Total interest expense	8,607	15,262	29,908	52,820
Net interest revenue	56,952	58,861	171,762	173,335
Provision for loan losses	15,500	36,000	48,500	237,000
Net interest revenue after provision for loan losses	41,452	22,861	123,262	(63,665)
Fee revenue:				
Service charges and fees	7,696	7,534	23,295	21,862
Mortgage loan and other related fees	2,800	1,148	7,221	3,594
Brokerage fees	709	836	2,331	2,204
Securities gains, net	-	-	7,047	838
Loss from prepayment of debt	-	-	(6,681)	(791)
Other	2,559	1,980	8,797	9,534
Total fee revenue	13,764	11,498	42,010	37,241
Total revenue	55,216	34,359	165,272	(26,424)
Operating expenses:				
Salaries and employee benefits	22,918	25,262	72,440	76,622
Communications and equipment	3,254	3,284	9,620	10,006
Occupancy	3,539	3,794	10,849	11,673
Advertising and public relations	934	1,052	2,868	3,347
Postage, printing and supplies	954	1,036	2,849	3,239
Professional fees	2,180	2,051	6,107	7,731
Foreclosed property	3,706	2,813	9,382	69,603
FDIC assessments and other regulatory charges	2,537	2,603	7,592	11,660
Amortization of intangibles	728	748	2,190	2,270
Other	4,033	3,877	12,151	14,368
Total operating expenses	44,783	46,520	136,048	210,519
Net income (loss) before income taxes	10,433	(12,161)	29,224	(236,943)
Income tax (benefit) expense	(135)	(822)	629	(296)
Net income (loss)	10,568	(11,339)	28,595	(236,647)
Preferred stock dividends and discount accretion	3,041	3,019	9,103	8,813
Net income (loss) available to common shareholders	\$ 7,527	\$ (14,358)	\$ 19,492	\$ (245,460)
Earnings (loss) per common share - Basic	\$.13	\$ (.25)	\$.34	\$ (7.23)
Earnings (loss) per common share - Diluted	.13	(.25)	.34	(7.23)
Weighted average common shares outstanding - Basic	57,880	57,599	57,826	33,973
Weighted average common shares outstanding - Diluted	57,880	57,599	57,826	33,973

UNITED COMMUNITY BANKS, INC.
Consolidated Balance Sheet

<i>(in thousands, except share and per share data)</i>	September 30, 2012	December 31, 2011	September 30, 2011
	<i>(unaudited)</i>	<i>(audited)</i>	<i>(unaudited)</i>
ASSETS			
Cash and due from banks	\$ 57,270	\$ 53,807	\$ 57,780
Interest-bearing deposits in banks	119,355	139,609	241,440
Federal funds sold, reverse repurchase agreements, commercial paper and short-term investments	45,000	185,000	-
Cash and cash equivalents	221,625	378,416	299,220
Securities available for sale	1,761,994	1,790,047	1,769,083
Securities held to maturity (fair value \$281,336, \$343,531 and \$369,020)	262,648	330,203	353,739
Mortgage loans held for sale	30,571	23,881	22,050
Loans, net of unearned income	4,137,845	4,109,614	4,109,875
Less allowance for loan losses	107,642	114,468	146,092
Loans, net	4,030,203	3,995,146	3,963,783
Assets covered by loss sharing agreements with the FDIC	53,070	78,145	83,623
Premises and equipment, net	170,532	175,088	176,839
Bank owned life insurance	81,574	80,599	80,452
Accrued interest receivable	19,133	20,693	19,744
Goodwill and other intangible assets	6,237	8,428	9,175
Foreclosed property	26,958	32,859	44,263
Other assets	34,690	69,915	72,302
Total assets	\$ 6,699,235	\$ 6,983,420	\$ 6,894,273
LIABILITIES AND SHAREHOLDERS' EQUITY			
Liabilities:			
Deposits:			
Demand	\$ 1,210,703	\$ 992,109	\$ 966,452
NOW	1,184,341	1,509,896	1,299,512
Money market	1,126,312	1,038,778	1,030,370
Savings	222,431	199,007	200,231
Time:			
Less than \$100,000	1,123,672	1,332,394	1,393,559
Greater than \$100,000	731,766	847,152	905,183
Brokered	223,474	178,647	209,998
Total deposits	5,822,699	6,097,983	6,005,305
Federal funds purchased, repurchase agreements, and other short-term borrowings	53,243	102,577	102,883
Federal Home Loan Bank advances	50,125	40,625	40,625
Long-term debt	120,285	120,225	120,206
Unsettled securities purchases	24,319	10,325	10,585
Accrued expenses and other liabilities	43,309	36,199	31,302
Total liabilities	6,113,980	6,407,934	6,310,906
Shareholders' equity:			
Preferred stock, \$1 par value; 10,000,000 shares authorized;			
Series A; \$10 stated value; 21,700 shares issued and outstanding	217	217	217
Series B; \$1,000 stated value; 180,000 shares issued and outstanding	178,183	177,092	176,739
Series D; \$1,000 stated value; 16,613 shares issued and outstanding	16,613	16,613	16,613
Common stock, \$1 par value; 100,000,000 shares authorized;			
42,393,319, 41,647,100 and 41,595,692 shares issued and outstanding	42,393	41,647	41,596
Common stock, non-voting, \$1 par value; 30,000,000 shares authorized;			
15,316,794, 15,914,209 and 15,914,209 shares issued and outstanding	15,317	15,914	15,914
Common stock issuable; 129,270, 93,681 and 88,501 shares	3,247	3,233	3,590
Capital surplus	1,056,998	1,054,940	1,053,565
Accumulated deficit	(711,369)	(730,861)	(737,736)
Accumulated other comprehensive (loss) income	(16,344)	(3,309)	12,869
Total shareholders' equity	585,255	575,486	583,367
Total liabilities and shareholders' equity	\$ 6,699,235	\$ 6,983,420	\$ 6,894,273

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended September 30,

<i>(dollars in thousands, taxable equivalent)</i>	2012			2011		
	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income ⁽¹⁾⁽²⁾	\$ 4,147,220	\$ 53,963	5.18%	\$ 4,193,951	\$ 59,394	5.62%
Taxable securities ⁽³⁾	1,947,780	10,481	2.15	2,125,154	14,324	2.70
Tax-exempt securities ⁽¹⁾⁽³⁾	22,895	368	6.43	24,675	399	6.47
Federal funds sold and other interest-earning assets	227,950	1,166	2.05	286,194	426	.60
Total interest-earning assets	6,345,845	65,978	4.14	6,629,974	74,543	4.47
Non-interest-earning assets:						
Allowance for loan losses	(112,034)			(128,654)		
Cash and due from banks	51,705			53,500		
Premises and equipment	171,608			177,798		
Other assets ⁽³⁾	190,439			267,349		
Total assets	\$ 6,647,563			\$ 6,999,967		
Liabilities and Shareholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:						
NOW	\$ 1,176,087	447	.15	\$ 1,258,929	831	.26
Money market	1,157,655	599	.21	1,024,559	1,129	.44
Savings	221,186	37	.07	199,793	52	.10
Time less than \$100,000	1,144,103	2,260	.79	1,448,024	4,539	1.24
Time greater than \$100,000	750,828	1,876	.99	940,864	3,456	1.46
Brokered time deposits	176,114	476	1.08	260,423	1,091	1.66
Total interest-bearing deposits	4,625,973	5,695	.49	5,132,592	11,098	.86
Federal funds purchased and other borrowings	55,994	514	3.65	103,850	1,081	4.13
Federal Home Loan Bank advances	44,473	26	.23	40,625	441	4.31
Long-term debt	120,276	2,372	7.85	138,457	2,642	7.57
Total borrowed funds	220,743	2,912	5.25	282,932	4,164	5.84
Total interest-bearing liabilities	4,846,716	8,607	.71	5,415,524	15,262	1.12
Non-interest-bearing liabilities:						
Non-interest-bearing deposits	1,163,471			928,788		
Other liabilities	55,607			57,427		
Total liabilities	6,065,794			6,401,739		
Shareholders' equity	581,769			598,228		
Total liabilities and shareholders' equity	\$ 6,647,563			\$ 6,999,967		
Net interest revenue		\$ 57,371			\$ 59,281	
Net interest-rate spread			3.43%			3.35%
Net interest margin ⁽⁴⁾			3.60%			3.55%

⁽¹⁾ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

⁽²⁾ Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

⁽³⁾ Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$22.9 million in 2012 and \$37.9 million in 2011 are included in other assets for purposes of this presentation.

⁽⁴⁾ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Nine Months Ended September 30,

<i>(dollars in thousands, taxable equivalent)</i>	2012			2011		
	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income ⁽¹⁾⁽²⁾	\$ 4,157,057	\$ 164,101	5.27%	\$ 4,351,524	\$ 181,422	5.57%
Taxable securities ⁽³⁾	2,065,112	34,035	2.20	1,926,365	42,210	2.92
Tax-exempt securities ⁽¹⁾⁽³⁾	24,187	1,207	6.65	25,178	1,234	6.53
Federal funds sold and other interest-earning assets	322,998	3,636	1.50	514,392	2,573	.67
Total interest-earning assets	6,569,354	202,979	4.13	6,817,459	227,439	4.46
Non-interest-earning assets:						
Allowance for loan losses	(115,252)			(145,689)		
Cash and due from banks	52,755			102,251		
Premises and equipment	173,410			178,694		
Other assets ⁽³⁾	214,068			293,386		
Total assets	\$ 6,894,335			\$ 7,246,101		
Liabilities and Shareholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:						
NOW	\$ 1,304,159	1,587	.16	\$ 1,313,752	3,191	.32
Money market	1,120,091	1,901	.23	977,863	4,656	.64
Savings	214,280	112	.07	194,433	193	.13
Time less than \$100,000	1,199,563	7,806	.87	1,509,753	14,980	1.33
Time greater than \$100,000	783,370	6,354	1.08	973,335	11,480	1.58
Brokered time deposits	162,682	1,684	1.38	475,687	5,353	1.50
Total interest-bearing deposits	4,784,145	19,444	.54	5,444,823	39,853	.98
Federal funds purchased and other borrowings	85,022	2,463	3.87	102,711	3,197	4.16
Federal Home Loan Bank advances	153,539	882	.77	49,442	1,601	4.33
Long-term debt	120,256	7,119	7.91	146,221	8,169	7.47
Total borrowed funds	358,817	10,464	3.90	298,374	12,967	5.81
Total interest-bearing liabilities	5,142,962	29,908	.78	5,743,197	52,820	1.23
Non-interest-bearing liabilities:						
Non-interest-bearing deposits	1,105,607			884,417		
Other liabilities	65,390			69,131		
Total liabilities	6,313,959			6,696,745		
Shareholders' equity	580,376			549,356		
Total liabilities and shareholders' equity	\$ 6,894,335			\$ 7,246,101		
Net interest revenue		\$ 173,071			\$ 174,619	
Net interest-rate spread			3.35%			3.23%
Net interest margin ⁽⁴⁾			3.52%			3.42%

⁽¹⁾ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

⁽²⁾ Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

⁽³⁾ Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$24.1 million in 2012 and \$32.4 million in 2011 are included in other assets for purposes of this presentation.

⁽⁴⁾ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

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EVP & Chief Risk Officer

United Community Banks, Inc.

Third Quarter 2012 Investor Presentation

October 25, 2012



Cautionary Statement

This news release contains forward-looking statements, as defined by federal securities laws, including statements about United's financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United Community Banks, Inc.'s filings with the Securities and Exchange Commission including its 2011 Annual Report on Form 10-K under the sections entitled "Forward-Looking Statements". Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

Non-GAAP Measures

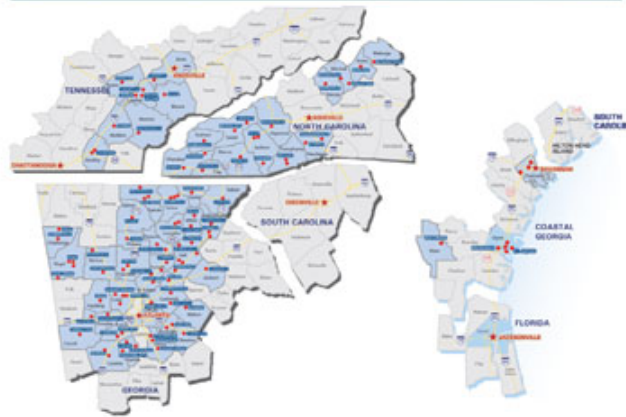
This presentation also contains financial measures determined by methods other than in accordance with generally accepted accounting principles (“GAAP”). Such non-GAAP financial measures include the following: net interest margin – pre credit, core net interest margin, core net interest revenue, core fee revenue, core operating expense, core earnings, net operating income (loss) and net operating earnings (loss) per share, tangible common equity to tangible assets, tangible equity to tangible assets and tangible common equity to risk-weighted assets. The most comparable GAAP measures to these measures are: net interest margin, net interest revenue, fee revenue, operating expense, net income (loss), diluted earnings (loss) per share and equity to assets.

Management uses these non-GAAP financial measures because we believe it is useful for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. Management believes these non-GAAP financial measures provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as for comparison to financial results for prior periods. These non-GAAP financial measures should not be considered as a substitute for financial measures determined in accordance with GAAP and may not be comparable to other similarly titled financial measures used by other companies. For a reconciliation of the differences between our non-GAAP financial measures and the most comparable GAAP measures, please refer to the ‘Non-GAAP Reconciliation Tables’ at the end of the Appendix to this presentation.

United at a Glance

- Founded in 1950
- Third-largest bank holding company in Georgia
- Headquartered in Blairsville, Georgia with 104 locations throughout north Georgia, metro Atlanta, coastal Georgia, western North Carolina and east Tennessee
- 1,592 employees

27 Banks and 104 Offices



Deposit Market Share ⁽¹⁾				
Market	Banks	Offices	Deposit Share	Rank
North Georgia	11	22	32%	1
Atlanta MSA	10	38	4	7
Gainesville MSA	1	5	12	5
Coastal Georgia	2	8	4	8
Western North Carolina	1	20	12	3
East Tennessee	2	11	2	9

Key Statistics as of 9/30/12

(billions)	
Total assets	\$6.70
Total deposits	\$5.82
Loans	\$4.14

¹ FDIC deposit market share and rank as of 6/12 for markets where United takes deposits. Source: SNL and FDIC.

Highlights Third Quarter

- Improving Quarterly Results
 - Net Income of \$10.6 million, or 13 cents per share
 - Fifth quarterly profit in past six quarters
 - Core earnings (pre-tax, pre-credit) of \$29.9 million

 - Modest Loan Growth, Both Linked Quarter and Year Ago
 - Increased lending opportunities

 - Strong Core Transaction Deposit Growth
 - Year-to-date up 11% annualized
 - Building customer deposit base
 - Represents 56% of total customer deposits compared to 34% at the end of 2008

 - Non Performing and Classified Assets Declining
-



FINANCIAL REVIEW

Core Earnings Summary

(in thousands)

	3Q12	Variance - Increase / (Decrease)		
		2Q12	4Q11	3Q11
Net Interest Revenue	\$ 57,371	\$ 535	\$ (1,679)	\$ (1,910)
Fee Revenue	13,003	239	1,561	1,694
Gross Revenue	70,374	774	(118)	(216)
Operating Expense (Excl OREO)	40,523	(789)	(3,320)	(3,570)
Pre-Tax, Pre-Credit (Core)	\$ 29,851	\$ 1,563	\$ 3,202	\$ 3,354

Net Interest Margin	3.60 %	.17 %	.09 %	.05 %
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Fee Revenue - Core

(in thousands)

	3Q12	Variance - Increase / (Decrease)		
		2Q12	4Q11	3Q11
Overdraft Fees	\$ 3,362	\$ 130	\$ (175)	\$ (179)
Debit Card Fees	3,063	(179)	94	(239)
Other Service Charges	1,271	(71)	529	580
Total Service Charges and Fees	7,696	(120)	448	162
Mortgage Loan & Related Fees	2,800	478	975	1,652
Brokerage Fees	709	(100)	(73)	(127)
Other	1,798	(19)	211	7
Total Fee Revenue - Core	13,003	239	1,561	1,694
Non-Core ⁽¹⁾	761	658	(464)	572
Reported - GAAP	\$ 13,764	\$ 897	\$ 1,097	\$ 2,266

(1) Includes net securities gains and charges on prepayment of FHLB advances, hedge ineffectiveness gains, gains from the sale of low income housing tax credits, interest on Federal income tax refund and mark to market adjustments on United's deferred compensation plan assets.

Operating Expenses - Core

(in thousands)

	3Q12	Variance - Increase / (Decrease)		
		2Q12	4Q11	3Q11
Salaries & Employee Benefits	\$ 22,364	\$ (786)	\$ (3,174)	\$ (3,284)
Communications & Equipment	3,254	43	125	(30)
Occupancy	3,539	-	(433)	(255)
FDIC Assessment	2,537	(8)	(62)	(66)
Advertising & Public Relations	934	(154)	(10)	(118)
Postage, Printing & Supplies	954	38	(63)	(82)
Professional Fees	2,180	228	184	129
Other Expense	4,761	(150)	113	136
Core Operating Expenses	40,523	(789)	(3,320)	(3,570)
Non-Core ⁽¹⁾	4,260	1,262	(2,977)	1,833
Reported GAAP	\$ 44,783	\$ 473	\$ (6,297)	\$ (1,737)

(1) Includes foreclosed property costs, adjustment to reclassify pension plan actuarial gains and losses and unamortized prior service costs to other comprehensive income, severance costs and mark to market adjustments on United's deferred compensation plan liability.

Net Operating Income

(in thousands)

	3Q12 ⁽¹⁾	Variance - Increase / (Decrease)		
		2Q12	4Q11	3Q11
Core Earnings (Pre-Tax, Pre-Credit)	\$ 29,851	\$ 1,563	\$ 3,202	\$ 3,354
Provision for Loan Loss	15,500	(2,500)	1,500	(20,500)
NON-CORE FEE REVENUE:				
Hedge Ineffectiveness Gains (Losses)	608	788	295	33
Securites Gains (Losses)	-	(6,490)	(4)	-
Charges from Prepayment of Borrowings	-	6,199	-	-
Gains from Sale of Low Income Housing Tax Credits	-	-	(728)	-
Gains (Losses) on Deferred Compensation Plan Assets	153	161	(27)	539
Total Non-Core Fee Revenue	761	658	(464)	572
NON-CORE OPERATING EXPENSES:				
Foreclosed Property Write Downs	2,394	1,386	(1,498)	622
Foreclosed Property (Gains) Losses on Sales	350	619	(2,691)	1,154
Foreclosed Property Maintenance Expenses	962	(150)	(1,407)	(883)
Severance Costs	401	(754)	401	401
Reclassification of Pension Actuarial Gains to AOCI	-	-	2,245	-
Gains (Losses) on Deferred Comp Plan Liability	153	161	(27)	539
Total Non-Core Operating Expenses	4,260	1,262	(2,977)	1,833
Income Tax (Expense) Benefit	(284)	610	(3,548)	(686)
Net Income	\$ 10,568	\$ 4,069	\$ 667	\$ 21,907

Net Income

(in thousands)

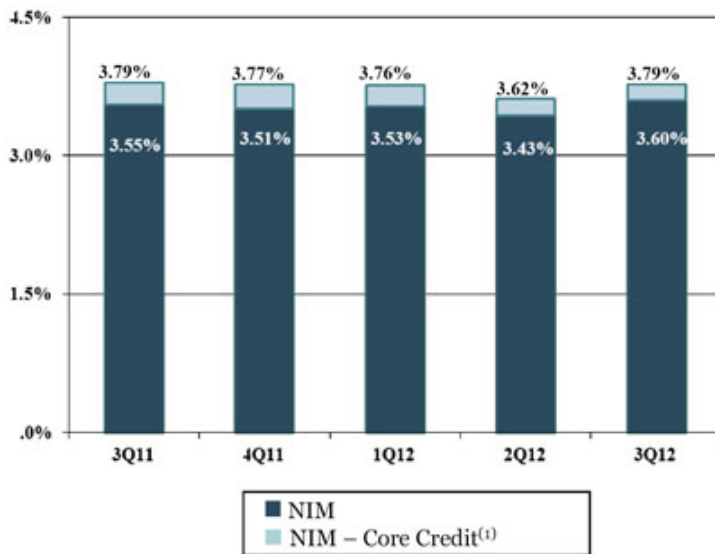
	3Q12	Variance - Increase / (Decrease)		
		2Q12	4Q11	3Q11
Net Income	\$ 10,568	\$ 4,069	\$ 667	\$ 21,907
Preferred Stock Dividends	(3,041)	9	16	22
Net Income Avail to Common Shareholders	<u>\$ 7,527</u>	<u>\$ 4,060</u>	<u>\$ 651</u>	<u>\$ 21,885</u>

Net Income Per Share	\$.13	\$.07	\$.01	\$.38
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Tangible Book Value (DTA Allowance \$272 Million - \$4.70 / Share)	\$ 6.64	\$.16	\$.17	\$.03
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Shares Outstanding (millions)	57.9	.1	.3	.3
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Net Interest Margin

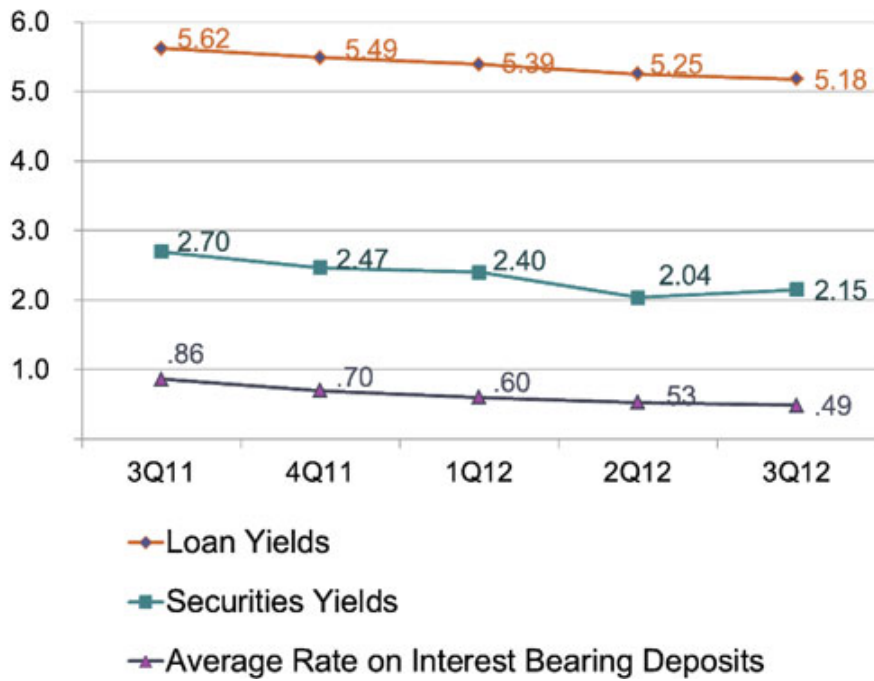


(1) Excluding impact of nonaccrual loans, OREO and interest reversals

NIM Characteristics

- Margin – Linked Quarter +17 bps vs. 2Q12
 - Smaller balance sheet
 - Higher securities yields, offset by loan pricing compression
 - Lowered core and CD deposit pricing
- Outlook for Continued Loan and Securities Pricing Pressure

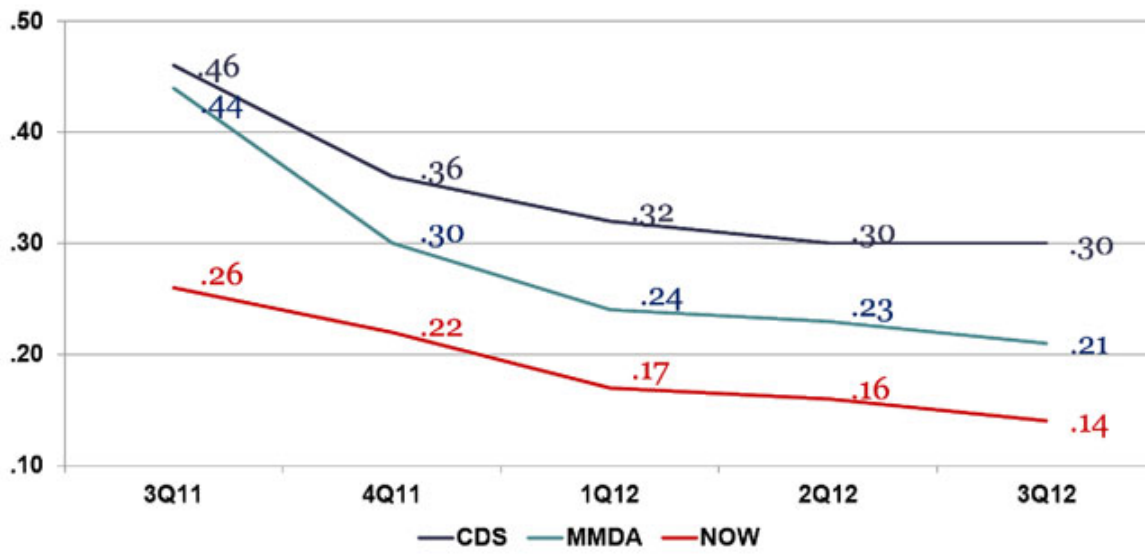
Key Drivers of Net Interest Revenue / Margin



Offsetting Impacts on Margin

- Loan and securities pricing under pressure
- Deposit rates continue to decline

Deposit Pricing, Excluding Brokered Deposits

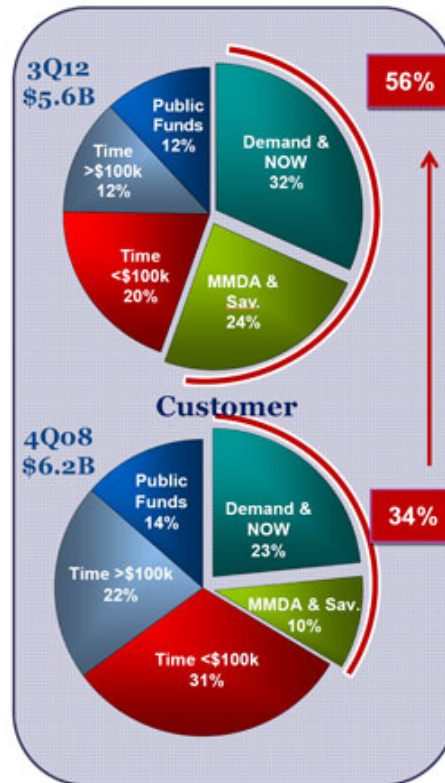


Note – CD pricing reflects the quarter-ending new and renewed yield. MMDA / NOW pricing reflects the deposit yield for each quarter

Customer Deposit Mix Improving

(in millions)

	3Q12	2Q12	3Q11	4Q08
Demand / NOW	\$ 1,796	\$ 1,735	\$ 1,686	\$ 1,457
MMDA / Savings	1,342	1,330	1,220	630
Core Transaction	3,138	3,065	2,906	2,087
	8% Growth - \$232 Million			
	50% Growth			
Time < \$100,000	1,118	1,159	1,387	1,945
Public Deposits	612	623	597	755
Total Core	4,868	4,847	4,890	4,787
Time > \$100,000	699	728	867	1,336
Public Deposits	32	36	38	87
Total Customer	5,599	5,611	5,795	6,210
Brokered Deposits	224	211	210	793
Total Deposits	\$ 5,823	\$ 5,822	\$ 6,005	\$ 7,003



Core Deposit Growth – Category and Market

(in millions, excluding public)

CATEGORY	Growth		
	3Q12	YTD 3Q12	Last 12 Months
Demand	\$ 54.2	\$ 197.9	\$ 206.7
MM Accounts	8.4	90.3	99.0
Savings	3.3	24.0	22.7
NOW	6.1	(76.7)	(96.8)
Total Categories	\$ 72.0	\$ 235.5	\$ 231.6

Percent Growth (Annualized) 9 % 11 % 8 %

MARKET

Atlanta	\$ 50.6	\$ 115.7	\$ 125.9
North Carolina	1.3	44.6	41.0
Coastal Georgia	(6.0)	19.5	13.6
N. Georgia	19.3	37.1	24.3
Tennessee	5.0	12.5	14.2
Gainesville	1.8	6.1	12.6
Total Markets	\$ 72.0	\$ 235.5	\$ 231.6

Capital Ratios

	Well- Capitalized	SEP '12	JUN '12	MAR '12
Bank				
Tier 1 RBC	6 %	14.5 %	14.4 %	13.7 %
Total RBC	10	15.7	15.7	15.0
Leverage	5	9.9	9.2	9.0
Holding Company				
Tier 1 RBC	6	14.3	14.3	13.7
Total RBC	10	15.8	16.0	15.4
Leverage	5	9.8	9.2	8.9
Tier I Common RBC		8.8	8.8	8.3
Tangible Equity to Assets		8.7	8.2	8.1
Tangible Common to Assets		5.7 *	5.5	5.3

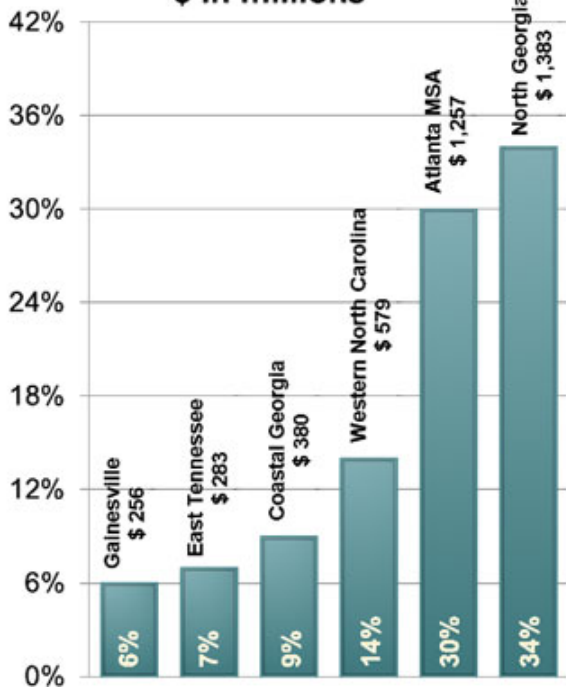
*DTA Allowance of \$272 million; when reversed adds 3.7%



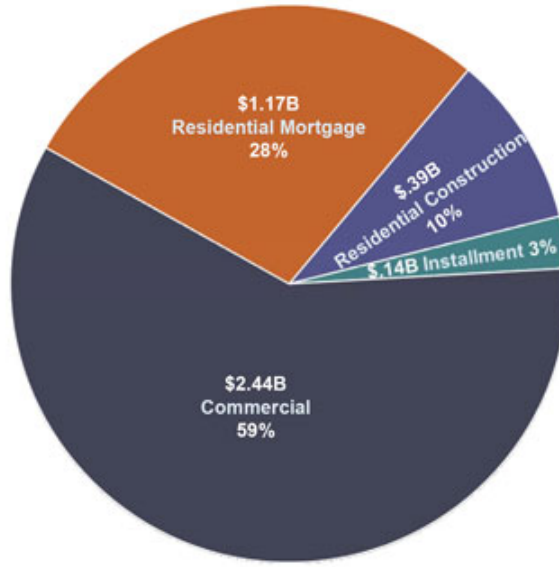
LOAN PORTFOLIO & CREDIT QUALITY

Loan Portfolio (total \$4.14 billion)

Geographic Diversity
\$ in millions



By Loan Type



	3Q12	2Q12	1Q12	4Q11	3Q11
Total Loans	\$4.14	\$4.12	\$4.13	\$4.11	\$4.11

New Loans Funded* – Category and Market

(in millions)

CATEGORY	3Q12	2Q12	MARKET	3Q12	2Q12
Commercial RE:			Atlanta	\$ 43.3	\$ 35.5
Owner Occupied	\$ 21.6	\$ 25.5	Coastal Georgia	21.4	9.8
Income Producing	21.7	7.1	N. Georgia	36.2	21.9
Total Commercial RE	43.3	32.6	Tennessee	17.5	9.9
Commercial C & I	20.7	15.3	North Carolina	13.9	5.7
Commercial Constr.	3.0	4.6	Gainesville	5.2	3.7
Residential	62.4	25.1	Total Markets	\$ 137.5	\$ 86.5
Residential Constr.	6.5	7.9			
Consumer	1.6	1.0			
Total Categories	\$ 137.5	\$ 86.5			

*Loans greater than \$100 thousand

New Loan Commitments* – Category and Market

(in millions)

CATEGORY	3Q12	2Q12	MARKET	3Q12	2Q12
Commercial RE:			Atlanta	\$ 71.6	\$ 54.7
Owner Occupied	\$ 23.0	\$ 28.0	N. Georgia	57.4	35.0
Income Producing	22.7	7.7	Coastal Georgia	31.7	11.4
Total Commercial RE	45.7	35.7	Tennessee	24.8	14.8
Commercial C & I	42.9	23.7	North Carolina	25.1	12.5
Commercial Constr.	8.7	7.5	Gainesville	7.0	4.0
Residential	90.0	32.1	Total Markets	\$ 217.6	\$ 132.4
Residential Constr.	28.5	32.2			
Consumer	1.8	1.2			
Total Categories	\$ 217.6	\$ 132.4			

*Loans greater than \$100 thousand

Credit Quality

(in millions)

	3Q12	2Q12	1Q12	4Q11	3Q11
Net Charge-offs⁽¹⁾	\$ 20.6	\$ 18.9	\$ 15.9	\$ 20.6	\$ 17.5
as % of Average Loans ^(b)	1.99 %	1.85 %	1.55 %	1.99 %	1.68 %
Allowance for Loan Losses	\$ 107.6	\$ 112.7	\$ 113.6	\$ 114.5	\$ 146.1
as % of Total Loans	2.60 %	2.74 %	2.75 %	2.79 %	3.55 %
as % of NPLs	94	98	88	90	101
Past Due Loans (30 - 89 Days)	.68 %	.65 %	.86 %	.75 %	.70 %
Non-Performing Loans	\$ 115.0	\$ 115.4	\$ 129.7	\$ 127.5	\$ 144.5
OREO	27.0	30.4	31.9	32.8	44.2
Total NPAs	142.0	145.8	161.6	160.3	188.7
Performing Classified Loans	284.0	324.0	317.0	328.0	341.0
Total Classified Assets	\$ 426.0	\$ 469.8	\$ 478.6	\$ 488.3	\$ 529.7
Accruing TDRs (see page 48)	\$ 138.3	\$ 141.6	\$ 125.8	\$ 105.8	\$ 69.8
As % of Original Principal Balance					
Non-Performing Loans	68.8 %	68.8 %	70.6 %	71.3 %	77.8 %
OREO	36.4	39.3	36.1	35.9	33.4
Total NPAs					
as % of Total Assets	2.12	2.16	2.25	2.30	2.74
as % of Loans & OREO	3.41	3.51	3.88	3.87	4.54

(1) Excludes \$25 million of charge-offs for largest loan relationship in 4Q11.

NPL Inflow Trends

Quarterly NPL Inflows Since 2009 (\$mm)



Total NPLs (\$mm)



Net Charge-offs by Loan Category

(in thousands)

	3Q12		% of Average Loans (Annualized)			
	Total	% of Avg Loans	2Q12	1Q12	4Q11 ⁽¹⁾	3Q11
Commercial (Sec. by RE):						
Owner Occupied	\$ 6,192	3.56 %	.46 %	.87 %	1.16 %	.35 %
Income Producing	1,982	.70	1.75	.70	.57	.72
Total Comm (Sec. by RE)	8,174	1.79	.95	.81	.90	.50
Commercial & Industrial	(259)	(.23)	.70	.62	1.08	.39
Commercial Construction	3,190	7.74	.21	.81	1.75	3.54
Total Commercial	11,105	1.81	.86	.78	1.06	.71
Residential Mortgage	3,527	1.23	1.38	1.91	2.04	2.09
Residential Construction	5,676	5.69	9.14	4.84	6.77	5.19
Consumer/ Installment	255	.78	.88	1.72	1.47	2.75
Total Net Charge-offs	\$ 20,563	1.99	1.85	1.55	1.99	1.68

(1) Excludes charge-offs for largest loan relationship of Commercial Construction \$2,863; Commercial & Industrial \$17,046; CRE Income Producing \$901; and, Residential Construction

Net Charge-offs by Market

(in millions)

	3Q12		% of Average Loans (Annualized)			
	Total	% of Avg Loans	2Q12	1Q12	4Q11 ⁽¹⁾	3Q11
North Georgia	\$ 6,451	1.84 %	3.58 %	2.56 %	2.70 %	2.16 %
Atlanta MSA	9,344	3.02	.75	.89	1.37	.94
North Carolina	1,674	1.15	2.52	1.14	2.10	2.31
Coastal Georgia	2,486	2.67	.23	1.53	.41	.88
Gainesville MSA	294	.45	(.29)	1.35	3.84	2.64
East Tennessee	314	.45	.68	.34	.59	.78
Total	\$ 20,563	1.99	1.85	1.55	1.99	1.68

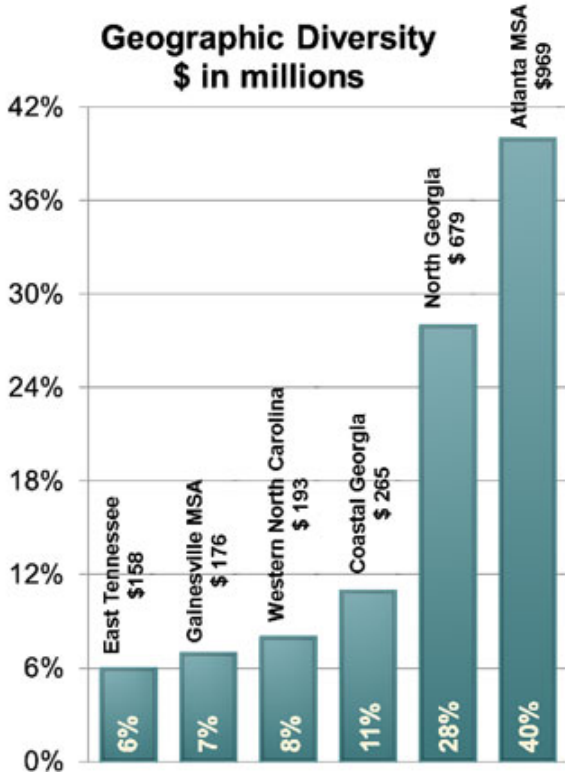
(1) Excludes charge-offs for largest loan relationship of in North Georgia of \$25,000

NPAs by Loan Category and Market

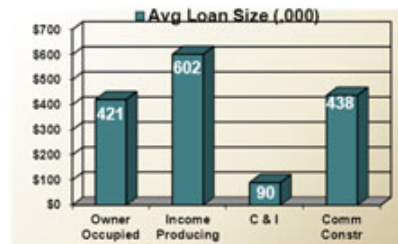
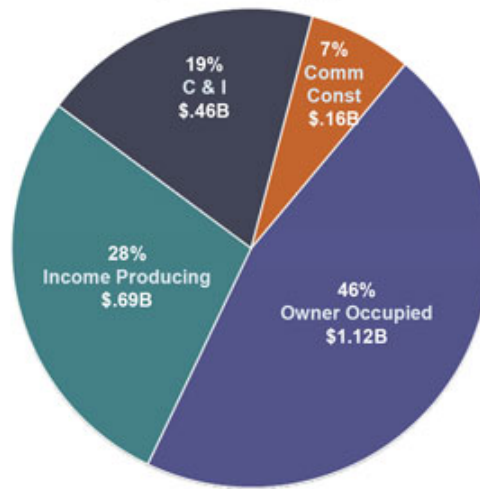
(in thousands)

	3Q12				3Q12		
	NPLs	OREO	Total NPAs		NPLs	OREO	Total NPAs
LOAN CATEGORY				MARKETS			
Commercial (sec. by RE):				North Georgia	\$ 72,211	\$ 14,582	\$ 86,793
Owner Occupied	\$ 14,140	\$ 7,170	\$ 21,310	Atlanta MSA	21,349	5,926	27,275
Income Producing	11,756	1,597	13,353	North Carolina	9,622	2,771	12,393
Commercial & Industrial	32,678	-	32,678	Coastal Georgia	6,822	864	7,686
Commercial Construction	18,590	3,121	21,711	Gainesville MSA	840	1,328	2,168
Total Commercial	77,164	11,888	89,052	East Tennessee	4,157	1,487	5,644
				Total	\$ 115,001	\$ 26,958	\$ 141,959
Residential Mortgage	13,996	6,031	20,027				
Residential Construction	22,935	9,039	31,974				
Consumer/ Installment	906	-	906				
Total	\$ 115,001	\$ 26,958	\$ 141,959				

Commercial Loans (total \$2.44 billion)



By Loan Type



Commercial Real Estate *(by loan type)*

<i>(in millions)</i>	September 30, 2012			Percent
	Owner Occupied	Income Producing	Total	
Office Buildings	\$ 300	\$ 202	\$ 502	28 %
Retail	113	149	262	14
Small Warehouses/Storage	114	70	184	10
Multi-Residential/Other Properties	70	88	158	8
Churches	135	-	135	7
Convenience Stores	73	19	92	5
Hotels/Motels	-	86	86	5
Franchise / Restaurants	37	34	71	4
Farmland	60	-	60	4
Manufacturing Facility	48	8	56	3
Auto Dealership/Service	46	9	55	3
Golf Course/Recreation	39	-	39	2
Daycare Facility	16	10	26	2
Leasehold Property	16	9	25	1
Carwash	18	-	18	1
Movie Theater/Bowling/Recreation	16	-	16	1
Funeral Home	14	1	15	1
Marina	10	-	10	1
Mobile Home Parks	-	8	8	-
Total	\$ 1,125	\$ 693	\$ 1,818	

Portfolio Characteristics

- 61.9% owner-occupied
- Small business, doctors, dentists, attorneys, CPAs
- \$12 million project limit
- Average Loan Size
 - \$465 Composite CRE
 - \$421 Owner Occupied
 - \$602 Income Producing

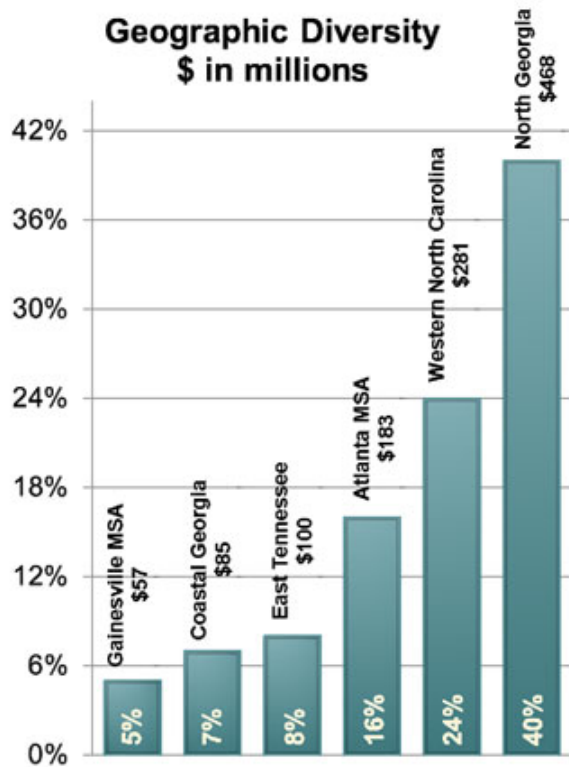
Commercial Construction *(by loan type)*

<i>(in millions)</i>	September 30, 2012	
	Amount	Percent
Land Develop - Vacant (Improved)	\$ 64	40 %
Raw Land - Vacant (Unimproved)	48	30
Commercial Land Development	23	14
Office Buildings	5	3
Churches	5	3
Warehouse	2	1
Restaurants/Fast Food/Other Franchise	2	1
Retail Building	1	1
Hotels/Motels	1	1
Convenience Stores	1	1
Miscellaneous Construction	9	5
Total Commercial Construction	\$ 161	100 %

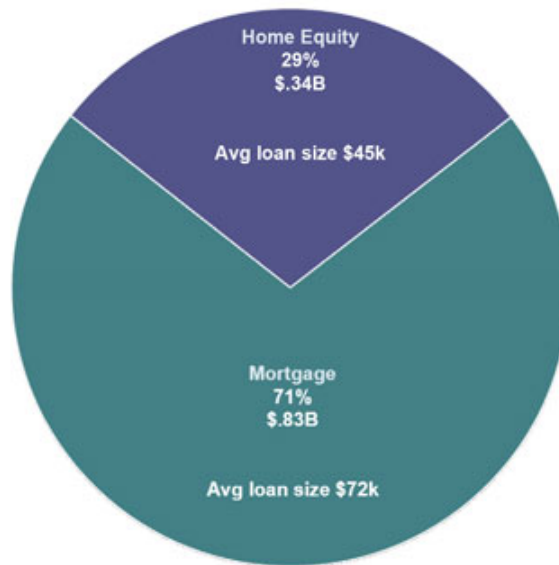
Portfolio Characteristics

- Average loan size: \$438k

Residential Mortgage (total \$1.17 billion)



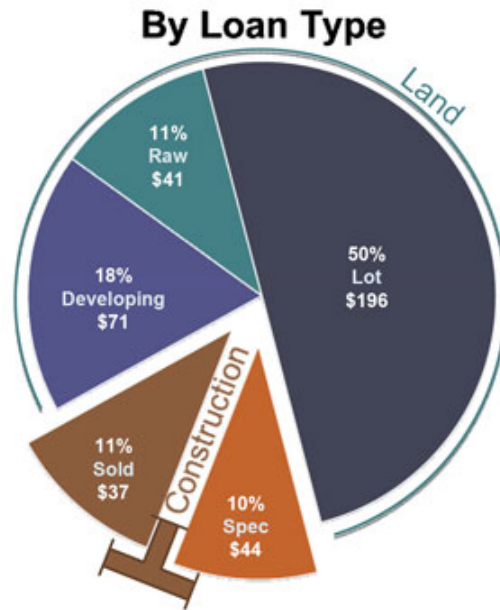
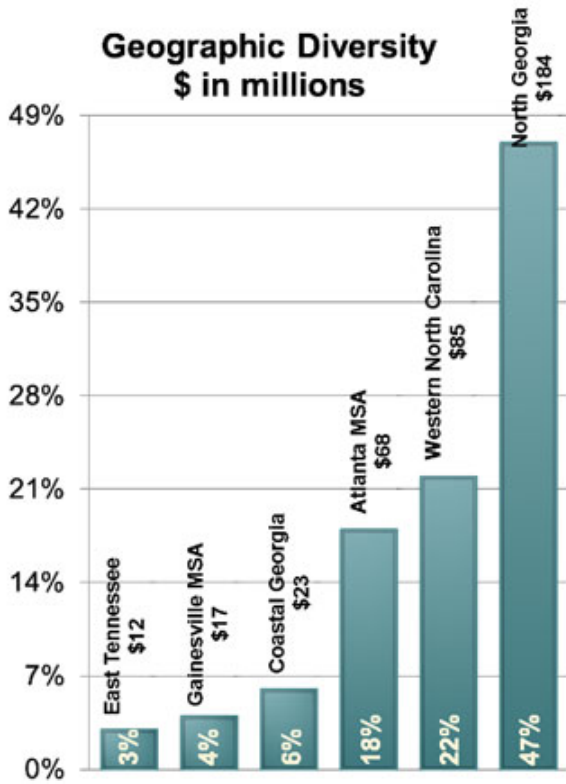
By Loan Type



Origination Characteristics

- No broker loans
- Policy Max LTV: 80-85%
- 59% of HE Primary Lien

Residential Construction *(total \$389 million)*



Average Loan Size *(in thousands)*

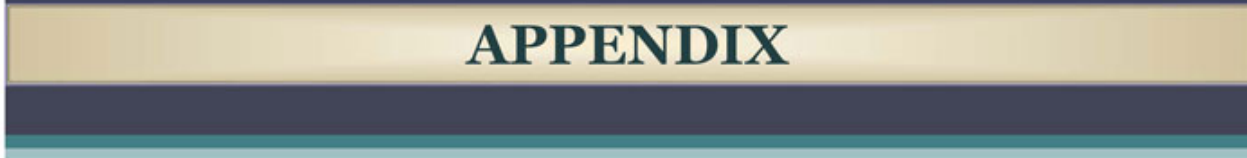
Spec	\$ 226
Sold	120
Develop	596
Raw Land	105

Residential Construction – Total Company

<i>(in millions)</i>	3Q12	2Q12	1Q12	4Q11	3Q11	3Q12 vs. 3Q11
<i>Land Loans</i>						
Developing Land	\$ 71	\$ 78	\$ 86	\$ 88	\$ 97	\$ (26)
Raw Land	41	45	57	61	60	(19)
Lot Loans	196	203	204	207	216	(20)
Total	308	326	347	356	373	(65)
<i>Construction Loans</i>						
Spec	44	49	57	59	64	(20)
Sold	37	34	32	33	37	-
Total	81	83	89	92	101	(20)
Total Res Construction	\$ 389	\$ 409	\$ 436	\$ 448	\$ 474	\$ (85)
<i>By Region</i>						
Atlanta	\$ 68	\$ 76	\$ 86	\$ 86	\$ 92	\$ (24)
Gainesville MSA	17	19	20	20	25	(8)
North Georgia	184	193	206	214	229	(45)
North Carolina	85	87	88	91	92	(7)
Coastal Georgia	23	22	23	24	24	(1)
Tennessee	12	12	13	13	12	-
Total Res Construction	\$ 389	\$ 409	\$ 436	\$ 448	\$ 474	\$ (85)



APPENDIX



Experienced Proven Leadership

		Joined	Years in
		<u>UCBI</u>	<u>Banking</u>
Jimmy Tallent	President & CEO	1984	38
Lynn Harton	Chief Operating Officer	2012	29
Rex Schuette	Chief Financial Officer	2001	35
David Shearrow	Chief Risk Officer	2007	31
Craig Metz	Marketing	2002	20
Ray Skinner	Retail Banking	2012	22
<i>Regional Presidents:</i>			
Bill Gilbert	North & Coastal Georgia	2000	36
Tim Schools	North Carolina & Tennessee	2011	12
Glenn White	Atlanta	2007	38

Business and Operating Model

- Twenty-seven “community banks”
 - *Local CEOs with deep roots in their communities*
 - *Resources of \$6.7 billion bank*
- Service is point of differentiation
 - *#1 in Customer Satisfaction according to Customer Service Profiles*
 - *J.D. Power Customer Service Champion for 2011*
 - ✓ Recognized 40 companies in the U.S.
 - ✓ Only bank to be recognized
 - *Golden rule of banking*
 - ✓ “The Bank That **SERVICE** Built”
 - *Ongoing customer surveys*
 - ✓ 95% satisfaction rate
- Strategic footprint with substantial banking opportunities
 - *Operates in a number of the more demographically attractive markets in the U.S.*
- Disciplined growth strategy
 - *Organic supported by de novos and selective acquisitions*

“Community bank service, large bank resources”

Robust Demographics *(fast growing markets)*

Markets ¹	Population <i>(in thousands)</i>	Population Growth (%)	
		Actual 2000 - 2011	Projected 2011 - 2016
North Georgia	386	21 %	4 %
Atlanta MSA	5,321	25	5
Gainesville MSA	181	30	4
Coastal Georgia	385	15	5
Western North Carolina	441	15	5
East Tennessee	862	14	5
Total Markets			
Georgia	9,775	19	5
North Carolina	9,659	20	7
Tennessee	6,402	13	4
United States	310,704	10	3

¹ Population data is for 2011 and includes those markets where United takes deposits.
Source: SNL

Market Share Opportunities

Excellent growth prospects

Markets	Market Deposits (in billions) ⁽¹⁾	United Deposits ⁽²⁾	Banks	Offices	Deposit Share ⁽¹⁾	Rank ⁽¹⁾
North Georgia	\$ 6.4	\$ 2.0	11	22	32 %	1
Atlanta MSA	50.2	2.0	10	38	4	7
Gainesville MSA	2.6	.3	1	5	12	5
Coastal Georgia	7.3	.3	2	8	4	8
Western North Carolina	6.4	.9	1	20	12	3
East Tennessee	16.0	.3	2	11	2	9
Total Markets	\$ 88.9	\$ 5.8	27	104		

¹ FDIC deposit market share and rank as of 6/12 for markets where United takes deposits. Source: SNL and FDIC.

² Based on current quarter.

Leading Demographics

Rank	Ticker	Company ⁽¹⁾	State	2011 - 2016	
				Total Assets (\$B)	Population Growth ⁽²⁾
1	CFR	Cullen/Frost Bankers, Inc.	TX	20.8	8.38
2	IBOC	International Bancshares Corporation	TX	11.6	6.99
3	HBHC	Hancock Holding Company	MS	18.9	6.38
4	PB	Prosperity Bancshares, Inc.	TX	10.7	6.23
5	FCNCA	First Citizens BancShares, Inc.	NC	21.2	6.10
6	GBCI	Glacier Bancorp, Inc.	MT	7.4	5.63
7	FIBK	First Interstate BancSystem, Inc.	MT	7.3	5.43
8	TCBI	Texas Capital Bancshares, Inc.	TX	9.1	5.37
9	CBF	Capital Bank Financial Corporation	FL	6.3	4.96
10	FCBN	First Citizens Bancorporation, Inc.	SC	8.2	4.87
11	UCBI	United Community Banks, Inc.	GA	6.7	4.85
12	BOKF	BOK Financial Corporation	OK	25.6	4.77
13	WAL	Western Alliance Bancorporation	AZ	7.2	4.59
14	IBKC	IBERIABANK Corporation	LA	12.1	4.42
15	NBHC	National Bank Holdings Corporation	CO	5.8	4.25

NOTE: Financial information as of June 30, 2012

(1) Includes publicly traded companies with assets between \$5.0 - \$50.0 billion as of June 30, 2012

(2) Population growth weighted by county (cumulative)

Data Source: SNL Financial

Proactively Addressing Credit Environment

- **Structure**
 - *Centralized underwriting and approval process*
 - *Segregated work-out teams*
 - *Highly skilled ORE disposition group*
 - *Seasoned regional credit professionals*

 - **Process**
 - *Continuous external loan review*
 - *Intensive executive management involvement:*
 - *Weekly past due meetings*
 - *Weekly NPA/ORE meetings*
 - *Quarterly criticized watch loan review meetings*
 - *Quarterly pass commercial and CRE portfolio review meetings*
 - *Internal loan review of new credit relationships*

 - **Policy**
 - *Ongoing enhancements to credit policy*
 - *Periodic updates to portfolio limits*
-

Lending – Credit Summary

(in millions)

■ Legal lending limit	\$162
■ House lending limit	20
Project lending limit	12
■ Top 25 relationships	370

Regional credit review – Standard underwriting

Performing Classified Loans

(in millions)

<u>LOANS BY CATEGORY</u>	<u>3Q12</u>	<u>2Q12</u>	<u>1Q12</u>	<u>4Q11</u>	<u>3Q11</u>
Commercial (Sec. by RE):					
Owner Occupied	\$ 77	\$ 54	\$ 78	\$ 79	\$ 69
Income Producing	49	94	56	64	65
Total Comm (Sec. by RE)	126	148	134	143	134
Commercial & Industrial	19	16	17	16	25
Commercial Construction	27	38	23	18	26
Total Commercial	172	202	174	177	185
Residential Mortgage	73	73	76	76	77
Residential Construction	35	46	64	72	76
Consumer / Installment	3	3	3	3	3
Total Classified Loans	\$ 283	\$ 324	\$ 317	\$ 328	\$ 341

Business Mix Loans (at quarter-end)

(in millions)

LOANS BY CATEGORY	3Q12	2Q12	1Q12	4Q11	3Q11	3Q12 vs. 3Q11
Commercial (Sec. by RE):						
Owner Occupied	\$ 1,126	\$ 1,140	\$ 1,137	\$ 1,111	\$ 1,037	\$ 89
Income Producing	693	697	706	711	734	(41)
Total Comm (Sec. by RE)	1,819	1,837	1,843	1,822	1,771	48
Commercial & Industrial	460	450	440	428	429	31
Commercial Construction	161	169	167	164	169	(8)
Total Commercial	2,440	2,456	2,450	2,414	2,369	71
Residential Mortgage	1,174	1,128	1,131	1,135	1,150	24
Residential Construction	389	409	436	448	474	(85)
Consumer / Installment	135	126	111	113	117	18
Total Loans	\$ 4,138	\$ 4,119	\$ 4,128	\$ 4,110	\$ 4,110	\$ 28

Loans – Markets Served *(at quarter-end)*

(in millions)

LOANS BY MARKET	3Q12	2Q12	1Q12	4Q11	3Q11	3Q12 vs. 3Q11
North Georgia	\$ 1,383	\$ 1,387	\$ 1,408	\$ 1,426	\$ 1,478	\$ (95)
Atlanta MSA	1,257	1,252	1,239	1,220	1,192	65
North Carolina	579	576	588	597	607	(28)
Coastal Georgia	380	369	366	346	316	64
Gainesville MSA	256	259	262	265	272	(16)
East Tennessee	283	276	265	256	245	38
Total Loans	\$ 4,138	\$ 4,119	\$ 4,128	\$ 4,110	\$ 4,110	\$ 28

Residential Construction – North Georgia

(in millions)

	<u>3Q12</u>	<u>2Q12</u>	<u>1Q12</u>	<u>4Q11</u>	<u>3Q11</u>	<u>3Q12 vs. 3Q11</u>
<i>Land Loans</i>						
Developing Land	\$ 33	\$ 39	\$ 44	\$ 44	\$ 51	\$ (18)
Raw Land	17	18	26	26	25	(8)
Lot Loans	111	113	113	118	124	(13)
Total	161	170	183	188	200	(39)
<i>Construction Loans</i>						
Spec	8	9	12	12	15	(7)
Sold	15	14	11	14	14	1
Total	23	23	23	26	29	(6)
Total Res Construction	\$ 184	\$ 193	\$ 206	\$ 214	\$ 229	\$ (45)

Residential Construction – Atlanta MSA

(in millions)

	<u>3Q12</u>	<u>2Q12</u>	<u>1Q12</u>	<u>4Q11</u>	<u>3Q11</u>	<u>3Q12 vs. 3Q11</u>
<i>Land Loans</i>						
Developing Land	\$ 14	\$ 14	\$ 17	\$ 17	\$ 19	\$ (5)
Raw Land	9	9	13	14	15	(6)
Lot Loans	18	22	22	22	22	(4)
Total	41	45	52	53	56	(15)
<i>Construction Loans</i>						
Spec	19	24	27	27	28	(9)
Sold	8	7	7	6	8	-
Total	27	31	34	33	36	(9)
Total Res Construction	\$ 68	\$ 76	\$ 86	\$ 86	\$ 92	\$ (24)

Business Mix Loans *(at year-end)**(in millions)*

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
LOANS BY CATEGORY					
Commercial (Sec. by RE)	\$ 1,822	\$ 1,761	\$ 1,779	\$ 1,627	\$ 1,476
Commercial & Industrial	428	441	390	410	418
Commercial Construction	164	297	363	500	527
Total Commercial	2,414	2,499	2,532	2,537	2,421
Residential Mortgage	1,135	1,279	1,427	1,526	1,502
Residential Construction	448	695	1,050	1,479	1,829
Consumer / Installment	113	131	142	163	177
Total Loans	\$ 4,110	\$ 4,604	\$ 5,151	\$ 5,705	\$ 5,929

Loans – Markets Served *(at year-end)**(in millions)*

LOANS BY MARKET	2011	2010	2009	2008	2007
North Georgia	\$ 1,426	\$ 1,689	\$ 1,884	\$ 2,040	\$ 2,060
Atlanta MSA	1,220	1,310	1,435	1,706	2,002
North Carolina	597	702	772	810	806
Coastal Georgia	346	335	405	464	416
Gainesville MSA	265	312	390	420	399
East Tennessee	256	256	265	265	246
Total Loans	\$ 4,110	\$ 4,604	\$ 5,151	\$ 5,705	\$ 5,929

TDRs by Loan Type

(in thousands)

LOAN TYPE	Accruing ⁽¹⁾	Non-Accruing	Total TDRs
	As of September 30, 2012		
Commercial (Sec by RE)	\$ 72,042	\$ 8,530	\$ 80,572
Commercial & Industrial	6,960	239	7,199
Commercial Construction	24,016	11,850	35,866
Total Commercial	103,018	20,619	123,637
Residential Mortgage	16,041	1,446	17,487
Residential Construction	18,922	5,850	24,772
Consumer Installment	337	99	436
Total	<u>\$ 138,318</u>	<u>\$ 28,014</u>	<u>\$ 166,332</u>

(1) 75 percent of accruing TDR loans have an interest rate of 4 percent or greater.

As of June 30, 2012			
Commercial (Sec by RE)	\$ 75,901	\$ 6,424	\$ 82,325
Commercial & Industrial	3,713	259	3,972
Commercial Construction	30,727	10,950	41,677
Total Commercial	110,341	17,633	127,974
Residential Mortgage	14,485	2,465	16,950
Residential Construction	16,450	5,728	22,178
Consumer Installment	366	145	511
Total	<u>\$ 141,642</u>	<u>\$ 25,971</u>	<u>\$ 167,613</u>

(1) 67 percent of accruing TDR loans have an interest rate of 4 percent or greater.

NPAs by Loan Category, Market, and Activity

Credit Quality ⁽¹⁾

(in thousands)	Third Quarter 2012			Second Quarter 2012			First Quarter 2012		
	Non-performing Loans	Foreclosed Properties	Total NPAs	Non-performing Loans	Foreclosed Properties	Total NPAs	Non-performing Loans	Foreclosed Properties	Total NPAs
NPAs BY CATEGORY									
Commercial (sec. by RE)	\$ 25,896	\$ 8,767	\$ 34,663	\$ 19,115	\$ 10,586	\$ 29,701	\$ 26,081	\$ 10,808	\$ 36,889
Commercial & industrial	32,678	-	32,678	34,982	-	34,982	36,314	-	36,314
Commercial construction	18,590	3,121	21,711	18,175	2,732	20,907	23,319	3,266	26,585
Total commercial	77,164	11,888	89,052	72,272	13,318	85,590	85,714	14,074	99,788
Residential mortgage	13,996	6,031	20,027	16,631	5,591	22,222	18,741	5,882	24,623
Residential construction	22,935	9,039	31,974	25,530	11,512	37,042	24,341	11,931	36,272
Consumer installment	906	-	906	907	-	907	908	-	908
Total NPAs	\$ 115,001	\$ 26,958	\$ 141,959	\$ 115,340	\$ 30,421	\$ 145,761	\$ 129,704	\$ 31,887	\$ 161,591
Balance as a % of Unpaid Principal	68.8%	36.4%	58.8%	68.8%	39.3%	59.4%	70.6%	36.1%	59.4%
NPAs BY MARKET									
North Georgia	\$ 72,211	\$ 14,582	\$ 86,793	\$ 77,332	\$ 13,546	\$ 90,878	\$ 81,117	\$ 14,559	\$ 95,676
Atlanta MSA	21,349	5,926	27,275	17,593	8,651	26,244	22,321	7,647	29,968
North Carolina	9,622	2,771	12,393	10,657	3,287	13,944	15,765	4,650	20,415
Coastal Georgia	6,822	864	7,686	5,822	785	6,607	5,622	1,268	6,890
Gainesville MSA	840	1,328	2,168	991	2,998	3,989	2,210	3,387	5,597
East Tennessee	4,157	1,487	5,644	2,945	1,154	4,099	2,669	376	3,045
Total NPAs	\$ 115,001	\$ 26,958	\$ 141,959	\$ 115,340	\$ 30,421	\$ 145,761	\$ 129,704	\$ 31,887	\$ 161,591
NPA ACTIVITY									
Beginning Balance	\$ 115,340	\$ 30,421	\$ 145,761	\$ 129,704	\$ 31,887	\$ 161,591	\$ 127,479	\$ 32,859	\$ 160,338
Loans placed on non-accrual	30,535	-	30,535	29,364	-	29,364	32,437	-	32,437
Payments received	(3,646)	-	(3,646)	(15,027)	-	(15,027)	(5,945)	-	(5,945)
Loan charge-offs	(19,227)	-	(19,227)	(19,382)	-	(19,382)	(14,733)	-	(14,733)
Foreclosures	(8,001)	8,001	-	(9,319)	9,319	-	(9,534)	9,534	-
Capitalized costs	-	102	102	-	415	415	-	329	329
Note / property sales	-	(8,822)	(8,822)	-	(10,461)	(10,461)	-	(8,631)	(8,631)
Write downs	-	(2,394)	(2,394)	-	(1,008)	(1,008)	-	(2,111)	(2,111)
Net gains (losses) on sales	-	(350)	(350)	-	269	269	-	(93)	(93)
Ending Balance	\$ 115,001	\$ 26,958	\$ 141,959	\$ 115,340	\$ 30,421	\$ 145,761	\$ 129,704	\$ 31,887	\$ 161,591

⁽¹⁾ Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

Net Charge-offs by Category and Market

Credit Quality ⁽¹⁾

<i>(in thousands)</i>	Third Quarter 2012		Second Quarter 2012		First Quarter 2012	
	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽²⁾	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽²⁾	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽²⁾
NET CHARGE-OFFS BY CATEGORY						
Commercial (sec. by RE)	\$ 8,174	1.79 %	\$ 4,349	.95 %	\$ 3,697	.81 %
Commercial & industrial	(259)	(.23)	775	.70	669	.62
Commercial construction	3,190	7.74	88	.21	334	.81
Total commercial	11,105	1.81	5,212	.86	4,700	.78
Residential mortgage	3,527	1.23	3,862	1.38	5,375	1.91
Residential construction	5,676	5.69	9,563	9.14	5,314	4.84
Consumer installment	255	.78	259	.88	478	1.72
Total	\$ 20,563	1.99	\$ 18,896	1.85	\$ 15,867	1.55
NET CHARGE-OFFS BY MARKET						
North Georgia	\$ 6,451	1.84 %	\$ 12,474	3.58 %	\$ 9,022	2.56 %
Atlanta MSA	9,344	3.02	2,307	.75	2,729	.89
North Carolina	1,674	1.15	3,634	2.52	1,679	1.14
Coastal Georgia	2,486	2.67	211	.23	1,329	1.53
Gainesville MSA	294	.45	(187)	(.29)	883	1.35
East Tennessee	314	.45	457	.68	225	.34
Total	\$ 20,563	1.99	\$ 18,896	1.85	\$ 15,867	1.55

⁽¹⁾ Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

⁽²⁾ Annualized.

Net Charge-offs by Category and Market

Asset Disposition Plan as of March 31, 2011

Credit Quality - Net Charge-Offs First Quarter 2011 ⁽¹⁾

<i>(in thousands)</i>	Asset Disposition Plan					First Quarter 2011 Net Charge- Offs
	Bulk Loan Sale ⁽²⁾		Other Bulk Loan Sales ⁽³⁾	Foreclosure Charge-Offs ⁽⁴⁾	Other Net Charge-Offs	
	Performing Loans	Nonperforming Loans				
NET CHARGE-OFFS BY CATEGORY						
Commercial (sec. by RE)	\$ 29,451	\$ 11,091	\$ 3,318	\$ 1,905	\$ 2,842	\$ 48,607
Commercial construction	32,530	15,328	292	419	1,146	49,715
Commercial & industrial	365	2,303	859	-	513	4,040
Total commercial	62,346	28,722	4,469	2,324	4,501	102,362
Residential construction	43,018	23,459	3,325	11,693	10,643	92,138
Residential mortgage	13,917	14,263	1,676	1,538	4,989	36,383
Consumer / installment	86	168	30	24	383	691
Total	\$ 119,367	\$ 66,612	\$ 9,500	\$ 15,579	\$ 20,516	\$ 231,574
NET CHARGE-OFFS BY MARKET						
Atlanta MSA	\$ 37,186	\$ 8,545	\$ 1,428	\$ 6,034	\$ 3,296	\$ 56,489
Gainesville MSA	3,563	2,442	957	700	954	8,616
North Georgia	57,969	47,699	2,508	6,585	8,544	123,305
Western North Carolina	11,138	4,743	2,415	1,402	6,749	26,447
Coastal Georgia	6,835	2,180	2,013	634	341	12,003
East Tennessee	2,676	1,003	179	224	632	4,714
Total	\$ 119,367	\$ 66,612	\$ 9,500	\$ 15,579	\$ 20,516	\$ 231,574

⁽¹⁾ Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

⁽²⁾ Charge-offs totaling \$186 million were recognized on the bulk loan sale in the first quarter of 2011. The loans were transferred to the loans held for sale category in anticipation of the second quarter bulk loan sale that was completed on April 18, 2011.

⁽³⁾ Losses on smaller bulk sale transactions completed during the first quarter of 2011.

⁽⁴⁾ Loan charge-offs recognized in the first quarter of 2011 related to loans transferred to foreclosed properties. Such charge-offs were elevated in the first quarter as a result of the asset disposition plan, which called for aggressive write downs to expedite sales in the second and third quarters of 2011.

Credit Quality – Bulk Loan Sale Summary *as of March 31, 2011*

Credit Quality - Bulk Loan Sale Summary ⁽¹⁾

<i>(in thousands)</i>	Performing Loans			Nonperforming Loans			Total Loans		
	Carrying Amount ⁽²⁾	Charge-Offs ⁽³⁾	Loans Held for Sale ⁽⁴⁾	Carrying Amount ⁽²⁾	Charge-Offs ⁽³⁾	Loans Held for Sale ⁽⁴⁾	Carrying Amount ⁽²⁾	Charge-Offs ⁽³⁾	Loans Held for Sale ⁽⁴⁾
BY CATEGORY									
Commercial (sec. by RE)	\$ 40,902	\$ 29,451	\$ 11,451	\$ 17,202	\$ 11,090	\$ 6,112	\$ 58,104	\$ 40,541	\$ 17,563
Commercial construction	45,490	32,530	12,960	22,440	15,328	7,112	67,930	47,858	20,072
Commercial & industrial	504	365	139	3,397	2,302	1,095	3,901	2,667	1,234
Total commercial	86,896	62,346	24,550	43,039	28,720	14,319	129,935	91,066	38,869
Residential construction	59,747	43,018	16,729	35,508	23,459	12,049	95,255	66,477	28,778
Residential mortgage	19,342	13,917	5,425	21,716	14,262	7,454	41,058	28,179	12,879
Consumer / installment	120	86	34	238	169	69	358	255	103
Total	\$ 166,105	\$ 119,367	\$ 46,738	\$ 100,501	\$ 66,610	\$ 33,891	\$ 266,606	\$ 185,977	\$ 80,629
BY MARKET									
Atlanta MSA	\$ 51,647	\$ 37,186	\$ 14,461	\$ 13,755	\$ 8,545	\$ 5,210	\$ 65,402	\$ 45,731	\$ 19,671
Gainesville MSA	4,949	3,563	1,386	3,695	2,442	1,253	8,644	6,005	2,639
North Georgia	80,831	57,969	22,862	70,900	47,698	23,202	151,731	105,667	46,064
Western North Carolina	15,468	11,138	4,330	7,228	4,743	2,485	22,696	15,881	6,815
Coastal Georgia	9,493	6,835	2,658	3,527	2,179	1,348	13,020	9,014	4,006
East Tennessee	3,717	2,676	1,041	1,396	1,003	393	5,113	3,679	1,434
Total	\$ 166,105	\$ 119,367	\$ 46,738	\$ 100,501	\$ 66,610	\$ 33,891	\$ 266,606	\$ 185,977	\$ 80,629

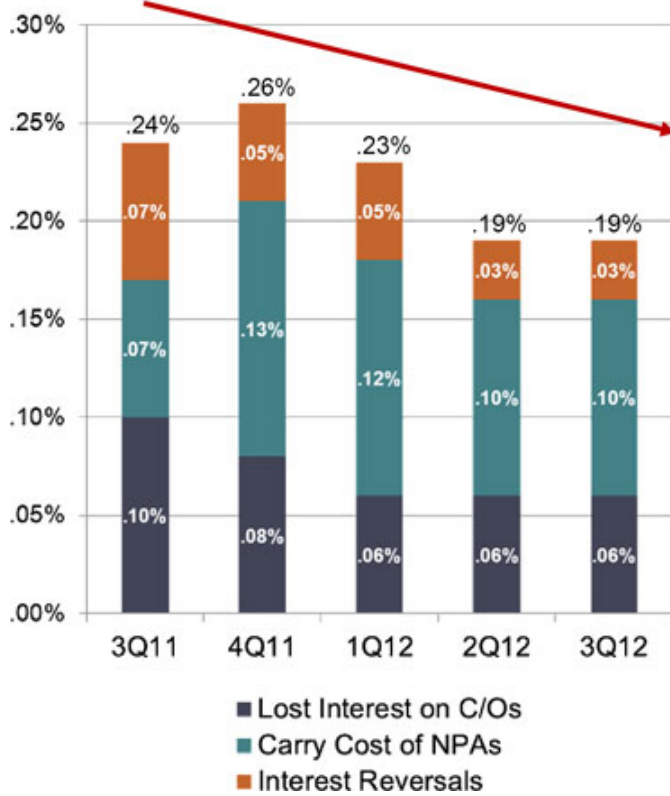
⁽¹⁾ This schedule presents a summary of classified loans included in the bulk loan sale transaction that closed on April 18, 2011.

⁽²⁾ This column represents the book value, or carrying amount, of the loans prior to charge offs to mark loans to expected proceeds from sale.

⁽³⁾ This column represents the charge-offs required to adjust the loan balances to the expected proceeds from the sale based on indicative bids received from prospective buyers, including principal payments received or committed advances made after the cutoff date through March 31, 2011 that are part of the settlement.

⁽⁴⁾ This column represents the expected proceeds from the bulk sale based on indicative bids received from prospective buyers and equals the balance shown on the consolidated balance sheet as loans held for sale.

Margin – Credit Costs



Credit Costs Impacting Margin

- Historically 8 to 12 bps
- Cost 3Q12 vs. Historical – 7 bps (annual earnings impact of \$4.4 million)
- 1 bps = \$635 thousand in NIR

Loans / Deposits - Liquidity

(in millions)

	3Q12	2Q12	3Q11	Variance	
				vs 2Q12	vs 3Q11
Loans	\$ 4,138	\$ 4,119	\$ 4,110	\$ 19	\$ 28
Core (DDA, MMDA, Savings)	\$ 3,138	\$ 3,065	\$ 2,906	\$ 73	\$ 232
Public Funds	644	659	635	(15)	9
CD's	1,817	1,887	2,254	(70)	(437)
Total Deposits (excl Brokered)	\$ 5,599	\$ 5,611	\$ 5,795	\$ (12)	\$ (196)
Loan to Deposit Ratio	74%	73%	71%		
Investment Securities:					
Available for Sale -Fixed	\$ 1,002	\$ 1,027	\$ 1,003	\$ (25)	\$ (1)
-Floating	760	674	766	86	(6)
Held to Maturity -Fixed	239	265	329	(26)	(90)
-Floating	24	18	25	6	(1)
Total Investment Securities	2,025	1,984	2,123	41	(98)
Percent of Assets (Excludes Floating)	39%	35%	37%		

Wholesale Borrowings - Liquidity

(in millions)

	Unused Capacity	3Q12	2Q12	3Q11	Variance	
					vs 2Q12	vs 3Q11
Wholesale Borrowings						
Brokered Deposits	\$ 1,436 ⁽¹⁾	\$ 233	\$ 211	\$ 210	\$ 22	\$ 23
FHLB	1,054	50	125	41	(75)	9
Fed Funds	125	-	-	-	-	-
Other Wholesale	-	53	54	103	(1)	(50)
Total	\$ 2,615	\$ 336	\$ 390	\$ 354	\$ (54)	\$ (18)
Long-Term Debt						
Sub-Debt		\$ 65	\$ 65	\$ 65	\$ -	\$ -
Trust Preferred Securities		55	55	55	-	-
Total Long-Term Debt		\$ 120	\$ 120	\$ 120	\$ -	\$ -

(1) Estimated Brokered Deposit Total Capacity at 25% of Assets

Business Mix – Deposits *at quarter-end*

(in millions)

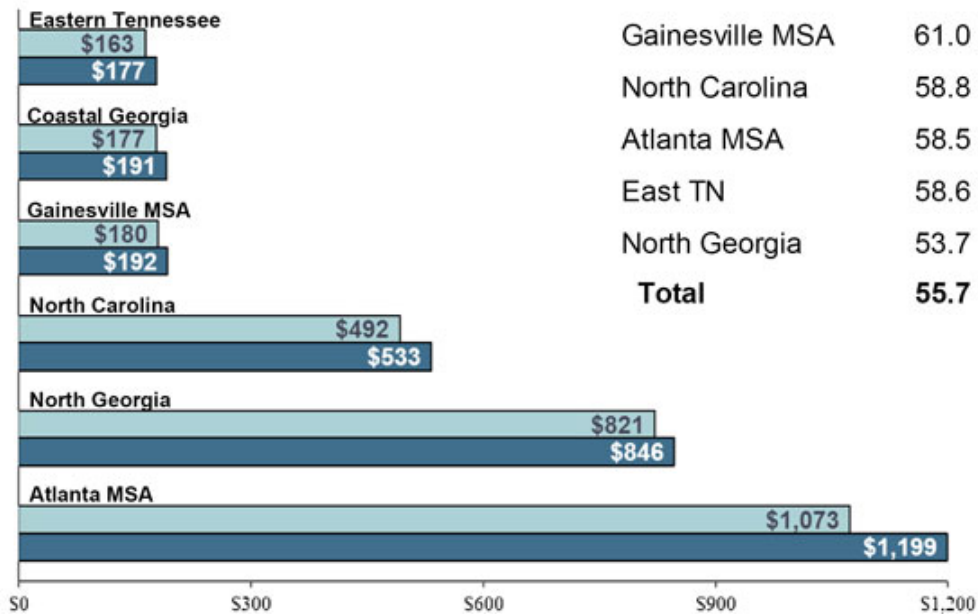
DEPOSITS BY CATEGORY	3Q12	2Q12	1Q12	4Q11	3Q11	3Q12 vs. 3Q11
Demand & Now	\$ 1,796	\$ 1,735	\$ 1,722	\$ 1,674	\$ 1,686	\$ 110
MMDA & Savings	1,342	1,330	1,331	1,228	1,220	122
Core Transaction Deposits	3,138	3,065	3,053	2,902	2,906	232
Time < \$100,000	1,118	1,159	1,201	1,326	1,387	(269)
Time ≥ \$100,000 < \$250,000	598	625	654	694	744	(146)
Public Deposits	612	623	782	844	597	15
Total Core Deposits	5,466	5,472	5,690	5,766	5,634	(168)
Time ≥ \$250,000	101	103	105	113	123	(22)
Public Deposits	32	36	38	40	38	(6)
Total Customer Deposits	5,599	5,611	5,833	5,919	5,795	(196)
Brokered Deposits	224	211	168	179	210	14
Total Deposits	\$ 5,823	\$ 5,822	\$ 6,001	\$ 6,098	\$ 6,005	\$ (182)

Core Transaction Deposits

Geographic Diversity

■ 3Q 11 ■ 3Q 12

\$ in millions



	Core Transactions / Total Deposits (%)	
	3Q12	3Q11
Coastal GA	62.8 %	46.3 %
Gainesville MSA	61.0	54.3
North Carolina	58.8	52.8
Atlanta MSA	58.5	53.0
East TN	58.6	53.4
North Georgia	53.7	51.1
Total	55.7 %	50.1 %

Non GAAP Reconciliation Tables

(in thousands except EPS)

	Operating Earnings to GAAP Earnings Reconciliation				
	3Q12	2Q12	1Q12	4Q11	3Q11
Core net interest revenue reconciliation					
Core net interest revenue	\$ 57,371	\$ 56,836	\$ 58,864	\$ 59,050	\$ 59,281
Taxable equivalent adjustment	(419)	(444)	(446)	(423)	(420)
Net interest revenue (GAAP)	\$ 56,952	\$ 56,392	\$ 58,418	\$ 58,627	\$ 58,861
Core fee revenue reconciliation					
Core fee revenue	\$ 13,003	\$ 12,764	\$ 13,091	\$ 11,442	\$ 11,309
Securities gains, net	-	6,490	557	4	-
Loss on prepayment of borrowings	-	(6,199)	(482)	-	-
Gains from sales of low income housing tax credits	-	-	728	728	-
Hedge ineffectiveness (losses) gains	608	(180)	115	313	575
Interest on Federal tax refund	-	-	1,100	-	-
Mark to market on deferred compensation plan assets	153	(8)	270	180	(386)
Fee revenue (GAAP)	\$ 13,764	\$ 12,867	\$ 15,379	\$ 12,667	\$ 11,498
Core operating expense reconciliation					
Core operating expense	\$ 40,523	\$ 41,312	\$ 42,670	\$ 43,843	\$ 44,093
Foreclosed property expense	3,706	1,851	3,825	9,302	2,813
Severance	401	1,155	190	-	-
Reclassification of pension actuarial gains and losses and prior service costs to OCI	-	-	-	(2,245)	-
Mark to market on deferred compensation plan liability	153	(8)	270	180	(386)
Operating expense (GAAP)	\$ 44,783	\$ 44,310	\$ 46,955	\$ 51,080	\$ 46,520

Non GAAP Reconciliation Tables

	Operating Earnings to GAAP Earnings Reconciliation				
	3Q12	2Q12	1Q12	4Q11	3Q11
Net interest margin - pre credit reconciliation					
Net interest margin - pre credit	3.79 %	3.62 %	3.76 %	3.77 %	3.79 %
Effect of interest reversals, lost interest, and carry costs of NPAs	(.19)	(.19)	(.23)	(.26)	(.24)
Net interest margin	3.60 %	3.43 %	3.53 %	3.51 %	3.55 %
Tangible common equity and tangible equity to tangible assets reconciliation					
Tangible common equity to tangible assets	5.73 %	5.45 %	5.33 %	5.38 %	5.65 %
Effect of preferred equity	2.93	2.79	2.75	2.78	2.77
Tangible equity to tangible assets	8.66	8.24	8.08	8.16	8.42
Effect of goodwill and other intangibles	.09	.09	.11	.12	.13
Equity to assets (GAAP)	8.75 %	8.33 %	8.19 %	8.28 %	8.55 %
Tangible common equity to risk-weighted assets reconciliation					
Tangible common equity to risk-weighted assets	8.59 %	8.37 %	8.21 %	8.25 %	8.52 %
Effect of preferred equity	4.36	4.35	4.23	4.29	4.33
Tangible equity to risk weighted assets	12.95	12.72	12.44	12.54	12.85
Effect of other comprehensive income	.36	.28	.10	(.03)	(.29)
Effect of trust preferred	1.19	1.19	1.15	1.18	1.19
Tier I capital ratio (Regulatory)	14.50 %	14.19 %	13.69 %	13.69 %	13.75 %

Analyst Coverage

■ **FIG Partners**

(Market Perform - Aug 14, 2012)

■ **Keefe, Bruyette & Woods**

(Market Perform - Oct 8, 2012)

■ **Raymond James & Assoc.**

(Market Perform - Sep 26, 2012)

■ **Sandler O'Neill & Partners**

(Hold, Oct 3, 2012)

■ **Stephens, Inc.**

(Equal Weight - Aug 2, 2012)

■ **SunTrust Robinson Humphrey**

(Neutral - Sep 19, 2012)

United Community Banks, Inc.

Investor Presentation

Third Quarter 2012

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