## For Immediate Release

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## UNITED COMMUNITY BANKS, INC. REPORTS NET OPERATING LOSS OF \$25.8 MILLION FOR THIRD QUARTER 2010

- Net operating loss at lowest level since second quarter 2009
- Net charge offs and nonperforming assets continue downward trend - to lowest level since first quarter of 2009
- Provision for loan losses of $\$ 50.5$ million is the lowest level since the second quarter of 2008
- Allowance-to-loans ratio increases to 3.67 percent
- Core transaction deposits this quarter up 11 percent on annualized basis

BLAIRSVILLE, GA - October 28, 2010 - United Community Banks, Inc. (NASDAQ: UCBI) today reported a net operating loss from continuing operations of $\$ 25.8$ million, or 30 cents per diluted share, for the third quarter of 2010. The third quarter operating loss excludes a non-cash charge for goodwill impairment of $\$ 210.6$ million, or $\$ 2.22$ per diluted share. Including the goodwill impairment charge, the third quarter net loss was $\$ 236.4$ million, or $\$ 2.52$ per diluted share.

United's net operating loss from continuing operations for the first nine months of 2010 and 2009 was $\$ 119.8$ million and $\$ 99.0$ million, or $\$ 1.35$ and $\$ 2.18$ per diluted share, respectively. In the attached schedules, operating loss from continuing operations for all periods excludes consulting fee revenue and operating expenses of Brintech, Inc. during the periods it was owned by United, and the gain from the sale of the company in the first quarter of 2010. The net income or loss from Brintech’s discontinued operations is reported as a separate line in the consolidated statement of income.

The net operating loss from continuing operations for the first nine months of 2010 excludes the $\$ 210.6$ million non-cash charge for goodwill impairment. Including the goodwill impairment charge, United's net loss for the first nine months of 2010 was $\$ 329.2$ million, or $\$ 3.56$ per diluted share.

The net operating loss from continuing operations for the first nine months of 2009 excludes $\$ 95$ million in non-cash charges for impairment of goodwill and $\$ 1.8$ million in severance costs, net of taxes, relating to a reduction in work force. Also excluded is the $\$ 7.1$ million gain, net of taxes, on the acquisition of Southern Community Bank in the second quarter 2009. These charges and gains were considered non-operating items and therefore were excluded from operating earnings. Including these non-operating items, United's net loss for the first nine months of 2009 was $\$ 188.5$ million, or $\$ 4.01$ per diluted share.
"We are seeing several positive trends emerging in our credit quality indicators," stated Jimmy Tallent, president and chief executive officer. "Our nonperforming assets, net charge-offs and provision for loan losses continue to decline, appearing to confirm that the worst is behind us. While credit challenges remain, we are optimistic about the opportunities that lie ahead within our geographic footprint."

Tallent further commented, "With the United stock price falling in the third quarter and remaining at a substantial discount to tangible book value for an extended period, the Company could no longer support the $\$ 210.6$ million balance of goodwill on its books. While reporting a charge of this magnitude is discouraging, I want to emphasize that goodwill impairment is a non-cash charge that has no impact on our regulatory capital ratios or our ability to return to profitability."

Total loans were $\$ 4.8$ billion at quarter-end, down $\$ 113$ million from the end of the second quarter and down $\$ 603$ million from a year ago. As of quarter-end, residential construction loans were $\$ 764$ million, or 16 percent of total loans, down $\$ 56$ million from
the prior quarter-end and down $\$ 421$ million from a year ago. This decline was net of new lending during the quarter that totaled $\$ 85$ million, primarily commercial and small business loans in metropolitan Atlanta and north Georgia.

Taxable equivalent net interest revenue of $\$ 60$ million was $\$ 3$ million lower than the third quarter of 2009 due to the lower level of interest-earning assets. Average loans and securities declined $\$ 669$ million and $\$ 204$ million, respectively, from the third quarter of 2009. The net interest margin was 3.57 percent for the third quarter of 2010, up 18 basis points from a year ago but down three basis points from the second quarter. "By staying focused on deposit and loan pricing, we've been able to hold net interest revenue above \$60 million despite continuing attrition in the loan portfolio," Tallent said.
"We grew core transaction deposits for the seventh consecutive quarter with an increase of $\$ 67$ million over the second quarter, or 11 percent on an annualized basis," Tallent stated. "That compares to core deposit growth of $\$ 94$ million during the second quarter of 2010 and $\$ 219$ million from a year ago. There are outstanding opportunities to gain new deposit business due to disruption in the banking industry, particularly within our markets, and our strong service culture. The exceptional growth in our core transaction deposits and our loyal customer base are a testament to the underlying value of our franchise, which I believe is not reflected in our current stock price."

The third quarter 2010 provision for loan losses decreased to $\$ 50.5$ million from $\$ 61.5$ million in the second quarter and $\$ 95$ million a year ago. Net charge-offs were at their lowest level since the first quarter of 2009, down $\$ 11.3$ million from second quarter of 2010 and down $\$ 40.5$ million from the third quarter of 2009. Non-performing assets decreased to $\$ 348$ million at quarter-end from $\$ 415$ million at September 30, 2009, the lowest level since the first quarter of 2009. The level of nonperforming assets has declined by $\$ 69$ million from its peak in the first quarter of 2010.

Operating fee revenue was $\$ 12.9$ million in the third quarter of 2010, compared to $\$ 13.4$ million a year ago. The decrease was caused by net gains related to balance sheet
management activities that resulted from the sale of securities in both periods and losses from the prepayment of Federal Home Loan Bank advances in the third quarter of 2010. Excluding the net effect of the balance sheet management activities, operating fee revenue increased $\$ 363,000$ from the third quarter of 2009. Service charges and fees of $\$ 7.6$ million were down $\$ 490,000$, due primarily to lower overdraft fees resulting from recent regulatory changes that require customers to give consent before using United's overdraft services. Mortgage loan fees of $\$ 2.1$ million were up $\$ 239,000$ from a year ago as refinancing activity increased with lower long-term rates. Other fee revenue increased $\$ 339,000$ to $\$ 2.2$ million, due primarily to the acceleration of deferred gains relating to the ineffectiveness of terminated cash flow hedges on certain prime-based loans.

Third quarter operating expenses were $\$ 64.9$ million, excluding non-cash goodwill impairment charges, an increase of $\$ 13.5$ million from a year ago. Foreclosed property costs of $\$ 19.8$ million increased $\$ 11.8$ million from the third quarter of 2009 and accounted for most of the year-over-year increase in total operating expenses. The third quarter 2010 foreclosed property costs included $\$ 5.6$ million for maintenance, property taxes and other related costs, compared to $\$ 3.8$ million last year. In addition, losses relating to the sale of properties totaled $\$ 7.1$ million and write-downs of other foreclosed properties also totaled $\$ 7.1$ million, both to help expedite sales of foreclosed properties. Salary and benefit costs totaled $\$ 24.9$ million, an increase of $\$ 1.0$ million from last year due primarily to decreased capitalization of direct loan origination costs and higher group medical insurance costs. Other operating expenses increased $\$ 759,000$ to $\$ 4.6$ million from a year ago due to an increase in collections expenses and loan workout costs.
"We continued to focus on reducing expenses; most of our controllable costs were either flat or down compared to a year ago," commented Tallent. "The rise in foreclosed property costs and collection expenses resulted from the increase in the number of properties we are managing, as well as the decline in values of properties sold and held for disposition."

Excluding the goodwill impairment charge, the effective tax rate for the third quarter of 2010 was 40 percent, which was consistent with the prior quarter. The effective tax rate for the remainder of 2010 is expected to be 40 percent, slightly higher than the effective tax rate for the full year 2009.

As of September 30, 2010, the capital ratios for United were as follows: Tier 1 Risk Based Capital of 10.4 percent; Leverage of 7.3 percent; and, Total Risk Based Capital of 13.0 percent. The quarterly average tangible equity-to-assets ratio was 9.2 percent and the tangible common equity-to-assets ratio was 6.8 percent.
"While the Company is above the regulatory well-capitalized levels, we continue to evaluate and analyze various capital alternatives to further strengthen our capital position which we believe is prudent in light of the current operating and regulatory environment," stated Tallent.
"There are many positive trends that are encouraging," Tallent said. "Our credit metrics are moving in the right direction with several of them approaching the lowest level since the beginning of the credit cycle in 2008. Also, core customer deposit growth has been the strongest in our company's history. Aside from special items like the non-cash impairment charge this quarter and the loss on sale of nonperforming assets to a private equity firm last quarter, our net operating loss from continuing operations has declined each quarter for the past four consecutive quarters. Residential construction loans, where most of the problems have been, have decreased from a high of 35 percent to 16 percent of total loans. We have widened our net interest margin by growing core deposits and obtaining more favorable loan and time deposit pricing. All the while, our customer satisfaction scores lead the industry, which is a remarkable tribute to 1,821 United bankers serving customers throughout our communities."

## Conference Call

United Community Banks will hold a conference call today, Thursday, October 28, 2010, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the password '16060267.' The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the company's website at www.ucbi.com.

## About United Community Banks, Inc.

Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 7.0$ billion and operates 27 community banks with 106 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The Company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the Company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Forward-Looking Statements" on page 3 of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission.

## UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Selected Financial Information


UNITED COMMUNITY BANKS, INC.
Operating Earnings to GAAP Earnings Reconciliation
Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | 2010 |  |  |  |  |  | 2009 |  |  |  | For the Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  |  |  |  |  |
|  |  |  | 2010 |  |  |  | 2009 |  |  |  |  |  |  |
| Interest revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest revenue - taxable equivalent | \$ | 84,360 |  |  | \$ | 87,699 |  |  | \$ | 89,849 |  | 97,481 |  | 101,181 | 261,908 |  |  | 307,480 |
| Taxable equivalent adjustment |  | (511) |  | (500) |  | (493) |  | (601) |  | (580) | $(1,504)$ |  |  | $(1,531)$ |
| Interest revenue (GAAP) | \$ | 83,849 | \$ | 87,199 | \$ | 89,356 |  | 96,880 |  | 100,601 | 260,404 |  |  | 305,949 |
| Net interest revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest revenue - taxable equivalent | \$ | 60,014 | \$ | 61,627 | \$ | 61,279 | \$ | 63,929 |  | 63,004 | 182,920 |  |  | 181,298 |
| Taxable equivalent adjustment |  | (511) |  | (500) |  | (493) |  | (601) |  | (580) | $(1,504)$ |  |  | $(1,531)$ |
| Net interest revenue (GAAP) | \$ | 59,503 | \$ | 61,127 | \$ | 60,786 |  | 63,328 |  | 62,424 | 181,416 |  |  | 179,767 |
| Fee revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating fee revenue | \$ | 12,861 | \$ | 11,579 | \$ | 11,666 |  | 14,447 |  | 13,389 | 36,106 |  |  | 36,517 |
| Gain from acquisition |  | - |  | - |  | - |  | - |  | - | - |  |  | 11,390 |
| Fee revenue (GAAP) | \$ | 12,861 | \$ | 11,579 | \$ | 11,666 |  | 14,447 |  | 13,389 | $\underline{36,106}$ |  |  | $\stackrel{\text { 47,907 }}{ }$ |
| Total revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total operating revenue | \$ | 22,375 | \$ | 11,706 | \$ | $(2,055)$ |  | $(11,624)$ |  | $(18,607)$ | 32,026 |  |  | $(2,185)$ |
| Taxable equivalent adjustment |  | (511) |  | (500) |  | (493) |  | (601) |  | (580) | $(1,504)$ |  |  | $(1,531)$ |
| Gain from acquisition |  | - |  | - |  | - |  | - |  | - | - |  |  | 11,390 |
| Total revenue (GAAP) | \$ | 21,864 | \$ | $\underline{ }$ | \$ | $(2,548)$ |  | $(12,225)$ |  | $(19,187)$ | 30,522 |  |  | 7,674 |
| Expense reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating expense | \$ | 64,906 | \$ | 103,657 | \$ | 54,820 | \$ | 60,126 |  | 51,426 | 223,383 |  |  | 156,924 |
| Noncash goodwill impairment charge |  | 210,590 |  | - |  | - |  | - |  | 25,000 | 210,590 |  |  | 95,000 |
| Severance costs |  | - |  | - |  | - |  | - |  | - | - |  |  | 2,898 |
| Operating expense (GAAP) | \$ | 275,496 | \$ | 103,657 | \$ | 54,820 | \$ | $\underline{60,126}$ |  | 76,426 | 433,973 |  |  | 254,822 |
| Loss from continuing operations before taxes reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating loss from continuing operations before taxes | \$ | $(42,531)$ | \$ | $(91,951)$ | \$ | $(56,875)$ | \$ | $(71,750)$ |  | $(70,033)$ | $(191,357)$ |  |  | $(159,109)$ |
| Taxable equivalent adjustment |  | (511) |  | (500) |  | (493) |  | (601) |  | (580) | $(1,504)$ |  |  | $(1,531)$ |
| Gain from acquisition |  | - |  | - |  | - |  | - |  | - | - |  |  | 11,390 |
| Noncash goodwill impairment charge |  | $(210,590)$ |  | - |  | - |  | - |  | $(25,000)$ | $(210,590)$ |  |  | $(95,000)$ |
| Severance costs |  | - |  | - |  | - |  | - |  | - | - |  |  | $(2,898)$ |
| Loss from continuing operations before taxes (GAAP) | \$ | $\underline{(253,632)}$ | \$ | $(92,451)$ | \$ | $\underline{(57,368)}$ | \$ | $\underline{(72,351)}$ |  | $\stackrel{(95,613)}{ }$ | $\underline{(403,451)}$ |  |  | $\underline{(247,148)}$ |
| Income tax benefit reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating income tax benefit | \$ | $(16,706)$ | \$ | $(32,419)$ | \$ | $(22,417)$ | \$ | $(31,687)$ |  | $(26,252)$ | $(71,542)$ |  |  | $(60,067)$ |
| Taxable equivalent adjustment |  | (511) |  | (500) |  | (493) |  | (601) |  | (580) | $(1,504)$ |  |  | $(1,531)$ |
| Gain from acquisition, tax expense |  | - |  | - |  | - |  | - |  | - | - |  |  | 4,328 |
| Severance costs, tax benefit |  | - |  | - |  | - |  | - |  | - | - |  |  | $(1,101)$ |
| Income tax benefit (GAAP) | \$ | $(17,217)$ | \$ | $(32,919)$ | \$ | $\stackrel{(22,910)}{ }$ | S | $(32,288)$ |  | $\stackrel{(26,832)}{ }$ | $\stackrel{(73,046)}{ }$ |  |  | $\underline{(58,371)}$ |
| Diluted loss from continuing operations per common share reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted operating loss from continuing operations per common share | \$ | (.30) | \$ | (.66) | \$ | (.39) | \$ | (.45) |  | (.93) | (1.35) |  |  | (2.18) |
| Gain from acquisition |  | - |  | - |  | - |  | - |  | - | - |  |  | . 14 |
| Noncash goodwill impairment charge |  | (2.22) |  | - |  | - |  | - |  | (.50) | (2.23) |  |  | (1.93) |
| Severance costs |  | - |  | - |  | - |  | - |  | - | - |  |  | (.04) |
| Diluted loss from continuing operations per common share (GAAP) | \$ | (2.52) | \$ | (.66) | \$ | (.39) |  | (.45) |  | (1.43) | (3.58) |  |  | (4.01) |
| Book value per common share reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tangible book value per common share | \$ | 5.05 | \$ | 5.39 | \$ | 5.62 |  | 6.02 |  | 6.50 | 5.05 |  |  | 6.50 |
| Effect of goodwill and other intangibles |  | 0.09 |  | 2.32 |  | 2.33 |  | 2.34 |  | 2.35 | 0.09 |  |  | 2.35 |
| Book value per common share (GAAP) | \$ | 5.14 | \$ | 7.71 | \$ | 7.95 |  | 8.36 |  | 8.85 | 5.14 |  |  | 8.85 |
| Efficiency ratio from continuing operations reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating efficiency ratio from continuing operations |  | 89.38 |  | 141.60 |  | 75.22 |  | 78.74 |  | 68.35 | 102.14 |  |  | 72.29 |
| Gain from acquisition |  | - |  | - |  | - |  | - |  | - | - |  |  | (3.60) |
| Noncash goodwill impairment charge |  | 290.00 |  | - |  | - |  | - |  | 33.22 | 96.29 |  |  | 41.58 |
| Severance costs |  | - |  | - |  | - |  | - |  | - | - |  |  | 1.27 |
| Efficiency ratio from continuing operations (GAAP) |  | 379.38 |  | 141.60 |  | $\underline{75.22}$ |  | 78.74 |  | 101.57 | 198.43 |  |  | 111.54 |
| Average equity to assets reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity to assets |  | 6.78 |  | 6.91 |  | 7.13 |  | 7.37 |  | 5.36 | 6.94 |  |  | 5.74 |
| Effect of preferred equity |  | 2.41 |  | 2.35 |  | 2.26 |  | 2.16 |  | 2.19 | 2.34 |  |  | 2.18 |
| Tangible equity to assets |  | 9.19 |  | 9.26 |  | 9.39 |  | 9.53 |  | 7.55 | 9.28 |  |  | 7.92 |
| Effect of goodwill and other intangibles |  | 2.18 |  | 2.58 |  | 2.51 |  | 2.41 |  | 2.72 | 2.42 |  |  | 2.92 |
| Equity to assets (GAAP) |  | $\underline{11.37}$ |  | 11.84 |  | $\underline{11.90}$ |  | 11.94 |  | 10.27 | $\underline{11.70}$ |  |  | 10.84 |
| Actual tangible common equity to risk-weighted assets reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity to risk-weighted assets |  | 9.60 |  | 9.97 |  | 10.03 |  | 10.39 |  | 10.67 | 9.60 |  |  | 10.67 |
| Effect of other comprehensive income |  | (.81) |  | (.87) |  | (.85) |  | (.87) |  | (.90) | (.81) |  |  | (.90) |
| Effect of deferred tax limitation |  | (2.94) |  | (2.47) |  | (1.75) |  | (1.27) |  | (.58) | (2.94) |  |  | (.58) |
| Effect of trust preferred |  | 1.06 |  | 1.03 |  | 1.00 |  | . 97 |  | . 92 | 1.06 |  |  | . 92 |
| Effect of preferred equity |  | 3.51 |  | 3.41 |  | 3.29 |  | 3.19 |  | 3.04 | 3.51 |  |  | 3.04 |
| Tier I capital ratio (Regulatory) |  | 10.42 |  | 11.07 |  | 11.72 |  | 12.41 |  | 13.15 | $\underline{10.42}$ |  |  | 13.15 |

# UNITED COMMUNITY BANKS, INC. 

## Financial Highlights

Loan Portfolio Composition at Period-End ${ }^{(1)}$

| (in millions) | 2010 |  |  |  |  |  | 2009 |  |  |  | Linked <br> Quarter <br> Change |  | Year over Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third <br> Quarter |  | Second <br> Quarter |  | FirstQuarter |  | Fourth <br> Quarter |  | Third Quarter |  |  |  |  |  |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 1,781 | \$ | 1,780 | \$ | 1,765 | \$ | 1,779 | \$ | 1,787 | \$ | 1 | \$ | (6) |
| Commercial construction |  | 310 |  | 342 |  | 357 |  | 363 |  | 380 |  | (32) |  | (70) |
| Commercial \& industrial |  | 456 |  | 441 |  | 381 |  | 390 |  | 403 |  | 15 |  | 53 |
| Total commercial |  | 2,547 |  | 2,563 |  | 2,503 |  | 2,532 |  | 2,570 |  | (16) |  | (23) |
| Residential construction |  | 764 |  | 820 |  | 960 |  | 1,050 |  | 1,185 |  | (56) |  | (421) |
| Residential mortgage |  | 1,316 |  | 1,356 |  | 1,390 |  | 1,427 |  | 1,461 |  | (40) |  | (145) |
| Consumer / installment |  | 133 |  | 134 |  | 139 |  | 142 |  | 147 |  | (1) |  | (14) |
| Total loans | \$ | 4,760 | \$ | 4,873 | \$ | 4,992 | \$ | 5,151 | \$ | 5,363 |  | (113) |  | (603) |

## LOANS BY MARKET

Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee
$\quad$ Total loans

| \$ | 1,365 | \$ | 1,373 | \$ | 1,404 | \$ | 1,435 | \$ | 1,526 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 316 |  | 343 |  | 372 |  | 390 |  | 402 |
|  | 1,755 |  | 1,808 |  | 1,814 |  | 1,884 |  | 1,942 |
|  | 719 |  | 738 |  | 756 |  | 772 |  | 786 |
|  | 345 |  | 356 |  | 388 |  | 405 |  | 440 |
|  | 260 |  | 255 |  | 258 |  | 265 |  | 267 |
| \$ | 4,760 | \$ | 4,873 | \$ | 4,992 | \$ | 5,151 | \$ | 5,363 |


| $(8)$ | $(161)$ |
| ---: | ---: |
| $(27)$ | $(86)$ |
| $(53)$ | $(187)$ |
| $(19)$ | $(67)$ |
| $(11)$ | $(95)$ |
| 5 | $(7)$ |
| $(113)$ | $(603)$ |

## RESIDENTIAL CONSTRUCTION

Dirt loans

| Acquisition \& development | \$ | 190 | \$ | 214 | \$ | 290 | \$ | 332 | \$ | 380 | (24) | (190) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 104 |  | 110 |  | 124 |  | 127 |  | 159 | (6) | (55) |
| Lot loans |  | 303 |  | 311 |  | 321 |  | 336 |  | 336 | (8) | (33) |
| Total |  | 597 |  | 635 |  | 735 |  | 795 |  | 875 | (38) | (278) |
| House loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 109 |  | 125 |  | 153 |  | 178 |  | 218 | (16) | (109) |
| Sold |  | 58 |  | 60 |  | 72 |  | 77 |  | 92 | (2) | (34) |
| Total |  | 167 |  | 185 |  | 225 |  | 255 |  | 310 | (18) | (143) |
| Total residential construction | \$ | 764 | \$ | 820 | \$ | 960 | \$ | 1,050 | \$ | 1,185 | (56) | (421) |

## RESIDENTIAL CONSTRUCTION - ATLANTA MSA

Dirt loans

| Acquisition \& development | \$ | 34 | \$ | 40 | \$ | 66 | \$ | 76 | \$ | 100 | (6) | (66) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 27 |  | 32 |  | 43 |  | 43 |  | 61 | (5) | (34) |
| Lot loans |  | 45 |  | 39 |  | 47 |  | 52 |  | 54 | 6 | (9) |
| Total |  | 106 |  | 111 |  | 156 |  | 171 |  | 215 | (5) | (109) |
| House loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 42 |  | 48 |  | 58 |  | 68 |  | 91 | (6) | (49) |
| Sold |  | 11 |  | 10 |  | 14 |  | 16 |  | 22 | 1 | (11) |
| Total |  | 53 |  | 58 |  | 72 |  | 84 |  | 113 | (5) | (60) |
| Total residential construction | \$ | 159 | \$ | 169 | \$ | 228 | \$ | 255 | \$ | 328 | (10) | (169) |

(1) Excludes total loans of $\$ 75.2$ million, $\$ 80.8$ million, $\$ 79.5$ million, $\$ 85.1$ million and $\$ 104.0$ million as of September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009 and September 30, 2009, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Credit Quality ${ }^{(1)}$

| (in thousands) | Third Quarter 2010 |  |  |  |  |  | Second Quarter 2010 |  |  |  |  |  | First Quarter 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-performing Loans |  | Foreclosed Properties |  | Total NPAs |  | $\begin{array}{c}\text { Non-performing } \\ \text { Loans }\end{array}$ |  | Foreclosed Properties |  | Total NPAs |  | $\begin{gathered} \hline \text { Non-performing } \\ \text { Loans } \\ \hline \end{gathered}$ |  | Foreclosed Properties |  | Total NPAs |  |
| NPAS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 53,646 | \$ | 14,838 | \$ | 68,484 | \$ | 56,013 | \$ | 13,297 | \$ | 69,310 | \$ | 45,918 | \$ | 21,597 | \$ | 67,515 |
| Commercial construction |  | 17,279 |  | 15,125 |  | 32,404 |  | 17,872 |  | 11,339 |  | 29,211 |  | 23,556 |  | 14,285 |  | 37,841 |
| Commercial \& industrial |  | 7,670 |  | - |  | 7,670 |  | 7,245 |  | - |  | 7,245 |  | 3,610 |  | - |  | 3,610 |
| Total commercial |  | 78,595 |  | 29,963 |  | 108,558 |  | 81,130 |  | 24,636 |  | 105,766 |  | 73,084 |  | 35,882 |  | 108,966 |
| Residential construction |  | 79,321 |  | 73,206 |  | 152,527 |  | 88,375 |  | 74,444 |  | 162,819 |  | 147,326 |  | 74,220 |  | 221,546 |
| Residential mortgage |  | 58,107 |  | 26,795 |  | 84,902 |  | 53,175 |  | 24,830 |  | 78,005 |  | 57,920 |  | 26,173 |  | 84,093 |
| Consumer / installment |  | 1,743 |  | - |  | 1,743 |  | 1,655 |  | - |  | 1,655 |  | 2,472 |  | - |  | 2,472 |
| Total NPAs | \$ | 217,766 | \$ | $\xrightarrow{129,964}$ | \$ | 347,730 | \$ | 224,335 | \$ | $\underline{\text { 123,910 }}$ | \$ | 348,245 | \$ | 280,802 | \$ | 136,275 | \$ | $\underline{\text { 417,077 }}$ |
| Balance as a \% of Unpaid Principal |  | 70.0\% |  | 65.9\% |  | 68.4\% |  | 69.4\% |  | 71.9\% |  | 70.3\% |  | 71.6\% |  | 67.5\% |  | 70.2\% |
| NPAs BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 65,304 | \$ | 32,785 | \$ | 98,089 | \$ | 74,031 | \$ | 30,605 | \$ | 104,636 | \$ | 81,914 | \$ | 36,951 | \$ | 118,865 |
| Gainesville MSA |  | 11,905 |  | 5,685 |  | 17,590 |  | 10,730 |  | 2,750 |  | 13,480 |  | 17,058 |  | 3,192 |  | 20,250 |
| North Georgia |  | 92,295 |  | 67,439 |  | 159,734 |  | 102,198 |  | 60,597 |  | 162,795 |  | 109,280 |  | 63,128 |  | 172,408 |
| Western North Carolina |  | 31,545 |  | 11,559 |  | 43,104 |  | 22,776 |  | 11,473 |  | 34,249 |  | 31,353 |  | 8,588 |  | 39,941 |
| Coastal Georgia |  | 10,611 |  | 10,951 |  | 21,562 |  | 8,341 |  | 16,548 |  | 24,889 |  | 33,438 |  | 21,871 |  | 55,309 |
| East Tennessee |  | 6,106 |  | 1,545 |  | 7,651 |  | 6,259 |  | 1,937 |  | 8,196 |  | 7,759 |  | 2,545 |  | 10,304 |
| Total NPAs | \$ | 217,766 | \$ | 129,964 | \$ | 347,730 | \$ | 224,335 | \$ | 123,910 | \$ | 348,245 | \$ | 280,802 | \$ | 136,275 | \$ | 417,077 |
| NPA ACTIVITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning Balance | \$ | 224,335 | \$ | 123,910 | \$ | 348,245 | \$ | 280,802 | \$ | 136,275 | \$ | 417,077 | \$ | 264,092 | \$ | 120,770 | \$ | 384,862 |
| Loans placed on non-accrual |  | 119,783 |  | - |  | 119,783 |  | 155,007 |  | - |  | 155,007 |  | 139,030 |  | - |  | 139,030 |
| Payments received |  | $(11,469)$ |  | - |  | $(11,469)$ |  | $(12,189)$ |  | - |  | $(12,189)$ |  | $(5,733)$ |  | - |  | $(5,733)$ |
| Loan charge-offs |  | $(52,647)$ |  | - |  | $(52,647)$ |  | $(62,693)$ |  | - |  | $(62,693)$ |  | $(58,897)$ |  | - |  | $(58,897)$ |
| Foreclosures |  | $(59,844)$ |  | 59,844 |  | - |  | $(66,994)$ |  | 66,994 |  | - |  | $(49,233)$ |  | 49,233 |  | - |
| Capitalized costs |  | - |  | 601 |  | 601 |  | - |  | 305 |  | 305 |  | - |  | 320 |  | 320 |
| Note / property sales |  | $(2,392)$ |  | $(40,203)$ |  | $(42,595)$ |  | $(69,598)$ |  | $(68,472)$ |  | $(138,070)$ |  | $(8,457)$ |  | $(25,951)$ |  | $(34,408)$ |
| Write downs |  | - |  | $(7,051)$ |  | $(7,051)$ |  | - |  | $(6,094)$ |  | $(6,094)$ |  | - |  | $(4,579)$ |  | $(4,579)$ |
| Net losses on sales |  | - |  | $(7,137)$ |  | $(7,137)$ |  | - |  | $(5,098)$ |  | $(5,098)$ |  | - |  | $(3,518)$ |  | $(3,518)$ |
| Ending Balance | \$ | 217,766 | \$ | $\underline{\text { 129,964 }}$ | \$ | $\underline{\text { 347,730 }}$ | \$ | 224,335 | \$ | $\underline{\text { 123,910 }}$ | \$ | 348,245 | \$ | 280,802 | \$ | 136,275 | \$ | $\underline{417,077}$ |


| (in thousands) | Third Quarter 2010 |  |  |  | Second Quarter 2010 |  |  |  | First Quarter 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Net } \\ \text { Charge-Offs } \\ \hline \end{gathered}$ |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  | $\begin{gathered} \text { Net } \\ \text { Charge-Offs } \\ \hline \end{gathered}$ |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  | $\begin{gathered} \text { Net } \\ \text { Charge-Offs } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Net Charge- } \\ \text { Offs to } \\ \text { Average } \\ \text { Loans }^{(2)} \\ \hline \end{gathered}$ |  |
| NET CHARGE-OFFS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 14,212 | 3.16 | \% | \$ | 9,757 | 2.21 | \% | \$ | 1,964 | 45 | \% |
| Commercial construction |  | 1,972 | 2.40 |  |  | 1,460 | 1.67 |  |  | 2,206 | 2.48 |  |
| Commercial \& industrial |  | 1,207 | 1.07 |  |  | 867 | . 85 |  |  | 4,110 | 4.31 |  |
| Total commercial |  | 17,391 | 2.70 |  |  | 12,084 | 1.91 |  |  | 8,280 | 1.33 |  |
| Residential construction |  | 23,934 | 11.99 |  |  | 41,515 | 18.71 |  |  | 43,100 | 17.32 |  |
| Residential mortgage |  | 7,695 | 2.29 |  |  | 6,517 | 1.90 |  |  | 4,551 | 1.31 |  |
| Consumer / installment |  | 978 | 2.90 |  |  | 1,207 | 3.53 |  |  | 737 | 2.12 |  |
| Total | \$ | 49,998 | 4.12 |  | \$ | 61,323 | 4.98 |  | \$ | 56,668 | 4.51 |  |

## NET CHARGE-OFFS BY MARKET

| Atlanta MSA | \$ | 13,753 | 3.97 | \% | \$ | 16,926 | 4.85 | \% | \$ | 15,545 | 4.32 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA |  | 1,143 | 1.40 |  |  | 2,547 | 3.01 |  |  | 1,675 | 1.92 |  |
| North Georgia |  | 26,554 | 5.92 |  |  | 28,100 | 6.19 |  |  | 29,747 | 6.51 |  |
| Western North Carolina |  | 5,509 | 2.99 |  |  | 7,194 | 3.86 |  |  | 3,695 | 1.96 |  |
| Coastal Georgia |  | 2,702 | 3.05 |  |  | 5,581 | 6.07 |  |  | 5,649 | 5.74 |  |
| East Tennessee |  | 337 | . 52 |  |  | 975 | 1.53 |  |  | 357 | . 55 |  |
| Total | \$ | 49,998 | 4.12 |  | \$ | 61,323 | 4.98 |  | \$ | 56,668 | 4.51 |  |

[^0]
## UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Income (Unaudited)

| (in thousands, except per share data) | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| Interest revenue: |  |  |  |  |
| Loans, including fees | \$ 68,419 | \$ 80,874 | \$ 211,245 | \$ 244,445 |
| Investment securities, including tax exempt of \$280, \$328, \$886 and \$956 | 14,711 | 18,820 | 46,743 | 60,057 |
| Federal funds sold, commercial paper and deposits in banks | 719 | 907 | 2,416 | 1,447 |
| Total interest revenue | 83,849 | 100,601 | 260,404 | 305,949 |
| Interest expense: |  |  |  |  |
| Deposits: |  |  |  |  |
| NOW | 1,705 | 2,528 | 5,304 | 8,708 |
| Money market | 1,930 | 2,711 | 5,516 | 7,217 |
| Savings | 83 | 130 | 250 | 378 |
| Time | 16,099 | 28,183 | 54,015 | 96,300 |
| Total deposit interest expense | 19,817 | 33,552 | 65,085 | 112,603 |
| Federal funds purchased, repurchase agreements and other short-term borrowings | 1,068 | 613 | 3,162 | 1,761 |
| Federal Home Loan Bank advances | 796 | 1,300 | 2,747 | 3,577 |
| Long-term debt | 2,665 | 2,712 | 7,994 | 8,241 |
| Total interest expense | 24,346 | 38,177 | 78,988 | 126,182 |
| Net interest revenue | 59,503 | 62,424 | 181,416 | 179,767 |
| Provision for loan losses | 50,500 | 95,000 | 187,000 | 220,000 |
| Net interest revenue after provision for loan losses | 9,003 | $(32,576)$ | $(5,584)$ | $(40,233)$ |
| Fee revenue: |  |  |  |  |
| Service charges and fees | 7,648 | 8,138 | 23,088 | 22,729 |
| Mortgage loan and other related fees | 2,071 | 1,832 | 5,151 | 7,308 |
| Brokerage fees | 731 | 456 | 1,884 | 1,642 |
| Securities gains, net | 2,491 | 1,149 | 2,552 | 741 |
| Gain from acquisition | - | - | - | 11,390 |
| Losses from prepayment of borrowings | $(2,233)$ | - | $(2,233)$ | - |
| Other | 2,153 | 1,814 | 5,664 | 4,097 |
| Total fee revenue | 12,861 | 13,389 | 36,106 | 47,907 |
| Total revenue | 21,864 | $(19,187)$ | 30,522 | 7,674 |
| Operating expenses: |  |  |  |  |
| Salaries and employee benefits | 24,891 | 23,889 | 72,841 | 77,507 |
| Communications and equipment | 3,620 | 3,640 | 10,404 | 10,857 |
| Occupancy | 3,720 | 4,063 | 11,370 | 11,650 |
| Advertising and public relations | 1,128 | 823 | 3,523 | 2,992 |
| Postage, printing and supplies | 1,019 | 1,270 | 3,009 | 3,733 |
| Professional fees | 2,117 | 2,358 | 6,238 | 8,834 |
| Foreclosed property | 19,752 | 7,918 | 45,105 | 17,974 |
| FDIC assessments and other regulatory charges | 3,256 | 2,801 | 10,448 | 12,293 |
| Amortization of intangibles | 793 | 813 | 2,389 | 2,291 |
| Other | 4,610 | 3,851 | 12,707 | 8,793 |
| Loss on sale of nonperforming assets | - | - | 45,349 | - |
| Goodwill impairment | 210,590 | 25,000 | 210,590 | 95,000 |
| Severance costs | - | - | - | 2,898 |
| Total operating expenses | 275,496 | 76,426 | 433,973 | 254,822 |
| Loss from continuing operations before income taxes | $(253,632)$ | $(95,613)$ | $(403,451)$ | $(247,148)$ |
| Income tax benefit | $(17,217)$ | $(26,832)$ | $(73,046)$ | $(58,371)$ |
| Net loss from continuing operations | $(236,415)$ | $(68,781)$ | $(330,405)$ | $(188,777)$ |
| (Loss) income from discontinued operations, net of income taxes | - | 63 | (101) | 285 |
| Gain from sale of subsidiary, net of income taxes and selling costs | - | - | 1,266 | - |
| Net loss | $(236,415)$ | $(68,718)$ | $(329,240)$ | $(188,492)$ |
| Preferred stock dividends and discount accretion | 2,581 | 2,562 | 7,730 | 7,675 |
| Net loss available to common shareholders | \$ (238,996) | \$ (71,280) | \$ (336,970) | \$ $(196,167)$ |
| Loss from continuing operations per common share - Basic / Diluted | \$ (2.52) | \$ (1.43) | \$ (3.58) | \$ (4.01) |
| Loss per common share - Basic / Diluted | (2.52) | (1.43) | (3.56) | (4.01) |
| Weighted average common shares outstanding - Basic / Diluted | 94,679 | 49,771 | 94,527 | 48,968 |

UNITED COMMUNITY BANKS, INC.
Consolidated Balance Sheet

| (in thousands, except share and per share data) | $\begin{array}{ccc}\text { September 30, December 31, September 30, } \\ 2010 & 2009 & 2009\end{array}$ |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  | (unaudited) | (audited) | (unaudited) |
| ASSETS |  |  |  |
| Cash and due from banks | \$ 104,033 | \$ 126,265 | \$ 195,559 |
| Interest-bearing deposits in banks | 64,408 | 120,382 | 78,589 |
| Federal funds sold, commercial paper and short-term investments | 108,579 | 129,720 | 397,361 |
| Cash and cash equivalents | 277,020 | 376,367 | 671,509 |
| Securities available for sale | 1,053,518 | 1,530,047 | 1,532,514 |
| Securities held to maturity (fair value \$263,012) | 256,694 | - | - |
| Mortgage loans held for sale | 20,630 | 30,226 | 20,460 |
| Loans, net of unearned income | 4,759,504 | 5,151,476 | 5,362,689 |
| Less allowance for loan losses | 174,613 | 155,602 | 150,187 |
| Loans, net | 4,584,891 | 4,995,874 | 5,212,502 |
| Assets covered by loss sharing agreements with the FDIC | 144,581 | 185,938 | 197,914 |
| Premises and equipment, net | 178,842 | 182,038 | 179,467 |
| Accrued interest receivable | 24,672 | 33,867 | 35,679 |
| Goodwill and other intangible assets | 12,217 | 225,196 | 226,008 |
| Foreclosed property | 129,964 | 120,770 | 110,610 |
| Other assets | 330,020 | 319,591 | 256,954 |
| Total assets | \$7,013,049 | \$ 7,999,914 | \$ 8,443,617 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Liabilities: |  |  |  |
| Deposits: |  |  |  |
| Demand | \$ 783,251 | \$ 707,826 | \$ 703,054 |
| NOW | 1,338,371 | 1,335,790 | 1,318,264 |
| Money market | 804,644 | 713,901 | 687,780 |
| Savings | 186,617 | 177,427 | 180,738 |
| Time: |  |  |  |
| Less than \$100,000 | 1,498,379 | 1,746,511 | 1,854,726 |
| Greater than \$100,000 | 1,033,132 | 1,187,499 | 1,237,172 |
| Brokered | 354,243 | 758,880 | 839,572 |
| Total deposits | 5,998,637 | 6,627,834 | 6,821,306 |
| Federal funds purchased, repurchase agreements, and other short-term borrowings | 103,780 | 101,389 | 101,951 |
| Federal Home Loan Bank advances | 55,125 | 114,501 | 314,704 |
| Long-term debt | 150,126 | 150,066 | 150,046 |
| Accrued expenses and other liabilities | 42,906 | 43,803 | 48,972 |
| Total liabilities | 6,350,574 | 7,037,593 | 7,436,979 |
| Shareholders' equity: |  |  |  |
| Preferred stock, \$1 par value; 10,000,000 shares authorized; |  |  |  |
| Series A; \$10 stated value; 21,700 shares issued and outstanding | 217 | 217 | 217 |
| Series B; \$1,000 stated value; 180,000 shares issued and outstanding | 175,378 | 174,408 | 174,095 |
| Common stock, \$1 par value; 200,000,000 shares authorized; |  |  |  |
| 94,433,300, 94,045,603 and 93,901,492 shares issued and outstanding | 94,433 | 94,046 | 93,901 |
| Common stock issuable; 305,594, 221,906 and 196,818 shares | 3,961 | 3,597 | 3,471 |
| Capital surplus | 664,605 | 622,034 | 620,494 |
| (Accumulated deficit) retained earnings | $(316,587)$ | 20,384 | 62,786 |
| Accumulated other comprehensive income | 40,468 | 47,635 | 51,674 |
| Total shareholders' equity | 662,475 | 962,321 | 1,006,638 |
| Total liabilities and shareholders' equity | \$ 7,013,049 | \$ 7,999,914 | \$ 8,443,617 |

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended September 30,

| (dollars in thousands, taxable equivalent) | 2010 |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. <br> Rate | Average Balance | Interest | Avg. <br> Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$4,896,471 | \$ 68,540 | 5.55 \% | \$5,565,498 | \$ 80,880 | 5.77 \% |
| Taxable securities ${ }^{(3)}$ | 1,384,682 | 14,431 | 4.17 | 1,585,154 | 18,492 | 4.67 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 26,481 | 459 | 6.93 | 30,345 | 537 | 7.08 |
| Federal funds sold and other interest-earning assets | 368,108 | 930 | 1.01 | 219,542 | 1,272 | 2.32 |
| Total interest-earning assets | 6,675,742 | 84,360 | 5.02 | 7,400,539 | 101,181 | 5.43 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(194,300)$ |  |  | $(147,074)$ |  |  |
| Cash and due from banks | 107,825 |  |  | 107,062 |  |  |
| Premises and equipment | 179,839 |  |  | 179,764 |  |  |
| Other assets ${ }^{(3)}$ | 752,780 |  |  | 667,908 |  |  |
| Total assets | \$7,521,886 |  |  | \$8,208,199 |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW | \$ 1,318,779 | \$ 1,705 | . 51 | \$ 1,238,596 | \$ 2,528 | . 81 |
| Money market | 781,903 | 1,930 | . 98 | 628,392 | 2,711 | 1.71 |
| Savings | 186,123 | 83 | . 18 | 180,216 | 130 | . 29 |
| Time less than \$100,000 | 1,541,772 | 7,190 | 1.85 | 1,918,439 | 13,300 | 2.75 |
| Time greater than \$100,000 | 1,065,789 | 5,506 | 2.05 | 1,292,786 | 10,106 | 3.10 |
| Brokered | 573,606 | 3,403 | 2.35 | 707,678 | 4,777 | 2.68 |
| Total interest-bearing deposits | 5,467,972 | 19,817 | 1.44 | 5,966,107 | 33,552 | 2.23 |
| Federal funds purchased and other borrowings | 104,370 | 1,068 | 4.06 | 234,211 | 613 | 1.04 |
| Federal Home Loan Bank advances | 80,220 | 796 | 3.94 | 210,625 | 1,300 | 2.45 |
| Long-term debt | 150,119 | 2,665 | 7.04 | 150,353 | 2,712 | 7.16 |
| Total borrowed funds | 334,709 | 4,529 | 5.37 | 595,189 | 4,625 | 3.08 |
| Total interest-bearing liabilities | 5,802,681 | 24,346 | 1.66 | 6,561,296 | 38,177 | 2.31 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 789,231 |  |  | 723,841 |  |  |
| Other liabilities | 74,482 |  |  | 79,932 |  |  |
| Total liabilities | 6,666,394 |  |  | 7,365,069 |  |  |
| Shareholders' equity | 855,492 |  |  | 843,130 |  |  |
| Total liabilities and shareholders' equity | \$7,521,886 |  |  | \$8,208,199 |  |  |
| Net interest revenue |  | \$ 60,014 |  |  | \$ 63,004 |  |
| Net interest-rate spread |  |  | 3.36 \% |  |  | $3.12 \%$ |
| Net interest margin ${ }^{(4)}$ |  |  | 3.57 \% |  |  | 3.39 \% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 45.4$ million in 2010 and $\$ 13.8$ million in 2009 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Nine Months Ended September 30,

| (dollars in thousands, taxable equivalent) | 2010 |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. <br> Rate | Average <br> Balance | Interest | Avg. <br> Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$5,025,739 | \$211,399 | 5.62 \% | \$5,612,202 | \$244,196 | 5.82 \% |
| Taxable securities ${ }^{(3)}$ | 1,458,120 | 45,857 | 4.19 | 1,669,768 | 59,101 | 4.72 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 28,470 | 1,450 | 6.79 | 29,754 | 1,565 | 7.01 |
| Federal funds sold and other interest-earning assets | 357,881 | 3,202 | 1.19 | 145,449 | 2,618 | 2.40 |
| Total interest-earning assets | 6,870,210 | 261,908 | 5.09 | 7,457,173 | 307,480 | 5.51 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(191,888)$ |  |  | $(141,255)$ |  |  |
| Cash and due from banks | 104,446 |  |  | 104,444 |  |  |
| Premises and equipment | 180,936 |  |  | 179,569 |  |  |
| Other assets ${ }^{(3)}$ | 758,903 |  |  | 663,674 |  |  |
| Total assets | \$7,722,607 |  |  | \$8,263,605 |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW | \$ 1,335,034 | \$ 5,304 | . 53 | \$ 1,284,522 | \$ 8,708 | . 91 |
| Money market | 750,685 | 5,516 | . 98 | 543,122 | 7,217 | 1.78 |
| Savings | 184,420 | 250 | . 18 | 177,147 | 378 | . 29 |
| Time less than \$100,000 | 1,612,691 | 23,968 | 1.99 | 1,918,379 | 45,859 | 3.20 |
| Time greater than \$100,000 | 1,110,195 | 18,378 | 2.21 | 1,336,876 | 34,444 | 3.44 |
| Brokered | 650,588 | 11,669 | 2.40 | 726,352 | 15,997 | 2.94 |
| Total interest-bearing deposits | 5,643,613 | 65,085 | 1.54 | 5,986,398 | 112,603 | 2.51 |
| Federal funds purchased and other borrowings | 103,697 | 3,162 | 4.08 | 202,008 | 1,761 | 1.17 |
| Federal Home Loan Bank advances | 100,727 | 2,747 | 3.65 | 241,863 | 3,577 | 1.98 |
| Long-term debt | 150,098 | 7,994 | 7.12 | 150,788 | 8,241 | 7.31 |
| Total borrowed funds | 354,522 | 13,903 | 5.24 | 594,659 | 13,579 | 3.05 |
| Total interest-bearing liabilities | 5,998,135 | 78,988 | 1.76 | 6,581,057 | 126,182 | 2.56 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 755,845 |  |  | 684,942 |  |  |
| Other liabilities | 64,622 |  |  | 101,447 |  |  |
| Total liabilities | 6,818,602 |  |  | 7,367,446 |  |  |
| Shareholders' equity | 904,005 |  |  | 896,159 |  |  |
| Total liabilities and shareholders' equity | \$7,722,607 |  |  | \$8,263,605 |  |  |
| Net interest revenue |  | \$182,920 |  |  | \$181,298 |  |
| Net interest-rate spread |  |  | 3.33 \% |  |  | 2.95 \% |
| Net interest margin ${ }^{(4)}$ |  |  | 3.56 \% |  |  | 3.25 \% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 44.1$ million in 2010 and $\$ 13.0$ million in 2009 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.


[^0]:    (1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.

