Community Bank.

## United Community Banks, Inc. Reports Diluted Earnings per Share of 15 Cents for Second Quarter 2008

BLAIRSVILLE, GA, Jul 24, 2008 (MARKET WIRE via COMTEX News Network) -- United Community Banks, Inc. (NASDAQ: UCBI) today announced diluted operating earnings per share of 15 cents for the second quarter of 2008, compared to 46 cents per share for the second quarter of 2007. Total operating revenue on a taxable equivalent basis was $\$ 61.4$ million for the quarter, compared to $\$ 80.8$ million for the second quarter of 2007. Net operating income was $\$ 7.1$ million, compared to $\$ 21.1$ million in the second quarter of 2007. Operating return on tangible equity was 5.86 percent and return on assets was .34 percent for the second quarter of 2008, compared to 17.52 percent and 1.12 percent a year ago, respectively. Second quarter 2007 financial results included a $\$ 15$ million special provision for fraud-related loan losses resulting from a failed real estate development near Spruce Pine, North Carolina. Because this was a fraud-related matter and an isolated and non-recurring event, the company has shown the special provision separate from the regular provision for loan losses and has highlighted operating earnings measures, which excluded this provision, to provide a better understanding of our underlying earnings and credit trends.
"While our operating environment continued to be very challenging in the second quarter, our solid earnings base, supported by experienced management and locations in growing markets, continues to sustain our company and keep it positioned to manage through this cycle. Despite this, we were able to cover our credit losses and strengthen our capital ratios," stated Jimmy Tallent, president and chief executive officer. "We continued to actively manage our loan portfolio, quickly identifying problem loans and aggressively taking action to move these loans and assets off our books."

Loans were down $\$ 66$ million to $\$ 5.93$ billion from the second quarter of 2007 , and down $\$ 35$ million on a linked quarter basis as the company continued to reduce its exposure to the residential construction and housing markets. At June 30, 2008, residential construction loans were $\$ 1.75$ billion, or 29 percent of total loans, a decrease of $\$ 268$ million from a year ago and \$46 million from last quarter.
"Total loans declined from last quarter and a year ago, primarily due to a decrease in residential construction loans and we expect that trend to continue," Tallent said. "However, we did see solid growth in both commercial and residential mortgage loans of 6 percent and we expect to see slow loan growth for several more quarters. At the same time, we are very pleased with our continued progress in reducing exposure to residential construction and creating a more balanced risk portfolio."

Total customer deposits increased $\$ 148$ million, or 2 percent, over second quarter 2007 and increased $\$ 417$ million, or 29 percent on an annualized basis, over the prior quarter. "We ran a very successful program this quarter to increase liquidity through the promotion of customer time deposits that added $\$ 407$ million to our liquidity during the second quarter," stated Tallent. "The time deposit promotion did not erode core deposits, which grew by a modest amount."

Taxable equivalent net interest revenue of $\$ 61.8$ million reflected a decrease of $\$ 6.2$ million from the second quarter of 2007. Taxable equivalent net interest margin was 3.32 percent, compared with 3.55 percent for the first quarter of 2008 and 3.94 percent for the second quarter of 2007. "We continued to see margin compression in the second quarter," Tallent said. "Continued competitive deposit pricing, coupled with the full quarter impact of declining rates and a higher level of nonperforming assets were key contributors."

The second quarter provision for loan losses was $\$ 15.5$ million. Net charge-offs for the second quarter were $\$ 14.3$ million compared with $\$ 7.1$ million for the first quarter of 2008 and $\$ 2.1$ million for the second quarter of 2007. Annualized net chargeoffs to average loans was 97 basis points for the second quarter of 2008 compared to 48 basis points for the first quarter of 2008 and 15 basis points for the second quarter of 2007.
"Net charge-offs increased this quarter as we moved problem credits off our books," said Tallent. "With the higher level of nonperforming loans we expect foreclosure activity will rise for the next two quarters as we move non-performing loans through the collection process. We expect charge-offs to increase as a result."

At quarter-end, non-performing assets totaled $\$ 152.2$ million, compared with $\$ 89.9$ million at March 31, 2008 and $\$ 43.6$ million at June 30, 2007. The ratio of non-performing assets to total assets at the end of each quarter was $1.84,1.07$ and .54 percent, respectively.
"The significant rise in non-performing assets this quarter is coming from the loan migration process," stated Tallent. "While non-performing assets were up sharply, most loans were already classified in the prior quarter and moved to non-performing
status this quarter. Total classified loans were flat compared to the first quarter. We now are seeing the migration of these problem assets through the collection process."
"A positive development in credit quality this quarter was a decrease in loans past due more than 30 days to 1.10 percent of loans from 1.39 percent in the first quarter," added Tallent. "Although this was good to see, we know that the uncertainties in the economy will continue and we expect to see further increases in non-performing assets and credit costs this year."

Fee revenue of $\$ 15.1$ million was down $\$ 1.4$ million from the second quarter of 2007 and increased $\$ 900,000$ from last quarter. Service charges and fees on deposit accounts of $\$ 8.0$ million were up slightly from last quarter and flat with the second quarter of 2007. Mortgage fees were up $\$ 239,000$ from last quarter, mostly seasonal, but down $\$ 274,000$ from last year due to the slowdown in the housing market. Brokerage fees were down $\$ 378,000$ from last year due to market conditions. Other fee revenue of $\$ 1.5$ million was down $\$ 925,000$ from last year primarily due to gains realized last year from the sale of foreclosed properties and a lower level of earnings on bank-owned life insurance and deferred compensation plan assets.

Operating expenses of $\$ 49.8$ million reflected an increase of $\$ 2.1$ million, or 4 percent, from the second quarter of 2007. Salaries and employee benefit costs of $\$ 28.8$ million declined $\$ 1.3$ million, or 4 percent, from last year due to lower incentive accruals. Other expenses of $\$ 7.6$ million were $\$ 3.5$ million higher than a year ago due to additional write-downs and related costs on foreclosed properties of $\$ 2.5$ million and an increase in FDIC insurance premiums of $\$ 900,000$. "We have continued to manage our salary costs, and have held staff levels flat year over year," Tallent stated. "Most of the operating expense categories were flat or down compared to last year as we focused on reducing discretionary spending."
"All of our regulatory capital ratios continue to be very strong," Tallent continued. "At June 30, 2008 our estimated Tier I RiskBased Capital ratio was 9.17 percent, Leverage was 7.03 percent and Total Risk-Based was 11.40 percent. Also, our tangible equity-to-asset ratio was 6.77 percent. We have modeled our capital requirements under a number of loss scenarios and believe we have a strong capital position as well as a solid base of core earnings and allowance to work through this credit cycle without issuing common stock."
"This quarter has been challenging, and we've seen increases in non-performing assets and related credit costs," commented Tallent. "We have made progress getting our arms around these issues and remain intently focused on credit quality, capital and liquidity levels. While we were certainly challenged this quarter, our solid earnings base continues to sustain the company and keep it positioned to grow our business when things improve."

## Conference Call

United Community Banks will hold a conference call on Thursday, July 24, 2008, at 11 a.m. ET to discuss the contents of this news release, as well as share business highlights for the quarter. The telephone number for the conference call is (877) 4196598 and the pass code is "UCBI." The conference call will also be available by web cast within the Investor Relations section of the company's web site at www.ucbi.com.

## About United Community Banks, Inc.

Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 8.3$ billion and operates 27 community banks with 108 banking offices located throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Forward-Looking Statements" on page 4 of United Community Banks, Inc.'s annual report filed on Form $10-\mathrm{K}$ with the Securities and Exchange Commission.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | Second Quarter |  | First <br> Quarter |  | Fourth Quarter |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME SUMMARY |  |  |  |  |  |  |
| Interest revenue | \$ | 116,984 | \$ | 129,041 | \$ | 140,768 |
| Interest expense |  | 55,231 |  | 62,754 |  | 71,038 |
| Net interest revenue |  | 61,753 |  | 66,287 |  | 69,730 |
| Provision for loan losses (1) |  | 15,500 |  | 7,500 |  | 26,500 |
| Fee revenue |  | 15,105 |  | 14,197 |  | 16,100 |
| Total operating revenue |  | 61,358 |  | 72,984 |  | 59,330 |
| Operating expenses |  | 49,761 |  | 47,529 |  | 49,336 |
| Income before taxes |  | 11,597 |  | 25,455 |  | 9,994 |
| Income taxes |  | 4,504 |  | 9,377 |  | 3,960 |
| Net operating income |  | 7,093 |  | 16,078 |  | 6,034 |
| Fraud loss provision, net of tax (1) |  | - |  | - |  | 1,833 |
| Net income | \$ | 7,093 | \$ | 16,078 | \$ | 4,201 |
| OPERATING PERFORMANCE (1) |  |  |  |  |  |  |
| Earnings per common share: |  |  |  |  |  |  |
| Basic | \$ | . 15 | \$ | . 34 | \$ | . 13 |
| Diluted |  | . 15 |  | . 34 |  | . 13 |
| Return on equity (2) |  | 3.41\% |  | 7.85\% |  | 2.89\% |
| Return on tangible equity (2) (3) (4) |  | 5.86 |  | 13.16 |  | 5.06 |
| Return on assets (4) |  | . 34 |  | . 78 |  | . 29 |
| Dividend payout ratio |  | 60.00 |  | 26.47 |  | 69.23 |
| GAAP PERFORMANCE MEASURES |  |  |  |  |  |  |
| Per common share: |  |  |  |  |  |  |
| Basic earnings | \$ | . 15 | \$ | . 34 | \$ | . 09 |
| Diluted earnings |  | . 15 |  | . 34 |  | . 09 |
| Cash dividends declared |  | . 09 |  | . 09 |  | . 09 |
| Book value |  | 17.75 |  | 18.50 |  | 17.70 |
| Tangible book value (3) |  | 11.03 |  | 11.76 |  | 10.92 |
| Key performance ratios: |  |  |  |  |  |  |
| Return on equity (2) (4) |  | 3.41\% |  | 7.85\% |  | 2.01\% |
| Return on assets |  | . 34 |  | . 78 |  | . 20 |
| Net interest margin (4) |  | 3.32 |  | 3.55 |  | 3.73 |
| Efficiency Ratio |  | 65.05 |  | 59.05 |  | 57.67 |
| Dividend payout ratio |  | 60.00 |  | 26.47 |  | 100.00 |
| Equity to assets |  | 10.33 |  | 10.30 |  | 10.20 |
| Tangible equity to assets (3) |  | 6.77 |  | 6.73 |  | 6.58 |
| ASSET QUALITY |  |  |  |  |  |  |
| Allowance for loan losses | \$ | 91,035 | \$ | 89,848 | \$ | 89,423 |
| Net charge-offs (1) |  | 14,313 |  | 7,075 |  | 13,012 |
| Non-performing loans |  | 123,786 |  | 67,728 |  | 28,219 |
| OREO |  | 28,378 |  | 22,136 |  | 18,039 |
| Total non-performing assets |  | 152,164 |  | 89,864 |  | 46,258 |
| Allowance for loan losses to loans (1) |  | 1.53\% |  | 1.51\% |  | 1.51\% |
| Net charge-offs to average loans (1) (4) |  | . 97 |  | . 48 |  | . 87 |
| Non-performing assets to loans and OREO |  | 2.55 |  | 1.50 |  | . 78 |
| Non-performing assets to total assets |  | 1.84 |  | 1.07 |  | . 56 |

AVERAGE BALANCES

| Loans | $\$ 5,933,143$ | $\$ 5,958,296$ | $5,940,230$ |
| :--- | ---: | ---: | ---: | ---: |
| Investment securities | $1,507,240$ | $1,485,515$ | $1,404,796$ |
| Earning assets | $7,478,018$ | $7,491,480$ | $7,424,992$ |
| Total assets | $8,295,748$ | $8,305,621$ | $8,210,120$ |
| Deposits | $6,461,361$ | $6,051,069$ | $6,151,476$ |
| Shareholders' equity | 856,727 | 855,659 | 837,195 |
| Common shares - basic | 47,060 | 46,966 | 47,203 |
| Common shares - diluted | 47,249 | 47,272 | 47,652 |
| AT PERIOD END |  |  |  |
| Loans | $\$, 933,141$ | $\$ 5,967,839$ | $5,929,263$ |
| Investment securities | $1,430,588$ | $1,508,402$ | $1,356,846$ |
| Total assets | $8,264,051$ | $8,386,255$ | $8,207,302$ |
| Deposits | $6,696,456$ | $6,175,769$ | $6,075,951$ |
| Shareholders' equity | 837,890 | 871,452 | 831,902 |
| Common shares outstanding | 47,096 | 47,004 | 46,903 |

(1) Excludes effect of special $\$ 15$ million fraud-related provision for loan losses recorded in the second quarter of 2007 , an additional $\$ 3$ million provision in the fourth quarter of 2007, and $\$ 18$ million of related loan charge-offs recorded in the fourth quarter of 2007 .
(2) Net income available to common shareholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
(3) Excludes effect of acquisition related intangibles and associated amortization.
(4) Annualized.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information
(in thousands, except per share data; taxable equivalent)

INCOME SUMMARY
Interest revenue
Interest expense

Net interest revenue Provision for loan losses (1)
Fee revenue

Total operating revenue Operating expenses

Income before taxes
Income taxes

Net operating income

| 2007 |  |  |  | Second Quarter2008-2007 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | hird |  | Second |  |
|  | arter |  | Quarter | Change |
| \$ | 144,884 | \$ | 136,237 |  |
|  | 73,203 |  | 68,270 |  |
|  | 71,681 |  | 67,967 | (9) \% |
|  | 3,700 |  | 3,700 |  |
|  | 15,615 |  | 16,554 | (9) |
|  | 83,596 |  | 80,821 | (24) |
|  | 48,182 |  | 47,702 | 4 |
|  | 35,414 |  | 33,119 | (65) |
|  | 12,878 |  | 12,043 |  |
|  | 22,536 |  | 21,076 | (66) |
|  | - |  | 9,165 |  |
| \$ | 22,536 | \$ | 11,911 | (40) |
| \$ | . 47 | \$ | . 47 | (68) |
|  | . 46 |  | . 46 | (67) |
|  | $10.66 \%$ |  | $12.47 \%$ |  |
|  | 17.54 |  | 17.52 |  |
|  | 1.11 |  | 1.12 |  |

Dividend payout ratio 19.15 19.15
GAAP PERFORMANCE MEASURES
Per common share:

| Basic earnings | $\$$ | .47 | $\$$ | .26 |
| :--- | ---: | ---: | ---: | :---: |
| Diluted earnings | .46 | .26 | (42) |  |
| Cash dividends declared | .09 | .09 | - |  |
| Book value | 17.51 | 16.96 | 5 |  |
| Tangible book value (3) | 10.81 | 10.43 | 6 |  |

Key performance ratios:
Return on equity (2) (4)
Return on assets
Net interest margin (4)
Efficiency Ratio
Dividend payout ratio
$10.66 \% \quad 7.05 \%$
1.11 . 64
$3.89 \quad 3.94$
$55.34 \quad 56.59$
Equity to assets
$19.15 \quad 34.62$
Tangible equity to assets (3)
ASSET QUALITY
Allowance for loan losses
Net charge-offs (1)
Non-performing loans
OREO
$10.32 \quad 8.94$
$6.65 \quad 6.65$

ORe
Total non-performing assets
Allowance for loan losses to loans (1)

Net charge-offs to average loans
(1)(4)
Non-performing assets to loans and OREO
Non-performing assets to total assets

| 90,935 | $\$$ | 92,471 |
| ---: | ---: | ---: |
| 5,236 | 2,124 |  |
| 46,783 | 30,849 |  |
| 16,554 | 12,752 |  |
| -------------------1 | --- |  |
| 63,337 | 43,601 |  |

5


VERAGE BALANCES

| Loans | $\$ 5,966,933$ | $\$ 5,619,950$ | 6 |
| :--- | ---: | ---: | ---: |
| Investment securities | $1,308,192$ | $1,242,448$ | 21 |
| Earning assets | $7,332,492$ | $6,915,134$ | 8 |
| Total assets | $8,083,739$ | $7,519,392$ | 10 |
| Deposits | $6,246,319$ | $5,945,633$ | 9 |
| Shareholders' equity | 834,094 | 672,348 | 27 |
| Common shares - basic | 48,348 | 44,949 |  |
| Common shares - diluted | 48,977 | 45,761 |  |
| PERIOD END |  |  | $(1)$ |
| Loans | $\$ 5,952,749$ | $\$ 5,999,093$ | 18 |
| Investment securities | $1,296,826$ | $1,213,659$ | 2 |
| Total assets | $8,180,600$ | $8,087,667$ | 5 |
| Deposits | $6,154,308$ | $6,361,269$ | 1 |
| Shareholders' equity | 833,761 | 828,731 | 48,781 |

Common shares outstanding
47,542 48,781
(1) Excludes effect of special $\$ 15$ million fraud-related provision for loan losses recorded in the second quarter of 2007, an additional \$3 million provision in the fourth quarter of 2007 , and $\$ 18$ million of related loan charge-offs recorded in the fourth quarter of 2007.
(2) Net income available to common shareholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
(3) Excludes effect of acquisition related intangibles and associated amortization.
(4) Annualized.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information
For the Six
Months Ended
(in thousands, except per share data; taxable equivalent)

INCOME SUMMARY
Interest revenue
Interest expense

Net interest revenue
Provision for loan losses (1)
Fee revenue

Total operating revenue
Operating expenses

Income before taxes
Income taxes
Net operating income
Fraud loss provision, net of tax (1)

Net income

OPERATING PERFORMANCE (1)
Earnings per common share:
Basic
Diluted
Return on equity (2)
Return on tangible equity
(2) (3) (4)

Return on assets (4)
Dividend payout ratio
GAAP PERFORMANCE MEASURES
Per common share:
Basic earnings
Diluted earnings
Cash dividends declared
Book value
Tangible book value (3)
Key performance ratios:
Return on equity (2) (4)
Return on assets
Net interest margin (4)
Efficiency Ratio
Dividend payout ratio
Equity to assets
Tangible equity to assets (3)
ASSET QUALITY
Allowance for loan losses
Net charge-offs (1)
Non-performing loans
OREO

Total non-performing assets
Allowance for loan losses to loans (1)

Net charge-offs to average loans (1) (4)

Non-performing assets to loans and OREO
Non-performing assets to total assets
1.84 . 54
1.84 . 54
\$ 91,035 \$ 92,471
21,388 3,586
123,786 30,849
28,378 12,752
$\begin{array}{rr}---------- & \text {----------- } \\ 152,164 & 43,601\end{array}$

| $5.61 \%$ | 9.64 |
| :--- | ---: |
| .56 | .86 |

$3.43 \quad 3.96$
$61.97 \quad 56.57$
$36.73 \quad 25.35$
$10.31 \quad 8.87$
$6.75 \quad 6.65$
$1.53 \% 1.29 \%$
. 72 . 13
2.55 .73

2008-2007
Change
(4) $\%$
(5)
(14)

5
(42)
(43)
(47)
(46)
(31)
(30)
$-$
6

AVERAGE BALANCES

| Loans | $\$ 5,945,720$ | $\$ 5,512,005$ | 8 |
| :--- | ---: | ---: | ---: |
| Investment securities | $1,496,377$ | $1,198,075$ | 25 |
| Earning assets | $7,484,749$ | $6,757,959$ | 11 |
| Total assets | $8,300,686$ | $7,307,231$ | 14 |
| Deposits | $6,256,217$ | $5,855,530$ | 7 |
| Shareholders' equity | 856,193 | 648,358 | 32 |
| Common shares - basic | 47,013 | 43,980 |  |
| Common shares - diluted | 47,260 | 44,842 |  |
| AT PERIOD END |  |  |  |
| Loans | $\$ 5,933,141$ | $\$ 5,999,093$ | $(1)$ |
| Investment securities | $1,430,588$ | $1,213,659$ | 18 |
| Total assets | $8,264,051$ | $8,087,667$ | 2 |
| Deposits | $6,696,456$ | $6,361,269$ | 5 |
| Shareholders' equity | 837,890 | 828,731 | 1 |
| Common shares outstanding | 47,096 | 48,781 |  |

(1) Excludes effect of special $\$ 15$ million fraud-related provision for loan losses recorded in the second quarter of 2007, an additional \$3 million provision in the fourth quarter of 2007 , and $\$ 18$ million of related loan charge-offs recorded in the fourth quarter of 2007.
(2) Net income available to common shareholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
(3) Excludes effect of acquisition related intangibles and associated amortization.
(4) Annualized.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Loan Portfolio Composition at Period-End
(in millions)

LOANS BY CATEGORY
Commercial (sec. by RE)
Commercial construction
Commercial \& industrial

Total commercial
Residential construction
Residential mortgage
Consumer / installment
Total loans

LOANS BY MARKET
Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee
Total loans
RESIDENTIAL CONSTRUCTION
Dirt loans

| Acquisition \& development | \$ | 569 | \$ | 583 | \$ | 593 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 139 |  | 130 |  | 126 |
| Lot loans |  | 401 |  | 406 |  | 407 |
| Total |  | 109 |  | 1,119 |  | 126 |



| House loans |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Spec |  | 539 |  | 596 | (9) \% | (24) \% |
| Sold |  | 276 |  | 309 | (49) | (40) |
| Total |  | 815 |  | 905 | (21) | (30) |
| Total residential construction | \$ | 1,939 | \$ | 2,013 | (10) | (13) |
| RESIDENTIAL CONSTRUCTION ATLANTA MSA |  |  |  |  |  |  |
| Dirt loans |  |  |  |  |  |  |
| Acquisition \& development | \$ | 268 | \$ | 278 | (32) \% | (17) \% |
| Land loans |  | 50 |  | 49 | - | 2 |
| Lot loans |  | 123 |  | 136 | - | (14) |
| Total |  | 441 |  | 463 | (19) | (14) |
| House loans |  |  |  |  |  |  |
| Spec |  | 322 |  | 371 | - \% | (27) \% |
| Sold |  | 104 |  | 132 | (73) | (56) |
| Total |  | 426 |  | 503 | (15) | (35) |
| Total residential construction | \$ | 867 | \$ | 966 | (17) | (25) |

(1) Annualized.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality
(in thousands)

NPAs BY CATEGORY
Commercial (sec. by RE)
Commercial construction
Commercial \& industrial

Total commercial
Residential construction
Residential mortgage
Consumer / installment

Total NPAs
NPAs BY MARKET
Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee

Total NPAs
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality
(in thousands)

NPAs BY CATEGORY
Commercial (sec. by RE)
Commercial construction
Commercial \& industrial

Total commercial
Residential construction
Residential mortgage
Consumer / installment
Total NPAs

NPAs BY MARKET
Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee
Total NPAs
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality
(in thousands)

NPAs BY CATEGORY
Commercial (sec. by RE)
Commercial construction
Commercial \& industrial

Total commercial
Residential construction
Residential mortgage
Consumer / installment
Total NPAs
NPAs BY MARKET
Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee

## Total NPAs

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality

| Nonaccrual Loans |  | OREO |  | Total NPAs |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 4,070 | \$ | 653 | \$ | 4,723 |
|  | 1,514 |  | 961 |  | 2,475 |
|  | 1,936 |  | - |  | 1,936 |
|  | 7,520 |  | 1,614 |  | 9,134 |
|  | 42,249 |  | 16,486 |  | 58,735 |
|  | 16,965 |  | 4,036 |  | 21,001 |
|  | 994 |  | - |  | 994 |
| \$ | 67,728 | \$ | 22,136 | \$ | 89,864 |
| \$ | 37,442 | \$ | 16,121 | \$ | 53,563 |
|  | 4,584 |  | 909 |  | 5,493 |
|  | 11,969 |  | 3,385 |  | 15,354 |
|  | 7,775 |  | 1,405 |  | 9,180 |
|  | 5,266 |  | 95 |  | 5,361 |
|  | 692 |  | 221 |  | 913 |
| \$ | 67,728 | \$ | 22,136 | \$ | 89,864 |

Fourth Quarter 2007

| Nonaccrual Loans |  | OREO |  | Total NPAs |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | - | \$ | 68 | \$ | 68 |
|  | - |  | 507 |  | 507 |
|  | 3,366 |  | - |  | 3,366 |
|  | 3,366 |  | 575 |  | 3,941 |
|  | 11,544 |  | 14,987 |  | 26,531 |
|  | 12,479 |  | 2,477 |  | 14,956 |
|  | 830 |  | - |  | 830 |
| \$ | 28,219 | \$ | 18,039 | \$ | 46,258 |
| \$ | 11,548 | \$ | 13,019 | \$ | 24,567 |
|  | 1,544 |  | - |  | 1,544 |
|  | 5,469 |  | 3,469 |  | 8,938 |
|  | 7,455 |  | 1,178 |  | 8,633 |
|  | 691 |  | 95 |  | 786 |
|  | 1,512 |  | 278 |  | 1,790 |
| \$ | 28,219 | \$ | 18,039 | \$ | 46,258 |


| Second Quarter 2008 | First Quarter 2008 |
| :---: | :---: |
| Net Charge- | Net Charge- |
| Offs to | Offs to |


| (in thousands) | Net Charge-Offs |  | Average <br> Loans (2) |  | et | Average <br> Loans (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NET CHARGE-OFFS BY CATEGORY |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 424 | . $11 \%$ | \$ | 630 | . $17 \%$ |
| Commercial construction |  | 125 | . 09 |  | - | - |
| Commercial \& industrial |  | 398 | . 38 |  | 304 | . 29 |
| Total commercial |  | 947 | . 15 |  | 934 | . 15 |
| Residential construction |  | 10,343 | 2.36 |  | 4,665 | 1.03 |
| Residential mortgage |  | 2,576 | . 70 |  | 1,011 | . 27 |
| Consumer / installment |  | 447 | 1.05 |  | 465 | 1.06 |
| Total NPAs | \$ | 14,313 | . 97 | \$ | 7,075 | . 48 |
| NET CHARGE-OFFS BY MARKET |  |  |  |  |  |  |
| Atlanta MSA | \$ | 10,682 | 2.22\% | \$ | 4,647 | . $94 \%$ |
| Gainesville MSA |  | 360 | . 34 |  | 323 | . 32 |
| North Georgia |  | 1,829 | . 36 |  | 1,280 | . 25 |
| Western North Carolina |  | 279 | . 14 |  | 57 | . 03 |
| Coastal Georgia |  | 980 | . 90 |  | 42 | . 04 |
| East Tennessee |  | 183 | . 29 |  | 726 | 1.18 |
| Total NPAs | \$ | 14,313 | . 97 | \$ | 7,075 | . 48 |

(1) Fourth quarter residential construction charge-offs exclude \$18 million in fraud-related charge-offs resulting from the failed real estate development near Spruce Pine, North Carolina
(2) Annualized

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality
(in thousands)
NET CHARGE-OFFS BY CATEGORY
Commercial (sec. by RE)

(1) Fourth quarter residential construction charge-offs exclude \$18 million in fraud-related charge-offs resulting from the failed real estate development near Spruce Pine, North Carolina
(2) Annualized

UNITED COMMUNITY BANKS, INC.
Operating Earnings to GAAP Earnings Reconciliation
(in thousands, except per share data)

|  | 2008 |  |  |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | First Quarter |  | Fourth Quarter |  |
| Special provision for fraud-related loan losses | \$ | - | \$ | - | \$ | 3,000 |
| Income tax effect of special provision |  | - |  | - |  | 1,167 |
| After-tax effect of special provision | \$ | - | \$ | - | \$ | 1,833 |
| Net Income Reconciliation |  |  |  |  |  |  |
| After-tax effect of special provision and merger-related charges |  | - |  | - |  | $(1,833)$ |
| Net income (GAAP) | \$ | 7,093 | \$ | 16,078 | \$ | 4,201 |
| Basic Earnings Per Share Reconciliation Basic operating earnings per share | \$ | . 15 | \$ | . 34 | \$ | . 13 |
| Per share effect of special provision and merger-related charges |  | - |  | - |  | (.04) |
| Basic earnings per share (GAAP) | \$ | . 15 | \$ | . 34 | \$ | . 09 |
| Diluted Earnings Per Share ReconciliationDiluted operating earnings per sharePer share effect of special provision andmerger-related charges |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Diluted earnings per share (GAAP) | \$ | . 15 | \$ | . 34 | \$ | . 09 |
| ```Provision for Loan Losses Reconciliation Operating provision for loan losses $ 15,500 $ 7,500 $ 26,500 Special provision for fraud-related loan losses``` |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Provision for loan losses (GAAP) | \$ | 15,500 | \$ | 7,500 |  | 29,500 |

Nonperforming Assets Reconciliation
Nonperforming assets excluding fraud-related assets nonperforming assets

Nonperforming assets (GAAP)

| \$ | 148,219 | \$ | 85,182 | \$ | 40,956 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3,945 |  | 4,682 |  | 5,302 |
| \$ | 152,164 | \$ | 89,864 | \$ | 46,258 |

Allowance for Loan Losses Reconciliation Allowance for loan losses excluding special fraud-related allowance
Fraud-related allowance for loan losses
Allowance for loan losses (GAAP)

| $\$$ | 91,035 | $\$$ | 89,848 | $\$ 89,423$ |
| :--- | ---: | :--- | ---: | :--- |
|  | - | - | - |  |
| - | 91,035 \$ | 89,848 | $\$ 89,423$ |  |



Basic Earnings Per Share


| Loans Ratio Reconciliation |  |  |  |
| :--- | :---: | ---: | ---: | ---: |
| Allowance for loan losses to |  |  |  |
| loans ratio excluding |  |  |  |
| fraud-related allowance |  |  |  |
| Portion of allowance assigned |  |  |  |
| to fraud-related loans |  |  |  |



| Cash and due from banks Interest-bearing deposits in banks | \$ | $\begin{array}{r} 176,240 \\ 12,455 \end{array}$ | \$ | $\begin{array}{r} 157,549 \\ 62,074 \end{array}$ | \$ | 171,095 23,146 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents |  | 188,695 |  | 219,623 |  | 194,241 |
| Securities available for sale |  | 1,430,588 |  | 1,356,846 |  | 1,213,659 |
| Mortgage loans held for sale |  | 27,094 |  | 28,004 |  | 30,615 |
| Loans, net of unearned income |  | 5,933,141 |  | 5,929,263 |  | 5,999,093 |
| Less allowance for loan losses |  | 91,035 |  | 89,423 |  | 92,471 |
| Loans, net |  | 5,842,106 |  | 5,839,840 |  | 5,906,622 |
| Premises and equipment, net |  | 181,395 |  | 180,088 |  | 171,327 |
| Accrued interest receivable |  | 50,399 |  | 62,828 |  | 64,538 |
| Goodwill and other intangible assets |  | 323,296 |  | 325,305 |  | 326,467 |
| Other assets |  | 220,478 |  | 194,768 |  | 180,198 |
| Total assets | \$ | 8,264,051 | \$ | 8,207,302 | \$ | 8,087,667 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand | \$ | 696,575 | \$ | 700,941 | \$ | 773,435 |
| NOW |  | 1,541,609 |  | 1,474,818 |  | 1,447,789 |
| Money market |  | 418,935 |  | 452,917 |  | 504,730 |
| Savings |  | 187,088 |  | 186,392 |  | 207,468 |
| Time: |  |  |  |  |  |  |
| Less than \$100,000 |  | 1,744,217 |  | 1,573,604 |  | 1,651,486 |
| Greater than \$100,000 |  | 1,573,078 |  | 1,364,763 |  | 1,428,841 |
| Brokered |  | 534,954 |  | 322,516 |  | 347,520 |
| Total deposits |  | 6,696,456 |  | 6,075,951 |  | 6,361,269 |
| Federal funds purchased, repurchase agreements, and other short-term borrowings |  | 288,650 |  | 638,462 |  | 238,429 |
| Federal Home Loan Bank advances |  | 285,807 |  | 519,782 |  | 499,060 |
| Long-term debt |  | 107,996 |  | 107,996 |  | 113,151 |
| Accrued expenses and other |  |  |  |  |  |  |
| liabilities |  | 47,252 |  | 33,209 |  | 47,027 |
| Total liabilities |  | 7,426,161 |  | 7,375,400 |  | 7,258,936 |
| Shareholders' equity: |  |  |  |  |  |  |
| Preferred stock, \$1 par value; \$10 stated value; |  |  |  |  |  |  |
| ```10,000,000 shares authorized; 25,800, 25,800 and 32,200 shares issued and outstanding``` |  | 258 |  | 258 |  | 322 |
| ```Common stock, $1 par value; 100,000,000 shares authorized; 48,809,301, 48,809,301 and 48,781,351 shares issued``` |  | 48,809 |  | 48,809 |  | 48,781 |
| Common stock issuable; 105,579, 73,250 and 60,761 shares |  | 2,696 |  | 2,100 |  | 1,816 |
| Capital surplus |  | 462,939 |  | 462,881 |  | 461,226 |
| Retained earnings |  | 362,089 |  | 347,391 |  | 329,229 |

Treasury stock; 1,713,310 and 1,905,921 shares, at cost
Accumulated other

| comprehensive income (loss) |  | 321 |  | 14,261 |  | $(12,643)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity |  | 837,890 |  | 831,902 |  | 828,731 |
| Total liabilities and shareholders' equity | \$ | 8,264,051 | \$ | 8,207,302 | \$ | 8,087,667 |

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis For the Three Months Ended June 30,


```
Non-interest-bearing liabilities:
```

Non-interest-bearing deposits
Other liabilities

Total liabilities
Shareholders' equity

Total liabilities and shareholders' equity

```
684,229
74,018
-----------
7,439,021
856,727
\$ 8,295,748
```

$==========$

$$
\begin{aligned}
& \$ \quad 61,753 \\
& ============
\end{aligned}
$$

$2.96 \%$
============
$3.32 \%$

Net interest margin (4)
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 13.0$ million in 2008 and pretax unrealized losses of $\$ 7.8$ million in 2007 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.
UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended June 30,

| (dollars in thousands, taxable equivalent) | 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest |  | Avg. <br> Rate |
| Assets: |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |
| Loans, net of unearned income (1) (2) | \$ | 5,619,950 | \$ | 119,569 | 8.53 \% |
| Taxable securities (3) |  | 1,200,268 |  | 15,476 | 5.16 |
| Tax-exempt securities (1) (3) |  | 42,180 |  | 721 | 6.83 |
| Federal funds sold and other |  |  |  |  | 3.57 |
| Total interest-earning assets |  | 6,915,134 |  | 136,237 | 7.90 |
| Non-interest-earning assets: |  |  |  |  |  |
| Allowance for loan losses |  | $(73,323)$ |  |  |  |
| Cash and due from banks |  | 130,046 |  |  |  |
| Premises and equipment |  | 158,290 |  |  |  |
| Other assets (3) |  | 389,245 |  |  |  |
| Total assets | \$ | 7,519,392 |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |
| NOW | \$ | 1,379,423 | \$ | 11,470 | 3.34 |
| Money market |  | 354,815 |  | 3,540 | 4.00 |
| Savings |  | 186,490 |  | 374 | . 80 |


| Time less than \$100,000 | 1,627,708 | 19,978 | 4.92 |
| :---: | :---: | :---: | :---: |
| Time greater than \$100,000 | 1,372,410 | 17,892 | 5.23 |
| Brokered | 332,857 | 4,109 | 4.95 |
| Total interest-bearing deposits | 5,253,703 | 57,363 | 4.38 |
| Federal funds purchased and other borrowings | 275,319 | 3,671 | 5.35 |
| Federal Home Loan Bank advances | 419,287 | 5,035 | 4.82 |
| Long-term debt | 113,270 | 2,201 | 7.79 |
| Total borrowed funds | 807,876 | 10,907 | 5.42 |
| Total interest-bearing liabilities | 6,061,579 | 68,270 | 4.52 |
| Non-interest-bearing liabilities: Non-interest-bearing deposits Other liabilities | $\begin{array}{r} 691,930 \\ 93,535 \end{array}$ |  |  |
| Total liabilities | 6,847,044 |  |  |
| Shareholders' equity | 672,348 |  |  |
| Total liabilities and shareholders' equity | \$ 7,519,392 |  |  |
| Net interest revenue |  | \$ 67,967 |  |
| Net interest-rate spread |  |  | 3.38\% |
| Net interest margin (4) |  |  | 3.94\% |
| (1) Interest revenue on tax-exempt to reflect comparable interest rate used was $39 \%$, reflecting t and the federal tax adjusted st | curities and <br> taxable se <br> e statutory <br> income tax | loans has b urities and federal incom rate. | increased <br> s. The <br> x rate |
| (2) Included in the average balance the accrual of interest has been | of loans out discontinue | tanding are | s where |
| (3) Securities available for sale a unrealized gains of $\$ 13.0$ milli losses of $\$ 7.8$ million in 2007 purposes of this presentation. | shown at in 2008 and re included | nortized cost pretax unre n other asse | retax <br> ed <br> or |
| (4) Net interest margin is taxable by average interest-earning ass | quivalent n s. | -interest re | e divided |
| UNITED COMMUNITY BANKS, INC. <br> Average Consolidated Balance Sheets <br> For the Six Months Ended June 30, | and Net Inter | st Analysis |  |
|  |  | 2008 |  |
| (dollars in thousands, taxable equivalent) | Average Balance | Interest | Avg. <br> Rate |
| Assets: |  |  |  |
| Interest-earning assets: |  |  |  |
| Loans, net of unearned income <br> (1) (2) <br> \$ 5,945,720 \$ 206,332 6.98\% |  |  |  |
| Taxable securities (3) | 1,460,090 | 37,507 | 5.14 |
| Tax-exempt securities (1) (3) | 36,287 | 1,303 | 7.18 |
| Federal funds sold and other |  |  |  |


| Non-interest-earning assets: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses |  | $(92,901)$ |  |  |  |
| Cash and due from banks |  | 149,648 |  |  |  |
| Premises and equipment |  | 181,405 |  |  |  |
| Other assets (3) |  | 577,785 |  |  |  |
| Total assets |  | 8,300,686 |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |
| NOW | \$ | 1,483,699 | \$ | 15,803 | 2.14 |
| Money market |  | 430,734 |  | 5,223 | 2.44 |
| Savings |  | 185,819 |  | 407 | . 44 |
| Time less than \$100,000 |  | 1,597,995 |  | 35,508 | 4.47 |
| Time greater than \$100,000 |  | 1,424,670 |  | 32,505 | 4.59 |
| Brokered |  | 455,150 |  | 9,699 | 4.29 |
| Total interest-bearing deposits |  | 5,578,067 |  | 99,145 | 3.57 |
| Federal funds purchased and other borrowings |  | 467,596 |  | 6,138 | 2.64 |
| Federal Home Loan Bank advances |  | 536,883 |  | 8,563 | 3.21 |
| Long-term debt |  | 107,995 |  | 4,139 | 7.71 |
| Total borrowed funds |  | 1,112,474 |  | 18,840 | 3.41 |
| Total interest-bearing liabilities |  | 6,690,541 |  | 117,985 | 3.55 |
| Non-interest-bearing liabilities: |  |  |  |  |  |
| Non-interest-bearing deposits |  | 678,150 |  |  |  |
| Other liabilities |  | 75,802 |  |  |  |
| Total liabilities |  | 7,444,493 |  |  |  |
| Shareholders' equity |  | 856,193 |  |  |  |
| Total liabilities and shareholders' equity |  | 8,300,686 |  |  |  |
| Net interest revenue |  |  | \$ | 128,040 |  |
| Net interest-rate spread |  |  |  |  | 3.05\% |
| Net interest margin (4) |  |  |  |  | 3.43\% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39\%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 14.5$ million in 2008 and pretax unrealized losses of $\$ 8.9$ million in 2007 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis For the Six Months Ended June 30,

| (dollars in thousands, taxable equivalent) | 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance |  | terest | Avg. <br> Rate |
| Assets: |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |
| Loans, net of unearned income (1) (2) | \$ | 5,512,005 | \$ | 233,437 | $8.54 \%$ |
| Taxable securities (3) |  | 1,155,308 |  | 29,444 | 5.10 |
| Tax-exempt securities (1) (3) |  | 42,767 |  | 1,456 | 6.81 |
| Federal funds sold and other |  |  |  |  |  |
| interest-earning assets |  | 47,879 |  | 928 | 3.88 |
| Total interest-earning assets |  | 6,757,959 |  | 265,265 | 7.91 |
| Non-interest-earning assets: |  |  |  |  |  |
| Allowance for loan losses |  | $(70,769)$ |  |  |  |
| Cash and due from banks |  | 125,367 |  |  |  |
| Premises and equipment |  | 152,593 |  |  |  |
| Other assets (3) |  | 342,081 |  |  |  |
| Total assets | \$ | 7,307,231 |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |
| NOW | \$ | 1,351,277 | \$ | 22,097 | 3.30 |
| Money market |  | 308,541 |  | 6,080 | 3.97 |
| Savings |  | 180,913 |  | 683 | . 76 |
| Time less than \$100,000 |  | 1,634,569 |  | 39,774 | 4.91 |
| Time greater than \$100,000 |  | 1,378,870 |  | 35,808 | 5.24 |
| Brokered |  | 333,800 |  | 8,022 | 4.85 |
| Total interest-bearing deposits |  | 5,187,970 |  | 112,464 | 4.37 |
| Federal funds purchased and other borrowings |  | 207,663 |  | 5,488 | 5.33 |
| Federal Home Loan Bank advances |  | 407,583 |  | 9,836 | 4.87 |
| Long-term debt |  | 113,251 |  | 4,405 | 7.84 |
| Total borrowed funds |  | 728,497 |  | 19,729 | 5.46 |
| Total interest-bearing liabilities |  | 5,916,467 |  | 132,193 | 4.51 |
| Non-interest-bearing liabilities: |  |  |  |  |  |
| Non-interest-bearing deposits |  | 667,560 |  |  |  |
| Other liabilities |  | 74,846 |  |  |  |
| Total liabilities |  | 6,658,873 |  |  |  |
| Shareholders' equity |  | 648,358 |  |  |  |
| Total liabilities and shareholders' equity | \$ | 7,307,231 |  |  |  |
| Net interest revenue |  |  | \$ | 133,072 |  |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 14.5$ million in 2008 and pretax unrealized losses of $\$ 8.9$ million in 2007 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

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