UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

# Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934 

Date of Report (Date of earliest event reported): April 22, 2010

## United Community Banks, Inc.

(Exact name of registrant as specified in its charter)


## Item 2.02 Results of Operation and Financial Condition

On April 22, 2010, United Community Banks, Inc. (the "Registrant") issued a news release announcing its financial results for the quarter ended March 31, 2010 (the "News Release"). The News Release, including financial schedules, is attached as Exhibit 99.1 to this report. In connection with issuing the News Release, on April 22, 2010 at 11:00 a.m. EST, the Registrant intends to hold a conference call/webcast to discuss the News Release. In addition to the News Release, during the conference call the Registrant intends to discuss certain financial information contained in the March 31, 2010 Investor Presentation (the "Investor Presentation") which will be posted to the Registrant's website. The Investor Presentation is attached as Exhibit 99.2 to this report.

The presentation of the Registrant's financial results included operating performance measures and core earnings measures, which are measures of performance determined by methods other than in accordance with generally accepted accounting principles, or GAAP. Management included non-GAAP operating performance and core earnings measures because it believes they are useful for evaluating the Registrant's operations and performance over periods of time, and uses operating performance and core earnings measures in managing and evaluating the Registrant's business and intends to refer to them in discussions about the Registrant's operations and performance. Operating performance measures for 2009 exclude the effects of $\$ 25$ million and $\$ 70$ million, non-cash goodwill impairment charges in the third and first quarters, respectively, (bringing the total goodwill impairment charge for the year 2009 to $\$ 95$ million), $\$ 2.9$ million in non-recurring severance charges related to a reduction in workforce recorded in the first quarter and an $\$ 11.4$ million gain in the second quarter from the acquisition of Southern Community Bank that resulted from a bargain purchase. These items have been excluded from operating performance measures because management believes that the two expense items and the bargain purchase gain are non-recurring in nature and do not reflect overall trends in the Registrant's earnings. Additionally, core earnings measures exclude credit related costs such as the provision for loan losses and foreclosed property expense, securities gains and losses, income taxes and other items of a non-recurring nature. Core earnings are useful in evaluating the underlying earnings performance trends of the Registrant. Management believes these non-GAAP performance measures may provide users of the Registrant's financial information with a meaningful measure for assessing the Registrant's financial results and comparing those financial results to prior periods.

Operating performance and core earnings measures should be viewed in addition to, and not as an alternative or substitute for, the Registrant's performance measures determined in accordance with GAAP, and is not necessarily comparable to nonGAAP performance measures that may be presented by other companies.

## Item 9.01 Financial Statements and Exhibits

(a) Financial statements: None
(b) Pro forma financial information: None
(c) Exhibits:
99.1 Press Release, dated April 22, 2010
99.2 Investor Presentation, First Quarter 2010

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

April 22, 2010
/s/Rex S. Schuette
Rex S. Schuette
Executive Vice President and
Chief Financial Officer

UNITED Community Banks

## For Immediate Release

For more information:
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Chief Financial Officer
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## UNITED COMMUNITY BANKS, INC. REPORTS NET OPERATING LOSS FOR FIRST QUARTER 2010

- Non-performing assets of $\$ 417$ million at quarter-end, but $\$ 317$ million after transaction with private equity firm in April
- Provision for loan losses of $\$ 75$ million, charge-offs of $\$ 56.7$ million
- Allowance-to-loans ratio of 3.48 percent, up from 3.02 percent in previous quarter
- Margin improves to 3.49 percent, up 41 basis points from one year ago
- Sold consulting services business
- Capital ratios remain strong

BLAIRSVILLE, GA -April 22, 2010 - United Community Banks, Inc. (NASDAQ: UCBI) today reported a net operating loss from continuing operations of $\$ 34.5$ million, or 39 cents per diluted share, for the first quarter of 2010.
"The first quarter was difficult in terms of credit, as we had anticipated," stated Jimmy Tallent, president and chief executive officer. "We were not able to dispose of foreclosed properties at the same pace as in previous quarters, in large part due to the harshest winter weather our markets have seen in many years. However, our sale of $\$ 100$ million in illiquid non-performing assets by the end of April will prove to be beneficial. The sale, which includes approximately $\$ 72$ million of non-performing loans and $\$ 28$ million of foreclosed properties, shows our determination to find innovative ways to move through this credit cycle and into recovery more quickly."

Total loans were $\$ 5.0$ billion at quarter-end, down $\$ 159$ million from the end of the fourth quarter and $\$ 641$ million from a year earlier. As of March 31, 2010, residential construction loans were $\$ 960$ million, or 19 percent of total loans, down $\$ 90$ million for the quarter and down $\$ 470$ million from a year ago. New lending during the quarter of $\$ 57$ million, primarily commercial loans in metropolitan Atlanta, offset some of this decline. Annualized loan growth of 4 percent is consistent with that of 2009.

Taxable equivalent net interest revenue of $\$ 61.3$ million for the first quarter reflected an increase of $\$ 3.9$ million compared to the first quarter of 2009. The taxable equivalent net interest margin was 3.49 percent, up 41 basis points from a year ago and up 9 basis points from the fourth quarter of 2009. "Our ongoing strategies of building margin while maintaining liquidity are continuing to be effective," Tallent said.
"We had our fifth consecutive quarter of core transaction deposit growth, with an increase of $\$ 53$ million from the prior quarter or 9 percent on an annualized basis," Tallent continued. "We believe much of this growth is related to disruption in the banking industry, and the favorable perception of United as a strong bank with strong service. We are emphasizing these positive attributes in our marketing programs."

The first quarter 2010 provision for loan losses decreased to $\$ 75$ million from $\$ 90$ million in the fourth quarter of 2009. Net charge-offs also decreased, to $\$ 56.7$ million, compared to $\$ 84.6$ million in the fourth quarter. Non-performing assets increased to $\$ 417$ million at quarter-end from $\$ 385$ million at year-end. The ratio of non-performing assets to total assets at the end of the first quarter of 2010 and fourth quarter of 2009 was 5.32 percent and 4.81 percent, respectively. Including the planned sale of $\$ 100$ million of non-performing assets, the pro forma quarter-end ratio of non-performing assets to total assets is 4.05 percent.
"The sale of these non-performing assets, which we announced on April 1, is a very unique and positive transaction for United and its shareholders," stated Tallent. "It eliminates $\$ 100$ million of our more illiquid non-performing assets while avoiding any additional charge-offs and credit costs associated with them. This is particularly attractive due to the lack of investor interest we have seen in larger tracts of land outside of our metro Atlanta markets. The transaction reduces non-performing assets by about 25 percent while attaining their highest current economic value and preserving our capital position. This transaction will help us move through the credit cycle and into recovery sooner."

Operating fee revenue, all periods presented, excludes consulting services revenue because United's consulting services subsidiary, Brintech, was sold on March 31. "Brintech has been part of United Community Banks for 10 years," Tallent said. "At this time our focus is best placed on returning the company to profitability through our core businesses. Consulting requires scale to grow, and we found an acquirer that is a good fit and allows most of Brintech's employees to continue in their roles."

The results of United's operations for all periods presented in the attached schedules have been restated to show earnings from continuing operations, which excludes Brintech's fee revenue and operating expenses. Also, the net income or loss from the discontinued operations is reported as a separate line in the income statement.

Operating fee revenue for United was $\$ 11.7$ million for the first quarter of 2010 , compared to $\$ 11.8$ million a year ago. Service charges and fees of $\$ 7.4$ million were up $\$ 413,000$, due primarily to new accounts and more ATM and debit card transactions. Mortgage loan fees were down $\$ 1.2$ million, to $\$ 1.5$ million, due to lower refinancing activity. Other fee revenue increased $\$ 1.0$ million to $\$ 2.1$ million, due primarily to the ineffectiveness of cash flow hedges on a certain portion of the company's prime-based loans that resulted in an acceleration of $\$ 520,000$ of deferred gains and higher earnings of $\$ 320,000$ on bank-owned life insurance assets.

Due to higher foreclosed property costs, operating expenses increased by $\$ 3.0$ million, from $\$ 51.8$ million in the first quarter of 2009 to $\$ 54.8$ million in the first quarter of 2010 . Operating expenses for the first quarter of 2009, as noted in the financial highlights, exclude a $\$ 70$ million non-cash goodwill impairment charge and $\$ 2.9$ million in severance costs. Foreclosed property costs for the first quarter of 2010 were $\$ 10.8$ million as compared to $\$ 4.3$ million in the first quarter of 2009 and $\$ 14.4$ million in the fourth quarter of 2009 . Foreclosed property costs in the first quarter included $\$ 2.7$ million for maintenance, property taxes and other related costs. In addition, write-downs relating to the sale of properties totaled $\$ 3.5$ million and write-downs to help expedite future sales of other foreclosed properties totaled $\$ 4.6$ million. Salary and benefit costs totaled $\$ 24.4$ million, a decrease of $\$ 3.0$ million from last year due primarily to the 10 percent reduction in workforce implemented at the end of the first quarter of 2009 .

The effective tax rate for the first quarter of 2010 was 40 percent, compared to 45 percent in the fourth quarter of 2009 and 14 percent in the first quarter of 2009. The fourth quarter 2009 tax benefit included the favorable settlement of a several-year state tax audit dispute for which the company was fully reserved due to the uncertainty of the tax position. The first quarter 2009 effective rate was lower due to the goodwill impairment charge which was not a taxable event and therefore did not result in the recognition of a tax benefit. The effective tax rate for 2010 is expected to be 40 percent, slightly higher than the effective tax rate for the full year 2009.

As of March 31, 2010, United Community Banks’ regulatory capital ratios were as follows: Tier I Risk-Based Capital of 11.7 percent; Leverage of 8.1 percent; and Total Risk-Based Capital of 14.4 percent. The quarterly average Tangible Equity-toAssets Ratio was 9.4 percent and the Tangible Common Equity-to-Assets Ratio was 7.1 percent.
"The quarter was eventful and productive, and one that I would like to think sets the tone for the balance of 2010," concluded Tallent. "Moving $\$ 100$ million of non-performing assets out of the bank doesn't put all of our challenges behind us, but it is a significant milestone and a giant leap in the right direction. We have said for some time now that we would not rest until United returns to its accustomed profitability. That commitment continues and, while we aren't there yet, we have made significant progress."

## Conference Call

United Community Banks will hold a conference call today, Thursday, April 22, 2010, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the password '67352551.' The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the company's website at www.ucbi.com.

About United Community Banks, Inc.
Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 7.8$ billion and operates 27 community banks with 107 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Forward-Looking Statements" on page 3 of United Community Banks, Inc.'s annual report filed on Form $10-\mathrm{K}$ with the Securities and Exchange Commission.

UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | 2010 |  | 2009 |  |  |  |  |  |  |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ \text { 2010-2009 } \\ \text { Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  | $\begin{gathered} \text { First } \\ \text { Quarter } \end{gathered}$ |  |  |
| INCOME SUMMARY |  |  |  |  |  |  |  |  |  |  |  |
| Interest revenue | \$ | 89,849 | \$ | 97,481 | \$ | 101,181 | \$ | 102,737 | \$ | 103,562 |  |
| Interest expense |  | 28,570 |  | 33,552 |  | 38,177 |  | 41,855 |  | 46,150 |  |
| Net interest revenue |  | 61,279 |  | 63,929 |  | 63,004 |  | 60,882 |  | 57,412 | 7\% |
| Provision for loan losses |  | 75,000 |  | 90,000 |  | 95,000 |  | 60,000 |  | 65,000 |  |
| Operating fee revenue (1) |  | 11,666 |  | 14,447 |  | 13,389 |  | 11,305 |  | 11,823 | (1) |
| Total operating revenue (1) |  | $(2,055)$ |  | $(11,624)$ |  | $(18,607)$ |  | 12,187 |  | 4,235 | (149) |
| Operating expenses (2) |  | 54,820 |  | 60,126 |  | 51,426 |  | 53,710 |  | 51,788 | 6 |
| Operating loss from continuing operations before taxes |  | $(56,875)$ |  | $(71,750)$ |  | $(70,033)$ |  | $(41,523)$ |  | $(47,553)$ | (20) |
| Operating income tax benefit |  | $(22,417)$ |  | $(31,687)$ |  | $(26,252)$ |  | $(18,394)$ |  | $(15,421)$ |  |
| Net operating loss from continuing operations (1)(2) |  | $(34,458)$ |  | $(40,063)$ |  | $(43,781)$ |  | $(23,129)$ |  | $(32,132)$ | (7) |
| Gain from acquisition, net of tax expense |  |  |  | - |  |  |  | 7,062 |  |  |  |
| Noncash goodwill impairment charges |  | - |  | - |  | $(25,000)$ |  | - |  | $(70,000)$ |  |
| Severance costs, net of tax benefit |  | - |  | - |  | - |  | - |  | $(1,797)$ |  |
| (Loss) income from discontinued operations |  | (101) |  | 228 |  | 63 |  | 66 |  | 156 |  |
| Gain from sale of subsidiary, net of income taxes and selling costs |  | 1,266 |  | - |  | - |  | - |  | - |  |
| Net loss |  | $(33,293)$ |  | $(39,835)$ |  | $(68,718)$ |  | $(16,001)$ |  | $(103,773)$ | 68 |
| Preferred dividends and discount accretion |  | 2,572 |  | 2,567 |  | 2,562 |  | 2,559 |  | 2,554 |  |
| Net loss available to common shareholders | \$ | $(35,865)$ | \$ | $(42,402)$ | \$ | $(71,280)$ | \$ | $(18,560)$ | \$ | $(106,327)$ |  |
| PERFORMANCE MEASURES |  |  |  |  |  |  |  |  |  |  |  |
| Per common share: |  |  |  |  |  |  |  |  |  |  |  |
| Diluted operating loss from continuing operations (1)(2) | \$ | (.39) | \$ | (.45) | \$ | (.93) | \$ | (.53) | \$ | (.72) | 46 |
| Diluted loss from continuing operations |  | (.39) |  | (.45) |  | (1.43) |  | (.38) |  | (2.20) | 82 |
| Diluted loss |  | (.38) |  | (.45) |  | (1.43) |  | (.38) |  | (2.20) | 83 |
| Stock dividends declared (6) |  |  |  |  |  | 1 for 130 |  | 1 for 130 |  | 1 for 130 |  |
| Book value |  | 7.95 |  | 8.36 |  | 8.85 |  | 13.87 |  | 14.70 | (46) |
| Tangible book value (4) |  | 5.62 |  | 6.02 |  | 6.50 |  | 8.85 |  | 9.65 | (42) |
| Key performance ratios: |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (3)(5) |  | (20.10)\% |  | (22.08)\% |  | (45.52)\% |  | (11.42)\% |  | (58.28)\% |  |
| Return on assets (5) |  | (1.70) |  | (1.91) |  | (3.32) |  | (.78) |  | (5.03) |  |
| Net interest margin (5) |  | 3.49 |  | 3.40 |  | 3.39 |  | 3.28 |  | 3.08 |  |
| Operating efficiency ratio from continuing operations (1)(2) |  | 75.22 |  | 78.74 |  | 68.35 |  | 73.68 |  | 75.13 |  |
| Equity to assets |  | 11.90 |  | 11.94 |  | 10.27 |  | 10.71 |  | 11.56 |  |
| Tangible equity to assets (4) |  | 9.39 |  | 9.53 |  | 7.55 |  | 7.96 |  | 8.24 |  |
| Tangible common equity to assets (4) |  | 7.13 |  | 7.37 |  | 5.36 |  | 5.77 |  | 6.09 |  |
| Tangible common equity to riskweighted assets (4) |  | 10.03 |  | 10.39 |  | 10.67 |  | 7.49 |  | 8.03 |  |
| ASSET QUALITY * |  |  |  |  |  |  |  |  |  |  |  |
| Non-performing loans | \$ | 280,802 | \$ | 264,092 | \$ | 304,381 | \$ | 287,848 | \$ | 259,155 |  |
| Foreclosed properties |  | 136,275 |  | 120,770 |  | 110,610 |  | 104,754 |  | 75,383 |  |
| Total non-performing assets (NPAs) |  | 417,077 |  | 384,862 |  | 414,991 |  | 392,602 |  | 334,538 |  |
| Allowance for loan losses |  | 173,934 |  | 155,602 |  | 150,187 |  | 145,678 |  | 143,990 |  |
| Net charge-offs |  | 56,668 |  | 84,585 |  | 90,491 |  | 58,312 |  | 43,281 |  |
| Allowance for loan losses to loans |  | 3.48\% |  | 3.02\% |  | 2.80\% |  | 2.64\% |  | 2.56\% |  |
| Net charge-offs to average loans (5) |  | 4.51 |  | 6.37 |  | 6.57 |  | 4.18 |  | 3.09 |  |
| NPAs to loans and foreclosed properties |  | 8.13 |  | 7.30 |  | 7.58 |  | 6.99 |  | 5.86 |  |
| NPAs to total assets |  | 5.32 |  | 4.81 |  | 4.91 |  | 4.63 |  | 4.09 |  |
| AVERAGE BALANCES |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 5,172,847 | \$ | 5,357,150 | \$ | 5,565,498 | \$ | 5,597,259 | \$ | 5,675,054 | (9) |
| Investment securities |  | 1,517,696 |  | 1,528,805 |  | 1,615,499 |  | 1,771,482 |  | 1,712,654 | (11) |
| Earning assets |  | 7,084,891 |  | 7,486,790 |  | 7,400,539 |  | 7,442,178 |  | 7,530,230 | (6) |
| Total assets |  | 7,946,303 |  | 8,286,544 |  | 8,208,199 |  | 8,212,140 |  | 8,372,281 | (5) |
| Deposits |  | 6,570,016 |  | 6,835,052 |  | 6,689,948 |  | 6,544,537 |  | 6,780,531 | (3) |
| Shareholders' equity |  | 945,426 |  | 989,279 |  | 843,130 |  | 879,210 |  | 967,505 | (2) |
| Common shares - basic |  | 94,390 |  | 94,219 |  | 49,771 |  | 48,794 |  | 48,324 |  |
| Common shares - diluted |  | 94,390 |  | 94,219 |  | 49,771 |  | 48,794 |  | 48,324 |  |
| AT PERIOD END |  |  |  |  |  |  |  |  |  |  |  |
| Loans * |  | 4,992,045 | \$ | 5,151,476 | \$ | 5,362,689 | \$ | 5,513,087 | \$ | 5,632,705 | (11) |
| Investment securities |  | 1,526,589 |  | 1,530,047 |  | 1,532,514 |  | 1,816,787 |  | 1,719,033 | (11) |
| Total assets |  | 7,837,018 |  | 7,999,914 |  | 8,443,617 |  | 8,477,355 |  | 8,171,663 | (4) |
| Deposits |  | 6,487,588 |  | 6,627,834 |  | 6,821,306 |  | 6,848,760 |  | 6,616,488 | (2) |
| Shareholders' equity |  | 925,895 |  | 962,321 |  | 1,006,638 |  | 855,272 |  | 888,853 | , |
| Common shares outstanding |  | 94,176 |  | 94,046 |  | 93,901 |  | 48,933 |  | 48,487 |  |

(1) Excludes the gain from acquisition of $\$ 11.4$ million, net of income tax expense of $\$ 4.3$ million in the second quarter of 2009 and revenue generated by discontinued operations in all periods presented.
(2) Excludes the goodwill impairment charges of $\$ 25$ million and $\$ 70$ million in the third and first quarters of 2009, respectively, severance costs of $\$ 2.9$ million, net of income tax benefit of $\$ 1.1$ million in the first quarter of 2009 and expenses relating to discontinued operations for all periods presented.
(3) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
(4) Excludes effect of acquisition related intangibles and associated amortization.
(5) Annualized.
(6) Number of new shares issued for shares currently held.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.
Operating Earnings to GAAP Earnings Reconciliation
Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | $\begin{gathered} 2010 \\ \hline \text { First } \\ \text { Quarter } \end{gathered}$ |  | 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  | $\begin{gathered} \text { First } \\ \text { Quarter } \end{gathered}$ |  |
| Interest revenue reconciliation |  |  |  |  |  |  |  |  |  |  |
| Interest revenue - taxable equivalent | \$ | 89,849 | \$ | 97,481 | \$ | 101,181 | \$ | 102,737 | \$ | 103,562 |
| Taxable equivalent adjustment |  | (493) |  | (601) |  | (580) |  | (463) |  | (488) |
| Interest revenue (GAAP) | \$ | 89,356 | \$ | $\underline{\text { 96,880 }}$ | \$ | 100,601 | \$ | 102,274 | \$ | $\underline{\text { 103,074 }}$ |
| Net interest revenue reconciliation |  |  |  |  |  |  |  |  |  |  |
| Net interest revenue - taxable equivalent | \$ | 61,279 | \$ | 63,929 | \$ | 63,004 | \$ | 60,882 | \$ | 57,412 |
| Taxable equivalent adjustment |  | (493) |  | (601) |  | (580) |  | (463) |  | (488) |
| Net interest revenue (GAAP) | \$ | 60,786 | \$ | 63,328 | \$ | 62,424 | \$ | 60,419 | \$ | 56,924 |
| Fee revenue reconciliation |  |  |  |  |  |  |  |  |  |  |
| Operating fee revenue | \$ | 11,666 | \$ | 14,447 | \$ | 13,389 | \$ | 11,305 | \$ | 11,823 |
| Gain from acquisition |  | - |  | - |  | - |  | 11,390 |  | - |
| Fee revenue (GAAP) | \$ | 11,666 | \$ | 14,447 | \$ | 13,389 | \$ | 22,695 | \$ | 11,823 |
| Total revenue reconciliation |  |  |  |  |  |  |  |  |  |  |
| Total operating revenue | \$ | $(2,055)$ | \$ | $(11,624)$ | \$ | $(18,607)$ | \$ | 12,187 | \$ | 4,235 |
| Taxable equivalent adjustment |  | (493) |  | (601) |  | (580) |  | (463) |  | (488) |
| Gain from acquisition |  | - |  | - |  | - |  | 11,390 |  | - |
| Total revenue (GAAP) | \$ | $(2,548)$ | \$ | $(12,225)$ | \$ | $(19,187)$ | \$ | 23,114 | \$ | 3,747 |
| Expense reconciliation |  |  |  |  |  |  |  |  |  |  |
| Operating expense | \$ | 54,820 | \$ | 60,126 | \$ | 51,426 | \$ | 53,710 | \$ | 51,788 |
| Noncash goodwill impairment charge |  | - |  | - |  | 25,000 |  | - |  | 70,000 |
| Severance costs |  | - |  | - |  | - |  | - |  | 2,898 |
| Operating expense (GAAP) | \$ | 54,820 | \$ | $\underline{60,126}$ | \$ | 76,426 | \$ | 53,710 | \$ | 124,686 |


| Loss from continuing operations before taxes reconciliation |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating loss from continuing operations before taxes | \$ | $(56,875)$ | \$ | $(71,750)$ | \$ | $(70,033)$ | \$ | $(41,523)$ | \$ | $(47,553)$ |
| Taxable equivalent adjustment |  | (493) |  | (601) |  | (580) |  | (463) |  | (488) |
| Gain from acquisition |  | - |  | - |  | - |  | 11,390 |  |  |
| Noncash goodwill impairment charge |  | - |  | - |  | $(25,000)$ |  | - |  | $(70,000)$ |
| Severance costs |  | - |  | - |  | - |  | - |  | $(2,898)$ |
| Loss from continuing operations before taxes (GAAP) | \$ | $(57,368)$ | \$ | $(72,351)$ | \$ | $(95,613)$ | \$ | $(30,596)$ | \$ | $(120,939)$ |


| Income tax benefit reconciliation |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income tax benefit | \$ | $(22,417)$ | \$ | $(31,687)$ | \$ | $(26,252)$ | \$ | $(18,394)$ | \$ | $(15,421)$ |
| Taxable equivalent adjustment |  | (493) |  | (601) |  | (580) |  | (463) |  | (488) |
| Gain from acquisition, tax expense |  | - |  | - |  | - |  | 4,328 |  | - |
| Severance costs, tax benefit |  | - |  | - |  | - |  | - |  | $(1,101)$ |
| Income tax benefit (GAAP) | \$ | $(22,910)$ | \$ | $\stackrel{(32,288)}{ }$ | \$ | $(26,832)$ | \$ | $(14,529)$ | \$ | $(17,010)$ |


| Diluted loss from continuing operations per common share reconciliation |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted operating loss from continuing operations per common share | \$ | (.39) | \$ | (.45) | \$ | (.93) | \$ | (.53) | \$ | (.72) |
| Gain from acquisition |  | - |  | - |  | - |  | . 15 |  | - |
| Noncash goodwill impairment charge |  | - |  | - |  | (.50) |  | - |  | (1.45) |
| Severance costs |  | - |  | - |  | - |  | - |  | (.03) |
| Diluted loss from continuing operations per common share (GAAP) | \$ | (.39) | \$ | (.45) | \$ | (1.43) | \$ | (.38) | \$ | (2.20) |

## reconciliation

| Tangible book value per common share | \$ | 5.62 | \$ | 6.02 | \$ | 6.50 | \$ | 8.85 | \$ | 9.65 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Effect of goodwill and other intangibles |  | 2.33 |  | 2.34 |  | 2.35 |  | 5.02 |  | 5.05 |
| Book value per common share (GAAP) | \$ | 7.95 | \$ | 8.36 | \$ | 8.85 | \$ | 13.87 | \$ | 14.70 |

Efficiency ratio from continuing

## operations reconciliation

| Operating efficiency ratio from continuing operations | 75.22\% | 78.74\% | 68.35\% | 73.68\% | 75.13\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gain from acquisition | - | - | - | (9.96) | - |
| Noncash goodwill impairment charge | - | - | 33.22 | - | 101.55 |
| Severance costs | - | - | - | - | 4.20 |
| Efficiency ratio from continuing operations (GAAP) | 75.22\% | 78.74\% | 101.57\% | 63.72\% | 180.88\% |

## Average equity to assets

| Tangible common equity to assets | 7.13\% | 7.37\% | 5.36\% | 5.77\% | 6.09\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Effect of preferred equity | 2.26 | 2.16 | 2.19 | 2.19 | 2.15 |
| Tangible equity to assets | 9.39 | 9.53 | 7.55 | 7.96 | 8.24 |
| Effect of goodwill and other intangibles | 2.51 | 2.41 | 2.72 | 2.75 | 3.32 |
| Equity to assets (GAAP) | 11.90\% | 11.94\% | 10.27\% | 10.71\% | 11.56\% |

## Actual tangible common equity to risk-weighted assets reconciliation

| Tangible common equity to riskweighted assets | 10.03\% | 10.39\% | 10.67\% | 7.49\% | 8.03\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Effect of other comprehensive income | (.85) | (.87) | (.90) | (.72) | (1.00) |
| Effect of deferred tax limitation | (1.75) | (1.27) | (.58) | (.22) | - |
| Effect of trust preferred | 1.00 | . 97 | . 92 | . 90 | 89 |
| Effect of preferred equity | 3.29 | 3.19 | 3.04 | 2.99 | 2.96 |
| Tier I capital ratio (Regulatory) | 11.72\% | 12.41\% | 13.15\% | 10.44\% | 10.88\% |

UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Loan Portfolio Composition at Period-End

| (in millions) |  | 010 | 2009 |  |  |  |  |  |  |  | Linked Quarter Change |  | Year over Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \hline \text { irst } \\ & \text { irter(1) } \\ & \hline \end{aligned}$ | Fourth Quarter(1) |  | Third Quarter(1) |  | $\begin{gathered} \hline \text { Second } \\ \text { Quarter(1) } \end{gathered}$ |  | FirstQuarter |  |  |  |  |  |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 1,765 | \$ | 1,779 | \$ | 1,787 | \$ | 1,797 | \$ | 1,779 | \$ | (14) | \$ | (14) |
| Commercial construction |  | 357 |  | 363 |  | 380 |  | 379 |  | 377 |  | (6) |  | (20) |
| Commercial \& industrial |  | 381 |  | 390 |  | 403 |  | 399 |  | 387 |  | (9) |  | (6) |
| Total commercial |  | 2,503 |  | 2,532 |  | 2,570 |  | 2,575 |  | 2,543 |  | (29) |  | (40) |
| Residential construction |  | 960 |  | 1,050 |  | 1,185 |  | 1,315 |  | 1,430 |  | (90) |  | (470) |
| Residential mortgage |  | 1,390 |  | 1,427 |  | 1,461 |  | 1,470 |  | 1,504 |  | (37) |  | (114) |
| Consumer / installment |  | 139 |  | 142 |  | 147 |  | 153 |  | 156 |  | (3) |  | (17) |
| Total loans | \$ | 4,992 | \$ | 5,151 | \$ | 5,363 | \$ | 5,513 | \$ | 5,633 |  | (159) |  | (641) |
| LOANS BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 1,404 | \$ | 1,435 | \$ | 1,526 | \$ | 1,605 | \$ | 1,660 |  | (31) |  | (256) |
| Gainesville MSA |  | 372 |  | 390 |  | 402 |  | 413 |  | 422 |  | (18) |  | (50) |
| North Georgia |  | 1,814 |  | 1,884 |  | 1,942 |  | 1,978 |  | 2,014 |  | (70) |  | (200) |
| Western North Carolina |  | 756 |  | 772 |  | 786 |  | 794 |  | 808 |  | (16) |  | (52) |
| Coastal Georgia |  | 388 |  | 405 |  | 440 |  | 455 |  | 460 |  | (17) |  | (72) |
| East Tennessee |  | 258 |  | 265 |  | 267 |  | 268 |  | 269 |  | (7) |  | (11) |
| Total loans | \$ | 4,992 | \$ | 5,151 | \$ | 5,363 | \$ | 5,513 | \$ | 5,633 |  | (159) |  | (641) |
| RESIDENTIAL CONSTRUCTION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dirt loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acquisition \& development | \$ | 290 | \$ | 332 | \$ | 380 | \$ | 413 | \$ | 445 |  | (42) |  | (155) |
| Land loans |  | 124 |  | 127 |  | 159 |  | 159 |  | 155 |  | (3) |  | (31) |
| Lot loans |  | 321 |  | 336 |  | 336 |  | 369 |  | 390 |  | (15) |  | (69) |
| Total |  | 735 |  | 795 |  | 875 |  | 941 |  | 990 |  | (60) |  | (255) |
| House loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 153 |  | 178 |  | 218 |  | 268 |  | 317 |  | (25) |  | (164) |
| Sold |  | 72 |  | 77 |  | 92 |  | 106 |  | 123 |  | (5) |  | (51) |
| Total |  | 225 |  | 255 |  | 310 |  | 374 |  | 440 |  | (30) |  | (215) |
| Total residential construction | \$ | 960 | \$ | 1,050 | \$ | 1,185 | \$ | 1,315 | \$ | 1,430 |  | (90) |  | (470) |
| RESIDENTIAL CONSTRUCTION - ATLANTA MSA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acquisition \& development | \$ | 66 | \$ | 76 | \$ | 100 | \$ | 124 | \$ | 148 |  | (10) |  | (82) |
| Land loans |  | 43 |  | 43 |  | 61 |  | 63 |  | 52 |  | - |  | (9) |
| Lot loans |  | 47 |  | 52 |  | 54 |  | 81 |  | 98 |  | (5) |  | (51) |
| Total |  | 156 |  | 171 |  | 215 |  | 268 |  | 298 |  | (15) |  | (142) |
| House loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 58 |  | 68 |  | 91 |  | 127 |  | 164 |  | (10) |  | (106) |
| Sold |  | 14 |  | 16 |  | 22 |  | 29 |  | 33 |  | (2) |  | (19) |
| Total |  | 72 |  | 84 |  | 113 |  | 156 |  | 197 |  | (12) |  | (125) |
| Total residential construction | \$ | 228 | \$ | 255 | \$ | 328 | \$ | 424 | \$ | 495 |  | (27) |  | (267) |

(1) Excludes total loans of $\$ 79.5$ million, $\$ 85.1$ million, $\$ 104.0$ million and $\$ 109.9$ million as of March 31, 2010, December 31, 2009, September 30, 2009 and June 30, 2009, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Credit Quality (1)

| (in thousands) | First Quarter 2010 |  |  |  |  | Fourth Quarter 2009 |  |  |  |  | Third Quarter 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Non-performing } \\ \text { Loans } \end{gathered}$ |  | Foreclosed Properties |  | $\begin{aligned} & \hline \text { Total } \\ & \text { NPAs } \\ & \hline \end{aligned}$ | Non-performing Loans |  | Foreclosed Properties |  | $\begin{aligned} & \hline \text { Total } \\ & \text { NPAs } \end{aligned}$ | $\begin{gathered} \substack{\text { Non-performing } \\ \text { Loans }} \\ \hline \end{gathered}$ |  | Foreclosed Properties |  | Total NPAs |
| NPAs BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 45,918 | \$ | 21,597 | \$ 67,515 | \$ | 37,040 | \$ | 15,842 | \$ 52,882 | \$ | 38,379 | \$ | 12,566 | \$ 50,945 |
| Commercial construction |  | 23,556 |  | 14,285 | 37,841 |  | 19,976 |  | 9,761 | 29,737 |  | 38,505 |  | 5,543 | 44,048 |
| Commercial \& industrial |  | 3,610 |  |  | 3,610 |  | 3,946 |  | - | 3,946 |  | 3,794 |  |  | 3,794 |
| Total commercial |  | 73,084 |  | 35,882 | 108,966 |  | 60,962 |  | 25,603 | 86,565 |  | 80,678 |  | 18,109 | 98,787 |
| Residential construction |  | 147,326 |  | 74,220 | 221,546 |  | 142,332 |  | 76,519 | 218,851 |  | 171,027 |  | 79,045 | 250,072 |
| Residential mortgage |  | 57,920 |  | 26,173 | 84,093 |  | 58,767 |  | 18,648 | 77,415 |  | 50,626 |  | 13,456 | 64,082 |
| Consumer / installment |  |  |  |  | 2,472 |  | 2,031 |  | - | 2,031 |  | 2,050 |  | - | 2,050 |
| Total NPAs | \$ | 280,802 |  | 136,275 | $\underline{\underline{\text { S417,077 }}}$ | \$ | 264,092 |  | 120,770 | $\underline{\underline{\text { S34,862 }}}$ | \$ | 304,381 |  | $\underline{110,610}$ | \$414,991 |

NPAs BY

| MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA | \$ | 81,914 | \$ | 36,951 | \$118,865 | \$ | 106,536 | \$ | 41,125 | \$147,661 | \$ | 120,599 | \$ | 54,670 | \$175,269 |
| Gainesville MSA |  | 17,058 |  | 3,192 | 20,250 |  | 5,074 |  | 2,614 | 7,688 |  | 12,916 |  | 8,429 | 21,345 |
| North Georgia |  | 109,280 |  | 63,128 | 172,408 |  | 87,598 |  | 53,072 | 140,670 |  | 96,373 |  | 36,718 | 133,091 |
| Western North |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Carolina |  | 31,353 |  | 8,588 | 39,941 |  | 29,610 |  | 5,096 | 34,706 |  | 25,775 |  | 5,918 | 31,693 |
| Coastal Georgia |  | 33,438 |  | 21,871 | 55,309 |  | 26,871 |  | 17,150 | 44,021 |  | 38,414 |  | 3,045 | 41,459 |
| East Tennessee |  | 7,759 |  | 2,545 | 10,304 |  | 8,403 |  | 1,713 | 10,116 |  | 10,304 |  | 1,830 | 12,134 |
| Total NPAs | \$ | 280,802 | \$ | 136,275 | \$417,077 | \$ | 264,092 | \$ | 120,770 | \$384,862 | \$ | 304,381 | \$ | 110,610 | \$414,991 |
| NPA ACTIVITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning Balance | \$ | 264,092 | \$ | 120,770 | \$384,862 | \$ | 304,381 | \$ | 110,610 | \$414,991 | \$ | 287,848 | \$ | 104,754 | \$392,602 |
| Loans placed on non-accrual |  | 139,030 |  | - | 139,030 |  | 174,898 |  | - | 174,898 |  | 190,164 |  | - | 190,164 |
| Payments received |  | $(5,733)$ |  | - | $(5,733)$ |  | $(26,935)$ |  | - | $(26,935)$ |  | $(16,597)$ |  | - | $(16,597)$ |
| Loan charge-offs |  | $(58,897)$ |  | - | $(58,897)$ |  | $(88,427)$ |  | - | $(88,427)$ |  | $(92,359)$ |  | - | $(92,359)$ |
| Foreclosures |  | $(49,233)$ |  | 49,233 | - |  | $(79,983)$ |  | 79,983 |  |  | $(56,624)$ |  | 56,624 |  |
| Capitalized costs |  | - |  | 320 | 320 |  | - |  | 981 | 981 |  | - |  | 579 | 579 |
| Note / property sales |  | $(8,457)$ |  | $(25,951)$ | $(34,408)$ |  | $(19,842)$ |  | $(61,228)$ | $(81,070)$ |  | $(8,051)$ |  | $(47,240)$ | $(55,291)$ |
| Write downs |  | - |  | $(4,579)$ | $(4,579)$ |  | - |  | $(2,209)$ | $(2,209)$ |  | - |  | $(1,906)$ | $(1,906)$ |
| Net gains (losses) on sales |  | - |  | $(3,518)$ | $(3,518)$ |  | 二 |  | $(7,367)$ | $(7,367)$ |  | - |  | $(2,201)$ | $(2,201)$ |
| Ending Balance | \$ | 280,802 | \$ | 136,275 | \$417,077 | \$ | 264,092 | \$ | 120,770 | \$384,862 | \$ | 304,381 | \$ | 110,610 | \$414,991 |


| (in thousands) | First Quarter 2010 |  |  | Fourth Quarter 2009 |  |  | Third Quarter 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net <br> Charge-Offs |  | Net ChargeOffs to Average Loans (2) | Net <br> Charge-Offs |  | Net ChargeOffs to Average Loans (2) | Net <br> Charge-Offs |  | Net ChargeOffs to Average Loans (2) |
| NET CHARGE-OFFS BY CATEGORY |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 1,964 | .45\% | \$ | 3,896 | .86\% | \$ | 10,568 | 2.33\% |
| Commercial construction |  | 2,206 | 2.48 |  | 4,717 | 5.03 |  | 4,369 | 4.55 |
| Commercial \& industrial |  | 4,110 | 4.31 |  | 153 | . 15 |  | 1,792 | 1.76 |
| Total commercial |  | 8,280 | 1.33 |  | 8,766 | 1.36 |  | 16,729 | 2.57 |
| Residential construction |  | 43,100 | 17.32 |  | 67,393 | 23.87 |  | 67,520 | 21.31 |
| Residential mortgage |  | 4,551 | 1.31 |  | 7,026 | 1.93 |  | 5,051 | 1.36 |
| Consumer / installment |  | 737 | 2.12 |  | 1,400 | 3.83 |  | 1,191 | 3.13 |
| Total | \$ | 56,668 | 4.51 | \$ | 84,585 | 6.37 | \$ | 90,491 | 6.57 |

NET CHARGE-OFFS

## BY MARKET

| Atlanta MSA | \$ | 15,545 | 4.32\% | \$ | 43,595 | 12.07\% | \$ | 50,129 | 12.61\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA |  | 1,675 | 1.92 |  | 2,273 | 2.49 |  | 1,473 | 1.60 |
| North Georgia |  | 29,747 | 6.51 |  | 18,057 | 3.57 |  | 24,017 | 4.74 |
| Western North Carolina |  | 3,695 | 1.96 |  | 10,091 | 5.11 |  | 3,949 | 1.98 |
| Coastal Georgia |  | 5,649 | 5.74 |  | 8,109 | 7.72 |  | 10,051 | 8.78 |
| East Tennessee |  | 357 | . 55 |  | 2,460 | 3.67 |  | 872 | 1.30 |
| Total | \$ | 56,668 | 4.51 | \$ | 84,585 | 6.37 | \$ | 90,491 | 6.57 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Income (Unaudited)

| (in thousands, except per share data) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Interest revenue: |  |  |  |  |
| Loans, including fees | \$ | 72,215 | \$ | 81,880 |
| Investment securities, including tax exempt of \$311 and \$319 |  | 16,203 |  | 20,752 |
| Federal funds sold, commercial paper and deposits in banks |  | 938 |  | 442 |
| Total interest revenue |  | 89,356 |  | 103,074 |


| Interest expense: |  |  |
| :---: | :---: | :---: |
| Deposits: |  |  |
| NOW | 1,854 | 3,337 |
| Money market | 1,757 | 2,237 |
| Savings | 84 | 127 |
| Time | 20,198 | 36,053 |
| Total deposit interest expense | 23,893 | 41,754 |
| Federal funds purchased, repurchase agreements and other short-term borrowings | 1,038 | 553 |
| Federal Home Loan Bank advances | 977 | 1,074 |
| Long-term debt | 2,662 | 2,769 |
| Total interest expense | 28,570 | 46,150 |
| Net interest revenue | 60,786 | 56,924 |
| Provision for loan losses | 75,000 | 65,000 |
| Net interest revenue after provision for loan losses | $(14,214)$ | $(8,076)$ |

Fee revenue:

| Service charges and fees | 7,447 | 7,034 |
| :--- | ---: | ---: |
| Mortgage loan and other related fees | 1,479 | 2,651 |
| Brokerage fees | 567 | 689 |
| Securities gains, net | 61 | 303 |
| Other | 2,112 | 1,146 |
| Total fee revenue | $\left.\frac{11,666}{(2,548}\right)$ | $\mathbf{1 1 , 8 2 3}$ |
| Total revenue | 3,747 |  |


| Operating expenses: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Salaries and employee benefits |  | 24,360 |  | 27,313 |
| Communications and equipment |  | 3,273 |  | 3,646 |
| Occupancy |  | 3,814 |  | 3,769 |
| Advertising and public relations |  | 1,043 |  | 1,044 |
| Postage, printing and supplies |  | 1,225 |  | 1,175 |
| Professional fees |  | 1,943 |  | 3,281 |
| Foreclosed preoperty |  | 10,813 |  | 4,319 |
| FDIC assessments and other regulatory charges |  | 3,626 |  | 2,682 |
| Amortization of intangibles |  | 802 |  | 739 |
| Other |  | 3,921 |  | 3,820 |
| Goodwill impairment |  | - |  | 70,000 |
| Severance costs |  | - |  | 2,898 |
| Total operating expenses |  | 54,820 |  | 124,686 |
| Loss from continuing operations before income taxes |  | $(57,368)$ |  | $(120,939)$ |
| Income tax benefit |  | $(22,910)$ |  | $(17,010)$ |
| Net loss from continuing operations |  | $(34,458)$ |  | $(103,929)$ |
| (Loss) income from discontinued operations, net of income taxes |  | (101) |  | 156 |
| Gain from sale of subsidiary, net of income taxes and selling costs |  | 1,266 |  |  |
| Net loss |  | $(33,293)$ |  | $(103,773)$ |
| Preferred stock dividends and discount accretion |  | 2,572 |  | 2,554 |
| Net loss available to common shareholders | \$ | $(35,865)$ | \$ | $(106,327)$ |
| Loss from continuing operations per common share - Basic / Diluted | \$ | (.39) | \$ | (2.20) |
| Loss per common share - Basic / Diluted |  | (.38) |  | (2.20) |
| Weighted average common shares outstanding - Basic / Diluted |  | 94,390 |  | 48,324 |

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Income (Unaudited)

| (in thousands, except per share data) | Revised for Discontinued Operations |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q10 |  | 4Q09 |  | 3Q09 |  | 2Q09 |  | 1Q09 |  |
| Interest revenue: |  |  |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 72,215 | \$ | 78,064 | \$ | 80,874 | \$ | 81,691 | \$ | 81,880 |
| Investment securities, including tax exempt |  | 16,203 |  | 17,313 |  | 18,820 |  | 20,485 |  | 20,752 |
| Federal funds sold, commercial paper and deposits in banks |  | 938 |  | 1,503 |  | 907 |  | 98 |  | 442 |
| Total interest revenue |  | 89,356 |  | 96,880 |  | 100,601 |  | 102,274 |  | 103,074 |


| Interest expense: |
| :--- |
| Deposits: |
| NOW |
| Money market |
| Savings |
| Time |
| Total deposit interest expense |
|  |


| Federal funds purchased, repurchase agreements and other short-term borrowings | 1,038 | 1,081 | 613 | 595 | 553 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Home Loan Bank advances | 977 | 1,045 | 1,300 | 1,203 | 1,074 |
| Long-term debt | 2,662 | 2,652 | 2,712 | 2,760 | 2,769 |
| Total interest expense | 28,570 | 33,552 | 38,177 | 41,855 | 46,150 |
| Net interest revenue | 60,786 | 63,328 | 62,424 | 60,419 | 56,924 |
| Provision for loan losses | 75,000 | 90,000 | 95,000 | 60,000 | 65,000 |
| Net interest revenue after provision for loan losses | $(14,214)$ | $(26,672)$ | $(32,576)$ | 419 | $(8,076)$ |


| Fee revenue: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges and fees | 7,447 | 8,257 | 8,138 | 7,557 | 7,034 |
| Mortgage loan and other related fees | 1,479 | 1,651 | 1,832 | 2,825 | 2,651 |
| Brokerage fees | 567 | 443 | 456 | 497 | 689 |
| Securities gains (losses), net | 61 | 2,015 | 1,149 | (711) | 303 |
| Gain from acquisition | - | - | - | 11,390 | - |
| Other | 2,112 | 2,081 | 1,814 | 1,137 | 1,146 |
| Total fee revenue | 11,666 | 14,447 | 13,389 | 22,695 | 11,823 |
| Total revenue | $(2,548)$ | $(12,225)$ | $(19,187)$ | 23,114 | 3,747 |


| Operating expenses: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and employee benefits | 24,360 | 24,061 | 23,889 | 26,305 | 27,313 |
| Communications and equipment | 3,273 | 3,819 | 3,640 | 3,571 | 3,646 |
| Occupancy | 3,814 | 4,003 | 4,063 | 3,818 | 3,769 |
| Advertising and public relations | 1,043 | 958 | 823 | 1,125 | 1,044 |
| Postage, printing and supplies | 1,225 | 1,307 | 1,270 | 1,288 | 1,175 |
| Professional fees | 1,943 | 2,646 | 2,358 | 3,195 | 3,281 |
| Foreclosed preoperty | 10,813 | 14,391 | 7,918 | 5,737 | 4,319 |
| FDIC assessments and other regulatory charges | 3,626 | 3,711 | 2,801 | 6,810 | 2,682 |
| Amortization of intangibles | 802 | 813 | 813 | 739 | 739 |
| Other | 3,921 | 4,417 | 3,851 | 1,122 | 3,820 |
| Goodwill impairment | - | - | 25,000 | - | 70,000 |
| Severance costs | - | - | - | - | 2,898 |
| Total operating expenses | 54,820 | 60,126 | 76,426 | 53,710 | 124,686 |
| Loss from continuing operations before income taxes | $(57,368)$ | $(72,351)$ | $(95,613)$ | $(30,596)$ | $(120,939)$ |
| Income tax benefit | $(22,910)$ | $(32,288)$ | $(26,832)$ | $(14,529)$ | $(17,010)$ |
| Net loss from continuing operations | $(34,458)$ | $(40,063)$ | $(68,781)$ | $(16,067)$ | $(103,929)$ |

(Loss) income from discontinued

| operations, net of income taxes |  | (101) |  | 228 |  | 63 |  | 66 |  | 156 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gain from sale of subsidiary, net of income taxes and selling costs |  | 1,266 |  | - |  | - |  | - |  |  |
| Net loss |  | $(33,293)$ |  | $(39,835)$ |  | $(68,718)$ |  | $(16,001)$ |  | (103,773) |
| Preferred stock dividends and discount accretion |  | 2,572 |  | 2,567 |  | 2,562 |  | 2,559 |  | 2,554 |
| Net loss available to common | \$ | $(35,865)$ | \$ | $(42,402)$ | \$ | $(71,280)$ | \$ | $(18,560)$ |  | $(106,327)$ |

## shareholders

| Loss from continuing operations per common share - Basic / Diluted | \$ | (.39) | \$ | (.45) | \$ | (1.43) | \$ | (.38) | \$ | (2.20) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loss per common share - Basic / Diluted |  | (.38) |  | (.45) |  | (1.43) |  | (.38) |  | (2.20) |
| Weighted average common shares outstanding — Basic / Diluted |  | 94,390 |  | 94,219 |  | 49,771 |  | 48,794 |  | 48,324 |

UNITED COMMUNITY BANKS, INC.

## Consolidated Balance Sheet

| (in thousands, except share and per share data) | $\begin{gathered} \text { March 31, } \\ 2010 \\ \hline \end{gathered}$ | December 31, $\qquad$ | $\begin{gathered} \text { March 31, } \\ 2009 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | (unaudited) | (audited) | (unaudited) |
| ASSETS |  |  |  |
| Cash and due from banks | \$ 105,613 | \$ 126,265 | \$ 103,707 |
| Interest-bearing deposits in banks | 99,893 | 120,382 | 5,792 |
| Federal funds sold, commercial paper and short-term investments | 183,049 | 129,720 | 24,983 |
| Cash and cash equivalents | 388,555 | 376,367 | 134,482 |
| Securities available for sale | 1,526,589 | 1,530,047 | 1,719,033 |
| Mortgage loans held for sale | 21,998 | 30,226 | 43,161 |
| Loans, net of unearned income (including \$72,889 held for sale at March 31, 2010) | 4,992,045 | 5,151,476 | 5,632,705 |
| Less allowance for loan losses | 173,934 | 155,602 | 143,990 |
| Loans, net | 4,818,111 | 4,995,874 | 5,488,715 |
| Assets covered by loss sharing agreements with the FDIC | 169,287 | 185,938 | - |
| Premises and equipment, net | 181,217 | 182,038 | 178,980 |
| Accrued interest receivable | 30,492 | 33,867 | 45,514 |
| Goodwill and other intangible assets | 224,394 | 225,196 | 251,060 |
| Foreclosed property | 136,275 | 120,770 | 75,383 |
| Other assets | 340,100 | 319,591 | 235,335 |
| Total assets | \$ 7,837,018 | \$ 7,999,914 | \$ 8,171,663 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:


| Demand | \$ | 740,727 | \$ | 707,826 | \$ | 665,447 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW |  | 1,344,973 |  | 1,335,790 |  | 1,284,791 |
| Money market |  | 729,283 |  | 713,901 |  | 500,261 |
| Savings |  | 186,699 |  | 177,427 |  | 177,001 |
| Time: |  |  |  |  |  |  |
| Less than \$100,000 |  | 1,643,059 |  | 1,746,511 |  | 1,911,627 |
| Greater than \$100,000 |  | 1,132,034 |  | 1,187,499 |  | 1,350,190 |
| Brokered |  | 710,813 |  | 758,880 |  | 727,171 |
| Total deposits |  | 6,487,588 |  | 6,627,834 |  | 6,616,488 |
| Federal funds purchased, repurchase agreements, and other shortterm borrowings |  | 102,480 |  | 101,389 |  | 158,690 |
| Federal Home Loan Bank advances |  | 114,303 |  | 114,501 |  | 260,125 |
| Long-term debt |  | 150,086 |  | 150,066 |  | 151,006 |
| Accrued expenses and other liabilities |  | 56,666 |  | 43,803 |  | 96,501 |
| Total liabilities |  | 6,911,123 |  | 7,037,593 |  | 7,282,810 |

Shareholders' equity:
Preferred stock, $\$ 1$ par value; 10,000,000 shares authorized;
Series A; \$10 stated value; 21,700, 21,700 and 25,800 shares
issued and outstanding
Series B; \$1,000 stated value; 180,000 shares issued and
outstanding

| Common stock, \$1 par value; 100,000,000 shares authorized; $94,175,857,94,045,603$ and $48,809,301$ shares issued | 94,176 |  | 94,046 |  | 48,809 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock issuable; 262,002, 221,906 and 161,807 shares | 4,127 |  | 3,597 |  | 3,270 |
| Capital surplus | 622,803 |  | 622,034 |  | 452,277 |
| Retained earnings (accumulated deficit) | $(15,481)$ |  | 20,384 |  | 158,201 |
| Treasury stock; 322,603 shares, at cost | - |  | - |  | $(5,992)$ |
| Accumulated other comprehensive income | 45,326 |  | 47,635 |  | 58,550 |
| Total shareholders' equity | 925,895 |  | 962,321 |  | 888,853 |
| Total liabilities and shareholders' equity | \$ 7,837,018 | \$ | 7,999,914 | \$ | 8,171,663 |

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended March 31,

| (dollars in thousands, taxable equivalent) | 2010 |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. Rate | Average Balance | Interest | Avg. Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income (1)(2) | \$5,172,847 | \$ 72,219 | 5.66\% | \$5,675,054 | \$ 81,749 | 5.84\% |
| Taxable securities (3) | 1,487,646 | 15,892 | 4.27 | 1,682,603 | 20,433 | 4.86 |
| Tax-exempt securities (1)(3) | 30,050 | 509 | 6.78 | 30,051 | 522 | 6.95 |
| Federal funds sold and other interestearning assets | 394,348 | 1,229 | 1.25 | 142,522 | 858 | 2.41 |
| Total interest-earning assets | 7,084,891 | 89,849 | 5.13 | 7,530,230 | 103,562 | 5.56 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(187,288)$ |  |  | $(128,798)$ |  |  |
| Cash and due from banks | 104,545 |  |  | 104,411 |  |  |
| Premises and equipment | 181,927 |  |  | 179,495 |  |  |
| Other assets (3) | 762,228 |  |  | 686,943 |  |  |
| Total assets | \$7,946,303 |  |  | \$8,372,281 |  |  |

Liabilities and Shareholders' Equity:
Interest-bearing liabilities:

| Interest-bearing deposits: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW | \$1,361,696 | \$ | 1,854 | . 55 | \$1,358,149 | \$ | 3,337 | 1.00 |
| Money market | 723,470 |  | 1,757 | . 98 | 477,325 |  | 2,237 | 1.90 |
| Savings | 180,448 |  | 84 | . 19 | 172,708 |  | 127 | . 30 |
| Time less than \$100,000 | 1,692,652 |  | 8,891 | 2.13 | 1,942,897 |  | 17,217 | 3.59 |
| Time greater than \$100,000 | 1,155,776 |  | 6,770 | 2.38 | 1,393,188 |  | 12,825 | 3.73 |
| Brokered | 736,999 |  | 4,537 | 2.50 | 786,171 |  | 6,011 | 3.10 |
| Total interest-bearing deposits | 5,851,041 |  | 23,893 | 1.66 | 6,130,438 |  | 41,754 | 2.76 |


| Federal funds purchased and other |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| borrowings | 102,058 | 1,038 | 4.12 | 150,517 | 553 | 1.49 |
| Federal Home Loan Bank advances | 114,388 | 977 | 3.46 | 204,941 | 1,074 | 2.13 |
| Long-term debt | $\underline{150,078}$ | 2,662 | 7.19 | 150,997 | 2,769 | 7.44 |
| Total borrowed funds | $\underline{366,524}$ | 4,677 | 5.18 | $\underline{506,455}$ | $\mathbf{4 , 3 9 6}$ | 3.52 |


| Total interest-bearing liabilities | 6,217,565 | 28,570 | 1.86 | 6,636,893 | 46,150 | 2.82 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 718,975 |  |  | 650,093 |  |  |
| Other liabilities | 64,337 |  |  | 117,790 |  |  |
| Total liabilities | 7,000,877 |  |  | 7,404,776 |  |  |
| Shareholders' equity | 945,426 |  |  | 967,505 |  |  |
| Total liabilities and shareholders' equity | \$7,946,303 |  |  | \$8,372,281 |  |  |


| Net interest revenue | 61,279 |  | \$ 57,412 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net interest-rate spread |  | 3.27\% |  | 2.74\% |
| Net interest margin (4) |  | 3.49\% |  | 3.08\% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 43.2$ million and $\$ 10.6$ million in 2010 and 2009, respectively, are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

## United Community Banks, Inc.

Investor Presentation
First Quarter 2010

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EVP \& CFO
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EVP \& CRO

This presentation contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of factors that may cause such forward-looking statements to differ materially from actual results, please refer to United Community Banks, Inc.'s Annual Report filed on Form 10-K with the Securities and Exchange Commission.

## Non-GAAP Measures

This presentation also contains non-GAAP financial measures determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). Such non-GAAP financial measures include the following: net interest margin - pre credit, core fee revenue, core operating expense, core earnings, net operating (loss) income and net operating (loss) earnings per share, tangible common equity to tangible assets, tangible equity to tangible assets and tangible common equity to risk-weighted assets. The most comparable GAAP measures to these measures are: net interest margin, fee revenue, operating expense, net (loss) income, diluted (loss) earnings per share and equity to assets.

Management uses these non-GAAP financial measures because we believe it is useful for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. Management believes these non-GAAP financial measures provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as comparison to financial results for prior periods. These non-GAAP financial measures should not be considered as a substitute for financial measures determined in accordance with GAAP and may not be comparable to other similarly titled financial measures used by other companies. For a reconciliation of the differences between our non-GAAP financial measures and the most comparable GAAP measures, please refer to the 'Non-GAAP Reconcilement Tables' at the end of the Appendix of this presentation. We have not reconciled tangible common equity to tangible assets and core earnings to the extent such numbers are presented on a forward-looking basis based on management's internal stress test or SCAP methodology. Estimates that would be required for such reconciliations cannot reliably be produced without unreasonable effort.

## © Credit

# @ Sale of $\$ 100$ Million NPAs 

@ Sale of Consulting Services Business
@ Core Earnings
© Capital


## Proactively Addressing Credit Environment

(1) Structure

- Centralized underwriting and approval process
- Segregated work-out teams
- Highly skilled ORE disposition group
- Seasoned regional credit professionals
(a) Process
- Continuous external loan review
- Intensive executive management involvement:
- Weekly past due meetings
- Weekly NPA/ORE meetings
- Quarterly criticized watch loan review meetings
- Quarterly pass commercial and CRE portfolio review meetings
- Internal loan review of new credit relationships
- Ongoing stress testing... commenced in 2007
(回 Policy
- Ongoing enhancements to credit policy
- Periodic updates to portfolio limits


## Loan Portfolio (total \$5.0 billion)

```
Geographic Diversity
```





# Commercial Loans (total \$2.5 billion) 

## Geographic Diversity




Average Loan Size
国 CRE: $\quad \$ 444 \mathrm{k}$
■ C\&I: $\quad \$ 71 \mathrm{k}$
@ Comm. Constr. \$684k

## Commercial Real Estate (by loan type)

| (in millions) | Mar 31, 2010 |  |
| :--- | ---: | ---: |
|  | \% of |  |
| Loan Type | Amount | Total |
| Office Buildings | 399 | $22 \%$ |
| Small Businesses | 388 | 22 |
| Single-Unit Retail/Strip Centers | 221 | 12 |
| Small Warehouses/Storage | 173 | 10 |
| Churches | 122 | 7 |
| Hotels/Motels | 118 | 7 |
| Convenience Stores | 83 | 5 |
| Franchise / Restaurants | 77 | 4 |
| Multi-Residential Properties | 65 | 4 |
| Farmland | 46 | 3 |
| Multi-Unit Retail | 40 | 2 |
| Miscellaneous | 33 | 2 |
| Total Commercial Real Estate | $\$ 1,765$ |  |

## Portfolio Characteristics

@ 54\% owner-occupied
国 Typical owner-occupied: small business, doctors, dentists, attorneys, CPAs
© $\$ 12$ million project limit
(60\% LTV ${ }^{(1)}$

- \$444k average loan size
(1) Loan balance as of Mar 31, 2010 / most recent appraisal


## Commercial Construction (by loan type)


(1) Loan balance as of Mar 31, $2010 /$ most recent appraisal

## Residential Mortgage (total $\$ 1.4$ billion)



## Residential Construction (total $\$ 960$ million)

## Geographic Diversity




## Atlanta MSA (residential construction)

(in millions)

|  | 1Q10 |  | 4Q09 |  | 1Q09 |  | Variance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 4Q09 | 1Q09 |  |
| Acquisition \& Development |  |  |  |  |  |  |  |  |  |  |
| Developing Land | \$ | 66 |  |  | \$ | 76 | \$ | 148 | \$ | (10) | \$ | (82) |
| Raw Land |  | 43 |  | 43 |  |  |  | 52 |  | - |  | (9) |
| Lot Loans |  | 47 |  | 52 |  | 98 |  | (5) |  | (51) |
| Total |  | 156 |  | 171 |  | 298 |  | (15) |  | (142) |
| Construction Loans |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 58 |  | 68 |  | 164 |  | (10) |  | (106) |
| Sold |  | 14 |  | 16 |  | 33 |  | (2) |  | (19) |
| Total |  | 72 |  | 84 |  | 197 |  | (12) |  | (125) |
| Total Res Construction | \$ | 228 | \$ | 255 | \$ | 495 | \$ | (27) | \$ | (267) |

(in millions)

|  | 1Q10 |  | 4Q09 |  | 1Q09 |  | Variance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 4Q09 | 1Q09 |  |
| Acquisition \& Development |  |  |  |  |  |  |  |  |  |  |
| Developing Land | \$ | 43 |  |  | \$ | 45 | \$ | 59 | \$ | (2) | \$ | (16) |
| Raw Land |  | 148 |  | 172 |  |  |  | 184 |  | (24) |  | (36) |
| Lot Loans |  | 189 |  | 197 |  | 211 |  | (8) |  | (22) |
| Total |  | 380 |  | 414 |  | 454 |  | (34) |  | (74) |
| Construction Loans |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 54 |  | 61 |  | 85 |  | (7) |  | (31) |
| Sold |  | 26 |  | 27 |  | 37 |  | (1) |  | (11) |
| Total |  | 80 |  | 88 |  | 122 |  | (8) |  | (42) |
| Total Res Construction | \$ | 460 | \$ | 502 | \$ | 576 | \$ | (42) | \$ | (116) |

## Credit Quality

| Net Charge-offs as \% of Average Loans | 1Q10 |  | 4Q 09 |  | 3Q 09 |  | 2Q 09 |  | 1Q 09 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 56.7 | \$ | 84.6 | \$ | 90.5 | \$ | 58.3 | \$ | 43.3 |
|  |  | 4.51\% |  | 6.37\% |  | 6.57\% |  | 4.18\% |  | 3.09\% |
| Allowance for LL | \$ | 173.9 | \$ | 155.6 | \$ | 150.2 | \$ | 145.7 | \$ | 144.0 |
| as \% of Total Loans |  | 3.48\% |  | 3.02\% |  | 2.80\% |  | 2.64\% |  | 2.56\% |
| as \% of NPLs |  | 62 |  | 59 |  | 49 |  | 51 |  | 56 |
| as \% of NPLs - Adjusted ${ }^{(1)}$ |  | 142 |  | 190 |  | 149 |  | 82 |  | 117 |
| as \% of NPLs - Adjusted Proforma ${ }^{(2)}$ |  | 233 |  |  |  |  |  |  |  |  |
| Past Due Loans (30-89 Days) |  | 2.17\% |  | 1.44\% |  | 2.02\% |  | 1.61\% |  | 1.67\% |
| Non-Performing Loans | \$ | 280.8 | \$ | 264.1 | \$ | 304.4 | \$ | 287.8 | \$ | 259.1 |
| OREO |  | 136.3 |  | 120.8 |  | 110.6 |  | 104.8 |  | 75.4 |
| Total NPAs | \$ | 417.1 | \$ | 384.9 | \$ | 415.0 | \$ | 392.6 | \$ | 334.5 |
| as \% of Total Assets |  | 5.32\% |  | 4.81\% |  | 4.91\% |  | 4.63\% |  | 4.09\% |
| as \% of Loans \& OREO |  | 8.13 |  | 7.30 |  | 7.58 |  | 6.99 |  | 5.86 |

(1) Excluding loans with no allocated reserve
(2) Excluding loans with no allocated reserve and loans sold to Fletcher

Net Charge-offs by Loan Category

(1) Based on simple average of the four quarters

## Net Charge-offs by Market

(in thousands)

|  | 1Q10 |  |  | \% of Average Loans |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NCOs |  | \% of Avg Loans | 4Q09 | 3Q09 |  | 2Q09 |  | LTM $^{(1)}$ |  |
| MARKETS |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 15,545 | 4.32 \% | 12.07 | \% | 12.61 | \% | 8.96 \% | 9.49 | \% |
| Gainesville MSA |  | 1,675 | 1.92 | 2.49 |  | 1.60 |  | 4.38 | 2.60 |  |
| North Georgia |  | 29,747 | 6.51 | 3.57 |  | 4.74 |  | 2.52 | 4.34 |  |
| Western North Carolina |  | 3,695 | 1.96 | 5.11 |  | 1.98 |  | . 51 | 2.39 |  |
| Coastal Georgia |  | 5,649 | 5.74 | 7.72 |  | 8.78 |  | . 85 | 5.77 |  |
| East Tennessee |  | 357 | . 55 | 3.67 |  | 1.30 |  | 3.21 | 2.18 |  |
| Total | \$ | 56,668 | 4.51 | 6.37 |  | 6.57 |  | 4.18 | 5.41 |  |

Note: Dollars in thousands
(1) Based on simple average of the four quarters

NPAs by Loan Category and Market
(in thousands)

|  | 1Q10 |  |  |  |  |  |  | 1Q10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NPLs |  | OREO |  | Total NPAs |  | MARKETS | NPLs |  | OREO |  | Total NPAs |  |
| LOAN CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec, by RE) | \$ | 45,918 | \$ | 21,597 | \$ | 67,515 | Atlanta MSA | \$ | 81,914 | \$ | 36,951 | \$ | 118,865 |
| Commercial Construction |  | 23,556 |  | 14,285 |  | 37,841 | Gainesville MSA |  | 17,058 |  | 3,192 |  | 20,250 |
| Commercial \& Industrial |  | 3,610 |  | - |  | 3,610 | North Georgia |  | 109,280 |  | 63,128 |  | 172,408 |
| Total Commercial |  | 73,084 |  | 35,882 |  | 108,966 | Western N. Carolina |  | 31,353 |  | 8,588 |  | 39,941 |
|  |  |  |  |  |  |  | Coastal Georgia |  | 33,438 |  | 21,871 |  | 55,309 |
| Residential Construction |  | 147,326 |  | 74,220 |  | 221,546 | East Tennessee |  | 7,759 |  | 2,545 |  | 10,304 |
| Residential Mortgage |  | 57,920 |  | 26,173 |  | 84,093 | Total | \$ | 280,802 | \$ | 136,275 | \$ | 417,077 |
| Consumer/ Installment |  | 2,472 |  | - |  | 2,472 |  |  |  |  |  |  |  |
| Total | \$ | 280,802 | \$ | 136,275 |  | 417,077 |  |  |  |  |  |  |  |

## Credit Quality - SCAP Analysis



| Loan Type | Balance as of $12 / 31 / 08$ |  | Management Base |  | Management "SCAP ${ }^{\text {(1) }}$ |  | Selected Banks ${ }^{(7)}$ |  | SCAP - <br> More Adverse ${ }^{(1)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5MM | X | \% | SMM | \% | SMM | X | SMM | \% | SMM |
| Commercial \& Industrial | \$353.7 | 6.2 | 4.6 | \$16.3 | 5.3 | \$18.6 | 6.9 | \$24.5 | 6.5 | \$23.0 |
| CRE |  |  |  |  |  |  |  |  |  |  |
| Nonfarm, Non-residential | 1.508.1 | 26.4 | 4.0 | 60.3 | 6.0 | 90.5 |  |  | 8.0 | 120.6 |
| Construction | 1,978.3 | 34.7 | 13.0 | 257.2 | 15.0 | 296.8 |  |  | 16.5 | 326.4 |
| Multifamily | 66.3 | 1.2 | 4.0 | 2.7 | 6.0 | 4.0 |  |  | 10.5 | 7.0 |
| Total CRE | 3,552.7 | 62.3 | 9.0 | 320.2 | 11.0 | 391.2 | 12.7 | 451.2 | 12.8 | 454.0 |
| First Lien Mortgages | 1,077.7 | 18.9 | 3.0 | 32.3 | 4.6 | 49.6 | 6.8 | 73.1 | 7.8 | 83.5 |
| Second/Junior Lien Mortgages |  |  |  |  |  |  |  |  |  |  |
| Closed-end Junior Liens | 55.9 | 1.0 | 6.0 | 3.4 | 8.8 | 4.9 |  |  | 23.5 | 13.1 |
| HELOCs | 392.8 | 6.9 | 6.0 | 23.6 | 8.8 | 34.6 |  |  | 9.5 | 37.3 |
| Total Second/Junior Lien Mortgages | 448.7 | 7.9 | 6.0 | 26.9 | 8.8 | 39.5 | 10.8 | 48.4 | 11.2 | 50.5 |
| Credit Cards | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 19.3 | 0.0 | 19.0 | 0.0 |
| Other Consumer | 162.6 | 2.9 | 7.0 | 11.4 | 10.0 | 16.3 | 0.0 | 0.0 | 10.0 | 16.3 |
| Other Loans | 109.4 | 1.9 | 3.0 | 3.3 | 4.0 | 4.4 | 0.0 | 0.0 | 7.0 | 7.7 |
| Total | 55,704.9 | 100.0 |  | \$410.4 |  | \$519.5 |  | \$597.1 |  | 5634.9 |
| Losses as a \% of 12/31/08 Gross Loans |  |  |  | 7.2\% |  | 9.1\% |  | 10.5\% |  | 11.1\% |
| Estimated Credit Losses as of December 31, 2008 |  |  |  | \$410.4 |  | \$519.5 |  | \$597.1 |  | \$634.9 |
| Less: 2009 Net Charge-Offs |  |  |  | (276.7) |  | (276.7) |  | (276.7) |  | (276.7) |
| Less: 1/1/10-03/31/10 Net Charge-Offs |  |  |  | (56.7) |  | (56.7) |  | (56.7) |  | (56.7) |
| Estimated Potential Remaining Credit Losses (4/1/10-12/31/10) |  |  |  | \$77.0 |  | \$186.1 |  | \$263.8 |  | \$301.5 |

(1) Represents the SCAP - Selected Banks Scenario modified to reflect the characteristics of United Community Banks existing loan portfolio.
(2) Based on average projected losses per loan category (More Adverse Scenario) for BB\&T Corporation, Fifth Third Bancorp, Regions Financial Corporation and SunTrust Banks, Inc. as per the Board of Governors of the Federal Reserve System (2009) "The Supervisory Capital Assessment Program: Overview of Results"
(3) Represents the mid-point of the indicative loss rates by loan category as per the Board of Governors of the Federal Reserve System (2009) "The Supervisory Capital Assessment Program: Overview of Results*

## Credit Quality - SCAP Analysis

## ! Imputed Stress Test - Projected Capital Ratios

| Assumptions: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ```Targeted LLR / Loans (12/31/10) \({ }^{\text {(1) }}\) Core Earnings in \(2010{ }^{(2)}\) Effective Tax Rate Aggregate TARP Preferred Dividend \({ }^{(3)}\)``` | $2.00 \%$$\$ 92,724$$40 \%$$\$ 10,303$ |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  | Stress Test Analysis: Projected as of December 31, 2010 (4) |  |  |  |
|  |  | $\begin{aligned} & \text { Management - } \\ & \text { Base } \end{aligned}$ | Management SCAP | SCAP - <br> Selected Banks | SCAP More Adverse |
| Estimated Remainder 2010 (Q2-Q4) Credit Losses |  | \$76,966 | \$186,099 | \$ 263,758 | \$301,537 |
| Consolidated |  |  |  |  |  |
| Tangible Equity / Tangible Assets |  | 10.1 \% | 9.3 \% | 8.7 \% | 8.4 \% |
| Tangible Common Equity / Tangible Assets |  | 7.8 | 6.9 | 6.3 | 6.0 |
| Tangible Common Equity / Risk-Weighted Assets |  | 10.9 | 9.7 | 8.8 | 8.4 |
| Well- Capitalized |  |  |  |  |  |
| Tier 1 Leverage Ratio | 5.0 \% | 9.3 | 7.9 | 7.0 | 6.5 |
| Tier 1 Risk-Based Capital Ratio | 6.0 | 13.6 | 11.5 | 10.0 | 9.3 |
| Total Risk-Based Capital Ratio ${ }^{(5)}$ | 10.0 | 16.0 | 13.9 | 12.4 | 11.7 |

Note: Dollars in thousands
(1) Targeted LLR / Loans as of December 31, 2010 based on gross loans (HFI) as of December 31, 2009 reduced by the estimated credit losses under the

SCAP Analysis
(2) Assumes quarterly projections for Q2'10 - Q4'10; includes Q1'10 actuals
(3) Q1'10 - Q4'10
(4) Analysis includes an estimated $\$ 90.0$ million in balance sheet reduction each quarter through 2010 as a result of certain balance sheet strategies including selected loan sales, decreasing exposure to certain loan categories and decreasing wholesale borrowings
(5) Includes estimated phase-out of subordinated debt for regulatory capital (Tier 2) purposes


## Core Earnings Summary - First Quarter 2010



| Net Interest Margin | 3.49 | $\%$ | .09 | $\%$ | .41 |
| :--- | :--- | :--- | :--- | :--- | :--- |

(Excludes Consulting Services business - sold March 31, 2010)

Net Interest Margin


```
\squareNIM
\IM - Pre Credit (1)
```

NIM Characteristics

国 Margin improvement
9 bps vs. 4Oog
41 bps vs. 1Qog
(Improved CD pricing
(0) Maintained loan pricing
${ }^{1 Q}$ Excess liquidity - lowered Margin by 18 bps
(1) Excluding impact of nonaccrual loans, OREO and interest reversals


## Credit Costs Impacting Margin

回 Historically 8 to 12 bps
(0) Credit cycle - significant drag on margin and earnings

■ Lost interest (avg. yield) on loans charged off - Replace with new loans after credit cycle
[0arry costs high with level of NPAs
(0) Cost 1O10 vs. Historical - 54 bps (potential annual earnings impact of \$38 million by lowering to historical levels)

## Deposit Mix (total $\$ 6.5$ billion)

Deposit Mix
(\$ in millions)

9\% Annualized Growth excluding SCB acquisition

| Time < \$100,000 |  | 1,636 |  | 1,740 |  | 1,904 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Public Deposits |  | 611 |  | 597 |  | 485 |
| Total Core |  | 4,644 |  | 4,681 |  | 4,539 |
| Time > $\$ 100,000$ |  | 1,059 |  | 1,138 |  | 1,275 |
| Public Deposits |  | 73 |  | 49 |  | 75 |
| Total Customer |  | 5,776 |  | 5,868 |  | 5,889 |
| Brokered Deposits |  | 711 |  | 759 |  | 727 |
| Total Deposits | \$ | 6,487 | \$ | 6,627 | \$ | 6,616 |



## Core Transaction Deposits



## Net Operating Loss - First Quarter 2010


(1) From continuing operations

## Net Loss - First Quarter 2010

| (In Thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q10 |  | 4Q09 |  | 1Q09 |  |
| Net Operating Loss ${ }^{(1)}$ | \$ | $(34,458)$ | \$ | $(40,063)$ | \$ | $(32,132)$ |
| Discontinued Operations, Net |  | (101) |  | 228 |  | 156 |
| Gain from Sale of Sub, Net |  | 1,266 |  |  |  |  |
| Goodwill Impairment Charge |  | - |  | - |  | $(70,000)$ |
| Severance (\$2,898, pre-tax) |  | - |  | - |  | $(1,797)$ |
| Net Loss |  | $(33,293)$ |  | $(39,835)$ |  | $(103,773)$ |
| Preferred Stock Div (TARP) |  | $(2,572)$ |  | $(2,567)$ |  | $(2,554)$ |
| Net Loss per Share |  | (.38) |  | (.45) |  | (2.20) |
| Book Value | \$ | 7.95 | \$ | 8.36 | \$ | 14.70 |
| Tangible Book Value |  | 5.62 |  | 6.02 |  | 9.65 |

(1) From continuing operations


## APPENDIX




## Experienced Proven Leadership

|  |  | Joined <br> UCBI | Years in <br> Banking |
| :--- | :--- | :---: | :---: |
| Jimmy Tallent | President \& CEO | 1984 | 37 |
| Guy Freeman | Chief Operating Officer | 1994 | 50 |
| Rex Schuette | Chief Financial Officer | 2001 | 33 |
| David Shearrow | Chief Risk Officer | 2007 | 29 |
| Glenn White | President, Atlanta Region | 2007 | 36 |
| Craig Metz | Marketing | 2002 | 18 |
| Bill Gilbert | Retail Banking | 2000 | 34 |

## Business and operating model

## "Community bank service, large bank resources"

@ Twenty-seven "community banks"

- Local CEOs with deep roots in their communities
- Resources of $\$ 7.8$ billion bank
(1) Service is point of differentiation
- Golden rule of banking $\checkmark$ "The Bank That SERVICE Built"
- Ongoing customer surveys
$\checkmark$ 90+\% satisfaction rate (Record 95\% in March 2010)
(0) Strategic footprint with substantial banking opportunities
- Operates in a number of the more demographically attractive markets in the U.S.
@ Disciplined growth strategy
- Organic supported by de novos and selective acquisitions

Robust Demographics (fast growing markets)

|  |  | Population Growth (\%) |  |
| :--- | :---: | :---: | :---: |
|  | Population <br> (in thousands) | Actual <br> $\mathbf{2 0 0 0} \mathbf{- 2 0 0 9}$ | Projected <br> $\mathbf{2 0 0 9} \mathbf{- 2 0 1 4}$ |
| Markets ${ }^{1}$ | 396 | 24 | 10 |
| North Georgia | 5,544 | 31 | 13 |
| Atlanta MSA | 187 | 34 | 15 |
| Gainesville MSA | 370 | 10 | 5 |
| Coastal Georgia | 425 | 11 | 5 |
| Western North Carolina | 850 | 13 | 6 |
| East Tennessee |  |  |  |
|  |  | 21 | 9 |
| Total Markets | 9,933 | 16 | 8 |
| Georgia | 9,370 | 11 | 5 |
| North Carolina | 6,297 | 10 | 5 |
| Tennessee | 309,732 |  |  |

${ }^{1}$ Population data is for 2009 and includes those markets where United takes deposits.
Source: SNL

## Market Share Opportunities

(excellent growth prospects)

| Markets | Market Deposits (in billions) ${ }^{(1)}$ |  | United <br> Deposits |  | Banks | Offices | Deposit Share ${ }^{(1)}$ | Rank ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North Georgia | \$ | 8.5 | \$ | 2.5 | 11 | 23 | 31 \% | 1 |
| Atlanta MSA |  | 55.2 |  | 2.0 | 10 | 39 | 4 | 7 |
| Gainesville MSA |  | 2.6 |  | . 3 | 1 | 6 | 13 | 4 |
| Coastal Georgia |  | 7.5 |  | . 4 | 2 | 9 | 5 | 8 |
| Westem North Carolina |  | 7.3 |  | 1.0 | 1 | 20 | 14 | 3 |
| East Tennessee |  | 14.4 |  | . 3 | 2 | 10 | 3 | 7 |
| Total Markets | \$ | 95.5 | \$ | 6.5 | 27 | 107 |  |  |

FDIC deposit market share and rank as of $6 / 09$ for markets where United takes deposits. Source: SNL and FDIC

## Leading Demographics

| Rank | Ticker | Company ${ }^{(1)}$ | State |  | (\$ B) | 2009-2014 <br> Population Growth ${ }^{(2)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WAL | Western Alliance Bancorporation | NV | \$ | 5.8 | 11.25 \% |
| 2 | WTNY | Whitney Holding Corporation | LA |  | 11.9 | 9.75 |
| 3 | UCBI | United Community Banks, Inc. | GA |  | 7.8 | 9.65 |
| 4 | CFR | Cullen/Frost Bankers, Inc. | TX |  | 16.3 | 9.20 |
| 5 | PNFP | Pinnacle Financial Partners, Inc. | TN |  | 5.1 | 8.80 |
| 6 | IBOC | International Bancshares Corporation | TX |  | 11.8 | 8.05 |
| 7 | PRSP | Prosperity Bancshares, Inc. | TX |  | 8.9 | 7.70 |
| 8 | FCNCA | First Citizens BancShares, Inc. | NC |  | 18.5 | 7.20 |
| 9 | TSFG | South Financial Group, Inc. | SC |  | 11.9 | 7.10 |
| 10 | GBCl | Glacier Bancorp, Inc. | MT |  | 6.2 | 6.60 |
| 11 | CVBF | CVB Financial Corp. | CA |  | 6.7 | 6.50 |
| 12 | TCBI | Texas Capital Bancshares, Inc. | TX |  | 5.7 | 6.35 |
| 13 | CBC | Capitol Bancorp Ltd. | MI |  | 5.1 | 6.25 |
| 14 | SNV | Synows Financial Corp. | GA |  | 32.8 | 5.85 |
| 15 | BOKF | BOK Financial Corporation | OK |  | 23.5 | 5.80 |
| (1) Includes publicly traded companies with assets between $\$ 5.0-50.0$ billion as of December 31, 2009 <br> (2) Population growth weighted by county (cumulative) |  |  |  |  |  |  |

## Small Business Market Growth

## Number of Businesses with 1 - 49 Employees

|  |  | Small <br> Business <br> Growth | Population <br> Growth |
| :--- | :---: | :---: | :---: | :---: |
| Markets ${ }^{\mathbf{1}}$ |  |  | $\mathbf{2 0 0 0 - \mathbf { 2 0 0 9 }}$ |

The Atlanta MSA is seeing small business growth at nearly double its already significantly increasing population growth.

## Business Mix Loans (at quarter-end)

| (in millions) | 1Q10 |  | 4Q09 |  | 3Q09 |  | 2Q09 |  | 1Q09 |  | Year <br> Over <br> Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by R/E) | \$ | 1,765 | \$ | 1,779 | \$ | 1,787 | \$ | 1,797 | \$ | 1,779 | (14) |
| Commercial Construction |  | 357 |  | 363 |  | 380 |  | 379 |  | 377 | (20) |
| Commercial \& Industrial |  | 381 |  | 390 |  | 403 |  | 399 |  | 387 | (6) |
| Total Commercial |  | 2,503 |  | 2,532 |  | 2,570 |  | 2,575 |  | 2,543 | (40) |
| Residential Construction |  | 960 |  | 1,050 |  | 1,185 |  | 1,315 |  | 1,430 | (470) |
| Residential Mortgage |  | 1,390 |  | 1,427 |  | 1,461 |  | 1,470 |  | 1,504 | (114) |
| Consumer / Installment |  | 139 |  | 142 |  | 147 |  | 153 |  | 156 | (17) |
| TOTAL LOANS | \$ | 4,992 | \$ | 5,151 | \$ | 5,363 | \$ | 5,513 | \$ | 5,633 | (601) |

## Business Mix Loans (at year-end)

| (in millions) | 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by R/E) | \$ | 1,779 | \$ | 1,627 | \$ | 1,476 | \$ | 1,230 | \$ | 1,055 |
| Commercial Construction |  | 363 |  | 500 |  | 527 |  | 469 |  | 359 |
| Commercial \& Industrial |  | 390 |  | 410 |  | 418 |  | 296 |  | 237 |
| Total Commercial |  | 2,532 |  | 2,537 |  | 2,421 |  | 1,995 |  | 1,651 |
| Residential Construction |  | 1,050 |  | 1,479 |  | 1,829 |  | 1,864 |  | 1,380 |
| Residential Mortgage |  | 1,427 |  | 1,526 |  | 1,502 |  | 1,338 |  | 1,206 |
| Consumer / Installment |  | 142 |  | 163 |  | 177 |  | 180 |  | 161 |
| TOTAL LOANS | \$ | 5,151 | \$ | 5,705 | \$ | 5,929 | \$ | 5,377 | \$ | 4,398 |


| Residential Construction - Total Company |  |  |  |  |  |  |  |  | U United |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | 1Q10 |  | 4Q09 |  | 3Q09 |  | 2Q09 |  | 1Q09 |  |
| Land Loans |  |  |  |  |  |  |  |  |  |  |
| Developing Land | \$ | 290 | \$ | 332 | \$ | 380 | \$ | 413 | \$ | 445 |
| Raw Land |  | 124 |  | 127 |  | 159 |  | 159 |  | 155 |
| Lot Loans |  | 321 |  | 336 |  | 336 |  | 369 |  | 390 |
| Total |  | 735 |  | 795 |  | 875 |  | 941 |  | 990 |
| Construction Loans |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 153 |  | 178 |  | 218 |  | 268 |  | 317 |
| Sold |  | 72 |  | 77 |  | 92 |  | 106 |  | 123 |
| Total | \$ | 225 | \$ | 255 | \$ | 310 | \$ | 374 | \$ | 440 |
| Total Res Construction | \$ | 960 | \$ | 1,050 | \$ | 1,185 | \$ | 1,315 | \$ | 1,430 |
| By Region |  |  |  |  |  |  |  |  |  |  |
| Atlanta | \$ | 228 |  | 255 |  | 328 |  | 424 |  | 495 |
| Gainesville MSA |  | 42 |  | 51 |  | 56 |  | 61 |  | 67 |
| North Georgia |  | 460 |  | 503 |  | 534 |  | 557 |  | 575 |
| North Carolina |  | 151 |  | 156 |  | 161 |  | 160 |  | 167 |
| Coastal Georgia |  | 55 |  | 60 |  | 77 |  | 80 |  | 87 |
| Tennessee |  | 24 |  | 25 |  | 29 |  | 33 |  | 39 |
|  | \$ | 960 | \$ | 1,050 | \$ | 1,185 | \$ | 1,315 | \$ | 1,430 |
| Strong Bank. Strong Serv | ce. | rong F |  |  |  |  |  |  |  | 40 |

Residential Construction - Atlanta MSA

| (in millions) | 1Q10 |  | 4Q09 |  | 3Q09 |  | 2Q09 |  | 1Q09 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land Loans |  |  |  |  |  |  |  |  |  |  |
| Developing Land | \$ | 66 | \$ | 76 | \$ | 100 | \$ | 124 | \$ | 148 |
| Raw Land |  | 43 |  | 43 |  | 61 |  | 63 |  | 52 |
| Lot Loans |  | 47 |  | 52 |  | 54 |  | 81 |  | 98 |
| Total |  | 156 |  | 171 |  | 215 |  | 268 |  | 298 |
| Construction Loans |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 58 |  | 68 |  | 91 |  | 127 |  | 164 |
| Sold |  | 14 |  | 16 |  | 22 |  | 29 |  | 33 |
| Total | \$ | 72 | \$ | 84 | \$ | 113 | \$ | 156 | \$ | 197 |
| Total Res Construction | \$ | 228 | \$ | 255 | \$ | 328 | \$ | 424 | \$ | 495 |

Residential Construction - North Georgia

(in millions)

Land Loans

| Developing Land | \$ | 43 | \$ | 45 | \$ | 56 | \$ | 54 | \$ | 59 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Raw Land |  | 148 |  | 172 |  | 179 |  | 180 |  | 184 |
| Lot Loans |  | 189 |  | 197 |  | 198 |  | 204 |  | 211 |
| Total |  | 380 |  | 414 |  | 433 |  | 438 |  | 454 |

## Construction Loans

| Spec |  | 54 |  |  | 61 |  |  | 71 |  |  | 81 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| (in millions) | 1Q10 |  | 4Q09 |  | 3Q09 |  | 2Q09 |  | 1Q09 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LOANS BY MARKET |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 1,404 | \$ | 1,435 | \$ | 1,526 | \$ | 1,605 | \$ | 1,660 |
| Gainesville MSA |  | 372 |  | 390 |  | 402 |  | 413 |  | 422 |
| North Georgia |  | 1,814 |  | 1,884 |  | 1,942 |  | 1,978 |  | 2,014 |
| Western North Carolina |  | 756 |  | 772 |  | 786 |  | 794 |  | 808 |
| Coastal Georgia |  | 388 |  | 405 |  | 440 |  | 455 |  | 460 |
| East Tennessee |  | 258 |  | 265 |  | 267 |  | 268 |  | 269 |
| Total | \$ | 4,992 | \$ | 5,151 | \$ | 5,363 | \$ | 5,513 | \$ | 5,633 |

## Loans - Markets Served (at year-end)

| (in millions) | 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LOANS BY MARKET |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 1,435 | \$ | 1,706 | \$ | 2,002 | \$ | 1,651 | \$ | 1,207 |
| Gainesville MSA |  | 390 |  | 420 |  | 400 |  | 354 |  | 249 |
| North Georgia |  | 1,884 |  | 2,040 |  | 2,060 |  | 2,034 |  | 1,790 |
| Western North Carolina |  | 772 |  | 810 |  | 806 |  | 773 |  | 668 |
| Coastal Georgia |  | 405 |  | 464 |  | 415 |  | 358 |  | 306 |
| East Tennessee |  | 265 |  | 265 |  | 246 |  | 207 |  | 178 |
| Total | \$ | 5,151 | \$ | 5,705 | \$ | 5,929 | \$ | 5,377 | \$ | 4,398 |20

@ Top 25 relationships ..... 387

- 7.8\% of total loans
@ Regional credit review- Standard Underwriting


# NPAs by Loan Category, Market, and Activity 

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality ${ }^{(2)}$

| (in phossamd) | First Quarter 2010 |  |  |  |  |  | Fearth Querter 2009 |  |  |  |  |  | Third Quarter 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-performingLoans |  | Foreclosed Properties |  | $\begin{aligned} & \hline \text { Total } \\ & \text { NPAs } \\ & \hline \end{aligned}$ |  | Non-performingLoans |  | Foreclosed Properties |  | $\begin{aligned} & \text { Total } \\ & \text { NPAs } \end{aligned}$ |  | $\begin{gathered} \hline \text { Non performing } \\ \text { Loans } \end{gathered}$ |  | Foredosed Properties |  | $\begin{aligned} & \hline \text { Total } \\ & \text { NPAs } \\ & \hline \end{aligned}$ |  |
| NP/s BY CATBGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commacrial (rec. by RE) | \$ | 45,918 | S | 21,597 | \$ | 67,515 | \$ | 37,040 | \$ | 15,842 | S | 52,882 | \$ | 38,379 | S | 12.566 | \$ | 50,945 |
| Commarcial construction |  | 23,556 |  | 14,285 |  | 37,841 |  | 19,976 |  | 9,761 |  | 29,737 |  | 38,505 |  | 5,543 |  | 44,048 |
| Comescrial \% industrial |  | 3.610 |  | - |  | 3.610 |  | 3,946 |  | - |  | 3,946 |  | 3,794 |  | . |  | 3.794 |
| Total commacial |  | 73,084 |  | 35,882 |  | 108,966 |  | 60.962 |  | 25,603 |  | 86,565 |  | 80,678 |  | 18,109 |  | 98,787 |
| Reridential construstion |  | 147,326 |  | 74,220 |  | 221,546 |  | 1423332 |  | 76.519 |  | 218,851 |  | 171,027 |  | 79,045 |  | 250,072 |
| Residential mortgag |  | 57,920 |  | 26,173 |  | 84,093 |  | 58,767 |  | 18,648 |  | 77,415 |  | 50,6\% |  | 13,456 |  | 64,082 |
| Consumer/imatallment |  | 2472 |  | . |  | 2472 |  | 2031 |  | . |  | 2.031 |  | 2050 |  | . |  | 2.050 |
| Total NP/s | \$ | 280,802 | 5 | 136,275 | 5 | 417,077 | S | 264,092 | 5 | 120.770 | S | 384,862 | S | 304,381 | 5 | 110,610 | S | 414,991 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NP/s BY M/RKEET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 81,914 | s | 36,951 | S | 118,865 | \$ | 106,536 | \$ | 41,125 | S | 147,661 | \$ | 120,599 | s | 54,670 | S | 175,269 |
| Gainaville MSA |  | 17,058 |  | 3,192 |  | 20,250 |  | 5,074 |  | 2614 |  | 7,688 |  | 12.916 |  | 8,429 |  | 21,345 |
| Noerth George |  | 109,280 |  | 63,128 |  | 172,408 |  | 87,59\% |  | 53,072 |  | 140,670 |  | 9,373 |  | 36,718 |  | 133,091 |
| Westem North Carolina |  | 31,353 |  | 8,588 |  | 39,941 |  | 20,610 |  | 5,0\% |  | 34,706 |  | 25,775 |  | 5.918 |  | 31,693 |
| Cosatal Gorgia |  | 33,438 |  | 21,871 |  | 55.309 |  | 26.871 |  | 17,150 |  | 44,021 |  | 38,414 |  | 3,045 |  | 41,459 |
| East Tannesso |  | 7,759 |  | 2,545 |  | 10,304 |  | 8,403 |  | 1,713 |  | 10,116 |  | 10,304 |  | 1,830 |  | 12,134 |
| Total NP/s | S | 280,802 | 5 | 136,275 | 5 | 417,077 | \$ | 264,092 | 5 | 120.770 | s | 384,852 | S | 304,381 | S | 110,610 | S | 414,991 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NPA ACTIVITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning Balance | \$ | 264,092 | \$ | 120,770 | \$ | 384,862 | \$ | 304.381 | \$ | 110,610 | S | 414,991 | \$ | 287,848 | \$ | 104,754 | \$ | 392,602 |
| Loans placed on non-accrual |  | 139030 |  | - |  | 139.030 |  | 174.898 |  | - |  | 174,888 |  | 190,164 |  | - |  | 190,164 |
| Payments recivod |  | $(5,733)$ |  | - |  | (5,733) |  | (26935) |  | - |  | (26,935) |  | (16,597) |  | - |  | (16,597) |
| Loan chargooffs |  | $(58,897)$ |  | * |  | $(58,897)$ |  | (88,427) |  | - |  | $(88,427)$ |  | $(92,359)$ |  | - |  | (92,359) |
| Foreclosura |  | $(49,233)$ |  | 49,233 |  | - |  | (79,583) |  | 79,983 |  | . |  | $(56,624)$ |  | 56,624 |  | . |
| Capitalired costs |  | - |  | 320 |  | 320 |  | - |  | 981 |  | 981 |  | - |  | 579 |  | 579 |
| Note/proparty salas |  | (8,457) |  | (25,951) |  | (34,408) |  | (19884) |  | (61,228) |  | (81,070) |  | (8,051) |  | $(47,240)$ |  | (55,291) |
| Write downs |  | - |  | $(4,579)$ |  | (4,579) |  | - |  | (2209) |  | $(2,209)$ |  | . |  | $(1,906)$ |  | $(1,906)$ |
| Net gies (losser) on sales |  | . |  | (3,518) |  | (3,518) |  | . |  | (7,367) |  | (7,367) |  | . |  | (2201) |  | (2,201) |
| Ending Balance | 5 | 280.802 | 5 | 136,275 | 5 | 417,077 | 5 | 264,092 | 5 | 120.770 | 5 | 384,852 | 5 | 304,381 | 5 | 110,610 | S | 414,991 |

(1) Excluder non-performing loans and foroclosed propertiar covered by the loss-sharing agreement with the FDIC, rdated to the acquisition of Southern Coemmunity Bank (2) Annualived.

Net Charge-offs by Category and Market

| (in thousands) | First Quarter 2010 |  |  |  | Fourth Quarter 2009 |  |  |  | Third Quarter 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Charge-Offs |  | $\begin{gathered} \text { Net Charge- } \\ \text { Offs to } \\ \text { Average } \\ \text { Loans }{ }^{(2)} \\ \hline \end{gathered}$ |  | NetCharge-Offs |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  | Net Charge-Offs |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  |
| NET CHARGE-OFFS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 1,964 | . 45 | \% | \$ | 3,896 | . 86 | \% | \$ | 10,568 | 2.33 | \% |
| Commercial construction |  | 2,206 | 2.48 |  |  | 4,717 | 5.03 |  |  | 4,369 | 4.55 |  |
| Commercial \& industrial |  | 4,110 | 4.31 |  |  | 153 | . 15 |  |  | 1,792 | 1.76 |  |
| Total commercial |  | 8,280 | 1.33 |  |  | 8,766 | 1.36 |  |  | 16,729 | 2.57 |  |
| Residential construction |  | 43,100 | 17.32 |  |  | 67,393 | 23.87 |  |  | 67,520 | 21.31 |  |
| Residential mortgage |  | 4,551 | 1.31 |  |  | 7,026 | 1.93 |  |  | 5,051 | 1.36 |  |
| Consumer / installment |  | 737 | 2.12 |  |  | 1,400 | 3.83 |  |  | 1,191 | 3.13 |  |
| Total | S | 56,668 | 4.51 |  | S | 84,585 | 6.37 |  | S | 90,491 | 6.57 |  |
| NET CHARGE-OFFS BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | S | 15,545 | 4.32 | \% | \$ | 43,595 | 12.07 | \% | \$ | 50,129 | 12.61 | \% |
| Gainesville MSA |  | 1,675 | 1.92 |  |  | 2,273 | 2.49 |  |  | 1,473 | 1.60 |  |
| North Gcorgia |  | 29,747 | 6.51 |  |  | 18,057 | 3.57 |  |  | 24,017 | 4.74 |  |
| Western North Carolina |  | 3,695 | 1.96 |  |  | 10,091 | 5.11 |  |  | 3,949 | 1.98 |  |
| Coastal Georgia |  | 5,649 | 5.74 |  |  | 8,109 | 7.72 |  |  | 10,051 | 8.78 |  |
| East Tennessec |  | 357 | . 55 |  |  | 2,460 | 3.67 |  |  | 872 | 1.30 |  |
| Total | S | 56,668 | 4.51 |  | \$ | 84,585 | 6.37 |  | \$ | 90,491 | 6.57 |  |

## Liquidity - Loans / Deposits



## Liquidity - Wholesale Borrowings

| (in millions) | Unused Capacity |  | 1Q10 |  | 4Q09 |  | 1Q09 |  | Variance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 09 |  |  |  | Q 09 |
| Brokered Deposits | \$ | 1,248 |  |  | \$ | 711 |  |  | \$ | 759 | \$ | 727 | \$ | (48) | \$ | (16) |
| FHLB |  | 791 |  | 114 |  | 115 |  | 260 |  | (1) |  | (146) |
| Fed Funds |  | 100 |  | - |  | - |  | 58 |  | - |  | (58) |
| Other Wholesale |  | 328 |  | 102 |  | 101 |  | 101 |  | 1 |  | 1 |
| Total | \$ | 2,467 | \$ | 927 | \$ | 975 |  | 1,146 | \$ | (48) | \$ | (219) |
| Sub-Debt |  |  | \$ | 96 | \$ | 96 | \$ | 97 | \$ | - | \$ | (1) |
| Trust Preferred Securities |  |  |  | 54 |  | 54 |  | 54 |  | - |  | - |
| Total Long-Term Debt |  |  | \$ | 150 | \$ | 150 | \$ | 151 | \$ | - | \$ | (1) |

## Business Mix - Deposits (at quarter-end)

(in millions)

| DEPOSITS BY CATEGORY | 1Q10 |  | 4Q09 |  | 3Q09 |  | 2Q09 |  | 1Q09 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand \& Now | \$ | 1,489 | \$ | 1,465 | \$ | 1,481 | \$ | 1,523 | \$ | 1,485 |
| MMDA \& Savings |  | 908 |  | 879 |  | 858 |  | 744 |  | 665 |
| Core Transaction Deposits |  | 2,397 |  | 2,344 |  | 2,339 |  | 2,267 |  | 2,150 |
| Time $<$ \$100,000 |  | 1,637 |  | 1,740 |  | 1,848 |  | 1,985 |  | 1,904 |
| Public Deposits |  | 611 |  | 597 |  | 557 |  | 482 |  | 485 |
| Total Core Deposits |  | 4,645 |  | 4,681 |  | 4,744 |  | 4,734 |  | 4,539 |
| Time > \$100,000 |  | 1,059 |  | 1,138 |  | 1,187 |  | 1,293 |  | 1,275 |
| Public Deposits |  | 73 |  | 49 |  | 50 |  | 59 |  | 75 |
| Total Customer Deposits |  | 5,776 |  | 5,869 |  | 5,981 |  | 6,086 |  | 5,889 |
| Brokered Deposits |  | 711 |  | 759 |  | 840 |  | 763 |  | 727 |
| Total Deposits |  | 6,487 |  | 6,628 |  | 6,821 |  | 6,849 |  | 6,616 |

## Analyst Coverage

@ FBR Capital
(Market Perform - Nov 19, 2009)
© FIG Partners
(Market Perform - Jan 29, 2010)
(6) Keefe, Bruyette \& Woods
(Market Perform - Apr 5, 2010)
@ Macquarie Capital (USA)
(Neutral - Jan 29, 2010)
(1) Raymond James \& Associates
(Outperform 2 - Apr 5, 2010)

■ Sandler O'Neill \& Partners
(Hold - Apr 5, 2010)
@ Soleil (Tenner Investment Research)
(Hold - Apr 13, 2010)
@ Stephens, Inc.
(Equal Weight - Feb 2, 2010)
(1) Sterne Agee \& Leach, Inc.
(Neutral - Apr 15, 2010)
© SunTrust Robinson Humphrey
(Buy-Apr 5, 2010)

## Southern Community Bank

（1）Purchased－June 19， 2009
（1）Nine years old－Enhances presence in southside metro Atlanta markets
（⿴囗⿱一一⿴囗十一 Four banking offices in southside metro Atlanta MSA－Fayetteville，Coweta and Henry counties
＠ 54 employees（Reduced by 17 after conversion in September 2009）
－\＄208 in customer deposits，including \＄53 core deposits
（1）FDIC assisted transaction：80\％guarantee on $\$ 109$ loss threshold， $95 \%$ above
－Fully discounted bid with no credit exposure
＂Accounted for credit related items（at FMV）as＂covered assets＂on balance sheet

|  | $\frac{1 Q 10}{}$ | $\underline{4 Q 09}$ | $\underline{y y}$ | $\underline{2 Q 09}$ |
| :--- | ---: | ---: | ---: | ---: |
| Loans | $\$ 79$ | $\$ 85$ | $\$ 110$ |  |
| OREO | 32 | 34 |  | 25 |
| FDIC receivable | $\underline{58}$ | $\underline{67}$ | $\underline{95}$ |  |
| $\quad$ Total Covered Assets | $\underline{\$ 169}$ | $\underline{\$ 186}$ | $\underline{\$ 230}$ |  |

－Pre－tax gain on acquisition of $\$ 11.4$
（1）Accretive to earnings per share in 2009
Strong Bank．Strong Service．Strong Future．

## Discontinued Operations - Restated Income Statement U United

| Page 1 of 2 |  | Revised for | Discontinued | Operations |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except per share data) | $1 \mathrm{Q10}$ | 4Q09 | 3Q09 | 2Q09 | 1 Q09 |
| Interest revenue: |  |  |  |  |  |
| Loans, including fees | S 72,215 | \$ 78,064 | \$ 80,874 | \$ 81,691 | \$ 81,880 |
| Investment securities, including tax exempt | 16,203 | 17,313 | 18,820 | 20,485 | 20,752 |
| Federal funds sold, commercial paper and deposits in banks | 938 | 1,503 | 907 | 98 | 442 |
| Total interest revenue | 89,356 | 96,880 | 100,601 | 102,274 | 103,074 |
| Interest expense: |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| NOW | 1,854 | 2,315 | 2,528 | 2,843 | 3,337 |
| Money market | 1,757 | 2,328 | 2,711 | 2,269 | 2,237 |
| Savings | 84 | 105 | 130 | 121 | 127 |
| Time | 20,198 | 24,026 | 28,183 | 32,064 | 36,053 |
| Total deposit interest expense | 23,893 | 28,774 | 33,552 | 37,297 | 41,754 |
| Federal funds purchased, repurchase agreements and other short-term borrowings | 1,038 | 1,081 | 613 | 595 | 553 |
| Federal Home Loan Bank advances | 977 | 1,045 | 1,300 | 1,203 | 1,074 |
| Long-term debt | 2,662 | 2,652 | 2,712 | 2,760 | 2,769 |
| Total interest expense | 28,570 | 33,552 | 38,177 | 41,855 | 46,150 |
| Net interest revenue | 60,786 | 63,328 | 62,424 | 60,419 | 56,924 |
| Provision for loan losses | 75,000 | 90,000 | 95,000 | 60,000 | 65,000 |
| Net interest revenue after provision for loan losses | (14,214) | $(26,672)$ | $(32,576)$ | 419 | $(8,076)$ |
| Fee revenue: |  |  |  |  |  |
| Service charges and fees | 7,447 | 8,257 | 8,138 | 7,557 | 7,034 |
| Mortgage loan and other related fees | 1,479 | 1,651 | 1,832 | 2,825 | 2,651 |
| Brokerage fees | 567 | 443 | 456 | 497 | 689 |
| Securities gains (losses), net | 61 | 2,015 | 1,149 | (711) | 303 |
| Gain from acquisition | - | - | - | 11,390 | - |
| Other | 2,112 | 2,081 | 1,814 | 1,137 | 1,146 |
| Total fee revenue | 11,666 | 14,447 | 13,389 | 22,695 | 11,823 |
| Total revenue | $(2,548)$ | $(12,225)$ | $(19,187)$ | 23,114 | 3,747 |

## Discontinued Operations - Restated Income Statement U United

Page 2 of 2

| (in thousands, except per share data) | Revised for Discontinued Operations |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| Operating expenses: |  |  |  |  |  |
| Salaries and employee benefits | 24,360 | 24,061 | 23,889 | 26,305 | 27,313 |
| Communications and equipment | 3,273 | 3,819 | 3,640 | 3,571 | 3,646 |
| Occupancy | 3,814 | 4,003 | 4,063 | 3,818 | 3,769 |
| Advertising and public relations | 1,043 | 958 | 823 | 1,125 | 1,044 |
| Postage, printing and supplies | 1,225 | 1,307 | 1,270 | 1,288 | 1,175 |
| Professional fees | 1,943 | 2,646 | 2,358 | 3,195 | 3,281 |
| Foreclosed preoperty | 10,813 | 14,391 | 7,918 | 5,737 | 4,319 |
| FDIC assessments and other regulatory charges | 3,626 | 3,711 | 2,801 | 6,810 | 2,682 |
| Amortization of intangibles | 802 | 813 | 813 | 739 | 739 |
| Other | 3,921 | 4,417 | 3,851 | 1,122 | 3,820 |
| Goodwill impairment | . | - | 25,000 | . | 70,000 |
| Severance costs | - | - | . | - | 2,898 |
| Total operating expenses | 54,820 | 60,126 | 76,426 | 53,710 | 124,686 |
| Loss fromeontinuing operations before income taxes | $(57,368)$ | $(72,351)$ | $(95,613)$ | $(30,596)$ | $(120,939)$ |
| Income tax benefit | $(22,910)$ | $(32,288)$ | $(26,832)$ | $(14,529)$ | $(17,010)$ |
| Net loss from continuing operations | $(34,458)$ | $(40,063)$ | $(68,781)$ | $(16,067)$ | $(103,929)$ |
| (Loss) income from discontinued operations, net of income taves | (101) | 228 | 63 | 66 | 156 |
| Gain from sale of subsidiary, net of income taxes and selling costs | 1,266 | - | - | - | - |
| Net loss | $(33,293)$ | $(39,835)$ | $(68,718)$ | $(16,001)$ | $(103,773)$ |
| Preferred stock dividends and discount accretion | 2,572 | 2,567 | 2,562 | 2,559 | 2,554 |
| Net loss available to common shareholders | \$ (35,865) | \$ (42,402) | \$ (71,280) | \$ (18,560) | \$ (106,327) |
| Loss from continuing operations per common share - Basic / Diluted | \$ (39) | \$ (45) | \$ (1.43) | \$ (.38) | \$ (2.20) |
| Loss per common share - Basic / Diluted | (38) | (.45) | (1.43) | (.38) | (2.20) |
| Weighted average common shares outstanding - Basic / Diluted | 94,390 | 94,219 | 49,771 | 48,794 | 48,324 |

## Non-GAAP Reconciliation Tables

(in millions, except EPS)

|  | Operating Eamings to GAAP Earnings Reconciliation |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q 10 |  | 4Q 09 |  | 1Q09 |  |
| Core fee revenue reconciliation ${ }^{(1)}$ |  |  |  |  |  |  |
| Core fee revenue | \$ | 11.6 | \$ | 11.7 | \$ | 11.5 |
| Securities gains (losses), net |  | . 1 |  | 2.0 |  | . 3 |
| Gain from sale of low incoming housing tax credits |  | - |  | . 7 |  | - |
| Fee Revenue (GAAP) | \$ | 11.7 | \$ | 14.4 | \$ | 11.8 |
| Core operating expense reconciliation ${ }^{(1)}$ |  |  |  |  |  |  |
| Core operating expense | \$ | 44.0 | \$ | 45.7 | \$ | 47.5 |
| Foreclosed property expense |  | 10.8 |  | 14.4 |  | 4.3 |
| Goodwill impairment charge |  | - |  | - |  | 70.0 |
| Severance costs |  | - |  | - |  | 2.9 |
| Operating expense (GAAP) | \$ | 54.8 | \$ | 60.1 | \$ | 124.7 |
| Diluted loss per common share reconciliation ${ }^{(1)}$ |  |  |  |  |  |  |
| Diluted operating loss per common share | \$ | (.39) | \$ | (.45) | \$ | (.72) |
| Noncash goodwill impairment charge |  | - |  | - |  | (1.45) |
| Severance costs |  | - |  | - |  | (.03) |
| Diluted loss per common share (GAAP) | \$ | (.39) | \$ | (.45) | \$ | (2.20) |

(1) From continuing operations

## Non-GAAP Reconciliation Tables



# United Community Banks, Inc. 

Investor Presentation
First Quarter 2010


