## For Immediate Release

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# United Community Banks, Inc. Announces Strong Second Quarter Results Continued Margin Expansion, EPS up 26\% year over year 

BLAIRSVILLE, GA - July 24, 2018
United Community Banks, Inc. (NASDAQ: UCBI) ("United") showed strong second quarter results, with solid year-over-year loan and deposit growth, efficiency improvements and continued outstanding asset quality trends. Reported earnings per share were $\$ 0.49$, up 26 percent from a year ago. Excluding merger-related and other charges, earnings per share were $\$ 0.53$, up 29 percent from a year ago. United also enhanced profitability with increases in return on assets and return on tangible equity.

Notable highlights for the quarter included strong performance from United's recently acquired equipment finance company, Navitas Credit Corporation, as well as meaningful margin expansion. United also saw increased production in its mortgage, SBA, and brokerage units. The quarter included a one-time increase in tax expense due to changes in the Georgia state tax law.
"I am pleased with our second quarter performance and am excited about the remainder of the year." said Lynn Harton, United's Chief Executive Officer. "Our teams continue to deliver outstanding service to our clients, as evidenced by their recognition this quarter by J.D. Power as having the highest Retail Banking Satisfaction in the Southeast for the fifth consecutive year. Our new markets and investments are doing very well and have strong expectations for the balance of the year. We continue to make progress on our return on assets targets and are proud to have attained a $1.39 \%$ return on assets this quarter on an operating basis."

## Second Quarter 2018 Financial Highlights:

- Return on assets of 1.30 percent, or 1.39 percent, excluding merger-related and other charges
- Return on common equity was 11.2 percent. Excluding merger-related and other charges, return on tangible common equity was 15.8 percent
- Loan growth, excluding planned runoff of the indirect portfolio, of $4 \%$ on an annualized basis
- Record loan production of $\$ 812$ million vs. $\$ 667$ million in Q2 2017
- Solid performance from Navitas with $\$ 42$ million in Q2 loan and lease growth
- Net interest margin of 3.90 percent, up 10 basis points from the first quarter of 2018 and up 43 basis points from a year ago
- Efficiency ratio of 57.9 percent, or 55.8 percent, excluding merger-related and other charges
- Net charge offs of seven basis points, compared with eight basis points last quarter
- Nonperforming assets of 0.20 percent of total assets, compared with 0.24 percent at both March 31, 2018 and June 30, 2017.


## Conference Call

United will hold a conference call, Wednesday, July 25, 2018, at 11 a.m. ET to discuss the contents of this press release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 5575248. The conference call also will be webcast and available for replay for 30 days by selecting "Events \& Presentations" within the Investor Relations section of United's website at www.ucbi.com.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information

| (in thousands, except per share data) | 2018 |  |  |  |  | 2017 |  |  |  |  |  |  | Second <br> Quarter <br> $2018-2017$ <br> Change |  | For the SixMonths EndedJune 30, |  |  |  |  | $\begin{gathered} \text { YTD } \\ \text { 2018-2017 } \\ \text { Change } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  |  | FirstQuarter |  | Fourth Quarter |  | Third Quarter |  |  | Second Quarter |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | 2018 |  |  |  |  | 2017 |  |  |
| INCOME SUMMARY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest revenue | \$ | 122,215 |  | \$ 115,290 |  | \$ | 106,757 |  |  | \$ | 98,839 |  |  |  | \$ | 93,166 |  |  | \$ | 237,505 |  | \$ | 184,124 |  |
| Interest expense |  | 13,739 |  | 12,005 |  |  | 9,249 |  | 9,064 |  |  | 8,018 |  |  |  | 25,744 |  |  | 15,422 |  |
| Net interest revenue |  | 108,476 |  | 103,285 |  |  | 97,508 |  | 89,775 |  |  | 85,148 |  | 27 \% |  | 211,761 |  |  | 168,702 | 26 \% |
| Provision for credit losses |  | 1,800 |  | 3,800 |  |  | 1,200 |  | 1,000 |  |  | 800 |  |  |  | 5,600 |  |  | 1,600 |  |
| Noninterest income |  | 23,340 |  | 22,396 |  |  | 21,928 |  | 20,573 |  |  | 23,685 |  | (1) |  | 45,736 |  |  | 45,759 | - |
| Total revenue |  | 130,016 |  | 121,881 |  |  | 118,236 |  | 109,348 |  |  | 108,033 |  | 20 |  | 251,897 |  |  | 212,861 | 18 |
| Expenses |  | 76,850 |  | 73,475 |  |  | 75,882 |  | 65,674 |  |  | 63,229 |  | 22 |  | 150,325 |  |  | 126,055 | 19 |
| Income before income tax expense |  | 53,166 |  | 48,406 |  |  | 42,354 |  | 43,674 |  |  | 44,804 |  | 19 |  | 101,572 |  |  | 86,806 | 17 |
| Income tax expense |  | 13,532 |  | 10,748 |  |  | 54,270 |  | 15,728 |  |  | 16,537 |  | (18) |  | 24,280 |  |  | 35,015 | (31) |
| Net income |  | 39,634 |  | 37,658 |  |  | $(11,916)$ |  | 27,946 |  |  | 28,267 |  | 40 |  | 77,292 |  |  | 51,791 | 49 |
| Merger-related and other charges |  | 2,873 |  | 2,646 |  |  | 7,358 |  | 3,420 |  |  | 1,830 |  |  |  | 5,519 |  |  | 3,884 |  |
| Income tax benefit of merger-related and other charges |  | (121) |  | (628) |  |  | $(1,165)$ |  | $(1,147)$ |  |  | (675) |  |  |  | (749) |  |  | $(1,433)$ |  |
| Impact of remeasurement of deferred tax asset resulting |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Release of disproportionate tax effects lodged in OCI |  | - |  | - |  |  | - |  | - |  |  | - |  |  |  | - |  |  | 3,400 |  |
| Net income - operating ${ }^{(1)}$ | \$ | 42,386 |  | \$ 39,676 |  | \$ | 32,476 | \$ | 30,219 |  | \$ | $\underline{29,422}$ |  | 44 | \$ | 82,062 |  | \$ | $\underline{57,642}$ | 42 |
| PERFORMANCE MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per common share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted net income - GAAP | \$ | 0.49 |  | \$ 0.47 |  | \$ | (0.16) | \$ | 0.38 |  | \$ | 0.39 |  | 26 | \$ | 0.97 |  | \$ | 0.72 | 35 |
| Diluted net income - operating ${ }^{(1)}$ |  | 0.53 |  | 0.50 |  |  | 0.42 |  | 0.41 |  |  | 0.41 |  | 29 |  | 1.03 |  |  | 0.80 | 29 |
| Cash dividends declared |  | 0.15 |  | 0.12 |  |  | 0.10 |  | 0.10 |  |  | 0.09 |  | 67 |  | 0.27 |  |  | 0.18 | 50 |
| Book value |  | 17.29 |  | 17.02 |  |  | 16.67 |  | 16.50 |  |  | 15.83 |  | 9 |  | 17.29 |  |  | 15.83 | 9 |
| Tangible book value ${ }^{(3)}$ |  | 13.25 |  | 12.96 |  |  | 13.65 |  | 14.11 |  |  | 13.74 |  | (4) |  | 13.25 |  |  | 13.74 | (4) |
| Key performance ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on common equity - GAAP ${ }^{(2)(4)}$ |  | 11.20 | \% | 11.11 | \% |  | (3.57) \% |  | 9.22 | \% |  | 9.98 | \% |  |  | 11.15 | \% |  | 9.27 |  |
| Return on common equity - operating ${ }^{(1)(2)(4)}$ |  | 11.97 |  | 11.71 |  |  | 9.73 |  | 9.97 |  |  | 10.39 |  |  |  | 11.84 |  |  | 10.32 |  |
| Return on tangible common equity - operating ${ }^{(1)(2)(3)(4)}$ |  | 15.79 |  | 15.26 |  |  | 11.93 |  | 11.93 |  |  | 12.19 |  |  |  | 15.53 |  |  | 12.15 |  |
| Return on assets - GAAP ${ }^{(4)}$ |  | 1.30 |  | 1.26 |  |  | (0.40) |  | 1.01 |  |  | 1.06 |  |  |  | 1.28 |  |  | 0.98 |  |
| Return on assets - operating ${ }^{(1)(4)}$ |  | 1.39 |  | 1.33 |  |  | 1.10 |  | 1.09 |  |  | 1.10 |  |  |  | 1.36 |  |  | 1.09 |  |
| Dividend payout ratio - GAAP |  | 30.61 |  | 25.53 |  |  | (62.50) |  | 26.32 |  |  | 23.08 |  |  |  | 27.84 |  |  | 25.00 |  |
| Dividend payout ratio - operating ${ }^{(1)}$ |  | 28.30 |  | 24.00 |  |  | 23.81 |  | 24.39 |  |  | 21.95 |  |  |  | 26.21 |  |  | 22.50 |  |
| Net interest margin (fully taxable equivalent) ${ }^{(4)}$ |  | 3.90 |  | 3.80 |  |  | 3.63 |  | 3.54 |  |  | 3.47 |  |  |  | 3.85 |  |  | 3.46 |  |
| Efficiency ratio-GAAP |  | 57.94 |  | 57.83 |  |  | 63.03 |  | 59.27 |  |  | 57.89 |  |  |  | 57.89 |  |  | 58.58 |  |
| Efficiency ratio - operating ${ }^{(1)}$ |  | 55.77 |  | 55.75 |  |  | 56.92 |  | 56.18 |  |  | 56.21 |  |  |  | 55.76 |  |  | 56.77 |  |
| Average equity to average assets |  | 11.21 |  | 11.03 |  |  | 11.21 |  | 10.86 |  |  | 10.49 |  |  |  | 11.13 |  |  | 10.36 |  |
| Average tangible equity to average assets ${ }^{(3)}$ |  | 8.83 |  | 8.82 |  |  | 9.52 |  | 9.45 |  |  | 9.23 |  |  |  | 8.82 |  |  | 9.09 |  |
| Average tangible common equity to average assets ${ }^{(3)}$ |  | 8.83 |  | 8.82 |  |  | 9.52 |  | 9.45 |  |  | 9.23 |  |  |  | 8.82 |  |  | 9.09 |  |
| Tangible common equity to risk-weighted assets ${ }^{(3)(5)}$ |  | 11.40 |  | 11.19 |  |  | 12.05 |  | 12.80 |  |  | 12.44 |  |  |  | 11.40 |  |  | 12.44 |  |
| ASSET QUALITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming loans | \$ | 21,817 |  | \$ 26,240 | \$ | \$ | 23,658 | \$ | 22,921 |  | \$ | 23,095 |  | (6) | \$ | 21,817 | \$ | \$ | 23,095 | (6) |
| Foreclosed properties |  | 2,597 |  | 2,714 |  |  | 3,234 |  | 2,736 |  |  | 2,739 |  | (5) |  | 2,597 |  |  | 2,739 | (5) |
| Total nonperforming assets (NPAs) |  | 24,414 |  | 28,954 |  |  | 26,892 |  | 25,657 |  |  | 25,834 |  | (5) |  | 24,414 |  |  | 25,834 | (5) |
| Allowance for loan losses |  | 61,071 |  | 61,085 |  |  | 58,914 |  | 58,605 |  |  | 59,500 |  | 3 |  | 61,071 |  |  | 59,500 | ) |
| Net charge-offs |  | 1,359 |  | 1,501 |  |  | 1,061 |  | 1,635 |  |  | 1,623 |  | (16) |  | 2,860 |  |  | 3,302 | (13) |
| Allowance for loan losses to loans |  | 0.74 | \% | 0.75 | \% |  | 0.76 \% |  | 0.81 | \% |  | 0.85 | \% |  |  | 0.74 | \% |  | 0.85 |  |
| Net charge-offs to average loans ${ }^{(4)}$ |  | 0.07 |  | 0.08 |  |  | 0.06 |  | 0.09 |  |  | 0.09 |  |  |  | 0.07 |  |  | 0.10 |  |
| NPAs to loans and foreclosed properties |  | 0.30 |  | 0.35 |  |  | 0.35 |  | 0.36 |  |  | 0.37 |  |  |  | 0.30 |  |  | 0.37 |  |
| NPAs to total assets |  | 0.20 |  | 0.24 |  |  | 0.23 |  | 0.23 |  |  | 0.24 |  |  |  | 0.20 |  |  | 0.24 |  |
| AVERAGE BALANCES (\$ in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 8,177 |  | \$ 7,993 |  | \$ | 7,560 | \$ | 7,149 |  | \$ | 6,980 |  | 17 | \$ | 8,086 | \$ | \$ | 6,942 | 16 |
| Investment securities |  | 2,802 |  | 2,870 |  |  | 2,991 |  | 2,800 |  |  | 2,775 |  | 1 |  | 2,836 |  |  | 2,798 | 1 |
| Earning assets |  | 11,193 |  | 11,076 |  |  | 10,735 |  | 10,133 |  |  | 9,899 |  | 13 |  | 11,135 |  |  | 9,885 | 13 |
| Total assets |  | 12,213 |  | 12,111 |  |  | 11,687 |  | 10,980 |  |  | 10,704 |  | 14 |  | 12,163 |  |  | 10,691 | 14 |
| Deposits |  | 9,978 |  | 9,759 |  |  | 9,624 |  | 8,913 |  |  | 8,659 |  | 15 |  | 9,869 |  |  | 8,626 | 14 |
| Shareholders' equity |  | 1,370 |  | 1,336 |  |  | 1,310 |  | 1,193 |  |  | 1,123 |  | 22 |  | 1,353 |  |  | 1,108 | 22 |
| Common shares - basic (thousands) |  | 79,753 |  | 79,205 |  |  | 76,768 |  | 73,151 |  |  | 71,810 |  | 11 |  | 79,477 |  |  | 71,798 | 11 |
| Common shares - diluted (thousands) |  | 79,755 |  | 79,215 |  |  | 76,768 |  | 73,162 |  |  | 71,820 |  | 11 |  | 79,487 |  |  | 71,809 | 11 |
| AT PERIOD END (\$ in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 8,220 |  | \$ 8,184 |  | \$ | 7,736 | \$ | 7,203 |  | \$ | 7,041 |  | 17 | \$ | 8,220 | \$ | \$ | 7,041 | 17 |
| Investment securities |  | 2,834 |  | 2,731 |  |  | 2,937 |  | 2,847 |  |  | 2,787 |  | 2 |  | 2,834 |  |  | 2,787 | 2 |
| Total assets |  | 12,386 |  | 12,264 |  |  | 11,915 |  | 11,129 |  |  | 10,837 |  | 14 |  | 12,386 |  |  | 10,837 | 14 |
| Deposits |  | 9,966 |  | 9,993 |  |  | 9,808 |  | 9,127 |  |  | 8,736 |  | 14 |  | 9,966 |  |  | 8,736 | 14 |
| Shareholders' equity |  | 1,379 |  | 1,357 |  |  | 1,303 |  | 1,221 |  |  | 1,133 |  | 22 |  | 1,379 |  |  | 1,133 | 22 |
| Common shares outstanding (thousands) |  | 79,138 |  | 79,123 |  |  | 77,580 |  | 73,403 |  |  | 70,981 |  | 11 |  | 79,138 |  |  | 70,981 | 11 |

${ }^{(1)}$ Excludes merger-related and other charges which includes amortization of certain executive change of control benefits, the fourth quarter 2017 impact of remeasurement of United's deferred tax assets following the passage of tax reform legislation and a first quarter 2017 release of disproportionate tax effects lodged in OCI. ${ }^{(2)}$ Net income less preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). ${ }^{(3)}$ Excludes effect of acquisition related intangibles and associated amortization. ${ }^{(4)}$ Annualized. ${ }^{(5)}$ Second quarter 2018 ratio is preliminary.

UNITED COMMUNITY BANKS, INC.
Non-GAAP Performance Measures Reconciliation
Selected Financial Information

| (in thousands, except per share data) | 2018 |  |  |  | 2017 |  |  |  |  |  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | $\begin{gathered} \hline \text { First } \\ \text { Quarter } \end{gathered}$ |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  |  |  |  |  |
|  |  |  | 2018 | 2017 |  |  |  |  |  |  |  |  |  |
| Expense reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expenses (GAAP) | \$ | 76,850 |  |  |  | 73,475 |  | 75,882 | \$ | 65,674 |  | 63,229 | \$ | 150,325 | \$ | 126,055 |
| Merger-related and other charges |  | $(2,873)$ |  | $(2,646)$ |  |  |  | $(7,358)$ |  | $(3,420)$ |  | $(1,830)$ |  | $(5,519)$ |  | $(3,884)$ |
| Expenses - operating | \$ | 73,977 |  | 70,829 |  | 68,524 | \$ | 62,254 |  | 61,399 | \$ | 144,806 | \$ | 122,171 |
| Net income reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (GAAP) | \$ | 39,634 | \$ | 37,658 |  | $(11,916)$ | \$ | 27,946 |  | 28,267 | \$ | 77,292 | \$ | 51,791 |
| Merger-related and other charges |  | 2,873 |  | 2,646 |  | 7,358 |  | 3,420 |  | 1,830 |  | 5,519 |  | 3,884 |
| Income tax benefit of merger-related and other charges |  | (121) |  | (628) |  | $(1,165)$ |  | $(1,147)$ |  | (675) |  | (749) |  | $(1,433)$ |
| Impact of tax reform on remeasurement of deferred tax asset |  | - |  | - |  | 38,199 |  | - |  | - |  |  |  | - |
| Release of disproportionate tax effects lodged in OCI |  | - |  | - |  | - |  | - |  | - |  | - |  | 3,400 |
| Net income - operating | \$ | 42,386 | \$ | 39,676 |  | 32,476 | \$ | 30,219 |  | 29,422 | \$ | 82,062 | \$ | 57,642 |
| Diluted income per common share reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted income per common share (GAAP) | \$ | 0.49 | \$ | 0.47 |  | (0.16) | \$ | 0.38 |  | 0.39 | \$ | 0.97 | \$ | 0.72 |
| Merger-related and other charges |  | 0.04 |  | 0.03 |  | 0.08 |  | 0.03 |  | 0.02 |  | 0.06 |  | 0.03 |
| Impact of tax reform on remeasurement of deferred tax asset |  | - |  | - |  | 0.50 |  | - |  | - |  | - |  | - |
| Release of disproportionate tax effects lodged in OCI |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.05 |
| Diluted income per common share - operating | \$ | 0.53 | \$ | 0.50 |  | 0.42 | \$ | 0.41 |  | 0.41 | \$ | 1.03 | \$ | 0.80 |
| Book value per common share reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per common share (GAAP) | \$ | 17.29 | \$ | 17.02 |  | 16.67 | \$ | 16.50 |  | 15.83 | \$ | 17.29 | \$ | 15.83 |
| Effect of goodwill and other intangibles |  | (4.04) |  | (4.06) |  | (3.02) |  | (2.39) |  | (2.09) |  | (4.04) |  | (2.09) |
| Tangible book value per common share | \$ | 13.25 |  | 12.96 |  | 13.65 | \$ | 14.11 |  | 13.74 | \$ | 13.25 | \$ | 13.74 |
| Return on tangible common equity reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on common equity (GAAP) |  | 11.20 |  | 11.11 |  | (3.57) \% |  | 9.22 |  | 9.98 \% |  | 11.15 \% |  | 9.27 \% |
| Merger-related and other charges |  | 0.77 |  | 0.60 |  | 1.86 |  | 0.75 |  | 0.41 |  | 0.69 |  | 0.44 |
| Impact of tax reform on remeasurement of deferred tax asset |  | - |  | - |  | 11.44 |  | - |  | - |  | - |  | - |
| Release of disproportionate tax effects lodged in OCI |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.61 |
| Return on common equity - operating |  | 11.97 |  | 11.71 |  | 9.73 |  | 9.97 |  | 10.39 |  | 11.84 |  | 10.32 |
| Effect of goodwill and other intangibles |  | 3.82 |  | 3.55 |  | 2.20 |  | 1.96 |  | 1.80 |  | 3.69 |  | 1.83 |
| Return on tangible common equity - operating |  | 15.79 |  | 15.26 |  | 11.93 \% |  | 11.93 |  | 12.19 |  | 15.53 \% |  | 12.15 \% |
| Return on assets reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on assets (GAAP) |  | 1.30 |  | 1.26 |  | (0.40) \% |  | 1.01 |  | $1.06 \%$ |  | 1.28 \% |  | 0.98 \% |
| Merger-related and other charges |  | 0.09 |  | 0.07 |  | 0.20 |  | 0.08 |  | 0.04 |  | 0.08 |  | 0.05 |
| Impact of tax reform on remeasurement of deferred tax asset |  | - |  | - |  | 1.30 |  | - |  | - |  | - |  | - |
| Release of disproportionate tax effects lodged in OCI |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.06 |
| Return on assets - operating |  | 1.39 |  | 1.33 |  | 1.10 |  | 1.09 |  | 1.10 |  | 1.36 |  | 1.09 \% |
| Dividend payout ratio reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividend payout ratio (GAAP) |  | 30.61 |  | 25.53 |  | (62.50) \% |  | 26.32 |  | 23.08 \% |  | 27.84 \% |  | 25.00 \% |
| Merger-related and other charges |  | (2.31) |  | (1.53) |  | 12.04 |  | (1.93) |  | (1.13) |  | (1.63) |  | (1.00) |
| Impact of tax reform on remeasurement of deferred tax asset |  | - |  | - |  | 74.27 |  | - |  | - |  | - |  | - |
| Release of disproportionate tax effects lodged in OCI |  | - |  | - |  | - |  | - |  | - |  | - |  | (1.50) |
| Dividend payout ratio - operating |  | 28.30 |  | 24.00 |  | 23.81 \% |  | 24.39 |  | 21.95 |  | 26.21 \% |  | 22.50 \% |
| Efficiency ratio reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio (GAAP) |  | 57.94 |  | 57.83 |  | 63.03 \% |  | 59.27 |  | 57.89 \% |  | 57.89 \% |  | 58.58 \% |
| Merger-related and other charges |  | (2.17) |  | (2.08) |  | (6.11) |  | (3.09) |  | (1.68) |  | (2.13) |  | (1.81) |
| Efficiency ratio - operating |  | 55.77 |  | 55.75 |  | 56.92 \% |  | 56.18 |  | 56.21 |  | 55.76 \% |  | 56.77 \% |
| Average equity to assets reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity to assets (GAAP) |  | 11.21 |  | 11.03 |  | 11.21 \% |  |  |  | 10.49 \% |  | 11.13 \% |  |  |
| Effect of goodwill and other intangibles |  | (2.38) |  | (2.21) |  | (1.69) |  | (1.41) |  | (1.26) |  | (2.31) |  | (1.27) |
| Tangible equity to assets |  | 8.83 |  | 8.82 |  | 9.52 |  | 9.45 |  | 9.23 |  | 8.82 |  | 9.09 |
| Effect of preferred equity |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Tangible common equity to assets |  | 8.83 |  | 8.82 |  | 9.52 \% |  | 9.45 |  | 9.23 |  | 8.82 |  | 9.09 \% |
| Tangible common equity to risk-weighted assets reconciliation ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio (Regulatory) |  | 11.97 |  | 11.61 |  | 12.24 \% |  | 12.27 |  | 11.91 \% |  | 11.97 \% |  | 11.91 \% |
| Effect of other comprehensive income |  | (0.57) |  | (0.50) |  | (0.29) |  | (0.13) |  | (0.15) |  | (0.57) |  | (0.15) |
| Effect of deferred tax limitation |  | 0.34 |  | 0.42 |  | 0.51 |  | 0.94 |  | 0.95 |  | 0.34 |  | 0.95 |
| Effect of trust preferred |  | (0.34) |  | (0.34) |  | (0.36) |  | (0.24) |  | (0.25) |  | (0.34) |  | (0.25) |
| Basel III intangibles transition adjustment |  | - |  | - |  | (0.05) |  | (0.04) |  | (0.02) |  | - |  | (0.02) |
| Tangible common equity to risk-weighted assets |  | 11.40 |  | 11.19 |  | 12.05 \% |  | 12.80 |  | 12.44 \% |  | 11.40 |  | 12.44 \% |

${ }^{(1)}$ Second quarter 2018 ratios are preliminary.

## UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Loan Portfolio Composition at Period-End


UNITED COMMUNITY BANKS, INC.
Financial Highlights
Financial Highlights
Credit Quality

| (in thousands) | Second Quarter 2018 |  |  |  |  |  |  | First Quarter 2018 |  |  |  |  |  | Fourth Quarter 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NonperformingLoans |  | Foreclosed Properties |  |  | $\begin{aligned} & \hline \text { Total } \\ & \text { NPAs } \\ & \hline \end{aligned}$ |  | NonperformingLoans |  | Foreclosed Properties |  | $\begin{gathered} \hline \text { Total } \\ \text { NPAs } \\ \hline \end{gathered}$ |  | Nonperforming Loans |  | Foreclosed Properties |  | $\begin{gathered} \hline \text { Total } \\ \text { NPAs } \\ \hline \end{gathered}$ |  |
| NONPERFORMING ASSETS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied CRE | \$ | 5,772 | \$ |  | 812 | \$ | 6,584 | \$ | 6,757 | \$ | 1,121 | \$ | 7,878 | \$ | 4.923 | \$ | 1,955 | \$ | 6,878 |
| Income producing CRE |  | 991 |  |  | 455 |  | 1,446 |  | 3,942 |  | 368 |  | 4,310 |  | 3,208 |  | 244 |  | 3,452 |
| Commercial \& industrial |  | 2,180 |  |  | - |  | 2,180 |  | 1,917 |  | - |  | 1,917 |  | 2,097 |  | - |  | 2,097 |
| Commercial construction |  | 613 |  |  | 576 |  | 1,189 |  | 574 |  | 658 |  | 1,232 |  | 758 |  | 884 |  | 1,642 |
| Equipment financing |  | 1,075 |  |  | - |  | 1,075 |  | 428 |  | - |  | 428 |  | - |  | - |  | - |
| Total commercial |  | 10,631 |  |  | 1,843 |  | 12,474 |  | 13,618 |  | 2,147 |  | 15,765 |  | 10,986 |  | 3,083 |  | 14,069 |
| Residential mortgage |  | 7,918 |  |  | 184 |  | 8,102 |  | 8,724 |  | 232 |  | 8,956 |  | 8,776 |  | 136 |  | 8.912 |
| Home equity lines of credit |  | 1,812 |  |  | 550 |  | 2,362 |  | 2,149 |  | 335 |  | 2,484 |  | 2,024 |  | 15 |  | 2,039 |
| Residential construction |  | 637 |  |  | 20 |  | 657 |  | 378 |  | - |  | 378 |  | 192 |  | - |  | 192 |
| Consumer |  | 819 |  |  | - |  | 819 |  | 1,371 |  | - |  | 1,371 |  | 1,680 |  | - |  | 1,680 |
| Total NPAs | \$ | 21,817 | \$ |  | 2,597 | \$ | 24,414 | \$ | 26,240 | \$ | 2,714 | \$ | 28,954 | \$ | 23,658 | \$ | 3,234 | \$ | 26,892 |
| NONPERFORMING ASSETS B Y MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North Georgia | s | 7,583 | \$ |  | 640 | \$ | 8,223 | \$ | 8,519 | \$ | 85 | \$ | 8,604 | \$ | 7,310 | \$ | 94 | \$ | 7,404 |
| Atlanta MSA |  | 1,928 |  |  | 132 |  | 2,060 |  | 1,138 |  | 132 |  | 1,270 |  | 1,395 |  | 279 |  | 1,674 |
| North Carolina |  | 3,029 |  |  | 750 |  | 3,779 |  | 5,006 |  | 1,271 |  | 6,277 |  | 4,543 |  | 1,213 |  | 5,756 |
| Coastal Georgia |  | 943 |  |  | - |  | 943 |  | 1,887 |  | - |  | 1,887 |  | 2,044 |  | 20 |  | 2,064 |
| Gainesville MSA |  | 186 |  |  | - |  | 186 |  | 574 |  | 163 |  | 737 |  | 739 |  | - |  | 739 |
| East Tennessee |  | 1,473 |  |  | 143 |  | 1,616 |  | 1,511 |  | 10 |  | 1,521 |  | 1,462 |  | - |  | 1,462 |
| South Carolina |  | 3,093 |  |  | 362 |  | 3,455 |  | 3,443 |  | 483 |  | 3,926 |  | 3,433 |  | 1,059 |  | 4,492 |
| Commercial Banking Solutions |  | 2,831 |  |  | 570 |  | 3,401 |  | 2,937 |  | 570 |  | 3,507 |  | 1,095 |  | 569 |  | 1,664 |
| Indirect auto |  | 751 |  |  | - |  | 751 |  | 1,225 |  | - |  | 1,225 |  | 1,637 |  | - |  | 1,637 |
| Total NPAs | \$ | 21,817 | \$ |  | 2,597 | \$ | 24,414 | \$ | 26,240 | \$ | 2,714 | \$ | 28,954 | \$ | 23,658 | \$ | 3,234 | \$ | 26,892 |
| NONPERFORMING ASSETS ACTIVITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning Balance | \$ | 26,240 | \$ |  | 2,714 | \$ | 28,954 | \$ | 23,658 | \$ | 3,234 | \$ | 26,892 | \$ | 22,921 | \$ | 2,736 | \$ | 25,657 |
| Acquisitions |  | - |  |  | - |  | - |  | 428 |  | - |  | 428 |  | - |  | 659 |  | 659 |
| Loans placed on non-accrual |  | 3,612 |  |  | - |  | 3,612 |  | 7,463 |  | - |  | 7,463 |  | 9,375 |  | - |  | 9,375 |
| Payments received |  | $(5,314)$ |  |  | - |  | (5,314) |  | $(3,534)$ |  | - |  | (3,534) |  | $(5,495)$ |  | - |  | (5,495) |
| Loan charge-offs |  | $(2,065)$ |  |  | - |  | $(2,065)$ |  | $(1,150)$ |  | - |  | $(1,150)$ |  | $(1,747)$ |  | - |  | $(1,747)$ |
| Foreclosures |  | (656) |  |  | 984 |  | 328 |  | (625) |  | 625 |  | - |  | $(1,396)$ |  | 2,421 |  | 1,025 |
| Property sales |  | - |  |  | (1,029) |  | $(1,029)$ |  | - |  | (957) |  | (957) |  | - |  | $(2,458)$ |  | $(2,458)$ |
| Write downs |  | - |  |  | (106) |  | (106) |  | - |  | (72) |  | (72) |  | - |  | (117) |  | (117) |
| Net gains (losses) on sales |  | - |  |  | 34 |  | 34 |  | - |  | (116) |  | (116) |  | - |  | (7) |  | (7) |
| Ending B alance | \$ | 21,817 | \$ |  | 2,597 | \$ | 24,414 | \$ | $\underline{26,240}$ | \$ | 2,714 | S | 28.954 | \$ | 23,658 | \$ | 3,234 | S | 26,892 |
|  | Second Quarter 2018 |  |  |  |  | First Quarter 2018 |  |  |  | Fourth Quarter 2017 |  |  |  |  |  |  |  |  |  |
|  | $\begin{gathered} \text { Net } \\ \text { Charge-Offs } \\ \hline \end{gathered}$ |  | Net Charge- <br> Offs to <br> Average <br> Loans ${ }^{11)}$ |  |  | $\begin{gathered} \text { Net } \\ \text { Charge-Offs } \\ \hline \end{gathered}$ |  | Net Charge- <br> Offs to <br> Average <br> Loans ${ }^{(1)}$ |  | $\begin{gathered} \text { Net } \\ \text { Charge-Offs } \\ \hline \end{gathered}$ |  | Net Charge- <br> Offs to <br> Average <br> Loans ${ }^{(1)}$ |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| NET CHARGE-OFFS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied CRE | \$ | (578) |  |  |  |  | (.13) |  |  | \% | \$ |  |  | (43) |  | (01) \% | \$ | (357) |  | (08) \% |  |  |  |  |  |  |
| Income producing CRE |  | 1,421 |  |  |  |  | . 33 |  |  |  |  |  |  | 422 |  | 10 |  | 595 |  | 16 |  |  |  |  |  |  |
| Commercial \& industrial |  | 16 |  |  |  |  | . 01 |  |  |  |  |  |  | (3) |  |  |  | (242) |  | (09) |  |  |  |  |  |  |
| Commercial construction |  | (107) |  | (.06) |  |  | 266 |  | 15 |  | 148 |  | . 9 |  |  |  |  |  |  |
| Equipment financing |  | (49) |  | (.04) |  |  | 40 |  | 08 |  | - |  |  |  |  |  |  |  |  |
| Total commercial |  | 703 |  | . 05 |  |  | 682 |  | 05 |  | 144 |  | 01 |  |  |  |  |  |  |
| Residential mortgage |  | 11 |  | - |  |  | (52) |  | (02) |  | 290 |  | 12 |  |  |  |  |  |  |
| Home equity lines of credit |  | 21 |  | . 01 |  |  | 89 |  | 05 |  | 137 |  | . 08 |  |  |  |  |  |  |
| Residential construction |  | (58) |  | (.12) |  |  | (64) |  | 14) |  | (23) |  | .05) |  |  |  |  |  |  |
| Consumer |  | 682 |  | . 64 |  |  | 846 |  | 72 |  | 513 |  | 40 |  |  |  |  |  |  |
| Total | \$ | 1,359 |  | . 07 |  | \$ | 1,501 |  | 08 | \$ | 1,061 |  | . 06 |  |  |  |  |  |  |
| NET CHARGE-OFFS BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North Georgia | \$ | 246 |  | . 10 | \% | \$ | 772 |  | 31 \% | \$ | 64 |  | . 02 \% |  |  |  |  |  |  |
| Atlanta MSA |  | 103 |  | . 03 |  |  | (109) |  | .03) |  | 26 |  | 01 |  |  |  |  |  |  |
| North Carolina |  | 1,268 |  | . 48 |  |  | 144 |  | 06 |  | 127 |  | . 06 |  |  |  |  |  |  |
| Coastal Georgia |  | 19 |  | . 01 |  |  | 137 |  | 09 |  | 174 |  | 11 |  |  |  |  |  |  |
| Gainesville MSA |  | (2) |  | - |  |  | (18) |  | 03) |  | 154 |  | 25 |  |  |  |  |  |  |
| East Tennessee |  | 76 |  | . 06 |  |  | 31 |  | 03 |  | 61 |  | 05 |  |  |  |  |  |  |
| South Carolina |  | $(1,057)$ |  | (.27) |  |  | 12 |  |  |  | 95 |  | 03 |  |  |  |  |  |  |
| Commercial Banking Solutions |  | 381 |  | . 11 |  |  | 176 |  | 06 |  | 75 |  | 03 |  |  |  |  |  |  |
| Indirect auto |  | 325 |  | . 44 |  |  | 356 |  | 41 |  | 285 |  | 30 |  |  |  |  |  |  |
| Total | S | 1,359 |  | . 07 |  | \$ | 1,501 |  | 08 | \$ | 1,061 |  | . 06 |  |  |  |  |  |  |
| ${ }^{(1)}$ Annualized. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

UNITED COMMUNITY BANKS, INC.
Consolidated Statements of Income (Unaudited)

| (in thousands, except per share data) | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2017 | 2018 | 2017 |
| Interest revenue: |  |  |  |  |
| Loans, including fees | \$ 103,492 | \$ 74,825 | \$ 199,961 | \$ 147,552 |
| Investment securities, including tax exempt of \$1,025, \$357, \$1,997, and \$636 | 18,254 | 17,778 | 36,549 | 35,490 |
| Deposits in banks and short-term investments | 469 | 563 | 995 | 1,082 |
| Total interest revenue | 122,215 | 93,166 | 237,505 | 184,124 |
| Interest expense: |  |  |  |  |
| Deposits: |  |  |  |  |
| NOW | 1,303 | 635 | 2,416 | 1,232 |
| Money market | 2,583 | 1,559 | 4,758 | 2,985 |
| Savings | 35 | 28 | 84 | 55 |
| Time | 4,198 | 1,379 | 7,154 | 2,387 |
| Total deposit interest expense | 8,119 | 3,601 | 14,412 | 6,659 |
| Short-term borrowings | 198 | 101 | 498 | 141 |
| Federal Home Loan Bank advances | 1,636 | 1,464 | 3,760 | 2,894 |
| Long-term debt | 3,786 | 2,852 | 7,074 | 5,728 |
| Total interest expense | 13,739 | 8,018 | 25,744 | 15,422 |
| Net interest revenue | 108,476 | 85,148 | 211,761 | 168,702 |
| Provision for credit losses | 1,800 | 800 | 5,600 | 1,600 |
| Net interest revenue after provision for credit losses | 106,676 | 84,348 | 206,161 | 167,102 |
| Noninterest income: |  |  |  |  |
| Service charges and fees | 8,794 | 10,701 | 17,719 | 21,305 |
| Mortgage loan and other related fees | 5,307 | 4,811 | 10,666 | 9,235 |
| Brokerage fees | 1,201 | 1,146 | 2,073 | 2,556 |
| Gains from sales of SBA/USDA loans | 2,401 | 2,626 | 4,179 | 4,585 |
| Securities gains (losses), net | (364) | 4 | $(1,304)$ | 2 |
| Other | 6,001 | 4,397 | 12,403 | 8,076 |
| Total noninterest income | 23,340 | 23,685 | 45,736 | 45,759 |
| Total revenue | 130,016 | 108,033 | 251,897 | 212,861 |
| Noninterest expenses: |  |  |  |  |
| Salaries and employee benefits | 45,363 | 37,338 | 88,238 | 74,029 |
| Communications and equipment | 4,849 | 4,978 | 9,481 | 9,896 |
| Occupancy | 5,547 | 4,908 | 11,160 | 9,857 |
| Advertising and public relations | 1,384 | 1,260 | 2,899 | 2,321 |
| Postage, printing and supplies | 1,685 | 1,346 | 3,322 | 2,716 |
| Professional fees | 3,464 | 2,371 | 7,508 | 5,415 |
| FDIC assessments and other regulatory charges | 1,973 | 1,348 | 4,449 | 2,631 |
| Amortization of intangibles | 1,847 | 900 | 3,745 | 1,873 |
| Merger-related and other charges | 2,280 | 1,830 | 4,334 | 3,884 |
| Other | 8,458 | 6,950 | 15,189 | 13,433 |
| Total noninterest expenses | 76,850 | 63,229 | 150,325 | 126,055 |
| Net income before income taxes | 53,166 | 44,804 | 101,572 | 86,806 |
| Income tax expense | 13,532 | 16,537 | 24,280 | 35,015 |
| Net income | \$ 39,634 | \$ 28,267 | \$ 77,292 | \$ 51,791 |
| Net income available to common shareholders | \$ 39,359 | \$ 28,267 | \$ 76,740 | \$ 51,791 |
| Earnings per common share: |  |  |  |  |
| Basic | \$ 0.49 | \$ 0.39 | \$ 0.97 | \$ 0.72 |
| Diluted | 0.49 | 0.39 | 0.97 | 0.72 |
| Weighted average common shares outstanding: |  |  |  |  |
| Basic | 79,745 | 71,810 | 79,477 | 71,798 |
| Diluted | 79,755 | 71,820 | 79,487 | 71,809 |

## UNITED COMMUNITY BANKS, INC.

Consolidated Balance Sheets (Unaudited)

| (in thousands, except share and per share data) | $\begin{gathered} \hline \text { June 30, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 125,013 | \$ | 129,108 |
| Interest-bearing deposits in banks |  | 191,355 |  | 185,167 |
| Cash and cash equivalents |  | 316,368 |  | 314,275 |
| Securities available for sale |  | 2,536,294 |  | 2,615,850 |
| Securities held to maturity (fair value \$291,463 and \$321,276) |  | 297,569 |  | 321,094 |
| Loans held for sale (includes \$34,813 and \$26,252 at fair value) |  | 34,813 |  | 32,734 |
| Loans and leases, net of unearned income |  | 8,220,271 |  | 7,735,572 |
| Less allowance for loan and lease losses |  | $(61,071)$ |  | $(58,914)$ |
| Loans, net |  | 8,159,200 |  | 7,676,658 |
| Premises and equipment, net |  | 202,098 |  | 208,852 |
| Bank owned life insurance |  | 190,649 |  | 188,970 |
| Accrued interest receivable |  | 33,114 |  | 32,459 |
| Net deferred tax asset |  | 77,274 |  | 88,049 |
| Derivative financial instruments |  | 29,896 |  | 22,721 |
| Goodwill and other intangible assets |  | 327,174 |  | 244,397 |
| Other assets |  | 181,091 |  | 169,401 |
| Total assets | \$ | 12,385,540 | \$ | 11,915,460 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand | \$ | 3,245,701 | \$ | 3,087,797 |
| NOW |  | 2,031,396 |  | 2,131,939 |
| Money market |  | 2,036,588 |  | 2,016,748 |
| Savings |  | 683,689 |  | 651,742 |
| Time |  | 1,524,635 |  | 1,548,460 |
| Brokered |  | 444,079 |  | 371,011 |
| Total deposits |  | 9,966,088 |  | 9,807,697 |
| Short-term borrowings |  | 9,325 |  | 50,000 |
| Federal Home Loan Bank advances |  | 560,000 |  | 504,651 |
| Long-term debt |  | 308,434 |  | 120,545 |
| Derivative financial instruments |  | 37,261 |  | 25,376 |
| Accrued expenses and other liabilities |  | 125,323 |  | 103,857 |
| Total liabilities |  | 11,006,431 |  | 10,612,126 |
| Shareholders' equity: |  |  |  |  |
| Common stock, \$1 par value; 150,000,000 shares authorized; $79,137,810$ and $77,579,561$ shares issued and outstanding |  | 79,138 |  | 77,580 |
| Common stock issuable; 616,549 and 607,869 shares |  | 9,509 |  | 9,083 |
| Capital surplus |  | 1,497,517 |  | 1,451,814 |
| Accumulated deficit |  | $(154,290)$ |  | $(209,902)$ |
| Accumulated other comprehensive loss |  | $(52,765)$ |  | $(25,241)$ |
| Total shareholders' equity |  | 1,379,109 |  | 1,303,334 |
| Total liabilities and shareholders' equity | \$ | 12,385,540 | \$ | 11,915,460 |

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended June 30,


UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Six Months Ended June 30,

| (dollars in thousands, fully taxable equivalent (FTE)) | 2018 |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. <br> Rate |  | Average Balance |  | Interest | Avg. <br> Rate |  |
| Assets: |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Loans, net of unearned income (FTE) ${ }^{(1)(2)}$ | \$ 8,085,849 | \$199,784 | 4.98 | \% | \$ | 6,942,130 | \$147,552 | 4.29 | \% |
| Taxable securities ${ }^{(3)}$ | 2,687,200 | 34,552 | 2.57 |  |  | 2,749,339 | 34,854 | 2.54 |  |
| Tax-exempt securities (FTE) ${ }^{(1)(3)}$ | 148,528 | 2,689 | 3.62 |  |  | 49,125 | 1,041 | 4.24 |  |
| Federal funds sold and other interest-earning assets | 212,951 | 1,372 | 1.29 |  |  | 144,577 | 1,407 | 1.95 |  |
| Total interest-earning assets (FTE) | 11,134,528 | 238,397 | 4.31 |  |  | 9,885,171 | 184,854 | 3.76 |  |
| Non-interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | $(60,718)$ |  |  |  |  | $(61,414)$ |  |  |  |
| Cash and due from banks | 146,697 |  |  |  |  | 102,048 |  |  |  |
| Premises and equipment | 217,625 |  |  |  |  | 191,509 |  |  |  |
| Other assets ${ }^{(3)}$ | 724,488 |  |  |  |  | 573,281 |  |  |  |
| Total assets | \$ 12,162,620 |  |  |  |  | 10,690,595 |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |
| NOW | \$ 2,077,461 | 2,416 | 0.23 |  | \$ | 1,930,624 | 1,232 | 0.13 |  |
| Money market | 2,222,304 | 4,758 | 0.43 |  |  | 2,064,792 | 2,985 | 0.29 |  |
| Savings | 667,431 | 84 | 0.03 |  |  | 568,339 | 55 | 0.02 |  |
| Time | 1,529,639 | 4,937 | 0.65 |  |  | 1,269,005 | 1,951 | 0.31 |  |
| Brokered time deposits | 229,766 | 2,217 | 1.95 |  |  | 105,199 | 436 | 0.84 |  |
| Total interest-bearing deposits | 6,726,601 | 14,412 | 0.43 |  |  | 5,937,959 | 6,659 | 0.23 |  |
| Federal funds purchased and other borrowings | 61,894 | 498 | 1.62 |  |  | 28,225 | 141 | 1.01 |  |
| Federal Home Loan Bank advances | 423,137 | 3,760 | 1.79 |  |  | 637,728 | 2,894 | 0.92 |  |
| Long-term debt | 295,763 | 7,074 | 4.82 |  |  | 175,212 | 5,728 | 6.59 |  |
| Total borrowed funds | 780,794 | 11,332 | 2.93 |  |  | 841,165 | 8,763 | 2.10 |  |
| Total interest-bearing liabilities | 7,507,395 | 25,744 | 0.69 |  |  | 6,779,124 | 15,422 | 0.46 |  |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing deposits | 3,142,384 |  |  |  |  | 2,687,665 |  |  |  |
| Other liabilities | 159,734 |  |  |  |  | 115,808 |  |  |  |
| Total liabilities | 10,809,513 |  |  |  |  | 9,582,597 |  |  |  |
| Shareholders' equity | 1,353,107 |  |  |  |  | 1,107,998 |  |  |  |
| Total liabilities and shareholders' equity | \$ 12,162,620 |  |  |  |  | 10,690,595 |  |  |  |
| Net interest revenue (FTE) |  | \$212,653 |  |  |  |  | \$169,432 |  |  |
| Net interest-rate spread (FTE) |  |  | 3.62 | \% |  |  |  | 3.30 | \% |
| Net interest margin (FTE) ${ }^{(4)}$ |  |  | 3.85 | \% |  |  |  | 3.46 | \% |
| ${ }^{(1)}$ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $26 \%$ in 2018 and $39 \%$ in 2017, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate. |  |  |  |  |  |  |  |  |  |
| ${ }^{(2)}$ Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale. |  |  |  |  |  |  |  |  |  |
| ${ }^{(3)}$ Securities available for sale are shown at amortized cost. Pretax unrealized losses of $\$ 35.6$ million in 2018 and pretax unrealized gains of $\$ 638$ thousand in 2017 are included in other assets for purposes of this presentation. |  |  |  |  |  |  |  |  |  |
| ${ }^{(4)}$ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets. |  |  |  |  |  |  |  |  |  |

## About United Community Banks, Inc.

United Community Banks, Inc. (NASDAQ: UCBI) is a bank holding company based in Blairsville, Georgia with $\$ 12.4$ billion in assets. The company's banking subsidiary, United Community Bank, is one of the southeast region's largest full-service banks, operating 150 offices in Georgia, North Carolina, South Carolina and Tennessee. The bank specializes in personalized community banking services for individuals, small businesses and corporations. Services include a full range
of consumer and commercial banking products including mortgage, advisory, and treasury management. Respected national research firms consistently recognize United Community Bank for outstanding customer service. For the last five years, J.D. Power has ranked United Community Bank first in customer satisfaction in the Southeast. In 2018, for the fifth consecutive year, Forbes magazine included United on its list of the 100 Best Banks in America. Additional information about the company and the bank's full range of products and services can be found at www.ucbi.com.

## Non-GAAP Financial Measures

This press release, including the accompanying financial statement tables, contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as "operating net income," "operating net income per diluted common share," "operating earnings per share," "tangible book value per common share," "operating return on common equity," "operating return on tangible common equity," "operating return on assets," "operating dividend payout ratio," "operating efficiency ratio," "average tangible equity to average assets," "average tangible common equity to average assets" and "tangible common equity to riskweighted assets." These non-GAAP measures are included because United believes they may provide useful supplemental information for evaluating United's underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included with the accompanying financial statement tables.

## Caution About Forward-Looking Statements

Certain statements in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include projections, predictions, expectations, or beliefs about future events or results or otherwise and are not statements of historical fact. Such statements are often characterized by the use of qualified words (and their derivatives) such as "may," "believe," "expect," "anticipate," "intend," "will," "should," "plan," "estimate," "predict," "continue" and "potential" or the negative of these terms or words of similar meaning or other statements concerning opinions or judgments of United and its management about future events. Although United believes that its expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of its existing knowledge of its business and operations, there can be no assurance that actual results, performance, or achievements of United will not differ materially from any future results, performance, or achievements expressed or implied by such forward-looking statements; such statements are not guarantees of future performance. Forward-looking statements are subject to numerous assumptions, risks and uncertainties that
change over time and could cause actual results or financial condition to differ materially from those expressed in or implied by such statements. Actual future results and trends may differ materially from historical results and or those anticipated depending on a variety of factors, including, but not limited to the factors and risk influences contained in the cautionary language included under the headings "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" in United's Form 10-K for the year ended December 31, 2017 and other periodic reports subsequently filed by United with the SEC, available on the SEC website, www.sec.gov. For any forward-looking statements made in this press release, United claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

