UNITED

# United Community Banks, Inc. Reports Net Operating Loss of \$23.6 Million for Fourth Quarter 2010 

BLAIRSVILLE, GA -- (MARKET WIRE) -- 01/28/11 -- United Community Banks, Inc. (NASDAQ: UCBI)

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-- Net operating loss lowest since second quarter 2009
-- Credit measures continue to improve; nonperforming assets lowest since
    2008
-- Allowance-to-loans ratio increases to 3.79 percent
-- Core transaction deposits up }12\mathrm{ percent annualized
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United Community Banks, Inc. (NASDAQ: UCBI) today reported a net operating loss from continuing operations of $\$ 23.6$ million, or 28 cents per diluted share, for the fourth quarter of 2010. The fourth quarter operating loss excludes a partial recovery of $\$ 11.8$ million, or eight cents per diluted share, from a previously incurred fraud loss related to two failed real estate developments in western North Carolina. Including the recovery, the fourth quarter net loss was $\$ 16.4$ million, or 20 cents per diluted share.

For 2010 and 2009, United's net operating losses from continuing operations were $\$ 143.4$ million and $\$ 139.1$ million, or $\$ 1.62$ and $\$ 2.47$ per diluted share, respectively. In the attached schedules, operating losses from continuing operations for all periods exclude consulting fee revenue and operating expenses of Brintech, Inc. during the periods it was owned by United. Also excluded is the gain from the sale of Brintech in the first quarter of 2010. The net income or loss from Brintech's discontinued operations is reported as a separate line in the consolidated statement of income.

In addition to excluding the fourth quarter partial recovery of the fraud loss from western North Carolina, the net operating loss from continuing operations for the full year 2010 excludes the $\$ 210.6$ million non-cash charge for goodwill impairment. Including the partial recovery and goodwill impairment charge, United's net loss for the full year 2010 was $\$ 345.6$ million, or $\$ 3.76$ per diluted share.

The net operating loss from continuing operations for the full year 2009 excludes $\$ 95$ million in non-cash charges for impairment of goodwill and $\$ 1.8$ million in severance costs, net of taxes, relating to a reduction in work force. Also excluded is the $\$ 7.1$ million gain, net of taxes, on the acquisition of Southern Community Bank in the second quarter 2009. These charges and gains were considered non-operating items and therefore were excluded from operating earnings. Including these nonoperating items, United's net loss for 2009 was $\$ 228.3$ million, or $\$ 3.95$ per diluted share.
"We are encouraged by the improving trends in our credit quality indicators," said Jimmy Tallent, president and chief executive officer. "Credit quality improved from the third quarter in every measure, with nonperforming assets, net charge-offs and provision for loan losses falling to their lowest levels in many quarters. At the same time, the housing market and general economy within our footprint remain weak, so we look toward the future with guarded optimism."

Total loans were $\$ 4.6$ billion at quarter-end, down $\$ 156$ million from the end of the third quarter and down $\$ 547$ million from a year ago. Residential construction loans were $\$ 695$ million, or 15 percent of total loans, down $\$ 69$ million from the end of the third quarter and down $\$ 355$ million from a year ago. The decline in loans was net of new lending that totaled $\$ 78$ million during the fourth quarter and $\$ 320$ million for the full year, primarily commercial and small business loans in metropolitan Atlanta and north Georgia.

Taxable equivalent net interest revenue of $\$ 60.1$ million was $\$ 3.8$ million lower than the fourth quarter of 2009 due to the lower level of interest-earning assets. Average loans and securities declined $\$ 589$ million and $\$ 175$ million, respectively, from the fourth quarter of 2009. The net interest margin was 3.58 percent for the fourth quarter of 2010, up 18 basis points from a year ago and up one basis point from the third quarter.
"While remaining sharply focused on deposit and loan pricing, we've maintained liquidity significantly above historical levels in light of the uncertain times," Tallent said. "This excess liquidity lowered our margin by 30 basis points in the fourth quarter and 19 basis points in the third quarter."
"We grew core transaction deposits for the eighth consecutive quarter," Tallent continued. "The fourth quarter increase was $\$ 77$ million, 12 percent on an annualized basis," Tallent continued. "This brought our 2010 core deposit growth to $\$ 291$ million, a 12 percent increase."
"We continue to see tremendous core deposit growth opportunities in our markets due to disruption in the banking environment," Tallent said. "We have launched a new core deposit marketing initiative that stresses our strong customer service culture, and is already showing great promise."

The fourth quarter 2010 operating provision for loan losses decreased from $\$ 50.5$ million in the third quarter and from $\$ 90$ million a year ago, to $\$ 47.8$ million in the fourth quarter. Operating net charge-offs continued their downward trend to $\$ 47.7$ million in the fourth quarter, $\$ 2.3$ million less than the third quarter and $\$ 36.9$ million less than the fourth quarter of 2009. The operating provision for loan losses and operating net charge-offs for the fourth quarter of 2010 exclude the partial recovery of $\$ 11.8$ million from the fraud loss incurred in 2007 in western North Carolina.

Non-performing assets decreased to $\$ 321$ million at quarter-end from $\$ 348$ million at September 30 and from $\$ 385$ million at December 31, 2009.

Operating fee revenue was $\$ 12.4$ million in the fourth quarter of 2010, compared to $\$ 14.4$ million a year ago. The fourth quarter of 2009 included $\$ 2.0$ million in securities gains which accounts for the decrease. Service charges and fees of $\$ 7.0$ million were down $\$ 1.2$ million, due primarily to lower overdraft fees resulting from recent regulatory changes that require customers to give consent before using United's overdraft services. Mortgage loan fees were up $\$ 217,000$ from a year ago, to $\$ 1.9$ million, due to higher refinancing activity resulting from low long-term interest rates. Other fee revenue increased $\$ 676,000$ to $\$ 2.8$ million, due primarily to the acceleration of deferred gains relating to the ineffectiveness of terminated cash flow hedges on certain prime-based loans.

Fourth quarter operating expenses were $\$ 64.9$ million, up $\$ 4.8$ million from a year ago due to higher foreclosed property costs. Foreclosed property costs were $\$ 20.6$ million, a $\$ 6.2$ million increase from the fourth quarter of 2009 reflecting additional losses from declining real estate values. Fourth quarter 2010 foreclosed property costs, including maintenance, property taxes and other related costs were even with last year at $\$ 4.8$ million. Losses relating to the sale of properties totaled $\$ 7.8$ million and write-downs of other foreclosed properties totaled $\$ 8.0$ million. The losses and write-downs increased $\$ 451,000$ and $\$ 5.8$ million, respectively, compared to fourth quarter 2009, which helped expedite sales of foreclosed properties. Salary and benefit costs totaled $\$ 23.8$ million, a decrease of $\$ 284,000$ from last year due primarily to lower stock-based compensation expense. Other operating expenses decreased $\$ 530,000$ from a year ago, to $\$ 3.9$ million, due primarily to lower ATM network costs and appraisal fees.

The effective tax rate for the fourth quarter of 2010 was 43 percent, up slightly from the 40 percent in the third quarter due to the statute expiration of certain state tax returns and resulting release of related reserves. Absent the tax reserve adjustment, the effective tax rate would have been 40 percent, which is the expected effective rate for 2011.

As of December 31, 2010, the capital ratios for United were as follows: Tier 1 Risk Based of 9.7 percent; Leverage of 6.8 percent; and, Total Risk Based of 12.1 percent. The quarterly average tangible equity-to-assets ratio was 8.8 percent and the tangible common equity-to-assets ratio was 6.4 percent.
"The last three years have been difficult, to state the obvious," Tallent said. "We are seeing encouraging signs, however; our credit metrics are moving in the right direction with several approaching their lowest levels since the beginning of the credit cycle in 2008. Core customer deposit growth has been the strongest in our history and we've made great strides increasing the net interest margin with deference to the need to maintain higher-than-normal levels of liquidity. We've rebalanced our loan portfolio by shrinking residential construction loans to 15 percent of the portfolio from a high of 35 percent."
"As to capital, we exceed regulatory well-capitalized levels but continue to evaluate alternatives to further strengthen our position," Tallent said. "We believe this course is prudent in light of the operating and regulatory environment, and are very pleased that these efforts have advanced substantially. We expect to announce a capital plan by the end of the first quarter of 2011."

## Conference Call

United Community Banks will hold a conference call today, Friday, January 28, 2011, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the password '35075160.' The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within
the Investor Relations section of the company's website at www.ucbi.com.

About United Community Banks, Inc.

Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 7.4$ billion and operates 27 community banks with 106 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The Company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the Company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Forward-Looking Statements" on page 3 of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Selected Financial Information
(in thousands,

| except per | 2010 |  |  |  | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| share data; |  |  |  |  |  |
| taxable | Fourth | Third | Second | First | Fourth |
| equivalent) | Quarter | Quarter | Quarter | Quarter | Quarter |

INCOME SUMMARY

Interest

| revenue | \$ | 81,215 | \$ | 84,360 | \$ | 87,699 | \$ | 89,849 | \$ | 97,481 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest |  |  |  |  |  |  |  |  |  |  |
| expense |  | 21,083 |  | 24,346 |  | 26,072 |  | 28,570 |  | 33,552 |
| Net |  |  |  |  |  |  |  |  |  |  |
| interest |  |  |  |  |  |  |  |  |  |  |
| revenue |  | 60,132 |  | 60,014 |  | 61,627 |  | 61,279 |  | 63,929 |

Operating
provision for
loan losses
(1)

Operating fee revenue (2)
revenue (2)

47,750
50,500
61,500
75,000
90,000

Total operating revenue
(1) (2)

24,824
22,375
11,706
$(2,055)$
$(11,624)$
Operating
expenses (3)
64,918
64,906
58,308
54,820
60,126
Loss on sale of
nonperforming

| assets | - | - | 45,349 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating |  |  |  |  |  |
| loss from |  |  |  |  |  |
| continuing |  |  |  |  |  |
| operations |  |  |  |  |  |
| before taxes | $(40,094)$ | $(42,531)$ | $(91,951)$ | $(56,875)$ | (71,750) |
| Operating |  |  |  |  |  |
| income tax |  |  |  |  |  |
| benefit | $(16,520)$ | $(16,706)$ | $(32,419)$ | $(22,417)$ | $(31,687)$ |

Net operating loss from continuing operations
(1) (2) (3)
$(23,574)$
$(25,825)$
$(59,532)$
$(34,458)$
$(40,063)$

## Gain from

acquisition,
net of tax
expense

Noncash
goodwill
impairment
charges _ $(210,590)$

Severance
costs, net of
tax benefit

Partial
reversal of
fraud loss
provision,
net of tax
expense 7,179
(Loss) income
from
discontinued
operations

Gain from sale of
subsidiary,
net of income
taxes and
selling costs - _

Net loss
$(16,395)$
$(236,415)$
$(59,532) \quad(33,293)$
$(39,835)$

Preferred
dividends and
discount


| ratios: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Return on |  |  |  |  |  |
| equity |  |  |  |  |  |
| (4) (6) | (17.16) \% | (148.04) \% | (35.89) \% | (20.10) \% | (22.08) \% |
| Return on |  |  |  |  |  |
| assets |  |  |  |  |  |
| (6) | (.89) | (12.47) | (3.10) | (1.70) | (1.91) |
| Net |  |  |  |  |  |
| interest |  |  |  |  |  |
| margin |  |  |  |  |  |
| (6) | 3.58 | 3.57 | 3.60 | 3.49 | 3.40 |
| Operating |  |  |  |  |  |
| efficiency |  |  |  |  |  |
| ratio from |  |  |  |  |  |
| continuing |  |  |  |  |  |
| operations |  |  |  |  |  |
| (2) (3) | 89.45 | 89.38 | 141.60 | 75.22 | 78.74 |
| Equity to |  |  |  |  |  |
| assets | 8.85 | 11.37 | 11.84 | 11.90 | 11.94 |
| Tangible |  |  |  |  |  |
| equity to |  |  |  |  |  |
| assets |  |  |  |  |  |
| (5) | 8.75 | 9.19 | 9.26 | 9.39 | 9.53 |

Tangible common equity to assets
6.35
6.78
6.91
7.13
7.37

Tangible
common
equity to
risk-
weighted
assets (5)
9.05
9.60
9.97
10.03
10.39

ASSET QUALITY *

Non-
performing
loans $\$ 179,094$ \$ 217,766 $\$ 224,335$ \$ 280,802 $\$ 264,092$

Foreclosed
properties
142,208
129,964
123,910
136,275 120,770
$\qquad$

Total
non-
performing
assets

| (NPAs) 321,302 | 347,730 | 348,245 | 417,077 | 384,862 |
| :--- | :--- | :--- | :--- | :--- |

Allowance for loan losses 174,695 174,613 174,111 173,934 155,602

Operating
net
charge-offs
(1)
47,668
49,998
61,323
56,668
84,585

Allowance
for loan
losses to
loans
$3.79 \%$
$3.67 \%$
$3.57 \%$
$3.48 \%$
$3.02 \%$

Operating
net
charge-offs
to average
loans
(1) (6)
4.03
4.12
4.98
4.51
6.37

NPAs to
loans and
foreclosed
properties
6.77
7.11
6.97
8.13
7.30

NPAs to
total
assets
4.32
4.96
4.55
5.32
4.81

AVERAGE

BALANCES (\$
in millions)
Loans \$ 4,768 \$ 4,896 \$ 5,011 \$ 5,173 \$ 5,357

Investment
securities 1,354
1,411
1,532
1,518
1,529

Earning
assets
6,680
6,676
6,854
7,704

6,375
6,570
6,835

Shareholders'

| equity | 649 | 855 | 912 | 945 |
| :--- | :--- | :--- | :--- | :--- |

Common
shares -
basic
(thousands)
94,918
94,679
94,524
94,390
94,219

Common
shares -
diluted
(thousands)
94,918
94,679
94,524
94,390
94,219
(\$ in
millions)
Loans * $\$ 4,604$ \$ 4,760 \$ 4,873 \$ 4,992 $\$$ 5, 151

Investment

| securities | 1,490 | 1,310 | 1,488 | 1,527 | 1,530 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total assets | 7,443 | 7,013 | 7,652 | 7,837 | 8,000 |
| Deposits | 6,469 | 5,999 | 6,330 | 6,488 | 6,628 |
| Shareholders' |  |  |  |  |  |
| equity | 636 | 662 | 904 | 926 | 962 |

shares
outstanding
(thousands)
94,685
94,433
94,281
94,176
94,046
(1) Excludes the partial reversal of a previously established provision for fraud-related loan losses of $\$ 11.8$ million, net of tax expense of $\$ 4.6$ million in 2010. Operating charge-offs also exclude the $\$ 11.8$ million related partial recovery of the previously charged off amount. (2) Excludes the gain from acquisition of $\$ 11.4$ million, (income tax expense of $\$ 4.3$ million) in the second quarter of 2009 and revenue generated by discontinued operations in all periods presented. (3) Excludes goodwill impairment charges of $\$ 211$ million in the third quarter of 2010 and $\$ 25$ million and $\$ 70$ million in the third and first quarters of 2009, respectively, severance costs of $\$ 2.9$ million, (income tax benefit of $\$ 1.1$ million) in the first quarter of 2009 and expenses relating to discontinued operations for all periods presented. (4) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (5) Excludes effect of acquisition related intangibles and associated amortization. (6) Annualized. (7) Number of new shares issued for shares currently held.

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* Excludes loans and foreclosed properties covered by loss sharing
agreements with the FDIC.
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UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information


Net operating loss from continuing
operations (1)(2)(3)
Gain from acquisition, net of tax expense

Noncash goodwill impairment charges
Severance costs, net of tax benefit
Partial reversal of fraud loss provision, net of tax expense
(Loss) income from discontinued operations

Gain from sale of subsidiary, net of income taxes and selling costs

Net loss

Preferred dividends and discount

## accretion

Net loss available to common shareholders

PERFORMANCE MEASURES
Per common share:

Diluted operating loss from continuing operations (1)(2)(3) \$ (.28) \$ (.45) 38

Diluted loss from continuing operations

Diluted loss
Stock dividends declared (7)
Book value
Tangible book value (5)

2,586
2,567
----------
$(16,395) \quad(39,835)$
59
$\$(18,981)$
\$ $(42,402)$

$(23,574) \quad(40,063)$

7,179 228

$$
x^{2}
$$

Key performance ratios:

| Return on equity (4) (6) | (17.16)\% | (22.08) \% |
| :--- | :---: | :---: |
| Return on assets (6) | $(.89)$ | (1.91) |
| Net interest margin (6) | 3.58 | 3.40 |
| Operating efficiency ratio from |  |  |
| continuing operations (2)(3) | 89.45 | 78.74 |
| Equity to assets | 8.85 | 11.94 |
| Tangible equity to assets (5) | 8.55 | 9.53 |
| Tangible common equity to assets | 6.35 | 7.37 |
| (5) |  |  |
| Tangible common equity to | 9.05 | 10.39 |



AVERAGE BALANCES (\$ in millions)

| Loans | \$ | 4,768 | $\$$ | 5,357 |
| :--- | :--- | :--- | :--- | :--- |
| Investment securities | 1,354 | 1,529 |  |  |


| Earning assets | 6,680 | 7,487 |
| :--- | ---: | ---: |
| Total assets | 7,338 | 8,287 |
| Deposits | 6,294 | 6,835 |
| Shareholders' equity | 649 | 989 |
| Common shares - basic (thousands) | 94,918 | 94,219 |
| Common shares - diluted (thousands) | 94,918 | 94,219 |

AT PERIOD END (\$ in millions)

| Loans * | \$ | 4,604 | $\$$ |
| :--- | :---: | :---: | :---: |
| (11) |  |  |  |
| Investment securities | 1,490 | 1,530 | (3) |
| Total assets | 7,443 | 8,000 | (7) |
| Deposits | 6,469 | 6,628 | (2) |
| Shareholders' equity | 636 | 962 | (34) |
| Common shares outstanding (thousands) | 94,685 | 94,046 |  |

(1) Excludes the partial reversal of a previously established provision for fraud-related loan losses of $\$ 11.8$ million, net of tax expense of $\$ 4.6$ million in 2010. Operating charge-offs also exclude the $\$ 11.8$ million related partial recovery of the previously charged off amount. (2) Excludes the gain from acquisition of $\$ 11.4$ million, (income tax expense of $\$ 4.3$ million) in the second quarter of 2009 and revenue generated by discontinued operations in all periods presented. (3) Excludes goodwill impairment charges of $\$ 211$ million in the third quarter of 2010 and $\$ 25$ million and $\$ 70$ million in the third and first quarters of 2009, respectively, severance costs of $\$ 2.9$ million, (income tax benefit of $\$ 1.1$ million) in the first quarter of 2009 and expenses relating to discontinued operations for all periods presented. (4) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (5) Excludes effect of acquisition related intangibles and associated amortization. (6) Annualized. (7) Number of new shares issued

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for shares currently held.
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* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Selected Financial Information

| (in thousands, except per share | For the Months | Twelve <br> Ended | YTD |
| :---: | :---: | :---: | :---: |
|  |  |  | 2010-2009 |
| data; taxable equivalent) | 2010 | 2009 | Change |
| INCOME SUMMARY |  |  |  |
| Interest revenue | \$ 343,123 | \$ 404,961 |  |
| Interest expense | 100,071 | 159,734 |  |
| Net interest revenue | 243,052 | 245,227 | (1) \% |
| Operating provision for loan losses (1) | 234,750 | 310,000 |  |
| Operating fee revenue (2) | 48,548 | 50,964 | (5) |
| Total operating revenue (1) (2) | 56,850 | $(13,809)$ |  |
| Operating expenses (3) | 242,952 | 217,050 | 12 |
| Loss on sale of nonperforming assets | 45,349 | - |  |

Operating loss from continuing

| Operating income tax benefit | $(88,062)$ | (91,754) |  |
| :---: | :---: | :---: | :---: |
| Net operating loss from continuing |  |  |  |
| operations (1) (2) (3) | $(143,389)$ | $(139,105)$ | (3) |
| Gain from acquisition, net of tax |  |  |  |
| expense | - | 7,062 |  |
| Noncash goodwill impairment charges | $(210,590)$ | $(95,000)$ |  |
| Severance costs, net of tax benefit | - | $(1,797)$ |  |
| Partial reversal of fraud loss |  |  |  |
| provision, net of tax expense | 7,179 | - |  |
| (Loss) income from discontinued |  |  |  |
| operations | (101) | 513 |  |
| Gain from sale of subsidiary, net of |  |  |  |
| income taxes and selling costs | 1,266 | - |  |
| Net loss | $(345,635)$ | $(228,327)$ | (51) |
| Preferred dividends and discount |  |  |  |
| accretion | 10,316 | 10,242 |  |
| Net loss available to common |  |  |  |
| shareholders | \$ $(355,951)$ | \$ $(238,569)$ |  |
| PERFORMANCE MEASURES |  |  |  |
| Per common share: |  |  |  |
| Diluted operating loss from |  |  |  |
| continuing operations (1) (2) (3) | \$ (1.62) | \$ (2.47) | 34 |
| Diluted loss from continuing |  |  |  |
| operations | (3.77) | (3.96) | 5 |
| Diluted loss | (3.76) | (3.95) | 5 |
| Stock dividends declared (7) | - | 3 for 130 |  |
| Book value | 4.84 | 8.36 | (42) |

Key performance ratios:

| Return on equity (4) (6) | $(57.08) \%$ | $(34.40) \%$ |
| :---: | :---: | :---: |
| Return on assets (6) | (4.53) | (2.76) |
| Net interest margin (6) | 3.56 | 3.29 |
| Operating efficiency ratio from |  |  |
| continuing operations (2) (3) | 98.98 | 73.97 |
| Equity to assets | 11.01 | 11.12 |
| Tangible equity to assets (5) | 9.15 | 8.33 |
| Tangible common equity to assets |  |  |
| (5) | 6.80 | 6.15 |
| Tangible common equity to |  |  |
| risk-weighted assets (5) | 9.05 | 10.39 |



AVERAGE BALANCES (\$ in millions)

| Investment securities | 1,453 | 1,656 |
| :--- | :---: | :---: |
| Earning assets | 6,822 | 7,465 |
| Total assets | 7,626 | 8,269 |
| Deposits | 6,373 | 6,713 |
| Shareholders' equity | 840 | 920 |
| Common shares - basic (thousands) | 94,624 | 60,374 |
| Common shares - diluted (thousands) | 94,624 | 60,374 |


| AT PERIOD END (\$ in millions) |  |  |
| :--- | ---: | ---: |
| Loans * | \$ | 4,604 |
| Investment securities | \$ | 5,151 |
| Total assets | 7,490 | 1,530 |
| Deposits | 6,469 | 8,000 |
| Shareholders' equity | 636 | 6,628 |
| Common shares outstanding (thousands) | 94,685 | 94,046 | for shares currently held.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC

UNITED COMMUNITY BANKS, INC.

Selected Financial Information

For the Years Ended December 31,
(in thousands,
except per share
data; taxable equivalent)

2010
2009
2008 2007

2006
$\qquad$


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INCOME SUMMARY

Net interest
revenue
\$ 243,052
\$ 245,227
\$ 238,704
$\$ 274,483 \$ 237,880$

Operating provision
for loan losses

Operating fee
revenue (2)
48,548
50,964
46,081
53,701
41,671

Total operating
revenue (1) (2) $56,850 \quad(13,809) \quad 100,785 \quad 290,584 \quad 264,951$

Operating
expenses (3)
242,952
217,050
200,335
181,730
155,306

Loss on sale of
nonperforming
assets 45,349


Operating
(loss) income
from continuing
operations
before taxes (231,451) (230,859) (99,550) 108,854 109,645
Operating income
taxes
$(88,062)$
$(91,754)$
$(35,651) \quad 40,266$
41,249
-_-_-_-_-_ $\qquad$ _-_-_-_-_ $\qquad$
$\qquad$

Net operating
(loss) income
from continuing
operations (143,389) (139,105) (63,899) 68,588 68,396
Gain from acquisition,
net of tax - 7,062

Noncash goodwill
impairment charges $(210,590)(95,000)$

Severance cost, net
of tax benefit - $(1,797)$

Fraud loss
provision and
subsequent
recovery, net of
tax benefit $7,179 \quad-\quad(10,998)$ -
Net (loss) income
from discontinued
operations
513
449
403
419

Gain from sale of
subsidiary, net of

```
income taxes and
selling costs 1,266
----------
    Net (loss)
        income (345,635) (228,327) (63,450) 57,993 68,815
Preferred dividends
    and discount
    accretion 10,316 10,242 
    Net (loss)
        income available
        to common
        shareholders $(355,951) $(238,569) $ (64,174) $ 57,975 $ 68,796
            ========== ========= ========= ========= =========
```

PERFORMANCE

## MEASURES

    Per common share:
        Diluted operating
        (loss) earnings
            from continuing
            operations
    (1) (2) (3) $\$ \quad(1.62) \quad \$ \quad(2.47) \quad \$ \quad(1.36) \$ 1.47 \quad \$ \quad 1.65$
Diluted (loss)
earnings from
continuing
operations (3.77) (3.96) (1.36) $1.24 \quad 1.65$
Diluted (loss)
$\begin{array}{lllll}\text { earnings (3.76) (3.35) } & \text { (3.35 } & 1.24\end{array}$
Cash dividends
declared
(rounded)
.18
.36
.32

Stock dividends
declared (6) - 3 for $130 \quad 2$ for 130

Book value

Tangible book
value (5)
4.76
6.02
10.39
10.94
10.57

Key performance
ratios:

Return on

| equity (4) $(57.08) \%$ | $(34.40) \%$ | $(7.82) \%$ | $7.79 \%$ | $13.28 \%$ |
| :--- | :--- | :--- | :--- | :--- |

Return on
assets (4.53) (2.76) .76) 1.09

Net interest
margin
3.56
3.29
3.18
3.88
4.05

Operating
efficiency
ratio from
continuing
operations


Equity to assets
11.01
11.12
10.22
9.61
8.06

Tangible equity to assets (5)
9.15
8.33
6.67
6.63
6.32

Tangible common
equity to

| assets | (5) | 6.80 | 6.15 | 6.57 | 6.63 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Tangible common
equity to
risk-weighted

| assets (5) | 9.05 | 10.39 | 8.34 | 8.21 | 8.09 |
| :--- | :--- | :--- | :--- | :--- | :--- |

ASSET QUALITY *

Non-performing
loans
\$ 179,094
\$ 264,092
\$ 190,723
\$ 28,219
\$ 12,458

Foreclosed
$\begin{array}{llllll}\text { properties } & 142,208 & 120,770 & 59,768 & 18,039 & 1,196 \\ \text { Total } \\ \text { non-performing } \\ \text { assets (NPAs) } & 321,302 & 384,862 & 250,491 & 46,258 & 13,654\end{array}$
Allowance for

| loan losses | 174,695 | 155,602 | 122,271 | 89,423 | 66,566 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Operating net |  |  |  |  |  |
| charge-offs (1) | 215,657 | 276,669 | 151,152 | 21,834 | 5,524 |

Allowance for
loan losses to
loans $3.79 \% \quad 3.02 \% \quad 2.14 \% \quad 1.51 \% \quad 1.24 \%$
Operating net
charge-offs to
average loans (1) 4.42 .03 2.57 . 38 . 12

NPAs to loans
and foreclosed

| properties 6.77 | 7.30 | .35 | .78 |
| :--- | :--- | :--- | :--- | :--- |

NPAs to total
assets 4.32 4.81 2.92 . 56 . 19

AVERAGE BALANCES (\$
in millions)
Loans $\$ 4,961$ \$ 5,548 \$ 5,891 \$ 5,735 $\$ 4,801$

Investment

| securities | 1,453 | 1,656 | 1,489 | 1,278 | 1,042 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Earning assets | 6,822 | 7,465 | 7,504 | 7,071 | 5,877 |
| Total assets | 7,626 | 8,269 | 8,319 | 7,731 | 6,287 |
| Deposits | 6,373 | 6,713 | 6,524 | 6,029 | 5,017 |

Shareholders'
equity
Common shares -
Basic
(thousands)
94, 624
60,374
47,369
45,948
40,413

Common shares -
Diluted

| (thousands) | 94,624 | 60,374 | 47,369 | 46,593 | 41,575 |
| :--- | :--- | :--- | :--- | :--- | :--- |

AT YEAR END (\$ in

```
millions)
```

Loans * $\$ 4,604$ \$ $5,151 \quad \$ \quad 5,705 \quad \$ \quad 5,929 \quad \$ \quad 5,377$

Investment

| securities | 1,490 | 1,530 | 1,617 | 1,357 | 1,107 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total assets | 7,443 | 8,000 | 8,592 | 8,207 | 7,101 |
| Deposits | 6,469 | 6,628 | 7,004 | 6,076 | 5,773 |
| Shareholders' |  |  |  |  |  |
| equity | 636 | 962 | 989 | 832 | 617 |

Common shares
outstanding
(thousands)
94,685
94,046
48,009
46,903
42, 891
(1) Excludes pre-tax provision for fraud-related loan losses and related charge-offs of $\$ 18$ million, net of income tax benefit of $\$ 7$ million in 2007 and subsequent recovery of $\$ 11.8$ million, net of tax expense of $\$ 4.6$ million in 2010. (2) Excludes the gain from acquisition of $\$ 11.4$ million, net of income tax expense of $\$ 4.3$ million in 2009. (3) Excludes the goodwill impairment charges of $\$ 211$ million and $\$ 95$ million in 2010 and 2009, respectively, and severance costs of $\$ 2.9$ million, net of income tax benefit of $\$ 1.1$ million in 2009. (4) Net (loss) income available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (5) Excludes effect of acquisition related

```
intangibles and associated amortization. (6) Number of new shares issued
for shares currently held.
```

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.

Operating Earnings to GAAP Earnings Reconciliation

Selected Financial Information
$2010 \quad 2009$
(in thousands,
except per share

| data; taxable | Fourth | Third | Second | First | Fourth |
| :--- | :--- | :--- | :--- | :--- | :--- |
| equivalent) | Quarter | Quarter | Quarter | Quarter Quarter |  |

Interest revenue
reconciliation

Interest revenue -
taxable equivalent $\$ 81,215$ \$ 84,360 \$ 87,699 \$ 89,849 $\$ 97,481$

Taxable equivalent adjustment
(497)
(511)
(500)
(493)
(601)

Interest revenue
(GAAP) $\$ 80,718$ \$ 83,849 \$ 87,199 \$ 89,356 \$ 96,880


Net interest revenue
reconciliation

Net interest revenue -
taxable equivalent $\$ 60,132 \$ 60,014$ \$ 61,627 $\$ 61,279$ \$ 63,929

Taxable equivalent
adjustment
(497)

## (511)

(500)
(493)
(601)

Net interest
revenue (GAAP) $\$ 59,635$ \$ $59,503 \quad \$ \quad 61,127 \quad \$ \quad 60,786$ \$ 63,328


Provision for loan
losses reconciliation
Operating provision
for loan losses $\$ 47,750 \$ 50,500 \$ 61,500 \$ 75,000 \$ 90,000$

Provision for
special fraud-related
loan loss and partial
recovery
$(11,750)$

Provision for
loan losses
(GAAP) $\$ 36,000 \$ 50,500 \$ 61,500 \quad \$ 75,000 \quad \$ 90,000$

Fee revenue
reconciliation

Operating fee
revenue
$\$ \quad 12,442 \quad \$ \quad 12,861 \quad \$ \quad 11,579 \quad \$ \quad 11,666 \quad \$ \quad 14,447$
Gain from
acquisition

Fee revenue
(GAAP)
$\$ 12,442 \$ 12,861 \$ 11,579 \$ 11,666$ \$ 14,447
$============================================$

Total revenue
reconciliation

Total operating
revenue

Taxable equivalent adjustment
\$ 24, 824 \$
22,375
\$
11,706
\$
$(2,055) \$(11,624)$
(500)
(511)
(497)
(50)
(493)
(601)

Gain from
acquisition

Provision for
special
fraud-related loan
loss and partial
recovery

11,750

Total revenue
(GAAP) $\$ 36,077 \quad \$ \quad 21,864 \quad \$ \quad 11,206 \quad \$ \quad(2,548) \quad \$ \quad(12,225)$


Expense
reconciliation

Operating expense

Noncash goodwill

| impairment charge |  | - |  | 210,590 |  | - |  | - |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Severance costs |  | - |  | - |  | - |  | - |  | - |
| Operating |  |  |  |  |  |  |  |  |  |  |
| expense (GAAP) | \$ | 64,918 | \$ | 275,496 | \$ | 103,657 | \$ | 54,820 | \$ | 60,126 |

(Loss) income from
continuing
operations before
taxes

```
    reconciliation
Operating (loss)
    income from
    continuing
    operations before
    taxes $ (40,094) $ (42,531) $ (91,951) $ (56,875) $ (71,750)
Taxable equivalent
    adjustment (497) (511) (500) (493)
Gain from
    acquisition
Noncash goodwill
    impairment charge - (210,590) - - -
Severance costs - - - - - - - - 
Provision for
    special
    fraud-related loan
    loss and partial
    recovery 11,750
        (Loss) income
        from continuing
        operations
        before taxes
            (GAAP) $ (28,841) $ (253,632) $ (92,451) $ (57,368) $ (72,351)
                            ========== ==================== ========== ==========
```

Income tax
(benefit) expense
reconciliation
Operating income
tax (benefit)
expense $\$(16,520) \$(16,706) \$(32,419) \$(22,417) \$(31,687)$

Taxable equivalent adjustment
(497)
(511)
(500)
(493)
(601)

Gain from
acquisition, tax
expense

Severance costs, tax benefit

Provision for special
fraud-related loan
loss and partial
recovery, tax 4,571

```
        Income tax
        (benefit)
        expense (GAAP) $ (12,446) $ (17,217) $ (32,919) $ (22,910) $ (32,288)
        ========== =========== ========= ========== ===========
```

Diluted (loss)
income from
continuing
operations per
common share
reconciliation
Diluted operating
(loss) income from
continuing
operations per
common share $\$(.28) \$(.30) \$(.66) \$(.39) \$(.45)$

Gain from
acquisition
Noncash goodwill

| impairment charge |  | - |  | (2.22) |  | - |  | - |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Severance costs |  | - |  | - |  | - |  | - |  | - |
| Provision for |  |  |  |  |  |  |  |  |  |  |
| special |  |  |  |  |  |  |  |  |  |  |
| fraud-related loan |  |  |  |  |  |  |  |  |  |  |
| loss and partial |  |  |  |  |  |  |  |  |  |  |
| recovery |  | . 08 |  | - |  | - |  | - |  | - |
| Diluted (loss) |  |  |  |  |  |  |  |  |  |  |
| income from |  |  |  |  |  |  |  |  |  |  |
| continuing |  |  |  |  |  |  |  |  |  |  |
| operations per |  |  |  |  |  |  |  |  |  |  |
| common share |  |  |  |  |  |  |  |  |  |  |
| (GAAP) | \$ | (.20) | \$ | (2.52) | \$ | (.66) | \$ | (.39) | \$ | (.45) |

Book value per
common share
reconciliation

Tangible book value
per common share $\$ 4.76$ \$ 5.05 \$ 5.39 \$ 5.62 \$ 6.02
Effect of goodwill
and other

| intangibles | .08 | .09 | 2.32 | 2.33 | 2.34 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Book value per common share (GAAP)


Efficiency ratio
from continuing
operations
reconciliation
Operating
efficiency ratio
from continuing
$\begin{array}{llllll}\text { operations } & 89.45 \% & 89.38 \% & 141.60 \% & 75.22 \% & 78.74 \%\end{array}$
Gain from
acquisition
Noncash goodwill

| impairment charge | - | 290.00 | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Severance costs | - | - | - | - | - |
| Efficiency |  |  |  |  |  |
| ratio from |  |  |  |  |  |
| continuing |  |  |  |  |  |
| operations |  |  |  |  |  |
| (GAAP) | 89.45\% | 379.38\% | 141.60\% | 75.22\% | 78.74\% |

Average equity to
assets
reconciliation
Tangible common
equity to assets
$6.35 \%$
$6.78 \%$
$6.91 \%$
7.13\%
7.37\%

Effect of preferred equity
2.40
2.41
2.35
2.26
2.16

Tangible equity
to assets
8.75
9.19
9.26
9.39
9.53

Effect of goodwill
and other
intangibles
.10
2.18
2.58
2.51
2.41

Equity to
assets (GAAP) 8.85\% 11.37\% 11.84\% 11.90\% 11.94\%
common equity to
risk-weighted
assets
reconciliation

Tangible common equity to
risk-weighted
assets
9.05\%
9.60\%
9.97\%
10.03\%
10.39\%

Effect of other
comprehensive
income
(.62)
(.81)
(.87)
(.85)
(.87)

Effect of deferred tax limitation
(2.94)
(2.47)
(1.75)
(1.27)

Effect of trust
preferred
1.06
1.06
1.03
1.00
. 97

Effect of preferred equity
3.52
3.51
3.41
3.29
3.19

Tier I capital
ratio (Regulatory) $9.67 \%$ 10.42\% 11.07\% 11.72\% 12.41\%

Net charge-offs
reconciliation

Operating net
charge-offs $\$ 47,668$ \$ 49,998 \$ 61,323 $\$ 56,668$ \$ 84,585

Fraud related
charge-offs and
subsequent partial


Net charge-offs
(GAAP) $\$ 35,918 \$ 49,998 \$ 61,323$ \$ 56,668 \$ 84,585

Net charge-offs to average loans
reconciliation

Operating net
charge-offs to average loans

Effect of fraud
related charge
offs and
subsequent partial
recovery
4.03\%
4.12\%
4.98\%
4.51\%
6.37\%
(1.00)


UNITED COMMUNITY BANKS, INC.
Operating Earnings to GAAP Earnings Reconciliation
Selected Financial Information
(in thousands,


Interest revenue reconciliation

Interest revenue -
taxable equivalent $\$ 343,123$ \$ 404,961 \$ 466,969 \$550,917 $\$ 446,695$
Taxable equivalent
adjustment
$(2,001)$
$(2,132)$
$(2,261)$
$(1,881)$
$(1,868)$
Interest
revenue (GAAP) $\$ 341,122$ \$ 402,829 \$ 464,708 \$549,036 $\$ 444,827$


Net interest
revenue
reconciliation

Net interest
revenue - taxable
equivalent $\$ 243,052$ \$ 245,227 \$ 238,704 $\$ 274,483$ \$237,880
Taxable equivalent
adjustment (2,001) (2, 132) (2,261) (1,881) (1,868)


Provision for loan
losses
reconciliation
Operating provision for loan losses $\$ 234,750$ \$ 310,000 \$ 184,000 \$ 37,600 $\$ 14,600$

Provision for
special
fraud-related loan
loss and partial
recovery
$(11,750)$


Provision for
loan losses
(GAAP) $\$ 223,000$ \$ 310,000 \$ 184,000 \$ $55,600 \quad \$ 14,600$

Fee revenue
reconciliation
Operating fee
revenue

Gain from
acquisition
$\$ 48,548 \quad \$ \quad 50,964 \quad \$ \quad 46,081 \quad \$ 53,701 \quad \$ 41,671$

Fee revenue
(GAAP) $\$ 48,548$ \$ 62,354 \$ $46,081 \quad \$ 53,701 \quad \$ 41,671$

Total revenue
reconciliation
Total operating
revenue $\$ \quad 56,850 \quad \$ \quad(13,809) \$ 100,785 \quad \$ 290,584 \quad \$ 264,951$

Taxable equivalent
adjustment
$(2,001)$
$(2,132)$
$(2,261)$
$(1,881)$
$(1,868)$

Gain from
acquisition - 11,390

Provision for
special fraud-
related loan
loss and partial


Total revenue
(GAAP) $\$ \quad 66,599 \quad \$ \quad(4,551) \$ \quad 98,524 \quad \$ 270,703 \quad \$ 263,083$

Expense
reconciliation
Operating expense $\$ 288,301 \quad \$ 217,050 \quad \$ \quad 200,335 \quad \$ 181,730 \quad \$ 155,306$
Noncash goodwill

| impairment charge |  | 210,590 |  | 95,000 |  | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Severance costs |  | - |  | 2,898 |  | - | - | - |
| Operating |  |  |  |  |  |  |  |  |
| expense (GAAP) | \$ | 498,891 | \$ | 314,948 | \$ | 200,335 | \$181,730 | \$155,306 |

(Loss) income from
continuing
operations before
taxes reconciliation

Operating (loss)
income from
continuing
operations before
taxes \$ $(231,451)$ \$ $(230,859)$ \$ $(99,550)$ \$108,854 $\$ 109,645$
Taxable equivalent
adjustment (2,001) (2,132) (2,261) (1,881) (1,868)

Gain from
acquisition - 11,390

Noncash goodwill

| impairment charge | $(210,590)$ | $(95,000)$ | - |
| :--- | ---: | :--- | ---: | :--- |
| Severance costs | - | $(2,898)$ | - |
| Provision for |  |  |  |
| special |  |  |  |
| fraud-related loan |  |  |  |
| loss and partial |  |  |  |
| recovery | 11,750 | - | $(18,000)$ |

(Loss) income
from continuing
operations
before taxes
(GAAP) \$ $(432,292) \$(319,499) \$(101,811) \$ 88,973$ \$107,777

Income tax
(benefit) expense
reconciliation

Operating income
tax (benefit)
expense $\$(88,062) \$(91,754) \$(35,651) \$ 40,266 \$ 41,249$

Taxable equivalent
adjustment (2,001) (2,132) (2,261) (1,881) (1,868)

Gain from
acquisition, tax
expense _ 4,328

Severance costs,
tax benefit - $(1,101)$

Provision for
special

```
fraud-related loan
loss and partial
recovery, tax 4,571 - - (7,002)
    Income tax
    (benefit)
    expense (GAAP) $ (85,492) $ (90,659) $ (37,912) $ 31,383 $ 39,381
    =========== ========== =========== ========= =========
```

Diluted (loss)
income from
continuing
operations per
common share
reconciliation
Diluted operating
(loss) income from
continuing
operations per
common share $\$(1.62) \$(2.47) \$(1.36) \$ 1.47 \$ 1.65$
Gain from
$\begin{array}{lllll}\text { acquisition } & \text { - } & \text { - } & -\end{array}$
Noncash goodwill

Diluted (loss)

```
income from
continuing
operations per
common share
(GAAP) $ (3.77) $ (3.96) $ (1.36) $ 1.24 $ 1.65
```



Book value per
common share
reconciliation

Tangible book value per common share $\$ \quad 4.76$ \$ 6.02 \$ 10.39 \$ 10.94 \$ 10.57 Effect of goodwill
and other

| intangibles | .08 | 2.34 | 6.56 | 6.79 | 3.80 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Book value per common share (GAAP) $\$ 14.84$ \$ 8.36 \$ 16.95 \$ 17.73 \$ 14.37


Efficiency ratio
from continuing
operations
reconciliation

Operating
efficiency ratio
from continuing
operations
98.98\%
73.97\%
$70.00 \%$
55.53\%
55.30\%

Gain from
acquisition

- (2.77)

Noncash goodwill
impairment charge
31.17

Severance costs

Efficiency
ratio from continuing operations (GAAP)

Average equity to
assets
reconciliation

Tangible common
equity to assets
$6.80 \%$
$6.15 \%$
$6.57 \%$
6.63\%
$6.32 \%$

Effect of preferred equity

Tangible equity
to assets
9.15
8.33
6.67
6.63
6.32

Effect of goodwill
and other
intangibles
1.86
2.79
3.55
2.98
1.74

Equity to assets (GAAP) 11.01\% 11.12\% 10.22\% 9.61\% 8.06\%

Actual tangible
common equity to
risk-weighted
assets
reconciliation

Tangible common
equity to
risk-weighted
assets
9.05\%
10.39\%
8.34\%
8.21\%
8.09\%

Effect of other
comprehensive
income (.62) (.87) (.91) (.23) . 07

Effect of deferred

| tax limitation | (3.34) | (1.27) | - | - |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Effect of trust |  |  |  |  |  |
| preferred |  |  |  |  |  |
| Effect of preferred | 1.06 | .97 | .88 | .65 | . |
| equity | 3.52 | 3.19 | 2.90 | - |  |

Tier I capital
ratio
(Regulatory)
9.67\%
$12.41 \%$
11.21\%
8.63\%
8.98\%

Net charge-offs
reconciliation
Operating net
charge-offs $\$ 215,657$ \$ $276,669 \quad \$ \quad 151,152 \quad \$ 21,834 \quad \$ \quad 5,524$

Fraud related
charge-offs and
subsequent partial
recovery
$(11,750) \quad-\quad 18,000$

Net charge-offs
(GAAP) \$ 203,907 \$ 276,669 \$ 151,152 \$ 39,834 \$ 5,524

Net charge-offs to average loans
reconciliation

Operating net
charge-offs to
average loans $4.42 \%$ 5.03\% $2.57 \%$.38\% .12\%

Effect of fraud
related charge
offs and
subsequent partial
recovery
(.25)


Net charge-offs
to average
loans (GAAP) $4.17 \%$ 5.03\% $2.57 \%$.69\% .12\%
$=============================1 \quad=================$

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Loan Portfolio Composition at Period-End (1)

|  | 2010 |  |  |  | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth | Third | Second | First | Fourth |
| (in millions) | Quarter | Quarter | Quarter | Quarter | Quarter |

LOANS BY CATEGORY

| Commercial (sec. by RE) | $\$ 1,761$ \$ | 1,781 | $\$$ | 1,780 | 1,765 | 1,779 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial construction | 297 | 310 | 342 | 357 | 363 |  |
| Commercial \& industrial | 441 | 456 | 441 | 381 | 390 |  |


| Total commercial |  | 2,499 |  | 2,547 |  | 2,563 |  | 2,503 |  | 2,532 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential construction |  | 695 |  | 764 |  | 820 |  | 960 |  | 1,050 |
| Residential mortgage |  | 1,279 |  | 1,316 |  | 1,356 |  | 1,390 |  | 1,427 |
| Consumer / installment |  | 131 |  | 133 |  | 134 |  | 139 |  | 142 |
| Total loans | \$ | 4,604 | \$ | 4,760 | \$ | 4,873 | \$ | 4,992 | \$ | 5,151 |

LOANS BY MARKET

| Atlanta MSA | \$ | 1,310 | \$ | 1,365 | \$ | 1,373 | \$ | 1,404 | \$ | 1,435 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA |  | 312 |  | 316 |  | 343 |  | 372 |  | 390 |
| North Georgia |  | 1,689 |  | 1,755 |  | 1,808 |  | 1,814 |  | 1,884 |
| Western North Carolina |  | 702 |  | 719 |  | 738 |  | 756 |  | 772 |
| Coastal Georgia |  | 335 |  | 345 |  | 356 |  | 388 |  | 405 |
| East Tennessee |  | 256 |  | 260 |  | 255 |  | 258 |  | 265 |
| Total loans | \$ | 4,604 | \$ | 4,760 | \$ | 4,873 | \$ | 4,992 | \$ | 5,151 |

RESIDENTIAL CONSTRUCTION
Dirt loans

| Acquisition \& development | \$ | 174 | \$ | 190 | \$ | 214 | \$ | 290 | \$ | 332 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 99 |  | 104 |  | 110 |  | 124 |  | 127 |
| Lot loans |  | 275 |  | 303 |  | 311 |  | 321 |  | 336 |
| Total |  | 548 |  | 597 |  | 635 |  | 735 |  | 795 |



RESIDENTIAL CONSTRUCTION -

ATLANTA MSA

Dirt loans

| Acquisition \& development | \$ | 30 | \$ | 34 | \$ | 40 | \$ | 66 | \$ | 76 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 23 |  | 27 |  | 32 |  | 43 |  | 43 |
| Lot loans |  | 32 |  | 45 |  | 39 |  | 47 |  | 52 |
| Total |  | 85 |  | 106 |  | 111 |  | 156 |  | 171 |

House loans

Spec

Sold

Total

Total residential construction \$ 133 \$

(1) Excludes total loans of $\$ 68.2$ million, $\$ 75.2$ million, $\$ 80.8$ million, $\$ 79.5$ million and $\$ 85.1$ million as of December 31, 2010, September 30,

2010, June 30, 2010, March 31, 2010 and December 31, 2009, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.
Financial Highlights

Loan Portfolio Composition at Period-End (1)

|  | 2010 |  | 2009 |  | Year <br> over |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ------ | Linked |  |
|  | Fourth | Third | Fourth | Quarter | Year |
| (in millions) | Quarter | Quarter | Quarter | Change | Change |

LOANS BY CATEGORY

| Commercial (sec. by RE) | \$ | 1,761 | \$ | 1,781 | \$ | 1,779 | \$ | (20) | \$ | (18) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial construction |  | 297 |  | 310 |  | 363 |  | (13) |  | (66) |
| Commercial \& industrial |  | 441 |  | 456 |  | 390 |  | (15) |  | 51 |
| Total commercial |  | 2,499 |  | 2,547 |  | 2,532 |  | (48) |  | (33) |
| Residential construction |  | 695 |  | 764 |  | 1,050 |  | (69) |  | (355) |
| Residential mortgage |  | 1,279 |  | 1,316 |  | 1,427 |  | (37) |  | (148) |
| Consumer / installment |  | 131 |  | 133 |  | 142 |  | (2) |  | (11) |
| Total loans | \$ | 4,604 | \$ | 4,760 | \$ | 5,151 |  | (156) |  | (547) |


| Atlanta MSA | \$ | 1,310 | \$ | 1,365 | \$ | 1,435 | (55) | (125) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA |  | 312 |  | 316 |  | 390 | (4) | (78) |
| North Georgia |  | 1,689 |  | 1,755 |  | 1,884 | (66) | (195) |
| Western North Carolina |  | 702 |  | 719 |  | 772 | (17) | (70) |
| Coastal Georgia |  | 335 |  | 345 |  | 405 | (10) | (70) |
| East Tennessee |  | 256 |  | 260 |  | 265 | (4) | (9) |
| Total loans | \$ | 4,604 | \$ | 4,760 | \$ | 5,151 | (156) | (547) |

RESIDENTIAL CONSTRUCTION
Dirt loans

| Acquisition \& development | \$ | 174 | \$ | 190 | \$ | 332 | (16) | (158) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 99 |  | 104 |  | 127 | (5) | (28) |
| Lot loans |  | 275 |  | 303 |  | 336 | (28) | (61) |
| Total |  | 548 |  | 597 |  | 795 | (49) | (247) |

House loans

Spec

Sold

Total

Total residential construction
\$
695 \$ 764 \$ 1,050

(12)
(81)
(8)
(27)
(20)
(108)
(355)

ATLANTA MSA
Dirt loans

| Acquisition \& development | \$ | 30 | \$ | 34 | \$ | 76 | (4) | (46) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 23 |  | 27 |  | 43 | (4) | (20) |
| Lot loans |  | 32 |  | 45 |  | 52 | (13) | (20) |
| Total |  | 85 |  | 106 |  | 171 | (21) | (86) |

House loans

| Spec | 38 | 42 | 68 | (4) | (30) |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Sold | 10 | 11 | 16 | (1) | (6) |

Total

$\qquad$
Total residential construction \$ 133 \$ 159 \$ 255
(1) Excludes total loans of $\$ 68.2$ million, $\$ 75.2$ million, $\$ 80.8$ million, $\$ 79.5$ million and $\$ 85.1$ million as of December 31, 2010, September 30, 2010, June 30, 2010, March 31, 2010 and December 31, 2009, respectively, that are covered by the loss-sharing

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Loan Portfolio Composition at Year-End (1)

LOANS BY CATEGORY

| Commercial (sec. by RE) | \$ | 1,761 | \$ | 1,779 | \$ | 1,627 | \$ | 1,476 | \$ | 1,230 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial construction |  | 297 |  | 363 |  | 500 |  | 527 |  | 469 |
| Commercial \& industrial |  | 441 |  | 390 |  | 410 |  | 418 |  | 296 |
| Total commercial |  | 2,499 |  | 2,532 |  | 2,537 |  | 2,421 |  | 1,995 |
| Residential construction |  | 695 |  | 1,050 |  | 1,479 |  | 1,829 |  | 1,864 |
| Residential mortgage |  | 1,279 |  | 1,427 |  | 1,526 |  | 1,502 |  | 1,338 |
| Consumer / installment |  | 131 |  | 142 |  | 163 |  | 177 |  | 180 |
| Total loans | \$ | 4,604 | \$ | 5,151 | \$ | 5,705 | \$ | 5,929 | \$ | 5,377 |

LOANS BY MARKET

| Atlanta MSA | \$ | 1,310 | \$ | 1,435 | \$ | 1,706 | \$ | 2,002 | \$ | 1,651 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA |  | 312 |  | 390 |  | 420 |  | 399 |  | 354 |
| North Georgia |  | 1,689 |  | 1,884 |  | 2,040 |  | 2,060 |  | 2,034 |
| Western North Carolina |  | 702 |  | 772 |  | 810 |  | 806 |  | 773 |
| Coastal Georgia |  | 335 |  | 405 |  | 464 |  | 416 |  | 358 |
| East Tennessee |  | 256 |  | 265 |  | 265 |  | 246 |  | 207 |
| Total loans | \$ | 4,604 | \$ | 5,151 | \$ | 5,705 | \$ | 5,929 | \$ | 5,377 |

(1) Excludes total loans of $\$ 68.2$ million and $\$ 85.1$ million as of December 31, 2010 and 2009, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)
Fourth Quarter 2010
(in thousands)

NPAs BY CATEGORY
Commercial (sec. by RE)

Commercial construction

Commercial \& industrial

Total commercial

Residential construction

Residential mortgage

Consumer / installment

Total NPAs

| \$ | 44,927 | \$ | 23,659 | \$ | 68,586 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 21,374 |  | 17,808 |  | 39,182 |
|  | 5,611 |  | - |  | 5,611 |
|  | 71,912 |  | 41,467 |  | 113,379 |
|  | 54,505 |  | 78,231 |  | 132,736 |
|  | 51,083 |  | 22,510 |  | 73,593 |
|  | 1,594 |  | - |  | 1,594 |
| \$ | 179,094 | \$ | 142,208 | \$ | 321,302 |

67.2\% 64.4\% 65.9\%

NPAs BY MARKET

| Atlanta MSA | \$ | 48,289 | $\$$ | 41,154 |
| :--- | :---: | :---: | :---: | :---: |
| Gainesville MSA | 5,171 | 9,273 | 14,444 |  |
| North Georgia | 83,551 | 66,211 | 149,762 |  |
| Western North Carolina | 25,832 | 11,553 | 37,385 |  |


| Coastal Georgia |  | 11,145 |  | 11,901 |  | 23,046 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| East Tennessee |  | 5,106 |  | 2,116 |  | 7,222 |
| Total NPAs | \$ | 179,094 | \$ | 142,208 | \$ | 321,302 |

NPA ACTIVITY

Beginning Balance
Loans placed on non-accrual
Payments received
Loan charge-offs

Foreclosures

Capitalized costs

Note / property sales
Write downs
Net losses on sales

Ending Balance

| \$ | 217,766 | \$ | 129,964 | \$ | 347,730 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 81,023 |  | - |  | 81,023 |
|  | $(7,250)$ |  | - |  | $(7,250)$ |
|  | $(47,913)$ |  | - |  | $(47,913)$ |
|  | $(61,432)$ |  | 61,432 |  | - |
|  | - |  | 170 |  | 170 |
|  | $(3,100)$ |  | $(33,509)$ |  | $(36,609)$ |
|  | - |  | $(8,031)$ |  | $(8,031)$ |
|  | - |  | $(7,818)$ |  | $(7,818)$ |
| \$ | 179,094 | \$ | 142,208 | \$ | 321,302 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)

## Third Quarter 2010

(in thousands)

NPAs BY CATEGORY

Commercial (sec. by RE)

Commercial construction

Commercial \& industrial
Total commercial
Residential constructio
Residential mortgage
Consumer / installment

Total NPAs

Balance as a of

Unpaid Principal

| 53,646 | $\$$ | 14,838 | $\$$ |
| ---: | ---: | ---: | ---: |
| 17,279 | 15,125 | 68,484 |  |
| 7,670 | $\ldots$ | 32,404 |  |
| 78,595 | 29,963 | 108,558 |  |
| 79,321 | 73,206 | 152,527 |  |
| 58,107 | 26,795 | 84,902 |  |
| 1,743 |  |  | 1,743 |

1,743

----------_
\$ 217,766
\$ 129,964 \$
$\$ 347,730$ $========$ = = = = = = = = = == = = = = = = =
$65.9 \%$
$68.4 \%$

NPAS BY MARKET

Atlanta MSA

Gainesville MSA

North Georgia

Western North Carolina

Coastal Georgia

East Tennessee

Total NPAs
$\$ \quad 65,304$ \$ 32,785 \$ 98,089
$11,905 \quad 5,685 \quad 17,590$
92,295 67,439 159,734
31,545 11,559 43,104
$10,611 \quad 10,951 \quad 21,562$
6,106 $\quad 1,545 \quad 7,651$

$\$ 217,766$ \$ 129,964 \$ 347,730

NPA ACTIVITY

| Beginning Balance | \$ | 224,335 | \$ | 123,910 | \$ | 348,245 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 119,783 |  | - |  | 119,783 |
| Payments received |  | $(11,469)$ |  | - |  | $(11,469)$ |
| Loan charge-offs |  | $(52,647)$ |  | - |  | $(52,647)$ |
| Foreclosures |  | $(59,844)$ |  | 59,844 |  | - |
| Capitalized costs |  | - |  | 601 |  | 601 |
| Note / property sales |  | $(2,392)$ |  | $(40,203)$ |  | $(42,595)$ |
| Write downs |  | - |  | $(7,051)$ |  | $(7,051)$ |
| Net losses on sales |  | - |  | $(7,137)$ |  | $(7,137)$ |
| Ending Balance | \$ | 217,766 | \$ | 129,964 | \$ | 347,730 |
| (1) Excludes non-performing loans and foreclosed properties covered by the |  |  |  |  |  |  |
| loss-sharing agreement with the FDIC, related to the acquisition of |  |  |  |  |  |  |
| Southern Community Bank. |  |  |  |  |  |  |

UNITED COMMUNITY BANKS, INC.

Financial Highlights
Credit Quality (1)

| (in thousands) | performing <br> Loans |  | Foreclosed <br> Properties |  | Total <br> NPAs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NPAs BY CATEGORY |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 56,013 | \$ | 13,297 | \$ | 69,310 |
| Commercial construction |  | 17,872 |  | 11,339 |  | 29,211 |
| Commercial \& industrial |  | 7,245 |  | - |  | 7,245 |
| Total commercial |  | 81,130 |  | 24,636 |  | 105,766 |
| Residential construction |  | 88,375 |  | 74,444 |  | 162,819 |
| Residential mortgage |  | 53,175 |  | 24,830 |  | 78,005 |
| Consumer / installment |  | 1,655 |  | - |  | 1,655 |
| Total NPAs | \$ | 224,335 | \$ | 123,910 | \$ | 348,245 |

Balance as a of
Unpaid Principal

NPAs BY MARKET

Atlanta MSA
Gainesville MSA

North Georgia
Western North Carolina
Coastal Georgia
East Tennessee

Total NPAs
$\$ \quad 74,031 \quad \$ \quad 30,605 \quad \$ 104,636$
$10,730 \quad 2,750 \quad 13,480$
102,198 60,597 162,795
$22,776 \quad 11,473 \quad 34,249$
$8,341 \quad 16,548 \quad 24,889$
6,259 1,937 8,196

$\$ 224,335$ \$ $123,910 \quad \$ \quad 348,245$


| Beginning Balance | \$ | 280,802 | \$ | 136,275 | \$ | 417,077 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 155,007 |  | - |  | 155,007 |
| Payments received |  | $(12,189)$ |  | - |  | $(12,189)$ |
| Loan charge-offs |  | $(62,693)$ |  | - |  | $(62,693)$ |
| Foreclosures |  | $(66,994)$ |  | 66,994 |  | - |
| Capitalized costs |  | - |  | 305 |  | 305 |
| Note / property sales |  | $(69,598)$ |  | $(68,472)$ |  | $(138,070)$ |
| Write downs |  | - |  | $(6,094)$ |  | $(6,094)$ |
| Net losses on sales |  | - |  | $(5,098)$ |  | $(5,098)$ |
| Ending Balance | \$ | 224,335 | \$ | 123,910 | \$ | 348,245 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights
Credit Quality (1)

| Fourth Quarter | Third Quarter | Second Quarter |
| :---: | :---: | :---: |
| 2010 (3) | 2010 | 2010 |
| Net | Net | Net |
| Charge- | Charge- | Charge- |



| Carolina |  | 5,154 | 2.87 |  | 5,509 | 2.99 |  | 7,194 | 3.86 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Coastal Georgia |  | 3,670 | 4.27 |  | 2,702 | 3.05 |  | 5,581 | 6.07 |
| East Tennessee |  | 1,651 | 2.53 |  | 337 | . 52 |  | 975 | 1.53 |
| Total | \$ | 47,668 | 4.03 | \$ | 49,998 | 4.12 | \$ | 61,323 | 4.98 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) Annualized.
(3) North Carolina residential construction net charge offs for the fourth quarter of 2010 exclude a $\$ 11.8$ million partial recovery of a 2007 fraud-related charge-off.

UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Income (Unaudited)
(in thousands, except per share data)
Three Months Ended

December 31,

2009
--_-_-_-_-_-_-_-_-_

Interest revenue:

Loans, including fees

Investment securities, including tax exempt of \$251 and \$336
\$ 66,659 \$ 78,064

13,215
17,313

Federal funds sold, commercial paper and deposits

80,718
$\qquad$

Interest expense:
Deposits:
NOW

Money market

Savings

Time

Total deposit interest expense
Federal funds purchased, repurchase agreements and other short-term borrowings

Federal Home Loan Bank advances
Long-term debt

Total interest expense

Net interest revenue Provision for loan losses

Net interest revenue after provision for loan losses

Fee revenue: Service charges and fees Mortgage loan and other related fees Brokerage fees Securities gains, net

7,039
8,257

1,868
1,651
778
443
2,015

Other

Total fee revenue

Total revenue

Operating expenses:
Salaries and employee benefits

Communications and equipment

Occupancy

Advertising and public relations
Postage, printing and supplies

Professional fees

Foreclosed property
FDIC assessments and other regulatory charges

Amortization of intangibles

Other

Loss on sale of nonperforming assets
Goodwill impairment

Severance costs

Total operating expenses

Loss from continuing operations before income taxes

Income tax benefit

Net loss from continuing operations

2,757
---------- ---------

12,442
_-_-_-_-_-

36,077
---------

23,777
24,061

3,377
3,819

4,024
4,003

1,102 958

1,063 1,307

3,016
2,646

20,602
14,391

3,711

813

4,417


64,918
60,126
-_--_-_---
_-_-_-_---
$(28,841) \quad(72,351)$
$(32,288)$
_-_-_-_-_-
$(40,063)$
(Loss) income from discontinued operations, net of income taxes


341,122
$\qquad$

Interest expense:

Deposits:

| NOW | 6,966 |
| :--- | ---: |
| Money market | 7,552 |
| Savings | 331 |
| Time | 66,883 |

Total deposit interest expense

Federal funds purchased, repurchase agreements and other short-term borrowings

Federal Home Loan Bank advances

Long-term debt

Total interest expense

Net interest revenue

Provision for loan losses

Net interest revenue after provision for loan
losses

Fee revenue:

Service charges and fees

Mortgage loan and other related fees

Brokerage fees

Securities gains, net

Gain from acquisition
30,127
30,986

7,019
8,959

2,662
2,085

2,552
2,756

11,390
$(2,233)$

8,421
6,178

Total fee revenue

Total revenue

Operating expenses:
Salaries and employee benefits
Communications and equipment
Occupancy
Advertising and public relations
Postage, printing and supplies
Professional fees
Foreclosed property
FDIC assessments and other regulatory charges
Amortization of intangibles
Other

Loss on sale of nonperforming assets

Goodwill impairment

Severance costs

Total operating expenses

Loss from continuing operations before income taxes

Income tax benefit

Net loss from continuing operations
(Loss) income from discontinued operations, net of income taxes

Gain from sale of subsidiary, net of income taxes and selling costs

48,548
----------

66,599
-----------

96,618

13,781

15,394

4,625

4,072

9,254

65,707

13,747

3,160

16,594

45,349

210,590
-
----------

498,891
-_---------
$\begin{array}{rr}(432,292) & (319,499) \\ (85,492) & (90,659) \\ (346,800) & (228,840) \\ (101) & 513\end{array}$
(101)

62,354
$(4,551)$

101,568

14,676

15,653

3,950

5,040
11,480

32,365

16,004

3,104
13,210
-

95,000

2,898
-----------

314,948
-_-_-_-_-_-

| Net loss | $(345,635)$ |  | $(228,327)$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Preferred stock dividends and discount |  |  |  |  |
| accretion |  | 10,316 |  | 10,242 |
| Net loss available to common shareholders | \$ | $(355,951)$ | \$ | $(238,569)$ |
| Loss from continuing operations per common share |  |  |  |  |
| - Basic / Diluted | \$ | (3.77) | \$ | (3.96) |
| Loss per common share - Basic / Diluted |  | (3.76) |  | (3.95) |
| Weighted average common shares outstanding - |  |  |  |  |
| Basic / Diluted |  | 94,624 |  | 60,374 |

Preferred stock dividends and discount accretion

10,316
10,242

94,624
60,374

UNITED COMMUNITY BANKS, INC.

Consolidated Balance Sheet
(in thousands, except share and per share data)

December 31, December 31, 2010 -_-_----_---_(unaudited) (unaudited)

ASSETS

Cash and due from banks

Interest-bearing deposits in banks

Federal funds sold, commercial paper and short-term investments

Cash and cash equivalents

Securities available for sale
\$ $95,994 \quad \$ \quad 126,265$

111,901

441,562 ----_---_-_--

649,457
$1,224,417$

376,367
$1,530,047$
Securities held to maturity (fair value
\$267,988)
Mortgage loans held for sale
Loans, net of unearned income Less allowance for loan losses

Loans, net
Assets covered by loss sharing agreements with the FDIC

Premises and equipment, net
Accrued interest receivable
Goodwill and other intangible assets
Foreclosed property
Other assets

Total assets

LIABILITIES AND SHAREHOLDERS' EQUITY
Liabilities:
Deposits:
Demand
NOW
Money market
Savings
Time:
Less than $\$ 100,000$
Greater than $\$ 100,000$
Brokered

Total deposits

Federal funds purchased, repurchase

265,807
35,908
$4,604,126$ 174,695
---_----------

4,429,431

131,887

178,239
24,299
11,446
142,208
350,097
-------------
$\$ 7,443,196$
============
\$ 7,999,914
$==========$
$\$$
793,414
$1,424,781$
891,252
183, 894
$1,496,700$
1,002,359
676,772
-------------
6,469,172
6,627,834
agreements, and other short-term
borrowings
Federal Home Loan Bank advances
Long-term debt
Accrued expenses and other liabilities

## Total liabilities

| 101,067 | 101,389 |
| ---: | ---: |
| 55,125 | 114,501 |
| 150,146 | 150,066 |
| 32,171 | 43,803 |


| 6,807,681 | 7,037,593 |
| :---: | :---: |



UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended December 31,

2010

|  | Average |  |
| :--- | :--- | :--- |
| (dollars in thousands, taxable | Balance | Interest | Rate

Assets:
Interest-earning assets:

Loans, net of unearned income
(1) (2)

Taxable securities (3)
Tax-exempt securities
(1) (3)

Federal funds sold and other
interest-earning assets

Total interest-earning assets
$6,680,179$
_-_-_-_-_-_-

Non-interest-earning assets: Allowance for loan losses Cash and due from banks Premises and equipment

Other assets (3)
$(185,300)$

112,923

178,729

551,340
-----------

Liabilities and Shareholders'

Equity:

Interest-bearing liabilities:

Interest-bearing deposits:

| NOW | \$ 1,436,976 |
| :---: | :---: |
| Money market | 870,884 |
| Savings | 184,651 |
| Time less than \$100,000 | 1,489,933 |
| Time greater than \$100,000 | 1,010,104 |
| Brokered | 491,477 |

Total interest-bearing
deposits
$5,484,025$
16,647
1.20

Federal funds purchased and other borrowings Federal Home Loan Bank advances Long-term debt

Total borrowed funds

Total interest-bearing
liabilities
$5,795,704$
21,083
4.14
4.11

150,137
2,755
7.28

311,679
4,436
5.65

Non-interest-bearing liabilities: Non-interest-bearing deposits Other liabilities

## Total liabilities

Shareholders' equity

809,604

83,452
_-_-_-_-_-_
$6,688,760$

649,111

Total liabilities and

$$
\text { shareholders' equity } \quad \$ 7,337,871
$$


(dollars in thousands, taxable equivalent)

Assets:
Interest-earning assets:

Loans, net of unearned income (1) (2)

Taxable securities (3)

Tax-exempt securities (1) (3)

Federal funds sold and other
interest-earning assets

Total interest-earning assets

Non-interest-earning assets: Allowance for loan losses Cash and due from banks Premises and equipment Other assets (3)

Total assets

Liabilities and Shareholders' Equity:
Interest-bearing liabilities: Interest-bearing deposits:

NOW

Money market

Savings

Time less than $\$ 100,000$
Time greater than $\$ 100,000$

Brokered

| $\$ 1,334,578$ | $\$$ | 2,315 |
| ---: | ---: | ---: |
| 726,680 | 2,328 | 1.27 |
| 178,191 | 105 | .23 |
| $1,812,823$ | 10,952 | 2.40 |
| $1,215,579$ | 8,074 | 2.64 |
| 844,462 | 5,000 | 2.35 |

Federal funds purchased and other
borrowings
Federal Home Loan Bank advances
Long-term debt

| 105,130 | 1,081 | 4.08 |
| ---: | ---: | ---: |
| 156,979 | 1,045 | 2.64 |
| 150,060 | 2,652 | 7.01 |
| ---------- | ---------- |  |

Total borrowed funds

Total interest-bearing liabilities
$6,524,482$
33,552
2.04

Non-interest-bearing liabilities:

Non-interest-bearing deposits

Other liabilities
722,739

50,044

Total liabilities
7,297,265

Shareholders' equity
989,279

Total liabilities and shareholders' equity
$\$ 8,286,544$
$=========$

Net interest revenue
$\$$
63,929

$$
==========
$$

Net interest-rate spread

Net interest margin (4)
---
$3.13 \%$
$====$
$3.40 \%$
$====$
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate
and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 40.8$ million in 2010 and $\$ 22.1$ million in 2009 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Twelve Months Ended December 31,

|  | 2010 |
| :--- | :--- |
| (dollars in thousands, taxable equivalent) | Balance |


| Allowance for loan losses | $(190,227)$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | 106,582 |  |  |  |
| Premises and equipment | 180,379 |  |  |  |
| Other assets (3) | 706,586 |  |  |  |
| Total assets | \$7,625,633 |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |
| NOW | \$1,360,729 | \$ | 6,966 | . 51 |
| Money market | 780,982 |  | 7,552 | . 97 |
| Savings | 184,479 |  | 331 | . 18 |
| Time less than \$100,000 | 1,581,750 |  | 30,260 | 1.91 |
| Time greater than \$100,000 | 1,084,967 |  | 23,114 | 2.13 |
| Brokered | 610,483 |  | 13,509 | 2.21 |
| Total interest-bearing deposits | 5,603,390 |  | 81,732 | 1.46 |
| Federal funds purchased and other |  |  |  |  |
| borrowings | 103,479 |  | 4,235 | 4.09 |
| Federal Home Loan Bank advances | 90,137 |  | 3,355 | 3.72 |
| Long-term debt | 150,107 |  | 10,749 | 7.16 |
| Total borrowed funds | 343,723 |  | 18,339 | 5.34 |
| Total interest-bearing liabilities | 5,947,113 |  | 100,071 | 1.68 |

Non-interest-bearing liabilities: Non-interest-bearing deposits

Total liabilities

Shareholders' equity

Total liabilities and shareholders' equity

Net interest revenue

Net interest-rate spread

Net interest margin (4)

$$
6,785,875
$$

$$
839,758
$$

-----------

$$
\$ 7,625,633
$$

$=========$
\$ 243,052
$==========$
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 43.2$ million in 2010 and $\$ 15.3$ million in 2009 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.
For the Twelve Months Ended December 31,

2009

| Average |  | Avg. |
| :---: | :---: | :---: |
| Balance | Interest | Rate |

Assets:
Interest-earning assets: Taxable securities (3) Tax-exempt securities (1) (3)

Federal funds sold and other interest-earning assets

Total interest-earning assets

Non-interest-earning assets: Allowance for loan losses Cash and due from banks Premises and equipment Other assets (3)

Total assets

Liabilities and Shareholders' Equity:

Interest-bearing liabilities: Interest-bearing deposits:

NOW

Money market
$\$ 5,547,915 \quad \$ \quad 322,284 \quad 5.81 \%$
$1,626,032$

30,460
2,164
7.10

260,232
----------
------------

7,464,639 404,961
5.43
$\qquad$
$\qquad$
$(146,535)$
105,127

180,381

665,775
_-_-_-_-_-_
\$8,269,387
$=========$
$\$ 1,297,139$ \$ $11,023 \quad .85$

589,389
9,545
1.62

Savings
Time less than $\$ 100,000$
Time greater than $\$ 100,000$

Brokered

Total interest-bearing deposits

Federal funds purchased and other borrowings

Federal Home Loan Bank advances

Long-term debt

Total borrowed funds

Total interest-bearing liabilities

Non-interest-bearing liabilities:

Non-interest-bearing deposits

Other liabilities

Total liabilities

Shareholders' equity

Total liabilities and shareholders'
equity

Net interest revenue

Net interest-rate spread

694,469

88,490
$\qquad$

7,349,756

919,631
$\qquad$
$\$ 8,269,387$
==========
\$ 245,227
$=========$
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 43.2$ million in 2010 and $\$ 15.3$ million in 2009 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

For more information:

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