### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

### **CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 28, 2010

# United Community Banks, Inc. (Exact name of registrant as specified in its charter)

Georgia	No. 0-21656	No. 58-180-7304
(State or other Jurisdiction of	(Commission File Number)	(IRS Employer Identification No.)
Incorporation)		
63 Highway 515, P.O. Box	398	
Blairsville, Georgia		30512
(Address of Principal Executive	Offices)	(Zip Code)
Registrant's	telephone number, including area code: (70	06) 781-2265
	(* )	,
	Not applicable	
(Former	name or former address if changed since la	st report.)
Check the appropriate box below if the Form under any of the following provisions:	3-K filing is intended to simultaneously sat	isfy the filing obligation of the registrant
o Written communications pursuant to Rule 4	25 under the Securities Act (17 CFR 230.4	25)
o Soliciting material pursuant to Rule 14a-12	under the Exchange Act (17 CFR 240.14a-	12)
o Pre-commencement communications pursua	nt to Rule 14d-2(b) under the Exchange A	ct (17 CFR 240.14d-2(b))
o Pre-commencement communications pursua	nt to Rule 13e-4(c) under the Exchange A	et (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operation and Financial Condition

On October 28, 2010, United Community Banks, Inc. (the "Registrant") issued a news release announcing its financial results for the quarter ended September 30, 2010 (the "News Release"). The News Release, including financial schedules, is attached as Exhibit 99.1 to this report. In connection with issuing the News Release, on October 28, 2010 at 11:00 a.m. EST, the Registrant intends to hold a conference call/webcast to discuss the News Release. In addition to the News Release, during the conference call the Registrant intends to discuss certain financial information contained in the September 30, 2010 Investor Presentation (the "Investor Presentation") which will be posted to the Registrant's website. The Investor Presentation is attached as Exhibit 99.2 to this report.

The presentation of the Registrant's financial results included operating performance measures and core earnings measures, which are measures of performance determined by methods other than in accordance with generally accepted accounting principles, or GAAP. Management included non-GAAP operating performance and core earnings measures because it believes they are useful for evaluating the Registrant's operations and performance over periods of time, and uses operating performance and core earnings measures in managing and evaluating the Registrant's business and intends to refer to them in discussions about the Registrant's operations and performance. Operating performance measures for the third quarter and first nine months of 2010 exclude the effects of a \$210.6 million non-cash goodwill impairment charge. Operating performance measures for 2009 exclude the effects of \$25 million and \$70 million, in non-cash goodwill impairment charges in the third and first quarters, respectively, (bringing the total goodwill impairment charge for the year 2009 to \$95 million), \$2.9 million in non-recurring severance charges related to a reduction in workforce recorded in the first quarter and an \$11.4 million gain in the second quarter from the acquisition of Southern Community Bank that resulted from a bargain purchase. These items have been excluded from operating performance measures because management believes that the items are non-recurring in nature and do not reflect overall trends in the Registrant's earnings. Additionally, core earnings measures exclude credit related costs such as the provision for loan losses, the loss from sale of nonperforming assets to Fletcher International in the second quarter of 2010 and foreclosed property expense, securities gains and losses, income taxes and other items of a non-recurring nature. Core earnings are useful in evaluating the underlying earnings performance trends of the Registrant. Management believes these non-GAAP performance measures may provide users of the Registrant's financial information with a meaningful measure for assessing the Registrant's financial results and comparing those financial results to prior periods. Operating performance and core earnings measures should be viewed in addition to, and not as an alternative or substitute for, the Registrant's performance measures determined in accordance with GAAP, and is not necessarily comparable to non-GAAP performance measures that may be presented by other companies.

#### **Item 9.01 Financial Statements and Exhibits**

(a) Financial statements: None

(b) Pro forma financial information: None

(c) Exhibits:

99.1 Press Release, dated October 28, 2010

99.2 Investor Presentation, Third Quarter 2010

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

/s/ Rex S. Schuette

October 28, 2010

Rex S. Schuette Executive Vice President and Chief Financial Officer



#### For Immediate Release

For more information: Rex S. Schuette Chief Financial Officer (706) 781-2266 Rex Schuette@ucbi.com

### UNITED COMMUNITY BANKS, INC. REPORTS NET OPERATING LOSS OF \$25.8 MILLION FOR THIRD QUARTER 2010

- Net operating loss at lowest level since second quarter 2009
- Net charge offs and nonperforming assets continue downward trend to lowest level since first quarter of 2009
- Provision for loan losses of \$50.5 million is the lowest level since the second quarter of 2008
- Allowance-to-loans ratio increases to 3.67 percent
- Core transaction deposits this quarter up 11 percent on annualized basis

BLAIRSVILLE, GA — October 28, 2010 — United Community Banks, Inc. (NASDAQ: UCBI) today reported a net operating loss from continuing operations of \$25.8 million, or 30 cents per diluted share, for the third quarter of 2010. The third quarter operating loss excludes a non-cash charge for goodwill impairment of \$210.6 million, or \$2.22 per diluted share. Including the goodwill impairment charge, the third quarter net loss was \$236.4 million, or \$2.52 per diluted share.

United's net operating loss from continuing operations for the first nine months of 2010 and 2009 was \$119.8 million and \$99.0 million, or \$1.35 and \$2.18 per diluted share, respectively. In the attached schedules, operating loss from continuing operations for all periods excludes consulting fee revenue and operating expenses of Brintech, Inc. during the periods it was owned by United, and the gain from the sale of the company in the first quarter of 2010. The net income or loss from Brintech's discontinued operations is reported as a separate line in the consolidated statement of income.

The net operating loss from continuing operations for the first nine months of 2010 excludes the \$210.6 million non-cash charge for goodwill impairment. Including the goodwill impairment charge, United's net loss for the first nine months of 2010 was \$329.2 million, or \$3.56 per diluted share.

The net operating loss from continuing operations for the first nine months of 2009 excludes \$95 million in non-cash charges for impairment of goodwill and \$1.8 million in severance costs, net of taxes, relating to a reduction in work force. Also excluded is the \$7.1 million gain, net of taxes, on the acquisition of Southern Community Bank in the second quarter 2009. These charges and gains were considered non-operating items and therefore were excluded from operating earnings. Including these non-operating items, United's net loss for the first nine months of 2009 was \$188.5 million, or \$4.01 per diluted share.

"We are seeing several positive trends emerging in our credit quality indicators," stated Jimmy Tallent, president and chief executive officer. "Our nonperforming assets, net charge-offs and provision for loan losses continue to decline, appearing to confirm that the worst is behind us. While credit challenges remain, we are optimistic about the opportunities that lie ahead within our geographic footprint."

Tallent further commented, "With the United stock price falling in the third quarter and remaining at a substantial discount to tangible book value for an extended period, the Company could no longer support the \$210.6 million balance of goodwill on its books. While reporting a charge of this magnitude is discouraging, I want to emphasize that goodwill impairment is a non-cash charge that has no impact on our regulatory capital ratios or our ability to return to profitability."

Total loans were \$4.8 billion at quarter-end, down \$113 million from the end of the second quarter and down \$603 million from a year ago. As of quarter-end, residential construction loans were \$764 million, or 16 percent of total loans, down \$56 million from the prior quarter-end and down \$421 million from a year ago. This decline was net of new lending during the quarter that totaled \$85 million, primarily commercial and small business loans in metropolitan Atlanta and north Georgia.

Taxable equivalent net interest revenue of \$60 million was \$3 million lower than the third quarter of 2009 due to the lower level of interest-earning assets. Average loans and securities declined \$669 million and \$204 million, respectively, from the third quarter of 2009. The net interest margin was 3.57 percent for the third quarter of 2010, up 18 basis points from a year ago but down three basis points from the second quarter. "By staying focused on deposit and loan pricing, we've been able to hold net interest revenue above \$60 million despite continuing attrition in the loan portfolio," Tallent said.

"We grew core transaction deposits for the seventh consecutive quarter with an increase of \$67 million over the second quarter, or 11 percent on an annualized basis," Tallent stated. "That compares to core deposit growth of \$94 million during the second quarter of 2010 and \$219 million from a year ago. There are outstanding opportunities to gain new deposit business due to disruption in the banking industry, particularly within our markets, and our strong service culture. The exceptional growth in our core transaction deposits and our loyal customer base are a testament to the underlying value of our franchise, which I believe is not reflected in our current stock price."

The third quarter 2010 provision for loan losses decreased to \$50.5 million from \$61.5 million in the second quarter and \$95 million a year ago. Net charge-offs were at their lowest level since the first quarter of 2009, down \$11.3 million from second quarter of 2010 and down \$40.5 million from the third quarter of 2009. Non-performing assets decreased to \$348 million at quarter-end from \$415 million at September 30, 2009, the lowest level since the first quarter of 2009. The level of nonperforming assets has declined by \$69 million from its peak in the first quarter of 2010.

Operating fee revenue was \$12.9 million in the third quarter of 2010, compared to \$13.4 million a year ago. The decrease was caused by net gains related to balance sheet management activities that resulted from the sale of securities in both periods and losses from the prepayment of Federal Home Loan Bank advances in the third quarter of 2010. Excluding the net effect of the balance sheet management activities, operating fee revenue increased \$363,000 from the third quarter of 2009. Service charges and fees of \$7.6 million were down \$490,000, due primarily to lower overdraft fees resulting from recent regulatory changes that require customers to give consent before using United's overdraft services. Mortgage loan fees of \$2.1 million were up \$239,000 from a year ago as refinancing activity increased with lower long-term rates. Other fee revenue increased \$339,000 to \$2.2 million, due primarily to the acceleration of deferred gains relating to the ineffectiveness of terminated cash flow hedges on certain prime-based loans.

Third quarter operating expenses were \$64.9 million, excluding non-cash goodwill impairment charges, an increase of \$13.5 million from a year ago. Foreclosed property costs of \$19.8 million increased \$11.8 million from the third quarter of 2009 and accounted for most of the year-over-year increase in total operating expenses. The third quarter 2010 foreclosed property costs included \$5.6 million for maintenance, property taxes and other related costs, compared to \$3.8 million last year. In addition, losses relating to the sale of properties totaled \$7.1 million and write-downs of other foreclosed properties also totaled \$7.1 million, both to help expedite sales of foreclosed properties. Salary and benefit costs totaled \$24.9 million, an increase of \$1.0 million from last year due primarily to decreased capitalization of direct loan origination costs and higher group medical insurance costs. Other operating expenses increased \$759,000 to \$4.6 million from a year ago due to an increase in collections expenses and loan workout costs.

"We continued to focus on reducing expenses; most of our controllable costs were either flat or down compared to a year ago," commented Tallent. "The rise in foreclosed property costs and collection expenses resulted from the increase in the number of properties we are managing, as well as the decline in values of properties sold and held for disposition."

Excluding the goodwill impairment charge, the effective tax rate for the third quarter of 2010 was 40 percent, which was consistent with the prior quarter. The effective tax rate for the remainder of 2010 is expected to be 40 percent, slightly higher than the effective tax rate for the full year 2009.

As of September 30, 2010, the capital ratios for United were as follows: Tier 1 Risk Based Capital of 10.4 percent; Leverage of 7.3 percent; and, Total Risk Based Capital of 13.0 percent. The quarterly average tangible equity-to-assets ratio was 9.2 percent and the tangible common equity-to-assets ratio was 6.8 percent.

"While the Company is above the regulatory well-capitalized levels, we continue to evaluate and analyze various capital alternatives to further strengthen our capital position which we believe is prudent in light of the current operating and regulatory environment," stated Tallent.

"There are many positive trends that are encouraging," Tallent said. "Our credit metrics are moving in the right direction with several of them approaching the lowest level since the beginning of the credit cycle in 2008. Also, core customer deposit growth has been the strongest in our company's history. Aside from special items like the non-cash impairment charge this quarter and the loss on sale of nonperforming assets to a private equity firm last quarter, our net operating loss from continuing operations has declined each quarter for the past four consecutive quarters. Residential construction loans, where most of the problems have been, have decreased from a high of 35 percent to 16 percent of total loans. We have widened our net interest margin by growing core deposits and obtaining more favorable loan and time deposit pricing. All the while, our customer satisfaction scores lead the industry, which is a remarkable tribute to 1,821 United bankers serving customers throughout our communities."

#### Conference Call

United Community Banks will hold a conference call today, Thursday, October 28, 2010, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the password '16060267.' The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the company's website at www.ucbi.com.

### About United Community Banks, Inc.

Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of \$7.0 billion and operates 27 community banks with 106 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The Company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24-hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the Company's web site at www.ucbi.com.

#### Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Forward-Looking Statements" on page 3 of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission.

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### UNITED COMMUNITY BANKS, INC. Financial Highlights Selected Financial Information

		2010		200	)9	Third Quarter	For the	. Nine	YTD
(in thousands, except per share data; taxable equivalent)	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	2010-2009 Change	Months 2010	Ended 2009	2010-2009 Change
INCOME SUMMARY									
Interest revenue	\$ 84,360	\$ 87,699	\$ 89,849	\$ 97,481	\$ 101,181		\$ 261,908	\$ 307,480	
Interest expense	24,346	26,072	28,570	33,552	38,177	(E)0/	78,988	126,182	10/
Net interest revenue Provision for loan losses	60,014 50,500	61,627 61,500	61,279 75,000	63,929 90,000	63,004 95,000	(5)%	182,920 187,000	181,298 220,000	1%
Operating fee revenue (1)	12,861	11,579	11,666	14,447	13,389	(4)	36,106	36,517	(1)
Total operating revenue (1)	22,375	11,706	(2,055)	(11,624)	(18,607)	(-)	32,026	(2,185)	(-)
Operating expenses (2)	64,906	58,308	54,820	60,126	51,426	26	178,034	156,924	13
Loss on sale of nonperforming assets		45,349					45,349		
Operating loss from continuing	(10 =0.1)	(0.4.0=4)	(=====)	/= / == o	(=0.000)		// O / D==\	(1=0.100)	(0.0)
operations before taxes	(42,531)	(91,951)	(56,875)	(71,750)	(70,033)	39	(191,357)	(159,109)	(20)
Operating income tax benefit  Net operating loss from	(16,706)	(32,419)	(22,417)	(31,687)	(26,252)		(71,542)	(60,067)	
continuing operations (1)(2)	(25,825)	(59,532)	(34,458)	(40,063)	(43,781)	41	(119,815)	(99,042)	(21)
Gain from acquisition, net of tax	(23,023)	(55,552)	(54,450)	(40,005)	(45,761)	71	(113,013)	(33,042)	(21)
expense	_	_	_	_	_		_	7,062	
Noncash goodwill impairment charges	(210,590)	_	_	_	(25,000)		(210,590)	(95,000)	
Severance costs, net of tax benefit	_	_	_	_	_		_	(1,797)	
(Loss) income from discontinued			(101)	228	63		(101)	285	
operations Gain from sale of subsidiary, net of			(101)	228	63		(101)	285	
income taxes and selling costs	_	_	1,266	_	_		1,266	_	
Net loss	(236,415)	(59,532)	(33,293)	(39,835)	(68,718)	(244)	(329,240)	(188,492)	(75)
Preferred dividends and discount	(===, :==)	(==,55=)	(==,===)	(22,000)	(,, -0)	(=)	(===,= .0)	(,)	(, 3)
accretion	2,581	2,577	2,572	2,567	2,562		7,730	7,675	
Net loss available to common									
shareholders	<u>\$ (238,996)</u>	\$ (62,109)	\$ (35,865)	\$ (42,402)	<u>\$ (71,280</u> )		<u>\$ (336,970</u> )	<u>\$ (196,167</u> )	
PERFORMANCE MEASURES									
Per common share:									
Diluted operating loss from	d (20)	¢ (CC)	d (20)	ф (4E)	<b>d</b> (02)	CO	ф (1.2E)	e (2.10)	20
continuing operations (1)(2) Diluted loss from continuing	\$ (.30)	\$ (.66)	\$ (.39)	\$ (.45)	\$ (.93)	68	\$ (1.35)	\$ (2.18)	38
operations	(2.52)	(.66)	(.39)	(.45)	(1.43)	(76)	(3.58)	(4.01)	11
Diluted loss	(2.52)	(.66)	(.38)	(.45)	(1.43)	(76)	(3.56)	(4.01)	11
Stock dividends declared (6)		`—´	`—´	_	1 for 130	( -)	` —	3 for 130	
Book value	5.14	7.71	7.95	8.36	8.85	(42)	5.14	8.85	(42)
Tangible book value (4)	5.05	5.39	5.62	6.02	6.50	(22)	5.05	6.50	(22)
Key performance ratios: Return on equity (3)(5)	(1.49 0.4)0/	(35.89)%	(20.10)%	(22.08)%	(4E E2)0/		(6E 60)9/	(39.11)%	
Return on assets (5)	(148.04)% (12.47)	(33.09)%	(20.10)% $(1.70)$	(1.91)	(45.52)% (3.32)	)	(65.69)% (5.70)	(3.05)	
Net interest margin (5)	3.57	3.60	3.49	3.40	3.39		3.56	3.25	
Operating efficiency ratio from									
continuing operations (1)(2)	89.38	141.60	75.22	78.74	68.35		102.14	72.29	
Equity to assets	11.37	11.84	11.90	11.94	10.27		11.70	10.84	
Tangible equity to assets (4)	9.19	9.26	9.39	9.53	7.55		9.28	7.92	
Tangible common equity to assets (4)	6.78	6.91	7.13	7.37	5.36		6.94	5.74	
Tangible common equity to	0.70	0.51	7.13	7.57	5.50		0.54	3.74	
risk-weighted assets (4)	9.60	9.97	10.03	10.39	10.67		9.60	10.67	
ASSET QUALITY *									
Non-performing loans	\$ 217,766	\$ 224,335	\$ 280,802	\$ 264,092	\$304,381		\$ 217,766	\$ 304,381	
Foreclosed properties	129,964	123,910	136,275	120,770	110,610		129,964	110,610	
Total non-performing assets	247 720	240.245	417.077	204.002	41.4.001		247 720	41 4 001	
(NPAs) Allowance for loan losses	347,730 174,613	348,245 174 111	417,077 173 934	384,862 155,602	414,991 150 187		347,730 174,613	414,991 150 187	
Net charge-offs	174,613 49,998	61,323	56,668	84,585	150,187 90,491		1/4,613	150,187	
Allowance for loan losses to loans	3.67%	3.57%	3.48%	3.02%	2.80%		3.67%	2.80%	
Net charge-offs to average loans (5)		4.98	4.51	6.37	6.57		4.54	4.60	
NPAs to loans and foreclosed									
properties	7.11	6.97	8.13	7.30	7.58		7.11	7.58	
NPAs to total assets	4.96	4.55	5.32	4.81	4.91		4.96	4.91	
AVERAGE BALANCES (\$ in millions)									
Loans	\$ 4,896	\$ 5,011	\$ 5,173	\$ 5,357	\$ 5,565	(12)	\$ 5,026	\$ 5,612	(10)
Investment securities	1,411	1,532	1,518	1,529	1,615	(13)	1,487	1,700	(13)
Earning assets	6,676	6,854	7,085	7,487	7,401	(10)	6,870	7,457	(8)
Total assets	7,522	7,704	7,946	8,287	8,208	(8)	7,723	8,264	(7)
Deposits Shareholders' equity	6,257	6,375	6,570	6,835	6,690 843	(6)	6,399	6,671	(4)
Shareholders' equity Common shares — basic	855	912	945	989	843	1	904	896	1
(thousands)	94,679	94,524	94,390	94,219	49,771		94,527	48,968	
Common shares — diluted	.,	.,	.,	,	,. , .		.,J <b>.</b> ,	,500	
(thousands)	94,679	94,524	94,390	94,219	49,771		94,527	48,968	
AT PERIOD END (\$ in millions)									
Loans *	\$ 4,760	\$ 4,873	\$ 4,992	\$ 5,151	\$ 5,363	(11)	\$ 4,760	\$ 5,363	(11)
Investment securities Total assets	1,310 7,013	1,488 7,652	1,527 7,837	1,530 8,000	1,533 8,444	(15)	1,310 7,013	1,533 8,444	(15)
Deposits	7,013 5,999	6,330	6,488	6,628	6,821	(17) (12)	7,013 5,999	6,821	(17) (12)
Shareholders' equity	662	904	926	962	1,007	(34)	662	1,007	(34)
Common shares outstanding					-,	(3.)	302	_,,,,,	(5.)
(thousands)	94,433	94,281	94,176	94,046	93,901		94,433	93,901	

- (1) Excludes the gain from acquisition of \$11.4 million, (income tax expense of \$4.3 million) in the second quarter of 2009 and revenue generated by discontinued operations in all periods presented.
- (2) Excludes goodwill impairment charges of \$211 million in the third quarter of 2010 and \$25 million and \$70 million in the third and first quarters of 2009, respectively, severance costs of \$2.9 million, (income tax benefit of \$1.1 million) in the first quarter of 2009 and expenses relating to discontinued operations for all periods presented.
- (3) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
- (4) Excludes effect of acquisition related intangibles and associated amortization.

- (5) Annualized.
- (6) Number of new shares issued for shares currently held.
- \* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

# UNITED COMMUNITY BANKS, INC. Operating Earnings to GAAP Earnings Reconciliation Selected Financial Information

minimate   Part   Pa		2010 2009			9	For the Nine		
Internation composition   \$ 8,450   \$ 0.7509   \$ 0.8509   \$ 0.7500   \$ 0.000   \$ 0.000   \$ 0.000   \$ 0.000   \$ 0.000   \$ 0.00000   \$ 0.00000   \$ 0.00000   \$ 0.00000   \$ 0.00000   \$ 0.00000   \$ 0.00000   \$ 0.00000   \$ 0								
Seable equivalent adjustment		ф 04.2C0	¢ 07.000	Ф 00.040	¢ 07.401	Ф 101 101	¢ 201.000	Ф. 207 400
Note   Section								,
Not innecet revenue (CAAP)   Serior	. 3					$\overline{}$		
Tambile equivalent adjournment (GAAP)								
Per revenue (GAAP)								
Section   Sect								
Sain form sequestion		A 12.001	A 44 550	Φ 44.000		ф. 40.000	A 20.400	A 20 54 5
Properties (GAP)		\$ 12,861	\$ 11,5/9 —	\$ 11,666	\$ 14,447 —	\$ 13,389 —	\$ 36,106	
Total operating revenue   \$2,375   \$1,106   \$0,205   \$1,163   \$1,007   \$2,005   \$1	•	\$ 12,861	\$ 11,579	\$ 11,666	\$ 14,447	\$ 13,389	\$ 36,106	
Taxable equivalent adjustment (GAP)   GAP   GA		A 22.255	A 44 500	Φ (0.055)	Φ (44.60.t)	A (40.60T)	A 22.026	A (2.405)
Cain form acquisition								
Popensis reconciliation								
Operating expense   \$ 64,906   \$ 10,4567   \$ 54,820   \$ 61,126   \$ 1,242   \$ 1,250   \$ 5,000   \$ 20,500   \$ 5,000   \$ 5,000   \$ 20,500   \$ 5,000   \$ 5,000   \$ 20,500   \$ 5,000   \$ 5,000   \$ 20,500   \$ 5,000   \$ 20,500   \$ 5,000   \$ 20,500   \$ 5,000   \$ 20,500   \$ 5,000   \$ 20,500   \$ 25,820   \$	Total revenue (GAAP)	\$ 21,864	\$ 11,206	\$ (2,548)	<u>\$ (12,225)</u>	<u>\$ (19,187)</u>	\$ 30,522	\$ 7,674
Nonces to protect pr		\$ 64,906	\$ 103,657	\$ 54,820	\$ 60,126	\$ 51,426	\$ 223,383	\$ 156,924
Departing expense (GAAP)		210,590		· -	· —	25,000	210,590	
Properting loss from continuing operations before taxes   1,000,000,000,000,000,000,000,000,000,0		\$ 275,496	\$ 103,657	\$ 54,820	\$ 60,126	\$ 76,426	\$ 433,973	
Operating loss from continuing operations before taxes   \$ (42,311   \$ (31,951)   \$ (56,878)   \$ (17,50)   \$ (70,033)   \$ (191,357)   \$ (159,103)   \$ (73,041)   \$ (31,041)								
Gain from acquisition Noncash goodwill impairment charge (201,590) Severance costs Loss from continuing operations before taxes (GAAP)   \$\( \frac{1}{2} \) \$\( \frac	Operating loss from continuing operations before taxes							
Noncas poodwill impairment charge   C210,5990   C20,590   C20,59		(511)	(500)	(493)	(601)	(580)	(1,504)	
Loss from continuing operations before taxes (GAAP)   S (253,632)   S (29.451)   S (37,688)   S (30,513)   S (403,451)   S (247,148)	Noncash goodwill impairment charge	(210,590)	_	_	_	(25,000)	(210,590)	(95,000)
Depending income tax benefit   \$ (16,706   \$ (32,419   \$ (32,416)   \$ (31,687 ) \$ (50,525   \$ (71,542 ) \$ (0,0067)   Taxable equivalent adjustment   \$ (511 ) \$ (500 ) \$ (433 ) \$ (601 ) \$ (500 ) \$ (1,504 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$ (4,328) \$ (34,706 ) \$		\$ (253,632)	\$ (92,451)	\$ (57,368)	\$ (72,351)	\$ (95,613)	\$ (403,451)	
Taxable equivalent adjustment	Income tax benefit reconciliation							
A3286   Severance costs tax benefit (GAAP)   S(17,217)   S(32,919)   S(22,910)   S(32,288)   S(26,832)   S(30,46)   S(38,371)		1 ( -))						4 (,)
Severance costs, tax benefit (GAAP)   S(17,217)   S(32,919)   S(22,910)   S(32,288)   S(26,832)   S(73,046)   S(83,71)		(511)	(500)	(493)	(601)	(580)	(1,504)	
Diluted loss from continuing operations per common share reconciliation   Section								
Diluted operating loss from continuing operations per Common share   Substitute of the part of the p	Income tax benefit (GAAP)	<u>\$ (17,217)</u>	<u>\$ (32,919)</u>	<u>\$ (22,910)</u>	\$ (32,288)	\$ (26,832)	<u>\$ (73,046)</u>	<u>\$ (58,371)</u>
Diluted operating loss from continuing operations per common share								
Cain from acquisition   Cain from continuing operations per common share (Ca.22)   Ca.23   C								
Noncash goodwill impairment charge   (2.22)		\$ (.30)	\$ (.66)	\$ (.39)	\$ (.45)	\$ (.93)	\$ (1.35)	
Diluted loss from continuing operations per common share (GAAP)   S (2.52)   S (.66)   S (.39)   S (.45)   S (1.43)   S (.358)   S (4.01)		(2.22)	_	_	_	(.50)	(2.23)	
Same (GAAP)								(.04)
Tangible book value per common share         \$ 5.05         \$ 5.39         \$ 5.62         \$ 6.02         \$ 6.50         \$ 5.05         \$ 6.50           Effect of goodwill and other intangibles         0.09         2.32         2.33         2.34         2.35         0.09         2.35           Book value per common share (GAAP)         \$ 5.14         \$ 7.71         \$ 7.95         \$ 8.36         \$ 8.85         \$ 5.14         \$ 8.85           Efficiency ratio from continuing operations           Preconciliation           Operating efficiency ratio from continuing operations         89.38%         141.60%         75.22%         78.74%         68.35%         102.14%         72.29%           Gain from acquisition		\$ (2.52)	\$ (.66)	\$ (.39)	<u>\$ (.45</u> )	\$ (1.43)	\$ (3.58)	<u>\$ (4.01)</u>
Effect of goodwill and other intangibles         0.09         2.32         2.33         2.34         2.35         0.09         2.35           Book value per common share (GAAP)         \$ 5.14         \$ 7.71         \$ 7.95         \$ 8.36         \$ 8.85         \$ 5.14         \$ 8.85           Efficiency ratio from continuing operations reconciliation         Preconciliation         7 8.38%         141.60%         75.22%         78.74%         68.35%         102.14%         72.29%           Gain from acquisition         —								
Book value per common share (GAAP)   \$ 5.14   \$ 7.71   \$ 7.95   \$ 8.36   \$ 8.85   \$ 5.14   \$ 8.85								
Efficiency ratio from continuing operations reconciliation  Operating efficiency ratio from continuing operations 89.38% 141.60% 75.22% 78.74% 68.35% 102.14% 72.29% Gain from acquisition — — — — — — — — — — — — — — — — — — —								
Operating efficiency ratio from continuing operations         89.38% and 141.60% and 75.22% and 78.74% and 72.29% and 78.74% and 72.29% and 78.74% and 72.29% and 72.29% and 78.74% and 78.7	Efficiency ratio from continuing operations			<u> </u>	<u>-</u>	<u></u>		
Gain from acquisition    Compact   C		89.38%	141.60%	75.22%	78.74%	68.35%	102.14%	72.29%
Efficiency ratio from continuing operations (GAAP)         379.38%         141.60%         75.22%         78.74%         101.57%         198.43%         111.54%           Average equity to assets reconciliation           Tangible common equity to assets         6.78%         6.91%         7.13%         7.37%         5.36%         6.94%         5.74%           Effect of preferred equity         2.41         2.35         2.26         2.16         2.19         2.34         2.18           Tangible equity to assets         9.19         9.26         9.39         9.53         7.55         9.28         7.92           Effect of goodwill and other intangibles         2.18         2.58         2.51         2.41         2.72         2.42         2.92           Equity to assets (GAAP)         11.37%         11.84%         11.90%         11.94%         10.27%         11.70%         10.84%           Actual tangible common equity to risk-weighted assets reconciliation           Tangible common equity to risk-weighted assets         9.60%         9.97%         10.03%         10.39%         10.67%         9.60%         10.67%           Effect of other comprehensive income         (.81)         (.87)         (.85)         (.87)         (.90)         (.81)	Gain from acquisition	_				_	_	(3.60)
Average equity to assets reconciliation Tangible common equity to assets  6.78% 6.91% 7.13% 7.37% 5.36% 6.94% 5.74% Effect of preferred equity 2.41 2.35 2.26 2.16 2.19 2.34 2.18 Tangible equity to assets 9.19 9.26 9.39 9.53 7.55 9.28 7.92 Effect of goodwill and other intangibles 2.18 2.58 2.51 2.41 2.72 2.42 2.92 Equity to assets (GAAP) 11.37% 11.84% 11.90% 11.94% 10.27% 11.70% 10.84%  Actual tangible common equity to risk-weighted assets reconciliation  Tangible common equity to risk-weighted assets 9.60% 9.97% 10.03% 10.39% 10.67% 9.60% 10.67% Effect of other comprehensive income (81) (.87) (.85) (.87) (.90) (.81) (.90) Effect of deferred tax limitation (2.94) (2.47) (1.75) (1.27) (.58) (2.94) (.58) Effect of preferred equity 3.51 3.41 3.29 3.19 3.04 3.51 3.04		370 390/	1/1 600/	75 220/	79.740/	101 570/	109 /30/	
Tangible common equity to assets         6.78%         6.91%         7.13%         7.37%         5.36%         6.94%         5.74%           Effect of preferred equity         2.41         2.35         2.26         2.16         2.19         2.34         2.18           Tangible equity to assets         9.19         9.26         9.39         9.53         7.55         9.28         7.92           Effect of goodwill and other intangibles         2.18         2.58         2.51         2.41         2.72         2.42         2.92           Equity to assets (GAAP)         11.37%         11.84%         11.90%         11.94%         10.27%         11.70%         10.84%           Actual tangible common equity to risk-weighted assets           reconciliation           Tangible common equity to risk-weighted assets         9.60%         9.97%         10.03%         10.39%         10.67%         9.60%         10.67%           Effect of other comprehensive income         (.81)         (.87)         (.85)         (.87)         (.90)         (.81)         (.90)           Effect of deferred tax limitation         (2.94)         (2.47)         (1.75)         (1.27)         (.58)         (2.94)         (.58)           Effect of preferre		379.3070	141.00/6	73.22	70.7470	101.37 /6	150.43 /6	111.54/0
Effect of preferred equity         2.41         2.35         2.26         2.16         2.19         2.34         2.18           Tangible equity to assets         9.19         9.26         9.39         9.53         7.55         9.28         7.92           Effect of goodwill and other intangibles         2.18         2.58         2.51         2.41         2.72         2.42         2.92           Equity to assets (GAAP)         11.37%         11.84%         11.90%         11.94%         10.27%         11.70%         10.84%           Actual tangible common equity to risk-weighted assets           reconciliation           Tangible common equity to risk-weighted assets         9.60%         9.97%         10.03%         10.39%         10.67%         9.60%         10.67%           Effect of other comprehensive income         (.81)         (.87)         (.85)         (.87)         (.90)         (.81)         (.90)           Effect of deferred tax limitation         (2.94)         (2.47)         (1.75)         (1.27)         (.58)         (2.94)         (.58)           Effect of preferred         1.06         1.03         1.00         .97         .92         1.06         .92           Effect of preferred equity         <	Tangible common equity to assets							
Effect of goodwill and other intangibles         2.18         2.58         2.51         2.41         2.72         2.42         2.92           Equity to assets (GAAP)         11.37%         11.84%         11.90%         11.94%         10.27%         11.70%         10.84%           Actual tangible common equity to risk-weighted assets reconciliation           Tangible common equity to risk-weighted assets         9.60%         9.97%         10.03%         10.39%         10.67%         9.60%         10.67%           Effect of other comprehensive income         (.81)         (.87)         (.85)         (.87)         (.90)         (.81)         (.90)           Effect of deferred tax limitation         (2.94)         (2.47)         (1.75)         (1.27)         (.58)         (2.94)         (.58)           Effect of preferred equity         3.51         3.41         3.29         3.19         3.04         3.51         3.04	Effect of preferred equity							
Equity to assets (GAAP)         11.37%         11.84%         11.90%         11.94%         10.27%         11.70%         10.84%           Actual tangible common equity to risk-weighted assets reconciliation           Tangible common equity to risk-weighted assets         9.60%         9.97%         10.03%         10.39%         10.67%         9.60%         10.67%           Effect of other comprehensive income         (.81)         (.87)         (.85)         (.87)         (.90)         (.81)         (.90)           Effect of deferred tax limitation         (2.94)         (2.47)         (1.75)         (1.27)         (.58)         (2.94)         (.58)           Effect of trust preferred         1.06         1.03         1.00         .97         .92         1.06         .92           Effect of preferred equity         3.51         3.41         3.29         3.19         3.04         3.51         3.04								
reconciliation           Tangible common equity to risk-weighted assets         9.60%         9.97%         10.03%         10.39%         10.67%         9.60%         10.67%           Effect of other comprehensive income         (.81)         (.87)         (.85)         (.87)         (.90)         (.81)         (.90)           Effect of deferred tax limitation         (2.94)         (2.47)         (1.75)         (1.27)         (.58)         (2.94)         (.58)           Effect of trust preferred         1.06         1.03         1.00         .97         .92         1.06         .92           Effect of preferred equity         3.51         3.41         3.29         3.19         3.04         3.51         3.04								
Tangible common equity to risk-weighted assets     9.60%     9.97%     10.03%     10.39%     10.67%     9.60%     10.67%       Effect of other comprehensive income     (.81)     (.87)     (.85)     (.87)     (.90)     (.81)     (.90)       Effect of deferred tax limitation     (2.94)     (2.47)     (1.75)     (1.75)     (1.58)     (2.94)     (.58)       Effect of trust preferred     1.06     1.03     1.00     9.7     .92     1.06     .92       Effect of preferred equity     3.51     3.41     3.29     3.19     3.04     3.51     3.04				<del></del>				
Effect of other comprehensive income       (.81)       (.87)       (.85)       (.87)       (.90)       (.81)       (.90)         Effect of deferred tax limitation       (2.94)       (2.47)       (1.75)       (1.27)       (.58)       (2.94)       (.58)         Effect of trust preferred       1.06       1.03       1.00       .97       .92       1.06       .92         Effect of preferred equity       3.51       3.41       3.29       3.19       3.04       3.51       3.04		9 60%	9 97%	10.03%	10.39%	10.67%	9 60%	10 67%
Effect of trust preferred     1.06     1.03     1.00     .97     .92     1.06     .92       Effect of preferred equity     3.51     3.41     3.29     3.19     3.04     3.51     3.04	Effect of other comprehensive income	(.81)	(.87)	(.85)	(.87)	(.90)	(.81)	(.90)
Effect of preferred equity         3.51         3.41         3.29         3.19         3.04         3.51         3.04								
Tier I capital ratio (Regulatory) 10.42% 11.07% 11.72% 12.41% 13.15% 10.42% 13.15%								
	Tier I capital ratio (Regulatory)	10.42%	11.07%	11.72%	12.41%	<u>13.15</u> %	10.42%	13.15%

**Financial Highlights** 

**Loan Portfolio Composition at Period-End** (1)

	2010 200			09		Linked	Year over					
	7	Third	S	econd		First	F	ourth		Third	Quarter	Year
(in millions)	Q	uarter	Q	uarter	Q	uarter	Q	uarter	Q	uarter	Change	Change
LOANS BY CATEGORY												
Commercial (sec. by RE)	\$	1,781	\$	1,780	\$	1,765	\$	1,779	\$	1,787	\$ 1	\$ (6)
Commercial construction		310		342		357		363		380	(32)	(70)
Commercial & industrial		456		441		381	_	390	_	403	15	53
Total commercial		2,547		2,563		2,503		2,532		2,570	(16)	(23)
Residential construction		764		820		960		1,050		1,185	(56)	(421)
Residential mortgage		1,316		1,356		1,390		1,427		1,461	(40)	(145)
Consumer / installment		133		134		139		142		147	(1)	(14)
Total loans	\$	4,760	\$	4,873	\$	4,992	\$	5,151	\$	5,363	(113)	(603)
LOANS BY MARKET												
Atlanta MSA	\$	1,365	\$	1,373	\$	1,404	\$	1,435	\$	1,526	(8)	(161)
Gainesville MSA	Ψ	316	Ψ	343	Ψ	372	Ψ	390	Ψ	402	(27)	(86)
North Georgia		1,755		1,808		1,814		1,884		1,942	(53)	(187)
Western North Carolina		719		738		756		772		786	(19)	(67)
Coastal Georgia		345		356		388		405		440	(11)	(95)
East Tennessee		260		255		258		265		267	5	(7)
Total loans	\$	4,760	\$	4,873	\$	4,992	\$	5,151	\$	5,363	(113)	(603)
RESIDENTIAL CONSTRUCTION												
Dirt loans			_		_				_		(a. 1)	(100)
Acquisition & development	\$	190	\$	214	\$	290	\$	332	\$	380	(24)	(190)
Land loans		104		110		124		127		159	(6)	(55)
Lot loans	_	303	_	311	_	321	_	336	_	336	(8)	(33)
Total		597		635		735	_	795	_	875	(38)	(278)
House loans												
Spec		109		125		153		178		218	(16)	(109)
Sold		58		60		72	_	77	_	92	(2)	(34)
Total		167		185		225		255		310	(18)	(143)
Total residential construction	\$	764	\$	820	\$	960	\$	1,050	\$	1,185	(56)	(421)
RESIDENTIAL CONSTRUCTION —												
ATLANTA MSA												
Dirt loans												
Acquisition & development	\$	34	\$	40	\$	66	\$	76	\$	100	(6)	(66)
Land loans		27		32		43		43		61	(5)	(34)
Lot loans	_	45		39		47		52		54	6	(9)
Total		106		111		156	_	171	_	215	(5)	(109)
House loans												
Spec		42		48		58		68		91	(6)	(49)
Sold		11		10		14		16		22	1	(11)
Total	_	53		58		72		84		113	(5)	(60)
Total residential construction	\$	159	\$	169	\$	228	\$	255	\$	328	(10)	(169)
20m 20mmin Constitution	Ψ	100	Ψ	100	Ψ		Ψ	_00	Ψ	320	(10)	(103)

<sup>(1)</sup> Excludes total loans of \$75.2 million, \$80.8 million, \$79.5 million, \$85.1 million and \$104.0 million as of September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009 and September 30, 2009, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

Financial Highlights Credit Quality (1)

	NI			rter 2010	Total	NI-			arter 2010		NI			rter 2010	Total
(in thousands)	No	n-performing Loans		reclosed roperties	Total NPAs	No	n-performing Loans		reclosed roperties	Total NPAs	Noi	n-performing Loans		reclosed operties	Total NPAs
NPAs BY							_								
CATEGORY															
Commercial	ф	ED C46	ď	1 4 0 2 0	ф CO 4O4	ф	EC 012	ď	12.207	ф CO 210	ф	45.010	ď	24 507	<b>ተ ር7 515</b>
( )	\$	53,646	\$	14,838	\$ 68,484	\$	56,013	\$	13,297	\$ 69,310	\$	45,918	\$	21,597	\$ 67,515
Commercial construction		17,279		15,125	32,404		17,872		11,339	29,211		23,556		14,285	37,841
Commercial &		17,279		15,125	32,404		17,072		11,339	29,211		23,330		14,203	37,041
industrial		7,670		_	7,670		7,245		_	7,245		3,610		_	3,610
Total		7,070			7,070		7,218			7,215		5,010			5,010
commercial		78,595		29,963	108,558		81,130		24,636	105,766		73,084		35,882	108,966
Residential		70,555		25,505	100,550		01,150		24,050	105,700		75,004		55,002	100,500
construction		79,321		73,206	152,527		88,375		74,444	162,819		147,326		74,220	221,546
Residential		- 7-		-,	- ,-		,-		,	- ,		,		, -	,
mortgage		58,107		26,795	84,902		53,175		24,830	78,005		57,920		26,173	84,093
Consumer /															
installment		1,743		_	1,743		1,655		_	1,655		2,472		_	2,472
Total NPAs	\$	217,766	\$	129,964	\$347,730	\$	224,335	\$	123,910	\$ 348,245	\$	280,802	\$	136,275	\$417,077
Balance as a			_												
% of															
Unpaid															
Principal		70.0%	, O	65.9%	68.4%	)	69.4%		71.9%	70.3%		71.6%		67.5%	70.29
-															
NPAs BY															
MARKET															
Atlanta MSA	\$	65,304	\$	32,785	\$ 98,089	\$	74,031	\$	30,605	\$ 104,636	\$	81,914	\$	36,951	\$118,865
Gainesville MSA		11,905		5,685	17,590		10,730		2,750	13,480		17,058		3,192	20,250
North Georgia		92,295		67,439	159,734		102,198		60,597	162,795		109,280		63,128	172,408
Western North		24 5 45		11 550	42.404		22.776		11 470	24.240		24 252		0.500	20.041
Carolina		31,545		11,559	43,104		22,776		11,473	34,249		31,353		8,588	39,941
Coastal Georgia East Tennessee		10,611 6,106		10,951 1,545	21,562 7,651		8,341 6,259		16,548 1,937	24,889 8,196		33,438 7,759		21,871 2,545	55,309 10,304
	ф		ф			ф		ф			ф.		r.		
Total NPAs	\$	217,766	\$	129,964	\$347,730	\$	224,335	\$	123,910	\$ 348,245	\$	280,802	\$	136,275	\$417,077
ATD 4															
NPA ACTIVITY															
Beginning Balance	ď	224,335	ď	123,910	\$348,245	\$	280,802	ď	136,275	Ф. 44 E 0 E E	ď	264,092	¢	120,770	\$384,862
Dalalice				123,510								204,032	J	120,770	\$304,002
	\$	224,555	Э		ψ540,245	Ψ	200,002	Э	150,275	\$ 417,077	\$	. ,			
Loans placed on	Þ		<b>Þ</b>	_	·	Ψ		Э			Э			_	139 030
Loans placed on non-accrual	Ф	119,783	<b>Þ</b>	_	119,783	Ψ	155,007	<b>Þ</b>	_	155,007	Þ	139,030		_	139,030
Loans placed on non-accrual Payments	Þ	119,783	Ъ	_	119,783	Ψ	155,007	Ъ		155,007	Þ	139,030		_	
Loans placed on non-accrual Payments received	J	119,783 (11,469)	\$	_ 	119,783 (11,469)	Ψ	155,007 (12,189)	\$		155,007 (12,189)	Þ	139,030 (5,733)		_ 	(5,733)
Loans placed on non-accrual Payments	J.	119,783	\$		119,783	Ψ	155,007	<b>\$</b>	_ 	155,007	Þ	139,030		   49,233	
Loans placed on non-accrual Payments received Loan charge-offs	J.	119,783 (11,469) (52,647)	\$	_	119,783 (11,469) (52,647)	Ψ	155,007 (12,189) (62,693)	\$	_ 	155,007 (12,189) (62,693)	J.	139,030 (5,733) (58,897)		— — 49,233 320	(5,733)
Loans placed on non-accrual Payments received Loan charge-offs Foreclosures	J.	119,783 (11,469) (52,647)	<b>Þ</b>	— 59,844	119,783 (11,469) (52,647)	J	155,007 (12,189) (62,693)	<b>Þ</b>	— — — 66,994	155,007 (12,189) (62,693)	J.	139,030 (5,733) (58,897)			(5,733) (58,897) —
Loans placed on non-accrual Payments received Loan charge-offs Foreclosures Capitalized costs	J.	119,783 (11,469) (52,647)	\$	— 59,844	119,783 (11,469) (52,647)	ų.	155,007 (12,189) (62,693)	<b>Þ</b>	— — — 66,994	155,007 (12,189) (62,693)	<b>3</b>	139,030 (5,733) (58,897)			(5,733) (58,897) —
Loans placed on non-accrual Payments received Loan charge-offs Foreclosures Capitalized costs Note / property sales Write downs	J)	119,783 (11,469) (52,647) (59,844)	\$	59,844 601	119,783 (11,469) (52,647) — 601	Ψ	155,007 (12,189) (62,693) (66,994)	<b>D</b>	— — 66,994 305	155,007 (12,189) (62,693) — 305	<b>3</b>	139,030 (5,733) (58,897) (49,233)		320	(5,733) (58,897) — 320 (34,408)
Loans placed on non-accrual Payments received Loan charge-offs Foreclosures Capitalized costs Note / property sales Write downs Net losses on	J)	119,783 (11,469) (52,647) (59,844)	<b>D</b>	59,844 601 (40,203) (7,051)	119,783 (11,469) (52,647) — 601 (42,595) (7,051)	Ψ	155,007 (12,189) (62,693) (66,994) — (69,598)	\$	66,994 305 (68,472) (6,094)	155,007 (12,189) (62,693) — 305 (138,070) (6,094)	<b>5</b>	139,030 (5,733) (58,897) (49,233) — (8,457)		320 (25,951) (4,579)	(5,733) (58,897) — 320 (34,408) (4,579)
Loans placed on non-accrual Payments received Loan charge-offs Foreclosures Capitalized costs Note / property sales	<b>_</b>	119,783 (11,469) (52,647) (59,844)	<b>5</b>	59,844 601 (40,203)	119,783 (11,469) (52,647) — 601 (42,595)	<b></b>	155,007 (12,189) (62,693) (66,994) — (69,598)	<b>5</b>	— — 66,994 305 (68,472)	155,007 (12,189) (62,693) — 305 (138,070)		139,030 (5,733) (58,897) (49,233) — (8,457)		320 (25,951)	(5,733) (58,897) — 320 (34,408) (4,579)
Coans placed on non-accrual Payments received Coan charge-offs Foreclosures Capitalized costs Note / property sales Write downs Net losses on	\$	119,783 (11,469) (52,647) (59,844)		59,844 601 (40,203) (7,051)	119,783 (11,469) (52,647) — 601 (42,595) (7,051)		155,007 (12,189) (62,693) (66,994) — (69,598)		66,994 305 (68,472) (6,094)	155,007 (12,189) (62,693) — 305 (138,070) (6,094)		139,030 (5,733) (58,897) (49,233) — (8,457)		320 (25,951) (4,579)	(5,733) (58,897) — 320

		Third Qua	Quarter 2010 Second Qu		ıarter 2010	First Qua	ırter 2010
		Net	Net Charge- Offs to Average	Net	Net Charge- Offs to Average	Net	Net Charge- Offs to Average
(in thousands)	Ch	arge-Offs	Loans (2)	Charge-Offs	Loans (2)	Charge-Offs	Loans (2)
NET CHARGE-OFFS BY CATEGORY							
Commercial (sec. by RE)	\$	14,212	3.16%	\$ 9,757	2.21%	\$ 1,964	.45%
Commercial construction		1,972	2.40	1,460	1.67	2,206	2.48
Commercial & industrial		1,207	1.07	867	.85	4,110	4.31
Total commercial		17,391	2.70	12,084	1.91	8,280	1.33
Residential construction		23,934	11.99	41,515	18.71	43,100	17.32
Residential mortgage		7,695	2.29	6,517	1.90	4,551	1.31

Consumer / installment	 978	2.90	1,207	3	.53		737	2.12
Total	\$ 49,998	4.12	\$ 61,323	4.	.98	\$	56,668	4.51
NET CHARGE-OFFS BY MARKET								
Atlanta MSA	\$ 13,753	3.97%	\$ 16,926	4.	.85%	ó \$	15,545	4.32%
Gainesville MSA	1,143	1.40	2,547	3.	.01		1,675	1.92
North Georgia	26,554	5.92	28,100	6	.19		29,747	6.51
Western North Carolina	5,509	2.99	7,194	3.	.86		3,695	1.96
Coastal Georgia	2,702	3.05	5,581	6.	.07		5,649	5.74
East Tennessee	337	.52	975	1.	.53		357	.55
Total	\$ 49,998	4.12	\$ 61,323	4.	.98	\$	56,668	4.51

<sup>(1)</sup> Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

<sup>(2)</sup> Annualized.

**Consolidated Statement of Income** (Unaudited)

		Three Mor Septem				Nine Mon Septem		
in thousands, except per share data)	_	2010		2009		2010		2009
nterest revenue:	\$	68,419	\$	80,874	¢	211 245	¢	244,44
Loans, including fees Investment securities, including tax exempt of \$280, \$328, \$886	Ф	00,419	Ф	00,074	Ф	211,245	\$	244,44
and \$956		14,711		18,820		46,743		60,05
Federal funds sold, commercial paper and deposits in banks		719		907		2,416		1,44
Total interest revenue		83,849		100.601		260,404		305,94
Total interest revenue		05,049		100,001	_	200,404	_	305,94
nterest expense:								
Deposits:								
NOW		1,705		2,528		5,304		8,7
Money market		1,930		2,711		5,516		7,2
Savings		83		130		250		3'
Time	_	16,099		28,183	_	54,015		96,3
Total deposit interest expense		19,817		33,552		65,085		112,6
Federal funds purchased, repurchase agreements and other short-								
term borrowings		1,068		613		3,162		1,7
Federal Home Loan Bank advances		796		1,300		2,747		3,5
Long-term debt		2,665		2,712		7,994		8,2
Total interest expense		24,346		38,177		78,988		126,1
Net interest revenue		59,503		62,424		181,416		179,7
Provision for loan losses		50,500		95,000		187,000		220,0
Net interest revenue after provision for loan losses		9,003		(32,576)		(5,584)		(40,2
ee revenue:								
Service charges and fees		7,648		8,138		23,088		22,7
Mortgage loan and other related fees		2,071		1,832		5,151		7,3
Brokerage fees		731		456		1,884		1,6
Securities gains, net		2,491		1,149		2,552		7
Gain from acquisition		2,431				2,332		11,3
Losses from prepayment of borrowings		(2,233)				(2,233)		11,0
Other		2,153		1,814		5,664		4,0
Total fee revenue	_		_		_		_	47,9
Total revenue	_	12,861 21,864		13,389 (19,187)	_	36,106	_	7,6
	_		_	(==,==:)	_	56,522		.,.
Operating expenses:								
Salaries and employee benefits		24,891		23,889		72,841		77,5
Communications and equipment		3,620		3,640		10,404		10,8
Occupancy		3,720		4,063		11,370		11,6
Advertising and public relations		1,128		823		3,523		2,9
Postage, printing and supplies		1,019		1,270		3,009		3,7
Professional fees		2,117		2,358		6,238		8,8
Foreclosed property		19,752		7,918		45,105		17,9
FDIC assessments and other regulatory charges		3,256		2,801		10,448		12,2
Amortization of intangibles		793		813		2,389		2,2
Other		4,610		3,851		12,707		8,7
Loss on sale of nonperforming assets		_		_		45,349		
Goodwill impairment		210,590		25,000		210,590		95,0
Severance costs								2,8
Total operating expenses		275,496		76,426		433,973		254,8
Loss from continuing operations before income taxes		(253,632)		(95,613)		(403,451)		(247,1
Income tax benefit		(17,217)		(26,832)		(73,046)		(58,3
Net loss from continuing operations		(236,415)		(68,781)		(330,405)		(188,7
(Loss) income from discontinued operations, net of income taxes				63		(101)		2
Gain from sale of subsidiary, net of income taxes and selling costs		_		_		1,266		_
Net loss	_	(236,415)		(68,718)	_	(329,240)	_	(188,4
Preferred stock dividends and discount accretion		2,581		2,562		7,730		7,6
Net loss available to common shareholders	\$	(238,996)	\$	(71,280)	\$	(336,970)	\$	(196,1
					_		_	
oss from continuing operations per common share — Basic /	đ	(2.52)	ď	(1.40)	ď	(2.50)	đ	
Diluted	\$	(2.52)	\$	(1.43)	\$	(3.58)	\$	(4.
occ per common chare — Racic / Diluted		(2.52)		(1.43)		(3.56)		(4.
oss per common share — Basic / Diluted. Veighted average common shares outstanding — Basic / Diluted.		94,679		49,771		94,527		48,9



### UNITED COMMUNITY BANKS, INC. Consolidated Balance Sheet

(in thousands, except share and per share data)		2010		2009	_	2009
ASSETS	(1	ınaudited)		(audited)	(1	unaudited)
Cash and due from banks	\$	104,033	\$	126,265	\$	195,559
Interest-bearing deposits in banks	Φ	64,408	φ	120,203	φ	78,589
Federal funds sold, commercial paper and short-term investments		108,579		129,720		397,361
Cash and cash equivalents	_	277,020	_	376,367		671,509
Casii aliu Casii equivalents		277,020		3/0,30/		0/1,309
Securities available for sale		1,053,518		1,530,047		1,532,514
Securities held to maturity (fair value \$263,012)		256,694		_		_
Mortgage loans held for sale		20,630		30,226		20,460
Loans, net of unearned income		4,759,504		5,151,476		5,362,689
Less allowance for loan losses		174,613		155,602		150,187
Loans, net		4,584,891		4,995,874		5,212,502
Access covered by loss sharing agreements with the EDIC		144,581		185,938		197,914
Assets covered by loss sharing agreements with the FDIC		178,842		182,038		179,467
Premises and equipment, net Accrued interest receivable		24,672		33,867		35,679
Goodwill and other intangible assets						226,008
<u> </u>		12,217		225,196		
Foreclosed property Other posts		129,964		120,770		110,610
Other assets		330,020	_	319,591		256,954
Total assets	\$	7,013,049	\$	7,999,914	\$	8,443,617
LIABILITIES AND SHAREHOLDERS' EQUITY						
Liabilities:						
Deposits:						
Demand	\$	783,251	\$	707,826	\$	703,054
NOW		1,338,371		1,335,790		1,318,264
Money market		804,644		713,901		687,780
Savings		186,617		177,427		180,738
Time:						
Less than \$100,000		1,498,379		1,746,511		1,854,726
Greater than \$100,000		1,033,132		1,187,499		1,237,172
Brokered		354,243		758,880		839,572
Total deposits		5,998,637		6,627,834		6,821,306
Federal funds purchased, repurchase agreements, and other short-term borrowings		103,780		101,389		101,951
Federal Home Loan Bank advances		55,125		114,501		314,704
Long-term debt		150,126		150,066		150,046
Accrued expenses and other liabilities		42,906		43,803		48,972
Total liabilities		6,350,574	_	7,037,593		7,436,979
	_	.,,		, ,		, , , , , , ,
Shareholders' equity:						
Preferred stock, \$1 par value; 10,000,000 shares authorized;						
Series A; \$10 stated value; 21,700 shares issued and outstanding		217		217		217
Series B; \$1,000 stated value; 180,000 shares issued and outstanding		175,378		174,408		174,095
Common stock, \$1 par value; 200,000,000 shares authorized;						
94,433,300, 94,045,603 and 93,901,492 shares issued and outstanding		94,433		94,046		93,901
Common stock issuable; 305,594, 221,906 and 196,818 shares		3,961		3,597		3,471
Capital surplus		664,605		622,034		620,494
(Accumulated deficit) retained earnings		(316,587)		20,384		62,786
Accumulated other comprehensive income		40,468		47,635		51,674
Total shareholders' equity		662,475		962,321		1,006,638
Total liabilities and shareholders' equity	\$	7,013,049	\$	7,999,914	\$	8,443,617
13th hadrides and shareholders equity	Ψ	/,U±J,U <del>T</del> J	Ψ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ψ	0,

### **Average Consolidated Balance Sheets and Net Interest Analysis**

For the Three Months Ended September 30,

	2010			2009			
(dollars in thousands, taxable equivalent)	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate	
Assets:							
Interest-earning assets:							
Loans, net of unearned income (1)(2)	\$4,896,471	\$ 68,540	5.55%	\$5,565,498	\$ 80,880	5.77%	
Taxable securities (3)	1,384,682	14,431	4.17	1,585,154	18,492	4.67	
Tax-exempt securities (1)(3)	26,481	459	6.93	30,345	537	7.08	
Federal funds sold and other interest-earning							
assets	368,108	930	1.01	219,542	1,272	2.32	
Total interest-earning assets	6,675,742	84,360	5.02	7,400,539	101,181	5.43	
Non-interest-earning assets:							
Allowance for loan losses	(194,300)			(147,074)			
Cash and due from banks	107,825			107,062			
Premises and equipment	179,839			179,764			
Other assets (3)	752,780			667,908			
Total assets	\$7,521,886			\$8,208,199			
Liabilities and Shareholders' Equity:							
Interest-bearing liabilities:							
Interest-bearing deposits:							
NOW	\$1,318,779	\$ 1,705	.51	\$1,238,596	\$ 2,528	.81	
Money market	781,903	1,930	.98	628,392	2,711	1.71	
Savings	186,123	83	.18	180,216	130	.29	
Time less than \$100,000	1,541,772	7,190	1.85	1,918,439	13,300	2.75	
Time greater than \$100,000	1,065,789	5,506	2.05	1,292,786	10,106	3.10	
Brokered	573,606	3,403	2.35	707,678	4,777	2.68	
Total interest-bearing deposits	5,467,972	19,817	1.44	5,966,107	33,552	2.23	
Federal funds purchased and other borrowings	104,370	1,068	4.06	234,211	613	1.04	
Federal Home Loan Bank advances	80,220	796	3.94	210,625	1,300	2.45	
Long-term debt	150,119	2,665	7.04	150,353	2,712	7.16	
Total borrowed funds	334,709	4,529	5.37	595,189	4,625	3.08	
Total interest-bearing liabilities	5,802,681	24,346	1.66	6,561,296	38,177	2.31	
Non-interest-bearing liabilities:	-,,			0,000,000			
Non-interest-bearing deposits	789,231			723,841			
Other liabilities	74,482			79,932			
Total liabilities	6,666,394			7,365,069			
Shareholders' equity	855,492			843,130			
Total liabilities and shareholders' equity	\$7,521,886			\$8,208,199			
Net interest revenue		\$ 60,014			\$ 63,004		
		Ψ 00,014	2.200/		Ψ 05,004	2 120/	
Net interest-rate spread			3.36%			3.12%	
Net interest margin (4)			3.57%			3.39%	

<sup>(1)</sup> Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

<sup>(2)</sup> Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.

<sup>(3)</sup> Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$45.4 million in 2010 and \$13.8 million in 2009 are included in other assets for purposes of this presentation.

<sup>(4)</sup> Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

### **Average Consolidated Balance Sheets and Net Interest Analysis**

For the Nine Months Ended September 30,

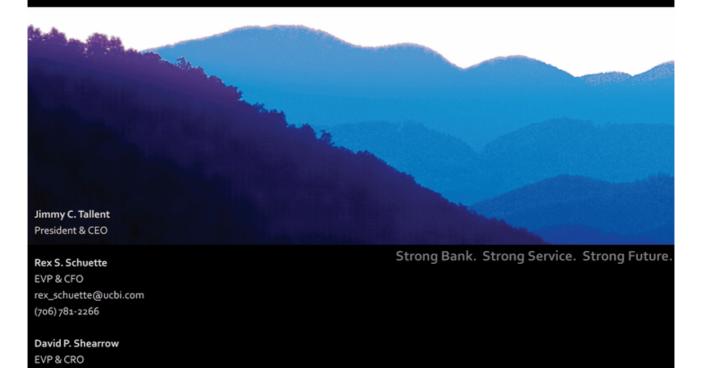
Average   Balance   Interest   Rate   Balance   Interest   Rate   Balance   Interest   Rate			2010			2009					
Assets:	(dellare in the coards to take a serie alone)	•	Testament	-		Internat	-				
Interest-earning assets:   Loans, net of unearmed income (10/2)   \$5,025,739   \$211,399   \$5.62%   \$5,612,202   \$244,196   \$5.82%   \$246,196		Balance	Interest	Rate	Baiance	Interest	Rate				
Loans, net of unearned income (1)(2)   S5,025,739   S211,399   S6,2%   S5,612,202   S 244,196   58,2%   Tax-exempt securities (3)   1,458,120   45,857   4.19   1,669,768   59,101   4.72   Tax-exempt securities (1)(3)   28,470   1,450   6.79   29,754   1,565   7.01   Federal funds sold and other interest-earning assets   357,881   3,202   1.19   145,449   2,618   2.40    Total interest-earning assets   6,870,210   261,908   5.09   7,457,173   307,480   5.51   Non-interest-earning assets   (191,888)   (141,255)   Cash and due from banks   104,446   104,444   Premises and equipment   180,936   179,569   Other assets (3)   775,8903   663,674   Total assets   57,722,607   58,263,605    Liabilities and Shareholders' Equity: Interest-bearing liabilities: Interest-bearing deposits: NOW   \$1,335,034   \$5,304   .53   \$1,284,522   \$8,708   .91   Money market   750,685   5,516   .98   543,122   7,217   1.78   Savings   184,420   250   .18   177,147   378   .299   Time less than \$100,000   1,612,691   23,968   1.99   1,918,379   45,859   3.20   Time greater than \$100,000   1,1612,691   23,968   1.99   1,918,379   45,859   3.20   Time greater than \$100,000   1,1612,691   23,968   1.99   1,918,379   45,859   3.20   Total interest-bearing deposits   5,643,613   65,085   1.54   5,986,398   112,603   2.51    Federal Home Loan Bank advances   100,727   2,747   3,65   241,863   3,577   1.98   Long-term debt   150,098   7,994   7,12   150,788   8,241   7,31   Total borrowed funds   354,522   13,903   5,24   594,659   13,579   3,05    Total interest-bearing deposits   75,845   684,942   Other liabilities   6,4622   7,367,446   Shareholders' equity   90,4005   896,159    Total liabilities and shareholders' equity   57,722,607   \$82,636,605    Net interest-revenue   \$182,920   \$8,263,605    Net interest-revenue   \$182,920   \$8,263,605   \$181,298   Net interest-revenue   \$182,920   \$8,263,605   \$182,926   \$19,906   \$19,906   \$19,906   \$10,906   \$10,906   \$10,906   \$10,906   \$10,906   \$10,906   \$10,906   \$10,906   \$10,906   \$10,906											
Taxable securities (3)		¢E 02E 720	<b>¢</b> ጋ11 ጋበበ	E 630/	¢E 612 202	¢ 244 106	E 020/				
Tax-exempt securities (1)(3)											
Total interest-carning assets											
Part		20,470	1,450	0.79	29,754	1,505	7.01				
Total interest-earning assets   6,870,210   261,908   5.09   7,457,173   307,480   5.51		257 001	2 202	1 10	1.45.440	2.610	2.40				
Non-interest-earning assets:   Allowance for loan losses   (191,888)   (141,255)   Cash and due from banks   104,446   104,444   Premises and equipment   180,936   179,569   Cother assets (3)   738,903   663,674   Cother assets (3)   738,903   663,674   Cother assets (3)   738,903   663,674   Cother assets (3)   758,903   Cother assets (5)   Cother assets (7,722,607   \$8,263,605   Cother assets (7,722,607   Cother assets (8,702,722,607   Cother assets (8,702,722,607   Cother assets (7,722,607   Cothe	earning assets	35/,881	3,202	1.19	145,449	2,018	2.40				
Allowance for loan losses	_	6,870,210	261,908	5.09	7,457,173	307,480	5.51				
Cash and due from banks	<u> </u>										
Premises and equipment   180,936   179,569   663,674   Total assets   3   758,903   663,674					,						
Other assets (3)         758,903         663,674           Total assets         \$7,722,607         \$8,263,605           Liabilities and Shareholders' Equity:           Interest-bearing liabilities:           Interest-bearing liabilities:           NOW         \$1,335,034         \$5,304         .53         \$1,284,522         \$8,708         .91           Money market         750,685         5,516         .98         543,122         7.217         1.78           Savings         184,420         .250         .18         177,147         378         .29           Time less than \$100,000         1,612,691         23,968         1.99         1,918,379         45,859         3.20           Time greater than \$100,000         1,110,195         18,378         2.21         1,336,876         34,444         3.44           Brokered         650,588         11,669         2.40         72,632         15,997         2,94           Total interest-bearing deposits         5,643,613         65,085         1.54         5,986,398         112,603         2,51           Federal funds purchased and other borrowings         103,697         3,162         4.08         202,008         1,761											
Total assets   \$7,722,607   \$8,263,605											
Claibilities and Shareholders' Equity:   Interest-bearing liabilities:   Interest-bearing deposits:	Other assets (3)	758,903			663,674						
Interest-bearing liabilities:   Interest-bearing deposits:   NOW	Total assets	\$7,722,607			\$8,263,605						
Interest-bearing liabilities:   Interest-bearing deposits:   NOW	Liabilities and Shareholders' Equity:										
Interest-bearing deposits:   NOW											
NOW         \$1,335,034         \$5,304         .53         \$1,284,522         \$8,708         .91           Money market         750,685         5,516         .98         543,122         7,217         1.78           Savings         184,420         250         .18         177,147         378         .29           Time less than \$100,000         1,612,691         23,968         1.99         1,918,379         45,859         3.20           Time greater than \$100,000         1,110,195         18,378         2,21         1,336,876         34,444         3.44           Brokered         650,588         11,669         2.40         726,352         15,997         2.94           Total interest-bearing deposits         5,643,613         65,085         1.54         5,986,398         112,603         2.51           Federal funds purchased and other borrowings         103,697         3,162         4.08         202,008         1,761         1.17           Federal Home Loan Bank advances         10,727         2,747         3.65         241,863         3,577         1.98           Long-term debt         150,098         7,994         7.12         150,788         8,241         7.31 <td <="" colspan="4" td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td>	<td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>										
Money market       750,685       5,516       .98       543,122       7,217       1.78         Savings       184,420       250       .18       177,147       378       .29         Time less than \$100,000       1,612,691       23,968       1.99       1,918,379       45,859       3.20         Time greater than \$100,000       1,110,195       18,378       2.21       1,336,876       34,444       3.44         Brokered       650,588       11,669       2.40       726,352       15,997       2.94         Total interest-bearing deposits       5,643,613       65,085       1.54       5,986,398       112,603       2.51         Federal funds purchased and other borrowings       103,697       3,162       4.08       202,008       1,761       1.17         Federal Home Loan Bank advances       100,727       2,747       3.65       241,863       3,577       1.98         Long-term debt       150,098       7,994       7.12       150,788       8,241       7.31         Total borrowed funds       354,522       13,903       5.24       594,659       13,579       3.05         Total interest-bearing liabilities:         Non-interest-bearing liabilities       64,622		\$1,335,034	\$ 5.304	.53	\$1,284,522	\$ 8.708	.91				
Savings         184,420         250         .18         177,147         378         .29           Time less than \$100,000         1,612,691         23,968         1.99         1,918,379         45,859         3.20           Time greater than \$100,000         1,110,195         18,378         2.21         1,336,876         34,444         3.44           Brokered         650,588         11,669         2.40         726,352         15,997         2.94           Total interest-bearing deposits         5,643,613         65,085         1.54         5,986,398         112,603         2.51           Federal funds purchased and other borrowings         103,697         3,162         4.08         202,008         1,761         1.17           Federal Home Loan Bank advances         100,727         2,747         3.65         241,863         3,577         1.98           Long-term debt         150,098         7,994         7.12         150,788         8,241         7.31           Total borrowed funds         354,522         13,903         5.24         594,659         13,579         3.05           Total interest-bearing liabilities           liabilities         5,998,135         78,988         1.76         6,581,057 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>											
Time less than \$100,000											
Time greater than \$100,000											
Brokered         650,588         11,669         2.40         726,352         15,997         2.94           Total interest-bearing deposits         5,643,613         65,085         1.54         5,986,398         112,603         2.51           Federal funds purchased and other borrowings         103,697         3,162         4.08         202,008         1,761         1.17           Federal Home Loan Bank advances         100,727         2,747         3.65         241,863         3,577         1.98           Long-term debt         150,098         7,994         7.12         150,788         8,241         7.31           Total borrowed funds         354,522         13,903         5.24         594,659         13,579         3.05           Total interest-bearing liabilities         5,998,135         78,988         1.76         6,581,057         126,182         2.56           Non-interest-bearing deposits         755,845         684,942         684,942         0ther liabilities         6,818,602         7,367,446         56           Shareholders' equity         \$7,722,607         \$8,263,605         \$89,159         10,447         57         58,263,605         58         58,263,605         58         58,263,605											
Total interest-bearing deposits   5,643,613   65,085   1.54   5,986,398   112,603   2.51											
Dorrowings   103,697   3,162   4.08   202,008   1,761   1.17     Federal Home Loan Bank advances   100,727   2,747   3.65   241,863   3,577   1.98     Long-term debt   150,098   7,994   7.12   150,788   8,241   7.31     Total borrowed funds   354,522   13,903   5.24   594,659   13,579   3.05      Total interest-bearing liabilities   5,998,135   78,988   1.76   6,581,057   126,182   2.56     Non-interest-bearing liabilities:   Non-interest-bearing deposits   755,845   684,942     Other liabilities   64,622   101,447     Total liabilities   6,818,602   7,367,446     Shareholders' equity   904,005   896,159     Total liabilities and shareholders' equity   \$7,722,607   \$8,263,605      Net interest revenue   \$182,920   \$181,298     Net interest-rate spread   3.33%   2.95%     Shareholders' equity   2,95%   2,95%     Shareholders' equity   2,95%   2,95%   2,95%     Shareholders' equity   2,95%   2,95%   2,95%     Shareholders' equity   2,95%   2											
Dorrowings   103,697   3,162   4.08   202,008   1,761   1.17     Federal Home Loan Bank advances   100,727   2,747   3.65   241,863   3,577   1.98     Long-term debt   150,098   7,994   7.12   150,788   8,241   7.31     Total borrowed funds   354,522   13,903   5.24   594,659   13,579   3.05      Total interest-bearing liabilities   5,998,135   78,988   1.76   6,581,057   126,182   2.56     Non-interest-bearing liabilities:   Non-interest-bearing deposits   755,845   684,942     Other liabilities   64,622   101,447     Total liabilities   6,818,602   7,367,446     Shareholders' equity   904,005   896,159     Total liabilities and shareholders' equity   \$7,722,607   \$8,263,605      Net interest revenue   \$182,920   \$181,298     Net interest-rate spread   3.33%   2.95%     Shareholders' equity   2,95%   2,95%     Shareholders' equity   2,95%   2,95%   2,95%     Shareholders' equity   2,95%   2,95%   2,95%     Shareholders' equity   2,95%   2	Endowel for do novelessed and other										
Federal Home Loan Bank advances       100,727       2,747       3.65       241,863       3,577       1.98         Long-term debt       150,098       7,994       7.12       150,788       8,241       7.31         Total borrowed funds       354,522       13,903       5.24       594,659       13,579       3.05         Total interest-bearing liabilities         Non-interest-bearing liabilities:       755,845       684,942		102.607	2.162	4.00	202.000	1.761	1 17				
Long-term debt		,									
Total borrowed funds         354,522         13,903         5.24         594,659         13,579         3.05           Total interest-bearing liabilities           Non-interest-bearing liabilities:         5,998,135         78,988         1.76         6,581,057         126,182         2.56           Non-interest-bearing liabilities:         Non-interest-bearing deposits         755,845         684,942         6											
Total interest-bearing liabilities         5,998,135         78,988         1.76         6,581,057         126,182         2.56           Non-interest-bearing liabilities:         Non-interest-bearing deposits         755,845         684,942           Other liabilities         64,622         101,447         101,447           Total liabilities         6,818,602         7,367,446         896,159           Total liabilities and shareholders' equity         \$7,722,607         \$8,263,605         \$181,298           Net interest revenue         \$ 182,920         \$ 181,298         2.95%           Net interest-rate spread         3.33%         2.95%											
liabilities       5,998,135       78,988       1.76       6,581,057       126,182       2.56         Non-interest-bearing liabilities:       Non-interest-bearing deposits       755,845       684,942       684	Total borrowed funds	354,522	13,903	5.24	594,659	13,579	3.05				
Non-interest-bearing liabilities:       684,942         Non-interest-bearing deposits       755,845       684,942         Other liabilities       64,622       101,447         Total liabilities       6,818,602       7,367,446         Shareholders' equity       904,005       896,159         Total liabilities and shareholders' equity       \$7,722,607       \$8,263,605         Net interest revenue       \$182,920       \$181,298         Net interest-rate spread       3.33%       2.95%											
Non-interest-bearing deposits       755,845       684,942         Other liabilities       64,622       101,447         Total liabilities       6,818,602       7,367,446         Shareholders' equity       904,005       896,159         Total liabilities and shareholders' equity       \$7,722,607       \$8,263,605         Net interest revenue       \$182,920       \$181,298         Net interest-rate spread       3.33%       2.95%	liabilities	5,998,135	78,988	1.76	6,581,057	126,182	2.56				
Other liabilities       64,622       101,447         Total liabilities       6,818,602       7,367,446         Shareholders' equity       904,005       896,159         Total liabilities and shareholders' equity       \$7,722,607       \$8,263,605         Net interest revenue       \$ 182,920       \$ 181,298         Net interest-rate spread       3.33%       2.95%	Non-interest-bearing liabilities:										
Total liabilities         6,818,602         7,367,446           Shareholders' equity         904,005         896,159           Total liabilities and shareholders' equity         \$7,722,607         \$8,263,605           Net interest revenue         \$ 182,920         \$ 181,298           Net interest-rate spread         3.33%         2.95%		755,845			684,942						
Shareholders' equity       904,005       896,159         Total liabilities and shareholders' equity       \$7,722,607       \$8,263,605         Net interest revenue       \$ 182,920       \$ 181,298         Net interest-rate spread       3.33%       2.95%	Other liabilities	64,622			101,447						
Shareholders' equity       904,005       896,159         Total liabilities and shareholders' equity       \$7,722,607       \$8,263,605         Net interest revenue       \$ 182,920       \$ 181,298         Net interest-rate spread       3.33%       2.95%	Total liabilities	6,818,602			7,367,446						
Total liabilities and shareholders' equity         \$7,722,607         \$8,263,605           Net interest revenue         \$ 182,920         \$ 181,298           Net interest-rate spread         3.33%         2.95%	Shareholders' equity	904,005									
shareholders' equity         \$7,722,607         \$8,263,605           Net interest revenue         \$ 182,920         \$ 181,298           Net interest-rate spread         3.33%         2.95%											
Net interest-rate spread 3.33% 2.95%		\$7,722,607			\$8,263,605						
Net interest-rate spread 3.33% 2.95%	Net interest revenue		\$ 182 920			\$ 181 298					
			<b>\$ 102,020</b>	2.220/		<b>#</b> 101,230	2.050/				
Net interest margin (4)         3.56%         3.25%	rvet interest-rate spread			3.33%			2.95%				
	Net interest margin (4)			3.56%			3.25%				

- (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
- (2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
- (3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$44.1 million in 2010 and \$13.0 million in 2009 are included in other assets for purposes of this presentation.
- (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

# United Community Banks, Inc.

**Investor Presentation** 

Third Quarter 2010



### **Cautionary Statement**



This presentation contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of factors that may cause such forward-looking statements to differ materially from actual results, please refer to United Community Banks, Inc.'s Annual Report filed on Form 10-K with the Securities and Exchange Commission.

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### **Non-GAAP Measures**



This presentation also contains non-GAAP financial measures determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). Such non-GAAP financial measures include the following: net interest margin — pre credit, core fee revenue, core operating expense, core earnings, net operating (loss) income and net operating (loss) earnings per share, tangible common equity to tangible assets, tangible equity to tangible assets and tangible common equity to risk-weighted assets. The most comparable GAAP measures to these measures are: net interest margin, fee revenue, operating expense, net (loss) income, diluted (loss) earnings per share and equity to assets.

Management uses these non-GAAP financial measures because we believe it is useful for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. Management believes these non-GAAP financial measures provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as comparison to financial results for prior periods. These non-GAAP financial measures should not be considered as a substitute for financial measures determined in accordance with GAAP and may not be comparable to other similarly titled financial measures used by other companies. For a reconciliation of the differences between our non-GAAP financial measures and the most comparable GAAP measures, please refer to the 'Non-GAAP Reconcilement Tables' at the end of the Appendix of this presentation. We have not reconciled tangible common equity to tangible assets and core earnings to the extent such numbers are presented on a forward-looking basis based on management's internal stress test or SCAP methodology. Estimates that would be required for such reconciliations cannot reliably be produced without unreasonable effort.

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# **Highlights Third Quarter**



- Credit
- Loan and Deposit Growth
- Core Earnings
- Capital

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# LOAN PORTFOLIO & CREDIT QUALITY United Community Banks



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### **Proactively Addressing Credit Environment**



### Structure

- Centralized underwriting and approval process
- Segregated work-out teams
- Highly skilled ORE disposition group
- Seasoned regional credit professionals

#### Process

- Continuous external loan review
- Intensive executive management involvement:
  - o Weekly past due meetings
  - o Weekly NPA/ORE meetings
  - o Quarterly criticized watch loan review meetings
  - o Quarterly pass commercial and CRE portfolio review meetings
- Internal loan review of new credit relationships
- Ongoing stress testing... commenced in 2007

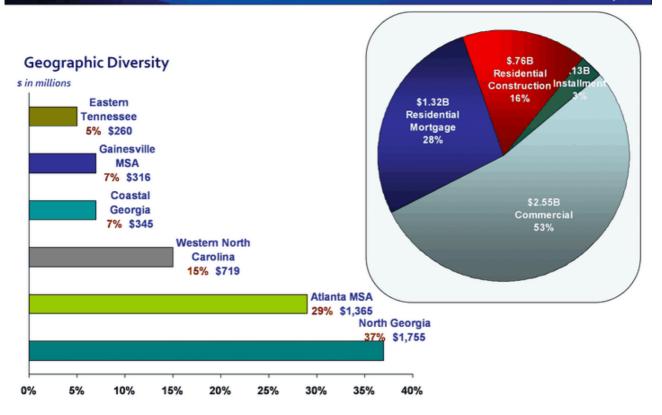
### Policy

- Ongoing enhancements to credit policy
- Periodic updates to portfolio limits

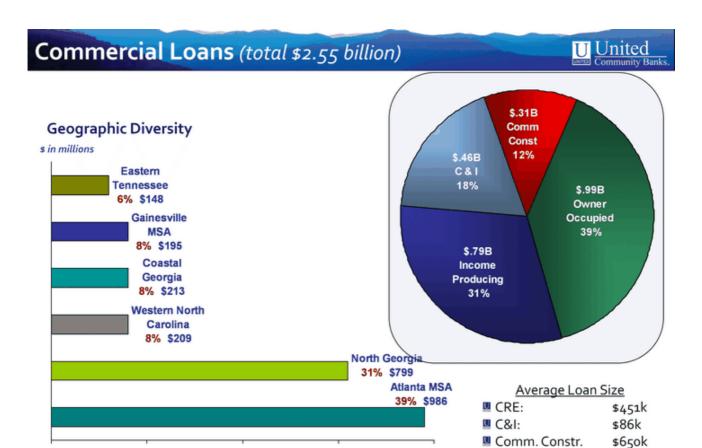
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### Loan Portfolio (total \$4.76 billion)





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30%

40%

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20%

10%

0%

### Commercial Real Estate (by loan type)



(in millions)

	Sep	September 30, 2010						
LoanType	Amou	<u>unt</u>	Percent					
Office Buildings	\$ 3	397	22%					
Other Small Business	3	305	17					
Retail		261	15					
Small Warehouses/Storage	:	174	10					
Churches	:	143	7					
Hotels/Motels		95	6					
Convenience Stores		77	4					
Franchise / Restaurants		74	4					
Multi-Residential Properties		66	4					
Farmland		46	3					
Manufacturing Facility		41	2					
Golf Course/Recreation		34	2					
Auto Dealership/Service		33	2					
Miscellaneous		35	2					
Total Commercial Real Estate	\$ 1,7	781	100%					

### **Portfolio Characteristics**

- 56% owner-occupied
- Typical owner-occupied: small business, doctors, dentists, attorneys, CPAs
- \$12 million project limit
- \$451K average loan size

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# Commercial Construction (by loan type)



(in millions)	_S	ер 30,	2010		
LoanType	An	<u>nount</u>	Percent		
Land Development – Vacant (Improved)	\$	114	37%		
Raw Land – Vacant (Unimproved)		67	22		
Commercial Land Development		57	18		
Office Buildings		34	11		
Miscellaneous Construction		26	8		
Retail Buildings		9	3		
Churches	_	3	1		
Total Commercial Construction	\$	310	100%		

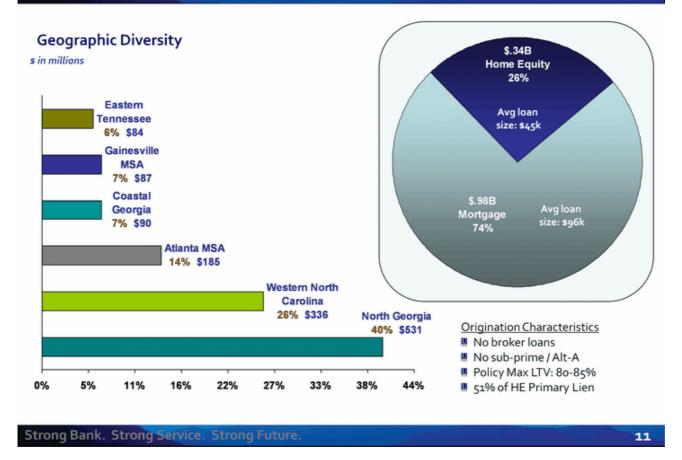
### **Portfolio Characteristics**

\$650k Average loan size

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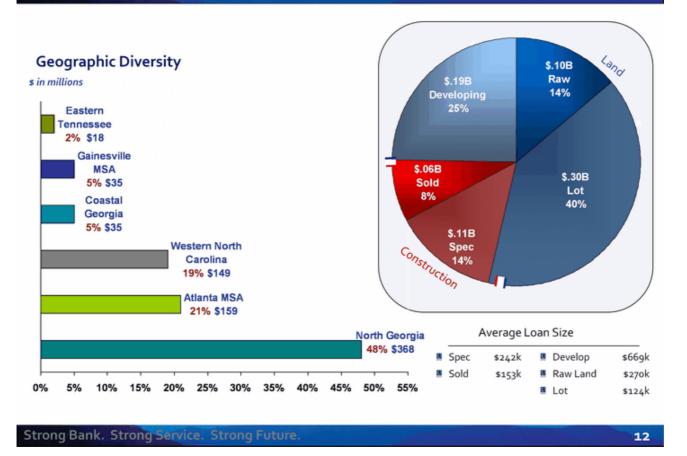
# Residential Mortgage (total \$1.32 billion)





### Residential Construction (total \$.76 billion)





### Atlanta MSA (residential construction)



(in millions)

							Variance					
	3	3Q10		Q10	3	Q09	2	Q10	3	Q09		
Acquisition & Development												
Developing Land	\$	34	\$	40	\$	100	\$	(6)	\$	(66)		
Raw Land		27		32		61		(5)		(34)		
Lot Loans		45		39		54		6		(9)		
Total		106		111		215		(5)		(109)		
Construction Loans												
Spec		42		48		91		(6)		(49)		
Sold		11		10		22		1		(11)		
Total		53		58		113		(5)		(60)		
Total Res Construction	\$	159	\$	169	\$	328	\$	(10)	\$	(169)		

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# North Georgia MSA (residential construction)



(in millions)

	3Q10		2Q10			Q09	2	Q10	3	Q09
Acquisition & Development										
Developing Land	\$	98	\$	113	\$	180	\$	(15)	\$	(82)
Raw Land		43		45		56		(2)		(13)
Lot Loans		168		181		198		(13)		(30)
Total		309		339		434		(30)		(125)
Construction Loans										
Spec		38		44		71		(6)		(33)
Sold		22		24		30		(2)		(8)
Total		60		68		101		(8)		(41)
Total Res Construction	\$	369	\$	407	\$	535	\$	(38)	\$	(166)

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9			



	_3	Q10	_2	Q10	_1	Q10	_4	Q 09		3Q 09		2Q 09
Net Charge-offs as % of Average Loans	\$	<b>50.0</b> 4.12%	\$	<b>61.3</b> 4.98%	\$	<b>56.7</b> 4.51%	\$	<b>84.6</b> 6.37%	\$	<b>90.5</b> 6.57%	\$	<b>58.3</b> 4.18%
Allowance for Loan Losses as % of Total Loans as % of NPLs as % of NPLs – Adjusted (1)	\$	174.6 3.67% 80 257	\$	3.57% 78 234	\$	173.9 3.48% 62 142	\$	155.6 3.02% 59 190	\$	150.2 2.80% 49 149	\$	145.7 2.64% 51 82
Past Due Loans (30 – 89 Days)		1.24%		1.69%		2.17%		1.44%		2.02%		1.61%
Non-Performing Loans	\$	217.8	\$	224.3	\$	280.8	\$	264.1	\$	304.4	\$	287.8
OREO	_	129.9	_	123.9	_	136.3	_	120.8	_	110.6	_	104.8
Total NPAs	\$	347-7	\$	348.2	\$	417.1	\$	384.9	\$	415.0	\$	392.6
As % of Original Principal Balance												
Non-Performing Loans		70.0%		69.4%		71.6%		70.4%		73.8%		80.1%
OREO		65.9		71.9		67.4		66.6		64.4%		64.3%
Total NPAs												
Total NPAs as % of Total Assets		4.96%		4-55%		5.32%		4.81%		4.91%		4.63%

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# **Net Charge-offs by Loan Category**



(in thousands)

		3Q	10		% of Average Loans (Annualized)										
	NCOs		% of Avg NCOs Loans		2Q10	1Q10			4Q09	LTM <sup>(1)</sup>					
Commercial (sec. by RE)	\$	14,212	3.16	%	2.21	%	.45	%	.86	%	1.67	%			
Commercial Construction		1,972	2.40		1.67		2.48		5.03		2.90				
Commercial & Industrial		1,207	1.07		.85		4.31		.15		1.60				
Total Commercial	\$	17,391	2.70		1.91		1.33		1.36		1.83				
Residential Construction		23,934	11.99		18.71		17.32		23.87		17.97				
Residential Mortgage		7,695	2.29		1.90		1.31		1.93		1.86				
Consumer/ Installment		978	2.90		3.53		2.12		3.83		3.10				
Total Net Charge-offs	\$	49,998	4.12		4.98		4.51		6.37		5.00				

(1) Based on simple average of the four quarters

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## Net Charge-offs by Market



(in thousands)

	3Q10				% of Average Loans (Annualized)							
	NCOs	_	% of A	-	2Q10	_	1Q10		4Q09		LTM <sup>(1)</sup>	
MARKETS												
Atlanta MSA	\$ 13,753		3.97	%	4.8	5 %	4.32	%	12.07	%	6.30	%
Gainesville MSA	1,143		1.40		3.0	1	1.92		2.49		2.21	
North Georgia	26,554		5.92		6.1	9	6.51		3.57		5.55	
Western North Carolina	5,509		2.99		3.8	6	1.96		5.11		3.48	
Coastal Georgia	2,702		3.05		6.0	7	5.74		7.72		5.65	
East Tennessee	337		.52		1.5	3	.55		3.67		1.57	
Total	\$ 49,998		4.12		4.9	8	4.51		6.37		5.00	

Note: Dollars in thousands (1) Based on simple average of the four quarters

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## NPAs by Loan Category and Market



(in thousands)

	3Q10					3Q10							
		NPLs		OREO	Тс	tal NPAs			NPLs		OREO	Tota	I NPAs
LOAN CATEGORY							MARKETS						
Commercial (sec. by RE)	\$	53,646	\$	14,838	\$	68,484	Atlanta MSA	\$	65,304	\$	32,785	\$	98,089
Commercial Construction		17,279		15,125		32,404	Gainesville MSA		11,905		5,685		17,590
Commercial & Industrial		7,670	_		7,670 North Georgia			92,295		67,439		159,734	
Total Commercial		78,595		29,963	108,558		Western N. Carolina		31,545		11,559		43,104
							Coastal Georgia		10,611		10,951		21,562
Residential Construction		79,321		73,206		152,527	East Tennessee	_	6,106	_	1,545	_	7,651
Residential Mortgage		58,107		26,795		84,902	Total	\$	217,766	\$	129,964	\$	347,730
Consumer/ Installment		1,743	_			1,743							
Total	\$	217,766	\$	129,964	\$	347,730							

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### FINANCIAL RESULTS



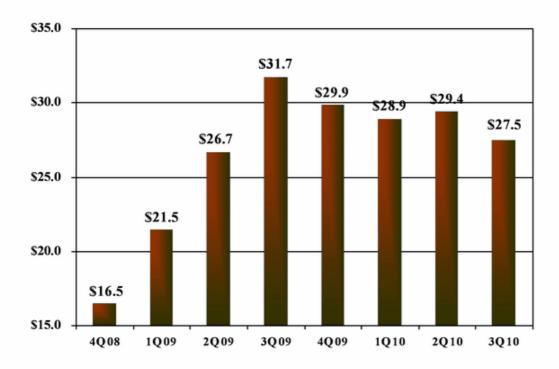


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### **Core Earnings**



In millions



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## **Core Earnings Summary**



(In Thousands)			Variance						
		3Q10		2Q10	3Q09				
Net Interest Revenue	\$	60,014	\$	(1,613)	\$	(2,990)			
Core Fee Revenue		12,603	_	1,024		363			
Gross Revenue		72,617		(589)		(2,627)			
Core Operating Expense (Excl OREO)		45,154	_	1,386		1,646			
Pre-Tax, Pre-Credit (Core)	\$	27,463	\$	(1,975)	\$	(4,273)			

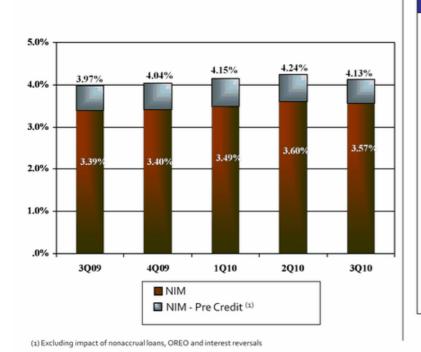
Net Interest Margin	3.57 %	(.03) %	.18 %
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### **Net Interest Margin**







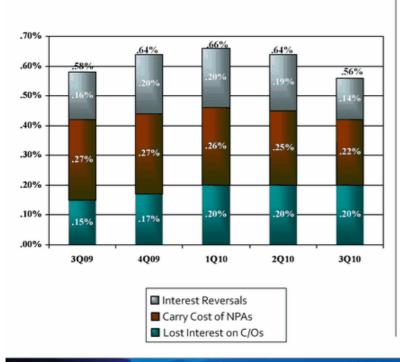
### **NIM Characteristics**

- Margin changes
  - -3 bps vs. 2Q10
  - +18 bps vs. 3Q09
- Maintained loan & CD pricing
- 3Q Excess liquidity lowered Margin by 12 bps
- Impact of credit costs 56 bps + Historically 8 to 12 bps Significant opportunity after credit cycle – 1 bps = \$.7M NIR

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### Margin – Credit Costs





### Credit Costs Impacting Margin

- Historically 8 to 12 bps
- Credit cycle significant drag on margin but improving
- Cost 3Q10 vs. Historical 44 bps (annual earnings impact of \$29 million)
- 1 bps = \$667K NIR

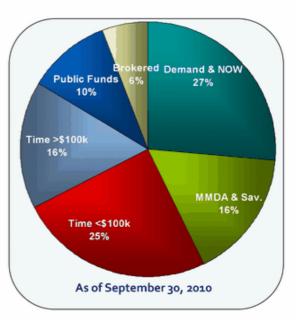
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### Deposit Mix (total \$6.0 billion)



(\$ in millions)

	3Q10	:	2Q10	:	3Q09
Demand / NOW	\$ 1,582	\$	1,561	\$	1,481
MMDA / Savings	977		930		859
Core Transaction	2,559		2,491		2,340
	<b>t</b>	Т			
	11% An	nualiz	ed Growth		
Time < \$100,000	1,492		1,569		1,848
Public Deposits	561		564		557
Total Core	4,612		4,624		4,745
Time >\$100,000	971		1,028		1,187
Public Deposits	62		66		50
Total Customer	5,645		5,718		5,982
Brokered Deposits	354		612		839
Total Deposits	\$ 5,999	\$	6,330	\$	6,821



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## Net Operating Loss – From Continuing Operations United Community Banks.

### Third Quarter 2010

(In Thousands)

_	3Q10	2Q10	3Q09
Pre-Tax, Pre-Credit (Core)	\$ 27,463	\$ 29,438	\$ 31,736
Provision for Loan Loss	(50,500)	(61,500)	(95,000)
Loss on Sale of NPA's	-	(45,349)	-
Foreclosed Property Costs:			
Write-downs	(14,187)	(11,192)	(4,107)
Maintenance, Taxes, Etc.	(5,565)	(3,348)	(3,811)
Securities Gains (Losses), Net	2,491	-	1,149
FHLB Advance Termination Charge	(2,233)		-
Income Taxes - Benefit	16,706	32,419	26,252
Net Operating Loss <sup>(1)</sup>	(25,825)	(59,532)	(43,781)

Net Operating Loss per Share	(.30)	(.66)	(.93)
------------------------------	-------	-------	-------

(1) From continuing operations

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### Third Quarter 2010

(In Thousands)

	3Q10		2Q10		3Q09	
Net Operating Loss	\$	(25,825)	\$	(59,532)	\$	(43,781)
Earnings /(Loss) from Discounted Operations		-		-		63
Goodwill Impairment Charge	(210,590) -			(25,000)		
Net Loss	(236,415)		(59,532)		(68,718)	
Preferred Stock Dividend (TARP)	\$	2,581	\$	2,577	\$	2,562
Net Loss per Share	\$	(2.52)	\$	(.66)	\$	(1.43)
Book Value	\$	5.14	\$	7.71	\$	8.85
Tangible Book Value		5.05		5.39		6.50

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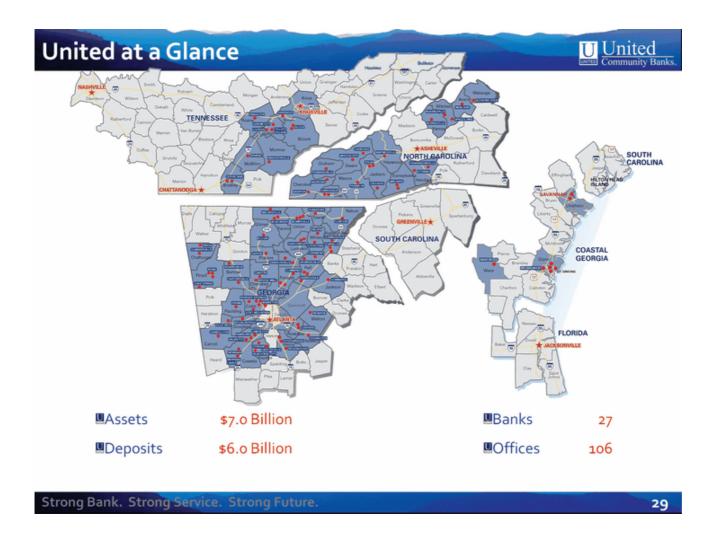
apital Ratios				U United Community Ba
Bank	Well- <u>Capitalized</u>	<u>3Q10</u>	<u>2Q10</u>	<u>3Q09</u>
Leverage	5%	7.9%	8.3%	9.8%
Tier 1 RBC	6	11.4	11.9	13.3
Total RBC	10	13.2	13.8	15.1
Holding Company				
Leverage	5%	7.3%	7.7%	9.5%
Tier 1 RBC	6	10.4	11.1	13.2
Total RBC	10	13.0	13.8	15.8
Tangible Commor	Equity to:			
Assets		6.8%	6.9%	5.4%
Risk Weighted	Assets	9.6	10.0	10.7
Tangible Equity to	Assets	9.2	9.3	7.6

### **APPENDIX**





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## **Experienced Proven Leadership**



		Joined <u>UCBI</u>	Years in Banking
Jimmy Tallent	President & CEO	1984	36
Guy Freeman	Chief Operating Officer	1992	52
Rex Schuette	Chief Financial Officer	2001	33
David Shearrow	Chief Risk Officer	2007	29
Glenn White	President, Atlanta Region	2007	36
Craig Metz	Marketing	2002	18
Bill Gilbert	Retail Banking	2000	34

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### **Business and Operating Model**



### "Community bank service, large bank resources"

### Twenty-seven "community banks"

- Local CEOs with deep roots in their communities
- Resources of \$7.0 billion bank

### Service is point of differentiation

- Golden rule of banking
  - ✓ "The Bank That SERVICE Built"
- Ongoing customer surveys
  - √ 95+% satisfaction rate

### Strategic footprint with substantial banking opportunities

Operates in a number of the more demographically attractive markets in the U.S.

### Disciplined growth strategy

Organic supported by de novos and selective acquisitions

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### Robust Demographics (fast growing markets)



		Population Growth (%)				
	Population	Actual	Projected			
Markets <sup>1</sup>	(in thousands)	2000 - 2010	2010 - 2015			
North Georgia	394	23%	7%			
Atlanta MSA	5,611	32	10			
Gainesville MSA	191	37	13			
Coastal Georgia	373	11	5			
Western North Carolina	429	12	4			
East Tennessee	860	14	6			
Total Markets						
Georgia	10,014	22	7			
North Carolina	9,552	19	8			
Tennessee	6,366	12	5			
United States	311,213	11	4			

<sup>&</sup>lt;sup>1</sup> Population data is for 2010 and includes those markets where United takes deposits. Source: SNL

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# Market Share Opportunities (excellent growth prospects)



Markets	Dep	rket osits ions) <sup>(1)</sup>		ited sits <sup>(2)</sup>	Banks	Offices	Deposit Share <sup>(1)</sup>	Rank <sup>(1)</sup>
North Georgia	\$	7.7	\$	2.1	11	23	31 %	1
Atlanta MSA		50.0		1.9	10	38	4	7
Gainesville MSA		2.5		.3	1	6	13	3
Coastal Georgia		7.3		.4	2	9	5	8
Western North Carolina		7.5		1.0	1	20	14	3
East Tennessee		14.9		.3	2	10	2	10
Total Markets	-\$	89.9	-\$	6.0	27	106		

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 $<sup>^1</sup>$  FDIC deposit market share and rank as of 6/20 for markets where United takes deposits. Source: SNL and FDIC.

<sup>&</sup>lt;sup>2</sup> Based on current quarter.

## **Leading Demographics**



Rank	Ticker	Company <sup>(1)</sup>	State	Total Assets (\$ B)	2010 - 2015 Population Growth <sup>(2)</sup>
1	CFR	Cullen/Frost Bankers, Inc.	TX	\$ 17.1	9.10
2	SBIB	Sterling Bancshares, Inc.	TX	5.1	8.30
3	WTNY	Whitney Holding Corporation	LA	11.4	8.20
4	WAL	Western Alliance Bancorporation	NV	6.0	7.75
5	PRSP	Prosperity Bancshares, Inc.	TX	9.6	7.35
6	GBCI	Glacier Bancorp, Inc.	MT	6.2	7.25
7	UCBI	United Community Banks, Inc.	GA	7.7	6.95
8	IBOC	International Bancshares Corporation	TX	11.3	6.90
9	FCNCA	First Citizens Bancshares, Inc.	NC	21.1	6.45
10	TCBI	Texas Capital Bancshares, Inc.	TX	6.0	6.25
11	BOKF	BOK Financial Corporation	OK	23.7	6.00
12	FIBK	First Interstate BancSystem, Inc.	MT	7.2	6.00
14					F 00
13	FCBN	First Citizens Bancorporation, Inc.	SC	8.7	5.80
	FCBN SNV	First Citizens Bancorporation, Inc. Synovus Financial Corp.	SC GA	8.7 32.4	5.80

<sup>(1)</sup> Includes publicly traded companies with assets between \$5.0 – 50.0 billion as of June 30, 2010

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<sup>(2)</sup> Population growth weighted by county (cumulative)

Data Source: SNL Financial

### **Small Business Market Growth**



### Number of Businesses with 1 - 49 Employees Small Population **Business** Growth Growth 2000 - 2010 Markets1 2000 2006 (%) (%) North Georgia 6,453 7,693 19 23 Atlanta MSA 70,893 126,200 32 78 Gainesville MSA 3,158 3,824 21 37 Coastal Georgia 9,441 10,210 8 11 Western North Carolina 10,274 11,544 12 12 East Tennessee 16,273 17,839 10 14

The Atlanta MSA is seeing small business growth at nearly double its already significantly increasing population growth.

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¹ Population data is for 2009, SNL; Business demographics, U.S. Census Statistics of U.S. Businesses, 2008 & 2006; County Business Patterns 2000-2006

## **Performing Classified Loans**



(in millions)		3Q10		2Q10		1Q10		4Q09		3Q09
LOANS BY CATEGORY										
Commercial (Sec. by RE)	\$	158	\$	141	\$	152	\$	124	\$	93
Commercial Construction		103		78		75		51		51
Commercial & Industrial		22	_	22	_	35	_	34	_	35
TOTAL COMMERCIAL	\$	283	\$	241	\$	262	\$	209	\$	179
Consumer / Installment		3		4		4		4		3
Residential Construction		177		149		154		197		208
Residential Mortgage	_	86	_	80	_	81	_	79		83
LOANS	\$	549	\$	474	\$	501	\$	489	\$	473

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### Business Mix Loans (at quarter-end)



(in millions)	:	3Q10	:	2Q10	 1Q10		4Q09	;	3Q09	Q10 3Q09
LOANS BY CATEGORY										
Commercial (sec. by R/E)	\$	1,781	\$	1,780	\$ 1,765	\$	1,779	\$	1,787	\$ (6)
Commercial Construction		310		342	357		363		380	(70)
Commercial & Industrial		456		441	381		390		403	53
Total Commercial		2,547		2,563	2,503		2,532		2,570	(23)
Residential Construction		764		820	960		1,050		1,185	(421)
Residential Mortgage		1,316		1,356	1,390		1,427		1,461	(145)
Consumer / Installment		133		134	139	_	142		147	(14)
TOTAL LOANS	\$	4,760	\$	4,873	\$ 4,992	\$	5,151	\$	5,363	\$ (603)

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### Loans – Markets Served (at quarter-end)



(in millions)	 3Q10	2Q10	1Q10	 4Q09	:	3Q09
LOANS BY MARKET						
Atlanta MSA	\$ 1,365	\$ 1,373	\$ 1,404	\$ 1,435	\$	1,526
Gainesville MSA	316	343	372	390		402
North Georgia	1,755	1,808	1,814	1,884		1,942
Western North Carolina	719	738	756	772		786
Coastal Georgia	345	356	388	405		440
East Tennessee	260	255	258	265		267
Total	\$ 4,760	\$ 4,873	\$ 4,992	\$ 5,151	\$	5,363

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<b>Residential Const</b>	truc	tion -	- To	tal C	om	pany		L		nited munity Banks.
(in millions)	3	Q10	2	Q10	1	Q10		4Q09	:	3Q09
Land Loans										
Developing Land	\$	190	\$	214	\$	290	\$	332	\$	380
Raw Land		104		110		124		127		159
Lot Loans		303		311		321		336		336
Total		597		635		735		795		875
Construction Loans										
Spec		109		125		153		178		218
Sold		58		60		72		77		92
Total		167		185		225		255		310
Total Res Construction	\$	764	\$	820	\$	960	\$	1,050	\$	1,185
By Region										
Atlanta	\$	159	\$	183	\$	228		255		328
Gainesville MSA		35		25		42		51		56
North Georgia		368		408		460		503		534
North Carolina		149		148		151		156		161
Coastal Georgia		35		37		55		60		77
Tennessee		18		19		24		25		29
	\$	764	\$	820	\$	960	<u>\$</u>	1,050	\$	1,185
Ctrong Donk Ctrong Camina										

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### Residential Construction – Atlanta MSA



(in millions)	3	Q10	2	Q10	1	Q10	4	Q09	3	Q09
Land Loans	•	0.4	•	40	•	00	•	70	•	400
Developing Land	\$	34	\$	40	\$	66	\$	76	\$	100
Raw Land		27		32		43		43		61
Lot Loans		45		39		47		52		54
Total		106	_	111		156		171		215
Construction Loans										
Spec		42		48		58		68		91
Sold		11		10		14_		16		22
Total	_	53	_	58	_	72	_	84	_	113
Total Res Construction	\$	159	\$	169	\$	228	\$	255	\$	328

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## Residential Construction – North Georgia



(in millions)  Land Loans	3	Q10	2	Q10	_1	Q10	4	Q09	3	Q09
Developing Land	\$	98	\$	113	\$	148	\$	172	\$	179
Raw Land		42		45		43		45		56
Lot Loans		168		182		189		197		198
Total		308		340		380		414		433
Construction Loans										
Spec		38		44		54		61		71
Sold		22		24		26		27		30
Total	_	60		68		80		88		101
Total Res Construction	\$	368	\$	408	\$	460	\$	502	\$	534

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## Business Mix Loans (at year-end)



(in millions)	2009	2008		2007		2006	2005
LOANS BY CATEGORY							
Commercial (sec. by R/E)	\$ 1,779	\$ 1,627	\$	1,476	\$	1,230	\$ 1,055
Commercial Construction	363	500		527		469	359
Commercial & Industrial	390	410		418		296	237
Total Commercial	2,532	2,537		2,421		1,995	1,651
Residential Construction	1,050	1,479		1,829		1,864	1,380
Residential Mortgage	1,427	1,526		1,502		1,338	1,206
Consumer / Installment	142	 163	_	177	_	180	 161
TOTAL LOANS	\$ 5,151	\$ 5,705	\$	5,929	\$	5,377	\$ 4,398

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### Loans – Markets Served (at year-end)



(in millions)	2009	2008	2007	2006	2005
LOANS BY MARKET					
Atlanta MSA	\$ 1,435	\$ 1,706	\$ 2,002	\$ 1,651	\$ 1,207
Gainesville MSA	390	420	400	354	249
North Georgia	1,884	2,040	2,060	2,034	1,790
Western North Carolina	772	810	806	773	668
Coastal Georgia	405	464	415	358	306
East Tennessee	265	265	246	207	 178
Total	\$ 5,151	\$ 5,705	\$ 5,929	\$ 5,377	\$ 4,398

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Lending – Credit Summary (as of September 30, 2010)	United Community Banks.
(in millions)	
Legal lending limit	\$188
■ House lending limit	20
■Project lending limit	12
Top 25 relationships	447
■9.4% of total loans	
Regional credit review – Standard underwriting	
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### NPAs by Loan Category, Market, and Activity



UNITED COMMUNITY BANKS, INC. Financial Highlights
Credit Quality (1)

	53,646 17,279 7,670 78,595 79,321 58,107 1,743 217,766 70.0%		14,838 15,125 29,963 73,206 26,795 129,964 65,996	s	Total NPAs 68,484 32,404 7,670 108,558 152,527 84,902 1,743 347,730 68,4% 98,089 17,590	S S	56,013 17,872 7,245 81,130 88,375 53,175 1,655 224,335 69,4%		13,297 11,339 - 24,636 74,444 24,830 - 123,910 71.9%	s s	Total NPAs  69,310 29,211 7,245 105,766 162,819 78,005 1,655 348,245  70,3% 104,636	S S	45,918 23,556 3,610 73,084 147,326 57,920 2,472 280,802 71.6%	-	21,597 14,285 - 35,882 74,220 26,173 - 136,275 67,5%	s	Total NPAs 67,515 37,841 3,610 108,966 221,546 84,093 2,472 417,077 70,29(
NPAs BY CATEGORY Commercial (see. by RE) Commercial (see. by RE) Commercial & industrial Total commercial Residential construction Residential mortgage Consumer / installment Total NPAs Balance as a % of Unpuid Principal NPAs BY MARKET Atlanta MSA Softial MSA North Georgia Western North Carolina Coastal Georgia East Tennessee	53,646 17,279 7,670 78,595 79,321 58,107 1,743 217,766 70.0% 65,304 11,905 92,295 31,545	s	14,838 15,125 - 29,963 73,206 26,795 - 129,964 65.9%	S	68,484 32,404 7,670 108,558 152,527 84,902 1,743 347,730 68,4%	S	56,013 17,872 7,245 81,130 88,375 53,175 1,655 224,335 69,4%	s	13,297 11,339 24,636 74,444 24,830 123,910 71,9%	s	69,310 29,211 7,245 105,766 162,819 78,005 1,655 348,245 70,3%	S	45,918 23,556 3,610 73,084 147,326 57,920 2,472 280,802 71,6%	s	21,597 14,285 - 35,882 74,220 26,173 - 136,275 67,5%	S	67,515 37,841 3,610 108,966 221,546 84,093 2,472 417,077 70,29
Commercial (see. by RE)  Commercial construction  Commercial industrial  Total commercial  Residential mortgage  Consumer installment  Total NPAs  Balance as a % of  Unpaid Principal  NPAs BY MARKET  Atlanta MSA  S Gainesville MSA  North Georgia  Western North Carolina  Coastal Georgia  East Tennessee	17,279 7,670 78,595 79,321 58,107 1,743 217,766 70.0% 65,304 11,905 92,295 31,545	s	29,963 73,206 26,795 129,964 65,9%	S	32,404 7,670 108,558 152,527 84,902 1,743 347,730 68,4% 98,089 17,590	S	17,872 7,245 81,130 88,375 53,175 1,655 224,335 69,4%	S	24,636 74,444 24,830 - 123,910 71.9%	S	29,211 7,245 105,766 162,819 78,005 1,655 348,245 70,3%	S	23,556 3,610 73,084 147,326 57,920 2,472 280,802 71.6%	S	14,285 35,882 74,220 26,173 - 136,275 67,5%	S	37,841 3,610 108,966 221,546 84,093 2,472 417,077 70.29
Commercial construction Commercial & industrial Total commercial Residential construction Residential mortgage Consumer / installment Total NPAs Balance as a % of Unpaid Principal  NPAs BY MARKET Atlanta MSA Gaineaville MSA North Georgia Western North Carolina Coastal Georgia East Tennessee	17,279 7,670 78,595 79,321 58,107 1,743 217,766 70.0% 65,304 11,905 92,295 31,545	s	29,963 73,206 26,795 129,964 65,9%	S	32,404 7,670 108,558 152,527 84,902 1,743 347,730 68,4% 98,089 17,590	S	17,872 7,245 81,130 88,375 53,175 1,655 224,335 69,4%	S	24,636 74,444 24,830 - 123,910 71.9%	S	29,211 7,245 105,766 162,819 78,005 1,655 348,245 70,3%	S	23,556 3,610 73,084 147,326 57,920 2,472 280,802 71.6%	S	14,285 35,882 74,220 26,173 - 136,275 67,5%	S	37,841 3,610 108,966 221,546 84,093 2,472 417,077 70.29
Commercial & industrial Total commercial Residential construction Residential construction Residential mortgage Consumer / installment Total NPAs Balance as a % of Unpuid Principal  NPAs BY MARKET Atlanta MSA Gainesville MSA North Georgia Western North Carolina Coastal Georgia East Tennessee	7,670 78,595 79,321 58,107 1,743 217,766 70.0% 65,304 11,905 92,295 31,545		29,963 73,206 26,795 - 129,964 65,9%		7,670 108,558 152,527 84,902 1,743 347,730 68,4% 98,089 17,590		7,245 81,130 88,375 53,175 1,655 224,335 69,4% 74,031 10,730		24,636 74,444 24,830 - 123,910 71.9%		7,245 105,766 162,819 78,005 1,655 348,245 70,3%		3,610 73,084 147,326 57,920 2,472 280,802 71,6%		35,882 74,220 26,173 136,275 67,5%		3,610 108,966 221,546 84,093 2,472 417,077 70.29
Total commercial Residential construction Residential mortgage Consumer / installment Total NPAs Balance as a % of Unpaid Principal  NPAs BY MARKET Atlanta MSA Gainesville MSA North Georgia Western North Carolina Constal Georgia East Tennessee	78,595 79,321 58,107 1,743 217,766 70.0% 65,304 11,905 92,295 31,545		29,963 73,206 26,795 - 129,964 65,9% 32,785 5,685		108,558 152,527 84,902 1,743 347,730 68.4% 98,089 17,590		81,130 88,375 53,175 1,655 224,335 69,4% 74,031 10,730		24,636 74,444 24,830 - 123,910 71.9%		105,766 162,819 78,005 1,655 348,245 70,3%		73,084 147,326 57,920 2,472 280,802 71.6%		35,882 74,220 26,173 - 136,275 67.5%		108,966 221,546 84,093 2,472 417,077 70,29
Residential construction Residential mortgage Consumer / installment Total NPAs Balance as a % of Unpaid Principal  NPAs BY MARKET Allanta MSA Gainesville MSA North Georgia Western North Carolina Constal Georgia East Tennessee	79,321 58,107 1,743 217,766 70.0% 65,304 11,905 92,295 31,545		73,206 26,795 - 129,964 65,9% 32,785 5,685		152,527 84,902 1,743 347,730 68.4% 98,089 17,590		88,375 53,175 1,655 224,335 69,4% 74,031 10,730		74,444 24,830 123,910 71.9%		162,819 78,005 1,655 348,245 70.3%		147,326 57,920 2,472 280,802 71.6%		74,220 26,173 136,275 67.5%		221,546 84,093 2,472 417,077 70,29
Residential mortgage Consumer / installment Total NPAs S Balance as a % of Unpuid Principal  NPAs BY MARKET Atlanta MSA S Gainesville MSA North Georgia Western North Carolina Constal Georgia East Tennessee	58,107 1,743 217,766 70.0% 65,304 11,905 92,295 31,545		26,795 129,964 65,9% 32,785 5,685		84,902 1,743 347,730 68,4% 98,089 17,590		53,175 1,655 224,335 69.4% 74,031 10,730		24,830 123,910 71.9%		78,005 1,655 348,245 70,3%		57,920 2,472 280,802 71.6%		26,173 136,275 67.5% 36,951		84,093 2,472 417,077 70.29
Consumer / installment Total NPAs Balance as a % of Unpaid Principal  NPAs BY MARKET Atlanta MSA Gainesville MSA North Georgia Western North Carolina Coastal Georgia East Tennessee	1,743 217,766 70.0% 65,304 11,905 92,295 31,545		129,964 65.9% 32,785 5,685		1,743 347,730 68.4% 98,089 17,590		1,655 224,335 69.4% 74,031 10,730		71.9% 30,605		1,655 348,245 70,3%		2,472 280,802 71.6%		136,275 67.5% 36,951		2,472 417,077 70.29
Total NPAs  Balance as a % of Unpaid Principal  NPAs BY MARKET Atlanta MSA Gainesville MSA North Georgia Western North Carolina Coastal Georgia East Tennessee	217,766 70.0% 65,304 11,905 92,295 31,545		129,964 65.9% 32,785 5,685		347,730 68.4% 98,089 17,590		224,335 69.4% 74,031 10,730		71.9%		348,245 70.3% 104,636		280,802 71.6% 81,914		67.5% 36,951		417,077 70.29 118,865
Balance as a % of Unpuld Principal  NPAs BY MARKET Atlanta MSA S Gainesville MSA North Georgia Western North Carolina Coastal Georgia East Tennessee	70.0% 65,304 11,905 92,295 31,545		65.9% 32,785 5,685		68.4% 98,089 17,590		69.4% 74,031 10,730		71.9%		70.3% 104,636		71.6% 81,914		67.5%		70.29 118,865
Unpaid Principal  NPAs BY MARKET  Atlanta MSA  Gainesville MSA  North Georgia  Western North Carolina  Constal Georgia  East Tennessee	65,304 11,905 92,295 31,545	s	32,785 5,685	s	98,089 17,590	s	74,031 10,730	s	30,605	s	104,636	s	81,914	s	36,951	s	118,865
NPAs BY MARKET Atlanta MSA S Gainesville MSA North Georgia Western North Carolina Coastal Georgia East Tennessee	65,304 11,905 92,295 31,545	s	32,785 5,685	s	98,089 17,590	s	74,031 10,730	s	30,605	s	104,636	s	81,914	s	36,951	s	118,865
Atlanta MSA \$ Gainesville MSA North Georgia Western North Carolina Constal Georgia East Tennessee	11,905 92,295 31,545	s	5,685	s	17,590	s	10,730	s		s		s		s		s	
Gainesville MSA North Georgia Western North Carolina Coastal Georgia East Temnessee	11,905 92,295 31,545	s	5,685	s	17,590	s	10,730	s		s		s		s		s	
North Georgia Western North Carolina Coastal Georgia East Tennessee	92,295 31,545								2.750				17000		3.192		20.250
Western North Carolina Coastal Georgia East Tennessee	31,545		67,439		160.724						13,480		17,058				
Coastal Georgia East Tennessee					159,734		102,198		60,597		162,795		109,280		63,128		172,408
East Tennessee			11,559		43,104		22,776		11,473		34,249		31,353		8,588		39,941
	10,611		10,951		21,562		8,341		16,548		24,889		33,438		21,871		55,309
Total NPAs S	6,106		1,545		7,651		6,259		1,937		8,196		7,759		2,545		10,304
	217,766	S	129,964	S	347,730	S	224,335	S	123,910	S	348,245	S	280,802	S	136,275	S	417,077
NPA ACTIVITY																	
Beginning Balance S	224.335	s	123,910	s	348.245	s	280,802	s	136,275	s	417,077	s	264.092	s	120,770	s	384.862
Loans placed on non-accrual	119,783	3	125,910	3	119,783		155,007		130,213	3	155,007	3	139,030	3	120,770	3	139,030
Payments received	(11,469)				(11,469)		(12,189)				(12,189)		(5,733)				(5,733
Loan charge-offs	(52,647)		-		(52,647)		(62,693)		-		(62,693)		(58,897)		-		(58,897
Foreclosures	(59,844)		59,844		(32,047)		(66,994)		66,994		(02,093)		(49,233)		49,233		(30,097
Capitalized costs	(25,844)		601		601		(00,994)		305		305		(49,233)		320		320
Note / property sales	(2,392)		(40,203)		(42,595)		(69,598)		(68,472)		(138,070)		(8,457)		(25,951)		(34,408
Write downs	(2,392)		(7,051)		(7,051)		(09,398)		(6,094)		(6,094)		(0,437)		(4,579)		(4,579
Net losses on sales	-		(7,137)		(7,137)		-		(5,098)		(5,098)		-		(3,518)		(3,518
Ending Balance S	217,766	S .	129,964	S	347,730	S	224,335	<u>s</u>	123,910	S	348,245	<u>s</u>	280,802	S	136,275	<u>s</u>	417,077

<sup>(1)</sup> Excludes non-performing loans and forcelosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

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## Net Charge-offs by Category and Market



UNITED COMMUNITY BANKS, INC. Financial Highlights Credit Quality (1)

		Third Qua	rter 2010			Second Qua	rter 2010			First Qua	rter 2010	
			Net Cha Offs	4.0			Net Cha Offs	9.0			Net Cha Offs	4.5
		Net	Avera			Net	Avera			Net	Avera	
(in thousands)	Ch	arge-Offs	Loans	(2)	Cha	rge-Offs	Loans	(2)	Chi	arge-Offs	Loans	s <sup>(2)</sup>
NET CHARGE-OFFS BY C	CATEGO	ORY										
Commercial (sec. by RE)	\$	14,212	3.16	%	S	9,757	2.21	%	S	1,964	.45	%
Commercial construction		1,972	2.40			1,460	1.67			2,206	2.48	
Commercial & industrial		1,207	1.07			867	.85			4,110	4.31	
Total commercial		17,391	2.70			12,084	1.91			8,280	1.33	
Residential construction		23,934	11.99			41,515	18.71			43,100	17.32	
Residential mortgage		7,695	2.29			6,517	1.90			4,551	1.31	
Consumer / installment		978	2.90			1,207	3.53			737	2.12	
Total	S	49,998	4.12		S	61,323	4.98		S	56,668	4.51	
NET CHARGE-OFFS BY M	MARKET	г										
Atlanta MSA	s	13,753	3.97	%	\$	16,926	4.85	%	S	15,545	4.32	%
Gainesville MSA		1,143	1.40			2,547	3.01			1,675	1.92	
North Georgia		26,554	5.92			28,100	6.19			29,747	6.51	
Western North Carolina		5,509	2.99			7,194	3.86			3,695	1.96	
Coastal Georgia		2,702	3.05			5,581	6.07			5,649	5.74	
East Tennessee		337	.52			975	1.53			357	.55	
Total	S	49,998	4.12		\$	61,323	4.98		S	56,668	4.51	

Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

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<sup>(2)</sup> Annualized

## Loans / Deposits – Liquidity



(in millions)								Varia	nce	
	3	3Q 10	2	Q 10	3	3Q 09	vs	2Q 10	vs	3Q 09
Loans	\$	4,760	\$	4,873	\$	5,363	\$	(113)	\$	(603)
Core (DDA, MMDA, Savings)	\$	2,559	\$	2,491	\$	2,340	\$	68	\$	219
Public Funds		623		630		607		(7)		16
CD's		2,463		2,597		3035		(134)		(572)
Total Deposits (excl Brokered)	\$	5,645	\$	5,718	\$	5,982	\$	(73)	\$	(337)
Loan to Deposit Ratio		84%		85%		90%				
Loan to be posit Natio		0470		0070						
Investment Securities		1,310		1,488		1,533	\$	(178)	\$	(223)
	_		_		_		\$	(178)	\$	(223)
Investment Securities	\$	1,310	*	1,488	\$	1,533	\$	(178)	\$	
Investment Securities Percent of Assets	\$	1,310 19%	\$	1,488	\$	1,533	\$			(223) (288) 57
Investment Securities  Percent of Assets  Commercial & Short-Term Paper	\$	1,310 19%	\$	1,488 19%	\$	1,533 18% 397	\$	(39)		(288)

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## Wholesale Borrowings - Liquidity



(in millions)

		nused apacity	3	Q10	_2	Q10	3	Q09	_vs	Varia 2Q 10	ance vs	3Q 09
Wholesale Borrowings												
Brokered Deposits	\$	1,399	\$	354	\$	612	\$	839	\$	(258)	\$	(485)
FHLB		631		55		104		315		(49)		(260)
Fed Funds		30		-		-		-		-		-
Other Wholesale		180	_	104		104	_	102	_		_	2
Total	\$	2,240	\$	513	\$	820	\$	1,256	\$	(307)	\$	(743)
Long-Term Debt												
Sub-Debt			\$	96	\$	96	\$	96	\$	-	\$	-
Trust Preferred Securities			_	55		55	_	54	_		_	1
Total Long-Term Debt	:			151	\$	151	\$	150	\$		\$	1

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### Business Mix - Deposits (at quarter-end)



(in millions)

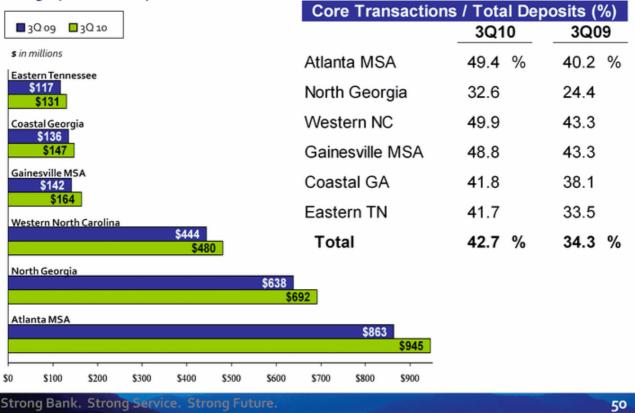
DEPOSITS BY CATEGORY	:	3Q10	 2Q10	1Q10	 4Q09	3	3Q09
Demand & Now	\$	1,582	\$ 1,561	\$ 1,489	\$ 1,465	\$	1,481
MMDA & Savings		977	930	908	879		858
Core Transaction Deposits		2,559	2,491	2,397	2,344		2,339
Time < \$100,000		1,492	1,569	1,636	1,740		1,848
Public Deposits		561	564	611	597		557
Total Core Deposits		4,612	4,624	4,644	4,681		4,744
Time > \$100,000		971	1,028	1,059	1,138		1,187
Public Deposits		62	66	73	 49		50
<b>Total Customer Deposits</b>		5,645	5,718	5,776	5,869		5,981
Brokered Deposits		354	612	711	759		840
Total Deposits	\$	5,999	\$ 6,330	\$ 6,487	\$ 6,628	\$	6,821

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### **Core Transaction Deposits**









### Sold \$103 Million NPA's - With a \$65 Million Capital Option and Warrant

- Completed sale on April 30, 2010
- Accelerates disposition of the more illiquid assets

Commercial\$ 29.4Atlanta\$Commercial Construction11.3GainesvilleResidential Construction62.4N. Georgia	10.7
Residential Construction 62.4 N. Georgia	13.5
	50.0
Total \$ 103.1 Coastal Georgia	7.6
North Carolina	21.3
\$	103.1

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### NPA Sale - Fair Value Accounting



### Fair Value Accounting - Warrant / Option to Purchase Equity

- Increase to Capital Surplus \$39.8 million
- Pre-tax expense charge \$45.3 million; after-tax cost \$30.0 million
- GAAP Capital +\$9.8million Slight Negative to "Regulatory Capital" (DTA)

(in millions)		0:4-1	
	Income	Capital	
	Statement	Surplus	
Fair Value of Warrants / Option	\$ (39.8)	\$ 39.8	
Loan Discount (3.5% to 5.8%)	(4.5)		
Closing Costs	(1.0)		
Total Charge to Expense	(45.3)		
Tax Benefit	15.3		
Impact on Net Loss	\$ (30.0)	\$ 39.8	
Impact on GAAP Equity	\$ +9	0.8	

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### **Southern Community Bank**



(\$ in millions)

- Purchased June 19, 2009
- Nine years old Enhances presence in southside metro Atlanta markets
- Four banking offices in southside metro Atlanta MSA Fayetteville, Coweta and Henry counties
- 54 employees (Reduced by 17 after conversion in September 2009)
- \$208 in customer deposits, including \$53 core deposits
- FDIC assisted transaction: 80% guarantee on \$109 loss threshold, 95% above
  - Fully discounted bid with no credit exposure
  - Accounted for credit related items (at FMV) as "covered assets" on balance sheet

	3Q10	<u>2Q10</u>	<u>1Q10</u>	<u>4Q09</u>	2Q09
Loans	\$ 75	\$ 81	\$ 79	\$ 85	\$ 110
OREO	30	33	32	34	25
FDIC receivable	_40	_43	58	<u>67</u>	95
<b>Total Covered Assets</b>	\$145	\$157	\$169	\$ 186	\$ 230

- Pre-tax gain on acquisition of \$11.4
- Accretive to earnings per share

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### **Non-GAAP Reconciliation Tables**



(in thousands except EPS)

,,,	Operating Earnings to GAAP Earnings Reconciliation							
	3Q 10			2Q 10		3Q09		
Core fee revenue reconciliation (1)								
Core fee revenue	\$	12,861	\$	11,579	\$	13,389		
Securities gains (losses), net		-		-		-		
SCB Acquisition Gain		-		-		-		
Fee Revenue (GAAP)	\$	12,861	\$	11,579	\$	13,389		
Core operating expense reconciliation (1)								
Core operating expense	\$	64,906	\$	43,768	\$	51,426		
Foreclosed property expense		-		14,540		-		
Noncash goodwill impairment charge		210,590		-		25,000		
Loss from sale of nonperforming assets		-		45,349		-		
Operating expense (GAAP)	\$	275,496	\$	103,657	\$	76,426		
Diluted loss per common share reconciliation (1)								
Diluted operating loss per common share	\$	(.30)	\$	(.66)	\$	(.93)		
Noncash goodwill impairment charge		(2.22)		-		(.50)		
Diluted loss per common share (GAAP)	\$	(2.52)	\$	(.66)	\$	(1.43)		

<sup>(1)</sup> From continuing operations

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### **Non-GAAP Reconciliation Tables**



	Operating Earnings to GAAP Earnings Reconciliation						
	2Q 10		2Q 10		3Q 09		
Net interest margin - pre credit reconciliation							
Net interest margin - pre credit	4.13	%	4.25	%	3.97	%	
Effect of interest reversals, lost interest, and carry costs of NPAs	(.56)		(.64)		(.58)		
Net interest margin	3.57	%	3.61	%	3.39	%	
Tangible common equity and tangible equity to tangible asset	ets reconciliati	on					
Tangible common equity to tangible assets	6.78	%	6.91	%	5.36	%	
Effect of preferred equity	2.41		2.35		2.19		
Tangible equity to tangible assets	9.19		9.26		7.55		
Effect of goodwill and other intangibles	2.18		2.58		2.72		
Equity to assets (GAAP)	11.37	%	11.84	%	10.27	%	
Tangible common equity to risk-weighted assets reconciliation	on						
Tangible common equity to risk-weighted assets	9.60	%	9.97	%	10.67	%	
Effect of preferred equity	3.51		3.41		3.04		
Tangible equity to risk weighted assets	13.11		13.38		13.71		
Effect of other comprehensive income	(.81)		(.87)		(.90)		
Effect of trust preferred	1.06		1.03		.92		
Effect of deferred tax asset limitation	(2.94)		(2.47)		(.58)		
Tier I capital ratio (Regulatory)	10.42	%	11.07	%	13.15	%	

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### **Analyst Coverage**



FBR Capital

(Market Perform - Aug 19, 2010)

FIG Partners

(Outperform - Jul 28, 2010)

Guggenheim Securities, LLC

(Neutral - Sep 10, 2010)

Keefe, Bruyette & Woods

(Market Perform - Sep 29, 2010)

Macquarie Capital (USA)

(Neutral - Aug 5, 2010)

Raymond James & Assoc.

(Outperform 2 - Sep 17, 2010)

Sandler O'Neill & Partners

(Hold - Sep 29, 2010)

Soleil (Tenner Investment Research)

(Hold - Jul 26, 2010)

Stephens, Inc.

(Equal Weight - Jul 28, 2010)

Sterne Agee & Leach, Inc.

(Neutral - Sep 3, 2010)

SunTrust Robinson Humphrey

(Buy - Aug 25, 2010)

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### United Community Banks, Inc.

Investor Presentation

Third Quarter 2010

