Community Bank.

# United Community Banks, Inc. Reports Earnings of \$7.6 Million or Eight Cents per Share for Second Quarter 2011 

BLAIRSVILLE, GA -- (MARKET WIRE) -- 07/28/11 -- United Community Banks, Inc. (NASDAQ: UCBI)

- Profitable quarter driven by core earnings and lower credit losses
- Nonperforming assets continue to improve; down $\$ 19$ million, or 14 percent, from last quarter to 1.60 percent of assets
- Allowance for loan losses remains strong at 3.07 percent of loans
- Core transaction deposits up 10 percent on an annualized basis
- Completed conversion of preferred stock to common and reverse stock split

United Community Banks, Inc. (NASDAQ: UCBI) today reported net income of $\$ 7.6$ million, or 8 cents per diluted share, for the second quarter of 2011. The year-to-date net loss of $\$ 135$ million reflects the significant credit losses in the first quarter incurred in connection with the Problem Asset Disposition Plan which was announced last quarter in conjunction with the raising of $\$ 380$ million in new capital.
"The de-risking of our balance sheet and capital transaction, coupled with the execution of the Problem Asset Disposition Plan in the first quarter allowed us to return to profitability much sooner than would have otherwise been feasible," stated Jimmy Tallent, president and chief executive officer. "While we still have work to do in this difficult economic environment, our credit trends show improvement by every measure and we expect that positive trend to continue."

Total loans were $\$ 4.2$ billion at quarter-end, down $\$ 31$ million from the end of the first quarter and $\$ 710$ million from a year earlier. "The $\$ 31$ million decrease from last quarter is actually a very encouraging sign in that it is the smallest quarterly decrease in loan balances since the first quarter of 2008," stated Tallent. "We believe the slowing attrition in the loan portfolio marks the approach of an inflection point upon which we can once again begin to grow our loan portfolio. We were pleased with our new loans made during the second quarter that included $\$ 136$ million of loan commitments with $\$ 105$ million funded of which the majority were commercial loans. Our pipeline of new business continues to gain momentum and we continue to add commercial lenders to our metro markets across our footprint. I'm encouraged by the direction in which we are heading. I can't overemphasize the importance of restoring modest growth to our loan portfolio and growing net interest revenue."

Taxable equivalent net interest revenue of $\$ 58.9$ million was up $\$ 2.6$ million from the first quarter due mostly to the impact last quarter of a $\$ 2$ million interest reversal on the performing classified loans that were included in the bulk loan sale. Compared with the second quarter of 2010, net interest revenue was $\$ 2.7$ million lower, primarily due to the $\$ 745$ million reduction in average loan balances that was offset partially by lower rates on our deposits. Net interest margin was 3.41 percent for the second quarter of 2011 , down 19 basis points from a year ago and equal to the first quarter after adding back the $\$ 2$ million interest reversal in the bulk loan sale.
"Growing loans and deposits is the key to building core earnings," Tallent commented. "We are making steady progress on the lending side and grew core transaction deposits in the second quarter by $\$ 69$ million, or 10 percent, on an annualized basis. This was the tenth consecutive quarter of core deposit growth."

Operating fee revenue was $\$ 13.9$ million in the second quarter of 2011 , compared to $\$ 11.6$ million a year ago and $\$ 11.8$ million last quarter. Service charges and fees were $\$ 7.6$ million, down $\$ 385,000$ from a year ago, due primarily to lower overdraft fees resulting from regulatory changes last year that required customers to provide consent before using overdraft services. Partially offsetting this reduction in overdraft fees was an increase in ATM and debit card usage fees. Service charges and fees were up $\$ 888,000$ from last quarter due to the increase in ATM and debit card usage fees. Mortgage fees of $\$ 952,000$ were down $\$ 649,000$ from a year ago and down $\$ 542,000$ from last quarter due to the lower level of refinancing activities. Other fee revenue of $\$ 4.7$ million reflected an increase of $\$ 3.3$ million from a year ago and $\$ 1.8$ million from the first quarter primarily due to the accelerated recognition of deferred gains relating to the ineffectiveness of terminated cash flow hedges on certain primebased loans. Gains recognized in the second quarter were $\$ 2.8$ million compared with $\$ 1.3$ million in the first quarter of 2011 and $\$ 239,000$ in the second quarter of 2010.

Excluding foreclosed property costs and the loss on sale of nonperforming assets in 2010, the second quarter operating expenses were $\$ 46.8$ million, flat with the first quarter and $\$ 3.1$ million higher than a year ago. Salary and benefit costs totaled $\$ 26.4$ million and increased $\$ 2.8$ million from last year and $\$ 1.5$ million from first quarter. Severance costs for eliminated staff positions account for $\$ 1.2$ million of the increase from both periods. Also contributing to the increase from a year ago were $\$ 717,000$ in higher incentive costs, lower deferred direct loan origination costs of $\$ 518,000$ and a $\$ 288,000$ change in the
value of our deferred compensation liability.
Foreclosed property costs for the second quarter of 2011 were $\$ 1.9$ million as compared to $\$ 64.9$ million last quarter and $\$ 14.5$ million a year ago. For the second quarter of 2011, these costs were for maintenance of foreclosed properties. For the first quarter of 2011, foreclosed property costs included $\$ 60.6$ million of write downs and losses on accelerated sales related to the asset disposition plan and $\$ 4.3$ million of maintenance costs. Second quarter 2010 included $\$ 11.2$ million of write downs and losses and $\$ 3.3$ million for maintenance costs.

The effective tax rate for the second quarter of 2011 was 40 percent, equal to the first quarter of 2011. The effective tax rate for the balance of 2011 will continue in the 40 percent range due to year-to-date net losses and will return to a normal range of 35 to 36 percent with expected profitability for 2012.

As of June 30, 2011, the capital ratios for United were as follows: Tier 1 Risk Based of 13.9 percent; Tier 1 Leverage of 8.7 percent; and, Total Risk Based of 16.4 percent. The quarterly average tangible equity-to-assets ratio was 11.1 percent. As of quarter-end, tangible common equity-to-assets ratio was 8.9 percent compared to the quarterly average of 4.8 percent which was distorted by the late-quarter timing of the conversion of the mandatorily convertible preferred stock that occurred late in the quarter. The quarter-end tangible common equity to assets ratio of 8.9 percent is more representative of United's current capital strength.
"It is of course good to once again report positive earnings," Tallent said. "The last three years have been extremely challenging in our industry, and challenges remain as the economy continues to struggle. We have laid out our strategy and now we are about the business of implementation. Our company has completed the capital transaction, de-risked our balance sheet through the Problem Asset Disposition Plan, executed the reverse stock split, and achieved profitability. We are on the right track but by no means satisfied; there is more work to do on credit quality, commercial loans, core deposits, customer service, and organic growth. We are moving forward with determination and optimism."

## Conference Call

United Community Banks will hold a conference call today, Thursday, July 28, 2011, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 78907241. The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the company's website at www.ucbi.com.

About United Community Banks, Inc.
Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 7.4$ billion and operates 27 community banks with 106 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The Company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the Company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial United's outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those anticipated in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Risk Factors" of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.
(in thousands, except per share
data; taxable
equivalent)

| Second | First | Fourth | Third | Second |
| :--- | :---: | :---: | :---: | :---: |
| Quarter | Quarter | Quarter | Quarter | Quarter |

INCOME SUMMARY


Operating income
(loss) from
continuing
operations before
income taxes
13,12
(237,041)
$(40,094)$
$(42,531) \quad(91,951)$

Operating income tax

Net operating income
(loss) from
continuing
operations
(1) (2) (3)
7,617
$(142,486)$
$(23,574)$
$(25,825) \quad(59,532)$

Noncash goodwill
impairment charges - $\quad-\quad-\quad(210,590)$

Partial reversal of
fraud loss provision, net of income tax

Loss from discontinued operations, net of
income tax

Gain from sale of subsidiary, net income tax

Net income (loss)

Preferred dividends
and discount accretion

Net income (loss)
available to common
shareholders
$\$ 4,601 \$(145,264) \$(18,981) \$(238,996) \$(62,109)$

PERFORMANCE MEASURES

Per common share:

Diluted operating
income (loss)
from continuing
operations
(1) (2) (3)
\$ . 08 \$
(7.87) \$ (1.38) \$
(1.50) \$ (3.29)

Diluted income (loss) from continuing operations . 08 (7.87) (1.00) (12.62) (3.29)

Diluted income

| (loss) | .08 | (7.87) | (1.00) | (12.62) | (3.29) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Book value | 11.59 | 14.78 | 24.18 | 25.70 | 38.55 |
| Tangible book |  |  |  |  |  |
| value (5) | 11.47 | 14.44 | 23.78 | 25.26 | 26.95 |

Key performance
ratios:

Return on equity
(4) (6)
$5.34 \%$
(147.11)
(17.16)
$(148.04) \%(35.89) \%$

Return on assets
(6)

Net interest margin (6)

Operating
efficiency ratio
from continuing

| operations (2) (3) | 66.88 | 169.08 | 89.45 | 89.38 | 141.60 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Equity to assets | 11.21 | 8.82 | 8.85 | 11.37 | 11.84 |
| Tangible equity to |  |  |  |  |  |
| assets (5) | 11.13 | 8.73 | 8.75 | 9.19 | 9.26 |
| Tangible common |  |  |  |  |  |

Tangible common
equity to assets
(5)
4.79
5.51
6.35
6.78
6.91

Tangible common
equity to riskweighted assets
(5)
14.26
6.40
9.05
9.60
9.97

ASSET QUALITY *

Non-performing loans $\$ 71,065$ \$ 83,769 \$179,094 $\$ 217,766$ \$224,335 Foreclosed
properties $47,584 \quad 54,378 \quad 142,208 \quad 129,964 \quad 123,910$

Total non-
performing assets
(NPAs)
118,649 138,147

321,302
$347,730 \quad 348,245$

Allowance for loan
losses
127,638
133,121
174,695
174,613
174,111

Operating net
charge-offs (1) 16,483 231,574 47,668 49,998 61,323

Allowance for loan
losses to loans $3.07 \% 3.17 \% 3.79 \% \quad 3.67 \% \quad 3.57 \%$

Operating net
charge-offs to
average loans
(1) (6)
1.58
20.71
4.03
4.12
4.98

NPAs to loans and foreclosed $\begin{array}{llllll}\text { properties } & 2.82 & 3.25 & 6.77 & 7.11 & 6.97\end{array}$

NPAs to total assets
1.60
1.73
4.32
4.96
4.55
Loans $\$ 4,266$ \$ 4,599 \$ 4,768 \$ 4,896 \$ 5,011

Investment

| securities | 2,074 | 1,625 | 1,354 | 1,411 | 1,532 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Earning assets | 6,924 | 6,902 | 6,680 | 6,676 | 6,854 |
| Total assets | 7,624 | 7,595 | 7,338 | 7,522 | 7,704 |
| Deposits | 6,372 | 6,560 | 6,294 | 6,257 | 6,375 |
| Shareholders' equity | 854 | 670 | 649 | 855 | 912 |
| Common shares - |  |  |  |  |  |
| basic (thousands) | 25,427 | 18,466 | 18,984 | 18,936 | 18,905 |
| Common shares - |  |  |  |  | 18 |

AT PERIOD END (\$ in millions)
Loans * \$ 4,163 \$ 4,194 \$ 4,604 \$ 4,760 \$ 4,873

Investment

| securities | 2,188 | 1,884 | 1,490 | 1,310 | 1,488 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total assets | 7,410 | 7,974 | 7,443 | 7,013 | 7,652 |
| Deposits | 6,183 | 6,598 | 6,469 | 5,999 | 6,330 |
| Shareholders' equity | 860 | 850 | 636 | 662 | 904 |
| Common shares |  |  |  |  |  |

outstanding

| (thousands) $\quad 57,469$ | 20,903 | 18,937 | 18,887 | 1856 |
| :--- | :--- | :--- | :--- | :--- | :--- |

(1) Excludes the partial reversal of a previously established provision for fraud-related loan losses of $\$ 11.8$ million, net of tax expense of $\$ 4.6$ million in the fourth quarter of 2010. Operating charge-offs also exclude the $\$ 11.8$ million related partial recovery of the previously charged off amount. (2) Excludes revenue generated by discontinued operations in the first quarter of 2010. (3) Excludes the goodwill impairment charge of $\$ 211$

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million in the third quarter of 2010 and expenses relating to discontinued
operations in the first quarter of 2010. (4) Net loss available to common
shareholders, which is net of preferred stock dividends, divided by
average realized common equity, which excludes accumulated other
comprehensive income (loss). (5) Excludes effect of acquisition related
intangibles and associated amortization. (6) Annualized.
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* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Selected Financial Information

| (in thousands, | 2011 | 2010 | Second | For the | Six |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| except per |  |  | Quarter | Months E | Ended | YTD |
| share data; | Second | Second | 2011-2010 |  |  | 2011-2010 |
| taxable | Quarter | Quarter | Change | 2011 | 2010 | Change |
| equivalent) |  |  |  |  |  |  |

INCOME SUMMARY

| Interest revenue $\$ 76,931$ | $\$ 87,699$ | $\$ 152,896$ | $\$ 177,548$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Interest expense | 17,985 | 26,072 | 37,558 | 54,642 |
|  |  |  |  |  |
| Net interest |  |  |  |  |
| revenue | 58,946 | 61,627 | $(4) \%$ | 115,338 |
| Operating |  |  | 122,906 | $(6) \%$ |

provision for

| loan losses (1) | 11,000 | 61,500 |  | 201,000 | 136,500 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fee revenue (2) | 13,905 | 11,579 | 20 | 25,743 | 23,245 | 11 |
| Total |  |  |  |  |  |  |
| operating |  |  |  |  |  |  |
| revenue |  |  |  |  |  |  |
| (1) (2) | 61,851 | 11,706 |  | $(59,919)$ | 9,651 |  |
| Operating |  |  |  |  |  |  |
| expenses (3) | 48,728 | 58,308 | (16) | 163,999 | 113,128 | 45 |
| Loss on sale of |  |  |  |  |  |  |
| nonperforming |  |  |  |  |  |  |
| assets | - | 45,349 |  | - | 45,349 |  |
| Operating |  |  |  |  |  |  |
| income (loss) |  |  |  |  |  |  |
| from |  |  |  |  |  |  |
| continuing |  |  |  |  |  |  |
| operations |  |  |  |  |  |  |
| before income |  |  |  |  |  |  |
| taxes | 13,123 | $(91,951)$ | 114 | $(223,918)$ | $(148,826)$ |  |
| Operating income |  |  |  |  |  |  |
| tax expense |  |  |  |  |  |  |
| (benefit) | 5,506 | $(32,419)$ |  | $(89,049)$ | $(54,836)$ |  |
| Net operating |  |  |  |  |  |  |
| income (loss) |  |  |  |  |  |  |
| from |  |  |  |  |  |  |
| continuing |  |  |  |  |  |  |
| operations |  |  |  |  |  |  |
| (1) (2) (3) | 7,617 | $(59,532)$ | 113 | $(134,869)$ | $(93,990)$ | (43) |

impairment
charges
Partial reversal
of fraud loss
provision, net
of income tax

Loss from
discontinued
operations, net
of income tax

Gain from sale
of subsidiary,
net income tax

Net income

Preferred
dividends and
discount
accretion
3,016 2,577 $5,794 \quad 5,149$ ---------- ----------
---------- ---------

Net income
(loss)
available to
common
shareholders
$\$ \quad 4,601 \$(62,109)$
========== ==========
$\$(140,663) \quad \$(97,974)$
========== =========

PERFORMANCE

MEASURES

Per common
share:
Diluted
operating
income
(loss) from
continuing
operations
(1) (2) (3) \$ .08 \$ (3.29) 102 \$ (6.40) \$ (5.25) (22)

Diluted income
(loss) from
continuing operations (3.29) 102 (6.40) (5.25) (22)

Diluted
income
(loss) . 08 (3.29) 102 (6.40) (5.19) (23)

Book value
11.5938 .55
(70)
11.59
38.55
(70)

Tangible
book value (5)
11.47
26.95
(57)
11.47
26.95
(57)

Key
performance
ratios:
Return on equity
(4) (6)
$5.34 \%$
(35.89) \%
$(76.07) \%(27.87) \%$

Return on
assets (6)
.40
(3.10)
(3.57)
(2.39)

Net interest
3.60
3.36
3.55

Operating
efficiency
ratio from
continuing
operations
(2) (3)
66.88
141.60
116.28
108.48

Equity to
assets
11.21
11.84
10.02
11.87

Tangible
equity to
$\begin{array}{lllll}\text { assets (5) } 11.13 & 9.26 & 9.94 & 9.32\end{array}$
Tangible
common
equity to
$\begin{array}{lllll}\text { assets (5) } & 4.79 & 6.91 & 5.15 & 7.02\end{array}$

Tangible
common
equity to
risk-
weighted
assets (5)
14.26
9.97
14.26
9.97

```
ASSET QUALITY *
    Non-performing
    loans $ 71,065 $ 224,335 $ 71,065 $ 224,335
    Foreclosed
    properties
        47,584 123,910
        47,584
        123,910
    _-_-_-_-_- _-_-_-_-_-
```

    Total non-
        performing
        assets
    (NPAs) 118,649 348,245 118,649 348,245

Allowance for
loan losses
127,638
174,111

Operating net charge-offs
(1)

16,483
61,323
248, 057
117,991
Allowance for loan losses to loans
3.07\%
3.57\%
3.07\%
3.57\%

Operating net
charge-offs
to average
loans (1) (6)
NPAs to loans
and
foreclosed
properties
NPAs to total
assets
1.60
4.55
1.60
4.55

AVERAGE BALANCES
(\$ in millions)
Loans $\$ \quad 4,266$ \$ $5,011 \quad$ (15) $\$ \quad 4,432$ \$ 5,091

Investment

| securities | 2,074 | 1,532 | 35 | 1,851 | 1,525 | 21 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning assets | 6,924 | 6,854 | 1 | 6,913 | 6,969 | (1) |
| Total assets | 7,624 | 7,704 | $(1)$ | 7,609 | 7,825 | (3) |
| Deposits | 6,372 | 6,375 | - | 6,465 | 6,472 | - |
| Shareholders' |  |  |  |  |  |  |
| equity | 854 | 912 | $(6)$ | 763 | 929 | (18) |
| Common shares |  |  |  |  |  |  |

- basic
(thousands)
25,427
18,905
21,965
18,891

Common shares

- diluted
(thousands)
57,543
18,905
21,965
18,891

AT PERIOD END (\$
in millions)

| Loans * | \$ | 4,163 | \$ | 4,873 | (15) | \$ | 4,163 | \$ | 4,873 | (15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment |  |  |  |  |  |  |  |  |  |  |
| securities |  | 2,188 |  | 1,488 | 47 |  | 2,188 |  | 1,488 | 47 |
| Total assets |  | 7,410 |  | 7,652 | (3) |  | 7,410 |  | 7,652 | (3) |
| Deposits |  | 6,183 |  | 6,330 | (2) |  | 6,183 |  | 6,330 | (2) |
| Shareholders' |  |  |  |  |  |  |  |  |  |  |
| equity |  | 860 |  | 904 | (5) |  | 860 |  | 904 | (5) |
| Common shares |  |  |  |  |  |  |  |  |  |  |
| outstanding |  |  |  |  |  |  |  |  |  |  |
| (thousands) |  | 57,469 |  | 18,856 |  |  | 57,469 |  | 18,856 |  |

(1) Excludes the partial reversal of a previously established provision for fraud-related loan losses of $\$ 11.8$ million, net of tax expense of $\$ 4.6$ million in the fourth quarter of 2010. Operating charge-offs also exclude the $\$ 11.8$ million related partial recovery of the previously charged off amount. (2) Excludes revenue generated by discontinued operations in the first quarter of 2010. (3) Excludes the goodwill impairment charge of $\$ 211$ million in the third quarter of 2010 and expenses relating to discontinued operations in the first quarter of 2010. (4) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (5) Excludes effect of acquisition related intangibles and associated amortization. (6) Annualized.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.

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Operating Earnings to GAAP Earnings Reconciliation
Selected Financial Information
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|  | 2011 | 2010 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (in thousands, |  |  |  |  |  |
| except per share |  | First | Fourth | Third | Second |
| data; taxable | Second | Quarter | Quarter | Quarter | Quarter |

Interest revenue reconciliation

Interest revenue taxable equivalent \$ 76,931 \$ 75,965 \$ 81,215 \$ 84,360 \$ 87,699

Taxable equivalent adjustment
(429)
(435)
(497)
(511)
(500)

Interest revenue
(GAAP) $\$ 76,502$ \$ 75,530 \$ 80,718 \$ 83,849 \$ 87,199


Net interest
revenue
reconciliation

Net interest
revenue - taxable
equivalent $\$ 58,946$ \$ 56,392 \$ 60,132 $\$ 60,014$ \$ 61,627

Taxable equivalent adjustment
(429)
(435)
(497)
(511)
(500)

Net interest
revenue (GAAP) $\$ 58,517$ \$ $55,957 \quad \$ \quad 59,635$ \$ $59,503 \quad \$ \quad 61,127$

Provision for loan
losses
reconciliation

Operating provision
for loan losses $\$ 11,000$ \$ 190,000 \$ 47,750 \$ 50,500 \$ 61,500

Partial reversal of
special fraud-
related provision
for loan loss - - (11,750)

Provision for
loan losses
(GAAP) $\$ 11,000$ \$ 190,000 \$ 36,000 \$ 50,500 \$ 61,500
$=======-=================1,==================$

Total revenue
reconciliation

Total operating
revenue $\$ 61,851$ \$ $(121,770) \$ 24,824$ \$ 22,375 \$ 11,706

Taxable equivalent adjustment

Partial reversal of special fraudrelated provision for loan loss
(429)
(435)
(497)
(511)
(500)

Total revenue
(GAAP)

Expense
reconciliation

Operating expense
Noncash goodwill
impairment charge

Operating expense
(GAAP)

Income (loss) from continuing
operations before
taxes
reconciliation
Operating income
(loss) from
continuing
operations before
taxes \$ 13,123 \$ $(237,041)$ \$ $(40,094)$ \$ $(42,531)$ \$ $(91,951)$

Taxable equivalent adjustment
(429)
(435)
(497)
(511)
(500)

Noncash goodwill

| impairment charge |  | - |  | - |  | - | $(210,590)$ |  |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Partial reversal of |  |  |  |  |  |  |  |  |  |  |  |
| special fraud- |  |  |  |  |  |  |  |  |  |  |  |
| related provision |  |  |  |  |  |  |  |  |  |  |  |
| for loan loss |  | - |  | - |  | 11,750 |  | - |  |  | - |
| Income (loss) |  |  |  |  |  |  |  |  |  |  |  |
| from continuing |  |  |  |  |  |  |  |  |  |  |  |
| operations |  |  |  |  |  |  |  |  |  |  |  |
| before taxes |  |  |  |  |  |  |  |  |  |  |  |
| (GAAP) | \$ | 12,694 | \$ | $(237,476)$ | \$ | $(28,841)$ | \$ | $(253,632)$ | \$ |  | 92,451) |

Income tax expense (benefit)
reconciliation

Operating income
tax expense (benefit) $\$ 5,506 \$(94,555) \$(16,520) \$(16,706) \$(32,419)$

Taxable equivalent adjustment
(429)
(435)
(497)
(511)
(500)

Partial reversal of
special fraud-
related provision
for loan loss

-     - 4,571

Income tax
expense
(benefit) (GAAP) \$ 5,077 \$ $(94,990) \$(12,446) \$(17,217) \$(32,919)$


Diluted earnings (loss) from
continuing operations per
common share reconciliation

Diluted operating
earnings (loss)
from continuing
operations per
common share $\$ \quad .08$ \$ (7.87) \$ (1.38) \$ (1.50) \$ (3.29)

Noncash goodwill
impairment charge - - $\quad$ - (11.12)

Partial reversal of special fraudrelated provision
for loan loss - - . 38

Diluted earnings
(loss) from
continuing
operations per
common share
(GAAP) \$ . 08 \$ (7.87) \$ (1.00) \$ (12.62) \$ (3.29)

Book value per
common share
reconciliation

Tangible book value
per common share $\$ 11.47$ \$ 14.44 \$ 23.78 \$ 25.26 \$ 26.95

Effect of goodwill
and other
intangibles

Book value per
common share
(GAAP)

Efficiency ratio
from continuing
operations
reconciliation

Operating
efficiency ratio from continuing operations

Noncash goodwill
impairment charge 66.88\% 169.08\%
89.45\%
89.38\%
$141.60 \%$
$\$ 11.59$ \$ 14.78 \$ 24.18 \$ 25.70 \$ 38.55
$============================================$
-年。

Efficiency ratio
from continuing
operations
(GAAP)

$$
66.88 \%
$$

$66.88 \%$
$169.08 \%$
89.45\%
$379.38 \%$
$141.60 \%$

Average equity to
assets
reconciliation

Tangible common
equity to assets
Effect of preferred

| equity | 6.34 | 3.22 | 2.40 | 2.41 | 2.35 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tangible equity |  |  |  |  |  |
| to assets | 11.13 | 8.73 | 8.75 | 9.19 | 9.26 |
| Effect of goodwill |  |  |  |  |  |
| and other |  |  |  |  |  |
| intangibles | . 08 | . 09 | . 10 | 2.18 | 2.58 |
| Equity to assets |  |  |  |  |  |
| (GAAP) | 11.21\% | 8.82\% | 8.85\% | 11.37\% | 11.84\% |

Actual tangible common equity to
risk-weighted
assets
reconciliation
Tangible common
equity to riskweighted assets

Effect of other
comprehensive
income (.65) (.58) (.62) (.87)

Effect of deferred

| tax limitation | (5.04) | (5.10) | (3.34) | (2.94) | (2.47) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Effect of trust |  |  |  |  |  |
| preferred |  |  |  |  |  |
| Effect of preferred |  |  |  |  |  |
| equity | 1.14 | 1.12 | 1.06 | 1.06 | 1.03 |
|  | 4.17 | 5.97 | 3.52 | 3.51 | 3.41 |

```
Tier I capital
    ratio
    (Regulatory)
\begin{tabular}{|c|c|c|c|c|}
\hline 13.88\% & \(7.81 \%\) & 9.67\% & 10.42\% & \(11.07 \%\) \\
\hline
\end{tabular}
```

```
Net charge-offs
    reconciliation
Operating net
    charge-offs
Subsequent partial
    recovery of fraud-
    related charge-off - - (11,750)
    Net charge-offs
        (GAAP)
Net charge-offs to
    average loans
    reconciliation
Operating net
    charge-offs to
    average loans 1.58% 20.71% 4.03% 4.12% 4.98%
Subsequent partial
    recovery of fraud-
    related charge-off
```

    Net charge-offs
        to average loans
    (GAAP)
                    \(1.58 \%\)
                    \(20.71 \%\)
                    \(3.03 \%\)
    UNITED COMMUNITY BANKS, INC.

Operating Earnings to GAAP Earnings Reconciliation

Selected Financial Information
(in thousands, except per share
data; taxable equivalent)
For the Six Months Ended
-_-_-_-_-_-_-_-_-_-_-_-_-_-_-_-_-_

2011
2010

Interest revenue reconciliation
Interest revenue - taxable equivalent

Taxable equivalent adjustment

Interest revenue (GAAP)
\$ 152,896 \$ 177,548
(864)
(993)
$\qquad$

\$ 152,032 \$ 176,555
$============-===========$

Net interest revenue reconciliation

Net interest revenue - taxable equivalent

Taxable equivalent adjustment

Net interest revenue (GAAP)
\$ 115,338 \$ 122,906
(864)
(993)
$\qquad$
\$ 114,474 \$ 121,913

Provision for loan losses reconciliation Operating provision for loan losses

Partial reversal of special fraud-related provision for loan loss

Provision for loan losses (GAAP)

Total revenue reconciliation

Total operating revenue
Taxable equivalent adjustment
Partial reversal of special fraud-related provision for loan loss

Total revenue (GAAP)

Expense reconciliation
Operating expense
Noncash goodwill impairment charge

Operating expense (GAAP)

Income (loss) from continuing operations
before taxes reconciliation
Operating income (loss) from continuing operations before taxes

Taxable equivalent adjustment
Noncash goodwill impairment charge
Partial reversal of special fraud-related
--------------
\$ 201,000 \$ 136,500

\$ $\quad(59,919) \$ 9,651$ (864)
(993)
\$ $\quad(60,783) \$ 8,658$

\$ 163,999 \$ 158,477
-

\$ 163,999 \$ 158,477
$========================$
\$ $(223,918)$ \$ $(148,826)$
(864)
(993)

Income (loss) from continuing operations before taxes (GAAP)

Income tax expense (benefit) reconciliation Operating income tax expense (benefit)

Taxable equivalent adjustment

Partial reversal of special fraud-related provision for loan loss

Income tax expense (benefit) (GAAP)

Diluted earnings (loss) from continuing operations per common share reconciliation

Diluted operating earnings (loss) from continuing operations per common share

Noncash goodwill impairment charge
Partial reversal of special fraud-related provision for loan loss

Diluted earnings (loss) from continuing operations per common share (GAAP)

Book value per common share reconciliation Tangible book value per common share Effect of goodwill and other intangibles
\$
(6.40) \$
-----------_--
-_-_-_-_-_-_-_-
$\$ \quad(6.40)$
$=============$
==============

| $\$ 11.47$ | 26.95 |
| ---: | ---: | ---: |
| .12 | 11.60 |

Efficiency ratio from continuing operations reconciliation

Operating efficiency ratio from continuing
operations

Noncash goodwill impairment charge

Efficiency ratio from continuing operations (GAAP)
$\%$
$116.28 \%$
---------------
\%
$116.28 \%$
$============$
$============$

| $5.15 \%$ | $7.02 \%$ |
| :---: | :---: |
| 4.79 | 2.30 |


9.94
9.32
.08
2.55
$\qquad$
$\qquad$
$\%$
$10.02 \%$
$11.87 \%$
Equity to assets (GAAP)

Actual tangible common equity to riskweighted assets reconciliation

Tangible common equity to risk-weighted assets

Effect of other comprehensive income
Effect of deferred tax limitation

Effect of trust preferred

Effect of preferred equity

| $14.26 \%$ | $9.97 \%$ |
| ---: | ---: |
| $(.65)$ | $(.87)$ |
| $(5.04)$ | $(2.47)$ |
| 1.14 | 1.03 |
| 4.17 | 3.41 |

Tier I capital ratio (Regulatory)

Net charge-offs reconciliation Operating net charge-offs

Subsequent partial recovery of fraud-related charge-off

Net charge-offs (GAAP)

Net charge-offs to average loans reconciliation

Operating net charge-offs to average loans

Subsequent partial recovery of fraud-related charge-off
\$ 248,057 \$ 117,991
-------------
\$ 248,057 \$ 117,991 $========================$
$\%$
$11.46 \%$
$4.75 \%$
--------------
$11.46 \%$
$4.75 \%$

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End (1)
(in millions)

LOANS BY CATEGORY

Commercial (sec. by RE)
Commercial construction Commercial \& industrial

Total commercial
Residential construction

Residential mortgage
Consumer / installment

Total loans

LOANS BY MARKET
Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee

Total loans
$\$ 1,742 \$ 1,692 \$ 1,761 \$ 1,781 \$ 1,780$

| 195 | 213 | 297 | 310 | 342 |
| :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllll}428 & 431 & 441 & 456 & 441\end{array}$
-------- -------- -------- ----------------------

| 2,365 | 2,336 | 2,499 | 2,547 | 2,563 |
| :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllll}502 & 550 & 695 & 764 & 820\end{array}$
$\begin{array}{lllll}1,177 & 1,187 & 1,279 & 1,316 & 1,356\end{array}$ $119 \quad 121 \quad 131 \quad 133 \quad 134$

$\$ 4,163 \$ 4,194 \$ 4,604 \$ 4,760 \$ 4,873$
 1,188 \$ $1,179 \$ 1,310 \$ 1,365 \$ 1,373$

| 275 | 282 | 312 | 316 | 343 |
| :--- | :--- | :--- | :--- | :--- |

$1,500 \quad 1,531 \quad 1,689 \quad 1,755 \quad 1,808$ $\begin{array}{lllll}626 & 640 & 702 & 719 & 738\end{array}$ $\begin{array}{lllll}325 & 312 & 335 & 345 & 356\end{array}$
$\begin{array}{llll}249 & 250 & 256 & 260\end{array}$
$\qquad$
$\$ 4,163 \$ 4,194 \$ 4,604 \$ 4,760 \$ 4,873$


| Acquisition \& development | \$ | 105 | \$ | 116 | \$ | 174 | \$ | 190 | \$ | 214 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 62 |  | 69 |  | 99 |  | 104 |  | 110 |
| Lot loans |  | 218 |  | 228 |  | 275 |  | 303 |  | 311 |
| Total |  | 385 |  | 413 |  | 548 |  | 597 |  | 635 |

House loans

| Spec |  | 74 |  | 88 |  | 97 |  | 109 |  | 125 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sold |  | 43 |  | 49 |  | 50 |  | 58 |  | 60 |
| Total |  | 117 |  | 137 |  | 147 |  | 167 |  | 185 |
| Total residential construction | \$ | 502 | \$ | 550 | \$ | 695 | \$ | 764 | \$ | 820 |

RESIDENTIAL CONSTRUCTION - ATLANTA MSA

Dirt loans

| Acquisition \& development | $\$$ | 20 \$ | 22 | 30 | $\$$ | 34 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |

House loans

| Spec | 30 | 34 | 38 | 42 | 48 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Sold | 9 | 11 | 10 | 11 | 10 |

(1) Excludes total loans of $\$ 70.8$ million, $\$ 63.3$ million, $\$ 68.2$ million, $\$ 75.2$ million and $\$ 80.8$ million as of June 30, 2011, March 31, 2011, December 31, 2010, September 30, 2010 and June 30, 2010, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End (1)


LOANS BY CATEGORY

| Commercial (sec. by RE) | \$ | 1,742 | \$ | 1,692 | \$ | 1,780 | \$ | 50 | \$ | (38) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial construction |  | 195 |  | 213 |  | 342 |  | (18) |  | (147) |
| Commercial \& industrial |  | 428 |  | 431 |  | 441 |  | (3) |  | (13) |
| Total commercial |  | 2,365 |  | 2,336 |  | 2,563 |  | 29 |  | (198) |


| Residential construction |  | 502 |  | 550 |  | 820 | (48) | (318) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage |  | 1,177 |  | 1,187 |  | 1,356 | (10) | (179) |
| Consumer / installment |  | 119 |  | 121 |  | 134 | (2) | (15) |
| Total loans | \$ | 4,163 | \$ | 4,194 | \$ | 4,873 | (31) | (710) |

LOANS BY MARKET

| Atlanta MSA | \$ | 1,188 | \$ | 1,179 | \$ | 1,373 | 9 | (185) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA |  | 275 |  | 282 |  | 343 | (7) | (68) |
| North Georgia |  | 1,500 |  | 1,531 |  | 1,808 | (31) | (308) |
| Western North Carolina |  | 626 |  | 640 |  | 738 | (14) | (112) |
| Coastal Georgia |  | 325 |  | 312 |  | 356 | 13 | (31) |
| East Tennessee |  | 249 |  | 250 |  | 255 | (1) | (6) |
| Total loans | \$ | 4,163 | \$ | 4,194 | \$ | 4,873 | (31) | (710) |

RESIDENTIAL CONSTRUCTION

Dirt loans

| Acquisition \& development | $\$$ | 105 | $\$$ | 116 | $\$ 14$ | (11) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Land loans | 62 | 69 | 110 | (7) | (48) |  |
| Lot loans | 218 | 228 | 311 | (10) | (93) |  |
|  |  |  |  |  |  |  |
| Total | 385 | 413 | 635 | (28) | (250) |  |

House loans Spec


RESIDENTIAL CONSTRUCTION - ATLANTA MSA

| Acquisition \& development | \$ | 20 | \$ | 22 | \$ | 40 | (2) | (20) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 16 |  | 19 |  | 32 | (3) | (16) |
| Lot loans |  | 22 |  | 24 |  | 39 | (2) | (17) |
| Total |  | 58 |  | 65 |  | 111 | (7) | (53) |

House loans

Spec

Sold

Total

Total residential construction
\$ \$ $\quad 97$ \$ 110 \$ 169 \$ $\quad 97$ \$ 110 \$ 169 \$ $\quad 97$ \$ 110 \$ 169
(4)
(18)
(2)
(1)
$\qquad$
$\begin{array}{lll}39 & 45 & 58\end{array}$
-_-_-_-_- -_-_-_-_ -_-_-_-_-
(1) Excludes total loans of $\$ 70.8$ million, $\$ 63.3$ million, $\$ 68.2$ million, $\$ 75.2$ million and $\$ 80.8$ million as of June 30, 2011, March 31, 2011, December 31, 2010, September 30, 2010 and June 30, 2010, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality (1)
(in thousands)

NPAs BY CATEGORY

Commercial (sec. by RE)

Commercial construction

Commercial \& industrial
Total commercial
Residential construction
Residential mortgage
Consumer / installment

Total NPAs

Balance as a of

Unpaid Principal
\$
17,764 \$
6,796
\$
24,560

2,782
6,764
9,546

1,998
---------------

22, 544

22,643

24,809
9,056
33,865

1,069
-
$\$$
71,065 \$
47,584 \$
118,649
$============$
$===========$
$============$

NPAs BY MARKET

| Gainesville MSA |  | 4,505 |  | 3,174 |  | 7,679 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North Georgia |  | 28,117 |  | 21,278 |  | 49,395 |
| Western North Carolina |  | 15,153 |  | 8,953 |  | 24,106 |
| Coastal Georgia |  | 5,357 |  | 2,564 |  | 7,921 |
| East Tennessee |  | 3,233 |  | 376 |  | 3,609 |
| Total NPAs | \$ | 71,065 | \$ | 47,584 | \$ | 118,649 |

NPA ACTIVITY
Beginning Balance

Loans placed on non-accrual
Payments received

Loan charge-offs

| 83,769 \$ | 54,378 | $\$$ |
| :---: | ---: | ---: |
| 35,911 | - | 138,147 |
| $(7,702)$ | - | 35,911 |
| $(18,888)$ | - | $(7,702)$ |
|  | $(18,888)$ |  |

$(22,025) \quad 22,025$

20
$(28,939)$
$(28,939)$
----_-_------
\$
$\$ \quad 71,065$
$============$

Loans held for sale

Write downs
Net losses on sales

Ending Balance
Foreclosures

Capitalized costs

Note / property sales

47,584
\$
118,649
$(3,118)$

3,218
$(3,118)$

3,218
,
$\qquad$
(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale
classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first and second quarters of 2011 . A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first and second quarters of 2011.
(4) North Carolina residential construction net charge-offs for the fourth quarter of 2010 exclude a $\$ 11.8$ million partial recovery of a 2007 fraudrelated charge-off.
(5) Annualized.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality (1)

| First Quarter 2011 (2) |  |  |
| :---: | :---: | :---: |
| (in thousands) | Non-performing | Foreclosed |

NPAs BY CATEGORY

Commercial construction Commercial \& industrial

Total commercial

Residential construction

Residential mortgage
Consumer / installment

Total NPAs

Balance as a of

Unpaid Principal

NPAs BY MARKET

| Atlanta MSA | \$ | 21,501 | \$ | 16,913 | \$ | 38,414 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA |  | 4,332 |  | 2,157 |  | 6,489 |
| North Georgia |  | 30,214 |  | 23,094 |  | 53,308 |
| Western North Carolina |  | 18,849 |  | 7,802 |  | 26,651 |
| Coastal Georgia |  | 5,847 |  | 3,781 |  | 9,628 |
| East Tennessee |  | 3,026 |  | 631 |  | 3,657 |
| Total NPAs | \$ | 83,769 | \$ | 54,378 | \$ | 138,147 |

NPA ACTIVITY

| Beginning Balance | \$ | 179,094 | \$ | 142,208 | \$ | 321,302 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 54,730 |  | - |  | 54,730 |
| Payments received |  | $(3,550)$ |  | - |  | $(3,550)$ |
| Loan charge-offs |  | $(43,969)$ |  | - |  | $(43,969)$ |
| Foreclosures |  | $(17,052)$ |  | 17,052 |  | - |

Note / property sales
$(11,400)$
$(74,084)$
$(44,547)$
$(55,947)$
Loans held for sale
$-\quad(48,585)$
$(48,585)$
$(12,020)$
$(12,020)$

Ending Balance

| \$ | 83,769 | \$ | 54,378 | \$ | 138,147 |
| :---: | :---: | :---: | :---: | :---: | :---: |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first and second quarters of 2011 . A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first and second quarters of 2011.
(4) North Carolina residential construction net charge-offs for the fourth quarter of 2010 exclude a $\$ 11.8$ million partial recovery of a 2007 fraudrelated charge-off.
(5) Annualized.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality (1)
(in thousands)

NPAs BY CATEGORY
Commercial (sec. by RE)

Commercial construction

Commercial \& industrial

Total commercial

Residential construction

Residential mortgage

Consumer / installment

Total NPAs

Balance as a of

Unpaid Principal

Fourth Quarter 2010

| Non-performing | Foreclosed | Total |
| :---: | :---: | :---: |
| Loans | Properties | NPAs |


| 44,927 |  |  |
| ---: | ---: | ---: | ---: |
| \$ | 23,659 \$ | 68,586 |
| 21,374 | 17,808 | 39,182 |
| 5,611 | - | 5,611 |


$\qquad$
\$
179,094 \$
\$ $\quad 142,208$
\$ 321,302
$=============$

NPAs BY MARKET

Atlanta MSA

Gainesville MSA
$\$$
48,289 \$
41,154
89,443 5,171

9,273
14,444

| North Georgia |  | 83,551 |  | 66,211 |  | 149,762 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Western North Carolina |  | 25,832 |  | 11,553 |  | 37,385 |
| Coastal Georgia |  | 11,145 |  | 11,901 |  | 23,046 |
| East Tennessee |  | 5,106 |  | 2,116 |  | 7,222 |
| Total NPAs | \$ | 179,094 | \$ | 142,208 | \$ | 321,302 |
| NPA ACTIVITY |  |  |  |  |  |  |
| Beginning Balance | \$ | 217,766 | \$ | 129,964 | \$ | 347,730 |
| Loans placed on non-accrual |  | 81,023 |  | - |  | 81,023 |
| Payments received |  | $(7,250)$ |  | - |  | $(7,250)$ |
| Loan charge-offs |  | $(47,913)$ |  | - |  | $(47,913)$ |
| Foreclosures |  | (61,432) |  | 61,432 |  | - |
| Capitalized costs |  | - |  | 170 |  | 170 |
| Note / property sales |  | $(3,100)$ |  | $(33,509)$ |  | $(36,609)$ |
| Loans held for sale |  | - |  | - |  | - |
| Write downs |  | - |  | $(8,031)$ |  | $(8,031)$ |
| Net losses on sales |  | - |  | $(7,818)$ |  | $(7,818)$ |
| Ending Balance | \$ | 179,094 | \$ | 142,208 | \$ | 321,302 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for
sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first and second quarters of 2011. A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first and second quarters of 2011.
(4) North Carolina residential construction net charge-offs for the fourth quarter of 2010 exclude a $\$ 11.8$ million partial recovery of a 2007 fraudrelated charge-off.
(5) Annualized.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality(1)

|  | Second $20$ | Quarter <br> 1 (3) | $\begin{array}{r} \text { First } \\ 201 \end{array}$ | Quarter <br> 1 (3) | Fourth $2010$ | Quarter <br> (4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Net |  | Net |  | Net |
|  |  | Charge- |  | Charge- |  | Charge- |
|  | Net | Offs to | Net | Offs to | Net | Offs to |
|  | Charge- | Average | Charge- | Average | Charge- | Average |
| (in thousands) | Offs | Loans (5) | Offs | Loans (5) | Offs | Loans (5) |

NET CHARGE-OFFS BY

## CATEGORY

Commercial (sec.
by RE)
\$ 3,259
$.76 \%$ \$ 48,607
$11.07 \%$
\$ 6,493
$1.45 \%$

Commercial
construction

869
1.70

49,715
76.95

3,924
5.12

Commercial \&
industrial
523
.49
4,040
3.64

2,891
2.54

Total
commercial
4,651
.79
102,362
16.66

13,308
2.09

Residential
construction
6,629
5.04

92,138
58.20

24,497
13.28

Residential

## mortgage

4,589
1.55

36,383
11.62

9,176
2.80

Consumer /

| installment |  | 614 | 2.04 |  | 691 | 2.16 |  | 687 | 2.06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$ | 16,483 | 1.58 | \$ | 231,574 | 20.71 | \$ | 47,668 | 4.03 |

NET CHARGE-OFFS BY MARKET

| Atlanta MSA | $\$$ | 2,920 | $.99 \%$ | 56,489 | $17.86 \%$ | 15,222 | $4.48 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA | 2,318 | 3.36 | 8,616 | 11.93 | 3,434 | 4.37 |  |
| North Georgia | 6,575 | 1.72 | 123,305 | 29.66 | 18,537 | 4.26 |  |
| Western North |  |  |  |  |  |  |  |
| Carolina | 3,522 | 2.21 | 26,447 | 15.61 | 5,154 | 2.87 |  |
| Coastal Georgia | 815 | 1.02 | 12,003 | 14.80 | 3,670 | 4.27 |  |
| East Tennessee | 333 | .54 | 4,714 | 7.47 | 1,651 | 2.53 |  |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first and second quarters of 2011 . A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first and second quarters of 2011.
(4) North Carolina residential construction net charge-offs for the fourth quarter of 2010 exclude a $\$ 11.8$ million partial recovery of a 2007 fraudrelated charge-off.
(5) Annualized.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Net Charge-Off Summary (1)

| Problem |  |  |
| :---: | :---: | :---: |
| Asset |  |  |
| Disposition |  |  |
| Other | Plan | Total |

BY CATEGORY
Commercial (sec. by RE)
Commercial construction

Commercial \& industrial

| 4,972 \$ | $(1,713)$ | 3,259 |
| ---: | ---: | ---: |
| 2,201 | $(1,332)$ | 869 |
| 639 | $(116)$ | 523 |

$\qquad$

Total commercial
Residential construction
Residential mortgage
Consumer / installment
--------------- -------------- ------------------
$(3,161)$
4,651

9,471
$(2,842)$
6,629

5,844
$(1,255)$
4,589

625
(11)

614


Total
\$
23,752 \$
$(7,269)$ \$
16,483

BY MARKET

| Atlanta MSA | \$ | 4,875 \$ | $(1,955)$ |
| :--- | :---: | :---: | :---: |
| Gainesville MSA | 2,576 | $(258)$ | 2,920 |
| North Georgia | 10,360 | $(3,785)$ | 6,575 |
| Western North Carolina | 4,263 | $(741)$ | 3,522 |
| Coastal Georgia | 1,206 | $(391)$ | 815 |
| East Tennessee | 472 | $(139)$ | 333 |

(1) This schedule presents net charge-offs by loan type and geographic market separated between those charge offs related to United's first quarter 2011 Problem Asset Disposition Plan including losses on loans sold in the bulk loan sale transaction that closed on April 18, 2011 and all other charge-offs. The charge-offs on the bulk loan sale recognized in the first quarter were estimated based on indicative bids from prospective buyers. Actual losses were less than estimated resulting in an adjustment to the loss in the second quarter.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Net Charge-Off Summary (1)


BY CATEGORY

Commercial (sec. by RE)
\$
$2,842 \$$
45,765 \$
48,607

Commercial construction
1,146
48,569
49,715

Total commercial

Residential construction

Residential mortgage

Consumer / installment

| ------------------------- |  |  |
| ---: | ---: | ---: |
| 4,501 | 97,861 | 102,362 |
| 10,643 | 81,495 | 92,138 |
| 4,989 | 31,394 | 36,383 |
| 383 | 308 | 691 |

## Total

\$ 20,516 \$ 211,058 \$ 231,574


BY MARKET

| Atlanta MSA | \$ | 3,296 \$ | 53,193 |
| :--- | ---: | ---: | ---: |

(1) This schedule presents net charge-offs by loan type and geographic market separated between those charge offs related to United's first quarter 2011 Problem Asset Disposition Plan including losses on loans sold in the bulk loan sale transaction that closed on April 18, 2011 and all other charge-offs. The charge-offs on the bulk loan sale recognized in the first quarter were estimated based on indicative bids from prospective buyers. Actual losses were less than estimated resulting in an adjustment to the loss in the second quarter.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Net Charge-Off Summary (1)

|  |  | Firs | t | Months 20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Problem Asset |  |  |  |  |
|  | Other |  | Disposition |  | Total |
|  |  |  |  | Plan |  |
| BY CATEGORY |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 7,814 | \$ | 44,052 \$ | 51,866 |
| Commercial construction |  | 3,347 |  | 47,237 | 50,584 |
| Commercial \& industrial |  | 1,152 |  | 3,411 | 4,563 |
| Total commercial |  | 12,313 |  | 94,700 | 107,013 |
| Residential construction |  | 20,114 |  | 78,653 | 98,767 |
| Residential mortgage |  | 10,833 |  | 30,139 | 40,972 |
| Consumer / installment |  | 1,008 |  | 297 | 1,305 |
| Total | \$ | 44,268 | \$ | 203,789 \$ | 248,057 |

BY MARKET

Atlanta MSA

Gainesville MSA
$\$$
$8,171 \$$
3,530

3,530
7,404
10,934

| North Georgia | 18,904 | 110,976 | 129,880 |
| :--- | ---: | ---: | ---: |
| Western North Carolina | 11,012 | 18,957 | 29,969 |
| Coastal Georgia | 1,547 | 11,271 | 12,818 |
| East Tennessee | 1,104 | 3,943 | 5,047 |
|  |  |  |  |
| Total | \$ | 44,268 \$ | 203,789 |

(1) This schedule presents net charge-offs by loan type and geographic market separated between those charge offs related to United's first quarter 2011 Problem Asset Disposition Plan including losses on loans sold in the bulk loan sale transaction that closed on April 18, 2011 and all other charge-offs. The charge-offs on the bulk loan sale recognized in the first quarter were estimated based on indicative bids from prospective buyers. Actual losses were less than estimated resulting in an adjustment to the loss in the second quarter.

UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Operations (Unaudited)

|  | Three Months Ended June 30, |
| :---: | :---: |
| (in thousands, except per share data) | 20112010 |

Interest revenue:
Loans, including fees \$ 60,958 \$ 70,611

Investment securities, including tax exempt of $\$ 251, \$ 295, \$ 510$ and $\$ 606$

Federal funds sold, commercial paper and deposits in banks

Total interest revenue

Interest expense:

Deposits:

NOW

Money market

Savings
Time

Total deposit interest expense

Federal funds purchased, repurchase agreements and other short-term borrowings Federal Home Loan Bank advances

Long-term debt

Total interest expense

Net interest revenue

Provision for loan losses

Net interest revenue after provision for loan losses

1,036

1,499

64

10,995

| 13,594 | 21,375 |
| :---: | :---: |
| 1,074 | 1,056 |
| 570 | 974 |
| 2,747 | 2,667 |
| 17,985 | 26,072 |
| 58,517 | 61,127 |
| 11,000 | 61,500 |

47,517

1,745

1,829
83

17,718

1,056
974
, 667

61,127

61,500
(373)

| Service charges and fees | 7,608 | 7,993 |
| :---: | :---: | :---: |
| Mortgage loan and other related fees | 952 | 1,601 |
| Brokerage fees | 691 | 586 |
| Securities gains, net | 783 |  |
| Loss from prepayment of debt | (791) | - |
| Other | 4,662 | 1,399 |
| Total fee revenue | 13,905 | 11,579 |
| Total revenue | 61,422 | 11,206 |
| Operating expenses: |  |  |
| Salaries and employee benefits | 26,436 | 23,590 |
| Communications and equipment | 3,378 | 3,511 |
| Occupancy | 3,805 | 3,836 |
| Advertising and public relations | 1,317 | 1,352 |
| Postage, printing and supplies | 1,085 | 765 |
| Professional fees | 2,350 | 2,178 |
| Foreclosed property | 1,891 | 14,540 |
| FDIC assessments and other regulatory |  |  |
| charges | 3,644 | 3,566 |
| Amortization of intangibles | 760 | 794 |
| Other | 4,062 | 4,176 |
| Loss on sale of nonperforming assets | - | 45,349 |
| Total operating expenses | 48,728 | 103,657 |



UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Operations (Unaudited)

|  | Six Months Ended June 30, |
| :---: | :---: |
| (in thousands, except per share data) | 20112010 |

Interest revenue:

Loans, including fees
Investment securities, including tax exempt of $\$ 251, \$ 295, \$ 510$ and $\$ 606$

28,396
32,032
Federal funds sold, commercial paper and deposits in banks

Total interest revenue
\$
122,065
\$
142,826

1,571
1,697
$\qquad$

152,032
176,555
$\qquad$
$\qquad$

Interest expense:
Deposits:
NOW
2,360
3,599

3,527
3,586

141
167

22,727
37,916

## Total deposit interest expense

 Federal funds purchased, repurchase agreements and other short-term borrowings2,116
2,094
Federal Home Loan Bank advances
Long-term debt
Total interest expense
Net interest revenue
Provision for loan losses
Net interest revenue after provision for loan losses
$(86,526)$ $(14,587)$

Fee revenue:

Service charges and fees
14,328
15,440
2,446
3,080
1,368
1,153

838
(791)

7,554
3,511

Total fee revenue

Total revenue

Operating expenses:

Salaries and employee benefits

Communications and equipment
Occupancy
Advertising and public relations
Postage, printing and supplies

51,360
47,950

6,722
6,784

7,879
7,650

2,295
2,395

2,203
1,990

| Professional fees | 5,680 | 4,121 |
| :---: | :---: | :---: |
| Foreclosed property | 66,790 | 25,353 |
| FDIC assessments and other regulatory |  |  |
| charges | 9,057 | 7,192 |
| Amortization of intangibles | 1,522 | 1,596 |
| Other | 10,491 | 8,097 |
| Loss on sale of nonperforming assets | - | 45,349 |
| Total operating expenses | 163,999 | 158,477 |
| Income (loss) from continuing operations |  |  |
| before income taxes | $(224,782)$ | $(149,819)$ |
| Income tax expense (benefit) | $(89,913)$ | $(55,829)$ |
| Net income (loss) from continuing |  |  |
| operations | $(134,869)$ | $(93,990)$ |
| Loss from discontinued operations, net of |  |  |
| income taxes | - | (101) |
| Gain from sale of subsidiary, net of income |  |  |
| taxes and selling costs | - | 1,266 |
| Net income (loss) | $(134,869)$ | $(92,825)$ |
| Preferred stock dividends and discount |  |  |
| accretion | 5,794 | 5,149 |
| Net income (loss) available to common |  |  |
| shareholders | $(140,663)$ | $(97,974)$ |

Earnings (loss) from continuing operations per

| common share - Diluted | $(6.40)$ | (5.25) |
| :--- | :--- | :--- |
| Earnings (loss) per common share - Basic | $(6.40)$ | $(5.19)$ |
| Earnings (loss) per common share - Diluted | $(6.40)$ | $(5.19)$ |

Weighted average common shares outstanding -

Basic
21,965
18,891

Weighted average common shares outstanding Diluted

21,965
18,891

UNITED COMMUNITY BANKS, INC.

Consolidated Balance Sheet

| (in thousands, ex | December 31, |  |  |
| :---: | :---: | :---: | :---: |
| per share data) | June 30, 2011 | 2010 | June 30, 2010 |
|  | (unaudited) | (audited) | (unaudited) |

ASSETS


| 267,988 and \$327,497) |  | 371,578 |  | 265,807 |  | 322,148 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans held for sale |  | 19,406 |  | 35,908 |  | 22,705 |
| Loans, net of unearned income |  | 4,163,447 |  | 4,604,126 |  | 4,873,030 |
| Less allowance for loan |  |  |  |  |  |  |
| losses |  | 127,638 |  | 174,695 |  | 174,111 |
| Loans, net |  | 4,035,809 |  | 4,429,431 |  | 4,698,919 |
| Assets covered by loss |  |  |  |  |  |  |
| sharing agreements with the |  |  |  |  |  |  |
| FDIC |  | 95,726 |  | 131,887 |  | 156,611 |
| Premises and equipment, net |  | 178,208 |  | 178,239 |  | 180,125 |
| Accrued interest receivable |  | 21,291 |  | 24,299 |  | 29,650 |
| Goodwill and other intangible |  |  |  |  |  |  |
| assets |  | 9,922 |  | 11,446 |  | 223,600 |
| Foreclosed property |  | 47,584 |  | 142,208 |  | 123,910 |
| Net deferred tax asset |  | 261,268 |  | 166,937 |  | 111,485 |
| Other assets |  | 172,074 |  | 183,160 |  | 249,057 |
| Total assets | \$ | 7,409,669 | \$ | 7,443,196 | \$ | 7,652,484 |

LIABILITIES AND SHAREHOLDERS'
EQUITY

Liabilities:

Deposits:

| Demand | \$ | 899,017 | $\$$ | 793,414 |
| :--- | ---: | ---: | ---: | ---: | \$ 779,934

Time:

1,496,700
$1,575,211$

Greater than $\$ 100,000$

Brokered

Total deposits

Federal funds purchased, repurchase agreements, and other short-term borrowings

Federal Home Loan Bank advances

Long-term debt
Unsettled securities
purchases

Accrued expenses and other liabilities

## Total liabilities

Shareholders' equity:

Preferred stock, \$1 par value; 10,000,000 shares authorized;

Series A; \$10 stated value;
21,700 shares issued and outstanding

Series B; \$1,000 stated value; 180,000 shares issued and outstanding Series D; \$1,000 stated
value; 16,613 shares
issued and outstanding
176,392
175,711
175,050

Common stock, \$1 par value;

| 100,000,000 shares |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| authorized; 41,554,874, |  |  |  |  |  |  |
| 18,937,001 and 18,856,185 |  |  |  |  |  |  |
| shares issued and |  |  |  |  |  |  |
| outstanding |  | 41,555 |  | 18,937 |  | 18,856 |
| Common stock, non-voting, \$1 |  |  |  |  |  |  |
| par value; $30,000,000$ shares |  |  |  |  |  |  |
| authorized; 15,914,209 |  |  |  |  |  |  |
| shares issued and |  |  |  |  |  |  |
| outstanding |  | 15,914 |  | - |  | - |
| Common stock issuable; |  |  |  |  |  |  |
| 83,575, 67,287 and 56,954 |  |  |  |  |  |  |
| shares |  | 3,574 |  | 3,894 |  | 3,898 |
| Capital surplus |  | 1,051,607 |  | 741,244 |  | 739,261 |
| Accumulated deficit |  | $(476,230)$ |  | $(335,567)$ |  | $(77,590)$ |
| Accumulated other |  |  |  |  |  |  |
| comprehensive income |  | 30,333 |  | 31,079 |  | 44,725 |
| Total shareholders' equity |  | 859,975 |  | 635,515 |  | 904,417 |
| Total liabilities and |  |  |  |  |  |  |
| shareholders' equity | \$ | 7,409,669 | \$ | 7,443,196 | \$ | 7,652,484 |

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended June 30,


## Savings

Time less than $\$ 100,000$

Time greater than $\$ 100,000$

Brokered

Total interest-bearing deposits

Federal funds purchased and other borrowings

Federal Home Loan Bank advances

Long-term debt

Total borrowed funds

Total interest-bearing liabilities

Non-interest-bearing liabilities:

Non-interest-bearing deposits
Other liabilities

Total liabilities

Shareholders' equity

Total liabilities and shareholders'
equity

103,156

52,735

150,178


306,069 _-_-_-_-_-_

5,795,768
17,985
$\qquad$

882,151

91,353
$\qquad$

6,769,272

854,447
-----------

$\$ 7,623,719$
$=========$
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 32.2$ million in 2011 and $\$ 43.6$ million in 2010 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended June 30,

|  | 2010 |  |  |
| :---: | :---: | :---: | :---: |
|  | Average |  | Avg. |
| (dollars in thousands, taxable equivalent) | Balance | Interest | Rate |

Assets:
Interest-earning assets:

Loans, net of unearned income (1) (2)

Taxable securities (3)
Tax-exempt securities (1) (3)
Federal funds sold and other interestearning assets

Total interest-earning assets
6,854,494
87,699
---------------------_

Non-interest-earning assets: Allowance for loan losses Cash and due from banks Premises and equipment Other assets (3)

## Total assets

Liabilities and Shareholders' Equity:

Interest-bearing liabilities:

Interest-bearing deposits:
NOW

Money market

Savings

Time less than $\$ 100,000$

Time greater than $\$ 100,000$
Brokered
\$1,325, 09
1,745

746,039
1,829

83
$1,605,308$
7,887
$1,110,010$
6,102
3,729
. 53
. 98
.18
1.97
2.20
2.33

Total interest-bearing deposits
5,616,038
-----------

Federal funds purchased and other borrowings

Federal Home Loan Bank advances

Long-term debt

Total borrowed funds

Total interest-bearing liabilities

Non-interest-bearing liabilities:
Non-interest-bearing deposits
Other liabilities

Total liabilities
Shareholders' equity

Total liabilities and shareholders' equity

Net interest revenue

Net interest-rate spread

104,637
107,948
150,097
-----------

362,682
-_-_--_-_-

5,978,720

758,558
54,931
-_----_-_--

6,792,209

912,085
-_-_--_-_--
\$7,704,294
===========
\$ 61,627
===========

Net interest margin(4)
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 32.2$ million in 2011 and $\$ 43.6$ million in 2010 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,


Tax-exempt securities (1)(3)

Federal funds sold and other interestearning assets

Total interest-earning assets

Non-interest-earning assets: Allowance for loan losses Cash and due from banks Premises and equipment Other assets (3)

Total assets

Liabilities and Shareholders' Equity:

Interest-bearing liabilities:

Interest-bearing deposits:

NOW

Money market

Savings

Time less than $\$ 100,000$

Time greater than $\$ 100,000$

Brokered

Total interest-bearing deposits

Federal funds purchased and other borrowings

| \$1,341,618 | 2,360 | . 35 |
| :---: | :---: | :---: |
| 954,128 | 3,527 | . 75 |
| 191,708 | 141 | . 15 |
| 1,541,130 | 10,441 | 1.37 |
| 989,840 | 8,024 | 1.63 |
| 585,103 | 4,262 | 1.47 |
| 5,603,527 | 28,755 | 1.03 |


(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 29.7$ million in 2011 and $\$ 43.4$ million in 2010 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

$6,969,057$

Non-interest-earning assets:

Allowance for loan losses

Cash and due from banks

Premises and equipment

Other assets (3)

Total assets

Liabilities and Shareholders' Equity:

Interest-bearing liabilities:

Interest-bearing deposits:

NOW

Money market

Savings

Time less than $\$ 100,000$

Time greater than $\$ 100,000$

Brokered

Total interest-bearing deposits

Federal funds purchased and other borrowings

Federal Home Loan Bank advances Long-term debt

Total borrowed funds

| \$ 1,343,297 | 3,599 | 54 |
| :---: | :---: | :---: |
| 734,817 | 3,586 | . 98 |
| 183,555 | 167 | . 18 |
| 1,648,739 | 16,778 | 2.05 |
| 1,132,767 | 12,872 | 2.29 |
| 689,717 | 8,266 | 2.42 |
| 5,732,892 | 45,268 | 1.59 |

103,355

111,150

150,088


364,593

9,374
2,094

1,951

5,329
-_-_-_-_-_---
4.09
3.54
7.16
5.18

Non-interest-bearing liabilities:
Non-interest-bearing deposits $\quad 738,876$

Other liabilities

Total liabilities
Shareholders' equity
6,895,966 928, 664

Total liabilities and shareholders' equity $\$ 7,824,630$

Net interest revenue

Net interest-rate spread
$===========$
$3.32 \%$
$=====$
$3.55 \%$
$=====$
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 29.7$ million in 2011 and $\$ 43.4$ million in 2010 are
included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

For more information:

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Source: United Community Banks, Inc.
News Provided by Acquire Media

