For Immediate Release

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## UNITED COMMUNITY BANKS, INC. REPORTS NET OPERATING LOSS FOR FOURTH QUARTER 2009

- Non-performing assets down $\$ 30$ million to $\$ 385$ million from last quarter
- Provision for loan losses of $\$ 90$ million exceeded charge-offs by $\$ 5.4$ million
- Allowance-to-loans ratio of 3.02 percent, up from 2.80 percent last quarter
- Margin continues to improve to $3.40 \%$, up 70 basis points from a year ago
- Capital ratios remain strong

BLAIRSVILLE, GA - January 29, 2010 - United Community Banks, Inc. (NASDAQ: UCBI) today reported a net operating loss of $\$ 39.8$ million, or 45 cents per diluted share, for the fourth quarter of 2009.

Net operating loss for the year 2009 was $\$ 138.6$ million, or $\$ 2.47$ per diluted share, and did not reflect $\$ 95$ million of non-cash charges for goodwill impairment in the first and third quarters. Also not included were $\$ 2.9$ million in severance costs in the first quarter and the $\$ 11.4$ million gain on the Southern Community Bank acquisition in the second quarter, all of which are considered non-operating items and are therefore excluded from operating earnings. Including these non-operating items, the net loss for 2009 was $\$ 228.3$ million, or $\$ 3.95$ per diluted share.
"Credit continues to be our major challenge," stated Jimmy Tallent, president and chief executive officer. "We were able to sell non-performing loans and foreclosed properties totaling $\$ 81$ million, up from $\$ 55$ million in the third quarter. In addition, we made significant progress
in 2009 in terms of implementing offensive strategies that allowed us to almost double our quarter's core earnings from a year ago."

Total loans were $\$ 5.151$ billion at year-end, down $\$ 212$ million from the third quarter and $\$ 554$ million from year-end 2008, reflecting ongoing reductions due to weakness in the residential construction market and the overall weak business environment. "The decline in loans was primarily in residential construction and acquisition and development loans," stated Tallent. As of December 31, 2009, residential construction loans were $\$ 1.050$ billion, or 20 percent of total loans, a decrease of $\$ 429$ million from a year ago and $\$ 135$ million from the third quarter of 2009. Our new loan business continues to offset some of this decline and totaled $\$ 273$ million, or five percent for the year. The growth was consistent for all quarters, with the majority of the growth in commercial loans within the Atlanta market.

Taxable equivalent net interest revenue of $\$ 63.9$ million reflected an increase of $\$ 925$ thousand from last quarter. "The taxable equivalent net interest margin was 3.40 percent, up slightly from 3.39 percent last quarter," stated Tallent. "The margin improvement would have been greater, but we made a decision to build liquidity due to uncertainties in the market. This lowered our margin by approximately 20 basis points this quarter compared to two basis points last quarter. We expect most of the excess liquidity to run off in the first half of 2010. During the quarter we continued to maintain our loan pricing while significantly reducing deposit costs, which drove the expansion of our net interest margin."
"Though core customer transaction deposits were up only slightly from the third quarter, they grew $\$ 205$ million for the year, or 10 percent, excluding the acquisition in the second quarter," Tallent said. "This growth reflects the continued success of adding to our customer base through customer referral and cross-selling programs. For the full year of 2009, we opened 9,904 net new core deposit accounts and added 60,318 new services."

The fourth quarter provision for loan losses was $\$ 90.0$ million compared to $\$ 95.0$ million for the third quarter of 2009. Net charge-offs for the fourth quarter were $\$ 84.6$ million compared to $\$ 90.5$ million for the third quarter of 2009. At quarter-end, non-performing assets totaled $\$ 385$
million compared to $\$ 415$ million at September 30, 2009. The ratio of non-performing assets to total assets at the end of the fourth and third quarters was 4.81 percent and 4.91 percent, respectively. The allowance for loan losses to total loans was 3.02 percent and 2.80 percent, respectively.
"We are pleased to report a decline in non-performing assets in the fourth quarter," stated Tallent. "Also, on the positive side, we did see a decline this quarter in our classified and watch list loans. Our past due loans over 30 days declined from 2.02 percent to 1.44 percent. Residential construction loans continue to be at the center of our challenges. In terms of nonperforming assets, we are hopeful our declining trend will continue given the portfolio run-off in Atlanta, and the decline in past dues and classified loans. However, we could face more difficulty liquidating properties in our non-Atlanta markets. We expect charge-offs to decline from current levels, but remain elevated in 2010."

Operating fee revenue of $\$ 17.2$ million for the fourth quarter of 2009 increased $\$ 1.6$ million from last quarter and $\$ 6.5$ million from last year primarily due to non-core revenue items. These noncore items included securities gains of $\$ 2.0$ million, $\$ 1.1$ million and $\$ 838$ thousand for the fourth quarter 2009, third quarter 2009 and fourth quarter 2008, respectively. Also, the fourth quarter 2008 included $\$ 2.7$ million in prepayment charges to restructure borrowings. Excluding these items, core fee revenue was $\$ 15.2$ million for the fourth quarter of 2009, compared to $\$ 14.5$ million for last quarter and $\$ 12.6$ million a year ago. Service charges and fees of $\$ 8.3$ million for the fourth quarter of 2009 were up $\$ 515$ thousand from a year ago, primarily due to higher ATM and debit card fees relating to an increase in transactions and new customer accounts. Consulting fees of $\$ 2.8$ million were up $\$ 492$ thousand from last quarter and $\$ 1.5$ million from a year ago due in large part to increasing demand for regulatory compliance assistance. Consulting fees were down in the fourth quarter of 2008 due to an internal project for United to improve profitability that did not result in the recognition of revenue.

Operating expenses for the fourth quarter of 2009 were $\$ 62.5$ million, an increase of $\$ 10.1$ million from fourth quarter 2008, driven by the $\$ 9.2$ million increase in foreclosed property costs and $\$ 1.7$ million increase in FDIC insurance premiums. Foreclosed property costs for the fourth
quarter were $\$ 14.4$ million as compared to $\$ 5.2$ million last year and $\$ 7.9$ million last quarter. Foreclosed property costs this quarter included $\$ 9.6$ million for write-downs and losses on sales and $\$ 4.8$ million for maintenance, property taxes, and other related costs. This quarter included $\$ 7.4$ million of losses on sales due to the higher volume of property sold during the quarter. Also, $\$ 2.2$ million of additional write downs were taken on existing foreclosed properties to help expedite future sales. Salary and benefit costs for the fourth quarter totaled $\$ 26.2$ million, up from $\$ 24.4$ million last year due primarily to a $\$ 3.0$ million bonus accrual reduction and a deferred compensation credit adjustment of $\$ 736$ thousand recorded last year. Excluding these items, salary and benefit costs were down $\$ 2.0$ million compared to last year, reflective of the reduction in work force of 183 staff positions during 2009, that was offset partially by the acquisition of Southern Community Bank in June 2009. Communications costs for the quarter remained flat, while advertising and printing costs were down $\$ 325$ thousand and $\$ 448$ thousand, respectively, from last year. Other expenses of $\$ 4.5$ million decreased $\$ 2.5$ million from the fourth quarter of 2008, due primarily to $\$ 2.0$ million of bank owned life insurance expenses accrued last year that were later recovered in the second quarter of 2009 with the decision to cancel the surrender of our bank owned life insurance policies.

The effective tax rate for the fourth quarter of 2009 was 45 percent, compared to 28 percent last quarter and 38 percent last year. The fourth quarter 2009 tax benefit includes the favorable settlement of a several-year state tax audit dispute that was fully reserved due to the uncertainty of the tax position. The third quarter 2008 effective rate was lower due to a goodwill impairment charge which was not a taxable event and therefore did not result in the recognition of a tax benefit. The effective tax rate for 2010 is expected to be 40 percent, slightly higher than the effective tax rate for 2008.

On December 31, 2009, the company's regulatory capital ratios were as follows: Tier I RiskBased Capital of 12.4 percent; Leverage of 8.5 percent; and Total Risk-Based of 15.1 percent. Also, the quarterly average tangible equity-to-assets ratio was 9.5 percent and tangible common equity-to-assets ratio was 7.4 percent.
"Our ultimate goal is to return to profitability as soon as possible, and our attention is relentlessly focused toward that goal," concluded Tallent.

## Conference Call

United Community Banks will hold a conference call today, Friday, January 29, 2010, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (888) 806-6208 and use the password '8006436.' The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the company's web site at ir.ucbi.com.

## About United Community Banks, Inc.

Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 8.0$ billion and operates 27 community banks with 107 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24-hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "ForwardLooking Statements" on page 3 of United Community Banks, Inc. 's annual report filed on Form 10-K with the Securities and Exchange Commission.
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UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Selected Financial Information


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## UNITED COMMUNITY BANKS, INC.

Selected Financial Information
For the Years Ended December 31,

${ }^{(1)}$ Excludes pre-tax provision for fraud-related loan losses and related charge-offs of $\$ 18$ million, net of income tax benefit of $\$ 7$ million in 2007. ${ }^{(2)}$ Excludes the gain from acquisition of $\$ 11.4$ million, net of income tax expense of $\$ 4.3$ million in 2009. ${ }^{(3)}$ Excludes the goodwill impairment charge of $\$ 95$ million and severance costs of $\$ 2.9$ million, net of income tax benefit of $\$ 1.1$ million in 2009. ${ }^{(4)} \mathrm{Net}$ (loss) income available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). ${ }^{(5)}$ Excludes effect of acquisition related intangibles and associated amortization. ${ }^{(6)}$ Number of new shares issued for shares currently held. NM - Not meaningful.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.
Operating Earnings to GAAP Earnings Reconciliation
Selected Financial Information


Net charge-offs to average loans reconciliation
Operating net charge-offs to average loans
Effect of fraud related charge offs
Net charge-offs to average loans (GAAP)

| 6.37 \% | 6.57 \% | 4.18 \% | $3.09 \%$ | $5.09 \%$ | 5.03 \% | 2.57 \% | . 38 \% | . 12 \% | . $14 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\stackrel{-}{6} 37$ | 6.57 | 4.18 |  |  |  |  |  | $12 \%$ |  |

## Financial Highlights

## Loan Portfolio Composition at Period-End

| (in millions) | 2009 |  |  |  |  |  |  |  | 2008 |  | Linked Quarter Change ${ }^{(2)}$ | ```Year over``` |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter ${ }^{(1)}$ |  | $\begin{gathered} \text { Third } \\ \text { Quarter }^{(1)} \end{gathered}$ |  | SecondQuarter ${ }^{(1)}$ |  | First <br> Quarter |  | Fourth <br> Quarter |  | Actual | Actual |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 1,779 | \$ | 1,787 | \$ | 1,797 | \$ | 1,779 | \$ | 1,627 | (2) \% | 9 \% |
| Commercial construction |  | 363 |  | 380 |  | 379 |  | 377 |  | 500 | (18) | (27) |
| Commercial \& industrial |  | 390 |  | 403 |  | 399 |  | 387 |  | 410 | (13) | (5) |
| Total commercial |  | 2,532 |  | 2,570 |  | 2,575 |  | 2,543 |  | 2,537 | (6) | - |
| Residential construction |  | 1,050 |  | 1,185 |  | 1,315 |  | 1,430 |  | 1,479 | (46) | (29) |
| Residential mortgage |  | 1,427 |  | 1,461 |  | 1,470 |  | 1,504 |  | 1,526 | (9) | (6) |
| Consumer / installment |  | 142 |  | 147 |  | 153 |  | 156 |  | 163 | (14) | (13) |
| Total loans | \$ | 5,151 | \$ | 5,363 | \$ | 5,513 | \$ | 5,633 | \$ | 5,705 | (16) | (10) |

## LOANS BY MARKET

Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee
Total loans


$$
\begin{array}{rr}
\$ & 1,706 \\
& 420 \\
2,040 \\
& 810 \\
& 464 \\
& 265  \tag{3}\\
\hline \$ & 5,705 \\
\hline \hline
\end{array}
$$

(24) \%
(12)
(12)

## RESIDENTIAL CONSTRUCTION

Dirt loans

| Acquisition \& development | \$ | 332 | \$ | 380 | \$ | 413 | \$ | 445 | \$ | 484 | (51) \% | (31) \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 127 |  | 159 |  | 159 |  | 155 |  | 153 | (81) | (17) |
| Lot loans |  | 336 |  | 336 |  | 369 |  | 390 |  | 358 | - | (6) |
| Total |  | 795 |  | 875 |  | 941 |  | 990 |  | 995 | (37) | (20) |
| House loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 178 |  | 218 |  | 268 |  | 317 |  | 347 | (73) \% | (49) \% |
| Sold |  | 77 |  | 92 |  | 106 |  | 123 |  | 137 | (65) | (44) |
| Total |  | 255 |  | 310 |  | 374 |  | 440 |  | 484 | (71) | (47) |
| Total residential construction | \$ | 1,050 | \$ | 1,185 | \$ | 1,315 | \$ | 1,430 | \$ | 1,479 | (46) | (29) |

## RESIDENTIAL CONSTRUCTION - ATLANTA MSA

Dirt loans

| Acquisition \& development | \$ | 76 | \$ | 100 | \$ | 124 | \$ | 148 | \$ | 167 | (96) \% | (54) \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 43 |  | 61 |  | 63 |  | 52 |  | 56 | (118) | (23) |
| Lot loans |  | 52 |  | 54 |  | 81 |  | 98 |  | 86 | (15) | (40) |
| Total |  | 171 |  | 215 |  | 268 |  | 298 |  | 309 | (82) | (45) |
| House loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 68 |  | 91 |  | 127 |  | 164 |  | 189 | (101) \% | (64) \% |
| Sold |  | 16 |  | 22 |  | 29 |  | 33 |  | 40 | (109) | (60) |
| Total |  | 84 |  | 113 |  | 156 |  | 197 |  | 229 | (103) | (63) |
| Total residential construction | \$ | 255 | \$ | 328 | \$ | 424 | \$ | 495 | \$ | 538 | (89) | (53) |

(1) Excludes total loans of $\$ 85.1$ million, $\$ 104.0$ million and $\$ 109.9$ million as of December 31, 2009, September 30, 2009 and June 30, 2009, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) Annualized.

UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Loan Portfolio Composition at Year-End

| (in millions) | 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 1,779 | \$ | 1,627 | \$ | 1,476 | \$ | 1,230 | \$ | 1,055 | \$ | 967 |
| Commercial construction |  | 363 |  | 500 |  | 527 |  | 469 |  | 359 |  | 249 |
| Commercial \& industrial |  | 390 |  | 410 |  | 418 |  | 296 |  | 237 |  | 212 |
| Total commercial |  | 2,532 |  | 2,537 |  | 2,421 |  | 1,995 |  | 1,651 |  | 1,428 |
| Residential construction |  | 1,050 |  | 1,479 |  | 1,829 |  | 1,864 |  | 1,380 |  | 1,055 |
| Residential mortgage |  | 1,427 |  | 1,526 |  | 1,502 |  | 1,338 |  | 1,206 |  | 1,102 |
| Consumer / installment |  | 142 |  | 163 |  | 177 |  | 180 |  | 161 |  | 150 |
| Total loans | \$ | 5,151 | \$ | 5,705 | \$ | 5,929 | \$ | 5,377 | \$ | 4,398 | \$ | 3,735 |

LOANS BY MARKET
Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee
Total loans

| \$ | 1,435 | \$ | 1,706 | \$ | 2,002 | \$ | 1,651 | \$ | 1,207 | \$ | 1,061 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 390 |  | 420 |  | 399 |  | 354 |  | 249 |  | - |
|  | 1,884 |  | 2,040 |  | 2,060 |  | 2,034 |  | 1,790 |  | 1,627 |
|  | 772 |  | 810 |  | 806 |  | 773 |  | 668 |  | 633 |
|  | 405 |  | 464 |  | 416 |  | 358 |  | 306 |  | 274 |
|  | 265 |  | 265 |  | 246 |  | 207 |  | 178 |  | 140 |
| \$ | 5,151 | \$ | 5,705 | \$ | 5,929 | \$ | 5,377 | \$ | 4,398 | \$ | 3,735 |

UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Credit Quality ${ }^{(1)}$

| (in thousands) | Fourth Quarter 2009 |  |  |  |  |  | Third Quarter 2009 |  |  |  |  |  | Second Quarter 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-performing Loans |  | Foreclosed Properties |  | Total NPAs |  | Non-performing Loans |  | Foreclosed Properties |  | $\begin{aligned} & \text { Total } \\ & \text { NPAs } \end{aligned}$ |  | Non-performing Loans |  | Foreclosed Properties |  | $\begin{aligned} & \text { Total } \\ & \text { NPAs } \end{aligned}$ |  |
| NPAs BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 37,040 | \$ | 15,842 | \$ | 52,882 | \$ | 38,379 | \$ | 12,566 | \$ | 50,945 | \$ | 37,755 | \$ | 5,395 | \$ | 43,150 |
| Commercial construction |  | 19,976 |  | 9,761 |  | 29,737 |  | 38,505 |  | 5,543 |  | 44,048 |  | 15,717 |  | 5,847 |  | 21,564 |
| Commercial \& industrial |  | 3,946 |  | - |  | 3,946 |  | 3,794 |  | - |  | 3,794 |  | 11,378 |  | - |  | 11,378 |
| Total commercial |  | 60,962 |  | 25,603 |  | 86,565 |  | 80,678 |  | 18,109 |  | 98,787 |  | 64,850 |  | 11,242 |  | 76,092 |
| Residential construction |  | 142,332 |  | 76,519 |  | 218,851 |  | 171,027 |  | 79,045 |  | 250,072 |  | 176,400 |  | 81,648 |  | 258,048 |
| Residential mortgage |  | 58,767 |  | 18,648 |  | 77,415 |  | 50,626 |  | 13,456 |  | 64,082 |  | 44,256 |  | 11,864 |  | 56,120 |
| Consumer / installment |  | 2,031 |  | - |  | 2,031 |  | 2,050 |  | - |  | 2,050 |  | 2,342 |  | - |  | 2,342 |
| Total NPAs | \$ | 264,092 | \$ | 120,770 | \$ | 384,862 | \$ | 304,381 | \$ | 110,610 | \$ | 414,991 | \$ | 287,848 | \$ | 104,754 | \$ | 392,602 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NPAs BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 106,536 | \$ | 41,125 | \$ | 147,661 | \$ | 120,599 | \$ | 54,670 | \$ | 175,269 | \$ | 148,155 | \$ | 50,450 | \$ | 198,605 |
| Gainesville MSA |  | 5,074 |  | 2,614 |  | 7,688 |  | 12,916 |  | 8,429 |  | 21,345 |  | 9,745 |  | 3,511 |  | 13,256 |
| North Georgia |  | 87,598 |  | 53,072 |  | 140,670 |  | 96,373 |  | 36,718 |  | 133,091 |  | 72,174 |  | 37,454 |  | 109,628 |
| Western North Carolina |  | 29,610 |  | 5,096 |  | 34,706 |  | 25,775 |  | 5,918 |  | 31,693 |  | 21,814 |  | 7,245 |  | 29,059 |
| Coastal Georgia |  | 26,871 |  | 17,150 |  | 44,021 |  | 38,414 |  | 3,045 |  | 41,459 |  | 30,311 |  | 3,904 |  | 34,215 |
| East Tennessee |  | 8,403 |  | 1,713 |  | 10,116 |  | 10,304 |  | 1,830 |  | 12,134 |  | 5,649 |  | 2,190 |  | 7,839 |
| Total NPAs | \$ | 264,092 | \$ | 120,770 | \$ | 384,862 | \$ | 304,381 | \$ | 110,610 | \$ | 414,991 | \$ | 287,848 | \$ | 104,754 | \$ | 392,602 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NPA ACTIVITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning Balance | \$ | 304,381 | \$ | 110,610 | \$ | 414,991 | \$ | 287,848 | \$ | 104,754 | \$ | 392,602 | \$ | 259,155 | \$ | 75,383 | \$ | 334,538 |
| Loans placed on non-accrual |  | 174,898 |  | - |  | 174,898 |  | 190,164 |  | - |  | 190,164 |  | 169,351 |  | - |  | 169,351 |
| Payments received |  | $(26,935)$ |  | - |  | $(26,935)$ |  | $(16,597)$ |  | - |  | $(16,597)$ |  | $(15,597)$ |  | - |  | $(15,597)$ |
| Loan charge-offs |  | $(88,427)$ |  | - |  | $(88,427)$ |  | $(92,359)$ |  | - |  | $(92,359)$ |  | $(60,644)$ |  | - |  | $(60,644)$ |
| Foreclosures |  | $(79,983)$ |  | 79,983 |  | - |  | $(56,624)$ |  | 56,624 |  | - |  | $(64,417)$ |  | 64,417 |  | - |
| Capitalized costs |  | - |  | 981 |  | 981 |  | - |  | 579 |  | 579 |  | - |  | 1,324 |  | 1,324 |
| Note / property sales |  | $(19,842)$ |  | $(61,228)$ |  | $(81,070)$ |  | $(8,051)$ |  | $(47,240)$ |  | $(55,291)$ |  | - |  | $(33,752)$ |  | $(33,752)$ |
| Write downs |  | - |  | $(2,209)$ |  | $(2,209)$ |  | - |  | $(1,906)$ |  | $(1,906)$ |  | - |  | $(2,738)$ |  | $(2,738)$ |
| Net gains (losses) on sales |  | - |  | $(7,367)$ |  | $(7,367)$ |  | - |  | $(2,201)$ |  | $(2,201)$ |  | - |  | 120 |  | 120 |
| Ending Balance | \$ | 264,092 | \$ | 120,770 | \$ | 384,862 | \$ | 304,381 | \$ | 110,610 | \$ | 414,991 | \$ | 287,848 | \$ | 104,754 | \$ | 392,602 |


| (in thousands) | Fourth Quarter 2009 |  |  |  | Third Quarter 2009 |  |  |  | Second Quarter 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Net } \\ \text { Charge-Offs } \end{gathered}$ |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  | NetCharge-Offs |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  | NetCharge-Offs |  | Net ChargeOffs to Average Loans ${ }^{(2)}$ |  |
| NET CHARGE-OFFS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 3,896 | . 86 | \% | \$ | 10,568 | 2.33 | \% | \$ | 5,986 | 1.34 | \% |
| Commercial construction |  | 4,717 | 5.03 |  |  | 4,369 | 4.55 |  |  | 756 | . 80 |  |
| Commercial \& industrial |  | 153 | . 15 |  |  | 1,792 | 1.76 |  |  | 3,107 | 3.16 |  |
| Total commercial |  | 8,766 | 1.36 |  |  | 16,729 | 2.57 |  |  | 9,849 | 1.54 |  |
| Residential construction |  | 67,393 | 23.87 |  |  | 67,520 | 21.31 |  |  | 44,240 | 12.90 |  |
| Residential mortgage |  | 7,026 | 1.93 |  |  | 5,051 | 1.36 |  |  | 3,526 | . 95 |  |
| Consumer / installment |  | 1,400 | 3.83 |  |  | 1,191 | 3.13 |  |  | 697 | 1.80 |  |
| Total | \$ | 84,585 | 6.37 |  | \$ | 90,491 | 6.57 |  | \$ | 58,312 | 4.18 |  |
| NET CHARGE-OFFS BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 43,595 | 12.07 | \% | \$ | 50,129 | 12.61 | \% | \$ | 37,473 | 8.89 | \% |
| Gainesville MSA |  | 2,273 | 2.49 |  |  | 1,473 | 1.60 |  |  | 4,125 | 4.38 |  |
| North Georgia |  | 18,057 | 3.57 |  |  | 24,017 | 4.74 |  |  | 12,571 | 2.52 |  |
| Western North Carolina |  | 10,091 | 5.11 |  |  | 3,949 | 1.98 |  |  | 1,015 | . 51 |  |
| Coastal Georgia |  | 8,109 | 7.72 |  |  | 10,051 | 8.78 |  |  | 969 | . 85 |  |
| East Tennessee |  | 2,460 | 3.67 |  |  | 872 | 1.30 |  |  | 2,159 | 3.21 |  |
| Total | \$ | 84,585 | 6.37 |  | \$ | 90,491 | 6.57 |  | \$ | 58,312 | 4.18 |  |

[^1]
## UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Income (Unaudited)

| (in thousands, except per share data) | Three Months Ended December 31, |  |  |  | Twelve Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| Interest revenue: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 78,064 | \$ | 86,409 | \$ | 322,509 | \$ | 385,959 |
| Investment securities, including tax exempt of \$366, \$324, \$1,322 and \$1,464 |  | 17,313 |  | 18,964 |  | 77,370 |  | 75,869 |
| Federal funds sold, commercial paper, deposits in banks and other |  | 1,503 |  | 2,508 |  | 2,950 |  | 2,880 |
| Total interest revenue |  | 96,880 |  | 107,881 |  | 402,829 |  | 464,708 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| NOW |  | 2,315 |  | 6,045 |  | 11,023 |  | 28,626 |
| Money market |  | 2,328 |  | 3,124 |  | 9,545 |  | 10,643 |
| Savings |  | 105 |  | 204 |  | 483 |  | 764 |
| Time |  | 24,026 |  | 41,512 |  | 120,326 |  | 158,268 |
| Total deposit interest expense |  | 28,774 |  | 50,885 |  | 141,377 |  | 198,301 |
| Federal funds purchased, repurchase agreements and other short-term borrowings |  | 1,081 |  | 445 |  | 2,842 |  | 7,699 |
| Federal Home Loan Bank advances |  | 1,045 |  | 2,358 |  | 4,622 |  | 13,026 |
| Long-term debt |  | 2,652 |  | 2,873 |  | 10,893 |  | 9,239 |
| Total interest expense |  | 33,552 |  | 56,561 |  | 159,734 |  | 228,265 |
| Net interest revenue |  | 63,328 |  | 51,320 |  | 243,095 |  | 236,443 |
| Provision for loan losses |  | 90,000 |  | 85,000 |  | 310,000 |  | 184,000 |
| Net interest revenue after provision for loan losses |  | $(26,672)$ |  | $(33,680)$ |  | $(66,905)$ |  | 52,443 |
| Fee revenue: |  |  |  |  |  |  |  |  |
| Service charges and fees |  | 8,257 |  | 7,742 |  | 30,986 |  | 31,683 |
| Mortgage loan and other related fees |  | 1,651 |  | 1,528 |  | 8,959 |  | 7,103 |
| Consulting fees |  | 2,774 |  | 1,260 |  | 7,822 |  | 7,046 |
| Brokerage fees |  | 443 |  | 645 |  | 2,085 |  | 3,457 |
| Securities gains, net |  | 2,015 |  | 838 |  | 2,756 |  | 1,315 |
| Gain from acquisition |  | - |  | - |  | 11,390 |  | - |
| Losses on prepayment of borrowings |  | - |  | $(2,714)$ |  | - |  | $(2,714)$ |
| Other |  | 2,081 |  | 1,419 |  | 6,180 |  | 5,251 |
| Total fee revenue |  | 17,221 |  | 10,718 |  | 70,178 |  | 53,141 |
| Total revenue |  | $(9,451)$ |  | $(22,962)$ |  | 3,273 |  | 105,584 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 26,189 |  | 24,441 |  | 108,967 |  | 110,574 |
| Communications and equipment |  | 3,932 |  | 3,897 |  | 15,038 |  | 15,490 |
| Occupancy |  | 4,038 |  | 3,663 |  | 15,796 |  | 14,988 |
| Advertising and public relations |  | 1,033 |  | 1,358 |  | 4,220 |  | 6,117 |
| Postage, printing and supplies |  | 1,315 |  | 1,763 |  | 5,068 |  | 6,296 |
| Professional fees |  | 2,571 |  | 2,313 |  | 9,925 |  | 7,509 |
| Foreclosed property |  | 14,391 |  | 5,238 |  | 32,365 |  | 19,110 |
| FDIC assessments and other regulatory charges |  | 3,711 |  | 1,980 |  | 16,004 |  | 6,020 |
| Amortization of intangibles |  | 813 |  | 745 |  | 3,104 |  | 3,009 |
| Other |  | 4,539 |  | 7,041 |  | 13,568 |  | 17,586 |
| Goodwill impairment |  | - |  | - |  | 95,000 |  | - |
| Severance costs |  | - |  | - |  | 2,898 |  | - |
| Total operating expenses |  | 62,532 |  | 52,439 |  | 321,953 |  | 206,699 |
| Loss before income taxes |  | $(71,983)$ |  | $(75,401)$ |  | $(318,680)$ |  | $(101,115)$ |
| Income tax benefit |  | $(32,148)$ |  | $(28,654)$ |  | $(90,353)$ |  | $(37,665)$ |
| Net loss |  | $(39,835)$ |  | $(46,747)$ |  | $(228,327)$ |  | $(63,450)$ |
| Preferred stock dividends, including discount accretion |  | 2,567 |  | 712 |  | 10,242 |  | 724 |
| Net loss available to common shareholders | \$ | $\underline{(42,402)}$ | \$ | $(47,459)$ |  | $(238,569)$ | \$ | $(64,174)$ |
| Basic loss per common share | \$ | (.45) | \$ | (.99) | \$ | (3.95) | \$ | (1.35) |
| Diluted loss per common share |  | (.45) |  | (.99) |  | (3.95) |  | (1.35) |
| Weighted average common shares outstanding - Basic |  | 94,219 |  | 47,844 |  | 60,374 |  | 47,369 |
| Weighted average common shares outstanding - Diluted |  | 94,219 |  | 47,844 |  | 60,374 |  | 47,369 |


| (in thousands, except share and per share data) | $\begin{gathered} \hline \text { December 31, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2008 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (unaudited) |  | (audited) |  |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 126,265 | \$ | 116,395 |
| Interest-bearing deposits in banks |  | 120,382 |  | 8,417 |
| Federal funds sold, commercial paper and short-term investments |  | 129,720 |  | 368,609 |
| Cash and cash equivalents |  | 376,367 |  | 493,421 |
| Securities available for sale |  | 1,530,047 |  | 1,617,187 |
| Mortgage loans held for sale |  | 30,226 |  | 20,334 |
| Loans, net of unearned income |  | 5,151,476 |  | 5,704,861 |
| Less allowance for loan losses |  | 155,602 |  | 122,271 |
| Loans, net |  | 4,995,874 |  | 5,582,590 |
| Acquired assets covered by loss sharing agreements with the FDIC |  | 185,938 |  | - |
| Premises and equipment, net |  | 182,038 |  | 179,160 |
| Accrued interest receivable |  | 33,867 |  | 46,088 |
| Goodwill and other intangible assets |  | 225,196 |  | 321,798 |
| Other assets |  | 440,361 |  | 331,355 |
| Total assets | \$ | 7,999,914 | \$ | 8,591,933 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:
Deposits:

Demand
NOW
Money market
Savings
Time:
Less than \$100,000
Greater than \$100,000
Brokered
Total deposits
Federal funds purchased, repurchase agreements, and other short-term borrowings
Federal Home Loan Bank advances
Long-term debt
Accrued expenses and other liabilities
Total liabilities
Shareholders' equity:
Preferred stock, \$1 par value; 10,000,000 shares authorized;
Series A; $\$ 10$ stated value; 21,700 and 25,800 shares issued and outstanding
Series B; $\$ 1,000$ stated value; 180,000 shares issued and outstanding
Common stock, $\$ 1$ par value; $100,000,000$ shares authorized;
94,045,603 and 48,809,301 shares issued
Common stock issuable; 221,906 and 129,304 shares
Capital surplus
Retained earnings
Treasury stock; 799,892 shares, at cost
Accumulated other comprehensive income

## Total shareholders' equity

Total liabilities and shareholders' equity

| $\$$ | 707,826 | $\$$ |
| ---: | ---: | ---: |
| $1,335,790$ |  | 654,036 |
| 713,901 |  | $1,543,385$ |
| 177,427 |  | 176,750 |
|  |  | 170,275 |
| $1,746,511$ |  | $1,953,235$ |
| $1,187,499$ |  | $1,422,974$ |
| 758,880 |  | 792,969 |
|  |  | $7,003,624$ |
|  |  | 108,411 |
| 101,389 |  | 235,321 |
| 114,501 |  | 150,986 |
| 150,066 |  | 104,209 |
| 43,803 |  | $7,602,551$ |
| $7,037,593$ |  |  |
|  |  |  |


| 217 | 258 |  |
| ---: | ---: | ---: |
|  | 174,408 | 173,180 |
|  |  |  |
| 94,046 |  | 48,809 |
| 3,597 | 2,908 |  |
| 622,034 |  | 460,708 |
| 20,384 |  | 265,405 |
| - |  | $(16,465)$ |
|  | 47,635 |  |
|  | 962,321 |  |
| $\$ 7,999,914$ |  | 989,382 |

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended December 31,

| (dollars in thousands, taxable equivalent) | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. <br> Rate | Average Balance | Interest | Avg. <br> Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$ 5,357,150 | \$ 78,088 | 5.78 \% | \$ 5,784,139 | \$ 86,530 | 5.95 \% |
| Taxable securities ${ }^{(3)}$ | 1,496,251 | 16,947 | 4.53 | 1,478,427 | 18,640 | 5.04 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 32,554 | 599 | 7.36 | 30,381 | 530 | 6.98 |
| Federal funds sold and other interest-earning assets | 600,835 | 1,847 | 1.23 | 369,589 | 2,734 | 2.96 |
| Total interest-earning assets | 7,486,790 | 97,481 | 5.17 | 7,662,536 | 108,434 | 5.64 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(162,203)$ |  |  | $(109,956)$ |  |  |
| Cash and due from banks | 107,153 |  |  | 116,463 |  |  |
| Premises and equipment | 182,790 |  |  | 179,807 |  |  |
| Other assets ${ }^{(3)}$ | 672,014 |  |  | 638,167 |  |  |
| Total assets | \$ 8,286,544 |  |  | \$ 8,487,017 |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW | \$ 1,334,578 | \$ 2,315 | . 69 | \$ 1,534,370 | \$ 6,045 | 1.57 |
| Money market | 726,680 | 2,328 | 1.27 | 424,940 | 3,124 | 2.92 |
| Savings | 178,191 | 105 | . 23 | 174,186 | 204 | . 47 |
| Time less than \$100,000 | 1,812,823 | 10,952 | 2.40 | 1,916,811 | 18,524 | 3.84 |
| Time greater than \$100,000 | 1,215,579 | 8,074 | 2.64 | 1,448,818 | 14,558 | 4.00 |
| Brokered | 844,462 | 5,000 | 2.35 | 818,100 | 8,430 | 4.10 |
| Total interest-bearing deposits | 6,112,313 | 28,774 | 1.87 | 6,317,225 | 50,885 | 3.20 |
| Federal funds purchased and other borrowings | 105,130 | 1,081 | 4.08 | 109,712 | 445 | 1.61 |
| Federal Home Loan Bank advances | 156,979 | 1,045 | 2.64 | 284,860 | 2,358 | 3.29 |
| Long-term debt | 150,060 | 2,652 | 7.01 | 146,746 | 2,873 | 7.79 |
| Total borrowed funds | 412,169 | 4,778 | 4.60 | 541,318 | 5,676 | 4.17 |
| Total interest-bearing liabilities | 6,524,482 | 33,552 | 2.04 | 6,858,543 | 56,561 | 3.28 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 722,739 |  |  | 665,004 |  |  |
| Other liabilities | 50,044 |  |  | 111,514 |  |  |
| Total liabilities | 7,297,265 |  |  | 7,635,061 |  |  |
| Shareholders' equity | 989,279 |  |  | 851,956 |  |  |
| Total liabilities and shareholders' equity | \$ 8,286,544 |  |  | \$ 8,487,017 |  |  |
| Net interest revenue |  | \$ 63,929 |  |  | \$ 51,873 |  |
| Net interest-rate spread |  |  | 3.13 \% |  |  | 2.36 \% |
| Net interest margin ${ }^{(4)}$ |  |  | 3.40 \% |  |  | 2.70 \% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 22.1$ million in 2009 and pretax unrealized losses of $\$ 3.6$ million in 2008 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Twelve Months Ended December 31,

| (dollars in thousands, taxable equivalent) | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. <br> Rate | Average Balance | Interest | Avg. <br> Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$ 5,547,915 | \$322,284 | 5.81 \% | \$ 5,890,889 | \$386,132 | 6.55 \% |
| Taxable securities ${ }^{(3)}$ | 1,626,032 | 76,048 | 4.68 | 1,455,206 | 74,405 | 5.11 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 30,460 | 2,164 | 7.10 | 33,830 | 2,406 | 7.11 |
| Federal funds sold and other interest-earning assets | 260,232 | 4,465 | 1.72 | 124,261 | 4,026 | 3.24 |
| Total interest-earning assets | 7,464,639 | 404,961 | 5.43 | 7,504,186 | 466,969 | 6.22 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(146,535)$ |  |  | $(97,385)$ |  |  |
| Cash and due from banks | 105,127 |  |  | 131,778 |  |  |
| Premises and equipment | 180,381 |  |  | 180,857 |  |  |
| Other assets ${ }^{(3)}$ | 665,775 |  |  | 599,765 |  |  |
| Total assets | \$ 8,269,387 |  |  | \$8,319,201 |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW | \$ 1,297,139 | \$ 11,023 | . 85 | \$ 1,491,419 | \$ 28,626 | 1.92 |
| Money market | 589,389 | 9,545 | 1.62 | 426,988 | 10,643 | 2.49 |
| Savings | 177,410 | 483 | . 27 | 182,067 | 764 | . 42 |
| Time less than \$100,000 | 1,891,774 | 56,811 | 3.00 | 1,724,036 | 71,844 | 4.17 |
| Time greater than \$100,000 | 1,306,302 | 42,518 | 3.25 | 1,457,397 | 62,888 | 4.32 |
| Brokered | 756,122 | 20,997 | 2.78 | 565,111 | 23,536 | 4.16 |
| Total interest-bearing deposits | 6,018,136 | 141,377 | 2.35 | 5,847,018 | 198,301 | 3.39 |
| Federal funds purchased and other borrowings | 177,589 | 2,842 | 1.60 | 324,634 | 7,699 | 2.37 |
| Federal Home Loan Bank advances | 220,468 | 4,622 | 2.10 | 410,605 | 13,026 | 3.17 |
| Long-term debt | 150,604 | 10,893 | 7.23 | 120,442 | 9,239 | 7.67 |
| Total borrowed funds | 548,661 | 18,357 | 3.35 | 855,681 | 29,964 | 3.50 |
| Total interest-bearing liabilities | 6,566,797 | 159,734 | 2.43 | 6,702,699 | 228,265 | 3.41 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 694,469 |  |  | 677,439 |  |  |
| Other liabilities | 88,490 |  |  | 88,637 |  |  |
| Total liabilities | 7,349,756 |  |  | 7,468,775 |  |  |
| Shareholders' equity | 919,631 |  |  | 850,426 |  |  |
| Total liabilities and shareholders' equity | \$ 8,269,387 |  |  | \$8,319,201 |  |  |
| Net interest revenue |  | \$245,227 |  |  | \$238,704 |  |
| Net interest-rate spread |  |  | 3.00 \% |  |  | 2.81 \% |
| Net interest margin ${ }^{(4)}$ |  |  | 3.29 \% |  |  | 3.18 \% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 15.3$ million in 2009 and $\$ 3.3$ million in 2008 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.


[^0]:    ${ }^{(1)}$ Excludes the gain from acquisition of $\$ 11.4$ million, net of income tax expense of $\$ 4.3$ million in the second quarter of 2009. ${ }^{(2)}$ Excludes the goodwill impairment charges of $\$ 25$ million and $\$ 70$ million in the third and first quarters of 2009, respectively, and severance costs of $\$ 2.9$ million, net of income tax benefit of $\$ 1.1$ million in the first quarter of 2009. ${ }^{(3)}$ Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). ${ }^{(4)}$ Excludes effect of acquisition related intangibles and associated amortization. ${ }^{(5)}$ Annualized. ${ }^{(6)}$ Number of new shares issued for shares currently held. NM - Not meaningful.

    * Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

[^1]:    (1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.

