
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
July 24, 2018

UNITED COMMUNITY BANKS, INC.
(Exact name of registrant as specified in its charter)

Georgia
(State or other jurisdiction of
incorporation)

No. 001-35095
(Commission File Number)

No. 58-180-7304
(IRS Employer
Identification No.)

125 Highway 515 East
Blairsville, Georgia 30512
(Address of principal executive offices)

Registrant's telephone number, including area code:
(706) 781-2265

Not applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§240.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On July 24, 2018, United Community Banks, Inc. (the “Registrant”) issued a news release announcing its financial results for the quarter ended June 30, 2018 (the “News Release”). The News Release, including financial schedules, is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference. In connection with issuing the News Release, on July 25, 2018 at 11:00 a.m. ET, the Registrant intends to hold a conference call/webcast to discuss the News Release. In addition to the News Release, during the conference call the Registrant intends to discuss certain financial information contained in the Second Quarter 2018 Investor Presentation (the “Investor Presentation”), which was posted to the Registrant’s website at www.ucbi.com on July 24, 2018. The Investor Presentation is attached as Exhibit 99.2 to this Current Report on Form 8-K and is incorporated herein by reference.

The presentation of the Registrant’s financial information contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. The financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as “operating net income,” “operating net income per diluted share,” “operating earnings per diluted share,” “tangible book value per common share,” “operating return on common equity,” “operating return on tangible common equity,” “operating return on assets,” “operating dividend payout ratio,” “operating efficiency ratio,” “average tangible equity to average assets,” “average tangible common equity to average assets” and “tangible common equity to risk-weighted assets.” These non-GAAP measures are included because Management believes they may provide useful supplemental information for evaluating Management’s underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included in the News Release and the Investor Presentation attached as Exhibit 99.1 and Exhibit 99.2, respectively, to this Current Report on Form 8-K.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

[99.1 News Release, dated July 24, 2018](#)

[99.2 Investor Presentation, Second Quarter 2018](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNITED COMMUNITY BANKS, INC.

By: /s/ Jefferson L. Harralson
Jefferson L. Harralson
Executive Vice President and
Chief Financial Officer

Date: July 24, 2018



For Immediate Release

For more information:

Jefferson Harralson

Chief Financial Officer

(864) 240-6208

Jefferson.Harralson@ucbi.com

United Community Banks, Inc. Announces Strong Second Quarter Results
Continued Margin Expansion, EPS up 26% year over year

BLAIRSVILLE, GA – July 24, 2018

United Community Banks, Inc. (NASDAQ: UCBI) (“United”) showed strong second quarter results, with solid year-over-year loan and deposit growth, efficiency improvements and continued outstanding asset quality trends. Reported earnings per share were \$0.49, up 26 percent from a year ago. Excluding merger-related and other charges, earnings per share were \$0.53, up 29 percent from a year ago. United also enhanced profitability with increases in return on assets and return on tangible equity.

Notable highlights for the quarter included strong performance from United’s recently acquired equipment finance company, Navitas Credit Corporation, as well as meaningful margin expansion. United also saw increased production in its mortgage, SBA, and brokerage units. The quarter included a one-time increase in tax expense due to changes in the Georgia state tax law.

“I am pleased with our second quarter performance and am excited about the remainder of the year.” said Lynn Harton, United’s Chief Executive Officer. “Our teams continue to deliver outstanding service to our clients, as evidenced by their recognition this quarter by J.D. Power as having the highest Retail Banking Satisfaction in the Southeast for the fifth consecutive year. Our new markets and investments are doing very well and have strong expectations for the balance of the year. We continue to make progress on our return on assets targets and are proud to have attained a 1.39% return on assets this quarter on an operating basis.”

Second Quarter 2018 Financial Highlights:

- Return on assets of 1.30 percent, or 1.39 percent, excluding merger-related and other charges
- Return on common equity was 11.2 percent. Excluding merger-related and other charges, return on tangible common equity was 15.8 percent
- Loan growth, excluding planned runoff of the indirect portfolio, of 4% on an annualized basis
- Record loan production of \$812 million vs. \$667 million in Q2 2017

- Solid performance from Navitas with \$42 million in Q2 loan and lease growth
- Net interest margin of 3.90 percent, up 10 basis points from the first quarter of 2018 and up 43 basis points from a year ago
- Efficiency ratio of 57.9 percent, or 55.8 percent, excluding merger-related and other charges
- Net charge offs of seven basis points, compared with eight basis points last quarter
- Nonperforming assets of 0.20 percent of total assets, compared with 0.24 percent at both March 31, 2018 and June 30, 2017.

Conference Call

United will hold a conference call, Wednesday, July 25, 2018, at 11 a.m. ET to discuss the contents of this press release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 5575248. The conference call also will be webcast and available for replay for 30 days by selecting “Events & Presentations” within the Investor Relations section of United’s website at www.ucbi.com.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information

	2018		2017			Second	For the Six		YTD
	Second	First	Fourth	Third	Second	Quarter	Months Ended		2018-2017
(in thousands, except per share data)	Quarter	Quarter	Quarter	Quarter	Quarter	2018-2017	June 30,		2018-2017
						Change	2018	2017	Change
INCOME SUMMARY									
Interest revenue	\$ 122,215	\$ 115,290	\$ 106,757	\$ 98,839	\$ 93,166		\$ 237,505	\$ 184,124	
Interest expense	13,739	12,005	9,249	9,064	8,018		25,744	15,422	
Net interest revenue	108,476	103,285	97,508	89,775	85,148	27%	211,761	168,702	26%
Provision for credit losses	1,800	3,800	1,200	1,000	800		5,600	1,600	
Noninterest income	23,340	22,396	21,928	20,573	23,685	(1)	45,736	45,759	-
Total revenue	130,016	121,881	118,236	109,348	108,033	20	251,897	212,861	18
Expenses	76,850	73,475	75,882	65,674	63,229	22	150,325	126,055	19
Income before income tax expense	53,166	48,406	42,354	43,674	44,804	19	101,572	86,806	17
Income tax expense	13,532	10,748	54,270	15,728	16,537	(18)	24,280	35,015	(31)
Net income	39,634	37,658	(11,916)	27,946	28,267	40	77,292	51,791	49
Merger-related and other charges	2,873	2,646	7,358	3,420	1,830		5,519	3,884	
Income tax benefit of merger-related and other charges	(121)	(628)	(1,165)	(1,147)	(675)		(749)	(1,433)	
Impact of remeasurement of deferred tax asset resulting from 2017 Tax Cuts and Jobs Act	-	-	38,199	-	-		-	-	
Release of disproportionate tax effects lodged in OCI	-	-	-	-	-		-	3,400	
Net income - operating ⁽¹⁾	\$ 42,386	\$ 39,676	\$ 32,476	\$ 30,219	\$ 29,422	44	\$ 82,062	\$ 57,642	42
PERFORMANCE MEASURES									
Per common share:									
Diluted net income - GAAP	\$ 0.49	\$ 0.47	\$ (0.16)	\$ 0.38	\$ 0.39	26	\$ 0.97	\$ 0.72	35
Diluted net income - operating ⁽¹⁾	0.53	0.50	0.42	0.41	0.41	29	1.03	0.80	29
Cash dividends declared	0.15	0.12	0.10	0.10	0.09	67	0.27	0.18	50
Book value	17.29	17.02	16.67	16.50	15.83	9	17.29	15.83	9
Tangible book value ⁽³⁾	13.25	12.96	13.65	14.11	13.74	(4)	13.25	13.74	(4)
Key performance ratios:									
Return on common equity - GAAP ⁽²⁾⁽⁴⁾	11.20%	11.11%	(3.57)%	9.22%	9.98%		11.15%	9.27%	
Return on common equity - operating ⁽¹⁾⁽²⁾⁽⁴⁾	11.97	11.71	9.73	9.97	10.39		11.84	10.32	
Return on tangible common equity - operating ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾	15.79	15.26	11.93	11.93	12.19		15.53	12.15	
Return on assets - GAAP ⁽⁴⁾	1.30	1.26	(0.40)	1.01	1.06		1.28	0.98	
Return on assets - operating ⁽¹⁾⁽⁴⁾	1.39	1.33	1.10	1.09	1.10		1.36	1.09	
Dividend payout ratio - GAAP	30.61	25.53	(62.50)	26.32	23.08		27.84	25.00	
Dividend payout ratio - operating ⁽¹⁾	28.30	24.00	23.81	24.39	21.95		26.21	22.50	
Net interest margin (fully taxable equivalent) ⁽⁴⁾	3.90	3.80	3.63	3.54	3.47		3.85	3.46	
Efficiency ratio - GAAP	57.94	57.83	63.03	59.27	57.89		57.89	58.58	
Efficiency ratio - operating ⁽¹⁾	55.77	55.75	56.92	56.18	56.21		55.76	56.77	
Average equity to average assets	11.21	11.03	11.21	10.86	10.49		11.13	10.36	
Average tangible equity to average assets ⁽³⁾	8.83	8.82	9.52	9.45	9.23		8.82	9.09	
Average tangible common equity to average assets ⁽³⁾	8.83	8.82	9.52	9.45	9.23		8.82	9.09	
Tangible common equity to risk-weighted assets ⁽³⁾⁽⁵⁾	11.40	11.19	12.05	12.80	12.44		11.40	12.44	
ASSET QUALITY									
Nonperforming loans	\$ 21,817	\$ 26,240	\$ 23,658	\$ 22,921	\$ 23,095	(6)	\$ 21,817	\$ 23,095	(6)
Foreclosed properties	2,597	2,714	3,234	2,736	2,739	(5)	2,597	2,739	(5)
Total nonperforming assets (NPAs)	24,414	28,954	26,892	25,657	25,834	(5)	24,414	25,834	(5)
Allowance for loan losses	61,071	61,085	58,914	58,605	59,500	3	61,071	59,500	3
Net charge-offs	1,359	1,501	1,061	1,635	1,623	(16)	2,860	3,302	(13)
Allowance for loan losses to loans	0.74%	0.75%	0.76%	0.81%	0.85%		0.74%	0.85%	
Net charge-offs to average loans ⁽⁴⁾	0.07	0.08	0.06	0.09	0.09		0.07	0.10	
NPAs to loans and foreclosed properties	0.30	0.35	0.35	0.36	0.37		0.30	0.37	
NPAs to total assets	0.20	0.24	0.23	0.23	0.24		0.20	0.24	
AVERAGE BALANCES (\$ in millions)									
Loans	\$ 8,177	\$ 7,993	\$ 7,560	\$ 7,149	\$ 6,980	17	\$ 8,086	\$ 6,942	16
Investment securities	2,802	2,870	2,991	2,800	2,775	1	2,836	2,798	1
Earning assets	11,193	11,076	10,735	10,133	9,899	13	11,135	9,885	13
Total assets	12,213	12,111	11,687	10,980	10,704	14	12,163	10,691	14
Deposits	9,978	9,759	9,624	8,913	8,659	15	9,869	8,626	14

Shareholders' equity	1,370	1,336	1,310	1,193	1,123	22	1,353	1,108	22
Common shares - basic (<i>thousands</i>)	79,753	79,205	76,768	73,151	71,810	11	79,477	71,798	11
Common shares - diluted (<i>thousands</i>)	79,755	79,215	76,768	73,162	71,820	11	79,487	71,809	11

AT PERIOD END (\$ in millions)

Loans	\$ 8,220	\$ 8,184	\$ 7,736	\$ 7,203	\$ 7,041	17	\$ 8,220	\$ 7,041	17
Investment securities	2,834	2,731	2,937	2,847	2,787	2	2,834	2,787	2
Total assets	12,386	12,264	11,915	11,129	10,837	14	12,386	10,837	14
Deposits	9,966	9,993	9,808	9,127	8,736	14	9,966	8,736	14
Shareholders' equity	1,379	1,357	1,303	1,221	1,133	22	1,379	1,133	22
Common shares outstanding (<i>thousands</i>)	79,138	79,123	77,580	73,403	70,981	11	79,138	70,981	11

(1) Excludes merger-related and other charges which includes amortization of certain executive change of control benefits, the fourth quarter 2017 impact of remeasurement of United's deferred tax assets following the passage of tax reform legislation and a first quarter 2017 release of disproportionate tax effects lodged in OCI.

(2) Net income less preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).

(3) Excludes effect of acquisition related intangibles and associated amortization.

(4) Annualized.

(5) Second quarter 2018 ratio is preliminary.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information

	2018		2017			For the Six Months Ended	
	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	June 30,	
(in thousands, except per share data)						2018	2017
Expense reconciliation							
Expenses (GAAP)	\$ 76,850	\$ 73,475	\$ 75,882	\$ 65,674	\$ 63,229	\$ 150,325	\$ 126,055
Merger-related and other charges	(2,873)	(2,646)	(7,358)	(3,420)	(1,830)	(5,519)	(3,884)
Expenses - operating	\$ 73,977	\$ 70,829	\$ 68,524	\$ 62,254	\$ 61,399	\$ 144,806	\$ 122,171
Net income reconciliation							
Net income (GAAP)	\$ 39,634	\$ 37,658	\$ (11,916)	\$ 27,946	\$ 28,267	\$ 77,292	\$ 51,791
Merger-related and other charges	2,873	2,646	7,358	3,420	1,830	5,519	3,884
Income tax benefit of merger-related and other charges	(121)	(628)	(1,165)	(1,147)	(675)	(749)	(1,433)
Impact of tax reform on remeasurement of deferred tax asset	-	-	38,199	-	-	-	-
Release of disproportionate tax effects lodged in OCI	-	-	-	-	-	-	3,400
Net income - operating	\$ 42,386	\$ 39,676	\$ 32,476	\$ 30,219	\$ 29,422	\$ 82,062	\$ 57,642
Diluted income per common share reconciliation							
Diluted income per common share (GAAP)	\$ 0.49	\$ 0.47	\$ (0.16)	\$ 0.38	\$ 0.39	\$ 0.97	\$ 0.72
Merger-related and other charges	0.04	0.03	0.08	0.03	0.02	0.06	0.03
Impact of tax reform on remeasurement of deferred tax asset	-	-	0.50	-	-	-	-
Release of disproportionate tax effects lodged in OCI	-	-	-	-	-	-	0.05
Diluted income per common share - operating	\$ 0.53	\$ 0.50	\$ 0.42	\$ 0.41	\$ 0.41	\$ 1.03	\$ 0.80
Book value per common share reconciliation							
Book value per common share (GAAP)	\$ 17.29	\$ 17.02	\$ 16.67	\$ 16.50	\$ 15.83	\$ 17.29	\$ 15.83
Effect of goodwill and other intangibles	(4.04)	(4.06)	(3.02)	(2.39)	(2.09)	(4.04)	(2.09)
Tangible book value per common share	\$ 13.25	\$ 12.96	\$ 13.65	\$ 14.11	\$ 13.74	\$ 13.25	\$ 13.74
Return on tangible common equity reconciliation							
Return on common equity (GAAP)	11.20%	11.11%	(3.57)%	9.22%	9.98%	11.15%	9.27%
Merger-related and other charges	0.77	0.60	1.86	0.75	0.41	0.69	0.44
Impact of tax reform on remeasurement of deferred tax asset	-	-	11.44	-	-	-	-
Release of disproportionate tax effects lodged in OCI	-	-	-	-	-	-	0.61
Return on common equity - operating	11.97	11.71	9.73	9.97	10.39	11.84	10.32
Effect of goodwill and other intangibles	3.82	3.55	2.20	1.96	1.80	3.69	1.83
Return on tangible common equity - operating	15.79%	15.26%	11.93%	11.93%	12.19%	15.53%	12.15%
Return on assets reconciliation							
Return on assets (GAAP)	1.30%	1.26%	(0.40)%	1.01%	1.06%	1.28%	0.98%
Merger-related and other charges	0.09	0.07	0.20	0.08	0.04	0.08	0.05
Impact of tax reform on remeasurement of deferred tax asset	-	-	1.30	-	-	-	-
Release of disproportionate tax effects lodged in OCI	-	-	-	-	-	-	0.06
Return on assets - operating	1.39%	1.33%	1.10%	1.09%	1.10%	1.36%	1.09%
Dividend payout ratio reconciliation							
Dividend payout ratio (GAAP)	30.61%	25.53%	(62.50)%	26.32%	23.08%	27.84%	25.00%
Merger-related and other charges	(2.31)	(1.53)	12.04	(1.93)	(1.13)	(1.63)	(1.00)
Impact of tax reform on remeasurement of deferred tax asset	-	-	74.27	-	-	-	-
Release of disproportionate tax effects lodged in OCI	-	-	-	-	-	-	(1.50)
Dividend payout ratio - operating	28.30%	24.00%	23.81%	24.39%	21.95%	26.21%	22.50%
Efficiency ratio reconciliation							
Efficiency ratio (GAAP)	57.94%	57.83%	63.03%	59.27%	57.89%	57.89%	58.58%
Merger-related and other charges	(2.17)	(2.08)	(6.11)	(3.09)	(1.68)	(2.13)	(1.81)
Efficiency ratio - operating	55.77%	55.75%	56.92%	56.18%	56.21%	55.76%	56.77%
Average equity to assets reconciliation							
Equity to assets (GAAP)	11.21%	11.03%	11.21%	10.86%	10.49%	11.13%	10.36%
Effect of goodwill and other intangibles	(2.38)	(2.21)	(1.69)	(1.41)	(1.26)	(2.31)	(1.27)
Tangible equity to assets	8.83	8.82	9.52	9.45	9.23	8.82	9.09
Effect of preferred equity	-	-	-	-	-	-	-
Tangible common equity to assets	8.83%	8.82%	9.52%	9.45%	9.23%	8.82%	9.09%
Tangible common equity to risk-weighted assets reconciliation ⁽¹⁾							
Tier 1 capital ratio (Regulatory)	11.97%	11.61%	12.24%	12.27%	11.91%	11.97%	11.91%

Effect of other comprehensive income	(0.57)	(0.50)	(0.29)	(0.13)	(0.15)	(0.57)	(0.15)
Effect of deferred tax limitation	0.34	0.42	0.51	0.94	0.95	0.34	0.95
Effect of trust preferred	(0.34)	(0.34)	(0.36)	(0.24)	(0.25)	(0.34)	(0.25)
Basel III intangibles transition adjustment	-	-	(0.05)	(0.04)	(0.02)	-	(0.02)
Tangible common equity to risk-weighted assets	<u>11.40%</u>	<u>11.19%</u>	<u>12.05%</u>	<u>12.80%</u>	<u>12.44%</u>	<u>11.40%</u>	<u>12.44%</u>

(1) Second quarter 2018 ratios are preliminary.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End

	2018		2017			Linked Quarter Change	Year over Year Change
	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter		
<i>(in millions)</i>							
LOANS BY CATEGORY							
Owner occupied commercial RE	\$ 1,682	\$ 1,898	\$ 1,924	\$ 1,792	\$ 1,723	\$ (216)	\$ (41)
Income producing commercial RE	1,821	1,677	1,595	1,413	1,342	144	479
Commercial & industrial	1,193	1,142	1,131	1,084	1,088	51	105
Commercial construction	735	691	712	583	587	44	148
Equipment financing	465	423	-	-	-	42	465
Total commercial	5,896	5,831	5,362	4,872	4,740	65	1,156
Residential mortgage	1,021	992	974	933	881	29	140
Home equity lines of credit	708	712	731	689	665	(4)	43
Residential construction	195	190	183	190	193	5	2
Consumer	400	459	486	519	562	(59)	(162)
Total loans	\$ 8,220	\$ 8,184	\$ 7,736	\$ 7,203	\$ 7,041	36	1,179
LOANS BY MARKET							
North Georgia	\$ 1,001	\$ 1,004	\$ 1,019	\$ 1,047	\$ 1,065	(3)	(64)
Atlanta MSA	1,533	1,513	1,510	1,477	1,445	20	88
North Carolina	1,067	1,037	1,049	542	541	30	526
Coastal Georgia	623	635	630	634	623	(12)	-
Gainesville MSA	230	231	248	242	246	(1)	(16)
East Tennessee	474	473	475	471	486	1	(12)
South Carolina	1,571	1,537	1,486	1,470	1,260	34	311
Commercial Banking Solutions	1,444	1,438	961	920	926	6	518
Indirect auto	277	316	358	400	449	(39)	(172)
Total loans	\$ 8,220	\$ 8,184	\$ 7,736	\$ 7,203	\$ 7,041	36	1,179

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality

	Second Quarter 2018			First Quarter 2018			Fourth Quarter 2017		
	Nonperforming Loans	Foreclosed Properties	Total NPAs	Nonperforming Loans	Foreclosed Properties	Total NPAs	Nonperforming Loans	Foreclosed Properties	Total NPAs
<i>(in thousands)</i>									
NONPERFORMING ASSETS BY CATEGORY									
Owner occupied CRE	\$ 5,772	\$ 812	\$ 6,584	\$ 6,757	\$ 1,121	\$ 7,878	\$ 4,923	\$ 1,955	\$ 6,878
Income producing CRE	991	455	1,446	3,942	368	4,310	3,208	244	3,452
Commercial & industrial	2,180	-	2,180	1,917	-	1,917	2,097	-	2,097
Commercial construction	613	576	1,189	574	658	1,232	758	884	1,642
Equipment financing	1,075	-	1,075	428	-	428	-	-	-
Total commercial	10,631	1,843	12,474	13,618	2,147	15,765	10,986	3,083	14,069
Residential mortgage	7,918	184	8,102	8,724	232	8,956	8,776	136	8,912
Home equity lines of credit	1,812	550	2,362	2,149	335	2,484	2,024	15	2,039
Residential construction	637	20	657	378	-	378	192	-	192
Consumer	819	-	819	1,371	-	1,371	1,680	-	1,680
Total NPAs	\$ 21,817	\$ 2,597	\$ 24,414	\$ 26,240	\$ 2,714	\$ 28,954	\$ 23,658	\$ 3,234	\$ 26,892

NONPERFORMING ASSETS BY MARKET

North Georgia	\$ 7,583	\$ 640	\$ 8,223	\$ 8,519	\$ 85	\$ 8,604	\$ 7,310	\$ 94	\$ 7,404
Atlanta MSA	1,928	132	2,060	1,138	132	1,270	1,395	279	1,674
North Carolina	3,029	750	3,779	5,006	1,271	6,277	4,543	1,213	5,756
Coastal Georgia	943	-	943	1,887	-	1,887	2,044	20	2,064
Gainesville MSA	186	-	186	574	163	737	739	-	739
East Tennessee	1,473	143	1,616	1,511	10	1,521	1,462	-	1,462
South Carolina	3,093	362	3,455	3,443	483	3,926	3,433	1,059	4,492
Commercial Banking Solutions	2,831	570	3,401	2,937	570	3,507	1,095	569	1,664
Indirect auto	751	-	751	1,225	-	1,225	1,637	-	1,637
Total NPAs	\$ 21,817	\$ 2,597	\$ 24,414	\$ 26,240	\$ 2,714	\$ 28,954	\$ 23,658	\$ 3,234	\$ 26,892

NONPERFORMING ASSETS ACTIVITY

Beginning Balance	\$ 26,240	\$ 2,714	\$ 28,954	\$ 23,658	\$ 3,234	\$ 26,892	\$ 22,921	\$ 2,736	\$ 25,657
Acquisitions	-	-	-	428	-	428	-	659	659
Loans placed on non-accrual	3,612	-	3,612	7,463	-	7,463	9,375	-	9,375
Payments received	(5,314)	-	(5,314)	(3,534)	-	(3,534)	(5,495)	-	(5,495)
Loan charge-offs	(2,065)	-	(2,065)	(1,150)	-	(1,150)	(1,747)	-	(1,747)
Foreclosures	(656)	984	328	(625)	625	-	(1,396)	2,421	1,025
Property sales	-	(1,029)	(1,029)	-	(957)	(957)	-	(2,458)	(2,458)
Write downs	-	(106)	(106)	-	(72)	(72)	-	(117)	(117)
Net gains (losses) on sales	-	34	34	-	(116)	(116)	-	(7)	(7)
Ending Balance	\$ 21,817	\$ 2,597	\$ 24,414	\$ 26,240	\$ 2,714	\$ 28,954	\$ 23,658	\$ 3,234	\$ 26,892

	Second Quarter 2018		First Quarter 2018		Fourth Quarter 2017	
	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽¹⁾	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽¹⁾	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽¹⁾
<i>(in thousands)</i>						
NET CHARGE-OFFS BY CATEGORY						
Owner occupied CRE	\$ (578)	(.13)%	\$ (43)	(.01)%	\$ (357)	(.08)%
Income producing CRE	1,421	.33	422	.10	595	.16
Commercial & industrial	16	.01	(3)	-	(242)	(.09)
Commercial construction	(107)	(.06)	266	.15	148	.09
Equipment financing	(49)	(.04)	40	.08	-	-
Total commercial	703	.05	682	.05	144	.01
Residential mortgage	11	-	(52)	(.02)	290	.12
Home equity lines of credit	21	.01	89	.05	137	.08
Residential construction	(58)	(.12)	(64)	(.14)	(23)	(.05)
Consumer	682	.64	846	.72	513	.40
Total	\$ 1,359	.07	\$ 1,501	.08	\$ 1,061	.06
NET CHARGE-OFFS BY MARKET						
North Georgia	\$ 246	.10%	\$ 772	.31%	\$ 64	.02%
Atlanta MSA	103	.03	(109)	(.03)	26	.01
North Carolina	1,268	.48	144	.06	127	.06
Coastal Georgia	19	.01	137	.09	174	.11
Gainesville MSA	(2)	-	(18)	(.03)	154	.25
East Tennessee	76	.06	31	.03	61	.05
South Carolina	(1,057)	(.27)	12	-	95	.03
Commercial Banking Solutions	381	.11	176	.06	75	.03
Indirect auto	325	.44	356	.41	285	.30
Total	\$ 1,359	.07	\$ 1,501	.08	\$ 1,061	.06

(1) Annualized.

UNITED COMMUNITY BANKS, INC.
Consolidated Statements of Income (Unaudited)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
(in thousands, except per share data)	2018	2017	2018	2017
Interest revenue:				
Loans, including fees	\$ 103,492	\$ 74,825	\$ 199,961	\$ 147,552
Investment securities, including tax exempt of \$1,025, \$357, \$1,997, and \$636	18,254	17,778	36,549	35,490
Deposits in banks and short-term investments	469	563	995	1,082
Total interest revenue	122,215	93,166	237,505	184,124
Interest expense:				
Deposits:				
NOW	1,303	635	2,416	1,232
Money market	2,583	1,559	4,758	2,985
Savings	35	28	84	55
Time	4,198	1,379	7,154	2,387
Total deposit interest expense	8,119	3,601	14,412	6,659
Short-term borrowings	198	101	498	141
Federal Home Loan Bank advances	1,636	1,464	3,760	2,894
Long-term debt	3,786	2,852	7,074	5,728
Total interest expense	13,739	8,018	25,744	15,422
Net interest revenue	108,476	85,148	211,761	168,702
Provision for credit losses	1,800	800	5,600	1,600
Net interest revenue after provision for credit losses	106,676	84,348	206,161	167,102
Noninterest income:				
Service charges and fees	8,794	10,701	17,719	21,305
Mortgage loan and other related fees	5,307	4,811	10,666	9,235
Brokerage fees	1,201	1,146	2,073	2,556
Gains from sales of SBA/USDA loans	2,401	2,626	4,179	4,585
Securities gains (losses), net	(364)	4	(1,304)	2
Other	6,001	4,397	12,403	8,076
Total noninterest income	23,340	23,685	45,736	45,759
Total revenue	130,016	108,033	251,897	212,861
Noninterest expenses:				
Salaries and employee benefits	45,363	37,338	88,238	74,029
Communications and equipment	4,849	4,978	9,481	9,896
Occupancy	5,547	4,908	11,160	9,857
Advertising and public relations	1,384	1,260	2,899	2,321
Postage, printing and supplies	1,685	1,346	3,322	2,716
Professional fees	3,464	2,371	7,508	5,415
FDIC assessments and other regulatory charges	1,973	1,348	4,449	2,631
Amortization of intangibles	1,847	900	3,745	1,873
Merger-related and other charges	2,280	1,830	4,334	3,884
Other	8,458	6,950	15,189	13,433
Total noninterest expenses	76,850	63,229	150,325	126,055
Net income before income taxes	53,166	44,804	101,572	86,806
Income tax expense	13,532	16,537	24,280	35,015
Net income	\$ 39,634	\$ 28,267	\$ 77,292	\$ 51,791
Net income available to common shareholders	\$ 39,359	\$ 28,267	\$ 76,740	\$ 51,791
Earnings per common share:				
Basic	\$ 0.49	\$ 0.39	\$ 0.97	\$ 0.72
Diluted	0.49	0.39	0.97	0.72
Weighted average common shares outstanding:				
Basic	79,745	71,810	79,477	71,798
Diluted	79,755	71,820	79,487	71,809

UNITED COMMUNITY BANKS, INC.
Consolidated Balance Sheets (Unaudited)

<i>(in thousands, except share and per share data)</i>	June 30, 2018	December 31, 2017
ASSETS		
Cash and due from banks	\$ 125,013	\$ 129,108
Interest-bearing deposits in banks	191,355	185,167
Cash and cash equivalents	316,368	314,275
Securities available for sale	2,536,294	2,615,850
Securities held to maturity (fair value \$291,463 and \$321,276)	297,569	321,094
Loans held for sale (includes \$34,813 and \$26,252 at fair value)	34,813	32,734
Loans and leases, net of unearned income	8,220,271	7,735,572
Less allowance for loan and lease losses	(61,071)	(58,914)
Loans, net	8,159,200	7,676,658
Premises and equipment, net	202,098	208,852
Bank owned life insurance	190,649	188,970
Accrued interest receivable	33,114	32,459
Net deferred tax asset	77,274	88,049
Derivative financial instruments	29,896	22,721
Goodwill and other intangible assets	327,174	244,397
Other assets	181,091	169,401
Total assets	\$ 12,385,540	\$ 11,915,460
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Deposits:		
Demand	\$ 3,245,701	\$ 3,087,797
NOW	2,031,396	2,131,939
Money market	2,036,588	2,016,748
Savings	683,689	651,742
Time	1,524,635	1,548,460
Brokered	444,079	371,011
Total deposits	9,966,088	9,807,697
Short-term borrowings	9,325	50,000
Federal Home Loan Bank advances	560,000	504,651
Long-term debt	308,434	120,545
Derivative financial instruments	37,261	25,376
Accrued expenses and other liabilities	125,323	103,857
Total liabilities	11,006,431	10,612,126
Shareholders' equity:		
Common stock, \$1 par value; 150,000,000 shares authorized; 79,137,810 and 77,579,561 shares issued and outstanding	79,138	77,580
Common stock issuable; 616,549 and 607,869 shares	9,509	9,083
Capital surplus	1,497,517	1,451,814
Accumulated deficit	(154,290)	(209,902)
Accumulated other comprehensive loss	(52,765)	(25,241)
Total shareholders' equity	1,379,109	1,303,334
Total liabilities and shareholders' equity	\$ 12,385,540	\$ 11,915,460

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended June 30,

<i>(dollars in thousands, fully taxable equivalent (FTE))</i>	2018			2017		
	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income (FTE) ⁽¹⁾⁽²⁾	\$ 8,177,343	\$ 103,395	5.07%	\$ 6,979,980	\$ 74,811	4.30%
Taxable securities ⁽³⁾	2,651,816	17,229	2.60	2,719,390	17,421	2.56
Tax-exempt securities (FTE) ⁽¹⁾⁽³⁾	150,503	1,380	3.67	55,992	584	4.17
Federal funds sold and other interest-earning assets	212,849	674	1.27	143,143	743	2.08
Total interest-earning assets (FTE)	11,192,511	122,678	4.39	9,898,505	93,559	3.79
Non-interest-earning assets:						
Allowance for loan losses	(62,275)			(61,163)		
Cash and due from banks	133,060			104,812		
Premises and equipment	218,517			192,906		
Other assets ⁽³⁾	731,514			569,435		
Total assets	\$ 12,213,327			\$ 10,704,495		
Liabilities and Shareholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:						
NOW	\$ 2,071,289	1,303	0.25	\$ 1,901,890	635	0.13
Money market	2,214,077	2,583	0.47	2,064,143	1,559	0.30
Savings	678,988	35	0.02	575,960	28	0.02
Time	1,524,124	2,696	0.71	1,274,009	1,136	0.36
Brokered time deposits	300,389	1,502	2.01	111,983	243	0.87
Total interest-bearing deposits	6,788,867	8,119	0.48	5,927,985	3,601	0.24
Federal funds purchased and other borrowings	45,241	198	1.76	37,317	101	1.09
Federal Home Loan Bank advances	335,521	1,636	1.96	594,815	1,464	0.99
Long-term debt	316,812	3,786	4.79	175,281	2,852	6.53
Total borrowed funds	697,574	5,620	3.23	807,413	4,417	2.19
Total interest-bearing liabilities	7,486,441	13,739	0.74	6,735,398	8,018	0.48
Non-interest-bearing liabilities:						
Non-interest-bearing deposits	3,188,847			2,731,217		
Other liabilities	168,417			114,873		
Total liabilities	10,843,705			9,581,488		
Shareholders' equity	1,369,622			1,123,007		
Total liabilities and shareholders' equity	\$ 12,213,327			\$ 10,704,495		
Net interest revenue (FTE)		\$ 108,939			\$ 85,541	
Net interest-rate spread (FTE)			3.65%			3.31%
Net interest margin (FTE) ⁽⁴⁾			3.90%			3.47%

⁽¹⁾ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26% in 2018 and 39% in 2017, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

⁽²⁾ Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

⁽³⁾ Securities available for sale are shown at amortized cost. Pretax unrealized losses of \$42.9 million in 2018 and pretax unrealized gains of \$6.58 million in 2017 are included in other assets for purposes of this presentation.

⁽⁴⁾ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

<i>(dollars in thousands, fully taxable equivalent (FTE))</i>	2018			2017		
	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income (FTE) ⁽¹⁾⁽²⁾	\$ 8,085,849	\$ 199,784	4.98%	\$ 6,942,130	\$ 147,552	4.29%
Taxable securities ⁽³⁾	2,687,200	34,552	2.57	2,749,339	34,854	2.54
Tax-exempt securities (FTE) ⁽¹⁾⁽³⁾	148,528	2,689	3.62	49,125	1,041	4.24
Federal funds sold and other interest-earning assets	212,951	1,372	1.29	144,577	1,407	1.95
Total interest-earning assets (FTE)	11,134,528	238,397	4.31	9,885,171	184,854	3.76
Non-interest-earning assets:						
Allowance for loan losses	(60,718)			(61,414)		
Cash and due from banks	146,697			102,048		
Premises and equipment	217,625			191,509		
Other assets ⁽³⁾	724,488			573,281		
Total assets	\$ 12,162,620			\$ 10,690,595		
Liabilities and Shareholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:						
NOW	\$ 2,077,461	2,416	0.23	\$ 1,930,624	1,232	0.13
Money market	2,222,304	4,758	0.43	2,064,792	2,985	0.29
Savings	667,431	84	0.03	568,339	55	0.02
Time	1,529,639	4,937	0.65	1,269,005	1,951	0.31
Brokered time deposits	229,766	2,217	1.95	105,199	436	0.84
Total interest-bearing deposits	6,726,601	14,412	0.43	5,937,959	6,659	0.23
Federal funds purchased and other borrowings	61,894	498	1.62	28,225	141	1.01
Federal Home Loan Bank advances	423,137	3,760	1.79	637,728	2,894	0.92
Long-term debt	295,763	7,074	4.82	175,212	5,728	6.59
Total borrowed funds	780,794	11,332	2.93	841,165	8,763	2.10
Total interest-bearing liabilities	7,507,395	25,744	0.69	6,779,124	15,422	0.46
Non-interest-bearing liabilities:						
Non-interest-bearing deposits	3,142,384			2,687,665		
Other liabilities	159,734			115,808		
Total liabilities	10,809,513			9,582,597		
Shareholders' equity	1,353,107			1,107,998		
Total liabilities and shareholders' equity	\$ 12,162,620			\$ 10,690,595		
Net interest revenue (FTE)		\$ 212,653			\$ 169,432	
Net interest-rate spread (FTE)			3.62%			3.30%
Net interest margin (FTE) ⁽⁴⁾			3.85%			3.46%

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26% in 2018 and 39% in 2017, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

(3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of \$35.6 million in 2018 and pretax unrealized gains of \$638 thousand in 2017 are included in other assets for purposes of this presentation.

(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

About United Community Banks, Inc.

United Community Banks, Inc. (NASDAQ: UCBI) is a bank holding company based in Blairsville, Georgia with \$12.4 billion in assets. The company's banking subsidiary, United Community Bank, is one of the southeast region's largest full-service banks, operating 150 offices in Georgia, North Carolina, South Carolina and Tennessee. The bank specializes in personalized community banking services for individuals, small businesses and corporations. Services include a full range of consumer and commercial banking products including mortgage, advisory, and treasury management. Respected national research firms consistently recognize United Community Bank for outstanding customer service. For the last five years, J.D. Power has ranked United Community Bank first in customer satisfaction in the Southeast. In 2018, for the fifth consecutive year, *Forbes* magazine included United on its list of the 100 Best Banks in America. Additional information about the company and the bank's full range of products and services can be found at www.ucbi.com.

Non-GAAP Financial Measures

This press release, including the accompanying financial statement tables, contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as "operating net income," "operating net income per diluted common share," "operating earnings per share," "tangible book value per common share," "operating return on common equity," "operating return on tangible common equity," "operating return on assets," "operating dividend payout ratio," "operating efficiency ratio," "average tangible equity to average assets," "average tangible common equity to average assets" and "tangible common equity to risk-weighted assets." These non-GAAP measures are included because United believes they may provide useful supplemental information for evaluating United's underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included with the accompanying financial statement tables.

Caution About Forward-Looking Statements

Certain statements in this press release may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include projections, predictions, expectations, or beliefs about future events or results or otherwise and are not statements of historical fact. Such statements are often characterized by the use of qualified words (and their derivatives) such as “may,” “believe,” “expect,” “anticipate,” “intend,” “will,” “should,” “plan,” “estimate,” “predict,” “continue” and “potential” or the negative of these terms or words of similar meaning or other statements concerning opinions or judgments of United and its management about future events. Although United believes that its expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of its existing knowledge of its business and operations, there can be no assurance that actual results, performance, or achievements of United will not differ materially from any future results, performance, or achievements expressed or implied by such forward-looking statements; such statements are not guarantees of future performance. Forward-looking statements are subject to numerous assumptions, risks and uncertainties that change over time and could cause actual results or financial condition to differ materially from those expressed in or implied by such statements. Actual future results and trends may differ materially from historical results and or those anticipated depending on a variety of factors, including, but not limited to the factors and risk influences contained in the cautionary language included under the headings “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Risk Factors” in United’s Form 10-K for the year ended December 31, 2017 and other periodic reports subsequently filed by United with the SEC, available on the SEC website, www.sec.gov. For any forward-looking statements made in this press release, United claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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2018 INVESTOR PRESENTATION

SECOND QUARTER 2018
July 24, 2018



Disclosures

CAUTIONARY STATEMENT

This investor presentation may contain forward-looking statements, as defined by federal securities laws, including statements about United and its financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of our operations and future financial performance. Our operations and such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United Community Banks, Inc.'s filings with the Securities and Exchange Commission, including its 2017 Annual Report on Form 10-K under the section entitled "Forward-Looking Statements." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

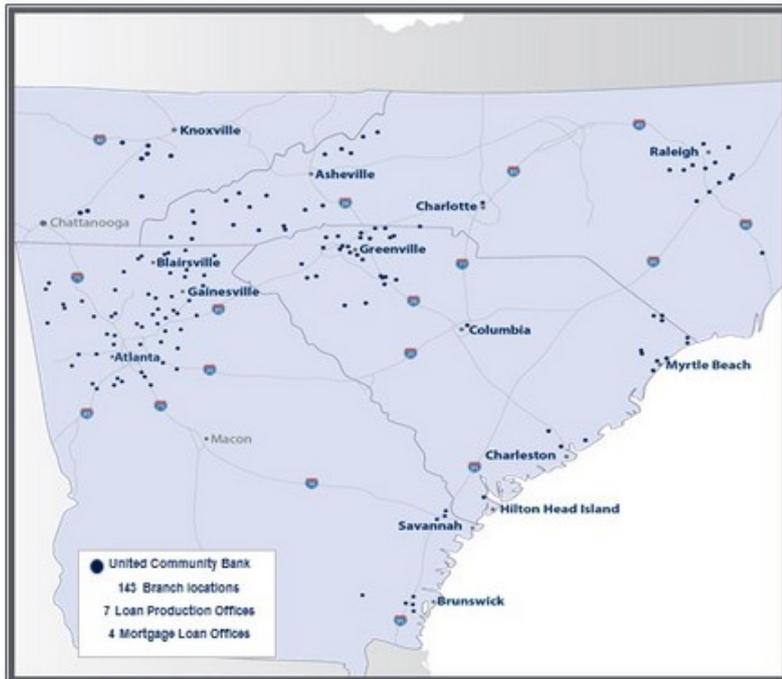
NON-GAAP MEASURES

This presentation includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations. Such measures include: "Net income – operating," "Net income available to common shareholders – operating," "Earnings per share – operating," "Diluted earnings per share – operating," "Tangible book value per share," "Return on common equity – operating," "Return on tangible common equity – operating," "Return on assets – operating," "Efficiency ratio – operating," "Expenses – operating," "Tangible common equity to risk-weighted assets," and "Average tangible equity to average assets." This presentation also includes "pre-tax, pre-credit earnings," which excludes the provision for credit losses, income taxes and merger-related and other charges.

Management has included these non-GAAP measures because we believe they may provide useful supplemental information for evaluating our underlying performance trends. Further, management uses these measures in managing and evaluating our business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the 'Non-GAAP Reconciliation Tables' included in the exhibits to this presentation.

Who We Are

Snapshot of United Community Banks, Inc.



2Q18 Overview

Ticker	UCBI (NASDAQ)
Market Cap	\$2.4Bn
P/EPS (2019E)	12.6x
P/TBV	233%
Assets	\$12.4Bn
Loans	\$8.2Bn
Deposits	\$10.0Bn
CET1*	11.6%
NPAs / Assets	0.20%
ROA – GAAP	1.30%
ROA – Operating ⁽¹⁾	1.39%
ROCE – GAAP	11.20%
ROCE – Operating ⁽¹⁾	15.79%

*2Q18 Capital Ratios are preliminary

Premier Southeast Regional Bank

- Established in 1950 and headquartered in Blairsville, GA with executive offices in Greenville, SC
 - ✓ 2,323 employees
- One of the largest regional banks in the U.S. by assets with 143 branch locations, 7 loan production offices and 4 mortgage loan offices in four states: GA, NC, SC and TN
 - ✓ Top 10 market share in GA and SC
- Metro-focused branch network with locations in fast growing areas

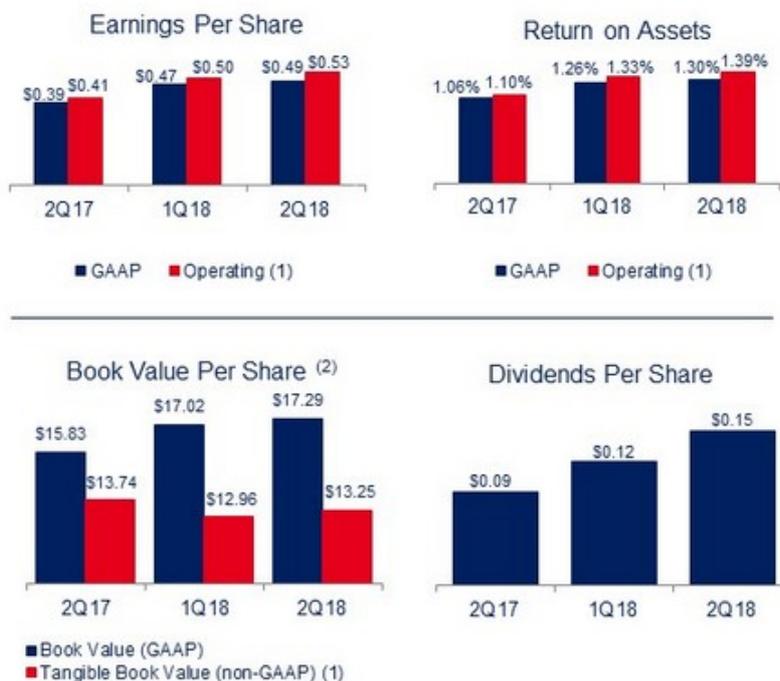


Market data as of July 20, 2018

(1) See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

2Q18 Highlights

- Operating diluted earnings per share of \$0.53 compared with GAAP diluted earnings per share of \$0.49
- GAAP EPS up 26% vs. last year
 - Operating EPS rose 29% over the same time frame
- GAAP ROA of 1.30% in 2Q
 - Operating ROA moved to 1.39%, on path towards 1.40% 2018 target
- Dividend \$0.15 up 67% vs. last year

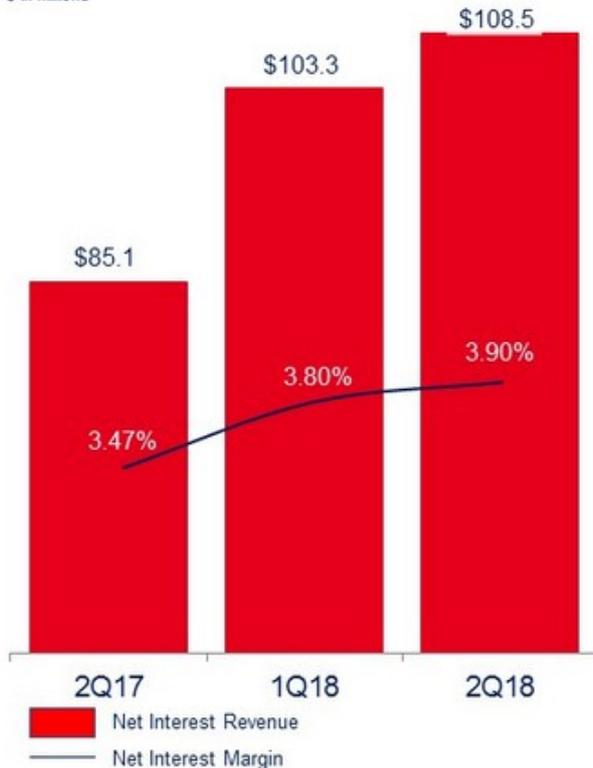


(1) See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

(2) Excludes effect of acquisition-related intangibles and associated amortization

Net Interest Revenue / Margin (1)

\$ in millions



(1) Net interest margin is calculated on a fully-taxable equivalent basis

- Net interest revenue of \$108.5 mm increased \$5.2 mm (5.0%) vs. 1Q18 and \$23.3 mm (27.4%) vs. 2Q17
 - Benefit of Navitas acquisition, in addition to rising short-term interest rates
- Net interest margin up 10 bps vs. 1Q18 impacted by
 - Higher loan yield of 18 bps due to higher short-term interest rates and the full quarter impact of Navitas
 - Accretible yield contributed \$674 thousand or 2 bps to 2Q18 NIM vs. 6 bps in 1Q18
- Net interest margin up 43 bps vs. 2Q17 due to higher short-term rates, stable core deposit base and the impact of acquisitions

Deposits

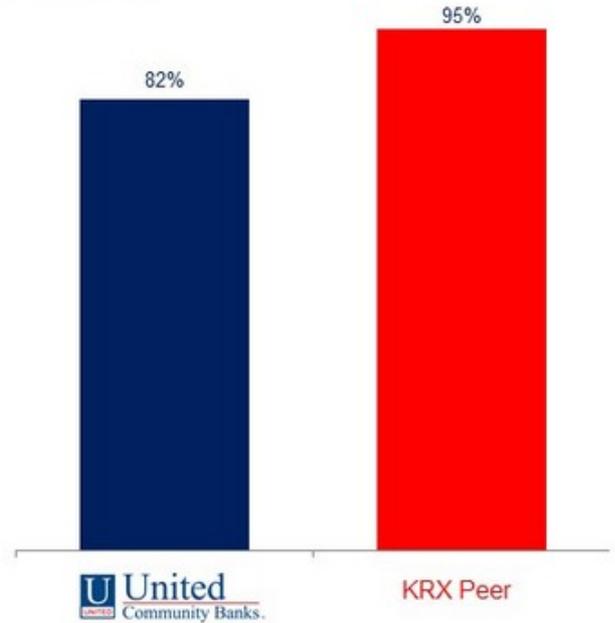
Low-Cost Deposit Base

Cost of Total Deposits (bps) ⁽¹⁾ ⁽²⁾



Sufficient Liquidity to Support Future Growth

Loans / Deposits ⁽¹⁾ ⁽²⁾



Note – Peer comparison banks comprise the KBW Regional Bank Index (ticker:KRX)

(1) Source: S&P Global Market Intelligence

(2) United results as of 2Q18; KRX results as of 1Q18 (Source: S&P Global Market Intelligence)

Loans

\$ in billions



⁽¹⁾ C&I includes commercial and industrial loans as well as owner-occupied CRE loans

- Annualized end-of-period loan growth was 2%, or 4% excluding indirect auto runoff of \$39 mm
- Diversified portfolio, weighted towards C&I
 - Reclassified \$139 mm of senior care loans in 2Q to income producing CRE from owner-occupied CRE
- Well within regulatory guidance on construction and CRE levels
 - The 100%/300% ratios stand at 74% and 202%, respectively
- Other consumer has declined to a 5% contribution due to the planned runoff of the indirect auto portfolio

Loan Growth Drivers

- Continued expansion in our metro markets, including our new Myrtle Beach and Raleigh markets
- Ongoing evaluation and addition of new Commercial Banking products and verticals
- Successful execution of the Navitas growth strategy
- Continued development of our unique partnership model where the community banks partner with CBS to drive growth
- Growth in the mortgage business via expansion into newly acquired markets and with the addition of on-balance sheet adjustable rate products

Fee Revenue

in millions

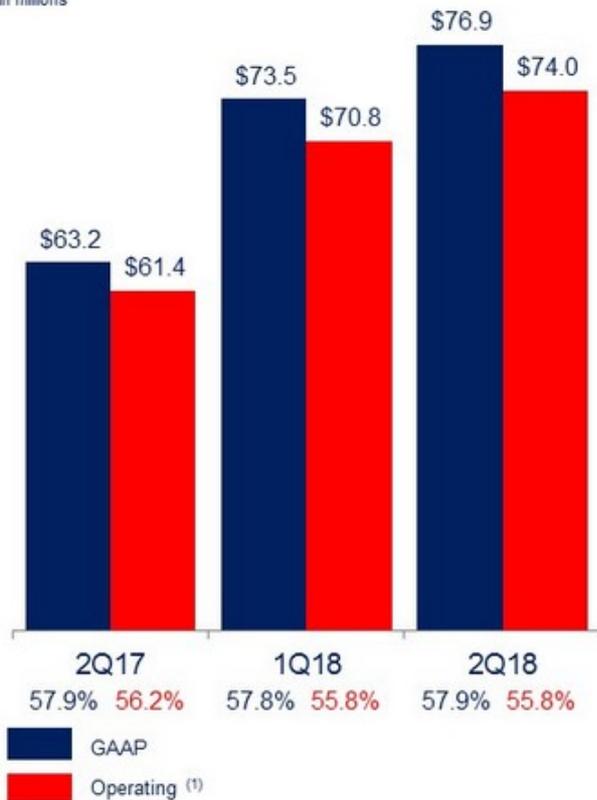


- **Linked quarter, fees up \$0.9 mm due to:**
 - Record number of locks and applications, yet slightly lower mortgage fees in 2Q vs. 1Q due to a \$0.1 mm write down of MSR vs. \$0.4 mm write up in 1Q
 - 2Q record SBA originations of \$59.6 mm, up 125% over 1Q
 - SBA loan sales of \$28.5 mm up 29% vs. last quarter, as mix change toward construction loans is limiting near term loan sales
 - SBA closed construction loan pipeline to \$87.1 mm

- **Vs Last Year, fees down \$0.4 mm to \$23.3 mm**
 - \$1.9 mm lower service charges as \$2.5 mm Durbin impact is partially offset with the increase from acquisitions
 - Record \$259 mm of mortgage originations, up 27% year over year
 - Record 2Q SBA production of \$59.6 mm, up 88% vs. 2Q17 of \$31.7 mm; SBA revenue down slightly year over year on lower loan sales (\$28.5 mm in 2Q18 vs. \$30 million in 2Q17)
 - Other income up \$1.2 mm includes the benefit of Navitas fee income

Expense Discipline

\$ in millions



- Linked quarter, GAAP and operating expenses grew 5% and 4%, respectively
 - Operating efficiency ratio stable at 55.8%
 - Operating expenses up \$3.2 mm vs. 1Q18, excluding merger-related and other charges
 - Full quarter of Navitas added \$1.6 mm in 2Q

- Market expansions and acquisitions drove year-over-year GAAP and operating expenses higher by 22% and 20%
 - Operating efficiency ratio improved to 55.8% from 56.2% last year

Efficiency Ratio ⁽¹⁾

⁽¹⁾ See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

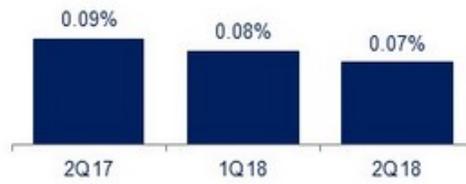
Credit Quality

Provision for Credit Losses
\$ in millions

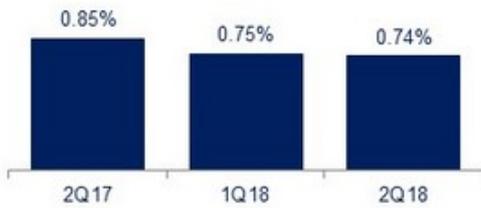


⁽¹⁾ 1Q18 \$2.3 million provision due to initial reserve setup for Navitas acquisition

Net Charge-Offs as %
of Average Loans



Allowance for Loan Losses



Non-Performing Assets as %
of Total Assets



Capital Ratios

Holding Company	2Q17	1Q18	2Q18
Common Equity Tier I Capital	11.9%	11.3%	11.6%
Tier I Risk-Based Capital	11.9	11.6	12.0
Total Risk-Based Capital	12.7	13.5	13.9
Leverage	9.0	9.1	9.3
Tangible Common Equity to Risk-Weighted Assets	12.4	11.2	11.4
Average Tangible Equity to Average Assets	9.2	8.8	8.8

- ▶ Profitability continues to provide significant capital ratio improvement each quarter
- ▶ All regulatory capital ratios significantly above "well-capitalized"
- ▶ Quarterly dividend of \$0.15 per share (up 67% YoY)
- ▶ Q1 sub debt raise improved capital efficiency and increased total risk based capital

Note: 2Q18 ratios are preliminary

Key Strengths

- Culture and business model that attracts both bankers and potential acquisition partners
- Positioned well in many of the South's fastest-growing markets
- Superior customer service helps drive great core deposit growth
- Well-developed credit model to drive consistent performance through cycles
- Liquid balance sheet and strong capital offer flexibility in a rising rate environment

2018 INVESTOR PRESENTATION

Exhibits

SECOND QUARTER 2018
July 24, 2018



Who We Are

Full-Service Regional Bank with a Strong Culture Rooted in Sound Credit Underwriting & Growth

Cultural Pillars

High-Quality Balance Sheet

- > Underwriting conservatism and portfolio diversification
- > Top quartile credit quality performance
- > Prudent capital, liquidity and interest-rate risk management
- > Focused on improving return to shareholders with increasing ROTCE and dividend growth

Profitability

- > Managing a steady margin with minimal accretion income
- > Fee revenue expansion through focused growth initiatives
- > Continued operating expense discipline while investing in growth opportunities
- > Executing on M&A cost savings
- > High-quality, low-cost core deposit base

Growth

- > Addition of Commercial Banking Solutions platforms (middle-market banking, SBA lending, senior care, income-property lending, asset-based lending, builder finance, renewable energy, equipment finance) and actively pursuing additional lending platforms
- > Entered into and continue to target new markets with team lift-outs (Charleston, Greenville, Atlanta, Raleigh)
- > Continuous emphasis on and enhancement of Mortgage product offerings to drive loan and revenue growth
- > Acquisitions that fit our footprint and culture and deliver desired financial returns

Customer Service Is at Our Foundation



Who We Are

The Bank That Service Built



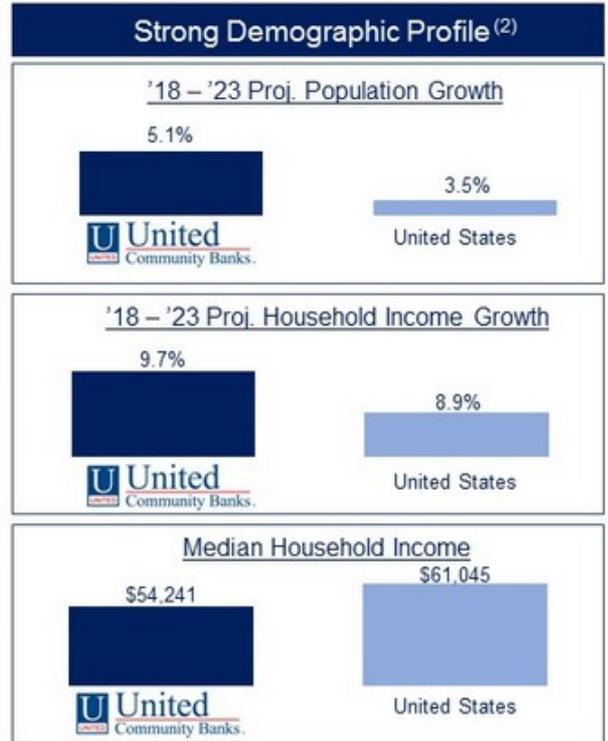
Who We Are

Focused on High-Growth MSAs in Southeast

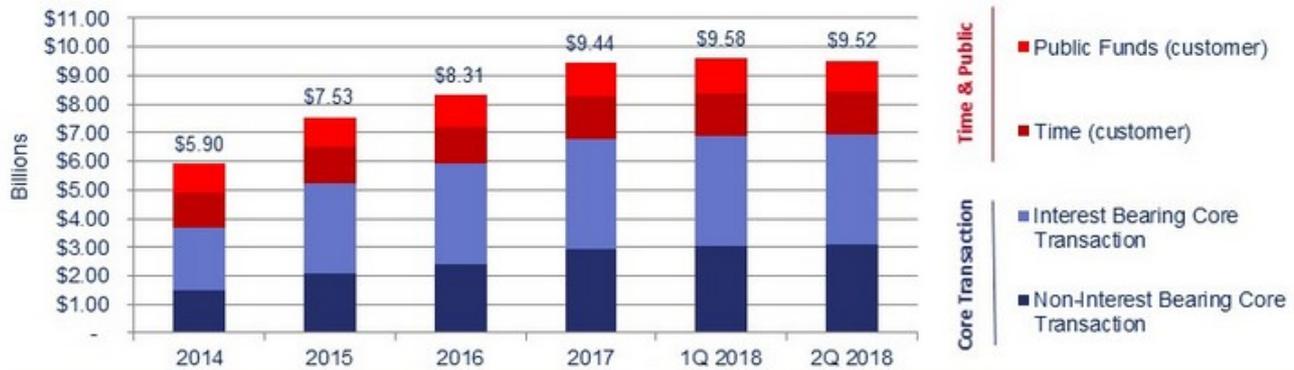
Fastest Growing Southeast MSAs ⁽¹⁾	2018-2023 Proj. Population Growth	2018 Population	2023 Proj. Median Household Income
1. Myrtle Beach, SC	9.96%	470,010	\$55,177
2. Cape Coral, FL	8.66%	740,553	\$59,220
3. Charleston, SC	8.46%	785,518	\$69,670
4. Orlando, FL	8.17%	2,518,915	\$62,806
5. Raleigh, NC	8.08%	1,335,067	\$76,237
6. Naples, FL	7.95%	374,242	\$75,389
7. North Port, FL	7.54%	808,091	\$66,409
8. Lakeland, FL	7.22%	683,670	\$51,907
9. Charlotte, NC	7.22%	2,537,416	\$65,758
10. Jacksonville, FL	6.89%	1,519,940	\$65,428
16. Savannah, GA	6.60%	392,546	\$61,718
18. Atlanta, GA	6.48%	5,919,767	\$71,156
21. Greenville, SC	6.12%	901,549	\$58,643

 UCBI MSA Presence

(1) Includes MSAs with a population of greater than 300,000
 (2) Weighted by state deposits



Deposit Mix



Core Transaction Deposit Growth by Category & Region in millions

	2015	2016	2017	1Q 2018	2Q 2018
Demand Deposit	\$ 618	\$ 334	\$ 487	\$ 117	\$ 40
NOW	441	5	107	4	(21)
MMDA	325	246	156	(7)	10
Savings	177	79	101	25	7
Growth by Category	\$ 1,561	\$ 664	\$ 851	\$ 139	\$ 36
Atlanta MSA	\$ 223	\$ 168	\$ 91	\$ 38	\$ (19)
North Georgia	158	133	80	58	15
North Carolina ⁽¹⁾	63	62	412	11	30
Coastal Georgia	24	16	28	40	(1)
East Tennessee ⁽²⁾	234	(16)	(7)	(2)	3
Gainesville MSA	34	48	20	5	3
South Carolina ⁽²⁾	825	253	227	(11)	4
Growth by Region	\$ 1,561	\$ 664	\$ 851	\$ 139	\$ 36

⁽¹⁾Includes \$354 million from the acquisition of Four Oaks NB on November 1, 2017

⁽²⁾Includes \$247 million from the acquisition of FNB on May 1, 2015

⁽³⁾Includes \$790 million, \$175 million and \$226 million, respectively, from the acquisitions of Palmetto on September 1, 2015, Tideland on July 1, 2016 and Horry County State Bank on July 31, 2017

Note – Column graph summarizes customer deposits, which excludes brokered deposits

Deposits by Category in millions

	2015	2016	2017	1Q 2018	2Q 2018
Non-Interest Bearing Core					
Demand Deposit	\$ 2,089	\$ 2,423	\$ 2,910	\$ 3,027	\$ 3,067
Interest Bearing Core					
NOW	1,109	1,114	1,221	1,225	1,204
MMDA	1,584	1,830	1,986	1,979	1,989
Savings	469	548	649	675	681
Total Interest Bearing Core	3,162	3,492	3,856	3,878	3,874
Total Core Trans Deposits	5,251	5,915	6,766	6,905	6,941
Time (Customer)	1,251	1,267	1,522	1,487	1,491
Public Funds (Customer)	1,032	1,128	1,148	1,190	1,089
Brokered	339	328	371	411	444
Total Deposits	\$ 7,873	\$ 8,638	\$ 9,808	\$ 9,993	\$ 9,985



New Loans Funded and Advances⁽¹⁾

\$ in millions



New Loans Funded and Advances by Category

	2Q18	1Q18	2Q17	Variance-Incr(Decr)	
				1Q18	2Q17
Commercial & Industrial	\$ 227.4	\$ 220.7	\$ 161.8	\$ 6.7	\$ 65.6
Owner-Occupied CRE	74.7	67.1	114.0	7.6	(39.3)
Income-Producing CRE	112.3	70.2	41.6	42.1	70.7
Commercial Constr.	186.8	145.6	121.8	41.2	65.0
Total Commercial	601.2	503.6	439.2	97.6	162.0
Residential Mortgage	63.9	38.3	48.3	25.6	15.6
Residential HELOC	66.6	53.6	64.7	13.0	1.9
Residential Construction	63.4	54.4	56.8	9.0	6.6
Consumer	17.7	15.8	57.9	1.9	(40.2)
Total	\$ 812.8	\$ 665.8	\$ 666.9	\$ 147.0	\$ 145.9

New Loans Funded and Advances by Region

	2Q18	1Q18	2Q17	Variance-Incr(Decr)	
				1Q18	2Q17
Atlanta	\$ 142.3	\$ 121.1	\$ 122.5	\$ 21.2	19.8
Coastal Georgia	43.3	39.3	75.7	4.0	(32.4)
North Georgia	65.2	60.2	64.2	5.0	1.0
North Carolina	113.2	35.9	29.9	77.3	83.3
Tennessee	32.7	28.8	40.2	3.9	(7.5)
Gainesville	15.4	11.0	13.2	4.4	2.2
South Carolina	145.1	131.3	115.0	13.8	30.1
Total Community Banks	557.2	427.5	480.7	129.7	96.5
Asset-based Lending	1.0	10.8	17.6	(9.8)	(16.6)
Commercial RE	38.2	33.8	41.1	4.4	(2.9)
Senior Care	32.9	36.1	8.3	(3.2)	24.6
Middle Market	9.4	6.9	35.4	2.5	(26.0)
SBA	36.2	32.7	35.3	3.5	0.9
Renewable Energy	0.4	8.5	-	(8.1)	0.4
Navitas	100.2	65.3	-	34.9	100.2
Builder Finance	37.3	44.1	28.1	(6.8)	9.2
Total Commercial Banking Solutions	255.6	238.3	165.8	17.4	89.8
Indirect Auto	-	-	40.4	-	(40.4)
Total	\$ 812.8	\$ 665.8	\$ 666.9	\$ 147.0	\$ 145.9

⁽¹⁾ Represents new loans funded and net loan advances (net of payments on lines of credit)

Commercial RE Diversification – 6/30/2018

Commercial Construction

in millions

	Committed		Out standing	
	\$	%	\$	%
As s i t e d Living/Nursing Home/Rehab Cntr	266	21.0	105	14.2
Res idential Construction in Proces s: SPEC	144	11.4	88	12.0
Office Buildings	99	7.9	42	5.7
Multi-Res idential Properties	97	7.6	32	4.3
Res idential Construction in Proces s: PRESOLD	74	5.8	47	6.4
Hotels Motels	68	5.4	24	3.3
Res idential Land Development - Lots Already Developed in Hands of Builders	64	5.1	60	8.2
Retail Building	58	4.6	47	6.4
Vacant (Improved)	50	4.0	44	5.9
Warehouse	50	3.9	35	4.8
Other Properties	49	3.9	42	5.7
Self Storage	46	3.6	27	3.6
Res idential Land Development - Subdivisions in Proces s	43	3.4	30	4.1
Raw Land - Vacant (Unimproved)	39	3.1	33	4.4
Res taurants /Franchis e Fas t Food / Franchis e Other	27	2.1	14	1.9
Res idential Raw Land in the Hands of Builders /Developers	19	1.5	17	2.3
Mfg Facility	14	1.1	5	0.7
Negative Pledge	11	0.9	7	0.9
Commercial Land Development	11	0.9	11	1.5
Churches	11	0.9	10	1.3
All Other	26	1.9	16	2.4
Total Commercial Construction	\$ 1,266	100 %	\$ 736	100 %

Committed Average Loan Size (in thousands)

• Commercial Construction	\$553
• Commercial RE:	
• Composite CRE	442
• Owner-Occupied	382
• Income-Producing	517

Commercial Real Estate – Income Producing

in millions

	Committed		Out standing	
	\$	%	\$	%
Office Buildings	440	22.7	398	21.8
Retail Building	359	18.5	345	19.0
Investor Res idential	201	10.4	197	10.8
As s i t e d Living/Nursing Home/Rehab Cntr	209	10.8	187	10.3
Hotels Motels	176	9.1	172	9.5
Warehouse	169	8.7	163	8.9
Multi-Res idential Properties	158	8.2	149	8.2
Other Properties	62	3.2	53	2.9
Res taurants /Franchis e Fas t Food / Franchis e Other	52	2.7	46	2.5
Self Storage	29	1.5	27	1.5
Convenience Stores	27	1.4	26	1.4
Mfg Facility	22	1.1	22	1.2
Leasehold Property	10	0.5	10	0.5
Mobile Home Parks	10	0.5	9	0.5
Automotive Service	8	0.4	8	0.5
Daycare Facility	4	0.2	4	0.2
All Other	2	0.1	5	0.3
Total Commercial Real Estate - Income Producing	\$ 1,938	100 %	\$ 1,821	100 %

Outstanding Average Loan Size (in thousands)

Commercial Construction	\$322
Commercial RE:	
• Composite CRE	415
• Owner-Occupied	357
• Income-Producing	488

Strong Credit Culture

1. Process Change

- In 2014, centralized and streamlined consumer underwriting and related functions
- Significantly strengthened commercial process for approvals and monitoring

2. Add Significant Talent

- CEO with deep knowledge and experience in credit
- 2015 Rob Edwards brought in to lead team (BB&T, TD Bank)
- Senior credit risk team now has large bank credit risk experience

BUILT TO
OUTPERFORM IN
THE NEXT CYCLE

5. Concentration Risk: Product

- Construction/CRE ratio = 74%/202%
- C&D > 30% in cycle, now 12 % driven by Four Oaks
- Land in C&D \$272 mm and shrinking, due to Four Oaks conversion
- Navitas 5.60% of loans
- Granular product concentration limits

3. Concentration Risk: Size

- In house project lending limit of \$18 mm, legal lending limit of \$312 mm
- Relationship limit = \$30 mm
- \$123 mm of SNC's outstanding, \$238 mm committed
- Top 25 loans = \$586 mm, 7.2 % of total loans

4. Concentration Risk: Geography

- Four state franchise with mix of metro and rural markets

Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	2Q17	3Q17	4Q17	1Q18	2Q18
		(1)	(1)	(1)	(1)
Net Income					
Net income - GAAP	\$ 28,267	\$ 27,946	\$ (11,916)	\$ 37,658	\$ 39,634
Merger-related and other charges	1,830	3,420	7,358	2,646	2,873
Tax benefit on merger-related and other charges	(675)	(1,147)	(1,165)	(628)	(121)
Impairment of deferred tax asset due to federal tax rate reduction	-	-	38,199	-	-
Net income - Operating	<u>\$ 29,422</u>	<u>\$ 30,219</u>	<u>\$ 32,476</u>	<u>\$ 39,676</u>	<u>\$ 42,386</u>
Diluted Earnings per share					
Diluted earnings per share - GAAP	\$ 0.39	\$ 0.38	\$ (0.16)	\$ 0.47	\$ 0.49
Merger-related and other charges	0.02	0.03	0.08	0.03	0.04
Impairment of deferred tax asset due to federal tax rate reduction	-	-	0.50	-	-
Diluted earnings per share - Operating	<u>\$ 0.41</u>	<u>\$ 0.41</u>	<u>\$ 0.42</u>	<u>\$ 0.50</u>	<u>\$ 0.53</u>
Return on Assets					
Return on assets - GAAP	1.06 %	1.01 %	(0.40) %	1.26 %	1.30 %
Merger-related and other charges	0.04	0.08	0.20	0.07	0.09
Impairment of deferred tax asset due to federal tax rate reduction	-	-	1.30	-	-
Return on assets - Operating	<u>1.10 %</u>	<u>1.09 %</u>	<u>1.10 %</u>	<u>1.33 %</u>	<u>1.39 %</u>
Book Value per share					
Book Value per share - GAAP	\$ 15.83	\$ 16.50	\$ 16.67	\$ 17.02	\$ 17.29
Effect of goodwill and other intangibles	(2.09)	(2.39)	(3.02)	(4.06)	(4.04)
Tangible book value per share	<u>\$ 13.74</u>	<u>\$ 14.11</u>	<u>\$ 13.65</u>	<u>\$ 12.96</u>	<u>\$ 13.25</u>

(1) Merger-related and other charges for 2Q18, 1Q18, 4Q17 and 3Q17 include \$593 thousand, \$592 thousand, \$517 thousand and \$244 thousand, respectively, of intangible amortization resulting from payments made to executives under their change of control agreements. The resulting intangible assets are being amortized over 12 to 24 months.

Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	2Q17	3Q17	4Q17	1Q18	2Q18
		(1)	(1)	(1)	(1)
Return on Tangible Common Equity					
Return on common equity - GAAP	9.98 %	9.22 %	(3.57) %	11.11 %	11.20 %
Effect of merger-related and other charges	0.41	0.75	1.86	0.60	0.77
Impairment of deferred tax asset due to federal tax rate reduction	-	-	11.44	-	-
Return on common equity - Operating	10.39	9.97	9.73	11.71	11.97
Effect of goodwill and intangibles	1.80	1.96	2.20	3.55	3.82
Return on tangible common equity - Operating	<u>12.19 %</u>	<u>11.93 %</u>	<u>11.93 %</u>	<u>15.26 %</u>	<u>15.79 %</u>
Expenses					
Expenses - GAAP	\$ 63,229	\$ 65,674	\$ 75,882	\$ 73,475	\$ 76,850
Merger-related and other charges	(1,830)	(3,420)	(7,358)	(2,646)	(2,873)
Expenses - Operating	<u>\$ 61,399</u>	<u>\$ 62,254</u>	<u>\$ 68,524</u>	<u>\$ 70,829</u>	<u>\$ 73,977</u>
Pre-Tax, Pre-Credit Earnings					
Pre-Tax Earnings - GAAP	\$ 44,804	\$ 43,674	\$ 42,354	\$ 48,406	\$ 53,166
Merger-related and other charges	1,830	3,420	7,358	2,646	2,873
Provision for credit losses	800	1,000	1,200	3,800	1,800
Pre-Tax, Pre-Credit Earnings - Operating	<u>\$ 47,434</u>	<u>\$ 48,094</u>	<u>\$ 50,912</u>	<u>\$ 54,852</u>	<u>\$ 57,839</u>
Efficiency Ratio					
Efficiency Ratio - GAAP	57.89 %	59.27 %	63.03 %	57.83 %	57.94 %
Merger-related and other charges	(1.68)	(3.09)	(6.11)	(2.08)	(2.17)
Efficiency Ratio - Operating	<u>56.21 %</u>	<u>56.18 %</u>	<u>56.92 %</u>	<u>55.75 %</u>	<u>55.77 %</u>

(1) Merger-related and other charges for 2Q18, 1Q18, 4Q17 and 3Q17 include \$593 thousand, \$592 thousand, \$517 thousand and \$244 thousand, respectively, of intangible amortization resulting from payments made to executives under their change of control agreements. The resulting intangible assets are being amortized over 12 to 24 months.