## United Community Banks, Inc. Reports Net Operating Loss for Third Quarter 2009

October 23, 2009
BLAIRSVILLE, GA, Oct 23, 2009 (MARKETWIRE via COMTEX News Network) -- United Community Banks, Inc. (NASDAQ: UCBI)
-- Capital significantly strengthened by $\$ 222.5$ million public common offering
-- Provision for loan losses of $\$ 95.0$ million exceeded charge-offs by $\$ 4.5$ million
-- Allowance-to-loans ratio of 2.80 percent, up from 2.64 percent last quarter
-- Margin improvement of 11 basis points this quarter to 3.39 percent, up 69 basis points year-to-date
-- Non-cash goodwill impairment charge of $\$ 25.0$ million, or $\$ .50$ per diluted share

United Community Banks, Inc. (NASDAQ: UCBI) today reported a net operating loss of $\$ 43.7$ million, or 93 cents per diluted share, for the third quarter of 2009. These results reflect elevated credit costs, including a $\$ 95$ million provision for loan losses. Net operating loss does not include a $\$ 25$ million non-cash charge for impairment of goodwill. Including this non-recurring charge, the net loss for the quarter was $\$ 68.7$ million, or $\$ 1.43$ per diluted share.

Net operating loss for the nine months ended September 30, 2009 was $\$ 98.8$ million, or $\$ 2.17$ per diluted share, and did not reflect $\$ 95$ million of non-cash charges for goodwill impairment in the first and third quarters. Also not included were $\$ 2.9$ million in severance costs in the first quarter and the $\$ 11.4$ million gain on the Southern Community Bank acquisition in the second quarter, all of which are considered non-recurring items and therefore excluded from operating earnings. Including these non-recurring items, the net loss for the first nine months of 2009 was $\$ 188.5$ million, or $\$ 4.01$ per diluted share.
"We continue our strategy of aggressively disposing of problem credits," stated Jimmy Tallent, president and chief executive officer. "At the same time, we are sharply focused on offensive strategies to drive shareholder value long-term by increasing core earnings through margin expansion, expense reductions and core deposit growth. This has been accomplished each quarter throughout 2009."

Total loans were $\$ 5.4$ billion at quarter-end, down $\$ 150$ million from the second quarter and $\$ 467$ million from the third quarter of 2008, reflecting continued reductions in exposure to the residential construction market and the overall weak business environment. As of September 30, 2009, residential construction loans were $\$ 1.2$ billion, or 22 percent of total loans, a decrease of $\$ 411$ million from a year ago and $\$ 130$ million from the second quarter of 2009. "Partially offsetting the decline in total loans was our growth in Atlanta," stated Tallent. "I am very pleased with our progress in restructuring the Atlanta region, where we have closed $\$ 180$ million in small business and commercial loans in the first nine months of 2009."

Taxable equivalent net interest revenue of $\$ 63.0$ million reflected an increase of $\$ 2.1$ million from last quarter, $\$ 4.2$ million from a year ago, and an increase of $\$ 11.1$ million from the fourth quarter of 2008. The taxable equivalent net interest margin was 3.39 percent compared with 3.28 percent for the second quarter of $2009,3.17$ percent for the third quarter of 2008 , and 2.70 percent for the fourth quarter of 2008.
"The 11 basis point improvement in our net interest margin this quarter reflects our ongoing efforts to improve loan and deposit pricing," stated Tallent. "We continued to maintain our loan pricing strategy with higher credit spreads while lowering pricing on new and renewed time deposits. During the third quarter, over $\$ 400$ million of time deposits matured that were part of a 15 -month special program completed in the second quarter of 2008. We retained about half of these deposits with a rate reduction of over 225 basis points. We will continue to actively pursue lowering deposit rates to improve our margin while balancing liquidity needs with our goal of maximizing earnings."
"Excluding public funds and the deposits obtained through the acquisition, core transaction deposits increased $\$ 71$ million this quarter and have grown $\$ 200$ million year-to-date, or 13 percent on an annualized basis," Tallent said. "This growth reflects the success of our United Express program for customer referrals and cross-selling. Year-to-date we opened 9,776 net new deposit accounts. During the third quarter alone, we have added 17, 785 new services."

The third quarter provision for loan losses was $\$ 95.0$ million compared with $\$ 60.0$ million for the second quarter of 2009. Net charge-offs for the third quarter were $\$ 90.5$ million compared with $\$ 58.3$ million for the second quarter of 2009. At quarter-end, non-performing assets totaled $\$ 415.0$ million compared with $\$ 392.6$ million at June 30, 2009. The ratio of non-performing assets to total assets at the end of the third and second quarters was 4.91 percent and 4.63 percent, respectively. The allowance for loan losses to total loans was 2.80 percent and 2.64 percent, respectively.
"Credit quality continues to be our primary area of focus, particularly in the residential construction portfolio," Tallent said. "While we have seen a rise in all categories of non-performing assets, the inflow is still driven by continued weakness in the housing and construction markets. The good news is that the residential construction problem credits in the Atlanta region are starting to decline on a linked-quarter basis. We have seen some negative migration in the commercial real estate categories, but the amounts are still within reasonable levels in light of current economic conditions. Though we could see more negative migration in commercial loans, we are cautiously optimistic because the portfolio is diversified, cash flow sources are varied, and a large percentage of the loans are owner-occupied."

Operating fee revenue of $\$ 15.7$ million reflected a $\$ 2.6$ million increase from last quarter and a year ago. Operating fee revenue excludes the $\$ 11.4$ million gain on the Southern Community Bank acquisition recorded last quarter. Consulting fees of $\$ 2.3$ million were up $\$ 555,000$ from last year due to an increase in demand for assistance with regulatory compliance matters. Mortgage loan fees of $\$ 1.8$ million were up $\$ 422,000$ from a year ago due to a high level of refinancing activity. Net securities gains of $\$ 1.1$ million were up $\$ 1.0$ million compared to the third quarter of 2008.

Operating expenses for the third quarter of 2009 were $\$ 53.6$ million, a decrease of $\$ 3.4$ million from last year. The decrease was primarily due to lower foreclosed property costs of $\$ 2.2$ million and lower salary and benefit costs of $\$ 2.7$ million. The decrease in salary and benefit costs were primarily due to the reduction in work force of 174 staff year-to-date and lower bonus incentives, which were offset partially by the 54 staff added last quarter through the acquisition. Additionally, several expense categories benefited this quarter from cost reductions including communications, advertising and printing costs. Partially offsetting the benefit of these lower costs were the rate increase for FDIC insurance premiums of $\$ 1.3$ million and higher professional and legal fees related to the credit cycle.

The effective tax rate for the third quarter of 2009 was 28 percent, compared to 35 percent for the third quarter of 2008 . The lower effective tax rate in the third quarter of 2009 was due to the goodwill impairment charge for which no tax benefit is recognized. Excluding the goodwill impairment charge, the effective tax rate for the third quarter of 2009 was 38 percent. The projected effective tax rate for the balance of 2009 is 38 percent.

At September 30, 2009, the company's regulatory capital ratios were as follows: Tier I Risk-Based Capital of 12.7 percent; Leverage of 9.5 percent; and Total Risk-Based of 15.3 percent. Also, the quarter-end tangible equity-to-assets ratio was 9.6 percent, the tangible common equity-to-assets ratio was 7.4 percent and the tangible common equity to risk weighted assets was 10.3 percent. The third quarter capital ratios reflect the successful common stock offering that closed on September 30, 2009. United issued $44,505,000$ shares of common stock at a price of $\$ 5.00$ per share and the net proceeds increased capital by $\$ 210.9$ million.
"The additional capital significantly strengthens our balance sheet, allowing us to continue to aggressively deal with problem credits," stated Tallent. "Even more important, it positions us to take advantage of once-in-a-lifetime opportunities to grow our business through organic growth, FDIC assisted transactions and customer dislocation within our markets. All of our strategies support our goal of building long-term shareholder value. While there is a lot of work yet to be done, we have the strongest sense of urgency to return United to the higher levels of profitability that it has achieved for decades."

## Conference Call

United Community Banks will hold a conference call today, Friday, October 23, 2009, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (888) 211-7262 and use the password 'UCBI.' The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the company's website at www. ucbi.com. The Investor Presentation for Third Quarter 2009 can be accessed on the website by selecting 'Presentations' within the Investor Relations section.

About United Community Banks, Inc.
Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 8.4$ billion and operates 27 community banks with 109 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Forward-Looking Statements" on page 3 of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information 2009
(in thousands, except per share Third Second First data; taxable equivalent) Quarter Quarter Quarter

INCOME SUMMARY

|  | \$ 101,181 | \$ 102,737 | \$ 103,562 |
| :---: | :---: | :---: | :---: |
| Interest expense | 38,177 | 41,855 | 46,150 |
| Net interest revenue | 63,004 | 60,882 | 57,412 |
| Provision for loan losses | 95,000 | 60,000 | 65,000 |
| Operating fee revenue (1) | 15,671 | 113050 | 12,846 |
| Total revenue | $(16,325)$ | 13,932 | 5,258 |
| Operating expenses (2) | 53,606 | 6 55,348 | 52,569 |

Operating loss before taxes $(69,931) \quad(41,416) \quad(47,311)$
Income tax benefit $(26,213) \quad(18,353) \quad(15,335)$


Total non-performing assets
(NPAs) 414,991 392,602 334,538
Allowance for loan losses $\quad 150,187 \quad 145,678 \quad 143,990$
Net charge-offs $\quad 90,491 \quad 58,312 \quad 43,281$
Allowance for loan losses to

| loans | 2.80 \% | 2.64 \% | 2.56 \% |  |
| :---: | :---: | :---: | :---: | :---: |
| Net charge-offs to average |  |  |  |  |
| loans (5) | 6.57 | 4.18 | 3.09 |  |
| NPAs to loans and foreclosed |  |  |  |  |
| properties | 7.58 | 6.99 | 5.8 | 86 |
| NPAs to total assets | 4.91 | 4.63 |  |  |

AVERAGE BALANCES
Loans $\$ 5,565,498 \quad \$ 5,597,259 \quad \$ 5,675,054$
Investment securities $\quad 1,615,499 \quad 1,771,482 \quad 1,712,654$
Earning assets $\quad 7,400,539 \quad 7,442,178 \quad 7,530,230$

Total assets $\quad 8,208,199 \quad 8,212,140 \quad 8,372,281$
Deposits 6,689,948 6,544,537 6,780,531
Shareholders' equity $\quad 843,130 \quad 879,210 \quad 967,505$
Common shares - basic 49,771 48,794 48,324
$\begin{array}{llll}\text { Common shares - diluted } & 49,771 & 48,794 & 48,324\end{array}$
AT PERIOD END
Loans $\quad \$ 5,362,689 \quad \$ 5,513,087 \quad \$ 5,632,705$
Investment securities $\quad 1,532,514 \quad 1,816,787 \quad 1,719,033$

| Total assets | $8,443,617$ | $8,477,355$ | $8,171,663$ |
| :--- | :---: | :---: | :---: |
| Deposits | $6,821,306$ | $6,848,760$ | $6,616,488$ |
| Shareholders' equity | $1,006,638$ | 855,272 | 888,853 |
| Common shares outstanding | 93,901 | 48,933 | 48,487 |

(1) Excludes the gain from acquisition of $\$ 11.4$ million, net of income tax expense of $\$ 4.3$ million in the second quarter of 2009. (2) Excludes the non-recurring goodwill impairment charges of $\$ 25$ million and $\$ 70$ million in the third and first quarters of 2009, respectively, and severance costs of $\$ 2.9$ million, net of income tax benefit of $\$ 1.1$ million in the first quarter of 2009. (3) Net income available to common shareholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
(4) Excludes effect of acquisition related intangibles and associated amortization. (5) Annualized. (6) Number of new shares issued for shares currently held. NM - Not meaningful.
*Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information

$$
2008 \text { Third }
$$

(in thousands, except per share Fourth Third 2009-2008
data; taxable equivalent) Quarter Quarter Change


PERFORMANCE MEASURES
Per common share:
Diluted operating loss (1)(2) \$ (.99) \$ (.84) 11
Diluted loss (.99) (.84) 70
Cash dividends declared
Stock dividends declared (6) $\quad 1$ for $130 \quad 1$ for 130
Book value
$16.95 \quad 17.12 \quad$ (48)
Tangible book value (4) $\quad 10.39 \quad 10.48$
Key performance ratios:
Retum on equity (3)(5)
Return on assets (5)
(23.83)\% (19.07)\%

Net interest margin (5) 2.70
Operating efficiency

(1) Excludes the gain from acquisition of $\$ 11.4$ million, net of income tax expense of $\$ 4.3$ million in the second quarter of 2009. (2) Excludes the non-recurring goodwill impairment charges of $\$ 25$ million and $\$ 70$ million in the third and first quarters of 2009, respectively, and severance costs of $\$ 2.9$ million, net of income tax benefit of $\$ 1.1$ million in the first quarter of 2009. (3) Net income available to common shareholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
(4) Excludes effect of acquisition related intangibles and associated amortization. (5) Annualized. (6) Number of new shares issued for shares currently held. NM - Not meaningful.
*Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information
For the Nine
Months Ended YTD

| Months Ended |  | YTD |  |
| :---: | :---: | :---: | :---: |
| (in thousands, except per share |  |  | 2009-2008 |
| data; taxable equivalent) | 2009 | 2008 | Change |

INCOME SUMMARY

| Interest revenue | \$ 307,480 \$ | \$ 358,535 |  |
| :---: | :---: | :---: | :---: |
| Interest expense | 126,182 | 171,704 |  |
| Net interest revenue | 181,298 | 186,831 | (3)\% |
| Provision for loan losses | 220,000 | 99,000 |  |
| Operating fee revenue (1) | 41,567 | 7 42,423 | (2) |



Common shares outstanding 93,901 47,596
(1) Excludes the gain from acquisition of $\$ 11.4$ million, net of income tax expense of $\$ 4.3$ million in the second quarter of 2009. (2) Excludes the non-recurring goodwill impairment charges of $\$ 25$ million and $\$ 70$ million in the third and first quarters of 2009, respectively, and severance costs of $\$ 2.9$ million, net of income tax benefit of $\$ 1.1$ million in the first quarter of 2009. (3) Net income available to common shareholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
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*Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.
UNITED COMMUNITY BANKS, INC.
Operating Earnings to GAAP Earnings Reconciliation


| data; taxable | Third | Second | First | Fourth Third |
| :---: | :---: | :---: | :---: | :---: |
| equivalent) | Quarter | Quarter | Quarter | Quarter Quarter |

Interest revenue
reconciliation
Interest revenue -
taxable equivalent \$ 101,181 \$ 102,737 \$ 103,562 \$ 108,434 \$ 112,510 Taxable equivalent


Net interest revenue
reconciliation
Net interest
revenue - taxable
equivalent $\$ 63,004 \$ 60,882 \$ 57,412 \$ 51,873 \$ 58,791$
Taxable equivalent


Total revenue
reconciliation
Total operating
revenue $\quad \$(16,325) \$ 13,932 \$ 5,258 \$(22,409) \$(4,088)$
Taxable equivalent

| adjustment | (580) | (463) | (488) | (553) | (571) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gain from acquisition |  |  |  |  |  |
|  | - 11 |  | - | - |  |
| Total revenue |  |  |  |  |  |
| (GAAP) | 16,905 | \$ 24,85 | \$ 4 | 0 \$ 2 | 962) \$ |




UNITED COMMUNITY BANKS, INC.
Operating Earnings to GAAP Earnings Reconciliation
Selected Financial Information
For the Nine
(in thousands, except per share Months Ended
data; taxable equivalent)
2009 -------------------

| Interest revenue reconciliation |  |
| :---: | :---: |
| Interest revenue - taxable equivalent | \$ 307,480 \$ 358,535 |
| Taxable equivalent adjustment | $(1,531) \quad(1,708)$ |
| Interest revenue (GAAP) | \$ 305,949 \$ 356,827 |
| Net interest revenue reconciliation |  |
| Net interest revenue - taxable equivalent \$ 181,298 \$ 186,831 |  |
| Taxable equivalent adjustment (1,531) (1,708) |  |
| Net interest revenue (GAAP) \$ 179,767 \$ 185,123 |  |
| Fee revenue reconciliation |  |
| Operating fee revenue | \$ 41,567 \$ 42,423 |
| Gain from acquisition | 11,390 |
| Fee revenue (GAAP) | \$ 52,957 \$ 42,423 |
| Total revenue reconciliation |  |
| Total operating revenue | \$ 2,865 \$ 130,254 |
| Taxable equivalent adjustment | $(1,531) \quad(1,708)$ |
| Gain from acquisition | 11,390 |
| Total revenue (GAAP) | \$ 12,724 \$ 128,546 |
| Expense reconciliation |  |
| Operating expense | \$ 161,523 \$ 154,260 |
| Noncash goodwill impairment charge | 95,000 |
| Severance costs | 2,898 |
| Operating expense (GAAP) | \$ 259,421 \$ 154,260 |
| (Loss) income before taxes reconciliation |  |
| Operating (loss) income before taxes | \$ (158,658) \$ $(24,006)$ |
| Taxable equivalent adjustment | $(1,531) \quad(1,708)$ |
| Gain from acquisition | 11,390 |
| Noncash goodwill impairment charge | $(95,000)$ |
| Severance costs | $(2,898)$ |
| (Loss) income before taxes (GAAP) | ) \$ $(246,697) \$(25,714)$ |
| Income tax (benefit) expense reconciliation |  |
| Operating income tax (benefit) expens | se $\quad \$(59,901) \$(7,303)$ |
| Taxable equivalent adjustment | $(1,531) \quad(1,708)$ |
| Gain from acquisition, tax expense | 4,328 |
| Severance costs, tax benefit | $(1,101)$ |
| Income tax (benefit) expense (GAAP | P) $\quad \$(58,205) \$(9,011)$ |
| (Loss) earnings per common share reconciliation |  |
| Operating (loss) earnings per common | n share $\quad \$ \quad(2.17) \$$ (0.35) |
| Gain from acquisition | 0.15 |
| Noncash goodwill impairment charge | (1.95) |
| Severance costs | (0.04) |
| (Loss) earnings per common share | (GAAP) \$ (4.01) \$ (0.35) |
| Book value reconciliation |  |
| Tangible book value \$ 6.50 \$ 10.48 |  |
| $\begin{array}{llll}\text { E ffect of goodwill and other intangibles } & 2.35 & 6.64\end{array}$ |  |
| Book value (GAAP) | \$ 8.85 \$ 17.12 |
| Efficiency ratio reconciliation |  |
| Operating efficiency ratio | 72.72\% 67.43\% |




| Total | 995 | 1,043 | (28) | (16) |
| :--- | :---: | :---: | :---: | :---: |
|  | ------------------- |  |  |  |
| House loans | 347 | 393 | $(75) \%$ | $(45) \%$ |
| Spec | 137 | 160 | $(53)$ | $(43)$ |
| Sold | ---------------- |  |  |  |
|  | 484 | 553 | $(68)$ | $(44)$ |

Total residential construction \$ 1,479 \$ 1,596 (40) (26)
RESIDENTIAL CONSTRUCTION -
ATLANTA MSA
Dirt loans

| Acquisition \& development | $\$$ | 167 | \$ | 185 | $(77) \%$ | $(46) \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans | 56 | 47 | $(13)$ | 30 |  |  |
| Lot loans | 86 | 103 | $(133)$ | $(48)$ |  |  |
|  | $-----------------10)$ |  |  |  |  |  |


| House loans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Spec | 189 | 227 | (113) | \% | (60)\% |
| Sold | 40 | 49 | (97) | (55) |  |
| Total | 229 | 276 | (110) | (59) | ) |

Total residential construction \$ 538 \$ 611 (91) (46)
(1) Excludes total loans of $\$ 104.0$ million and $\$ 109.9$ million as of September 30, 2009 and J une 30, 2009, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) Annualized.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)
Third Quarter 2009

|  | Non-performing Foreclosed | Total |
| :---: | :---: | :---: |
| (in thousands) | Loans Properties | NPAs |



| Total NPAs | \$ | 304,381 \$ | 110,610 \$ | 414,991 |
| :---: | :---: | :---: | :---: | :---: |


| NPAs BY MARKET |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA | \$ | 120,599 \$ | 54,670 \$ | 175,269 |
| Gainesville MSA |  | 12,916 | 8,429 | 21,345 |
| North Georgia |  | 96,373 | 36,718 | 133,091 |
| Western North Carolina |  | 25,775 | 5,918 | 31,693 |
| Coastal Georgia |  | 38,414 | 3,045 | 41,459 |
| EastTennessee |  | 10,304 | 1,830 | 12,134 |
| Total NPAs | \$ | 304,381 \$ | 110,610 \$ | 414,991 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of
Southern Community Bank. (2) Annualized.
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)
First Quarter 2009


| NPAs BY MARKET |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA | \$ | 131,020 \$ | 48,574 \$ | 179,594 |
| Gainesville MSA |  | 17,448 | 694 | 18,142 |
| North Georgia |  | 66,875 | 20,811 | 87,686 |
| Western North Carolina |  | 21,240 | 3,067 | 7 24,307 |
| Coastal Georgia |  | 15,699 | 1,286 | 16,985 |
| East Tennessee |  | 6,873 | 951 | 7,824 |
| Total NPAs | \$ | 259,155 \$ | 75,383 \$ | 334,538 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of

Southern Community Bank. (2) Annualized.
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)
Third Quarter 2009 Second Quarter 2009 First Quarter 2009


## NET CHARGE-OFFS

BY CATEGORY
Commercial


NET CHARGE-OFFS
BY MARKET
BY MARKET
Atlanta MSA $\$ 50,129 \quad 12.61 \%$ \$ 37,473 $8.89 \%$ \$ 26,228 $6.16 \%$
$\begin{array}{lllllll}\text { Gainesville MSA } & 1,473 & 1.60 & 4,125 & 4.38 & 1,105 & 1.18\end{array}$
$\begin{array}{lllllll}\text { North Georgia } & 24,017 & 4.74 & 12,571 & 2.52 & 8,208 & 1.64\end{array}$
W estern North

| Carolina | 3,949 | 1.98 | 1,015 | .51 | 3,669 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.83 |  |  |  |  |  |  |  |
| Coastal Georgia | 10,051 | 8.78 | 969 | .85 | 3,229 | 2.84 |  |
| East Tennessee | 872 | 1.30 | 2,159 | 3.21 | 842 | 1.28 |  |



(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.

UNITED COMMUNITY BANKS, INC.


Net interest revenue after provision for loan





| Non-interest-earning assets: |  |
| :--- | ---: |
| Allowance for loan losses | $(147,074)$ |
| Cash and due from banks | 107,062 |
| Premises and equipment | 179,764 |
| Other assets (3) | 667,908 |
| Total assets | $\$-------2,208,199$ |


(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 13.8$ million in 2009 and pretax unrealized losses of $\$ 11.7$ million in 2008 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.
UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended September 30,

$$
2008
$$

(dollars in thousands, taxable Average Avg.
equivalent)
Balance Interest Rate

Assets:
Interest-earning assets:


| Non-interest-earning assets: |  |
| :--- | ---: |
| Allowance for loan losses | $(93,687)$ |
| Cash and due from banks | 111,741 |
| Premises and equipment | 180,825 |
| Other assets (3) | 581,528 |
|  |  |
| Total assets | $\$-------\quad$ |

Liabilities and Shareholders' Equity:
Interest-bearing liabilities:

Non-interest-bearing liabilities:
Non-interest-bearing deposits 688,470
Other liabilities

Total liabilities
Sharesolders' equity
Share----
$7,327,207$
837,487

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
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(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.
UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis For the Nine Months Ended September 30, 2009
(dollars in thousands, taxable Average

| Balance |
| :--- |
| equivalent) | Interest

Rate

Assets:
Interest-earning assets:

| Loans, net of unearned income | (1)(2) \$ 5,612, | ,202 \$ | 244,196 | 5.82\% |
| :---: | :---: | :---: | :---: | :---: |
| Taxable securities (3) | 1,669,768 | 59,101 | 4.72 |  |
| Tax-exempt securities (1)(3) | 29,754 | 1,565 | 7.01 |  |
| Federal funds sold and other interest-earning assets | 145,449 | 2,618 | 2.40 |  |
| Total interest-earning assets | 7,457,173 | 307,4 | 480 5.51 |  |
| Non-interest-earning assets: |  |  |  |  |
| Allowance for loan losses | $(141,255)$ |  |  |  |
| Cash and due from banks | 104,444 |  |  |  |
| Premises and equipment | 179,569 |  |  |  |
| Other assets (3) 6 | 663,674 |  |  |  |
| Total assets $\quad \$ 8,26$ | 263,605 |  |  |  |

Liabilities and Shareholders' Equity:
Interest-bearing liabilities:
Interest-bearing deposits:


Non-interest-bearing liabilities:
Non-interest-bearing deposits 684,9
Other liabilities

Total liabilities
Shareholders' equity

Total liabilities and shareholders'
equity

$$
\$ 8,263,605
$$


(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. P retax unrealized gains of $\$ 13.0$ million in 2009 and $\$ 5.7$ million in 2008 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.
UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Nine Months Ended September 30,

$$
2008
$$

(dollars in thousands, taxable | Average |
| :---: |
| equivalent) |
|  |
| Balance |
| Interest | Rate

Assets:
Interest-earning assets:
Loans, net of unearned income (1)(2) \$5,926,731 \$ 299,601 6.75\%
Taxable securities (3) 1,447,409 55,765 5.14
$\begin{array}{llll}\text { Tax-exempt securities (1)(3) } & 34,988 & 1,876 & 7.15\end{array}$
Federal funds sold and other
interest-earning assets $\quad 41,889 \quad 1,292 \quad 4.11$

| Total interest-earning assets | $7,451,017$ | 358,534 | 6.43 |
| :--- | :--- | :--- | :--- |

Non-interest-earning assets:

| Allowance for loan losses | $(93,165)$ |
| :--- | :---: |
| Cash and due from banks | 136,920 |
| Premises and equipment | 181,210 |
| Other assets (3) | 586,871 |
| Total assets |  |

Liabilities and Shareholders' Equity:
Interest-bearing liabilities:
Interest-bearing deposits:

| NOW \$ | \$ 1,476,998 \$ | 22,58 | 12.04 |  |
| :---: | :---: | :---: | :---: | :---: |
| Money market | 427,676 | 7,519 | 2.35 |  |
| Savings | 184,713 | 560 | 40 |  |
| Time less than \$100,000 | 1,659, |  | 53,320 | 4.29 |
| Time greater than \$100,000 | 000 1,46 | 0,277 | 48,330 | 4.42 |
| Brokered | 480,166 | 15,106 | 4.20 |  |

Federal funds purchased and other
borrowings 396,798 7,254 2.44
$\begin{array}{llll}\text { Federal Home Loan Bank advances } \quad 452,826 \quad 10,668 & 3.15\end{array}$

| Long-term debt | 111,607 | 6,366 7.62 |
| :---: | :---: | :---: |
| Total borrowed funds | 961,231 | 24,288 3.38 |

Total interest-bearing liabilities $\quad 6,650,369 \quad 171,704 \quad 3.45$

Non-interest-bearing liabilities:
Non-interest-bearing deposits 681,615

| Other liabilities | 80,957 |
| :---: | :---: |
|  | $---------7,412,941$ |
| Total liabilities | 849,912 |

Total liabilities and shareholders'
equity $\$ 8,262,853$

| Net interest revenue | \$ 186,830 |  |
| :---: | :---: | :---: |
| Net interest-rate spread |  | 2.98\% |
| Net interest margin (4) |  | 3.35\% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. P retax unrealized gains of $\$ 13.0$ million in 2009 and $\$ 5.7$ million in 2008 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

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