## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
July 24, 2007

## United Community Banks, Inc. <br> (Exact name of registrant as specified in its charter)

| Georgia | No. 0-21656 |  |
| :---: | :---: | :---: |
| (State or other jurisdiction of <br> incorporation) | (Commission File Number) | (IRS Employer <br> Identification No.) |
|  | 63 Highway 515, P.O. Box 398 <br> Blairsville, Georgia 30512 |  |
| (Address of principal executive offices) |  |  |

Registrant's telephone number, including area code:
(706) 781-2265

Not applicable
(Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240-13e-4(c))

## Item 2.02 Results of Operation and Financial Condition

On July 24, 2007, United Community Banks, Inc. (the "Registrant") issued a news release announcing its financial results for the first quarter ended June 30, 2007 (the "News Release"). The News Release, including financial schedules, is attached as Exhibit 99.1 to this report. In connection with issuing the News Release, on July 24, 2007 at 11:00 a.m. EST, the Registrant intends to hold a conference call/webcast to discuss the News Release.

The presentation of the Registrant's financial results included net operating income, which is a measure of performance determined by methods other than in accordance with generally accepted accounting principles, or GAAP. Management included non-GAAP net operating income because it believes it is useful for evaluating the Registrant's operations and performance over periods of time, and uses net operating income in managing and evaluating the Registrant's business and intends to use it in discussions about the Registrant's operations and performance. Net operating income excludes the pre-tax effect of the special $\$ 15$ million fraud related provision for loan losses recorded in the second quarter of 2007 because management feels that the events leading to the taking of the special provision were isolated, non-recurring events and do not reflect overall trends in the Registrant's earnings. Management believes this non-GAAP net operating income may provides users of the Registrant's financial information with a meaningful measure for assessing the Registrant's financial results and comparing those financial results to prior periods.

Net operating income should be viewed in addition to, and not as an alternative or substitute for, the Registrant's reported net income determined in accordance with GAAP, and is not necessarily comparable to non-GAAP performance measures that may be presented by other companies.

## Item 9.01 Financial Statements and Exhibits

(a) Financial statements: None
(b) Pro forma financial information: None
(c) Exhibits:
99.1 Press Release, dated July 24, 2007

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
/s/Rex S. Schuette
Rex S. Schuette
July 24, 2007
Executive Vice President and Chief Financial Officer

# UNITED <br> Community Banks 

## For Immediate Release

For more information:
Rex S. Schuette
Chief Financial Officer
(706) 781-2266

Rex Schuette@ucbi.com

## UNITED COMMUNITY BANKS, INC. REPORTS <br> 12 PERCENT GAIN IN DILUTED OPERATING EARNINGS <br> PER SHARE FOR SECOND QUARTER 2007

## HIGHLIGHTS:

- Record Second Quarter Operating Earnings

Diluted Operating Earnings per Share of 46 Cents - Up 12 Percent
Operating Net Income of \$21.1 Million - Up 24 Percent
Loan and Fee Revenue Growth Drive Performance

- Net Income of \$11.9 million, Includes Special \$15 Million Provision for Loan Losses
- Completed Acquisition of Gwinnett Commercial Group
- Opened Two De Novo Offices

BLAIRSVILLE, GA, July 24, 2007 - United Community Banks, Inc. (NASDAQ: UCBI) today announced record operating earnings for the second quarter of 2007. Compared with the second quarter of 2006, the company achieved a 21 percent increase in total operating revenue, a 24 percent rise in net operating income and a 12 percent gain in diluted operating earnings per share.

Reported earnings of $\$ 11.9$ million included a special $\$ 15$ million provision for fraud-related loan losses. The after-tax impact of this provision was $\$ 9.2$ million, or 20 cents per diluted share.
"In a press release and conference call earlier this month, we discussed the $\$ 15$ million provision for fraud-related loan losses in two developments near Spruce Pine, North Carolina," said Jimmy

Tallent, United's President and Chief Executive Officer. "We also stated that we classified the entire $\$ 23.6$ million of loans as non-accrual and reversed the accrued interest. Because this fraud-related matter was isolated and a non-recurring event, we have shown the special provision separate from the regular provision for loan losses. We will highlight operating earnings measures, which exclude this provision, for the balance of 2007 to provide a better understanding of our underlying core earnings and credit trends. With that, we continued to deliver solid operating performance for the second quarter and our dedicated employees, community bank business model, unique footprint and service-oriented culture position us well to meet our challenges. In fact, our customer satisfaction scores in June of 93.3 percent reached the highest level since we began measuring them in March of 2003. This is strong evidence that our employees are focused on service and our community banking business model is working."

Total operating revenue on a taxable equivalent basis was $\$ 80.8$ million for the quarter compared with $\$ 66.8$ million for the second quarter of 2006, a 21 percent increase. Total revenue was $\$ 156.6$ million year-to-date versus $\$ 131.0$ million for 2006 . Net operating income for the second quarter of 2007 was $\$ 21.1$ million, compared with $\$ 16.9$ million for the same period of 2006, a 24 percent increase. Net operating income for the first six months was $\$ 40.4$ million for 2007 compared with $\$ 33.0$ million for 2006. Diluted operating earnings per share for the second quarter increased 12 percent to 46 cents from 41 cents a year ago. For the first six months, diluted operating earnings per share increased 13 percent from 80 cents to 90 cents. Operating return on tangible equity was 17.54 percent and operating return on assets was 1.12 percent for the second quarter, compared with 17.68 percent and 1.10 percent a year ago, respectively.

Loans increased by $\$ 1.2$ billion, or 25 percent, from a year ago. This increase included $\$ 267$ million from the Southern National Bank acquisition, which closed in December 2006, and $\$ 534$ million from the First Bank of the South acquisition, which closed in June 2007. Excluding acquired loans, core loan growth was 8 percent for the past twelve months and 5 percent annualized, or $\$ 63$ million, on a linked quarter basis. "While we've experienced slower growth in 2007, the pace increased from the first quarter and we are targeting loan growth in the 4 to 8 percent range for the remainder of the year," said Tallent.
"The company was able to fund year-over-year loan growth by adding $\$ 450$ million in customer deposits, which excludes deposits from acquisitions," noted Tallent. "During 2007, we have shifted to lower-cost wholesale funding with customer deposits decreasing slightly during the second quarter. However, for the first six months we continued to fund our loan growth with core customer deposits, adding $\$ 143$ million of transaction, savings and money market accounts while letting more expensive time deposits run off."

United continued de novo expansion during the quarter by opening two offices in Georgia, one in Hall County outside of Gainesville and another in Cherokee County near Interstate 575 approaching Atlanta. "While we will continue to look for expansion opportunities that make sense, we will also be prudent as we monitor loan growth trends," said Tallent.
United also completed the acquisition of metro Atlanta-based First Bank of the South during the second quarter. The transaction added three offices in Gwinnett County and one each in DeKalb and north Fulton counties. The population of Gwinnett, the second-largest county in the Atlanta MSA, is projected to grow at four times the national average, or 26 percent, over the next five years. United now has 11 community banks with 47 offices and approximately $\$ 3.5$ billion in assets in the Atlanta Region, which includes the Atlanta and Gainesville MSAs.

For the second quarter of 2007, taxable equivalent net interest revenue of $\$ 68.0$ million reflected an increase of $\$ 9.5$ million, or 16 percent, from the second quarter of 2006. The year-to-date increase was $\$ 18.6$ million, or 16 percent, compared to the first half of 2006. Taxable equivalent net interest margin was 3.94 percent for the second quarter, compared with 3.99 percent for the first quarter of 2007 and 4.07 percent for the second quarter of 2006 . "Consistent with the industry, our net interest margin has been under pressure due to the flat yield curve," stated Tallent. "The slight decrease from last quarter was due to the increase in non-accrual loans and a slight change in the mix of earning assets. With the addition of First Bank of the South, we expect our margin to move up a few basis points during the second half of 2007. Our focus remains on generating high-quality loans and attracting low-cost customer deposits while keeping discretionary spending at a minimum."

The second quarter provision for loan losses was $\$ 3.7$ million, excluding the special $\$ 15$ million fraud loss provision. Annualized net charge-offs to average loans was 15 basis points for the second quarter compared to 11 basis points for the first quarter and 9 basis points for the second quarter of 2006. At quarterend, non-performing assets totaled $\$ 43.6$ million, including $\$ 23.6$ million of fraud-related loans associated with the Spruce Pine developments. Excluding Spruce Pine loans, non-performing assets were $\$ 20.0$ million, compared with $\$ 8.8$ million a year ago and $\$ 14.3$ million at the end of the first quarter of 2007. Excluding Spruce Pine, non-performing assets, as a percentage of total assets was 25 basis points at quarter-end, compared with 20 basis points at March 31, 2007 and 14 basis points at June 30, 2006. The Spruce Pine non-performing assets as a percentage of total assets was 29 basis points, bringing the combined total to 54 basis points at June 30, 2007.
"Throughout most of 2006 and into 2007 we were at unsustainably low levels of non-performing assets," Tallent said. "Non-performing assets, excluding Spruce Pine, were at the lower end of our long-term historic range of 20 to 35 basis points. While these non-performing Spruce Pine loans and the fraudrelated loan loss provision this quarter are real, and at the end of the day affect our bottom line, they are not a typical occurrence for this company. This was an isolated event, and our long-standing principle of strong credit quality with loans secured by hard assets continues."

Fee revenue of $\$ 16.6$ million for the second quarter grew by $\$ 4.6$ million, or 38 percent, from the $\$ 12.0$ million for the second quarter of 2006. The linked quarter increase was $\$ 2.2$ million. Service charges and fees on deposit accounts of $\$ 8.0$ million increased $\$ 1.1$ million, or 17 percent, from the second quarter of 2006, primarily due to growth in transactions and new accounts resulting from core deposit programs and higher ATM and debit card usage. Mortgage fees rose $\$ 768,000$ to $\$ 2.5$ million due to higher volumes and pricing of mortgages sold. Mortgage loans closed during the second quarter were $\$ 122$ million compared with $\$ 92$ million for the second quarter of 2006. Consulting fees of $\$ 2.2$ million were up $\$ 669,000$ from a year ago, or 43 percent, reflecting strong growth in our advisory services practice. During the quarter there were securities gains of $\$ 1.4$ million, partially offset by a $\$ 1.2$ million charge on the
prepayment of higher-cost borrowings. Both transactions were part of United's ongoing balance sheet management activities.
Operating expenses of $\$ 47.7$ million increased $\$ 8.1$ million, or 20 percent, from the second quarter of 2006. The acquisitions of Southern National Bank and First Bank of the South accounted for approximately $\$ 2.3$ million of the total increase. Salaries and employee benefit costs totaled $\$ 30.0$ million, which was $\$ 5.6$ million, or 23 percent, higher than the second quarter of 2006. Acquisitions accounted for about $\$ 1.5$ million of the increase, with the rest primarily due to staffing de novo locations and business growth. Professional fees increased $\$ 941,000$ to $\$ 2.0$ million reflecting higher fees associated with corporate initiatives and loan foreclosures.. Occupancy expense increased $\$ 400,000$ to $\$ 3.3$ million reflecting higher costs to operate additional banking offices. Postage, printing and supplies expense rose $\$ 391,000$ to $\$ 1.7$ million due to business growth and marketing campaigns.
"Our operating efficiency ratio for the quarter of 56.6 percent was within our long-term efficiency goal of 56 to 58 percent," Tallent said. "The efficiency ratio shows that despite the difficult environment that we are operating in, strong revenue growth coupled with disciplined expense controls are offsetting the significant expansion cost of reinvesting for the future."
"The Board of Directors approved a one million share increase in our stock purchase program that expires in December 2007, raising the total authorized level to two million shares," stated Tallent. "With the recent drop in our stock price, management and the Board felt it was appropriate for the company to demonstrate its support and commitment to enhancing shareholder value. We plan to start the purchase program immediately."
"With the slower pace of loan growth, our outlook for 2007 is for operating earnings per share growth of 10 to 12 percent," said Tallent. "We remain committed to building shareholder value through our ability to deliver consistent double-digit growth in operating earnings per share, expand the franchise and provide superior customer service. It's no secret that we encountered some challenges in the first half of 2007, but we are optimistic that we will deliver another year of superior operating performance."

## Conference Call

United Community Banks will hold a conference call on Tuesday, July 24, 2007, at 11 a.m. ET to discuss the contents of this news release, as well as business highlights for the quarter and the financial outlook for 2007. The telephone number for the conference call is (866) 383-7989 and the pass code is "UCBI." The conference call will also be available by web cast within the Investor Relations section of the company's web site at www.ucbi.com.

## About United Community Banks, Inc.

Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 8.1$ billion and operates 27 community banks with 110 banking offices located throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24-hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Forward Looking Statements" on page 4 of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission.

## UNITED COMMUNITY BANKS, INC.

## Financial Highlights

## Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | 2007 |  | 2006 |  |  | Second <br> 2007-2006 <br> Change | For the Six Months Ended |  | $\begin{gathered} \text { YTD } \\ \begin{array}{c} \text { 2007-2006 } \\ \text { Change } \end{array} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second | First | Fourth | Third | Second |  |  |  |  |
|  | Quarter | Quarter | Quarter | Quarter | Quarter |  | 2007 | 2006 |  |
| INCOME SUMMARY |  |  |  |  |  |  |  |  |  |
| Interest revenue | \$ 136,237 | \$ 129,028 | \$ 123,463 | \$ 116,304 | \$ 107,890 |  | \$ 265,265 | \$ 206,928 |  |
| Interest expense | 68,270 | 63,923 | 60,912 | 55,431 | 49,407 |  | 132,193 | 92,472 |  |
| Net interest revenue | 67,967 | 65,105 | 62,551 | 60,873 | 58,483 | 16\% | 133,072 | 114,456 | 16\% |
| Provision for loan losses (1) | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 |  | 7,400 | 7,200 |  |
| Fee revenue | 16,554 | 14,382 | 13,215 | 12,146 | 11,976 | 38 | 30,936 | 23,734 | 30 |
| Total operating revenue | 80,821 | 75,787 | 72,066 | 69,319 | 66,759 | 21 | 156,608 | 130,990 | 20 |
| Operating expenses | 47,702 | 44,841 | 42,521 | 41,441 | 39,645 | 20 | 92,543 | 78,108 | 18 |
| Income before taxes | 33,119 | 30,946 | 29,545 | 27,878 | 27,114 | 22 | 64,065 | 52,882 | 21 |
| Income taxes | 12,043 | 11,601 | 11,111 | 10,465 | 10,185 |  | 23,644 | 19,914 |  |
| Net operating income | 21,076 | 19,345 | 18,434 | 17,413 | 16,929 | 24 | 40,421 | 32,968 | 23 |
| Fraud loss provision, net of tax (1) | 9,165 | - | - | - | - |  | 9,165 | - |  |
| Net income | \$ 11,911 | \$ 19,345 | \$ 18,434 | \$ 17,413 | \$ 16,929 | (30) | \$ 31,256 | \$ 32,968 | (5) |
| OPERATING <br> PERFORMANCE (1) |  |  |  |  |  |  |  |  |  |
| Earnings per common share: |  |  |  |  |  |  |  |  |  |
| Basic | \$ . 47 | \$ . 45 | \$ . 45 | \$ . 43 | \$ . 42 | 12 | \$ . 92 | \$ . 82 | 12 |
| Diluted | . 46 | . 44 | . 44 | . 42 | . 41 | 12 | . 90 | . 80 | 13 |
| Return on tangible equity (2) (3)(4) | 17.54\% | 17.18\% | 17.49\% | 17.29\% | 17.68\% |  | 17.36\% | 17.67\% |  |
| Return on assets (4) | 1.12 | 1.11 | 1.10 | 1.09 | 1.10 |  | 1.12 | 1.10 |  |
| Dividend payout ratio | 19.15 | 20.00 | 17.78 | 18.60 | 19.05 |  | 19.57 | 19.51 |  |
| GAAP PERFORMANCE MEASURES |  |  |  |  |  |  |  |  |  |
| Per common share: |  |  |  |  |  |  |  |  |  |
| Basic earnings | \$ . 26 | \$ . 45 | \$ . 45 | \$ . 43 | \$ . 42 | (38) | \$ . 71 | \$ . 82 | (13) |
| Diluted earnings | . 26 | . 44 | . 44 | . 42 | . 41 | (37) | . 70 | . 80 | (13) |
| Cash dividends declared | . 09 | . 09 | . 08 | . 08 | . 08 | 13 | . 18 | . 16 | 13 |
| Book value | 16.98 | 14.83 | 14.37 | 13.07 | 12.34 | 38 | 16.98 | 12.34 | 38 |
| Tangible book value (3) | 10.44 | 11.06 | 10.57 | 10.16 | 9.50 | 10 | 10.44 | 9.50 | 10 |
| Key performance ratios: |  |  |  |  |  |  |  |  |  |
| Return on equity (2)(4) | 7.05 | 12.48 | 13.26 | 13.22 | 13.41 |  | 9.64 | 13.33 |  |
| Return on assets (4) | . 64 | 1.11 | 1.10 | 1.09 | 1.10 |  | . 86 | 1.10 |  |
| Net interest margin (4) | 3.94 | 3.99 | 3.99 | 4.07 | 4.07 |  | 3.96 | 4.07 |  |
| Efficiency ratio | 56.59 | 56.56 | 55.93 | 56.46 | 56.04 |  | 56.57 | 56.40 |  |
| Dividend payout ratio | 34.62 | 20.00 | 17.78 | 18.60 | 19.05 |  | 25.35 | 19.51 |  |
| Equity to assets | 8.94 | 8.80 | 8.21 | 8.04 | 7.95 |  | 8.87 | 7.99 |  |
| Tangible equity to assets <br> (3) | 6.65 | 6.66 | 6.46 | 6.35 | 6.22 |  | 6.65 | 6.23 |  |
| ASSET QUALITY (5) |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | \$ 92,471 | \$ 68,804 | \$ 66,566 | \$ 60,901 | \$ 58,508 |  | \$ 92,471 | \$ 58,508 |  |
| Non-performing assets | 43,601 | 14,290 | 13,654 | 9,347 | 8,805 |  | 43,601 | 8,805 |  |
| Net charge-offs | 2,124 | 1,462 | 1,930 | 1,307 | 1,042 |  | 3,586 | 2,287 |  |
| Allowance for loan losses to loans | 1.54\% | 1.27\% | 1.24\% | 1.23\% | 1.22\% |  | 1.54\% | 1.22\% |  |
| Non-performing assets to total assets | . 54 | . 20 | . 19 | . 14 | . 14 |  | . 54 | . 14 |  |
| Net charge-offs to average loans (4) | . 15 | . 11 | . 15 | . 11 | . 09 |  | . 13 | . 10 |  |
| AVERAGE BALANCES |  |  |  |  |  |  |  |  |  |
| Loans | \$ 5,619,950 | \$ 5,402,860 | \$ 5,134,721 | \$ 4,865,886 | \$ 4,690,196 | 20 | \$ 5,512,005 | \$ 4,598,355 | 20 |
| Investment securities | 1,242,448 | 1,153,208 | 1,059,125 | 1,029,981 | 1,039,707 | 19 | 1,198,075 | 1,039,198 | 15 |
| Earning assets | 6,915,134 | 6,599,035 | 6,225,943 | 5,942,710 | 5,758,697 | 20 | 6,757,959 | 5,667,213 | 19 |
| Total assets | 7,519,392 | 7,092,710 | 6,669,950 | 6,350,205 | 6,159,152 | 22 | 7,307,231 | 6,060,526 | 21 |
| Deposits | 5,945,633 | 5,764,426 | 5,517,696 | 5,085,168 | 4,842,389 | 23 | 5,855,530 | 4,728,730 | 24 |
| Shareholders' equity | 672,348 | 624,100 | 547,419 | 510,791 | 489,821 | 37 | 648,358 | 484,420 | 34 |
| Common shares - basic | 44,949 | 43,000 | 41,096 | 40,223 | 40,156 |  | 43,980 | 40,122 |  |
| Common shares - diluted | 45,761 | 43,912 | 42,311 | 41,460 | 41,328 |  | 44,842 | 41,259 |  |
| AT PERIOD END |  |  |  |  |  |  |  |  |  |
| Loans | \$ 5,999,093 | \$ 5,402,198 | \$ 5,376,538 | \$ 4,965,365 | \$ 4,810,277 | 25 | \$ 5,999,093 | \$ 4,810,277 | 25 |
| Investment securities | 1,213,659 | 1,150,424 | 1,107,153 | 980,273 | 974,524 | 25 | 1,213,659 | 974,524 | 25 |
| Total assets | 8,087,667 | 7,186,602 | 7,101,249 | 6,455,290 | 6,331,136 | 28 | 8,087,667 | 6,331,136 | 28 |
| Deposits | 6,361,269 | 5,841,687 | 5,772,886 | 5,309,219 | 4,976,650 | 28 | 6,361,269 | 4,976,650 | 28 |
| Shareholders' equity | 828,731 | 638,456 | 616,767 | 526,734 | 496,297 | 67 | 828,731 | 496,297 | 67 |
| Common shares outstanding | 48,781 | 43,038 | 42,891 | 40,269 | 40,179 |  | 48,781 | 40,179 |  |

(1) Excludes effect of special $\$ 15$ million fraud related provision for loan losses recorded in the second quarter of 2007.
(2) Net income available to common shareholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
(3) Excludes effect of acquisition related intangibles and associated amortization.
(4) Annualized.
(5) Asset Quality measures for the second quarter and first six months of 2007 include $\$ 23.6$ million in nonperforming loans and a special $\$ 15$ million fraud loss provision that relate to two real estate developments. This fraud-related matter was isolated and considered to be non-recurring. Excluding the non-recurring amounts, the allowance for loan losses would be $\$ 77,471$, the allowance for loan losses to loans ratio would be $1.29 \%$, nonperforming assets would be $\$ 19,968$ and the ratio of non-performing assets to total assets would be $.25 \%$ at June $30,2007$.

## UNITED COMMUNITY BANKS, INC.

## Financial Highlights

## Loan Portfolio Composition at Period-End

| (in millions) | 2007 |  |  | 2006 |  |  |  | Linked QuarterChange(3) |  | Year over Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Second } \\ \text { Quarter(1) } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \end{gathered}$ | $\begin{gathered} \hline \text { Fourth } \\ \text { Quarter(2) } \end{gathered}$ |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \end{gathered}$ | $\begin{aligned} & \begin{array}{l} \text { Second } \\ \text { Quarter } \end{array} \\ & \hline \end{aligned}$ | Actual | $\begin{aligned} & \text { Excluding } \\ & \text { Acquired } \\ & \hline \end{aligned}$ | Actual | Excluding Acquired |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 1,461 | \$ 1,227 | \$ | 1,230 | \$ 1,157 | \$ 1,130 | 76\% | 5\% | 29\% | 7\% |
| Commercial \& industrial |  | 421 | 315 |  | 296 | 272 | 255 | 135 | 18 | 65 | 27 |
| Total commercial |  | 1,882 | 1,542 |  | 1,526 | 1,429 | 1,385 | 88 | 8 | 36 | 10 |
| Construction \& land dev |  | 2,522 | 2,336 |  | 2,333 | 2,065 | 1,995 | 32 | (1) | 26 | 7 |
| Residential mortgage |  | 1,413 | 1,354 |  | 1,338 | 1,299 | 1,261 | 17 | 10 | 12 | 8 |
| Consumer / installment |  | 182 | 170 |  | 180 | 172 | 169 | 28 | 20 | 8 | 1 |
| Total loans | \$ | 5,999 | \$5,402 | \$ | 5,377 | \$ 4,965 | \$ 4,810 | 44 | 5 | 25 | 8 |
| LOANS BY MARKET |  |  |  |  |  |  |  |  |  |  |  |
| Atlanta Region | \$ | 2,517 | \$ 2,015 | \$ | 2,005 | \$ 1,696 | \$ 1,625 | 100\% | (7)\% | 55\% | 6\% |
| North Georgia |  | 2,032 | 2,010 |  | 2,034 | 1,984 | 1,952 | 4 | 4 | 4 | 4 |
| Coastal Georgia |  | 396 | 372 |  | 358 | 343 | 336 | 26 | 26 | 18 | 18 |
| Western North Carolina |  | 816 | 782 |  | 773 | 752 | 717 | 17 | 17 | 14 | 14 |
| Eastern Tennessee |  | 238 | 223 |  | 207 | 190 | 180 | 27 | 27 | 32 | 32 |
| Total loans | \$ | 5,999 | \$ 5,402 | \$ | 5,377 | \$ 4,965 | \$ 4,810 | 44 | 5 | 25 | 8 |

(1) Acquired Gwinnett Commercial Group on June 1, 2007 with total loans of $\$ 534$ million in the Atlanta Region: Commercial (secured by RE) of \$219 million; Commercial \& industrial of \$91million; Construction \& land development of \$193 million; Residential mortgage of \$27 million and Consumer / installment of $\$ 4$ million.
(2) Acquired Southern Bancorp on December 1, 2006 with total loans of $\$ 267$ million in the Atlanta Region: Commercial (secured by RE) of $\$ 38$ million; Commercial \& industrial of $\$ 6$ million; Construction \& land development of $\$ 192$ million; Residential mortgage of $\$ 25$ million and Consumer / installment of $\$ 7$ million.
(3) Annualized.

## UNITED COMMUNITY BANKS, INC.

Operating Earnings to GAAP Earnings Reconciliation
(in thousands, except per share data)

|  | SecondQuarter 2007 |  | Six Months EndedJune 30,2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Special provision for fraud related loan losses |  | 15,000 | \$ | 15,000 |
| Income tax effect of special provision |  | 5,835 |  | 5,835 |
| After-tax effect of special provision | \$ | 9,165 | \$ | 9,165 |
| Net Income Reconciliation |  |  |  |  |
| Operating net income | \$ | 21,076 | \$ | 40,421 |
| After-tax effect of special provision |  | $(9,165)$ |  | $(9,165)$ |
| Net income (GAAP) | \$ | $\underline{ }$ | \$ | 31,256 |
| Basic Earnings Per Share Reconciliation |  |  |  |  |
| Basic operating earnings per share | \$ | . 47 | \$ | . 92 |
| Per share effect of special provision |  | (.21) |  | (.21) |
| Basic earnings per share (GAAP) | \$ | . 26 | \$ | . 71 |
| Diluted Earnings Per Share Reconciliation |  |  |  |  |
| Diluted operating earnings per share | \$ | . 46 | \$ | . 90 |
| Per share effect of special provision |  | (.20) |  | (.20) |
| Diluted earnings per share (GAAP) | \$ | . 26 | \$ | . 70 |

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Income (unaudited)

| (in thousands, except per share data) | Three Months Ended June 30, |  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 |
|  |  |  |  |  |
| Interest revenue: |  |  |  |  |
| Loans, including fees | \$ 119,799 | \$ 95,242 | \$ 233,872 | \$ 181,848 |
| Investment securities: |  |  |  |  |
| Taxable | 15,476 | 11,521 | 29,444 | 22,839 |
| Tax exempt | 438 | 509 | 885 | 1,023 |
| Federal funds sold and deposits in banks | 80 | 162 | 138 | 320 |
| Total interest revenue | 135,793 | 107,434 | 264,339 | 206,030 |

## Interest expense:

| Deposits: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| NOW | 11,470 | 7,342 | 22,097 | 13,329 |
| Money market | 3,540 | 1,614 | 6,080 | 2,814 |
| Savings | 374 | 226 | 683 | 454 |
| Time | 41,979 | 29,599 | 83,604 | 54,985 |
| Total deposit interest expense | 57,363 | 38,781 | 112,464 | 71,582 |
| Federal funds purchased, repurchase agreements, \& other short-term borrowings |  |  |  |  |
| Federal Home Loan Bank advances | 5,035 | 6,380 | 9,836 | 13,009 |
| Long-term debt | 2,201 | 2,168 | 4,405 | 4,321 |
| Total interest expense | 68,270 | 49,407 | 132,193 | 92,472 |
| Net interest revenue | 67,523 | 58,027 | 132,146 | 113,558 |
| Provision for loan losses | 18,700 | 3,700 | 22,400 | 7,200 |
| Net interest revenue after provision for loan losses | 48,823 | 54,327 | 109,746 | 106,358 |

## Fee revenue:

| Service charges and fees | 7,975 | 6,828 | 15,228 | 13,181 |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage loan and other related fees | 2,476 | 1,708 | 4,699 | 3,221 |
| Consulting fees | 2,241 | 1,572 | 3,988 | 3,156 |
| Brokerage fees | 1,192 | 796 | 2,136 | 1,646 |
| Securities gains (losses), net | 1,386 | - | 1,593 | (3) |
| Losses on prepayment of borrowings | $(1,164)$ | (290) | $(1,164)$ | (290) |
| Other | 2,448 | 1,362 | 4,456 | 2,823 |
| Total fee revenue | 16,554 | 11,976 | 30,936 | 23,734 |
| Total revenue | 65,377 | 66,303 | 140,682 | 130,092 |

Operating expenses:

| Salaries and employee benefits |  | 30,022 |  | 24,469 |  | 58,339 |  | 48,353 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Communications and equipment |  | 3,845 |  | 3,731 |  | 7,657 |  | 7,107 |
| Occupancy |  | 3,316 |  | 2,916 |  | 6,507 |  | 5,848 |
| Advertising and public relations |  | 2,098 |  | 1,948 |  | 4,114 |  | 3,836 |
| Postage, printing and supplies |  | 1,680 |  | 1,289 |  | 3,340 |  | 2,805 |
| Professional fees |  | 2,010 |  | 1,069 |  | 3,489 |  | 2,230 |
| Amortization of intangibles |  | 633 |  | 503 |  | 1,197 |  | 1,006 |
| Other |  | 4,098 |  | 3,720 |  | 7,900 |  | 6,923 |
| Total operating expenses |  | 47,702 |  | 39,645 |  | 92,543 |  | 78,108 |
| Income before income taxes |  | 17,675 |  | 26,658 |  | 48,139 |  | 51,984 |
| Income taxes |  | 5,764 |  | 9,729 |  | 16,883 |  | 19,016 |
| Net income |  | 11,911 |  | 16,929 |  | 31,256 |  | 32,968 |
| Net income available to common shareholders |  | 11,906 | \$ | 16,924 | \$ | 31,246 |  | 32,958 |

Earnings per common share:

| $\quad$ Basic | $\$$ | .26 | $\$$ | .42 | $\$$ | .71 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\quad$ Diluted | .26 | .41 | $\$$ | .82 |  |  |
| Dividends per common share | .09 | .08 | .70 | .80 |  |  |
| Weighted average common shares outstanding: |  |  |  | .16 |  |  |
| $\quad$ Basic | 44,949 | 40,156 | 43,980 |  |  |  |
| Diluted | 45,761 | 41,328 | 44,842 | 41,122 |  |  |

## UNITED COMMUNITY BANKS, INC.

## Consolidated Balance Sheet

| (in thousands, except share and per share data) | $\begin{gathered} \text { June 30, } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { December 31, } 2006 \\ \hline \end{array}$ | $\begin{gathered} \text { June 30, } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | (unaudited) | (audited) | (unaudited) |
| ASSETS |  |  |  |
| Cash and due from banks | \$ 171,095 | \$ 158,348 | \$ 159,954 |
| Interest-bearing deposits in banks | 23,146 | 12,936 | 21,948 |
| Cash and cash equivalents | 194,241 | 171,284 | 181,902 |
| Securities available for sale | 1,213,659 | 1,107,153 | 974,524 |
| Mortgage loans held for sale | 30,615 | 35,325 | 24,000 |
| Loans, net of unearned income | 5,999,093 | 5,376,538 | 4,810,277 |
| Less allowance for loan losses | 92,471 | 66,566 | 58,508 |
| Loans, net | 5,906,622 | 5,309,972 | 4,751,769 |
| Premises and equipment, net | 171,327 | 139,716 | 124,018 |
| Accrued interest receivable | 64,538 | 58,291 | 44,187 |
| Goodwill and other intangible assets | 326,467 | 167,058 | 117,646 |
| Other assets | 180,198 | 112,450 | 113,090 |
| Total assets | \$8,087,667 | \$7,101,249 | \$6,331,136 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:

| Deposits: |  |  |  |
| :---: | :---: | :---: | :---: |
| Demand | \$ 773,435 | \$ 659,892 | \$ 662,463 |
| NOW | 1,447,789 | 1,307,654 | 1,106,988 |
| Money market | 504,730 | 255,862 | 198,491 |
| Savings | 207,468 | 175,631 | 173,985 |
| Time: |  |  |  |
| Less than \$100,000 | 1,651,486 | 1,650,906 | 1,388,009 |
| Greater than \$100,000 | 1,428,841 | 1,397,245 | 1,106,359 |
| Brokered | 347,520 | 325,696 | 340,355 |
| Total deposits | 6,361,269 | 5,772,886 | 4,976,650 |
| Federal funds purchased, repurchase agreements, and other short-term borrowings | 238,429 | 65,884 | 249,552 |
| Federal Home Loan Bank advances | 499,060 | 489,084 | 458,587 |
| Long-term debt | 113,151 | 113,151 | 111,869 |
| Accrued expenses and other liabilities | 47,027 | 43,477 | 38,181 |
| Total liabilities | 7,258,936 | 6,484,482 | 5,834,839 |
| Shareholders' equity: |  |  |  |
| Preferred stock, \$1 par value; \$10 stated value; 10,000,000 shares authorized; 32,200, 32,200 and 32,200 shares issued and outstanding | 322 | 322 | 322 |
| Common stock, \$1 par value; 100,000,000 shares authorized; 48,781,351, 42,890,863 and 40,178,533 shares issued and outstanding | 48,781 | 42,891 | 40,179 |
| Common stock issuable; 60,761, 29,821 and 19,712 shares | 1,816 | 862 | 544 |
| Capital surplus | 461,226 | 270,383 | 197,235 |
| Retained earnings | 329,229 | 306,261 | 277,086 |
| Accumulated other comprehensive loss | $(12,643)$ | $(3,952)$ | $(19,069)$ |
| Total shareholders' equity | 828,731 | 616,767 | 496,297 |
| Total liabilities and shareholders' equity | $\underline{\underline{\$ 8,087,667}}$ | \$ 7,101,249 | $\underline{\text { \$6,331,136 }}$ |

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended June 30,

| (dollars in thousands, taxable equivalent) | 2007 |  |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. | Average Balance | Interest | Avg. |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income (1)(2) | \$5,619,950 | \$ 119,569 | 8.53\% | \$4,690,196 | \$ 95,127 | 8.14\% |
| Taxable securities (3) | 1,200,268 | 15,476 | 5.16 | 991,701 | 11,521 | 4.65 |
| Tax-exempt securities (1) (3) | 42,180 | 721 | 6.83 | 48,006 | 837 | 6.97 |
| Federal funds sold and other interestearning assets | 52,736 | 471 | 3.57 | 28,794 | 405 | 5.63 |
| Total interest-earning assets | 6,915,134 | 136,237 | 7.90 | 5,758,697 | 107,890 | 7.51 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(73,323)$ |  |  | $(57,654)$ |  |  |
| Cash and due from banks | 130,046 |  |  | 129,389 |  |  |
| Premises and equipment | 158,290 |  |  | 120,870 |  |  |
| Other assets (3) | 389,245 |  |  | 207,850 |  |  |
| Total assets | \$7,519,392 |  |  | \$6,159,152 |  |  |

Liabilities and Shareholders' Equity:
Interest-bearing liabilities:

| Interest-bearing deposits: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW | \$1,379,423 | \$ 11,470 | 3.34 | \$1,102,041 | \$ 7,342 | 2.67 |
| Money market | 354,815 | 3,540 | 4.00 | 180,757 | 1,614 | 3.58 |
| Savings | 186,490 | 374 | . 80 | 174,533 | 226 | . 52 |
| Time less than \$100,000 | 1,627,708 | 19,978 | 4.92 | 1,344,861 | 14,066 | 4.20 |
| Time greater than \$100,000 | 1,372,410 | 17,892 | 5.23 | 1,061,249 | 12,147 | 4.59 |
| Brokered | 332,857 | 4,109 | 4.95 | 327,962 | 3,386 | 4.14 |
| Total interest-bearing deposits | 5,253,703 | 57,363 | 4.38 | 4,191,403 | 38,781 | 3.71 |


| Federal funds purchased and other borrowings | 275,319 |  | 3,671 | 5.35 | 165,563 |  | 2,078 | 5.03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Home Loan Bank advances | 419,287 |  | 5,035 | 4.82 | 506,531 |  | 6,380 | 5.05 |
| Long-term debt | 113,270 |  | 2,201 | 7.79 | 111,869 |  | 2,168 | 7.77 |
| Total borrowed funds | 807,876 |  | 10,907 | 5.42 | 783,963 |  | 10,626 | 5.44 |
| Total interest-bearing liabilities | 6,061,579 |  | 68,270 | 4.52 | 4,975,366 |  | 49,407 | 3.98 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| Non-interest-bearing deposits | 691,930 |  |  |  | 650,986 |  |  |  |
| Other liabilities | 93,535 |  |  |  | 42,979 |  |  |  |
| Total liabilities | 6,847,044 |  |  |  | 5,669,331 |  |  |  |
| Shareholders' equity | 672,348 |  |  |  | 489,821 |  |  |  |
| Total liabilities and shareholders' equity | $\underline{\text { 7,519,392 }}$ |  |  |  | $\underline{\text { 6,159,152 }}$ |  |  |  |
| Net interest revenue |  | \$ | 67,967 |  |  | \$ | 58,483 |  |
| Net interest-rate spread |  |  |  | 3.38\% |  |  |  | 3.53\% |
| Net interest margin (4) |  |  |  | 3.94\% |  |  |  | 4.07\% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of $\$ 7.8$ million in 2007 and $\$ 21.6$ million in 2006 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

| (dollars in thousands, taxable equivalent) | 2007 |  |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. | Average Balance | Interest | Avg. |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income (1)(2) | \$5,512,005 | \$ 233,437 | 8.54\% | \$4,598,355 | \$ 181,622 | 7.96\% |
| Taxable securities (3) | 1,155,308 | 29,444 | 5.10 | 990,698 | 22,839 | 4.61 |
| Tax-exempt securities (1) (3) | 42,767 | 1,456 | 6.81 | 48,500 | 1,683 | 6.94 |
| Federal funds sold and other interestearning assets | 47,879 | 928 | 3.88 | 29,660 | 784 | 5.29 |
| Total interest-earning assets | 6,757,959 | 265,265 | 7.91 | 5,667,213 | 206,928 | 7.36 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(70,769)$ |  |  | $(56,247)$ |  |  |
| Cash and due from banks | 125,367 |  |  | 125,957 |  |  |
| Premises and equipment | 152,593 |  |  | 118,245 |  |  |
| Other assets (3) | 342,081 |  |  | 205,358 |  |  |
| Total assets | \$7,307,231 |  |  | \$6,060,526 |  |  |

Liabilities and Shareholders' Equity:

| Interest-bearing liabilities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW | \$ 1,351,277 | \$ 22,097 | 3.30 | \$1,092,245 | \$ 13,329 | 2.46 |
| Money Market | 308,541 | 6,080 | 3.97 | 172,128 | 2,814 | 3.30 |
| Savings | 180,913 | 683 | . 76 | 175,161 | 454 | . 52 |
| Time less than \$100,000 | 1,634,569 | 39,774 | 4.91 | 1,307,676 | 26,101 | 4.03 |
| Time greater than \$100,000 | 1,378,870 | 35,808 | 5.24 | 1,020,682 | 22,556 | 4.46 |
| Brokered | 333,800 | 8,022 | 4.85 | 321,562 | 6,328 | 3.97 |
| Total interest-bearing deposits | 5,187,970 | 112,464 | 4.37 | 4,089,454 | 71,582 | 3.53 |
| Federal funds purchased \& other borrowings | 207,663 | 5,488 | 5.33 | 147,185 | 3,560 | 4.88 |
| Federal Home Loan Bank advances | 407,583 | 9,836 | 4.87 | 546,405 | 13,009 | 4.80 |
| Long-term debt | 113,251 | 4,405 | 7.84 | 111,868 | 4,321 | 7.79 |
| Total borrowed funds | 728,497 | 19,729 | 5.46 | 805,458 | 20,890 | 5.23 |
| Total interest-bearing liabilities | 5,916,467 | 132,193 | 4.51 | 4,894,912 | 92,472 | 3.81 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 667,560 |  |  | 639,276 |  |  |
| Other liabilities | 74,846 |  |  | 41,918 |  |  |
| Total liabilities | 6,658,873 |  |  | 5,576,106 |  |  |
| Shareholders' equity | 648,358 |  |  | 484,420 |  |  |
| Total liabilities and shareholders' equity | $\underline{\text { \$7,307,231 }}$ |  |  | $\underline{\text { \$6,060,526 }}$ |  |  |
| Net interest revenue |  | \$133,072 |  |  | \$ 114,456 |  |
| Net interest-rate spread |  |  | 3.40\% |  |  | 3.55\% |
| Net interest margin (4) |  |  | 3.96\% |  |  | 4.07\% |

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state incom tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of $\$ 8.9$ million in 2007 and $\$ 17.9$ million in 2006 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

