
 shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES $\boxtimes \quad$ NO $\square$


 "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | $\square$ | Accelerated filer |
| :---: | :---: | :---: |

Non-accelerated filer
(Do not check if a smaller reporting company)
Smaller Reporting Company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES $\square$ NO $\boxtimes$
Common stock, par value $\$ 1$ per share $\mathbf{4 1 , 6 1 1 , 5 9 6}$ shares voting and $\mathbf{1 5 , 9 1 4 , 2 0 9}$ shares non-voting outstanding as of October 31, 2011

## Explanatory Note

This Amendment to the Form 10-Q (this "Amendment") of United Community Banks, Inc. ("United") amends and restates United's Form 10-Q for the quarter ended September 30, 2011 that was originally filed with the Securities and Exchange Commission on November 8, 2011 (collectively with Amendment, this "Form 10-Q").

This Amendment is filed to reflect United's establishment of a full deferred tax asset valuation allowance as of December 31, 2010 and the effects thereof on certain related disclosures contained in this Form $10-\mathrm{Q}$, including (i) United's previously reported income tax expense, other comprehensive income in shareholders' equity and net loss for the first, second and third quarters of 2011 and full year 2010, tangible book value, tangible equity and tangible common equity to asset ratios, and regulatory capital ratios as of September 30, 2011, June 30, 2011, March 31, 2011 and December 31, 2010, and (ii) United's disclosure in Item 4-Controls and Procedures.
Unless otherwise indicated, this Amendment does not reflect events occurring after November 8, 2011.
Table of Contents
INDEX
PART I-Financial Information
Item 1. Financial Statements
Consolidated Statement of Operations (unaudited) for the Three and Nine Months Ended September 30, 2011 and 2010 ..... 3
Consolidated Balance Sheet at September 30, 2011 (unaudited), December 31, 2010 (audited) and September 30, 2010 (unaudited). ..... 4
Consolidated Statement of Changes in Shareholders' Equity_(unaudited) for the Nine Months Ended September 30, 2011 and 2010 ..... 5
Consolidated Statement of Cash Flows (unaudited) for the Nine Months Ended September 30, 2011 and 2010 ..... 6
Notes to Consolidated Financial Statements ..... 7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 32
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 60
Item 4. Controls and Procedures ..... 60
PART II-Other Information
Item 1. Legal Proceedings ..... 60
Item 1A. Risk Factors ..... 60
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 61Item 3. Defaults Upon Senior Securities
Item 4. (Removed and Reserved) ..... 61
tem 5. Other Information ..... 61
Item 6. Exhibits62

## Table of Contents

## Part I - Financial Information

Item 1 - Financial Statements
UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Operations (Unaudited)

| (in thousands, except per share data) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { (As restated) } \\ 2011 \\ \hline \end{gathered}$ |  | 2010 |  | $\begin{gathered} \text { (As restated) } \\ 2011 \\ \hline \end{gathered}$ |  | 2010 |  |
| Interest revenue: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 59,294 | \$ | 68,419 | \$ | 181,359 | \$ | 211,245 |
| Investment securities, including tax exempt of \$244, \$279, \$754 and \$886 |  | 14,568 |  | 14,711 |  | 42,964 |  | 46,743 |
| Federal funds sold, commercial paper and deposits in banks |  | 261 |  | 719 |  | 1,832 |  | 2,416 |
| Total interest revenue |  | 74,123 |  | 83,849 |  | 226,155 |  | 260,404 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| NOW |  | 831 |  | 1,705 |  | 3,191 |  | 5,304 |
| Money market |  | 1,129 |  | 1,930 |  | 4,656 |  | 5,516 |
| Savings |  | 52 |  | 83 |  | 193 |  | 250 |
| Time |  | 9,086 |  | 16,099 |  | 31,813 |  | 54,015 |
| Total deposit interest expense |  | 11,098 |  | 19,817 |  | 39,853 |  | 65,085 |
| Federal funds purchased, repurchase agreements and other short-term borrowings |  | 1,081 |  | 1,068 |  | 3,197 |  | 3,162 |
| Federal Home Loan Bank advances |  | 441 |  | 796 |  | 1,601 |  | 2,747 |
| Long-term debt |  | 2,642 |  | 2,665 |  | 8,169 |  | 7,994 |
| Total interest expense |  | 15,262 |  | 24,346 |  | 52,820 |  | 78,988 |
| Net interest revenue |  | 58,861 |  | 59,503 |  | 173,335 |  | 181,416 |
| Provision for loan losses |  | 36,000 |  | 50,500 |  | 237,000 |  | 187,000 |
| Net interest revenue after provision for loan losses |  | 22,861 |  | 9,003 |  | $(63,665)$ |  | $(5,584)$ |
| Fee revenue: |  |  |  |  |  |  |  |  |
| Service charges and fees |  | 7,534 |  | 7,648 |  | 21,862 |  | 23,088 |
| Mortgage loan and other related fees |  | 1,148 |  | 2,071 |  | 3,594 |  | 5,151 |
| Brokerage fees |  | 836 |  | 731 |  | 2,204 |  | 1,884 |
| Securities gains, net |  | - |  | 2,491 |  | 838 |  | 2,552 |
| Loss from prepayment of debt |  | - |  | $(2,233)$ |  | (791) |  | $(2,233)$ |
| Other |  | 1,980 |  | 2,153 |  | 9,534 |  | 5,664 |
| Total fee revenue |  | 11,498 |  | 12,861 |  | 37,241 |  | 36,106 |
| Total revenue |  | 34,359 |  | 21,864 |  | $(26,424)$ |  | 30,522 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 25,262 |  | 24,891 |  | 76,622 |  | 72,841 |
| Communications and equipment |  | 3,284 |  | 3,620 |  | 10,006 |  | 10,404 |
| Occupancy |  | 3,794 |  | 3,720 |  | 11,673 |  | 11,370 |
| Advertising and public relations |  | 1,052 |  | 1,128 |  | 3,347 |  | 3,523 |
| Postage, printing and supplies |  | 1,036 |  | 1,019 |  | 3,239 |  | 3,009 |
| Professional fees |  | 2,051 |  | 2,117 |  | 7,731 |  | 6,238 |
| Foreclosed property |  | 2,813 |  | 19,752 |  | 69,603 |  | 45,105 |
| FDIC assessments and other regulatory charges |  | 2,603 |  | 3,256 |  | 11,660 |  | 10,448 |
| Amortization of intangibles |  | 748 |  | 793 |  | 2,270 |  | 2,389 |
| Other |  | 3,877 |  | 4,610 |  | 14,368 |  | 12,707 |
| Goodwill impairment |  | - |  | 210,590 |  | - |  | 210,590 |
| Loss on sale of nonperforming assets |  | - |  | - |  | - |  | 45,349 |
| Total operating expenses |  | 46,520 |  | 275,496 |  | 210,519 |  | 433,973 |
| Loss from continuing operations before income taxes |  | $(12,161)$ |  | $(253,632)$ |  | $(236,943)$ |  | $(403,451)$ |
| Income tax benefit |  | (822) |  | $(17,217)$ |  | (296) |  | $(73,046)$ |
| Net loss from continuing operations |  | $(11,339)$ |  | $(236,415)$ |  | $(236,647)$ |  | $(330,405)$ |
| Loss from discontinued operations, net of income taxes |  | - |  | - |  | - |  | (101) |
| Gain from sale of subsidiary, net of income taxes and selling costs |  | - |  | - |  | - |  | 1,266 |
| Net loss |  | $(11,339)$ |  | $(236,415)$ |  | $(236,647)$ |  | $(329,240)$ |
| Preferred stock dividends and discount accretion |  | 3,019 |  | 2,581 |  | 8,813 |  | 7,730 |
| Net loss available to common shareholders | \$ | $(14,358)$ | \$ | $(238,996)$ | \$ | $(245,460)$ | \$ | $\underline{(336,970)}$ |
| Loss from continuing operations per common share-Basic | \$ | (.25) | \$ | (12.62) | \$ | (7.23) | \$ | (17.89) |
| Loss from continuing operations per common share-Diluted |  | (.25) |  | (12.62) |  | (7.23) |  | (17.89) |
| Loss per common share-Basic |  | (.25) |  | (12.62) |  | (7.23) |  | (17.82) |
| Loss per common share-Diluted |  | (.25) |  | (12.62) |  | (7.23) |  | (17.82) |
| Weighted average common shares outstanding-Basic |  | 57,599 |  | 18,936 |  | 33,973 |  | 18,905 |
| Weighted average common shares outstanding-Diluted |  | 57,599 |  | 18,936 |  | 33,973 |  | 18,905 |

See accompanying notes to consolidated financial statements.

UNITED COMMUNITY BANKS, INC.
Consolidated Balance Sheet

| (in thousands, except share and per share data) |  | (As restated) <br> September 30, <br> 2011 <br> (unaudited) |  | As restated) 2010 (audited) | $\frac{\begin{array}{c} \text { September 30, } \\ \text { (unauditited) } \end{array}}{\frac{(2012}{}}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and due from banks | \$ | 57,780 | \$ | 95,994 | \$ | 104,033 |
| Interest-bearing deposits in banks |  | 241,440 |  | 111,901 |  | 64,408 |
| Federal funds sold, commercial paper and short-term investments |  | - |  | 441,562 |  | 108,579 |
| Cash and cash equivalents |  | 299,220 |  | 649,457 |  | 277,020 |
| Securities available for sale |  | 1,769,083 |  | 1,224,417 |  | 1,053,518 |
| Securities held to maturity (fair value \$369,020, \$267,988 and \$263,012) |  | 353,739 |  | 265,807 |  | 256,694 |
| Mortgage loans held for sale |  | 22,050 |  | 35,908 |  | 20,630 |
| Loans, net of unearned income |  | 4,109,875 |  | 4,604,126 |  | 4,759,504 |
| Less allowance for loan losses |  | 146,092 |  | 174,695 |  | 174,613 |
| Loans, net |  | 3,963,783 |  | 4,429,431 |  | 4,584,891 |
| Assets covered by loss sharing agreements with the FDIC |  | 83,623 |  | 131,887 |  | 144,581 |
| Premises and equipment, net |  | 176,839 |  | 178,239 |  | 178,842 |
| Accrued interest receivable |  | 19,744 |  | 24,299 |  | 24,672 |
| Goodwill and other intangible assets |  | 9,175 |  | 11,446 |  | 12,217 |
| Foreclosed property |  | 44,263 |  | 142,208 |  | 129,964 |
| Net deferred tax asset |  | - |  | - |  | 146,831 |
| Other assets |  | 152,754 |  | 183,160 |  | 183,189 |
| Total assets | \$ | 6,894,273 | \$ | 7,276,259 | \$ | 7,013,049 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand | \$ | 966,452 | \$ | 793,414 | \$ | 783,251 |
| NOW |  | 1,299,512 |  | 1,424,781 |  | 1,338,371 |
| Money market |  | 1,030,370 |  | 891,252 |  | 804,644 |
| Savings |  | 200,231 |  | 183,894 |  | 186,617 |
| Time: |  |  |  |  |  |  |
| Less than \$100,000 |  | 1,393,559 |  | 1,496,700 |  | 1,498,379 |
| Greater than \$100,000 |  | 905,183 |  | 1,002,359 |  | 1,033,132 |
| Brokered |  | 209,998 |  | 676,772 |  | 354,243 |
| Total deposits |  | 6,005,305 |  | 6,469,172 |  | 5,998,637 |
| Federal funds purchased, repurchase agreements, and other short-term borrowings |  | 102,883 |  | 101,067 |  | 103,780 |
| Federal Home Loan Bank advances |  | 40,625 |  | 55,125 |  | 55,125 |
| Long-term debt |  | 120,206 |  | 150,146 |  | 150,126 |
| Unsettled securities purchases |  | 10,585 |  | - |  | - |
| Accrued expenses and other liabilities |  | 31,302 |  | 32,171 |  | 42,906 |
| Total liabilities |  | 6,310,906 |  | 6,807,681 |  | 6,350,574 |
| Shareholders' equity: |  |  |  |  |  |  |
| Preferred stock, \$1 par value; 10,000,000 shares authorized; |  |  |  |  |  |  |
| Series A; \$10 stated value; 21,700 shares issued and outstanding |  | 217 |  | 217 |  | 217 |
| Series B; \$1,000 stated value; 180,000 shares issued and outstanding |  | 176,739 |  | 175,711 |  | 175,378 |
| Series D; \$1,000 stated value; 16,613 shares issued and outstanding |  | 16,613 |  | - |  | - |
| Common stock, \$1 par value; 100,000,000 shares authorized; |  |  |  |  |  |  |
| 41,595,692, 18,937,001 and 18,886,660 shares issued and outstanding |  | 41,596 |  | 18,937 |  | 18,887 |
| Common stock, non-voting, \$1 par value; 30,000,000 shares authorized; 15,914,209 shares issued and outstanding |  | 15,914 |  | - |  | - |
| Common stock issuable; 88,501, 67,287 and 61,119 shares |  | 3,590 |  | 3,894 |  | 3,961 |
| Capital surplus |  | 1,053,565 |  | 741,244 |  | 740,151 |
| Accumulated deficit |  | $(737,736)$ |  | $(492,276)$ |  | $(316,587)$ |
| Accumulated other comprehensive income |  | 12,869 |  | 20,851 |  | 40,468 |
| Total shareholders' equity |  | 583,367 |  | 468,578 |  | 662,475 |
| Total liabilities and shareholders' equity | \$ | 6,894,273 | \$ | 7,276,259 | \$ | 7,013,049 |

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Changes in Shareholders' Equity (Unaudited)
For the Nine Months Ended September 30,


Comprehensive loss for the third quarters of 2011 and 2010 was $\$ 17.7$ million and $\$ 241$ million, respectively.
See accompanying notes to consolidated financial statements.

## Table of Contents

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Cash Flows (Unaudited)

| (in thousands) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { (As restated) } \\ 2011 \\ \hline \end{gathered}$ |  | 2010 |  |
| Operating activities: |  |  |  |  |
| Net loss | \$ | $(236,647)$ | \$ | $(329,240)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |  |
| Depreciation, amortization and accretion |  | 14,670 |  | 11,961 |
| Provision for loan losses |  | 237,000 |  | 187,000 |
| Goodwill impairment charge |  | - |  | 210,590 |
| Stock based compensation |  | 1,485 |  | 1,887 |
| Securities gains, net |  | (838) |  | $(2,552)$ |
| Losses and write downs on sales of other real estate owned |  | 61,473 |  | 33,477 |
| Gain from sale of subsidiary |  | - |  | $(2,110)$ |
| Loss on sale of nonperforming assets |  | - |  | 45,349 |
| Loss on prepayment of borrowings |  | 791 |  | 2,233 |
| Changes in assets and liabilities: |  |  |  |  |
| Other assets and accrued interest receivable |  | 59,841 |  | $(17,528)$ |
| Accrued expenses and other liabilities |  | $(2,739)$ |  | $(1,949)$ |
| Mortgage loans held for sale |  | 13,858 |  | 9,596 |
| Net cash provided by operating activities |  | 148,894 |  | 148,714 |
| Investing activities: |  |  |  |  |
| Investment securities held to maturity: |  |  |  |  |
| Proceeds from maturities and calls |  | 52,520 |  | 81,384 |
| Purchases |  | $(142,777)$ |  | $(24,128)$ |
| Investment securities available for sale: |  |  |  |  |
| Proceeds from sales |  | 106,603 |  | 75,528 |
| Proceeds from maturities and calls |  | 363,333 |  | 634,305 |
| Purchases |  | $(1,000,378)$ |  | $(544,793)$ |
| Net decrease in loans |  | 106,341 |  | 65,570 |
| Proceeds from loan sales |  | 99,298 |  | 24,723 |
| Proceeds from sales of premises and equipment |  | 636 |  | 81 |
| Purchases of premises and equipment |  | $(6,442)$ |  | $(5,057)$ |
| Net cash received from sale of subsidiary |  | - |  | 2,842 |
| Net cash received from sale of nonperforming assets |  | - |  | 20,618 |
| Proceeds from sale of other real estate |  | 70,951 |  | 110,459 |
| Net cash (used in) provided by investing activities |  | $(349,915)$ |  | 441,532 |
| Financing activities: |  |  |  |  |
| Net change in deposits |  | $(463,867)$ |  | $(625,437)$ |
| Net change in federal funds purchased, repurchase agreements, and other short-term borrowings |  | 1,816 |  | 2,391 |
| Repayments of Federal Home Loan Bank advances |  | $(15,291)$ |  | $(61,181)$ |
| Repayments of long-term debt |  | $(30,000)$ |  | - |
| Proceeds from issuance of common stock for dividend reinvestment and employee benefit plans |  | 1,101 |  | 1,395 |
| Proceeds from issuance of common and preferred stock, net of offering costs |  | 361,560 |  | - |
| Proceeds from penalty on incomplete private equity transaction |  | 3,250 |  | - |
| Cash dividends on preferred stock |  | $(7,785)$ |  | $(6,761)$ |
| Net cash used in financing activities |  | $(149,216)$ |  | $(689,593)$ |
| Net change in cash and cash equivalents |  | $(350,237)$ |  | $(99,347)$ |
| Cash and cash equivalents at beginning of period |  | 649,457 |  | 376,367 |
| Cash and cash equivalents at end of period | \$ | 299,220 | \$ | 277,020 |
| Supplemental disclosures of cash flow information: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 55,580 | \$ | 89,359 |
| Income taxes |  | 179 |  | $(37,194)$ |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 1 - Accounting Policies


 eliminated. A more detailed description of United's accounting policies is included in the 2010 annual report filed on Form 10-K.

 interim periods.


 accounted for in accordance with the Financial Accounting Standards Board’s ("FASB") Accounting Standards Codification Topic 360, Subtopic 20, Real Estate Sales ("ASC 360-20").

## Note 2 - Restatement of Consolidated Financial Statements



 represented by United's recent losses outweighs the more subjective positive evidence. As a result of this conclusion, United has established a full valuation allowance against its deferred tax asset.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

 thousands except per share amounts).

|  | Three Months Ended September 30, 2011 |  |  |  |  |  | Nine Months Ended September 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Reported |  | Adjustment |  | As Restated |  | As Reported |  | Adjustment |  | As Restated |  |
| Consolidated Statement of Operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax benefit | \$ | $(5,959)$ | \$ | 5,137 | \$ | (822) | \$ | $(95,872)$ | \$ | 95,576 | \$ | (296) |
| Net income (loss) from continuing operations |  | $(6,202)$ |  | $(5,137)$ |  | $(11,339)$ |  | $(141,071)$ |  | $(95,576)$ |  | $(236,647)$ |
| Net income (loss) |  | $(6,202)$ |  | $(5,137)$ |  | $(11,339)$ |  | $(141,071)$ |  | $(95,576)$ |  | $(236,647)$ |
| Net income (loss) available to common shareholders |  | $(9,221)$ |  | $(5,137)$ |  | $(14,358)$ |  | $(149,884)$ |  | $(95,576)$ |  | $(245,460)$ |
| Income (loss) from continuing operations per common share-basic |  | (0.16) |  | (0.09) |  | (0.25) |  | (4.41) |  | (2.82) |  | (7.23) |
| Income (loss) from continuing operations per common share-diluted |  | (0.16) |  | (0.09) |  | (0.25) |  | (4.41) |  | (2.82) |  | (7.23) |
| Income (loss) per common share-basic |  | (0.16) |  | (0.09) |  | (0.25) |  | (4.41) |  | (2.82) |  | (7.23) |
| Income (loss) per common share-diluted |  | (0.16) |  | (0.09) |  | (0.25) |  | (4.41) |  | (2.82) |  | (7.23) |
| Consolidated Statement of Changes in Shareholders' Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  |  |  |  | \$ | $(141,071)$ | \$ | $(95,576)$ | \$ | $(236,647)$ |
| Unrealized holding losses on available for sale securities |  |  |  |  |  |  |  | 2,910 |  | 1,678 |  | 4,588 |
| Unrealized losses on derivative financial instrument qualifying as cash flow hedges |  |  |  |  |  |  |  | $(7,680)$ |  | $(4,890)$ |  | $(12,570)$ |
| Comprehensive loss |  |  |  |  |  |  |  | $(145,841)$ |  | $(98,788)$ |  | $(244,629)$ |
| Consolidated Statement of Cash Flows |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating activities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  |  |  |  | \$ | $(141,071)$ | \$ | $(95,576)$ | \$ | $(236,647)$ |
| Net change in other assets and accrued interest receivable |  |  |  |  |  |  |  | $(35,735)$ |  | 95,576 |  | 59,841 |


|  | As of September 30, 2011 |  |  |  |  | As of December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Reported | Adjustment |  | As Restated |  | As Reported |  | Adjustment |  | As Restated |  |
| Consolidated Balance Sheet $\quad \square \quad \square$ |  |  |  |  |  |  |  |  |  |  |  |
| Net deferred tax asset | \$ 264,275 | \$ | $(264,275)$ | \$ | \$ - | \$ | 166,937 | \$ | $(166,937)$ | \$ | - |
| Other assets | 153,329 |  | (575) |  | 152,754 |  | 183,160 |  | - |  | 183,160 |
| Total assets | 7,159,123 |  | $(264,850)$ |  | 6,894,273 |  | 7,443,196 |  | $(166,937)$ |  | 7,276,259 |
| Capital surplus | 1,052,690 |  | 875 |  | 1,053,565 |  | 741,244 |  | - |  | 741,244 |
| (Accumulated deficit) retained earnings | $(485,451)$ |  | $(252,285)$ |  | $(737,736)$ |  | $(335,567)$ |  | $(156,709)$ |  | $(492,276)$ |
| Accumulated other comprehensive income | 26,309 |  | $(13,440)$ |  | 12,869 |  | 31,079 |  | $(10,228)$ |  | 20,851 |
| Total shareholders' equity | 848,217 |  | $(264,850)$ |  | 583,367 |  | 635,515 |  | $(166,937)$ |  | 468,578 |
| Total liabilities and shareholders' equity | 7,159,123 |  | $(264,850)$ |  | 6,894,273 |  | 7,443,196 |  | $(166,937)$ |  | 7,276,259 |

## Note 3 - Accounting Standards Updates



 is effective for calendar years beginning after December 31, 2013, and does not apply to United.


 recognizing revenue and assessing bad debts. The guidance is effective for fiscal years and interim periods within those fiscal years beginning after December 15, 2012, and does not apply to United.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

In September 2011, the FASB issued Accounting Standards Update No. 2011-08, Testing Goodwill for Impairment ("ASU No. 2011-08"). ASU No. 2011-08 allows an entity first to assess qualitatively whether it is necessary to perform step one of the two-step annual goodwill impairment test. An entity is required to perform step one only if the entity concludes that it is more likely than not that a reporting unit's fair value is less than its carrying amount (that is, a likelihood of more than 50 percent). This amends the existing guidance, which required entities to perform step one of the test, at least annually, by calculating and comparing the fair value of a reporting unit to its carrying amount. The revised standard is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15,2011 . However, an entity can choose to early adopt the revised standard even if its annual test date is before September 15 , 2011 (the date on which the revised standard was issued), provided that the entity has not yet issued its financial statements for the period that includes its annual test date. Since United has no goodwill balance, ASU No. 2011-08 will not currently have an impact on the Company's financial position, results of operation, or disclosures.
In September 2011, the FASB issued Accounting Standards Update No. 2011-09, Disclosures about an Employer's Participation in a Multiemployer Plan ("ASU No. 2011-09"). ASU No. 2011-09 is intended to provide more information about an employer's financial obligations to a multiemployer pension plan and, therefore help financial statement users better understand the financial health of all significant plans in which the employer participates. It is effective for public entities for fiscal years ending after December 15, 2011, with a one year deferral for non-public entities. United does not participate in a multiemployer plan, so this revised standard does not apply to the Company.

## Note 4 - Mergers and Acquisitions

On June 19, 2009, United Community Bank ("UCB" or the "Bank") purchased substantially all the assets and assumed substantially all the liabilities of Southern Community Bank ("SCB") from the Federal Deposit Insurance Corporation ("FDIC"), as Receiver of SCB. UCB and the FDIC entered loss sharing agreements regarding future losses incurred on loans and foreclosed loan collateral existing at June 19, 2009. Under the terms of the loss sharing agreements, the FDIC will absorb 80 percent of losses and share 80 percent of loss recoveries on the first $\$ 109$ million of losses and, absorb 95 percent of losses and share in 95 percent of loss recoveries on losses exceeding $\$ 109$ million. The term for loss sharing on 1-4 Family loans is ten years, while the term for loss sharing on all other loans is five years.
Under the loss sharing agreement, the portion of the losses expected to be indemnified by the FDIC is considered an indemnification asset in accordance with ASC 805 Business Combinations. The indemnification asset, referred to as "estimated loss reimbursement from the FDIC," is included in the balance of "Assets covered by loss sharing agreements with the FDIC" on the Consolidated Balance Sheet. The indemnification asset was recognized at fair value, which was estimated at the acquisition date based on the terms of the loss sharing agreement. The indemnification asset is expected to be collected over a four-year average life. No valuation allowance was required.

Loans, foreclosed property and the estimated FDIC reimbursement resulting from the loss sharing agreements with the FDIC are reported as "Assets covered by loss sharing agreements with the FDIC" in the consolidated balance sheet

The table below shows the components of covered assets at September 30, 2011 (in thousands).

| (in thousands) | Purchased Impaired Loans |  | OtherPurchased Loans |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial (secured by real estate) | \$ | - | \$ | 34,546 | \$ | - | \$ | 34,546 |
| Commercial (commercial and industrial) |  | - |  | 2,485 |  | - |  | 2,485 |
| Construction and land development |  | 1,771 |  | 10,282 |  | - |  | 12,053 |
| Residential mortgage |  | 186 |  | 8,376 |  | - |  | 8,562 |
| Installment |  | 6 |  | 181 |  | - |  | 187 |
| Total covered loans |  | 1,963 |  | 55,870 |  | - |  | 57,833 |
| Covered foreclosed property |  | - |  | - |  | 11,488 |  | 11,488 |
| Estimated loss reimbursement from the FDIC |  | - |  | - |  | 14,302 |  | 14,302 |
| Total covered assets | \$ | 1,963 | \$ | 55,870 | \$ | 25,790 | \$ | 83,623 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 5 - Securities

 periods ended September 30, 2011 and 2010 (in thousands).

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |  |
| Proceeds from sales | \$ | - | \$ | 34,711 | \$ | 106,603 |  | \$ | 75,528 |
| Gross gains on sales | \$ | - | \$ | 2,491 | \$ | 1,169 |  | \$ | 3,751 |
| Gross losses on sales |  | - |  | - |  | 331 |  |  | 249 |
| Impairment losses |  | - |  | - |  | - |  |  | 950 |
| Net gains on sales of securities | \$ | - | \$ | 2,491 | \$ | 838 |  | \$ | 2,552 |
| Income tax expense attributable to sales | \$ | - | \$ | 969 | \$ | 326 |  | \$ | 993 |

 2011, December 31, 2010 and September 30, 2010, respectively.
 unrealized gains and losses and fair value of securities held to maturity at September 30, 2011, December 31, 2010 and September 30, 2010 are as follows (in thousands).

|  | Amortized |  | GrossUnrealized Gains |  | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{gathered}$ |  | Fair |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of September 30, 2011 |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 5,000 | \$ | 17 | \$ | - | \$ | 5,017 |
| State and political subdivisions |  | 50,185 |  | 3,721 |  | 22 |  | 53,884 |
| Mortgage-backed securities ${ }^{(1)}$ |  | 298,554 |  | 11,871 |  | 306 |  | 310,119 |
| Total | \$ | 353,739 | \$ | 15,609 | \$ | 328 | \$ | 369,020 |
| As of December 31, 2010 |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 11,939 | \$ | 79 | \$ | - | \$ | 12,018 |
| State and political subdivisions |  | 47,007 |  | 416 |  | 1,005 |  | 46,418 |
| Mortgage-backed securities ${ }^{(1)}$ |  | 206,861 |  | 2,700 |  | 9 |  | 209,552 |
| Total | \$ | 265,807 | \$ | 3,195 | \$ | 1,014 | \$ | 267,988 |
| As of September 30, 2010 |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 6,961 | \$ | 124 | \$ | - | \$ | 7,085 |
| State and political subdivisions |  | 30,752 |  | 1,271 |  | - |  | 32,023 |
| Mortgage-backed securities ${ }^{(1)}$ |  | 218,981 |  | 4,929 |  | 6 |  | 223,904 |
| Total | \$ | 256,694 | \$ | 6,324 | \$ | 6 | \$ | 263,012 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The cost basis, unrealized gains and losses, and fair value of securities available for sale at September 30, 2011, December 31, 2010 and September 30, 2010 are presented below (in thousands).

|  | $\begin{aligned} & \text { Amortized } \\ & \text { Cost } \end{aligned}$ |  | Gross <br> Unrealized Gains |  | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{gathered}$ |  | $\underset{\text { Fair }}{\text { Value }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of September 30, 2011 |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 33,597 | \$ | 109 | \$ | - | \$ | 33,706 |
| State and political subdivisions |  | 25,435 |  | 1,400 |  | 4 |  | 26,831 |
| Mortgage-backed securities ${ }^{(1)}$ |  | 1,556,639 |  | 39,177 |  | 416 |  | 1,595,400 |
| Corporate securities |  | 119,066 |  | - |  | 8,424 |  | 110,642 |
| Other |  | 2,504 |  | - |  | - |  | 2,504 |
| Total | \$ | 1,737,241 | \$ | 40,686 | \$ | 8,844 | \$ | 1,769,083 |
| As of December 31,2010 |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 99,969 | \$ | 67 | \$ | 1,556 | \$ | 98,480 |
| State and political subdivisions |  | 27,600 |  | 878 |  | 36 |  | 28,442 |
| Mortgage-backed securities ${ }^{(1)}$ |  | 963,475 |  | 29,204 |  | 1,671 |  | 991,008 |
| Corporate securities |  | 105,359 |  | 192 |  | 1,516 |  | 104,035 |
| Other |  | 2,452 |  | - |  | - |  | 2,452 |
| Total | \$ | 1,198,855 | \$ | 30,341 | \$ | 4,779 | \$ | 1,224,417 |
| As of September 30,2010 |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 127,989 | \$ | 714 | \$ | - | \$ | 128,703 |
| State and political subdivisions |  | 29,209 |  | 1,434 |  | 6 |  | 30,637 |
| Mortgage-backed securities ${ }^{(1)}$ |  | 762,322 |  | 35,060 |  | 61 |  | 797,321 |
| Corporate securities |  | 95,480 |  | 61 |  | 1,136 |  | 94,405 |
| Other |  | 2,452 |  | - |  | - |  | 2,452 |
| Total | \$ | $\underline{ }$ 1,017,452 | \$ | 37,269 | \$ | 1,203 |  | $\xrightarrow{1,053,518}$ |

## (1) All are residential type mortgage-backed securities

The following table summarizes held to maturity securities in an unrealized loss position as of September 30, 2011, December 31, 2010 and September 30, 2010 (in thousands).

|  | Less than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | UnrealizedLoss |  | Fair Value |  | UnrealizedLoss |  | Fair Value |  | $\begin{gathered} \hline \text { Unrealized } \\ \text { Loss } \\ \hline \end{gathered}$ |  |
| As of September 30,2011 |  |  |  |  |  |  |  |  |  |  |  |  |
| State and political subdivisions | \$ | 354 | \$ | 22 | \$ | - | \$ | - | \$ | 354 | \$ | 22 |
| Mortgage-backed securities |  | 9,828 |  | 306 |  | - |  | - |  | 9,828 |  | 306 |
| Total unrealized loss position | \$ | 10,182 | \$ | 328 | \$ | - | \$ | - | \$ | 10,182 | \$ | 328 |
| As of December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| State and political subdivisions | \$ | 28,949 | \$ | 1,005 | \$ | - | \$ | - | \$ | 28,949 | \$ | 1,005 |
| Mortgage-backed securities |  | 1,951 |  | 9 |  | - |  | - |  | 1,951 |  | 9 |
| Total unrealized loss position | \$ | $\underline{\text { 30,900 }}$ | \$ | $\underline{1,014}$ | \$ | - | \$ | - | \$ | $\underline{ }$ 30,900 | \$ | $\underline{ }$ |
| As of September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities | \$ | 1,964 | \$ | 6 | \$ | - | \$ | - | \$ | 1,964 | \$ | 6 |
| Total unrealized loss position | \$ | 1,964 | \$ | 6 | \$ | - | \$ | - | \$ | 1,964 | \$ | 6 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The following table summarizes available for sale securities in an unrealized loss position as of September 30, 2011, December 31, 2010 and September 30, 2010 (in thousands).

|  | Less than 12 Months |  |  |  | 12 Months or More |  |  |  | Tot |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | Unrealized |  | Fair Value |  | $\begin{gathered} \text { Unrealized } \\ \text { Loss } \end{gathered}$ |  | Fair Value |  | Unrealized |  |
| As of September 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |
| State and political subdivisions |  | - |  | - |  | 10 |  | 4 |  | 10 |  | 4 |
| Mortgage-backed securities |  | 255,896 |  | 416 |  | - |  | - |  | 255,896 |  | 416 |
| Corporate securities |  | 44,251 |  | 3,765 |  | 66,341 |  | 4,659 |  | 110,592 |  | 8,424 |
| Total unrealized loss position | \$ | 300,147 | \$ | 4,181 | \$ | 66,351 | \$ | 4,663 | \$ | 366,498 | \$ | 8,844 |
| As of December 31,2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 68,412 | \$ | 1,556 | \$ | - | \$ | - | \$ | 68,412 | \$ | 1,556 |
| State and political subdivisions |  | 1,082 |  | 30 |  | 12 |  | 6 |  | 1,094 |  | 36 |
| Mortgage-backed securities |  | 59,505 |  | 1,630 |  | 2,799 |  | 41 |  | 62,304 |  | 1,671 |
| Corporate securities |  | 69,985 |  | 1,516 |  | - |  | - |  | 69,985 |  | 1,516 |
| Other |  | - |  | - |  | - |  | - |  | - |  | - |
| Total unrealized loss position | \$ | 198,984 | \$ | 4,732 | \$ | 2,811 | \$ | 47 | \$ | 201,795 | \$ | 4,779 |
| As of September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| State and political subdivisions | \$ | - | \$ | - | \$ | 12 | \$ | 6 | \$ | 12 | \$ | 6 |
| Mortgage-backed securities |  | 5,055 |  | 1 |  | 10,730 |  | 60 |  | 15,785 |  | 61 |
| Corporate securities |  | 59,864 |  | 1,136 |  | - |  | - |  | 59,864 |  | 1,136 |
| Total unrealized loss position | \$ | 64,919 | \$ | 1,137 | \$ | 10,742 | \$ | 66 | \$ | 75,661 | \$ | 1,203 |

 securities in an unrealized loss position prior to the recovery of their amortized cost basis. Unrealized losses at September 30, 2011 were primarily attributable to changes in interest rates.



 were identified in the first nine months of 2011.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The amortized cost and fair value of held to maturity and available for sale securities at September 30, 2011, by contractual maturity, are presented in the following table (in thousands).

|  | Available for Sale |  |  | Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Fair Value |  | Amortized Cost |  | Fair Value |  |
| U.S. Government agencies: |  |  |  |  |  |  |  |
| 5 to 10 years | 25,000 | \$ | 25,047 | \$ | - | \$ | - |
| More than 10 years | 8,597 |  | 8,659 |  | 5,000 |  | 5,017 |
|  | 33,597 |  | 33,706 |  | 5,000 |  | 5,017 |
| State and political subdivisions: |  |  |  |  |  |  |  |
| Within 1 year | 4,357 |  | 4,398 |  | - |  | - |
| 1 to 5 years | 14,291 |  | 15,198 |  | 4,821 |  | 5,081 |
| 5 to 10 years | 5,939 |  | 6,344 |  | 19,483 |  | 21,132 |
| More than 10 years | 848 |  | 891 |  | 25,881 |  | 27,671 |
|  | 25,435 |  | 26,831 |  | 50,185 |  | 53,884 |
| Corporate securities: |  |  |  |  |  |  |  |
| 1 to 5 years | 18,549 |  | 16,848 |  | - |  | - |
| 5 to 10 years | 99,517 |  | 93,494 |  | - |  | - |
| More than 10 years | 1,000 |  | 300 |  | - |  | - |
|  | 119,066 |  | 110,642 |  | - |  | - |
| Other: |  |  |  |  |  |  |  |
| More than 10 years | 2,504 |  | 2,504 |  | - |  | - |
|  | 2,504 |  | 2,504 |  | - |  | - |
| Total securities other than mortgage-backed securities: |  |  |  |  |  |  |  |
| Within 1 year | 4,357 |  | 4,398 |  | - |  | - |
| 1 to 5 years | 32,840 |  | 32,046 |  | 4,821 |  | 5,081 |
| 5 to 10 years | 130,456 |  | 124,885 |  | 19,483 |  | 21,132 |
| More than 10 years | 12,949 |  | 12,354 |  | 30,881 |  | 32,688 |
| Mortgage-backed securities | 1,556,639 |  | 1,595,400 |  | 298,554 |  | 310,119 |
|  | \$ 1,737,241 | \$ | 1,769,083 | \$ | 353,739 | \$ | 369,020 |

# UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES 

## Notes to Consolidated Financial Statements

## Note 6 - Loans and Allowance for Loan Losses

Major classifications of loans as of September 30, 2011, December 31, 2010 and September 30, 2010, are summarized as follows (in thousands).

|  | $\begin{gathered} \text { September 30, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial (secured by real estate) | \$ | \$ 1,771,101 | \$ | 1,761,424 | \$ | 1,781,271 |
| Commercial construction |  | 168,531 |  | 296,582 |  | 309,519 |
| Commercial (commercial and industrial) |  | 429,043 |  | 441,518 |  | 456,368 |
| Total commercial |  | 2,368,675 |  | 2,499,524 |  | 2,547,158 |
| Residential construction |  | 474,552 |  | 695,166 |  | 763,424 |
| Residential mortgage |  | 1,149,678 |  | 1,278,780 |  | 1,315,994 |
| Consumer installment |  | 116,970 |  | 130,656 |  | 132,928 |
| Total loans |  | 4,109,875 |  | 4,604,126 |  | 4,759,504 |
| Less allowance for loan losses |  | 146,092 |  | 174,695 |  | 174,613 |
| Loans, net |  | \$ 3,963,783 | \$ | 4,429,431 | \$ | 4,584,891 |


 estate and is dependent upon the real estate market

Changes in the allowance for loan losses for the three and nine months ended September 30, 2011 and 2010 are summarized as follows (in thousands).

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Balance beginning of period | \$ | 127,638 | \$ | 174,111 | \$ | 174,695 | \$ | 155,602 |
| Provision for loan losses |  | 36,000 |  | 50,500 |  | 237,000 |  | 187,000 |
| Charge-offs: |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) |  | 2,270 |  | 14,343 |  | 54,410 |  | 27,070 |
| Commercial construction |  | 1,705 |  | 1,989 |  | 52,400 |  | 5,660 |
| Commercial (commercial and industrial) |  | 866 |  | 1,458 |  | 5,832 |  | 7,776 |
| Residential construction |  | 7,668 |  | 25,661 |  | 106,692 |  | 111,632 |
| Residential mortgage |  | 6,399 |  | 8,043 |  | 47,742 |  | 19,435 |
| Consumer installment |  | 970 |  | 1,162 |  | 2,949 |  | 3,708 |
| Total loans charged-off |  | 19,878 |  | 52,656 |  | 270,025 |  | 175,281 |
| Recoveries: |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) |  | 78 |  | 131 |  | 352 |  | 1,137 |
| Commercial construction |  | 80 |  | 17 |  | 191 |  | 22 |
| Commercial (commercial and industrial) |  | 446 |  | 251 |  | 849 |  | 1,592 |
| Residential construction |  | 1,287 |  | 1,727 |  | 1,544 |  | 3,083 |
| Residential mortgage |  | 289 |  | 348 |  | 660 |  | 672 |
| Consumer installment |  | 152 |  | 184 |  | 826 |  | 786 |
| Total recoveries |  | 2,332 |  | 2,658 |  | 4,422 |  | 7,292 |
| Net charge-offs |  | 17,546 |  | 49,998 |  | 265,603 |  | 167,989 |
| Balance end of period | \$ | 146,092 | \$ | 174,613 | \$ | 146,092 | \$ | $\underline{174,613}$ |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

At September 30, 2011, December 31, 2010 and September 30, 2010, loans with a carrying value of $\$ 1.37$ billion, $\$ 1.02$ billion and $\$ 1.10$ billion were pledged as collateral to secure FHLB advances and other contingent funding sources.

The following table presents the balance and activity in the allowance for loan losses by portfolio segment and the recorded investment in loans by portfolio segment based on the impairment method as of September 30, 2011, December 31, 2010 and September 30, 2010 (in thousands).

|  | Commercial <br> (Secured by <br> Real Estate) |  | $\begin{array}{r}\text { Commercial } \\ \text { Construction } \\ \hline\end{array}$ |  | Commercial (Commercial and Industrial) |  | ResidentialConstruction |  | $\begin{gathered} \text { Residential } \\ \text { Mortgage } \\ \hline \end{gathered}$ |  | Consumer Installment |  |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine Months Ended September 30,2011 - - - - - - - - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 31,191 | \$ | 6,780 | \$ | 7,580 | \$ | 92,571 | \$ | 22,305 |  | \$ | 3,030 | \$ | 11,238 | \$ | 174,695 |
| Charge-offs |  | $(54,410)$ |  | $(52,400)$ |  | $(5,832)$ |  | $(106,692)$ |  | $(47,742)$ |  |  | $(2,949)$ |  | - |  | $(270,025)$ |
| Recoveries |  | 352 |  | 191 |  | 849 |  | 1,544 |  | 660 |  |  | 826 |  | - |  | 4,422 |
| Provision |  | 48,344 |  | 54,133 |  | 20,174 |  | 57,842 |  | 53,786 |  |  | 1,296 |  | 1,425 |  | 237,000 |
| Ending balance | \$ | 25,477 | \$ | 8,704 | \$ | 22,771 | \$ | 45,265 | \$ | 29,009 |  | \$ | 2,203 | \$ | 12,663 | \$ | 146,092 |
| Ending allowance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 4,070 | \$ | 4,038 | \$ | 17,067 | \$ | 7,267 | \$ | 1,062 |  | \$ | 37 | \$ | - | \$ | 33,541 |
| Collectively evaluated for impairment |  | 21,407 |  | 4,666 |  | 5,704 |  | 37,998 |  | 27,947 |  |  | 2,166 |  | 12,663 |  | 112,551 |
| Total ending allowance balance | \$ | 25,477 | \$ | 8,704 | \$ | 22,771 | \$ | 45,265 | \$ | 29,009 |  | \$ | 2,203 | \$ | 12,663 | \$ | 146,092 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 54,126 | \$ | 23,844 | \$ | 52,433 | \$ | 44,189 | \$ | 8,043 |  | \$ | 95 | \$ | - | \$ | 182,730 |
| Collectively evaluated for impairment |  | 1,716,975 |  | 144,687 |  | 376,610 |  | 430,363 |  | 1,141,635 |  |  | 116,875 |  | - |  | 3,927,145 |
| Total loans | \$ | 1,771,101 | \$ | $\underline{168,531}$ | \$ | $\underline{429,043}$ | \$ | $\stackrel{474,552}{ }$ | \$ | $\underline{1,149,678}$ |  | \$ | $\underline{\text { 116,970 }}$ | \$ | - | \$ | 4,109,875 |
| December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending allowance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 268 | \$ | - | \$ | - | \$ | 644 | \$ | 137 |  | \$ | - | \$ | - | \$ | 1,049 |
| Collectively evaluated for impairment |  | 30,923 |  | 6,780 |  | 7,580 |  | 91,927 |  | 22,168 |  |  | 3,030 |  | 11,238 |  | 173,646 |
| Total ending allowance balance | \$ | 31,191 | \$ | 6,780 | \$ | 7,580 | \$ | 92,571 | \$ | 22,305 |  | \$ | 3,030 | \$ | 11,238 | \$ | 174,695 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 41,818 | \$ | 20,311 | \$ | 5,874 | \$ | 39,505 | \$ | 15,468 |  | \$ | - | \$ | - | \$ | 122,976 |
| Collectively evaluated for impairment |  | 1,719,606 |  | 276,271 |  | 435,644 |  | 655,661 |  | 1,263,312 |  |  | 130,656 |  | - |  | 4,481,150 |
| Total loans | \$ | $\xrightarrow{1,761,424}$ | \$ | 296,582 | \$ | 441,518 | \$ | 695,166 | \$ | $\underline{1,278,780}$ |  | \$ | $\underline{\text { 130,656 }}$ | \$ | - | \$ | $\xrightarrow{4,604,126}$ |
| Nine Months Ended September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 19,208 | \$ | 5,861 | \$ | 6,892 | \$ | 93,585 | \$ | 17,266 |  | \$ | 2,545 | \$ | 10,245 | \$ | 155,602 |
| Charge-offs |  | $(27,070)$ |  | $(5,660)$ |  | $(7,776)$ |  | $(111,632)$ |  | $(19,435)$ |  |  | $(3,708)$ |  | - |  | $(175,281)$ |
| Recoveries |  | 1,137 |  | 22 |  | 1,592 |  | 3,083 |  | 672 |  |  | 786 |  | - |  | 7,292 |
| Provision |  | 30,412 |  | 7,764 |  | 7,667 |  | 116,913 |  | 21,394 |  |  | 3,409 |  | (559) |  | 187,000 |
| Ending balance | \$ | 23,687 | \$ | 7,987 | \$ | 8,375 | \$ | 101,949 | \$ | 19,897 |  | \$ | 3,032 | \$ | 9,686 | \$ | 174,613 |
| Ending allowance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 15 | \$ | 578 | S | - | \$ | 653 | \$ | 20 |  | \$ | - | \$ | - | \$ | 1,266 |
| Collectively evaluated for impairment |  | 23,672 |  | 7,409 |  | 8,375 |  | 101,296 |  | 19,877 |  |  | 3,032 |  | 9,686 |  | 173,347 |
| Total ending allowance balance | \$ | 23,687 | \$ | 7,987 | \$ | 8,375 | \$ | 101,949 | \$ | 19,897 |  | \$ | 3,032 | \$ | 9,686 | \$ | $\underline{\text { 174,613 }}$ |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 47,880 | \$ | 15,156 | S | 8,182 | \$ | 60,691 | \$ | 25,067 |  | \$ | - | \$ | - | \$ | 156,976 |
| Collectively evaluated for impairment |  | 1,733,391 |  | 294,363 |  | 448,186 |  | 702,733 |  | 1,290,927 |  |  | 132,928 |  | - |  | 4,602,528 |
| Total loans | \$ | 1,781,271 | \$ | 309,519 | \$ | 456,368 | \$ | 763,424 | \$ | 1,315,994 |  | \$ | $\underline{\text { 132,928 }}$ | \$ | - | \$ | 4,759,504 |





 troubled debt restructured loans.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIE

## Notes to Consolidated Financial Statements

In the first quarter 2011, United's Board of Directors adopted an accelerated problem asset disposition plan which included the bulk sale of $\$ 267$ million in classified loans. Those loans were classified as held for sale at the end of the first quarter and were written down to the expected proceeds from the sale. The charge-offs on the loans transferred to held for sale in anticipation of the bulk loan sale which closed on April 18, 2011, increased first quarter 2011 loan charge-offs by $\$ 186$ million. The actual loss on the bulk loan sale at closing was less than the amount charged-off in the first quarter, resulting in a $\$ 7.27$ million reduction of second quarter 2011 charge-offs.

The recorded investments in individually evaluated impaired loans at September 30, 2011, December 31, 2010 and September 30, 2010 were as follows (in thousands).

|  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ |  | $\frac{\substack{\text { December 31, } \\ 2010}}{}$ |  | $\begin{gathered} \text { September } 30, \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end loans with no allocated allowance for loan losses | \$ | 66,636 | \$ | 115,338 | \$ | 149,865 |
| Period-end loans with allocated allowance for loan losses |  | 116,094 |  | 7,638 |  | 7,111 |
| Total | \$ | 182,730 | \$ | 122,976 | \$ | 156,976 |
| Amount of allowance for loan losses allocated | \$ | 33,541 | \$ | 1,049 | \$ | 1,266 |

The average balances of impaired loans and income recognized on impaired loans while they were considered impaired is presented below for the three and nine months ended September 30, 2011 and 2010 (in thousands).

Average balance of individually evaluated impaired loans during period
Interest income recognized during impairment
Cash-basis interest income recognized
The following table presents loans individually evaluated for impairment by class of loans as of September 30, 2011, December 31, 2010 and September 30, 2010 (in thousands).

|  | September 30, 2011 |  |  |  |  |  | December 31, 2010 |  |  |  |  |  | September 30, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unpaid <br> Principal <br> Balance |  | Recorded Investment |  | Allowance <br> for Loan <br> Losses <br> Allocated |  | Unpaid <br> Principal <br> Balance |  | Recorded <br> Investment |  | Allowance for Loan Losses Allocated |  | Unpaid <br> Principal <br> Balance |  | Recorded <br> Investment |  | Allowance for Loan Losses Allocated |  |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ | 45,242 | \$ | 38,242 | \$ | - | \$ | 60,238 | \$ | 39,588 | \$ | - | \$ | 64,951 | \$ | 46,179 | \$ | - |
| Commercial construction |  | 6,803 |  | 6,309 |  | - |  | 33,898 |  | 20,311 |  | - |  | 27,876 |  | 13,041 |  | - |
| Commercial (commercial and industrial) |  | 48 |  | 48 |  | - |  | 10,115 |  | 5,874 |  | - |  | 12,078 |  | 8,182 |  | - |
| Total commercial |  | 52,093 |  | 44,599 |  | - |  | 104,251 |  | 65,773 |  | - |  | 104,905 |  | 67,402 |  | - |
| Residential construction |  | 31,646 |  | 16,421 |  | - |  | 59,502 |  | 34,597 |  | - |  | 97,152 |  | 57,907 |  | - |
| Residential mortgage |  | 7,745 |  | 5,588 |  | - |  | 21,528 |  | 14,968 |  | - |  | 33,413 |  | 24,556 |  | - |
| Consumer installment |  | 28 |  | 28 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Total with no related allowance recorded |  | 91,512 |  | 66,636 |  | - |  | 185,281 |  | 115,338 |  | - |  | 235,470 |  | 149,865 |  | - |
| With an allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) |  | 16,173 |  | 15,884 |  | 4,070 |  | 2,230 |  | 2,230 |  | 268 |  | 2,283 |  | 1,701 |  | 15 |
| Commercial construction |  | 17,850 |  | 17,535 |  | 4,038 |  | - |  | - |  | - |  | 2,115 |  | 2,115 |  | 578 |
| Commercial (commercial and industrial) |  | 54,259 |  | 52,385 |  | 17,067 |  | - |  | - |  | - |  | - |  | - |  | - |
| Total commercial |  | 88,282 |  | 85,804 |  | 25,175 |  | 2,230 |  | 2,230 |  | 268 |  | 4,398 |  | 3,816 |  | 593 |
| Residential construction |  | 28,428 |  | 27,768 |  | 7,267 |  | 14,480 |  | 4,908 |  | 644 |  | 4,500 |  | 2,784 |  | 653 |
| Residential mortgage |  | 2,455 |  | 2,455 |  | 1,062 |  | 500 |  | 500 |  | 137 |  | 511 |  | 511 |  | 20 |
| Consumer installment |  | 67 |  | 67 |  | 37 |  | - |  | - |  | - |  | - |  | - |  | - |
| Total with an allowance recorded |  | 119,232 |  | 116,094 |  | 33,541 |  | 17,210 |  | 7,638 |  | 1,049 |  | 9,409 |  | 7,111 |  | 1,266 |
| Total | \$ | $\underline{210,744}$ | \$ | 182,730 | \$ | 33,541 | \$ | 202,491 | \$ | $\underline{\text { 122,976 }}$ | \$ | $\underline{1,049}$ | \$ | $\underline{244,879}$ | \$ | $\underline{\text { 156,976 }}$ | \$ | $\underline{1,266}$ |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

There were no loans more than 90 days past due and still accruing interest at September 30, 2011, December 31, 2010 or September 30, 2010. Nonaccrual loans at September 30, 2011, December 31, 2010 and September 30, 2010 were $\$ 144$ million, $\$ 179$ million and $\$ 218$ million, respectively. Nonaccrual loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually evaluated impaired loans with larger balances.

The following table presents the recorded investment (unpaid principal less amounts charged-off) in nonaccrual loans by loan class as of September 30, 2011, December 31, 2010 and September 30, 2010 (in thousands).

|  | onaccrual Loans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ \hline 2010 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2010 \end{gathered}$ |  |
| Commercial (secured by real estate) | \$ | 21,998 | \$ | 44,927 | \$ | 53,646 |
| Commercial construction |  | 11,370 |  | 21,374 |  | 17,279 |
| Commercial (commercial and industrial) |  | 53,009 |  | 5,611 |  | 7,670 |
| Total commercial |  | 86,377 |  | 71,912 |  | 78,595 |
| Residential construction |  | 34,472 |  | 54,505 |  | 79,321 |
| Residential mortgage |  | 22,671 |  | 51,083 |  | 58,107 |
| Consumer installment |  | 964 |  | 1,594 |  | 1,743 |
| Total | \$ | $\xrightarrow{144,484}$ | \$ | $\xrightarrow{179,094}$ | \$ | $\xrightarrow{217,766}$ |
| Balance as a percentage of unpaid principal |  | 77.8\% ${ }^{(1)}$ |  | 67.2\% |  | 70.0\% |

${ }^{(1)}$ Excluding single loan relationship with $\$ 25$ million special allowance classified as nonaccrual in the third quarter, the ratio is $62.2 \%$.
The following table presents the aging of the recorded investment in past due loans as of September 30, 2011, December 31, 2010 and September 30 , 2010 by class of loans (in thousands).

|  | 30-59 Days Past Due |  | 60-89 Days Past Due |  | $\begin{gathered} \text { Greater } \\ \text { Than 90 } \\ \text { Days Past } \\ \text { Due } \end{gathered}$ |  | Total PastDue |  | $\begin{gathered} \text { Loans Not Past } \\ \text { Due } \end{gathered}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of September 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ | 4,587 | \$ | 4,730 | \$ | 10,594 | \$ | 19,911 | \$ | 1,751,190 | \$ | 1,771,101 |
| Commercial construction |  | 149 |  | 173 |  | 2,107 |  | 2,429 |  | 166,102 |  | 168,531 |
| Commercial (commercial and industrial) |  | 1,141 |  | 1,507 |  | 691 |  | 3,339 |  | 425,704 |  | 429,043 |
| Total commercial |  | 5,877 |  | 6,410 |  | 13,392 |  | 25,679 |  | 2,342,996 |  | 2,368,675 |
| Residential construction |  | 2,685 |  | 2,403 |  | 14,546 |  | 19,634 |  | 454,918 |  | 474,552 |
| Residential mortgage |  | 13,979 |  | 3,308 |  | 12,471 |  | 29,758 |  | 1,119,920 |  | 1,149,678 |
| Consumer installment |  | 1,531 |  | 404 |  | 291 |  | 2,226 |  | 114,744 |  | 116,970 |
| Total loans | \$ | $\underline{24,072}$ | \$ | $\underline{12,525}$ | \$ | 40,700 | \$ | 77,297 | \$ | 4,032,578 | \$ | 4,109,875 |
| As of December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ | 10,697 | \$ | 3,672 | \$ | 19,457 | \$ | 33,826 | \$ | 1,727,598 | \$ | 1,761,424 |
| Commercial construction |  | 4,616 |  | 2,917 |  | 9,189 |  | 16,722 |  | 279,860 |  | 296,582 |
| Commercial (commercial and industrial) |  | 2,016 |  | 2,620 |  | 3,092 |  | 7,728 |  | 433,790 |  | 441,518 |
| Total commercial |  | 17,329 |  | 9,209 |  | 31,738 |  | 58,276 |  | 2,441,248 |  | 2,499,524 |
| Residential construction |  | 13,599 |  | 5,158 |  | 34,673 |  | 53,430 |  | 641,736 |  | 695,166 |
| Residential mortgage |  | 24,375 |  | 7,780 |  | 38,209 |  | 70,364 |  | 1,208,416 |  | 1,278,780 |
| Consumer installment |  | 2,104 |  | 462 |  | 808 |  | 3,374 |  | 127,282 |  | 130,656 |
| Total loans | \$ | 57,407 | \$ | 22,609 | \$ | 105,428 | \$ | 185,444 | \$ | 4,418,682 | \$ | 4,604,126 |
| As of September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ | 11,121 | \$ | 7,870 | \$ | 34,918 | \$ | 53,909 | \$ | 1,727,362 | \$ | 1,781,271 |
| Commercial construction |  | 3,399 |  | 2,009 |  | 9,310 |  | 14,718 |  | 294,801 |  | 309,519 |
| Commercial (commercial and industrial) |  | 1,941 |  | 1,166 |  | 4,824 |  | 7,931 |  | 448,437 |  | 456,368 |
| Total commercial |  | 16,461 |  | 11,045 |  | 49,052 |  | 76,558 |  | 2,470,600 |  | 2,547,158 |
| Residential construction |  | 13,025 |  | 25,330 |  | 46,626 |  | 84,981 |  | 678,443 |  | 763,424 |
| Residential mortgage |  | 24,911 |  | 9,262 |  | 40,155 |  | 74,328 |  | 1,241,666 |  | 1,315,994 |
| Consumer installment |  | 1,785 |  | 614 |  | 861 |  | 3,260 |  | 129,668 |  | 132,928 |
| Total loans | \$ | 56,182 | \$ | 46,251 | \$ | 136,694 | \$ | 239,127 | \$ | 4,520,377 | \$ | 4,759,504 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIE

## Notes to Consolidated Financial Statements

As of September 30, 2011 and December 31, 2010, $\$ 7.75$ million and $\$ 173,000$ of specific reserves were allocated to customers whose loan terms have been modified in troubled debt restructurings. There were no specific reserves established for loans considered to be troubled debt restructurings at September 30, 2010. United committed to lend additional amounts totaling up to $\$ 1.06$ million, $\$ 1.17$ million, and $\$ 256,000$ as of September 30, 2011 and December 31, 2010, and September 30, 2010 respectively, to customers with outstanding loans that are classified as troubled debt restructurings.

The following table presents additional information on troubled debt restructurings including the number of loan contracts restructured and the pre and post modification recorded investment. (dollars in thousands).

|  | Number of Contracts | Pre- Modification <br> Outstanding Recorded <br> Recordent Investment |  | PostModification Outstanding Recorded Investment |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of September 30, 2011 |  |  |  |  |  |
| Commercial (secured by real estate) | 31 | \$ | 41,177 | \$ | 38,177 |
| Commercial construction | 7 |  | 14,123 |  | 14,123 |
| Commercial (commercial and industrial) | 7 |  | 304 |  | 304 |
| Total commercial | 45 |  | 55,604 |  | 52,604 |
| Residential construction | 46 |  | 21,369 |  | 20,374 |
| Residential mortgage | 16 |  | 2,792 |  | 2,635 |
| Consumer installment | 3 |  | 95 |  | 95 |
| Total loans | 110 | \$ | 79,860 | \$ | 75,708 |
| As of December 31, 2010 |  |  |  |  |  |
| Commercial (secured by real estate) | 41 | \$ | 40,649 | \$ | 36,759 |
| Commercial construction | 16 |  | 37,980 |  | 37,067 |
| Commercial (commercial and industrial) | 7 |  | 645 |  | 364 |
| Total commercial | 64 |  | 79,274 |  | 74,190 |
| Residential construction | 63 |  | 22,012 |  | 20,782 |
| Residential mortgage | 43 |  | 6,574 |  | 6,285 |
| Consumer installment | 7 |  | 124 |  | 124 |
| Total loans | 177 | \$ | 107,984 | \$ | 101,381 |
| As of September 30, 2010 |  |  |  |  |  |
| Commercial (secured by real estate) | 40 | \$ | 31,142 | \$ | 27,145 |
| Commercial construction | 10 |  | 11,499 |  | 10,587 |
| Commercial (commercial and industrial) | 7 |  | 193 |  | 193 |
| Total commercial | 57 |  | 42,834 |  | 37,925 |
| Residential construction | 57 |  | 22,640 |  | 20,954 |
| Residential mortgage | 38 |  | 7,016 |  | 6,492 |
| Consumer installment | 5 |  | 944 |  | 944 |
| Total loans | 157 | \$ | 73,434 | \$ | 66,315 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The following table presents the number of contracts and the recorded investment for those trouble debt restructurings that have subsequently defaulted which we define as 90 days or more past due (dollars in thousands).

|  | Troubled Debt Restructurings That Have Subsequently Defaulted |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, 2011 |  |  | Nine Months Ended September 30, 2011 |  |  |
|  | Number of Contracts | Recorded Investment |  | Number of Contracts | Recorded Investment |  |
| Commercial (secured by real estate) | - | \$ | \$ | 3 | \$ | 1,337 |
| Commercial construction | - |  | - | - |  | - |
| Commercial (commercial and industrial) | - |  | - | 1 |  | 44 |
| Total commercial | - |  | - | 4 |  | 1,381 |
| Residential construction | 4 |  | 679 | 7 |  | 1,242 |
| Residential mortgage | 1 |  | 56 | 2 |  | 402 |
| Consumer installment | - |  | - | 1 |  | 28 |
| Total loans | 5 | \$ | \$ 735 | 14 | \$ | 3,053 |

## Risk Ratings

United categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, current industry and economic trends, among other factors. United analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on a continuous basis. United uses the following definitions for its risk ratings:

Watch. Loans in this category are presently protected from apparent loss; however weaknesses exist that could cause future impairment, including the deterioration of financial ratios, past due status and questionable management capabilities. These loans require more than the ordinary amount of supervision. Collateral values generally afford adequate coverage, but may not be immediately marketable.

Substandard. These loans are inadequately protected by the current net worth and paying capacity of the obligor or by the collateral pledged. Specific and well-defined weaknesses exist that may include poor liquidity and deterioration of financial ratios. The loan may be past due and related deposit accounts experiencing overdrafts. There is the distinct possibility that the Company will sustain some loss if deficiencies are not corrected. Immediate corrective action is necessary.
Doubtful. Specific weaknesses characterized as Substandard that are severe enough to make collection in full highly questionable and improbable. There is no reliable secondary source of full repayment.
Loss. Loans categorized as Loss have the same characteristics as Doubtful however probability of loss is certain. Loans classified as Loss are charged-off.
Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are generally deposit account overdrafts that have not been assigned a grade.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

As of September 30, 2011, December 31, 2010 and September 30, 2010, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (in thousands).

|  | Pass |  | Watch |  | Substandard |  | $\begin{gathered} \text { Doubtful / } \\ \text { Loss } \end{gathered}$ |  | Not Rated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of September 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ | 1,520,604 | \$ | 94,147 | \$ | 156,350 | \$ | - | \$ | - | \$ | 1,771,101 |
| Commercial construction |  | 115,021 |  | 15,611 |  | 37,899 |  | - |  | - |  | 168,531 |
| Commercial (commercial and industrial) |  | 337,796 |  | 6,986 |  | 83,381 |  | - |  | 880 |  | 429,043 |
| Total commercial |  | 1,973,421 |  | 116,744 |  | 277,630 |  | - |  | 880 |  | 2,368,675 |
| Residential construction |  | 320,567 |  | 43,340 |  | 110,645 |  | - |  | - |  | 474,552 |
| Residential mortgage |  | 1,012,423 |  | 37,892 |  | 99,363 |  | - |  | - |  | 1,149,678 |
| Consumer installment |  | 112,457 |  | 847 |  | 3,666 |  | - |  | - |  | 116,970 |
| Total loans | \$ | 3,418,868 | \$ | 198,823 | \$ | 491,304 | \$ | - | \$ | 880 | \$ | 4,109,875 |
| As of December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ | 1,476,974 | \$ | 82,762 | \$ | 201,688 | \$ | - | \$ | - | \$ | 1,761,424 |
| Commercial construction |  | 174,049 |  | 10,413 |  | 112,120 |  | - |  | - |  | 296,582 |
| Commercial (commercial and industrial) |  | 402,969 |  | 15,153 |  | 22,379 |  | - |  | 1,017 |  | 441,518 |
| Total commercial |  | 2,053,992 |  | 108,328 |  | 336,187 |  | - |  | 1,017 |  | 2,499,524 |
| Residential construction |  | 398,926 |  | 82,973 |  | 213,267 |  | - |  | - |  | 695,166 |
| Residential mortgage |  | 1,103,487 |  | 38,378 |  | 136,915 |  | - |  | - |  | 1,278,780 |
| Consumer installment |  | 125,134 |  | 650 |  | 4,872 |  | - |  | - |  | 130,656 |
| Total loans | \$ | 3,681,539 | \$ | 230,329 | \$ | 691,241 | \$ | - | \$ | 1,017 | \$ | 4,604,126 |
| As of September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ | 1,487,855 | \$ | 82,530 | \$ | 210,886 | \$ | - | \$ | - | \$ | 1,781,271 |
| Commercial construction |  | 176,933 |  | 12,715 |  | 119,871 |  | - |  | - |  | 309,519 |
| Commercial (commercial and industrial) |  | 375,433 |  | 49,954 |  | 29,921 |  | - |  | 1,060 |  | 456,368 |
| Total commercial |  | 2,040,221 |  | 145,199 |  | 360,678 |  | - |  | 1,060 |  | 2,547,158 |
| Residential construction |  | 418,571 |  | 88,156 |  | 256,697 |  | - |  | - |  | 763,424 |
| Residential mortgage |  | 1,125,651 |  | 45,993 |  | 144,350 |  | - |  | - |  | 1,315,994 |
| Consumer installment |  | 126,102 |  | 878 |  | 5,948 |  | - |  | - |  | 132,928 |
| Total loans | \$ | 3,710,545 | \$ | 280,226 | \$ | 767,673 | \$ | - | \$ | 1,060 | \$ | 4,759,504 |

## Note 7 - Foreclosed Property

Major classifications of foreclosed properties at September 30, 2011, December 31, 2010 and September 30, 2010 are summarized as follows (in thousands).

|  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | \$ | 11,873 | \$ | 25,893 | \$ | 16,557 |
| Commercial construction |  | 5,862 |  | 17,808 |  | 15,679 |
| Total commercial |  | 17,735 |  | 43,701 |  | 32,236 |
| Residential construction |  | 42,295 |  | 91,385 |  | 82,538 |
| Residential mortgage |  | 9,397 |  | 23,687 |  | 27,482 |
| Total foreclosed property |  | 69,427 |  | 158,773 |  | 142,256 |
| Less valuation allowance |  | 25,164 |  | 16,565 |  | 12,292 |
| Foreclosed property, net | \$ | 44,263 | \$ | 142,208 | \$ | 129,964 |
| Balance as a percentage of original loan unpaid principal |  | 33.4\% |  | 64.4\% |  | 65.9\% |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

Activity in the valuation allowance for foreclosed property is presented in the following table (in thousands).

|  | Three Months EndedSeptember 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 011 |  | 2010 |  |
| Balance at beginning of year | \$ | 30,386 | \$ | 8,572 | \$ | 16,565 | \$ | 7,433 |
| Additions charged to expense |  | 1,772 |  | 7,051 |  | 53,475 |  | 17,724 |
| Direct write downs |  | $(6,994)$ |  | $(3,331)$ |  | $(44,876)$ |  | $(12,865)$ |
| Balance at end of period | \$ | 25,164 | \$ | 12,292 | \$ | $\stackrel{\text { 25,164 }}{ }$ | \$ | 12,292 |

Expenses related to foreclosed assets include (in thousands).

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 011 |  | 2010 |  |
| Net (gain) loss on sales | \$ | (804) | \$ | 7,137 | \$ | 7,998 | \$ | 15,753 |
| Provision for unrealized losses |  | 1,772 |  | 7,051 |  | 53,475 |  | 17,724 |
| Operating expenses, net of rental income |  | 1,845 |  | 5,564 |  | 8,130 |  | 11,628 |
| Total foreclosed property expense | \$ | 2,813 | \$ | 19,752 | \$ | 69,603 | \$ | 45,105 |

## Note 8 - Earnings Per Share



 stock, including accretion of discounts, as shown in the following table (in thousands).


All preferred stock dividends are payable quarterly.
Series B preferred stock was issued at a discount. Dividend amounts shown include discount accretion for each period.
 loss for those periods.

# UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES 

## Notes to Consolidated Financial Statements

The following table sets forth the computation of basic and diluted loss per share for the three and nine months ended September 30, 2011 and 2010 (in thousands, except per share data).

|  | Three Months EndedSeptember 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { (As restated) } \\ 2011 \\ \hline \end{gathered}$ |  | 2010 |  | $\begin{aligned} & \text { (As restated) } \\ & 2011 \end{aligned}$ |  | 2010 |  |
| Net loss available to common shareholders | \$ | $(14,358)$ | \$ | $(238,996)$ | \$ | $(245,460)$ | \$ | $(336,970)$ |
| Weighted average shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 57,599 |  | 18,936 |  | 33,973 |  | 18,905 |
| Effect of dilutive securities |  |  |  |  |  |  |  |  |
| Convertible securities |  | - |  | - |  | - |  | - |
| Stock options |  | - |  | - |  | - |  | - |
| Warrants |  | - |  | - |  | - |  | - |
| Diluted |  | 57,599 |  | 18,936 |  | 33,973 |  | $\underline{18,905}$ |
| Loss per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | (.25) | \$ | (12.62) | \$ | (7.23) | \$ | (17.82) |
| Diluted | \$ | (.25) | \$ | (12.62) | \$ | $\stackrel{(7.23)}{ }$ | \$ | (17.82) |

At September 30, 2011, United had a number of potentially dilutive securities outstanding including a warrant to purchase 219,909 common shares at $\$ 61.40$ per share issued to the U.S. Treasury in connection with the issuance of United's Series B preferred stock; 129,670 shares issuable upon exercise of warrants attached to trust preferred securities with an exercise price of $\$ 100$ per share; 585,829 shares issuable upon exercise of stock options granted to employees with a weighted average exercise price of $\$ 94.33 ; 404,644$ shares issuable upon completion of vesting of restricted stock awards; $1,411,765$ shares issuable upon exercise of warrants exercisable at $\$ 21.25$ per share granted to Fletcher International in connection with a 2010 asset purchase and sale agreement; $2,476,191$ shares issuable upon conversion of preferred stock if Fletcher International exercises its option to purchase $\$ 65$ million in convertible preferred stock, convertible at $\$ 26.25$ per share; $1,162,791$ shares issuable upon exercise of warrants, exercisable at $\$ 30.10$ per share to be granted to Fletcher International upon exercise of its option to acquire preferred stock; and 1,551,126 shares issuable upon exercise of warrants owned by Elm Ridge Off Shore Fund and Elm Ridge Value Fund, exercisable at $\$ 12.50$ per share.

## Note 9 - Derivatives and Hedging Activities

## Risk Management Objective of Using Derivatives

United is exposed to certain risks arising from both its business operations and economic conditions. United principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. United manages interest rate risk primarily by managing the amount, sources, and duration of its investment securities portfolio and debt funding and through the use of derivative financial instruments. Specifically, United enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. United's derivative financial instruments are used to manage differences in the amount, timing, and duration of United's known or expected cash receipts and its known or expected cash payments principally related to United's loans and wholesale borrowings.
As of September 30, 2011, December 31, 2010 and September 30, 2010 United had no active derivative instruments outstanding.

## Cash Flow Hedges of Interest Rate Risk

United's objectives in using interest rate derivatives are to add stability to net interest revenue and to manage its exposure to interest rate movements. To accomplish this objective, United primarily uses interest rate swaps as part of its interest rate risk management strategy. For United's variable-rate loans, interest rate swaps designated as cash flow hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for United making variable-rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate floors designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty if interest rates fall below the strike rate on the contract in exchange for an up front premium. United had no active derivative contracts outstanding at September 30, 2011, December 31, 2010 or September 30, 2010 that were designated as cash flow hedges of interest rate risk however, United had unrecognized gains from terminated derivative contracts that are being amortized, straight line, over the original instruments' remaining contractual terms.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statement

The effective portion of changes in the fair value of derivatives designated, and that qualify as cash flow hedges is recorded in accumulated other comprehensive income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. Such derivatives were originally used to hedge the variable cash flows associated with existing prime-based, variable-rate loans. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three and nine months ended September 30, 2011, $\$ 575,000$ and $\$ 4.69$ million, respectively, in hedge ineffectiveness was recognized in other fee revenue. During the three and nine months ended September $30,2010, \$ 327,000$ and $\$ 970,000$, respectively, in hedge ineffectiveness was recognized in other fee revenue.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest revenue as interest payments are received on United's prime-based, variable-rate loans. At September 30, 2011, the amount included in other comprehensive income represents deferred gains from terminated cash flow hedges where the forecasted hedging transaction is expected to remain effective over the remaining unexpired term of the original contract. Such gains are being deferred and recognized over the remaining life of the contract on a straight line basis. During the next twelve months, United estimates that an additional $\$ 5.33$ million of the deferred gains on terminated cash flow hedging positions will be reclassified as an increase to interest revenue.

## Fair Value Hedges of Interest Rate Risk

United is exposed to changes in the fair value of certain of its fixed rate obligations due to changes in LIBOR, a benchmark interest rate. United uses interest rate swaps to manage its exposure to changes in fair value on these instruments attributable to changes in the benchmark interest rate. Interest rate swaps designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for United making variable rate payments over the life of the agreements without the exchange of the underlying notional amount. As of September 30, 2011, December 31, 2010 and September 30, 2010, United had no active derivatives designated as fair value hedges of interest rate risk.

For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in earnings. United includes the gain or loss on the hedged items in the same line item as the offsetting loss or gain on the related derivatives. During the three and nine months ended September 30 , 2010, United recognized net gains of $\$ 9,000$ and $\$ 215,000$, respectively, related to ineffectiveness of the fair value hedging relationships. There were no active fair value hedges during the first nine months of 2011 .

## Tabular Disclosure of the Effect of Derivative Instruments on the Income Statement

The tables below present the effect of United's derivative financial instruments on the consolidated statement of operations for the three and nine months ended September 30, 2011 and 2010.
Derivatives in Fair Value Hedging Relationships (in thousands).


# UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES 

## Notes to Consolidated Financial Statements

Derivatives in Cash Flow Hedging Relationships (in thousands).

|  | Amount of Gain (Loss) Recognized in Other Comprehensive Income on Derivative (Effective Portion) |  |  |  | Gain (Loss) Reclassified from Accumulated Other Comprehensive Income into Income (Effective Portion) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | Location | 2011 |  | 2010 |  |
| Three Months Ended September 30, |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Interest revenue | \$ | 2,373 | \$ | 3,349 |
|  |  |  |  |  | Other income |  | 575 |  | 327 |
| Interest rate products | \$ | - | \$ | - | Total | \$ | 2,948 | \$ | 3,676 |
| Nine Months Ended September 30, |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Interest revenue | \$ | 7,885 | \$ | 14,283 |
|  |  |  |  |  | Other income |  | 4,687 |  | 970 |
| Interest rate products | \$ | - | \$ | 2,314 | Total | \$ | 12,572 | \$ | 15,253 |

## Credit-risk-related Contingent Features


 therefore no credit support agreements remained in effect.

## Note 10 - Stock-Based Compensation




 Through September 30, 2011, incentive stock options, nonqualified stock options, restricted stock awards and units and base salary stock grants had been granted under the plan.

The following table shows stock option activity for the first nine months of 2011.

| Options | Shares | WeightedAverage Exercise Price |  | WeightedAverage Remaining Contractual Term (Years) | Aggregate <br> Intrinisic <br> Value (\$000) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2010 | 678,313 | \$ | 92.99 |  |  |
| Granted | 10,000 |  | 11.20 |  |  |
| Forfeited | $(6,527)$ |  | 42.59 |  |  |
| Expired | $(95,957)$ |  | 79.75 |  |  |
| Outstanding at September 30, 2011 | 585,829 |  | 94.33 | 4.4 | \$ |
| Exercisable at September 30, 2011 | 518,815 |  | 100.63 | 4.0 |  |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The fair value of each option is estimated on the date of grant using the Black-Scholes model. Because United's option plan has not been in place long enough to gather sufficient information about exercise patterns to establish an expected life, United uses the formula provided by the SEC in Staff Accounting Bulletin ("SAB") No. 107 to determine the expected life of options.

The weighted average assumptions used to determine the fair value of stock options are presented in the table below.



 forfeiture rate for options is estimated to be approximately $3 \%$ per year. No options were exercised during the first nine months of 2011 or 2010 .

The table below presents the activity in restricted stock awards for the first nine months of 2011.

| Restricted Stock | Shares | WeightedAverage GrantDate Fair Value |  |
| :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2010 | 23,214 | \$ | 59.67 |
| Granted | 394,519 |  | 10.26 |
| Vested | $(13,089)$ |  | 34.53 |
| Outstanding at September 30, 2011 | 404,644 |  | 12.31 |


 respectively, was recognized related to restricted stock awards. The total intrinsic value of the restricted stock was $\$ 3.44$ million at September $30,2011$.

 million.

## Note 11 - Common and Preferred Stock Issued / Common Stock Issuable




 through these programs. The DRIP program has been suspended until 2012 when United expects to regain its S-3 filing status.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements





 exchange transaction did not result in a net increase or decrease to total shareholder's equity for the nine months ended September 30, 2011.





 Investors owned approximately $47.2 \%$ of United's total outstanding common stock.

## Note 12 - Reclassifications and Reverse Stock Split


 periods presented have been adjusted to reflect the reverse split as though it had occurred prior to the earliest period presented.

## Note 13 - Discontinued Operations




 of income taxes and selling costs."

## Note 14 - Transaction with Fletcher International






 their inception.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

As part of the agreement, Fletcher received a warrant to acquire $1,411,765$ shares of United's common stock at a price of $\$ 21.25$ per share. The warrant has a nine year term and expires on May 26 , 2019. To date, the warrant has not been exercised. In accordance with the terms of the securities purchase agreement, Fletcher has the right during the next two years to purchase up to $\$ 65$ million in United's Series C Convertible Preferred Stock. The Series C Convertible Preferred Stock pays a dividend equal to the lesser of $8 \%$ or LIBOR plus 4\%. The Series C Convertible Preferred Stock is convertible by Fletcher into common stock at $\$ 26.25$ per share ( $2,476,191$ shares). If Fletcher had not purchased all of the Series C Convertible Preferred Stock by May 29, 2011, it was required to pay United $5 \%$ of the commitment amount not purchased by such date, and it must pay United an additional $5 \%$ of the commitment amount not purchased by May 29, 2012. Fletcher paid United $\$ 3.25$ million as it had not purchased the Series C Convertible Preferred Stock as of May 29, 2011. The payment was recorded directly in shareholders' equity, net of applicable income tax effects. Fletcher will receive an additional warrant to purchase $\$ 35$ million in common stock at $\$ 30.10$ per share ( $1,162,791$ shares) when it purchases the last $\$ 35$ million of Series C Convertible Preferred Stock. All of the warrants settle on a cashless exercise basis and the net shares to be delivered upon cashless exercise will be less than what would have been issuable if the warrant had been exercised for cash.

All of the components of the transaction, including all equity instruments issued under the securities purchase agreement and the notes receivable received as consideration from the sale of nonperforming assets were recorded at fair value. Because the value of the equity instruments and assets exchanged in the transaction exceeded the value of the cash and notes receivable received, United recorded a loss of $\$ 45.3$ million on the transaction with Fletcher in the second quarter of 2010.
The table below presents a summary of the assets and equity instruments transferred and received at their respective fair values (\$ in thousands, except per share amounts).

|  | Valuation Approach | Fair Value Heirarchy | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Warrants Issued / Assets Transferred to Fletcher at Fair Value: |  |  |  |  |
| Warrant to purchase \$30 million in common stock at \$21.25 per share | Black-Scholes | Level 3 | \$ | 17,577 |
| Option to purchase convertible preferred stock and warrant | Monte-Carlo <br> Simulation | Level 3 |  | 22,236 |
| Fair value of equity instruments recognized in capital surplus |  |  |  | 39,813 |
| Foreclosed properties transferred under Asset Purchase Agreement | Appraised Value | Level 2 |  | 33,434 |
| Nonperforming loans transferred under Asset Purchase Agreement | Collateral <br> Appraised <br> Value | Level 2 |  | 69,655 |
| Total nonperforming assets transferred |  |  |  | 103,089 |
| Total value of assets and equity instruments transferred |  |  |  | 142,902 |
| Less-Cash and Notes Receivable Received in Exchange at Fair Value: |  |  |  |  |
| Cash down payment received from asset sale | NA | NA |  | 20,618 |
| Notes receivable (par value $\$ 82,471$, net of $\$ 4,531$ discount) | Discounted Cash Flows | Level 3 |  | 77,940 |
| Total value of cash and notes receivable received |  |  |  | 98,558 |
| Fair value of assets and equity instruments transferred in excess of cash and notes received |  |  |  | 44,344 |
| Transaction fees |  |  |  | 1,005 |
| Loss recognized on Fletcher transaction |  |  | \$ | 45,349 |

The $\$ 17.6$ million value of the warrant to purchase $\$ 30$ million in common stock was determined as of April 1,2010 , the date the terms were agreed to. The following modeling assumptions were used: dividend yield- $0 \%$; risk-free interest rate- $3.89 \%$; current stock price- $\$ 23.85$; term- 9 years; and volatility- $33 \%$. Although most of the modeling assumptions were based on observable data, because of the subjectivity involved in estimating expected volatility, the valuation is considered Level 3.

The $\$ 22.2$ million value of the option to purchase convertible preferred stock and warrant was determined by an independent valuation firm using a Monte Carlo Simulation method appropriate for valuing complex securities with derivatives. The model uses 50,000 simulations of daily stock price paths using geometric Brownian motion and incorporates in a unified way all conversion, exercise and contingency conditions. Because of the significant assumptions involved in the valuation process, not all of which were based on observable data, the valuation is considered to be Level 3 .
The $\$ 103$ million of nonperforming assets sold were transferred at United's carrying amount which had previously been written down to appraised value. Because the appraisals were based on sales of similar assets (observable data), the valuation is considered to be Level 2.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The $\$ 82.5$ million of notes receivable were recorded at their estimated fair value of $\$ 77.9$ million, net of a $\$ 4.5$ million interest discount, which was determined based on discounted expected cash flows over the term at a rate commensurate with the credit risk inherent in the notes. The contractual rate on the notes is fixed at $3.5 \%$ for five years. The discount rate used for purposes of determining the fair value of the notes was $5.48 \%$ based on the terms, structure and risk profile of the notes. Note prepayments were estimated based on the expected marketing time for the underlying collateral since the notes require that principal be reduced as the underlying assets are sold. The valuation is considered Level 3 due to estimated prepayments which have a significant impact on the value and are not based on observable data.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 15 - Assets and Liabilities Measured at Fair Value

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

 value hierarchy within which those measurements fall (in thousands).

| September 30, 2011 | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | - | \$ | 33,706 | \$ | - | \$ | 33,706 |
| State and political subdivisions |  | - |  | 26,831 |  | - |  | 26,831 |
| Mortgage-backed securities |  | - |  | 1,591,604 |  | 3,796 |  | 1,595,400 |
| Corporate securities |  | - |  | 110,292 |  | 350 |  | 110,642 |
| Other |  | - |  | 2,504 |  | - |  | 2,504 |
| Deferred compensation plan assets |  | 2,659 |  | - |  | - |  | 2,659 |
| Total | \$ | 2,659 | \$ | 1,764,937 | \$ | 4,146 | \$ | 1,771,742 |
| Liabilities |  |  |  |  |  |  |  |  |
| Deferred compensation plan liability | \$ | 2,659 | \$ | - | \$ | - | \$ | 2,659 |
| Total liabilities | \$ | 2,659 | \$ | - | \$ | - | \$ | 2,659 |
| December 31, 2010 |  | vel 1 |  | Level 2 |  | vel 3 |  | Total |
| Assets |  |  |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | - | \$ | 98,480 | \$ | - | \$ | 98,480 |
| State and political subdivisions |  | - |  | 28,442 |  | - |  | 28,442 |
| Mortgage-backed securities |  | - |  | 986,074 |  | 4,934 |  | 991,008 |
| Corporate securities |  | - |  | 103,685 |  | 350 |  | 104,035 |
| Other |  | - |  | 2,452 |  | - |  | 2,452 |
| Deferred compensation plan assets |  | 3,252 |  | - |  | - |  | 3,252 |
| Total | \$ | 3,252 | \$ | 1,219,133 | \$ | 5,284 | \$ | 1,227,669 |
| Liabilities |  |  |  |  |  |  |  |  |
| Deferred compensation plan liability | \$ | 3,252 | \$ | - | \$ | - | \$ | 3,252 |
| Total liabilities | \$ | 3,252 | \$ | - | \$ | - | \$ | 3,252 |
| September 30, 2010 |  | vel 1 |  | Level 2 |  | vel 3 |  | Total |
| Assets |  |  |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | - | \$ | 98,708 | \$ | 29,995 | \$ | 128,703 |
| State and political subdivisions |  | - |  | 30,637 |  | - |  | 30,637 |
| Mortgage-backed securities |  | - |  | 791,946 |  | 5,375 |  | 797,321 |
| Corporate securities |  | - |  | 64,055 |  | 30,350 |  | 94,405 |
| Other |  | - |  | 2,452 |  | - |  | 2,452 |
| Deferred compensation plan assets |  | 2,973 |  | - |  | - |  | 2,973 |
| Total | \$ | 2,973 | \$ | 987,798 | \$ | 65,720 | \$ | 1,056,491 |
| Liabilities |  |  |  |  |  |  |  |  |
| Deferred compensation plan liability | \$ | 2,973 | \$ | - | \$ | - | \$ | 2,973 |
| Total liabilities | \$ | 2,973 | \$ | - | \$ | - | \$ | 2,973 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

 (in thousands).


## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis


 2010, aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands).

|  |  |  | Level 2 |  | Level 3 |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2011 |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Loans | \$ | - | \$ | - | \$ | 140,577 | \$ | 140,577 |
| Foreclosed properties |  | - |  | - |  | 38,823 |  | 38,823 |
| Total | \$ | - | \$ | - | \$ | 179,400 | \$ | 179,400 |
| December 31, 2010 |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Loans | \$ | - | \$ | - | \$ | 106,904 | \$ | 106,904 |
| Foreclosed properties |  | - |  | - |  | 85,072 |  | 85,072 |
| Total | \$ | - | \$ | - | \$ | $\underline{\text { 191,976 }}$ | \$ | $\underline{\text { 191,976 }}$ |
| September 30, 2010 |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Loans | \$ | - | \$ | - | \$ | 121,257 | \$ | 121,257 |
| Foreclosed properties |  | - |  | - |  | 81,436 |  | 81,436 |
| Total | \$ | - | \$ | - | \$ | 202,693 | \$ | 202,693 |

## Assets and Liabilities Not Measured at Fair Value



 the amount that United would receive or pay to terminate the contracts at the reporting date, taking into account the current unrealized gains or losses on open contracts.

 securities available for sale equals the balance sheet value. United did not have any active derivative contracts outstanding at September 30, 2011 , December 31, 2010 or September 30, 2010.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect the premium or discount on any particular financial instrument that could result from the sale of United's entire holdings. Because no ready market exists for a significant portion of United's financial instruments, fair value estimates are based on many judgments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.
Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include the mortgage banking operation, brokerage network, deferred income taxes, premises and equipment and goodwill. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have significant effect on fair value estimates and have not been considered in the estimates.
Off-balance sheet instruments (commitments to extend credit and standby letters of credit) are generally short-term and at variable rates. Therefore, both the carrying amount and the estimated fair value associated with these instruments are immaterial.

The carrying amount and fair values for other financial instruments that are not measured at fair value on a recurring basis in United's balance sheet at September 30, 2011, December 31, 2010, and September 30, 2010 are as follows (in thousands).

|  | September 30, 2011 |  |  |  | December 31, 2010 |  |  |  | September 30, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount |  | Fair Value |  | Carrying Amount |  | Fair Value |  | Carrying Amount |  | Fair Value |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities held to maturity | \$ | 353,739 | \$ | 369,020 | \$ | 265,807 | \$ | 267,988 | \$ | 256,694 | \$ | 263,012 |
| Loans, net |  | 3,963,783 |  | 3,787,214 |  | 4,429,431 |  | 4,196,142 |  | 4,584,891 |  | 4,272,201 |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 6,005,305 |  | 5,998,994 |  | 6,469,172 |  | 6,481,867 |  | 5,998,637 |  | 6,003,543 |
| Federal Home Loan Bank advances |  | 40,625 |  | 43,685 |  | 55,125 |  | 59,498 |  | 55,125 |  | 60,215 |
| Long-term debt |  | 120,206 |  | 114,673 |  | 150,146 |  | 93,536 |  | 150,126 |  | 124,964 |

## Note 16 - Bulk Sale of Loans

 reduction of charge-offs in the second quarter of 2011.

## Table of Contents

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements






 undue reliance on such statements.

 Annual Report on Form 10-K for the year ended December 31, 2010, as well as the following:

- our ability to maintain profitability;
- our ability to fully realize our deferred tax asset balances, including net operating loss carryforwards;
- the condition of the banking system and financial markets;
- the results of our most recent internal credit stress test may not accurately predict the impact on our financial condition if the economy was to continue to deteriorate;
- our ability to raise capital as may be necessary;
- our ability to maintain liquidity or access other sources of funding;
- changes in the cost and availability of funding;
- the success of the local economies in which we operate;
- our concentrations of residential and commercial construction and development loans and commercial real estate loans are subject to unique risks that could adversely affect our earnings;
- changes in prevailing interest rates may negatively affect our net income and the value of our assets;
- the accounting and reporting policies of United;
- if our allowance for loan losses is not sufficient to cover actual loan losses;
- we may be subject to losses due to fraudulent and negligent conduct of our loan customers, third party service providers or employees;
- competition from financial institutions and other financial service providers;
- the United States Department of Treasury may change the terms of our Series B Preferred Stock;
- risks with respect to future expansion and acquisitions;
- conditions in the stock market, the public debt market and other capital markets deteriorate;
- the impact of the Dodd-Frank Act and related regulations and other changes in financial services laws and regulations;
- the failure of other financial institutions;
- a special assessment that may be imposed by the Federal Deposit Insurance Corporation ("FDIC") on all FDIC-insured institutions in the future, similar to the assessment in 2009 that decreased our earnings; and
- regulatory or judicial proceedings, board resolutions, informal memorandums of understanding or formal enforcement actions imposed by regulators, or any such proceedings or enforcement actions that is more severe than we anticipate.

 update any forward-looking statement, whether written or oral, relating to the matters discussed in this Form 10-Q.


## Table of Contents

## Overview

 with the consolidated financial statements and accompanying notes.

 covered by loss sharing agreements and therefore have a different risk profile. United also had total deposits of $\$ 6.01$ billion and stockholders' equity of $\$ 583$ million.

 area (the "Gainesville MSA"), coastal Georgia, western North Carolina, and east Tennessee


 is included in the table on page 39.



 operating loss from continuing operations for the third quarter of 2010 bringing the total net loss per share from continuing operations for the third quarter of 2010 to $\$ 12.62$.




 loss related to the third quarter 2010 goodwill impairment charge bringing the total net loss from continuing operations per share for the first nine months of 2010 to $\$ 17.89$.










 lending relationship of $\$ 76.6$ million, which caused nonperforming assets to increase from $1.66 \%$ of total assets at June 30, 2011.

## Table of Contents

Taxable equivalent net interest revenue was $\$ 59.3$ million for the third quarter of 2011, compared to $\$ 60.0$ million for the same period of 2010 . The decrease in net interest revenue was primarily the result of a decrease in average loan balances and a 2 basis point decrease in the net interest margin. Average loans for the quarter declined $\$ 702$ million from the third quarter of 2010. The impact of the decrease in average loan balances was substantially offset by lower deposit rates. Net interest margin decreased from $3.57 \%$ for the three months ended September 30,2010 to $3.55 \%$ for the same period in 2011 . For the nine months ended September 30, 2011, taxable equivalent net interest revenue was $\$ 175$ million, compared to $\$ 183$ million for the same period of 2010 . Net interest margin decreased from $3.56 \%$ for the nine months ended September 30, 2010 to $3.42 \%$ for the same period in 2011. Interest reversals on performing loans that were moved to held for sale during the first quarter 2011 accounted for 4 basis points of the 14 basis points decrease. Over the past year, United has maintained above normal levels of liquidity. The level of excess liquidity peaked in 2011 and lowered the margin by approximately 49 basis points in the first quarter, 76 basis points in the second quarter and 67 basis points in the third quarter. In order to reduce the amount of excess liquidity, United has called its callable brokered deposits. Additionally, United has lowered rates on retail certificates of deposit and other deposit products, which is expected to result in some balance attrition.

Operating fee revenue decreased $\$ 1.36$ million, or $11 \%$, from the third quarter of 2010 and increased $\$ 1.14$ million, or $3 \%$, from the first nine months of 2010 . The quarterly decrease was due to a decline in overdraft fees, which were down $\$ 886,000$ for the three months ended September 30 , 2011, due to regulatory changes. The year-to-date increase was primarily attributable to the acceleration of deferred gains related to the ineffectiveness of terminated cash flow hedges, especially during the second quarter of 2011.

For the third quarter of 2011, operating expenses of $\$ 46.5$ million were down $\$ 18.4$ million from the third quarter of 2010 . This comparison excludes the $\$ 211$ million goodwill impairment charge in the third quarter of 2010. Lower foreclosed property costs accounted for $\$ 16.9$ million of the decrease. For the nine months ended September 30, 2011, operating expenses of $\$ 211$ million were up $\$ 32.5$ million from the same period of 2010. This comparison excludes the $\$ 45.3$ million loss on the sale of nonperforming assets in the second quarter of 2010 and the $\$ 211$ million goodwill impairment charge in the third quarter of 2010. The increase was primarily due to an increase in foreclosed property costs in anticipation of the Bulk Loan Sale and other accelerated asset dispositions. Foreclosed property costs were up $\$ 24.5$ million from the first nine months of 2010.

## Recent Developments

On June 16, 2011 shareholders approved the conversion of $\$ 195.9$ million of Series F and $\$ 151.2$ million of Series G Mandatorily Convertible Perpetual Preferred Stock into $20,618,156$ shares of United's common stock and $15,914,209$ shares of United's non-voting common stock, respectively. The conversion occurred as of the close of business on June 20, 2011 pursuant to the March 30 , 2011 private placement agreements with a group of institutional investors.

On June 17, 2011, United completed a 1-for-5 reverse stock split, whereby each 5 shares of United's common stock was reclassified into one share of common stock, and each 5 shares of United's non-voting common stock was reclassified into one share of non-voting common stock. All prior periods presented have been adjusted to reflect the reclassification.

On February 22, 2011, the Company entered into a share exchange agreement with Elm Ridge Offshore Master Fund, Ltd. and Elm Ridge Value Partners, L.P. (collectively, the "Elm Ridge Parties"). Under the share exchange agreement, the Elm Ridge Parties agreed to transfer to the Company $1,551,126$ shares of the Company's common stock in exchange for 16,613 shares of the Company's cumulative perpetual preferred stock, Series D and warrants to purchase 1,551,126 common shares. See Note 10 to the consolidated financial statements for further details of the share exchange agreement.

Also during the first quarter of 2011, the Board of Directors approved the Problem Asset Disposition Plan. Accordingly, substandard and nonperforming loans were sold by the Bank for an aggregate purchase price of approximately $\$ 87.9$ million in the Bulk Loan Sale on April 18, 2011 pursuant to an asset purchase and sale agreement (the "Asset Purchase Agreement") entered into by the Bank, CF Southeast LLC ("CF Southeast") and CF Southeast Trust 2011-1 ("CF Trust" and together with CF Southeast, the "Purchasers").

## Critical Accounting Policies

The accounting and reporting policies of United are in accordance with GAAP and conform to general practices within the banking industry. The more critical accounting and reporting policies include United's accounting for the allowance for loan losses, fair value measurements, and income taxes. In particular, United's accounting policies related to allowance for loan losses, fair value measurements and income taxes involve the use of estimates and require significant judgment to be made by management. Different assumptions in the application of these policies could result in material changes in United's consolidated financial position or consolidated results of operations. See "Asset Quality and Risk Elements" herein for additional discussion of United's accounting methodologies related to the allowance for loan losses.

## GAAP Reconciliation and Explanation

This Form 10-Q contains non-GAAP financial measures, which are performance measures determined by methods other than in accordance with GAAP. Such non-GAAP financial measures include, among others the following: operating provision for loan losses, operating fee revenue, operating revenue, operating expense, operating (loss) income from continuing operations, operating (loss) income, operating earnings (loss) from continuing operations per share, operating earnings (loss) per share, operating earnings (loss) from continuing operations per diluted share and operating earnings (loss) per diluted share Management uses these non-GAAP financial measures because it believes they are useful for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. Management believes these non-GAAP financial measures provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as comparison to financial results for prior periods. These non-GAAP financial measures should not be considered as a substitute for operating results determined in accordance with GAAP and may not be comparable to other similarly titled financial measures used by other companies. A reconciliation of these operating performance measures to GAAP performance measures is included in on the table on page 39.

## Discontinued Operations



 statements.

## Transaction with Fletcher International

## Description of Transaction



 $\$ 20.6$ million and notes receivable for $\$ 82.5$ million.









 for the three months ended September 30, 2011. The Company plans to obtain updated appraisals for the underlying collateral associated with this relationship during the fourth quarter of 2011.



 Convertible Preferred Stock by May 29, 2011, it was required to pay United

## Table of Contents

$5 \%$ of the commitment amount not purchased by such date, and it must pay United an additional $5 \%$ of any commitment amount not purchased by May 29, 2012. Fletcher has paid United $\$ 3.25$ million as it had not purchased the Series C Convertible Preferred Stock as of May 29, 2011. As such penalty payment is associated with Fletcher's option to purchase preferred stock and is therefore considered an equity transaction, it was recorded as an increase to capital surplus in shareholders' equity.

The Convertible Preferred Stock is redeemable by Fletcher Ltd. at any time into common stock or non-voting Common Stock Equivalent Junior Preferred Stock ("Junior Preferred Stock") of United, at an equivalent price of $\$ 26.25$ per share of common stock (equal to $2,476,190$ shares of common stock), subject to certain adjustments. After May 26 , 2015, if the closing stock price for United's common stock is above $\$ 60.20$, United has the right to require conversion and it is United's intent to convert all of the then outstanding Convertible Preferred Stock into an equivalent amount of common stock or Junior Preferred Stock.

Concurrently with the payment of the $\$ 10$ million deposit under the Asset Purchase Agreement by Fletcher, United granted a warrant to Fletcher to purchase Junior Preferred Stock. The warrant was initially equal to $\$ 15$ million and was increased to $\$ 30$ million upon the completion of the asset sale pursuant to the Asset Purchase Agreement. An additional $\$ 35$ million warrant will be issued on a dollar for dollar basis by the aggregate dollar amount of the Convertible Preferred Stock purchased under the Securities Purchase Agreement in excess of $\$ 30$ million. The $\$ 30$ million warrant price is equivalent to $\$ 21.25$ per common share (cash exercise equal to $1,411,765$ shares of common stock). The warrant has a nine year term and expires on May 26,2019 . To date, the warrant has not been exercised. The $\$ 35$ million warrant price is equivalent to $\$ 30.10$ per common share (cash exercise equal to $1,162,791$ shares of common stock). The warrants may only be exercised by net share settlement (cashless exercise) and are exercisable for nine years from May 26, 2010, subject to limited extension upon certain events specified in the warrant agreement. All of the warrants settle on a cashless basis and the net shares to be issued to Fletcher Ltd. upon exercise of the warrants will be less than the total shares that would have been issuable if the warrants had been exercised for cash payments.
Also, as part of the transaction, United and Fletcher entered into a servicing agreement whereby United will act as servicer of the nonperforming assets for Fletcher in exchange for a servicing fee of 20 basis points. Because the servicing arrangement is considered a normal servicing arrangement and the fee is appropriate for the services provided, United did not recognize a servicing asset or liability related to the servicing agreement.

## Accounting Treatment

Although the Asset Purchase Agreement and the Securities Purchase Agreement are two separate agreements, they were accounted for as part of one transaction because they were entered into simultaneously and the Securities Purchase Agreement was dependent upon the sale of nonperforming assets. United evaluated this transaction to determine whether the transfer should be accounted for as a sale or a secured borrowing and whether the Fletcher LLCs should be consolidated with United. When evaluating whether the transfer should be accounted for as a sale, United primarily evaluated whether control had been surrendered, the rights of Fletcher to exchange and pledge the assets, and whether United retains effective control, which included evaluating any continuing involvement in the assets. Based on the evaluation, the transfer of assets under the Asset Purchase Agreement meets the definition as a sale under current accounting standards and was accounted for as such. United further evaluated whether the Fletcher LLCs should be consolidated which included evaluating whether United has a controlling financial interest and is therefore the primary beneficiary. This evaluation principally included determining whether United directs the activities that have the most significant impact on the LLCs economic performance and whether United has an obligation to absorb losses or the right to receive benefits that could be significant to the LLCs. Based on that evaluation, the LLCs have not been included as part of the consolidated group of subsidiaries in United's consolidated financial statements.

In addition to evaluating the accounting for the transfer of assets, United considered whether the warrant and the option to purchase convertible preferred stock with an additional warrant should be accounted for as liabilities or equity instruments. In making this evaluation, United considered whether Fletcher or any subsequent holders of the instruments could require settlement of the instruments in cash or other assets rather than common or preferred stock. Because the transaction was structured so that the warrants and option to purchase convertible preferred stock and the additional warrant can only be settled through the issuance of common or preferred stock, United concluded that the warrant and option to purchase convertible preferred stock with an additional warrant should be accounted for as equity instruments.

All of the components of the transaction, including all equity instruments issued under the Securities Purchase Agreement and the notes receivable received as consideration from the sale of nonperforming assets were recorded at fair value. Because the value of the equity instruments and assets exchanged in the transaction exceeded the value of the cash and notes receivable received, United recorded a loss of $\$ 45.3$ million on the transaction with Fletcher

## Table of Contents

The table below presents a summary of the assets and equity instruments transferred and received at their respective fair values (\$ in thousands, except per share amounts).

|  | Valuation Approach | Fair Value Heirarchy |  | Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: |
| Warrants Issued / Assets Transferred to Fletcher at Fair Value: |  |  |  |  |
| Warrant to purchase \$30 million in common stock at \$21.25 per share | Black-Scholes | Level 3 | \$ | 17,577(1) |
| Option to purchase convertible preferred stock and warrant | Monte-Carlo Simulation | Level 3 |  | 22,236 ${ }^{(2)}$ |
| Fair value of equity instruments recognized in capital surplus |  |  |  | 39,813 |
| Foreclosed properties transferred under Asset Purchase Agreement | Appraised Value | Level 2 |  | 33,434 ${ }^{(3)}$ |
| Nonperforming loans transferred under Asset Purchase Agreement | Collateral Appraised Value | Level 2 |  | 69,655 ${ }^{(3)}$ |
| Total nonperforming assets transferred |  |  |  | 103,089 |
| Total value of assets and equity instruments transferred |  |  |  | 142,902 |
| Cash and Notes Receivable Received in Exchange at Fair Value: |  |  |  |  |
| Cash down payment received from asset sale | NA | NA |  | 20,618 |
| Notes receivable (par value \$82,471, net of \$4,531 discount) | Discounted Cash Flows | Level 3 |  | 77,940(4) |
| Total value of cash and notes receivable received |  |  |  | 98,558 |
| Fair value of assets and equity instruments transferred in excess of cash and notes received |  |  |  | 44,344 |
| Transaction fees |  |  |  | 1,005 |
| Loss recognized on Fletcher transaction |  |  | \$ | 45,349 |

Notes
${ }^{(1)}$ The $\$ 17.6$ million value of the $\$ 30$ million warrant was determined as of April 1, 2010, the date the terms were agreed to and signed. The following modeling assumptions were used: dividend yield-
 subjectivity involved in estimating expected volatility, the valuation is considered Level 3.

 and contingency conditions. Because of the significant assumptions involved in the valuation process, not all of which were based on observable data, the valuation is considered to be Level 3 .
 (observable data), the valuation is considered to be Level 2.



 are not based on observable data.

| (in thousands, except per share data; taxable equivalent) | 2011 |  |  |  |  |  | 2010 |  |  |  | Third Quarter 2011-2010 Change | For the Nine Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { (As restated) } \\ \text { Third } \\ \text { Quarter } \\ \hline \end{gathered}$ |  | $\begin{aligned} & \hline \text { (As restated) } \\ & \text { Second } \\ & \text { Quarter } \\ & \hline \end{aligned}$ |  | $\begin{gathered} \hline \text { (As restated) } \\ \text { First } \\ \text { Quarter } \\ \hline \end{gathered}$ |  | Fourth Quarter |  | Third Quarter |  |  | $\begin{gathered} \text { (As restated) } \\ 2011 \\ \hline \end{gathered}$ |  | 2010 |  | $\begin{gathered} \text { YTD } \\ \text { 2011-2010 } \\ \text { Change } \end{gathered}$ |
| INCOME SUMMARY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest revenue | \$ | 74,543 | \$ | 76,931 | \$ | 75,965 | \$ | 81,215 | \$ | 84,360 |  | \$ | 227,439 | \$ | 261,908 |  |
| Interest expense |  | 15,262 |  | 17,985 |  | 19,573 |  | 21,083 |  | 24,346 |  |  | 52,820 |  | 78,988 |  |
| Net interest revenue |  | 59,281 |  | 58,946 |  | 56,392 |  | 60,132 |  | 60,014 | (1)\% |  | 174,619 |  | 182,920 | (5)\% |
| Operating provision for loan losses ${ }^{(1)}$ |  | 36,000 |  | 11,000 |  | 190,000 |  | 47,750 |  | 50,500 |  |  | 237,000 |  | 187,000 |  |
| Fee revenue ${ }^{(2)}$ |  | 11,498 |  | 13,905 |  | 11,838 |  | 12,442 |  | 12,861 | (11) |  | 37,241 |  | 36,106 | 3 |
| Total operating revenue ${ }^{(1)(2)}$ |  | 34,779 |  | 61,851 |  | (121,770) |  | 24,824 |  | 22,375 |  |  | $(25,140)$ |  | 32,026 |  |
| Operating expenses ${ }^{(3)}$ |  | 46,520 |  | 48,728 |  | 115,271 |  | 64,918 |  | 64,906 | (28) |  | 210,519 |  | 178,034 | 18 |
| Loss on sale of nonperforming assets |  |  |  |  |  |  |  |  |  | - |  |  | - |  | 45,349 |  |
| Operating income (loss) from continuing operations before income taxes |  | $(11,741)$ |  | 13,123 |  | $(237,041)$ |  | $(40,094)$ |  | $(42,531)$ |  |  | $(235,659)$ |  | $(191,357)$ |  |
| Operating income tax expense (benefit) |  | (402) |  | 1,095 |  | 295 |  | 144,760 |  | $(16,706)$ |  |  | 988 |  | (71,542) |  |
| Net operating income (loss) from continuing operations ${ }^{(1)(2)(3)}$ |  | $(11,339)$ |  | 12,028 |  | $(237,336)$ |  | $(184,854)$ |  | $(25,825)$ |  |  | $(236,647)$ |  | $(119,815)$ |  |
| Noncash goodwill impairment charges |  | - |  | - |  | - |  | - |  | $(210,590)$ |  |  | - |  | $(210,590)$ |  |
| Partial reversal of fraud loss provision, net of income tax |  | - |  | - |  | - |  | 11,750 |  |  |  |  | - |  |  |  |
| Loss from discontinued operations, net of income tax |  | - |  | - |  | - |  | - |  | - |  |  | - |  | (101) |  |
| Gain from sale of subsidiary, net income tax |  | - |  | - |  | - |  | - |  | - |  |  | - |  | 1,266 |  |
| Net income (loss) |  | $(11,339)$ |  | 12,028 |  | $(237,336)$ |  | $(173,104)$ |  | $(236,415)$ |  |  | $(236,647)$ |  | $(329,240)$ |  |
| Preferred dividends and discount accretion |  | 3,019 |  | 3,016 |  | 2,778 |  | 2,586 |  | 2,581 |  |  | 8,813 |  | 7,730 |  |
| Net income (loss) available to common shareholders | \$ | $(14,358)$ | \$ | 9,012 | \$ | $(240,114)$ | \$ | $(175,690)$ | \$ | (238,996) |  | S | $(245,460)$ | \$ | $(336,970)$ |  |
| PERFORMANCE MEASURES Per common share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted operating income (loss) from continuing operations | \$ | (.25) | \$ | . 16 | \$ | (13.00) | \$ | (9.87) | \$ | (1.50) |  | \$ | (7.23) | \$ | (6.75) |  |
| Diluted income (loss) from continuing operations |  | (.25) |  | . 16 |  | (13.00) |  | (9.25) |  | (12.62) |  |  | (7.23) |  | (17.89) |  |
| Diluted income (loss) |  | (.25) |  | . 16 |  | (13.00) |  | (9.25) |  | (12.62) |  |  | (7.23) |  | (17.82) |  |
| Book value |  | 6.77 |  | 7.11 |  | 2.20 |  | 15.40 |  | 25.70 | (74) |  | 6.77 |  | 25.70 | (74) |
| Tangible book value ${ }^{(5)}$ |  | 6.61 |  | 6.94 |  | 1.69 |  | 14.80 |  | 25.26 | (74) |  | 6.61 |  | 25.26 | (74) |
| Key performance ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (4)(6) |  | (15.06)\% |  | 42.60\% |  | (526.54)\% |  | (196.10)\% |  | (148.04)\% |  |  | (151.32)\% |  | (65.69)\% |  |
| Return on assets (6) |  | (.64) |  | . 66 |  | (13.04) |  | (9.47) |  | (12.47) |  |  | (4.37) |  | (5.70) |  |
| Net interest margin (6) |  | 3.55 |  | 3.41 |  | 3.30 |  | 3.58 |  | 3.57 |  |  | 3.42 |  | 3.56 |  |
| Operating efficiency ratio from continuing operations ${ }^{(2)(3)}$ |  | 65.73 |  | 66.88 |  | 169.08 |  | 89.45 |  | 89.38 |  |  | 99.39 |  | 102.14 |  |
| Equity to assets |  | 8.55 |  | 8.06 |  | 6.15 |  | 7.80 |  | 11.37 |  |  | 7.58 |  | 11.70 |  |
| Tangible equity to assets ${ }^{(5)}$ |  | 8.42 |  | 7.93 |  | 6.01 |  | 7.64 |  | 9.19 |  |  | 7.47 |  | 9.28 |  |
| Tangible common equity to assets ${ }^{(5)}$ |  | 5.65 |  | 1.37 |  | 2.70 |  | 5.22 |  | 6.78 |  |  | 3.23 |  | 6.94 |  |
| Tangible common equity to risk-weighted assets ${ }^{(5)}$ |  | 8.52 |  | 8.69 |  | 0.75 |  | 5.64 |  | 9.60 |  |  | 8.52 |  | 9.60 |  |
| ASSET QUALITY * ${ }^{\text {* }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-performing loans | \$ | 144,484 | \$ | 71,065 | \$ | 83,769 | \$ | 179,094 | \$ | 217,766 |  | \$ | 144,484 | \$ | 217,766 |  |
| Foreclosed properties |  | 44,263 |  | 47,584 |  | 54,378 |  | 142,208 |  | 129,964 |  |  | 44,263 |  | 129,964 |  |
| Total non-performing assets (NPAs) |  | 188,747 |  | 118,649 |  | 138,147 |  | 321,302 |  | 347,730 |  |  | 188,747 |  | 347,730 |  |
| Allowance for loan losses |  | 146,092 |  | 127,638 |  | 133,121 |  | 174,695 |  | 174,613 |  |  | 146,092 |  | 174,613 |  |
| Operating net charge-offs ${ }^{(1)}$ |  | 17,546 |  | 16,483 |  | 231,574 |  | 47,668 |  | 49,998 |  |  | 265,603 |  | 167,989 |  |
| Allowance for loan losses to loans |  | 3.55\% |  | 3.07\% |  | 3.17\% |  | 3.79\% |  | 3.67\% |  |  | 3.55\% |  | 3.67\% |  |
| Operating net charge-offs to average loans ${ }^{(1)(6)}$ |  | 1.68 |  | 1.58 |  | 20.71 |  | 4.03 |  | 4.12 |  |  | 8.28 |  | 4.54 |  |
| NPAs to loans and foreclosed properties |  | 4.54 |  | 2.82 |  | 3.25 |  | 6.77 |  | 7.11 |  |  | 4.54 |  | 7.11 |  |
| NPAs to total assets |  | 2.74 |  | 1.66 |  | 1.79 |  | 4.42 |  | 4.96 |  |  | 2.74 |  | 4.96 |  |
| AVERAGE BALANCES (\$ in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 4,194 | \$ | 4,266 | \$ | 4,599 | \$ | 4,768 | \$ | 4,896 | (14) | \$ | 4,352 | \$ | 5,026 | (13) |
| Investment securities |  | 2,150 |  | 2,074 |  | 1,625 |  | 1,354 |  | 1,411 | 52 |  | 1,952 |  | 1,487 | 31 |
| Earning assets |  | 6,630 |  | 6,924 |  | 6,902 |  | 6,680 |  | 6,676 | (1) |  | 6,817 |  | 6,870 | (1) |
| Total assets |  | 7,000 |  | 7,363 |  | 7,379 |  | 7,254 |  | 7,522 | (7) |  | 7,246 |  | 7,723 | (6) |
| Deposits |  | 6,061 |  | 6,372 |  | 6,560 |  | 6,294 |  | 6,257 | (3) |  | 6,329 |  | 6,399 | (1) |
| Shareholders' equity |  | 598 |  | 594 |  | 454 |  | 566 |  | 855 | (30) |  | 549 |  | 904 | (39) |
| Common shares-basic (thousands) |  | 57,599 |  | 25,427 |  | 18,466 |  | 18,984 |  | 18,936 |  |  | 33,973 |  | 18,905 |  |
| Common shares-diluted (thousands) |  | 57,599 |  | 57,543 |  | 18,466 |  | 18,984 |  | 18,936 |  |  | 33,973 |  | 18,905 |  |
| AT PERIOD END (\$ in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans* | \$ | 4,110 | \$ | 4,163 | \$ | 4,194 | \$ | 4,604 | \$ | 4,760 | (14) | \$ | 4,110 | \$ | 4,760 | (14) |
| Investment securities |  | 2,123 |  | 2,188 |  | 1,884 |  | 1,490 |  | 1,310 | 62 |  | 2,123 |  | 1,310 | 62 |
| Total assets |  | 6,894 |  | 7,152 |  | 7,709 |  | 7,276 |  | 7,013 | (2) |  | 6,894 |  | 7,013 | (2) |
| Deposits |  | 6,005 |  | 6,183 |  | 6,598 |  | 6,469 |  | 5,999 | - |  | 6,005 |  | 5,999 | - |
| Shareholders' equity |  | 583 |  | 603 |  | 586 |  | 469 |  | 662 | (12) |  | 583 |  | 662 | (12) |
| Common shares outstanding (thousands) |  | 57,510 |  | 57,469 |  | 20,903 |  | 18,937 |  | 18,887 |  |  | 57,510 |  | 18,887 |  |



 divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (5) Excludes effect of acquisition related intangibles and associated amortization. ${ }^{(6)}$ Annualized.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.


## Table 1 Continued-Operating Earnings to GAAP Earnings Reconciliation

Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | 2011 |  |  |  |  |  | 2010 |  |  |  | For the Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (As restated) Third Quarter |  | (As restated) Second Quarter |  | (As restated) First Quarter |  | Fourth Quarter |  | Third Quarter |  | $\begin{gathered} \text { (As restated) } \\ 2011 \\ \hline \end{gathered}$ |  | 2010 |  |
| Interest revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest revenue-taxable equivalent | \$ | 74,543 | \$ | 76,931 | \$ | 75,965 | \$ | 81,215 | \$ | 84,360 | \$ | 227,439 | \$ | 261,908 |
| Taxable equivalent adjustment |  | (420) |  | (429) |  | (435) |  | (497) |  | (511) |  | $(1,284)$ |  | $(1,504)$ |
| Interest revenue (GAAP) | \$ | 74,123 | \$ | 76,502 | \$ | 75,530 | \$ | 80,718 | \$ | $\xrightarrow{83,849}$ | \$ | 226,155 | \$ | 260,404 |
| Net interest revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest revenue-taxable equivalent | \$ | 59,281 | \$ | 58,946 | \$ | 56,392 | \$ | 60,132 | \$ | 60,014 | \$ | 174,619 | \$ | 182,920 |
| Taxable equivalent adjustment |  | (420) |  | (429) |  | (435) |  | (497) |  | (511) |  | $(1,284)$ |  | $(1,504)$ |
| Net interest revenue (GAAP) | \$ | 58,861 | \$ | 58,517 | \$ | 55,957 | \$ | 59,635 | \$ | 59,503 | \$ | $\underline{\text { 173,335 }}$ | \$ | $\underline{\text { 181,416 }}$ |
| Provision for loan losses reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating provision for loan losses | \$ | 36,000 | \$ | 11,000 | \$ | 190,000 | \$ | 47,750 | \$ | 50,500 | \$ | 237,000 | \$ | 187,000 |
| Partial reversal of special fraud-related provision for loan loss |  | - |  | - |  | - |  | $(11,750)$ |  | - |  | - |  | - |
| Provision for loan losses (GAAP) | \$ | 36,000 | \$ | $\underline{11,000}$ | \$ | $\underline{190,000}$ | \$ | $\underline{ }$ 36,000 | \$ | $\underline{50,500}$ | \$ | $\underline{\text { 237,000 }}$ | \$ | $\underline{\text { 187,000 }}$ |
| Total revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total operating revenue | \$ | 34,779 | \$ | 61,851 | \$ | $(121,770)$ | \$ | 24,824 | \$ | 22,375 | \$ | $(25,140)$ | \$ | 32,026 |
| Taxable equivalent adjustment |  | (420) |  | (429) |  | (435) |  | (497) |  | (511) |  | $(1,284)$ |  | $(1,504)$ |
| Partial reversal of special fraud-related provision for loan loss |  | - |  | - |  | - |  | 11,750 |  | - |  | - |  | - |
| Total revenue (GAAP) | \$ | 34,359 | \$ | 61,422 | \$ | $(122,205)$ | \$ | 36,077 | \$ | 21,864 | \$ | $(26,424)$ | \$ | 30,522 |
| Expense reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating expense | \$ | 46,520 | \$ | 48,728 | \$ | 115,271 | \$ | 64,918 | \$ | 64,906 | \$ | 210,519 | \$ | 223,383 |
| Noncash goodwill impairment charge |  | - |  | - |  | - |  | - |  | 210,590 |  | - |  | 210,590 |
| Operating expense (GAAP) | \$ | 46,520 | \$ | 48,728 | \$ | $\underline{\text { 115,271 }}$ | \$ | $\underline{64,918}$ | \$ | $\underline{275,496}$ | \$ | $\underline{210,519}$ | \$ | 433,973 |
| Income (loss) from continuing operations before taxes reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating income (loss) from continuing operations before taxes | \$ | $(11,741)$ | \$ | 13,123 | \$ | $(237,041)$ | \$ | $(40,094)$ | \$ | $(42,531)$ | \$ | $(235,659)$ | \$ | $(191,357)$ |
| Taxable equivalent adjustment |  | (420) |  | (429) |  | (435) |  | (497) |  | (511) |  | $(1,284)$ |  | $(1,504)$ |
| Noncash goodwill impairment charge |  | - |  | - |  | - |  | - |  | $(210,590)$ |  | - |  | $(210,590)$ |
| Partial reversal of special fraud-related provision for loan loss |  | - |  | - |  | - |  | 11,750 |  | - |  | - |  | - |
| Income (loss) from continuing operations before taxes (GAAP) | \$ | (12,161) | \$ | 12,694 | \$ | (237,476) | \$ | $\underline{(28,841)}$ | \$ | $(253,632)$ | \$ | $\underline{(236,943)}$ | \$ | $(403,451)$ |
| Income tax expense (benefit) reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating income tax expense (benefit) | \$ | (402) | \$ | 1,095 | \$ | 295 | \$ | 144,760 | \$ | $(16,706)$ | \$ | 988 | \$ | $(71,542)$ |
| Taxable equivalent adjustment |  | (420) |  | (429) |  | (435) |  | (497) |  | (511) |  | $(1,284)$ |  | $(1,504)$ |
| Income tax expense (benefit) (GAAP) | \$ | (822) | \$ | $\underline{666}$ | \$ | (140) | \$ | $\underline{144,263}$ | \$ | $\stackrel{(17,217)}{ }$ | \$ | $\stackrel{(296)}{ }$ | \$ | $\stackrel{(73,046)}{ }$ |
| Diluted earnings (loss) from continuing operations per common share reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted operating earnings (loss) from continuing operations per common share | \$ | (.25) | \$ | . 16 | \$ | (13.00) | \$ | (9.87) | \$ | (1.50) | \$ | (7.23) | \$ | (6.75) |
| Noncash goodwill impairment charge |  | - |  | - |  | - |  | - |  | (11.12) |  | - |  | (11.14) |
| Partial reversal of special fraud-related provision for loan loss |  | - |  | - |  | - |  | . 62 |  | - |  | - |  | - |
| Diluted earnings (loss) from continuing operations per common share (GAAP) | \$ | (.25) | \$ | . 16 | \$ | $\stackrel{(13.00)}{ }$ | \$ | $\stackrel{(9.25)}{ }$ | \$ | $\stackrel{(12.62)}{ }$ | \$ | (7.23) | \$ | $\stackrel{(17.89}{ }$ |
| Book value per common share reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tangible book value per common share | \$ | 6.61 | \$ | 6.94 | \$ | 1.69 | \$ | 14.80 | \$ | 25.26 | \$ | 6.61 | \$ | 25.26 |
| Effect of goodwill and other intangibles |  | . 16 |  | . 17 |  | . 51 |  | . 60 |  | . 44 |  | . 16 |  | 44 |
| Book value per common share (GAAP) | \$ | 6.77 | \$ | 7.11 | \$ | 2.20 | \$ | 15.40 | \$ | 25.70 | \$ | 6.77 | \$ | 25.70 |
| Efficiency ratio from continuing operations reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating efficiency ratio from continuing operations |  | 65.73\% |  | 66.88\% |  | 169.08\% |  | 89.45\% |  | 89.38\% |  | 99.39\% |  | 102.14\% |
| Noncash goodwill impairment charge |  | - |  | - |  | - |  | - |  | 290.00 |  | - |  | 96.29 |
| Efficiency ratio from continuing operations (GAAP) |  | 65.73\% |  | 66.88\% |  | 169.08\% |  | 89.45\% |  | 379.38\% |  | 99.39\% |  | 198.43\% |
| Average equity to assets reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity to assets |  | 5.65\% |  | 1.37\% |  | 2.70\% |  | 5.22\% |  | 6.78\% |  | 3.23\% |  | 6.94\% |
| Effect of preferred equity |  | 2.77 |  | 6.56 |  | 3.31 |  | 2.42 |  | 2.41 |  | 4.24 |  | 2.34 |
| Tangible equity to assets |  | 8.42 |  | 7.93 |  | 6.01 |  | 7.64 |  | 9.19 |  | 7.47 |  | 9.28 |
| Effect of goodwill and other intangibles |  | . 13 |  | . 13 |  | . 14 |  | . 16 |  | 2.18 |  | . 11 |  | 2.42 |
| Equity to assets (GAAP) |  | 8.55\% |  | 8.06\% |  | 6.15\% |  | 7.80\% |  | 11.37\% |  | 7.58\% |  | 11.70\% |
| Actual tangible common equity to risk-weighted assets reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity to risk-weighted assets |  | 8.52\% |  | 8.69\% |  | .75\% |  | 5.64\% |  | 9.60\% |  | 8.52\% |  | 9.60\% |
| Effect of other comprehensive income |  | (.29) |  | (.42) |  | (.32) |  | (.42) |  | (.81) |  | (.29) |  | (.81) |
| Effect of deferred tax limitation |  | - |  | - |  |  |  | - |  | (2.94) |  | - |  | (2.94) |
| Effect of trust preferred |  | 1.19 |  | 1.15 |  | 1.13 |  | 1.06 |  | 1.06 |  | 1.19 |  | 1.06 |
| Effect of preferred equity |  | 4.33 |  | 4.20 |  | 5.87 |  | 3.53 |  | 3.51 |  | 4.33 |  | 3.51 |
| Tier I capital ratio (Regulatory) |  | 13.75\% |  | 13.62\% |  | 7.43\% |  | 9.81\% |  | 10.42\% |  | 13.75\% |  | 10.42\% |
| Net charge-offs reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating net charge-offs | \$ | 17,546 | \$ | 16,483 | \$ | 231,574 | \$ | 47,668 | \$ | 49,998 | \$ | 265,603 | \$ | 167,989 |
| Subsequent partial recovery of fraud-related charge-off |  | - |  | - |  | - |  | $(11,750)$ |  | - |  | - |  | - |
| Net charge-offs (GAAP) | \$ | 17,546 | \$ | 16,483 | \$ | 231,574 | \$ | 35,918 | \$ | 49,998 | \$ | 265,603 | \$ | 167,989 |
| Net charge-offs to average loans reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating net charge-offs to average loans |  | 1.68\% |  | 1.58\% |  | 20.71\% |  | 4.03\% |  | 4.12\% |  | 8.28\% |  | 4.54\% |
| Subsequent partial recovery of fraud-related charge-off |  | - |  | - |  | - |  | (1.00) |  | - |  | - |  | - |
| Net charge-offs to average loans (GAAP) |  | 1.68\% |  | 1.58\% |  | 20.71\% |  | 3.03\% |  | 4.12\% |  | 8.28\% |  | 4.54\% |

## Results of Operations

United reported a net operating loss from continuing operations of $\$ 11.3$ million for the third quarter of 2011. This compared to a net operating loss from continuing operations of $\$ 25.8$ million for the same period in 2010, which excluded a goodwill impairment charge of $\$ 211$ million. Including the goodwill impairment charge, the net loss for the third quarter of 2010 was $\$ 236$ million. The loss for the third quarter of 2011 was due to the classification of United's largest lending relationship which resulted in the recording of a $\$ 25.0$ million provision for loan losses. For the third quarter of 2011, diluted operating loss from continuing operations per share was $\$ .25$. This compared to diluted operating loss from continuing operations per share of $\$ 1.50$ for the third quarter of 2010, which excluded $\$ 11.12$ in loss per share related to goodwill impairment bringing the total loss from continuing operations per share to $\$ 12.62$. For the nine months ended September 30, 2011, United reported a net operating loss from continuing operations of $\$ 237$ million compared to a net operating loss from continuing operations of $\$ 120$ million for the same period in 2010, which excludes the $\$ 211$ million charge for goodwill impairment in 2010 . The operating loss for the nine months ended September 30, 2011 reflects the Board of Directors' decision in the first quarter to adopt the Problem Asset Disposition Plan to quickly dispose of problem assets following United's successful private placement at the end of the first quarter. Diluted operating loss from continuing operations per common share was $\$ 7.23$ for the nine months ended September 30 , 2011, compared with diluted operating loss from continuing operations per common share of $\$ 6.75$ for the same period in 2010. The diluted operating loss per share from continuing operations for the first nine months of 2010 excluded $\$ 11.14$ in loss per share related to the third quarter 2010 goodwill impairment charge bringing the total loss from continuing operations per share to $\$ 17.89$. See schedule on page 39 for a reconciliation of operating performance measures to the most closely related performance measures calculated in accordance with GAAP.

## Net Interest Revenue (Taxable Equivalent)

Net interest revenue (the difference between the interest earned on assets and the interest paid on deposits and borrowed funds) is the single largest component of total revenue. United actively manages this revenue source to provide optimal levels of revenue while balancing interest rate, credit and liquidity risks. Taxable equivalent net interest revenue for the three months ended September 30 , 2011 was $\$ 59.3$ million, down $\$ 733,000$, or $1 \%$, from the third quarter of 2010 . The decrease in net interest revenue for the third quarter of 2011 compared to the third quarter of 2010 was mostly due to lower average loan balances which was substantially offset by lower rates on deposits and a more favorable deposit mix. United continues its intense focus on loan and deposit pricing, in an effort to maintain a steady level of net interest revenue.
Average loans decreased $\$ 702$ million, or $14 \%$, from the third quarter of last year. The decrease in the loan portfolio was primarily the result of weak loan demand as well as the Bulk Loan Sale completed in April 2011. Loan charge-offs, foreclosure activity and management's efforts to rebalance the loan portfolio by reducing the concentration of residential construction loans have also contributed to declining loan balances. While loan balances have declined, United continues to make new loans. During the third quarter of 2011, United funded $\$ 87.8$ million in new loans, primarily commercial and small business loans in north Georgia, the Atlanta MSA and coastal Georgia.
Average interest-earning assets for the third quarter of 2011 decreased $\$ 45.8$ thousand, or $1 \%$, from the same period in 2010. Average loans decreased $\$ 702$ million from the third quarter of 2010 , however this decrease was offset by a $\$ 739$ million increase in average investment securities. The increase in the securities portfolio was due to purchases of floating rate mortgage-backed securities in an effort to temporarily invest excess liquidity, including the proceeds from the new capital raised at the end of the first quarter of 2011. Average interest-bearing liabilities decreased $\$ 387$ million, or $7 \%$, from the third quarter of 2010 due to the rolling off of higher-cost brokered deposits and certificates of deposit as funding needs decreased. The average yield on interest earning assets for the three months ended September 30, 2011, was $4.47 \%$, down 55 basis points from $5.02 \%$ for the same period of 2010. A significant contributing factor to the decrease in the yield on interest earning assets was due to the build-up of excess liquidity resulting in a shift in earning asset mix from loans, which generally yield a higher rate than other asset classes, to temporary investments which have relatively low yields. The change in mix more than offset a 7 basis point increase in the average loan yield from the third quarter of 2010. In light of the weak economic environment, in late 2010, United sought to maintain above normal levels of liquidity by entering into brokered deposit arrangements and temporarily investing the proceeds in floating rate mortgage-backed securities at a slightly negative spread. Liquidity levels increased further as a result of the first quarter capital transaction. Following the capital transaction, management has sought to reduce liquidity levels and will continue to do so.

The average cost of interest-bearing liabilities for the third quarter of 2011 was $1.12 \%$ compared to $1.66 \%$ for the same period of 2010, reflecting United's ability to reduce deposit pricing. Also contributing to the overall lower rate on interest-bearing liabilities was a shift in the mix of deposits away from more expensive time deposits toward lower-rate transaction deposits. United's shrinking balance sheet also permitted the reduction of more expensive wholesale borrowings.
The banking industry uses two ratios to measure relative profitability of net interest revenue. The net interest spread measures the difference between the average yield on interest-earning assets and the average rate paid on interest-bearing liabilities. The interest rate spread eliminates the effect of non-interest-bearing deposits and gives a direct perspective on the effect of market interest rate movements. The net interest margin is an indication of the profitability of a company's investments, and is defined as net interest revenue as a percent of average total interest-earning assets, which includes the positive effect of funding a portion of interest-earning assets with customers' non-interest bearing deposits and stockholders' equity.

## Table of Contents

For the three months ended September 30, 2011 and 2010, the net interest spread was $3.35 \%$ and $3.36 \%$, respectively, while the net interest margin was $3.55 \%$ and $3.57 \%$, respectively. The reduction in average loan balances negatively impacted the margin.
For the first nine months of 2011, net interest revenue was $\$ 175$ million, a decrease of $\$ 8.30$ million, or $5 \%$, from the first nine months of 2010. Average earning assets decreased $\$ 52.8$ million, or $1 \%$, during the first nine months of 2011 compared to the same period a year earlier. The yield on earning assets decreased 63 basis points from $5.09 \%$ for the nine months ended September 30,2010 to $4.46 \%$ for the nine months ended September 30, 2011 due to declining average loan balances, an increase in excess liquidity invested in short-term low rate assets, and interest reversals on performing loans classified as held for sale as part of the Bulk Loan Sale. The transfer reduced net interest margin by 4 basis points in the first nine months of 2011. The cost of interest bearing liabilities over the same period decreased 53 basis points. The combined effect of the lower yield on interest-earning assets, partially offset by the lower cost of interest-bearing liabilities resulted in the net interest margin decreasing 14 basis points from the nine months ended September 30, 2010 to the nine months ended September 30, 2011. The buildup of excess liquidity also contributed to the decrease in the net interest margin.

## Table of Contents

The following table shows the relationship between interest revenue and expense, and the average amounts of interest-earning assets and interest-bearing liabilities for the three months ended September 30 , 2011 and 2010

Table 2—Average Consolidated Balance Sheets and Net Interest Analysis For the Three Months Ended September 30,

|  | 2011 |  |  |  | 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands, taxable equivalent) | Average Balance (As restated) | Interest |  | Avg. Rate |  | Average Balance | Interest |  | Avg. Rate |
| Assets: |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$ 4,193,951 | \$ | 59,394 | 5.62\% | \$ | 4,896,471 | \$ | 68,540 | 5.55\% |
| Taxable securities ${ }^{(3)}$ | 2,125,154 |  | 14,324 | 2.70 |  | 1,384,682 |  | 14,431 | 4.17 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 24,675 |  | 399 | 6.47 |  | 26,481 |  | 459 | 6.93 |
| Federal funds sold and other interest-earning assets | 286,194 |  | 426 | . 60 |  | 368,108 |  | 930 | 1.01 |
| Total interest-earning assets | 6,629,974 |  | 74,543 | 4.47 |  | 6,675,742 |  | 84,360 | 5.02 |
| Non-interest-earning assets: $\quad$ - $\quad$ - $\quad$ - |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | $(128,654)$ |  |  |  |  | $(194,300)$ |  |  |  |
| Cash and due from banks | 53,500 |  |  |  |  | 107,825 |  |  |  |
| Premises and equipment | 177,798 |  |  |  |  | 179,839 |  |  |  |
| Other assets ${ }^{(3)}$ | 267,349 |  |  |  |  | 752,780 |  |  |  |
| Total assets | \$ 6,999,967 |  |  |  | \$ | 7,521,886 |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |
| NOW | \$ 1,258,929 |  | 831 | . 26 | \$ | 1,318,779 |  | 1,705 | . 51 |
| Money market | 1,024,559 |  | 1,129 | . 44 |  | 781,903 |  | 1,930 | . 98 |
| Savings | 199,793 |  | 52 | . 10 |  | 186,123 |  | 83 | . 18 |
| Time less than \$100,000 | 1,448,024 |  | 4,539 | 1.24 |  | 1,541,772 |  | 7,190 | 1.85 |
| Time greater than \$100,000 | 940,864 |  | 3,456 | 1.46 |  | 1,065,789 |  | 5,506 | 2.05 |
| Brokered | 260,423 |  | 1,091 | 1.66 |  | 573,606 |  | 3,403 | 2.35 |
| Total interest-bearing deposits | 5,132,592 |  | 11,098 | . 86 |  | 5,467,972 |  | 19,817 | 1.44 |
| Federal funds purchased and other borrowings | 103,850 |  | 1,081 | 4.13 |  | 104,370 |  | 1,068 | 4.06 |
| Federal Home Loan Bank advances | 40,625 |  | 441 | 4.31 |  | 80,220 |  | 796 | 3.94 |
| Long-term debt | 138,457 |  | 2,642 | 7.57 |  | 150,119 |  | 2,665 | 7.04 |
| Total borrowed funds | 282,932 |  | 4,164 | 5.84 |  | 334,709 |  | 4,529 | 5.37 |
| Total interest-bearing liabilities | 5,415,524 |  | 15,262 | 1.12 |  | 5,802,681 |  | 24,346 | 1.66 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing deposits | 928,788 |  |  |  |  | 789,231 |  |  |  |
| Other liabilities | 57,427 |  |  |  |  | 74,482 |  |  |  |
| Total liabilities | 6,401,739 |  |  |  |  | 6,666,394 |  |  |  |
| Shareholders' equity | 598,228 |  |  |  |  | 855,492 |  |  |  |
| Total liabilities and shareholders' equity | \$ 6,999,967 |  |  |  | \$ | 7,521,886 |  |  |  |
| Net interest revenue |  | \$ | 59,281 |  |  |  | \$ | 60,014 |  |
| Net interest-rate spread |  |  |  | 3.35\% |  |  |  |  | 3.36\% |
| Net interest margin ${ }^{(4)}$ |  |  |  | 3.55\% |  |  |  |  | 3.57\% |

 rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

## Table of Contents

The following table shows the relationship between interest revenue and expense, and the average amounts of interest-earning assets and interest-bearing liabilities for the nine months ended September 30 , 2011 and 2010

Table 3-Average Consolidated Balance Sheets and Net Interest Analysis
For the Nine Months Ended September 30,

| (dollars in thousands, taxable equivalent) | 2011 |  |  |  | 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance (As restated) | Interest |  | Avg. <br> Rate | Average Balance |  | Interest |  | Avg. <br> Rate |
| Assets: |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$ 4,351,524 | \$ | 181,422 | 5.57\% | \$ | 5,025,739 | \$ | 211,399 | 5.62\% |
| Taxable securities ${ }^{(3)}$ | 1,926,365 |  | 42,210 | 2.92 |  | 1,458,120 |  | 45,857 | 4.19 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 25,178 |  | 1,234 | 6.53 |  | 28,470 |  | 1,450 | 6.79 |
| Federal funds sold and other interest-earning assets | 514,392 |  | 2,573 | . 67 |  | 357,881 |  | 3,202 | 1.19 |
| Total interest-earning assets | 6,817,459 |  | 227,439 | 4.46 |  | 6,870,210 |  | 261,908 | 5.09 |
| Non-interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | $(145,689)$ |  |  |  |  | $(191,888)$ |  |  |  |
| Cash and due from banks | 102,251 |  |  |  |  | 104,446 |  |  |  |
| Premises and equipment | 178,694 |  |  |  |  | 180,936 |  |  |  |
| Other assets ${ }^{(3)}$ | 293,386 |  |  |  |  | 758,903 |  |  |  |
| Total assets | \$ 7,246,101 |  |  |  | \$ | $\underline{7,722,607}$ |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |
| NOW | \$ 1,313,752 |  | 3,191 | . 32 | \$ | 1,335,034 |  | 5,304 | . 53 |
| Money market | 977,863 |  | 4,656 | . 64 |  | 750,685 |  | 5,516 | . 98 |
| Savings | 194,433 |  | 193 | . 13 |  | 184,420 |  | 250 | . 18 |
| Time less than \$100,000 | 1,509,753 |  | 14,980 | 1.33 |  | 1,612,691 |  | 23,968 | 1.99 |
| Time greater than \$100,000 | 973,335 |  | 11,480 | 1.58 |  | 1,110,195 |  | 18,378 | 2.21 |
| Brokered | 475,687 |  | 5,353 | 1.50 |  | 650,588 |  | 11,669 | 2.40 |
| Total interest-bearing deposits | 5,444,823 |  | 39,853 | . 98 |  | 5,643,613 |  | 65,085 | 1.54 |
| Federal funds purchased and other borrowings | 102,711 |  | 3,197 | 4.16 |  | 103,697 |  | 3,162 | 4.08 |
| Federal Home Loan Bank advances | 49,442 |  | 1,601 | 4.33 |  | 100,727 |  | 2,747 | 3.65 |
| Long-term debt | 146,221 |  | 8,169 | 7.47 |  | 150,098 |  | 7,994 | 7.12 |
| Total borrowed funds | 298,374 |  | 12,967 | 5.81 |  | 354,522 |  | 13,903 | 5.24 |
| Total interest-bearing liabilities | 5,743,197 |  | 52,820 | 1.23 |  | 5,998,135 |  | 78,988 | 1.76 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing deposits | 884,417 |  |  |  |  | 755,845 |  |  |  |
| Other liabilities | 69,131 |  |  |  |  | 64,622 |  |  |  |
| Total liabilities | 6,696,745 |  |  |  |  | 6,818,602 |  |  |  |
| Shareholders' equity | 549,356 |  |  |  |  | 904,005 |  |  |  |
| Total liabilities and shareholders' equity | \$ 7,246,101 |  |  |  | \$ | $\underline{7,722,607}$ |  |  |  |
| Net interest revenue |  | \$ | 174,619 |  |  |  | \$ | 182,920 |  |
| Net interest-rate spread |  |  |  | 3.23\% |  |  |  |  | 3.33\% |
| Net interest margin ${ }^{(4)}$ |  |  |  | 3.42\% |  |  |  |  | 3.56\% |

 rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

## Table of Contents

The following table shows the relative effect on net interest revenue for changes in the average outstanding amounts (volume) of interest-earning assets and interest-bearing liabilities and the rates earned and paid on such assets and liabilities (rate). Variances resulting from a combination of changes in rate and volume are allocated in proportion to the absolute dollar amounts of the change in each category.

Table 4-Change in Interest Revenue and Expense on a Taxable Equivalent Basis
(in thousands)

|  | Three Months Ended September 30, 2011 Compared to 2010 Increase (decrease) Due to Changes in |  |  |  |  |  | Nine Months Ended September 30, 2011 Compared to 2010 Increase (decrease) Due to Changes in |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Rate |  | Total |  | Volume |  | Rate |  | Total |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | $(9,940)$ | \$ | 794 | \$ | $(9,146)$ | \$ | $(28,125)$ | \$ | $(1,852)$ | \$ | $(29,977)$ |
| Taxable securities |  | 6,075 |  | $(6,182)$ |  | (107) |  | 12,429 |  | $(16,076)$ |  | $(3,647)$ |
| Tax-exempt securities |  | (30) |  | (30) |  | (60) |  | (163) |  | (53) |  | (216) |
| Federal funds sold and other interest-earning assets |  | (177) |  | (327) |  | (504) |  | 1,093 |  | $(1,722)$ |  | (629) |
| Total interest-earning assets |  | $(4,072)$ |  | (5,745) |  | $(9,817)$ |  | $(14,766)$ |  | $(19,703)$ |  | $(34,469)$ |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| NOW accounts |  | (74) |  | (800) |  | (874) |  | (83) |  | $(2,030)$ |  | $(2,113)$ |
| Money market accounts |  | 480 |  | $(1,281)$ |  | (801) |  | 1,398 |  | $(2,258)$ |  | (860) |
| Savings deposits |  | 6 |  | (37) |  | (31) |  | 13 |  | (70) |  | (57) |
| Time deposits less than \$100,000 |  | (415) |  | $(2,236)$ |  | $(2,651)$ |  | $(1,448)$ |  | $(7,540)$ |  | $(8,988)$ |
| Time deposits greater than \$100,000 |  | (591) |  | $(1,459)$ |  | $(2,050)$ |  | $(2,070)$ |  | $(4,828)$ |  | $(6,898)$ |
| Brokered deposits |  | $(1,503)$ |  | (809) |  | $(2,312)$ |  | $(2,647)$ |  | $(3,669)$ |  | $(6,316)$ |
| Total interest-bearing deposits |  | $(2,097)$ |  | $(6,622)$ |  | $(8,719)$ |  | $(4,837)$ |  | $(20,395)$ |  | $(25,232)$ |
| Federal funds purchased \& other borrowings |  | (5) |  | 18 |  | 13 |  | (30) |  | 65 |  | 35 |
| Federal Home Loan Bank advances |  | (424) |  | 69 |  | (355) |  | $(1,590)$ |  | 444 |  | $(1,146)$ |
| Long-term debt |  | (215) |  | 192 |  | (23) |  | (210) |  | 385 |  | 175 |
| Total borrowed funds |  | (644) |  | 279 |  | (365) |  | $(1,830)$ |  | 894 |  | (936) |
| Total interest-bearing liabilities |  | $(2,741)$ |  | $(6,343)$ |  | $(9,084)$ |  | $(6,667)$ |  | $(19,501)$ |  | $(26,168)$ |
| Decrease in net interest revenue | \$ | $\stackrel{(1,331)}{ }$ | \$ | 598 | \$ | (733) | \$ | $(8,099)$ | \$ | (202) | \$ | $(8,301)$ |

## Provision for Loan Losses

The provision for loan losses is based on management's evaluation of losses inherent in the loan portfolio and corresponding analysis of the allowance for loan losses at quarter-end. The provision for loan losses was $\$ 36.0$ million and $\$ 237$ million for the third quarter and the first nine months of 2011, respectively, compared to $\$ 50.5$ million and $\$ 187$ million for the same periods in 2010 . The amount of provision recorded in the third quarter was the amount required such that the total allowance for loan losses reflected the appropriate balance, in the estimation of management, and was sufficient to cover inherent losses in the loan portfolio. During the third quarter of 2011, United recorded a loan loss allocation of $\$ 25.0$ million related to the classification of its largest lending relationship. For the nine months ended September 30, 2011, the increase in the provision for loan losses compared to a year ago was primarily due to the increased level of charge-offs in the first quarter of 2011 recorded in conjunction with the Problem Asset Disposition Plan and transfer of loans to the held for sale category in anticipation of the Bulk Loan Sale. This also had the impact of lowering the second quarter 2011 provision for loan losses due to the lower level of nonperforming loans and net charge-offs. For the three and nine months ended September 30, 2011, net loan charge-offs as an annualized percentage of average outstanding loans were $1.68 \%$ and $8.28 \%$, compared to $4.12 \%$ and $4.54 \%$, respectively, for the same periods in 2010 .

As the residential construction and housing markets have struggled, it has been difficult for many builders and developers to obtain cash flow needed to service debt from selling lots and houses. This deterioration of the residential construction and housing market was the primary factor that resulted in higher credit losses and increases in non-performing assets over the last three years. Although a majority of the charge-offs have been within the residential construction and development portion of the portfolio, credit quality deterioration has migrated to other loan categories as pressure resulting from economic conditions has persisted and unemployment levels have remained high throughout United's markets. Additional discussion on credit quality and the allowance for loan losses is included in the Asset Quality and Risk Elements section of this report on page 49.

## Table of Contents

## Fee Revenue

Operating fee revenue for the three and nine months ended September 30 , 2011 was $\$ 11.5$ million and $\$ 37.2$ million, respectively, a decrease of $\$ 1.36$ million, or $11 \%$, compared to third quarter 2010 , and an increase of $\$ 1.14$ million, or $3 \%$, from the year-to-date period of 2010 . Fee revenue from continuing operations excludes consulting fees earned by United's Brintech subsidiary which was sold on March 31 , 2010.

The following table presents the components of fee revenue for the third quarters and first nine months of 2011 and 2010.
Table 5-Fee Revenue
(dollars in thousands)

|  | Three Months Ended September 30, |  |  |  | Change | Nine Months Ended September 30, |  |  |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  | 2011 |  | 2010 |  |  |
| Overdraft fees | \$ | 3,541 | \$ | 4,427 | (20)\% | \$ | 10,709 | \$ | 13,396 | (20)\% |
| ATM and debit card fees |  | 3,302 |  | 2,517 | 31 |  | 9,111 |  | 7,465 | 22 |
| Other service charges and fees |  | 691 |  | 704 | (2) |  | 2,042 |  | 2,227 | (8) |
| Service charges and fees |  | 7,534 |  | 7,648 | (1) |  | 21,862 |  | 23,088 | (5) |
| Mortgage loan and related fees |  | 1,148 |  | 2,071 | (45) |  | 3,594 |  | 5,151 | (30) |
| Brokerage fees |  | 836 |  | 731 | 14 |  | 2,204 |  | 1,884 | 17 |
| Securities gains, net |  | - |  | 2,491 |  |  | 838 |  | 2,552 |  |
| Losses from prepayment of borrowings |  | - |  | $(2,233)$ |  |  | (791) |  | $(2,233)$ |  |
| Hedge ineffectiveness |  | 575 |  | 336 |  |  | 4,687 |  | 1,185 |  |
| Other |  | 1,405 |  | 1,817 | (23) |  | 4,847 |  | 4,479 | 8 |
| Total fee revenue | \$ | 11,498 | \$ | 12,861 | (11) | \$ | 37,241 | \$ | 36,106 | 3 |


 2010 requiring customers to opt in to such services. The decrease in overdraft fees was partially offset by higher ATM and debit card interchange revenue.


 period in 2010.



 are mostly offsetting and had little net impact on financial results in the periods incurred.


 ineffectiveness, which is caused by a decrease in qualifying prime-based loans, results in the accelerated recognition of the deferred gains.

 compensation plan liability is included in salaries and employee benefits expense.

## Table of Contents

## Operating Expenses

The following table presents the components of operating expenses for the three and nine months ended September 30, 2011 and 2010.
Table 6-Operating Expenses
(dollars in thousands)

|  | Three Months Ended September 30, |  |  |  | Change | Nine Months Ended September 30, |  |  |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  |  | 2011 |  | 2010 |  |
| Salaries and employee benefits | \$ | 25,262 | \$ | 24,891 | 1\% | \$ | 76,622 | \$ | 72,841 | 5\% |
| Communications and equipment |  | 3,284 |  | 3,620 | (9) |  | 10,006 |  | 10,404 | (4) |
| Occupancy |  | 3,794 |  | 3,720 | 2 |  | 11,673 |  | 11,370 | 3 |
| Advertising and public relations |  | 1,052 |  | 1,128 | (7) |  | 3,347 |  | 3,523 | (5) |
| Postage, printing and supplies |  | 1,036 |  | 1,019 | 2 |  | 3,239 |  | 3,009 | 8 |
| Professional fees |  | 2,051 |  | 2,117 | (3) |  | 7,731 |  | 6,238 | 24 |
| FDIC assessments and other regulatory charges |  | 2,603 |  | 3,256 | (20) |  | 11,660 |  | 10,448 | 12 |
| Amortization of intangibles |  | 748 |  | 793 | (6) |  | 2,270 |  | 2,389 | (5) |
| Other |  | 3,877 |  | 4,610 | (16) |  | 14,368 |  | 12,707 | 13 |
| Total excluding foreclosed property expenses and loss on NPA sale |  | 43,707 |  | 45,154 | (3) |  | 140,916 |  | 132,929 | 6 |
| Net (gains) losses on sales of foreclosed properties |  | (804) |  | 7,137 |  |  | 7,998 |  | 15,753 |  |
| Foreclosed property write downs |  | 1,772 |  | 7,051 |  |  | 53,475 |  | 17,724 |  |
| Foreclosed property maintenance expenses |  | 1,845 |  | 5,564 | (67) |  | 8,130 |  | 11,628 | (30) |
| Loss on sale of nonperforming assets |  | - |  | - |  |  | - |  | 45,349 |  |
| Goodwill impairment |  | - |  | 210,590 |  |  | - |  | 210,590 |  |
| Total operating expenses | \$ | 46,520 | \$ | 275,496 | (83) | \$ | 210,519 | \$ | 433,973 | (51) |

Operating expenses for the third quarter of 2011 totaled $\$ 46.5$ million, down $\$ 229$ million, or $83 \%$, from the third quarter of 2010 . For the nine months ended September 30 , 2011, operating expenses totaled $\$ 210.5$ million, down $\$ 223$ million, or $51 \%$, from the same period in 2010, mostly due to a goodwill impairment charge of $\$ 211$ million incurred in the third quarter of 2010 . An increase in foreclosed property losses incurred in connection with United's Problem Asset Disposition Plan was reflected in the nine months ended September 30, 2011. Excluding goodwill impairment, foreclosed property costs and the loss on sale of nonperforming assets in the second quarter of 2010 , total operating expenses were $\$ 43.7$ million, and $\$ 141$ million for the three and nine months ended September 30 , 2011, down $\$ 1.45$ million, or $3 \%$, from the third quarter of 2010 and up $\$ 7.99$ million, or $6 \%$, from a year ago.

Salaries and employee benefits for the third quarter of 2011 were $\$ 25.3$ million, up $\$ 371,000$, or $1 \%$, from the same period of 2010. For the first nine months of 2011, salaries and employee benefits of $\$ 76.6$ million were up $\$ 3.78$ million, or $5 \%$, from the first nine months of 2010 . Severance costs for eliminated staff positions accounted for $\$ 1.20$ million of the year-to-date increase. The increase was also due to higher group medical insurance costs, a lower level of deferred direct loan origination costs and higher equity compensation expense. Headcount totaled 1,762 at September 30 , 2011, compared to 1,812 at September 30, 2010.

Occupancy expense of $\$ 3.79$ million and $\$ 11.7$ million, respectively, for the third quarter and first nine months of 2011 was up $\$ 74,000$, or $2 \%$, and up $\$ 303,000$, or $3 \%$, respectively, compared to the same periods of 2010. The increase was due to higher costs for utilities, real estate taxes and insurance premiums.

Advertising and public relations expense for the third quarter of 2011 totaled $\$ 1.05$ million, down $\$ 76,000$, or $7 \%$, from the third quarter of 2010 . For the nine months ended September 30 , 2011 and 2010 , advertising and public relations expense totaled $\$ 3.35$ million and $\$ 3.52$ million, respectively. The decrease for both periods is due to a discontinuance of direct mail programs and efforts to reduce discretionary spending.

Postage, printing and supplies expense for the third quarter of 2011 totaled $\$ 1.04$ million, up $\$ 17,000$, or $2 \%$, from the same period of 2010 . For the nine months ended September 30 , 2011 and 2010 , postage, printing and supplies expense totaled $\$ 3.24$ million and $\$ 3.01$ million, respectively. The increase was primarily due to higher postage costs and outside courier expenses.
Professional fees for the third quarter of 2011 of $\$ 2.05$ million were down $\$ 66,000$, or $3 \%$, from the same period in 2010 . For the nine months ended September 30 , 2011 professional fees of $\$ 7.73$ million were up $\$ 1.49$ million, or $24 \%$, primarily due to professional service costs associated with the Bulk Loan Sale.
FDIC assessments and other regulatory charges of $\$ 2.60$ million and $\$ 11.7$ million for the third quarter and first nine months of 2011, decreased $\$ 653,000$, or $20 \%$, from the third quarter of 2010 and increased $\$ 1.21$ million, or $12 \%$, compared to the first nine months of 2010. The year-to-date increase was due to an increase in United's assessment rate beginning in the first quarter as well as an increase in insured deposits. The assessment rate came down effective April 1, 2011, due to the FDIC's change to an asset based formula which was more favorable to United. United's assessment rate was reduced further late in the second quarter.

## Table of Contents

Other expense of $\$ 3.88$ million for the third quarter of 2011 decreased $\$ 733,000$ from the third quarter of 2010. Year-to-date, other expense of $\$ 14.4$ million increased $\$ 1.66$ million from the first nine months of 2010. The year-to-date increase was primarily due to $\$ 2.60$ million of property taxes and other loan collateral costs incurred to prepare loans for the Bulk Loan Sale. The decrease for the quarter is primarily due to lower loan collection costs.

Gains on sale of foreclosed property totaled $\$ 804,000$ for the third quarter of 2011, compared to losses on sale of $\$ 7.14$ million for the third quarter of 2010. For the nine months ended September 30 , 2011, losses on sale were $\$ 8.00$ million compared to losses on sale of $\$ 15.8$ million for the same period of the prior year. Foreclosed property write-downs for the third quarter and first nine months of 2011 were $\$ 1.77$ million and $\$ 53.5$ million compared to $\$ 7.05$ million and $\$ 17.7$ million a year ago. The year to date increase reflected higher write downs in the first half of 2011 on foreclosed properties to expedite sales under the Problem Asset Disposition Plan. Foreclosed property maintenance expenses include legal fees, property taxes, marketing costs, utility services, maintenance and repair charges that totaled $\$ 1.85$ million and $\$ 8.13$ million, respectively, for the third quarter and first nine months of 2011 compared with $\$ 5.56$ million and $\$ 11.6$ million, respectively, a year ago. Foreclosed property costs in general are down in the third quarter from a year ago due to lower balances of foreclosed property after execution of United's Problem Asset Disposition Plan beginning in the first quarter of 2011.

## Income Taxes






 taxes, tax exempt fee revenue, tax credits received on affordable housing investments, and the change in valuation allowance on deferred tax assets as discussed below.


 some volatility in the effective tax rate is expected as United moves from a loss position to positive earnings.








 experience an ownership change by discouraging any person or group from becoming a beneficial owner of $4.99 \%$ or more of United's common stock then outstanding.

## Table of Contents

In connection with the tax benefits preservation plan, on February 22, 2011, United entered into a share exchange agreement with the Elm Ridge Parties to transfer to the Company $1,551,126$ shares of United's common stock, in exchange for 16,613 shares of the Company's series D preferred shares and warrants to purchase $1,551,126$ shares of common stock. Prior to entering into the share exchange agreement, collectively, the Elm Ridge Parties were United's largest shareholder. By exchanging the Elm Ridge Parties' common stock for the Series D Preferred Shares and warrants, United eliminated its only " 5 -percent shareholder" and, as a result, obtained further protection against an ownership change under Section 382.

Additional information regarding income taxes can be found in Note 15 to the consolidated financial statements filed with United's 2010 Form 10-K.

## Balance Sheet Review

Total assets at September 30, 2011, December 31, 2010 and September 30, 2010 were $\$ 6.89$ billion, $\$ 7.28$ billion and $\$ 7.01$ billion, respectively. Average total assets for the third quarter of 2011 were $\$ 7.00$ billion, down from $\$ 7.52$ billion in the third quarter of 2010.

## Table of Contents

## Loans

The following table presents a summary of the loan portfolio.
Table 7—Loans Outstanding (excludes loans covered by loss share agreement)
(dollars in thousands)

|  | September 30,2011 |  | $\begin{aligned} & \text { December 31, } \\ & 2010 \end{aligned}$ |  | September 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Loan Type |  |  |  |  |  |  |
| Commercial (secured by real estate) | \$ | 1,771,101 | \$ | 1,761,424 | \$ | 1,781,271 |
| Commercial construction |  | 168,531 |  | 296,582 |  | 309,519 |
| Commercial (commercial and industrial) |  | 429,043 |  | 441,518 |  | 456,368 |
| Total commercial |  | 2,368,675 |  | 2,499,524 |  | 2,547,158 |
| Residential construction |  | 474,552 |  | 695,166 |  | 763,424 |
| Residential mortgage |  | 1,149,678 |  | 1,278,780 |  | 1,315,994 |
| Installment |  | 116,970 |  | 130,656 |  | 132,928 |
| Total loans | \$ | $\xrightarrow{\text { 4,109,875 }}$ | \$ | $\xrightarrow{4,604,126}$ | \$ | $\xrightarrow{4,759,504}$ |
| As a percentage of total loans: |  |  |  |  |  |  |
| Commercial (secured by real estate) |  | 43\% |  | 38\% |  | 36\% |
| Commercial construction |  | 4 |  | 6 |  | 7 |
| Commercial (commercial and industrial) |  | 10 |  | 10 |  | 10 |
| Total commercial |  | 57 |  | 54 |  | 53 |
| Residential construction |  | 12 |  | 15 |  | 16 |
| Residential mortgage |  | 28 |  | 28 |  | 28 |
| Installment |  | 3 |  | 3 |  | 3 |
| Total |  | 100\% |  | 100\% |  | 100\% |
| By Geographic Location |  |  |  |  |  |  |
| Atlanta MSA | \$ | 1,192,496 | \$ | 1,310,222 | \$ | 1,364,823 |
| Gainesville MSA |  | 271,705 |  | 312,049 |  | 316,499 |
| North Georgia |  | 1,478,179 |  | 1,688,586 |  | 1,754,541 |
| Western North Carolina |  | 607,284 |  | 701,798 |  | 718,948 |
| Coastal Georgia |  | 315,597 |  | 335,020 |  | 344,901 |
| East Tennessee |  | 244,614 |  | 256,451 |  | 259,792 |
| Total loans | \$ | 4,109,875 | \$ | 4,604,126 | \$ | 4,759,504 |






 new loans that were funded in the third quarter of 2011.

## Asset Quality and Risk Elements



 K.

## Table of Contents

United classifies performing loans as "substandard" when there is a well-defined weakness or weaknesses that jeopardize the repayment by the borrower and there is a distinct possibility that United could sustain some loss if the deficiency is not corrected. The table below presents performing substandard loans for the last five quarters.

Table 8-Performing Substandard Loans
(dollars in thousands)

|  | $\begin{gathered} \text { September 30, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Category |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 134,356 | \$ | 117,525 | \$ | 119,651 | \$ | 156,765 | \$ | 157,245 |
| Commercial construction |  | 26,530 |  | 31,347 |  | 34,887 |  | 90,745 |  | 102,592 |
| Commercial \& industrial |  | 24,868 |  | 16,645 |  | 16,425 |  | 16,767 |  | 22,251 |
| Total commercial |  | 185,754 |  | 165,517 |  | 170,963 |  | 264,277 |  | 282,088 |
| Residential construction |  | 76,179 |  | 74,277 |  | 80,534 |  | 158,770 |  | 177,381 |
| Residential mortgage |  | 76,707 |  | 70,396 |  | 69,119 |  | 86,143 |  | 86,239 |
| Installment |  | 2,703 |  | 2,923 |  | 2,352 |  | 2,957 |  | 4,218 |
| Total | \$ | 341,343 | \$ | 313,113 | \$ | 322,968 | \$ | 512,147 | \$ | 549,926 |
| By Market |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 97,906 | \$ | 97,931 | \$ | 100,200 | \$ | 185,327 | \$ | 214,676 |
| Gainesville MSA |  | 19,615 |  | 14,957 |  | 17,417 |  | 33,962 |  | 27,097 |
| North Georgia |  | 156,063 |  | 140,886 |  | 148,228 |  | 212,992 |  | 229,845 |
| North Carolina |  | 36,724 |  | 30,202 |  | 27,280 |  | 42,335 |  | 37,085 |
| Coastal Georgia |  | 23,966 |  | 22,945 |  | 23,104 |  | 29,223 |  | 32,341 |
| East Tennessee |  | 7,069 |  | 6,192 |  | 6,739 |  | 8,308 |  | 8,882 |
| Total loans | \$ | 341,343 | \$ | 313,113 | \$ | 322,968 | \$ | 512,147 | \$ | 549,926 |



 second quarter was primarily in the commercial secured by real estate category, primarily in north Georgia and North Carolina markets


 to United's internal loan review, United also uses external loan review to ensure the independence of the loan review process.

## Table of Contents

The following table presents a summary of the changes in the allowance for loan losses for the three and nine months ended September 30, 2011 and 2010.
Table 9—Allowance for Loan Losses
(in thousands)

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  |  |  |  |  | 2010 |  |
|  | Total |  | Total |  | Problem ${ }^{(1)}$ <br> Asset <br> Disposition <br> Plan |  | Other |  | Total |  | Total |  |
| Balance beginning of period | \$ | 127,638 | \$ | 174,111 |  |  |  |  | \$ | 174,695 | \$ | 155,602 |
| Provision for loan losses |  | 36,000 |  | 50,500 |  |  |  |  |  | 237,000 |  | 187,000 |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) |  | 2,270 |  | 14,343 | \$ | 44,052 | \$ | 10,358 |  | 54,410 |  | 27,070 |
| Commercial construction |  | 1,705 |  | 1,989 |  | 47,237 |  | 5,163 |  | 52,400 |  | 5,660 |
| Commercial (commercial and industrial) |  | 866 |  | 1,458 |  | 3,411 |  | 2,421 |  | 5,832 |  | 7,776 |
| Residential construction |  | 7,668 |  | 25,661 |  | 78,653 |  | 28,039 |  | 106,692 |  | 111,632 |
| Residential mortgage |  | 6,399 |  | 8,043 |  | 30,139 |  | 17,603 |  | 47,742 |  | 19,435 |
| Consumer installment |  | 970 |  | 1,162 |  | 297 |  | 2,652 |  | 2,949 |  | 3,708 |
| Total loans charged-off |  | 19,878 |  | 52,656 |  | 203,789 |  | 66,236 |  | 270,025 |  | 175,281 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (secured by real estate) |  | 78 |  | 131 |  | - |  | 352 |  | 352 |  | 1,137 |
| Commercial construction |  | 80 |  | 17 |  | - |  | 191 |  | 191 |  | 22 |
| Commercial (commercial and industrial) |  | 446 |  | 251 |  | - |  | 849 |  | 849 |  | 1,592 |
| Residential construction |  | 1,287 |  | 1,727 |  | - |  | 1,544 |  | 1,544 |  | 3,083 |
| Residential mortgage |  | 289 |  | 348 |  | - |  | 660 |  | 660 |  | 672 |
| Consumer installment |  | 152 |  | 184 |  | - |  | 826 |  | 826 |  | 786 |
| Total recoveries |  | 2,332 |  | 2,658 |  | - |  | 4,422 |  | 4,422 |  | 7,292 |
| Net charge-offs |  | 17,546 |  | 49,998 | \$ | 203,789 | \$ | 61,814 |  | 265,603 |  | 167,989 |
| Balance end of period | \$ | 146,092 | \$ | 174,613 |  |  |  |  | \$ | 146,092 | \$ | 174,613 |
| Total loans: * |  |  |  |  |  |  |  |  |  |  |  |  |
| At period-end | \$ | 4,109,875 | \$ | 4,759,504 |  |  |  |  | \$ | 4,109,875 | \$ | 4,759,504 |
| Average |  | 4,132,526 |  | 4,818,924 |  |  |  |  |  | 4,286,260 |  | 4,947,209 |
| Allowance as a percentage of period-end loans |  | 3.55\% |  | 3.67\% |  |  |  |  |  | 3.55 |  | 3.67\% |
| As a percentage of average loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs |  | 1.68 |  | 4.12 |  |  |  |  |  | 8.28 |  | 4.54 |
| Provision for loan losses |  | 3.46 |  | 4.16 |  |  |  |  |  | 7.39 |  | 5.05 |
| Allowance as a percentage of non-performing loans |  | 101 |  | 80 |  |  |  |  |  | 101 |  | 80 |

* Excludes loans covered by loss sharing agreements with the FDIC
 months of 2011 related to United's Problem Asset Disposition Plan was an additional $\$ 9.5$ million in charge-offs related to other bulk loan sales that were completed in the first quarter of 2011 and
 $\$ 203.8$ million.



 stabilizing trends in substandard loans, leading to an expectation that charge-off levels may continue to decline.


 relationship.


## Table of Contents

 the allowance for loan losses cannot be determined with


 loan losses.

## Nonperforming Assets

 sharing agreement with the FDIC and purchase price adjustments to reflect credit losses effectively eliminate the likelihood of recognizing any losses on the covered assets.

Table 10-Nonperforming Assets
(dollars in thousands)

|  | $\begin{gathered} \text { September 30, } \\ 2011 \\ \text { (As restated) } \end{gathered}$ |  | December 31, 2011 <br> (As restated) |  |  | $\begin{gathered} \text { September 30, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans* | \$ | 144,484 |  | \$ | 179,094 |  | 217,766 |
| Foreclosed properties (OREO) |  | 44,263 |  |  | 142,208 |  | 129,964 |
| Total nonperforming assets | \$ | 188,747 |  | \$ | 321,302 |  | 347,730 |
| Nonperforming loans as a percentage of total loans |  | 3.52\% |  |  | 3.89\% |  | 4.58\% |
| Nonperforming assets as a percentage of total loans and OREO |  | 4.54 |  |  | 6.77 |  | 7.11 |
| Nonperforming assets as a percentage of total assets |  | 2.74 |  |  | 4.42 |  | 4.96 |

* There were no loans 90 days or more past due that were still accruing at period end.



 to September 30, 2010.

 revenue. Principal and interest payments received on a nonaccrual loan are applied to reduce outstanding principal.


## Table of Contents

The following table summarizes non-performing assets by category and market. As with Tables 7,8 and 10 , assets covered by the loss-sharing agreement with the FDIC, related to the acquisition of SCB, are excluded from this table.

Table 11—Nonperforming Assets by Quarter ${ }^{(1)}$ (in thousands)

|  | September 30, 2011 |  |  |  |  |  | December 31, 2010 |  |  |  |  |  | September 30, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NonaccrualLoans |  | Foreclosed Properties |  | Total NPAs |  | NonaccrualLoans |  | Foreclosed Properties |  | Total NPAs |  | NonaccrualLoans |  | Foreclosed Properties |  | $\begin{aligned} & \hline \text { Total } \\ & \text { NPAs } \\ & \hline \end{aligned}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial (sec. by RE) | \$ | 21,998 | \$ | 8,880 | \$ | 30,878 | \$ | 44,927 | \$ | 23,659 | \$ | 68,586 | \$ | 53,646 | \$ | 14,838 | \$ | 68,484 |
| Commercial construction |  | 11,370 |  | 5,862 |  | 17,232 |  | 21,374 |  | 17,808 |  | 39,182 |  | 17,279 |  | 15,125 |  | 32,404 |
| Commercial \& industrial |  | 53,009 |  | - |  | 53,009 |  | 5,611 |  | - |  | 5,611 |  | 7,670 |  | - |  | 7,670 |
| Total commercial |  | 86,377 |  | 14,742 |  | 101,119 |  | 71,912 |  | 41,467 |  | 113,379 |  | 78,595 |  | 29,963 |  | 108,558 |
| Residential construction |  | 34,472 |  | 21,561 |  | 56,033 |  | 54,505 |  | 78,231 |  | 132,736 |  | 79,321 |  | 73,206 |  | 152,527 |
| Residential mortgage |  | 22,671 |  | 7,960 |  | 30,631 |  | 51,083 |  | 22,510 |  | 73,593 |  | 58,107 |  | 26,795 |  | 84,902 |
| Consumer / installment |  | 964 |  | - |  | 964 |  | 1,594 |  | - |  | 1,594 |  | 1,743 |  | - |  | 1,743 |
| Total NPAs | \$ | 144,484 | \$ | 44,263 | \$ | 188,747 | \$ | 179,094 | \$ | 142,208 | \$ | 321,302 | \$ | 217,766 | \$ | 129,964 | \$ | 347,730 |
| Balance as a \% of Unpaid Principal |  | $77.8 \%{ }^{(2)}$ |  | 33.4\% |  | 59.3\% ${ }^{(2)}$ |  | 67.2\% |  | 64.4\% |  | 65.9\% |  | 70.0\% |  | 65.9\% |  | 68.4\% |
| BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Atlanta MSA | \$ | 13,350 | \$ | 12,971 | \$ | 26,321 | \$ | 48,289 | \$ | 41,154 | \$ | 89,443 | \$ | 65,304 | \$ | 32,785 | \$ | 98,089 |
| Gainesville MSA |  | 5,311 |  | 2,495 |  | 7,806 |  | 5,171 |  | 9,273 |  | 14,444 |  | 11,905 |  | 5,685 |  | 17,590 |
| North Georgia |  | 105,078 |  | 17,467 |  | 122,545 |  | 83,551 |  | 66,211 |  | 149,762 |  | 92,295 |  | 67,439 |  | 159,734 |
| Western North Carolina |  | 13,243 |  | 7,941 |  | 21,184 |  | 25,832 |  | 11,553 |  | 37,385 |  | 31,545 |  | 11,559 |  | 43,104 |
| Coastal Georgia |  | 5,600 |  | 2,354 |  | 7,954 |  | 11,145 |  | 11,901 |  | 23,046 |  | 10,611 |  | 10,951 |  | 21,562 |
| East Tennessee |  | 1,902 |  | 1,035 |  | 2,937 |  | 5,106 |  | 2,116 |  | 7,222 |  | 6,106 |  | 1,545 |  | 7,651 |
| Total NPAs | \$ | 144,484 | \$ | 44,263 | \$ | 188,747 | \$ | 179,094 | \$ | 142,208 | \$ | 321,302 | \$ | 217,766 | \$ | 129,964 | \$ | 347,730 |

${ }^{(1)}$ Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of SCB.
 allocation, the balance of nonaccrual loans and total nonperforming assets as a percentage of unpaid principal is $62.2 \%$ and $46.4 \%$, respectively.



 and the write down of foreclosed properties, contributed to a decline in the North Georgia market and Atlanta MSA, where nonperforming asset levels had been particularly elevated.


 nonperforming assets.






 Standards Codification ("ASC") Topic 310-10-35, Receivables, when a loan meets the criteria for nonaccrual status.

## Table of Contents

The table below summarizes activity in non-performing assets by quarter. Assets covered by loss sharing agreements with the FDIC, related to the acquisition of SCB, are not included in this table.
Table 12—Activity in Nonperforming Assets by Quarter
(in thousands)

|  | Third Quarter $2011{ }^{(1)}$ |  |  |  |  |  | Third Quarter $2010{ }^{(1)}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NonaccrualLoans |  | Foreclosed Properties |  | Total NPAs |  | NonaccrualLoans |  | Foreclosed Properties |  | $\begin{aligned} & \hline \text { Total } \\ & \text { NPAs } \\ & \hline \end{aligned}$ |  |
| Beginning Balance | \$ | 71,065 | \$ | 47,584 | \$ | 118,649 | \$ | 224,335 | \$ | 123,910 | \$ | 348,245 |
| Loans placed on non-accrual ${ }^{(2)}$ |  | 103,365 |  | - |  | 103,365 |  | 119,783 |  | - |  | 119,783 |
| Payments received |  | $(3,995)$ |  | - |  | $(3,995)$ |  | $(11,469)$ |  | - |  | $(11,469)$ |
| Loan charge-offs |  | $(15,335)$ |  | - |  | $(15,335)$ |  | $(52,647)$ |  | - |  | $(52,647)$ |
| Foreclosures |  | $(10,616)$ |  | 10,616 |  | - |  | $(59,844)$ |  | 59,844 |  | - |
| Capitalized costs |  | - |  | 818 |  | 818 |  | - |  | 601 |  | 601 |
| Note / property sales |  | - |  | $(13,787)$ |  | $(13,787)$ |  | $(2,392)$ |  | $(40,203)$ |  | $(42,595)$ |
| Write downs |  | - |  | $(1,772)$ |  | $(1,772)$ |  | - |  | $(7,051)$ |  | $(7,051)$ |
| Net gains (losses) on sales |  | - |  | 804 |  | 804 |  | - |  | $(7,137)$ |  | $(7,137)$ |
| Ending Balance | \$ | 144,484 | \$ | 44,263 | \$ | 188,747 | \$ | 217,766 | \$ | 129,964 | \$ | 347,730 |
|  | First Nine Months $2011{ }^{(1)(3)}$ |  |  |  |  |  | First Nine Months $2010{ }^{(1)}$ |  |  |  |  |  |
|  | NonaccrualLoans |  | Foreclosed Properties |  | $\begin{aligned} & \hline \text { Total } \\ & \text { NPAs } \\ & \hline \end{aligned}$ |  | NonaccrualLoans |  | Foreclosed Properties |  | $\begin{aligned} & \hline \text { Total } \\ & \text { NPAs } \\ & \hline \end{aligned}$ |  |
| Beginning Balance | \$ | 179,094 | \$ | 142,208 | \$ | 321,302 | \$ | 264,092 | \$ | 120,770 | \$ | 384,862 |
| Loans placed on non-accrual (2) |  | 194,006 |  | - |  | 194,006 |  | 413,820 |  | - |  | 413,820 |
| Payments received |  | $(15,247)$ |  | - |  | $(15,247)$ |  | $(29,391)$ |  | - |  | $(29,391)$ |
| Loan charge-offs |  | $(78,192)$ |  | - |  | $(78,192)$ |  | $(174,237)$ |  | - |  | $(174,237)$ |
| Foreclosures |  | $(49,693)$ |  | 49,693 |  | - |  | $(176,071)$ |  | 176,071 |  | - |
| Capitalized costs |  | - |  | 1,108 |  | 1,108 |  | - |  | 1,226 |  | 1,226 |
| Note / property sales |  | $(11,400)$ |  | $(87,273)$ |  | $(98,673)$ |  | $(80,447)$ |  | $(134,626)$ |  | $(215,073)$ |
| Loans transferred to held for sale |  | $(74,084)$ |  | - |  | $(74,084)$ |  | - |  | - |  | - |
| Write downs |  | - |  | $(53,475)$ |  | $(53,475)$ |  | - |  | $(17,724)$ |  | $(17,724)$ |
| Net losses on sales |  | - |  | $(7,998)$ |  | $(7,998)$ |  | - |  | $(15,753)$ |  | $(15,753)$ |
| Ending Balance | \$ | 144,484 | \$ | 44,263 | \$ | 188,747 | \$ | 217,766 | \$ | 129,964 | \$ | 347,730 |

${ }^{(1)}$ Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of SCB.
(2) Includes \$76.6 million from United's largest loan relationship that was placed on nonaccrual in the third quarter of 2011.

 nonaccrual loans transferred to held for sale and $\$ 66.6$ million in charge-offs were recorded on nonaccrual loans transferred to held for sale to mark them down to the expected proceeds from the sale.




 financed by United, respectively. During the first quarter of 2011, United recorded $\$ 48.6$ million in write-downs on foreclosed property in order to expedite sales in the second and third quarter.

## Table of Contents

## Investment Securities

The composition of the investment securities portfolio reflects United's investment strategy of maintaining an appropriate level of liquidity while providing a relatively stable source of revenue. The investment securities portfolio also provides a balance to interest rate risk and credit risk in other categories of the balance sheet while providing a vehicle for the investment of available funds, furnishing liquidity, and supplying securities to pledge as required collateral for certain deposits. Total investment securities at September 30, 2011 increased $\$ 813$ million from a year ago. The increase in the securities portfolio was a result of a buildup of liquidity resulting partially from strong core deposit growth with little loan demand to invest the proceeds. In addition, United had previously sought to maintain above normal amounts of liquidity due to the uncertain economy. United invested the proceeds from deposits in floating rate mortgage-backed securities. United chose floating rate securities because they have less market risk in the event rates begin to rise.

At September 30, 2011, United had securities held to maturity with a carrying value of $\$ 354$ million and securities available for sale totaling $\$ 1.77$ billion. At September 30, 2011, December 31, 2010, and September 30, 2010, the securities portfolio represented approximately $31 \%, 20 \%$, and $19 \%$ of total assets, respectively.

The investment securities portfolio primarily consists of U.S. Government sponsored agency mortgage-backed securities, non-agency mortgage-backed securities, U.S. Government agency securities, corporate securities, and municipal securities. Mortgage-backed securities rely on the underlying pools of mortgage loans to provide a cash flow of principal and interest. The actual maturities of these securities will differ from contractual maturities because loans underlying the securities can prepay. Decreases in interest rates will generally cause an acceleration of prepayment levels. In a declining interest rate environment, United may not be able to reinvest the proceeds from these prepayments in assets that have comparable yields. In a rising rate environment, the opposite occurs. Prepayments tend to slow and the weighted average life extends. This is referred to as extension risk which can lead to lower levels of liquidity due to the delay of cash receipts and can result in the holding of a below market yielding asset for a longer period of time.

## Goodwill and Other Intangible Assets

Goodwill represents the premium paid for acquired companies above the fair value of the assets acquired and liabilities assumed, including separately identifiable intangible assets. As a result of the significant drop in United's stock price during the third quarter of 2010, United conducted an interim goodwill impairment test to determine if the stock price decline might indicate goodwill was impaired. United's third quarter interim 2010 impairment test indicated that goodwill was in fact impaired and United recorded a charge to earnings for the entire remaining balance of $\$ 211$ million. In performing the interim impairment test, United engaged the services of a national third party valuation expert who employed commonly used valuation techniques including an earnings approach that considered discounted future expected cash earnings and three market approaches.

Other intangible assets, primarily core deposit intangibles representing the value of United's acquired deposit base, are amortizing intangible assets that are required to be tested for impairment only when events or circumstances indicate that impairment may exist. There were no events or circumstances that led management to believe that any impairment exists in United's other intangible assets.

## Deposits

United initiated several programs in early 2009 to improve core earnings by growing customer transaction deposit accounts and lowering overall pricing on deposit accounts to improve its net interest margin and increase net interest revenue. The programs were very successful in increasing core transaction deposit accounts and reducing more costly time deposit balances as United's funding needs decreased due to lower loan demand. United has continued to pursue customer transaction deposits by stressing its high customer satisfaction scores.

Total deposits as of September 30, 2011 were $\$ 6.01$ billion, an increase of $\$ 6.7$ million from September 30, 2010. Total non-interest-bearing demand deposit accounts of $\$ 966$ million increased $\$ 183$ million, or $23 \%$, due to the success of core deposit programs. Also impacted by the programs were NOW, money market and savings accounts of $\$ 2.53$ billion which increased $\$ 200$ million, or $9 \%$, from September 30 , 2010.

Total time deposits, excluding brokered deposits, as of September 30 , 2011 were $\$ 2.30$ billion, down $\$ 233$ million from September 30, 2010. Time deposits less than $\$ 100,000$ totaled $\$ 1.39$ billion, a decrease of $\$ 105$ million, or $7 \%$, from a year ago. Time deposits of $\$ 100,000$ and greater totaled $\$ 905$ million as of September 30, 2011, a decrease of $\$ 128$ million, or $12 \%$, from September 30 , 2010. United continued to offer low rates on certificates of deposit, allowing balances to decline as United's funding needs declined due to weak loan demand.

## Table of Contents

## Wholesale Funding

The Bank is a shareholder in the Federal Home Loan Bank ("FHLB") of Atlanta. Through this affiliation, FHLB secured advances totaled $\$ 40.6$ million and $\$ 55.1$ million as of September 30 , 2011 and 2010 , respectively. United anticipates continued use of this short and long-term source of funds. FHLB advances outstanding at September 30, 2011 had fixed interest rates ranging up to $4.49 \%$. During the second quarter of 2011 and the third quarter of 2010, United prepaid approximately $\$ 14.5$ million and $\$ 50.0$ million, respectively, of fixed-rate advances and incurred prepayment charges of $\$ 791,000$ and $\$ 2.23$ million, respectively. Additional information regarding FHLB advances is provided in Note 11 to the consolidated financial statements included in United's 2010 Form 10-K.
At September 30, 2011 and 2010, United had $\$ 103$ million and $\$ 104$ million, respectively, in repurchase agreements and other short-term borrowings outstanding. United takes advantage of these additional sources of liquidity when rates are favorable compared to other forms of short-term borrowings, such as FHLB advances and brokered deposits.

## Interest Rate Sensitivity Management

The absolute level and volatility of interest rates can have a significant effect on United's profitability. The objective of interest rate risk management is to identify and manage the sensitivity of net interest revenue to changing interest rates, in order to achieve United's overall financial goals. Based on economic conditions, asset quality and various other considerations, management establishes tolerance ranges for interest rate sensitivity and manages within these ranges.

United's net interest revenue, and the fair value of its financial instruments, are influenced by changes in the level of interest rates. United manages its exposure to fluctuations in interest rates through policies established by the Asset/Liability Management Committee ("ALCO"). ALCO meets periodically and has responsibility for approving asset/liability management policies, formulating and implementing strategies to improve balance sheet positioning and/or earnings, and reviewing United's interest rate sensitivity.

One of the tools management uses to estimate the sensitivity of net interest revenue to changes in interest rates is an asset/liability simulation model. Resulting estimates are based upon a number of assumptions for each scenario, including the level of balance sheet growth, loan and deposit repricing characteristics and the rate of prepayments. The ALCO regularly reviews the assumptions for accuracy based on historical data and future expectations, however, actual net interest revenue may differ from model results. The primary objective of the simulation model is to measure the potential change in net interest revenue over time using multiple interest rate scenarios. The base scenario assumes rates remain flat and is the scenario to which all others are compared in order to measure the change in net interest revenue. Policy limits are based on gradually rising and falling rate scenarios, which are compared to this base scenario. Another commonly analyzed scenario is a most-likely scenario that projects the expected change in rates based on the slope of the yield curve. Other scenarios analyzed may include rate shocks, narrowing or widening spreads, and yield curve steepening or flattening. While policy scenarios focus on a twelve month time frame, longer time horizons are also modeled.

United's policy is based on the 12-month impact on net interest revenue of interest rate ramps that increase 200 basis points and decrease 200 basis points from the base scenario. In the ramp scenarios, rates change 25 basis points per month over the initial eight months. The policy limits the change in net interest revenue over the first 12 months to a $10 \%$ decrease in either scenario. The policy ramp and base scenarios assume a static balance sheet. Historically low rates on September 30, 2011 and 2010 made use of the down 200 basis points scenario problematic. At September 30, 2011 United's simulation model indicated that a 200 basis point increase in rates would cause an approximate $1.83 \%$ increase in net interest revenue over twelve months, and a 25 basis point decrease would cause an approximate $.47 \%$ increase in net interest revenue over twelve months. At September 30, 2010, United's simulation model indicated that a 200 basis point increase in rates would cause an approximate $.48 \%$ decrease in net interest revenue and a 25 basis point decrease in rates over twelve months would cause an approximate $.33 \%$ increase in net interest revenue.

Interest rate sensitivity is a function of the repricing characteristics of the portfolio of assets and liabilities. These repricing characteristics are the time frames within which the interest-earning assets and interest-bearing liabilities are subject to change in interest rates either at replacement, repricing or maturity during the life of the instruments. Interest rate sensitivity management focuses on the maturity structure of assets and liabilities and their repricing characteristics during periods of changes in market interest rates. Effective interest rate sensitivity management seeks to ensure that both assets and liabilities respond to changes in interest rates within an acceptable timeframe, thereby minimizing the effect of interest rate changes on net interest revenue.

United may have some discretion in the extent and timing of deposit repricing depending upon the competitive pressures in the markets in which it operates. Changes in the mix of earning assets or supporting liabilities can either increase or decrease the net interest margin without affecting interest rate sensitivity. The interest rate spread between an asset and its supporting liability can vary significantly even when the timing of repricing for both the asset and the liability remains the same, due to the two instruments repricing according to different indices.

Varying interest rate environments can create unexpected changes in prepayment levels of assets and liabilities that are not reflected in an interest rate sensitivity gap analysis. These prepayments may have significant effect on the net interest margin. Because of these limitations, an interest sensitivity gap analysis alone generally does not provide an accurate assessment of exposure to changes in interest rates.

## Table of Contents

In order to manage its interest rate sensitivity, United periodically enters into off-balance sheet contracts that are considered derivative financial instruments. Derivative financial instruments can be a costeffective and capital-effective means of modifying the repricing characteristics of on-balance sheet assets and liabilities. These contracts generally consist of interest rate swaps under which United pays a variable rate and receives a fixed rate and interest rate floor contracts where United pays a premium up front to a counterparty for the right to be compensated if a specified rate index falls below a predetermined floor rate.

United's derivative financial instruments are classified as either cash flow or fair value hedges. The change in fair value of cash flow hedges is recognized in other comprehensive income. Fair value hedges recognize currently in earnings both the effect of the change in the fair value of the derivative financial instrument and the offsetting effect of the change in fair value of the hedged asset or liability associated with the particular risk of that asset or liability being hedged. At September 30, 2011, United did not have any active derivative contracts outstanding.

From time to time, United will terminate swap or floor positions when conditions change and the position is no longer necessary to manage United's overall sensitivity to changes in interest rates. In those situations where the terminated swap or floor was in an effective hedging relationship at the time of termination and the hedging relationship is expected to remain effective throughout the original term of the swap or floor, the resulting gain or loss is amortized over the remaining life of the original contract. For swap contracts, the gain or loss is amortized over the remaining original contract term using the straight line method of amortization. For floor contracts, the gain or loss is amortized over the remaining original contract term based on the original floorlet schedule. At September 30, 2011, United had $\$ 7.16$ million in gains from terminated derivative positions included in other comprehensive income that will be amortized into earnings over their remaining original contract terms. Approximately $\$ 5.33$ million is expected to be reclassified into interest revenue over the next twelve months.

United's policy requires all derivative financial instruments be used only for asset/liability management through the hedging of specific transactions or positions, and not for trading or speculative purposes. Management believes that the risk associated with using derivative financial instruments to mitigate interest rate risk sensitivity is minimal and should not have any material unintended effect on our financial condition or results of operations. In order to mitigate potential credit risk, from time to time United may require the counterparties to derivative contracts to pledge securities as collateral to cover the net exposure.

## Liquidity Management

The objective of liquidity management is to ensure that sufficient funding is available, at reasonable cost, to meet the ongoing operational cash needs and to take advantage of revenue producing opportunities as they arise. While the desired level of liquidity will vary depending upon a variety of factors, it is the primary goal of United to maintain a sufficient level of liquidity in all expected economic environments. Liquidity is defined as the ability to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining United's ability to meet the daily cash flow requirements of the Bank's customers, both depositors and borrowers. In addition, because United is a separate entity and apart from the Bank, it must provide for its own liquidity. United is responsible for the payment of dividends declared for its common and preferred shareholders, and interest and principal on any outstanding debt or trust preferred securities.
Two key objectives of asset/liability management are to provide for adequate liquidity in order to meet the needs of customers and to maintain an optimal balance between interest-sensitive assets and interestsensitive liabilities to optimize net interest revenue. Daily monitoring of the sources and uses of funds is necessary to maintain a position that meets both requirements.

The asset portion of the balance sheet provides liquidity primarily through loan principal repayments and the maturities and sales of securities, as well as the ability to use these as collateral for borrowings on a secured basis. We also maintain excess funds in short-term interest-bearing assets that provide additional liquidity. Mortgage loans held for sale totaled $\$ 22.1$ million at September 30 , 2011 , and typically turn over every 45 days as the closed loans are sold to investors in the secondary market. In addition, at September 30 , 2011 United held $\$ 826$ million in excess liquidity including $\$ 230$ million in cash equivalent balances, primarily balances in excess of reserve requirements at the Federal Reserve Bank and $\$ 596$ million in floating rate securities.

The liability section of the balance sheet provides liquidity through interest-bearing and noninterest-bearing deposit accounts. Federal funds purchased, Federal Reserve short-term borrowings, FHLB advances and securities sold under agreements to repurchase are additional sources of liquidity and represent United's incremental borrowing capacity. These sources of liquidity are generally short-term in nature and are used as necessary to fund asset growth and meet other short-term liquidity needs.
Substantially all of the parent company's liquidity is obtained from subsidiary service fees and dividends from the Bank, which is limited by applicable law.
At September 30, 2011, United had sufficient qualifying collateral to increase FHLB advances by $\$ 1.39$ billion and Federal Reserve discount window capacity of $\$ 405$ million. United's internal policy limits brokered deposits to $25 \%$ of total assets. At September 30, 2011, United had the capacity to increase brokered deposits by $\$ 1.51$ billion, subject to certain regulatory approvals, and still remain within this limit. In addition to these wholesale sources, United has the ability to attract retail deposits at any time by competing more aggressively on pricing.

## Table of Contents

As disclosed in United's consolidated statement of cash flows, net cash provided by operating activities was $\$ 149$ million for the nine months ended September 30 , 2011. The net loss of $\$ 237$ million for the nine month period included non-cash expenses for the provision for loan losses of $\$ 237$ million and losses and write downs on foreclosed property of $\$ 61.5$ million. In addition, other assets decreased $\$ 59.8$ million. Net cash used in investing activities of $\$ 350$ million consisted primarily of purchases of securities of $\$ 1.14$ billion and purchases of premises and equipment of $\$ 6.44$ million, that were offset by proceeds from sales of securities of $\$ 107$ million, maturities and calls of investment securities of $\$ 416$ million, net proceeds from sales of other real estate of $\$ 71.0$ million, proceeds from note sales of $\$ 99.3$ million, and a net decrease in loans of $\$ 106$ million. Net cash used in financing activities of $\$ 149$ million consisted primarily of the proceeds of $\$ 362$ million from the issuance of common and preferred stock offset by a net decrease in deposits of $\$ 464$ million. United also paid $\$ 15.3$ million to settle FHLB advances and repaid $\$ 30.0$ million in long-term debt. In the opinion of management, United had a significant excess liquidity position at September 30 , 2011, which was sufficient to meet its expected cash flow requirements.

## Capital Resources and Dividends

Shareholders' equity at September 30, 2011 was $\$ 583$ million, an increase of $\$ 115$ million from December 31, 2010. Accumulated other comprehensive income, which includes unrealized gains and losses on securities available for sale and the unrealized gains and losses on derivatives qualifying as cash flow hedges, is excluded in the calculation of regulatory capital adequacy ratios. Excluding the change in the accumulated other comprehensive income, shareholders' equity increased $\$ 123$ million from December 31, 2010.

During the first quarter of 2011, United closed the Private Placement. Pursuant to the Private Placement, the Investors purchased and United issued $\$ 32.9$ million of the Company's existing common stock, consisting of $3,467,699$ shares, for $\$ 9.50$ per share and issued $\$ 347$ million in preferred stock consisting of $\$ 196$ million of Series F Preferred Stock, and $\$ 151$ million of Series G Preferred Stock. Under the terms of the Private Placement Agreement and following receipt of required shareholder approvals, which were received on June 16, 2011 at United's annual shareholders' meeting, the Series F Preferred Stock converted into $20,618,156$ shares of voting common stock and the Series G Preferred Stock converted into 15,914,209 shares of non-voting common stock. Following such conversion, the Investors owned an aggregate of $24,085,855$ shares of common stock and $15,914,209$ shares of non-voting common stock. The Private Placement resulted in an increase to shareholders' equity of $\$ 362$ million, net of transaction costs.

On February 22, 2011, the Company entered into the Share Exchange Agreement with the Elm Ridge Parties. Under the Share Exchange Agreement, the Elm Ridge Parties agreed to transfer to the Company $1,551,126$ shares of the Company's common stock in exchange for 16,613 Series D Preferred Shares and warrants to purchase 1,551,126 common shares.
United accrued $\$ 3.02$ million and $\$ 8.81$ million, respectively, in dividends, including accretion of discounts, on Series A, Series B and Series D preferred stock in the third quarter and first nine months of 2011.
In November 2011, United entered into an informal memorandum of understanding with the Federal Reserve Bank of Atlanta and the Georgia Department of Finance (the "Holding Company MOU") that superseded the board resolution previously requested by the Federal Reserve. The Holding Company MOU provides, similar to the superseded resolution, that United may not incur additional indebtedness, pay cash dividends, make payments on our trust preferred securities or subordinated indebtedness or repurchase outstanding stock without prior approval of the Federal Reserve. We were not given permission to pay interest on our trust preferred securities and dividends on our preferred stock during the first quarter of 2011. Effective April 15, 2011, United received approval to make payments for currently payable and previously deferred dividends and interest on its preferred stock and trust preferred securities. Since then, United has continued to receive quarterly approvals of all payments, including the fourth quarter of 2011. Additionally, the Holding Company MOU requires, among other things, that United ensures that the Bank functions in a safe and sound manner. United believes it is in compliance with all requirements of the Holding Company MOU.
The Bank is currently subject to an informal memorandum of understanding with the Federal Deposit Insurance Corporation and the Georgia Department of Banking and Finance (the "Bank MOU") which requires, among other things, that the Bank maintain its Tier 1 leverage ratio at not less than $8 \%$ and its total risk-based capital ratio at not less than $10 \%$ during the life of the Bank MOU. Additionally, the Bank MOU requires, among other things, that prior to declaring or paying any cash dividends to United, the Bank must obtain the written consent of its regulators. The Bank believes it is in compliance with all requirements of the Bank MOU.

## Table of Contents

United's common stock trades on the Nasdaq Global Select Market under the symbol "UCBI". Below is a quarterly schedule of high, low and closing stock prices and average daily volume for 2011 and 2010.
Table 13-Stock Price Information

|  | 2011 |  |  |  |  |  |  | 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | High |  | Low |  | Close |  | $\begin{gathered} \hline \text { Avg Daily } \\ \text { Volume } \\ \hline \end{gathered}$ | High |  | Low |  | Close |  | $\begin{gathered} \text { Avg Daily } \\ \text { Volume } \\ \hline \end{gathered}$ |
| First quarter | \$ | 11.85 | \$ | 5.95 | \$ | 11.65 | 227,321 | \$ | 25.00 | \$ | 16.05 | \$ | 22.05 | 176,585 |
| Second quarter |  | 14.65 |  | 9.80 |  | 10.56 | 139,741 |  | 31.00 |  | 19.30 |  | 19.75 | 169,997 |
| Third quarter |  | 11.33 |  | 7.67 |  | 8.49 | 214,303 |  | 20.50 |  | 10.20 |  | 11.20 | 162,032 |
| Fourth quarter |  |  |  |  |  |  |  |  | 13.00 |  | 5.50 |  | 9.75 | 216,916 |

The stock price information shown above has been adjusted to reflect United's 1 for 5 reverse stock split as though it had occurred at the beginning of the earliest reported period.
The Board of Governors of the Federal Reserve System has issued guidelines for the implementation of risk-based capital requirements by U.S. banks and bank holding companies. These risk-based capital guidelines take into consideration risk factors, as defined by regulators, associated with various categories of assets, both on and off-balance sheet. Under the guidelines, capital strength is measured in two tiers that are used in conjunction with risk-weighted assets to determine the risk-based capital ratios. The guidelines require an $8 \%$ total risk-based capital ratio, of which $4 \%$ must be Tier I capital. However, to be considered well-capitalized under the guidelines, a $10 \%$ total risk-based capital ratio is required, of which $6 \%$ must be Tier I capital.

Under the risk-based capital guidelines, assets and credit equivalent amounts of derivatives and off-balance sheet items are assigned to one of several broad risk categories according to the obligor, or, if relevant, the guarantor or the nature of the collateral. The aggregate dollar amount in each risk category is then multiplied by the risk weight associated with the category. The resulting weighted values from each of the risk categories are added together, and generally this sum is the company's total risk weighted assets. Risk-weighted assets for purposes of United's capital ratios are calculated under these guidelines.

A minimum leverage ratio is required in addition to the risk-based capital standards and is defined as Tier I capital divided by average assets adjusted for goodwill and deposit-based intangibles. Although a minimum leverage ratio of $3 \%$ is required, the Federal Reserve Board requires a bank holding company to maintain a leverage ratio greater than $3 \%$ if it is experiencing or anticipating significant growth or is operating with less than well-diversified risks in the opinion of the Federal Reserve Board. The Federal Reserve Board uses the leverage and risk-based capital ratios to assess capital adequacy of banks and bank holding companies

The following table shows United's capital ratios, as calculated under regulatory guidelines, at September 30, 2011, December 31, 2010 and September 30, 2010.
Table 14-Capital Ratios
(dollars in thousands)

|  | Regulatory Guidelines |  | United Community Banks, Inc. (Consolidated) |  |  | United Community Bank |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Minimum | Well Capitalized | $\begin{gathered} \hline \text { (As restated) } \\ \text { September 30, } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { (As restated) } \\ \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { September 30, } \\ 2010 \end{array} \\ \hline \end{gathered}$ | (As restated) September 30, 2011 | (As restated) December 31, 2010 | $\begin{gathered} \text { September 30, } \\ 2010 \\ \hline \end{gathered}$ |
| Risk-based ratios: |  |  |  |  |  |  |  |  |
| Tier I capital | 4.0\% | 6.0\% | 13.75\% | 9.81\% | 10.42\% | 13.54\% | 10.85\% | 11.40\% |
| Total capital | 8.0 | 10.0 | 15.63 | 12.25 | 12.99 | 14.82 | 12.61 | 13.16 |
| Leverage ratio | 3.0 | 5.0 | 8.79 | 6.76 | 7.32 | 8.66 | 7.45 | 7.94 |
| Tier I capital |  |  | 614,382 | 489,279 | \$ 520,367 | \$ 604,420 | 540,183 | 567,428 |
| Total capital |  |  | 698,436 | 611,098 | 648,363 | 661,322 | 627,829 | 655,047 |




## Table of Contents

## Effect of Inflation and Changing Prices

A bank's asset and liability structure is substantially different from that of an industrial firm in that primarily all assets and liabilities of a bank are monetary in nature with relatively little investment in fixed assets or inventories. Inflation has an important effect on the growth of total assets and the resulting need to increase equity capital at higher than normal rates in order to maintain an appropriate equity to assets ratio.

United's management believes the effect of inflation on financial results depends on United's ability to react to changes in interest rates, and by such reaction, reduce the inflationary effect on performance. United has an asset/liability management program to manage interest rate sensitivity. In addition, periodic reviews of banking services and products are conducted to adjust pricing in view of current and expected costs.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

 December 31, 2010. The interest rate sensitivity position at September 30, 2011 is included in management's discussion and analysis on page 56 of this report.

## Item 4. Controls and Procedures




 submitted by United under the Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.


 financial reporting as of September 30, 2011 and that United's disclosure controls and procedures were not effective as of such date.




 reporting.

## Part II. Other Information

## Item 1. Legal Proceedings

 could result in a material adverse change in the consolidated financial condition or results of operations of United.

## Item 1A. Risk Factors

## Our ability to use our deferred tax asset balances may be materially impaired.

 have a full valuation allowance against such deferred tax assets.



 the long-term tax-exempt rate, which was $4.55 \%$ for ownership changes occurring in March 2011, the month in which United completed the Private Placement.

## Table of Contents

While we have taken measures to reduce the likelihood that future transactions in our stock will result in an ownership change, there can be no assurance that an ownership change will not occur in the future or that a there will not be a change in applicable law that may result in an ownership change. More specifically, while our Tax Benefits Preservation Plan provides an economic disincentive for any one person or group to become a Threshold Holder (as defined in the plan) and for any existing Threshold Holder to acquire more than a specified amount of additional shares, there can be no assurance that the Tax Benefits Preservation Plan will deter a shareholder from increasing its ownership interests beyond the limits set by the plan. Such an increase could adversely affect our ownership change calculations.

## Enforcement actions could have a material negative effect on our business, operations, financial condition, results of operations or the value of our common stock.

Pursuant to the Holding Company MOU, United has agreed to not incur additional indebtedness, pay cash dividends, make payments on our trust preferred securities or subordinated indebtedness or repurchase outstanding stock without prior regulatory approval. Additionally, the Holding Company MOU requires, among other things, that United ensures that the Bank functions in a safe and sound manner. The Bank MOU requires, among other things, that the Bank maintain its Tier 1 leverage ratio at not less than $8 \%$ and its total risk-based capital ratio at not less than $10 \%$ during the life of the Bank MOU and that, prior to declaring or paying any cash dividends to United, the Bank must obtain the written consent of its regulators.

If we are unable to comply with the Holding Company MOU or Bank MOU, then we could become subject to additional, heightened enforcement actions and orders, possibly including cease and desist or consent orders, written agreements and/or other regulatory enforcement actions. If our regulators were to take such additional enforcement actions, then we could, among other things, become subject to significant restrictions on our ability to develop any new business, as well as restrictions on our existing business, and we could be required to raise additional capital, dispose of certain assets and liabilities within a prescribed period of time, or both. The terms of any such enforcement action could have a material negative effect on our business, operations, financial condition, results of operations or the value of our common stock. Further, as long as either memorandum of understanding is in place, it is unlikely that United or the Bank could participate in negotiated purchases, mergers or FDIC-assisted transactions.

Other than the risk factors mentioned above, there have been no material changes from the risk associated with our business and industry, as well as the risks related to legislative and regulatory events, contained in the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2010.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds - None

Item 3. Defaults upon Senior Securities - None
Item 4. (Removed and Reserved)
Item 5. Other Information - None

## Table of Contents

## Item 6. Exhibits

Exhibit No.
101.PRE** XBRL Taxonomy Extension Presentation Linkbase Document

Description 10-Q/A for the period ended June 30, 2011, filed with the SEC on August 9, 2011). Form 10-Q for the period ended March 31, 2011, filed with the SEC on May 4, 2011). United Community Banks, Inc., which define the rights of security holders. Form 8-K, filed with the SEC on June 21, 2011). of 2002.

XBRL Instance Document
XBRL Taxonomy Extension Schema Document

XBRL Taxonomy Extension Presentation Linkbase Document

Restated Articles of Incorporation of United Community Banks, Inc., as amended (incorporated by reference to Exhibit 3.1 to United Community Banks, Inc.'s Quarterly Report on Form

Amended and Restated Bylaws of United Community Banks, Inc., as amended (incorporated herein by reference to Exhibit 3.2 to United Community Banks, Inc.'s Quarterly Report on

See Exhibits 3.1 and 3.2 for provisions of the Restated Articles of Incorporation of United Community Banks, Inc., as amended, and the Amended and Restated Bylaws, as amended, of

Second Amendment to Tax Benefits Preservation Plan, dated as of June 17, 2011 (incorporated herein by reference to Exhibit 1.1 to United Community Banks, Inc.'s Current Report on

Asset Purchase and Sale Agreement, dated as of April 18, 2011, among United Community Bank, CF Southeast, LLC and CF Southeast Trust 2011-1 (incorporated herein by reference to Exhibit 10.3 to United Community Banks, Inc.'s Quarterly Report on Form 10-Q for the period ended March 31, 2011, filed with the SEC on May 4, 2011).

Certification by Jimmy C. Tallent, President and Chief Executive Officer of United Community Banks, Inc., as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Certification by Rex S. Schuette, Executive Vice President and Chief Financial Officer of United Community Banks, Inc., as adopted pursuant to Section 302 of the Sarbanes-Oxley Act

Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## Table of Contents

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Amendment No. 1 to the Report to be signed on its behalf by the undersigned thereunto duly authorized.

UNITED COMMUNITY BANKS, INC.
/s/ Jimmy C. Tallent
Jimmy C. Tallent
President and Chief Executive Officer
(Principal Executive Officer)
/s/ Rex S. Schuette
Rex S. Schuette
Executive Vice President and
Chief Financial Officer
(Principal Financial Officer)

## s/ Alan H. Kumler

Alan H. Kumler
Senior Vice President and Controller
(Principal Accounting Officer)
Date: February 9, 2012

1. I have reviewed this quarterly report on Form 10-Q/A of United Community Banks, Inc. (the "Registrant");
 such statements were made, not misleading with respect to the period covered by this report;
 the registrant as of, and for, the periods presented in this report;
 control over financial reporting (as defined in Exchange Act Rules 13a—15(f) and 15d—15(f)) for the registrant and have:
 registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 the end of the period covered by this report based on such evaluation; and
 reasonably likely to materially affect, the registrant's internal control over financial reporting; and
 registrant's board of directors:
 record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Jimmy C. Tallent
Jimmy C. Tallent
President and Chief Executive Officer
of the Registrant
Date: February 9, 2012

## I, Rex S. Schuette, certify that:

1. I have reviewed this quarterly report on Form 10-Q/A of United Community Banks, Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/Rex S. Schuette
Rex S. Schuette
Executive Vice President and Chief Financial
Officer of the Registrant
Date: February 9, 2012

## Exhibit 32

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of United.

By: /s/ Jimmy C. Tallent
Jimmy C. Tallent
President and Chief Executive Officer

By: /s/Rex S. Schuette
Rex S. Schuette
Executive Vice President and
Chief Financial Officer
Date: February 9, 2012

