unne Community Bank.
July 26, 2012

# United Community Banks, Inc. Reports Earnings of \$6.5 Million for Second Quarter 2012 

BLAIRSVILLE, GA -- (Marketwire) -- 07/26/12 -- United Community Banks, Inc. (NASDAQ: UCBI)

- Net income of $\$ 6.5$ million, or six cents per share
- Balance sheet restructuring includes $\$ 6.5$ million of securities gains, mostly offset by wholesale funding prepayment charges
- Nonperforming assets decline $\$ 15.8$ million, or 10 percent, from first quarter
- Core transaction deposits up $\$ 163$ million year-to-date, or 11 percent annualized

United Community Banks, Inc. (NASDAQ: UCBI) today reported net income of $\$ 6.5$ million, or six cents per share, for the second quarter of 2012; and $\$ 18.0$ million, or 21 cents per share, year-to-date. The results for the second quarter and first six months of 2012 reflect strong core transaction deposit growth, increases in fee revenue and lower operating expenses compared with the same periods a year ago.
"Our lower operating expenses reflect ongoing efforts to meaningfully increase operating efficiency, while at the same time remaining focused on improving credit measures," said Jimmy Tallent, president and chief executive officer. "Our credit measures continue their positive trend, with nonperforming assets down $\$ 15.8$ million, or 10 percent, from the first quarter. The second quarter marks our fourth profitable quarter following our 2011 capital transaction and the execution of our problem asset disposition plan. Looking forward, we expect profitability to continue from improved efficiency, revenue enhancements and expense reductions while growing and improving our business mix of loans and deposits."

Total loans were $\$ 4.12$ billion at quarter-end, down slightly from the first quarter and down $\$ 44$ million from a year earlier. "While loans declined slightly in the second quarter they remain up year-to-date. We expect some volatility in balances due to the ongoing sluggish economy. We are prudently growing the portfolio by focusing on full-service relationships with small-to-medium-sized businesses. During the second quarter we added $\$ 132$ million in new loan commitments, of which $\$ 87$ million were funded by quarter-end. The majority were commercial loans."
"Growing quality loan and deposit relationships remains a key focus for 2012," Tallent commented. "The highly competitive market for quality lending opportunities keeps pressure on loan pricing. At the same time our success attracting core transaction deposits has continued, with balances increasing $\$ 12$ million in the second quarter and an especially strong $\$ 151$ million in the first quarter. Annualized, the growth rate is 11 percent."

The second quarter provision for loan losses was $\$ 18$ million, up from $\$ 11$ million a year ago and $\$ 15$ million in the first quarter. Second quarter net charge-offs were $\$ 18.9$ million, compared to $\$ 16.5$ million in the second quarter of 2011 and $\$ 15.9$ million in the first quarter of 2012.
"Nonperforming assets of $\$ 145.8$ million were down $\$ 15.8$ million from the first quarter," Tallent said. "Nonperforming asset levels are impacted significantly by the inflow of new nonperforming loans and our ability to liquidate foreclosed properties. In the second quarter, the inflow of new nonperforming loans slowed to $\$ 29.4$ million from $\$ 32.4$ million in the first quarter. Also, loans past due 30 to 89 days declined from .86 percent of outstanding loans in the first quarter to 65 percent in the second quarter. We expect our overall credit trends to continue to improve during 2012, although not necessarily in a linear fashion."

Taxable equivalent net interest revenue declined $\$ 2.0$ million from the first quarter of 2012, and $\$ 2.1$ million from the second quarter of 2011, to $\$ 56.8$ million. Said Tallent, "The decrease from the first quarter was primarily due to the lower yield on the securities portfolio, which was significantly impacted by heavy prepayment activity in the mortgage market. This activity accelerated the amortization of bond purchase premiums, suppressing the securities portfolio yield. Further, the yields at which the proceeds were reinvested fell short of those of the bonds they replaced. Consequently, our net interest margin was down 10 basis points from the first quarter, to 3.43 percent. It was up two basis points, however, from the second quarter of 2011."

Fee revenue was $\$ 12.9$ million in the second quarter, compared to $\$ 15.4$ million in the first quarter and $\$ 13.9$ million a year ago. The decline in fee revenue from the first quarter of 2012 and second quarter of 2011 was primarily due to nonrecurring revenue items noted below. Service charges and fees were $\$ 7.8$ million, similar to the first quarter and up $\$ 208,000$ from the second quarter of 2011. The increase in service charges and fees from a year ago reflects new fees on deposit accounts that became effective in the first quarter of 2012, which more than offset lower overdraft fees.

Fee revenue for the quarter included $\$ 6.5$ million of securities gains reflecting the sale of $\$ 175$ million in fixed rate securities. As part of the balance sheet restructuring, $\$ 75$ million of fixed rate wholesale funding was prepaid, resulting in prepayment charges of $\$ 6.2$ million. "Overall, the deleveraging of our balance sheet should improve our margin and interest rate sensitivity, while maintaining the level of net interest revenue," stated Tallent.

Mortgage fee revenue of $\$ 2.3$ million reflected a $\$ 223,000$ increase from the first quarter and $\$ 1.4$ million from a year ago. Comparisons to prior periods are influenced significantly by the interest rate environment and refinancing activities. Closed mortgage loans totaled $\$ 79.8$ million in the second quarter of 2012 compared with $\$ 81.7$ million in the first quarter and $\$ 50.5$ million in the second quarter of 2011. Other fee revenue was down $\$ 3$ million from both the first quarter of 2012 and the fourth quarter of 2011 , to $\$ 1.6$ million. The first quarter of 2012 included $\$ 1.1$ million in interest on a prior year's federal tax refund, $\$ 728,000$ in gains from the sale of low income housing tax credits, and $\$ 115,000$ in hedge ineffectiveness gains. The second quarter of 2011 included $\$ 2.8$ million in hedge ineffectiveness gains, in contrast with $\$ 180,000$ in hedge ineffectiveness losses in the second quarter of 2012.

Excluding foreclosed property costs, second quarter 2012 operating expenses were $\$ 42.5$ million compared to $\$ 43.1$ million for the first quarter and $\$ 46.8$ million a year ago. Lower staff levels and related costs were the primary drivers of the decrease from both periods, with 93 fewer staff positions compared to the first quarter and 153 fewer from a year ago. Most other expense categories were down as well, reflecting efforts to improve operating efficiency by lowering costs. The decrease in operating expenses from a year ago also reflects a $\$ 1.1$ million decrease in the FDIC assessment due to a lower assessment rate.

Foreclosed property costs for the second quarter of 2012 were $\$ 1.9$ million, compared to $\$ 3.8$ million in the first quarter and $\$ 1.9$ million a year ago. Second quarter 2012 costs included $\$ 1.1$ million for maintenance and $\$ 739,000$ in net losses and write-downs. For the first quarter, foreclosed property costs included $\$ 1.6$ million in maintenance and $\$ 2.2$ million in net losses and write-downs. Second quarter 2011 costs included $\$ 2.0$ million in maintenance and $\$ 100,000$ in net gains from sales.

As of June 30, 2012, capital ratios were as follows: Tier 1 Risk-Based of 14.2 percent; Tier 1 Leverage of 9.1 percent; and Total Risk-Based of 15.9 percent. The Tier 1 Common Risk-Based ratio was 8.7 percent and the tangible equity-to-assets ratio was 8.2 percent.

## Conference Call

United will hold a conference call today, Thursday, July 26, 2012, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 97692673 . The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the United's website at www.ucbi.com.

About United Community Banks, Inc.
Headquartered in Blairsville, United Community Banks, Inc. is the third-largest bank holding company in Georgia. United has assets of $\$ 6.7$ billion and operates 27 community banks with 104 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. United specializes in providing personalized community banking services to individuals and small to mid-size businesses and also offers the convenience of 24-hour access through a network of ATMs, telephone and on-line banking. United's common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at United's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by federal securities laws, including statements about United's financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United's filings with the Securities and Exchange Commission including its 2011 Annual Report on Form 10-K under the section entitled "Forward-Looking Statements" and "Risk Factors." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

Financial Highlights
(in thousands, except per
share data; ta
equivalent)
INCOME SUMMARY
Interest revenue
Interest expense

Fee revenue
Total revenue
Operating expenses

Income (loss) before

> income taxes

Income tax expense (benefit)

Net income (loss)
Preferred dividends and discount accretion

Net income (loss) available to common

2011

| Second | First |
| :--- | :---: |
| Quarter | Quarter |
|  |  |

Fourth Quarter -_-_-_-_

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-_-_-_---
\$ 66,780

$$
9,944
$$

--------- ------_-
\$ 71,905

$$
11,357
$$

| 56,836 | 58,864 |
| :--- | :--- |
| 18,000 | 15,000 |
| 12,867 | 15,379 |

12,855 ---------

59,050
14,000
12,667


51,703

44,310
---------

7,393
12,288
6, 637
6,637
$(11,741)$
13,123
$\$ 74,543$ \$76,931
15,262 17,985
--------- --------
59,281 58,946
36,000
11,498
---------
57,717

34,779
61,851
48,728
--_-_-_--
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---------
里
, 637
$(11,741)$
13,123

## ■ <br> 



PERFORMANCE MEASURES

Per common share:

| Diluted income (loss) | \$ | .06 | $\$$ | .15 | $\$$ | .12 | $\$$ | $(.25)$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Book value |  | 6.61 |  | 6.68 |  | 6.62 |  | 6.77 | 7.11 |

Tangible book value
(2)
6.48
6.54
6.47
6.61
6.94

Key performance ratios:
Return on equity
(1) (3)
$3.51 \%$
$8.78 \%$
$7.40 \% \quad(15.06) \%$
42. 60\%
Return on assets (3)
.37
.66
.56 (.64)
.66
Net interest margin
(3)

Efficiency ratio
Equity to assets
Tangible equity to
3.43
3.53
3.51
3.55
3.41
63.84
63.31
71.23
65.73
66.88
8.33
8.19
8.28
8.55
8.06
8.24
8.08
8.16
8.42
7.93

Tangible common equity to assets (2)
5.45
5.33
5.38
5.65
1.37

Tangible common equity to risk- weighted
assets (2)
8.37
8.21
8.25
8.52
8.69

ASSET QUALITY *

| Non-performing loans | \$115,340 | \$129,704 | \$127,479 | \$144,484 | \$ 71,065 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Foreclosed properties | 30,421 | 31,887 | 32,859 | 44,263 | 47,584 |

Total non-performing

| assets (NPAs) $\quad 145,761$ | 161,591 | 160,338 | 188,747 | 118,649 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Allowance for loan

| losses | 112,705 | 113,601 | 114,468 | 146,092 | 127,638 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net charge-offs | 18,896 | 15,867 | 45,624 | 17,546 | 16,483 |

Allowance for loan
losses to loans 2.74\% 2.75\% 2.79\% 3.55\% 3.07\%

Net charge-offs to

| average loans (3) | 1.85 | 1.55 | 4.39 | 1.68 | 1.58 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

NPAs to loans and

| foreclosed properties | 3.51 | 3.88 | 3.87 | 4.54 | 2.82 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| NPAs to total assets | 2.16 | 2.25 | 2.30 | 2.74 | 1.66 |

AVERAGE BALANCES (\$ in millions)

| Loans | \$ | 4,156 | \$ | 4,168 | \$ | 4,175 | \$ | 4,194 | \$ | 4,266 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities |  | 2,145 |  | 2,153 |  | 2,141 |  | 2,150 |  | 2,074 |
| Earning assets |  | 6,665 |  | 6,700 |  | 6,688 |  | 6,630 |  | 6,924 |
| Total assets |  | 6,993 |  | 7,045 |  | 7,019 |  | 7,000 |  | 7,363 |
| Deposits |  | 5,853 |  | 6,028 |  | 6,115 |  | 6,061 |  | 6,372 |
| Shareholders' equity |  | 583 |  | 577 |  | 581 |  | 598 |  | 594 |
| Common shares - basic |  |  |  |  |  |  |  |  |  |  |
| (thousands) |  | 57,840 |  | 57,764 |  | 57,646 |  | 57,599 |  | 25,427 |
| Common shares - diluted |  |  |  |  |  |  |  |  |  |  |
| (thousands) |  | 57,840 |  | 57,764 |  | 57,646 |  | 57,599 |  | 57,543 |


| AT PERIOD END ( $\$$ in |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| millions) |  |  |  |  |  |  |  |
| Loans * | $\$$ | 4,119 | $\$$ | 4,128 | $\$$ | 4,110 | $\$$ |
| Investment securities | 1,984 | 2,110 | $\$$ | 4,163 |  |  |  |
| Total assets | 6,737 | 7,174 | 6,983 | 6,894 | 7,152 |  |  |
| Deposits | 5,822 | 6,001 | 6,098 | 6,005 | 6,183 |  |  |

Common shares
outstanding (thousands) 57,641 57,603 57,561 57,510 57,469
(1) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (2) Excludes effect of acquisition related intangibles and associated amortization. (3) Annualized.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Selected Financial Information

|  | Second Quarter |  | Second <br> Quarter | For the Six |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, |  |  | Mon | Ended | YTD |
| except per share |  |  |  | 2012- |  |  | 2012- |
| data; taxable |  |  | 2011 |  |  | 2011 |
| equivalent) | 2012 | 2011 | Change | 2012 | 2011 | Change |

INCOME SUMMARY

| Interest revenue | \$ 66,780 | \$ 76,931 | \$137,001 | \$ 152,896 |
| :---: | :---: | :---: | :---: | :---: |
| Interest expense | 9,944 | 17,985 | 21,301 | 37,558 |

Net interest
revenue
56,836
58,946

Provision for
loan losses
Fee revenue

Total revenue

Operating
expenses
44,310
48,728
_-_-_-_- -_-_-_-_

Income (loss)
before
income taxes
7,393
13,123

Income tax
expense
(benefit)
$894 \quad 1,095$
( 1
--------

Net income

## (loss)

6,499
12,028
(46)

Preferred
dividends and
discount
accretion
$3,032 \quad 3,016$ -------- --------

Net income (loss)
available to
common
shareholders \$ 3,467 \$ 9,012 $==============$
(4) \% 115,700 115,338
$-\%$
(7)

$$
\begin{array}{rr}
33,000 & 201,000 \\
28,246 & 25,743 \\
& \\
\text {-------- } & ---------
\end{array}
$$

$$
10
$$

$110,946 \quad(59,919)$
(9) $91,265 \quad 163,999$

18,027
$(225,308)$
19,681 (223,918)
$1,654 \quad 1,390$
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-

## 都

```
Per common
    share:
        Diluted
        income
        (loss) $ . 06 $ . 16 (63) $ . 21 $ (10.52)
        Book value
                            6.61
                            7.11
(7)
6.61
7.11
(7)
    Tangible book
        value (2) 6.48 6.94 (7) 6.48 6.94
        (7)
```

Key performance
ratios:
Return on
equity
(1) 3 3.51\% $42.60 \%$ 6.12\% (345.86)\%
Return on
assets (3)
Net interest
margin (3)3.433.41
Efficiency
ratio
63.84
66.88
63.56
116.28

Equity to assets
8.33
8.06
8.26
7.11

Tangible equity to assets (2)
8.24
7.93
8.16
7.00

Tangible
common equity to assets (2)
5.45
1.37
5.39
2.05

## common

equity to
risk-
weighted
assets (2)
8.37
8.69
8.37
8.69

| ASSET QUALITY * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-performing |  |  |  |  |  |
| loans | \$115,340 | \$ 71,065 | \$115,340 | \$ | 71,065 |
| Foreclosed |  |  |  |  |  |
| properties | 30,421 | 47,584 | 30,421 |  | 47,584 |
| Total non- |  |  |  |  |  |
| performing |  |  |  |  |  |
| assets |  |  |  |  |  |
| (NPAs) | 145,761 | 118,649 | 145,761 |  | 118,649 |
| Allowance for |  |  |  |  |  |
| loan losses | 112,705 | 127,638 | 112,705 |  | 127,638 |
| Net charge-offs | 18,896 | 16,483 | 34,763 |  | 248,057 |
| Allowance for |  |  |  |  |  |
| loan losses to |  |  |  |  |  |
| loans | 2.74\% | 3.07\% | $2.74 \%$ |  | 3.07\% |
| Net charge-offs |  |  |  |  |  |
| to average |  |  |  |  |  |
| loans (3) | 1.85 | 1.58 | 1.70 |  | 11.46 |
| NPAs to loans |  |  |  |  |  |
| and foreclosed |  |  |  |  |  |
| properties | 3.51 | 2.82 | 3.51 |  | 2.82 |
| NPAs to total |  |  |  |  |  |
| assets | 2.16 | 1.66 | 2.16 |  | 1.66 |


(1) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (2) Excludes effect of acquisition related intangibles and associated amortization. (3) Annualized.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.
Non-GAAP Performance Measures Reconciliation
Selected Financial Information

|  | 2012 |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except per |  |  |  |  |  |
| share data; taxable | Second | First | Fourth | Third | Second |
| equivalent) | Quarter | Quarter | Quarter | Quarter | Quarter |
| Interest revenue |  |  |  |  |  |
| reconciliation |  |  |  |  |  |
| Interest revenue - taxable |  |  |  |  |  |
| equivalent | \$ 66,780 | \$ 70,221 | \$ 71,905 | \$ 74,543 | \$ 76,931 |
| Taxable equivalent |  |  |  |  |  |
| adjustment | (444) | (446) | (423) | (420) | (429) |

Interest revenue (GAAP) \$ 66,336 $=======$

Net interest revenue reconciliation

Net interest revenue -

| taxable equivalent | \$ | 56,836 | \$ | 58,864 | \$ | 59,050 | \$ | 59,281 | \$ | 58,946 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxable equivalent |  |  |  |  |  |  |  |  |  |  |
| adjustment |  | (444) |  | (446) |  | (423) |  | (420) |  | (429) |
| Net interest revenue |  |  |  |  |  |  |  |  |  |  |
| (GAAP) | \$ | 56,392 | \$ | 58,418 | \$ | 58,627 | \$ | 58,861 | \$ | 58,517 |

Total revenue
reconciliation

Total operating revenue

Taxable equivalent adjustment
(444)

 (420) (429)

Total revenue (GAAP) $\$ 51,259$ \$ 58,797

Income (loss) before taxes
reconciliation
Income (loss) before taxes $\$ 7,393 \$ 12,288$ \$ 6,637 \$(11,741) $\$ 13,123$

Taxable equivalent adjustment
(446)
(423) (420)(429)

Income (loss) before

Income tax (benefit)
expense reconciliation

Income tax (benefit)
expense
\$ 894 \$ 760 \$ $(3,264) \$(402) \$ 1,095$

Taxable equivalent adjustment

Income tax (benefit) expense (GAAP)

Book value per common share reconciliation Tangible book value per common share \$
\$ 6.48 \$ 6.54 \$ 6.47 \$ 6.61 \$ 6.94
13.14 .15 .16 . 17


Book value per common


Average equity to assets reconciliation

Tangible common equity to assets

Effect of preferred equity
$5.45 \%$
2.79
$5.33 \%$
5.38\%
5.65\%
$1.37 \%$
2.77
6.56

Tangible equity to

| assets | 8.24 | 8.08 | 8.16 | 8.42 | 7.93 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Effect of goodwill and |  |  |  |  |  |
| other intangibles | . 09 | . 11 | . 12 | . 13 | . 13 |
| Equity to assets (GAAP) | 8.33\% | 8.19\% | 8.28\% | 8.55\% | 8.06\% |


| assets reconciliation |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tangible common equity to |  |  |  |  |  |
| risk-weighted assets | 8.37\% | 8.21\% | 8.25\% | 8.52\% | 8.69\% |
| Effect of other |  |  |  |  |  |
| comprehensive income | . 28 | . 10 | (.03) | (.29) | (.42) |
| Effect of trust preferred | 1.19 | 1.15 | 1.18 | 1.19 | 1.15 |
| Effect of preferred equity | 4.35 | 4.23 | 4.29 | 4.33 | 4.20 |
| Tier I capital ratio |  |  |  |  |  |
| (Regulatory) | 14.19\% | 13.69\% | 13.69\% | 13.75\% | 13.62\% |

UNITED COMMUNITY BANKS, INC.
Non-GAAP Performance Measures Reconciliation
Selected Financial Information

| (in thousands, except per share | Months Ended |  |
| :--- | :--- | :--- |
| data; taxable equivalent) | 2012 | 2011 |



| Tangible common equity to risk-weighted assets |  |  |
| :--- | :--- | :--- |
| reconciliation | $8.37 \%$ | 8.69 |
| Tangible common equity to risk-weighted assets | .28 | $(.42)$ |
| Effect of other comprehensive income | 1.19 | 1.15 |
| Effect of trust preferred | 4.35 | 4.20 |

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End (1)

2012
2011

Second First Fourth Third Second

Quarter Quarter Quarter Quarter Quarter
(in millions) Quarter Quarter Quarter Quarter Quarter

LOANS BY CATEGORY

| Commercial (sec.by RE) | \$ 1,837 | \$ 1,843 | \$ 1,822 | \$ 1,771 | \$ 1,742 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial \& industrial | 450 | 440 | 428 | 429 | 428 |
| Commercial construction | 169 | 167 | 164 | 169 | 195 |
| Total commercial | 2,456 | 2,450 | 2,414 | 2,369 | 2,365 |
| Residential mortgage | 1,128 | 1,131 | 1,135 | 1,150 | 1,177 |
| Residential construction | 409 | 436 | 448 | 474 | 502 |
| Consumer installment | 126 | 111 | 113 | 117 | 119 |
| Total loans | \$ 4,119 | \$ 4,128 | \$ 4,110 | \$ 4,110 | \$ 4,163 |

LOANS BY MARKET

| North Georgia | \$ 1,387 | 1,408 | 1,426 | 1,478 | 1,500 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA | 1,252 | 1,239 | 1,220 | 1,192 | 1,188 |
| North Carolina | 576 | 588 | 597 | 607 | 626 |
| Coastal Georgia | 369 | 366 | 346 | 316 | 325 |
| Gainesville MSA | 259 | 262 | 265 | 272 | 275 |
| East Tennessee | 276 | 265 | 256 | 245 | 249 |
| Total loans | \$ 4, 119 | 4,128 | 4,110 | 4,110 | 4,163 |

RESIDENTIAL CONSTRUCTION

Dirt loans

Acquisition \& development
Land loans

Lot loans

Total

House loans
Spec
Sold

Total

Total residential construction

RESIDENTIAL CONSTRUCTION - ATLANTA MSA

Dirt loans

| Acquisition \& development | $\$ 14$ \$ | 17 | $\$$ | 17 | $\$$ | 19 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |

House loans
Spec
Sold
7
7
6
28
30

Total

Total residential construction

| -------- | -------- | -------- | -------- | -------- |
| ---: | ---: | ---: | ---: | ---: |
| 31 | 34 | 33 | 36 | 39 |

$\qquad$

| $\$$ | 76 | $\$ 6$ | $\$$ | 86 | $\$$ | $\$ 7$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1) Excludes total loans of $\$ 41.5$ million, $\$ 47.2$ million, $\$ 54.5$ million, $\$ 57.8$ million and $\$ 70.8$ million as of June 30, 2012, March 31, 2012, December 31, 2011, September 30, 2011 and June 30, 2011, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End (1)

|  | 2012 |  | 2011 |  | Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ------- | Linked | over |
|  | Second | First | Second | Quarter | Year |
| (in millions) | Quarter | Quarter | Quarter | Change | Change |

LOANS BY CATEGORY

| Commercial (sec.by RE) | \$ | 1,837 | \$ | 1,843 | \$ | 1,742 | \$ | (6) | \$ | 95 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial \& industrial |  | 450 |  | 440 |  | 428 |  | 10 |  | 22 |
| Commercial construction |  | 169 |  | 167 |  | 195 |  | 2 |  | (26) |
| Total commercial |  | 2,456 |  | 2,450 |  | 2,365 |  | 6 |  | 91 |
| Residential mortgage |  | 1,128 |  | 1,131 |  | 1,177 |  | (3) |  | (49) |
| Residential construction |  | 409 |  | 436 |  | 502 |  | (27) |  | (93) |
| Consumer installment |  | 126 |  | 111 |  | 119 |  | 15 |  | 7 |
| Total loans | \$ | 4,119 | \$ | 4,128 | \$ | 4,163 |  | (9) |  | (44) |

LOANS BY MARKET

| North Georgia | \$ | 1,387 | \$ | 1,408 | \$ | 1,500 | (21) | (113) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA |  | 1,252 |  | 1,239 |  | 1,188 | 13 | 64 |
| North Carolina |  | 576 |  | 588 |  | 626 | (12) | (50) |
| Coastal Georgia |  | 369 |  | 366 |  | 325 | 3 | 44 |
| Gainesville MSA |  | 259 |  | 262 |  | 275 | (3) | (16) |
| East Tennessee |  | 276 |  | 265 |  | 249 | 11 | 27 |
| Total loans | \$ | 4,119 | \$ | 4,128 | \$ | 4,163 | (9) | (44) |

Dirt loans

| Acquisition \& development | \$ | 78 | \$ | 86 | \$ | 105 | (8) | (27) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 45 |  | 57 |  | 62 | (12) | (17) |
| Lot loans |  | 203 |  | 204 |  | 218 | (1) | (15) |
| Total |  | 326 |  | 346 |  | 385 | (21) | (59) |

House loans

Spec

Sold

Total

Total residential construction
(27)



RESIDENTIAL CONSTRUCTION - ATLANTA MSA

Dirt loans

Acquisition \& development

Land loans
Lot loans

Total

House loans

Spec

Sold

Total
24
27
30

9
_-_-_-_-

31
34
39
(3)
(6)
(4)
(7)
-
(7)
(13)
(1) Excludes total loans of $\$ 41.5$ million, $\$ 47.2$ million, $\$ 54.5$ million, $\$ 57.8$ million and $\$ 70.8$ million as of June 30, 2012, March 31, 2012, December 31, 2011, September 30, 2011 and June 30, 2011, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality(1)

|  | Second Quarter 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-performing |  | Foreclosed |  |  | Total |
| (in thousands) |  |  |  | ties |  | NPAs |
| NPAs BY CATEGORY |  |  |  |  |  |  |
| Commercial (sec.by RE) | \$ | 19,115 | \$ | 10,586 | \$ | 29,701 |
| Commercial \& industrial |  | 34,982 |  | - |  | 34,982 |
| Commercial construction |  | 18,175 |  | 2,732 |  | 20,907 |
| Total commercial |  | 72,272 |  | 13,318 |  | 85,590 |
| Residential mortgage |  | 16,631 |  | 5,591 |  | 22,222 |

Residential construction

Consumer installment
907

37,042

907


NPAs BY MARKET

| North Georgia | \$ | 77,332 | $\$ 3,546$ | $\$$ |
| :--- | :---: | :---: | :---: | :---: |
| Atlanta MSA | 17,593 | 8,651 | 26,244 |  |
| North Carolina | 10,657 | 3,287 | 13,944 |  |
| Coastal Georgia | 5,822 | 785 | 6,607 |  |
| Gainesville MSA | 991 | 2,998 | 3,989 |  |

Total NPAs

NPA ACTIVITY

| Beginning Balance | \$ | 129,704 | \$ | 31,887 | \$ | 161,591 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 29,364 |  | - |  | 29,364 |
| Payments received |  | $(15,027)$ |  | - |  | $(15,027)$ |
| Loan charge-offs |  | $(19,382)$ |  | - |  | $(19,382)$ |
| Foreclosures |  | $(9,319)$ |  | 9,319 |  | - |
| Capitalized costs |  | - |  | 415 |  | 415 |
| Note / property sales |  | - |  | $(10,461)$ |  | $(10,461)$ |
| Write downs |  | - |  | $(1,008)$ |  | $(1,008)$ |
| Net gains (losses) on sales |  | - |  | 269 |  | 269 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality(1)

First Quarter 2012
(in thousands)

NPAs BY CATEGORY

| Commercial (sec.by RE) | \$ | 26,081 | \$ | 10,808 | \$ | 36,889 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial \& industrial |  | 36,314 |  | - |  | 36,314 |
| Commercial construction |  | 23,319 |  | 3,266 |  | 26,585 |
| Total commercial |  | 85,714 |  | 14,074 |  | 99,788 |
| Residential mortgage |  | 18,741 |  | 5,882 |  | 24,623 |
| Residential construction |  | 24,341 |  | 11,931 |  | 36,272 |
| Consumer installment |  | 908 |  | - |  | 908 |

Total NPAs

Balance as a of Unpaid

Principal
$70.6 \%$
$36.1 \%$
$59.4 \%$

NPAs BY MARKET

| North Georgia | \$ | 81,117 | \$ | 14,559 | \$ | 95,676 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA |  | 22,321 |  | 7,647 |  | 29,968 |
| North Carolina |  | 15,765 |  | 4,650 |  | 20,415 |
| Coastal Georgia |  | 5,622 |  | 1,268 |  | 6,890 |
| Gainesville MSA |  | 2,210 |  | 3,387 |  | 5,597 |
| East Tennessee |  | 2,669 |  | 376 |  | 3,045 |
| Total NPAs | \$ | 129,704 | \$ | 31,887 | \$ | 161,591 |

NPA ACTIVITY

| Beginning Balance | \$ | 127,479 | \$ | 32,859 | \$ | 160,338 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 32,437 |  | - |  | 32,437 |
| Payments received |  | $(5,945)$ |  | - |  | $(5,945)$ |
| Loan charge-offs |  | $(14,733)$ |  | - |  | $(14,733)$ |
| Foreclosures |  | $(9,534)$ |  | 9,534 |  | - |
| Capitalized costs |  | - |  | 329 |  | 329 |
| Note / property sales |  | - |  | $(8,631)$ |  | $(8,631)$ |
| Write downs |  | - |  | $(2,111)$ |  | $(2,111)$ |
| Net gains (losses) on sales |  | - |  | (93) |  | (93) |
| Ending Balance | \$ | 129,704 | \$ | 31,887 | \$ | 161,591 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.

Financial Highlights
Credit Quality(1)
(in thousands)

NPAs BY CATEGORY

Commercial (sec.by RE)
Commercial \& industrial

Commercial construction

Total commercial

Residential mortgage

Residential construction

Consumer installment

Total NPAs
\$
27,322 \$
34,613

16,655 ----------------

78,590
22,358

25,523
1,008
$\qquad$
\$
127,479 \$
\$
32,859 \$
\$
==============

Balance as a \% of Unpaid

NPAs BY MARKET

| North Georgia | \$ | 88,600 | \$ | 15,136 | \$ | 103,736 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA |  | 14,480 |  | 6,169 |  | 20,649 |
| North Carolina |  | 15,100 |  | 5,365 |  | 20,465 |
| Coastal Georgia |  | 5,248 |  | 1,620 |  | 6,868 |
| Gainesville MSA |  | 2,069 |  | 3,760 |  | 5,829 |
| East Tennessee |  | 1,982 |  | 809 |  | 2,791 |
| Total NPAs | \$ | 127,479 | \$ | 32,859 | \$ | 160,338 |

NPA ACTIVITY

| Beginning Balance | \$ | 144,484 | \$ | 44,263 | \$ | 188,747 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans placed on non-accrual |  | 45,675 |  | - |  | 45,675 |
| Payments received |  | $(1,884)$ |  | - |  | $(1,884)$ |
| Loan charge-offs |  | $(44,757)$ |  | - |  | $(44,757)$ |
| Foreclosures |  | $(16,039)$ |  | 16,039 |  | - |
| Capitalized costs |  | - |  | 141 |  | 141 |
| Note / property sales |  | - |  | $(20,651)$ |  | $(20,651)$ |
| Write downs |  | - |  | $(3,893)$ |  | $(3,893)$ |
| Net gains (losses) on sales |  | - |  | $(3,040)$ |  | $(3,040)$ |
| Ending Balance | \$ | 127,479 | \$ | 32,859 | \$ | 160,338 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality(1)

|  | Second | Quarter <br> 12 | First | Quarter <br> 12 | Fourth $20$ | Quarter <br> 11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Net |  | Net |  | Net |
|  |  | Charge- |  | Charge- |  | Charge- |
|  |  | Offs to |  | Offs to |  | Offs to |
|  | Net | Average | Net | Average | Net | Average |
|  | Charge- | Loans | Charge- | Loans | Charge- | Loans |
| (in thousands) | Offs | (2) | Offs | (2) | Offs | (2) |

NET CHARGE-OFFS BY CATEGORY

Commercial (sec.by

RE)

Commercial \&
industrial

Commercial

| construction | 88 | . 21 | 334 | . 81 | 3,318 | 7.88 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ----- |  | ----- |  | ------ |  |
| Total commercial | 5,212 | . 86 | 4,700 | .78 | 27,220 | 4.51 |
| Residential mortgage | 3,862 | 1.38 | 5,375 | 1.91 | 5,887 | 2.04 |

Residential

| construction |  | 9,563 | 9.14 |  | 5,314 | 4.84 |  | 12,090 | 10.36 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer installment |  | 259 | . 88 |  | 478 | 1.72 |  | 427 | 1.47 |
| Total |  | 18,896 | 1.85 | \$ | 15,867 | 1.55 | \$ | 45,624 | 4.39 |

NET CHARGE-OFFS BY MARKET

| North Georgia | \$ | 12,474 | 3.58\% | \$ | 9,022 | 2.56\% | \$ | 34,970 | 9.46\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta MSA |  | 2,307 | . 75 |  | 2,729 | . 89 |  | 4,195 | 1.37 |
| North Carolina |  | 3,634 | 2.52 |  | 1,679 | 1.14 |  | 3,180 | 2.10 |
| Coastal Georgia |  | 211 | . 23 |  | 1,329 | 1.53 |  | 335 | . 41 |
| Gainesville MSA |  | (187) | (.29) |  | 883 | 1.35 |  | 2,572 | 3.84 |
| East Tennessee |  | 457 | . 68 |  | 225 | . 34 |  | 372 | . 59 |
| Total | \$ | 18,896 | 1.85 | \$ | 15,867 | 1.55 | \$ | 45,624 | 4.39 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) Annualized.

UNITED COMMUNITY BANKS, INC.

Consolidated Statement of

Operations (Unaudited)
(in thousands, except per share data)

Interest revenue:

Loans, including fees

Investment securities, including tax exempt of $\$ 262$, \$251, \$512 and \$510

Federal funds sold, reverse repurchase agreements, commercial paper and deposits in banks

Total interest revenue

Interest expense:

Deposits:

NOW

Money market
Savings

Time

Total deposit interest expense

Federal funds purchased, repurchase agreements and


38

5,073
10,995
$\qquad$
$\qquad$

6,275
13,594
\$ 54,178 \$ 60,958 \$ \$ 1 09,937 \$ 122,065 1,062

14,792
24,066
28,396

1,096
752
2,108
1,571


66,336
76,502
136,111
152,032
-------- $\qquad$

11,232
22,727
$\qquad$
$\qquad$

13,749
28,755
other short-term borrowings

Federal Home Loan Bank

| advances | 390 |
| :--- | ---: |
| Long-term debt | 2,375 |

Total interest expense

Net interest revenue

Provision for loan losses

Net interest revenue after provision for loan losses

Fee revenue:
Service charges and fees

Mortgage loan and other

| related fees | 2,322 | 952 | 4,421 | 2,446 |
| :--- | :---: | :---: | :---: | :---: |
| Brokerage fees | 809 | 691 | 1,622 | 1,368 |
| Securities gains, net | 6,490 | 783 | 7,047 | 838 |
| Loss from prepayment of debt | $(6,199)$ | $(791)$ | $(6,681)$ | $(791)$ |
| Other | 1,629 | 4,662 | 6,238 | 7,554 |

Total fee revenue

Total revenue

Operating expenses:
Salaries and employee benefits

Communications and equipment

38,392
_-_-_-_-_

7,816
2,375

9,944
----------

56,392

18,000
----------

五
--
12,867
----------

51,259
$\qquad$

24,297
26,436
49,522
51,360
3,211 $3,378 \quad$ 6,366 6,722

Occupancy

Advertising and public

| Advertising and public | 1,088 |
| :--- | ---: |
| relations | 916 |
| Postage, printing and supplies | 1,952 |
| Professional fees | 1,851 |

FDIC assessments and other
regulatory charges
Amortization of intangibles
Other

Total operating expenses

Net income (loss) before
income taxes
Income tax expense
Net income (loss)
Preferred stock dividends and

3,539

2,545
730
4,181

44,310
----------

6,949

450
---

6,499

12,028
18,027
$(225,308)$

3,032
3,016
6,062
5,794

Net income (loss) available to common shareholders $\$ \quad 3,467 \quad \$ \quad 9,012 \quad \$ \quad 11,965 \quad \$(231,102)$ $===================================$

Earnings (loss) per common share

| - Basic |  | \$ | . 06 | \$ | . 35 | \$ | . 21 | \$ | (10.52) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings ( | (loss) per common share |  |  |  |  |  |  |  |  |
| - Diluted |  |  | . 06 |  | . 16 |  | . 21 |  | (10.52) |

Weighted average common shares

57,840
25,427
57,803
21,965

Weighted average common shares
outstanding - Diluted
57, 840
57,543
57, 803
21,965

UNITED COMMUNITY BANKS, INC.

Consolidated Balance Sheet
(in th
per
ASSETS


Loans, net

Assets covered by loss sharing agreements with the FDIC

Premises and equipment, net

Bank owned life insurance

Accrued interest receivable

Goodwill and other intangible assets

Foreclosed property

Other assets

Total assets

LIABILITIES AND SHAREHOLDERS'

EQUITY

Liabilities:

Deposits:

Demand

NOW

Money market

Savings

Time:

Less than $\$ 100,000$

Greater than $\$ 100,000$

Brokered

Total deposits

Federal funds purchased, repurchase agreements, and other short-term borrowings

## 4,006,530

## 65,914

172,200

81,265
20,151

6,965

30,421
46,229
46,229

78,145
95,726
175,088
178,208
80,599
80,134
20,693
21,291
$\qquad$
$\$ \quad 6,737,106$
$\$ 6,983,420$
=============
$===========$
$============$
\$ 1,150,444
992,109
\$
899,017
1,196,507
1,509,896
$1,306,109$
$1,117,139$

219,077
199,007
197,927
$1,164,451$
$1,332,394$
$1,508,444$

| $1,150,444$ | $\$$ | 992,109 | $\$$ | 899,017 |
| ---: | ---: | ---: | ---: | ---: |
| $1,196,507$ | $1,509,896$ | $1,306,109$ |  |  |
| $1,117,139$ | $1,038,778$ | 989,600 |  |  |
| 219,077 | 199,007 | 197,927 |  |  |

764,343
210,506
_-_-_-_-_-_-_
$5,822,467$
6,097,983
6,183,215
847,152
178,647
-_-_---_------6,

981,154
300,964


Federal Home Loan Bank advances

Long-term debt

Unsettled securities purchases

Accrued expenses and other
liabilities

Total liabilities

Shareholders' equity:

Preferred stock, \$1 par value; $10,000,000$ shares authorized; Series A; \$10 stated value; 21,700 shares issued and outstanding

Series B; \$1,000 stated value; 180,000 shares issued and outstanding

Series D; $\$ 1,000$ stated value; 16,613 shares issued and outstanding

Common stock, \$1 par value;
$100,000,000$ shares authorized;
$41,726,509,41,647,100$ and
$41,554,874$ shares issued and outstanding

Common stock, non-voting, \$1 par value; $30,000,000$ shares
authorized; 15,914,209 shares
issued and outstanding
Common stock issuable; 94,657, 93,681 and 83,575 shares

2,893
3,233
3,574

| Capital surplus | $1,056,819$ | $1,054,940$ | $1,052,482$ |
| :--- | ---: | ---: | ---: |
| Accumulated deficit | $(718,896)$ | $(730,861)$ | $(723,378)$ |

Accumulated other comprehensive
(loss) income
$(17,106)$
$(3,309)$
19,232
Total shareholders' equity
575,995
575,486
602,601
Total liabilities and shareholders' equity
$\$ \quad 6,737,106 \quad \$ \quad 6,983,420 \quad \$ \quad 7,152,295$


UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended June 30,

2012

|  | Average |  | Avg. |
| :--- | :--- | :--- | :--- |
| (dollars in thousands, taxable equivalent) | Balance | Interest $\quad$ Rate |  |

Assets:

Interest-earning assets:

| Loans, net of unearned income (1)(2) | $\$ 4,155,619$ | $\$$ | 54,296 |
| :--- | ---: | ---: | ---: |
| Taxable securities (3) | $2,121,053$ | 10,800 | 2.04 |
| Tax-exempt securities (1) (3) | 24,242 | 429 | 7.08 |
| Federal funds sold and other interest- |  |  |  |
| earning assets | 364,099 | 1,255 | 1.38 |

Total interest-earning assets
$6,665,013$
66,780
4.03
$(115,955)$

51,907

173,792

218,347
$\$ 6,993,104$
$========$

| \$1,279,686 | 503 | . 16 |
| :---: | :---: | :---: |
| 1,132,548 | 661 | . 23 |
| 216,175 | 38 | . 07 |
| 1,183,845 | 2,520 | . 86 |
| 778,477 | 2,063 | 1.07 |
| 150,449 | 490 | 1.31 |
| 4,741,180 | 6,275 | . 53 |

Federal funds purchased and other borrowings

Federal Home Loan Bank advances
Long-term debt

97,134
904

390
2,375
120,256

496,361
3,669
7.94
3.74
.56
2.97

unrealized gains of $\$ 25.7$ million in 2012 and $\$ 32.2$ million in 2011 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended June 30,

2011

|  | Average |  | Avg. |
| :--- | :--- | :--- | :--- |
| (dollars in thousands, taxable equivalent) | Balance | Interest | Rate |

Assets:

Interest-earning assets:

| Loans, net of unearned income (1)(2) | $\$ 4,266,211$ | $\$$ | 60,958 | $5.73 \%$ |
| :--- | ---: | :---: | :---: | :---: |
| Taxable securities (3) | $2,048,683$ | 14,541 | 2.84 |  |
| Tax-exempt securities (1) (3) | 25,044 | 411 | 6.56 |  |
| Federal funds sold and other interest- |  |  |  |  |
| earning assets | 583,832 | 1,021 | .70 |  |

Total interest-earning assets 6,923,770 76,931 4.45

Non-interest-earning assets:

Allowance for loan losses

| Cash and due from banks | 119,801 |
| :---: | ---: |
| Premises and equipment | 178,949 |
| Other assets (3) | 280,204 |
|  |  |
| Total assets | $\$ 7,362,980$ |
|  | $==========-1$ |

```
Liabilities and Shareholders' Equity:
Interest-bearing liabilities:
    Interest-bearing deposits:
```

        NOW
        Money market
        Savings
        Time less than \(\$ 100,000\)
        Time greater than \(\$ 100,000\)
        Brokered time deposits
            Total interest-bearing deposits
        Federal funds purchased and other
        borrowings
        Federal Home Loan Bank advances
        Long-term debt
            Total borrowed funds
            Total interest-bearing liabilities
                    5,795,768
    

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis
For the Six Months Ended June 30,

2012

| (dollars in thousands, taxable equivalent) | Average <br> Balance | Interest |  | Avg. <br> Rate |
| :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |
| Interest-earning assets: |  |  |  |  |
| Loans, net of unearned income (1) (2) | \$4,162,030 | \$ | 110,138 | $5.32 \%$ |
| Taxable securities (3) | $2,124,422$ |  | 23,554 | 2.22 |
| Tax-exempt securities (1) (3) | 24,840 |  | 839 | 6.76 |
| Federal funds sold and other interest- |  |  |  |  |
| earning assets | 371,044 |  | 2,470 | 1.33 |
| Total interest-earning assets | 6,682,336 |  | 137,001 | 4.12 |

Non-interest-earning assets:

Allowance for loan losses
$(116,879)$

Cash and due from banks
53,286

Premises and equipment
174,321

Other assets (3)
226,013

Liabilities and Shareholders' Equity:

Interest-bearing liabilities:

Interest-bearing deposits:

| $\$ 1,368,900$ | 1,140 | .17 |
| ---: | ---: | ---: |
| $1,101,103$ | 1,302 | .24 |
| 210,789 | 75 | .07 |
| $1,227,599$ | 5,546 | .91 |
| 799,821 | 4,478 | 1.13 |
| 155,892 | 1,208 | 1.56 |
| $-8,-104$ | 13,749 | .57 |
| 4 |  |  |

Federal funds purchased and other borrowings

Federal Home Loan Bank advances Long-term debt

Total borrowed funds

Total interest-bearing liabilities

Non-interest-bearing liabilities: Non-interest-bearing deposits Other liabilities

Total liabilities
Shareholders' equity

99,696

208,672

120,246
-----------

428,614
-_-_-_-_-_-

5,292,718
21,301
. 81

1,076,358

70,330
---_-_---_-

6,439,406

579,671


UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

2011


Non-interest-earning assets: Allowance for loan losses Cash and due from banks Premises and equipment Other assets (3)

Total assets
$\$ 7,371,086$
$==$

Liabilities and Shareholders' Equity:

Interest-bearing liabilities:

Interest-bearing deposits:
$\$ 1,341,618$
2,360
Money market
Savings
Time less than $\$ 100,000$
Time greater than $\$ 100,000$
Brokered time deposits
954,128

3,527
191,708
$1,541,130$
989,840
585,103
-----------

Total interest-bearing deposits
5,603,527
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Federal funds purchased and other
borrowings

Federal Home Loan Bank advances

Long-term debt

Total borrowed funds

Total interest-bearing liabilities
5,909,751
37,558
1.28

Non-interest-bearing liabilities:
Non-interest-bearing deposits
Other liabilities

Total liabilities
Shareholders' equity

Total liabilities and shareholders' equity

861,864
75,083
$6,846,698$
524,388
_-_-_-_-_-_
$\$ 7,371,086$
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate. (2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 24.7$ million in 2012 and $\$ 29.7$ million in 2011 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

For more information:

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