## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 1997

OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from $\qquad$ to $\qquad$
Commission file number 0-21656

UNITED COMMUNITY BANKS, INC.
(Exact name of registrant as specified in its charter)



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PART I FINANCIAL INFORMATION
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December 31, 1997
(In Thousands)

## ASSETS

Cash and due from banks
Federal funds sold

Cash and cash equivalents

Securities held to maturity (estimated fair value of $\$ 66,592$ and $\$ 72,335$ )
Securities available for sale
Mortgage loans held for sale
Loans
Less: Allowance for loan losses

Loans, net
Premises and equipment
Accrued interest receivable
Other assets

LIABILITIES AND STOCKHOLDERS' EQUITY
Deposits:
Demand
Interest-bearing demand
Savings
Time

Total deposits

Accrued expenses and other liabilities
Borrowed funds
Long-term debt
Total liabilities

Stockholders' equity:
Preferred Stock
Common stock, $\$ 1$ par value; $10,000,000$ shares authorized;
$6,438,848$ and $6,260,280$ shares issued and outstanding
Capital surplus

| 6,739 | 6,439 |
| :---: | :---: |
| 21,517 | 15,341 |
| 157 | (75 |
| 34,856 | 30,696 |
| 63,269 | 52,401 |
| \$ 988,531 | 828,030 |


For the Six Months Ended
June 30,
1997
(In Thousands)
CASH FLOWS FROM OPERATING ACTIVITIES:
Net earnings
Adjustments to reconcile net earnings to net cash
provided by operating activities:
Depreciation, amortization and accretion
Provision for loan losses
Gain on sale of investment securit
Change in assets and liabilities:
Interest receivable
Interest payable
Other assets
Accrued expenses and other liabilities
Change in mortgage loans held for sale
NET CASH PROVIDED BY OPERATING ACTIVITIES
CASH FLOWS FROM INVESTING ACTIVITIES:
Proceeds from maturities and calls of securities held to maturity
Purchases of securities held to maturity
Proceeds from sales of securities available for sale
Proceeds from maturities and calls of securities available for sale Purchases of securities available for sale
Net increase in loans
Proceeds from sale of other real estate
Purchase of bank premises and equipment

NET CASH USED IN INVESTING ACTIVITIES
CASH FLOWS FROM FINANCING ACTIVITIES:
Net increase in demand and savings deposits
Net increase in time deposits
Proceeds from long-term debt
Repayments of long-term debt
Proceeds from other borrowings
Repayments of other borrowings
Proceeds from sale of common stock
Cash paid for dividends

NET CASH PROVIDED BY FINANCING ACTIVITIES

Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION
Cash paid during the period for:
Interest
Income Taxes

SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES:
Transfer of loans to other real estate owned
Change in unrealized gain / (loss) on securities available for sale, net of tax

| 4,489 | \$ 3,570 |
| :---: | :---: |
| 1,019 | 1,201 |
| 1,233 | 567 |
| 8 | (15) |
| $(1,889)$ | (572) |
| 797 | (490) |
| 270 | (563) |
| $(1,005)$ | 1,022 |
| 3,882 | 4,444 |
| 8,804 | 9,164 |
| 7,738 | 8,911 |
| $(3,270)$ | $(7,476)$ |
| 3,768 | 11,949 |
| 8,518 | 20,171 |
| $(58,127)$ | $(19,787)$ |
| $(95,039)$ | $(58,349)$ |
|  | 35 |
| $(3,636)$ | (616) |
| (140,048) | $(45,162)$ |
| 27,163 | 17,892 |
| 110,945 | 13,721 |
| 1,090 | - |
| (565) | (565) |
| 12,810 | 6,000 |
| $(1,602)$ | (141) |
| 6,476 | - |
| (329) | - |
| 155,988 | 36,907 |
| 25,071 | 909 |
| 50,592 | 31,988 |
| \$ 75,665 | \$ 32,897 |


| $\$$ | 19,429 | $\$$ | 15,320 |
| ---: | ---: | ---: | ---: |
| $\$$ | 2,514 | $\$$ | 1,800 |
|  |  |  |  |
| $\$$ | 693 | $\$$ | 444 |
| $\$$ | 232 | $\$$ | $(698)$ |

The accompanying consolidated financial statements have not been audited. The results of operations are not necessarily indicative of the results of operations for the full year or any other interim periods.

The accounting principales followed by United Community Banks, Inc. ("United") and its bank subsidiaries and the methods of applying these principales conform with generally accepted accounting principales and with general practices within the banking industry. Certain principales, which significantly affect the determination of financial position, results of operation and cash flows are summarized below and in United's annual report on Form 10-K for the year ended, December 31, 1996.
(1) Basis of Presentation

The consolidated financial statements include the accounts of United and its wholly-owned subsidiaries, Union County Bank (UCB), Carolina Community Bank (Carolina), Peoples Bank (Peoples), Towns County Bank (Towns) and White County Bank (White). All significant intercompany accounts and transactions have been eliminated in consolidation. Certain items in prior period's financial statements have been reclassified to conform to the current financial statement presentation.

The consolidated financial information furnished herein reflects all adjustments that are, in the opinion of management, necessary to present a fair statement of the results of operations and financial position for the periods covered herein and are normal and recurring in nature. For further information, refer to the consolidated financial statements and footnotes included in United's annual report on Form $10-\mathrm{K}$ for the year ended December 31, 1996.
(2) Proposed Acquisitions

On June 12, 1997, United executed a Purchase Assumption Agreement to acquire First Clayton Bank and Trust. First Clayton had total assets of $\$ 68$ million, loans of $\$ 51$ million and deposits of $\$ 62$ million.
(3) Common Stock Offering
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During the second quarter, United issued an additional 300,000 shares of common stock at $\$ 22$ a share. After the offering, 6,937,248 shares will be deemed outstanding.
(4) Earnings Per Share

Net earnings per common share are based on the weighted average number of common shares outstanding during each period. The assumed conversion of the convertible subordinated debentures and exercise of stock options does not result in material dilution.

During February 1997, the Financial Accounting Standards Board (FASB) issued SFAS No. 128, "Earnings per Share." SFAS 128 simplifies current standards by eliminating the presentation of primary earnings per share (EPS) and requiring the presentation of basic EPS, which includes no potential common shares and thus no dilution. The Statement also requires entities with complex capital structures to present basic and diluted EPS on the face of the income statement and also eliminates the modified treasury stock method of computing potential common shares. The Statement is effective for financial statements issued for periods ending after December 15, 1997, including interim periods. Early application is not permitted. Upon adoption, restatement of all prior period EPS data presented is required.

OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS
Financial Condition

## OVERVIEW

Total assets at June 30,1997 were $\$ 989$ million representing a $\$ 161$ million or a 19 percent increase from December 31, 1996 and a $\$ 288$ million or a 41 percent increase from June 30, 1996.

On June 12, 1997, United executed a Purchase Assumption Agreement to acquire First Clayton Bank and Trust. First Clayton had total assets of $\$ 68$ million, loans of $\$ 51$ million and deposits of $\$ 62$ millsion.

## ASSETS AND FUNDING

At June 30, 1997, earning assets totaled $\$ 911$ million, an increase of $\$ 141$ million from December 31, 1996. The mix of earning assets remained relatively the same during the first six months of 1996. Loans comprised 75 percent of total earning assets, compared to 77 percent at December 31, 1996. In addition, the percentage of earning assets represented by total investment securities was 21 percent at June 30, 1997, compared to 19 percent at December 31, 1996.

Interest bearing deposits at June 30, 1997 increased \$121 million from December 31, 1996, while non-interest bearing deposits increased $\$ 17$ million since December 31, 1996. At June 30, 1997, deposits accounted for 94 percent of United's funding, unchanged from year end.

## LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities totaled $\$ 9.1$ million for the six months ended June 30, 1997. For the first six months of 1997, net cash used by investing activities of $\$ 140$ million consisted of proceeds from maturities of investment securities of $\$ 16.3$ million, proceeds from the sale of investment securities of \$3.8 million, offset by cash outflows of $\$ 61.4$ million in investment securities purchases, a $\$ 95$ million increase in loans outstanding and purchases of bank premises and equipment of $\$ 3.6$ million. Net cash provided by financing activities consisted largely of the $\$ 138$ million increase in deposits accounts, an increase of $\$ 12$ million in other borrowings, as well as cash proceeds of $\$ 6.5$ million from the sale of common stock.

Total stockholders' equity at June 30,1997 , was 6.40 percent of total assets compared to 6.33 percent at December 31, 1996. The slight increase is attributed to the $\$ 6.6$ million dollar stock offering in the second quarter of 1997 offset by the growth in assets of $\$ 161$ million for the first six month of 1997.

At June 30, 1997, the Company and its bank's subsidiaries were in compliance with various regulatory capital requirements administrated by the Federal banking agencies.

Net earnings for the six ended months June 30, 1997 increased to $\$ 4.5$ million or 26 percent over net earnings for the first half of 1996. Net earnings per common share for the first quarter also increased 19 percent from the same period in 1996 to $\$ .68$. Net interest income increased 29 percent for the six months ended June 30, 1997 over the same period of 1996 to $\$ 18.9$ million. For the first half of 1997, the provision for loan losses increased over 100 percent to $\$ 1.2$ million for the six month period. Noninterest income and expense rose 25 percent and 29 percent respectively for the first six months of 1997.

## NET INTEREST INCOME

Net interest income for the six months ended June 30, 1997 increased $\$ 4.3$ million over the first half of 1996 . This increase was the result of a $\$ 9.7$ million, or 33 percent, increase in interest income and a $\$ 5.4$ million, or 37 percent increase in interest expense. The increase in interest income was primarily due to an increase in average earning assets of $\$ 210$ million, or 33 percent, which more than offset a 11 basis point decline in the average yield on earning assets from 9.12 percent to 9.01 percent. The largest portion of the increase in average earning assets occurred in the average balance of loans, which increased 39 percent, or $\$ 178$ million, and in total investment securities which increased $\$ 27.3$ million. These increases were funded primarily by increases in time deposits.

Interest expense for the six months ended June 330, 1997, increased by $\$ 5.4$ million, or 37 percent. The increase in interest expense was due primarily to a 34 percent in total interest bearing liabilities coupled with an increase of 13 basis points increase in the rate paid on liabilities. The majority of the increase in interest bearing liabilities was due to a $\$ 117$ million, or 31 percent, increase in time deposit. Simarily the increase in the rate paid on interest bearing liabilities is the result of a Certificates of Deposits supplying a greater percentage in the overall funding mix.

## NET INTEREST MARGIN

The difference between the overall interest income on earning assets and the interest expense paid on all funding sources, including noninterest bearing deposits, expressed as a percentage of earning assets is referred to as the net interest margin. For the first six months of 1997 the net interest margin was 4.67 percent compared to 4.84 percent for the same period in 1996. This 17 basis point decrease was the primary result of a decrease in the overall earning asset yield of 11 basis points coupled with an increase in the average rate paid for interest bearing liabilities of 13 basis points. The decrease in the average earning asset yield is the result of a
decrease in the average loan yield of 31 basis points offset slightly by an increase in the yield earned on the investment securities. The increase in the rate paid on interest bearing liabilities is attributed to time deposits representing a higher percentage of the interest bearing liability funding mix for the first six months of 1997 over the same period in 1996.

Noninterest income for the first six months of 1997 increased $\$ 684$ thousand, or 25 percent over the same period in 1996. Service charges on deposits increased over $\$ 684$ thousand, or 54 percent. The increase in service charges resulted by the increase in number of accounts and balances outstanding in transaction deposit accounts coupled with the Habersham acquisition as well as branch openings in the Georgia and western North Carolina markets. Mortgage loan and related fees decreased $\$ 306$ thousand, or $36 \%$ as a result of increased rates for the first six months of 1997.

Noninterest expenses increased \$3.1 million, or 29 percent, during the first six months of 1997 over the same period in 1996. Salaries and employee benefits increased $\$ 1.8$ million, or 29 percent, for the first half. The increase in salaries and benefits were the result of the addition of personnel in connection with the First Bank of Habersham acquisition as well as branch openings in Bryson City, Sylva, Cashiers, and Brevard in the western North Carolina market and the opening of United Community Banks of Lumpkin County. Net occupancy expense increased 30 percent due primarily to the increase in the new facilities as mentioned above. Other noninterest expense, including stationary and supplies and advertising, increased $\$ 901$ thousand during the first half of 1997. The increase in other noninterest expense is attributed to the new branches and normal business growth as discussed previously.

## INCOME TAXES

Income tax expense increased during the first six months of 1997 compared to the same period in 1996 by $\$ 170$ thousand or 9 percent. The effective tax rates for the six months ended June 30, 1997 and 1996 were 32 percent and 35 percent, respectively. The decrease is primarily due to a higher mix of both federal and state tax-exempt interest income relative to pre-tax earnings.

## PROVISION AND ALLOWANCE FOR POSSIBLE LOAN LOSSES

The provision for loan losses for the six months ended June 30, 1997 increased $\$ 667$ thousand to $\$ 1.2$ million from the $\$ 567$ thousand reported for the same period in 1996. Management considers the size and character of the loan portfolio, changes in nonperforming and past due loans, historical loan loss experience, the existing risk of individual loans, concentrations of loans to specific borrowers and existing and prospective economic conditions when determining the adequacy of the allowance for loan losses. The allowance for loan losses at June 30, 1997 was $\$ 8.6$ million compared to $\$ 7.7$ million at December 31, 1996. The ratio of the allowance for loan losses to loans outstanding at June 30,1997 was 1.25 percent compared to 1.30 percent at December 31, 1996. It is management's belief that the allowance for loan losses is adequate to absorb probable loss in the portfolio.

Nonperforming assets, comprised of nonaccrual loans, other real estate owned and loans for which payments are more than 90 days past due, totaled $\$ 687$ thousand at June 30, 1997 compared to $\$ 1.45$ million at December 31, 1996. Nonperforming assets as a percentage of total loans and other real estate owned was . 19 percent at June 30, 1996 and . 26 percent at June 30, 1996.

United regularly monitors selected accruing loans for which general economic conditions or changes within a particular industry could cause the borrowers financial difficulties. This continuous monitoring of the loan portfolio and the related identification of loans with a high degree of credit risk are essential parts of United's credit management. Management continues to emphasize maintaining a low level of nonperforming assets and returning current nonperfroming assets to an earning status.

At June 30, 1997, management was unaware of any known trends, events or uncertainties that will have or that are reasonably likely to have a material effect on United's liquidity, capital resources or operations.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
PART II. OTHER INFORMATION

Item 1. Legal Proceedings - None
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Item 2. Changes in Securities - None
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Item 3. Defaults Upon Senior Securities - None

Item 4. Submission of Matters to a Vote of Security Holders -
a) United Community Banks, Inc. 1997 Annual

Meeting of Stockholders was held April 17, 1997
b) The following slate of directors was slated to serve the current year term:

James A Brackett, Jr. Billy M. Decker Thomas C. Gilliland Robert L. Head Jr. Charles E. Hill Hoyt O. Holloway
$4,828,312$ shares were voted for the slate of directors and 330 shares voted against the slate.
c) The shareholders of United voted on the proposal to amed the Key Individual Stock Option Plan to increase the number of shares authorized under the plan. 4,814,062 (74.77\%) shares were voted for the proposal, 6,400 (.10\%) shares voted against the proposal, 8,180 (.13\%) shares abstained from the vote.

No matters, other than the election of the above slate of directors and the above referenced proposal to amend the Key Individual Stock Option Plan, were voted on at the annual meeting.

Item 5. Other Information -
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On June 12, 1997, United executed a Purchase Assumption Agreement to acquire First Clayton and Trust. First Clayton had total assets of $\$ 68$ million, loans of $\$ 51$ million and deposits of $\$ 62$ million.

Item 6. Exhibits and Reports on Form 8-K - None

Exhibit 27 - Financial Data Schedule (for SEC use only)

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

UNITED COMMUNITY BANKS, INC.

By: /s/ Jimmy C. Tallent
Jimmy C. Tallent, President (Principal Executive Officer)

Date: August 13, 1997

By: /s/ Christopher J. Bledsoe Christopher J. Bledsoe Chief Financial Officer (Principal Financial Officer)

$$
\text { Date: August 13, } 1997
$$

$$
\begin{aligned}
& \text { 6-MOS } \\
& \text { DEC-31-1997 } \\
& \text { APR-01-1997 } \\
& \text { JUN-30-1997 } \\
& \text { 43,135 } \\
& 0 \\
& 32,530 \\
& 122,475 \\
& \text { 65,958 } \\
& \text { 66,692 } \\
& \text { 690,255 } \\
& \text { 8,612 } \\
& \text { 988,531 } \\
& \text { 858,836 } \\
& \text { 49,844 } \\
& \text { 5,667 } \\
& 10,915 \\
& 0 \\
& 0 \\
& 6,739 \\
& \text { 56,530 } \\
& \text { 988,531 } \\
& \text { 33,195 } \\
& \text { 5,893 } \\
& \text { 39,088 } \\
& \text { 18,488 } \\
& \text { 20,226 } \\
& 18,862 \\
& \text { 1,233 } \\
& \text { (8) } \\
& \text { 4,144 } \\
& \text { 6,576 } \\
& \text { 6,576 } \\
& 0 \\
& \text { 4,489 } \\
& .68 \\
& .68 \\
& 9.01 \\
& \text { 1,045 } \\
& 288 \\
& 0 \\
& \text { 7,681 } \\
& 380 \\
& 1,612 \\
& \text { 8, 612 } \\
& \text { 8, 612 }
\end{aligned}
$$


[^0]:    Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

    $$
    \begin{array}{lll}
    \text { YES } & \mathrm{XX} \\
    & \text { _-_ } & \\
    \hline
    \end{array}
    $$

    Common stock, par value $\$ 1$ per share: $6,738,848$ shares
    outstanding as of August 12, 1997

    UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

