## For Immediate Release

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## UNITED COMMUNITY BANKS, INC. REPORTS NET OPERATING INCOME OF \$20.0 MILLION FOR SECOND QUARTER 2015, UP 22 PERCENT FROM A YEAR AGO

- Operating earnings per diluted share of 32 cents, up 19 percent from a year ago
- Completed merger with MoneyTree Corporation and its wholly owned subsidiary, First National Bank, on May 1st
- Loans up $\$ 142$ million from first quarter, or 12 percent annualized, excluding loans acquired in the merger
- Core transaction deposits up $\$ 109$ million, or 11 percent annualized, excluding deposits acquired in the merger
- Net interest margin holds steady at 3.30 percent
- Regulatory approvals received for acquisition of Palmetto Bancshares

BLAIRSVILLE, GA - July 22, 2015 - United Community Banks, Inc. (NASDAQ: UCBI) ("United") today reported net operating income of $\$ 20.0$ million for the second quarter of 2015, up 22 percent from a year ago. Operating earnings per diluted share was 32 cents, up 19 percent from a year ago. The increase reflects strong loan and core deposit growth, a stable net interest margin, growth in fee revenue and a lower provision for credit losses.

Operating earnings and diluted operating earnings per share exclude the effects of merger-related charges which are not considered part of ongoing operations. Including those charges, net income was $\$ 17.8$ million for the second quarter, or 28 cents per diluted share. For the first six months, United reported net income of $\$ 35.5$ million, or 57 cents per diluted share. Excluding merger related charges, net operating income was $\$ 37.6$ million, or 61 cents per diluted share.
"Our second quarter financial performance was outstanding by every measure," said Jimmy Tallent, chairman and chief executive officer. "I'm especially proud to report that we achieved our goal for a one percent return on assets, excluding merger-related charges.
"We had solid loan growth combined with a steady net interest margin," Tallent continued. "Strong recoveries of previously charged-off loans drove our provision for credit losses down to half the first quarter level. Fee revenue was up significantly, with strong growth in our mortgage business and gains from our SBA lending business.
"Second quarter net loan growth of $\$ 142$ million, excluding the merger with MoneyTree Corporation and its wholly owned subsidiary, First National Bank ("FNB"), was driven by strong loan production of $\$ 526$ million across all United markets. Our community banks originated $\$ 296$ million of loan production while our specialized lending area, which includes health care, corporate, SBA, asset-based, middle market and commercial real estate lending, produced $\$ 152$ million. Core deposit growth was another contributing factor with a linkedquarter increase of $\$ 109$ million, or 11 percent annualized, excluding deposits acquired in the merger. Increased demand deposits in our Atlanta and western North Carolina markets drove over half of this growth."

Second quarter taxable equivalent net interest revenue totaled $\$ 61.3$ million, up $\$ 3.70$ million from the first quarter and up $\$ 6.37$ million from the second quarter of 2014. The acquisition of FNB added just over $\$ 2.0$ million to second quarter net interest revenue. The taxable equivalent net interest margin of 3.30 percent held steady with the first quarter and was up 9 basis points from a year ago. Along with loan growth, this drove the remainder of the increase in net interest revenue.

At $\$ 900$ thousand, the second quarter provision for credit losses was half of the amount from the first quarter and down $\$ 1.3$ million from the second quarter of 2014. Second quarter net chargeoffs were $\$ 978$ thousand compared with $\$ 2.56$ million in the first quarter and $\$ 4.18$ million a year ago. Strong recoveries of previously charged-off loans drove net charge-offs down in the
second quarter. Nonperforming assets to total assets were .26 percent, equal to last quarter, and down from .32 percent a year ago.

Second quarter fee revenue totaled $\$ 17.3$ million, up $\$ 1.58$ million from the first quarter and $\$ 3.12$ million from the second quarter of 2014. Higher mortgage fees and an increase in gains from SBA loan sales account for most of the increase from both prior periods. Mortgage fees of \$3.71 million were up $\$ 952$ thousand from the first quarter and up $\$ 1.83$ million from a year ago, reflecting strong growth in home purchases and an increase in refinancing activity. Closed mortgage loans totaled $\$ 128$ million in the second quarter of 2015, compared with $\$ 87.9$ million in the first quarter and $\$ 68.5$ million in the second quarter of 2014. SBA loan sale gains totaled $\$ 1.49$ million in the second quarter of 2015 compared with $\$ 1.14$ million in the first quarter of 2015 and $\$ 744$ thousand in the second quarter of 2014.

Second quarter brokerage fees of $\$ 1.23$ million from United’s advisory services business were down \$319 thousand from the first quarter and were level with the second quarter of 2014. Service charges and fees of $\$ 8.38$ million were up $\$ 760$ thousand from the first quarter, reflecting growth in interchange fees, while down \$152 thousand from a year ago, primarily reflecting the declining trend in overdraft fees.
"Our growth in fee revenue reflects our commitment to diversifying the revenue stream by focusing on fee generating products and services," stated Tallent.

Operating expenses, excluding merger-related charges of $\$ 3.17$ million, were $\$ 45.2$ million in the second quarter compared to $\$ 43.1$ million in the first quarter and $\$ 40.5$ million a year ago. The acquisition of FNB added approximately $\$ 1.6$ million in operating expenses from the acquisition date of May 1. FNB's expenses are expected to decline as anticipated cost savings are realized. First quarter 2015 operating expenses included a non-core charge of \$690 thousand associated with closing all loss sharing agreements with the FDIC.

Second quarter salaries and employee benefits expense of $\$ 28.0$ million was up $\$ 1.52$ million from the first quarter and $\$ 3.67$ million from a year ago. The increases reflect the addition of

FNB's compensation expenses for two months, investment in new producers and support staff for the specialized lending area, and higher commissions and incentives associated with growth in the mortgage business and in commercial loans and core deposits. Other operating expenses of $\$ 4.89$ million for the second quarter were down $\$ 358$ thousand from the first quarter and up $\$ 486$ thousand from the second quarter of 2014. Other operating expenses for the first quarter 2015 included the $\$ 690$ thousand charge associated with closing all loss sharing agreements with the FDIC. The increase from a year ago is mostly due to higher lending support costs.

Tallent noted, "the previously announced merger with FNB closed on May 1, and their results of operations are included in United's results from that date forward. Conversion of the operating systems was successfully completed last weekend.
"We also announced our planned merger with Palmetto Bancshares, Inc. and its banking subsidiary, The Palmetto Bank, which is headquartered in Greenville, South Carolina," Tallent said. "The Palmetto Bank is a high-quality franchise with $\$ 1.2$ billion in assets and 25 banking offices in the Upstate South Carolina markets. The merger creates significant benefits for United, including meaningful earnings per share accretion, improved growth profile and profitability, attractive rates of return, and higher franchise value. We have received all regulatory approvals and the transaction is scheduled to close on September 1. I am very pleased to welcome both First National Bank and The Palmetto Bank to the United family."

At June 30, 2015, capital ratios were as follows: Tier 1 Risk-Based of 11.9 percent; Total RiskBased of 13.1 percent; Tier 1 Common Risk-Based of 11.9 percent; and, Tier 1 Leverage of 9.1 percent.
"Our second quarter results continue the positive momentum from the first quarter, with strong growth in loans, core deposits, and fee revenue," Tallent said. "We are excited about executing our growth strategies to expand the franchise and add value for shareholders. And, as always, we look forward to serving our customers - both existing and new - with the outstanding service for which our bankers are so very well known."

## Conference Call

United will hold a conference call today, Wednesday, July 22, 2015, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 74542415. The conference call also will be webcast and available for replay for 30 days by selecting "Events \& Presentations" within the Investor Relations section of United's website at www.ucbi.com.


#### Abstract

About United Community Banks, Inc. United Community Banks, Inc. (UCBI) is a bank holding company based in Blairsville, Georgia, with $\$ 8.2$ billion in assets. The company's banking subsidiary, United Community Bank, is one of the Southeast's largest full-service banks, operating 114 offices in Georgia, North Carolina, South Carolina and Tennessee. The bank specializes in personalized community banking services for individuals, small businesses and corporations. A full range of consumer and commercial banking services includes mortgage, advisory, treasury management and other products. In 2014 and 2015, United Community Bank was ranked first in customer satisfaction in the southeast by J.D. Power and in 2015 was ranked fourteenth on the Forbes list of America's Best Banks. Additional information about the company and the bank's full range of products and services can be found at www.ucbi.com.


## Safe Harbor

This news release contains forward-looking statements, as defined by federal securities laws, including statements about United’s financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United's filings with the Securities and Exchange Commission including its 2014 Annual Report on Form 10-K under the sections entitled "Forward-Looking Statements" and "Risk Factors." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forwardlooking statements.
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UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | 2015 |  |  |  |  | 2014 |  |  |  |  |  |  |  |  | Second <br> Quarter <br> 2015-2014 <br> Change |  | For the Six Months Ended June 30, |  |  |  |  | $\begin{gathered} \text { YTD } \\ \text { 2015-2014 } \\ \text { Change } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter |  |  | First Quarter |  |  | Fourth Quarter |  |  | Third Quarter |  |  | Second Quarter |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 2015 |  | 2014 |  |  |  |
| INCOME SUMMARY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest revenue | \$ | 66,134 |  | \$ | 62,909 |  | \$ | 64,353 |  | \$ | 63,338 |  | \$ | 61,783 |  |  |  |  | \$ | 129,043 |  | \$ | 122,278 |  |  |
| Interest expense |  | 4,817 |  |  | 5,292 |  |  | 6,021 |  |  | 6,371 |  |  | 6,833 |  |  |  | 10,109 |  |  | 13,159 |  |  |
| Net interest revenue |  | 61,317 |  |  | 57,617 |  |  | 58,332 |  |  | 56,967 |  |  | 54,950 |  | 12 \% |  | 118,934 |  |  | 109,119 |  | 9 \% |
| Provision for credit losses |  | 900 |  |  | 1,800 |  |  | 1,800 |  |  | 2,000 |  |  | 2,200 |  |  |  | 2,700 |  |  | 4,700 |  |  |
| Fee revenue |  | 17,266 |  |  | 15,682 |  |  | 14,823 |  |  | 14,412 |  |  | 14,143 |  | 22 |  | 32,948 |  |  | 26,319 |  | 25 |
| Total revenue |  | 77,683 |  |  | 71,499 |  |  | 71,355 |  |  | 69,379 |  |  | 66,893 |  | 16 |  | 149,182 |  |  | 130,738 |  | 14 |
| Expenses - operating ${ }^{(1)}$ |  | 45,247 |  |  | 43,061 |  |  | 41,919 |  |  | 41,364 |  |  | 40,532 |  | 12 |  | 88,308 |  |  | 79,582 |  | 11 |
| Income before income tax expense - operating ${ }^{(1)}$ |  | 32,436 |  |  | 28,438 |  |  | 29,436 |  |  | 28,015 |  |  | 26,361 |  | 23 |  | 60,874 |  |  | 51,156 |  | 19 |
| Income tax expense - operating ${ }^{(1)}$ |  | 12,447 |  |  | 10,768 |  |  | 11,189 |  |  | 10,399 |  |  | 10,004 |  | 24 |  | 23,215 |  |  | 19,399 |  | 20 |
| Net income - operating ${ }^{(1)}$ |  | 19,989 |  |  | 17,670 |  |  | 18,247 |  |  | 17,616 |  |  | 16,357 |  | 22 |  | 37,659 |  |  | 31,757 |  | 19 |
| Preferred dividends and discount accretion |  | 17 |  |  | - |  |  | - |  |  | - |  |  | - |  |  |  | 17 |  |  | 439 |  |  |
| Net income available to common shareholders - operating ${ }^{(1)}$ |  | 19,972 |  |  | 17,670 |  |  | 18,247 |  |  | 17,616 |  |  | 16,357 |  | 22 |  | 37,642 |  |  | 31,318 |  | 20 |
| Merger-related charges, net of income tax benefit |  | 2,176 |  |  | - |  |  | - |  |  | - |  |  | - |  |  |  | 2,176 |  |  | - |  |  |
| Net income available to common shareholders - GAAP | \$ | 17,796 |  | \$ | $\underline{ } 17,670$ |  | \$ | 18,247 |  | \$ | 17,616 |  | \$ | 16,357 |  | 9 | \$ | 35,466 |  | \$ | 31,318 |  | 13 |
| PERFORMANCE MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per common share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted income - operating ${ }^{(1)}$ | \$ | . 32 |  | \$ | . 29 |  | \$ | . 30 |  | \$ | . 29 |  | \$ | . 27 |  | 19 | \$ | . 61 |  | \$ | . 52 |  | 17 |
| Diluted income - GAAP |  | . 28 |  |  | . 29 |  |  | . 30 |  |  | . 29 |  |  | . 27 |  | 4 |  | . 57 |  |  | . 52 |  | 10 |
| Cash dividends declared |  | . 05 |  |  | . 05 |  |  | . 05 |  |  | . 03 |  |  | . 03 |  |  |  | . 10 |  |  | . 03 |  |  |
| Book value |  | 12.95 |  |  | 12.58 |  |  | 12.20 |  |  | 12.15 |  |  | 11.94 |  | 8 |  | 12.95 |  |  | 11.94 |  | 8 |
| Tangible book value ${ }^{(3)}$ |  | 12.66 |  |  | 12.53 |  |  | 12.15 |  |  | 12.10 |  |  | 11.91 |  | 6 |  | 12.66 |  |  | 11.91 |  | 6 |
| Key performance ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on common equity - operating ${ }^{(1)(2)(4)}$ |  | 9.90 | \% |  | 9.34 | \% |  | 9.60 | \% |  | 9.41 | \% |  | 8.99 | \% |  |  | 9.63 | \% |  | 8.82 | \% |  |
| Return on common equity - GAAP ${ }^{(2)(4)}$ |  | 8.83 |  |  | 9.34 |  |  | 9.60 |  |  | 9.41 |  |  | 8.99 |  |  |  | 9.08 |  |  | 8.82 |  |  |
| Return on assets - operating ${ }^{(1)(4)}$ |  | 1.00 |  |  | . 94 |  |  | . 96 |  |  | . 95 |  |  | . 88 |  |  |  | . 97 |  |  | . 87 |  |  |
| Return on assets - GAAP ${ }^{(4)}$ |  | . 89 |  |  | . 94 |  |  | . 96 |  |  | . 95 |  |  | . 88 |  |  |  | . 92 |  |  | . 87 |  |  |
| Dividend payout ratio - operating ${ }^{(1)}$ |  | 15.63 |  |  | 17.24 |  |  | 16.67 |  |  | 10.34 |  |  | 11.11 |  |  |  | 16.39 |  |  | 5.77 |  |  |
| Dividend payout ratio - GAAP |  | 17.86 |  |  | 17.24 |  |  | 16.67 |  |  | 10.34 |  |  | 11.11 |  |  |  | 17.54 |  |  | 5.77 |  |  |
| Net interest margin ${ }^{(4)}$ |  | 3.30 |  |  | 3.31 |  |  | 3.31 |  |  | 3.32 |  |  | 3.21 |  |  |  | 3.30 |  |  | 3.21 |  |  |
| Efficiency ratio - operating ${ }^{(1)}$ |  | 57.59 |  |  | 59.15 |  |  | 57.47 |  |  | 57.96 |  |  | 58.65 |  |  |  | 58.34 |  |  | 58.85 |  |  |
| Efficiency ratio - GAAP |  | 61.63 |  |  | 59.15 |  |  | 57.47 |  |  | 57.96 |  |  | 58.65 |  |  |  | 60.44 |  |  | 58.85 |  |  |
| Average equity to average assets |  | 10.05 |  |  | 9.86 |  |  | 9.76 |  |  | 9.85 |  |  | 9.61 |  |  |  | 9.96 |  |  | 9.56 |  |  |
| Average tangible equity to average assets ${ }^{(3)}$ |  | 9.91 |  |  | 9.82 |  |  | 9.72 |  |  | 9.83 |  |  | 9.58 |  |  |  | 9.87 |  |  | 9.54 |  |  |
| Average tangible common equity to average assets ${ }^{(3)}$ |  | 9.83 |  |  | 9.82 |  |  | 9.72 |  |  | 9.83 |  |  | 9.58 |  |  |  | 9.83 |  |  | 9.40 |  |  |
| Tangible common equity to risk-weighted $\text { assets }{ }^{(3)(5)}$ |  | 13.24 |  |  | 13.53 |  |  | 13.82 |  |  | 14.10 |  |  | 13.92 |  |  |  | 13.24 |  |  | 13.92 |  |  |
| ASSET QUALITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming loans | \$ | 18,805 |  | \$ | 19,015 |  | \$ | 17,881 |  | \$ | 18,745 |  | \$ | 20,724 |  | (9) | \$ | 18,805 |  | \$ | 20,724 |  |  |
| Foreclosed properties |  | 2,356 |  |  | 1,158 |  |  | 1,726 |  |  | 3,146 |  |  | 2,969 |  | (21) |  | 2,356 |  |  | 2,969 |  |  |
| Total nonperforming assets (NPAs) |  | 21,161 |  |  | 20,173 |  |  | 19,607 |  |  | 21,891 |  |  | 23,693 |  | (11) |  | 21,161 |  |  | 23,693 |  |  |
| Allowance for loan losses |  | 70,129 |  |  | 70,007 |  |  | 71,619 |  |  | 71,928 |  |  | 73,248 |  |  |  | 70,129 |  |  | 73,248 |  |  |
| Net charge-offs |  | 978 |  |  | 2,562 |  |  | 2,509 |  |  | 3,155 |  |  | 4,175 |  | (77) |  | 3,540 |  |  | 8,214 |  |  |
| Allowance for loan losses to loans |  | 1.36 | \% |  | 1.46 | \% |  | 1.53 | \% |  | 1.57 | \% |  | 1.66 | \% |  |  | 1.36 | \% |  | 1.66 | \% |  |
| Net charge-offs to average loans ${ }^{(4)}$ |  | . 08 |  |  | . 22 |  |  | . 22 |  |  | . 28 |  |  | . 38 |  |  |  | . 15 |  |  | . 38 |  |  |
| NPAs to loans and foreclosed properties |  | . 41 |  |  | . 42 |  |  | . 42 |  |  | . 48 |  |  | . 54 |  |  |  | . 41 |  |  | . 54 |  |  |
| NPAs to total assets |  | . 26 |  |  | . 26 |  |  | . 26 |  |  | . 29 |  |  | . 32 |  |  |  | . 26 |  |  | . 32 |  |  |
| AVERAGE BALANCES (\$ in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 5,017 |  | \$ | 4,725 |  | \$ | 4,621 |  | \$ | 4,446 |  | \$ | 4,376 |  | 15 | \$ | 4,872 |  | \$ | 4,366 |  | 12 |
| Investment securities |  | 2,261 |  |  | 2,203 |  |  | 2,222 |  |  | 2,231 |  |  | 2,326 |  | (3) |  | 2,232 |  |  | 2,323 |  | (4) |
| Earning assets |  | 7,444 |  |  | 7,070 |  |  | 7,013 |  |  | 6,820 |  |  | 6,861 |  | 8 |  | 7,258 |  |  | 6,844 |  | 6 |
| Total assets |  | 8,017 |  |  | 7,617 |  |  | 7,565 |  |  | 7,374 |  |  | 7,418 |  | 8 |  | 7,818 |  |  | 7,401 |  | 6 |
| Deposits |  | 6,669 |  |  | 6,369 |  |  | 6,383 |  |  | 6,143 |  |  | 6,187 |  | 8 |  | 6,520 |  |  | 6,192 |  | 5 |
| Shareholders' equity |  | 806 |  |  | 751 |  |  | 738 |  |  | 726 |  |  | 713 |  | 13 |  | 778 |  |  | 708 |  | 10 |
| Common shares - basic (thousands) |  | 62,549 |  |  | 60,905 |  |  | 60,830 |  |  | 60,776 |  |  | 60,712 |  |  |  | 61,730 |  |  | 60,386 |  | 2 |
| Common shares - diluted (thousands) |  | 62,553 |  |  | 60,909 |  |  | 60,833 |  |  | 60,779 |  |  | 60,714 |  |  |  | 61,734 |  |  | 60,388 |  | 2 |
| AT PERIOD END (\$ in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 5,174 |  | \$ | 4,788 |  | \$ | 4,672 |  | \$ | 4,569 |  | \$ | 4,410 |  | 17 | \$ | 5,174 |  | \$ | 4,410 |  | 17 |
| Investment securities |  | 2,322 |  |  | 2,201 |  |  | 2,198 |  |  | 2,222 |  |  | 2,190 |  | 6 |  | 2,322 |  |  | 2,190 |  | 6 |
| Total assets |  | 8,246 |  |  | 7,664 |  |  | 7,567 |  |  | 7,526 |  |  | 7,352 |  | 12 |  | 8,246 |  |  | 7,352 |  | 12 |
| Deposits |  | 6,808 |  |  | 6,438 |  |  | 6,327 |  |  | 6,241 |  |  | 6,164 |  | 10 |  | 6,808 |  |  | 6,164 |  | 10 |
| Shareholders' equity |  | 827 |  |  | 764 |  |  | 740 |  |  | 736 |  |  | 722 |  | 15 |  | 827 |  |  | 722 |  | 15 |
| Common shares outstanding (thousands) |  | 62,700 |  |  | 60,309 |  |  | 60,259 |  |  | 60,248 |  |  | 60,139 |  |  |  | 62,700 |  |  | 60,139 |  |  |

${ }^{(1)}$ Excludes merger-related charges. ${ }^{(2)}$ Net income available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). ${ }^{(3)}$ Excludes effect of acquisition related intangibles and associated amortization. ${ }^{(4)}$ Annualized. ${ }^{(5)}$ June 30 and March 31, 2015 calculated under Basel III rules, which became effective January 1, 2015.

UNITED COMMUNITY BANKS, INC.
Non-GAAP Performance Measures Reconciliation
Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | 2015 |  |  |  | 2014 |  |  |  |  |  | For the Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  |  |  |  |
|  |  |  | 2015 | 2014 |  |  |  |  |  |  |  |  |  |
| Interest revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest revenue - taxable equivalent | \$ | 66,134 |  |  | \$ | 62,909 | \$ |  | \$ | 63,338 |  | 61,783 |  | $129,043$ | 122,278 |
| Taxable equivalent adjustment |  | (326) |  | (375) |  | (398) |  | (405) |  | (377) |  | (701) | (734) |
| Interest revenue (GAAP) | \$ | 65,808 | \$ | $\underline{62,534}$ | \$ | 63,955 | \$ | 62,933 | \$ | 61,406 |  | $\underline{128,342}$ | 121,544 |
| Net interest revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest revenue - taxable equivalent | \$ | 61,317 | \$ | 57,617 | \$ | 58,332 | \$ | 56,967 | \$ | 54,950 |  | 118,934 | 109,119 |
| Taxable equivalent adjustment |  | (326) |  | (375) |  | (398) |  | (405) |  | (377) |  | (701) | (734) |
| Net interest revenue (GAAP) | \$ | 60,991 | \$ | 57,242 | \$ | 57,934 | \$ | 56,562 | \$ | 54,573 |  | 118,233 | 108,385 |
| Total revenue reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total operating revenue | \$ | 77,683 | \$ | 71,499 | \$ | 71,355 | \$ | 69,379 | \$ | 66,893 |  | 149,182 | 130,738 |
| Taxable equivalent adjustment |  | (326) |  | (375) |  | (398) |  | (405) |  | (377) |  | (701) | (734) |
| Total revenue (GAAP) | \$ | $\underline{77,357}$ | \$ | 71,124 | \$ | $\underline{70,957}$ | \$ | 68,974 | \$ | 66,516 |  | 148,481 | 130,004 |
| Expense reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expenses - operating | \$ | 45,247 | \$ | 43,061 | \$ | 41,919 | \$ | 41,364 | \$ | 40,532 |  | 88,308 | 79,582 |
| Merger-related charges |  | 3,173 |  | - |  | - |  | - |  | - |  | 3,173 | - |
| Expenses (GAAP) | \$ | 48,420 | \$ | 43,061 | \$ | 41,919 | \$ | 41,364 | \$ | 40,532 |  | 91,481 | 79,582 |
| Income before taxes reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income before taxes - operating | \$ | 32,436 | \$ | 28,438 | \$ | 29,436 | \$ | 28,015 | \$ | 26,361 |  | 60,874 | 51,156 |
| Taxable equivalent adjustment |  | (326) |  | (375) |  | (398) |  | (405) |  | (377) |  | (701) | (734) |
| Merger-related charges |  | $(3,173)$ |  | - |  | - |  | - |  | - |  | $(3,173)$ | - |
| Income before taxes (GAAP) | \$ | 28,937 | \$ | 28,063 | \$ | 29,038 | \$ | 27,610 | \$ | 25,984 |  | $\stackrel{57,000}{ }$ | 50,422 |
| Income tax expense reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax expense - operating | \$ | 12,447 | \$ | 10,768 | \$ | 11,189 | \$ | 10,399 | \$ | 10,004 |  | 23,215 | 19,399 |
| Taxable equivalent adjustment |  | (326) |  | (375) |  | (398) |  | (405) |  | (377) |  | (701) | (734) |
| Merger-related charges, tax benefit |  | (997) |  | - |  | - |  | - |  | - |  | (997) | - |
| Income tax expense (GAAP) | \$ | 11,124 | \$ | 10,393 | \$ | $\underline{10,791}$ | \$ | 9,994 | \$ | 9,627 |  | 21,517 | 18,665 |
| Net income reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income - operating | \$ | 19,989 | \$ | 17,670 | \$ | 18,247 | \$ | 17,616 | \$ | 16,357 |  | 37,659 | 31,757 |
| Merger-related charges, net of income tax benefit |  | $(2,176)$ |  | - |  | - |  | - |  | - |  | $(2,176)$ | - |
| Net income (GAAP) | \$ | $\underline{17,813}$ | \$ | $\underline{17,670}$ | \$ | $\underline{18,247}$ | \$ | $\underline{17,616}$ | \$ | 16,357 |  | 35,483 | 31,757 |
| Net income available to common shareholders reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders - operating | \$ | 19,972 | \$ | 17,670 | \$ | 18,247 | \$ | 17,616 | \$ | 16,357 |  | 37,642 | 31,318 |
| Merger-related charges, net of income tax benefit |  | $(2,176)$ |  | - |  | - |  | - |  |  |  | $(2,176)$ | - |
| Net income available to common shareholders (GAAP) | \$ | 17,796 | \$ | 17,670 | \$ | 18,247 | \$ | 17,616 | \$ | 16,357 |  | 35,466 | 31,318 |
| Diluted income per common share reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted income per common share - operating | \$ | . 32 | \$ | . 29 | \$ | . 30 | \$ | . 29 | \$ | . 27 |  | . 61 | . 52 |
| Merger-related charges |  | (.04) |  | - |  | - |  | - |  | - |  | (.04) | - |
| Diluted income per common share (GAAP) | \$ | . 28 | \$ | 29 | \$ | 30 | \$ | 29 | \$ | 27 |  | . 57 | 52 |
| Book value per common share reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tangible book value per common share | \$ | 12.66 | \$ | 12.53 | \$ | 12.15 | \$ | 12.10 | \$ | 11.91 |  | 12.66 | 11.91 |
| Effect of goodwill and other intangibles |  | . 29 |  | . 05 |  | . 05 |  | . 05 |  | . 03 |  | . 29 | . 03 |
| Book value per common share (GAAP) | \$ | 12.95 | \$ | 12.58 | \$ | 12.20 | \$ | 12.15 | \$ | 11.94 |  | 12.95 | 11.94 |
| Return on common equity reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on common equity - operating |  | 9.90 |  | 9.34 |  | 9.60 |  | 9.41 |  | 8.99 |  | 9.63 | 8.82 |
| Merger-related charges |  | (1.07) |  | - |  | - |  | - |  | - |  | (.55) | - |
| Return on common equity (GAAP) |  | 8.83 |  | 9.34 |  | 9.60 |  | 9.41 |  | 8.99 |  | 9.08 | 8.82 |
| Return on assets reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on assets - operating |  | 1.00 |  | . 94 |  | . 96 |  | . 95 |  | . 88 |  | . 97 | . 87 |
| Merger-related charges |  | (.11) |  | - |  | - |  | - |  | - |  | (.05) | - |
| Return on assets (GAAP) |  | . 89 |  | . 94 |  | . 96 |  | . 95 |  | . 88 |  | . 92 | . 87 |
| Dividend payout ratio reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividend payout ratio - operating |  | 15.63 |  | 17.24 |  | 16.67 |  | 10.34 |  | 11.11 |  | 16.39 | 5.77 |
| Merger-related charges |  | 2.23 |  | - |  | - |  | - |  | - |  | 1.15 | - |
| Dividend payout ratio (GAAP) |  | 17.86 |  | 17.24 |  | 16.67 |  | 10.34 |  | 11.11 |  | 17.54 | 5.77 |
| Efficiency ratio reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio - operating |  | 57.59 |  | 59.15 |  | 57.47 |  | 57.96 |  | 58.65 |  | 58.34 | 58.85 |
| Merger-related charges |  | 4.04 |  | - |  | - |  | - |  | - |  | 2.10 | - |
| Efficiency ratio (GAAP) |  | $\underline{61.63}$ |  | 59.15 |  | 57.47 |  | 57.96 |  | 58.65 |  | $\underline{60.44}$ | 58.85 |
| Average equity to assets reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity to assets |  | 9.83 |  | 9.82 |  | 9.72 |  | 9.83 |  | 9.58 |  | 9.83 | 9.40 |
| Effect of preferred equity |  | . 08 |  | - |  | - |  | - |  | - |  | . 04 | . 14 |
| Tangible equity to assets |  | 9.91 |  | 9.82 |  | 9.72 |  | 9.83 |  | 9.58 |  | 9.87 | 9.54 |
| Effect of goodwill and other intangibles |  | . 14 |  | . 04 |  | . 04 |  | . 02 |  | . 03 |  | . 09 | . 02 |
| Equity to assets (GAAP) |  | 10.05 |  | 9.86 |  | 9.76 |  | 9.85 |  | 9.61 |  | 9.96 | 9.56 |
| Tangible common equity to risk-weighted assets reconciliation ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity to risk-weighted assets |  | 13.24 |  | 13.53 |  | 13.82 |  | 14.10 |  | 13.92 |  | 13.24 | 13.92 |
| Effect of other comprehensive income |  | . 28 |  | . 19 |  | . 35 |  | . 34 |  | . 53 |  | . 28 | . 53 |
| Effect of deferred tax limitation |  | (2.46) |  | (2.86) |  | (3.11) |  | (3.39) |  | (3.74) |  | (2.46) | (3.74) |
| Effect of trust preferred |  | . 63 |  | . 67 |  | 1.00 |  | 1.02 |  | 1.04 |  | . 63 | 1.04 |
| Effect of preferred equity |  | . 17 |  | - |  | - |  | - |  | - |  | . 17 | - |
| Tier I capital ratio (Regulatory) |  | 11.86 |  | 11.53 |  | 12.06 |  | 12.07 |  | 11.75 |  | 11.86 | 11.75 |

${ }^{(1)}$ June 30 and March 31, 2015 calculated under Basel III rules, which became effective January 1, 2015.

| (in millions) | 2015 |  |  |  | 2014 |  |  |  |  |  |  |  | Year over Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter |  | First Quarter |  | Fourth <br> Quarter |  | Third <br> Quarter |  | Second <br> Quarter |  |  |  |  |  |
| LOANS BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied commercial RE | \$ | 1,266 | \$ | 1,167 | \$ | 1,163 | \$ | 1,153 | \$ | 1,163 | \$ | 99 | \$ | 103 |
| Income producing commercial RE |  | 689 |  | 636 |  | 599 |  | 605 |  | 598 |  | 53 |  | 91 |
| Commercial \& industrial |  | 793 |  | 716 |  | 710 |  | 650 |  | 554 |  | 77 |  | 239 |
| Commercial construction |  | 238 |  | 230 |  | 196 |  | 181 |  | 160 |  | 8 |  | 78 |
| Total commercial |  | 2,986 |  | 2,749 |  | 2,668 |  | 2,589 |  | 2,475 |  | 237 |  | 511 |
| Residential mortgage |  | 935 |  | 864 |  | 866 |  | 866 |  | 861 |  | 71 |  | 74 |
| Home equity lines of credit |  | 491 |  | 465 |  | 466 |  | 459 |  | 451 |  | 26 |  | 40 |
| Residential construction |  | 299 |  | 291 |  | 299 |  | 307 |  | 302 |  | 8 |  | (3) |
| Consumer installment |  | 463 |  | 419 |  | 373 |  | 348 |  | 321 |  | 44 |  | 142 |
| Total loans | \$ | 5,174 | \$ | 4,788 | \$ | 4,672 | \$ | 4,569 | \$ | 4,410 |  | 386 |  | 764 |
| LOANS BY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North Georgia | \$ | 1,155 | \$ | 1,150 | \$ | 1,163 | \$ | 1,168 | \$ | 1,175 |  | 5 |  | (20) |
| Atlanta MSA |  | 1,317 |  | 1,296 |  | 1,282 |  | 1,289 |  | 1,305 |  | 21 |  | 12 |
| North Carolina |  | 533 |  | 539 |  | 553 |  | 553 |  | 555 |  | (6) |  | (22) |
| Coastal Georgia |  | 499 |  | 476 |  | 456 |  | 444 |  | 426 |  | 23 |  | 73 |
| Gainesville MSA |  | 257 |  | 255 |  | 257 |  | 254 |  | 257 |  | 2 |  | - |
| East Tennessee |  | 525 |  | 281 |  | 280 |  | 281 |  | 270 |  | 244 |  | 255 |
| South Carolina / Specialized Lending |  | 531 |  | 475 |  | 412 |  | 337 |  | 206 |  | 56 |  | 325 |
| Indirect auto |  | 357 |  | 316 |  | 269 |  | 243 |  | 216 |  | 41 |  | 141 |
| Total loans | \$ | 5,174 | \$ | 4,788 | \$ | 4,672 | \$ | 4,569 | \$ | 4,410 |  | 386 |  | 764 |

UNITED COMMUNITY BANKS, INC.

## Financial Highlights

Credit Quality


[^0]| (in thousands, except per share data) | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2015 |  | 2014 |  |
| Interest revenue: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 52,976 | \$ | 48,261 | \$ | 102,640 | \$ | 95,949 |
| Investment securities, including tax exempt of \$181, \$193, \$339 and \$381 |  | 12,037 |  | 12,165 |  | 24,095 |  | 23,772 |
| Deposits in banks and short-term investments |  | 795 |  | 980 |  | 1,607 |  | 1,823 |
| Total interest revenue |  | 65,808 |  | 61,406 |  | 128,342 |  | 121,544 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| NOW |  | 348 |  | 411 |  | 742 |  | 851 |
| Money market |  | 806 |  | 757 |  | 1,479 |  | 1,320 |
| Savings |  | 26 |  | 21 |  | 46 |  | 41 |
| Time |  | 895 |  | 2,018 |  | 2,004 |  | 3,789 |
| Total deposit interest expense |  | 2,075 |  | 3,207 |  | 4,271 |  | 6,001 |
| Short-term borrowings |  | 82 |  | 908 |  | 180 |  | 1,748 |
| Federal Home Loan Bank advances |  | 454 |  | 80 |  | 846 |  | 138 |
| Long-term debt |  | 2,206 |  | 2,638 |  | 4,812 |  | 5,272 |
| Total interest expense |  | 4,817 |  | 6,833 |  | 10,109 |  | 13,159 |
| Net interest revenue |  | 60,991 |  | 54,573 |  | 118,233 |  | 108,385 |
| Provision for credit losses |  | 900 |  | 2,200 |  | 2,700 |  | 4,700 |
| Net interest revenue after provision for credit losses |  | 60,091 |  | 52,373 |  | 115,533 |  | 103,685 |
| Fee revenue: |  |  |  |  |  |  |  |  |
| Service charges and fees |  | 8,375 |  | 8,527 |  | 15,990 |  | 16,425 |
| Mortgage loan and other related fees |  | 3,707 |  | 1,877 |  | 6,462 |  | 3,231 |
| Brokerage fees |  | 1,232 |  | 1,245 |  | 2,783 |  | 2,422 |
| Gains from sales of SBA loans |  | 1,494 |  | 744 |  | 2,635 |  | 744 |
| Securities gains, net |  | 13 |  | 4,435 |  | 1,552 |  | 4,652 |
| Loss from prepayment of debt |  | - |  | $(4,446)$ |  | $(1,038)$ |  | $(4,446)$ |
| Other |  | 2,445 |  | 1,761 |  | 4,564 |  | 3,291 |
| Total fee revenue |  | 17,266 |  | 14,143 |  | 32,948 |  | 26,319 |
| Total revenue |  | 77,357 |  | 66,516 |  | 148,481 |  | 130,004 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 27,961 |  | 24,287 |  | 54,407 |  | 48,683 |
| Communications and equipment |  | 3,304 |  | 3,037 |  | 6,575 |  | 6,276 |
| Occupancy |  | 3,415 |  | 3,262 |  | 6,693 |  | 6,640 |
| Advertising and public relations |  | 1,127 |  | 1,139 |  | 1,877 |  | 1,765 |
| Postage, printing and supplies |  | 993 |  | 804 |  | 1,931 |  | 1,580 |
| Professional fees |  | 2,257 |  | 2,172 |  | 4,176 |  | 3,599 |
| FDIC assessments and other regulatory charges |  | 1,298 |  | 1,425 |  | 2,507 |  | 2,778 |
| Merger-related charges |  | 3,173 |  | - |  | 3,173 |  | - |
| Other |  | 4,892 |  | 4,406 |  | 10,142 |  | 8,261 |
| Total operating expenses |  | 48,420 |  | 40,532 |  | 91,481 |  | 79,582 |
| Net income before income taxes |  | 28,937 |  | 25,984 |  | 57,000 |  | 50,422 |
| Income tax expense |  | 11,124 |  | 9,627 |  | 21,517 |  | 18,665 |
| Net income |  | 17,813 |  | 16,357 |  | 35,483 |  | 31,757 |
| Preferred stock dividends and discount accretion |  | 17 |  |  |  | 17 |  | 439 |
| Net income available to common shareholders | \$ | $\underline{17,796}$ | \$ | 16,357 | \$ | 35,466 | \$ | 31,318 |
| Earnings per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | . 28 | \$ | . 27 | \$ | . 57 | \$ | . 52 |
| Diluted |  | . 28 |  | . 27 |  | . 57 |  | . 52 |
| Weighted average common shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 62,549 |  | 60,712 |  | 61,730 |  | 60,386 |
| Diluted |  | 62,553 |  | 60,714 |  | 61,734 |  | 60,388 |


| (in thousands, except share and per share data) | June 30, 2015 |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  | June 30,$2014$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and due from banks | \$ | 80,865 | \$ | 77,180 | \$ | 91,791 |
| Interest-bearing deposits in banks |  | 94,032 |  | 89,074 |  | 100,270 |
| Short-term investments |  | 30,000 |  | 26,401 |  | 47,999 |
| Cash and cash equivalents |  | 204,897 |  | 192,655 |  | 240,060 |
| Securities available for sale |  | 1,942,319 |  | 1,782,734 |  | 1,741,268 |
| Securities held to maturity (fair value \$388,066, \$425,233 and \$458,864) |  | 379,757 |  | 415,267 |  | 448,752 |
| Mortgage loans held for sale |  | 22,003 |  | 13,737 |  | 14,918 |
| Loans, net of unearned income |  | 5,173,517 |  | 4,672,119 |  | 4,410,285 |
| Less allowance for loan losses |  | $(70,129)$ |  | $(71,619)$ |  | $(73,248)$ |
| Loans, net |  | 5,103,388 |  | 4,600,500 |  | 4,337,037 |
| Premises and equipment, net |  | 173,313 |  | 159,390 |  | 161,614 |
| Bank owned life insurance |  | 92,952 |  | 81,294 |  | 80,922 |
| Accrued interest receivable |  | 21,030 |  | 20,103 |  | 19,141 |
| Net deferred tax asset |  | 195,746 |  | 215,503 |  | 233,149 |
| Derivative financial instruments |  | 21,728 |  | 20,599 |  | 22,024 |
| Goodwill and other intangible assets |  | 20,190 |  | 3,641 |  | 2,731 |
| Other assets |  | 68,980 |  | 61,563 |  | 50,450 |
| Total assets | \$ | 8,246,303 | \$ | 7,566,986 | \$ | 7,352,066 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand | \$ | 1,847,696 | \$ | 1,574,317 | \$ | 1,519,635 |
| NOW |  | 1,416,279 |  | 1,504,887 |  | 1,334,883 |
| Money market |  | 1,406,352 |  | 1,273,283 |  | 1,245,912 |
| Savings |  | 350,049 |  | 292,308 |  | 279,203 |
| Time: |  |  |  |  |  |  |
| Less than \$100,000 |  | 792,300 |  | 748,478 |  | 805,289 |
| Greater than \$100,000 |  | 465,347 |  | 508,228 |  | 554,310 |
| Brokered |  | 529,920 |  | 425,011 |  | 424,313 |
| Total deposits |  | 6,807,943 |  | 6,326,512 |  | 6,163,545 |
| Short-term borrowings |  | 25,000 |  | 6,000 |  | 76,256 |
| Federal Home Loan Bank advances |  | 385,125 |  | 270,125 |  | 175,125 |
| Long-term debt |  | 113,901 |  | 129,865 |  | 129,865 |
| Derivative financial instruments |  | 32,374 |  | 31,997 |  | 36,545 |
| Unsettled securities purchases |  | - |  | 5,425 |  | 7,264 |
| Accrued expenses and other liabilities |  | 54,728 |  | 57,485 |  | 41,497 |
| Total liabilities |  | 7,419,071 |  | 6,827,409 |  | 6,630,097 |
| Shareholders' equity: |  |  |  |  |  |  |
| Preferred stock, \$1 par value; 10,000,000 shares authorized; <br> Series H; \$1,000 stated value; 9,992 shares issued and outstanding |  | 9,992 |  | - |  | - |
| Common stock, \$1 par value; 100,000,000 shares authorized; $54,414,863,50,178,605$ and $50,058,295$ shares issued and outstanding |  | 54,415 |  | 50,178 |  | 50,058 |
| Common stock, non-voting, $\$ 1$ par value; $26,000,000$ shares authorized; $8,285,516,10,080,787$ and $10,080,787$ shares issued and outstanding |  | 8,286 |  | 10,081 |  | 10,081 |
| Common stock issuable; 413,014, 357,983 and 314,039 shares |  | 6,071 |  | 5,168 |  | 4,649 |
| Capital surplus |  | 1,123,730 |  | 1,080,508 |  | 1,091,780 |
| Accumulated deficit |  | $(358,294)$ |  | $(387,568)$ |  | $(418,583)$ |
| Accumulated other comprehensive loss |  | $(16,968)$ |  | $(18,790)$ |  | $(16,016)$ |
| Total shareholders' equity |  | 827,232 |  | 739,577 |  | 721,969 |
| Total liabilities and shareholders' equity | \$ | 8,246,303 | \$ | 7,566,986 | \$ | 7,352,066 |

## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended June 30,

| (dollars in thousands, taxable equivalent) | 2015 |  |  | 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. <br> Rate | Average Balance | Interest | Avg. <br> Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$ 5,017,306 | \$ 53,081 | 4.24 \% | \$ 4,376,174 | \$ 48,435 | 4.44 \% |
| Taxable securities ${ }^{(3)}$ | 2,235,561 | 11,856 | 2.12 | 2,306,457 | 11,972 | 2.08 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 25,685 | 296 | 4.61 | 19,592 | 316 | 6.45 |
| Federal funds sold and other interest-earning assets | 165,643 | 901 | 2.18 | 158,418 | 1,060 | 2.68 |
| Total interest-earning assets | 7,444,195 | 66,134 | 3.56 | 6,860,641 | 61,783 | 3.61 |
| Non-interest-earning assets: |  |  |  |  |  |  |
| Allowance for loan losses | $(71,006)$ |  |  | $(76,843)$ |  |  |
| Cash and due from banks | 77,124 |  |  | 63,853 |  |  |
| Premises and equipment | 167,926 |  |  | 161,443 |  |  |
| Other assets ${ }^{(3)}$ | 398,356 |  |  | 408,768 |  |  |
| Total assets | \$ 8,016,595 |  |  | \$ 7,417,862 |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW | \$ 1,419,142 | 348 | . 10 | \$ 1,356,141 | 411 | . 12 |
| Money market | 1,607,665 | 806 | . 20 | 1,361,045 | 757 | . 22 |
| Savings | 335,093 | 26 | . 03 | 275,540 | 21 | . 03 |
| Time less than \$100,000 | 774,193 | 791 | . 41 | 818,048 | 933 | . 46 |
| Time greater than \$100,000 | 474,905 | 482 | . 41 | 563,489 | 865 | . 62 |
| Brokered time deposits | 276,073 | (378) | (.55) | 334,919 | 220 | . 26 |
| Total interest-bearing deposits | 4,887,071 | 2,075 | . 17 | 4,709,182 | 3,207 | . 27 |
| Federal funds purchased and other borrowings | 47,698 | 82 | . 69 | 108,311 | 908 | 3.36 |
| Federal Home Loan Bank advances | 289,707 | 454 | . 63 | 154,795 | 80 | . 21 |
| Long-term debt | 113,901 | 2,206 | 7.77 | 129,865 | 2,638 | 8.15 |
| Total borrowed funds | 451,306 | 2,742 | 2.44 | 392,971 | 3,626 | 3.70 |
| Total interest-bearing liabilities | 5,338,377 | 4,817 | . 36 | 5,102,153 | 6,833 | . 54 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 1,782,405 |  |  | 1,477,849 |  |  |
| Other liabilities | 90,091 |  |  | 125,173 |  |  |
| Total liabilities | 7,210,873 |  |  | 6,705,175 |  |  |
| Shareholders' equity | 805,722 |  |  | 712,687 |  |  |
| Total liabilities and shareholders' equity | $\underline{\text { \$ 8,016,595 }}$ |  |  | \$ 7,417,862 |  |  |
| Net interest revenue |  | \$ 61,317 |  |  | \$ 54,950 |  |
| Net interest-rate spread |  |  | 3.20 \% |  |  | 3.07 \% |
| Net interest margin ${ }^{(4)}$ |  |  | 3.30 \% |  |  | 3.21 \% |

[^1]
## UNITED COMMUNITY BANKS, INC.

## Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

| (dollars in thousands, taxable equivalent) | 2015 |  |  | 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Avg. <br> Rate | Average Balance | Interest | Avg. <br> Rate |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans, net of unearned income ${ }^{(1)(2)}$ | \$ 4,872,112 | \$102,946 | 4.26 \% | \$ 4,365,930 | \$ 96,303 | 4.45 \% |
| Taxable securities ${ }^{(3)}$ | 2,211,293 | 23,756 | 2.15 | 2,303,404 | 23,391 | 2.03 |
| Tax-exempt securities ${ }^{(1)(3)}$ | 20,987 | 555 | 5.29 | 19,881 | 624 | 6.28 |
| Federal funds sold and other interest-earning assets | 153,597 | 1,786 | 2.33 | 154,651 | 1,960 | 2.53 |
| Total interest-earning assets | 7,257,989 | 129,043 | 3.58 | 6,843,866 | 122,278 | 3.60 |
| Non-interest-earning assets: $\quad$ |  |  |  |  |  |  |
| Allowance for loan losses | $(71,596)$ |  |  | $(77,165)$ |  |  |
| Cash and due from banks | 78,069 |  |  | 62,958 |  |  |
| Premises and equipment | 163,737 |  |  | 162,112 |  |  |
| Other assets ${ }^{(3)}$ | 389,874 |  |  | 409,466 |  |  |
| Total assets | \$ 7,818,073 |  |  | \$ 7,401,237 |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW | \$ 1,447,370 | 742 | . 10 | \$ 1,385,964 | 851 | . 12 |
| Money market | 1,537,678 | 1,479 | . 19 | 1,368,975 | 1,320 | . 19 |
| Savings | 317,814 | 46 | . 03 | 267,588 | 41 | . 03 |
| Time less than \$100,000 | 755,826 | 1,515 | . 40 | 847,707 | 1,946 | . 46 |
| Time greater than \$100,000 | 484,624 | 1,146 | . 48 | 570,799 | 1,783 | . 63 |
| Brokered time deposits | 274,708 | (657) | (.48) | 311,579 | 60 | . 04 |
| Total interest-bearing deposits | 4,818,020 | 4,271 | . 18 | 4,752,612 | 6,001 | . 25 |
| Federal funds purchased and other borrowings | 41,953 | 180 | . 87 | 110,436 | 1,748 | 3.19 |
| Federal Home Loan Bank advances | 264,584 | 846 | . 64 | 140,014 | 138 | . 20 |
| Long-term debt | 120,782 | 4,812 | 8.03 | 129,865 | 5,272 | 8.19 |
| Total borrowed funds | 427,319 | 5,838 | 2.76 | 380,315 | 7,158 | 3.80 |
| Total interest-bearing liabilities | 5,245,339 | 10,109 | . 39 | 5,132,927 | 13,159 | . 52 |
| Non-interest-bearing liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | 1,702,140 |  |  | 1,439,447 |  |  |
| Other liabilities | 92,138 |  |  | 120,943 |  |  |
| Total liabilities | 7,039,617 |  |  | 6,693,317 |  |  |
| Shareholders' equity | 778,456 |  |  | 707,920 |  |  |
| Total liabilities and shareholders' equity | \$ 7,818,073 |  |  | \$ 7,401,237 |  |  |
| Net interest revenue |  | \$118,934 |  |  | \$109,119 |  |
| Net interest-rate spread |  |  | 3.19 \% |  |  | 3.08 \% |
| Net interest margin ${ }^{(4)}$ |  |  | 3.30 \% |  |  | 3.21 \% |

[^2]
[^0]:    ${ }^{(1)}$ Annualized.

[^1]:    ${ }^{(1)}$ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
    ${ }^{(2)}$ Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
    ${ }^{(3)}$ Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 18.9$ million in 2015 and pretax unrealized gains of $\$ 1.86$ million in 2014 are included in other assets for purposes of this presentation.
    ${ }^{(4)}$ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

[^2]:    ${ }^{(1)}$ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
    ${ }^{(2)}$ Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
    ${ }^{(3)}$ Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 14.8$ million in 2015 and pretax unrealized losses of $\$ 1.37$ million in 2014 are included in other assets for purposes of this presentation.
    ${ }^{(4)}$ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

