

## United Community Banks, Inc. Announces Second Quarter Earnings

Diluted earnings per share of 35 cents, up 25 percent from second quarter 2015 Excluding merger-related charges, diluted operating EPS of 36 cents, up 13 percent

- Return on assets of 1.04 percent (1.07 percent, excluding merger-related charges)
- Loan growth of \$181 million from first guarter, or 12 percent annualized
- Fee revenue of \$23.5 million increased \$4.9 million, or 26 percent from the first quarter
- Efficiency ratio of 59.0 percent (57.8 percent, excluding merger-related charges)
- Board approved an increase in the third quarter dividend to eight cents per share

BLAIRSVILLE, GA, July 27, 2016 (GLOBE NEWSWIRE) -- United Community Banks, Inc. (NASDAQ:UCBI) ("United") today announced continuing momentum with second quarter 2016 results reflecting strong fee revenue and loan growth, as well as solid credit quality and capital management. Net income was \$25.3 million, or 35 cents per diluted share, compared with \$17.8 million, or 28 cents per diluted share, for the second quarter of 2015. For the first six months of 2016, net income was \$47.6 million, or 66 cents per diluted share. This compares with \$35.5 million, or 57 cents per diluted share, for the first six months of 2015.

On an operating basis, which excludes pre-tax merger-related charges of \$1.18 million in the second quarter of 2016 and \$3.17 million in the second quarter of 2015, operating net income was \$26.0 million for the second quarter of 2016 compared with \$20.0 million for the second quarter of 2015. On a per diluted share basis, operating net income was 36 cents for the second quarter of 2016 compared to 32 cents for the second quarter of 2015. For the first six months of 2016, operating net income was \$49.9 million, or 69 cents per diluted share, compared with \$37.6 million or 61 cents per diluted share for the first six months of 2015.

At June 30, 2016, preliminary regulatory capital ratios were as follows: Tier 1 Risk-Based of 11.4 percent; Total Risk-Based of 12.4 percent; Common Equity Tier 1 Risk-Based of 11.4 percent; and, Tier 1 Leverage of 8.5 percent.

"Our second quarter results are perhaps the best demonstration to date of the successes of our investments in new businesses and markets as well as our acquisition strategy - all with a focus on increasing returns to our shareholders," said Jimmy Tallent, chairman and chief executive officer. "Our SBA lending and mortgage banking businesses each produced record quarterly results which led to a 36 percent increase in fee revenue from a year ago. We also achieved 12 percent annualized linked-quarter loan growth in the second quarter while maintaining top-quartile credit quality and operating expense discipline. This strong performance is reflected in our 1.07 percent operating return on assets which puts us well on our way to achieving our goal of 1.10 percent for the fourth quarter of 2016." Including merger-related charges of \$1.18 million, the second quarter return on assets was 1.04 percent.

"Second quarter loan production was a record \$662 million," Tallent added. "Linked-quarter growth was \$181 million, or 12 percent annualized, above our 2016 target of a mid-to-upper-single-digit increase. Our community banks originated \$433 million in loans while our specialized lending area, which includes commercial real estate, middle market, SBA, builder finance and asset-based lending, had \$188 million in loan production."

Second quarter net interest revenue totaled \$74.9 million, level with the first quarter and up \$13.9 million from the second quarter of 2015. The increase from the second quarter of 2015 primarily reflects net interest revenue from the Palmetto acquisition in the third quarter of 2015.

The taxable-equivalent net interest margin of 3.35 percent reflected a six basis point decrease from the first quarter. The decrease resulted mostly from lower discount accretion on purchased loans and continued loan pricing competition. This offset most of the positive impact on net interest revenue in the second quarter attributed to strong loan growth.

The second quarter provision for credit losses was a recovery of \$300,000 compared with a provision recovery of \$200,000 during the first quarter and a provision charge of \$900,000 during the second quarter of 2015. The second quarter negative provision reflects continued strong credit quality and a low overall level of net charge-offs. "Our credit quality indicators are very favorable," Tallent said. "Our outlook is for this to continue for the balance of 2016, which will result in continued low provision levels while slightly decreasing our required allowance for loan losses."

Second quarter net charge-offs totaled \$1.7 million compared with \$2.1 million in the first quarter, and \$978,000 in the second quarter of 2015. Strong recoveries of previously charged-off loans continue to contribute to the low level of net charge-offs. Nonperforming assets were .28 percent of total assets at June 30, 2016, compared with .28 percent at March 31, 2016 and .26 percent at June 30, 2015.

Second quarter fee revenue totaled \$23.5 million, an increase of \$4.89 million from the first quarter and up \$6.23 million from a year ago. The increases from both prior periods were mostly in mortgage fees and gains from sales of SBA government guaranteed loans ("SBA loans"). Mortgage fees were up \$1.16 million from first quarter and \$741,000 from a year ago. The increase reflects United's investment in growing its mortgage business by adding mortgage lenders in areas of our footprint where we see opportunities to gain market share.

Gains from sales of SBA loans were up \$1.56 million from first quarter and \$1.31 million from a year ago. Higher production drove the increase as United continues to focus on growing this business. During the second quarter of 2016, United sold \$33 million in SBA loans. This compares with sales of \$13 million during the first quarter, and sales of \$15 million during the second quarter of 2015.

Operating expenses were \$58.1 million for the second quarter compared with \$57.9 million for the first quarter and \$48.4 million for the second quarter of 2015. Included in operating expenses were merger-related charges of \$1.18 million, \$2.65 million and \$3.17 million, for each period respectively. Excluding the merger-related charges, second quarter operating expenses were \$56.9 million compared with \$55.2 million for the first quarter and \$45.2 million a year ago. The increase from a year ago reflects additional operating expenses following the acquisition of The Palmetto Bank and First National Bank.

The \$1.65 million increase in operating expenses from the first quarter, excluding merger-related charges, was primarily in salaries and employee benefits expense, up \$510,000; advertising and other marketing related expenses, up \$459,000; and professional fees, up \$489,000. The increase in salaries and benefits expense reflects higher incentives following the record performance in the SBA and mortgage lending businesses as well as incentives for the overall strong performance for the second quarter. Additionally, annual merit increases and an increase in 401K matching contributions went into effect on April 1, further contributing to the increase. These increases, as well as the additional investment in 29 new revenue producers in the first and second quarters, more than offset the cost savings from the elimination of staff positions late in the first quarter following the Palmetto systems conversion.

The increase in advertising and marketing related expenses primarily reflects the cost of United's annual customer appreciation day and new marketing campaigns. Professional fees were up from the first quarter reflecting ongoing projects for process and compliance improvements and increased scalability as growth continues organically and through acquisitions.

On July 1, United completed its previously announced merger with Tidelands Bancshares, Inc., the holding company for Tidelands Bank which serves coastal South Carolina with banking offices in Charleston, Hilton Head and Myrtle Beach. "I'm very excited to have Tidelands join us as a key part of our coastal South Carolina banking team," Tallent said. "Tidelands Bank merged into United Community Bank on July 1 and is operating under the Tidelands brand until systems conversions are completed in mid-November. At that time, the Tidelands branches will operate under the United Community Bank brand.

"Our second quarter results have strengthened our optimism and led the Board of Directors to increase our dividend to eight cents per share beginning in the third quarter," stated Tallent. "That is 14 percent higher than our current dividend and a 33 percent increase from a year ago.

"We expect our strong momentum to continue throughout the remainder of 2016 as we maintain a high-quality balance sheet, generate growth and increase profitability. All of this is a testament to our talented bankers who are carrying out our plans while providing customer service that is second to none," Tallent concluded.

#### Conference Call

United will hold a conference call today, Wednesday, July 27, 2016, at 11 a.m. ET to discuss the contents of this earnings release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 42056034. The conference call also will be webcast and available for replay for 30 days by selecting "Events & Presentations" within the Investor Relations section of United's website at <a href="https://www.ucbi.com">www.ucbi.com</a>.

### About United Community Banks, Inc.

United Community Banks, Inc. (NASDAQ:UCBI) is a registered bank holding company based in Blairsville, Georgia, with \$10.4 billion in assets. The company's banking subsidiary, United Community Bank, is one of the Southeast region's largest full-service banks, operating 140 offices in Georgia, North Carolina, South Carolina and Tennessee. The bank specializes in providing personalized community banking services to individuals, small businesses and corporations. Services include a

full range of consumer and commercial banking products, including mortgage, advisory, and treasury management. United Community Bank is consistently recognized for its outstanding customer service by respected national research firms. In 2014 and 2015, United Community Bank was ranked first in customer satisfaction in the southeast by J.D. Power and again in 2016 was ranked among the top 100 on the Forbes list of America's Best Banks. Additional information about the company and the bank's full range of products and services can be found at <a href="https://www.ucbi.com">www.ucbi.com</a>.

### Non-GAAP Financial Measures

This News Release contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as "operating net income," "operating net income per diluted share," "tangible book value," "operating return on common equity," "operating return on tangible common equity," "operating return on assets," "operating dividend payout ratio," "operating efficiency ratio," "average tangible equity to average assets" and "tangible common equity to risk-weighted assets." These non-GAAP measures are included because United believes they may provide useful supplemental information for evaluating United's underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included with the accompanying financial statement tables.

### Safe Harbor

This News Release contains forward-looking statements, as defined by federal securities laws, including statements about United's financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United's filings with the Securities and Exchange Commission including its 2015 Annual Report on Form 10-K under the sections entitled "Forward-Looking Statements" and "Risk Factors." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

# UNITED COMMUNITY BANKS, INC. Financial Highlights Selected Financial Information

		20	)16				2015		Second Quarter
(in thousands, except per share data)	_	econd luarter	c	First Quarter	Fourth Quarter	(	Third Quarter	Second Quarter	2016-2015 Change
INCOME SUMMARY									
Interest revenue	\$	81,082	\$	80,721	\$ 79,362	\$	70,828	\$ 65,808	
Interest expense		6,164		5,769	 5,598		5,402	 4,817	
Net interest revenue		74,918		74,952	73,764		65,426	 60,991	23 %
Provision for credit losses		(300)		(200)	300		700	900	
Fee revenue		23,497		18,606	 21,284		18,297	 17,266	36
Total revenue		98,715		93,758	94,748		83,023	77,357	28
Expenses		58,060		57,885	65,488		54,269	48,420	20
Income before income tax expense		40,655		35,873	29,260		28,754	28,937	40
Income tax expense		15,389		13,578	11,052		10,867	11,124	38
Net income		25,266		22,295	18,208		17,887	17,813	42
Preferred dividends		-		21	25		25	17	
Net income available to common shareholders		25,266		22,274	18,183		17,862	17,796	42
Merger-related and other charges		1,176		2,653	9,078		5,744	3,173	
Income tax benefit of merger-related and other charges		(445)		(1,004)	 (3,486)		(1,905)	 (997)	
Net income available to common shareholders									
- operating <sup>(1)</sup>	\$	25,997	\$	23,923	\$ 23,775	\$	21,701	\$ 19,972	30
PERFORMANCE MEASURES									
Per common share:									
Diluted net income - GAAP	\$	.35	\$	.31	\$ .25	\$	.27	\$ .28	25

Diluted net income - operating (1)		.36			.33			.33			33			.32		13
Cash dividends declared		.07			.07			.06			06			.05		
Book value		14.80			14.35			14.02		13.				12.95		14
Tangible book value <sup>(3)</sup>		12.84			12.40			12.06		12.	80			12.66		1
Key performance ratios:																
Return on common equity - GAAP (2)(4)		9.54	%		8.57	%		7.02	%	7.	85	%		8.83	%	
Return on common equity - operating (1)(2)(4)		9.81			9.20			9.18		9.	54			9.90		
Return on tangible common equity - operating																
(1)(2)(3)(4)		11.56			10.91			10.87		10.	29			10.20		
Return on assets - GAAP (4)		1.04			.93			.76			82			.89		
Return on assets - operating (1)(4)		1.07			1.00			.99		1.	00			1.00		
Dividend payout ratio - GAAP		20.00			22.58			24.00		22.	22			17.86		
Dividend payout ratio - operating <sup>(1)</sup>		19.44			21.21			18.18		18.	18			15.63		
Net interest margin (fully taxable equivalent) (4)		3.35			3.41			3.34		3.	26			3.30		
Efficiency ratio - GAAP		59.02			61.94			68.97		64.	65			61.63		
Efficiency ratio - operating (1)		57.82			59.10			59.41		57.	81			57.59		
Average equity to average assets		10.72			10.72			10.68		10.	39			10.05		
Average tangible equity to average assets (3)		9.43			9.41			9.40		9.	88			9.91		
Average tangible common equity to																
average assets <sup>(3)</sup>		9.43			9.32			9.29		9.	77			9.83		
Tangible common equity to risk-weighted																
assets <sup>(3)(5)</sup>		12.87			12.77			12.82		13.	80			13.24		
ASSET QUALITY																
Nonperforming loans	\$	21,348		\$	22,419		\$	22,653	9	20,0	64		\$	18,805		14
Foreclosed properties		6,176			5,163	_		4,883	_	7,6	69			2,356		162
Total nonperforming assets (NPAs)		27,524			27,582			27,536		27,7	33			21,161		30
Allowance for loan losses		64,253			66,310			68,448		69,0				70,129		(8)
Net charge-offs		1,730			2,138			1,302		1,4				978		77
Allowance for loan losses to loans		1.02	%		1.09	%		1.14	%	1.	15	%		1.36	%	
Net charge-offs to average loans <sup>(4)</sup>		.11			.14			.09			10			.08		
NPAs to loans and foreclosed properties		.44			.45			.46			46			.41		
NPAs to total assets		.28			.28			.29		•	29			.26		
AVERAGE BALANCES																
(\$ in millions)																
Loans	\$	6,151		\$	6,004		\$	5,975	9	•			\$	5,017		23
Investment securities		2,747			2,718			2,607		2,3				2,261		21
Earning assets Total assets		9,037 9,809			8,876 9,634			8,792 9,558		8,0 8,6				7,444 8,017		21 22
Deposits		7,897			7,947			8,028		7,1				6,669		18
Shareholders' equity		1,051			1,033			1,021			97			806		30
Common shares - basic (thousands)		72,202			72,162			72,135		66,2				62,549		15
Common shares - diluted (thousands)		72,207			72,166			72,140		66,3				62,553		15
AT DEDICE END																
AT PERIOD END (\$ in millions)																
Loans	\$	6,287		\$	6,106		\$	5,995	9	6,0	24		\$	5,174		22
Investment securities	4	2,677		4	2,757		*	2,656	4	2,4			Ψ	2,322		15
Total assets		9,928			9,781			9,616		9,4				8,237		21
Deposits		7,857			7,960			7,873		7,8				6,800		16
Shareholders' equity		1,060			1,034			1,018		1,0	13			827		28
Common shares outstanding (thousands)		71,122			71,544			71,484		71,4	72			62,700		13

<sup>(1)</sup> Excludes merger-related charges and fourth quarter impairment losses on surplus bank property. (2) Net income available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (3) Excludes effect of acquisition related intangibles and associated amortization. (4) Annualized. (5) Second

# UNITED COMMUNITY BANKS, INC. Financial Highlights Selected Financial Information

	For the	ne Six	
	Months	YTD	
	Jun	e 30,	2016-2015
(in thousands, except per share data)	2016	2015	Change
INCOME SUMMARY			
Interest revenue	\$ 161,803	\$ 128,342	
Interest expense	11,933	10,109	
Net interest revenue	149,870	118,233	27 %
Provision for credit losses	(500)	2,700	
Fee revenue	42,103	32,948	28
Total revenue	192,473	148,481	30
Expenses	115,945	91,481	27
Income before income tax expense	76,528	57,000	34
Income tax expense	28,967	21,517	35
Net income	47,561	35,483	34
Preferred dividends	21	17	
Net income available to common shareholders	47,540	35,466	34
Merger-related and other charges	3,829	3,173	
Income tax benefit of merger-related and other charges	(1,449)	(997)	
Net income available to common			
shareholders - operating <sup>(1)</sup>	\$ 49,920	\$ 37,642	33
PERFORMANCE MEASURES			
Per common share:			
Diluted net income - GAAP	\$ .66	\$ .57	16
Diluted net income - operating (1)	.69	.61	13
Cash dividends declared	.14	.10	
Book value	14.80	12.95	14
Tangible book value <sup>(3)</sup>	12.84	12.66	1
Key performance ratios:			
Return on common equity - GAAP (2)(4)	9.06 %	% 9.08 %	
Return on common equity - operating (1)(2)(4)	9.51		,
		9.63	
Return on tangible common equity - operating (1)(2)(3)(4)	11.24	9.84	
Return on assets - GAAP (4)	.98	.92	
Return on assets - operating (1)(4)	1.03	.97	
Dividend payout ratio - GAAP	21.21	17.54	
Dividend payout ratio - operating (1)	20.29	16.39	
Net interest margin (fully taxable equivalent) (4)	3.38	3.30	
Efficiency ratio - GAAP	60.44	60.44	
Efficiency ratio - operating <sup>(1)</sup>	58.45	58.34	
Average equity to average assets	10.72	9.96	
Average tangible equity to average assets (3)	9.42	9.87	
Average tangible equity to average assets Average tangible common equity to	9.42	9.01	
average assets (3)	9.38	9.83	
Tangible common equity to risk-weighted	0.00	0.00	
assets (3)(5)	12.87	13.24	
455010	12.01	10.24	

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Foreclosed properties		6,176		2,356		162
Total nonperforming assets (NPAs)		27,524		21,161	-	30
Allowance for loan losses		64,253		70,129		(8)
Net charge-offs		3,868		3,540		9
Allowance for loan losses to loans		1.02	%	1.36	%	
Net charge-offs to average loans (4)		.13		.15		
NPAs to loans and foreclosed properties		.44		.41		
NPAs to total assets		.28		.26		
AVERAGE BALANCES (\$ in millions)						
Loans	\$	6,077	\$	4,872		25
Investment securities		2,733		2,232		22
Earning assets		8,956		7,258		23
Total assets		9,721		7,818		24
Deposits		7,922		6,520		22
Shareholders' equity		1,042		778		34
Common shares - basic (thousands)		72,187		61,730		17
Common shares - diluted (thousands)		72,191		61,734		17
AT PERIOD END (\$ in millions)						
Loans	\$	6,287	\$	5,174		22
Investment securities		2,677		2,322		15
Total assets		9,928		8,237		21
Deposits		7,857		6,800		16
Shareholders' equity		1,060		827		28
Common shares outstanding (thousands)		71,122		62,700		13

\$ 21,348

\$ 18,805

14

# UNITED COMMUNITY BANKS, INC. Non-GAAP Performance Measures Reconciliation Selected Financial Information

Nonperforming loans

	20	)16			
	Second	First	Fourth	Third	Second
(in thousands, except per share data)	Quarter	Quarter	Quarter	Quarter	Quarter
Expense reconciliation					
Expenses (GAAP)	\$58,060	\$57,885	\$65,488	\$54,269	\$48,420
Merger-related and other charges	(1,176)	(2,653)	(9,078)	(5,744)	(3,173)
Expenses - operating	\$56,884	\$55,232	\$56,410	\$48,525	\$45,247
Net income reconciliation					
Net income (GAAP)	\$25,266	\$22,295	\$18,208	\$17,887	\$17,813
Merger-related and other charges	1,176	2,653	9,078	5,744	3,173
Income tax benefit of merger-related and other charges	(445)	(1,004)	(3,486)	(1,905)	(997)
Net income - operating	\$25,997	\$23,944	\$23,800	\$21,726	\$19,989
Net income available to common shareholders reconciliation					
Net income available to common shareholders (GAAP)	\$25,266	\$22,274	\$18,183	\$17,862	\$17,796
Merger-related and other charges	1,176	2,653	9,078	5,744	3,173

<sup>(1)</sup> Excludes merger-related charges and fourth quarter impairment losses on surplus bank property. (2) Net income available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (3) Excludes effect of acquisition related intangibles and associated amortization. (4) Annualized. (5) Second quarter 2016 ratio is preliminary.

Income tax benefit of merger-related and other charges	(445)	(1,004)	(3,486)	(1,905)	(997)
Net income available to common shareholders - operating	\$25,997	\$23,923	\$23,775	\$21,701	\$19,972
Diluted income per common share reconciliation					
Diluted income per common share (GAAP)	\$ .35	\$ .31	\$ .25	\$ .27	\$ .28
Merger-related and other charges	.01	.02	.08	.06	.04
Diluted income per common share - operating	\$ .36	\$ .33	\$ .33	\$ .33	\$ .32
Book value per common share reconciliation					
Book value per common share (GAAP)	\$ 14.80	\$ 14.35	\$ 14.02	\$ 13.95	\$ 12.95
Effect of goodwill and other intangibles	(1.96)	(1.95)	(1.96)	(1.87)	(.29)
Tangible book value per common share	\$ 12.84	\$ 12.40	\$ 12.06	\$ 12.08	\$ 12.66
Return on tangible common equity reconciliation					
Return on common equity (GAAP)	9.54 %	8.57 %	7.02 %	7.85 %	8.83 %
Merger-related and other charges	.27	.63	2.16	1.69	1.07
Return on common equity - operating	9.81	9.20	9.18	9.54	9.90
Effect of goodwill and other intangibles	1.75	1.71	1.69	.75	.30
Return on tangible common equity - operating	11.56 %	10.91 %	10.87 %	10.29 %	10.20 %
Return on assets reconciliation					
Return on assets (GAAP)	1.04 %	.93 %	.76 %	.82 %	.89 %
Merger-related and other charges	.03	.07	.23	.18	.11
Return on assets - operating	1.07 %	1.00 %	.99 %	1.00 %	1.00 %
Dividend payout ratio reconciliation					
Dividend payout ratio (GAAP)	20.00 %	22.58 %	24.00 %	22.22 %	17.86 %
Merger-related and other charges	(.56)	(1.37)	(5.82)	(4.04)	(2.23)
Dividend payout ratio - operating	19.44 %				
Efficiency ratio reconciliation					
Efficiency ratio (GAAP)	59.02 %	61.94 %	68.97 %	64.65 %	61.63 %
Merger-related and other charges	(1.20)	(2.84)	(9.56)	(6.84)	(4.04)
Efficiency ratio - operating	57.82 %			<del></del>	
Average equity to assets reconciliation	40.70.00	40.70 0	40.00.04	40.00.0	40.05.04
Equity to assets (GAAP)	10.72 %				
Effect of goodwill and other intangibles	(1.29)	(1.31)	(1.28)	(.51)	(.14)
Tangible equity to assets Effect of preferred equity	9.43	9.41	9.40	9.88	9.91 (.08)
Tangible common equity to assets	9.43 %	(.09) 9.32 %	(.11) 9.29 %	<u>(.11)</u> 9.77 %	
tangisis seminor equity to assets		<u> </u>	<u> </u>		,,
Tangible common equity to risk-weighted assets reconciliation (1)	د د د د			44.45	44.00.00
Tier 1 capital ratio (Regulatory)	11.44 %				
Effect of other comprehensive income	(.06)	(.25)	(.38)	(.23)	(.28)
Effect of trust professed	1.63	1.85	2.05	2.24	2.49
Effect of trust preferred	(80.)	(80.)	(.08)	(.08)	(.63)
Effect of preferred equity	( 06 )	- ( 07 \	(.15)	(.15)	(.17)
Basel III intangibles transition adjustment Basel III disallowed investments	(.06)	(.07)	(.10) .03	(.13) .03	(.06) .03
·	12.87 %	12.77 %			
Tangible common equity to risk-weighted assets	12.01 %		%	13.00 %	

<sup>(1)</sup> Second quarter 2016 ratios are preliminary.

	For the Six Months Ended June 30,					
(in thousands, except per share data)	_=	2016			2015	_
Expense reconciliation						
Expenses (GAAP)	\$	115,945		\$	91,481	
Merger-related and other charges	Ψ	(3,829)		Ψ	(3,173)	١
Expenses - operating	\$	112,116		\$	88,308	_
Expenses operating	Ť	,	= :		,	=
Net income reconciliation						
Net income (GAAP)	\$	47,561		\$	35,483	
Merger-related and other charges		3,829			3,173	
Income tax benefit of merger-related and other charges	_	(1,449)		_	(997)	_
Net income - operating	\$	49,941	= :	\$	37,659	=
Net income available to common shareholders reconciliation						
Net income available to common shareholders (GAAP)	\$	47,540		\$	35,466	
Merger-related and other charges		3,829			3,173	
ncome tax benefit of merger-related and other charges		(1,449)			(997)	)
Net income available to common shareholders - operating	\$	49,920	= :	\$	37,642	=
Diluted income per common share reconciliation						
Diluted income per common share (GAAP)	\$	.66		\$	.57	
Merger-related and other charges		.03			.04	
Diluted income per common share - operating	\$	.69		\$	.61	_
Book value per common share reconciliation						
Book value per common share (GAAP)	\$	14.80		\$	12.95	
Effect of goodwill and other intangibles	*	(1.96)		Ψ	(.29	)
Tangible book value per common share	\$	12.84		\$	12.66	_
Return on tangible common equity reconciliation						
Return on carrying common equity reconciliation  Return on common equity (GAAP)		9.06	%		9.08	
Merger-related and other charges		.45	70		.55	
Return on common equity - operating		9.51			9.63	-
Effect of goodwill and other intangibles		1.73			.21	
Return on tangible common equity - operating		11.24	%		9.84	_
Deturn en accete recencilistion						
Return on assets reconciliation Return on assets (GAAP)		.98	%		.92	
Merger-related and other charges		.05			.05	
Return on assets - operating		1.03	%		.97	_
Dividend payout ratio reconciliation						
Dividend payout ratio (GAAP)		21.21	%		17.54	
Merger-related and other charges		(.92)			(1.15)	
Dividend payout ratio - operating		20.29			16.39	-
Efficiency ratio reconciliation						
Efficiency ratio (GAAP)		60.44	0/_		60.44	
Merger-related and other charges		(1.99)	/0		(2.10)	
Efficiency ratio - operating	_	58.45	%		58.34	_
			= -:			=
Average equity to assets reconciliation		10.72	0/		0.06	
Equity to assets (GAAP)		10.72	%		9.96	

Effect of goodwill and other intangibles Tangible equity to assets Effect of preferred equity Tangible common equity to assets	(1.30) 9.42 (.04) 9.38 %	(.09) 9.87 (.04) 9.83 %
Tangible common equity to risk-weighted assets reconciliation (1)		
Tier 1 capital ratio (Regulatory)	11.44 %	11.86 %
Effect of other comprehensive income	(.06)	(.28)
Effect of deferred tax limitation	1.63	2.49
Effect of trust preferred	(.08)	(.63)
Effect of preferred equity	-	(.17)
Basel III intangibles transition adjustment	(.06)	(.06)
Basel III disallowed investments	<u> </u>	.03
Tangible common equity to risk-weighted assets	12.87 %	13.24 %

<sup>(1)</sup> Second quarter 2016 ratios are preliminary.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Loan Portfolio Composition at Period-End

	20	16		2015			
	Second	First	Fourth	Third	Second		
(in millions)	Quarter	Quarter	Quarter	Quarter	Quarter		
LOANS BY CATEGORY							
Owner occupied commercial RE	\$ 1,450	\$1,434	\$1,494	\$1,479	\$ 1,266		
Income producing commercial RE	919	880	824	818	689		
Commercial & industrial	926	855	785	890	793		
Commercial construction	384	354	342	319	238		
Total commercial	3,679	3,523	3,445	3,506	2,986		
Residential mortgage	1,035	1,032	1,029	1,062	935		
Home equity lines of credit	623	604	598	585	491		
Residential construction	351	348	352	334	299		
Consumer installment	599	599	571	537	463		
Total loans	\$ 6,287	\$6,106	\$5,995	\$6,024	\$ 5,174		
LOANS BY MARKET							
North Georgia	\$ 1,097	\$1,097	\$1,125	\$1,130	\$ 1,155		
Atlanta MSA	1,314	1,257	1,259	1,266	1,275		
North Carolina	543	543	549	546	533		
Coastal Georgia	541	543	537	506	499		
Gainesville MSA	240	248	254	252	257		
East Tennessee	509	495	504	511	525		
South Carolina	862	821	819	783	35		
Specialized Lending	706	628	492	609	538		
Indirect auto	475	474	456	421	357		
Total loans	\$ 6,287	\$6,106	\$5,995	\$6,024	\$ 5,174		

UNITED COMMUNITY BANKS, INC. Financial Highlights Loan Portfolio Composition at Period-End

	20	16	2015	Linked	Year over
	Second	First	Second	Quarter	Year
(in millions)	Quarter	Quarter	Quarter	Change	Change
LOANS BY CATEGORY					
Owner occupied commercial RE	\$ 1,450	\$1,434	\$ 1,266	\$ 16	\$ 184
Income producing commercial RE	919	880	689	39	230
Commercial & industrial	926	855	793	71	133
Commercial construction	384	354	238	30	146
Total commercial	3,679	3,523	2,986	156	693
Residential mortgage	1,035	1,032	935	3	100
Home equity lines of credit	623	604	491	19	132
Residential construction	351	348	299	3	52
Consumer installment	599	599	463	_	136
Total loans	\$ 6,287	\$6,106	\$ 5,174	181	1,113
LOANS BY MARKET					
North Georgia	\$ 1,097	\$1,097	\$ 1,155	\$ -	\$ (58)
Atlanta MSA	1,314	1,257	1,275	57	39
North Carolina	543	543	533	-	10
Coastal Georgia	541	543	499	(2)	42
Gainesville MSA	240	248	257	(8)	(17)
East Tennessee	509	495	525	14	(16)
South Carolina	862	821	35	41	827
Specialized Lending	706	628	538	78	168
Indirect auto	475	474	357	_ 1	118
Total loans	\$ 6,287	\$6,106	\$ 5,174	181	1,113

# UNITED COMMUNITY BANKS, INC. Financial Highlights Credit Quality

	Seco	nd Quarter 2016	
	Nonperforming	Foreclosed	Total
(in thousands)	Loans	Properties	NPAs
NONPERFORMING ASSETS BY	CATEGORY		
Owner occupied CRE	\$ 6,681	\$ 3,096	\$ 9,777
Income producing CRE	1,017	1,554	2,571
Commercial & industrial	949	-	949
Commercial construction	199		199
Total commercial	8,846	4,650	13,496
Residential mortgage	8,667	1,160	9,827
Home equity lines of credit	1,308	83	1,391
Residential construction	1,578	283	1,861
Consumer installment	949		949
Total NPAs	\$21,348	\$ 6,176	\$27,524
Balance as a % of			
Unpaid Principal	69.6%	40.2%	59.8%
NONPERFORMING ASSETS BY	MARKET		
North Georgia	\$ 6,219	\$ 1,086	\$ 7,305
Atlanta MSA	1,140	2,041	3,181
North Carolina	4,762	224	4,986
Coastal Georgia	1,186	168	1,354
Gainesville MSA	234	-	234
East Tennessee	3,616	247	3,863

South Carolina	1,271	2,410	3,681
Specialized Lending	2,108	-	2,108
Indirect auto	812	-	812
Total NPAs	\$21,348	\$ 6,176	\$27,524
NONPERFORMING ASSETS AC	TIVITY		
Beginning Balance	\$22,419	\$ 5,163	\$27,582
Acquisitions	-	(497)	(497)
Loans placed on non-accrual	6,786	-	6,786
Payments received	(4,201)	-	(4,201)
Loan charge-offs	(1,803)	-	(1,803)
Foreclosures	(1,853)	2,722	869
Capitalized costs	-	98	98
Property sales	-	(1,424)	(1,424)
Write downs	-	(73)	(73)
Net gains (losses) on sales		187	187
Ending Balance	\$21,348	\$ 6,176	\$27,524
	·	·	·

## UNITED COMMUNITY BANKS, INC. Financial Highlights **Credit Quality**

		t Quarter 2016	
	Nonperforming	Foreclosed	Total
(in thousands)	Loans	Properties	NPAs
NONPERFORMING ASSETS BY	CATEGORY		
Owner occupied CRE	\$ 6,775	\$ 2,864	\$ 9,639
Income producing CRE	2,959	-	2,959
Commercial & industrial	978	-	978
Commercial construction	266	152	418
Total commercial	10,978	3,016	13,994
Residential mortgage	8,037	1,587	9,624
Home equity lines of credit	1,198	125	1,323
Residential construction	1,122	435	1,557
Consumer installment	1,084	-	1,084
Total NPAs	\$22,419	\$ 5,163	\$27,582
Balance as a % of			= =====================================
Unpaid Principal	69.3%	38.2%	60.1%
NONPERFORMING ASSETS BY	MARKET		
North Georgia	\$ 5,353	\$ 1,233	\$ 6,586
Atlanta MSA	2,796	902	3,698
North Carolina	4,860	559	5,419
Coastal Georgia	1,696	121	1,817
Gainesville MSA	250	-	250
East Tennessee	3,470	351	3,821
South Carolina	935	1,997	2,932
Specialized Lending	2,186	-	2,186
ndirect auto	873	-	873
Total NPAs	\$22,419	\$ 5,163	\$27,582

NONPERFORMING ASSETS ACTIVITY										
Beginning Balance	\$22,653	\$ 4,883	\$27,536							
Acquisitions	-	-	-							

Loans placed on non-accrual	4,771	-	4,771
Payments received	(1,812)	-	(1,812)
Loan charge-offs	(1,679)	-	(1,679)
Foreclosures	(1,514)	1,590	76
Capitalized costs	-	-	-
Property sales	-	(1,524)	(1,524)
Write downs	-	(7)	(7)
Net gains (losses) on sales	-	221	221
Ending Balance	\$22,419	\$ 5,163	\$27,582

# UNITED COMMUNITY BANKS, INC. Financial Highlights Credit Quality

<del>-</del>	Four	T - 1 - 1	
(in the constant)	Nonperforming	Foreclosed	Total
(in thousands)	Loans	Properties	NPAs
NONPERFORMING ASSETS BY			
Owner occupied CRE	\$ 7,036	\$ 2,652	\$ 9,688
Income producing CRE	2,595	-	2,595
Commercial & industrial	892	-	892
Commercial construction _	328	437	765
Total commercial	10,851	3,089	13,940
Residential mortgage	8,555	1,242	9,797
Home equity lines of credit	851	80	931
Residential construction	1,398	472	1,870
Consumer installment	998		998
Total NPAs	\$22,653	\$ 4,883	\$27,536
Balance as a % of			= =====
Unpaid Principal	71.4%	34.2%	59.8%
NONPERFORMING ASSETS BY	MARKET		
North Georgia	\$ 5,167	\$ 1,612	\$ 6,779
Atlanta MSA	3,023	625	3,648
North Carolina	5,289	183	5,472
Coastal Georgia	2,079	-	2,079
Gainesville MSA	307	-	307
East Tennessee	3,448	157	3,605
South Carolina	323	2,306	2,629
Specialized Lending	2,231	-	2,231
Indirect auto	786	-	786
Total NPAs	\$22,653	\$ 4,883	\$27,536
NONDEDECRINIC ACCESS ACC	F13.41 <del>T</del> 3.4		
NONPERFORMING ASSETS ACT		Ф <b>7</b> ССС	<b>#07 700</b>
Beginning Balance	\$20,064	\$ 7,669	\$27,733
Acquisitions	-	(1,585)	(1,585)
Loans placed on non-accrual	10,768	-	10,768
Payments received	(4,893)	-	(4,893)
Loan charge-offs	(1,813)	-	(1,813)
Foreclosures	(1,473)	1,497	24
Capitalized costs	-	-	-
Property sales	-	(2,968)	(2,968)
Write downs	-	11	11
Net gains (losses) on sales _	<u>-</u>	259	259
Ending Balance	\$22,653	\$ 4,883	\$27,536

	Second Qua	arter 2016	First Quar	ter 2016	Fourth Qua	arter 2015
		Net Charge- Offs to		Net Charge- Offs to		Net Charge- Offs to
	Net	Average	Net	Average	Net	Average
(in thousands)	Charge-Offs	Loans <sup>(1)</sup>	Charge-Offs	Loans <sup>(1)</sup>	Charge-Offs	Loans <sup>(1)</sup>
NET CHARGE-OFFS BY CATEG	ORY	-		·		
Owner occupied CRE	\$ 564	.16 %	\$ 304	.08 %	\$ 861	.23 %
Income producing CRE	(23)	(.01)	211	.10	(35)	(.02)
Commercial & industrial	(392)	(.18)	283	.14	(719)	(.34)
Commercial construction	22	.02	286	.33	253	.31
Total commercial	171	.02	1,084	.13	360	.04
Residential mortgage	829	.32	50	.02	(120)	(.05)
Home equity lines of credit	253	.17	632	.43	194	.13
Residential construction	(8)	(.01)	(103)	(.12)	415	.48
Consumer installment	485	.33	475	.33	453	.33
Total	\$1,730	.11	\$2,138	.14	\$1,302	.09
NET CHARGE-OFFS BY MARKE	ΞT					
North Georgia	\$ 428	.16 %	\$ 913	.33 %	\$1,011	.36 %
Atlanta MSA	1	-	(25)	(.01)	496	.16
North Carolina	575	.43	382	.28	426	.31
Coastal Georgia	177	.13	196	.15	47	.04
Gainesville MSA	(87)	(.14)	98	.16	(340)	(.54)
East Tennessee	346	.28	378	.31	(326)	(.26)
South Carolina	49	.02	(16)	(.01)	(474)	(.24)
Specialized Lending	(18)	(.01)	4	-	253	.18
Indirect auto	259	.22	208	.19	209	.19
Total	\$1,730	.11	\$2,138	.14	\$1,302	.09

<sup>(1)</sup> Annualized.

# ${\bf UNITED\ COMMUNITY\ BANKS, INC.}$

**Consolidated Statement of Income** (Unaudited)

(in thousands, except per share data)		nths Ended e 30,		Six Months Ended June 30,		
		2015	2016	2015		
Interest revenue:						
Loans, including fees	\$ 63,472	\$ 52,976	\$127,448	\$102,640		
Investment securities, including tax exempt of \$149, \$181, \$315 and \$339	16,833	12,037	32,621	24,095		
Deposits in banks and short-term investments	777	795	1,734	1,607		
Total interest revenue	81,082	65,808	161,803	128,342		

### Interest expense:

Deposits:

NOW	444	348	929	742
Money market	1,206	806	2,314	1,479
Savings	30	26	59	46
Time	743	895_	1,385	2,004
Total deposit interest expense	2,423	2,075	4,687	4,271
Short-term borrowings	93	82	180	180
Federal Home Loan Bank advances	983	454	1,716	846
Long-term debt	2,665	2,206	5,350	4,812
Total interest expense	6,164	4,817	11,933	10,109
Net interest revenue	74,918	60,991	149,870	118,233
Provision for credit losses	(300)	900	(500)	2,700
Net interest revenue after provision for credit losses	75,218	60,091	150,370	115,533
Fee revenue:				
Service charges and fees	10,515	8,375	20,641	15,990
Mortgage loan and other related fees	4,448	3,707	7,737	6,462
Brokerage fees	1,117	1,232	2,170	2,783
Gains from sales of government guaranteed loans	2,801	1,494	4,038	2,635
Securities gains, net	282	13	661	1,552
Loss from prepayment of debt	-	-	-	(1,038)
Other	4,334	2,445	6,856	4,564
Total fee revenue	23,497	17,266	42,103	32,948
Total revenue	98,715	77,357	192,473	148,481
Operating expenses:				
Salaries and employee benefits	33,572	27,961	66,634	54,407
Communications and equipment	4,393	3,304	8,683	6,575
Occupancy	4,538	3,415	9,261	6,693
Advertising and public relations	1,323	1,127	2,187	1,877
Postage, printing and supplies	1,298	993	2,578	1,931
Professional fees	3,189	2,257	5,889	4,176
FDIC assessments and other regulatory charges	1,517	1,298	3,041	2,507
Amortization of intangibles	987	447	1,997	689
Merger-related and other charges	1,176	3,173	3,829	3,173
Other	6,067	4,445	11,846	9,453
Total operating expenses	_ 58,060	48,420	115,945	91,481
Net income before income taxes	40,655	28,937	76,528	57,000
Income tax expense	15,389	11,124	28,967	21,517
Net income	25,266	17,813	47,561	35,483
Preferred stock dividends and discount accretion	-	17	21	17
Net income available to common shareholders	\$ 25,266	\$ 17,796	\$ 47,540	\$ 35,466
Earnings per common share:				
Basic	\$ .35	\$ .28	\$ .66	\$ .57
Diluted	.35	.28	.66	.57
Weighted average common shares outstanding:				
Basic	72,202	62,549	72,187	61,730
Diluted	72,207	62,553	72,191	61,734

## UNITED COMMUNITY BANKS, INC.

**Consolidated Balance Sheet** (Unaudited)

	June 30,	December 31,
(in thousands, except share and per share data)	2016	2015

Interest-bearing deposits in banks	100,036	153,451
Cash and cash equivalents	207,642	 240,363
Securities available for sale	2,335,511	2,291,511
Securities held to maturity (fair value \$356,740 and \$371,658)	341,951	364,696
Mortgage loans held for sale	30,152	24,231
Loans, net of unearned income	6,286,527	5,995,441
Less allowance for loan losses	(64,253)	(68,448)
Loans, net	6,222,274	 5,926,993
Premises and equipment, net	181,349	178,165
Bank owned life insurance	105,784	105,493
Accrued interest receivable	25,879	25,786
Net deferred tax asset	157,689	197,613
Derivative financial instruments	26,880	20,082
Goodwill and other intangible assets	146,124	147,420
Other assets	147,238	94,075
Total assets	\$9,928,473	\$ 9,616,428
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Deposits:		
Demand	\$2,386,857	\$ 2,204,755
NOW	1,730,313	1,975,884
Money market	1,641,980	1,599,637
Savings	502,134	471,129
Time	1,183,943	1,282,803
Brokered	412,267	338,985
Total deposits	7,857,494	7,873,193
Repurchase agreements	-	16,640
Federal Home Loan Bank advances	735,125	430,125
Long-term debt	164,066	163,836
Derivative financial instruments	34,930	28,825
Accrued expenses and other liabilities	77,121	85,524
Total liabilities	8,868,736	8,598,143
Shareholders' equity:		
Preferred stock, \$1 par value; 10,000,000 shares authorized;		
Series H; \$1,000 stated value; 0 and 9,992 shares issued and outstanding	-	9,992
Common stock, \$1 par value; 150,000,000 shares authorized;		
69,863,008 and 66,198,477 shares issued and outstanding	69,863	66,198
Common stock, non-voting, \$1 par value; 26,000,000 shares authorized;		
1,258,792 and 5,285,516 shares issued and outstanding	1,259	5,286
Common stock issuable; 486,753 and 458,953 shares	6,651	6,779
Capital surplus	1,279,383	1,286,361
Accumulated deficit	(293,424)	(330,879)
Accumulated other comprehensive loss	(3,995)	(25,452)
Total shareholders' equity	1,059,737	1,018,285
Total liabilities and shareholders' equity	\$9,928,473	\$ 9,616,428

## UNITED COMMUNITY BANKS, INC.

### Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended June 30,

		2016					2015			
(dollars in thousands, fully taxable equivalent (FTE))		Average Balance	ı	nterest	Avg. Rate	· <u></u>	Average Balance	ļ	Interest	Avg. Rate
Assets:										
Interest-earning assets:										
Loans, net of unearned income (FTE) (1)(2)	\$	6,150,654	\$	63,485	4.15%	\$	5,017,306	\$	53,081	4.24%
Taxable securities (3)		2,720,061		16,684	2.45		2.235.561		11.856	2.12

Tax-exempt securities (FTE) (1)(3)		27,434		244	3.56		25,685		296	4.61
Federal funds sold and other interest-earning assets		138,622		912	2.63		165,643		901	2.18
455015		100,022			2.00		100,010			2.10
Total interest-earning assets (FTE)		9,036,771		81,325	3.62		7,444,195		66,134	3.56
Non-interest-earning assets:										
Allowance for loan losses		(66,104)					(71,006)			
Cash and due from banks		94,920					77,124			
Premises and equipment		182,609					167,926			
Other assets <sup>(3)</sup>		560,357					398,356			
Total assets	\$	9,808,553				\$	8,016,595			
Liabilities and Shareholders' Equity:										
Interest-bearing liabilities:										
Interest-bearing deposits:										
NOW	\$	1,755,726		444	.10	\$	1,419,142		348	.10
Money market	•	1,866,913		1,206	.26	,	1,607,665		806	.20
Savings		497,973		30	.02		335,093		26	.03
Time		1,205,066		675	.23		1,249,098		1,273	.41
Brokered time deposits		187,481		68	.15		276,073		(378)	(.55)
Total interest-bearing deposits		5,513,159		2,423	.18		4,887,071		2,075	.17
E. L. M. C. L. M. L.										
Federal funds purchased and other borrowings		11,000		93	3.40		47,698		82	.69
Federal Home Loan Bank advances		589,246		983	.67		289,707		454	.63
Long-term debt		164,020		2,665	6.53		113,901		2,206	.03 7.77
Total borrowed funds		764,266		3,741	1.97		451,306		2,742	2.44
Total bollowed fullus		704,200		3,7 41	1.97		401,000		2,172	2.44
Total interest-bearing liabilities		6,277,425		6,164	.39		5,338,377		4,817	.36
Non-interest-bearing liabilities:										
Non-interest-bearing deposits		2,383,894					1,782,405			
Other liabilities		96,067					90,091			
Total liabilities		8,757,386					7,210,873			
Shareholders' equity		1,051,167					805,722	_		
Total liabilities and shareholders' equity	\$	9,808,553	:			\$	8,016,595	<b>:</b>		
Net interest revenue (FTE)			\$	75,161				\$	61,317	
Net interest-rate spread (FTE)					3.23%					3.20 %
. ,				=					=	
Net interest margin (FTE) <sup>(4)</sup>				_	3.35 %				_	3.30 %

<sup>(1)</sup> Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate. (2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale. (3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$12.3 million in 2016 and \$18.9 million in 2015 are included in other assets for purposes of this presentation. (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

### UNITED COMMUNITY BANKS, INC.

### Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

	2016			2015				
(dollars in thousands, fully taxable equivalent (FTE))	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate		

Interest-earning assets:									
Loans, net of unearned income (FTE) (1)(2)	\$ 6,077,111	\$	127,529	4.22 %	\$	4,872,112	\$	102,946	4.26%
Taxable securities (3)	2,704,309		32,306	2.39		2,211,293		23,756	2.15
Tax-exempt securities (FTE) (1)(3)	28,590		516	3.61		20,987		555	5.29
Federal funds sold and other interest-earning									
assets	146,192		1,965	2.69		153,597		1,786	2.33
Total interest-earning assets (FTE)	8,956,202		162,316	3.64		7,257,989		129,043	3.58
Non-interest-earning assets:	 0,000,202		102,010	0.04	-	7,207,000		120,040	0.00
Allowance for loan losses	(67,289)					(71,596)			
Cash and due from banks	90,278					78,069			
Premises and equipment	181,350					163,737			
Other assets (3)	560,813					389,874			
Total assets	\$ 9,721,354				\$	7,818,073			
					-				
Liabilities and Shareholders' Equity:									
Interest-bearing liabilities:									
Interest-bearing deposits:									
NOW	\$ 1,821,100		929	.10	\$	1,447,370		742	.10
Money market	1,853,749		2,314	.25		1,537,678		1,479	.19
Savings Time	489,106		59 4 402	.02		317,814		46	.03
Brokered time deposits	1,232,378 210,347		1,492	.24 (.10)		1,240,450		2,661	.43 (.48)
•	 		(107)			274,708		(657)	
Total interest-bearing deposits	 5,606,680	_	4,687_	.17		4,818,020		4,271	.18
Federal funds purchased and other									
borrowings	22,953		180	1.58		41,953		180	.87
Federal Home Loan Bank advances	467,708		1,716	.74		264,584		846	.64
Long-term debt	 164,720		5,350	6.53		120,782		4,812	8.03
Total borrowed funds	 655,381		7,246	2.22		427,319		5,838	2.76
Total interest-bearing liabilities	6,262,061		11,933	.38		5,245,339		10,109	.39
Non-interest-bearing liabilities:									
Non-interest-bearing deposits	2,315,468					1,702,140			
Other liabilities	101,694					92,138			
Total liabilities	8,679,223					7,039,617			
Shareholders' equity	1,042,131					778,456			
Total liabilities and shareholders' equity	\$ 9,721,354				\$	7,818,073			
Net interest revenue (FTE)		\$	150,383				\$	118,934	
Net interest-rate spread (FTE)				3.26 %			<u>*</u>	,	3.19%
Not interestriate spread (LTL)			=	70				=	70
Net interest margin (FTE) (4)			=	3.38 %				=	3.30 %

<sup>(1)</sup> Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate. (2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale. (3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$7.28 million in 2016 and \$14.8 million in 2015 are included in other assets for purposes of this presentation. (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

For more information:

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