

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 17, 2023

**UNITED COMMUNITY BANKS, INC.**  
(Exact name of registrant as specified in its charter)

Georgia  
(State or other jurisdiction of incorporation)

001-35095  
(Commission file number)

58-1807304  
(IRS Employer Identification No.)

125 Highway 515 East  
Blairsville, Georgia 30512  
(Address of principal executive offices)

Registrant's telephone number, including area code:  
(706) 781-2265

Not applicable  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Trading Symbol(s)</u>	<u>Name of Each Exchange on Which Registered</u>
Common stock, par value \$1 per share	UCBI	Nasdaq Global Select Market
Depository shares, each representing 1/1000th interest in a share of Series I Non-Cumulative Preferred Stock	UCBIO	Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition.**

On January 17, 2023, United Community Banks, Inc. (“United”) issued a press release announcing financial results for the fourth quarter of 2022. The press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

**Item 7.01 Regulation FD Disclosure.**

On January 18, 2023, United will hold an earnings conference call and webcast at 11:00 a.m. (Eastern Time) to discuss financial results for the fourth quarter of 2022. The press release referenced above in Item 2.02 contains information about how to access the conference call and webcast. A copy of the slide presentation to be used during the earnings call and webcast is furnished as Exhibit 99.2 to this Current Report on Form 8-K. The slide presentation also will be available on our website, [www.ucbi.com](http://www.ucbi.com), under the “Investor Relations – Events and Presentations” section.

**Item 9.01 Financial Statements and Exhibits.**

**(d) Exhibits** The following exhibit index lists the exhibits that are either filed or furnished with the Current Report on Form 8-K.

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EXHIBIT INDEX

Exhibit No.	Description
99.1	<a href="#">United Community Banks, Inc. Press Release, dated January 17, 2023 (furnished only).</a>
99.2	<a href="#">Slide presentation to be used during January 18, 2023 earnings call (furnished only).</a>
104	The cover page from this Current Report on Form 8-K, formatted in Inline XBRL.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**UNITED COMMUNITY BANKS, INC.**

By: /s/ Jefferson L. Harralson  
Jefferson L. Harralson  
Executive Vice President and  
Chief Financial Officer

Date: January 17, 2023

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***For Immediate Release***

***For more information:***

Jefferson Harralson  
 Chief Financial Officer  
 (864) 240-6208  
[Jefferson\\_Harralson@ucbi.com](mailto:Jefferson_Harralson@ucbi.com)

**United Community Banks, Inc. Reports Fourth Quarter 2022 Results**  
***GAAP EPS of \$0.74, Return on Assets of 1.33% and Loan Growth of 12%***

GREENVILLE, SC – January 17, 2023 - United Community Banks, Inc. (NASDAQ: UCBI) (United) today announced that net income for the 2022 fourth quarter was \$81.5 million and pre-tax, pre-provision income was \$125.9 million. Diluted earnings per share of \$0.74 for the quarter represented an increase of \$0.19 or 35%, from the fourth quarter a year ago, and was flat from the third quarter of 2022. On an operating basis, United's diluted earnings per share of \$0.75 was up 17% from the year ago quarter. The primary drivers of the increased earnings in both periods were increased interest rates and organic loan growth, as well as the acquisition of Reliant Bancorp, Inc., which closed on January 1, 2022 and was not reflected in the year-ago quarter. United's return on assets was 1.33%, or 1.35% on an operating basis. Return on equity was 10.9% and return on tangible common equity was 15.2%. On a pre-tax, pre-provision basis, operating return on assets was 2.09% for the quarter. Highlights for the quarter include strong annualized loan growth of 12%, 19 basis points of net interest margin expansion and further improvement in the efficiency ratio to 47.95%, or 47.35% on an operating basis, which excludes the effect of merger-related and other charges.

Chairman and CEO Lynn Harton stated, "We are pleased with our performance during this quarter and in 2022. In the quarter, our loan growth across all categories was strong and our net interest margin continued to benefit from increasing interest rates. As a result, we generated positive operating leverage, resulting in a new record efficiency ratio for us." Harton continued, "On the strategic front, we continue to benefit from the acquisitions we have completed over the past few years. These new partnerships have expanded the company into exciting growth markets and have brought talented bankers to United. While not included in these quarterly results, we are excited that we have now completed the addition of Progress Financial Corporation to the United family on January 3, 2023. Progress has a talented team, exceptional leadership, and operates in great markets in Alabama and the Florida Panhandle. I am very glad to welcome them to our team."

The net interest margin increased by 19 basis points to 3.76% from the third quarter, while the average yield on interest-earning assets was up 49 basis points to 4.32% and United's cost of deposits increased by 30 basis points to 0.49%. Net charge-offs increased to \$6.6 million or 0.17% of average loans during the quarter, mainly driven by one C&I loan, and NPAs were up slightly from prior quarters to 18 basis points relative to total assets.

Mr. Harton concluded, “2023 will be another great year for United despite some changes in the environment. Deposit competition will continue to increase as depositors seek higher returns for their excess liquidity. Well publicized recession fears may drive increasing provision costs for the industry. We believe we are well prepared to navigate these conditions due to the strength of our balance sheet, and more importantly, the strength of our teams. In 2022, we further strengthened our Board of Directors, added new market leaders, new commercial bankers and new line-of-business leaders. We also expanded our service capabilities with new locations across our footprint. In closing, I would note that we are all very proud that in October, United was named one of the “Best Banks to Work For” by American Banker for the sixth consecutive year. Everything begins with being a great place to work for great people. One of my goals for the year is to do an even better job of making sure we keep our company feeling small and connected as we continue to grow.”

**2022 Financial Highlights:**

- Completed successful year with strong loan growth and historically high pre-credit profitability, and completed an acquisition in the high-growth Nashville, Tennessee MSA, which was a strategic priority
- Full year EPS of \$2.52, a decrease of 15% compared to 2021; full year operating EPS of \$2.66, a decrease of 14% from 2021
- Return on assets of 1.13%, or 1.19% on an operating basis
- Pre-tax, pre-provision return on assets of 1.80% on an operating basis
- Return on common equity of 9.5%
- Return on tangible common equity of 14.0% on an operating basis
- A provision for credit losses of \$63.9 million compared to a release of provision of \$37.6 million in 2021, with \$18.3 million attributable to establishing an initial allowance for loans acquired in the first quarter in the Reliant acquisition
- Strong loan growth of \$3.6 billion or \$1.3 billion excluding loans acquired from Reliant and PPP loans
- Core transaction deposits were up \$1.3 billion compared to 2021; excluding Reliant, 2022 core transaction deposits were down \$819 million, or 5.7%, reflecting runoff following 2021’s pandemic-related deposit surge
- Net interest margin of 3.38%, which was up 31 basis points from last year primarily due to increased interest rates
- Noninterest income was down 12.7% primarily due to a decline in mortgage fees, as higher rates softened demand
- The efficiency ratio of 52.3%, or 50.2% on an operating basis, was improved as the combination of higher rates and the achievement of merger-related efficiencies drove the ratio to record low levels
- Net charge-offs remained low at just \$9.7 million, or 0.07% of average total loans

**Fourth Quarter 2022 Financial Highlights:**

- Net income of \$81.5 million and pre-tax, pre-provision income of \$125.9 million
- EPS increased by 35% compared to fourth quarter 2021 on a GAAP basis and 17% on an operating basis; compared to third quarter 2022, EPS remained flat on a GAAP basis and on an operating basis
- Return on assets of 1.33%, or 1.35% on an operating basis
- Pre-tax, pre-provision return on assets of 2.09% on an operating basis
- Return on common equity of 10.9%

- Return on tangible common equity of 15.2% on an operating basis
- A provision for credit losses of \$19.8 million, which increased the allowance for loan losses to 1.04% of loans from 1.00% in the third quarter
- Loan production of \$1.5 billion, resulting in loan growth of 12%, annualized for the quarter
- Core transaction deposits were down \$915 million; or 22% annualized
- Net interest margin of 3.76% was up 19 basis points from the third quarter, due to increased interest rates and loan growth
- Mortgage closings of \$253 million compared to \$522 million a year ago; mortgage rate locks of \$364 million compared to \$695 million a year ago
- Noninterest income was up \$1.4 million on a linked quarter basis, primarily driven by positive marks on certain investments and offset by lower mortgage fees
- Noninterest expenses increased by \$4.6 million compared to the third quarter on a GAAP basis and by \$4.9 million on an operating basis, mostly due to lower deferred costs from lower mortgage loan volume and higher FDIC deposit insurance costs
- Efficiency ratio of 48.0%, or 47.4% on an operating basis
- Net charge-offs of \$6.6 million, or 17 basis points as a percent of average loans, up 14 basis points from the net charge-offs experienced in the third quarter
- Nonperforming assets of 0.18% of total assets, up 3 basis points compared to September 30, 2022
- Quarterly common shareholder dividend of \$0.22 per share declared during the quarter, an increase of 10% year-over-year
- After the end of the quarter, we completed the acquisition of Progress Financial Corporation and its banking subsidiary Progress Bank and Trust with \$1.8 billion in assets on January 3, 2023; financial returns are expected to be within our desired thresholds

#### Conference Call

United will hold a conference call on Wednesday, January 18, 2023, at 11 a.m. ET to discuss the contents of this press release and to share business highlights for the quarter. Participants can pre-register for the conference call by navigating to <https://dpregrister.com/sreg/10174303/f57c53ab13>. Those without internet access or unable to pre-register may dial in by calling 1-866-777-2509. Participants are encouraged to dial in 15 minutes prior to the call start time. The conference call also will be webcast and can be accessed by selecting “Events and Presentations” under “News and Events” within the Investor Relations section of the company's website, [www.ucbi.com](http://www.ucbi.com).

**UNITED COMMUNITY BANKS, INC.**  
**Selected Financial Information**  
*(in thousands, except per share data)*

	2022				2021	Fourth Quarter 2022-2021 Change	For the Twelve Months Ended December 31,		YTD 2022- 2021 Change
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter		2022	2021	
<b>INCOME SUMMARY</b>									
Interest revenue	\$ 240,831	\$ 213,887	\$ 187,378	\$ 171,059	\$ 143,768		\$ 813,155	\$ 578,794	
Interest expense	30,943	14,113	8,475	7,267	6,213		60,798	29,760	
Net interest revenue	209,888	199,774	178,903	163,792	137,555	53%	752,357	549,034	37%
Provision for credit losses	19,831	15,392	5,604	23,086	(647)		63,913	(37,550)	
Noninterest income	33,354	31,922	33,458	38,973	37,177	(10)	137,707	157,818	(13)
<b>Total revenue</b>	<b>223,411</b>	<b>216,304</b>	<b>206,757</b>	<b>179,679</b>	<b>175,379</b>	<b>27</b>	<b>826,151</b>	<b>744,402</b>	<b>11</b>
Noninterest expenses	117,329	112,755	120,790	119,275	109,156	7	470,149	396,639	19
Income before income tax expense	106,082	103,549	85,967	60,404	66,223		356,002	347,763	
Income tax expense	24,632	22,388	19,125	12,385	14,204		78,530	77,962	
<b>Net income</b>	<b>81,450</b>	<b>81,161</b>	<b>66,842</b>	<b>48,019</b>	<b>52,019</b>		<b>277,472</b>	<b>269,801</b>	
Merger-related and other charges	1,470	1,746	7,143	9,016	9,912		19,375	13,970	
Income tax benefit of merger-related and other charges	(323)	(385)	(1,575)	(1,963)	(2,265)		(4,246)	(3,174)	
<b>Net income - operating <sup>(1)</sup></b>	<b>\$ 82,597</b>	<b>\$ 82,522</b>	<b>\$ 72,410</b>	<b>\$ 55,072</b>	<b>\$ 59,666</b>	<b>38</b>	<b>\$ 292,601</b>	<b>\$ 280,597</b>	<b>4</b>
<b>Pre-tax pre-provision income <sup>(5)</sup></b>	<b>\$ 125,913</b>	<b>\$ 118,941</b>	<b>\$ 91,571</b>	<b>\$ 83,490</b>	<b>\$ 65,576</b>	<b>92</b>	<b>\$ 419,915</b>	<b>\$ 310,213</b>	<b>35</b>
<b>PERFORMANCE MEASURES</b>									
Per common share:									
Diluted net income - GAAP	\$ 0.74	\$ 0.74	\$ 0.61	\$ 0.43	\$ 0.55	35	\$ 2.52	\$ 2.97	(15)
Diluted net income - operating <sup>(1)</sup>	0.75	0.75	0.66	0.50	0.64	17	2.66	3.09	(14)
Common stock cash dividends declared	0.22	0.22	0.21	0.21	0.20	10	0.86	0.78	10
Book value	24.38	23.78	23.96	24.38	23.63	3	24.38	23.63	3
Tangible book value <sup>(3)</sup>	17.13	16.52	16.68	17.08	18.42	(7)	17.13	18.42	(7)
Key performance ratios:									
Return on common equity - GAAP <sup>(2)(4)</sup>	10.86%	11.02%	9.31%	6.80%	9.32%		9.54%	13.14%	
Return on common equity - operating <sup>(1)(2)(4)</sup>	11.01	11.21	10.10	7.83	10.74		10.07	13.68	
Return on tangible common equity - operating <sup>(1)(2)(3)(4)</sup>	15.20	15.60	14.20	11.00	13.93		14.04	17.33	
Return on assets - GAAP <sup>(4)</sup>	1.33	1.32	1.08	0.78	0.96		1.13	1.37	
Return on assets - operating <sup>(1)(4)</sup>	1.35	1.34	1.17	0.89	1.10		1.19	1.42	
Return on assets - pre-tax pre-provision <sup>(4)(5)</sup>	2.07	1.94	1.49	1.37	1.21		1.72	1.58	
Return on assets - pre-tax pre-provision, excluding merger related and other charges <sup>(1)(4)(5)</sup>	2.09	1.97	1.60	1.52	1.40		1.80	1.65	
Net interest margin (fully taxable equivalent) <sup>(4)</sup>	3.76	3.57	3.19	2.97	2.81		3.38	3.07	
Efficiency ratio - GAAP	47.95	48.41	56.58	57.43	62.12		52.31	55.80	
Efficiency ratio - operating <sup>(1)</sup>	47.35	47.66	53.23	53.09	56.48		50.16	53.83	
Equity to total assets	11.25	11.12	10.95	11.06	10.61		11.25	10.61	
Tangible common equity to tangible assets <sup>(3)</sup>	7.88	7.70	7.59	7.72	8.09		7.88	8.09	
<b>ASSET QUALITY</b>									
Nonperforming assets ("NPAs")	\$ 44,281	\$ 35,511	\$ 34,428	\$ 40,816	\$ 32,855	35	\$ 44,281	\$ 32,855	35
Allowance for credit losses - loans	159,357	148,502	136,925	132,805	102,532	55	159,357	102,532	55
Allowance for credit losses - total	180,520	167,300	153,042	146,369	113,524	59	180,520	113,524	59
Net charge-offs (recoveries)	6,611	1,134	(1,069)	2,978	248		9,654	38	
Allowance for credit losses - loans to loans	1.04%	1.00%	0.94%	0.93%	0.87%		1.04%	0.87%	
Allowance for credit losses - total to loans	1.18	1.12	1.05	1.02	0.97		1.18	0.97	
Net charge-offs to average loans <sup>(4)</sup>	0.17	0.03	(0.03)	0.08	0.01		0.07	—	
NPAs to total assets	0.18	0.15	0.14	0.17	0.16		0.18	0.16	
<b>AT PERIOD END (\$ in millions)</b>									
Loans	\$ 15,335	\$ 14,882	\$ 14,541	\$ 14,316	\$ 11,760	30	\$ 15,335	\$ 11,760	30
Investment securities	6,228	6,539	6,683	6,410	5,653	10	6,228	5,653	10
Total assets	24,009	23,688	24,213	24,374	20,947	15	24,009	20,947	15
Deposits	19,877	20,321	20,873	21,056	18,241	9	19,877	18,241	9
Shareholders' equity	2,701	2,635	2,651	2,695	2,222	22	2,701	2,222	22
Common shares outstanding (thousands)	106,223	106,163	106,034	106,025	89,350	19	106,223	89,350	19

<sup>(1)</sup> Excludes merger-related and other charges. <sup>(2)</sup> Net income less preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). <sup>(3)</sup> Excludes effect of acquisition related intangibles and associated amortization. <sup>(4)</sup> Annualized. <sup>(5)</sup> Excludes income tax expense and provision for credit losses.

UNITED COMMUNITY BANKS, INC.  
**Non-GAAP Performance Measures Reconciliation**  
**Selected Financial Information**  
*(in thousands, except per share data)*

	2022				2021	Twelve Months Ended December 31,	
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	2022	2021
<b>Noninterest expense reconciliation</b>							
Noninterest expenses (GAAP)	\$ 117,329	\$ 112,755	\$ 120,790	\$ 119,275	\$ 109,156	\$ 470,149	\$ 396,639
Merger-related and other charges	(1,470)	(1,746)	(7,143)	(9,016)	(9,912)	(19,375)	(13,970)
Expenses - operating	\$ 115,859	\$ 111,009	\$ 113,647	\$ 110,259	\$ 99,244	\$ 450,774	\$ 382,669
<b>Net income to operating income reconciliation</b>							
Net income (GAAP)	\$ 81,450	\$ 81,161	\$ 66,842	\$ 48,019	\$ 52,019	\$ 277,472	\$ 269,801
Merger-related and other charges	1,470	1,746	7,143	9,016	9,912	19,375	13,970
Income tax benefit of merger-related and other charges	(323)	(385)	(1,575)	(1,963)	(2,265)	(4,246)	(3,174)
Net income - operating	\$ 82,597	\$ 82,522	\$ 72,410	\$ 55,072	\$ 59,666	\$ 292,601	\$ 280,597
<b>Net income to pre-tax pre-provision income reconciliation</b>							
Net income (GAAP)	\$ 81,450	\$ 81,161	\$ 66,842	\$ 48,019	\$ 52,019	\$ 277,472	\$ 269,801
Income tax expense	24,632	22,388	19,125	12,385	14,204	78,530	77,962
Provision for credit losses	19,831	15,392	5,604	23,086	(647)	63,913	(37,550)
Pre-tax pre-provision income	\$ 125,913	\$ 118,941	\$ 91,571	\$ 83,490	\$ 65,576	\$ 419,915	\$ 310,213
<b>Diluted income per common share reconciliation</b>							
Diluted income per common share (GAAP)	\$ 0.74	\$ 0.74	\$ 0.61	\$ 0.43	\$ 0.55	\$ 2.52	\$ 2.97
Merger-related and other charges	0.01	0.01	0.05	0.07	0.09	0.14	0.12
Diluted income per common share - operating	\$ 0.75	\$ 0.75	\$ 0.66	\$ 0.50	\$ 0.64	\$ 2.66	\$ 3.09
<b>Book value per common share reconciliation</b>							
Book value per common share (GAAP)	\$ 24.38	\$ 23.78	\$ 23.96	\$ 24.38	\$ 23.63	\$ 24.38	\$ 23.63
Effect of goodwill and other intangibles	(7.25)	(7.26)	(7.28)	(7.30)	(5.21)	(7.25)	(5.21)
Tangible book value per common share	\$ 17.13	\$ 16.52	\$ 16.68	\$ 17.08	\$ 18.42	\$ 17.13	\$ 18.42
<b>Return on tangible common equity reconciliation</b>							
Return on common equity (GAAP)	10.86%	11.02%	9.31%	6.80%	9.32%	9.54%	13.14%
Merger-related and other charges	0.15	0.19	0.79	1.03	1.42	0.53	0.54
Return on common equity - operating	11.01	11.21	10.10	7.83	10.74	10.07	13.68
Effect of goodwill and other intangibles	4.19	4.39	4.10	3.17	3.19	3.97	3.65
Return on tangible common equity - operating	15.20%	15.60%	14.20%	11.00%	13.93%	14.04%	17.33%
<b>Return on assets reconciliation</b>							
Return on assets (GAAP)	1.33%	1.32%	1.08%	0.78%	0.96%	1.13%	1.37%
Merger-related and other charges	0.02	0.02	0.09	0.11	0.14	0.06	0.05
Return on assets - operating	1.35%	1.34%	1.17%	0.89%	1.10%	1.19%	1.42%
<b>Return on assets to return on assets- pre-tax pre-provision reconciliation</b>							
Return on assets (GAAP)	1.33%	1.32%	1.08%	0.78%	0.96%	1.13%	1.37%
Income tax expense	0.41	0.37	0.32	0.20	0.26	0.32	0.40
Provision for credit losses	0.33	0.25	0.09	0.39	(0.01)	0.27	(0.19)
Return on assets - pre-tax pre-provision	2.07	1.94	1.49	1.37	1.21	1.72	1.58
Merger-related and other charges	0.02	0.03	0.11	0.15	0.19	0.08	0.07
Return on assets - pre-tax pre-provision, excluding merger-related and other charges	2.09%	1.97%	1.60%	1.52%	1.40%	1.80%	1.65%
<b>Efficiency ratio reconciliation</b>							
Efficiency ratio (GAAP)	47.95%	48.41%	56.58%	57.43%	62.12%	52.31%	55.80%
Merger-related and other charges	(0.60)	(0.75)	(3.35)	(4.34)	(5.64)	(2.15)	(1.97)
Efficiency ratio - operating	47.35%	47.66%	53.23%	53.09%	56.48%	50.16%	53.83%
<b>Tangible common equity to tangible assets reconciliation</b>							
Equity to total assets (GAAP)	11.25%	11.12%	10.95%	11.06%	10.61%	11.25%	10.61%
Effect of goodwill and other intangibles	(2.97)	(3.01)	(2.96)	(2.94)	(2.06)	(2.97)	(2.06)
Effect of preferred equity	(0.40)	(0.41)	(0.40)	(0.40)	(0.46)	(0.40)	(0.46)
Tangible common equity to tangible assets	7.88%	7.70%	7.59%	7.72%	8.09%	7.88%	8.09%

UNITED COMMUNITY BANKS, INC.  
**Financial Highlights**  
**Loan Portfolio Composition at Period-End**  
*(in millions)*

	2022				2021	Linked Quarter Change	Year over Year Change
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter		
<b>LOANS BY CATEGORY</b>							
Owner occupied commercial RE	\$ 2,735	\$ 2,700	\$ 2,681	\$ 2,638	\$ 2,322	\$ 35	\$ 413
Income producing commercial RE	3,262	3,299	3,273	3,328	2,601	(37)	661
Commercial & industrial	2,251	2,236	2,243	2,302	1,822	15	429
Paycheck protection program	1	2	10	34	88	(1)	(87)
Commercial construction	1,598	1,514	1,514	1,482	1,015	84	583
Equipment financing	1,374	1,281	1,211	1,148	1,083	93	291
Total commercial	11,221	11,032	10,932	10,932	8,931	189	2,290
Residential mortgage	2,355	2,149	1,997	1,826	1,638	206	717
Home equity lines of credit	850	832	801	778	694	18	156
Residential construction	443	423	381	368	359	20	84
Manufactured housing	317	301	287	269	—	16	317
Consumer	149	145	143	143	138	4	11
<b>Total loans</b>	<b>\$ 15,335</b>	<b>\$ 14,882</b>	<b>\$ 14,541</b>	<b>\$ 14,316</b>	<b>\$ 11,760</b>	<b>\$ 453</b>	<b>\$ 3,575</b>
<b>LOANS BY STATE</b>							
Georgia	\$ 4,051	\$ 4,003	\$ 3,960	\$ 3,879	\$ 3,778	\$ 48	\$ 273
South Carolina	2,587	2,516	2,377	2,323	2,235	71	352
North Carolina	2,186	2,117	2,006	1,879	1,895	69	291
Tennessee	2,507	2,536	2,621	2,661	373	(29)	2,134
Florida	1,308	1,259	1,235	1,208	1,148	49	160
Commercial Banking Solutions	2,696	2,451	2,342	2,366	2,331	245	365
<b>Total loans</b>	<b>\$ 15,335</b>	<b>\$ 14,882</b>	<b>\$ 14,541</b>	<b>\$ 14,316</b>	<b>\$ 11,760</b>	<b>\$ 453</b>	<b>\$ 3,575</b>

UNITED COMMUNITY BANKS, INC.  
**Financial Highlights**  
**Loan Portfolio Composition at Year-End**  
*(in millions)*

	2022	2021	2020	2019	2018
<b>LOANS BY CATEGORY</b>					
Owner occupied commercial RE	\$ 2,735	\$ 2,322	\$ 2,090	\$ 1,720	\$ 1,648
Income producing commercial RE	3,262	2,601	2,541	2,008	1,812
Commercial & industrial	2,251	1,822	1,853	1,221	1,278
Paycheck protection program	1	88	646	—	—
Commercial construction	1,598	1,015	967	976	796
Equipment financing	1,374	1,083	864	745	565
Total commercial	11,221	8,931	8,961	6,670	6,099
Residential mortgage	2,355	1,638	1,285	1,118	1,049
Home equity lines of credit	850	694	697	661	694
Residential construction	443	359	281	236	211
Manufactured housing	317	—	—	—	—
Consumer	149	138	147	128	330
<b>Total loans</b>	<b>\$ 15,335</b>	<b>\$ 11,760</b>	<b>\$ 11,371</b>	<b>\$ 8,813</b>	<b>\$ 8,383</b>
<b>LOANS BY STATE</b>					
Georgia	\$ 4,051	\$ 3,778	\$ 3,685	\$ 3,606	\$ 3,323
South Carolina	2,587	2,235	1,947	1,708	1,645
North Carolina	2,186	1,895	1,281	1,156	1,072
Tennessee	2,507	373	415	421	477
Florida	1,308	1,148	1,435	—	—
Commercial Banking Solutions	2,696	2,331	2,608	1,922	1,658
Indirect auto	—	—	—	—	208
<b>Total loans</b>	<b>\$ 15,335</b>	<b>\$ 11,760</b>	<b>\$ 11,371</b>	<b>\$ 8,813</b>	<b>\$ 8,383</b>

**UNITED COMMUNITY BANKS, INC.**
**Financial Highlights**
**Credit Quality**
*(in thousands)*

	2022		
	Fourth Quarter	Third Quarter	Second Quarter
<b>NONACCRUAL LOANS</b>			
Owner occupied RE	\$ 523	\$ 877	\$ 1,876
Income producing RE	3,885	2,663	7,074
Commercial & industrial	14,470	11,108	4,548
Commercial construction	133	150	208
Equipment financing	5,438	3,198	3,249
Total commercial	24,449	17,996	16,955
Residential mortgage	10,919	10,424	12,228
Home equity lines of credit	1,888	1,151	933
Residential construction	405	104	198
Manufactured housing	6,518	4,187	2,804
Consumer	53	17	25
<b>Total nonaccrual loans held for investment</b>	<b>44,232</b>	<b>33,879</b>	<b>33,143</b>
Nonaccrual loans HFS	—	316	317
OREO and repossessed assets	49	1,316	968
<b>Total NPAs</b>	<b>\$ 44,281</b>	<b>\$ 35,511</b>	<b>\$ 34,428</b>

	2022					
	Fourth Quarter		Third Quarter		Second Quarter	
	Net Charge- Offs	Net Charge- Offs to Average Loans <sup>(1)</sup>	Net Charge- Offs	Net Charge- Offs to Average Loans <sup>(1)</sup>	Net Charge- Offs	Net Charge- Offs to Average Loans <sup>(1)</sup>
<i>(in thousands)</i>						
<b>NET CHARGE-OFFS BY CATEGORY</b>						
Owner occupied RE	\$ (130)	(0.02)%	\$ (90)	(0.01)%	\$ (1,496)	(0.23)%
Income producing RE	(113)	(0.01)	176	0.02	(116)	(0.01)
Commercial & industrial	4,577	0.81	(744)	(0.13)	(302)	(0.05)
Commercial construction	(77)	(0.02)	10	—	(144)	(0.04)
Equipment financing	1,658	0.50	1,121	0.36	907	0.31
Total commercial	5,915	0.21	473	0.02	(1,151)	(0.04)
Residential mortgage	(33)	(0.01)	(66)	(0.01)	(51)	(0.01)
Home equity lines of credit	(89)	(0.04)	(102)	(0.05)	(346)	(0.18)
Residential construction	(23)	(0.02)	(109)	(0.11)	(76)	(0.08)
Manufactured housing	246	0.32	220	0.30	135	0.20
Consumer	595	1.61	718	1.98	420	1.18
<b>Total</b>	<b>\$ 6,611</b>	<b>0.17</b>	<b>\$ 1,134</b>	<b>0.03</b>	<b>\$ (1,069)</b>	<b>(0.03)</b>

(1) Annualized.

**UNITED COMMUNITY BANKS, INC.**

**Consolidated Balance Sheets (Unaudited)**

(in thousands, except share and per share data)

	December 31, 2022	December 31, 2021
<b>ASSETS</b>		
Cash and due from banks	\$ 195,771	\$ 144,244
Interest-bearing deposits in banks	316,082	2,147,266
Federal funds and other short-term investments	135,000	27,000
Cash and cash equivalents	646,853	2,318,510
Debt securities available-for-sale	3,614,333	4,496,824
Debt securities held-to-maturity (fair value \$2,191,073 and \$1,148,804, respectively)	2,613,648	1,156,098
Loans held for sale at fair value	13,600	44,109
Loans and leases held for investment	15,334,627	11,760,346
Less allowance for credit losses - loans and leases	(159,357)	(102,532)
Loans and leases, net	15,175,270	11,657,814
Premises and equipment, net	298,456	245,296
Bank owned life insurance	299,297	217,713
Accrued interest receivable	72,807	42,999
Net deferred tax asset	129,313	41,322
Derivative financial instruments	50,636	42,480
Goodwill and other intangible assets, net	779,248	472,407
Other assets	315,423	211,199
<b>Total assets</b>	<b>\$ 24,008,884</b>	<b>\$ 20,946,771</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Liabilities:		
Deposits:		
Noninterest-bearing demand	\$ 7,643,081	\$ 6,956,981
NOW and interest-bearing demand	4,350,878	4,252,209
Money market	4,510,680	4,183,354
Savings	1,456,337	1,215,779
Time	1,781,482	1,442,498
Brokered	134,049	190,358
Total deposits	19,876,507	18,241,179
Short-term borrowings	158,933	—
Federal Home Loan Bank advances	550,000	—
Long-term debt	324,663	247,360
Derivative financial instruments	99,543	25,145
Accrued expenses and other liabilities	298,564	210,842
<b>Total liabilities</b>	<b>21,308,210</b>	<b>18,724,526</b>
Shareholders' equity:		
Preferred stock, \$1 par value: 10,000,000 shares authorized; Series I, \$25,000 per share liquidation preference; 4,000 shares issued and outstanding	96,422	96,422
Common stock, \$1 par value; 200,000,000 shares authorized; 106,222,758 and 89,349,826 shares issued and outstanding, respectively	106,223	89,350
Common stock issuable; 607,128 and 595,705 shares, respectively	12,307	11,288
Capital surplus	2,306,366	1,721,007
Retained earnings	508,844	330,654
Accumulated other comprehensive loss	(329,488)	(26,476)
<b>Total shareholders' equity</b>	<b>2,700,674</b>	<b>2,222,245</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 24,008,884</b>	<b>\$ 20,946,771</b>

**UNITED COMMUNITY BANKS, INC.**
**Consolidated Statements of Income (Unaudited)**
*(in thousands, except per share data)*

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2022	2021	2022	2021
<b>Interest revenue:</b>				
Loans, including fees	\$ 197,330	\$ 123,473	\$ 673,402	\$ 505,734
Investment securities, including tax exempt of \$2,561, 2,293, \$10,323 and \$8,978	40,781	19,442	131,824	70,972
Deposits in banks and short-term investments	2,720	853	7,929	2,088
Total interest revenue	<u>240,831</u>	<u>143,768</u>	<u>813,155</u>	<u>578,794</u>
<b>Interest expense:</b>				
Deposits:				
NOW and interest-bearing demand	9,688	1,310	17,312	5,468
Money market	11,244	1,102	18,274	5,380
Savings	356	60	693	217
Time	3,498	392	5,820	3,780
Deposits	<u>24,786</u>	<u>2,864</u>	<u>42,099</u>	<u>14,845</u>
Short-term borrowings	480	—	507	—
Federal Home Loan Bank advances	1,424	1	1,424	3
Long-term debt	4,253	3,348	16,768	14,912
Total interest expense	<u>30,943</u>	<u>6,213</u>	<u>60,798</u>	<u>29,760</u>
Net interest revenue	<u>209,888</u>	<u>137,555</u>	<u>752,357</u>	<u>549,034</u>
Provision for credit losses	19,831	(647)	63,913	(37,550)
Net interest revenue after provision for credit losses	<u>190,057</u>	<u>138,202</u>	<u>688,444</u>	<u>586,584</u>
<b>Noninterest income:</b>				
Service charges and fees	9,519	8,613	38,163	33,868
Mortgage loan gains and related fees	3,104	10,910	32,524	58,446
Wealth management fees	5,835	6,117	23,594	18,998
Gains from other loan sales, net	1,504	3,761	10,730	11,267
Other lending and loan servicing fees	2,487	2,357	10,005	9,427
Securities (losses) gains, net	(184)	42	(3,872)	83
Other	11,089	5,377	26,563	25,729
Total noninterest income	<u>33,354</u>	<u>37,177</u>	<u>137,707</u>	<u>157,818</u>
<b>Total revenue</b>	<u>223,411</u>	<u>175,379</u>	<u>826,151</u>	<u>744,402</u>
<b>Noninterest expenses:</b>				
Salaries and employee benefits	68,143	60,986	276,205	241,443
Occupancy	8,866	7,489	36,247	28,619
Communications and equipment	10,516	7,850	38,234	29,829
FDIC assessments and other regulatory charges	3,098	1,878	9,894	7,398
Professional fees	5,496	6,080	20,166	20,589
Lending and loan servicing expense	1,604	2,351	9,350	10,859
Outside services - electronic banking	3,954	2,670	12,583	9,481
Postage, printing and supplies	2,441	1,939	8,749	7,110
Advertising and public relations	2,052	1,760	8,384	5,910
Amortization of intangibles	1,619	1,103	6,826	4,045
Merger-related and other charges	1,470	9,912	19,375	13,970
Other	8,070	5,138	24,136	17,386
Total noninterest expenses	<u>117,329</u>	<u>109,156</u>	<u>470,149</u>	<u>396,639</u>
Net income before income taxes	<u>106,082</u>	<u>66,223</u>	<u>356,002</u>	<u>347,763</u>
Income tax expense	24,632	14,204	78,530	77,962
<b>Net income</b>	<u>\$ 81,450</u>	<u>\$ 52,019</u>	<u>\$ 277,472</u>	<u>\$ 269,801</u>
Preferred stock dividends	1,718	1,718	6,875	6,875
Earnings allocated to participating securities	461	317	1,462	1,657
<b>Net income available to common shareholders</b>	<u>\$ 79,271</u>	<u>\$ 49,984</u>	<u>\$ 269,135</u>	<u>\$ 261,269</u>
Net income per common share:				
Basic	\$ 0.74	\$ 0.56	\$ 2.52	\$ 2.97
Diluted	0.74	0.55	2.52	2.97
Weighted average common shares outstanding:				
Basic	106,795	89,916	106,661	87,940
Diluted	106,916	90,089	106,778	88,097

**Average Consolidated Balance Sheets and Net Interest Analysis**

For the Three Months Ended December 31,

(dollars in thousands, fully taxable equivalent (FTE))

	2022			2021		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
<b>Assets:</b>						
Interest-earning assets:						
Loans, net of unearned income (FTE) <sup>(1)(2)</sup>	\$ 15,002,836	\$ 197,502	5.22%	\$ 11,689,412	\$ 123,250	4.18%
Taxable securities <sup>(3)</sup>	6,325,165	38,220	2.42	5,156,563	17,149	1.33
Tax-exempt securities (FTE) <sup>(1)(3)</sup>	490,838	3,440	2.80	387,638	3,080	3.18
Federal funds sold and other interest-earning assets	453,090	2,912	2.55	2,308,241	1,322	0.23
<b>Total interest-earning assets (FTE)</b>	<b>22,271,929</b>	<b>242,074</b>	<b>4.32</b>	<b>19,541,854</b>	<b>144,801</b>	<b>2.94</b>
Noninterest-earning assets:						
Allowance for loan losses	(152,551)			(103,167)		
Cash and due from banks	217,873			141,967		
Premises and equipment	297,523			245,869		
Other assets <sup>(3)</sup>	1,166,424			1,036,760		
<b>Total assets</b>	<b>\$ 23,801,198</b>			<b>\$ 20,863,283</b>		
<b>Liabilities and Shareholders' Equity:</b>						
Interest-bearing liabilities:						
Interest-bearing deposits:						
NOW and interest-bearing demand	\$ 4,385,916	9,688	0.88	\$ 4,080,621	1,310	0.13
Money market	4,628,585	11,244	0.96	4,323,851	1,102	0.10
Savings	1,480,908	356	0.10	1,187,134	60	0.02
Time	1,708,311	3,143	0.73	1,461,231	567	0.15
Brokered time deposits	51,258	355	2.75	65,556	(175)	(1.06)
Total interest-bearing deposits	12,254,978	24,786	0.80	11,118,393	2,864	0.10
Federal funds purchased and other borrowings	47,487	480	4.01	51	—	—
Federal Home Loan Bank advances	135,000	1,424	4.18	1,426	1	0.28
Long-term debt	324,590	4,253	5.20	247,251	3,348	5.37
Total borrowed funds	507,077	6,157	4.82	248,728	3,349	5.34
<b>Total interest-bearing liabilities</b>	<b>12,762,055</b>	<b>30,943</b>	<b>0.96</b>	<b>11,367,121</b>	<b>6,213</b>	<b>0.22</b>
Noninterest-bearing liabilities:						
Noninterest-bearing deposits	7,993,816			6,918,279		
Other liabilities	383,270			354,665		
Total liabilities	21,139,141			18,640,065		
Shareholders' equity	2,662,057			2,223,218		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 23,801,198</b>			<b>\$ 20,863,283</b>		
<b>Net interest revenue (FTE)</b>		<b>\$ 211,131</b>			<b>\$ 138,588</b>	
Net interest-rate spread (FTE)			<b>3.36%</b>			<b>2.72%</b>
Net interest margin (FTE) <sup>(4)</sup>			<b>3.76%</b>			<b>2.81%</b>

- (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
- (2) Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale.
- (3) Unrealized gains and losses, including those related to the transfer from AFS to HTM, have been reclassified to other assets. Pretax unrealized losses of \$454 million in 2022 and \$1.64 million in 2021 are included in other assets for purposes of this presentation.
- (4) Net interest margin is taxable equivalent net interest revenue divided by average interest-earning assets.

**Average Consolidated Balance Sheets and Net Interest Analysis**

For the Twelve Months Ended December 31,

(dollars in thousands, fully taxable equivalent (FTE))

	2022			2021		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
<b>Assets:</b>						
Interest-earning assets:						
Loans, net of unearned income (FTE) <sup>(1)(2)</sup>	\$ 14,571,746	\$ 673,491	4.62%	\$ 11,485,876	\$ 504,015	4.39%
Taxable securities <sup>(3)</sup>	6,284,603	121,501	1.93	4,446,712	61,994	1.39
Tax-exempt securities (FTE) <sup>(1)(3)</sup>	496,327	13,865	2.79	382,915	12,059	3.15
Federal funds sold and other interest-earning assets	1,065,057	9,104	0.85	1,680,151	4,784	0.28
<b>Total interest-earning assets (FTE)</b>	<b>22,417,733</b>	<b>817,961</b>	<b>3.65</b>	<b>17,995,654</b>	<b>582,852</b>	<b>3.24</b>
Non-interest-earning assets:						
Allowance for loan losses	(135,144)			(121,586)		
Cash and due from banks	204,852			139,728		
Premises and equipment	288,044			230,276		
Other assets <sup>(3)</sup>	1,275,263			1,013,956		
<b>Total assets</b>	<b>\$ 24,050,748</b>			<b>\$ 19,258,028</b>		
<b>Liabilities and Shareholders' Equity:</b>						
Interest-bearing liabilities:						
Interest-bearing deposits:						
NOW and interest-bearing demand	\$ 4,486,263	17,312	0.39	\$ 3,610,601	5,468	0.15
Money market	4,900,667	18,274	0.37	3,972,358	5,380	0.14
Savings	1,482,599	693	0.05	1,095,071	217	0.02
Time	1,693,307	5,152	0.30	1,529,072	3,663	0.24
Brokered time deposits	61,636	668	1.08	67,230	117	0.17
Total interest-bearing deposits	12,624,472	42,099	0.33	10,274,332	14,845	0.14
Federal funds purchased and other borrowings	13,004	507	3.90	44	—	—
Federal Home Loan Bank advances	34,027	1,424	4.18	1,195	3	0.25
Long-term debt	323,102	16,768	5.19	276,492	14,912	5.39
Total borrowed funds	370,133	18,699	5.05	277,731	14,915	5.37
<b>Total interest-bearing liabilities</b>	<b>12,994,605</b>	<b>60,798</b>	<b>0.47</b>	<b>10,552,063</b>	<b>29,760</b>	<b>0.28</b>
Noninterest-bearing liabilities:						
Noninterest-bearing deposits	7,967,321			6,276,094		
Other liabilities	377,221			322,566		
Total liabilities	21,339,147			17,150,723		
Shareholders' equity	2,711,601			2,107,305		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 24,050,748</b>			<b>\$ 19,258,028</b>		
<b>Net interest revenue (FTE)</b>		<b>\$ 757,163</b>			<b>\$ 553,092</b>	
Net interest-rate spread (FTE)			<b>3.18%</b>			<b>2.96%</b>
Net interest margin (FTE) <sup>(4)</sup>			<b>3.38%</b>			<b>3.07%</b>

- Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
- Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale.
- Unrealized gains and losses, including those related to the transfer from AFS to HTM, have been reclassified to other assets. Pretax unrealized losses of \$277 million in 2022 and pretax unrealized gains of \$28.7 million in 2021 are included in other assets for purposes of this presentation.
- Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

## About United Community Banks, Inc.

United Community Banks, Inc. (NASDAQ: UCBI) provides a full range of banking, wealth management and mortgage services for consumers and business owners. As of December 31, 2022, United had \$24.0 billion in assets and 192 offices in Florida, Georgia, North Carolina, South Carolina, and Tennessee, along with a national SBA lending franchise and a national equipment lending subsidiary. The company, known as "The Bank That SERVICE Built," has been recognized nationally for delivering award-winning service. In 2022, J.D. Power ranked United highest in customer satisfaction with consumer banking in the Southeast, marking eight out of the last nine years United has earned the coveted award. Forbes recognized United as one of the top ten World's Best Banks in 2022. Forbes also included United on its 2022 list of the 100 Best Banks in America for the ninth consecutive year. United also received ten Greenwich Excellence Awards in 2021 for excellence in Small Business Banking and Middle Market Banking, including national awards for Overall Satisfaction and Likelihood to Recommend. United was also named one of the "Best Banks to Work For" by American Banker in 2022 for the sixth consecutive year based on employee satisfaction. Additional information about United can be found at [www.ucbi.com](http://www.ucbi.com).

## Non-GAAP Financial Measures

This press release, including the accompanying financial statement tables, contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as "operating net income," "pre-tax, pre-provision income," "operating net income per diluted common share," "operating earnings per share," "tangible book value per common share," "operating return on common equity," "operating return on tangible common equity," "operating return on assets," "return on assets - pre-tax, pre-provision, excluding merger-related and other charges," "return on assets - pre-tax, pre-provision," "operating efficiency ratio," and "tangible common equity to tangible assets." These non-GAAP measures are included because United believes they may provide useful supplemental information for evaluating United's underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included with the accompanying financial statement tables.

#### Caution About Forward-Looking Statements

This press release contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In general, forward-looking statements usually may be identified through use of words such as “may,” “believe,” “expect,” “anticipate,” “intend,” “will,” “should,” “plan,” “estimate,” “predict,” “continue” and “potential” or the negative of these terms or other comparable terminology, and include statements related to the expected financial returns of the Progress acquisition. Forward-looking statements are not historical facts and represent management’s beliefs, based upon information available at the time the statements are made, with regard to the matters addressed; they are not guarantees of future performance. Actual results may prove to be materially different from the results expressed or implied by the forward-looking statements. Forward-looking statements are subject to numerous assumptions, risks and uncertainties that change over time and could cause actual results or financial condition to differ materially from those expressed in or implied by such statements.

Factors that could cause or contribute to such differences include, but are not limited to (1) the risk that the cost savings and any revenue synergies from the Progress acquisition may not be realized or take longer than anticipated to be realized, (2) disruption of customer, supplier, employee or other business partner relationships as a result of the Progress acquisition, (3) the possibility that the costs, fees, expenses and charges related to the acquisition of Progress may be greater than anticipated, (4) reputational risk and the reaction of the companies’ customers, suppliers, employees or other business partners to the acquisition of Progress, (5) the risks relating to the integration of Progress’ operations into the operations of United, including the risk that such integration will be materially delayed or will be more costly or difficult than expected, (6) the risks associated with United’s pursuit of future acquisitions, (7) the risk of expansion into new geographic or product markets, (8) the dilution caused by United’s issuance of additional shares of its common stock in the Progress acquisition, and (9) general competitive, economic, political and market conditions. Further information regarding additional factors which could affect the forward-looking statements contained in this press release can be found in the cautionary language included under the headings “Cautionary Note Regarding Forward-Looking Statements” and “Risk Factors” in United’s Annual Report on Form 10-K for the year ended December 31, 2021, and other documents subsequently filed by United with the United States Securities and Exchange Commission (“SEC”).

Many of these factors are beyond United’s ability to control or predict. If one or more events related to these or other risks or uncertainties materialize, or if the underlying assumptions prove to be incorrect, actual results may differ materially from the forward-looking statements. Accordingly, shareholders and investors should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date of this communication, and United undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. New risks and uncertainties may emerge from time to time, and it is not possible for United to predict their occurrence or how they will affect United or Progress.

United qualifies all forward-looking statements by these cautionary statements.

###

# 4Q22 Investor Presentation

January 17, 2023



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# Disclosures

## CAUTIONARY STATEMENT

This communication contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In general, forward-looking statements usually may be identified through use of words such as “may,” “believe,” “expect,” “anticipate,” “intend,” “will,” “should,” “plan,” “estimate,” “predict,” “continue” and “potential” or the negative of these terms or other comparable terminology, and include statements related to the expected returns and other benefits of the merger (the “merger”) with Progress Financial Corporation (“Progress”), expected improvement in operating efficiency resulting from the merger, estimated expense reductions resulting from the transaction and the timing of achievement of such reductions, the impact on and timing of the recovery of the impact on tangible book value, and the effect of the merger on United’s capital ratios. Forward-looking statements are not historical facts and represent management’s beliefs, based upon information available at the time the statements are made, with regard to the matters addressed; they are not guarantees of future performance. Actual results may prove to be materially different from the results expressed or implied by the forward-looking statements. Forward-looking statements are subject to numerous assumptions, risks and uncertainties that change over time and could cause actual results or financial condition to differ materially from those expressed in or implied by such statements.

Factors that could cause or contribute to such differences include, but are not limited to (1) the risk that the cost savings from the merger may not be realized or take longer than anticipated to be realized, (2) disruption from the merger with customer, supplier, employee or other business partner relationships, (3) the possibility that the costs, fees, expenses and charges related to the merger may be greater than anticipated, (4) reputational risk and the reaction of the companies’ customers, suppliers, employees or other business partners to the merger, (5) the risks relating to the integration of Progress’ operations into the operations of United, including the risk that such integration will be materially delayed or will be more costly or difficult than expected, (6) the risk of potential litigation or regulatory action related to mergers, (7) the risks associated with United’s pursuit of future acquisitions, (8) the risk of expansion into new geographic or product markets, (9) the dilution caused by United’s issuance of additional shares of its common stock in mergers, and (10) general competitive, economic, political and market conditions. Further information regarding additional factors which could affect the forward-looking statements can be found in the cautionary language included under the headings “Cautionary Note Regarding Forward-Looking Statements” and “Risk Factors” in United’s Annual Report on Form 10-K for the year ended December 31, 2021, and other documents subsequently filed by United with the SEC.

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## NON-GAAP MEASURES

This Investor Presentation includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations. Such measures include: "Earnings per share – operating," "Diluted earnings per share – operating," "Tangible book value per share," "Return on common equity – operating," "Return on tangible common equity – operating," "Return on assets – operating," "Return on assets – pre-tax pre-provision, excluding merger-related and other charges," "Efficiency ratio – operating," "Expenses – operating," and "Tangible common equity to tangible assets."

Management has included these non-GAAP measures because it believes these measures may provide useful supplemental information for evaluating United's underlying performance trends. Further, management uses these measures in managing and evaluating United's business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the 'Non-GAAP Reconciliation Tables' included in the exhibits to this Presentation.

# United Community Banks, Inc.

Committed to Service Since 1950



## Premier Southeast Regional Bank

- ✓ Metro-focused branch network with locations in the fastest-growing MSAs in the Southeast
- ✓ 198 branches, 8 LPOs, and 6 MLOs across six Southeast states
- ✓ Top 10 market share in GA and SC
- ✓ Proven ability to integrate – 13 acquisitions completed over the past 10 years

## Extended Navitas and SBA Markets

- ✓ Offered nationwide
- ✓ SBA business has both in-footprint and national business (4 specific verticals)
- ✓ Navitas subsidiary is a technology-enabled small-ticket, essential-use commercial equipment finance provider

Note: See glossary located at the end of this presentation for reference on certain acronyms

## Company Overview

**\$24.0**  
BILLION IN  
TOTAL ASSETS

**\$4.3**  
BILLION IN AUA

**12.8%**  
TIER 1 RBC

**\$0.22**  
QUARTERLY DIVIDEND –  
UP 10% YOY

**206**  
BANKING OFFICES  
ACROSS THE  
SOUTHEAST

**#1 IN CUSTOMER  
SATISFACTION**  
in 2022 with Retail Banking  
in the Southeast – J.D.  
Power

**\$15.3**  
BILLION IN  
TOTAL LOANS

**\$19.9**  
BILLION IN  
TOTAL DEPOSITS

**100 BEST BANKS IN  
AMERICA**  
in 2022 for the ninth  
consecutive year – Forbes

**#2 Highest Net  
Promoter Score**  
among all banks nationwide  
in 2021 – J.D. Power

**TOP 10 WORLD'S  
BEST BANKS**  
and **#3** in the United  
States – Forbes

**BEST BANKS TO  
WORK FOR**  
in 2022 for the sixth  
consecutive year –  
American Banker

# 4Q22 Highlights

**\$0.74**  
Diluted earnings per share  
– GAAP

**\$0.75**  
Diluted earnings per share  
– operating<sup>(1)</sup>

**10.86%**  
Return on common equity  
– GAAP

**15.2%**  
Return on tangible common  
equity  
– operating<sup>(1)</sup>

**1.33%**  
Return on average assets  
– GAAP

**12%**  
Annualized 4Q EOP loan  
growth

**1.35%**  
Return on average assets  
– operating<sup>(1)</sup>

**48.0%**  
Efficiency ratio  
– GAAP

**47.4%**  
Efficiency ratio  
– operating<sup>(1)</sup>

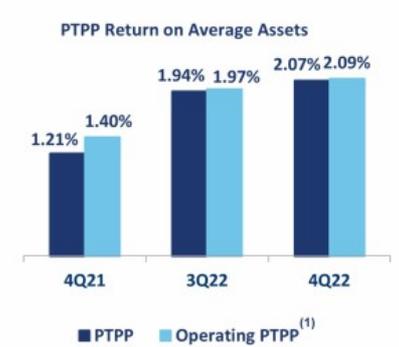
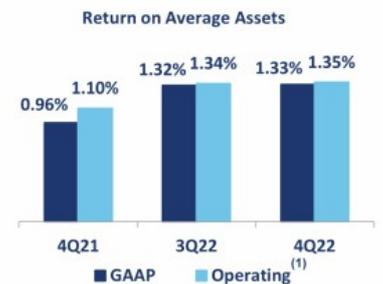
**2.09%**  
PTPP return on average  
assets  
– operating<sup>(1)</sup>

**77%**  
Loan-to-Deposit ratio

**0.49%**  
Cost of deposits

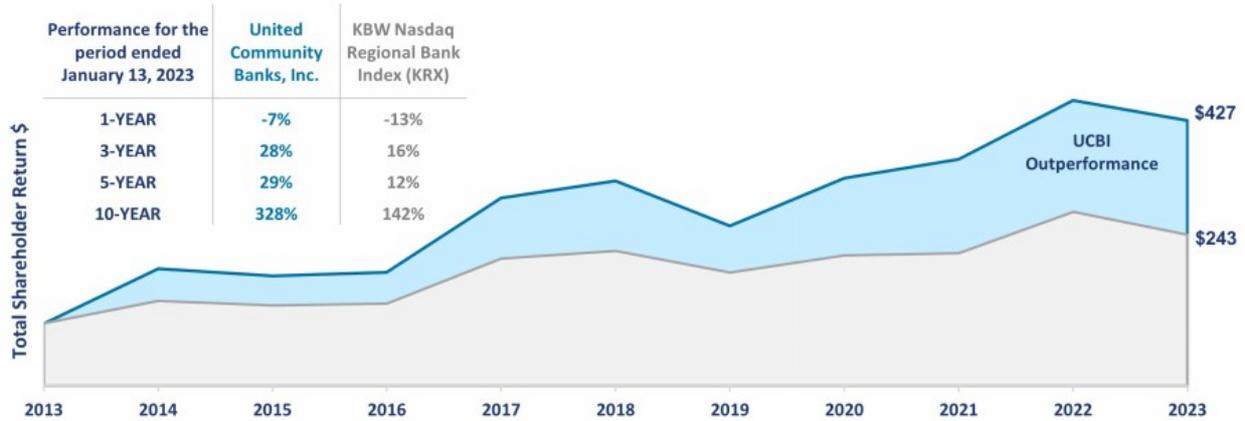
**38%**  
DDA / Total Deposits

Other 4Q notable  
items:  
**\$3.6mm** (pre-tax) gain  
on equity investment marks  
**\$1.8mm** (after-tax) tax  
loss on BOLI surrender



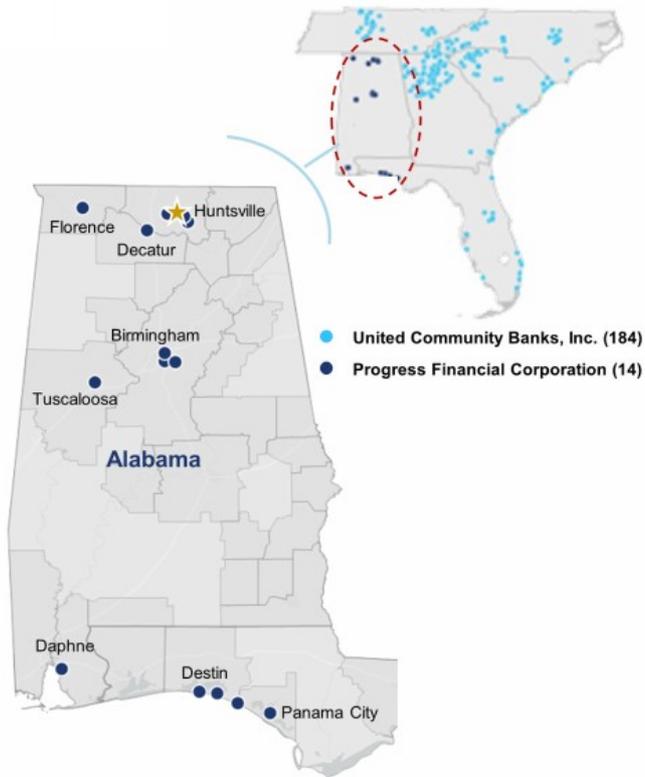
<sup>(1)</sup> See non-GAAP reconciliation table slides in the Appendix for a reconciliation of operating performance measures to GAAP performance

# Long-Term Financial Performance & Shareholder Return



(1) See non-GAAP reconciliation table slides in the Appendix for a reconciliation of operating performance measures to GAAP performance  
 (2) UCBI 1Q22 includes the impact of the \$18.3 million initial provision to establish the reserve for Reliant loans and unfunded commitments, which reduced ROA – Operating by 24 bps and reduced ROTCE – Operating by 289 bps

# Progress Financial Corporation Merger Update



## Business Update

- ✓ Closed acquisition on January 3, 2023
- ✓ Progress is headquartered in Huntsville, Alabama and has 14 branches in some of the Southeast's fastest growing markets in Alabama and the Florida Panhandle
- ✓ As of September 30, 2022, Progress had \$1.4 billion in loans and \$1.5 billion in deposits
- ✓ Progress CEO David Nast will continue to lead the markets as United's State President for Alabama and the Florida Panhandle
- ✓ Operational conversion is scheduled for early 2Q23
- ✓ Return metrics are expected to be within United's target ranges

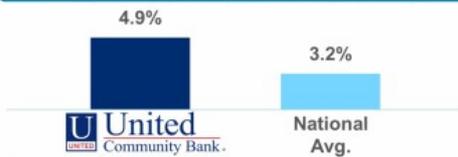
# Footprint Focused on High-Growth MSAs in Southeast

Fastest Growing Major Southeast MSAs <sup>(1)</sup>	UCBI Market Rank <sup>(2)</sup>	% of UCBI Deposits <sup>(2)</sup>	'22 - '27 Proj. Pop. Growth %	'22 - '27 Proj. HHI. Growth %	'22 Total Deposits (\$M)
1) Nashville, TN	10	9.48%	6.10%	13.89%	89,155
2) Orlando, FL	13	4.13%	5.64%	13.81%	73,009
3) Atlanta, GA	9	20.38%	5.38%	11.85%	235,389
4) Raleigh, NC	12	3.44%	5.14%	12.32%	38,965
5) Jacksonville, FL	21	0.38%	4.82%	13.91%	97,625
6) Tampa, FL	37	0.40%	4.79%	12.06%	115,930
7) Charlotte, NC	13	2.86%	4.47%	12.74%	315,760
8) Richmond, VA	--	--	4.46%	10.22%	127,383
9) Birmingham, AL	21	1.15%	4.25%	10.99%	54,793
10) Washington DC	--	--	4.05%	8.89%	358,351
11) Miami, FL	51	1.48%	3.97%	13.84%	324,607

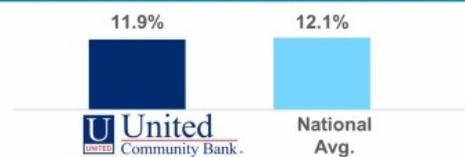
Fastest Growing Mid-Size Southeast MSAs <sup>(2)</sup>	UCBI Market Rank <sup>(3)</sup>	UCBI (% of Total Deposits <sup>(3)</sup> )	'22 - '27 Proj. Pop. Growth %	'22 - '27 Proj. HHI. Growth %	'22 Total Deposits (\$M)
1) Daphne, AL	25	0.00%	7.80%	8.43%	6,472
2) Huntsville, AL	7	3.06%	7.14%	12.58%	11,473
3) Myrtle Beach, SC	13	1.86%	6.42%	12.41%	12,128
4) Cape Coral, FL	--	--	6.08%	12.09%	20,858
5) Winter Haven, FL	--	--	5.80%	9.68%	10,057
6) Naples, FL	29	0.05%	5.71%	13.34%	23,081
7) Gainesville, GA	4	2.89%	5.65%	17.85%	5,801
8) Sarasota, FL	29	0.35%	5.56%	15.84%	28,517
9) Destin, FL	15	0.69%	5.34%	12.21%	7,826
10) Clarksville, TN-KY	7	1.95%	5.26%	9.60%	5,304
11) Fayetteville, AR	--	--	5.18%	8.73%	15,690
12) Charleston, SC	14	1.15%	5.09%	15.11%	20,394
13) Hilton Head, SC	15	0.21%	5.08%	13.36%	6,181
14) Port St. Lucie, FL	15	0.11%	4.98%	14.54%	12,332
15) Tuscaloosa, AL	25	0.00%	4.85%	10.56%	5,299
16) Athens, GA	9	1.05%	4.76%	11.34%	6,049
17) Knoxville, TN	10	2.83%	4.70%	10.92%	23,854
18) Daytona Beach, FL	--	--	4.67%	13.62%	14,104
19) Savannah, GA	8	1.09%	4.57%	8.56%	9,313
20) Spartanburg, SC	7	1.22%	4.47%	12.48%	6,019

■ United MSA Presence    □ Progress MSA Presence

Projected Population Growth<sup>(2)</sup> (2022-2027)



Projected Household Income Growth<sup>(2)</sup> (2022-2027)



(1) Includes MSAs with a population of greater than 1,000,000  
 (2) Includes MSAs with a population between 200,000 and 1,000,000  
 (3) Market Rank and (%) of Total Deposits pro forma for pending acquisition of Progress Financial Corporation

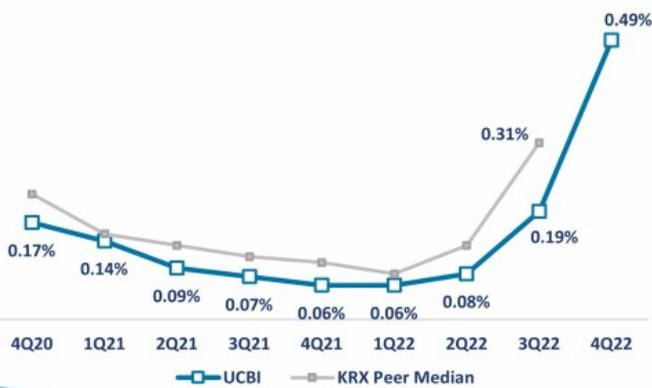
# Outstanding Deposit Franchise

4Q22 Total Deposits \$19.9 billion



- ✓ Favorable core deposit mix and deposit costs below peers
- ✓ Cost of deposits increased to 0.49%; up 30 bps from 3Q22
- ✓ 4Q22 deposit beta of 21%
- ✓ 12.0% cumulative deposit beta since 4Q21
- ✓ Historical 4Q15 – 2Q19 deposit beta equal to 24%
- ✓ Total deposits were down \$444 million in 4Q22, or 9% annualized from 3Q22; up \$1.6 billion or 9% from 4Q21

Cost of Deposits Trend



Note: Core transaction accounts include demand deposits, interest-bearing demand, money market and savings accounts, excluding public funds deposits

# Deposit Trends

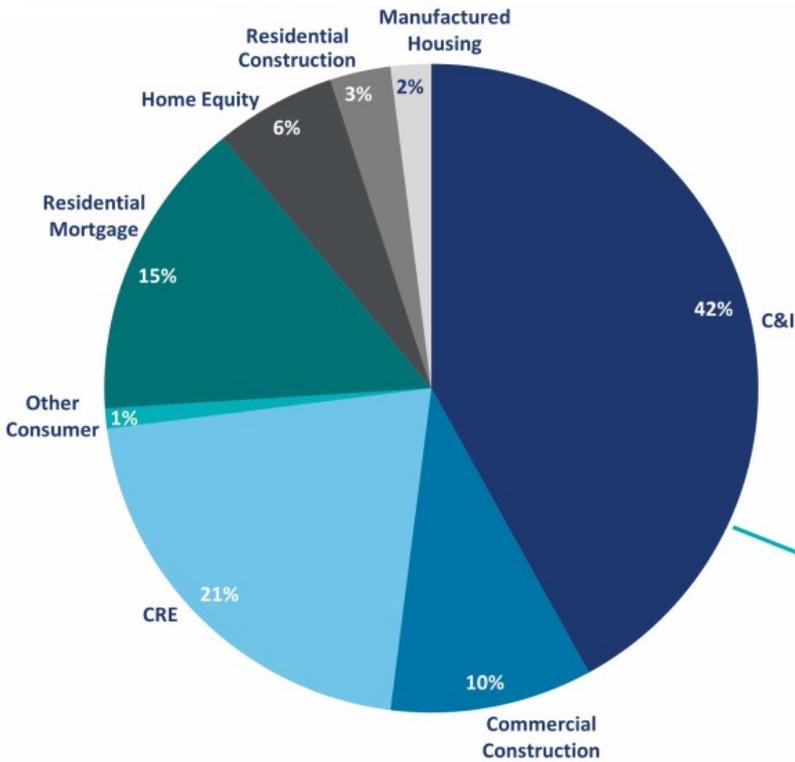
	3Q22		4Q22	
	Balance (\$ in millions)	Avg Cust. Balance	Balance (\$ in millions)	Avg Cust. Balance
Business - DDA	\$5,310	\$60,184	\$4,778	\$54,028
Business - All Other	\$2,371	\$186,344	\$2,281	\$178,636
Personal - DDA	\$3,912	\$12,129	\$3,771	\$11,629
Personal - All Other	\$6,380	\$32,723	\$6,437	\$33,094
Public	\$2,129	\$729,473	\$2,440	\$848,230
Brokered & Other	\$220	N/A	\$169	N/A
<b>Total</b>	<b>\$20,321</b>	<b>\$32,704</b>	<b>\$19,877</b>	<b>\$31,911</b>

- ✓ Business deposits decreased \$622 million from 3Q22, primarily due to a \$532 million decrease in Business DDA deposits
  - The Business DDA outflow was driven by a combination of asset purchases, owner distributions, tax payments and movement into higher yielding accounts, both inside and outside of the bank
- ✓ Personal deposits decreased \$84 million from 3Q22, primarily due to a \$141 million decrease in Personal DDA deposits
  - The Personal DDA outflow was primarily a result of individuals seeking higher rates for their excess liquidity, with more than half that moved into higher yielding accounts at United

# Well-Diversified Loan Portfolio

\$ in billions

4Q22 Total Loans \$15.3 billion



## Quarter Highlights

- ✓ Loans increased \$453 million, or 12% annualized
- ✓ Construction & CRE ratio as a percentage of total RBC = 79% / 199%
- ✓ Top 25 relationships totaled \$774 million, or 5.0% of total loans
- ✓ SNCs outstanding of \$331 million, or 2.2% of total loans
- ✓ Project lending limit of \$32 million
- ✓ Conservative relationship lending limits driven by risk grades



# Balance Sheet Strength – Liquidity and Capital

Loans / Deposits %



- ✓ Substantial balance sheet liquidity and above-peer capital ratios
- ✓ \$6.2 billion securities portfolio offers significant near- and medium-term cash flow opportunities
- ✓ Deposits funding 95% of total funding liabilities

Tangible Common Equity / Tangible Assets %



Common Equity Tier 1 RBC %\*



\*4Q22 regulatory capital ratios are preliminary

# Capital

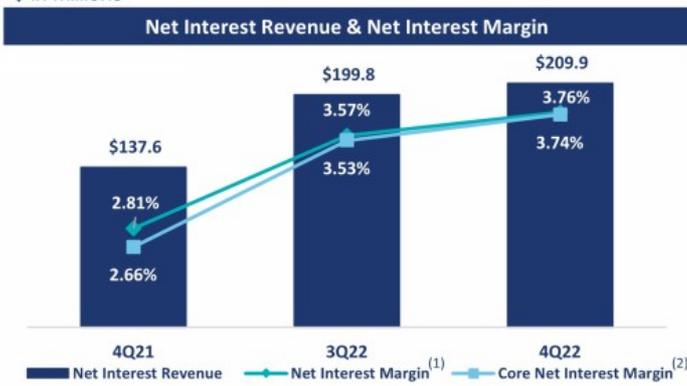


- ✓ 4Q22 capital ratios increased and are above peers
- ✓ The leverage ratio increased 28 bps to 9.69%, as compared to 3Q22
- ✓ Progress acquisition closed in 1Q23 and will reduce risk-based ratios approximately 45 bps to 55 bps on a stand-alone basis
- ✓ Quarterly dividend of \$0.22 per share, an increase of 10% YOY
- ✓ There were no share repurchases during 4Q22
- ✓ Net unrealized securities losses in AOCI improved by \$3.3 million to \$342 million in 4Q22
  - AFS securities portfolio of \$3.6 billion with a 3.5-year duration

\*4Q22 regulatory capital ratios are preliminary

# Net Interest Revenue / Margin<sup>(1)</sup>

\$ in millions



- ✓ Net interest revenue increased \$10.1 million from 3Q22, or 20% annualized
- ✓ Net interest margin increased 19 bps from 3Q22, primarily driven by increased interest rates
- ✓ Core net interest margin of 3.74%, which excluded purchased loan accretion
- ✓ Purchased loan accretion totaled \$1.3 million and contributed 2 bps to the margin, down 2 bps from 3Q22
- ✓ Approximately \$5.3 billion or 35% of total loans are floating rate with another \$1.9 billion that will adjust beyond one year
- ✓ 25% of securities were variable rate, of which 19% is floating or reprices within one year



(1) Net interest margin is calculated on a fully-taxable equivalent basis  
 (2) Core net interest margin excludes PPP fees and purchased loan accretion

# Noninterest Income

\$ in millions



## Linked Quarter

- ✓ Fees were up \$1.5 million
  - Notable items include:
  - Positive equity valuation marks of \$3.6 million
  - \$184,000 of securities losses
  - A \$3.2 million decline in mortgage fees driven by the absence of last quarter's \$2.4 million MSR write-up and a decline in locked volume of \$92 million, or 20% from 3Q22
    - MSR write-down of \$239,000 in 4Q22
  - We opted to sell fewer SBA / USDA loans and took \$982,000 in 4Q gains on \$16.9 million loans sold compared to \$1.5 million in gains on \$20.4 million loans sold in 3Q22
    - SBA / USDA loan originations increased \$11.4 million to \$46.8 million
  - Gain on sale of equipment finance loans was \$522,000 on \$24.3 million of loan sales compared to \$693,000 in gains on \$21.6 million of loan sales in 3Q22

## Year-over-Year

- ✓ Fees were down \$3.8 million
  - Mortgage rate locks of \$364 million in 4Q22 compared to \$695 million in 4Q21

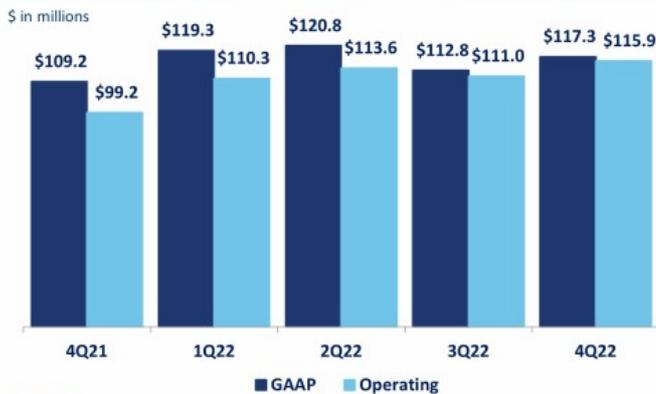
# Disciplined Expense Management

Efficiency Ratio %



- ✓ The efficiency ratio improved compared to last quarter due to continuing strong growth in Net Interest Income
- ✓ Year over year comparisons are also positively impacted due to merger-related cost savings

Noninterest Expense \$



- ✓ Total operating expenses increased by \$4.9 million quarter over quarter; notable items include:
- ✓ \$939,000 in salaries driven by mid-year inflation driven increases
- ✓ \$1.1 million in lower deferred costs from lower mortgage volume
- ✓ \$700,000 in increased FDIC expenses, as assessment rates are increasing industry-wide

# Credit Quality

Net Charge-Offs as % of Average Loans

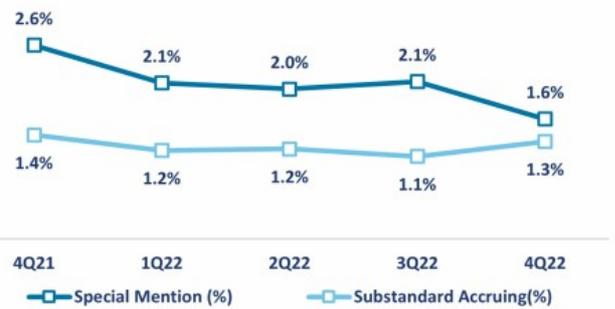


- ✓ 4Q22 net charge-offs of \$6.6 million, or 0.17% of average loans, annualized
  - Navitas 4Q22 NCOs of 0.50%, annualized, or \$1.7 million
- ✓ Non-performing assets increased \$8.8 million during the quarter and were 0.29% of total loans, an increase of 5 bps quarter over quarter and essentially flat year over year
- ✓ Special mention loans improved from \$312 million in 3Q22 to \$247 million in 4Q22
- ✓ Higher risk loans, defined as special mention plus substandard accruing, declined slightly quarter over quarter and were down from 4% of loans in 4Q21 to 2.9% of loan in 4Q22

Non-Performing Assets as a % of Total Loans

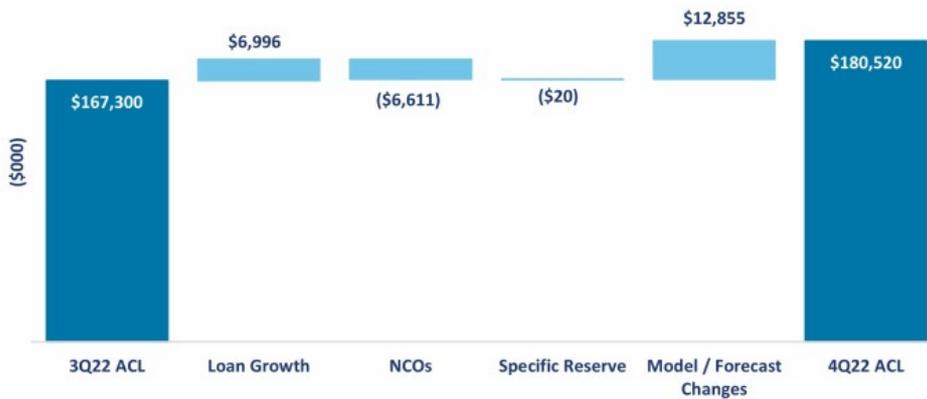


Special Mention & Substandard Accruing Loans as a % of Total Loans



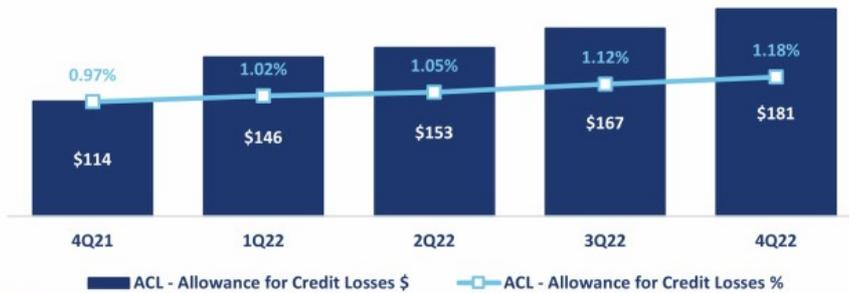
# Allowance for Credit Losses

Allowance for Credit Losses (ACL) Walk-Forward



- ✓ The provision for credit losses was \$19.8 million in 4Q22
- ✓ Loan growth accounted for \$7.0 million of the provision increase
- ✓ A weakening Moody's economic forecast drove \$12.9 million in reserve build for the quarter
- ✓ Reserve levels continue to strengthen to 1.18% of loans from 0.97% in 4Q21

Allowance for Credit Losses (ACL)



Note: ACL includes the reserve for unfunded commitments

# 4Q22 INVESTOR PRESENTATION

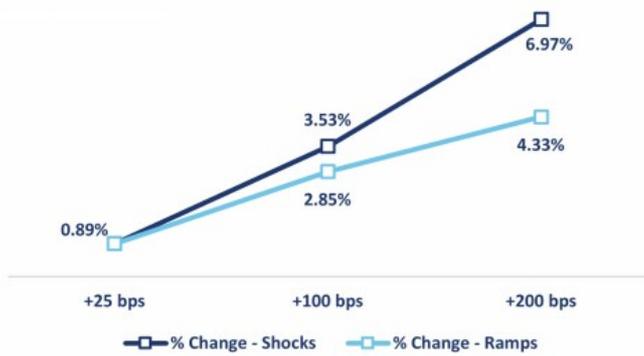
## Exhibits



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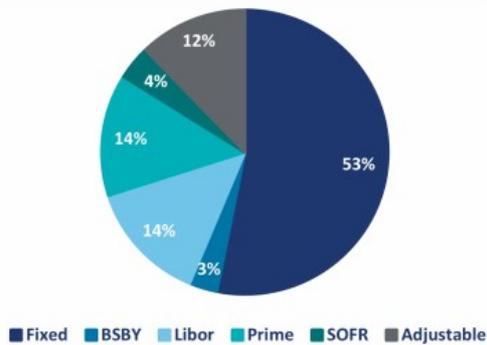
# Interest Rate Sensitivity

## Net Interest Income Sensitivity



- ✓ 2.85% asset sensitivity in +100 bp ramp; down from 3.60% asset sensitivity in 3Q22
- ✓ One 25 bp Fed rate hike is worth approximately 3.6 bps to net interest margin
- ✓ Other relevant data points
  - Approximately \$5.3 billion or 35% of total loans are floating rate; another \$1.9 billion will adjust after one year

## Loan Repricing Characteristics



## Cumulative Betas

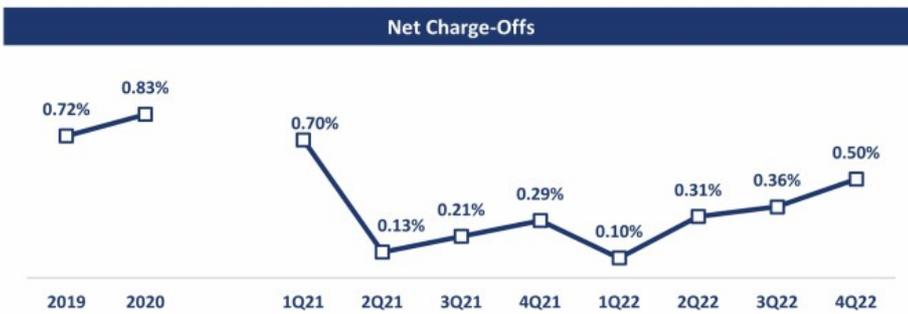
	4Q21	2Q22	3Q22	4Q22
Average Fed Funds Rate	0.07%	0.76%	2.20%	3.65%
Securities		51%	32%	27%
Loans		22%	25%	29%
Deposits		3%	6%	12%

# Navitas Performance

\$ in millions



- ✓ Navitas represents 9% of total loans
- ✓ Navitas 4Q22 NCOs of 0.50%, or \$1.7 million
- ✓ Navitas ACL / Loans of 1.70%
- ✓ After six quarters of lower than normal losses, NCOs have begun to normalize towards historical levels



# Mortgage Activity Shift to Purchase & Adj. Rate Loans

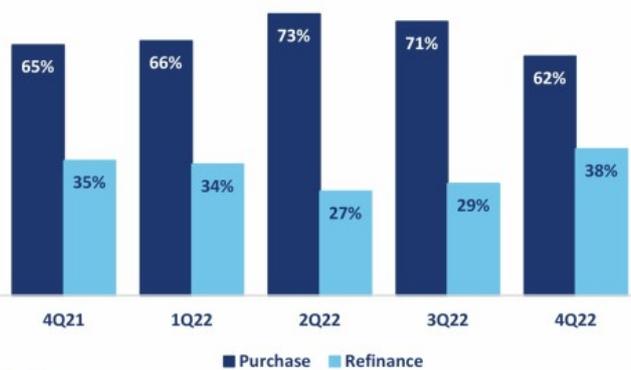
\$ in millions

## Mortgage Locks & Sales



- ✓ Gain on sale % decreased in 4Q22 driven by a continued rise in rates driving increased price competition
- ✓ Rate locks were \$364 million compared to \$456 million in 3Q22
- ✓ Purchase / Refi mix shifted slightly from 65% / 35% in 4Q21 to 62% / 38% in 4Q22
- ✓ 68% of locked loans were variable rate mortgages in 4Q22, up from 57% in 3Q22
- ✓ Sold \$68 million loans in 4Q22, down \$25 million from \$93 million sold in 3Q22

## Purchase vs. Refinance



# Selected Segments – Senior Care

\$ in millions



- ✓ Senior Care lending team are dedicated specialists with significant experience in the space
- ✓ Senior Care portfolio outstanding totaled \$408 million as of 4Q22, or 2.7% of total loans
- ✓ As of December 31, \$2.2 million of Senior Care loans were nonaccruing
- ✓ As of December 31, \$111 million of Senior Care loans were special mention and \$77 million were substandard accruing

# Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	4Q21	1Q22	2Q22	3Q22	4Q22
<b>Expenses</b>					
Expenses - GAAP	\$ 109,156	\$ 119,275	\$ 120,790	\$ 112,755	\$ 117,329
Merger-related and other charges	(9,912)	(9,016)	(7,143)	(1,746)	(1,470)
Expenses - Operating	<u>\$ 99,244</u>	<u>\$ 110,259</u>	<u>\$ 113,647</u>	<u>\$ 111,009</u>	<u>\$ 115,859</u>
<b>Diluted Earnings per share</b>					
Diluted earnings per share - GAAP	\$ 0.55	\$ 0.43	\$ 0.61	\$ 0.74	\$ 0.74
Merger-related and other charges	0.09	0.07	0.05	0.01	0.01
Diluted earnings per share - Operating	<u>0.64</u>	<u>0.50</u>	<u>0.66</u>	<u>0.75</u>	<u>0.75</u>
<b>Book Value per share</b>					
Book Value per share - GAAP	\$ 23.63	\$ 24.38	\$ 23.96	\$ 23.78	\$ 24.38
Effect of goodwill and other intangibles	(5.21)	(7.30)	(7.28)	(7.26)	(7.25)
Tangible book value per share	<u>\$ 18.42</u>	<u>\$ 17.08</u>	<u>\$ 16.68</u>	<u>\$ 16.52</u>	<u>\$ 17.13</u>
<b>Return on Tangible Common Equity</b>					
Return on common equity - GAAP	9.32 %	6.80 %	9.31 %	11.02 %	10.86 %
Effect of merger-related and other charges	1.42	1.03	0.79	0.19	0.15
Return on common equity - Operating	<u>10.74</u>	<u>7.83</u>	<u>10.10</u>	<u>11.21</u>	<u>11.01</u>
Effect of goodwill and intangibles	3.19	3.17	4.10	4.39	4.19
Return on tangible common equity - Operating	<u>13.93 %</u>	<u>11.00 %</u>	<u>14.20 %</u>	<u>15.60 %</u>	<u>15.20 %</u>
<b>Return on Assets</b>					
Return on assets - GAAP	0.96 %	0.78 %	1.08 %	1.32 %	1.33 %
Merger-related and other charges	0.14	0.11	0.09	0.02	0.02
Return on assets - Operating	<u>1.10 %</u>	<u>0.89 %</u>	<u>1.17 %</u>	<u>1.34 %</u>	<u>1.35 %</u>

# Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	4Q21		1Q22		2Q22		3Q22		4Q22
<b>Return on Assets to return on assets - pre-tax pre-provision</b>									
Return on assets - GAAP	0.96	%	0.78	%	1.08	%	1.32	%	1.33
Income tax expense	0.26		0.20		0.32		0.37		0.41
(Release of) provision for credit losses	(0.01)		0.39		0.09		0.25		0.33
Return on assets - pre-tax, pre-provision	1.21		1.37		1.49		1.94		2.07
Merger-related and other charges	0.19		0.15		0.11		0.03		0.02
Return on assets - pre-tax, pre-provision, excluding merger-related and other charges	1.40	%	1.52	%	1.60	%	1.97	%	2.09
<b>Efficiency Ratio</b>									
Efficiency Ratio - GAAP	62.12	%	57.43	%	56.58	%	48.41	%	47.95
Merger-related and other charges	(5.64)		(4.34)		(3.35)		(0.75)		(0.60)
Efficiency Ratio - Operating, excluding PPP fees and MSR marks	56.48	%	53.09	%	53.23	%	47.66	%	47.35
<b>Tangible common equity to tangible assets</b>									
Equity to assets ratio - GAAP	10.61	%	11.06	%	10.95	%	11.12	%	11.25
Effect of goodwill and other intangibles	(2.06)		(2.94)		(2.96)		(3.01)		(2.97)
Effect of preferred equity	(0.46)		(0.40)		(0.40)		(0.41)		(0.40)
Tangible common equity to tangible assets ratio	8.09	%	7.72	%	7.59	%	7.70	%	7.88

# Glossary

ACL – Allowance for Credit Losses

ALLL – Allowance for Loan Losses

AUA – Assets Under Administration

BPS – Basis Points

C&I – Commercial and Industrial

C&D – Construction and Development

CECL – Current Expected Credit Losses

CET1 – Common Equity Tier 1 Capital

CRE – Commercial Real Estate

CSP – Customer Service Profiles

DDA – Demand Deposit Account

EOP – End of Period

EPS – Earnings Per Share

FTE – Fully-taxable equivalent

GAAP – Accounting Principles Generally Accepted in the USA

KRX – KBW Nasdaq Regional Banking Index

LPO – Loan Production Office

MLO – Mortgage Loan Officer

MTM – Marked-to-market

MSA – Metropolitan Statistical Area

MSR – Mortgage Servicing Rights Asset

NCO – Net Charge-Offs

NIM – Net Interest Margin

NPA – Non-Performing Asset

NSF – Non-sufficient Funds

OO RE – Owner Occupied Commercial Real Estate

PCD – Loans Purchased with Credit Deterioration

PPP – Paycheck Protection Program

PTPP – Pre-Tax, Pre-Provision Earnings

RBC – Risk Based Capital

ROA – Return on Assets

SBA – United States Small Business Administration

TCE – Tangible Common Equity

USDA – United States Department of Agriculture

YOY – Year over Year