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FORM 10-Q		
Quarterly Period Ended June 3), 2021	
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ommission file number 001-3509	5	
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Trading Symbol(s)	Name of Each Exchange on Which Registered	
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UNITED COMMUNITY BANKS, INC. FORM 10-Q INDEX

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Glossary of Defined Terms

The following terms may be used throughout this report, including the consolidated financial statements and related notes.

Term	Definition
2020 10-K	Annual Report on Form 10-K for the year ended December 31, 2020
ACL	Allowance for credit losses
AFS	Available-for-sale
ALCO	Asset/Liability Management Committee
AOCI	Accumulated other comprehensive income (loss)
ASU	Accounting standards update
Bank	United Community Bank
Board	United Community Banks Inc., Board of Directors
BOLI	Bank-owned life insurance
CARES Act	Coronavirus Aid, Relief, and Economic Security Act
CECL	Current expected credit loss model
CET1	Common equity tier 1
CME	Chicago Mercantile Exchange
Company	United Community Banks Inc. (interchangeable with "United" below)
CVA	Credit valuation adjustments
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
Federal Reserve	Federal Reserve System
FHLB	Federal Home Loan Bank
FTE	Fully taxable equivalent
GAAP	Accounting principles generally accepted in the United States of America
GSE	U.S. government-sponsored enterprise
HELOC	Home equity lines of credit
Holding Company	United Community Banks, Inc. on an unconsolidated basis
HTM	Held-to-maturity
LIBOR	London Interbank Offered Rate
MD&A	Management's Discussion and Analysis of Financial Condition and Results of Operations
MBS	Mortgage-backed securities
NOW	Negotiable order of withdrawal
NPA	Nonperforming asset
OCI	Other comprehensive income (loss)
PCD	Purchased credit deteriorated loans
PPP	Paycheck Protection Program
Report	Quarterly Report on Form 10-Q
SBA	United States Small Business Administration
Seaside	Seaside National Bank & Trust, subsidiary bank of Three Shores Bancorporation, Inc.
SEC	Securities and Exchange Commission
TDR	Troubled debt restructuring
Three Shores	Three Shores Bancorporation, Inc., parent company of Seaside National Bank & Trust
U.S. Treasury	United States Department of the Treasury
United	United Community Banks, Inc. and its direct and indirect subsidiaries
USDA	United States Department of Agriculture

Cautionary Note Regarding Forward-looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are neither statements of historical or current fact nor are they assurances of future performance and generally can be identified by the use of forward-looking terminology such as "believes", "expects", "may", "will", "could", "should", "projects", "plans", "goal", "targets", "potential", "estimates", "pro forma", "seeks", "intends", or "anticipates", or similar expressions. Forward-looking statements include discussions of strategy, financial projections, guidance and estimates (including their underlying assumptions), statements regarding plans, objectives, expectations or consequences of various transactions or events, and statements about our future performance, operations, products and services, and should be viewed with caution.

Because forward-looking statements relate to the future, they are subject to known and unknown risks, uncertainties, assumptions, and changes in circumstances, many of which are beyond our control, and that are difficult to predict as to timing, extent, likelihood and degree of occurrence, and that could cause actual results to differ materially from the results implied or anticipated by the statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, but are not limited to the following:

- negative economic and political conditions that adversely affect the general economy, housing prices, the real estate market, the job market, consumer confidence, the financial condition of our borrowers and consumer spending habits, which may affect, among other things, the levels of nonperforming assets, charge-offs and provision expense;
- changes in loan underwriting, credit review or loss policies associated with economic conditions, examination conclusions or regulatory developments, either as they currently exist or as they may be affected by conditions associated with the COVID-19 pandemic;
- the COVID-19 pandemic and its continuing effects on the economic and business environments in which we operate;
- strategic, market, operational, liquidity and interest rate risks associated with our business;
- continuation of historically low interest rates coupled with other potential fluctuations or unanticipated changes in the interest rate environment, including interest rate changes made by the Federal Reserve, the discontinuation of LIBOR as an interest rate benchmark, and cash flow reassessments, may reduce net interest margin and/or the volumes and values of loans made or held as well as the value of other financial assets;
- our lack of geographic diversification and any unanticipated or greater than anticipated adverse conditions in the national or local economies in which we operate;
- our loan concentration in industries or sectors that may experience unanticipated or anticipated adverse conditions greater than other industries or sectors in the national or local economies in which we operate;
- the risks of expansion into new geographic or product markets;
- risks with respect to pending or future mergers or acquisitions, including our ability to successfully expand and complete acquisitions and integrate businesses and operations that we acquire;
- our ability to attract and retain key employees;
- competition from financial institutions and other financial service providers, including non-bank financial technology providers, and our ability to attract customers from other financial institutions;
- losses due to fraudulent and negligent conduct of our customers, third party service providers or employees;
- cybersecurity risks and the vulnerability of our network and online banking portals, and the systems of parties with whom we contract, to unauthorized
 access, computer viruses, phishing schemes, spam attacks, human error, natural disasters, power loss and other security breaches that could adversely
 affect our business and financial performance or reputation;
- our reliance on third parties to provide key components of our business infrastructure and services required to operate our business;
- the risk that we may be required to make substantial expenditures to keep pace with regulatory initiatives and the rapid technological changes in the financial services market;
- the availability of and access to capital;
- legislative, regulatory or accounting changes that may adversely affect us;
- volatility in the ACL resulting from the CECL methodology, either alone or as that may be affected by conditions arising out of the COVID-19 pandemic;
- adverse results (including judgments, costs, fines, reputational harm, inability to obtain necessary approvals and/or other negative effects) from current
 or future litigation, regulatory proceedings, examinations, investigations, or similar matters, or developments related thereto;
- any matter that would cause us to conclude that there was impairment of any asset, including intangible assets, such as goodwill;
- limitations on our ability to declare and pay dividends and other distributions from the Bank to the Holding Company, which could affect Holding Company liquidity, including the ability to pay dividends to shareholders or undertake other capital initiatives, such as share repurchases; and
- other risks and uncertainties disclosed in documents filed or furnished by us with or to the SEC, any of which could cause actual results to differ materially from future results expressed, implied or otherwise anticipated by such forward-looking statements.

We caution readers that the foregoing list of factors is not exclusive, is not necessarily in order of importance and readers should not place undue reliance on forward-looking statements. Additional factors that may cause actual results to differ materially from those contemplated by any forward-looking statements also may be found in our 2020 10-K (including the "Risk Factor" section of that report), Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K filed with the SEC and available at the SEC's website at http://www.sec.gov. We do not intend to and, except as required by law, hereby disclaim any obligation to update or revise any forward-looking statement contained in this Form 10-Q, which speaks only as of the date hereof, whether as a result of new information, future events, or otherwise. The financial statements and information contained herein have not been reviewed, or confirmed for accuracy or relevance, by the FDIC or any other regulator.

Consolidated Balance Sheets (Unaudited)

(in thousands, except share data)

		June 30, 2021	D	ecember 31, 2020
ASSETS				
Cash and due from banks	\$	121,589	\$	148,896
Interest-bearing deposits in banks		1,297,808		1,459,723
Cash and cash equivalents		1,419,397		1,608,619
Debt securities available-for-sale		4,075,781		3,224,721
Debt securities held-to-maturity (fair value \$861,488 and \$437,193, respectively)		852,404		420,361
Loans held for sale at fair value		98,194		105,433
Loans and leases held for investment		11,390,746		11,370,815
Less allowance for credit losses - loans and leases		(111,616)		(137,010)
Loans and leases, net		11,279,130		11,233,805
Premises and equipment, net		224,980		218,489
Bank owned life insurance		203,449		201,969
Accrued interest receivable		43,521		47,672
Net deferred tax asset		32,918		38,411
Derivative financial instruments		58,489		86,666
Goodwill and other intangible assets, net		379,909		381,823
Other assets		227,551		226,405
Total assets	\$	18,895,723	\$	17,794,374
LIABILITIES AND SHAREHOLDERS' EQUITY				
Liabilities:				
Deposits:				
Noninterest-bearing demand	\$	6,260,756	\$	5,390,291
Interest-bearing deposits		10,067,011		9,842,067
Total deposits		16,327,767		15,232,358
Long-term debt		261,919		326,956
Derivative financial instruments		27,089		29,003
Accrued expenses and other liabilities		192,662		198,527
Total liabilities		16,809,437		15,786,844
Shareholders' equity:				
Preferred stock, \$1 par value: 10,000,000 shares authorized; Series I, \$25,000 per share liquidation preference; 4,000 shares issued and outstanding		96.422		96,422
Common stock, \$1 par value: 200,000,000 and 150,000,000 shares authorized, respectively; 86,664,894 and 86,675,279 shares issued and outstanding, respectively		86,665		86.675
Common stock issuable: 571,580 and 600,834 shares, respectively		10,650		10,855
Capital surplus		1,636,875		1,638,999
Retained earnings		244,006		136,869
Accumulated other comprehensive income		11,668		37,710
Total shareholders' equity		2,086,286		2,007,530
Total liabilities and shareholders' equity	\$	18,895,723	\$	17,794,374
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See accompanying notes to consolidated financial statements (unaudited).

Consolidated Statements of Income (Unaudited) (in thousands, except per share data)

		Three Mo Jun	nths H e 30,	Ended		Six Mont Jun	ded	
		2021		2020		2021		2020
Interest revenue:								
Loans, including fees	\$	128,058	\$	107,862	\$	253,784	\$	225,925
Investment securities, including tax exempt of \$2,255 and \$1,570 and \$4,405 and \$3,093, respectively		17,542		15,615		32,990		33,009
Deposits in banks and short-term investments		209		128		577		1,218
Total interest revenue		145,809		123,605		287,351		260,152
Interest expense: Deposits		3,620		11,271		8,839		26,346
Short-term borrowings		3,020		11,271		2		20,340
Long-term debt		3,813		3,030		8,070		5,894
Total interest expense		7,433		14,301		16,911		32,242
Net interest revenue		138,376		109,304		270,440		227,910
(Release of) provision for credit losses		(13,588)		33,543		(25,869)		55,734
Net interest revenue after provision for credit losses		151,964		75,761		296,309		172,176
·								
Noninterest income: Service charges and fees		8,335		6,995		15,905		15,633
Mortgage loan gains and other related fees		11,136		23,659		33,708		31,969
Wealth management fees		3,822		1,324		7,327		2,964
Gains from sales of other loans, net		4,123		1,040		5,153		2,504
Securities gains, net		41		1,040		41		
Other		8,384		7,220		18,412		12,772
Total noninterest income		35,841		40,238		80,546		66,052
Total revenue		187,805		115,999		376,855		238,228
N . La . L								
Noninterest expenses:		50 414		51.011		110.000		102.100
Salaries and employee benefits		59,414		51,811		119,999		103,169 12,502
Communications and equipment Occupancy		7,408 7,078		6,556 5,945		14,611 14,034		12,502
Advertising and public relations		1,493		2,260		2,692		3,534
Postage, printing and supplies		1,618		1,613		3,440		3,283
Professional fees		4,928		4,823		9,162		8,920
Lending and loan servicing expense		3,181		3,189		6,058		5,482
Outside services - electronic banking		2,285		1,796		4,503		3,628
FDIC assessments and other regulatory charges		1,901		1,558		3,797		3,042
Amortization of intangibles		929		987		1,914		2,027
Merger-related and other charges		1,078		397		2,621		1,205
Other		4,227		3,045		7,903		7,067
Total noninterest expenses		95,540		83,980		190,734		165,518
Income before income taxes		92,265		32,019		186,121		72,710
Income tax expense		22,005		6,923		42,155		15,730
Net income	\$	70,260	\$	25,096	\$	143,966	\$	56,980
	\$	68,109	\$	24,913	¢	139,634	¢	56,554
Net income available to common shareholders	ه	06,109	э	24,915	\$	159,054	\$	50,554
Net income per common share:								
Basic	\$	0.78	\$	0.32	\$	1.60	\$	0.71
Diluted		0.78		0.32		1.60		0.71
Weighted average common shares outstanding:								
Basic		87,289		78,920		87,306		79,130
Diluted		87,421		78,924		87,443		79,186

See accompanying notes to consolidated financial statements (unaudited).

Consolidated Statements of Comprehensive Income (Unaudited)

(in thousands)

	Three M	Iont	hs Ended	June	e 30,	Six Months Ended June 30,							
	 efore-tax Amount	Tax (Expense) Benefit		Net of Tax Amount			efore-tax Amount	Tax (Expense) Benefit			et of Tax amount		
2021													
Net income	\$ 92,265	\$	(22,005)	\$	70,260	\$	186,121	\$	(42,155)	\$	143,966		
Other comprehensive income:													
Unrealized gains (losses) on available-for-sale securities:													
Unrealized holding gains (losses) arising during the period	10,268		(1,470)		8,798		(39,967)		11,080		(28,887)		
Reclassification adjustment for gains included in net income	(41)		14		(27)		(41)		14		(27)		
Net unrealized gains (losses)	10,227		(1,456)		8,771		(40,008)		11,094		(28,914)		
Derivative instruments designated as cash flow hedges:													
Unrealized holding gains (losses) on derivatives arising during the period	(2,739)		700		(2,039)		3,044		(777)		2,267		
Reclassification of losses on derivative instruments realized in net income	147		(37)		110		291		(74)		217		
Net cash flow hedge activity	 (2,592)		663		(1,929)		3,335		(851)		2,484		
Amortization of prior service cost and actuarial losses included in net periodic pension cost for defined benefit pension plan	261		(67)		194		522		(134)		388		
Total other comprehensive income (loss)	7,896		(860)		7,036		(36,151)		10,109		(26,042)		
Comprehensive income	\$ 100,161	\$	(22,865)	\$	77,296	\$	149,970	\$	(32,046)	\$	117,924		
2020													
Net income	\$ 32,019	\$	(6,923)	\$	25,096	\$	72,710	\$	(15,730)	\$	56,980		
Other comprehensive income:													
Unrealized gains on available-for-sale securities	28,985		(6,969)		22,016		42,670		(10,402)		32,268		
Amortization of losses included in net income on available-for-sale securities transferred to held-to-maturity	96		(23)		73		179		(43)		136		
Derivative instruments designated as cash flow hedges:													
Unrealized holding losses on derivatives arising during the period	(828)		211		(617)		(828)		211		(617)		
Reclassification of losses on derivative instruments realized in net income	67		(17)		50		67		(17)		50		
Net cash flow hedge activity	(761)		194		(567)		(761)		194		(567)		
Amortization of prior service cost and actuarial losses included in net periodic pension cost for defined benefit pension plan	214		(55)		159		428		(109)		319		
Total other comprehensive income	28,534		(6,853)		21,681		42,516		(10,360)		32,156		
		_		_				_	,	_			

See accompanying notes to consolidated financial statements (unaudited).

Consolidated Statement of Changes in Shareholders' Equity (Unaudited)

(in thousands except share data)

	Shares of Common Stock	P	referred Stock	C	ommon Stock		Common Stock Issuable		Capital Surplus		Retained Earnings		Accumulated Other Comprehensive Income (Loss)		Total
Balance at March 31, 2020	78,283,544	\$	_	\$	78,284	\$	10,534	\$	1,478,719	\$	54,206	\$	18,869	\$	1,640,612
Net income											25,096				25,096
Other comprehensive income													21,681		21,681
Issuance of preferred stock			96,660												96,660
Common stock dividends (\$0.18 per share)											(14,312)				(14,312)
Impact of equity-based compensation awards	38,247				38		11		1,524						1,573
Impact of other United sponsored equity plans	13,336				13		101		221						335
Balance at June 30, 2020	78,335,127	\$	96,660	\$	78,335	\$	10,646	\$	1,480,464	\$	64,990	\$	40,550	\$	1,771,645
								=		_		-		=	
Balance at March 31, 2021	86,776,508	\$	96,422	\$	86,777	\$	10,485	\$	1,640,583	\$	192,185	\$	4,632	\$	2,031,084
Net income											70,260				70,260
Other comprehensive income													7,036		7,036
Preferred stock dividends											(1,719)				(1,719)
Common stock dividends (\$0.19 per share)											(16,720)				(16,720)
Purchases of common stock	(150,000)				(150)				(4,951)						(5,101)
Impact of equity-based compensation awards	35,675				35		71		1,166						1,272
Impact of other United sponsored equity plans	2,711				3		94		77						174
Balance at June 30, 2021	86,664,894	\$	96,422	\$	86,665	\$	10,650	\$	1,636,875	\$	244,006	\$	11,668	\$	2,086,286
		-		-		-		=		=		=		=	
Balance at December 31, 2019	79,013,729		_		79,014		11,491		1,496,641		40,152		8,394		1,635,692
Net income	, 5,015,725				/ 5,011		11,101		1,100,011		56,980		0,001		56,980
Other comprehensive income													32,156		32,156
Issuance of preferred stock			96.660										,		96,660
Purchases of common stock	(826,482)				(827)				(19,955)						(20,782)
Common stock dividends (\$0.36 per share)	(,)				(0=.)				(,)		(28,613)				(28,613)
Impact of equity-based compensation awards	62,252				62		676		2,839		(,)				3,577
Impact of other United sponsored equity plans	85.628				86		(1,521)		939						(496)
Adoption of new accounting standard	,						()-)				(3,529)				(3,529)
Balance at June 30, 2020	78,335,127	\$	96,660	\$	78,335	\$	10,646	\$	1,480,464	\$		\$	40,550	\$	1,771,645
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Balance at December 31, 2020	86,675,279		96.422		86,675		10,855		1,638,999		136,869		37,710		2,007,530
Net income	00,073,275		50,422		00,075		10,055		1,030,335		143,966		57,710		143,966
Other comprehensive loss											145,500		(26,042)		(26,042)
Purchases of common stock	(150,000)				(150)				(4,951)				(20,042)		(5,101)
Preferred stock dividends	(150,000)				(150)				(4,531)		(3,438)				(3,438)
Common stock dividends (\$0.38 per share)											(33,391)				(33,391)
Impact of equity-based compensation awards	70,845				71		647		1,570		(55,591)				2,288
Impact of equity-based compensation awards Impact of other United sponsored equity plans	68,770				69		(852)		1,370						474
Balance at June 30, 2021	86.664.894	\$	96.422	\$	86.665	\$	10.650	\$	1,237	\$	244,006	\$	11.668	\$	2,086,286
Durance at Julie JV, 2021	00,004,094	Ф	90,422	ф	00,005	Э	10,050	Ф	1,030,075	Э	244,006	Ф	11,008	ф	2,000,200

See accompanying notes to consolidated financial statements (unaudited).

Consolidated Statements of Cash Flows (Unaudited)

(in thousands)

		nded June 30,
	2021	2020
Operating activities:		
Net income	\$ 143,966	\$ 56,98
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and accretion, net	(2,961)	5,20
(Release of) provision for credit losses	(25,869)	55,73
Stock based compensation	3,141	4,25
Deferred income tax expense (benefit)	14,621	(2,35
Securities gains, net	(41)	-
Gains from sales of other loans, net	(5,153)	(2,71-
Changes in assets and liabilities:		
Other assets and accrued interest receivable	20,444	(76,40)
Accrued expenses and other liabilities	7,071	15,92
Loans held for sale	7,239	(40,993
Net cash provided by operating activities	162,458	15,63
Investing activities:		
Debt securities held-to-maturity:		
Proceeds from maturities and calls	35,590	19,88
Purchases	(468,740)	(43,11
Debt securities available-for-sale:		
Proceeds from sales	78,111	1,00
Proceeds from maturities and calls	456,899	296,74
Purchases	(1,437,481)	(110,48
Net decrease (increase) in loans	8,861	(1,306,12
Equity investments, outflows	(8,432)	(8,58)
Equity investments, inflows	5,026	(0,00
Proceeds from sales of premises and equipment	840	10
Purchases of premises and equipment	(14,565)	(3,65)
Proceeds from sale of other real estate	2,042	27
Other investing activities	767	2,73
Net cash used in investing activities	(1,341,082)	(1,151,214
Financing activities:		
Net increase in deposits	1,096,791	1,805,01
Repayment of long-term debt	(65,632)	-
Proceeds from FHLB advances	5,000	5,00
Repayment of FHLB advances	(5,000)	(5,00
Proceeds from issuance of senior debentures, net of issuance costs	_	98,63
Proceeds from issuance of common stock for dividend reinvestment and employee benefit plans	320	42
Cash paid for shares withheld to cover payroll taxes upon vesting of restricted stock units	(945)	(1,86
Proceeds from issuance of Series I preferred stock, net of issuance costs	—	96,66
Repurchase of common stock	(5,101)	(20,78)
Cash dividends on common stock	(32,593)	(28,75
Cash dividends on preferred stock	(3,438)	_
Net cash provided by financing activities	989,402	1,949,33
Net change in cash and cash equivalents	(189,222)	813,75
Cash and cash equivalents, at beginning of period	1,608,619	515,20
Cash and cash equivalents, at end of period		\$ 1,328,96
Supplemental disclosures of cash flow information:		
Significant non-cash investing and financing transactions:		
	¢ 0.405	\$ 28
Unsettled government guaranteed loan sales	\$ 6,435	

See accompanying notes to consolidated financial statements (unaudited).

Note 1 – Accounting Policies

United's accounting and financial reporting policies conform to GAAP and reporting guidelines of banking regulatory authorities. The accompanying interim consolidated financial statements have not been audited. All material intercompany balances and transactions have been eliminated. A more detailed description of United's accounting policies is included in its 2020 10-K.

In management's opinion, all accounting adjustments necessary to accurately reflect the financial position and results of operations on the accompanying financial statements have been made. These adjustments are normal and recurring accruals considered necessary for a fair and accurate presentation. The results for interim periods are not necessarily indicative of results for the full year or any other interim periods. The accompanying unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes appearing in United's 2020 10-K.

Note 2 – Accounting Standards Updates and Recently Adopted Standards

Recently Adopted Standards

In October 2020, the FASB issued ASU No. 2020-10, *Codification Improvements*. In addition to consolidating existing disclosure guidance into a single codification section to reduce the likelihood of a required disclosure being missed, this update clarifies the application of select guidance in cases where the original guidance may have been unclear. United adopted this update as of January 1, 2021, with no material impact on the consolidated financial statements.

In October 2020, the FASB issued ASU No. 2020-08, *Codification Improvements to Subtopic 310-20, Receivables—Nonrefundable Fees and Other Costs.* This update clarifies that an entity should reevaluate whether a callable debt security meets the criteria to adjust the amortization period of any related premium at each reporting period. United adopted this update as of January 1, 2021, with no material impact on the consolidated financial statements.

In January 2020, the FASB issued ASU No. 2020-01, *Investments—Equity Securities (Topic 321)*, *Investments—Equity Method and Joint Ventures (Topic 323)*, and Derivatives and Hedging (Topic 815)—Clarifying the Interactions between Topic 321, Topic 323, and Topic 815 (a consensus of the Emerging Issues Task Force). This update clarifies whether an entity should consider observable transactions that require it to either apply or discontinue the equity method of accounting for the purposes of applying the measurement alternative and how to account for certain forward contracts and purchased options to purchase securities. United adopted this update as of January 1, 2021, with no material impact on the consolidated financial statements.

In December 2019, the FASB issued ASU No. 2019-12, *Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes*. This update removes several exceptions related to intraperiod tax allocation when there is a loss from continuing operations and income from other items, foreign subsidiaries becoming equity method investments and vice versa, and calculating income taxes in an interim period when a year-to-date loss exceeds the anticipated loss for the year. The guidance also amends requirements related to franchise tax that is partially based on income, a step up in the tax basis of goodwill, allocation of consolidated tax expense to a legal entity not subject to tax in its separate financial statements, the effects of enacted changes in tax laws and other minor codification improvements regarding employee stock ownership plans and investments in qualified affordable housing projects. United adopted this update as of January 1, 2021, with no material impact on the consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-14, *Compensation - Retirement Benefits - Defined Benefit Plans - General (Subtopic 715-20): Disclosure Framework - Changes to the Disclosure Requirements for Defined Benefit Plans.* The update removes disclosures that are no longer considered cost beneficial, clarifies specific requirements of disclosures, and adds disclosure requirements identified as relevant. United adopted this update as of January 1, 2021, with no material impact on the consolidated financial statements.

Recently Issued Standards

In July 2021, the FASB issued ASU No. 2021-05, *Leases (Topic 842): Lessors - Certain Leases with Variable Lease Payments*. The update amends the lease classification requirements for lessors to align them with practice under the former lease accounting standard. Specifically, lessors should classify a lease with variable lease payments that do not depend on a reference index or rate as an operating lease if certain criteria are met. Adoption of this update, which is effective for United as of January 1, 2022, is not expected to have a material impact on the consolidated financial statements.

Note 3 – Investment Securities

The amortized cost basis, unrealized gains and losses and fair value of HTM debt securities as of the dates indicated are as follows (in thousands).

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
As of June 30, 2021				
U.S. Treasuries	\$ 19,788	\$ 267	\$	\$ 20,055
U.S. Government agencies & GSEs	59,709	334	351	59,692
State and political subdivisions	248,768	5,742	1,749	252,761
Residential MBS, Agency & GSEs	223,571	3,706	1,079	226,198
Commercial MBS, Agency & GSEs	285,568	4,126	1,950	287,744
Supranational entities	15,000	38	—	15,038
Total	\$ 852,404	\$ 14,213	\$ 5,129	\$ 861,488
As of December 31, 2020				
U.S. Government agencies & GSEs	\$ 10,575	\$ 26	\$ 11	\$ 10,590
State and political subdivisions	197,723	7,658	242	205,139
Residential MBS, Agency & GSEs	113,400	4,774	1	118,173
Commercial MBS, Agency & GSEs	98,663	4,874	246	103,291
Total	\$ 420,361	\$ 17,332	\$ 500	\$ 437,193

The amortized cost basis, unrealized gains and losses, and fair value of AFS debt securities as of the dates indicated are presented below (in thousands).

	Amortized Cost			Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
As of June 30, 2021						
U.S. Treasuries	\$	138,884	\$	3,196	\$ —	\$ 142,080
U.S. Government agencies & GSEs		153,601		871	1,848	152,624
State and political subdivisions		273,433		17,154	1,241	289,346
Residential MBS, Agency & GSEs		1,831,697		21,089	11,809	1,840,977
Residential MBS, Non-agency		132,100		3,972	4	136,068
Commercial MBS, Agency & GSEs		695,417		4,626	8,676	691,367
Commercial MBS, Non-agency		15,219		1,622	—	16,841
Corporate bonds		150,736		1,329	254	151,811
Asset-backed securities		652,093		2,914	340	 654,667
Total	\$	4,043,180	\$	56,773	\$ 24,172	\$ 4,075,781
As of December 31, 2020	_					
U.S. Treasuries	\$	123,677	\$	4,395	\$ —	\$ 128,072
U.S. Government agencies & GSEs		152,596		701	325	152,972
State and political subdivisions		253,630		20,891	49	274,472
Residential MBS, Agency & GSEs		1,275,551		29,107	766	1,303,892
Residential MBS, Non-agency		174,322		7,499	128	181,693
Commercial MBS, Agency & GSEs		524,852		8,013	597	532,268
Commercial MBS, Non-agency		15,350		1,513	—	16,863
Corporate bonds		70,057		1,711	1	71,767
Asset-backed securities		562,076		1,278	632	 562,722
Total	\$	3,152,111	\$	75,108	\$ 2,498	\$ 3,224,721

Securities with a carrying value of \$1.15 billion and \$1.11 billion were pledged, primarily to secure public deposits, at June 30, 2021 and December 31, 2020, respectively.

The following table summarizes HTM debt securities in an unrealized loss position as of the dates indicated (in thousands).

		Less than 12 Months				12 Month	s or	More	Total				
	Fa	Fair Value		Unrealized Loss		Fair Value		Jnrealized Loss	Fair Value		U	nrealized Loss	
As of June 30, 2021													
U.S. Government agencies & GSEs	\$	10,143	\$	351	\$		\$	—	\$	10,143	\$	351	
State and political subdivisions		85,484		1,749		—		—		85,484		1,749	
Residential MBS, Agency & GSEs		89,888		1,078		120		1		90,008		1,079	
Commercial MBS, Agency & GSEs		125,226		1,950				_		125,226		1,950	
Total unrealized loss position	\$	310,741	\$	5,128	\$	120	\$	1	\$	310,861	\$	5,129	
As of December 31, 2020													
U.S. Government agencies & GSEs	\$	4,677	\$	11	\$	—	\$		\$	4,677	\$	11	
State and political subdivisions		14,870		242		_		_		14,870		242	
Residential MBS, Agency & GSEs		999		1		_				999		1	
Commercial MBS, Agency & GSEs		24,956		236		1,352		10		26,308		246	
Total unrealized loss position	\$	45,502	\$	490	\$	1,352	\$	10	\$	46,854	\$	500	

The following table summarizes AFS debt securities in an unrealized loss position as of the dates indicated (in thousands).

		Less than	12 N	Ionths	12 Months or More					Total				
	1	Fair Value	τ	Unrealized Loss		Fair Value	τ	Jnrealized Loss]	Fair Value	ι	Unrealized Loss		
As of June 30, 2021														
U.S. Government agencies & GSEs	\$	78,309	\$	1,848	\$	_	\$	_	\$	78,309	\$	1,848		
State and political subdivisions		52,132		1,241		_		_		52,132		1,241		
Residential MBS, Agency & GSEs		897,499		11,799		847		10		898,346		11,809		
Residential MBS, Non-agency						2,455		4		2,455		4		
Commercial MBS, Agency & GSEs		457,568		8,633		1,025		43		458,593		8,676		
Corporate bonds		56,854		254		—		_		56,854		254		
Asset-backed securities		116,960		305		24,710		35		141,670		340		
Total unrealized loss position	\$	1,659,322	\$	24,080	\$	29,037	\$	92	\$	1,688,359	\$	24,172		
As of December 31, 2020														
U.S. Government agencies & GSEs	\$	27,952	\$	324	\$	607	\$	1	\$	28,559	\$	325		
State and political subdivisions		9,402		49		_		_		9,402		49		
Residential MBS, Agency & GSEs		232,199		766		—		—		232,199		766		
Residential MBS, Non-agency		2,331		128		_		_		2,331		128		
Commercial MBS, Agency & GSEs		89,918		597		—		—		89,918		597		
Corporate bonds		1,410		1		_		_		1,410		1		
Asset-backed securities		87,305		28		53,587		604		140,892		632		
Total unrealized loss position	\$	450,517	\$	1,893	\$	54,194	\$	605	\$	504,711	\$	2,498		

At June 30, 2021, there were 232 AFS debt securities and 49 HTM debt securities that were in an unrealized loss position. United does not intend to sell nor does it believe it will be required to sell securities in an unrealized loss position prior to the recovery of their amortized cost basis. Unrealized losses at June 30, 2021 were primarily attributable to changes in interest rates.

At June 30, 2021 and December 31, 2020, calculated credit losses and, thus, the related ACL on HTM debt securities were not material due to the high credit quality of the portfolio, which included securities issued or guaranteed by U.S. Government agencies, GSEs, high credit quality municipalities and supranational entities. As a result, no ACL was recorded on the HTM portfolio at June 30, 2021 or December 31, 2020. In addition, based on the assessments performed at June 30, 2021 and December 31, 2020, there was no ACL required related to the AFS portfolio.

The following table presents accrued interest receivable for the periods indicated on HTM and AFS debt securities (*in thousands*), which was excluded from the estimate of credit losses.

	Accrued Inte	ere	st Receivable
	June 30, 2021		December 31, 2020
HTM \$	\$ 2,886	\$	1,784
AFS	9,809		9,114

The amortized cost and fair value of AFS and HTM debt securities at June 30, 2021, by contractual maturity, are presented in the following table *(in thousands)*. Expected maturities may differ from contractual maturities because issuers and borrowers may have the right to call or prepay obligations.

		Α	FS		H	TM		
	An	nortized Cost		Fair Value	 Amortized Cost		Fair Value	
Within 1 year:								
U.S. Treasuries	\$	44,930	\$	45,341	\$ —	\$	—	
U.S. Government agencies & GSEs		279		281	—		—	
State and political subdivisions		20,000		20,000	1,700		1,718	
Corporate bonds		11,534		11,556	 _		—	
		76,743		77,178	1,700		1,718	
1 to 5 years:								
U.S. Treasuries		79,030		81,706	—		—	
U.S. Government agencies & GSEs		13,835		13,894	—		—	
State and political subdivisions		43,350		45,580	14,501		15,763	
Corporate bonds		71,166		71,855	 		—	
		207,381		213,035	14,501		15,763	
5 to 10 years:								
U.S. Treasuries		14,924		15,033	19,788		20,055	
U.S. Government agencies & GSEs		82,724		81,373	29,604		29,879	
State and political subdivisions		86,931		91,420	31,126		32,227	
Corporate bonds		67,256		67,515	—		—	
Supranational entities				_	15,000		15,038	
		251,835		255,341	 95,518		97,199	
More than 10 years:								
U.S. Government agencies & GSEs		56,763		57,076	30,105		29,813	
State and political subdivisions		123,152		132,346	201,441		203,053	
Corporate bonds		780		885	 _		—	
		180,695		190,307	 231,546		232,866	
Debt securities not due at a single maturity date:								
Asset-backed securities		652,093		654,667	_		—	
Residential MBS		1,963,797		1,977,045	223,571		226,198	
Commercial MBS		710,636		708,208	285,568		287,744	
Total	\$	4,043,180	\$	4,075,781	\$ 852,404	\$	861,488	

Realized gains and losses are derived using the specific identification method for determining the cost of securities sold. The following table summarizes AFS securities sales activity for the three and six months ended June 30, 2021 and 2020 (*in thousands*).

	Three Mo Jun	nths e 30,		Six Mont Jun	hs Er e 30,	ıded
	 2021		2020	 2021		2020
Proceeds from sales	\$ 78,111	\$	_	\$ 78,111	\$	1,000
Gross realized gains	\$ 641	\$		\$ 641	\$	
Gross realized losses	(600)			(600)		_
Securities gains, net	\$ 41	\$		\$ 41	\$	—
Income tax expense attributable to sales	\$ 14	\$		\$ 14	\$	_

Note 4 – Loans and Leases and Allowance for Credit Losses

Major classifications of the loan and lease portfolio (collectively referred to as the "loan portfolio" or "loans") are summarized as of the dates indicated as follows (*in thousands*).

	June 30, 2021	December 31, 2020
Owner occupied commercial real estate	\$ 2,149,371	\$ 2,090,443
Income producing commercial real estate	2,550,243	2,540,750
Commercial & industrial ⁽¹⁾	2,234,646	2,498,560
Commercial construction	926,809	967,305
Equipment financing	968,805	863,830
Total commercial	8,829,874	8,960,888
Residential mortgage	1,472,608	1,284,920
HELOC	660,881	697,117
Residential construction	288,708	281,430
Consumer	138,675	146,460
Total loans	11,390,746	11,370,815
Less allowance for credit losses - loans	(111,616)	(137,010)
Loans, net	\$ 11,279,130	\$ 11,233,805

⁽¹⁾Commercial and industrial loans as of June 30, 2021 and December 31, 2020 included \$472 million and \$646 million of PPP loans, respectively.

Accrued interest receivable related to loans totaled \$29.7 million and \$35.5 million at June 30, 2021 and December 31, 2020, respectively, and was reported in accrued interest receivable on the consolidated balance sheets.

At June 30, 2021 and December 31, 2020, the loan portfolio was subject to blanket pledges on certain qualifying loan types with the FHLB and FRB to secure contingent funding sources.

The following table presents loans held for investment that were sold in the periods indicated *(in thousands)*. The gains and losses on these loan sales were included in noninterest income on the consolidated statements of income.

	Three Months	End	ed June 30,		Six Months E	Ended June 30,			
	2021		2020		2021		2020		
Guaranteed portion of SBA/USDA loans	\$ 32,303	\$	14,035	\$	43,648	\$	18,069		
Equipment financing receivables	18,908		1,704		19,967		23,921		
Total	\$ 51,211	\$	15,739	\$	63,615	\$	41,990		
				_		_			

At June 30, 2021 and December 31, 2020, equipment financing assets included leases of \$37.8 million and \$36.8 million, respectively. The components of the net investment in leases, which included both sales-type and direct financing, are presented below (*in thousands*).

	June 30, 2021	December 31, 2020	
Minimum future lease payments receivable	\$ 39,948	\$ 38,934	
Estimated residual value of leased equipment	3,269	3,263	
Initial direct costs	668	672	
Security deposits	(672)	(727)	
Purchase accounting premium	69	117	
Unearned income	(5,525)	(5,457)	
Net investment in leases	\$ 37,757	\$ 36,802	



Minimum future lease payments expected to be received from equipment financing lease contracts as of June 30, 2021 were as follows (in thousands):

Year	
Remainder of 2021	\$ 8,161
2022	13,830
2023	9,601
2024	5,161
2025	2,741
Thereafter	454
Total	\$ 39,948

Nonaccrual and Past Due Loans

The following table presents the aging of the amortized cost basis in loans by aging category and accrual status as of the dates indicated *(in thousands)*. Past due status is based on contractual terms of the loan. The accrual of interest is generally discontinued when a loan becomes 90 days past due. Loans with active COVID-19 deferrals are not reported as past due to the extent they are in compliance with the deferral terms.

				Accr	1,666\$174\$ $$ \$6,128\$2,149,3592219 $$ 13,1002,550,21,00417 $$ 8,5632,234,61995 $$ 1,229926,83911773 $$ 1,771968,834,3721,188 $$ 30,7918,829,82,090753 $$ 13,4851,472,661,015209 $$ 1,433660,83369 $$ 307288,7724734 $$ 107138,668,093\$2,184\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,013\$3\$ $$ \$2,4311,00							
					Lo	ans Past Du	e					
As of June 30, 2021	C	urrent Loans	30	- 59 Days	6	0 - 89 Days	;	> 90 Days]	fotal Loans
Owner occupied commercial real estate	\$	2,141,403	\$	1 666	\$	174	\$		\$	6 128	\$	2 149 371
Income producing commercial real estate	Ψ	2,536,332	Ψ	,	Ψ		Ψ		Ψ	- , -	Ψ	2,550,243
Commercial & industrial		2,225,062						_		,		2,234,646
Commercial construction		925,376						_				926,809
Equipment financing		965,350				773		_				968,805
Total commercial		8,793,523		4.372		1,188						8,829,874
Residential mortgage		1,456,280		,		,		_		,		1,472,608
HELOC		658,224		1,015		209		_		1,433		660,881
Residential construction		288,032		369		_		_		307		288,708
Consumer		138,287		247		34				107		138,675
Total loans	\$	11,334,346	\$	8,093	\$	2,184	\$	—	\$	46,123	\$	11,390,746
As of December 31, 2020												
Owner occupied commercial real estate	\$	2,079,845	\$	2,013	\$	3	\$	_	\$	8,582	\$	2,090,443
Income producing commercial real estate		2,522,743		1,608		1,250		_		15,149		2,540,750
Commercial & industrial		2,480,483		1,176		267		—		16,634		2,498,560
Commercial construction		964,947		231		382		—		1,745		967,305
Equipment financing		856,985		2,431		1,009		_		3,405		863,830
Total commercial		8,905,003		7,459		2,911		_		45,515		8,960,888
Residential mortgage		1,265,019		5,549		1,494		_		12,858		1,284,920
HELOC		692,504		1,942		184				2,487		697,117
Residential construction		280,551		365		—		—		514		281,430
Consumer		145,770		429		36				225		146,460
Total loans	\$	11,288,847	\$	15,744	\$	4,625	\$		\$	61,599	\$	11,370,815



The following table presents nonaccrual loans by loan class for the periods indicated (in thousands).

	Nonaccrual Loans												
			J	une 30, 2021					De	cember 31, 202	0		
		With no Illowance		With an allowance		Total		With no allowance		With an allowance		Total	
Owner occupied commercial real estate	\$	3,865	\$	2,263	\$	6,128	\$	6,614	\$	1,968	\$	8,582	
Income producing commercial real estate		12,515		585		13,100		10,008		5,141		15,149	
Commercial & industrial		7,143		1,420		8,563		2,004		14,630		16,634	
Commercial construction		750		479		1,229		1,339		406		1,745	
Equipment financing		—		1,771		1,771		156		3,249		3,405	
Total commercial		24,273		6,518		30,791		20,121		25,394		45,515	
Residential mortgage		3,279		10,206		13,485		1,855		11,003		12,858	
HELOC		117		1,316		1,433		1,329		1,158		2,487	
Residential construction				307		307		274		240		514	
Consumer		1		106		107		181		44		225	
Total	\$	27,670	\$	18,453	\$	46,123	\$	23,760	\$	37,839	\$	61,599	

Risk Ratings

United categorizes commercial loans, with the exception of equipment financing receivables, into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, public information, and current industry and economic trends, among other factors. United analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on a continual basis. United uses the following definitions for its risk ratings:

Pass. Loans in this category are considered to have a low probability of default and do not meet the criteria of the risk categories below.

Special Mention. Loans in this category are presently protected from apparent loss; however, weaknesses exist that could cause future impairment, including the deterioration of financial ratios, past due status and questionable management capabilities. These loans require more than the ordinary amount of supervision. Collateral values generally afford adequate coverage, but may not be immediately marketable.

Substandard. These loans are inadequately protected by the current net worth and paying capacity of the obligor or by the collateral pledged. Specific and well-defined weaknesses exist that may include poor liquidity and deterioration of financial ratios. The loan may be past due and related deposit accounts experiencing overdrafts. There is the distinct possibility that United will sustain some loss if deficiencies are not corrected. If possible, immediate corrective action is taken.

Doubtful. Specific weaknesses characterized as Substandard that are severe enough to make collection in full highly questionable and improbable. There is no reliable secondary source of full repayment.

Loss. Loans categorized as Loss have the same characteristics as Doubtful; however, probability of loss is certain. Loans classified as Loss are charged off.

Equipment Financing Receivables and Consumer Purpose Loans. United applies a pass / fail grading system to all equipment financing receivables and consumer purpose loans. Under this system, loans that are on nonaccrual status, become past due 90 days, or are in bankruptcy are classified as "fail" and all other loans are classified as "pass". For reporting purposes, loans in these categories that are classified as "fail" are reported as substandard and all other loans are reported as pass.

Based on the most recent analysis performed, the amortized cost of loans by risk category by vintage year as of the date indicated is as follows (in thousands).

	Term Loans by Origination Year 2021 2020 2019 2018 2017 Prior														evolvers	
As of June 30, 2021	20	21		2020		2019		2018		2017		Prior]	Revolvers	werted to	Total
Pass															 	
Owner occupied commercial real estate	\$ 3	48,878	\$	692,889	\$	300,165	\$	173,797	\$	163,854	\$	309,564	\$	48,247	\$ 10,973	\$ 2,048,367
Income producing commercial real estate	3	49,737		772,304		338,003		272,816		214,741		273,090		33,109	12,088	2,265,888
Commercial & industrial	6	84,472		426,442		195,329		173,366		62,870		103,609		490,906	3,737	2,140,731
Commercial construction	1	75,452		300,989		167,938		124,411		28,142		12,596		8,054	2,030	819,612
Equipment financing	2	93,882		331,475		220,386		92,083		25,113		3,634		_	_	966,573
Total commercial	1,8	52,421		2,524,099	-	1,221,821		836,473		494,720	-	702,493		580,316	 28,828	 8,241,171
Residential mortgage	4	48,846		416,688		136,631		91,877		88,511		268,040		14	4,883	1,455,490
HELOC		—		_		_				_		_		643,249	15,303	658,552
Residential construction	1	35,105		128,013		5,196		3,724		3,776		12,244		56	53	288,167
Consumer		33,625		37,841		16,905		8,636		2,515		2,633		36,126	132	138,413
	2,4	69,997		3,106,641	-	1,380,553	-	940,710		589,522		985,410		1,259,761	 49,199	 10,781,793
Special Mention			_		_	<u> </u>	_					· · ·	_		 	
Owner occupied commercial real estate		10,313		5,379		15,503		3,839		4,036		8,610		247	286	48,213
Income producing commercial real estate		12,003		28,577		45,452		37,606		19,349		29,947		_	_	172,934
Commercial & industrial		18,804		13,050		7,400		243		1,208		293		18,944	802	60,744
Commercial construction		679		18,763		12,943		17,248		38,377		63		—	—	88,073
Equipment financing		—				_		_				_		_	—	
Total commercial		41,799		65,769		81,298		58,936		62,970		38,913		19,191	 1,088	 369,964
Residential mortgage		—		—		—		—		—		—		—	—	—
HELOC		—		—		—		—		—		—		—	—	—
Residential construction		—		_		_		_		_		_		_	_	_
Consumer		_		—		_		_		_		_		_	 _	 —
		41,799		65,769		81,298		58,936		62,970		38,913		19,191	1,088	369,964
Substandard																
Owner occupied commercial real estate		10,561		1,636		11,185		8,450		6,871		12,267		1,300	521	52,791
Income producing commercial real estate		16,656		34,733		2,681		16,799		8,718		31,744		_	90	111,421
Commercial & industrial		1,238		1,638		4,755		7,122		1,882		7,081		8,989	466	33,171
Commercial construction		1,035		432		712		13,496		—		2,444		—	1,005	19,124
Equipment financing	_	248		786		656		472		54		16		_	 _	2,232
Total commercial		29,738	_	39,225		19,989		46,339		17,525	_	53,552		10,289	 2,082	218,739
Residential mortgage		786		1,653		2,336		3,778		1,440		6,340		—	785	17,118
HELOC		—		—		—		—		—		—		68	2,261	2,329
Residential construction		_		39		33		52		2		415		_	_	541
Consumer		_		6		42		30		41		120		_	23	262
		30,524		40,923		22,400		50,199		19,008		60,427		10,357	 5,151	 238,989
Total	\$ 2,5	42,320	\$	3,213,333	\$	1,484,251	\$	1,049,845	\$	671,500	\$	1,084,750	\$	1,289,309	\$ 55,438	\$ 11,390,746

Term Loans by Origination Year												Revolvers converted to			
As of December 31, 2020	2020	2019	2018		2017		2016		Prior	I	Revolvers		rm loans		Total
Pass															
Owner occupied commercial real estate	\$ 707,501	\$ 368,615	\$ 231,316	\$	197,778	\$	201,362	\$	229,667	\$	56,273	\$	9,072	\$	2,001,584
Income producing commercial real estate	815,799	376,911	361,539		277,769		206,068		198,080		28,542		12,128		2,276,836
Commercial & industrial	1,092,767	287,857	263,439		115,790		92,968		58,359		515,593		3,777		2,430,550
Commercial construction	314,154	217,643	226,308		53,708		30,812		21,985		20,278		3,947		888,835
Equipment financing	413,653	270,664	125,869		39,982		9,404		445		_		_		860,017
Total commercial	3,343,874	1,521,690	1,208,471		685,027		540,614		508,536		620,686		28,924		8,457,822
Residential mortgage	468,945	195,213	125,492		120,944		122,013		230,771		18		5,393		1,268,789
HELOC	_	_							_		675,878		17,581		693,459
Residential construction	225,727	30,646	4,026		4,544		3,172		12,546				64		280,725
Consumer	54,997	25,528	14,206		4,531		3,595		1,677		41,445		76		146,055
	4,093,543	1,773,077	1,352,195		815,046		669,394		753,530		1,338,027		52,038		10,846,850
Special Mention							· · ·								
Owner occupied commercial real estate	8,759	4,088	4,221		10,025		11,138		4,728		100		_		43,059
Income producing commercial real estate	35,471	42,831	39,954		13,238		24,164		11,337		_		1,681		168,676
Commercial & industrial	1,451	16,315	2,176		630		459		17		6,464		—		27,512
Commercial construction	21,366	272	816		23,292		11,775		477		_		—		57,998
Equipment financing	—	—			—		—		—		—		—		—
Total commercial	67,047	63,506	47,167		47,185		47,536		16,559		6,564		1,681		297,245
Residential mortgage	—	—			—		—		—		—		—		—
HELOC	—	—	_		—		—		—		—		—		—
Residential construction	—	—			_		—		_		_		—		—
Consumer	—	—			—				—		—		—		—
	67,047	63,506	47,167		47,185		47,536		16,559	_	6,564		1,681		297,245
Substandard		· · ·													
Owner occupied commercial real estate	6,586	10,473	7,596		3,717		6,753		8,473		1,528		674		45,800
Income producing commercial real estate	45,125	8,940	2,179		5,034		31,211		2,652		_		97		95,238
Commercial & industrial	1,545	5,536	6,193		1,684		1,292		1,485		22,170		593		40,498
Commercial construction	2,466	735	13,741		340		1,931		250		_		1,009		20,472
Equipment financing	631	1,392	1,371		306		96		17		_		_		3,813
Total commercial	56,353	27,076	31,080		11,081	_	41,283		12,877		23,698		2,373		205,821
Residential mortgage	2,049	2,106	3,174		1,369		679		5,860		_		894		16,131
HELOC		_	·		—		_		_		265		3,393		3,658
Residential construction	106	37	54		4		124		380		_		_		705
Consumer	—	97	49		60		78		98		_		23		405
	58,508	29,316	34,357		12,514		42,164		19,215	_	23,963	_	6,683		226,720
Total	\$ 4,219,098	\$ 1,865,899	\$ 1,433,719	\$	874,745	\$	759,094	\$	789,304	\$	1,368,554	\$	60,402	\$	11,370,815

Troubled Debt Restructurings and Other Modifications

As of June 30, 2021 and December 31, 2020, United had TDRs totaling \$57.3 million and \$61.6 million, respectively. As of June 30, 2021 and December 31, 2020, United had remaining deferrals related to the COVID-19 pandemic of approximately \$17.8 million and \$70.7 million, respectively, which generally represented payment deferrals for up to 90 days. To the extent that these deferrals qualified under either the CARES Act or interagency guidance, they were not considered new TDRs.

Loans modified under the terms of a TDR during the three and six months ended June 30, 2021 and 2020 are presented in the following table. In addition, the table presents loans modified under the terms of a TDR that defaulted (became 90 days or more delinquent or otherwise in default of modified terms) during the periods presented and were initially restructured within one year prior to default (*dollars in thousands*).

	New TDRs												
			Post-Mo	ation	TDRs Modified Within the Previous Twelve Months That Have Subsequently Defaulted								
	Number of Contracts		Rate Reduction		Structure		Other		Total	Number of Contracts	Am	ortized Cost	
Three Months Ended June 30, 2021													
Owner occupied commercial real estate	1	\$	—	\$	543	\$	_	\$	543	—	\$		
Income producing commercial real estate	1		—		—		378		378	—			
Commercial & industrial	2		—		365		—		365	—			
Commercial construction	_		_		—		_		_	—		_	
Equipment financing	8				326				326	5		138	
Total commercial	12		—		1,234		378		1,612	5		138	
Residential mortgage	5		—		322		_		322	—		—	
HELOC	—		—				—		—	1		49	
Residential construction	—		—		—		—		—	—		—	
Consumer	_				—		—		—				
Total loans	17	\$		\$	1,556	\$	378	\$	1,934	6	\$	187	
Six Months Ended June 30, 2021													
Owner occupied commercial real estate	1	\$	_	\$	543	\$	_	\$	543	_	\$	_	
Income producing commercial real estate	3		_		—		1,697		1,697	_		_	
Commercial & industrial	4				365		103		468	1		11	
Commercial construction	1		_		309		_		309	_		_	
Equipment financing	36		_		2,462		_		2,462	8		200	
Total commercial	45		_		3,679		1,800		5,479	9	-	211	
Residential mortgage	6				391		_		391	3		413	
HELOC	_		_		_		_		_	1		49	
Residential construction							_						
Consumer	—		—		—		_		_	_			
Total loans	51	\$		\$	4,070	\$	1,800	\$	5,870	13	\$	673	
Three Months Ended June 30, 2020													
Owner occupied commercial real estate	2	\$	—	\$	—	\$	546	\$	546	_	\$		
Income producing commercial real estate							_			1		5,998	
Commercial & industrial	1		_				15		15	1		627	
Commercial construction	1		_		255		_		255	_		_	
Equipment financing	129				3,471		_		3,471	6		310	
Total commercial	133				3,726	-	561		4,287	8		6,935	
Residential mortgage	6		_		644		_		644	_		_	
HELOC	_		_				_		_	_		_	
Residential construction	_				_		_		_	_		_	
Consumer	1		_		_		7		7	_		_	
Total loans	140	\$	_	\$	4,370	\$	568	\$	4,938	8	\$	6,935	
Six Months Ended June 30, 2020													
Owner occupied commercial real estate	3	\$	_	\$	_	\$	1,536	\$	1,536	_	\$	_	
Income producing commercial real estate	3		_		67		165		232	1		5,998	
Commercial & industrial	1		_		_		15		15	2		633	
Commercial construction	1		_		255		_		255	_		—	
Equipment financing	136		_		3,905		_		3,905	6		310	
Total commercial	144		—		4,227		1,716		5,943	9		6,941	
Residential mortgage	11		_		922		_		922	_			
HELOC	—		_		—		_		_	—		—	
Residential construction	_		_		—		—		_	—		—	
Consumer	3		—		—		18		18	1		3	
Total loans	158	\$		\$	5,149	\$	1,734	\$	6,883	10	\$	6,944	
				_									

Allowance for Credit Losses

The ACL for loans represents management's estimate of life of loan credit losses in the portfolio as of the end of the period. The ACL related to unfunded commitments is included in other liabilities in the consolidated balance sheet.

The following table presents the balance and activity in the ACL by portfolio segment for the periods indicated (in thousands).

									Thr	ee Months E	nde	l June 30,						
						2021										2020		
		eginning Balance	Ch	arge-Offs	1	Recoveries		(Release) Provision		Ending Balance		leginning Balance	С	harge-Offs	R	Recoveries	(Release) Provision	Ending Balance
Owner occupied commercial real estate	\$	19,282	\$	(1)	\$	156	\$	(2,145)	\$	17,292	\$	11,000	\$	_	\$	466	\$ 3,126	\$ 14,592
Income producing commercial real estate		34,911		(52)		213		(4,105)		30,967		16,584		(4,589)		41	9,663	21,699
Commercial & industrial		21,750		(857)		797		(5,276)		16,414		10,831		(254)		291	(2,279)	8,589
Commercial construction		10,572		(46)		339		(1,685)		9,180		9,556		(239)		117	5,080	14,514
Equipment financing		17,200		(1,188)		887		1,201		18,100		14,738		(2,085)		420	7,232	20,305
Residential mortgage		14,580		—		194		(3,809)		10,965		11,063		(50)		56	1,757	12,826
HELOC		6,880		(34)		146		(635)		6,357		6,887		(98)		196	1,702	8,687
Residential construction		1,362		_		33		523		1,918		816		(32)		37	1,176	1,997
Consumer		329		(353)		222		225		423		430		(712)		286	456	460
ACL - loans	_	126,866	_	(2,531)		2,987	_	(15,706)		111,616		81,905		(8,059)		1,910	27,913	 103,669
ACL - unfunded commitments		8,726		_		_		2,118		10,844		6,470		_		_	5,630	12,100
Total ACL	\$	135,592	\$	(2,531)	\$	2,987	\$	(13,588)	\$	122,460	\$	88,375	\$	(8,059)	\$	1,910	\$ 33,543	\$ 115,769

						SIX MIOIHUIS E	indea June Su	,				
			2021						2020			
	Beginning Balance	Charge- Offs	Recoveries	(Release) Provision	Ending Balance	Dec. 31, 2019 Balance	Adoption of CECL	Beginning Balance	Charge- Offs	Recoveries	(Release) Provision	Ending Balance
Owner occupied commercial real estate	\$ 20,673	\$ (1)	\$ 396	\$ (3,776)	\$ 17,292	\$ 11,404	\$ (1,616)	\$ 9,788	\$ (6)	\$ 1,500	\$ 3,310	\$ 14,592
Income producing commercial real estate	41,737	(1,059)	229	(9,940)	30,967	12,306	(30)	12,276	(5,000)	182	14,241	21,699
Commercial & industrial	22,019	(3,751)	6,444	(8,298)	16,414	5,266	4,012	9,278	(7,815)	667	6,459	8,589
Commercial construction	10,952	(224)	495	(2,043)	9,180	9,668	(2,583)	7,085	(239)	258	7,410	14,514
Equipment financing	16,820	(3,246)	1,434	3,092	18,100	7,384	5,871	13,255	(3,948)	776	10,222	20,305
Residential mortgage	15,341	(215)	317	(4,478)	10,965	8,081	1,569	9,650	(334)	331	3,179	12,826
HELOC	8,417	(34)	219	(2,245)	6,357	4,575	1,919	6,494	(118)	299	2,012	8,687
Residential construction	764	(10)	103	1,061	1,918	2,504	(1,771)	733	(54)	71	1,247	1,997
Consumer	287	(824)	488	472	423	901	(491)	410	(1,350)	517	883	460
ACL - loans	137,010	(9,364)	10,125	(26,155)	111,616	62,089	6,880	68,969	(18,864)	4,601	48,963	103,669
ACL - unfunded commitments	10,558	_	_	286	10,844	3,458	1,871	5,329	_	_	6,771	12,100
Total ACL	\$ 147,568	\$ (9,364)	\$ 10,125	\$ (25,869)	\$ 122,460	\$ 65,547	\$ 8,751	\$ 74,298	\$ (18,864)	\$ 4,601	\$ 55,734	\$ 115,769

Six Months Ended June 30

At both June 30, 2021 and December 31, 2020, United used a one-year reasonable and supportable forecast period. Expected credit losses were estimated using a regression model for each segment based on historical data from peer banks combined with a third party vendor's economic forecast to predict the change in credit losses. These results were then combined with a starting value that was based on United's recent default experience, which was adjusted for select portfolios based on expectations of future performance. At June 30, 2021, the third party vendor's forecast, which was representative of a baseline scenario, improved significantly from December 31, 2020, including the unemployment rate which has a significant impact on our models and led to the negative provision for loan losses in the second quarter and year-to-date. United adjusted the economic forecast by eliminating the initial spike in unemployment to account for the impact of government stimulus programs, which mitigated some of the negative impact on forecasted losses as the unemployment rate was rising and had the opposite effect as the unemployment rate was improving. In addition, United applied qualitative factors to income producing commercial real estate, owner occupied commercial real estate, equipment finance and commercial construction portfolios to compensate for elevated special mention and substandard loan levels.

For periods beyond the reasonable and supportable forecast period of one year, United reverted to historical credit loss information on a straight line basis over two years. For all collateral types excluding residential mortgage, United reverted to through-the-cycle



average default rates using peer data from 2000 to 2017. For loans secured by residential mortgages, the peer data was adjusted for changes in lending practices designed to prevent the magnitude of losses observed during the mortgage crisis.

PPP loans were considered low risk assets due to the related 100% guarantee by the SBA and were therefore excluded from the calculation.

Note 5 – Derivatives and Hedging Activities

The table below presents the fair value of derivative financial instruments as of the dates indicated as well as their classification on the consolidated balance sheets (*in thousands*):

			J	une 30, 2021]	Dec	ember 31, 202	0	
				Fair	Val	ue				Fair	Valu	e
		Notional Amount		Derivative Asset		Derivative Liability		Notional Amount		Derivative Asset		Derivative Liability
Derivatives designated as hedging instruments:												
Cash flow hedge of subordinated debt	\$	100,000	\$	5,682	\$		\$	100,000	\$	3,378	\$	—
Cash flow hedge of trust preferred securities		20,000		—		—		20,000		—		—
Fair value hedge of brokered time deposits		10,000						20,000				
Total		130,000	_	5,682	_			140,000	_	3,378	_	—
Derivatives not designated as hedging instruments:												
Customer derivative positions		1,276,926		45,358		6,758		1,329,271		72,508		17
Dealer offsets to customer derivative positions		1,276,926		451		16,094		1,329,271		1		24,614
Risk participations		61,673		3		22		48,843		28		12
Mortgage banking - loan commitment		160,535		5,191				253,243		10,751		
Mortgage banking - forward sales commitment		324,474		109		293		325,145				1,964
Bifurcated embedded derivatives		51,935		1,695				51,935				1,449
Dealer offsets to bifurcated embedded derivatives		51,935		_		3,922		51,935		_		947
Total		3,204,404		52,807		27,089		3,389,643		83,288		29,003
	¢	2 224 404	¢	F0 400	¢	27.000	¢	2 520 642	¢		¢	20,002
Total derivatives	Э	3,334,404	\$	58,489	\$	27,089	\$	3,529,643	\$	86,666	\$	29,003
Total gross derivative instruments			\$	58,489	\$	27,089			\$	86,666	\$	29,003
Less: Amounts subject to master netting agreements				(480)		(480)				(114)		(114)
Less: Cash collateral received/pledged	ollateral received/pledged			(5,827)		(20,295)				(3,200)		(27,092)
et amount				52,182	, , ,				\$ 83,352		\$	1,797

United clears certain derivatives centrally through the CME. CME rules legally characterize variation margin payments for centrally cleared derivatives as settlements of the derivatives' exposure rather than as collateral. As a result, the variation margin payment and the related derivative instruments are considered a single unit of account for accounting purposes. Variation margin, as determined by the CME, is settled daily. As a result, derivative contracts that clear through the CME have an estimated fair value of zero.

Hedging Derivatives

Cash Flow Hedges of Interest Rate Risk

United enters into cash flow hedges to mitigate exposure to the variability of future cash flows or other forecasted transactions. As of June 30, 2021 and December 31, 2020 United utilized interest rate caps and swaps to hedge the variability of cash flows due to changes in interest rates on certain of its variable-rate subordinated debt and trust preferred securities. United considers these derivatives to be highly effective at achieving offsetting changes in cash flows attributable to changes in interest rates. Therefore, changes in the fair value of these derivative instruments are recognized in OCI. Gains and losses related to changes in fair value are reclassified into earnings in the periods the hedged forecasted transactions occur. Losses representing amortization of the premium recorded on cash flow hedges, which is a component excluded from the assessment of effectiveness, are recognized in earnings on a straight-line basis in the same caption as the hedged item over the term of the hedge. Over the next twelve months, United expects to reclassify \$595,000 of losses from AOCI into earnings related to these agreements.

Fair Value Hedges of Interest Rate Risk

United is exposed to changes in the fair value of certain of its fixed-rate obligations due to changes in interest rates. United uses interest rate derivatives to manage its exposure to changes in fair value on these instruments attributable to changes in interest rates. For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in earnings. United includes the gain or loss on the hedged items in the same income statement line item as the offsetting loss or gain on the related derivatives.

At June 30, 2021 and December 31, 2020, United had interest rate swaps that were designated as fair value hedges of fixed-rate brokered time deposits. The swaps involved the receipt of fixed-rate amounts from a counterparty in exchange for United making variable rate payments over the life of the agreements.

In certain cases, the estate of deceased brokered certificate of deposit holders may put the certificate of deposit back to United at par upon the death of the holder. When these events (estate puts) occur, a gain or loss is recognized for the difference between the fair value and the par amount of the deposits put back. The change in the fair value of brokered time deposits that are being hedged in fair value hedging relationships reported in the table above includes gains and losses from estate puts.

The table below presents the effect of derivatives in hedging relationships, all of which are interest rate contracts, on the consolidated statement of income for the periods indicated *(in thousands)*.

	1	Three Months	Ende	d June 30,	Six Months E	nded	June 30,
		2021		2020	 2021		2020
Total interest expense presented in the consolidated statements of income	\$	(7,433)	\$	(14,301)	\$ (16,911)	\$	(32,242)
Effect of hedging relationships on interest expense:							
Net income recognized on fair value hedges		46		213	124		218
Net expense recognized on cash flow hedges ⁽¹⁾		(147)		(67)	(291)		(67)

⁽¹⁾ Includes \$118,000 and \$234,000 of premium amortization expense excluded from the assessment of hedge effectiveness for the three and six months ended June 30, 2021, respectively. Includes \$92,000 of premium amortization expense excluded from the assessment of hedge effectiveness for the three and six months ended June 30, 2020.

The table below presents the carrying amount of hedged fixed-rate brokered time deposits and cumulative fair value hedging adjustments included in the carrying amount of the hedged liability for the periods presented (*in thousands*).

	June 3	80, 2	2021		December	31, 2	2020
Balance Sheet Location	Carrying amount of Assets (Liabilities)		Hedge Accounting Basis Adjustment	(Carrying amount of Assets (Liabilities)	Н	Iedge Accounting Basis Adjustment
Deposits	\$ (10,103)	\$	(112)	\$	(20,216)	\$	(235)

Derivatives Not Designated as Hedging Instruments

Customer derivative positions include swaps, caps, and collars between United and certain commercial loan customers with offsetting positions to dealers under a back-to-back program. In addition, United occasionally enters into credit risk participation agreements with counterparty banks to accept or transfer a portion of the credit risk related to interest rate swaps. The agreements, which are typically executed in conjunction with a participation in a loan with the same customer, allow customers to execute an interest rate swap with one bank while allowing for the distribution of the credit risk among participating members.

United also has three interest rate swap contracts that are not designated as hedging instruments but are economic hedges of market-linked brokered certificates of deposit. The market-linked brokered certificates of deposit contain embedded derivatives that are

bifurcated from the host instruments and are marked to market through earnings. The fair value marks on the market-linked swaps and the bifurcated embedded derivatives tend to move in opposite directions with changes in 90-day LIBOR and therefore provide an economic hedge.

In addition, United originates certain residential mortgage loans with the intention of selling these loans. Between the time United enters into an interestrate lock commitment to originate a residential mortgage loan that is to be held for sale and the time the loan is funded and eventually sold, United is subject to the risk of variability in market prices. United enters into forward sale agreements to mitigate risk and to protect the expected gain on the eventual loan sale. The commitments to originate residential mortgage loans and forward loan sales commitments are freestanding derivative instruments. Fair value adjustments on these derivative instruments are recorded within mortgage loan gains and other related fee income in the consolidated statements of income.

The table below presents the gains and losses recognized in income on derivatives not designated as hedging instruments for the periods indicated (*in thousands*).

		 Amount of	Gair	(Loss) Recog	nized	l in Income on	Der	ivatives		
	Location of Gain (Loss) Recognized in Income on	Three Moi Jun				Six Mont Jun	hs E e 30,			
	Derivatives	2021		2020		2021		2020		
Customer derivatives and dealer offsets	Other noninterest income	\$ 162	\$	1,168	\$	2,059	\$	2,592		
Bifurcated embedded derivatives and dealer offsets	Other noninterest income	(42)		(28)		417		(223)		
Mortgage banking derivatives	Mortgage loan revenue	(3,494)		929		342		100		
Risk participations	Other noninterest income	98	98		8 14			(107)		(3)
		\$ (3,276)	\$	2,083	\$	2,711	\$	2,466		

Credit-Risk-Related Contingent Features

United manages its credit exposure on derivatives transactions by entering into a bilateral credit support agreement with each non-customer counterparty. The credit support agreements require collateralization of exposures beyond specified minimum threshold amounts. The details of these agreements, including the minimum thresholds, vary by counterparty.

United's agreements with each of its derivative counterparties provide that if either party defaults on any of its indebtedness, then it could also be declared in default on its derivative obligations. The agreements with derivative counterparties also include provisions that if not met, could result in United being declared in default. United has agreements with certain of its derivative counterparties that provide that if United fails to maintain its status as a wellcapitalized institution or is subject to a prompt corrective action directive, the counterparty could terminate the derivative positions and United would be required to settle its obligations under the agreements. Derivatives that are centrally cleared do not have credit-risk-related features that would require additional collateral if United's credit rating were downgraded.

Note 6 – Assets and Liabilities Measured at Fair Value

Fair value measurements are determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, United uses a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy). United has processes in place to review the significant valuation inputs and to reassess how the instruments are classified in the valuation framework.

Fair Value Hierarchy

Level 1 Valuation is based upon quoted prices (unadjusted) in active markets for identical assets or liabilities that United has the ability to access.

Level 2 Valuation is based upon quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals.

Level 3 Valuation is generated from model-based techniques that use at least one significant assumption based on unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances when the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

The following is a description of the valuation methodologies used for assets and liabilities recorded at fair value.

Investment Securities

AFS debt securities and equity securities with readily determinable fair values are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include MBS issued by GSEs, municipal bonds, corporate debt securities, asset-backed securities and supranational entity securities and are valued based on observable inputs that include: quoted market prices for similar assets, quoted market prices that are not in an active market, or other inputs that are observable in the market and can be corroborated by observable market data for substantially the full term of the securities. Securities classified as Level 3 include those traded in less liquid markets and are valued based on estimates obtained from broker-dealers that are not directly observable or models which incorporate unobservable inputs.

Deferred Compensation Plan Assets and Liabilities

Included in other assets in the consolidated balance sheet are assets related to employee deferred compensation plans. The assets associated with these plans are invested in mutual funds and classified as Level 1. Deferred compensation liabilities, also classified as Level 1, are carried at the fair value of the obligation to the employee, which mirrors the fair value of the invested assets and is included in other liabilities in the consolidated balance sheet.

Mortgage Loans Held for Sale

United has elected the fair value option for most of its newly originated mortgage loans held for sale in order to reduce certain timing differences and better match changes in fair values of the loans with changes in the value of derivative instruments used to economically hedge them. The fair value of mortgage loans held for sale is determined using quoted prices for a similar asset, adjusted for specific attributes of that loan, and are classified as Level 2.

Derivative Financial Instruments

United uses derivatives to manage interest rate risk. The valuation of these instruments is typically determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves and implied volatilities. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts and the discounted expected variable cash payments. The variable cash payments are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. United also uses best effort and mandatory delivery forward loan sale commitments to hedge risk in its mortgage lending business.

United incorporates CVAs as necessary to appropriately reflect the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, United has considered the effect of netting and any applicable credit enhancements, such as collateral postings, thresholds and guarantees.

Management has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy. However, the CVAs associated with these derivatives utilize Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by itself and its counterparties. Generally, management's assessment of the significance of the CVAs has indicated that they are not a significant input to the overall valuation of the derivatives. In cases where management's assessment indicates that the CVA is a significant input, the related derivative is disclosed as a Level 3 value.

Other derivatives classified as Level 3 include structured derivatives for which broker quotes, used as a key valuation input, were not observable. Risk participation agreements are classified as Level 3 instruments due to the incorporation of significant Level 3 inputs used to evaluate the probability of funding and the likelihood of customer default. Interest rate lock commitments, which relate to mortgage loan commitments, are categorized as Level 3 instruments as the fair value of these instruments is based on unobservable inputs for commitments that United does not expect to fund.



Servicing Rights for Residential and SBA/USDA Loans

United recognizes servicing rights upon the sale of residential and SBA/USDA loans sold with servicing retained. Management has elected to carry these assets at fair value. Given the nature of these assets, the key valuation inputs are unobservable and management classifies these assets as Level 3.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

The table below presents United's assets and liabilities measured at fair value on a recurring basis as of the dates indicated, aggregated by the level in the fair value hierarchy within which those measurements fall (*in thousands*).

June 30, 2021		Level 1	 Level 2		Level 3		Total
Assets:							
AFS debt securities:							
U.S. Treasuries	\$	142,080	\$ —	\$	—	\$	142,080
U.S. Government agencies & GSEs		—	152,624		—		152,624
State and political subdivisions		—	289,346		—		289,346
Residential MBS		—	1,977,045		—		1,977,045
Commercial MBS		—	708,208		—		708,208
Corporate bonds		—	150,104		1,707		151,81
Asset-backed securities		_	654,667		_		654,66
Equity securities with readily available fair values		1,289	1,268		—		2,55
Mortgage loans held for sale		_	98,194		—		98,194
Deferred compensation plan assets		11,008	—		—		11,008
Servicing rights for SBA/USDA loans		_	_		6,115		6,11
Residential mortgage servicing rights		_	_		21,568		21,568
Derivative financial instruments		_	51,600		6,889		58,489
Total assets	\$	154,377	\$ 4,083,056	\$	36,279	\$	4,273,71
Liabilities:							
Deferred compensation plan liability	\$	11,031	\$ —	\$	—	\$	11,03
Derivative financial instruments		—	23,145		3,944		27,089
Total liabilities	\$	11,031	\$ 23,145	\$	3,944	\$	38,120
December 31, 2020		Level 1	Level 2		Level 3		Total
Assets:							
AFS debt securities:							
U.S. Treasuries	\$	128,072	\$ _	\$	_	\$	128,072
U.S. Government agencies & GSEs			152,972				
State and political subdivisions			102,072		_		152,972
		_	274,472				,
Residential MBS		_	,				274,472
Residential MBS Commercial MBS			274,472				274,472 1,485,585
			274,472 1,485,585				274,47 1,485,58 549,13
Commercial MBS			274,472 1,485,585 549,131				274,472 1,485,583 549,132 71,76
Commercial MBS Corporate bonds			274,472 1,485,585 549,131 70,017				274,472 1,485,583 549,133 71,762 562,722
Commercial MBS Corporate bonds Asset-backed securities			274,472 1,485,585 549,131 70,017 562,722		1,750		274,472 1,485,583 549,133 71,763 562,722 1,683
Commercial MBS Corporate bonds Asset-backed securities Equity securities with readily available fair values			274,472 1,485,585 549,131 70,017 562,722 913		1,750		274,472 1,485,583 549,133 71,763 562,722 1,683 105,433
Commercial MBS Corporate bonds Asset-backed securities Equity securities with readily available fair values Mortgage loans held for sale		774	274,472 1,485,585 549,131 70,017 562,722 913		1,750 — — —		274,472 1,485,583 549,133 71,763 562,722 1,683 105,433 9,584
Commercial MBS Corporate bonds Asset-backed securities Equity securities with readily available fair values Mortgage loans held for sale Deferred compensation plan assets		774 — 9,584	274,472 1,485,585 549,131 70,017 562,722 913		1,750 — — —		274,47 1,485,58 549,13 71,76 562,72 1,68 105,43 9,58 6,46
Commercial MBS Corporate bonds Asset-backed securities Equity securities with readily available fair values Mortgage loans held for sale Deferred compensation plan assets Servicing rights for SBA/USDA loans		774 — 9,584	274,472 1,485,585 549,131 70,017 562,722 913		1,750 — — — — 6,462		274,47 1,485,58 549,13 71,76 562,72 1,68 105,43 9,58 6,46 16,21
Commercial MBS Corporate bonds Asset-backed securities Equity securities with readily available fair values Mortgage loans held for sale Deferred compensation plan assets Servicing rights for SBA/USDA loans Residential mortgage servicing rights	<u>\$</u>	774 — 9,584	\$ 274,472 1,485,585 549,131 70,017 562,722 913 105,433 	\$	1,750 — — — 6,462 16,216	\$	152,972 274,472 1,485,583 549,131 71,767 562,722 1,687 105,433 9,584 6,462 16,210 86,660 3,450,765
Commercial MBS Corporate bonds Asset-backed securities Equity securities with readily available fair values Mortgage loans held for sale Deferred compensation plan assets Servicing rights for SBA/USDA loans Residential mortgage servicing rights Derivative financial instruments	<u>\$</u>	774 — 9,584 — — —	\$ 274,472 1,485,585 549,131 70,017 562,722 913 105,433 75,887	\$	1,750 — — 6,462 16,216 10,779	\$	274,47 1,485,58 549,13 71,76 562,72 1,68 105,43 9,58 6,46 16,21 86,66
Commercial MBS Corporate bonds Asset-backed securities Equity securities with readily available fair values Mortgage loans held for sale Deferred compensation plan assets Servicing rights for SBA/USDA loans Residential mortgage servicing rights Derivative financial instruments Total assets	<u>·</u>	774 9,584 138,430	 274,472 1,485,585 549,131 70,017 562,722 913 105,433 — — — 75,887 3,277,132		1,750 — — 6,462 16,216 10,779 35,207		274,472 1,485,583 549,133 71,763 562,722 1,683 105,433 9,584 6,462 16,210 86,660 3,450,763
Commercial MBS Corporate bonds Asset-backed securities Equity securities with readily available fair values Mortgage loans held for sale Deferred compensation plan assets Servicing rights for SBA/USDA loans Residential mortgage servicing rights Derivative financial instruments Total assets Liabilities: Deferred compensation plan liability	<u>\$</u> \$	774 — 9,584 — — —	\$ 274,472 1,485,585 549,131 70,017 562,722 913 105,433 75,887 3,277,132	\$\$	1,750 — — — 6,462 16,216 10,779 <u>35,207</u>	<u>\$</u> \$	274,472 1,485,583 549,133 71,763 562,722 1,683 105,433 9,584 6,462 16,210 86,660 3,450,760
Commercial MBS Corporate bonds Asset-backed securities Equity securities with readily available fair values Mortgage loans held for sale Deferred compensation plan assets Servicing rights for SBA/USDA loans Residential mortgage servicing rights Derivative financial instruments Total assets	<u>·</u>	774 9,584 138,430	 274,472 1,485,585 549,131 70,017 562,722 913 105,433 — — — 75,887 3,277,132		1,750 — — 6,462 16,216 10,779 35,207		274,472 1,485,583 549,133 71,765 562,722 1,685 105,433 9,584 6,462 16,210 86,660



The following table shows a reconciliation of the beginning and ending balances for the periods indicated for assets measured at fair value on a recurring basis using significant unobservable inputs that are classified as Level 3 values (*in thousands*).

					2021							2020			
		rivative Assets	erivative abilities	loar	SA/USDA n servicing rights	I	tesidential mortgage servicing rights	orporate Bonds]	Derivative Assets	erivative abilities	BA/USDA n servicing rights	n	esidential nortgage servicing rights	orporate Bonds
Three Months Ended Jun	e 30,														
Balance at beginning of period	\$	8,308	\$ 4,606	\$	6,226	\$	20,728	\$ 1,750	\$	7,361	\$ 2,717	\$ 6,290	\$	11,059	\$
Additions		_	97		610		3,792	_		7	_	303		3,217	1,000
Transfers into Level 3		_	—		—		—	—		583	—	_		_	—
Sales and settlements		_	_		(453)		(1,426)	_		_	_	(34)		(682)	_
Amounts included in OCI		_	_		_		_	(43)		_	_	_		_	_
Amounts included in earnings - fair value adjustments		(1,419)	(759)		(268)		(1,526)	_		4,156	(148)	(525)		(1,102)	_
Balance at end of period	\$	6,889	\$ 3,944	\$	6,115	\$	21,568	\$ 1,707	\$	12,107	\$ 2,569	\$ 6,034	\$	12,492	\$ 1,000
Six Months Ended June 3	0,														
Balance at beginning of period	\$	10,779	\$ 2,408	\$	6,462	\$	16,216	\$ 1,750	\$	7,238	\$ 8,559	\$ 6,794	\$	13,565	\$ 998
Additions		175	97		839		6,993	—		7	_	398		5,332	1,000
Transfers into Level 3		_	_		_		_	_		583	_	_		_	_
Sales and settlements		—	—		(644)		(2,555)	—		—	_	(341)		(1,175)	(1,000)
Amounts included in OCI		_	_				_	(43)		_	_	_		_	2
Amounts included in earnings - fair value adjustments		(4,065)	1,439		(542)		914	_		4,279	(5,990)	(817)		(5,230)	_
Balance at end of period	\$	6,889	\$ 3,944	\$	6,115	\$	21,568	\$ 1,707	\$	12,107	\$ 2,569	\$ 6,034	\$	12,492	\$ 1,000

The following table presents quantitative information about significant Level 3 inputs for fair value on a recurring basis as of the dates indicated.

Level 3 Assets and Liabilities	Valuation Technique	Significant Unobservable Inputs	June 30, 2	021	December 31	, 2020
			Range	Weighted Average	Range	Weighted Average
SBA/USDA loan servicing rights	Discounted cash flow	Discount rate	0.0% - 31.1%	9.3 %	1.6% - 44.1%	8.9 %
		Prepayment rate	3.0 - 34.3	17.9	2.7 - 33.6	17.8
Residential mortgage servicing rights	Discounted cash flow	Discount rate	10.0 - 11.0	10.0	10.0 - 11.0	10.0
		Prepayment rate	10.3 - 18.0	13.7	8.7 - 19.5	17.7
Corporate bonds	Indicative bid provided by a broker	Multiple factors, including but not limited to, current operations, financial condition, cash flows, and similar financing transactions executed in the market			N/A	N/A
	Discounted cash flow	Discount rate	6.7 - 6.9	6.8		
Derivative assets - mortgage	Internal model	Pull through rate	49.8 - 100	85.2	65.6 - 100	83.9
Derivative assets and liabilities - other	Dealer priced	Dealer priced	N/A	N/A	N/A	N/A

Fair Value Option

United records mortgage loans held for sale at fair value under the fair value option. Interest income on these loans is calculated based on the note rate of the loan and is recorded in interest revenue. The following tables present the fair value and outstanding principal balance of these loans, as well as the gain or loss recognized resulting from the change in fair value for the periods indicated *(in thousands)*.

Mo	tgage	Loans Held f	or Sa	le				
		June 30,	2021			December 31,	2020	
Outstanding principal balance	\$			94,229 \$	\$		99	9,746
Fair value				98,194			105	5,433
Gain (Loss) Reco	gnized	on Mortgage	Loa	ns Held for a	Sale			
Location		Three Mo Jun	nths 1 e 30,			Six Mont June	hs En e 30,	ded
		2020		2019		2021		2020
Mortgage loan gains and other related fees	\$	521	\$	1,546	5 \$	(1,721)	\$	3,271

Changes in fair value were mostly offset by hedging activities. An immaterial portion of these amounts was attributable to changes in instrument-specific credit risk.

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

United may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis. These adjustments to fair value usually result from the application of the lower of the amortized cost or fair value accounting or write-downs of individual assets due to impairment. The following table presents the fair value hierarchy and carrying value of assets that were still held as of June 30, 2021 and December 31, 2020, for which a nonrecurring fair value adjustment was recorded during the year-to-date periods presented *(in thousands)*.

Level 1 Level 2 Level 3 Total	
June 30, 2021	_
Loans \$ \$ \$ 3,341 \$ 3,3	41
December 31, 2020	
Loans \$ \$ 29,404 \$ 29,4)4

Loans that are reported above as being measured at fair value on a nonrecurring basis are generally impaired loans that have either been partially charged off or have specific reserves assigned to them. Nonaccrual loans that are collateral dependent are generally written down to net realizable value, which reflects fair value less the estimated costs to sell. Specific reserves that are established based on appraised value of collateral are considered nonrecurring fair value adjustments as well. When the fair value of the collateral is based on an observable market price or a current appraised value. United records the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price. United records the impaired loan as nonrecurring Level 3.

Assets and Liabilities Not Measured at Fair Value

For financial instruments that have quoted market prices, those quotes are used to determine fair value. Financial instruments that have no defined maturity, have a remaining maturity of 180 days or less, or reprice frequently to a market rate, are assumed to have a fair value that approximates reported book value, after taking into consideration any applicable credit risk. If no market quotes are available, financial instruments are valued by discounting the expected cash flows using an estimated current market interest rate for the financial instrument. For off-balance sheet derivative instruments, fair value is estimated as the amount that United would receive or pay to terminate the contracts at the reporting date, taking into account the current unrealized gains or losses on open contracts.

Cash and cash equivalents and repurchase agreements have short maturities and therefore the carrying value approximates fair value. Due to the short-term settlement of accrued interest receivable and payable, the carrying amount closely approximates fair value.

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect the premium or discount on any particular financial instrument that could result from the sale of United's entire holdings. All estimates are inherently subjective in nature. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include the mortgage banking operation, brokerage network, deferred income taxes, premises and equipment and goodwill. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

Off-balance sheet instruments (commitments to extend credit and standby letters of credit) for which draws can be reasonably predicted are generally shortterm in maturity and are priced at variable rates. Therefore, the estimated fair value associated with these instruments is immaterial.

The carrying amount and fair values as of the dates indicated for other financial instruments that are not measured at fair value on a recurring basis are as follows (*in thousands*).

			Fair Value Level										
	Car	rying Amount		Level 1		Level 2		Level 3		Total			
June 30, 2021													
Assets:	_												
HTM debt securities	\$	852,404	\$		\$	861,488	\$	_	\$	861,488			
Loans and leases, net		11,279,130				_		11,263,533		11,263,533			
Liabilities:													
Deposits		16,327,767				16,327,024		—		16,327,024			
Long-term debt		261,919						280,049		280,049			
December 31, 2020													
Assets:	_												
HTM debt securities	\$	420,361	\$		\$	437,193	\$	_	\$	437,193			
Loans and leases, net		11,233,805						11,209,717		11,209,717			
Liabilities:													
Deposits		15,232,358				15,232,274		—		15,232,274			
Long-term debt		326,956						336,763		336,763			

Note 7 – Common Stock

In the second quarter of 2021, United amended its articles of incorporation to increase the number of authorized shares of common stock from 150 million to 200 million.

In November of 2020, United's Board of Directors re-authorized a common stock repurchase program to permit the repurchase of up to \$50 million of its common stock. The program is scheduled to expire on the earlier of the repurchase of common stock having an aggregate purchase price of \$50 million or December 31, 2021. During the three and six months ended June 30, 2021, 150,000 shares were repurchased. No shares were repurchased during the three months ended June 30, 2020, 826,482 shares were repurchased. As of June 30, 2021, United had remaining authorization to repurchase up to \$44.9 million of outstanding common stock under the program.

Note 8 – Stock-Based Compensation

United has an equity compensation plan that allows for grants of various share-based compensation. The general terms of the plan include a vesting period (usually four years) with an exercisable period not to exceed ten years. Certain restricted stock unit awards provide for accelerated vesting if there is a change in control (as defined in the plan document). As of June 30, 2021, 884,343 additional awards could be granted under the plan.

The table below presents restricted stock unit activity for the six months ended June 30, 2021.

Restricted Stock Unit Awards	Shares	Aver	eighted- age Grant- Fair Value	Aggregate Intrinsic Value (\$000)
Outstanding at December 31, 2020	893,431	\$	23.75	
Granted	71,378		30.94	
Vested	(119,680)		29.19	\$ 4,008
Cancelled	(47,231)		24.96	
Outstanding at June 30, 2021	797,898		23.51	25,541

Compensation expense for restricted stock units and performance stock units without market conditions is based on the market value of United's common stock on the date of grant. Compensation expense for performance stock units with market conditions is based on the grant date per share fair market value, which was estimated using the Monte Carlo Simulation valuation model. United recognizes the impact of forfeitures as they occur. The value of restricted stock unit and performance stock unit awards is amortized into expense over the service period.

For the six months ended June 30, 2021 and 2020, expense of \$2.91 million and \$4.04 million, respectively, was recognized related to restricted stock unit and performance stock unit awards granted to United employees, which was included in salaries and employee benefits expense. In addition, for the six months ended June 30, 2021 and 2020, \$235,000 and \$217,000, respectively, was recognized in other expense for restricted stock unit awards granted to members of United's Board of Directors.

A deferred income tax benefit related to stock-based compensation expense of \$802,000 and \$1.09 million was included in the determination of income tax expense for the six months ended June 30, 2021 and 2020, respectively. As of June 30, 2021, there was \$12.2 million of unrecognized expense related to non-vested restricted stock unit and performance stock unit awards granted under the plan. That cost is expected to be recognized over a weighted-average period of 2.3 years.

Note 9 – Reclassifications Out of AOCI

The following table presents the details regarding amounts reclassified out of AOCI for the periods indicated *(in thousands)*. Amounts shown in parentheses reduce earnings.

		Three Mor June		Ended	Six Months Ended June 30,				Affected Line Item in the Statement Where		
Details about AOCI Components		2021		2020		2021	2020		2020		Net Income is Presented
Realized gains on AFS securities:											
	\$	41	\$	—	\$	41	\$	—	Securities gains, net		
		(14)				(14)			Income tax expense		
	\$	27	\$	—	\$	27	\$	—	Net of tax		
Amortization of losses included in net income	on AFS	securities tra	nsfe	rred to HTM:							
	\$	_	\$	(96)	\$	—	\$	(179)	Investment securities interest revenue		
		—		23		—		43	Income tax benefit		
	\$	_	\$	(73)	\$	_	\$	(136)	Net of tax		
Reclassifications related to derivative financial	instrum	ents account	ed fo	or as cash flow	/ hec	lges:					
Interest rate contracts	\$	(147)	\$	(67)	\$	(291)	\$	(67)	Long-term debt interest expense		
		37		17		74		17	Income tax benefit		
	\$	(110)	\$	(50)	\$	(217)	\$	(50)	Net of tax		
					_		_				
Reclassifications related to defined benefit pen	sion plai	n activity:									
Prior service cost	\$	(117)	\$	(132)	\$	(234)	\$	(265)	Salaries and employee benefits expense		
Actuarial losses		(144)		(82)		(288)		(163)	Other expense		
		(261)		(214)		(522)		(428)	Total before tax		
		67		55		134		109	Income tax benefit		
	\$	(194)	\$	(159)	\$	(388)	\$	(319)	Net of tax		
					_		_				
Total reclassifications for the period	\$	(277)	\$	(282)	\$	(578)	\$	(505)	Net of tax		

Note 10 – Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share for the periods indicated (in thousands, except per share data).

	Three Months Ended June 30,					Six Months Ended June 30,				
		2021		2020		2021		2020		
Net income	\$	70,260	\$	25,096	\$	143,966	\$	56,980		
Dividends on preferred stock		(1,719)				(3,438)		_		
Undistributed earnings allocated to participating securities		(432)		(183)		(894)		(426)		
Net income available to common shareholders	\$	68,109	\$	24,913	\$	139,634	\$	56,554		
Weighted average shares outstanding:										
Basic		87,289		78,920		87,306		79,130		
Effect of dilutive securities:										
Restricted stock units		132		4		137		56		
Diluted		87,421		78,924		87,443		79,186		
Net income per common share:										
Basic	\$	0.78	\$	0.32	\$	1.60	\$	0.71		
Diluted	\$	0.78	\$	0.32	\$	1.60	\$	0.71		

At June 30, 2021, United had no potentially dilutive instruments outstanding that were not included in the above analysis. At June 30, 2020, United had potentially dilutive instruments outstanding in the form of 154,795 shares of common stock issuable upon vesting of restrictive stock units.

Note 11 – Regulatory Matters

As of June 30, 2021, United and the Bank were categorized as well-capitalized under the regulatory framework for prompt corrective action in effect at such time. To be categorized as well-capitalized at June 30, 2021, United and the Bank must have exceeded the well-capitalized guideline ratios in effect at such time, as set forth in the table below, and have met certain other requirements. Management believes that United and the Bank exceeded all well-capitalized requirements at June 30, 2021, and there have been no conditions or events since quarter-end that would change the status of well-capitalized.

Regulatory capital ratios at June 30, 2021 and December 31, 2020, along with the minimum amounts required for capital adequacy purposes and to be wellcapitalized under prompt corrective action provisions in effect at such times are presented below for United and the Bank (*dollars in thousands*):

			United Con	ımun	ity Bank		
	Minimum ⁽¹⁾	Well- Capitalized	June 30, 2021	December 31, 2020	June 30, 2021	1	December 31, 2020
Risk-based ratios:							
CET1 capital	4.5 %	6.5 %	12.59 %	12.31 %	13.21 %		13.31 %
Tier 1 capital	6.0	8.0	13.34	13.10	13.21		13.31
Total capital	8.0	10.0	15.09	15.15	14.03		14.28
Leverage ratio	4.0	5.0	9.26	9.28	9.16		9.42
CET1 capital		\$	1,604,725	\$ 1,506,750	\$ 1,679,004	\$	1,625,292
Tier 1 capital			1,701,147	1,603,172	1,679,004		1,625,292
Total capital			1,924,680	1,854,368	1,782,537		1,743,045
Risk-weighted assets			12,750,755	12,240,440	12,705,960		12,207,940
Average total assets for the leverage ratio			18,369,878	17,276,853	18,334,952		17,246,878

⁽¹⁾ As of June 30, 2021 and December 31, 2020 the additional capital conservation buffer in effect was 2.50%

Note 12 – Commitments and Contingencies

United is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The contract amounts of these instruments reflect the extent of involvement United has in particular classes of financial instruments. The exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and letters of credit amount of these instruments. United uses the same credit policies in making commitments and conditional obligations as it uses for underwriting on-balance sheet instruments. In most cases, collateral or other security is required to support financial instruments with credit risk.

The following table summarizes the contractual amount of off-balance sheet instruments as of the dates indicated (in thousands).

		June 30, 2021 December 31		
Financial instruments whose contract amounts represent credit risk:	-		_	
Commitments to extend credit		\$ 3,259,470) \$	3,052,657
Letters of credit		27,674	1	31,748

United holds minor investments in certain limited partnerships for Community Reinvestment Act purposes. As of June 30, 2021, United had committed to fund an additional \$8.43 million related to future capital calls that are not reflected in the consolidated balance sheet.

United, in the normal course of business, is subject to various pending and threatened lawsuits in which claims for monetary damages are asserted. Although it is not possible to predict the outcome of these lawsuits, or the range of any possible loss, management, after

consultation with legal counsel, does not anticipate that the ultimate aggregate liability, if any, arising from these lawsuits will have a material adverse effect on United's financial position or results of operations.

Note 13 – Acquisitions

Subsequent to quarter-end, on July 6, 2021, United completed the acquisition of FinTrust Capital Partners, LLC, and its operating subsidiaries, FinTrust Capital Advisors, LLC, FinTrust Capital Benefit Group, LLC and FinTrust Brokerage Services, LLC, collectively referred to as "FinTrust". FinTrust is an investment advisory firm headquartered in Greenville, South Carolina, with additional locations in Anderson, South Carolina, and Athens and Macon, Georgia. The firm provides wealth and investment management services to individuals and institutions within its markets. As of June 30, 2021, FinTrust had assets under management of \$2.09 billion across its advisory, retirement planning and brokerage businesses.

Under the terms of the merger agreement, FinTrust shareholders received \$22.0 million in total consideration, of which \$4.40 million was United common stock, \$9.90 million was cash and \$7.70 million was contingent consideration. United issued 132,299 shares of common stock to FinTrust shareholders in the acquisition. The acquisition will be accounted for as a business combination. Due to the timing of the acquisition, United is currently in the process of completing the purchase accounting and has not made all of the remaining required disclosures, such as the fair value of assets acquired and supplemental pro forma information, which will be disclosed in subsequent filings.

On May 27, 2021, United announced an agreement to acquire Aquesta Financial Holdings, Inc. and its wholly-owned subsidiary, Aquesta Bank, collectively referred to as "Aquesta". Aquesta is headquartered in Cornelius, North Carolina and operates a network of nine branches primarily located in the Charlotte metropolitan area in addition to locations in Wilmington and Raleigh, North Carolina, as well as Greenville and Charleston, South Carolina. As of June 30, 2021, Aquesta reported total assets of \$736 million, total loans of \$524 million and total deposits of \$641 million. The merger, which is subject to regulatory approval, the approval of Aquesta shareholders, and other customary conditions, is expected to close in the fourth quarter of 2021.

Subsequent to quarter-end, on July 14, 2021, United announced an agreement to acquire Reliant Bancorp, Inc. and its wholly-owned subsidiary, Reliant Bank, collectively referred to as "Reliant". Reliant is headquartered in Brentwood, Tennessee, a suburb of Nashville, Tennessee and operates a 25 branch network in Tennessee, located primarily in the Nashville area, as well as branches in Clarksville and Chattanooga. It also has a manufactured housing finance group based in Knoxville. As of June 30, 2021, Reliant reported total assets of \$3.10 billion, total loans of \$2.32 billion, and total deposits of \$2.63 billion. The merger, which is subject to regulatory approval, the approval of Reliant shareholders, and other customary conditions, is expected to close in the first quarter of 2022.

Note 14 - Subsequent Events

Effective July 1, 2021, the Bank moved its headquarters from Blairsville, Georgia to Greenville, South Carolina and became a South Carolina statechartered bank subject to examination and reporting requirements of the South Carolina Board of Financial Institutions. Prior to that date, the Bank was a Georgia state-chartered bank subject to examination and reporting requirements of the Georgia Department of Banking and Finance. Also effective July 1, 2021, the Holding Company elected to become a financial holding company, which allows for engagement in a broader range of financial activities.

During the third quarter of 2021, through August 5, 2021, United repurchased 309,599 shares of common stock for \$9.00 million in accordance with its common stock repurchase program.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion of our financial condition at June 30, 2021 and December 31, 2020 and our results of operations for the three and six months ended June 30, 2021 and 2020. The purpose of this discussion is to focus on information about our financial condition and results of operations which is not otherwise apparent from our consolidated financial statements and is intended to provide insight into our results of operations and financial condition. The following discussion and analysis should be read along with our consolidated financial statements and related notes included in Part I - Item 1 of this Report, "Cautionary Note Regarding Forward-Looking Statements" and the risk factors discussed in our 2020 10-K, and the other reports we have filed with the SEC after we filed the 2020 10-K.

Unless the context otherwise requires, the terms "we," "our," "us" refer to United on a consolidated basis. References to the Holding Company refer to United Community Banks, Inc. on an unconsolidated basis.

Overview

We offer a wide array of commercial and consumer banking services and investment advisory services through a 162 branch network throughout Georgia, South Carolina, North Carolina, Tennessee and Florida. We have grown organically as well as through strategic acquisitions. At June 30, 2021, we had consolidated total assets of \$18.9 billion and 2,440 full-time equivalent employees.

Recent Developments

Mergers and Acquisitions

- On July 1, 2020, we acquired Three Shores including its wholly-owned banking subsidiary, Seaside, headquartered in Orlando, Florida. Seaside was a premier commercial lender with a strong wealth management platform and operated a 14-branch network located in key Florida metropolitan markets. We acquired \$2.13 billion of assets and assumed \$1.99 billion of liabilities in the acquisition.
- Subsequent to quarter-end, on July 6, 2021, we acquired FinTrust Capital Partners, LLC, and its operating subsidiaries FinTrust Capital Advisors, LLC, FinTrust Capital Benefit Group, LLC and FinTrust Brokerage Services, LLC, collectively referred to as "FinTrust". FinTrust is an investment advisory firm headquartered in Greenville, South Carolina, with additional locations in Anderson, South Carolina, and Athens and Macon, Georgia. The firm provides wealth and investment management services to individuals and institutions within its markets, which expands our Advisory Services division. As of June 30, 2021, FinTrust had assets under management of \$2.09 billion across its advisory, retirement planning and brokerage businesses.
- On May 27, 2021, we announced an agreement to acquire Aquesta Financial Holdings, Inc. and its wholly-owned subsidiary, Aquesta Bank, collectively referred to as "Aquesta", which we plan to complete in October of 2021. Aquesta is headquartered in Cornelius, North Carolina. The bank's high-touch customer service is delivered to retail and business customers through a network of nine branches primarily located in the Charlotte metropolitan area in addition to locations in Wilmington and Raleigh, North Carolina, as well as Greenville and Charleston, South Carolina. As of June 30, 2021, Aquesta reported total assets of \$736 million, total loans of \$524 million and total deposits of \$641 million.
- On July 14, 2021, we announced an agreement to acquire Reliant Bancorp, Inc. and its wholly-owned subsidiary, Reliant Bank, collectively referred to as "Reliant", which we plan to complete in the first quarter of 2022. Reliant is headquartered in Brentwood, Tennessee, a suburb of Nashville, Tennessee and operates a 25 branch network in Tennessee, located primarily in some of the Nashville area's most attractive markets, as well as in Clarksville and Chattanooga. It also has a manufactured housing finance group based in Knoxville. As of June 30, 2021, Reliant reported total assets of \$3.10 billion, total loans of \$2.32 billion, and total deposits of \$2.63 billion.

COVID-19

During the second quarter of 2021, as a result of the widespread distribution of COVID-19 vaccinations and reduction in COVID-19 cases nationally and within our markets, we substantially returned to normal retail operations by reopening the majority of our branch lobbies. We continue to monitor the impact of the COVID-19 pandemic on our business and to offer assistance to our customers affected by its economic effects, through payment deferrals and participation in the CARES Act and PPP loan program. Loans with active COVID-19 payment deferrals have declined dramatically, with \$17.8 million outstanding at June 30, 2021, a 75% reduction since December 31, 2020.

<u>Other</u>

Effective July 1, 2021, the Bank moved its headquarters from Blairsville, Georgia to Greenville, South Carolina and became a South Carolina statechartered bank subject to examination and reporting requirements of the South Carolina Board of Financial Institutions. Prior to that, the Bank was a Georgia state-chartered bank subject to examination and reporting requirements of the Georgia Department of Banking and Finance. Also effective July 1, 2021, the Holding Company, which remains headquartered in Blairsville, Georgia, elected to become a financial holding company, which allows us to engage in a broader range of financial activities. Neither of these changes had a material impact on our operations.

Results of Operations

We reported net income and diluted earnings per common share of \$70.3 million and \$0.78, respectively, for the second quarter of 2021 compared to \$25.1 million and \$0.32, respectively, for the same period in 2020. Operating net income (non-GAAP), which excludes merger-related and other charges, was \$71.1 million for the second quarter of 2021, compared to \$25.4 million for the same period in 2020. The increase in net income and operating net income was driven by increased net interest revenue and a release of provision for credit losses partly offset by a decrease in noninterest income and an increase in noninterest expense during the second quarter of 2021.

Net interest revenue increased to \$138 million for the second quarter of 2021, compared to \$109 million for the second quarter of 2020, due to several factors including loan growth, much of which resulted from the addition of PPP loans and loans acquired from Three Shores, accelerated recognition of net deferred fees on forgiven and repaid PPP loans and a more favorable deposit mix. The net interest margin decreased to 3.19% for the three months ended June 30, 2021 from 3.42% for the same period in 2020 primarily due to the effect of falling interest rates on our asset sensitive balance sheet and a change in the composition of interest-earning assets as we strategically increased our securities portfolio to deploy excess liquidity from strong deposit growth.

We recorded a negative provision for credit losses of \$13.6 million for the second quarter of 2021, compared to \$33.5 million of provision expense for the second quarter of 2020. The negative provision in 2021 resulted from a downward adjustment to the ACL, reflecting an improved economic forecast. The provision for credit losses for the second quarter of 2020 reflected the expected macroeconomic effects of the COVID-19 pandemic and associated increase in charge-offs. We recognized net recoveries for the second quarter of 2021 of \$456,000 compared to \$6.15 million of net charge-offs for the same period in 2020.

Noninterest income of \$35.8 million for the second quarter of 2021 was down \$4.40 million, or 11%, from the second quarter of 2020. Gains on sales of mortgage loans and related fees drove most of the decrease, down \$12.5 million compared to the same period of 2020. The decrease reflects the demand in the real estate mortgage market, which, while still strong, has started to level out after the initial surge in response to falling interest rates in early 2020. This decrease was partially offset by increases in gains on sales of other loans, driven by higher sales volume of SBA/USDA and equipment financing receivables, and wealth management fees, which reflects the addition of Three Shores' wealth management business.

For the second quarter of 2021, noninterest expenses of \$95.5 million increased \$11.6 million, or 14%, compared to the same period of 2020. The increase was primarily attributable to a \$7.60 million increase in salaries and employee benefits, which was driven by several factors, including the inclusion of Three Shores employees, higher mortgage commissions, incentives and bonus accruals as a result of strong production during the period and annual merit increases effective in April of 2021.

For the six months ended June 30, 2021 and 2020, we reported net income of \$144 million and \$57.0 million, respectively, and diluted earnings per common share of \$1.60 and \$0.71, respectively. Operating net income (non-GAAP) for the six months ended June 30, 2021 and 2020, of \$146 million and \$57.9 million, respectively, excluded merger-related charges for both periods. Net interest revenue and net interest margin for the six months ended June 30, 2021 were \$270 million and 3.20%, respectively, compared to \$228 million and 3.73%, respectively, for the same period in 2020. Results of operations for the six months ended June 30, 2021 were largely driven by the same factors affecting the quarter and are discussed in further detail throughout the following sections of MD&A.

Critical Accounting Policies

Our accounting and reporting policies are in accordance with GAAP and conform to general practices within the banking industry. Our more critical accounting and reporting policies include accounting for the ACL and fair value measurements, both of which involve the use of estimates and require significant judgments by management. Different assumptions in the application of these policies could result in material changes in our consolidated financial position or consolidated results of operations. Our critical accounting policies are discussed in MD&A in our 2020 10-K. There have been no significant changes to our critical accounting policies in 2021.

Non-GAAP Reconciliation and Explanation

This Report contains financial information determined by methods other than in accordance with GAAP. Such non-GAAP financial information includes the following measures: "tangible book value per common share," and "tangible common equity to tangible assets." In addition, management presents non-GAAP operating performance measures, which exclude merger-related and other items that are not part of our ongoing business operations. Operating performance measures include "expenses – operating," "net income – operating," "diluted income per common share – operating," "return on common equity – operating," "return on tangible common equity – operating," "diluted income per common share – operating," and "efficiency ratio – operating." Management has developed internal policies and procedures to accurately capture and account for merger-related and other charges and those charges are reviewed with the Audit Committee of our Board each quarter. Management uses these non-GAAP measures because it believes they provide useful supplemental information for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. Management believes these non-GAAP measures may also provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as a comparison to financial results for prior periods. Nevertheless, non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. These non-GAAP measures should be viewed in addition to, and not as an alternative to or substitute for, measures to similarly titled measures used by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included in Table 1 of MD&A.

UNITED COMMUNITY BANKS, INC. Table 1 - Financial Highlights Selected Financial Information

(in thousands, except per share data)

	2021		2020						Second	Fo						
				Fourth Quarter	Second Third Quarter Quarter				Quarter 2021 - 2020 Change		2021		2020	YTD Change		
INCOME SUMMARY			_						_							
Interest revenue		5,809	\$	141,542	\$	156,071	\$	141,773	\$	123,605		\$	287,351	\$	260,152	
Interest expense		7,433		9,478		10,676		13,319		14,301			16,911		32,242	
Net interest revenue		3,376		132,064		145,395		128,454		109,304	27 %		270,440		227,910	19 %
(Release of) provision for credit losses		,588)		(12,281)		2,907		21,793		33,543			(25,869)		55,734	
Noninterest income		5,841		44,705	_	41,375		48,682		40,238	(11)		80,546		66,052	22
Total revenue		7,805		189,050		183,863		155,343		115,999	62		376,855		238,228	58
Expenses		5,540		95,194		106,490		95,981		83,980	14		190,734		165,518	15
Income before income tax expense		2,265		93,856		77,373		59,362		32,019	188		186,121		72,710	156
Income tax expense		2,005		20,150	_	17,871		11,755		6,923	218		42,155		15,730	168
Net income),260		73,706		59,502		47,607		25,096	180		143,966		56,980	153
Merger-related and other charges	1	1,078		1,543		2,452		3,361		397			2,621		1,205	
Income tax benefit of merger-related and other charges		(246)		(335)		(552)		(519)		(87)			(581)		(269)	
Net income - operating ⁽¹⁾		(240) 1,092	\$	74,914	\$	61,402	\$	50,449	\$	25,406	180	\$	146,006	\$	57,916	152
			_		-		_		_							
PERFORMANCE MEASURES																
Per common share:																
Diluted net income - GAAP		0.78	\$	0.82	\$	0.66	\$	0.52	\$	0.32	144	\$	1.60	\$	0.71	125
Diluted net income - operating ⁽¹⁾		0.79		0.83		0.68		0.55		0.32	147		1.62		0.73	122
Cash dividends declared		0.19		0.19		0.18		0.18		0.18	6		0.38		0.36	6
Book value		22.81		22.15		21.90		21.45		21.22	7		22.81		21.22	7
Tangible book value ⁽³⁾	1	8.49		17.83		17.56		17.09		16.95	9		18.49		16.95	9
Key performance ratios:																
Return on common equity - GAAP ⁽²⁾⁽⁴⁾		4.08 %		15.37 %		12.36 %		10.06 %		6.17 %			14.71 %		7.01 %	
Return on common equity - operating ⁽¹⁾⁽²⁾⁽⁴⁾	1	4.25		15.63		12.77		10.69		6.25			14.92		7.13	
Return on tangible common equity - operating $^{(1)(2)(3)(4)}$	1	7.81		19.68		16.23		13.52		8.09			18.72		9.20	
Return on assets - GAAP ⁽⁴⁾		1.46		1.62		1.30		1.07		0.71			1.54		0.85	
Return on assets - operating (1)(4)		1.48		1.65		1.34		1.14		0.72			1.56		0.86	
Dividend payout ratio - GAAP	2	24.36		23.17		27.27		34.62		56.25			23.75		50.70	
Dividend payout ratio - operating ⁽¹⁾	2	24.05		22.89		26.47		32.73		56.25			23.46		49.32	
Net interest margin (FTE) ⁽⁴⁾		3.19		3.22		3.55		3.27		3.42			3.20		3.73	
Efficiency ratio - GAAP	5	54.53		53.55		56.73		54.14		55.86			54.04		56.00	
Efficiency ratio - operating (1)	5	53.92		52.68		55.42		52.24		55.59			53.30		55.59	
Equity to total assets		11.04		10.95		11.29		11.47		11.81			11.04		11.81	
Tangible common equity to tangible assets ⁽³⁾		8.71		8.57		8.81		8.89		9.12			8.71		9.12	
ASSET QUALITY																
Nonperforming loans	\$ 46	5,123	\$	55,900	\$	61,599	\$	49,084	\$	48,021	(4)	\$	46,123	\$	48,021	(4)
Foreclosed properties		224		596		647		953		477			224		477	
Total NPAs		5,347		56,496		62,246		50,037		48,498	(4)		46,347		48,498	(4)
ACL - loans	111	,616		126,866		137,010		134,256		103,669	8		111,616		103,669	8
Net charge-offs		(456)		(305)		1,515		2,538		6,149			(761)		14,263	(105)
ACL - loans to loans		0.98 %		1.09 %		1.20 %		1.14 %		1.02 %			0.98 %		1.02 %	
Net charge-offs to average loans (4)		(0.02)		(0.01)		0.05		0.09		0.25			(0.01)		0.31	
NPAs to loans and foreclosed properties		0.41		0.48		0.55		0.42		0.48			0.41		0.48	
NPAs to total assets		0.25		0.30		0.35		0.29		0.32			0.25		0.32	
AVERAGE BALANCES (\$ in millions)																
Loans		,617	\$	11,433	\$	11,595	\$	11,644	\$	9,773	19	\$	11,525	\$	9,301	24
Investment securities	4	4,631		3,991		3,326		2,750		2,408	92		4,313		2,464	75
Earning assets		7,540		16,782		16,394		15,715		12,958	35		17,163		12,378	39
Total assets		3,792		18,023		17,698		17,013		14,173	33		18,410		13,558	36
Deposits		6,132		15,366		15,057		14,460		12,071	34		15,751		11,493	37
Shareholders' equity		2,060		2,025		1,994		1,948		1,686	22		2,042		1,670	22
Common shares - basic (thousands) Common shares - diluted (thousands)		7,289 7,421		87,322 87,466		87,258 87,333		87,129 87,205		78,920 78,924	11 11		87,306 87,443		79,130 79,186	10 10
`````	0/	,421		07,400		07,000		07,203		70,324	11		07,445		75,100	10
AT PERIOD END (\$ in millions)	¢ 11	201	¢	11.670	¢	11 271	¢	11 700	¢	10 122	10	¢	11 201	¢	10 122	10
Loans		1,391	\$	11,679	\$	11,371	\$	11,799	\$	10,133	12	\$	11,391	\$	10,133	12
Investment securities		1,928		4,332		3,645		3,089		2,432	103		4,928		2,432	103
Total assets		3,896		18,557		17,794		17,153		15,005	26		18,896		15,005	26
Deposits Shareholdows' equity		5,328		15,993		15,232		14,603		12,702	29		16,328		12,702	29
Shareholders' equity		2,086		2,031		2,008		1,967		1,772	18		2,086		1,772	18
Common shares outstanding (thousands)	86	6,665		86,777		86,675		86,611		78,335	11		86,665		78,335	11

⁽¹⁾ Excludes merger-related and other charges. ⁽²⁾ Net income less preferred stock dividends, divided by average realized common equity, which excludes AOCI. ⁽³⁾ Excludes effect of acquisition related intangibles and associated amortization. ⁽⁴⁾ Annualized.

UNITED COMMUNITY BANKS, INC. Table 1 (Continued) - Non-GAAP Performance Measures Reconciliation Selected Financial Information

(in thousands, except per share data)

		21					2020				2	60,	
Seco	ond Quarter	Fir	st Quarter	For	rth Quarter	Th	ird Quarter	Seco	ond Quarter		2021		2020
\$	95,540	\$	95,194	\$	106,490	\$	95,981	\$	83,980	\$	190,734	\$	165,518
	(1,078)		(1,543)		(2,452)		(3,361)		(397)		(2,621)		(1,205)
\$	94,462	\$	93,651	\$	104,038	\$	92,620	\$	83,583	\$	188,113	\$	164,313
\$	70,260	\$	73,706	\$	59,502	\$	47,607	\$	25,096	\$	143,966	\$	56,980
	1,078		1,543		2,452		3,361		397		2,621		1,205
	(246)		(335)		(552)		(519)		(87)		(581)		(269)
\$	71,092	\$	74,914	\$	61,402	\$	50,449	\$	25,406	\$	146,006	\$	57,916
\$	0.78	\$	0.82	\$	0.66	\$	0.52	\$	0.32	\$	1.60	\$	0.71
	0.01		0.01		0.02		0.03		—		0.02		0.02
\$	0.79	\$	0.83	\$	0.68	\$	0.55	\$	0.32	\$	1.62	\$	0.73
\$	22.81	\$	22.15	\$	21.90	\$	21.45	\$	21.22	\$	22.81	\$	21.22
-		-		-		*		•		-		+	(4.27)
\$	18.49	\$	17.83	\$	17.56	\$	17.09	\$	16.95	\$	18.49	\$	16.95
	14.08 %		15 37 %		12 36 %		10.06 %		6 17 %		14 71 %		7.01
													0.12
													7.13
													2.07
	17.81 %		19.68 %		16.23 %		13.52 %		8.09 %		18.72 %		9.20
	1 40 0/		1 (2 0/		1 20 0/		1.07.0/		0.71.0/		1 5 4 0/		0.05.0
													0.85 9 0.01
	1.48 %		1.65 %		1.34 %		1.14 %		0.01				0.01
										-			
	24.36 %		23.17 %		27.27 %		34 62 %		56 25 %		23 75 %		50.70 9
									_				(1.38)
	24.05 %		22.89 %		26.47 %		32.73 %		56.25 %	_	23.46 %		49.32
	54 53 %		53 55 %		56 73 %		54 14 %		55.86 %		54 04 %		56.00
													(0.41)
	. ,		. ,								. ,		55.59
	00.02 /0		52.00 /0		55.42 /0		52.24 70		00.00 /0	_	00.00 70		55.55
	11.04 %		10.95 %		11.29 %		11.47 %		11.81 %		11.04 %		11.81 9
	(1.82)		(1.86)		(1.94)		(2.02)		(2.05)		(1.82)		(2.05)
	(0.51)		(0.52)		(0.54)		(0.56)		(0.64)		(0.51)		(0.64)
	8.71 %		8.57 %		8.81 %		8.89 %		9.12 %		8.71 %		9.12
	\$ \$ \$ \$ \$ \$ \$	(1,078) $(1,078)$ $(1,078)$ $(1,078)$ $(246)$ $(246)$ $(246)$ $(246)$ $(246)$ $(246)$ $(246)$ $(246)$ $(246)$ $(246)$ $(246)$ $(35)$ $(4.32)$ $(4.32)$ $(4.32)$ $(4.32)$ $(4.32)$ $(4.32)$ $(4.32)$ $(4.32)$ $(4.32)$ $(35)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1408 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(1104 % - 0.02)$ $(11$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $



#### **Net Interest Revenue**

Net interest revenue, which is the difference between the interest earned on assets and the interest paid on deposits and borrowed funds, is the single largest component of total revenue. Management seeks to optimize this revenue while balancing interest rate, credit and liquidity risks.

The banking industry uses two ratios to measure the relative profitability of net interest revenue. The net interest spread measures the difference between the average yield on interest-earning assets and the average rate paid on interest-bearing liabilities. The interest rate spread eliminates the effect of noninterest-bearing deposits and gives a direct perspective on the effect of market interest rate movements. The net interest margin is an indication of the profitability of a company's balance sheet and is defined as net interest revenue as a percent of average total interest-earning assets, which includes the positive effect of funding a portion of interest-earning assets with noninterest-bearing deposits and stockholders' equity.

The following tables indicate the relationship between interest revenue and expense and the average amounts of assets and liabilities, which provides further insight into net interest spread and net interest margin for the periods indicated. As shown in the tables, both average assets and average liabilities for the three and six months ended June 30, 2021 increased compared to the same periods of 2020. The increase in average assets was primarily in average interest-earning assets including average loans, securities and interest-earning deposits in banks. The increase in average liabilities was driven by the increase in both average interest-bearing and noninterest-bearing deposits. In addition to organic growth, the increases in average loans and deposits reflect those acquired from Three Shores and the addition of PPP loans to our loan portfolio. PPP loans also contributed to deposit growth, since in many cases the proceeds of PPP loans remained in United customer deposit accounts during the first half of 2021. Approximately \$1.93 billion of the increase in average loans for the three months ended June 30, 2021 can be attributed to the Three Shores and PPP loan portfolios. The forgiveness of PPP loans and strong growth in deposits generated additional liquidity, which we deployed into our investment portfolio and was also reflected in our cash balances.

Net interest revenue for the second quarter and first six months of 2021 was \$138 million and \$270 million, respectively. As set forth in the following tables, FTE net interest revenue for the second quarter and first six months of 2021 was \$139 million and \$272 million, representing 27% and 19% increases, respectively, from the second quarter and first six months of 2020. The increase in net interest revenue for the three and six months ended June 30, 2021 compared to the same periods of 2020 was primarily driven by the loan growth discussed above and accelerated recognition of net deferred PPP loan fees upon forgiveness or repayment, partially offset by the impact of historically low interest rates on our asset sensitive balance sheet.

The net interest spread for the second quarter and first six months of 2021 decreased 7 and 36 basis points, respectively, from the same periods of 2020. The net interest margin for the second quarter and first six months of 2021 decreased 23 basis points and 53 basis points, respectively, from the same periods of 2020. The decrease in the net interest margin and net interest spread during the three and six months ended June 30, 2021 was primarily attributable to the impact of falling interest rates as the decreases in loan and securities yields exceeded the decrease in deposit rates. Also, strong deposit growth led to a changing mix of interest-earning assets, which contributed to the net interest margin and net interest spread compression as average cash balances increased and the average balance of the lower-yielding investment securities portfolio as a percentage of total assets was 25% for the second quarter of 2021 compared with 17% for the same period of 2020. The impact of the falling yield on our interest-earning assets was partially mitigated by a more favorable interest-bearing deposit mix. For the three months ended June 30, 2021, 84% of interest-bearing deposits consisted of lower-cost transaction deposits compared to 75% for the same period of 2020, representing a shift from higher-cost time deposits. The shift in the interest-bearing deposit mix was also evident when comparing the six months ended June 30, 2021 and 2020. The decrease in the net interest margin was also partially offset by continued growth in noninterest-bearing deposits.

# Table 2 - Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended June 30,

				2021					2020	
(dollars in thousands, FTE)		Average Balance		Interest	Average Rate		Average Balance		Interest	Average Rate
Assets:		Dalaite		Interest	Average Kate		Dalaite		Interest	Average Rate
Interest-earning assets:										
Loans, net of unearned income (FTE) ⁽¹⁾⁽²⁾	\$	11,616,802	\$	127,458	4.40 %	\$	9,772,703	\$	107,398	4.42 %
Taxable securities ⁽³⁾	Ψ	4,242,297	Ψ	15,287	1.44	Ψ	2,229,371	Ψ	14,045	2.52
Tax-exempt securities (FTE) ⁽¹⁾⁽³⁾		388,609		3,030	3.12		178,903		2,110	4.72
Federal funds sold and other interest-earning assets		1,292,026		1,055	0.33		776,776		857	0.44
Total interest-earning assets (FTE)		17,539,734		146,830	3.36		12,957,753	_	124,410	3.86
Noninterest-earning assets:										
Allowance for credit losses		(128,073)					(89,992)			
Cash and due from banks		152,443					138,842			
Premises and equipment		225,017					217,096			
Other assets ⁽³⁾		1,002,634					949,201			
Total assets	\$	18,791,755				\$	14,172,900			
Liabilities and Shareholders' Equity:										
Interest-bearing liabilities:										
Interest-bearing deposits:	¢	2 420 000		4 202	0.46	¢	3 444 005		1 620	0.07
NOW and interest-bearing demand	\$	3,428,009		1,382	0.16	\$	2,444,895		1,628	0.27
Money market		3,814,960		1,355	0.14		2,541,805		3,421	0.54
Savings		1,080,267		53	0.02		788,247		39	0.02
Time		1,548,487		899	0.23		1,805,671		6,058	1.35
Brokered time deposits		64,332		(69)	(0.43)		130,556		125	0.39
Total interest-bearing deposits		9,936,055		3,620	0.15		7,711,174		11,271	0.59
Federal funds purchased and other borrowings		111		—	_		1		_	_
Federal Home Loan Bank advances				—						
Long-term debt		285,389		3,813	5.36		228,096		3,030	5.34
Total borrowed funds		285,500		3,813	5.36		228,097		3,030	5.34
Total interest-bearing liabilities		10,221,555		7,433	0.29		7,939,271		14,301	0.72
Noninterest-bearing liabilities:										
Noninterest-bearing deposits		6,196,045					4,360,095			
Other liabilities		314,130					187,375			
Total liabilities		16,731,730					12,486,741			
Shareholders' equity		2,060,025					1,686,159			
Total liabilities and shareholders' equity	\$	18,791,755				\$	14,172,900			
Net interest revenue (FTE)			\$	139,397				\$	110,109	
Net interest-rate spread (FTE)					3.07 %					3.14 %
Net interest margin (FTE) ⁽⁴⁾					3.19 %					3.42 %

Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal (1) income tax rate and the federal tax adjusted state income tax rate. (2)

Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale. AFS securities are shown at amortized cost. Pretax unrealized gains of \$28.6 million and \$66.3 million in 2021 and 2020, respectively, are included in other assets for purposes of this (3) presentation. Net interest margin is taxable equivalent net interest revenue divided by average interest-earning assets.

(4)

# Table 3 - Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

				2021					2020	
(dollars in thousands, fully taxable equivalent (FTE))		Average Balance		Interest	Average Rate		Average Balance		Interest	Average Rate
Assets:		Dalalice		merest	Average Kate		Dalalice		interest	Average Kate
Interest-earning assets:										
Loans, net of unearned income (FTE) ⁽¹⁾⁽²⁾	\$	11,525,363	\$	252,580	4.42 %	\$	9,300,792	\$	225,194	4.87 %
Taxable securities ⁽³⁾	Ψ	3,932,545	Ψ	28,585	1.45	Ψ	2,293,502	ψ	29,916	2.61
Tax-exempt securities (FTE) ⁽¹⁾⁽³⁾		380,370		5,918	3.11		170,578		4,155	4.87
Federal funds sold and other interest-earning assets		1,324,776		2,277	0.34		612,776		2,489	0.81
Total interest-earning assets (FTE)		17,163,054		289,360	3.40		12,377,648		261,754	4.25
		1,100,001		200,000	5110		12,077,010		201,701	1120
Non-interest-earning assets:										
Allowance for loan losses		(135,845)					(79,885)			
Cash and due from banks		146,401					133,548			
Premises and equipment		223,224					218,170			
Other assets ⁽³⁾		1,012,896					908,828			
Total assets	\$	18,409,730				\$	13,558,309	•		
						_				
Liabilities and Shareholders' Equity:										
Interest-bearing liabilities:										
Interest-bearing deposits:										
NOW and interest-bearing demand	\$	3,379,794		2,868	0.17	\$	2,428,815		4,606	0.38
Money market		3,774,201		3,159	0.17		2,441,264		7,952	0.66
Savings		1,035,176		102	0.02		750,179		74	0.02
Time		1,595,196		2,487	0.31		1,823,612		13,308	1.47
Brokered time deposits		69,765		223	0.64		105,689		406	0.77
Total interest-bearing deposits		9,854,132		8,839	0.18		7,549,559		26,346	0.70
Federal funds purchased and other borrowings		62		_			199		1	1.01
Federal Home Loan Bank advances		1,657		2	0.24		83		1	2.42
Long-term debt		301,193		8,070	5.40		220,429		5,894	5.38
Total borrowed funds		302,912		8,072	5.37		220,711		5,896	5.37
Total interest-bearing liabilities		10,157,044		16,911	0.34		7,770,270		32,242	0.83
Noninterest-bearing liabilities:										
Noninterest-bearing deposits		5,896,882					3,943,740			
Other liabilities		313,374					174,781			
Total liabilities		16,367,300					11,888,791			
Shareholders' equity		2,042,430					1,669,518			
Total liabilities and shareholders' equity	\$	18,409,730				\$	13,558,309			
Net interest revenue (FTE)			\$	272,449				\$	229,512	
Net interest-rate spread (FTE)					3.06 %			_		3.42 %
Net interest margin (FTE) ⁽⁴⁾					3.20 %					3.73 %
rec increst indigili (1 1L)					2.2370					

Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal l) income tax rate and the federal tax adjusted state income tax rate. 2)

Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale. Securities AFS are shown at amortized cost. Pretax unrealized gains of \$43.4 million and \$59.6 million in 2021 and 2020, respectively, are included in other assets for purposes of this 3) presentation. Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

4)

The following table shows the relative effect on net interest revenue for changes in the average outstanding amounts (volume) of interest-earning assets and interest-bearing liabilities and the rates earned and paid on such assets and liabilities (rate). Variances resulting from a combination of changes in rate and volume are allocated in proportion to the absolute dollar amounts of the change in each category.

#### Table 4 - Change in Interest Revenue and Expense on a Taxable Equivalent Basis

(in thousands)

	Three M	onth	ns Ended June	e 30,	2021		Six Mo	nths	Ended June 3	30, 20	)21
			Compared	to 2	020 Increase (	Decr	ease) Due to	Cha	nges in		
	Volume		Rate		Total	-	Volume		Rate		Total
Interest-earning assets:	 										
Loans (FTE)	\$ 20,233	\$	(173)	\$	20,060	\$	50,203	\$	(22,817)	\$	27,386
Taxable securities	8,999		(7,757)		1,242		15,535		(16,866)		(1,331)
Tax-exempt securities (FTE)	1,823		(903)		920		3,683		(1,920)		1,763
Federal funds sold and other interest-earning assets	462		(264)		198		1,777		(1,989)		(212)
Total interest-earning assets (FTE)	 31,517		(9,097)		22,420		71,198		(43,592)		27,606
Interest-bearing liabilities:											
NOW and interest-bearing demand accounts	524		(770)		(246)		1,390		(3,128)		(1,738)
Money market accounts	1,203		(3,269)		(2,066)		2,975		(7,768)		(4,793)
Savings deposits	14				14		28				28
Time deposits	(758)		(4,401)		(5,159)		(1,487)		(9,334)		(10,821)
Brokered deposits	(37)		(157)		(194)		(122)		(61)		(183)
Total interest-bearing deposits	 946		(8,597)		(7,651)		2,784		(20,291)		(17,507)
Federal funds purchased & other borrowings	 _		_				_		(1)		(1)
FHLB advances	_		_		_		3		(2)		1
Long-term debt	765		18		783		2,164		12		2,176
Total borrowed funds	765		18		783	_	2,167		9		2,176
Total interest-bearing liabilities	 1,711	_	(8,579)	_	(6,868)		4,951		(20,282)		(15,331)
Increase in net interest revenue (FTE)	\$ 29,806	\$	(518)	\$	29,288	\$	66,247	\$	(23,310)	\$	42,937

### **Provision for Credit Losses**

The ACL represents management's estimate of life of loan credit losses in the loan portfolio and unfunded loan commitments. Management's estimate of credit losses under CECL is determined using a model that relies on reasonable and supportable forecasts and historical loss information to determine the balance of the ACL and resulting provision for credit losses.

We recorded negative provisions for credit losses of \$13.6 million and \$25.9 million for the three and six months ended June 30, 2021, respectively, compared to \$33.5 million and \$55.7 million in provision expense for the same periods in 2020, respectively. The amount of provision recorded in each period was the amount required such that the total ACL reflected the appropriate balance as determined by management reflecting expected life of loan losses. The negative provision expense for the three and six months ended June 30, 2021 compared to the same periods of 2020 was primarily a result of an improved economic forecast combined with net recoveries recognized during the second quarter and first half of 2021. The provision for credit losses for the second quarter and first half of 2020 was elevated due to a less optimistic economic forecast amidst the COVID-19 pandemic.

For the six months ended June 30, 2021, net loan charge-offs (recoveries) as an annualized percentage of average outstanding loans were (0.01)% compared to 0.31% for the same period in 2020. The net recoveries amount recorded during the first six months of 2021 was mostly attributable to one large commercial credit recovery during the first quarter, strong recoveries from a number of other credits and lower charge-offs during the second quarter.

Additional discussion on credit quality and the ACL is included in the "Asset Quality and Risk Elements" section of MD&A in this Report.

#### Noninterest income

The following table presents the components of noninterest income for the periods indicated.

### Table 5 - Noninterest Income

#### (in thousands)

	Three Mo Jun	nths ie 30,		Chai	ıge	Six Mont Jun	ths E e 30,		Chai	ıge
	 2021		2020	Amount	Percent	 2021		2020	 Amount	Percent
Overdraft fees	\$ 2,274	\$	1,997	\$ 277	14 %	\$ 4,616	\$	5,516	\$ (900)	(16)%
ATM and debit card fees	3,306		3,199	107	3	6,396		6,268	128	2
Other service charges and fees	2,755		1,799	956	53	4,893		3,849	1,044	27
Total service charges and fees	 8,335		6,995	 1,340	19	 15,905		15,633	 272	2
Mortgage loan gains and related fees	11,136		23,659	(12,523)	(53)	33,708		31,969	1,739	5
Wealth management fees	3,822		1,324	2,498	189	7,327		2,964	4,363	147
Gains on sales of other loans	4,123		1,040	3,083	296	5,153		2,714	2,439	90
Securities gains, net	41		—	41		41		_	41	
Other noninterest income:										
Other lending and loan servicing fees	2,085		1,298	787	61	4,245		2,963	1,282	43
Customer derivatives	260		1,181	(921)	(78)	1,952		2,588	(636)	(25)
Other investment gains (losses)	1,648		18	1,630		3,154		(1,139)	4,293	
BOLI	972		2,032	(1,060)	(52)	1,829		2,877	(1,048)	(36)
Treasury management income	710		462	248	54	1,355		971	384	40
Other	2,709		2,229	480	22	5,877		4,512	1,365	30
Total other noninterest income	 8,384		7,220	 1,164	16	 18,412		12,772	 5,640	44
Total noninterest income	\$ 35,841	\$	40,238	\$ (4,397)	(11)	\$ 80,546	\$	66,052	\$ 14,494	22

Total service charges and fees for the first half of 2021 were flat compared to the same period of 2020, reflecting an increase in other service charges and fees that was mostly offset by a decrease in overdraft fees. During the second quarter of 2021, total service charges and fees increased \$1.34 million compared to the respective period of 2020, which was mostly driven by the receipt of larger vendor rebates reflected in other service charges and fees for the three and six months ended 2021. Overdraft fees have remained at relatively low levels since the onset of the COVID-19 pandemic. During the first half of 2020, the decrease in overdraft fees was attributable to lower transaction volume due to widespread economic shutdowns combined with government stimulus payments disbursed during the second quarter, both of which increased transaction deposit account balances. During the first half of 2021, transaction deposit account balances remained elevated due to government stimulus payments and customer preferences to allocate more funds to transaction deposit accounts rather than time deposits in the current low interest rate environment.

Mortgage loan gains and related fees consists primarily of fees earned on mortgage originations, gains on the sale of mortgages in the secondary market and fair value adjustments to our mortgage servicing asset. We recognize the majority of gains on mortgages at the point customers enter into mortgage rate lock commitments, making our mortgage pipeline a significant driver of mortgage gains in any given period. The change in mortgage loan gains and related fees is strongly tied to the interest rate environment. Customer demand, also primarily driven by interest rates, as well as the market-driven gain on sale spread are also primary drivers of mortgage income. From the second quarter of 2020 through the first quarter of 2021, we experienced a strong demand for mortgage refinances and home purchases following the drop in interest rates in early 2020. During the second quarter of 2021, the demand for refinances began to decrease as rates increased, resulting in a decrease in the volume of mortgage rate locks compared to the same period of 2020. Overall mortgage originations for the three and six months ended June 30, 2021 surpassed that of the respective periods of 2020 as the demand for home purchases remained strong. Offsetting strong mortgage origination demand, during the three months ended June 30, 2021 and 2020, we recorded negative fair value adjustments to the mortgage servicing rights asset of \$2.58 million and \$1.78 million, respectively, as projected mortgage prepayments accelerated as interest rates decreased. Additionally, our gain on sale spread for the second quarter of 2021 of 3.86% decreased compared to 4.24% for the second quarter of 2020 contributing to the decrease in mortgage loan gains.

# **Table 6 - Selected Mortgage Metrics**(dollars in thousands)

	Thre	e Me	onths Ended Ju	ıne 30,	Six	Mon	ths Ended June	e 30,
	 2021		2020	% Change	2021		2020	% Change
Mortgage rate locks	\$ 701,666	\$	801,836	(12)%	\$ 1,695,005	\$	1,602,493	6 %
# of mortgage rate locks	2,090		2,981	(30)	5,072		5,877	(14)
Mortgage loans sold	\$ 407,468	\$	395,406	3	\$ 743,141	\$	654,518	14
# of mortgage loans sold	1,704		1,712	—	3,109		2,870	8
Mortgage loans originated:								
Purchases	\$ 406,552	\$	242,920	67	\$ 699,471	\$	461,498	52
Refinances	271,850		318,868	(15)	635,403		488,149	30
Total	\$ 678,402	\$	561,788	21	\$ 1,334,874	\$	949,647	41
# of mortgage loans originated	1,992		2,095	(5)	4,134		3,565	16

Gains on the sale of other loans for the second quarter and first six months of 2021 were up significantly compared to the same periods of 2020 mostly due to the sale of equipment financing loans and leases and USDA renewable energy loans in the second quarter of 2021. Our SBA/USDA lending strategy includes selling a portion of the loan production each quarter. The amount of loans sold depends on several variables including the current lending environment and balance sheet management activities. From time to time, we also sell certain equipment financing receivables based on market conditions. The following table presents loans sold and the corresponding gains or losses recognized on the sale for the periods indicated.

# Table 7 - Other Loan Sales

(in thousands)

			Thre	e Months	End	ed June 30	,				Six	Months E	ndeo	1 June 30,		
		20	21			20	)20			20	)21			20	)20	
	Lo	ans Sold	Ga	in (Loss)	Lo	ans Sold	G	ain (Loss)	L	oans Sold	Ga	in (Loss)	Lo	oans Sold	Ga	in (Loss)
Guaranteed portion of SBA/USDA loans	\$	32,303	\$	3,320	\$	14,035	\$	1,021	\$	43,648	\$	4,343	\$	18,069	\$	1,436
Equipment financing receivables		18,908		803		1,704		19		19,967		810		23,921		1,278
Total	\$	51,211	\$	4,123	\$	15,739	\$	1,040	\$	63,615	\$	5,153	\$	41,990	\$	2,714

The increase in brokerage and wealth management fees during the second quarter and first six months of 2021 from the same periods of 2020 was primarily a result of the addition of the Three Shores wealth management business.

Other noninterest income for the for the three and six months ended June 30, 2021 increased from the same periods of 2020 primarily due to positive fair value adjustments on deferred compensation plan assets and other investments compared to negative fair value adjustments during the first half of 2020 resulting from the COVID-19 pandemic related market disruption. The increase in lending and loan servicing fees also contributed to the increase in other income, which was mostly attributable to volume driven fee income from our equipment finance business. These increases were offset by a decrease in BOLI income compared to three and six months ended June 30, 2020, which included a death benefit gain of \$1.10 million. Customer derivative income also decreased for the three and six months ended June 30, 2021 compared to the same periods of 2020 due to increases in interest rates negatively impacting the demand for customer derivative products.

#### Noninterest Expenses

The following table presents the components of noninterest expenses for the periods indicated.

# Table 8 - Noninterest Expenses

(in thousands)

	Three Mo Jun	nths e 30		Chai	ıge	Six Mon Jun	ths H ie 30			Chai	ıge
	 2021		2020	Amount	Percent	 2021		2020	1	Amount	Percent
Salaries and employee benefits	\$ 59,414	\$	51,811	\$ 7,603	15 %	\$ 119,999	\$	103,169	\$	16,830	16 %
Communications and equipment	7,408		6,556	852	13	14,611		12,502		2,109	17
Occupancy	7,078		5,945	1,133	19	14,034		11,659		2,375	20
Advertising and public relations	1,493		2,260	(767)	(34)	2,692		3,534		(842)	(24)
Postage, printing and supplies	1,618		1,613	5	—	3,440		3,283		157	5
Professional fees	4,928		4,823	105	2	9,162		8,920		242	3
Lending and loan servicing expense	3,181		3,189	(8)	_	6,058		5,482		576	11
Outside services - electronic banking	2,285		1,796	489	27	4,503		3,628		875	24
FDIC assessments and other regulatory charges	1,901		1,558	343	22	3,797		3,042		755	25
Amortization of intangibles	929		987	(58)	(6)	1,914		2,027		(113)	(6)
Other	4,227		3,045	1,182	39	7,903		7,067		836	12
Total excluding merger-related and other charges	 94,462		83,583	 10,879	13	 188,113		164,313		23,800	14
Merger-related and other charges	1,078		397	681		2,621		1,205		1,416	
Total noninterest expenses	\$ 95,540	\$	83,980	\$ 11,560	14	\$ 190,734	\$	165,518	\$	25,216	15

Salaries and employee benefits for the second quarter and first six months of 2021 increased from the same periods of 2020 as a result of several factors including growth in our employee base from the acquisition of Three Shores as well as increased mortgage commissions and other incentives resulting from increased production and strong performance. The increase also reflected our merit-based salary increases awarded during the second quarter of 2021. These increases in expense were partially offset by higher deferred loan origination costs related to increases in loan production. Full-time equivalent headcount totaled 2,440 at June 30, 2021, up from 2,297 at June 30, 2020.

Communications and equipment expense increased for the second quarter and first six months of 2021 compared to the same periods of 2020 primarily due to incremental software contract costs. The increase in occupancy costs was mostly attributable to the addition of operating lease costs associated with the acquired Three Shores' locations. Advertising and public relations expense for the three and six months ended June 30, 2021 decreased relative to the same periods of 2020 as 2020 included contributions to the United Community Bank Foundation in its inaugural year. The increase in outside services - electronic banking primarily related to increased internet banking costs.

Merger-related and other charges for the second quarter and first six months of 2021 primarily consisted of expenses associated with the acquisitions of Three Shores and FinTrust. Merger-related and other charges for the three and six months ended June 30, 2020 were mostly related to the acquisition of Three Shores.

### **Balance Sheet Review**

Total assets at June 30, 2021 and December 31, 2020 were \$18.9 billion and \$17.8 billion, respectively. Total liabilities at June 30, 2021 and December 31, 2020 were \$16.8 billion and \$15.8 billion, respectively. Shareholders' equity totaled \$2.09 billion and \$2.01 billion at June 30, 2021 and December 31, 2020, respectively. The increase in assets was primarily evident in our investment portfolio, which we have strategically grown by \$1.28 billion during 2021 to deploy excess liquidity provided by PPP loan forgiveness and growth in our customer deposits.

#### Loans

Our loan portfolio is our largest category of interest-earning assets. The following table presents a summary by loan type of the loan portfolio, of which approximately 71% was secured by real estate at June 30, 2021.

# Table 9 - Loans Outstanding

(in thousands)

	June 30, 2	021	December 31	, 2020
	 Amortized Cost	% of total loans	 Amortized Cost	% of total loans
Owner occupied commercial real estate	\$ 2,149,371	19 %	\$ 2,090,443	18 %
Income producing commercial real estate	2,550,243	22	2,540,750	22
Commercial & industrial ⁽¹⁾	2,234,646	20	2,498,560	22
Commercial construction	926,809	8	967,305	9
Equipment financing	968,805	8	863,830	8
Total commercial	 8,829,874	77	 8,960,888	79
Residential mortgage	1,472,608	13	1,284,920	11
HELOC	660,881	6	697,117	6
Residential construction	288,708	3	281,430	3
Consumer	138,675	1	146,460	1
Total loans	\$ 11,390,746	100 %	\$ 11,370,815	100 %

⁽¹⁾ Commercial and industrial loans as of June 30, 2021 and December 31, 2020 included \$472 million and \$646 million of PPP loans, respectively.

#### Asset Quality and Risk Elements

We manage asset quality and control credit risk through review and oversight of the loan portfolio as well as adherence to policies designed to promote sound underwriting and loan monitoring practices. Our credit risk management function is responsible for monitoring asset quality and Board approved portfolio concentration limits, establishing credit policies and procedures and enforcing the consistent application of these policies and procedures. Additional information on our credit administration function is included in Part I, Item 1 under the heading *Lending Activities* in our 2020 10-K.

We conduct reviews of classified performing and non-performing loans, TDRs, past due loans and portfolio concentrations on a regular basis to identify risk migration and potential charges to the ACL. These items are discussed in a series of meetings attended by credit risk management leadership and leadership from various lending groups. In addition to the reviews mentioned above, an independent loan review team reviews the portfolio to ensure consistent application of risk rating policies and procedures.

The ACL reflects management's assessment of the life of loan expected credit losses in the loan portfolio and unfunded loan commitments. This assessment involves uncertainty and judgment and is subject to change in future periods. The amount of any changes could be significant if management's assessment of loan quality or collateral values changes substantially with respect to one or more loan relationships or portfolios. The allocation of the ACL is based on reasonable and supportable forecasts, historical data, subjective judgment and estimates and therefore, is not necessarily indicative of the specific amounts or loan categories in which charge-offs may ultimately occur. In addition, bank regulatory authorities, as part of their periodic examination of the Bank, may require adjustments to the provision for credit losses in future periods if, in their opinion, the results of their review warrant such additions. See the *Critical Accounting Policies* section of MD&A in our 2020 10-K for additional information on the allowance for credit losses.

The following table presents a summary of the changes in the ACL for the periods indicated.

Table 10 - ACL

(in thousands)

	Three Mo Ju	onths ne 30,			Six Mon Jur	ths E 1e 30,	nded
	 2021		2020		2021		2020
ACL - loans, beginning of period	\$ 126,866	\$	81,905	\$	137,010	\$	62,089
Adoption of CECL			_				6,880
ACL - loans, adjusted beginning balance	 126,866		81,905		137,010		68,969
Charge-offs:		_		_			
Owner occupied commercial real estate	1		—		1		6
Income producing commercial real estate	52		4,589		1,059		5,000
Commercial & industrial	857		254		3,751		7,815
Commercial construction	46		239		224		239
Equipment financing	1,188		2,085		3,246		3,948
Residential mortgage			50		215		334
HELOC	34		98		34		118
Residential construction			32		10		54
Consumer	 353		712		824		1,350
Total charge-offs	 2,531		8,059		9,364		18,864
Recoveries:							
Owner occupied commercial real estate	156		466		396		1,500
Income producing commercial real estate	213		41		229		182
Commercial & industrial	797		291		6,444		667
Commercial construction	339		117		495		258
Equipment financing	887		420		1,434		776
Residential mortgage	194		56		317		331
HELOC	146		196		219		299
Residential construction	33		37		103		71
Consumer	222		286		488		517
Total recoveries	 2,987		1,910		10,125		4,601
Net (recoveries) charge-offs	(456)	_	6,149		(761)		14,263
(Release of) provision for credit losses - loans	 (15,706)		27,913		(26,155)		48,963
ACL - loans, end of period	111,616		103,669	_	111,616		103,669
ACL - unfunded commitments, beginning of period	8,726		6,470		10,558		3,458
Adoption of CECL			_		_		1,871
ACL - unfunded commitments, adjusted beginning balance	8,726	_	6,470		10,558		5,329
Provision for credit losses - unfunded commitments	2,118		5,630		286		6,771
ACL - unfunded commitments, end of period	 10,844		12,100		10,844		12,100
Total ACL	\$ 122,460	\$	115,769	\$	122,460	\$	115,769
Total loans:							
At period-end	\$ 11,390,746	\$	10,132,510	\$	11,390,746	\$	10,132,510
Average	11,616,802		9,772,703		11,525,363		9,300,792
ACL - loans, as a percentage of period-end loans	0.98 %	Ď	1.02 %		0.98 %		1.02 %
As a percentage of average loans (annualized):							
Net charge-offs	(0.02)		0.25		(0.01)		0.31
Provision for credit losses - loans	(0.54)		1.15		(0.46)		1.06

The reduction in the ACL since December 31, 2020 reflects an improved economic forecast, which includes an improved COVID-19 pandemic outlook, government stimulus spending, projected GDP growth and a continued low interest rate environment. Qualitative factors were used to moderate the improvement in the economic forecast for certain portfolios in recognition of the increase in special mention and substandard assets at June 30, 2021.

The following table presents a summary of loans by risk category for the dates indicated. See Note 4 to the consolidated financial statements in this Report for detailed descriptions of the risk categories.

Table 11 - Risk Categories	,
(in thousands)	

		June 30,	, 2021		December	31, 2020	 Chai	nge
	An	ortized Cost	% of total loans	Ar	nortized Cost	% of total loans	Amount	Percent
Pass	\$	10,781,793	95 %	\$	10,846,850	95 %	\$ (65,057)	(1)%
Special mention		369,964	3		297,245	3	72,719	24
Substandard		238,989	2		226,720	2	12,269	5
Total loans	\$	11,390,746	100 %	\$	11,370,815	100 %	\$ 19,931	_

The increase in special mention and substandard loans since December 31, 2020 mostly reflects downgrades made during the first quarter of 2021 that remained in place as of June 30, 2021. Downgrades primarily consisted of borrowers in industries with potentially higher risk of being impacted by the social and economic effects of the COVID-19 pandemic, such as senior care and hotels. We anticipate these borrowers' financial position to strengthen in the second half of 2021 as the economic outlook of the pandemic continues to improve.

We classify loans as substandard when there is one or more well-defined weaknesses that jeopardize the repayment by the borrower and there is a distinct possibility that we could sustain some loss if the deficiency is not corrected. At June 30, 2021, substandard loans included accrual and nonaccrual loans of \$193 million and \$46.1 million, respectively. Special mention loans continue to accrue interest.

### **Nonperforming Assets**

NPAs, which include nonaccrual loans and foreclosed properties, totaled \$46.3 million at June 30, 2021, compared with \$62.2 million at December 31, 2020. The decrease in NPAs since December 31, 2020 is primarily a result of paydowns and payoffs of nonaccrual loans.

Our policy is to place loans on nonaccrual status when, in the opinion of management, the full principal and interest on a loan is not likely to be collected or when the loan becomes 90 days past due. A loan may continue on accrual after 90 days, however, if it is well collateralized and in the process of collection. When a loan is placed on nonaccrual status, interest previously accrued but not collected is reversed against current interest revenue. Interest payments received on nonaccrual loans are applied to reduce the loan's amortized cost. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current, there is a sustained period of repayment performance and future payments are reasonably assured.

Generally, we do not commit to lend additional funds to customers whose loans are on nonaccrual status, although in certain isolated cases, we execute forbearance agreements whereby we agree to continue to fund construction loans to completion or other lines of credit as long as the borrower meets the conditions of the forbearance agreement. We may also fund other amounts necessary to protect collateral such as amounts to pay past due property taxes and insurance coverage.

Foreclosed property is initially recorded at fair value, less estimated costs to sell. If the fair value, less estimated costs to sell, at the time of foreclosure is less than the loan balance, the deficiency is charged against the allowance for loan losses. If the lesser of fair value, less estimated costs to sell, or the listed selling price, less the costs to sell, of the foreclosed property decreases during the holding period, a valuation allowance is established with a charge to foreclosed property expense. When the foreclosed property is sold, a gain or loss is recognized on the sale for the difference between the sales proceeds and the carrying amount of the property.

### The table below summarizes NPAs.

# Table 12 - NPAs

(in thousand	s)
--------------	----

	June 30, 2021	December 31, 2020
Nonaccrual loans:		
Owner occupied commercial real estate	6,128	8,582
Income producing commercial real estate	13,100	15,149
Commercial & industrial	8,563	16,634
Commercial construction	1,229	1,745
Equipment financing	1,771	3,405
Total commercial	30,791	45,515
Residential mortgage	13,485	12,858
HELOC	1,433	2,487
Residential construction	307	514
Consumer	107	225
Total nonaccrual loans	46,123	61,599
Foreclosed properties	224	647
Total NPAs	\$ 46,347	\$ 62,246
Nonaccrual loans as a percentage of total loans	0.40 %	0.54 %
NPAs as a percentage of total loans and foreclosed properties	0.41	0.55
NPAs as a percentage of total assets	0.25	0.35

At June 30, 2021 and December 31, 2020, we had \$57.3 million and \$61.6 million, respectively, in loans with terms that have been modified in TDRs. Included therein were \$16.7 million and \$20.6 million, respectively, of TDRs that were classified as nonaccrual and were included in nonperforming loans. The remaining TDRs with an aggregate balance of \$40.6 million and \$41.0 million, respectively, were performing according to their modified terms and were therefore not considered to be nonperforming assets.

The CARES Act and interagency guidance granted temporary relief from TDR classification for certain loans restructured as a result of COVID-19. During 2020, we granted a significant number of payment deferral requests to our borrowers related to the economic disruption created by COVID-19. We continued to grant payment deferral requests in 2021 to certain borrowers. The following table presents remaining COVID-19 related deferrals that, to the extent they qualified for exemption, were not considered TDRs as of June 30, 2021 and December 31, 2020.

# Table 13 - COVID-19 Deferrals

(in thousands)

	June 30, 2021	mber 31, 2020
Owner occupied commercial real estate	\$ 1,460	\$ 4,774
Income producing commercial real estate	7,791	45,190
Commercial & industrial	1,024	5,682
Commercial construction	170	1,745
Equipment financing	5,512	3,474
Total commercial	 15,957	 60,865
Residential mortgage	1,655	8,731
HELOC	_	1,012
Residential construction	140	55
Consumer	61	46
Total COVID-19 deferrals	\$ 17,813	\$ 70,709



#### **Investment Securities**

The composition of the investment securities portfolio reflects our investment strategy of maintaining an appropriate level of liquidity while providing a relatively stable source of revenue. The investment securities portfolio also provides a balance to interest rate risk and credit risk in other categories of the balance sheet while providing a vehicle for the investment of available funds, furnishing liquidity, and supplying securities to pledge as required collateral for certain deposits and borrowings.

At June 30, 2021 and December 31, 2020, we had HTM debt securities with a carrying amount of \$852 million and \$420 million, respectively, and AFS debt securities totaling \$4.08 billion and \$3.22 billion, respectively. The increased balances at June 30, 2021 reflect our decision to deploy liquidity generated through strong deposit growth by purchasing additional investment securities. At June 30, 2021 and December 31, 2020, the securities portfolio represented approximately 26% and 20%, respectively, of total assets.

In accordance with CECL, our HTM debt securities portfolio is evaluated quarterly to assess whether an ACL is required. We measure expected credit losses on HTM debt securities on a collective basis by major security type. The estimate of expected credit losses considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts. At June 30, 2021 and December 31, 2020, calculated credit losses on HTM debt securities were not material due to the high credit quality of the portfolio, which included securities issued or guaranteed by U.S. Government agencies, GSEs, high credit quality municipalities and supranational entities. As a result, no ACL for HTM debt securities was recorded.

For AFS debt securities in an unrealized loss position, if we intend to sell, or if it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis, the security's amortized cost basis is written down to fair value through income. Absent an intent or more than likely requirement to sell, we evaluate whether the decline in fair value has resulted from credit losses or other factors. The evaluation considers factors such as the extent to which fair value is less than amortized cost, changes to the security's rating, and adverse conditions specific to the security. If the evaluation indicates a credit loss exists, an ACL may be recorded, with such allowance limited to the amount by which fair value is below amortized cost. Any impairment unrelated to credit factors is recognized in OCI. At June 30, 2021 and December 31, 2020, there was no ACL related to the AFS debt securities portfolio. Losses on fixed income securities at June 30, 2021 and December 31, 2020 primarily reflected the effect of changes in interest rates.

#### Deposits

Customer deposits are the primary source of funds for the continued growth of our earning assets. Our high level of service, as evidenced by our strong customer satisfaction scores, has been instrumental in attracting and retaining customer deposit accounts. In addition to organic growth, at June 30, 2021, the increase in core transaction deposits was also attributable to PPP-related deposits. The growth in customer deposits has allowed us to reduce our usage of brokered deposits, which is reflected in the decrease since December 31, 2020. The decline in time deposits is mostly driven by customer preference to allocate funds to transaction deposits in the current low rate environment. The following table sets forth the deposit composition for the periods indicated.

# Table 14 - Deposits

(in thousands)

	June 30, 2021		December 31, 2020	
Noninterest-bearing demand	\$ 6,260,756	\$	5,390,291	
NOW and interest-bearing demand	3,518,686		3,346,490	
Money market and savings	4,864,308		4,501,189	
Time	1,500,049		1,704,290	
Total customer deposits	 16,143,799		14,942,260	
Brokered deposits	183,968		290,098	
Total deposits	\$ 16,327,767	\$	15,232,358	

#### **Borrowing Activities**

At June 30, 2021 and December 31, 2020, we had long-term debt outstanding of \$262 million and \$327 million, respectively, which includes senior debentures, subordinated debentures, and trust preferred securities. The reduction in long-term debt since December 31, 2020 was a result of the repayment of the 2025 subordinated debentures, the Southern Bancorp Capital Trust I trust preferred securities and the 2022 senior debentures of \$11.3 million, \$4.38 million and \$50.0 million, respectively.

# **Contractual Obligations**

There have not been any material changes to our contractual obligations since December 31, 2020.

#### **Off-Balance Sheet Arrangements**

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of customers. These financial instruments include commitments to extend credit, letters of credit and financial guarantees.

A commitment to extend credit is an agreement to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Letters of credit and financial guarantees are conditional commitments issued to guarantee a customer's performance to a third party and have essentially the same credit risk as extending loan facilities to customers. Those commitments are primarily issued to local businesses.

The exposure to credit loss in the event of nonperformance by the other party to the commitments to extend credit, letters of credit and financial guarantees is represented by the contractual amount of these instruments. We use the same credit underwriting procedures for making commitments, letters of credit and financial guarantees, as we use for underwriting on-balance sheet instruments. Management evaluates each customer's creditworthiness on a case-by-case basis and the amount of the collateral, if deemed necessary, is based on the credit evaluation. Collateral held varies, but may include unimproved and improved real estate, certificates of deposit, personal property or other acceptable collateral.

All of these instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The total amount of these instruments does not necessarily represent future cash requirements because a significant portion of these instruments expire without being used. We are not involved in off-balance sheet contractual relationships, other than those disclosed in this report, that could result in liquidity needs or other commitments, or that could significantly affect earnings. See Note 22 to the consolidated financial statements included in our 2020 10-K and Note 12 to the consolidated financial statements in this Report for additional information on off-balance sheet arrangements.

#### **Interest Rate Sensitivity Management**

The absolute level and volatility of interest rates can have a significant effect on profitability. The objective of interest rate risk management is to identify and manage the sensitivity of net interest revenue to changing interest rates, consistent with our overall financial goals. Based on economic conditions, asset quality and various other considerations, management establishes tolerance ranges for interest rate sensitivity and manages within these ranges.

Net interest revenue and the fair value of financial instruments are influenced by changes in the level of interest rates. We limit our exposure to fluctuations in interest rates through policies established by our ALCO and approved by the Board. The ALCO meets periodically and has responsibility for formulating and recommending asset/liability management policies to the Board, formulating and implementing strategies to improve balance sheet positioning and/or earnings, and reviewing interest rate sensitivity.

One of the tools management uses to estimate and manage the sensitivity of net interest revenue to changes in interest rates is an asset/liability simulation model. Resulting estimates are based upon several assumptions for each scenario, including loan and deposit re-pricing characteristics and the rate of prepayments. The ALCO periodically reviews the assumptions for reasonableness based on historical data and future expectations; however, actual net interest revenue may differ from model results. The primary objective of the simulation model is to measure the potential change in net interest revenue over time using multiple interest rate scenarios. The base scenario assumes rates remain flat and is the scenario to which all others are compared, in order to measure the change in net interest revenue. Policy limits are based on immediate rate shock scenarios, as well as gradually rising and falling rate scenarios, which are all compared to the base scenario. Our assumptions include floors such that market rates and discount rates do not go below zero. Other scenarios analyzed may include delayed rate shocks, yield curve steepening or flattening, or other variations in rate movements. While the primary policy scenarios focus on a 12-month time frame, longer time horizons are also modeled.

Our policy is based on the 12-month impact on net interest revenue of interest rate shocks and ramps that increase from 100 to 400 basis points or decrease 100 to 200 basis points from the base scenario. In the shock scenarios, rates immediately change the full amount at the scenario onset. In the ramp scenarios, rates change by 25 basis points per month. Our policy limits the projected change in net interest revenue over the first 12 months to an 8% decrease for each 100 basis point change in the increasing and decreasing rate ramp and shock scenarios. The following table presents our interest sensitivity position at the dates indicated.

#### Table 15 - Interest Sensitivity

#### Increase (Decrease) in Net Interest Revenue from Base Scenario

	ut				
	June 30,	2021	December 31, 2020		
Change in Rates	Shock	Ramp	Shock	Ramp	
100 basis point increase	3.58 %	2.63 %	3.80 %	2.88 %	
100 basis point decrease	(3.53)	(3.20)	(1.89)	(1.82)	

Interest rate sensitivity is a function of the repricing characteristics of the portfolio of assets and liabilities. These repricing characteristics are the time frames within which the interest-earning assets and interest-bearing liabilities are subject to change in interest rates either at replacement, repricing or maturity. Interest rate sensitivity management focuses on the maturity structure of assets and liabilities and their repricing characteristics during periods of changes in market interest rates. Effective interest rate sensitivity management seeks to ensure that both assets and liabilities respond to changes in interest rates on a net basis within an acceptable timeframe, thereby minimizing the potentially adverse effect of interest rate changes on net interest revenue.

We have discretion in the extent and timing of deposit repricing depending upon the competitive pressures in the markets in which we operate. Changes in the mix of earning assets or supporting liabilities can either increase or decrease the net interest margin without affecting interest rate sensitivity. The interest rate spread between an asset and its supporting liability can vary significantly even when the timing of repricing for both the asset and the liability remains the same, due to the two instruments repricing according to different indices. This is commonly referred to as basis risk.

Derivative financial instruments are used to manage interest rate sensitivity. These contracts generally consist of interest rate swaps under which we pay a variable rate (or fixed rate, as the case may be) and receive a fixed rate (or variable rate, as the case may be). In addition, investment securities and wholesale funding strategies are used to manage interest rate risk.

Derivative financial instruments that are designated as accounting hedges are classified as either cash flow or fair value hedges. The change in fair value of cash flow hedges is recognized in OCI. Fair value hedges recognize in earnings both the effect of the change in the fair value of the derivative financial instrument and the offsetting effect of the change in fair value of the hedged asset or liability associated with the particular risk of that asset or liability being hedged. We have other derivative financial instruments that are not designated as accounting hedges, but are used for interest rate risk management purposes and as effective economic hedges. Derivative financial instruments that are not accounted for as accounting hedges are marked to market through earnings.

Our policy requires all non-customer derivative financial instruments be used only for asset/liability management through the hedging of specific transactions, positions or risks, and not for trading or speculative purposes. Management believes that the risk associated with using derivative financial instruments to mitigate interest rate risk sensitivity is appropriately monitored and controlled and will not have any material adverse effect on financial condition or results of operations. In order to mitigate potential credit risk, from time to time we may require the counterparties to derivative contracts to pledge cash and/or securities as collateral to cover the net exposure.

# **Liquidity Management**

Liquidity is defined as the ability to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining the ability to meet the daily cash flow requirements of customers, both depositors and borrowers. The primary objective is to ensure that sufficient funding is available, at a reasonable cost, to meet ongoing operational cash needs and to take advantage of revenue producing opportunities as they arise. While the desired level of liquidity will vary depending upon a variety of factors, our primary goal is to maintain a sufficient level of liquidity in all expected economic environments. To assist in determining the adequacy of our liquidity, we perform a variety of liquidity stress tests. We maintain an unencumbered liquid asset reserve to help ensure our ability to meet our obligations under normal conditions for at least a 12-month period and under severely adverse liquidity conditions for a minimum of 30 days.

An important part of the Bank's liquidity resides in the asset portion of the balance sheet, which provides liquidity primarily through loan interest and principal repayments and the maturities and sales of securities, as well as the ability to use these assets as collateral for borrowings on a secured basis.

The Bank's main source of liquidity is customer interest-bearing and noninterest-bearing deposit accounts. Liquidity is also available from wholesale funding sources consisting primarily of Federal funds purchased, FHLB advances, and brokered deposits. These sources of liquidity are generally short-term in nature and are used as necessary to fund asset growth and meet other short-term liquidity needs.



In addition, because the Holding Company is a separate entity and apart from the Bank, it must provide for its own liquidity. The Holding Company is responsible for the payment of dividends declared for its common and preferred shareholders, and interest and principal on any outstanding debt or trust preferred securities. The Holding Company currently has internal capital resources to meet these obligations. While the Holding Company has access to the capital markets and maintains a line of credit as a contingent funding source, the ultimate sources of its liquidity are subsidiary service fees and dividends from the Bank, which are limited by applicable law and regulations. Effective July 1, 2021, the Bank became a South Carolina state-chartered bank, which permits the Bank to pay a dividend of up to 100% of its current year earnings without requesting approval of the South Carolina Board of Financial Institutions, provided certain conditions are met. Prior to the conversion to a South Carolina state-chartered bank, Georgia law generally limited the payment of dividends by the Bank from retained earnings of up to 50% of its prior year earnings without requesting approval of the Georgia Department of Banking and Finance. Holding Company liquidity is managed to a minimum of 15-months of positive cash flow after considering all of its liquidity needs over this period.

At June 30, 2021, we had sufficient qualifying collateral to provide borrowing capacity for FHLB advances of \$1.26 billion, as well as unpledged investment securities of \$3.78 billion that could be used as collateral for additional borrowings. In addition, we have the ability to attract retail deposits by competing more aggressively on pricing.

Significant uses and sources of cash during the six months ended June 30, 2021 are summarized below. See the consolidated statement of cash flows in this Report for further detail.

- Net cash provided by operating activities of \$162 million reflects net income of \$144 million adjusted for non-cash transactions, gains on sales of
  securities and other loans and changes in other assets and liabilities. Significant non-cash transactions for the period included a \$25.9 million
  release of provision for credit losses and deferred income tax expense of \$14.6 million.
- Net cash used in investing activities of \$1.34 billion primarily consisted of purchases of AFS and HTM debt securities of \$1.91 billion, partially
  offset by proceeds from securities sales, maturities and calls, reflecting our strategic decision to deploy excess liquidity into the securities
  portfolio.
- Net cash provided by financing activities of \$989 million was driven by our strong deposit growth as our net increase in deposits totaled \$1.10 billion, which was partially offset by our repayment of long-term debt of \$65.6 million and dividends on common and preferred stock of \$36.0 million.

In the opinion of management, our liquidity position at June 30, 2021 was sufficient to meet our expected cash flow requirements.

### **Capital Resources and Dividends**

Shareholders' equity at June 30, 2021 was \$2.09 billion, an increase of \$78.8 million from December 31, 2020 primarily due to year-to-date earnings partially offset by dividends declared and a decrease in the value of AFS debt securities.

The following table shows capital ratios, as calculated under applicable regulatory guidelines, at June 30, 2021 and December 31, 2020. As of June 30, 2021, capital levels remained characterized as "well-capitalized" under prompt corrective action provisions in effect at the time.

Additional information related to capital ratios, as calculated under regulatory guidelines, as of June 30, 2021 and December 31, 2020, is provided in Note 11 to the consolidated financial statements in this Report.

#### Table 16 – Capital Ratios

				United Commun (Consol)	nity Banks, Inc. idated)	United Comr	nunity Bank
	Minimum	Well- Capitalized	Minimum Capital Plus Capital Conservation Buffer	June 30, 2021	December 31, 2020	June 30, 2021	December 31, 2020
Risk-based ratios:							
CET1 capital	4.5 %	6.5 %	7.0 %	12.59 %	12.31 %	13.21 %	13.31 %
Tier 1 capital	6.0	8.0	8.5	13.34	13.10	13.21	13.31
Total capital	8.0	10.0	10.5	15.09	15.15	14.03	14.28
Leverage ratio	4.0	5.0	N/A	9.26	9.28	9.16	9.42

# **Effect of Inflation and Changing Prices**

A bank's asset and liability structure is substantially different from that of an industrial firm in that primarily all assets and liabilities of a bank are monetary in nature with relatively little investment in fixed assets or inventories. Inflation has an important effect on the growth of total assets and the resulting need to increase equity capital at higher than normal rates in order to maintain an appropriate equity to assets ratio.

Management believes the effect of inflation on financial results depends on our ability to react to changes in interest rates, and by such reaction, reduce the inflationary effect on performance. We have an asset/liability management program to manage interest rate sensitivity. In addition, periodic reviews of banking services and products are conducted to adjust pricing in view of current and expected costs.

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#### Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes in our market risk as of June 30, 2021 from that presented in our 2020 10-K. Our interest rate sensitivity position at June 30, 2021 is set forth in Table 15 in MD&A of this Report and incorporated herein by this reference.

#### Item 4. Controls and Procedures

(a) *Disclosure Controls and Procedures*. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures (as such term is defined in Exchange Act Rule 13a-15(e)) as of June 30, 2021. Based on that evaluation, our principal executive officer and chief financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

(b) *Changes in Internal Control Over Financial Reporting.* No change in our internal control over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) occurred during the fiscal quarter ended June 30, 2021 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# Part II. OTHER INFORMATION

#### **Item 1. Legal Proceedings**

In the ordinary course of business, the Holding Company and the Bank are parties to various legal proceedings. Additionally, in the ordinary course of business, the Holding Company and the Bank are subject to regulatory examinations and investigations. Based on our current knowledge and advice of counsel, in the opinion of management there is no such pending or threatened legal matter which would result in a material adverse effect upon our consolidated financial condition or results of operations.

#### **Items 1A. Risk Factors**

There have been no material changes to the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020 filed with the SEC on February 25, 2021.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### **Issuer Purchases of Equity Securities**

The following table contains information regarding purchases of our common stock made during the quarter ended June 30, 2021 by or on behalf of United or any "affiliated purchaser," as defined by Rule 10b-18(a)(3) of the Exchange Act:

(Dollars in thousands, except for per share amounts)	Total Number of Shares Purchased	Price Paid		Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs		Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs ⁽¹⁾	
April 1, 2021 - April 30, 2021		\$	_		\$	50,000	
May 1, 2021 - May 31, 2021	150,000		34.01	150,000		44,899	
June 1, 2021 - June 30, 2021	_			—		44,899	
Total	150,000	\$	34.01	150,000	\$	44,899	

⁽¹⁾ In November of 2020, United's Board re-authorized its common stock repurchase program to permit the repurchase of up to \$50.0 million of its common stock. The program is scheduled to expire on the earlier of the repurchase of our common stock having an aggregate purchase price of \$50 million or December 31, 2021. Under the program, shares may be repurchased in open market transactions or in privately negotiated transactions, from time to time, subject to market conditions, including transactions outside the safe harbor provided by Exchange Act Rule 10b-18. The approved share repurchase program does not obligate us to repurchase any dollar amount or number of shares.



# Item 6. Exhibits

# (d) Exhibits. See Exhibit Index below.

# EXHIBIT INDEX

Exhibit No.	Description
<u>2.1</u>	Agreement and Plan of Merger and Reorganization, dated as of May 26, 2021, by and between United Community Banks, Inc. and Aquesta Financial Holdings, Inc. (incorporated by reference from Annex A to the proxy statement/prospectus contained in United Community Banks, Inc.'s Registration Statement on Form S-4 filed with the SEC on July 29, 2021).
<u>2.2</u>	<u>Agreement and Plan of Merger, dated as of July 14, 2021, by and between United Community Banks, Inc. and Reliant Bancorp, Inc. (incorporated herein by reference to Exhibit 2.1 to United Community Banks, Inc.'s Current Report on Form 8-K dated July 14, 2021 and filed with the SEC on July 15, 2021).</u>
<u>3.1</u>	Composite Restated Articles of Incorporation of United Community Banks, Inc. as amended through June 30, 2021 (incorporated herein by reference to Exhibit 3.1 to United Community Banks, Inc.'s Registration Statement on Form S-4 filed with the SEC on July 29, 2021).
<u>3.2</u>	<u>Amended and Restated Bylaws of United Community Banks, Inc., as amended (incorporated herein by reference to Exhibit 3.2 to United Community Banks, Inc.'s Quarterly Report on Form 10-Q for the period ended March 31, 2015, filed with the SEC on May 11, 2015).</u>
<u>31.1</u>	<u>Certification by H. Lynn Harton, President and Chief Executive Officer of United Community Banks, Inc., pursuant to Exchange</u> <u>Act Rule 13a-14(a).</u>
<u>31.2</u>	Certification by Jefferson L. Harralson, Executive Vice President and Chief Financial Officer of United Community Banks, Inc., pursuant to Exchange Act Rule 13a-14(a).
<u>32</u>	Certification of CEO and CFO pursuant to 18 U.S.C. Section 1350.
101	Interactive data files for United Community Bank, Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2021, formatted in Inline XBRL: (i) the Consolidated Balance Sheets (unaudited); (ii) the Consolidated Statements of Income (unaudited); (iii) the Consolidated Statements of Comprehensive Income (unaudited); (iv) the Consolidated Statements in Shareholders' Equity (unaudited); (v) the Consolidated Statements of Cash Flows (unaudited); and (vi) the Notes to Consolidated Financial Statements (unaudited).
104	The cover page from United Community Bank's Quarterly Report on Form 10-Q for the quarter ended June 30, 2021 (formatted in Inline XBRL and included in Exhibit 101)

# Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

# UNITED COMMUNITY BANKS, INC.

/s/ H. Lynn Harton

H. Lynn Harton President and Chief Executive Officer (Principal Executive Officer)

/s/ Jefferson L. Harralson

Jefferson L. Harralson Executive Vice President and Chief Financial Officer (Principal Financial Officer)

/s/ Alan H. Kumler

Alan H. Kumler Senior Vice President and Chief Accounting Officer (Principal Accounting Officer)

Date: August 6, 2021

#### I, H. Lynn Harton, certify that:

1. I have reviewed this quarterly report on Form 10-Q of United Community Banks, Inc. (the "Registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a - 15(f) and 15d - 15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 6, 2021

/s/ H. Lynn Harton

H. Lynn Harton President and Chief Executive Officer of the Registrant

#### I, Jefferson L. Harralson, certify that:

1. I have reviewed this quarterly report on Form 10-Q of United Community Banks, Inc. (the "Registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a - 15(f) and 15d - 15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 6, 2021

/s/ Jefferson L. Harralson

Jefferson L. Harralson Executive Vice President and Chief Financial Officer of the Registrant

# **CERTIFICATIONS PURSUANT TO**

# 18 U.S.C. SECTION 1350,

### AS ADOPTED PURSUANT TO

# SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of United Community Banks, Inc. ("United") on Form 10-Q for the period ending June 30, 2021 filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of United certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of United.

/s/ H. Lynn HartonName:H. Lynn HartonTitle:President and Chief Executive OfficerDate:August 6, 2021

/s/ Jefferson L. Harralson

Name:Jefferson L. HarralsonTitle:Executive Vice President and Chief Financial OfficerDate:August 6, 2021