UNIEO Community Bank.

# United Community Banks, Inc. Reports Net Operating Loss of \$142.5 Million for First Quarter 2011 

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BLAIRSVILLE, GA -- (MARKET WIRE) -- 04/28/11 -- United Community Banks, Inc. (NASDAQ: UCBI)
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-- Completed strategically significant $380 million private equity
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offering
offering
-- Executed major elements of our asset disposition plan to de-risk
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balance sheet:
balance sheet:
-- completed \$267 million bulk loan sale on April 18
-- completed \$267 million bulk loan sale on April 18
-- sold \$77.5 million in loans and foreclosed properties
-- sold \$77.5 million in loans and foreclosed properties
-- aggressively wrote down foreclosed properties to 30 percent of
-- aggressively wrote down foreclosed properties to 30 percent of
unpaid principal balance
unpaid principal balance
-- Nonperforming assets down 57 percent from prior quarter and at lowest
-- Nonperforming assets down 57 percent from prior quarter and at lowest
level in three years
level in three years
-- Allowance for loan losses remains strong at 3.17 percent of loans
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-- Core transaction deposits up 13 percent on an annualized basis

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United Community Banks, Inc. (NASDAQ: UCBI) today reported a net operating loss from continuing operations of \$142.5 million, or $\$ 1.57$ per diluted share, for the first quarter of 2011. The higher net operating loss reflects the board of directors' decision to adopt an aggressive asset disposition plan to quickly sell and write down problem assets following United's private equity offering.
"The asset disposition plan includes bulk sales of classified loans, as well as aggressive write-downs of foreclosed properties to levels significantly less than the appraised values in order to accelerate their sales," stated Jimmy Tallent, president and chief executive officer. "The completion of the $\$ 380$ million offering and the execution of our asset disposition plan are key accomplishments toward our goal of achieving sustained profitability beginning in the second quarter of 2011."

The accelerated disposition of classified loans through bulk sales and transfers to foreclosed properties represented \$211.1 million of the $\$ 231.6$ million in net charge-offs for the first quarter. The bulk loan sale included performing substandard loans of $\$ 166.1$ million and nonperforming loans of $\$ 100.5$ million. These classified loans were written down in the first quarter to the expected sales proceeds of $\$ 80.6$ million, resulting in loan charge-offs of $\$ 186.0$ million. The bulk loan sale transaction was completed on April 18, 2011.

Additionally, United sold $\$ 20.9$ million in other classified loans and transferred $\$ 32.6$ million in nonperforming loans to foreclosed properties during the first quarter resulting in additional loan charge-offs of $\$ 25.1$ million. Remaining net charge-offs of $\$ 20.5$ million for the quarter were due to the inflow of nonperforming loans and other activities. These actions reduced nonperforming loans to $\$ 83.8$ million at quarter-end, down from $\$ 179.1$ million at the end of the fourth quarter of 2010 and from $\$ 280.8$ million a year ago.
"The first quarter provision for loan losses and net charge-offs -- $\$ 190$ million and $\$ 231.6$ million, respectively -- are significantly higher than prior quarters and reflect the execution of our asset disposition plan," said Tallent. "We reduced the allowance for loan losses to $\$ 133.1$ million, or 3.17 percent of loans -- which remains at a prudent and conservative level."

Execution of the asset disposition plan also included the sale of $\$ 56.6$ million in foreclosed properties during the first quarter at a loss of $\$ 12.0$ million, and a $\$ 48.6$ million write-down of remaining foreclosed properties to accelerate their dispositions. At March 31, 2011, foreclosed properties were $\$ 54.4$ million and were written down well below appraised values to 30 percent of their original unpaid principal balance.

Total non-performing assets were $\$ 138$ million at quarter-end, compared with $\$ 321$ million at December 31, 2010 and $\$ 417$ million at March 31, 2010; reflecting the lowest level since March 31, 2008.
"We made tremendous progress during the first quarter toward our goal of returning to profitability," stated Jimmy Tallent. "With classified assets at a more manageable level, we can turn our focus toward other activities. The economy and the real estate market remain weak so we will move forward cautiously, but with a renewed sense of optimism. I am excited about the opportunities that lie ahead for us."

Total loans were $\$ 4.2$ billion at quarter-end, down $\$ 410$ million from the prior quarter-end and down $\$ 798$ million from a year ago, reflecting the higher level of net charge-offs resulting from the transfer of the bulk sale loans to the loans held-for-sale category. Residential construction loans were $\$ 550$ million, or 13 percent of total loans, down $\$ 145$ million from the prior quarter-end and down $\$ 410$ million from a year ago. The decline during the first quarter was partially offset by $\$ 52.6$ million in new customer loans, primarily commercial and small business lending in north Georgia and metropolitan Atlanta.

Taxable equivalent net interest revenue of $\$ 56.4$ million was $\$ 4.9$ million lower than the first quarter of 2010 , primarily due to the $\$ 574$ million reduction in average loan balances. Also contributing to lower net interest revenue in the first quarter was the reversal of $\$ 2.0$ million in interest on performing classified loans that were included in the bulk sale transaction. The net interest margin was 3.30 percent for the first quarter of 2011, down 19 basis points from a year ago and down 28 basis points from the fourth quarter of 2010. Interest reversals on the performing classified loans that were included in the bulk loan sale accounted for 11 basis points of the decrease. In addition, maintenance of higher levels of liquidity further lowered first quarter net interest margin by 49 basis points. This compares to 30 basis points in the fourth quarter of 2010 and 18 basis points for the first quarter of 2010.

Tallent credited United bankers for their focus on servicing customers and growing the franchise while management worked out the capital transaction and asset disposition plan. "We grew core transaction deposits in the first quarter by $\$ 89$ million, or 13 percent on an annualized basis," Tallent said. "This was due in part to a core deposit marketing initiative that we launched in 2009 and that focuses on our strong customer service culture. I have been extremely pleased with the impact it has had on deposit growth and cross-selling activities this past year. Core transaction deposits are the lifeblood of this company, and this was their ninth consecutive quarter of growth. Since the beginning of 2009, we have grown core transaction deposits by $\$ 638$ million, and that is nothing short of phenomenal."

Operating fee revenue was $\$ 11.8$ million in the first quarter of 2011 , compared to $\$ 11.7$ million a year ago. Service charges and fees were $\$ 6.7$ million, down $\$ 727,000$ from a year ago, due primarily to lower overdraft fees resulting from recent regulatory changes that required customers to provide consent before using overdraft services. Other fee revenue of $\$ 2.9$ million reflected an increase of $\$ 780,000$ from a year ago due to the acceleration of deferred gains relating to the ineffectiveness of terminated cash flow hedges on certain prime-based loans.

First quarter operating expenses were $\$ 115.3$ million, up $\$ 60.5$ million from a year ago. The increase was due primarily to the asset disposition plan, the $\$ 60.6$ million of write-downs and losses on foreclosed properties, and the $\$ 3.6$ million in associated costs for property taxes and professional fees related to the bulk loan sale and private equity offering. Excluding these costs from both periods, operating expenses for the first quarter totaled $\$ 51.1$ million compared to $\$ 46.7$ million a year ago. Salary and benefit costs totaled $\$ 24.9$ million and increased $\$ 564,000$ from last year due primarily to higher health insurance costs. Professional fees of $\$ 3.3$ million were $\$ 1.4$ million higher than a year ago, reflecting the $\$ 1.0$ million for transaction costs in the first quarter of 2011 and higher credit-related workout costs. FDIC assessments and other regulatory charges of $\$ 5.4$ million reflected an increase of $\$ 1.8$ million from a year ago as a result of a higher deposit insurance assessment rate and an increase in the level of insured deposits. Other operating expenses of $\$ 6.4$ million were $\$ 2.5$ million more than a year ago due to the $\$ 2.6$ million of property taxes incurred this quarter in connection with the bulk loan sale transaction.

Foreclosed property costs for the first quarter of 2011 were $\$ 64.9$ million as compared to $\$ 10.8$ million a year ago. For 2011, these costs included $\$ 60.6$ million for write-downs and losses on sales and $\$ 4.3$ million for maintenance and other foreclosed property costs. For 2010, write-downs and losses on sales were $\$ 8.1$ million while maintenance costs were $\$ 2.7$ million. Included in write-downs and losses for the first quarter of 2011 were $\$ 48.6$ million of mark-downs on foreclosed properties to expedite sales and $\$ 12.0$ million of losses related to the $\$ 56.6$ million in sales of foreclosed properties during the first quarter.

The effective tax rate for the first quarter of 2011 was 40 percent, equal to the first quarter of 2010 . The effective tax rate for the balance of 2011 is expected to return to a normal range of 35 to 36 percent; however, this rate could vary significantly depending on the level of earnings.

As of March 31, 2011, the capital ratios for United were as follows: Tier 1 Risk Based of 7.8 percent; Tier 1 Leverage of 5.1 percent; and, Total Risk Based of 15.6 percent. The quarterly average tangible equity-to-assets ratio was 8.7 percent and the tangible common equity-to-assets ratio was 5.5 percent. The holding company regulatory capital ratios reflect limitations on the inclusion of certain capital elements in Tier 1 Capital which resulted in the exclusion of a significant portion of the cumulative preferred stock issued in the private equity offering. Upon shareholder approval, which is expected at our shareholders meeting in June, the new cumulative preferred stock will convert to common stock and will be fully included in Tier 1 Capital. Assuming conversion of the cumulative preferred stock, United's pro forma capital ratios as of March 31, 2011 would have been as follows: Tier 1 Risk Based of 13.2 percent; Tier 1 Leverage of 8.5 percent; Total Risk Based of 15.7 percent; and, tangible common equity-to-assets of 6.3 percent.
"The first quarter of 2011 marks a significant and dramatic turning point," Tallent said. "We're heading into the remainder of 2011 with strong capital and a healthy, de-risked balance sheet. The weak economy and high unemployment remain, but opportunities are beginning to surpass challenges, and that is something we have not been able to say in quite some time."

## Conference Call

United Community Banks will hold a conference call today, Thursday, April 28, 2011, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the password '56062275.' The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the company's website at www.ucbi.com.

About United Community Banks, Inc.
Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 8.0$ billion and operates 27 community banks with 106 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The Company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the Company's web site at www.ucbi.com.

## Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial United's outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those anticipated in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Risk Factors" of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Selected Financial Information
(in thousands,

| data; taxable | First | Fourth | Third | Second | First |
| :--- | :--- | :--- | :--- | :--- | :--- |
| equivalent) | Quarter | Quarter | Quarter | Quarter | Quarter |

INCOME SUMMARY


Loss on sale of
nonperforming

| assets | - | - | - | 45,349 | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating loss |  |  |  |  |  |
| from continuing |  |  |  |  |  |
| operations |  |  |  |  |  |
| before taxes | (237, 041 ) | $(40,094)$ | $(42,531)$ | $(91,951)$ | $(56,875)$ |
| Operating income |  |  |  |  |  |
| tax benefit | $(94,555)$ | $(16,520)$ | $(16,706)$ | $(32,419)$ | $(22,417)$ |

Net operating

## loss from

continuing
operations
(1) (2) (3)
$(142,486)$
$(23,574)$
$(25,825)$
$(59,532)$
$(34,458)$

Noncash goodwill
impairment
charges - - $(210,590)$

Partial reversal
of fraud loss
provision, net of
$\begin{array}{lllll}\text { tax expense } & - & -179 & - & -\end{array}$

Loss from
discontinued
operations $\quad-\quad-\quad-\quad-\quad$ (101)

Gain from sale of subsidiary, net
of income taxes
and selling costs - $\quad-\quad-\quad$ 1,266


Net loss
$(142,486)$

Preferred
dividends and
discount
$\begin{array}{llllll}\text { accretion } & 2,778 & 2,586 & 2,581 & 2,577 & 2,572\end{array}$

Net loss available
to common
shareholders

| $\$(145,264)$ | $\$(18,981)$ | $\$(238,996)$ | $\$(62,109)$ |
| :--- | :--- | :--- | :--- |
| $=========$ |  | $\$(35,865)$ |  |
| $=======$ | $=========$ | $========$ | $========$ |

PERFORMANCE

MEASURES


| assets (5) |  | 8.73 | 8.75 |  | 9.19 | 9.26 | 9.39 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tangible |  |  |  |  |  |  |  |
| common equity |  |  |  |  |  |  |  |
| to assets (5) |  | 5.51 | 6.35 |  | 6.78 | 6.91 | 7.13 |
| Tangible |  |  |  |  |  |  |  |
| common equity |  |  |  |  |  |  |  |
| to |  |  |  |  |  |  |  |
| risk-weighted |  |  |  |  |  |  |  |
| assets (5) |  | 6.40 | 9.05 |  | 9.60 | 9.97 | 10.03 |
| ASSET QUALITY * |  |  |  |  |  |  |  |
| Non-performing |  |  |  |  |  |  |  |
| loans | \$ | 83,769 | \$179,094 | \$ | 217,766 | \$224, 335 | \$280,802 |
| Foreclosed |  |  |  |  |  |  |  |
| properties |  | 54,378 | 142,208 |  | 129,964 | 123,910 | 136,275 |
| Total non- |  |  |  |  |  |  |  |
| performing |  |  |  |  |  |  |  |
| assets (NPAs) |  | 138,147 | 321,302 |  | 347,730 | 348,245 | 417,077 |
| Allowance for |  |  |  |  |  |  |  |
| loan losses |  | 133,121 | 174,695 |  | 174,613 | 174,111 | 173,934 |
| Operating net |  |  |  |  |  |  |  |
| charge-offs (1) |  | 231,574 | 47,668 |  | 49,998 | 61,323 | 56,668 |
| Allowance for |  |  |  |  |  |  |  |
| loan losses to |  |  |  |  |  |  |  |
| loans |  | 3.17\% | 3.79\% |  | 3.67\% | 3.57\% | 3.48\% |
| Operating net |  |  |  |  |  |  |  |
| charge-offs to |  |  |  |  |  |  |  |
| average loans |  |  |  |  |  |  |  |
| (1) (6) |  | 20.71 | 4.03 |  | 4.12 | 4.98 | 4.51 |
| NPAs to loans |  |  |  |  |  |  |  |

and foreclosed
properties

NPAs to total
assets
1.73
4.32
4.96
4.55
5.32

AVERAGE BALANCES
(\$ in millions)

Loans $\$ \quad 4,599 \quad \$ 4,768 \quad \$ \quad 4,896 \quad \$ \quad 5,011 \quad \$ \quad 5,173$

Investment

| securities | 1,625 | 1,354 | 1,411 | 1,532 | 1,518 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Earning assets | 6,902 | 6,680 | 6,676 | 6,854 | 7,085 |
| Total assets | 7,595 | 7,338 | 7,522 | 7,704 | 7,946 |
| Deposits | 6,560 | 6,294 | 6,257 | 6,375 | 6,570 |

Shareholders'
equity 670
649
855
912
945

Common shares -
basic
(thousands)
92,330
94,918
94,679
94,524
94, 390

Common shares diluted
(thousands)
92,330
94,918
94, 679
94,524
94,390
AT PERIOD END (\$
in millions)
Loans * $\$ 4,194$ \$ 4,604 \$ 4,760 \$ $4,873 \quad \$ \quad 4,992$

Investment

| securities | 1,884 | 1,490 | 1,310 | 1,488 | 1,527 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total assets | 7,974 | 7,443 | 7,013 | 7,652 | 7,837 |
| Deposits | 6,598 | 6,469 | 5,999 | 6,330 | 6,488 |
| Shareholders' |  |  |  |  | 926 |

Common shares
outstanding
(1) Excludes the partial reversal of a previously established provision
for fraud-related loan losses of $\$ 11.8$ million, net of tax expense of
$\$ 4.6$ million in the fourth quarter of 2010 . Operating charge-offs
also exclude the $\$ 11.8$ million related partial recovery of the
previously charged off amount. (2) Excludes revenue generated by
discontinued operations in the first quarter of 2010 . (3) Excludes
the goodwill impairment charge of $\$ 211$ million in the third quarter of
2010 and expenses relating to discontinued operations in the first
quarter of 2010 . (4) Net loss available to common shareholders,
which is net of preferred stock dividends, divided by average realized
common equity, which excludes accumulated other comprehensive income
(loss). (5) Excludes effect of acquisition related intangibles and
associated amortization. (6) Annualized.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Selected Financial Information

|  | 2011 | 2010 | First |
| :--- | :---: | :---: | :---: |
| (in thousands, except per share | First | First | 2011-2010 |
| data; taxable equivalent) | Quarter | Quarter | Change |

INCOME SUMMARY

| Interest revenue | 75,965 | \$ 89,849 |  |
| :---: | :---: | :---: | :---: |
| Interest expense | 19,573 | 28,570 |  |
| Net interest revenue | 56,392 | 61,279 | (8) \% |
| Operating provision for loan |  |  |  |
| losses (1) | 190,000 | 75,000 |  |
| Operating fee revenue (2) | 11,838 | 11,666 | 1 |
| Total operating revenue (1) (2) | $(121,770)$ | $(2,055)$ |  |
| Operating expenses (3) | 115,271 | 54,820 | 110 |
| Loss on sale of nonperforming assets | - | - |  |
| Operating loss from continuing |  |  |  |
| operations before taxes | (237,041) | $(56,875)$ | (317) |
| Operating income tax benefit | $(94,555)$ | $(22,417)$ |  |
| Net operating loss from continuing |  |  |  |
| operations (1) (2) (3) | $(142,486)$ | $(34,458)$ | (314) |
| Noncash goodwill impairment charges | - | - |  |
| Partial reversal of fraud loss |  |  |  |
| provision, net of tax expense | - | - |  |
| Loss from discontinued operations | - | (101) |  |
| Gain from sale of subsidiary, net of |  |  |  |
| income taxes and selling costs | - | 1,266 |  |
| Net loss | $(142,486)$ | $(33,293)$ | (328) |
| Preferred dividends and discount |  |  |  |
| accretion | 2,778 | 2,572 |  |



Key performance ratios:

Return on equity (4) (6)
$(147.11) \% \quad(20.10) \%$

Return on assets (6)
(7.61) (1.70)

Net interest margin (6)
3.30
3.49

Operating efficiency ratio from continuing operations (2) (3)
169.08
75.22

Equity to assets
8.82
11.90

Tangible equity to assets (5)
8.73
9.39

Tangible common equity to assets (5)
5.51
7.13

Tangible common equity to risk-weighted assets (5)
$6.40 \quad 10.03$

ASSET QUALITY *

| Non-performing loans | \$ 83,769 | $\$ 80,802$ |
| :--- | :---: | :---: | :---: |
| Foreclosed properties | 54,378 | 136,275 |
| Total non-performing assets |  |  |
| (NPAs) | 138,147 | 417,077 |
| Allowance for loan losses | 133,121 | 173,934 |
| Operating net charge-offs (1) | 231,574 | 56,668 |


| Allowance for loan losses to loans | $3.17 \%$ | $3.48 \%$ |
| :--- | :--- | :--- |
| Operating net charge-offs to |  |  |
| average loans (1)(6) | 20.71 | 4.51 |
| NPAs to loans and foreclosed |  | 8.25 |
| properties | 1.73 | 5.32 |

AVERAGE BALANCES (\$ in millions)

| Loans | \$ | 4,599 | \$ | 5,173 | (11) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities |  | 1,625 |  | 1,518 | 7 |
| Earning assets |  | 6,902 |  | 7,085 | (3) |
| Total assets |  | 7,595 |  | 7,946 | (4) |
| Deposits |  | 6,560 |  | 6,570 | - |
| Shareholders' equity |  | 670 |  | 945 | (29) |
| Common shares - basic (thousands) |  | 92,330 |  | 94,390 |  |
| Common shares - diluted |  |  |  |  |  |
| (thousands) |  | 92,330 |  | 94,390 |  |
| AT PERIOD END (\$ in millions) |  |  |  |  |  |
| Loans * | \$ | 4,194 | \$ | 4,992 | (16) |
| Investment securities |  | 1,884 |  | 1,527 | 23 |
| Total assets |  | 7,974 |  | 7,837 | 2 |
| Deposits |  | 6,598 |  | 6,488 | 2 |
| Shareholders' equity |  | 850 |  | 926 | (8) |
| Common shares outstanding |  |  |  |  |  |
| (thousands) |  | 104,516 |  | 94,176 |  |

(1) Excludes the partial reversal of a previously established provision for fraud-related loan losses of $\$ 11.8$ million, net of tax expense of $\$ 4.6$ million in the fourth quarter of 2010. Operating charge-offs also exclude the $\$ 11.8$ million related partial recovery of the previously charged off amount. (2) Excludes revenue generated by discontinued operations in the first quarter of 2010. (3) Excludes the goodwill

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impairment charge of $211 million in the third quarter of 2010 and
expenses relating to discontinued operations in the first quarter of
2010. (4) Net loss available to common shareholders, which is net of
preferred stock dividends, divided by average realized common equity,
which excludes accumulated other comprehensive income (loss).
(5) Excludes effect of acquisition related intangibles and associated
amortization. (6) Annualized.
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* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

UNITED COMMUNITY BANKS, INC.

Operating Earnings to GAAP Earnings Reconciliation

Selected Financial Information
(in thousands,
except per share

| data; taxable | First | Fourth | Third | Second | First |
| :--- | :--- | :--- | :--- | :--- | :--- |
| equivalent) | Quarter | Quarter | Quarter | Quarter | Quarter |

Interest revenue
reconciliation

Interest revenue -
taxable
equivalent $\$ \quad 75,965$ \$ 81,215 \$ $84,360 \quad \$ \quad 87,699 \quad \$ \quad 89,849$

Taxable equivalent

Interest
revenue
(GAAP) $\$ 75,530$ \$ $80,718 \quad \$ \quad 83,849 \quad \$ \quad 87,199 \quad \$ 89,356$


Net interest
revenue
reconciliation

Net interest
revenue - taxable equivalent $\$ 56,392$ \$ 60,132 $\$ \quad 60,014$ \$ 61,627 $\$ 61,279$

Taxable equivalent adjustment
(435)
(497)
(511)
(500)
(493)

Net interest
revenue
(GAAP) $\$ 55,957$ \$ 59,635 \$ 59,503 \$ 61,127 $\$ 60,786$

Provision for loan
losses
reconciliation

Operating
provision for
loan losses $\$ 190,000$ \$ 47,750 \$ 50,500 \$ 61,500 $\$ 75,000$

Partial reversal
of special
fraud-related
provision for
loan loss - $(11,750)$

(GAAP) $\$ 190,000$ \$ 36,000 \$ 50,500 \$ 61,500 $\$ 75,000$

Total revenue
reconciliation

Total operating
revenue

Taxable equivalent adjustment

Partial reversal
of special
fraud-related
provision for
loan loss - 11,750

Total revenue
(GAAP) $\quad \$(122,205) \$ 36,077 \quad \$ \quad 21,864 \quad \$ \quad 11,206 \quad \$ \quad(2,548)$


Expense
reconciliation

Operating expense $\$ 115,271$ \$ 64,918 \$ 64,906 \$ 103,657 \$ 54,820

Noncash goodwill

| impairment charge |  | - |  | - |  | 210,590 |  | - |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating |  |  |  |  |  |  |  |  |  |  |
| expense |  |  |  |  |  |  |  |  |  |  |
| ( GAAP ) | \$ | 115,271 | \$ | 64,918 | \$ | 275,496 | \$ | 103,657 | \$ | 54,820 |

Loss from
continuing
operations before
taxes
reconciliation
Operating loss
from continuing
operations before
taxes \$ $(237,041)$ \$ $(40,094)$ \$ $(42,531)$ \$ $(91,951)$ \$ $(56,875)$
Taxable equivalent
adjustment (435) (497) (500) (493)
Noncash goodwill
$\begin{array}{llllll}\text { impairment charge } & - & - & (210,590) & -\end{array}$
Partial reversal
of special
fraud-related
provision for
loan loss - 11,750 - -

Loss from
continuing
operations
before taxes
(GAAP) $\$(237,476) \$(28,841) \$(253,632) \$(92,451) \$(57,368)$

Income tax benefit
reconciliation
Operating income
tax benefit $\$(94,555) \$(16,520) \$(16,706) \$(32,419) \$(22,417)$
Taxable equivalent
adjustment
(511) (500)

Partial reversal
of special
fraud-related provision for

```
loan loss - 4,571
```

    Income tax
    benefit
    (GAAP) \(\$(94,990) \$(12,446) \$(17,217) \$(32,919) \$(22,910)\)
    Diluted loss from
continuing
operations per
common share
reconciliation
Diluted operating
loss from
continuing
operations per
common share $\$(1.57) \$ \quad(.28) \$ \quad(.30) \$ \quad(.66) \$ \quad(.39)$
Noncash goodwill
$\begin{array}{llllll}\text { impairment charge } & \text { (2.22) } & - & -\end{array}$
Partial reversal
of special
fraud-related
provision for

Diluted loss
from continuing
operations
per common
share (GAAP) $\$(1.57) \$ \quad(.20) \$ \quad(2.52) \$ \quad$ (.66) \$ (.39)

Book value per
common share
reconciliation

Tangible book
value per common

| share | $\$ 2.89$ | $\$$ | 4.76 | $\$$ | 5.05 | $\$$ | 5.39 | $\$$ | 5.62 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Effect of goodwill
and other

| intangibles | .07 | .08 | 2.32 |  |
| ---: | ---: | ---: | ---: | ---: |
|  | _-_-_-_-_-_ | .09 |  |  |

Book value per common share (GAAP)

| $\$$ | 2.96 | $\$ .84$ | $\$$ | 5.14 | $\$$ | 71 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Efficiency ratio
from continuing
operations
reconciliation

Operating
efficiency ratio
from continuing
operations
$169.08 \%$
89.45\%
89.38\%
$141.60 \%$
75.22\%

Noncash goodwill


Efficiency
ratio from
continuing
operations
(GAAP)
$169.08 \%$
89.45\%
$379.38 \%$
$141.60 \%$
75.22\%

Average equity to
assets
reconciliation

Tangible common
equity to assets
5.51\%
6.35\%
$6.78 \%$
$6.91 \%$
7.13\%

Effect of
preferred equity
3.22
2.40
2.41
2.35
2.26

Tangible
equity to
assets
8.73
8.75
9.19
9.26
9.39

Effect of goodwill
and other
intangibles
.09
.10
2.18
2.58
2.51

Equity to
assets (GAAP)
8.82\%
8. $85 \%$
11.37\%
$11.84 \%$
11.90\%

Actual tangible
common equity to
risk-weighted
assets
reconciliation

Tangible common
equity to
risk-weighted
assets
$6.40 \%$
9.05\%
9.60\%
9.97\%
10.03\%

Effect of other
comprehensive
income
(.58)
(.62)
(.81)
(.87)
(.85)

Effect of deferred

| tax limitation | (5.10) | (3.34) | (2.94) | (2.47) | (1.75) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Effect of trust |  |  |  |  |  |
| preferred | 1.12 | 1.06 | 1.06 | 1.03 | 1.00 |
| Effect of |  |  |  |  |  |
| preferred equity | 5.97 | 3.52 | 3.51 | 3.41 | 3.29 |

Tier I capital
ratio
$\begin{array}{llllll}\text { (Regulatory } & 7.81 \% & 9.67 \% & 10.42 \% & 11.07 \% & 11.72 \%\end{array}$
$================================================$
Net charge-offs
reconciliation

Operating net
charge-offs $\$ 231,574$ \$ 47,668 \$ 49,998 $\$ 61,323$ \$ 56,668
Subsequent partial
recovery of
fraud-related


Net charge-offs
(GAAP) $\quad \$ 231,574 \quad \$ \quad 35,918 \quad \$ \quad 49,998 \quad \$ \quad 61,323 \quad \$ \quad 56,668$


Net charge-offs to
average loans
reconciliation

Operating net
charge-offs to
$\begin{array}{llllll}\text { average loans } 20.71 \% & 4.03 \% & 4.12 \% & 4.98 \% & 4.51 \%\end{array}$

Subsequent partial
recovery of
fraud-related


UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End (1)
(in millions)
2011 2010
------- ------------------------------------

First Fourth Third Second First

Quarter Quarter Quarter Quarter Quarter


LOANS BY CATEGORY

Commercial (sec. by RE)

Commercial construction

Commercial \& industrial
Total commercial
Residential construction
Residential mortgage
Consumer / installment

Total loans

LOANS BY MARKET

| Atlanta MSA | \$ 1,179 | 1,310 | 1,365 | 1,373 | 1,404 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gainesville MSA | 282 | 312 | 316 | 343 | 372 |
| North Georgia | 1,531 | 1,689 | 1,755 | 1,808 | 1,814 |
| Western North Carolina | 640 | 702 | 719 | 738 | 756 |
| Coastal Georgia | 312 | 335 | 345 | 356 | 388 |
| East Tennessee | 250 | 256 | 260 | 255 | 258 |
| Total loans | \$ 4,194 | 4,604 | 4,760 | 4,873 | 4,992 |

RESIDENTIAL CONSTRUCTION
Dirt loans

Acquisition \& development
Land loans
Lot loans

Total

House loans
Spec
Sold
$\begin{array}{lllll}88 & 97 & 109 & 125 & 153\end{array}$
$\begin{array}{lllll}49 & 50 & 58 & 60 & 72\end{array}$

| 137 | 147 | 167 | 185 | 225 |
| :---: | :---: | :---: | :---: | :---: |

\$ 550 \$ 695 \$ 764 \$ 820 \$ 960
Total residential construction

| \$ | 116 | \$ | 174 | \$ | 190 | \$ | 214 | \$ | 290 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 69 |  | 99 |  | 104 |  | 110 |  | 124 |
|  | 228 |  | 275 |  | 303 |  | 311 |  | 321 |
|  | 413 |  | 548 |  | 597 |  | 635 |  | 735 |

```
RESIDENTIAL CONSTRUCTION - ATLANTA MSA
Dirt loans
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline Acquisition \& development & \$ & 22 & \$ & 30 & \$ & 34 & \$ & 40 & \$ & 66 \\
\hline Land loans & & 19 & & 23 & & 27 & & 32 & & 43 \\
\hline Lot loans & & 24 & & 32 & & 45 & & 39 & & 47 \\
\hline Total & & 65 & & 85 & & 106 & & 111 & & 156 \\
\hline
\end{tabular}
House loans
    Spec
    Sold
        34
    11 10
        Total
Total residential construction
```


(1) Excludes total loans of $\$ 63.3$ million, $\$ 68.2$ million, $\$ 75.2$ million, $\$ 80.8$ million and $\$ 79.5$ million as of March 31, 2011, December 31, 2010, September 30, 2010, June 30, 2010 and March 31, 2010, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

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UNITED COMMUNITY BANKS, INC.

Financial Highlights


Year

Linked over

First Fourth First Quarter Year

Quarter Quarter Quarter Change Change


LOANS BY CATEGORY


LOANS BY MARKET
\begin{tabular}{|c|c|c|c|c|c|}
\hline Atlanta MSA & \$ 1,179 & \$ 1,310 & \$ 1,404 & (131) & (225) \\
\hline Gainesville MSA & 282 & 312 & 372 & (30) & (90) \\
\hline North Georgia & 1,531 & 1,689 & 1,814 & (158) & (283) \\
\hline Western North Carolina & 640 & 702 & 756 & (62) & (116) \\
\hline Coastal Georgia & 312 & 335 & 388 & (23) & (76) \\
\hline East Tennessee & 250 & 256 & 258 & (6) & (8) \\
\hline Total loans & \$ 4,194 & \$ 4,604 & \$ 4,992 & (410) & (798) \\
\hline
\end{tabular}

RESIDENTIAL CONSTRUCTION

Dirt loans


House loans

Spec

Sold
88
\(49 \quad 50 \quad 72\)


RESIDENTIAL CONSTRUCTION - ATLANTA MSA
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Acquisition \& development & \$ & 22 & \$ & 30 & \$ & 66 & (8) & (44) \\
\hline Land loans & & 19 & & 23 & & 43 & (4) & (24) \\
\hline Lot loans & & 24 & & 32 & & 47 & (8) & (23) \\
\hline Total & & 65 & & 85 & & 156 & (20) & (91) \\
\hline
\end{tabular}

House loans
\begin{tabular}{llllll} 
Spec & 34 & 38 & 58 & (4) & (24) \\
Sold & 11 & 10 & 14 & 1 & (3)
\end{tabular}

(1) Excludes total loans of \(\$ 63.3\) million, \(\$ 68.2\) million, \(\$ 75.2\) million, \(\$ 80.8\) million and \(\$ 79.5\) million as of March 31, 2011, December 31, 2010, September 30, 2010, June 30, 2010 and March 31, 2010, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)
First Quarter 2011 (2)
\(\qquad\)


NPAs BY CATEGORY
\begin{tabular}{crrrrr} 
Commercial (sec. by RE) & \$ & 20,648 & \(\$, 886\) & \(\$\) & 28,534 \\
Commercial construction & 3,701 & 11,568 & 15,269 \\
Commercial \& industrial & 2,198 & - & 2,198 \\
& & & & \\
Total commercial & 26,547 & 19,454 & 46,001
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Residential construction & & 32,038 & & 25,807 & & 57,845 \\
\hline Residential mortgage & & 23,711 & & 9,117 & & 32,828 \\
\hline Consumer / installment & & 1,473 & & - & & 1,473 \\
\hline Total NPAs & \$ & 83,769 & \$ & 54,378 & \$ & 138,147 \\
\hline Balance as a \% of & & & & & & \\
\hline Unpaid Principal & & 57.3\% & & 30.3\% & & 42.4\% \\
\hline NPAs BY MARKET & & & & & & \\
\hline Atlanta MSA & \$ & 21,501 & \$ & 16,913 & \$ & 38,414 \\
\hline Gainesville MSA & & 4,332 & & 2,157 & & 6,489 \\
\hline North Georgia & & 30,214 & & 23,094 & & 53,308 \\
\hline Western North Carolina & & 18,849 & & 7,802 & & 26,651 \\
\hline Coastal Georgia & & 5,847 & & 3,781 & & 9,628 \\
\hline East Tennessee & & 3,026 & & 631 & & 3,657 \\
\hline Total NPAs & \$ & 83,769 & \$ & 54,378 & \$ & 138,147 \\
\hline
\end{tabular}

NPA ACTIVITY
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Beginning Balance & \$ & 179,094 & \$ & 142,208 & \$ & 321,302 \\
\hline Loans placed on non-accrual & & 54,730 & & - & & 54,730 \\
\hline Payments received & & \((3,550)\) & & - & & \((3,550)\) \\
\hline Loan charge-offs & & \((43,969)\) & & - & & \((43,969)\) \\
\hline Foreclosures & & \((17,052)\) & & 17,052 & & - \\
\hline Capitalized costs & & - & & 270 & & 270 \\
\hline Note / property sales & & \((11,400)\) & & \((44,547)\) & & \((55,947)\) \\
\hline Loans held for sale & & (74,084) & & - & & \((74,084)\) \\
\hline Write downs & & - & & \((48,585)\) & & \((48,585)\) \\
\hline
\end{tabular}
(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first quarter of 2011 . A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first quarter of 2011.
(4) North Carolina residential construction net charge-offs for the fourth quarter of 2010 exclude a \(\$ 11.8\) million partial recovery of a 2007 fraud-related charge-off.
(5) Annualized.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)
(in thousands)

NPAs BY CATEGORY

Commercial (sec. by RE)
Commercial construction

Commercial \& industrial

Total commercial

Residential construction

Residential mortgage

Consumer / installment

Total NPAs

Balance as a of Unpaid Principal

NPAs BY MARKET

Atlanta MSA
Gainesville MSA

North Georgia

Western North Carolina

Coastal Georgia
East Tennessee

Total NPAs
\begin{tabular}{rrrr}
44,927 \$ & \(23,659 \quad\) & 68,586 \\
21,374 & 17,808 & 39,182 \\
5,611 & - & 5,611
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline 71,912 & 41,467 & 113,379 \\
\hline 54,505 & 78,231 & 132,736 \\
\hline 51,083 & 22,510 & 73,593 \\
\hline
\end{tabular}
\(\$ 179,094\) \$ \(142,208 \$ 321,302\)
============= ============ ============
64.4\%
\(65.9 \%\)
\(\$\)
\(48,289 \quad \$ \quad 41,154 \quad \$ \quad 89,443\)

83,551 66,211 149,762
\(25,832 \quad 11,553 \quad 37,385\)

11,145
11,901
23,046

5,106
2,116
7,222

\(\$ 179,094 \quad \$ \quad 142,208 \quad \$ \quad 321,302\)
\(===================================\)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Beginning Balance & \$ & 217,766 & \$ & 129,964 & \$ & 347,730 \\
\hline Loans placed on non-accrual & & 81,023 & & - & & 81,023 \\
\hline Payments received & & \((7,250)\) & & - & & \((7,250)\) \\
\hline Loan charge-offs & & \((47,913)\) & & - & & \((47,913)\) \\
\hline Foreclosures & & (61,432) & & 61,432 & & - \\
\hline Capitalized costs & & - & & 170 & & 170 \\
\hline Note / property sales & & \((3,100)\) & & \((33,509)\) & & \((36,609)\) \\
\hline Loans held for sale & & - & & - & & - \\
\hline Write downs & & - & & \((8,031)\) & & \((8,031)\) \\
\hline Net losses on sales & & - & & \((7,818)\) & & \((7,818)\) \\
\hline Ending Balance & \$ & 179,094 & \$ & 142,208 & \$ & 321,302 \\
\hline
\end{tabular}
(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first quarter of 2011 . A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first quarter of 2011.
(4) North Carolina residential construction net charge-offs for the fourth quarter of 2010 exclude a \(\$ 11.8\) million partial recovery of a 2007 fraud-related charge-off.
(5) Annualized.

UNITED COMMUNITY BANKS, INC.
Financial Highlights

Credit Quality (1)
(in thousands)

NPAs BY CATEGORY

Commercial (sec. by RE)

Commercial construction Commercial \& industrial

Total commercial

Residential construction

Residential mortgage
Consumer / installment

Total NPAs

Balance as a of Unpaid Principal

Third Quarter 2010
\begin{tabular}{|c|c|c|}
\hline Non-performing & Foreclosed & Total \\
\hline Loans & Properties & NPAs \\
\hline
\end{tabular}
\begin{tabular}{rrrr}
53,646 \$ & 14,838 & \$ & 68,484 \\
17,279 & 15,125 & 32,404 \\
7,670 & - & 7,670
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline 78,595 & 29,963 & 108,558 \\
\hline 79,321 & 73,206 & 152,527 \\
\hline 58,107 & 26,795 & 84,902 \\
\hline
\end{tabular}

\$ 217,766 \$ 129,964 \$ 347,730
\(70.0 \%\)
\(65.9 \%\)
\(68.4 \%\)

NPAs BY MARKET
\begin{tabular}{lllll} 
At lanta MSA & \$ & 65,304 & \(\$\) & 32,785
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Western North Carolina & & 31,545 & & 11,559 & & 43,104 \\
\hline Coastal Georgia & & 10,611 & & 10,951 & & 21,562 \\
\hline East Tennessee & & 6,106 & & 1,545 & & 7,651 \\
\hline Total NPAs & \$ & 217,766 & \$ & 129,964 & \$ & 347,730 \\
\hline
\end{tabular}

NPA ACTIVITY
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Beginning Balance & \$ & 224,335 & \$ & 123,910 & \$ & 348,245 \\
\hline Loans placed on non-accrual & & 119,783 & & - & & 119,783 \\
\hline Payments received & & \((11,469)\) & & - & & \((11,469)\) \\
\hline Loan charge-offs & & \((52,647)\) & & - & & \((52,647)\) \\
\hline Foreclosures & & \((59,844)\) & & 59,844 & & - \\
\hline Capitalized costs & & - & & 601 & & 601 \\
\hline Note / property sales & & \((2,392)\) & & \((40,203)\) & & \((42,595)\) \\
\hline Loans held for sale & & - & & - & & - \\
\hline Write downs & & - & & \((7,051)\) & & \((7,051)\) \\
\hline Net losses on sales & & - & & \((7,137)\) & & \((7,137)\) \\
\hline Ending Balance & \$ & 217,766 & \$ & 129,964 & \$ & 347,730 \\
\hline
\end{tabular}
(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced
asset disposition plan. Such charge-offs severely distorted charge off rates for the first quarter of 2011 . A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first quarter of 2011.
(4) North Carolina residential construction net charge-offs for the fourth quarter of 2010 exclude a \(\$ 11.8\) million partial recovery of a 2007 fraud-related charge-off.
(5) Annualized.

UNITED COMMUNITY BANKS, INC.

Financial Highlights
Credit Quality (1)
\begin{tabular}{ccc} 
First Quarter & Fourth Quarter & Third Quarter \\
2011 (3) & 2010 (4)
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline & Net & \multicolumn{2}{|r|}{Net} & & Net \\
\hline & Charge- & & Charge- & & Charge- \\
\hline Net & Offs to & Net & Offs to & Net & Offs to \\
\hline Charge- & Average & Charge- & Average & Charge- & Average \\
\hline Offs & Loans (5) & Offs & Loans (5) & Offs & Loans (5) \\
\hline
\end{tabular}

NET CHARGE-OFFS BY

CATEGORY

Commercial (sec. by

RE)
\(\$ 48,607\)
\(11.07 \%\) \$ 6,493
\(1.45 \%\) \$ 14,212
\(3.16 \%\)

\section*{Commercial}
construction
\(49,715 \quad 76.95\)
3,924
5.12
1,972
2.40

Commercial \&


Residential
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline construction & 92,138 & 58.20 & 24,497 & 13.28 & 23,934 & 11.99 \\
\hline Residential mortgage & 36,383 & 11.62 & 9,176 & 2.80 & 7,695 & 2.29 \\
\hline \multicolumn{7}{|l|}{Consumer /} \\
\hline installment & 691 & 2.16 & 687 & 2.06 & 978 & 2.90 \\
\hline Total & \$231,574 & 20.71 & \$ 47,668 & 4.03 & \$ 49,998 & 4.12 \\
\hline
\end{tabular}

NET CHARGE-OFFS BY

MARKET
\begin{tabular}{lrlllll} 
Atlanta MSA & \(\$ 56,489\) & \(17.86 \%\) & \(\$ 15,222\) & \(4.48 \%\) & \(\$ 13,753\) & \(3.97 \%\) \\
Gainesville MSA & 8,616 & 11.93 & 3,434 & 4.37 & 1,143 & 1.40 \\
North Georgia & 123,305 & 29.66 & 18,537 & 4.26 & 26,554 & 5.92
\end{tabular}

Western North
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Carolina & 26,447 & 15.61 & & 5,154 & 2.87 & & 5,509 & 2.99 \\
\hline Coastal Georgia & 12,003 & 14.80 & & 3,670 & 4.27 & & 2,702 & 3.05 \\
\hline East Tennessee & 4,714 & 7.47 & & 1,651 & 2.53 & & 337 & . 52 \\
\hline Total & \$231,574 & 20.71 & \$ & 47,668 & 4.03 & \$ & 49,998 & 4.12 \\
\hline
\end{tabular}
(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of

Southern Community Bank.
(2) The NPA activity shown for the first quarter of 2011 is presented with all activity related to loans transferred to the loans held for sale classification on one line as if those loans were transferred to held for sale at the beginning of the period.
(3) Includes charge-offs on loans related to United's previously announced asset disposition plan. Such charge-offs severely distorted charge off rates for the first quarter of 2011. A separate schedule has been included in this earnings release presenting the components of net charge-offs by loan category and geographic market for the first quarter of 2011.
(4) North Carolina residential construction net charge-offs for the fourth quarter of 2010 exclude a \(\$ 11.8\) million partial recovery of a 2007 fraud-related charge-off.
(5) Annualized.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality - Net Charge-Offs First Quarter 2011 (1)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|c|}{Asset Disposition Plan} \\
\hline & \multicolumn{4}{|l|}{Bulk Loan Sale (2)} & & First \\
\hline & & --------- & Other & Fore- & Other & Quarter \\
\hline & Perform- & - Non- & Bulk & closure & Net & 2011 Net \\
\hline & ing & performing & Loan & Charge- & Charge- & Charge- \\
\hline (in thousands) & Loans & Loans & Sales (3) & Offs (4) & Offs & Offs \\
\hline
\end{tabular}

NET CHARGE-OFFS BY CATEGORY

Commercial (sec. by RE)

Commercial
construction

Commercial \&
industrial

Total commercial
Residential
construction

Residential mortgage
Consumer /
installment

Total

NET CHARGE-OFFS BY

MARKET
Atlanta MSA

North Georgia
Western North
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Carolina & 11,138 & 4,743 & 2,415 & 1,402 & 6,749 & 26,447 \\
\hline Coastal Georgia & 6,835 & 2,180 & 2,013 & 634 & 341 & 12,003 \\
\hline East Tennessee & 2,676 & 1,003 & 179 & 224 & 632 & 4,714 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline \$ 37,186 & 8,545 & 1,428 & 6,034 & 3,296 & 56,489 \\
\hline 3,563 & 2,442 & 957 & 700 & 954 & 8,616 \\
\hline 57,969 & 47,699 & 2,508 & 6,585 & 8,544 & 123,305 \\
\hline
\end{tabular}
\(\$ 119,367 \$ 66,612 \$ 9,500 \$ 15,579 \$ 20,516 \$ 231,574\)
(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
(2) Charge-offs totaling \(\$ 186\) million were recognized on the bulk loan sale in the first quarter of 2011. The loans were transferred to the loans held for sale category in anticipation of the second quarter bulk loan sale that was completed on April 18, 2011.
(3) Losses on smaller bulk sale transactions completed during the first quarter of 2011.
(4) Loan charge-offs recognized in the first quarter of 2011 related to loans transferred to foreclosed properties. Such charge-offs were elevated in the first quarter as a result of the asset disposition plan, which called for aggressive write downs to expedite sales in the second and third quarters of 2011.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality - Bulk Loan Sale Summary (1)

Performing Loans


Carrying Charge-Offs Loans Held
(in thousands)
Amount (2)
(3) for Sale(4)

BY CATEGORY
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Commercial (sec. by RE) & \$ & 40,902 & \$ & 29,451 & \$ & 11,451 \\
\hline Commercial construction & & 45,490 & & 32,530 & & 12,960 \\
\hline Commercial \& industrial & & 504 & & 365 & & 139 \\
\hline Total commercial & & 86,896 & & 62,346 & & 24,550 \\
\hline Residential construction & & 59,747 & & 43,018 & & 16,729 \\
\hline Residential mortgage & & 19,342 & & 13,917 & & 5,425 \\
\hline Consumer / installment & & 120 & & 86 & & 34 \\
\hline Total & \$ & 166,105 & \$ & 119,367 & \$ & 46,738 \\
\hline BY MARKET & & & & & & \\
\hline Atlanta MSA & \$ & 51,647 & \$ & 37,186 & \$ & 14,461 \\
\hline Gainesville MSA & & 4,949 & & 3,563 & & 1,386 \\
\hline North Georgia & & 80,831 & & 57,969 & & 22,862 \\
\hline Western North Carolina & & 15,468 & & 11,138 & & 4,330 \\
\hline Coastal Georgia & & 9,493 & & 6,835 & & 2,658 \\
\hline East Tennessee & & 3,717 & & 2,676 & & 1,041 \\
\hline Total & \$ & 166,105 & \$ & 119,367 & \$ & 46,738 \\
\hline
\end{tabular}
(1) This schedule presents a summary of classified loans included in the bulk loan sale transaction that closed on April 18, 2011.
(2) This column represents the book value, or carrying amount, of the loans prior to charge offs to mark loans to expected proceeds from sale.
(3) This column represents the charge-offs required to adjust the loan balances to the expected proceeds from the sale based on indicative bids received from prospective buyers, including principal payments received or committed advances made after the cutoff date through March 31, 2011 that are part of the settlement.
(4) This column represents the expected proceeds from the bulk sale based on indicative bids received from prospective buyers and equals the balance shown on the consolidated balance sheet as loans held for sale.

UNITED COMMUNITY BANKS, INC.
Financial Highlights

Credit Quality - Bulk Loan Sale Summary (1)


BY MARKET
\begin{tabular}{|c|c|c|c|c|c|}
\hline Gainesville MSA & & 3,695 & & 2,442 & 1,253 \\
\hline North Georgia & & 70,901 & & 47,699 & 23,202 \\
\hline Western North Carolina & & 7,228 & & 4,743 & 2,485 \\
\hline Coastal Georgia & & 3,528 & & 2,180 & 1,348 \\
\hline East Tennessee & & 1,396 & & 1,003 & 393 \\
\hline Total & \$ & 100,503 & \$ & 66,612 & 33,891 \\
\hline
\end{tabular}
(1) This schedule presents a summary of classified loans included in the bulk loan sale transaction that closed on April 18, 2011.
(2) This column represents the book value, or carrying amount, of the loans prior to charge offs to mark loans to expected proceeds from sale. (3) This column represents the charge-offs required to adjust the loan balances to the expected proceeds from the sale based on indicative bids received from prospective buyers, including principal payments received or committed advances made after the cutoff date through March 31, 2011 that are part of the settlement.
(4) This column represents the expected proceeds from the bulk sale based on indicative bids received from prospective buyers and equals the balance shown on the consolidated balance sheet as loans held for sale.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality - Bulk Loan Sale Summary (1)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{Carrying} & \multicolumn{2}{|r|}{Charge-Offs} & \multicolumn{2}{|l|}{Loans Held} \\
\hline (in thousands) & Am & nt (2) & & (3) & for & Sale(4) \\
\hline \multicolumn{7}{|l|}{BY CATEGORY} \\
\hline Commercial (sec. by RE) & \$ & 58,104 & \$ & 40,542 & \$ & 17,562 \\
\hline Commercial construction & & 67,930 & & 47,858 & & 20,072 \\
\hline \multirow[t]{2}{*}{Commercial \& industrial} & & 3,902 & & 2,668 & & 1,234 \\
\hline & & 129,936 & & 91,068 & & 38,868 \\
\hline Residential construction & & 95,256 & & 66,477 & & 28,779 \\
\hline Residential mortgage & & 41,059 & & 28,180 & & 12,879 \\
\hline \multirow[t]{2}{*}{Consumer / installment
Total} & & 357 & & 254 & & 103 \\
\hline & \$ & 266,608 & \$ & 185,979 & \$ & 80,629 \\
\hline \multicolumn{7}{|l|}{BY MARKET} \\
\hline Atlanta MSA & \$ & 65,402 & \$ & 45,731 & \$ & 19,671 \\
\hline Gainesville MSA & & 8,644 & & 6,005 & & 2,639 \\
\hline North Georgia & & 151,732 & & 105,668 & & 46,064 \\
\hline Western North Carolina & & 22,696 & & 15,881 & & 6,815 \\
\hline Coastal Georgia & & 13,021 & & 9,015 & & 4,006 \\
\hline East Tennessee & & 5,113 & & 3,679 & & 1,434 \\
\hline Total & \$ & 266,608 & \$ & 185,979 & \$ & 80,629 \\
\hline
\end{tabular}
(1) This schedule presents a summary of classified loans included in the bulk loan sale transaction that closed on April 18, 2011.
(2) This column represents the book value, or carrying amount, of the loans prior to charge offs to mark loans to expected proceeds from sale.
```

(3) This column represents the charge-offs required to adjust the loan
balances to the expected proceeds from the sale based on indicative bids
received from prospective buyers, including principal payments received or
committed advances made after the cutoff date through March 31, }2011\mathrm{ that
are part of the settlement.
(4) This column represents the expected proceeds from the bulk sale based
on indicative bids received from prospective buyers and equals the balance
shown on the consolidated balance sheet as loans held for sale.

```
UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Income (Unaudited)
(in thousands, except per share data)

Interest revenue:

Loans, including fees

Investment securities, including tax exempt of \$259 and \$311

Federal funds sold, commercial paper and deposits in banks

Total interest revenue

Three Months Ended

March 31,

2011
----------
2010

Deposits:
\begin{tabular}{|c|c|c|}
\hline NOW & 1,324 & 1,854 \\
\hline Money market & 2,028 & 1,757 \\
\hline Savings & 77 & 84 \\
\hline Time & 11,732 & 20,198 \\
\hline Total deposit interest expense & 15,161 & 23,893 \\
\hline Federal funds purchased, repurchase agreements and & & \\
\hline other short-term borrowings & 1,042 & 1,038 \\
\hline Federal Home Loan Bank advances & 590 & 977 \\
\hline Long-term debt & 2,780 & 2,662 \\
\hline Total interest expense & 19,573 & 28,570 \\
\hline Net interest revenue & 55,957 & 60,786 \\
\hline Provision for loan losses & 190,000 & 75,000 \\
\hline Net interest revenue after provision for loan losses & \((134,043)\) & \((14,214)\) \\
\hline Fee revenue: & & \\
\hline Service charges and fees & 6,720 & 7,447 \\
\hline Mortgage loan and other related fees & 1,494 & 1,479 \\
\hline Brokerage fees & 677 & 567 \\
\hline Securities gains, net & 55 & 61 \\
\hline Other & 2,892 & 2,112 \\
\hline Total fee revenue & 11,838 & 11,666 \\
\hline Total revenue & \((122,205)\) & \((2,548)\) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Salaries and employee benefits & 24,924 & 24,360 \\
\hline Communications and equipment & 3,344 & 3,273 \\
\hline Occupancy & 4,074 & 3,814 \\
\hline Advertising and public relations & 978 & 1,043 \\
\hline Postage, printing and supplies & 1,118 & 1,225 \\
\hline Professional fees & 3,330 & 1,943 \\
\hline Foreclosed property & 64,899 & 10,813 \\
\hline FDIC assessments and other regulatory charges & 5,413 & 3,626 \\
\hline Amortization of intangibles & 762 & 802 \\
\hline Other & 6,429 & 3,921 \\
\hline Total operating expenses & 115,271 & 54,820 \\
\hline Loss from continuing operations before income taxes & \((237,476)\) & \((57,368)\) \\
\hline Income tax benefit & \((94,990)\) & \((22,910)\) \\
\hline Net loss from continuing operations & \((142,486)\) & \((34,458)\) \\
\hline (Loss) income from discontinued operations, net & & \\
\hline of income taxes & - & (101) \\
\hline Gain from sale of subsidiary, net of income taxes & & \\
\hline and selling costs & - & 1,266 \\
\hline Net loss & \((142,486)\) & \((33,293)\) \\
\hline Preferred stock dividends and discount accretion & 2,778 & 2,572 \\
\hline Net loss available to common shareholders & \$(145,264) & \$ \((35,865)\) \\
\hline Loss from continuing operations per common share - & & \\
\hline Basic / Diluted & \$ (1.57) & \$ (.39) \\
\hline Loss per common share - Basic / Diluted & (1.57) & (.38) \\
\hline
\end{tabular}

UNITED COMMUNITY BANKS, INC.

Consolidated Balance Sheet
(in thousands, except share and per
share data)
\begin{tabular}{|c|c|c|}
\hline March 31, & December 31, & March 31, \\
\hline 2011 & 2010 & 2010 \\
\hline (unaudited) & (audited) & (unaudited) \\
\hline
\end{tabular}


Loans, net

Assets covered by loss sharing agreements with the FDIC

Premises and equipment, net
Accrued interest receivable

Goodwill and other intangible
assets

Foreclosed property

Net deferred tax asset

Other assets

Total assets

LIABILITIES AND SHAREHOLDERS'

EQUITY

Liabilities:
Deposits:

Demand

NOW
Money market

Savings

Time:

Less than \(\$ 100,000\)
Greater than \(\$ 100,000\)

Brokered
\$ \(1,320,136\)

967,938

193, 591
\(1,576,505\)
990,289
684,581
_-_-_-_-_-_-

6,597,748
\(1,496,700\)
\(1,002,359\)
676,772
--_--_--_-_
\(6,469,172\)
6,487,588

Federal funds purchased, repurchase agreements, and other short-term borrowings

Federal Home Loan Bank advances

Long-term debt

Unsettled securities purchases

Accrued expenses and other liabilities

Total liabilities

Shareholders' equity:

Preferred stock, \$1 par value; \(10,000,000\) shares authorized;

Series A; \$10 stated
value; 21,700 shares
issued and outstanding

Series B; \$1,000 stated
value; 180,000 shares
issued and outstanding

Series D; \$1,000 stated
value; 16,613 shares
issued and outstanding
Series \(F ;\) \$1,000 stated
value; 195,872 shares
issued and outstanding

Series G; \$1,000 stated
value; 151,185 shares
issued and outstanding

Common stock, \$1 par value; \(200,000,000\) shares authorized; \(104,515,553,94,685,003\) and 94,175,857 shares issued and outstanding

104,516
94, 685
94,176
\begin{tabular}{|c|c|c|c|}
\hline 336,437 and 262,002 shares & 3,681 & 3,894 & 4,127 \\
\hline Capital surplus & 655,350 & 665,496 & 622,803 \\
\hline Accumulated deficit & \((480,831)\) & \((335,567)\) & \((15,481)\) \\
\hline \multicolumn{4}{|l|}{Accumulated other comprehensive} \\
\hline income & 27,496 & 31,079 & 45,326 \\
\hline Total shareholders' equity & 850,148 & 635,515 & 925,895 \\
\hline \multicolumn{4}{|l|}{Total liabilities and} \\
\hline shareholders' equity & \$ 7,973,592 & \$ 7,443,196 & \$ 7,837,018 \\
\hline
\end{tabular}

UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended March 31,

2011
(dollars in thousands, taxable equivalent)
\begin{tabular}{|c|c|c|}
\hline Average & & Avg. \\
\hline Balance & Interest & Rate \\
\hline
\end{tabular}

\section*{Assets:}

Interest-earning assets:

Loans, net of unearned income (1) (2)
\(\$ 4,598,860 \$ 61,070\) 5.39\%

1,599,481 13,345 3.34
\(25,827 \quad 424 \quad 6.57\)

Federal funds sold and other interest-earning

Total interest-earning assets
Non-interest-earning assets:
Allowance for loan losses
Cash and due from banks
Premises and equipment
Other assets (3)
Total assets
Liabilities and Shareholders' Equity:
Interest-bearing liabilities:
Interest-bearing deposits:

NOW

Money market

Savings

Time less than \(\$ 100,000\)

Time greater than \(\$ 100,000\)
Brokered

Total interest-bearing deposits

Federal funds purchased and other borrowings

Federal Home Loan Bank advances

Long-term debt

Total borrowed funds
\begin{tabular}{rrrr}
\(\$ 1,373,142\) & \(\$\) & 1,324 & .39 \\
928,542 & 2,028 & .89 \\
187,423 & 77 & .17 \\
\(1,540,342\) & 5,451 & 1.44 \\
990,881 & 4,151 & 1.70 \\
698,288 & 2,130 & 1.24
\end{tabular}
_-_-_-_-_-_ \(5,718,618 \quad 15,1611.08\) ----------- --------
\(101,097 \quad 1,042 \quad 4.18\)

55,125
150,157
-----------
306,379
-----------

6,024,997
\(19,5731.32\)

Non-interest-bearing liabilities:

Non-interest-bearing deposits
Other liabilities

Total liabilities

Shareholders' equity

Total liabilities and shareholders' equity
\$7,594,550
\(========\)

Net interest revenue

Net interest-rate spread

Net interest margin (4)
841,351

58,634
----------

6,924,982
669,568
_-_-_-_-----
\(\$ 56,392\)
\(=\) = \(=\) = \(=\) = \(=\)
3.13\%
====
\(3.30 \%\)
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39\%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \(\$ 27.2\) million in 2011 and \(\$ 43.2\) million in 2010 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

UNITED COMMUNITY BANKS, INC.

Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended March 31,
(dollars in thousands, taxable equivalent)

\section*{Assets:}

Interest-earning assets:

Loans, net of unearned income (1) (2)

Taxable securities (3)

Tax-exempt securities (1) (3)
Federal funds sold and other interest-earning assets

Total interest-earning assets

394,348
------_-_-_

7,084,891
_-_-_-_-_-_
都
\((187,288)\)
104,545
181,927

762,228
-----------
\$7,946,303
\(========\)

Liabilities and Shareholders' Equity:

Interest-bearing liabilities:

Interest-bearing deposits:

NOW
Money market

Savings
Time less than \(\$ 100,000\)
Time greater than \(\$ 100,000\)
Brokered

Total interest-bearing deposits

Federal funds purchased and other borrowings
Federal Home Loan Bank advances

Long-term debt

Total borrowed funds

Total interest-bearing liabilities

Non-interest-bearing liabilities:
Non-interest-bearing deposits
Other liabilities

Total liabilities
Shareholders' equity

Total liabilities and shareholders' equity \(\$ 7,946,303\)

Net interest revenue

Net interest-rate spread
\begin{tabular}{rrr}
\(\$ 1,361,696\) & \(\$\) & 1,854 \\
723,470 & 1,757 & .98 \\
180,448 & 84 & .19 \\
\(1,692,652\) & 8,891 & 2.13 \\
\(1,155,776\) & 6,770 & 2.38 \\
736,999 & 4,537 & 2.50
\end{tabular}
-_-_-_-_-_-

5,851,041
-_---------

102,058
114,388
150,078
-_---_-_-_

366,524
-----------
6,217,565

718,975
64,337
-----------

7,000,877
945,426
-----------
\(3.27 \%\)
====
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was \(39 \%\) reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \(\$ 27.2\) million in 2011 and \(\$ 43.2\) million in 2010 are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

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Source: United Community Banks, Inc.
News Provided by Acquire Media```

