Communit Bank.

## United Community Banks, Inc. Reports Net Operating Loss for First Quarter 2010

BLAIRSVILLE, GA, Apr 22, 2010 (MARKETWIRE via COMTEX News Network) -- United Community Banks, Inc. (NASDAQ: UCBI)<br>-- Non-performing assets of $\$ 417$ million at quarter-end, but $\$ 317$ million after transaction with private equity firm in April<br>-- Provision for loan losses of $\$ 75$ million, charge-offs of $\$ 56.7$ million<br>-- Allowance-to-loans ratio of 3.48 percent, up from 3.02 percent in previous quarter<br>-- Margin improves to 3.49 percent, up 41 basis points from one year ago<br>-- Sold consulting services business<br>-- Capital ratios remain strong

United Community Banks, Inc. (NASDAQ: UCBI) today reported a net operating loss from continuing operations of $\$ 34.5$ million, or 39 cents per diluted share, for the first quarter of 2010.
"The first quarter was difficult in terms of credit, as we had anticipated," stated Jimmy Tallent, president and chief executive officer. "We were not able to dispose of foreclosed properties at the same pace as in previous quarters, in large part due to the harshest winter weather our markets have seen in many years. However, our sale of $\$ 100$ million in illiquid non-performing assets by the end of April will prove to be beneficial. The sale, which includes approximately $\$ 72$ million of non-performing loans and $\$ 28$ million of foreclosed properties, shows our determination to find innovative ways to move through this credit cycle and into recovery more quickly."

Total loans were $\$ 5.0$ billion at quarter-end, down $\$ 159$ million from the end of the fourth quarter and $\$ 641$ million from a year earlier. As of March 31, 2010, residential construction loans were $\$ 960$ million, or 19 percent of total loans, down $\$ 90$ million for the quarter and down $\$ 470$ million from a year ago. New lending during the quarter of $\$ 57$ million, primarily commercial loans in metropolitan Atlanta, offset some of this decline. Annualized loan growth of 4 percent is consistent with that of 2009.

Taxable equivalent net interest revenue of $\$ 61.3$ million for the first quarter reflected an increase of $\$ 3.9$ million compared to the first quarter of 2009. The taxable equivalent net interest margin was 3.49 percent, up 41 basis points from a year ago and up 9 basis points from the fourth quarter of 2009. "Our ongoing strategies of building margin while maintaining liquidity are continuing to be effective," Tallent said.
"We had our fifth consecutive quarter of core transaction deposit growth, with an increase of $\$ 53$ million from the prior quarter or 9 percent on an annualized basis," Tallent continued. "We believe much of this growth is related to disruption in the banking industry, and the favorable perception of United as a strong bank with strong service. We are emphasizing these positive attributes in our marketing programs."

The first quarter 2010 provision for loan losses decreased to $\$ 75$ million from $\$ 90$ million in the fourth quarter of 2009. Net charge-offs also decreased, to $\$ 56.7$ million, compared to $\$ 84.6$ million in the fourth quarter. Non-performing assets increased to $\$ 417$ million at quarter-end from $\$ 385$ million at year-end. The ratio of non-performing assets to total assets at the end of the first quarter of 2010 and fourth quarter of 2009 was 5.32 percent and 4.81 percent, respectively. Including the planned sale of $\$ 100$ million of non-performing assets, the pro forma quarter-end ratio of non-performing assets to total assets is 4.05 percent.
"The sale of these non-performing assets, which we announced on April 1, is a very unique and positive transaction for United and its shareholders," stated Tallent. "It eliminates $\$ 100$ million of our more illiquid non-performing assets while avoiding any additional charge-offs and credit costs associated with them. This is particularly attractive due to the lack of investor interest we have seen in larger tracts of land outside of our metro Atlanta markets. The transaction reduces non-performing assets by about 25 percent while attaining their highest current economic value and preserving our capital position. This transaction will help us move through the credit cycle and into recovery sooner."

Operating fee revenue, all periods presented, excludes consulting services revenue because United's consulting services subsidiary, Brintech, was sold on March 31. "Brintech has been part of United Community Banks for 10 years," Tallent said. "At this time our focus is best placed on returning the company to profitability through our core businesses. Consulting requires scale to grow, and we found an acquirer that is a good fit and allows most of Brintech's employees to continue in their roles."

The results of United's operations for all periods presented in the attached schedules have been restated to show earnings from continuing operations, which excludes Brintech's fee revenue and operating expenses. Also, the net income or loss from the discontinued operations is reported as a separate line in the income statement.

Operating fee revenue for United was $\$ 11.7$ million for the first quarter of 2010 , compared to $\$ 11.8$ million a year ago. Service charges and fees of $\$ 7.4$ million were up $\$ 413,000$, due primarily to new accounts and more ATM and debit card transactions. Mortgage loan fees were down $\$ 1.2$ million, to $\$ 1.5$ million, due to lower refinancing activity. Other fee revenue increased $\$ 1.0$ million to $\$ 2.1$ million, due primarily to the ineffectiveness of cash flow hedges on a certain portion of the company's primebased loans that resulted in an acceleration of $\$ 520,000$ of deferred gains and higher earnings of $\$ 320,000$ on bank-owned life insurance assets.

Due to higher foreclosed property costs, operating expenses increased by $\$ 3.0$ million, from $\$ 51.8$ million in the first quarter of 2009 to $\$ 54.8$ million in the first quarter of 2010. Operating expenses for the first quarter of 2009, as noted in the financial highlights, exclude a $\$ 70$ million non-cash goodwill impairment charge and $\$ 2.9$ million in severance costs. Foreclosed property costs for the first quarter of 2010 were $\$ 10.8$ million as compared to $\$ 4.3$ million in the first quarter of 2009 and $\$ 14.4$ million in the fourth quarter of 2009 . Foreclosed property costs in the first quarter included $\$ 2.7$ million for maintenance, property taxes and other related costs. In addition, write-downs relating to the sale of properties totaled $\$ 3.5$ million and write-downs to help expedite future sales of other foreclosed properties totaled $\$ 4.6$ million. Salary and benefit costs totaled $\$ 24.4$ million, a decrease of $\$ 3.0$ million from last year due primarily to the 10 percent reduction in workforce implemented at the end of the first quarter of 2009.

The effective tax rate for the first quarter of 2010 was 40 percent, compared to 45 percent in the fourth quarter of 2009 and 14 percent in the first quarter of 2009. The fourth quarter 2009 tax benefit included the favorable settlement of a several-year state tax audit dispute for which the company was fully reserved due to the uncertainty of the tax position. The first quarter 2009 effective rate was lower due to the goodwill impairment charge which was not a taxable event and therefore did not result in the recognition of a tax benefit. The effective tax rate for 2010 is expected to be 40 percent, slightly higher than the effective tax rate for the full year 2009.

As of March 31, 2010, United Community Banks' regulatory capital ratios were as follows: Tier I Risk-Based Capital of 11.7 percent; Leverage of 8.1 percent; and Total Risk-Based Capital of 14.4 percent. The quarterly average Tangible Equity-toAssets Ratio was 9.4 percent and the Tangible Common Equity-to-Assets Ratio was 7.1 percent.
"The quarter was eventful and productive, and one that I would like to think sets the tone for the balance of 2010," concluded Tallent. "Moving $\$ 100$ million of non-performing assets out of the bank doesn't put all of our challenges behind us, but it is a significant milestone and a giant leap in the right direction. We have said for some time now that we would not rest until United returns to its accustomed profitability. That commitment continues and, while we aren't there yet, we have made significant progress."

Conference Call
United Community Banks will hold a conference call today, Thursday, April 22, 2010, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the password '67352551.' The conference call also will be webcast and can be accessed by selecting 'Calendar of Events' within the Investor Relations section of the company's website at www.ucbi.com.

About United Community Banks, Inc.
Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of $\$ 7.8$ billion and operates 27 community banks with 107 banking offices throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24 -hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the company's web site at www.ucbi.com.

Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual
results, please refer to the section entitled "Forward-Looking Statements" on page 3 of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission.

UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information
2010
(in thousands, except per share data; taxable equivalent)

First
Quarter
INCOME SUMMARY
Interest revenue
Interest expense
\$ 89,849
28,570

Net interest revenue

61,279
Provision for loan losses 75,000
Operating fee
revenue (1)
11,666
Total operating revenue (1) $(2,055)$
Operating expenses
(2)

54,820
Operating loss from continuing operations before taxes
Operating income
tax benefit
$(22,417)$
Net operating
loss from
continuing
operations (1)(2) $(34,458)$
Gain from
acquisition, net
of tax expense
Noncash goodwill
impairment charges
Severance costs,
net of tax benefit
(Loss) income from discontinued
operations
Gain from sale of subsidiary, net of income taxes and selling costs 1,266

Net loss $(33,293)$
Preferred dividends
and discount
accretion 2,572

Net loss available
to common

| shareholders | \$ | $(35,865)$ |
| :---: | :---: | :---: |
| PERFORMANCE |  |  |
| MEASURES |  |  |
| Per common share: |  |  |
| Diluted operating |  |  |
| loss from continuing operations |  |  |
| (1) (2) | \$ | (.39) |
| Diluted loss |  |  |
| from |  |  |
| continuing |  |  |
| operations |  | (.39) |
| Diluted loss |  | (.38) |
| Stock dividends |  |  |
| Book value 7.95 |  |  |
| Tangible book |  | 5.62 |
| ratios: |  |  |
| Return on equity |  |  |
| Return on assets <br> (5) (1.70) |  |  |
| Net interest margin <br> (5) $3.49$ |  |  |
| Operating |  |  |
| efficiency ratio |  |  |
| from continuing |  | operations |
| (1) (2) 75.22 |  |  |
| Equity to assets 11.90 |  |  |
| Tangible equity to assets (4)$9.39$ |  |  |
| Tangible common equity to assets |  |  |
| (4) |  | 7.13 |
| Tangible common equity to risk-weighted |  |  |
| risk-weighted assets <br> (4) |  | 10.03 |
| ASSET QUALITY * |  |  |
| Non-performing |  |  |
| loans | \$ | 280,802 |
| Foreclosed |  |  |
| properties |  | 136,275 |
| Total |  |  |
| non-performing |  |  |
| Allowance for loan |  |  |
| losses |  | 173,934 |
| Net charge-offs |  | 56,668 |
| Allowance for loan |  |  |
| losses to loans |  | 3.48\% |
| Net charge-offs t average loans (5 |  | 4.51 |
| NPAs to loans and foreclosed properties |  | 8.13 |


| NPAs to total assets |  | 5.32 |
| :---: | :---: | :---: |
| AVERAGE BALANCES |  |  |
| Loans | \$ | 5,172,847 |
| Investment securities |  | 1,517,696 |
| Earning assets |  | 7,084,891 |
| Total assets |  | 7,946,303 |
| Deposits |  | 6,570,016 |
| Shareholders equity |  | 945,426 |
| Common shares basic |  | 94,390 |
| Common shares diluted |  | 94,390 |
| AT PERIOD END |  |  |
| Loans | \$ | 4,992,045 |
| Investment securities |  | 1,526,589 |
| Total assets |  | 7,837,018 |
| Deposits |  | 6,487,588 |
| Shareholders equity |  | 925,895 |
| Common shares outstanding |  | 94,176 |

2009


Gain from
acquisition, net
of tax expense
Noncash goodwill


| Non-performing loans | \$ | 264,092 | \$ | 304,381 | \$ | 287,848 | \$ | 259,155 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foreclosed properties |  | 120,770 |  | 110,610 |  | 104,754 |  | 75,383 |
| ```Total non-performing assets (NPAs)``` |  | 384,862 |  | 414,991 |  | 392,602 |  | 334,538 |
| Allowance for loan losses |  | 155,602 |  | 150,187 |  | 145,678 |  | 143,990 |
| Net charge-offs |  | 84,585 |  | 90,491 |  | 58,312 |  | 43,281 |
| Allowance for loan losses to loans |  | 3.02\% |  | 2.80\% |  | 2.64\% |  | 2.56\% |
| Net charge-offs to average loans (5) |  | 6.37 |  | 6.57 |  | 4.18 |  | 3.09 |
| NPAs to loans and foreclosed properties |  | 7.30 |  | 7.58 |  | 6.99 |  | 5.86 |
| NPAs to total assets |  | 4.81 |  | 4.91 |  | 4.63 |  | 4.09 |
| AVERAGE BALANCES |  |  |  |  |  |  |  |  |
| Loans | \$ | 5,357,150 | \$ | 5,565,498 | \$ | 5,597,259 | \$ | 5,675,054 |
| Investment securities |  | 1,528,805 |  | 1,615,499 |  | 1,771,482 |  | 1,712,654 |
| Earning assets |  | 7,486,790 |  | 7,400,539 |  | 7,442,178 |  | 7,530,230 |
| Total assets |  | 8,286,544 |  | 8,208,199 |  | 8,212,140 |  | 8,372,281 |
| Deposits |  | 6,835,052 |  | 6,689,948 |  | 6,544,537 |  | 6,780,531 |
| Shareholders' equity |  | 989,279 |  | 843,130 |  | 879,210 |  | 967,505 |
| ```Common shares - basic``` |  | 94,219 |  | 49,771 |  | 48,794 |  | 48,324 |
| Common shares diluted |  | 94,219 |  | 49,771 |  | 48,794 |  | 48,324 |
| At PERIOD END |  |  |  |  |  |  |  |  |
| Loans * | \$ | 5,151,476 | \$ | 5,362,689 | \$ | 5,513,087 | \$ | 5,632,705 |
| Investment securities |  | 1,530,047 |  | 1,532,514 |  | 1,816,787 |  | 1,719,033 |
| Total assets |  | 7,999,914 |  | 8,443,617 |  | 8,477,355 |  | 8,171,663 |
| Deposits |  | 6,627,834 |  | 6,821,306 |  | 6,848,760 |  | 6,616,488 |
| Shareholders' equity |  | 962,321 |  | 1,006,638 |  | 855,272 |  | 888,853 |
| Common shares outstanding |  | 94,046 |  | 93,901 |  | 48,933 |  | 48,487 |

(1) Excludes the gain from acquisition of $\$ 11.4$ million, net of income tax expense of $\$ 4.3$ million in the second quarter of 2009 and revenue generated by discontinued operations in all periods presented. (2) Excludes the goodwill impairment charges of $\$ 25$ million and $\$ 70$ million in the third and first quarters of 2009, respectively, severance costs of $\$ 2.9$ million, net of income tax benefit of $\$ 1.1$ million in the first quarter of 2009 and expenses relating to discontinued operations for all periods presented. (3) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (4) Excludes effect of acquisition related intangibles and associated amortization. (5)
Annualized. (6) Number of new shares issued for shares currently held.

* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Selected Financial Information



Net interest
revenue
reconciliation


| ( GAAP) | \$ (57, 368 ) | \$ (72, 351 ) | \$ (95, 613) | \$ (30,596) |  | 20,939) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax benefit reconciliation |  |  |  |  |  |  |
| Operating income tax benefit | \$ (22, 417) | \$ $(31,687)$ | \$ (26, 252 ) | \$ (18, 394 ) | \$ | $(15,421)$ |
| Taxable equivalent adjustment | (493) | (601) | (580) | (463) |  | (488) |
| ```Gain from acquisition, tax expense``` | - | - | - | 4,328 |  | - |
| Severance costs, tax benefit | - | - | - | - |  | (1,101) |
| Income tax benefit (GAAP) | \$ (22, 910) | \$ (32, 288 ) | \$ (26, 832) | \$ (14, 529) | \$ | $(17,010)$ |
| Diluted loss from continuing operations per common share reconciliation |  |  |  |  |  |  |
| Diluted operating loss from continuing operations per common share | \$ (.39) | \$ (.45) | \$ (.93) | \$ (.53) | \$ | (.72) |
| Gain from acquisition | - | - | - | . 15 |  | - |
| Noncash goodwill impairment charge | - | - | (.50) | - |  | (1.45) |
| Severance costs | - | - | - | - |  | (.03) |
| Diluted loss <br> from continuing operations per common share (GAAP) | \$ (.39) | \$ (.45) | \$ (1.43) | \$ (.38) | \$ | (2.20) |
| Book value per common share reconciliation |  |  |  |  |  |  |
| Tangible book value per common share Effect of goodwill and other intangibles | $\$ \quad 5.62$ 2.33 | \$ 6.02 | $\$ 6.50$ 2.35 | \$ 8.85 | \$ | 9.65 5.05 |
| Book value per common share (GAAP) | \$ 7.95 | \$ 8.36 | \$ 8.85 | \$ 13.87 | \$ | 14.70 |
| Efficiency ratio <br> from continuing operations reconciliation |  |  |  |  |  |  |
| Operating <br> efficiency ratio <br> from continuing operations | 75.22 | 78.74 | 68.35 | 73.68 |  | 75.13 |
| Gain from |  |  |  |  |  |  |



UNITED COMMUNITY BANKS, INC.
Financial Highlights
Loan Portfolio Composition at Period-End

| 2010 |  |  |  |
| :---: | :---: | :---: | :---: |
| First | Fourth | Third | Second |
| Quarter (1) Quarter (1) Quarter | (1) | Quarter (1) | First |
| Quarter |  |  |  |

LOANS BY
CATEGORY
Commercial

| (sec. by RE) | \$ | 1,765 | \$ | 1,779 | \$ | 1,787 | \$ | 1,797 | \$ | 1,779 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial construction |  | 357 |  | 363 |  | 380 |  | 379 |  | 377 |
| Commercial \& industrial |  | 381 |  | 390 |  | 403 |  | 399 |  | 387 |
| Total commercial |  | 2,503 |  | 2,532 |  | 2,570 |  | 2,575 |  | 2,543 |
| Residential construction |  | 960 |  | 1,050 |  | 1,185 |  | 1,315 |  | 1,430 |
| Residential mortgage |  | 1,390 |  | 1,427 |  | 1,461 |  | 1,470 |  | 1,504 |
| Consumer / installment |  | 139 |  | 142 |  | 147 |  | 153 |  | 156 |
| Total <br> loans | \$ | 4,992 | \$ | 5,151 | \$ | 5,363 | \$ | 5,513 | \$ | 5,633 |
| LOANS BY MARKET Atlanta MSA | \$ | 1,404 | \$ | 1,435 | \$ | 1,526 | \$ | 1,605 | \$ | 1,660 |
| Gainesville MSA |  | 372 |  | 390 |  | 402 |  | 413 |  | 422 |
| North Georgia |  | 1,814 |  | 1,884 |  | 1,942 |  | 1,978 |  | 2,014 |
| Western North Carolina |  | 756 |  | 772 |  | 786 |  | 794 |  | 808 |
| Coastal Georgia |  | 388 |  | 405 |  | 440 |  | 455 |  | 460 |
| East Tennessee |  | 258 |  | 265 |  | 267 |  | 268 |  | 269 |
| Total |  |  |  |  |  |  |  |  |  |  |
| loans | \$ | 4,992 | \$ | 5,151 | \$ | 5,363 | \$ | 5,513 | \$ | 5,633 |

RESIDENTIAL
CONSTRUCTION
Dirt loans
Acquisition
\&

| development | \$ | 290 | \$ | 332 | \$ | 380 | \$ | 413 | \$ | 445 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land loans |  | 124 |  | 127 |  | 159 |  | 159 |  | 155 |
| Lot loans |  | 321 |  | 336 |  | 336 |  | 369 |  | 390 |
| Total |  | 735 |  | 795 |  | 875 |  | 941 |  | 990 |
| House loans |  |  |  |  |  |  |  |  |  |  |
| Spec |  | 153 |  | 178 |  | 218 |  | 268 |  | 317 |
| Sold |  | 72 |  | 77 |  | 92 |  | 106 |  | 123 |
| Total |  | 225 |  | 255 |  | 310 |  | 374 |  | 440 |

Total
residential construction $\$ \quad 960$ \$ $1,050 \$ 1,185 \$ 1,315 \$ 1230$

RESIDENTIAL CONSTRUCTION ATLANTA MSA
Dirt loans
Acquisition

| \& |  | 66 \$ | 76 \$ | 100 | $\$$ | 124 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| development | $\$$ | 43 | 43 | 61 | 63 | 148 |
| Land loans | 47 | 52 | 54 | 81 | 92 |  |
| Lot loans | 156 | 171 | 215 | 268 | 298 |  |


| House loans |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Spec |  | 58 |  | 68 |  | 91 |  | 127 |  | 164 |
| Sold |  | 14 |  | 16 |  | 22 |  | 29 |  | 33 |
| Total |  | 72 |  | 84 |  | 113 |  | 156 |  | 197 |
| Total |  |  |  |  |  |  |  |  |  |  |
| residential construction | \$ | 228 | \$ | 255 | \$ | 328 | \$ | 424 | \$ | 495 |

(1) Excludes total loans of $\$ 79.5$ million, $\$ 85.1$ million, $\$ 104.0$ million and $\$ 109.9$ million as of March 31, 2010, December 31, 2009, September 30, 2009 and June 30, 2009, respectively, that are covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. UNITED COMMUNITY BANKS, INC.
Financial Highlights
Loan Portfolio Composition at Period-End

|  | 2010 | 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First | Fourth | First | Linked | Year over |
| (in millions) | Quarter | Year |  |  |  |
|  | Quarter (1) Quarter (1) | Quarter | Change | Change |  |

LOANS BY
CATEGORY
Commercial

| (sec. by RE) | \$ | 1,765 | \$ | 1,779 | \$ | 1,779 | \$ | (14) | \$ | (14) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial construction |  | 357 |  | 363 |  | 377 |  | (6) |  | (20) |
| Commercial \& industrial |  | 381 |  | 390 |  | 387 |  | (9) |  | (6) |
| Total commercial |  | 2,503 |  | 2,532 |  | 2,543 |  | (29) |  | (40) |
| Residential construction |  | 960 |  | 1,050 |  | 1,430 |  | (90) |  | (470) |
| Residential mortgage |  | 1,390 |  | 1,427 |  | 1,504 |  | (37) |  | (114) |
| Consumer / installment |  | 139 |  | 142 |  | 156 |  | (3) |  | (17) |
| Total <br> loans | \$ | 4,992 | \$ | 5,151 | \$ | 5,633 |  | (159) |  | (641) |
| LOANS BY MARKET Atlanta MSA | \$ | 1,404 | \$ | 1,435 | \$ | 1,660 |  | (31) |  | (256) |
| Gainesville MSA |  | 372 |  | 390 |  | 422 |  | (18) |  | (50) |
| North Georgia |  | 1,814 |  | 1,884 |  | 2,014 |  | (70) |  | (200) |
| Western North Carolina |  | 756 |  | 772 |  | 808 |  | (16) |  | (52) |
| Coastal Georgia |  | 388 |  | 405 |  | 460 |  | (17) |  | (72) |
| East Tennessee |  | 258 |  | 265 |  | 269 |  | (7) |  | (11) |
| Total |  |  |  |  |  |  |  |  |  |  |
| loans | \$ | 4,992 | \$ | 5,151 | \$ | 5,633 |  | (159) |  | (641) |

RESIDENTIAL
CONSTRUCTION
Dirt loans
Acquisition

(in thousands)
NPAs BY CATEGORY
Commercial (sec. by RE)
Commercial construction Commercial \& industrial

Total commercial
Residential construction
Residential mortgage Consumer / installment

First Quarter 2010

| Non-performing Loans |  |  | Foreclosed Properties |  | Total <br> NPAs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 45,918 | \$ | 21,597 | \$ | 67,515 |
|  | 23,556 |  | 14,285 |  | 37,841 |
|  | 3,610 |  | - |  | 3,610 |
|  | 73,084 |  | 35,882 |  | 108,966 |
|  | 147,326 |  | 74,220 |  | 221,546 |
|  | 57,920 |  | 26,173 |  | 84,093 |
|  | 2,472 |  | - |  | 2,472 |

Total NPAs

NPAs BY MARKET
Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee

Total NPAs

NPA ACTIVITY
Beginning Balance
Loans placed on non-accrual
Payments received
Loan charge-offs
Foreclosures
Capitalized costs
Note / property sales
Write downs
Net gains (losses) on sales

Ending Balance

| \$ | 280,802 | \$ | 136, 275 | \$ | 417,077 |
| :---: | :---: | :---: | :---: | :---: | :---: |


| Payments received |  | $(26,935)$ |  | - |  | $(26,935)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan charge-offs |  | $(88,427)$ |  | - |  | $(88,427)$ |
| Foreclosures |  | $(79,983)$ |  | 79,983 |  | - |
| Capitalized costs |  | - |  | 981 |  | 981 |
| Note / property sales |  | $(19,842)$ |  | $(61,228)$ |  | $(81,070)$ |
| Write downs |  | - |  | $(2,209)$ |  | $(2,209)$ |
| Net gains (losses) on sales |  | - |  | $(7,367)$ |  | $(7,367)$ |
| Ending Balance | \$ | 264,092 | \$ | 120,770 | \$ | 384,862 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)
(in thousands)
NPAs BY CATEGORY
Commercial (sec. by RE)
Commercial construction
Commercial \& industrial

Total commercial
Residential construction
Residential mortgage
Consumer / installment
Total NPAs

NPAs BY MARKET
Atlanta MSA
Gainesville MSA
North Georgia
Western North Carolina
Coastal Georgia
East Tennessee
Total NPAs

NPA ACTIVITY
Beginning Balance
Loans placed on non-accrual
Payments received
Loan charge-offs
Foreclosures
Capitalized costs
Note / property sales
Write downs
Net gains (losses) on sales

Ending Balance
(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank.
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)

|  | Offs | Net <br> Charge-Offs to Average Loans (2) |
| :---: | :---: | :---: |
| \$ | 1,964 | . $45 \%$ |
|  | 2,206 | 2.48 |
|  | 4,110 | 4.31 |
|  | 8,280 | 1.33 |
|  | 43,100 | 17.32 |
|  | 4,551 | 1.31 |
|  | 737 | 2.12 |
| \$ | 56,668 | 4.51 |
| \$ | 15,545 | 4.32\% |
|  | 1,675 | 1.92 |
|  | 29,747 | 6.51 |
|  | 3,695 | 1.96 |
|  | 5,649 | 5.74 |
|  | 357 | . 55 |
| \$ | 56,668 | 4.51 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)
(in thousands)
NET CHARGE-OFFS BY CATEGORY
Commercial (sec. by RE)
Commercial construction
Commercial \& industrial

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.
UNITED COMMUNITY BANKS, INC.
Financial Highlights
Credit Quality (1)
Third Quarter 2009

| (in thousands) | $\begin{gathered} \text { Net } \\ \text { Charge-Offs } \end{gathered}$ |  | Net <br> Charge-Offs to Average Loans (2) |
| :---: | :---: | :---: | :---: |
| NET CHARGE-OFFS BY CATEGORY |  |  |  |
| Commercial (sec. by RE) | \$ | 10,568 | 2.33\% |
| Commercial construction |  | 4,369 | 4.55 |
| Commercial \& industrial |  | 1,792 | 1.76 |
| Total commercial |  | 16,729 | 2.57 |
| Residential construction |  | 67,520 | 21.31 |
| Residential mortgage |  | 5,051 | 1.36 |
| Consumer / installment |  | 1,191 | 3.13 |
| Total | \$ | 90,491 | 6.57 |
| NET CHARGE-OFFS BY MARKET |  |  |  |
| Atlanta MSA | \$ | 50,129 | 12.61\% |
| Gainesville MSA |  | 1,473 | 1.60 |
| North Georgia |  | 24,017 | 4.74 |
| Western North Carolina |  | 3,949 | 1.98 |
| Coastal Georgia |  | 10,051 | 8.78 |
| East Tennessee |  | 872 | 1.30 |
| Total | \$ | 90,491 | 6.57 |

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of Southern Community Bank. (2) Annualized.
UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Income (Unaudited)
(in thousands, except per share data)
Interest revenue:
Loans, including fees
Investment securities, including tax exempt of \$311 and \$319
Federal funds sold, commercial paper and deposits in banks

938
442
Total interest revenue


Total deposit interest expense
Federal funds purchased, repurchase agreements and other short-term borrowings
Federal Home Loan Bank advances
Long-term debt
Total interest expense

Net interest revenue
Provision for loan losses

Net interest revenue after provision for loan losses

Fee revenue:
Service charges and fees
Mortgage loan and other related fees
Brokerage fees
Securities gains, net
Other
Total fee revenue

Total revenue
Operating expenses:
Salaries and employee benefits
Communications and equipment
Occupancy
Advertising and public relations
Postage, printing and supplies
Professional fees
Foreclosed preoperty
FDIC assessments and other regulatory charges
Amortization of intangibles
Other
Goodwill impairment
Severance costs

Total operating expenses
Loss from continuing operations before income taxes
Income tax benefit

Net loss from continuing operations
(Loss) income from discontinued operations, net of income taxes
Gain from sale of subsidiary, net of income taxes and selling costs

Net loss
Preferred stock dividends and discount accretion

Net loss available to common shareholders

Loss from continuing operations per common share Basic / Diluted
Loss per common share - Basic / Diluted
Weighted average common shares outstanding - Basic / Diluted
--------8
23,893

| 1,038 | 553 |
| :---: | :---: |
| 977 | 1,074 |
| 2,662 | 2,769 |
| 28,570 | 46,150 |
| 60,786 | 56,924 |
| 75,000 | 65,000 |

$(14,214)$

| 7,447 | 7,034 |
| :---: | :---: |
| 1,479 | 2,651 |
| 567 | 689 |
| 61 | 303 |
| 2,112 | 1,146 |
| 11,666 | 11,823 |
| $(2,548)$ | 3,747 |
| 24,360 | 27,313 |
| 3,273 | 3,646 |
| 3,814 | 3,769 |
| 1,043 | 1,044 |
| 1,225 | 1,175 |
| 1,943 | 3,281 |
| 10,813 | 4,319 |
| 3,626 | 2,682 |
| 802 | 739 |
| 3,921 | 3,820 |
| - | 70,000 |
| - | 2,898 |
| 54,820 | 124,686 |

$(120,939)$ $(17,010)$
$(103,929)$

156

$\$ \quad(.39) \$ \quad(2.20)$
(.38) (2.20)

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Income (Unaudited)
Revised for Discontinued Operations

| per share data) | 1010 | 4Q09 | 3209 | 2009 | 1209 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest revenue: |  |  |  |  |  |
| Loans, including fees | \$ 72,215 | \$ 78,064 | \$ 80,874 | \$ 81,691 | \$ 81,880 |
| Investment securities, including tax exempt | 16,203 | 17,313 | 18,820 | 20,485 | 20,752 |
| Federal funds sold, commercial paper and deposits in banks | 938 | 1,503 | 907 | 98 | 442 |
| Total interest revenue | 89,356 | 96,880 | 100,601 | 102,274 | 103,074 |
| Interest expense: |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| NOW | 1,854 | 2,315 | 2,528 | 2,843 | 3,337 |
| Money market | 1,757 | 2,328 | 2,711 | 2,269 | 2,237 |
| Savings | 84 | 105 | 130 | 121 | 127 |
| Time | 20,198 | 24,026 | 28,183 | 32,064 | 36,053 |
| Total deposit interest expense | 23,893 | 28,774 | 33,552 | 37,297 | 41,754 |
| Federal funds purchased, repurchase agreements and other short-term borrowings | 1,038 | 1,081 | 613 | 595 | 553 |
| Federal Home Loan Bank advances | 977 | 1,045 | 1,300 | 1,203 | 1,074 |
| Long-term debt | 2,662 | 2,652 | 2,712 | 2,760 | 2,769 |
| Total interest expense | 28,570 | 33,552 | 38,177 | 41,855 | 46,150 |
| Net interest revenue | 60,786 | 63,328 | 62,424 | 60,419 | 56,924 |
| Provision for loan |  |  |  |  |  |
| losses | 75,000 | 90,000 | 95,000 | 60,000 | 65,000 |
| Net interest revenue after provision for loan losses | $(14,214)$ | $(26,672)$ | $(32,576)$ | 419 | $(8,076)$ |
| Fee revenue: |  |  |  |  |  |
| Service charges and fees | 7,447 | 8,257 | 8,138 | 7,557 | 7,034 |
| Mortgage loan and other related fees | 1,479 | 1,651 | 1,832 | 2,825 | 2,651 |
| Brokerage fees | 567 | 443 | 456 | 497 | 689 |
| Securities gains (losses), net | 61 | 2,015 | 1,149 | (711) | 303 |
| Gain from acquisition | - | - | - | 11,390 | - |
| Other | 2,112 | 2,081 | 1,814 | 1,137 | 1,146 |
| Total fee revenue | 11,666 | 14,447 | 13,389 | 22,695 | 11,823 |
| Total revenue | $(2,548)$ | $(12,225)$ | $(19,187)$ | 23,114 | 3,747 |

Operating expenses:
Salaries and employee




UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended March 31,
(dollars in thousands, taxable
equivalent)

Assets:
Interest-earning assets:
Loans, net of unearned inc
Taxable securities (3)
Tax-exempt securities (1) ( 3 )
Federal funds sold and oth
interest-earning assets
$\quad$ Total interest-earning
Non-interest-earning assets:
Allowance for loan losses
Cash and due from banks
Premises and equipment
Other assets (3)

Total assets
Liabilities and Shareholders' Equity:
Interest-bearing liabilities:
Interest-bearing deposits:
NOW
Money market
Savings
Time less than $\$ 100,000$
Time greater than $\$ 100,000$
Brokered
Total interest-bearing deposits
Federal funds purchased and other borrowings
Federal Home Loan Bank advances Long-term debt

Total borrowed funds
(1) (2)
$\$ 5,172,847$
$1,487,646$
30,050
394,348
$--0-0-8,891$
7,08
\$
72,219
5.66\%
4.27
6.78
1.25
$(187,288)$
104,545
181,927
762,228
-----------
\$7,946,303
==========

| \$1,361,696 | \$ | 1,854 | . 55 |
| :---: | :---: | :---: | :---: |
| 723,470 |  | 1,757 | . 98 |
| 180,448 |  | 84 | . 19 |
| 1,692,652 |  | 8,891 | 2.13 |
| 1,155,776 |  | 6,770 | 2.38 |
| 736,999 |  | 4,537 | 2.50 |
| 5,851,041 |  | 23,893 | 1.66 |
| 102,058 |  | 1,038 | 4.12 |
| 114,388 |  | 977 | 3.46 |
| 150,078 |  | 2,662 | 7.19 |
| 366,524 |  | 4,677 | 5.18 |

$$
6,217,565 \quad 28,570 \quad 1.86
$$

Non-interest-bearing liabilities: Non-interest-bearing deposits Other liabilities

Total liabilities
Shareholders' equity

Total liabilities and shareholders' equity

Net interest revenue

Net interest-rate spread

Net interest margin (4)

718,975
64,337

```
--------
```

7,000,877
945,426
-----------
\$7,946,303
$=$ = $=$ = $=$ = $=$ =
$===========$
$3.27 \%$
= $=====$
3.49\%
$==========$
(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was $39 \%$, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of $\$ 43.2$ million and $\$ 10.6$ million in 2010 and 2009, respectively, are included in other assets for purposes of this presentation.
(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.
UNITED COMMUNITY BANKS, INC.
Average Consolidated Balance Sheets and Net Interest Analysis
For the Three Months Ended March 31,


Assets:
Interest-earning assets:
Loans, net of unearned income (1)(2) $\$ 5,675,054$ Taxable securities (3)
Tax-exempt securities (1) (3) 1,682,603 30,051
Federal funds sold and other interest-earning assets

Total interest-earning assets

Non-interest-earning assets:
Allowance for loan losses
$(128,798)$
Cash and due from banks
104,411
Premises and equipment
179,495
686,943

Total assets
\$8,372,281
$====$ = $=$ = $=$
Liabilities and Shareholders' Equity:
Interest-bearing liabilities:
Interest-bearing deposits:
NOW
Money market
$\$ 1,358,149 \quad \$ \quad 3,337 \quad 1.00$
477,325 2,237 1.90


For more information:
Rex S. Schuette
Chief Financial Officer
(706) 781-2266

Email Contact

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http://www2.marketwire.com/mw/emailprentct?id=8BDD07AF8D62AA96

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