## U United

United Community Banks, Inc. Reports 16 Percent Gain in Diluted Earnings per Share for Fourth Quarter 2006
highlights:
-- Record
-- Record Fourth Quarter Earnings
Diluted Earrings per share of 44 cents -- Up 16 Percent
Net Income of s 18.4 Mi11ion -- Up 21 Percent
Net Income of si8.4 Milliton -- Up 21 Percent
Return on Tangible Equity of 17.49 Percent
Total Assets surpass 97 .
Total Assets Surpass 5 Pilling

- Strong Loan and Deposit Growth Drive Performance
- Completed Acquisition of Southern National Bank
 assets was 1.10 percent, compared with 18.20 percent and compared with $\$ 1.55$ percent, respectivilly, a year 2005 ago.

 adding $\$ 213$ million this quarter plus $\$ 286$ million that was added through the Southern National acquistion. At December 31, , 2006 , total loans were $\$ 5.4$ billion, up $\$ 978$ million, or 22 percent, trom a year ago. Our strong core loan growth and the acquistion pushed total assets to $\$ 7.1$ billion, a 21 percent increase from a year ago."









"We had positive operating leverage of three percent this quant
the future through our significant de novo expansion eftorss."


Conterence Call
United Community Banks will hold a conterence call on Tuesday, January 23, 2007, at 11 ,
web cast within the Investor Relations section of the company's web site at www.ucbicom.
About United Community Banks, Inc.
 intormation may be found at he company's web site at www.ucbi.com
 materially from those in such statements. Any such statements are based on current expectal
Banks, Inc.'s annual report tiled on Form $10-\mathrm{K}$ with the Securties and Exchange Commission.
UNITED CoMmunity Banks, inc.
Selected Financial Information


INCOME SOMMMRY
Interest revenue
Interest expense
Net interest revenue
Provision for loan losse


Net income
Performance measures
Per common share:

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic earnings | s | ${ }_{44}^{45}$ |  | 43 | s | ¢ ${ }^{.42}$ |
| ${ }^{\text {Diluted earnings }}$ |  |  |  |  |  |  |
| Cash dividends declared |  | 08 |  | ${ }^{08}$ |  |  |
| ${ }_{\text {Prem }}^{\text {Book value }}$ Tangible book value (2) |  | 14.37 |  | 13.07 |  |  |
| Tangrible book value (2) Key performance ratios: |  | 10.57 |  | 10.16 |  | 9.50 |
| Key performance ratios: |  |  |  |  |  |  |
| Return on tangible equ |  |  |  |  |  |  |
| Return on equity (1) (3) |  | 13.26 |  | 13.22 |  |  |
| Return on assets (3) |  | 1.10 |  | 1.09 |  | 10 |
| Net interest margin (3) |  | 3.99 |  | 4.07 |  | 4.07 |
| Efficiency ratio |  | 55.93 |  | 56.46 |  | 56.27 |
| Dividend payout ratio |  | 17.78 |  | 18.60 |  | 19. |
| Equity to assets |  | 8.21 |  | 8.04 |  |  |
| ASSET quaility |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Allowance for loan los | s | 66,566 |  | 60,901 | s | 58,508 |
| Non-performing assets |  | ${ }^{13,654}$ |  | 9,347 |  | ${ }^{8,805}$ |
| Net charge-offs |  | 1,930 |  | 1,307 |  | 1,042 |
| ${ }^{\text {Allowance for }}$ loan losses to loan |  | 1.248 |  | 1.238 |  |  |
| Non-performing assets to total assets |  | . 19 |  | . 14 |  | 14 |
| Net charge-offs to average loans |  |  |  |  |  |  |
|  |  | 15 |  | 11 |  | 09 |
| average balances |  |  |  |  |  |  |
| Loans |  | 5,134,721 |  | \$ 4,865,886 |  | \$4,690,196 |
| Investment securities |  | 1,059,125 |  | 1,029,981 |  | 1,039,707 |
| Earning assets |  | 6,225,943 |  | 5,942,710 |  | 5,758,697 |
| Total assets |  | 6,669,950 |  | 6,350,205 |  | 6,159,152 |
| Deposits |  | 5,517,696 |  | 5,085,168 |  | 4,842,389 |
| Shareholders' equity |  | 547, 419 |  | 510,791 |  | 489, 821 |
| Common shares outstanding: |  |  |  |  |  |  |
| Basic |  | 41,096 |  | 40,223 |  | 40,156 |
| Diluted |  | 42,311 |  | 41,460 |  | 41, 328 |
| Preatod end |  |  |  |  |  |  |
| Loans |  | 5,376,538 |  | ¢ 4,965, 365 |  | ¢ 4,810,2 |
| Investment securities |  | 1,107, 153 |  | 980, 273 |  | 974,5 |
| Earning assets |  | 6,565,7 |  | 6,012,987 |  | 5,862,614 |
| Total assets |  | 7,101,249 |  | 6,455,290 |  | 6,331, 136 |
| Deposits |  | 5,772,886 |  | 5,309,219 |  | 4,976,650 |
| Shareholders' equity |  | 616,767 |  | 526,734 |  | 496, 297 |
| Common shares outstanding |  | 42,891 |  | 40,269 |  | 40,179 |
| Net income available to common shareholder |  |  |  |  |  |  |
| stock dividends, divided by average accumulated other comprehensive inc |  |  |  | n equity, wi |  | excludes |
| tization. |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

stock dividends, divided by average sealized
accunulated other comprenhensive income
(2) Excludes effect of acquisition related intangibles and associated
amortization.
amortization.
(3) Annual ized.
(in thousands, except per shar
data; taxable equivalent)
Incomz sumanary
Interest revenue
Interest expense
Net interest revenue
Provision for loan losses
Provision f
Fee revenue
Total revenue
operating expenses
Income before taxes
Income taxes

| 2006 | 2005 | Fourth |
| :---: | :---: | :---: |
| First | Four | ${ }_{\text {cour }}^{\text {Quarter }}$ 206-2005 |
| Quarter | Quarter | Change |

Fee revenue
Total revenue
Operating expenses
Income before taxes
come taxes
§ 18,434 \& 17,413 \& 16,929

revenue
$\left.\begin{array}{ccc}55,973 \\ 3,500 \\ 11,758\end{array}\right) \quad \begin{aligned} & 53,421 \\ & 3,500 \\ & 11,373\end{aligned} \quad 178$

| $\begin{array}{lll}64,231 \\ 38,463\end{array}$ | $\begin{array}{l}61,-294 \\ 37,052\end{array}$ | 18 |
| :--- | :--- | :--- |

Income taxes
$\begin{array}{cc}25,768 \\ 9,729 & \begin{array}{c}24,242 \\ 9,012\end{array}\end{array} \quad 22$
performance measures





| Federal funds sold and other |  |  |  |
| :---: | :---: | :---: | :---: |
| Total interest-earning assets | 5,109,053 | 324,225 | 6.35 |
| Non-interest-earning assets: |  |  |  |
| Allownce for loan losses | (50,710) |  |  |
| Cash and due from banks |  |  |  |
| Premises and equipment | 105,433 |  |  |
| Other assets (3) | 202,936 |  |  |
| Total assets | S 5,472,200 |  |  |
| Liabilities and Shareholders' Equity: Interest-bearing liabilities: |  |  |  |
|  |  |  |  |
| Interest-bearing deposits: |  |  |  |
| Now | 978,046 | 16,390 2,804 | ${ }^{1.68}$ |
| ${ }_{\text {Maney market }}^{\text {Saving depos }}$ | 162,848 175,648 | 2,804 | ${ }_{\text {1. }}^{1.75}$ |
| Savings deposits Time deposits less than $\$ 100,000$ | -175,648 |  | +45 |
| Time deposits greater than 1100,000 | 708,081 | 25,083 | 3.54 |
| Brokered deposits | 319,372 | 9,551 | 2.99 |
| Total interest-bearing deposits | 3,410,729 | 86,953 | 2.55 |
| Federal funds purchased \& other |  |  |  |
| Cederaw Home Loan Bank advances | 157,137 750,841 | 5,304 26,633 | 3.38 <br> 3.55 |
| Long-term debt | 111,869 | 8,536 | 7.63 |
| Total borrowed funds | 1,019,847 | 40,473 | 3.97 |
| Total interest-bearing liabilities | 4,430,576 | 127, 426 | 2.88 |
| Non-interest-bearing liabilities: |  |  |  |
| Non-interest-bearing deposits Other 1 iabilitites | $\begin{array}{r}492,355 \\ \hline 3,960\end{array}$ |  |  |
| er Habilit |  |  |  |
| Total liabilities | 5,054,891 |  |  |
| Shareholders' equity | 417,309 |  |  |
|  |  |  |  |
|  |  |  |  |
| Net interest revenue \$ 196, |  |  |  |
| Net interest-rate spread |  |  |  |
| Net interest margin (4) |  |  |  |
| (1) Interest revenue on tax-exempt securities and loans has been increase to reflect comparable interest on taxable securities and loans. The rate used was 398 , reflecting the statutory federal tax rate and the federal tax adjusted state tax rate. |  |  |  |
|  |  |  |  |
|  |  |  |  |
| the accrual of interest has been dis | continued. |  |  |
| (3) Securities available for sale are shown at anor |  |  |  |
|  |  |  |  |
|  |  |  |  |
| (4) Net interest margin is taxable equivalent net-interest revenue divided |  |  |  |
| For more information: |  |  |  |
| Rex 5 S. SchuetteChief Financial officer |  |  |  |
|  |  |  |  |
| $\underbrace{\text { Cinancial }}_{\text {Chief }}$ (706) $781-2265$ ficer |  |  |  |
|  |  |  |  |

