

2017 INVESTOR PRESENTATION

SECOND QUARTER 2017
SEPTEMBER 20, 2017



Disclosures

CAUTIONARY STATEMENT

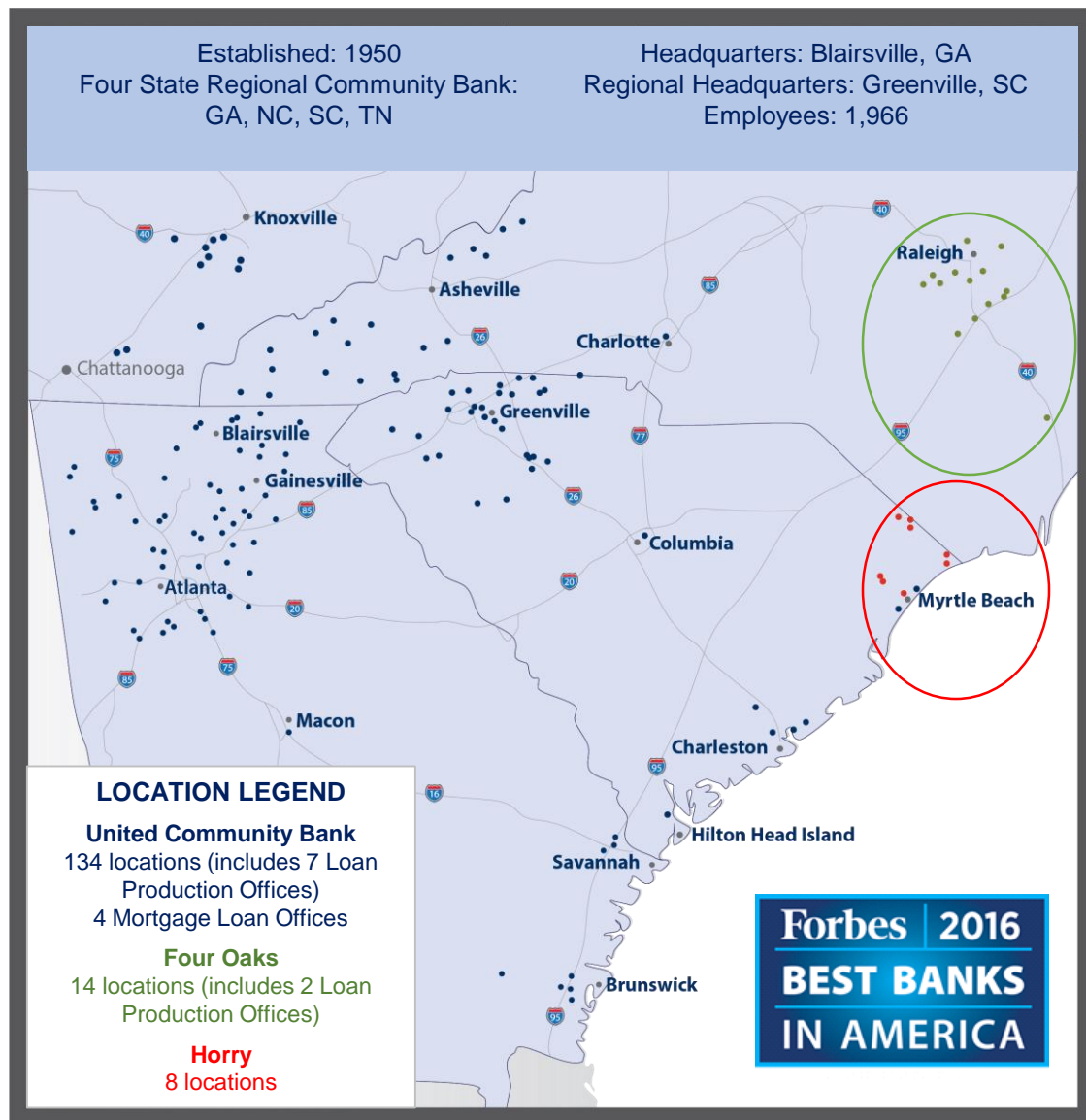
This investor presentation may contain forward-looking statements, as defined by federal securities laws, including statements about United and its financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of our operations and future financial performance. Our operations and such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United Community Banks, Inc.'s filings with the Securities and Exchange Commission, including its 2016 Annual Report on Form 10-K under the section entitled "Forward-Looking Statements." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

NON-GAAP MEASURES

This presentation includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations. Such measures include: "Net income – operating," "Net income available to common shareholders – operating," "Earnings per share – operating," "Diluted earnings per share – operating," "Tangible book value per share," "Return on common equity – operating," "Return on tangible common equity – operating," "Return on assets – operating," "Efficiency ratio – operating," "Expenses – operating," "Tangible common equity to risk-weighted assets," and "Average tangible equity to average assets." This presentation also includes "pre-tax, pre-credit earnings," which excludes the provision for credit losses, income taxes and merger-related and other charges.

Management has included these non-GAAP measures because we believe they may provide useful supplemental information for evaluating our underlying performance trends. Further, management uses these measures in managing and evaluating our business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the 'Non-GAAP Reconciliation Tables' included in the exhibits to this presentation.

Snapshot of United Community Banks, Inc.



Market Data	
Ticker	UCBI
Price (as of 9/13/2017)	\$26.09
Market Cap	\$1.9B
P/E (2017e)	17.5x
P/TBV	213%
Avg. Daily Vol. (LTM)	437,000
Institutional Ownership	94.6%
Quarterly Dividend (3Q17)	\$0.10
Assets	\$10.8B
Loans	\$7.0B
Deposits	\$8.7B
EPS – GAAP	\$0.39
EPS – Operating	\$0.41
Total RBC	12.7%
CET1	11.9%
NPA/Assets	0.24%
ROA – GAAP	1.06%
ROA – Operating	1.10%
ROCE – GAAP	9.98%
ROTCE – Operating	12.19%

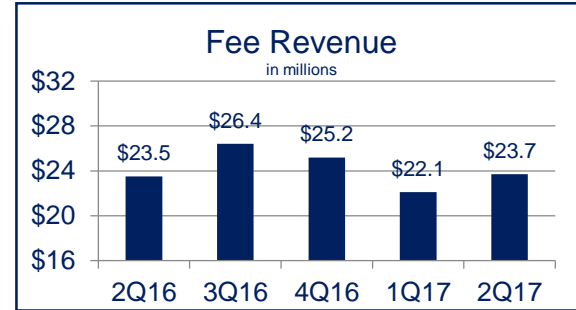
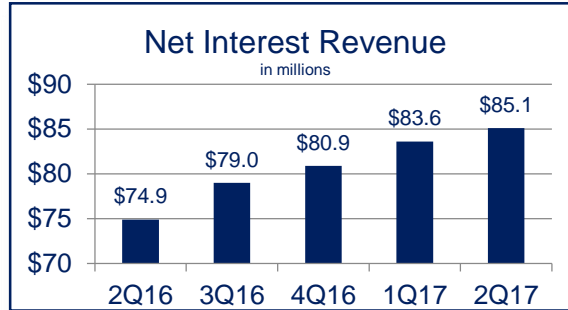
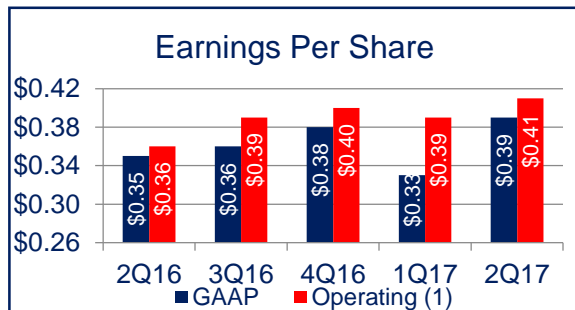
United Foundation

The Bank that SERVICE Built®

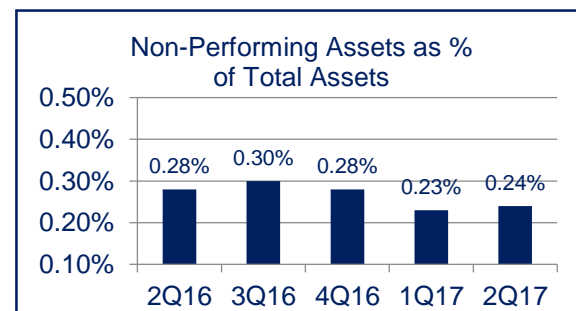
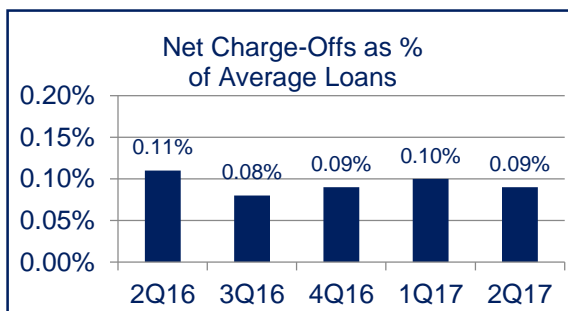
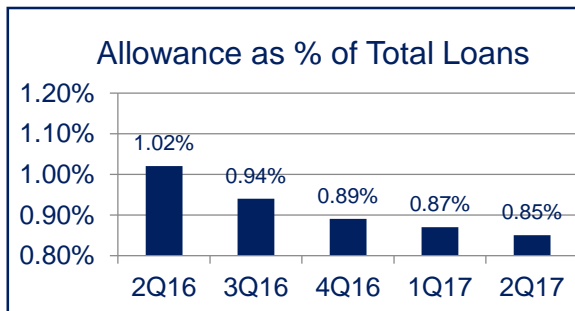
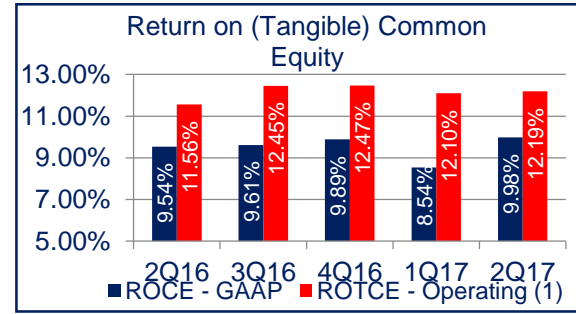
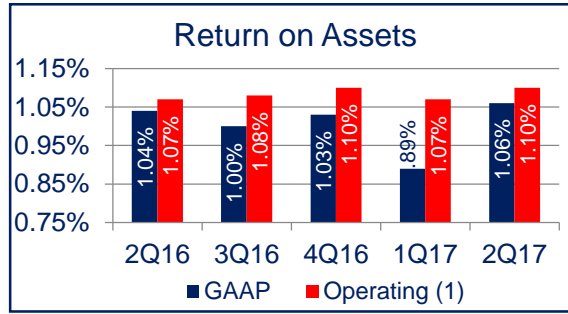
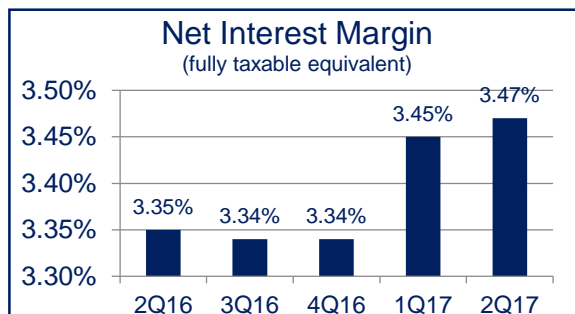


Second Quarter 2017 Highlights

EARNINGS



ASSET QUALITY PROFITABILITY



(1) See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

Second Quarter 2017 Highlights

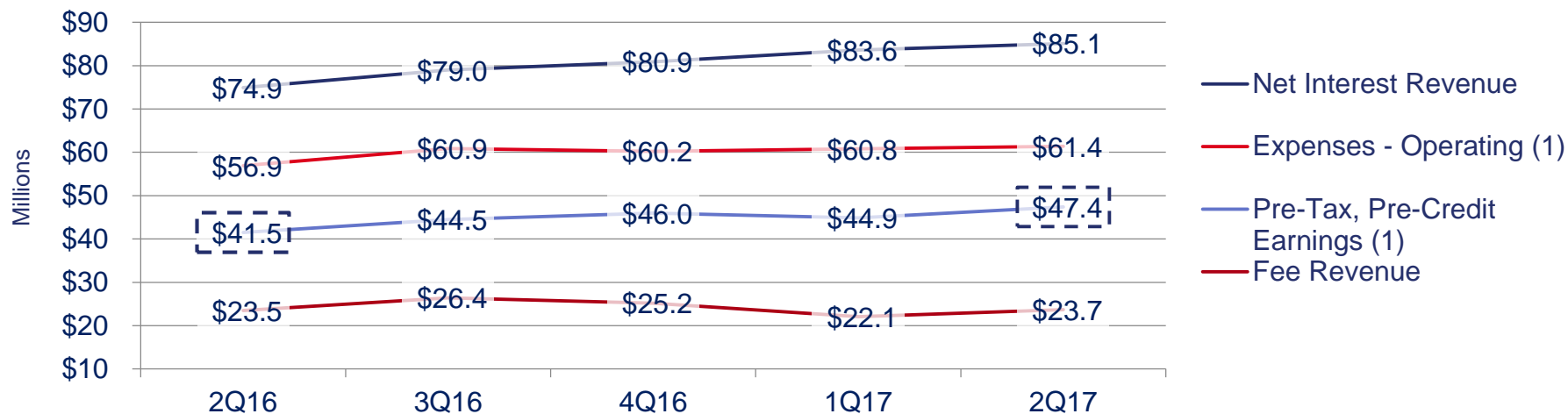
	2016			2017		Variance - Incr / (Decr)	
	2Q	3Q	4Q	1Q	2Q	1Q17	2Q16
	(3)						
EARNINGS SUMMARY (\$ in thousands)							
Net Income Available to Common Shareholders - GAAP	\$25,266	\$25,874	\$27,221	\$23,524	\$28,267	\$ 4,743	\$ 3,001
Net Income Available to Common Shareholders - Operating ⁽¹⁾	25,997	27,833	28,906	28,220	29,422	1,202	3,425
Net Interest Revenue	74,918	78,989	80,925	83,554	85,148	1,594	10,230
Fee Revenue	23,497	26,361	25,233	22,074	23,685	1,611	188
Expenses - GAAP	58,060	64,023	61,321	62,826	63,229	403	5,169
Expenses - Operating ⁽¹⁾	56,884	60,871	60,180	60,772	61,399	627	4,515
PER SHARE DATA							
Diluted EPS - GAAP	\$ 0.35	\$ 0.36	\$ 0.38	\$ 0.33	\$ 0.39	\$ 0.06	\$ 0.04
Diluted EPS - Operating ⁽¹⁾	0.36	0.39	0.40	0.39	0.41	0.02	0.05
Book Value per Share	14.80	15.12	15.06	15.40	15.83	0.43	1.03
Tangible Book Value per Share	12.84	13.00	12.95	13.30	13.74	0.44	0.90
KEY OPERATING PERFORMANCE MEASURES							
Return on Assets - GAAP	1.04 %	1.00 %	1.03 %	0.89 %	1.06 %	0.17 %	0.02 %
Return on Assets - Operating ⁽¹⁾	1.07	1.08	1.10	1.07	1.10	0.03	0.03
Return on Common Equity - GAAP	9.54	9.61	9.89	8.54	9.98	1.44	0.44
Return on Tangible Common Equity - Operating ⁽¹⁾	11.56	12.45	12.47	12.10	12.19	0.09	0.63
Net Interest Margin (fully taxable equivalent)	3.35	3.34	3.34	3.45	3.47	0.02	0.12
Efficiency Ratio - GAAP	59.02	60.78	57.65	59.29	57.89	(1.40)	(1.13)
Efficiency Ratio - Operating ⁽¹⁾	57.82	57.79	56.58	57.35	56.21	(1.14)	(1.61)
ASSET QUALITY							
Allowance for Loan Losses to Loans	1.02 %	0.94 %	0.89 %	0.87 %	0.85 %	(0.02) %	(0.17) %
NPAs to Loans and Foreclosed Properties	0.44	0.46	0.43	0.36	0.37	0.01	(0.07)
NPAs to Total Assets	0.28	0.30	0.28	0.23	0.24	0.01	(0.04)
AT PERIOD END (\$ in millions)							
Loans	\$ 6,287	\$ 6,725	\$ 6,921	\$ 6,965	\$ 7,041	\$ 76	\$ 754
Investment Securities	2,677	2,560	2,762	2,767	2,787	20	110
Total Assets	9,928	10,298	10,709	10,732	10,837	105	909
Deposits	7,857	8,442	8,638	8,752	8,736	(16)	879

⁽¹⁾ See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

⁽²⁾ Includes Tideland as of the acquisition date of July 1, 2016

Increasing Profitability

Earnings, Fee Revenue, and Expenses



Earnings (pre-tax, pre-credit)

\$ in thousands

	Variance - Incr/(Decr)		
	2Q17	1Q17	2Q16
Net Interest Revenue	\$ 85,148	\$ 1,594	\$ 10,230
Fee Revenue	23,685	1,611	188
Gross Revenue	108,833	3,205	10,418
Expenses - Operating ⁽¹⁾	61,399	627	4,515
Pre-Tax, Pre-Credit Earnings ⁽¹⁾	47,434	2,578	5,903
Provision for Credit Losses	(800)	-	1,100
Release of disproportionate tax effects lodged in OCI	-	(3,400)	-
Merger-Related and Other Charges	(1,830)	(224)	654
Income Taxes	(16,537)	1,459	1,148
Net Income - GAAP	\$ 28,267	\$ 4,743	\$ 3,001

Net Interest Margin 3.47 % 0.02 % 0.12 %

Fee Revenue

\$ in thousands

	Variance - Incr/(Decr)		
	2Q17	1Q17	2Q16
Overdraft Fees	\$ 3,321	\$ (76)	\$ 24
Interchange Fees	5,536	148	203
Other Service Charges	1,844	25	(41)
Total Service Charges and Fees	10,701	97	186
Mortgage Loan & Related Fees	4,811	387	363
Brokerage Fees	1,146	(264)	29
Gains from SBA Loan Sales	2,626	667	(175)
Securities Gains, Net	4	6	(278)
Other	4,397	718	63
Fee Revenue	\$ 23,685	\$ 1,611	\$ 188

Expenses

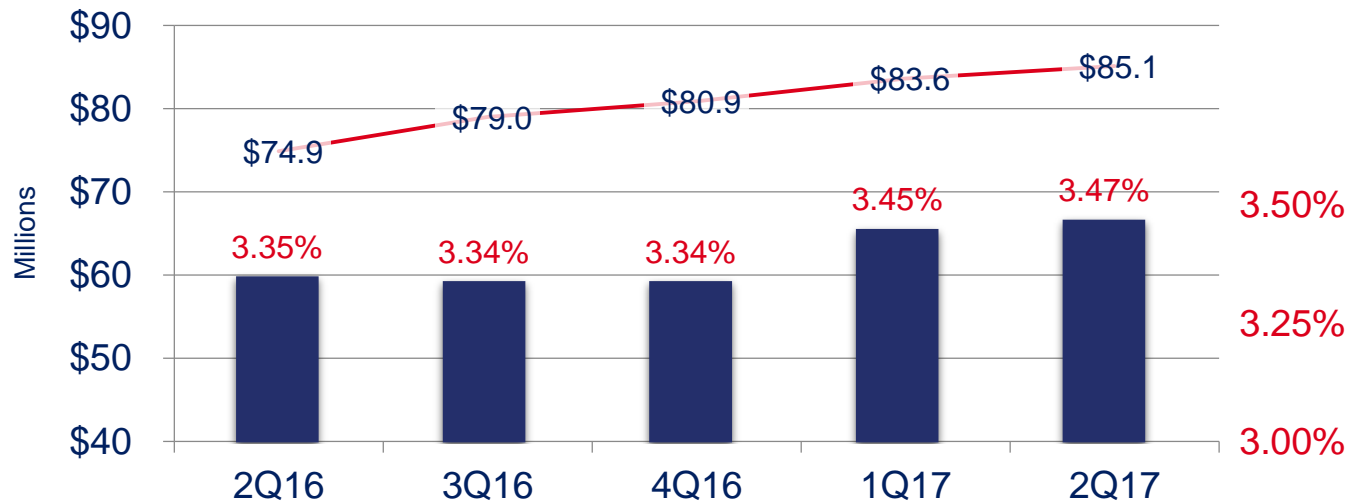
\$ in thousands

	Variance - Incr/(Decr)		
	2Q17	1Q17	2Q16
Salaries & Employee Benefits	\$ 37,338	\$ 647	\$ 3,766
Communications & Equipment	4,978	60	585
Occupancy	4,908	(41)	370
FDIC Assessment	1,348	65	(169)
Advertising & Public Relations	1,260	199	(63)
Postage, Printing & Supplies	1,346	(24)	48
Professional Fees	2,371	(673)	(818)
Other Expense	7,850	394	796
Expenses - Operating ⁽¹⁾	61,399	627	4,515
Merger-Related and Other Charges	1,830	(224)	654
Expenses - GAAP	\$ 63,229	\$ 403	\$ 5,169

⁽¹⁾ See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

Increasing Profitability

Net Interest Revenue / Margin ⁽¹⁾



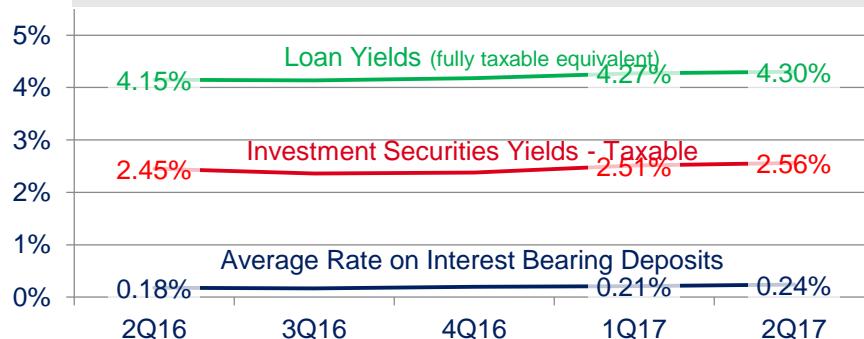
2Q17 Impacted By

NET INTEREST REVENUE

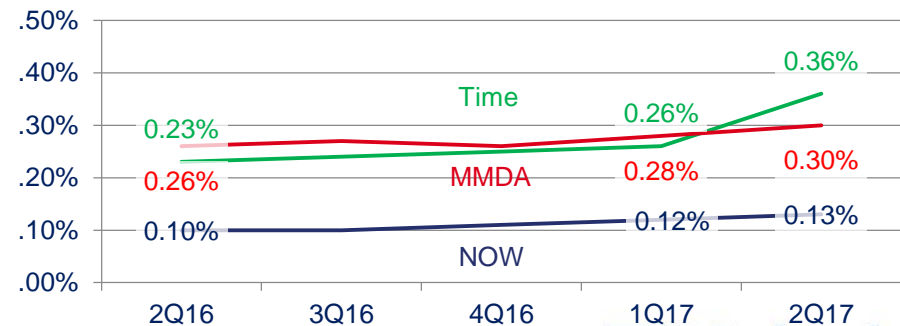
- ▶ Accelerated discount accretion on called asset-backed securities
- ▶ Benefit of loan growth and rising short-term interest rates

Key Drivers

Loan / Securities / Deposit Yields



Customer Deposit Pricing ⁽²⁾

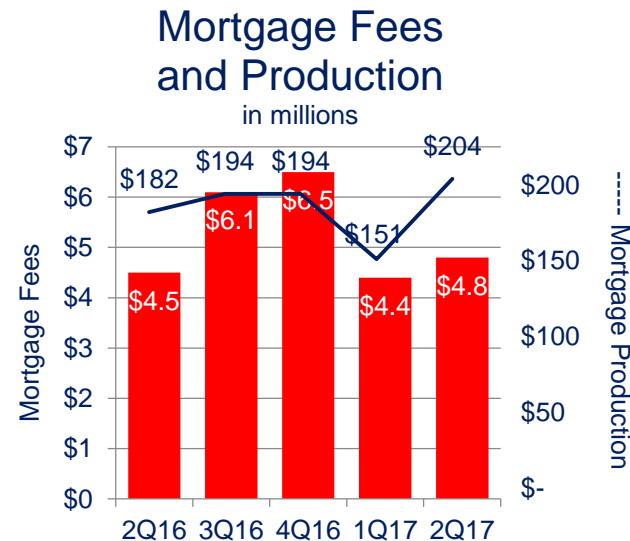
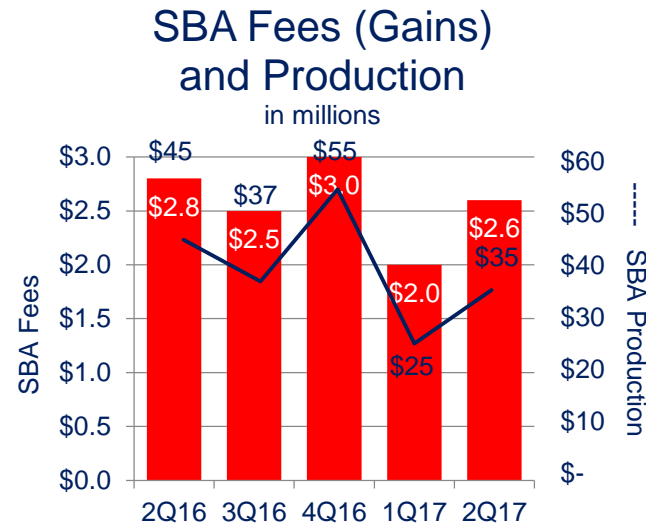
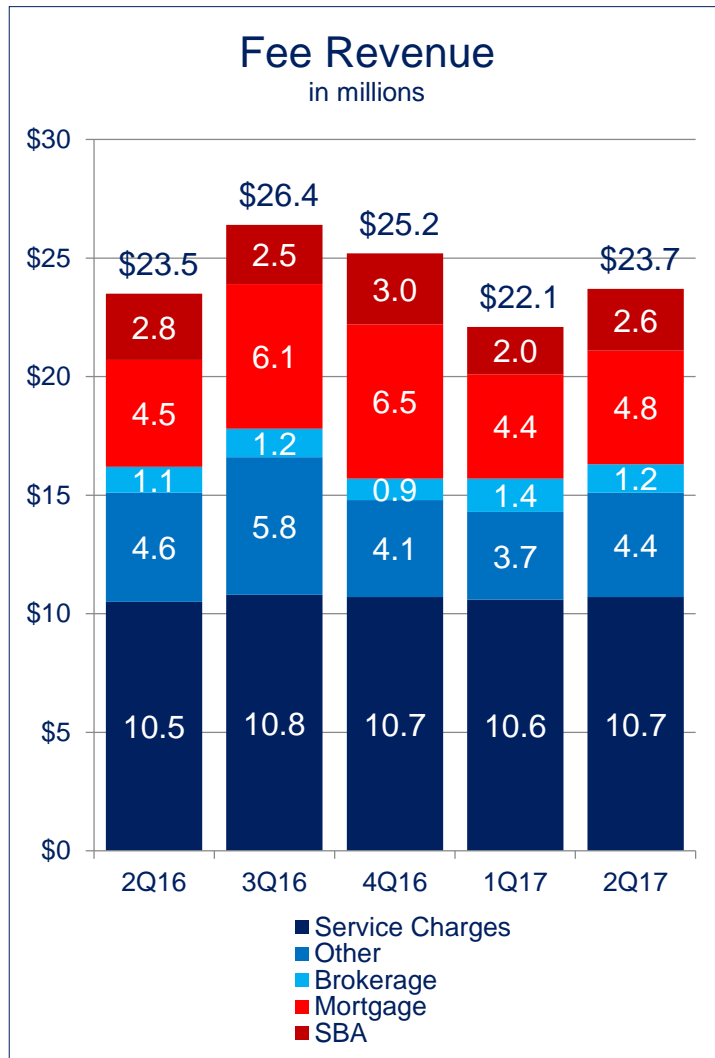


⁽¹⁾ Net interest margin is calculated on a fully-taxable equivalent basis

⁽²⁾ Excludes brokered deposits

Increasing Profitability

Driving Fee Revenue Through Core Banking Infrastructure



SBA

- ▶ 2Q17 Sales \$30 million
- ▶ 1Q17 Sales \$23 million
- ▶ 2Q16 Sales \$33 million
- ▶ Target market: small businesses with revenue between \$1 million and \$25 million
- ▶ Two Channels
 - Footprint
 - National Verticals

Mortgage

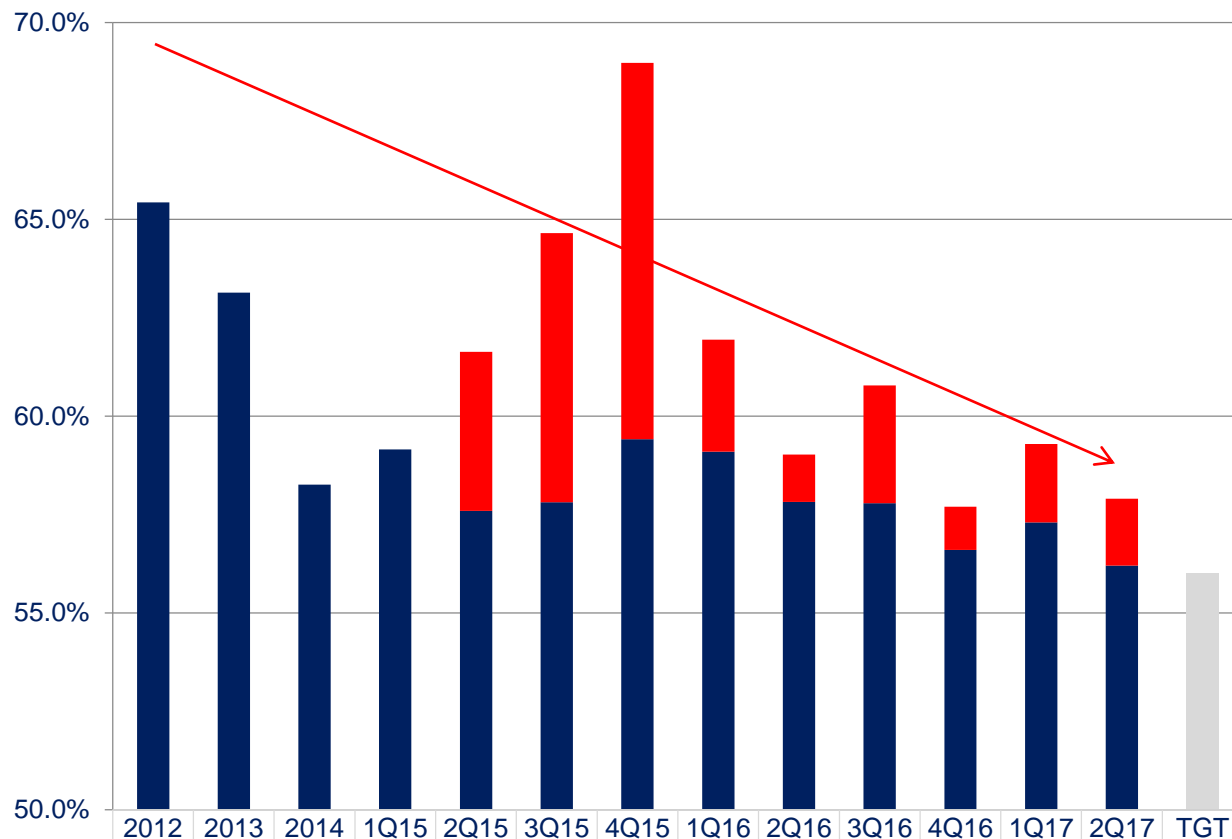
- ▶ Growth Strategy
 - Building on proven strengths in legacy markets of capturing business from a large percentage of United customers
 - Increase sales capacity in metro area growth markets
 - Compete favorably on product and service with banks and non-banks of all sizes



Increasing Profitability

Expense Discipline

Efficiency Ratio ⁽¹⁾



► Efficiency improvements are attributable to various expense reduction initiatives while maintaining high business growth

► Declining trend sustained while making substantial investments in growth and infrastructure

	2012	2013	2014	1Q15	2Q15	3Q15	4Q15	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	TGT
GAAP	65.4%	63.1%	58.3%	59.2%	61.6%	64.7%	69.0%	61.9%	59.0%	60.8%	57.7%	59.3%	57.9%	
Non-GAAP Adjustments	0.0%	0.0%	0.0%	0.0%	4.0%	6.8%	9.6%	2.8%	1.2%	3.0%	1.1%	2.0%	1.7%	
Operating	65.4%	63.1%	58.3%	59.2%	57.6%	57.8%	59.4%	59.1%	57.8%	57.8%	56.6%	57.3%	56.2%	56.0%

⁽¹⁾ See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

Generating Growth

New Loans Funded and Advances⁽¹⁾

\$ in millions

New Loans Funded and Advances



New Loans Funded and Advances by Category

			Variance-Incr(Decr)	
	2Q17	1Q17	2Q16	1Q17
Commercial & Industrial	\$ 161.8	\$ 106.8	\$ 168.4	\$ 55.0
Owner-Occupied CRE	114.0	79.5	88.8	34.5
Income-Producing CRE	41.6	102.2	138.1	(60.6)
Commercial Constr.	121.8	116.3	49.0	5.5
Total Commercial	439.2	404.8	444.3	34.4
Residential Mortgage	48.3	45.1	41.9	3.2
Residential HELOC	64.7	53.9	67.1	10.8
Residential Construction	56.8	56.2	41.3	.6
Consumer	57.9	55.3	67.4	2.6
Total	\$ 666.9	\$ 615.3	\$ 662.0	\$ 51.6

New Loans Funded and Advances by Region

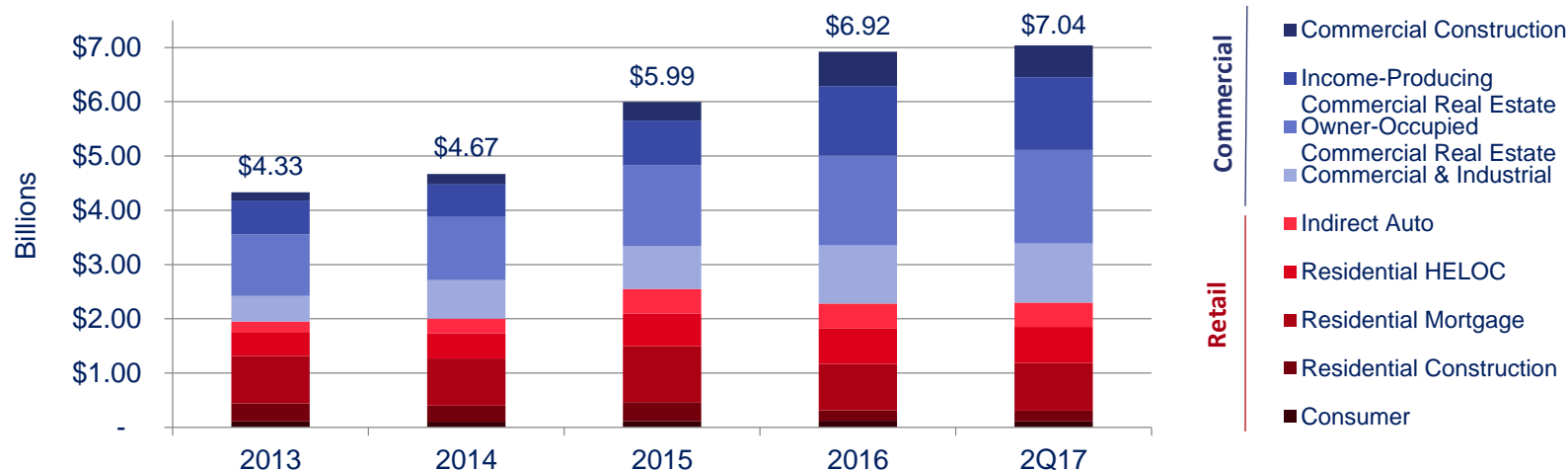
			Variance-Incr(Decr)	
	2Q17	1Q17	2Q16	1Q17
Atlanta	\$ 122.5	\$ 112.6	\$ 141.6	\$ 9.9
Coastal Georgia	75.7	44.3	42.7	31.4
North Georgia	64.2	63.2	59.8	1.0
North Carolina	29.9	30.2	27.6	(.3)
Tennessee	40.2	19.7	45.8	20.5
Gainesville	13.2	31.7	12.5	(18.5)
South Carolina	115.0	121.1	103.0	(6.1)
Total Community Banks	460.7	422.8	433.0	37.9
Asset-based Lending	17.6	19.7	10.8	(2.1)
Commercial RE	41.1	42.0	44.8	(0.9)
Senior Care	8.3	24.1	-	(15.8)
Middle Market	35.4	14.0	56.7	21.4
SBA	35.3	25.0	44.6	10.3
Builder Finance	28.1	26.5	31.2	1.6
Total Commercial Banking Solutions	165.8	151.3	188.1	14.5
Indirect Auto	40.4	41.2	40.9	(.8)
Total	\$ 666.9	\$ 615.3	\$ 662.0	\$ 51.6

Note – Certain prior period amounts have been reclassified to conform to the current presentation

⁽¹⁾ Represents new loans funded and net loan advances (net of payments on lines of credit)

Generating Growth

Loan Mix



Loans by Region in millions					
	2013	2014	2015	2016	2Q17
North Georgia	\$ 1,240	\$ 1,163	\$ 1,125	\$ 1,097	\$ 1,065
Atlanta MSA	1,235	1,243	1,259	1,399	1,445
North Carolina	572	553	549	545	541
Coastal Georgia	423	456	537	581	623
Gainesville MSA	255	257	254	248	246
East Tennessee ⁽¹⁾	280	280	504	504	486
South Carolina ⁽²⁾	4	30	819	1,233	1,260
Total Community Banks	4,009	3,982	5,047	5,607	5,666
Commercial Banking Solutions	124	421	492	855	926
Indirect Auto ⁽³⁾	196	269	456	459	449
Total Loans	\$ 4,329	\$ 4,672	\$ 5,995	\$ 6,921	\$ 7,041

⁽¹⁾Includes \$244 million from the acquisition of FNB on May 1, 2015

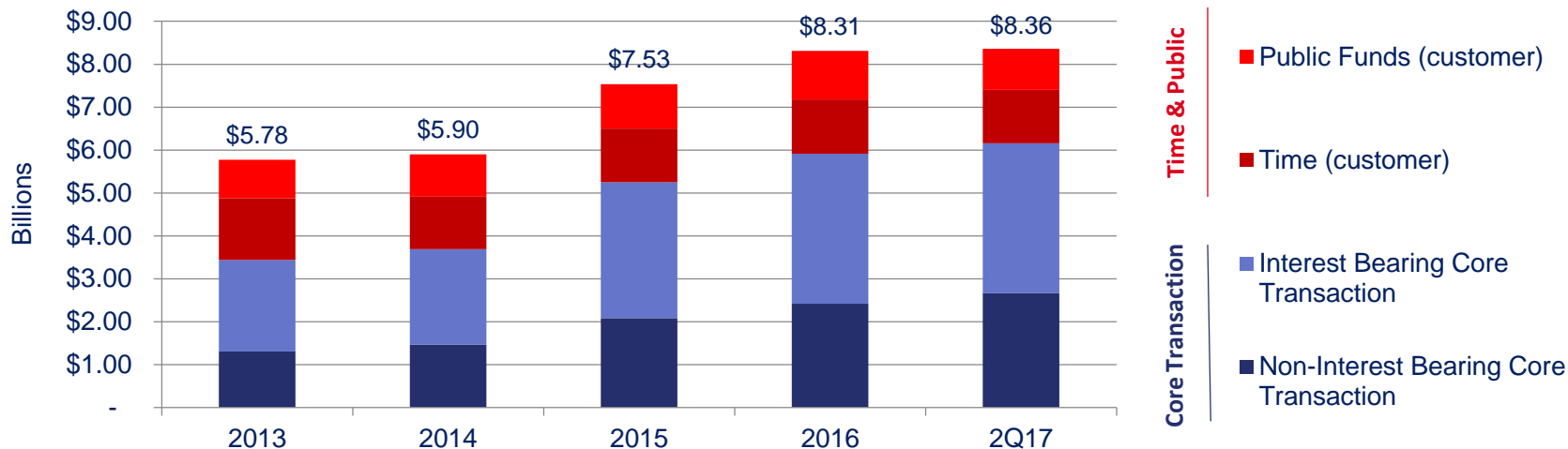
⁽²⁾Includes \$733 million and \$306 million, respectively, from the acquisitions of Palmetto on September 1, 2015 and Tideland on July 1, 2016

⁽³⁾Includes \$63 million from the acquisition of Palmetto on September 1, 2015

Loans by Category in millions					
	2013	2014	2015	2016	2Q17
Commercial & Industrial	\$ 471	\$ 710	\$ 785	\$ 1,070	\$ 1,088
Owner-Occupied CRE	1,238	1,257	1,571	1,650	1,723
Income-Producing CRE	807	767	1,021	1,282	1,342
Commercial Constr.	336	364	518	634	587
Total Commercial	2,852	3,098	3,895	4,636	4,740
Residential Mortgage	604	614	764	857	881
Residential HELOC	430	456	589	655	665
Residential Construction	136	131	176	190	193
Consumer	111	104	115	124	113
Indirect Auto	196	269	456	459	449
Total Loans	\$ 4,329	\$ 4,672	\$ 5,995	\$ 6,921	\$ 7,041

Generating Growth

Deposit Mix



Core Transaction Deposit Growth by Category & Region in millions

	2013	2014	2015	2016	2Q17
Demand Deposit	\$ 123	\$ 161	\$ 618	\$ 334	\$ 239
NOW	4	9	441	5	17
MMDA	73	41	325	246	(44)
Savings	24	41	177	79	31
Growth by Category	\$ 224	\$ 252	\$ 1,561	\$ 664	\$ 243
Atlanta MSA	\$ 75	\$ 84	\$ 223	\$ 168	\$ 62
North Georgia	62	90	158	133	60
North Carolina	42	35	63	62	43
Coastal Georgia	2	22	24	16	28
East Tennessee ⁽¹⁾	4	8	234	(16)	9
Gainesville MSA	19	10	34	48	18
South Carolina ⁽²⁾	20	3	825	253	23
Growth by Region	\$ 224	\$ 252	\$ 1,561	\$ 664	\$ 243

⁽¹⁾Includes \$247 million from the acquisition of FNB on May 1, 2015

⁽²⁾Includes \$790 million and \$175 million, respectively, from the acquisition of Palmetto on September 1, 2015 and Tideland on July 1, 2016

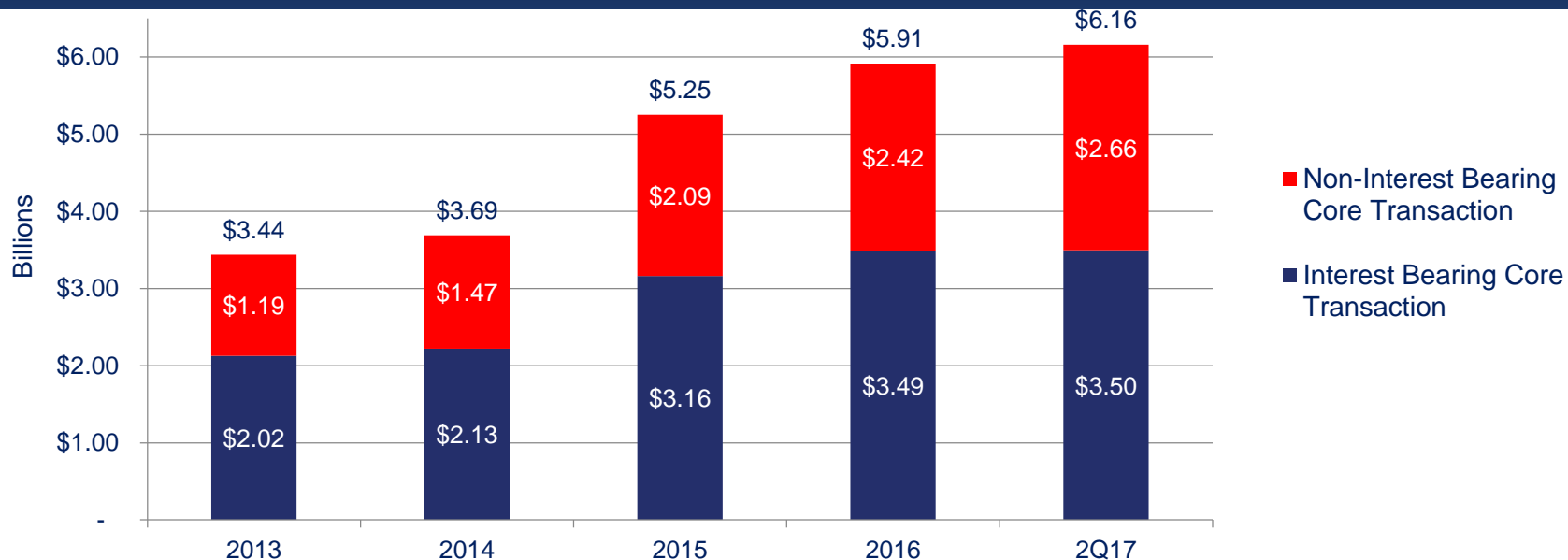
Deposits by Category in millions

	2013	2014	2015	2016	2Q17
Non-Interest Bearing Core					
Demand Deposit	\$ 1,311	\$ 1,471	\$ 2,089	\$ 2,423	\$ 2,662
Interest Bearing Core					
NOW	659	668	1,109	1,114	1,131
MMDA	1,218	1,259	1,584	1,830	1,786
Savings	250	292	469	548	579
Total Interest Bearing Core	2,127	2,219	3,162	3,492	3,496
Total Core Trans Deposits	3,438	3,690	5,251	5,915	6,158
Time (Customer)	1,445	1,223	1,251	1,267	1,245
Public Funds (Customer)	894	989	1,032	1,128	954
Brokered	412	425	339	328	379
Total Deposits	\$ 6,189	\$ 6,327	\$ 7,873	\$ 8,638	\$ 8,736

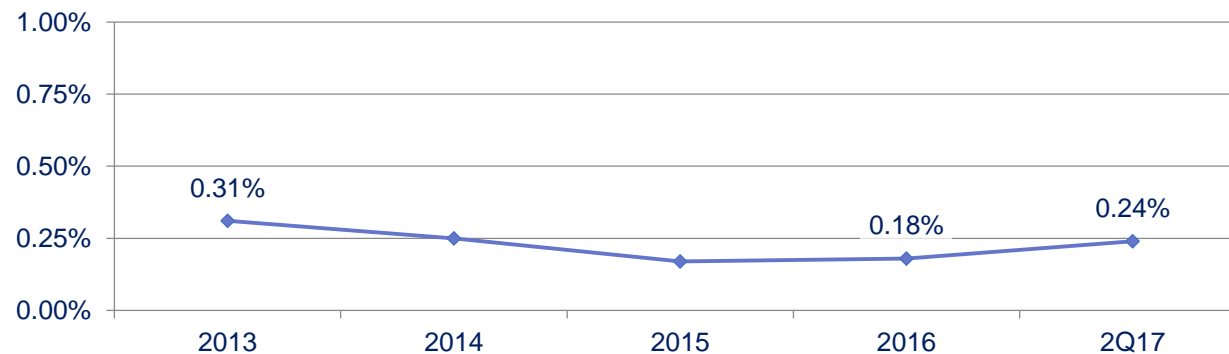
Generating Growth

Deposit Mix

High-Quality, Low-Cost Core Transaction Deposit Base



Cost of Interest Bearing Deposits



Capital Ratios

Prudent Capital Management

Holding Company	2Q17	1Q17	4Q16	3Q16	2Q16
Tier I Risk-Based Capital	11.9%	11.5%	11.3%	11.0%	11.4%
Total Risk-Based Capital	12.7	12.3	12.1	11.9	12.4
Leverage	9.0	8.6	8.5	8.4	8.5
Tier I Common Risk-Based Capital	11.9	11.4	11.3	11.0	11.4
Tangible Common Equity to Risk-Weighted Assets	12.4	12.1	11.9	12.2	12.9
Average Tangible Equity to Average Assets	9.2	9.0	9.0	9.0	9.4

- ▶ All regulatory capital ratios significantly above “well-capitalized”
- ▶ Continued strong earnings and \$74.2 million of future DTA recovery driving regulatory capital growth
- ▶ Paid second quarter shareholder dividend of \$0.09 per share on July 5, 2017 to shareholders of record on June 15, 2017; Unchanged from the first quarter shareholder dividend of \$0.09 per share and up from \$0.08 per share in 4Q16 and \$0.07 per share in 2Q16
- ▶ Stock repurchases of \$13.6 million through September 30, 2016 (764,000 shares / average price of \$17.85 per share); No purchases since 3Q16
- ▶ Tidelands acquisition completed on July 1, 2016; No shares issued
- ▶ Announced two acquisitions in 2Q17; Expect minimal impact on proforma capital ratios for 3Q17 and 4Q17

Protecting High-Quality Balance Sheet Credit Quality

\$ in millions

	2Q16			3Q16			4Q16			1Q17			2Q17		
Net Charge-offs	\$	1.7		\$	1.4		\$	1.5		\$	1.7		\$	1.6	
as % of Average Loans		0.11	%		0.08	%		0.09	%		0.10	%		0.09	%
Allowance for Loan Losses	\$	64.3		\$	63.0		\$	61.4		\$	60.5		\$	59.5	
as % of Total Loans		1.02	%		0.94	%		0.89	%		0.87	%		0.85	%
as % of NPLs		301			292			285			306			258	
Past Due Loans (30 - 89 Days)		0.22	%		0.33	%		0.25	%		0.23	%		0.23	%
Non-Performing Loans	\$	21.3		\$	21.6		\$	21.5		\$	19.8		\$	23.1	
OREO		6.2			9.2			8.0			5.1			2.7	
Total NPAs		27.5			30.8			29.5			24.9			25.8	
Performing Classified Loans		118.5			121.6			114.3			108.8			91.7	
Total Classified Assets	\$	146.0		\$	152.4		\$	143.8		\$	133.7		\$	117.5	
as % of Tier 1 / Allowance		15	%		15	%		14	%		13	%		11	%
Accruing TDRs	\$	73.3		\$	70.1		\$	67.8		\$	64.9		\$	64.7	
Total NPAs															
as % of Total Assets		0.28			0.30			0.28			0.23			0.24	%
as % of Loans & OREO		0.44			0.46			0.43			0.36			0.37	

Acquisition of Four Oaks Fincorp, Inc.

Transaction Overview

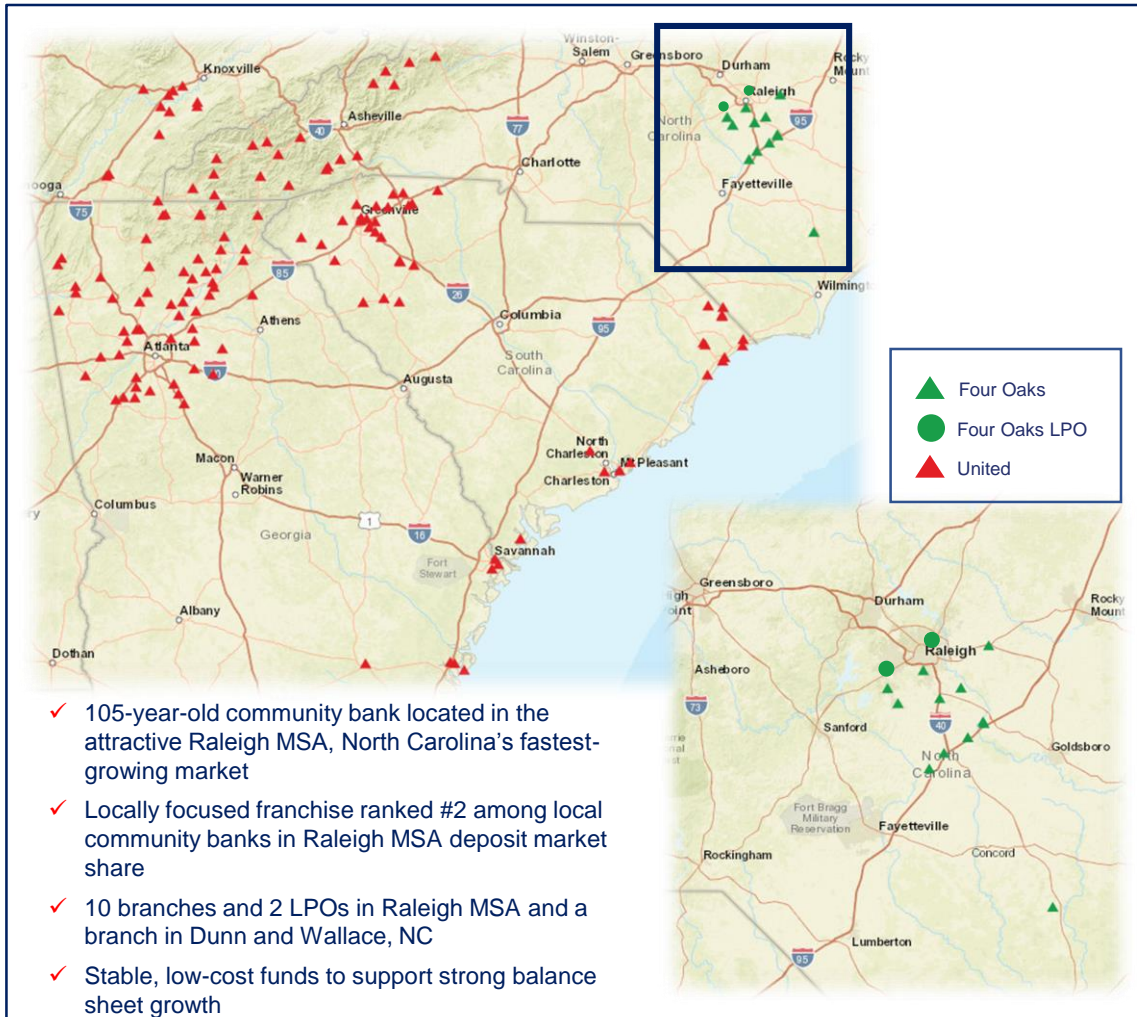
- 90% stock (0.6178 shares of United) and 10% cash (\$1.90)
 - \$124 million transaction value ⁽¹⁾
- 177% P / TBV
- An excellent springboard to grow and attract top-quality bankers in the Raleigh market

Company Snapshot

- Assets: \$737 million
- Loans: \$513 million
- Deposits: \$560 million
- NIM: 3.92%
- Offices: 14

Compelling Financial Returns

- ✓ 4 cents, or 2%, accretive to fully diluted 2018 EPS, excluding one-time merger charges
- ✓ Less than 1% dilutive to tangible book value per share with an earn back of less than 3 years, excluding expected revenue synergies
- ✓ IRR: +20%



Source: SNL Financial

⁽¹⁾ Based on United's closing price of \$26.48 per share on June 23, 2017

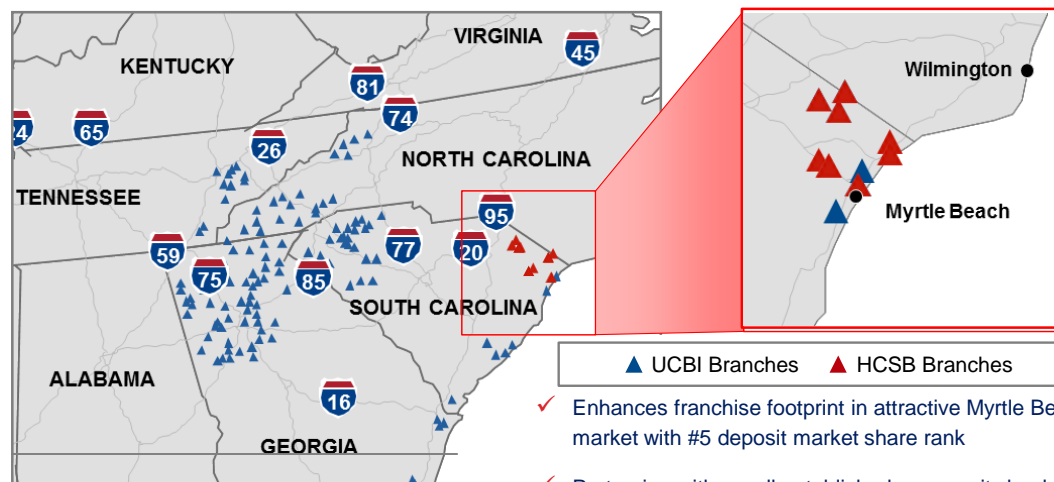
Acquisition of HCSB Financial Corporation

Transaction Overview

- 100% stock, fixed exchange ratio 0.0050x shares
 - \$66 million transaction value ⁽¹⁾
- 142% adjusted P / TBV ⁽²⁾
- United plans to recover DTA and related tax benefits totaling approximately \$11 million

Company Snapshot

- Assets: \$376 million
- Loans: \$215 million
- Deposits: \$313 million
- Equity: \$35 million
- Branches: 8



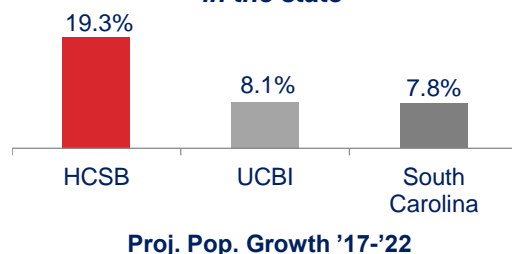
- ▲ UCBI Branches ▲ HCSB Branches
- ✓ Enhances franchise footprint in attractive Myrtle Beach market with #5 deposit market share rank
- ✓ Partnering with a well-established community bank located in South Carolina's fastest growing market
- ✓ Strategically and financially attractive combination

Top 5 Deposit Market Share in Myrtle Beach MSA

Rank	Bank	Branches	Deposits (\$MM)	Mkt. Share (%)
1.	BB&T	27	1,829	24.1
2.	CNB Corp.	14	813	10.7
3.	Wells Fargo	10	704	9.3
4.	Bank of America	9	601	7.9
5.	UCBI Pro Forma	10	452	5.9

Strong Demographics

Myrtle Beach is the fastest growing MSA in the state



Compelling Financial Returns

- ✓ 3 cents, or 2%, accretive to fully diluted EPS, excluding one-time merger charges
- ✓ Neutral to tangible book value per share
- ✓ Neutral to Tier 1 Capital
- ✓ IRR: +20%

Source: SNL Financial

⁽¹⁾ Based on United's closing price of \$26.70 per share on April 19, 2017

⁽²⁾ Tangible book value adjusted for recovery of deferred tax asset

2017 INVESTOR PRESENTATION

Exhibits

SECOND QUARTER 2017
SEPTEMBER 20, 2017



United Community Banks, Inc.

Who We Are

Protecting High-Quality Balance Sheet

- ▶ Underwriting conservatism and portfolio diversification
- ▶ Top quartile credit quality performance
- ▶ Prudent capital, liquidity and interest-rate risk management
- ▶ Focused on improving return to shareholders with increasing return on tangible common equity and dividend growth

Increasing Profitability

- ▶ Managing a steady margin with minimal accretion income
- ▶ Fee revenue expansion through focused growth initiatives
- ▶ Continued operating expense discipline while investing in growth opportunities
- ▶ Executing on M&A cost savings
- ▶ High-quality, low-cost core deposit base

Generating Growth

- ▶ Entered into and continue to target new markets with team lift-outs (Charleston, Greenville, Atlanta, Raleigh)
- ▶ Continuous emphasis on and enhancement of Mortgage product offerings to drive loan and revenue growth
- ▶ Addition of Commercial Banking Solutions platforms (income-property, asset-based, middle-market, SBA, senior care, builder finance) and actively pursuing additional lending platforms
- ▶ Acquisitions that fit our footprint and culture and deliver desired financial returns

Protecting High-Quality Balance Sheet

Disciplined Credit Processes



Granular Portfolio – Exposure and Industry Limits

•Legal Lending Limit	\$ 269M
•House Lending Limit	28M
•Project Lending Limit	17M
•Top 25 Relationships	404M

Concentration limits set for all segments of the portfolio

STRUCTURE

- Centralized underwriting and approval process for consumer credit
- Distributed Regional Credit Officers (reporting to Credit) for commercial
- Dedicated Special Assets team
- Eight of the top twelve credit leaders recruited post-crisis

PROCESS

- Weekly Senior Credit Committee
- Continuous external loan review
- Monthly commercial asset quality review
- Monthly retail asset quality review meetings

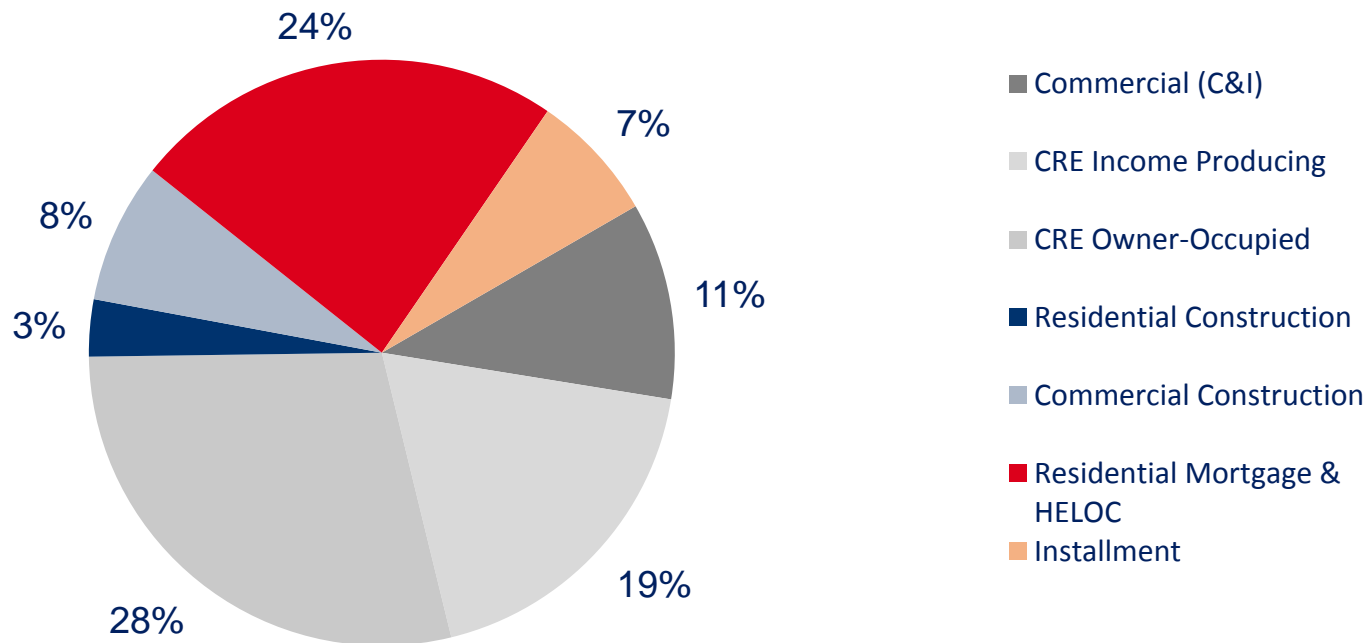
POLICY

- Continuous review and enhancements to credit policy
- Quarterly reviews of portfolio limits and concentrations

Protecting High-Quality Balance Sheet

Loan Portfolio Diversification

\$7.0 Billion Loan Portfolio as of 6/30/2017

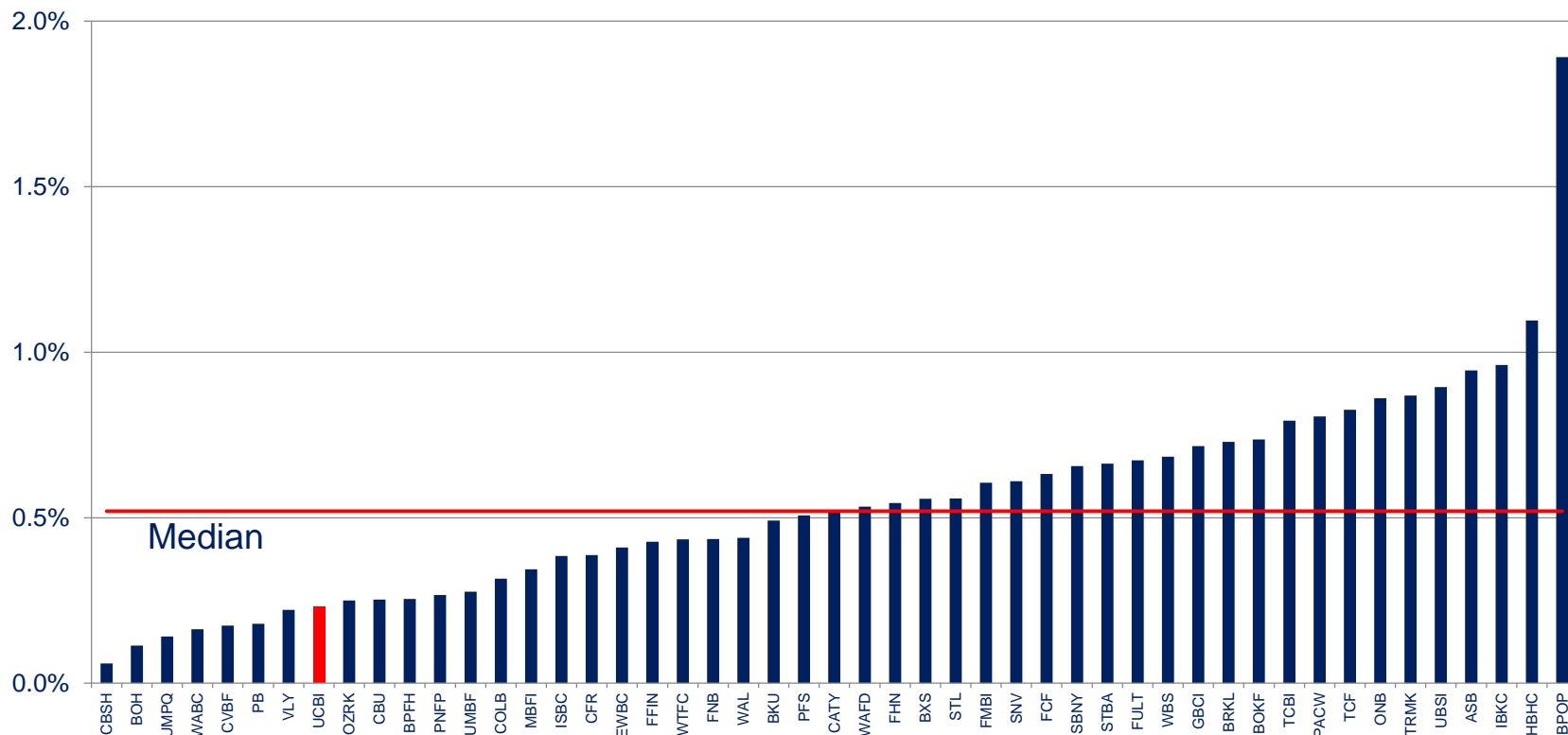


- Commercial Banking Solutions, which began in 2013, had loans totaling \$926 million at June 30, 2017 (13% of the loan portfolio).

Protecting High-Quality Balance Sheet

Excellent Credit Performance & Management

1Q17 NPA Ratio



- ▶ Eight of the top twelve credit leaders recruited post-crisis
- ▶ Centralization of special assets
- ▶ Centralization of consumer loan underwriting and approval
- ▶ Changed commercial approval process, including a Senior Credit Committee for visibility and culture building
- ▶ Instituted highly-disciplined concentration management process
- ▶ Dedicated credit officers for all specialty businesses and community markets

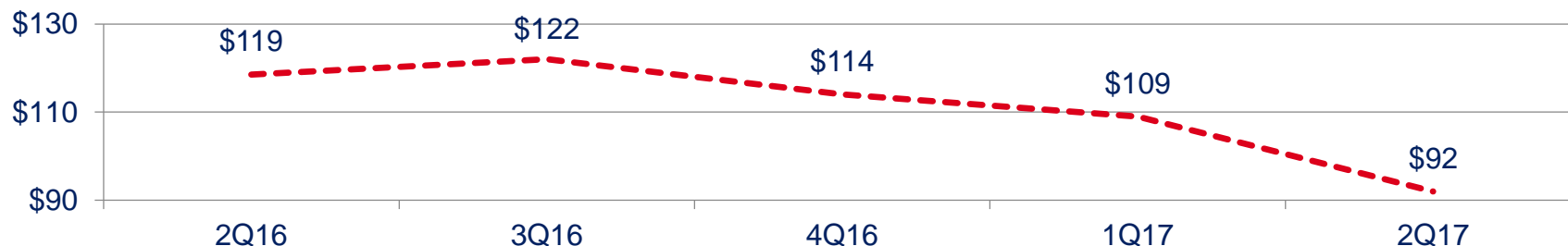
Source: SNL Financial LC

Note – Peer comparison banks comprise the KBW Regional Bank Index (ticker:KRX)

Protecting High-Quality Balance Sheet

Performing Classified Loans

\$ in millions



By Category

	2Q16	3Q16	4Q16	1Q17	2Q17
Commercial & Industrial	\$ 9	\$ 10	\$ 9	\$ 10	\$ 7
Owner-Occupied CRE	38	42	42	41	34
Total Commercial & Industrial	47	52	51	51	41
Income-Producing CRE	35	32	29	24	23
Commercial Construction	6	9	9	9	5
Total Commercial	88	93	89	84	69
Residential Mortgage	20	18	15	15	13
Residential HELOC	6	5	5	6	6
Residential Construction	3	4	3	2	2
Consumer / Installment	2	2	2	2	2
Total Performing Classified	\$ 119	\$ 122	\$ 114	\$ 109	\$ 92
Classified to Tier 1 + ALL	15 %	15 %	14 %	13 %	11 %

Note – Certain prior period amounts have been reclassified to conform to the current presentation

Protecting High-Quality Balance Sheet

Commercial Real Estate Diversification

Commercial Construction

in millions

	Committed			Outstanding		
	\$		%	\$		%
Retail Building	148	14.4	%	106	18.1	%
Assisted Living/Nursing Home/Rehab	169	16.4		18	3.1	
Multi-Residential	95	9.2		65	11.1	
Office Buildings	112	10.9		48	8.2	
Commercial Residential CIP: Spec	81	7.9		55	9.4	
Land Develop - Vacant (Improved)	61	5.9		47	8.0	
Commercial Residential Land	62	6.0		59	10.1	
Development: Builder Lots						
Hotels / Motels	61	5.9		17	2.9	
Other Properties	48	4.7		34	5.8	
Commercial Residential CIP: Presold	45	4.4		26	4.4	
Raw Land - Vacant (Unimproved)	32	3.1		29	4.9	
Commercial Residential Land	31	3.0		24	4.1	
Development: Subdivisions in						
Warehouse	17	1.6		7	1.2	
Churches	24	2.3		15	2.5	
Commercial Residential Raw Land	17	1.7		16	2.7	
Commercial Land Development	13	1.3		13	2.2	
Restaurants / Franchise	11	1.1		6	1.0	
Leasehold Property	2	0.2		2	0.3	
Total Commercial Construction	\$ 1,029	100.0	%	\$ 587	100.0	%

Committed Average Loan Size

(in thousands)



•Commercial Construction	\$578
•Commercial RE:	
•Composite CRE	438
•Owner-Occupied	425
•Income-Producing	456

Commercial Real Estate – Income Producing

in millions

	Committed			Outstanding		
	\$		%	\$		%
Office Buildings	369	26.1	%	345	25.7	%
Retail Building	291	20.6		277	20.7	
Investor Residential	161	11.4		160	11.9	
Warehouse	147	10.4		140	10.4	
Hotels / Motels	137	9.7		128	9.5	
Multi-Residential	96	6.8		92	6.9	
Other Properties	88	6.2		77	5.7	
Convenience Stores	43	3.0		41	3.1	
Restaurants / Franchise Fast Food	32	2.2		31	2.3	
Manufacturing Facility	25	1.8		24	1.8	
Leasehold Property	9	0.6		9	0.7	
Automotive Service	6	0.4		6	0.4	
Daycare Facility	5	0.3		5	0.4	
Mobile Home Parks	4	0.3		4	0.3	
Automotive Dealership	3	0.2		3	0.2	
Total Commercial Real Estate - Income Producing	\$ 1,416	100.0	%	\$ 1,342	100.0	%

Outstanding Average Loan Size

(in thousands)

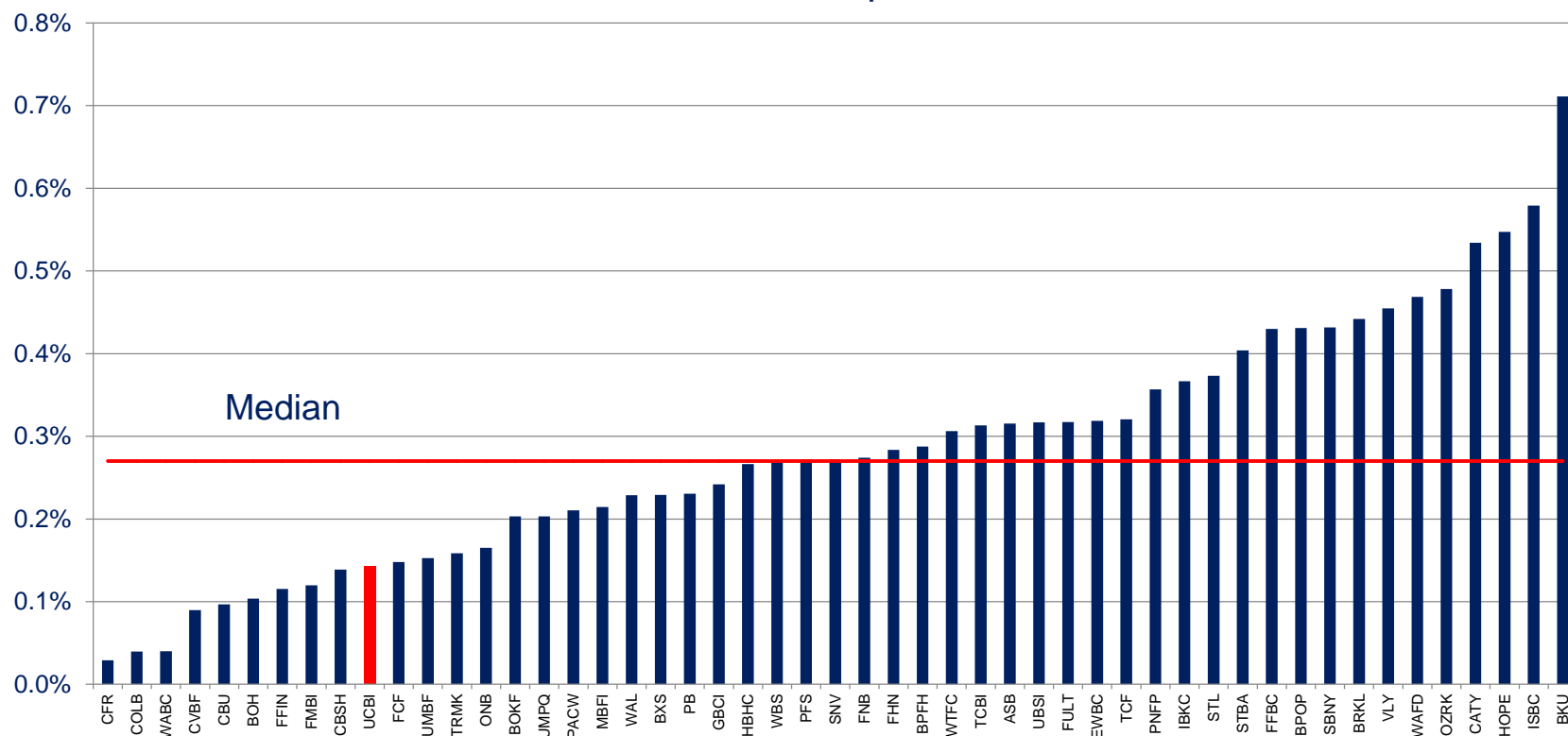


•Commercial Construction	\$331
•Commercial RE:	
•Composite CRE	416
•Owner-Occupied	402
•Income-Producing	435

Increasing Profitability

High-Quality, Low-Cost Core Deposit Base

1Q17 Cost of Deposits



- ▶ Our first quarter 2017 total cost of deposits was 14 basis points, which compared favorably to peers with a median of 27 basis points
- ▶ Core deposits (excludes Jumbo CDs / Brokered) comprised approximately 98% of our total customer deposits at March 31, 2017

Source: SNL Financial LC

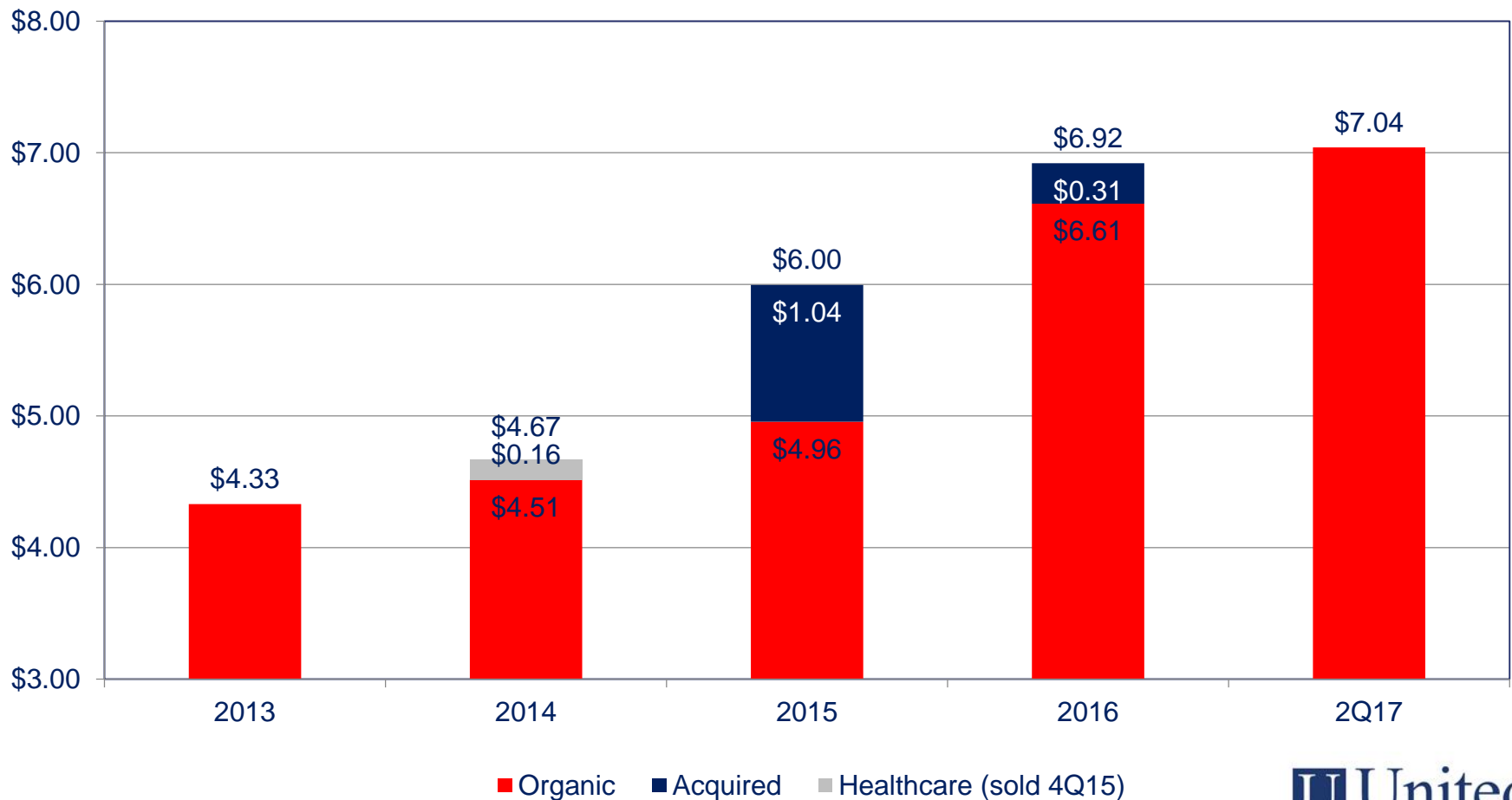
Note – Peer comparison banks comprise the KBW Regional Bank Index (ticker:KRX)



Generating Growth

Steady Loan Growth

Total Loans
in billions



Generating Growth

Market Share Growth Opportunities

\$ in billions

	Market Deposits (1)	United Deposits (2)	Banks (2)	Offices (2)	Deposit Share (1)	Rank (1)
North Georgia	\$ 6.5	\$ 2.4	9	19	36 %	1
Atlanta, Georgia	66.2	2.5	10	34	4	7
Gainesville, Georgia	3.2	0.4	1	5	11	4
Coastal Georgia	8.7	0.4	2	7	4	8
Western North Carolina	11.9	1.0	1	19	8	3
East Tennessee	17.4	0.6	2	11	3	6
Upstate South Carolina	23.2	1.1	4	25	5	7
Coastal South Carolina	20.8	0.3	1	7	2	14
Loan Production Offices	-	-	-	7		
Total Markets	<u>\$ 157.9</u>	<u>\$ 8.7</u>	<u>30</u>	<u>134</u>		

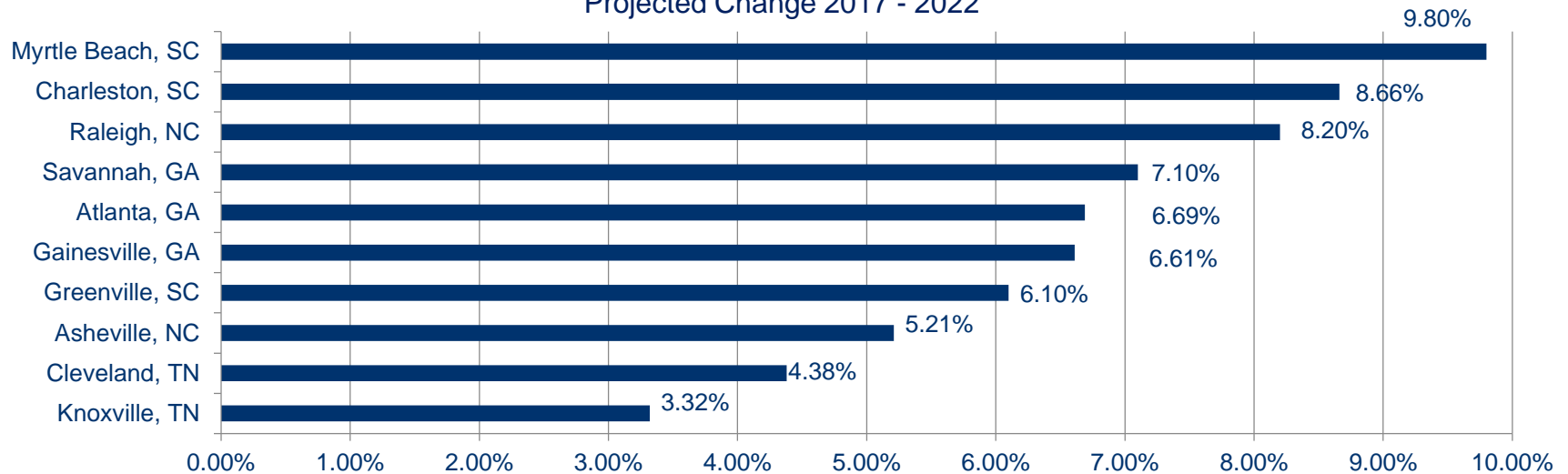
(1) FDIC deposit market share and rank as of June 30, 2016 for markets where United takes deposits (Source: FDIC)

(2) Based on current quarter

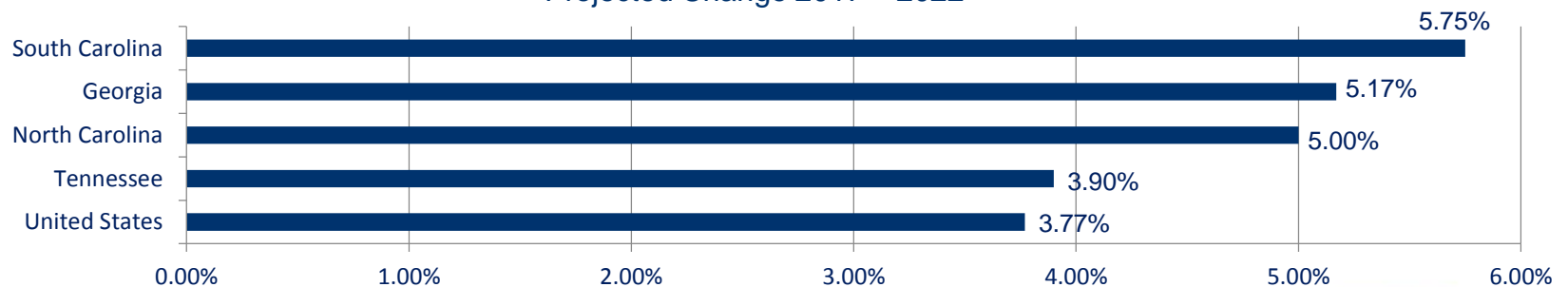
Generating Growth

Market Share Demographics

Key MSA Growth Markets
Projected Change 2017 - 2022



State Population Growth
Projected Change 2017 - 2022



Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	2Q16	3Q16	4Q16	1Q17	2Q17
Net Income					
Net income - GAAP	\$ 25,266	\$ 25,874	\$ 27,221	\$ 23,524	\$ 28,267
Merger-related and other charges	1,176	3,152	1,141	2,054	1,830
Tax benefit on merger-related and other charges	(445)	(1,193)	(432)	(758)	(675)
Impairment of deferred tax asset on canceled nonqualified stock options	-	-	976	-	-
Release of disproportionate tax effects lodged in OCI	-	-	-	3,400	-
Net income - Operating	<u>\$ 25,997</u>	<u>\$ 27,833</u>	<u>\$ 28,906</u>	<u>\$ 28,220</u>	<u>\$ 29,422</u>
Diluted Earnings per share					
Diluted earnings per share - GAAP	\$ 0.35	\$ 0.36	\$ 0.38	\$ 0.33	\$ 0.39
Merger-related and other charges	0.01	0.03	0.01	0.01	0.02
Impairment of deferred tax asset on canceled nonqualified stock options	-	-	0.01	-	-
Release of disproportionate tax effects lodged in OCI	-	-	-	0.05	-
Diluted earnings per share - Operating	<u>\$ 0.36</u>	<u>\$ 0.39</u>	<u>\$ 0.40</u>	<u>\$ 0.39</u>	<u>\$ 0.41</u>
Return on Assets					
Return on assets - GAAP	1.04 %	1.00 %	1.03 %	0.89 %	1.06 %
Merger-related and other charges	0.03	0.08	0.03	0.05	0.04
Impairment of deferred tax asset on canceled nonqualified stock options	-	-	0.04	-	-
Release of disproportionate tax effects lodged in OCI	-	-	-	0.13	-
Return on assets - Operating	<u>1.07 %</u>	<u>1.08 %</u>	<u>1.10 %</u>	<u>1.07 %</u>	<u>1.10 %</u>

Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	2Q16		3Q16		4Q16		1Q17		2Q17
Return on Tangible Common Equity									
Return on common equity - GAAP	9.54	%	9.61	%	9.89	%	8.54	%	9.98
Effect of merger-related and other charges	0.27		0.73		0.26		0.47		0.41
Impairment of deferred tax asset on canceled nonqualified stock options	-		-		0.36		-		-
Release of disproportionate tax effects lodged in OCI	-		-		-		1.24		-
Return on common equity - Operating	9.81		10.34		10.51		10.25		10.39
Effect of goodwill and intangibles	1.75		2.11		1.96		1.85		1.80
Return on tangible common equity - Operating	11.56	%	12.45	%	12.47	%	12.10	%	12.19
Expenses									
Expenses - GAAP	\$ 58,060		\$ 64,023		\$ 61,321		\$ 62,826		\$ 63,229
Merger-related and other charges	(1,176)		(3,152)		(1,141)		(2,054)		(1,830)
Expenses - Operating	\$ 56,884		\$ 60,871		\$ 60,180		\$ 60,772		\$ 61,399
Pre-Tax, Pre-Credit Earnings									
Pre-Tax Earnings - GAAP	\$ 40,655		\$ 41,627		\$ 44,837		\$ 42,002		\$ 44,804
Merger-related and other charges	1,176		3,152		1,141		2,054		1,830
Provision for credit losses	(300)		(300)		-		800		800
Pre-Tax, Pre-Credit Earnings - Operating	\$ 41,531		\$ 44,479		\$ 45,978		\$ 44,856		\$ 47,434
Efficiency Ratio									
Efficiency Ratio - GAAP	59.02	%	60.78	%	57.65	%	59.29	%	57.89
Merger-related and other charges	(1.20)		(2.99)		(1.07)		(1.94)		(1.68)
Efficiency Ratio - Operating	57.82	%	57.79	%	56.58	%	57.35	%	56.21