

United Community Banks, Inc. Reports Fourth Quarter 2022 Results

January 17, 2023

GAAP EPS of \$0.74, Return on Assets of 1.33% and Loan Growth of 12%

GREENVILLE, S.C., Jan. 17, 2023 (GLOBE NEWSWIRE) -- United Community Banks, Inc. (NASDAQ: UCBI) (United) today announced that net income for the 2022 fourth quarter was \$81.5 million and pre-tax, pre-provision income was \$125.9 million. Diluted earnings per share of \$0.74 for the quarter represented an increase of \$0.19 or 35%, from the fourth quarter a year ago, and was flat from the third quarter of 2022. On an operating basis, United's diluted earnings per share of \$0.75 was up 17% from the year ago quarter. The primary drivers of the increased earnings in both periods were increased interest rates and organic loan growth, as well as the acquisition of Reliant Bancorp, Inc., which closed on January 1, 2022 and was not reflected in the year-ago quarter. United's return on assets was 1.33%, or 1.35% on an operating basis. Return on equity was 10.9% and return on tangible common equity was 15.2%. On a pre-tax, pre-provision basis, operating return on assets was 2.09% for the quarter. Highlights for the quarter include strong annualized loan growth of 12%, 19 basis points of net interest margin expansion and further improvement in the efficiency ratio to 47.95%, or 47.35% on an operating basis, which excludes the effect of merger-related and other charges.

Chairman and CEO Lynn Harton stated, "We are pleased with our performance during this quarter and in 2022. In the quarter, our loan growth across all categories was strong and our net interest margin continued to benefit from increasing interest rates. As a result, we generated positive operating leverage, resulting in a new record efficiency ratio for us." Harton continued, "On the strategic front, we continue to benefit from the acquisitions we have completed over the past few years. These new partnerships have expanded the company into exciting growth markets and have brought talented bankers to United. While not included in these quarterly results, we are excited that we have now completed the addition of Progress Financial Corporation to the United family on January 3, 2023. Progress has a talented team, exceptional leadership, and operates in great markets in Alabama and the Florida Panhandle. I am very glad to welcome them to our team."

The net interest margin increased by 19 basis points to 3.76% from the third quarter, while the average yield on interest-earning assets was up 49 basis points to 4.32% and United's cost of deposits increased by 30 basis points to 0.49%. Net charge-offs increased to \$6.6 million or 0.17% of average loans during the quarter, mainly driven by one C&I loan, and NPAs were up slightly from prior quarters to 18 basis points relative to total assets.

Mr. Harton concluded, "2023 will be another great year for United despite some changes in the environment. Deposit competition will continue to increase as depositors seek higher returns for their excess liquidity. Well publicized recession fears may drive increasing provision costs for the industry. We believe we are well prepared to navigate these conditions due to the strength of our balance sheet, and more importantly, the strength of our teams. In 2022, we further strengthened our Board of Directors, added new market leaders, new commercial bankers and new line-of-business leaders. We also expanded our service capabilities with new locations across our footprint. In closing, I would note that we are all very proud that in October, United was named one of the "Best Banks to Work For" by American Banker for the sixth consecutive year. Everything begins with being a great place to work for great people. One of my goals for the year is to do an even better job of making sure we keep our company feeling small and connected as we continue to grow."

2022 Financial Highlights:

- Completed successful year with strong loan growth and historically high pre-credit profitability, and completed an acquisition in the high-growth Nashville, Tennessee MSA, which was a strategic priority
- Full year EPS of \$2.52, a decrease of 15% compared to 2021; full year operating EPS of \$2.66, a decrease of 14% from 2021
- Return on assets of 1.13%, or 1.19% on an operating basis
- Pre-tax, pre-provision return on assets of 1.80% on an operating basis
- Return on common equity of 9.5%
- Return on tangible common equity of 14.0% on an operating basis
- A provision for credit losses of \$63.9 million compared to a release of provision of \$37.6 million in 2021, with \$18.3 million attributable to establishing an initial allowance for loans acquired in the first quarter in the Reliant acquisition
- Strong loan growth of \$3.6 billion or \$1.3 billion excluding loans acquired from Reliant and PPP loans
- Core transaction deposits were up \$1.3 billion compared to 2021; excluding Reliant, 2022 core transaction deposits were down \$819 million, or 5.7%, reflecting runoff following 2021's pandemic-related deposit surge
- Net interest margin of 3.38%, which was up 31 basis points from last year primarily due to increased interest rates
- Noninterest income was down 12.7% primarily due to a decline in mortgage fees, as higher rates softened demand

- The efficiency ratio of 52.3%, or 50.2% on an operating basis, was improved as the combination of higher rates and the achievement of merger-related efficiencies drove the ratio to record low levels
- Net charge-offs remained low at just \$9.7 million, or 0.07% of average total loans

Fourth Quarter 2022 Financial Highlights:

- Net income of \$81.5 million and pre-tax, pre-provision income of \$125.9 million
- EPS increased by 35% compared to fourth quarter 2021 on a GAAP basis and 17% on an operating basis; compared to third quarter 2022, EPS remained flat on a GAAP basis and on an operating basis
- Return on assets of 1.33%, or 1.35% on an operating basis
- Pre-tax, pre-provision return on assets of 2.09% on an operating basis
- Return on common equity of 10.9%
- Return on tangible common equity of 15.2% on an operating basis
- A provision for credit losses of \$19.8 million, which increased the allowance for loan losses to 1.04% of loans from 1.00% in the third quarter
- Loan production of \$1.5 billion, resulting in loan growth of 12%, annualized for the quarter
- Core transaction deposits were down \$915 million; or 22% annualized
- Net interest margin of 3.76% was up 19 basis points from the third quarter, due to increased interest rates and loan growth
- Mortgage closings of \$253 million compared to \$522 million a year ago; mortgage rate locks of \$364 million compared to \$695 million a year ago
- Noninterest income was up \$1.4 million on a linked quarter basis, primarily driven by positive marks on certain investments and offset by lower mortgage fees
- Noninterest expenses increased by \$4.6 million compared to the third quarter on a GAAP basis and by \$4.9 million on an
 operating basis, mostly due to lower deferred costs from lower mortgage loan volume and higher FDIC deposit insurance
 costs
- Efficiency ratio of 48.0%, or 47.4% on an operating basis
- Net charge-offs of \$6.6 million, or 17 basis points as a percent of average loans, up 14 basis points from the net charge-offs experienced in the third quarter
- Nonperforming assets of 0.18% of total assets, up 3 basis points compared to September 30, 2022
- Quarterly common shareholder dividend of \$0.22 per share declared during the quarter, an increase of 10% year-over-year
- After the end of the quarter, we completed the acquisition of Progress Financial Corporation and its banking subsidiary Progress Bank and Trust with \$1.8 billion in assets on January 3, 2023; financial returns are expected to be within our desired thresholds

Conference Call

United will hold a conference call on Wednesday, January 18, 2023, at 11 a.m. ET to discuss the contents of this press release and to share business highlights for the quarter. Participants can pre-register for the conference call by navigating to https://dpregister.com/sreg/10174303/f57c53ab13. Those without internet access or unable to pre-register may dial in by calling 1-866-777-2509. Participants are encouraged to dial in 15 minutes prior to the call start time. The conference call also will be webcast and can be accessed by selecting "Events and Presentations" under "News and Events" within the Investor Relations section of the company's website, www.ucbi.com.

UNITED COMMUNITY BANKS, INC. Selected Financial Information (in thousands, except per share data)

		20)22		2021	Fourth Quarter 2022-		elve Months ecember 31,	YTD 2022-
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	2021 Change	2022	2021	2021 Change
INCOME SUMMARY									
Interest revenue	\$240,831	\$213,887	\$187,378	\$171,059	\$143,768		\$813,155	\$578,794	
Interest expense	30,943	14,113	8,475	7,267	6,213	<u>.</u>	60,798	29,760	<u>.</u>

Net interest revenue	209,888	199,774	178,903	163,792	137,555	53%	752,357	549,034	37%
Provision for credit losses	19,831	15,392	5,604	23,086	(647)		63,913	(37,550)	
Noninterest income	33,354	31,922	33,458	38,973	37,177	(10)	137,707	157,818	(13)
Total revenue	223,411	216,304	206,757	179,679	175,379	27	826,151	744,402	11
Noninterest expenses	117,329	112,755	120,790	119,275	109,156	7	470,149	396,639	19
Income before income tax									
expense	106,082	103,549	85,967	60,404	66,223		356,002	347,763	
Income tax expense	24,632	22,388	19,125	12,385	14,204		78,530	77,962	
Net income	81,450	81,161	66,842	48,019	52,019		277,472	269,801	
Merger-related and other charges	1,470	1,746	7,143	9,016	9,912		19,375	13,970	
Income tax benefit of merger-	(000)	(005)	(4.575)	(4.000)	(0.005)		(4.040)	(0.474)	
related and other charges	(323)	(385)	(1,575)	(1,963)	(2,265)		(4,246)	(3,174)	
Net income - operating ⁽¹⁾	\$ 82,597	\$ 82,522	\$ 72,410	\$ 55,072	\$ 59,666	38	\$292,601	\$280,597	4
Pre-tax pre-provision income									
(5)	\$125,913	\$118,941	\$ 91,571	\$ 83,490	\$ 65,576	92	\$419,915	\$310,213	35
PERFORMANCE MEASURES									
Per common share:									
Diluted net income - GAAP	\$ 0.74	\$ 0.74	\$ 0.61	\$ 0.43	\$ 0.55	35	\$ 2.52	\$ 2.97	(15)
Diluted net income - operating									
(1)	0.75	0.75	0.66	0.50	0.64	17	2.66	3.09	(14)
Common stock cash dividends									
declared	0.22	0.22	0.21	0.21	0.20	10	0.86	0.78	10
Book value	24.38	23.78	23.96	24.38	23.63	3	24.38	23.63	3
Tangible book value ⁽³⁾	17.13	16.52	16.68	17.08	18.42	(7)	17.13	18.42	(7)
Key performance ratios:									
Return on common equity -									
GAAP ⁽²⁾⁽⁴⁾	10.86%	11.02%	9.31%	6.80%	9.32%		9.54%	13.14%	
Return on common equity -									
operating (1)(2)(4)	11.01	11.21	10.10	7.83	10.74		10.07	13.68	
Return on tangible common									
equity - operating $(1)(2)(3)(4)$	15.20	15.60	14.20	11.00	13.93		14.04	17.33	
Return on assets - GAAP (4)	1.33	1.32	1.08	0.78	0.96		1.13	1.37	
Return on assets - operating									
(1)(4)	1.35	1.34	1.17	0.89	1.10		1.19	1.42	
Return on assets -pre-tax									
pre-provision ⁽⁴⁾⁽⁵⁾	2.07	1.94	1.49	1.37	1.21		1.72	1.58	
Return on assets -pre-tax									
pre-provision, excluding									
merger related and other									
charges ⁽¹⁾⁽⁴⁾⁽⁵⁾	2.09	1.97	1.60	1.52	1.40		1.80	1.65	
Net interest margin (fully									
taxable equivalent) (4)	3.76	3.57	3.19	2.97	2.81		3.38	3.07	
Efficiency ratio - GAAP	47.95	48.41	56.58	57.43	62.12		52.31	55.80	
Efficiency ratio - operating (1)	47.35	47.66	53.23	53.09	56.48		50.16	53.83	
Equity to total assets	11.25	11.12	10.95	11.06	10.61		11.25	10.61	
Tangible common equity to									
tangible assets ⁽³⁾	7.88	7.70	7.59	7.72	8.09		7.88	8.09	
ASSET QUALITY									
Nonperforming assets ("NPAs")	\$ 44,281	\$ 35,511	\$ 34,428	\$ 40,816	\$ 32,855	35	\$ 44,281	\$ 32,855	35
Allowance for credit losses -	, -	,-	, ,	* -,-	, ,,,,,,		, ,	, - ,	
loans	159,357	148,502	136,925	132,805	102,532	55	159,357	102,532	55
Allowance for credit losses -									
total	180,520	167,300	153,042	146,369	113,524	59	180,520	113,524	59
Net charge-offs (recoveries)	6,611	1,134	(1,069)	2,978	248		9,654	38	
Allowance for credit losses -									
loans to loans	1.04%	1.00%	0.94%	0.93%	0.87%		1.04%	0.87%	
Allowance for credit losses -									
total to loans	1.18	1.12	1.05	1.02	0.97		1.18	0.97	
Net charge-offs to average									
loans ⁽⁴⁾	0.17	0.03	(0.03)	0.08	0.01		0.07	_	

NPAs to total assets	0.18	0.15	0.14	0.17	0.16		0.18	0.16	
AT PERIOD END (\$ in millions)									
Loans	\$ 15,335	\$ 14,882	\$ 14,541	\$ 14,316	\$ 11,760	30	\$ 15,335	\$ 11,760	30
Investment securities	6,228	6,539	6,683	6,410	5,653	10	6,228	5,653	10
Total assets	24,009	23,688	24,213	24,374	20,947	15	24,009	20,947	15
Deposits	19,877	20,321	20,873	21,056	18,241	9	19,877	18,241	9
Shareholders' equity	2,701	2,635	2,651	2,695	2,222	22	2,701	2,222	22
Common shares outstanding (thousands)	106,223	106,163	106,034	106,025	89,350	19	106,223	89,350	19

⁽¹⁾ Excludes merger-related and other charges. (2) Net income less preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (3) Excludes effect of acquisition related intangibles and associated amortization. (4) Annualized. (5) Excludes income tax expense and provision for credit losses.

UNITED COMMUNITY BANKS, INC. Non-GAAP Performance Measures Reconciliation Selected Financial Information

(in thousands, except per share data)

		20)22		2021		onths Ended onber 31,
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	2022	2021
Noninterest expense reconciliation							
Noninterest expenses (GAAP)	\$ 117,329	\$ 112,755	\$ 120,790	\$ 119,275	\$ 109,156	\$ 470,149	\$ 396,639
Merger-related and other charges	(1,470)	(1,746)	(7,143)	(9,016)	(9,912)	(19,375)	(13,970)
Expenses - operating	\$ 115,859	\$ 111,009	\$ 113,647	\$ 110,259	\$ 99,244	\$ 450,774	\$ 382,669
Net income to operating income reconciliation							
Net income (GAAP)	\$ 81,450	\$ 81,161	\$ 66,842	\$ 48,019	\$ 52,019	\$ 277,472	\$ 269,801
Merger-related and other charges	1,470	1,746	7,143	9,016	9,912	19,375	13,970
Income tax benefit of merger-related and other	(000)	(005)	(4.575)	(4.000)	(0.005)	(4.040)	(0.474)
charges	(323)	(385)	(1,575)	(1,963)	(2,265)	(4,246)	(3,174)
Net income - operating	\$ 82,597	\$ 82,522	\$ 72,410	\$ 55,072	\$ 59,666	\$ 292,601	\$ 280,597
Net income to pre-tax pre-provision income reconciliation							
Net income (GAAP)	\$ 81,450	\$ 81,161	\$ 66,842	\$ 48,019	\$ 52,019	\$ 277,472	\$ 269,801
Income tax expense	24,632	22,388	19,125	12,385	14,204	78,530	77,962
Provision for credit losses	19,831	15,392	5,604	23,086	(647)	63,913	(37,550)
Pre-tax pre-provision income	\$ 125,913	\$ 118,941	\$ 91,571	\$ 83,490	\$ 65,576	\$ 419,915	\$ 310,213
Diluted income per common share reconciliation							
Diluted income per common share (GAAP)	\$ 0.74	\$ 0.74	\$ 0.61	\$ 0.43	\$ 0.55	\$ 2.52	\$ 2.97
Merger-related and other charges	0.01	0.01	0.05	0.07	0.09	0.14	0.12
Diluted income per common share - operating	\$ 0.75	\$ 0.75	\$ 0.66	\$ 0.50	\$ 0.64	\$ 2.66	\$ 3.09
Book value per common share reconciliation							
Book value per common share (GAAP)	\$ 24.38	\$ 23.78	\$ 23.96	\$ 24.38	\$ 23.63	\$ 24.38	\$ 23.63
Effect of goodwill and other intangibles	(7.25)	(7.26)	(7.28)	(7.30)	(5.21)	(7.25)	(5.21)
Tangible book value per common share	\$ 17.13	\$ 16.52	\$ 16.68	\$ 17.08	\$ 18.42	\$ 17.13	\$ 18.42
Return on tangible common equity reconciliation							
Return on common equity (GAAP)	10.86%	11.02%	9.31%	6.80%	9.32%	9.54%	13.14%
Merger-related and other charges	0.15	0.19	0.79	1.03	1.42	0.53	0.54
Return on common equity - operating	11.01	11.21	10.10	7.83	10.74	10.07	13.68
Effect of goodwill and other intangibles	4.19	4.39	4.10	3.17	3.19	3.97	3.65
Return on tangible common equity - operating	15.20%	15.60%	14.20%	11.00%	13.93%	14.04%	17.33%

Return on assets reconciliation

Return on assets (GAAP)	1.33%	1.32%	1.08%	0.78%	0.96%	1.13%	1.37%
Merger-related and other charges	0.02	0.02	0.09	0.11	0.14	0.06	0.05
Return on assets - operating	1.35%	1.34%	1.17%	0.89%	1.10%	1.19%	1.42%
Return on assets to return on assets- pre-tax							
pre-provision reconciliation							
Return on assets (GAAP)	1.33%	1.32%	1.08%	0.78%	0.96%	1.13%	1.37%
Income tax expense	0.41	0.37	0.32	0.20	0.26	0.32	0.40
Provision for credit losses	0.33	0.25	0.09	0.39	(0.01)	0.27	(0.19)
Return on assets - pre-tax pre-provision	2.07	1.94	1.49	1.37	1.21	1.72	1.58
Merger-related and other charges	0.02	0.03	0.11	0.15	0.19	0.08	0.07
Return on assets - pre-tax pre-provision, excluding							
merger-related and other charges	2.09%	1.97%	1.60%	1.52%	1.40%	1.80%	1.65%
Efficiency ratio reconciliation							
Efficiency ratio (GAAP)	47.95%	48.41%	56.58%	57.43%	62.12%	52.31%	55.80%
Merger-related and other charges	(0.60)	(0.75)	(3.35)	(4.34)	(5.64)	(2.15)	(1.97)
Efficiency ratio - operating	47.35%	47.66%	53.23%	53.09%	56.48%	50.16%	53.83%
Tangible common equity to tangible assets reconciliation							
Equity to total assets (GAAP)	11.25%	11.12%	10.95%	11.06%	10.61%	11.25%	10.61%
Effect of goodwill and other intangibles	(2.97)	(3.01)	(2.96)	(2.94)	(2.06)	(2.97)	(2.06)
Effect of preferred equity	(0.40)	(0.41)	(0.40)	(0.40)	(0.46)	(0.40)	(0.46)
Tangible common equity to tangible assets	7.88%	7.70%	7.59%	7.72%	8.09%	7.88%	8.09%

UNITED COMMUNITY BANKS, INC. Financial Highlights Loan Portfolio Composition at Period-End (in millions)

Commercial Banking Solutions

Total loans

		2022				2021		Linked		Year over			
-				_		_	First	_			Quarter		Year
Q	uarter	C	uarter	C	uarter	G	luarter	C	luarter	_	Change	_	Change
_		•		•		•		•		•		•	
\$,	\$,	\$,	\$	•	\$,	\$		\$	413
	,		•		,				,		, ,		661
	2,251		2,236		2,243		2,302		1,822		15		429
	1		2		10		34		88		(1)		(87)
	1,598		1,514		1,514		1,482		1,015		84		583
	1,374		1,281		1,211		1,148		1,083		93		291
	11,221		11,032		10,932		10,932		8,931		189		2,290
	2,355		2,149		1,997		1,826		1,638		206		717
	850		832		801		778		694		18		156
	443		423		381		368		359		20		84
	317		301		287		269		_		16		317
	149		145		143		143		138		4		11
\$	15,335	\$	14,882	\$	14,541	\$	14,316	\$	11,760	\$	453	\$	3,575
\$	4,051	\$	4,003	\$	3,960	\$	3,879	\$	3,778	\$	48	\$	273
	2,587		2,516		2,377		2,323		2,235		71		352
	2,186		2,117		2,006		1,879		1,895		69		291
	2,507		2,536		2,621		2,661		373		(29)		2,134
	1,308		1,259		1,235		1,208		1,148		49		160
	\$	3,262 2,251 1,598 1,374 11,221 2,355 850 443 317 149 \$ 15,335 \$ 4,051 2,587 2,186 2,507	\$ 2,735 \$ 3,262 2,251 1 1 1,598 1,374 11,221 2,355 850 443 317 149 \$ 15,335 \$ \$ \$ \$ 4,051 \$ 2,587 2,186 2,507	Fourth Quarter Third Quarter \$ 2,735 \$ 2,700 3,262 3,299 2,251 2,236 1 2 1,598 1,514 1,374 1,281 11,221 11,032 2,355 2,149 850 832 443 423 317 301 149 145 \$ 15,335 \$ 14,882 \$ 4,051 \$ 4,003 2,587 2,516 2,186 2,117 2,507 2,536	Fourth Quarter Third Quarter Some Second Se	Fourth Quarter Third Quarter Second Quarter \$ 2,735 \$ 2,700 \$ 2,681 3,262 3,299 3,273 2,251 2,236 2,243 1 2 10 1,598 1,514 1,514 1,374 1,281 1,211 11,221 11,032 10,932 2,355 2,149 1,997 850 832 801 443 423 381 317 301 287 149 145 143 \$ 15,335 \$ 14,882 \$ 14,541 \$ 4,051 \$ 4,003 \$ 3,960 2,587 2,516 2,377 2,186 2,117 2,006 2,507 2,536 2,621	Fourth Quarter Third Quarter Second Quarter Company \$ 2,735 \$ 2,700 \$ 2,681 \$ 3,262 3,299 3,273 2,243 1 2 10 1 1,598 1,514 1,514 1,514 1,514 1,514 1,211 1 1,221 1 1,032 1 0,932 2,355 2,149 1,997 850 832 801 443 423 381 317 301 287 149 143 143 143 \$ 15,335 \$ 14,882 \$ 14,541 \$ \$ \$ 4,051 \$ 4,003 \$ 3,960 \$ 2,587 2,516 2,377 2,186 2,117 2,006 2,507 2,536 2,621	Fourth Quarter Third Quarter Second Quarter First Quarter \$ 2,735 \$ 2,700 \$ 2,681 \$ 2,638 3,262 3,299 3,273 3,328 2,251 2,236 2,243 2,302 1 2 10 34 1,598 1,514 1,514 1,482 1,374 1,281 1,211 1,148 11,221 11,032 10,932 10,932 2,355 2,149 1,997 1,826 850 832 801 778 443 423 381 368 317 301 287 269 149 145 143 143 \$ 15,335 \$ 14,882 \$ 14,541 \$ 14,316 \$ 4,051 \$ 4,003 \$ 3,960 \$ 3,879 2,587 2,516 2,377 2,323 2,186 2,117 2,006 1,879 2,507 2,536 2,621 2,661	Fourth Quarter Third Quarter Second Quarter First Quarter Indicates \$ 2,735 \$ 2,700 \$ 2,681 \$ 2,638 \$ 3,262 3,299 3,273 3,328 2,251 2,236 2,243 2,302 2,302 1 2 10 34 1,514 1,514 1,482 1,374 1,281 1,211 1,148 1,148 1,1221 11,032 10,932 10,932 10,932 2,355 2,149 1,997 1,826 850 832 801 778 443 423 381 368 317 301 287 269 149 145 143 143 143 143 \$ 143 \$ 143 \$ 14,316 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Fourth Quarter Third Quarter Second Quarter First Quarter Fourth Quarter \$ 2,735 \$ 2,700 \$ 2,681 \$ 2,638 \$ 2,322 3,262 3,299 3,273 3,328 2,601 2,251 2,236 2,243 2,302 1,822 1 2 10 34 88 1,598 1,514 1,514 1,482 1,015 1,374 1,281 1,211 1,148 1,083 11,221 11,032 10,932 10,932 8,931 2,355 2,149 1,997 1,826 1,638 850 832 801 778 694 443 423 381 368 359 317 301 287 269 — 149 145 143 143 138 \$ 15,335 \$ 14,882 \$ 14,541 \$ 14,316 \$ 11,760 \$ 4,051 \$ 4,003 \$ 3,960 \$ 3,879 \$ 3,778	Fourth Quarter Third Quarter Second Quarter First Quarter Fourth Quarter \$ 2,735 \$ 2,700 \$ 2,681 \$ 2,638 \$ 2,322 \$ 3,262 3,262 3,299 3,273 3,328 2,601 2,251 2,236 2,243 2,302 1,822 1 2 10 34 88 1,598 1,514 1,514 1,482 1,015 1,374 1,281 1,211 1,148 1,083 11,221 11,032 10,932 10,932 8,931 2,355 2,149 1,997 1,826 1,638 850 832 801 778 694 443 423 381 368 359 317 301 287 269 — 149 145 143 143 138 \$ 15,335 \$ 14,882 \$ 14,541 \$ 14,316 \$ 11,760 \$ \$ 4,051 \$ 4,003 \$ 3,960 \$ 3,879	Fourth Quarter Third Quarter Second Quarter First Quarter Fourth Quarter Quarter Change \$ 2,735 \$ 2,700 \$ 2,681 \$ 2,638 \$ 2,322 \$ 35 3,262 3,299 3,273 3,328 2,601 (37) 2,251 2,236 2,243 2,302 1,822 15 1 2 10 34 88 (1) 1,598 1,514 1,514 1,482 1,015 84 1,374 1,281 1,211 1,148 1,083 93 11,221 11,032 10,932 10,932 8,931 189 2,355 2,149 1,997 1,826 1,638 206 850 832 801 778 694 18 443 423 381 368 359 20 317 301 287 269 — 16 149 145 143 143 138 4 \$ 15,	Fourth Quarter Third Quarter Second Quarter First Quarter Fourth Quarter Quarter Change \$ 2,735 \$ 2,700 \$ 2,681 \$ 2,638 \$ 2,322 \$ 35 \$ 3,262 3,299 3,273 3,328 2,601 (37) 2,251 2,236 2,243 2,302 1,822 15 1 2 10 34 88 (1) 1,598 1,514 1,514 1,482 1,015 84 1,374 1,281 1,211 1,148 1,083 93 11,221 11,032 10,932 10,932 8,931 189 2,355 2,149 1,997 1,826 1,638 206 850 832 801 778 694 18 443 443 423 381 368 359 20 317 301 287 269 — 16 4443 443 143 143 143 143 138 4 \$ 15,335 \$ 14,882 \$ 14,541 \$ 14,316 \$ 11,760 \$ 453

2,451

14,882

2,342

2,366

14,316

2,331

11,760

245

453

365

3,575

2,696

15,335 \$

UNITED COMMUNITY BANKS, INC. Financial Highlights

Loan Portfolio Composition at Year-End

(in millions)

_	2022	2	2021	2020	201	9	 2018
LOANS BY CATEGORY							
Owner occupied commercial RE \$	2,735	\$	2,322	\$ 2,090	\$,720	\$ 1,648
Income producing commercial RE	3,262		2,601	2,541	2	2,008	1,812
Commercial & industrial	2,251		1,822	1,853		,221	1,278
Paycheck protection program	1		88	646		_	_
Commercial construction	1,598		1,015	967		976	796
Equipment financing	1,374		1,083	864		745	 565
Total commercial	11,221		8,931	8,961	(6,670	6,099
Residential mortgage	2,355		1,638	1,285		1,118	1,049
Home equity lines of credit	850		694	697		661	694
Residential construction	443		359	281		236	211
Manufactured housing	317		_	_		_	_
Consumer	149		138	147		128	 330
Total loans <u>\$</u>	15,335	\$	11,760	\$ 11,371	\$ 8	3,813	\$ 8,383
LOANS BY STATE							
Georgia \$	4,051	\$	3,778	\$ 3,685	\$	3,606	\$ 3,323
South Carolina	2,587		2,235	1,947		,708	1,645
North Carolina	2,186		1,895	1,281		,156	1,072
Tennessee	2,507		373	415		421	477
Florida	1,308		1,148	1,435		_	_
Commercial Banking Solutions	2,696		2,331	2,608	•	,922	1,658
Indirect auto						_	 208
Total loans <u>\$</u>	15,335	\$	11,760	\$ 11,371	\$ 8	3,813	\$ 8,383

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality (in thousands)

	2022					
	Fourth Quarter		Third Quarter		Second Quarter	
NONACCRUAL LOANS	<u>-</u>					
Owner occupied RE	\$	523	\$	877	\$	1,876
Income producing RE		3,885		2,663		7,074
Commercial & industrial		14,470		11,108		4,548
Commercial construction		133		150		208
Equipment financing		5,438		3,198		3,249
Total commercial		24,449		17,996		16,955
Residential mortgage		10,919		10,424		12,228
Home equity lines of credit		1,888		1,151		933
Residential construction		405		104		198
Manufactured housing		6,518		4,187		2,804
Consumer		53		17		25
Total nonaccrual loans held for investment		44,232		33,879		33,143
Nonaccrual loans HFS		_		316		317
OREO and repossessed assets		49		1,316		968
Total NPAs	\$	44,281	\$	35,511	\$	34,428

	2022	
Fourth Quarter	Third Quarter	Second Quarter

			Net Charge- Offs to		Net Charge- Offs to			Net Charge- Offs to
	Net	Charge-	Average	Net Charge		Ne	t Charge-	Average
(in thousands)		Offs	Loans ⁽¹⁾	Offs	Loans ⁽¹⁾		Offs	Loans ⁽¹⁾
NET CHARGE-OFFS BY CATEGORY								
Owner occupied RE	\$	(130)	(0.02)%	\$ (90	0.01)%	\$	(1,496)	(0.23)%
Income producing RE		(113)	(0.01)	176	0.02		(116)	(0.01)
Commercial & industrial		4,577	0.81	(744	1) (0.13)		(302)	(0.05)
Commercial construction		(77)	(0.02)	10)		(144)	(0.04)
Equipment financing		1,658	0.50	1,121	0.36		907	0.31
Total commercial		5,915	0.21	473	0.02		(1,151)	(0.04)
Residential mortgage		(33)	(0.01)	(66	6) (0.01)		(51)	(0.01)
Home equity lines of credit		(89)	(0.04)	(102	2) (0.05)		(346)	(0.18)
Residential construction		(23)	(0.02)	(109	9) (0.11)		(76)	(0.08)
Manufactured housing		246	0.32	220	0.30		135	0.20
Consumer		595	1.61	718	<u>3</u> 1.98		420	1.18
Total	\$	6,611	0.17	\$ 1,134	0.03	\$	(1,069)	(0.03)

⁽¹⁾ Annualized.

UNITED COMMUNITY BANKS, INC.
Consolidated Balance Sheets (Unaudited)
(in thousands, except share and per share data)

	D	ecember 31, 2022	December 31, 2021
ASSETS			
Cash and due from banks	\$	195,771	\$ 144,244
Interest-bearing deposits in banks		316,082	2,147,266
Federal funds and other short-term investments		135,000	27,000
Cash and cash equivalents		646,853	2,318,510
Debt securities available-for-sale		3,614,333	4,496,824
Debt securities held-to-maturity (fair value \$2,191,073 and \$1,148,804, respectively)		2,613,648	1,156,098
Loans held for sale at fair value		13,600	44,109
Loans and leases held for investment		15,334,627	11,760,346
Less allowance for credit losses - loans and leases		(159,357)	(102,532)
Loans and leases, net		15,175,270	11,657,814
Premises and equipment, net		298,456	245,296
Bank owned life insurance		299,297	217,713
Accrued interest receivable		72,807	42,999
Net deferred tax asset		129,313	41,322
Derivative financial instruments		50,636	42,480
Goodwill and other intangible assets, net		779,248	472,407
Other assets		315,423	211,199
Total assets	\$	24,008,884	\$ 20,946,771
LIABILITIES AND SHAREHOLDERS' EQUITY	·		
Liabilities:			
Deposits:			
Noninterest-bearing demand	\$	7,643,081	\$ 6,956,981
NOW and interest-bearing demand		4,350,878	4,252,209
Money market		4,510,680	4,183,354
Savings		1,456,337	1,215,779
Time		1,781,482	1,442,498
Brokered		134,049	190,358
Total deposits		19,876,507	18,241,179
Short-term borrowings		158,933	_
Federal Home Loan Bank advances		550,000	_
Long-term debt		324,663	247,360
Derivative financial instruments		99,543	25,145

Accrued expenses and other liabilities	298,564	210,842
Total liabilities	21,308,210	18,724,526
Shareholders' equity:		
Preferred stock, \$1 par value: 10,000,000 shares authorized; Series I, \$25,000 per share liquidation preference; 4,000 shares issued and outstanding	96,422	96,422
Common stock, \$1 par value; 200,000,000 shares authorized; 106,222,758 and 89,349,826 shares		
issued and outstanding, respectively	106,223	89,350
Common stock issuable; 607,128 and 595,705 shares, respectively	12,307	11,288
Capital surplus	2,306,366	1,721,007
Retained earnings	508,844	330,654
Accumulated other comprehensive loss	(329,488)	(26,476)
Total shareholders' equity	2,700,674	2,222,245
Total liabilities and shareholders' equity	\$ 24,008,884	\$ 20,946,771

UNITED COMMUNITY BANKS, INC. Consolidated Statements of Income (Unaudited) (in thousands, except per share data)

	Three Months Ended December 31,			Twelve Months Er December 31,			
	 2022		2021		2022		2021
Interest revenue:							
Loans, including fees	\$ 197,330	\$	123,473	\$	673,402	\$	505,734
Investment securities, including tax exempt of \$2,561, 2,293, \$10,323 and							
\$8,978	40,781		19,442		131,824		70,972
Deposits in banks and short-term investments	 2,720		853		7,929		2,088
Total interest revenue	 240,831		143,768		813,155		578,794
Interest expense:							
Deposits:							
NOW and interest-bearing demand	9,688		1,310		17,312		5,468
Money market	11,244		1,102		18,274		5,380
Savings	356		60		693		217
Time	 3,498		392		5,820		3,780
Deposits	24,786		2,864		42,099		14,845
Short-term borrowings	480		_		507		_
Federal Home Loan Bank advances	1,424		1		1,424		3
Long-term debt	 4,253		3,348		16,768		14,912
Total interest expense	30,943		6,213		60,798		29,760
Net interest revenue	209,888		137,555		752,357		549,034
Provision for credit losses	19,831		(647)		63,913		(37,550
Net interest revenue after provision for credit losses	 190,057		138,202		688,444		586,584
Noninterest income:							
Service charges and fees	9,519		8,613		38,163		33,868
Mortgage loan gains and related fees	3,104		10,910		32,524		58,446
Wealth management fees	5,835		6,117		23,594		18,998
Gains from other loan sales, net	1,504		3,761		10,730		11,267
Other lending and loan servicing fees	2,487		2,357		10,005		9,427
Securities (losses) gains, net	(184)		42		(3,872)		83
Other	11,089		5,377		26,563		25,729
Total noninterest income	 33,354		37,177		137,707		157,818
Total revenue	223,411		175,379		826,151		744,402
Noninterest expenses:							
Salaries and employee benefits	68,143		60,986		276,205		241,443
Occupancy	8,866		7,489		36,247		28,619
Communications and equipment	10,516		7,850		38,234		29,829
FDIC assessments and other regulatory charges	3,098		1,878		9,894		7,398
Professional fees	5,496		6,080		20,166		20,589
Lending and loan servicing expense	1,604		2,351		9,350		10,859
Outside services - electronic banking	3,954		2,670		12,583		9,481
Postage, printing and supplies	2,441		1,939		8,749		7,110

Advertising and public relations	2,052	1,760	8,384	5,910
Amortization of intangibles	1,619	1,103	6,826	4,045
Merger-related and other charges	1,470	9,912	19,375	13,970
Other	 8,070	 5,138	 24,136	 17,386
Total noninterest expenses	 117,329	 109,156	 470,149	 396,639
Net income before income taxes	106,082	66,223	356,002	347,763
Income tax expense	 24,632	 14,204	 78,530	 77,962
Net income	\$ 81,450	\$ 52,019	\$ 277,472	\$ 269,801
Preferred stock dividends	1,718	1,718	6,875	6,875
Earnings allocated to participating securities	 461	 317	 1,462	 1,657
Net income available to common shareholders	\$ 79,271	\$ 49,984	\$ 269,135	\$ 261,269
Net income per common share:				
Basic	\$ 0.74	\$ 0.56	\$ 2.52	\$ 2.97
Diluted	0.74	0.55	2.52	2.97
Weighted average common shares outstanding:				
Basic	106,795	89,916	106,661	87,940
Diluted	106,916	90,089	106,778	88,097

Average Consolidated Balance Sheets and Net Interest Analysis For the Three Months Ended December 31, (dollars in thousands, fully taxable equivalent (FTE))

	2022			2021				
	Average Balance	ı	nterest	Average Rate	Average Balance		Interest	Average Rate
Assets:								
Interest-earning assets:								
Loans, net of unearned income (FTE) (1)(2)	\$ 15,002,836	\$	197,502	5.22%	\$ 11,689,412	\$	123,250	4.18%
Taxable securities (3)	6,325,165		38,220	2.42	5,156,563		17,149	1.33
Tax-exempt securities (FTE) (1)(3)	490,838		3,440	2.80	387,638		3,080	3.18
Federal funds sold and other interest-earning assets	453,090		2,912	2.55	2,308,241		1,322	0.23
Total interest-earning assets (FTE)	22,271,929		242,074	4.32	19,541,854		144,801	2.94
Noninterest-earning assets:								
Allowance for loan losses	(152,551)				(103,167)			
Cash and due from banks	217,873				141,967			
Premises and equipment	297,523				245,869			
Other assets (3)	1,166,424				1,036,760			
Total assets	\$ 23,801,198				\$ 20,863,283			
Liabilities and Shareholders' Equity: Interest-bearing liabilities: Interest-bearing deposits:								
NOW and interest-bearing demand	\$ 4,385,916		9,688	0.88	\$ 4,080,621		1,310	0.13
Money market	4,628,585		11,244	0.96	4,323,851		1,102	0.10
Savings	1,480,908		356	0.10	1,187,134		60	0.02
Time	1,708,311		3,143	0.73	1,461,231		567	0.15
Brokered time deposits	51,258		355	2.75	65,556		(175)	(1.06)
Total interest-bearing deposits	12,254,978		24,786	0.80	11,118,393	_	2,864	0.10
Federal funds purchased and other borrowings	47,487		480	4.01	51		_	_
Federal Home Loan Bank advances	135,000		1,424	4.18	1,426		1	0.28
Long-term debt	324,590		4,253	5.20	247,251		3,348	5.37
Total borrowed funds	507,077		6,157	4.82	248,728		3,349	5.34
Total interest-bearing liabilities	12,762,055		30,943	0.96	11,367,121	_	6,213	0.22
Noninterest-bearing liabilities:								
Noninterest-bearing deposits	7,993,816				6,918,279			
Other liabilities	383,270				354,665			

Total liabilities	21,139,141		18,640,065		
Shareholders' equity	2,662,057		2,223,218		
Total liabilities and shareholders' equity	\$ 23,801,198		\$ 20,863,283		
Net interest revenue (FTE)	<u>\$</u>	S 211,131	<u>:</u>	\$ 138,588	
Net interest-rate spread (FTE)	_	3.36%	- -		2.72%
Net interest margin (FTE) (4)		3.76%			2.81%

- (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
- (2) Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale.
- (3) Unrealized gains and losses, including those related to the transfer from AFS to HTM, have been reclassified to other assets. Pretax unrealized losses of \$454 million in 2022 and \$1.64 million in 2021 are included in other assets for purposes of this presentation.
- (4) Net interest margin is taxable equivalent net interest revenue divided by average interest-earning assets.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Twelve Months Ended December 31,

(dollars in thousands, fully taxable equivalent (FTE))

	2022			2021			
	Average Balance	Inte	erest	Average Rate	Average Balance	Interest	Average Rate
Assets:							
Interest-earning assets:							
Loans, net of unearned income (FTE) (1)(2)	\$ 14,571,746	\$ 6	73,491	4.62%	\$ 11,485,876	\$ 504,015	4.39%
Taxable securities (3)	6,284,603	1.	21,501	1.93	4,446,712	61,994	1.39
Tax-exempt securities (FTE) (1)(3)	496,327		13,865	2.79	382,915	12,059	3.15
Federal funds sold and other interest-earning assets	1,065,057		9,104	0.85	1,680,151	4,784	0.28
Total interest-earning assets (FTE)	22,417,733	8	17,961	3.65	17,995,654	582,852	3.24
Non-interest-earning assets:							
Allowance for loan losses	(135,144)				(121,586)		
Cash and due from banks	204,852				139,728		
Premises and equipment	288,044				230,276		
Other assets (3)	1,275,263				1,013,956		
Total assets	\$ 24,050,748	· :			\$ 19,258,028		
Liabilities and Shareholders' Equity:							
Interest-bearing liabilities:							
Interest-bearing deposits:							
NOW and interest-bearing demand	\$ 4,486,263		17,312	0.39	\$ 3,610,601	5,468	0.15
Money market	4,900,667		18,274	0.37	3,972,358	5,380	0.14
Savings	1,482,599		693	0.05	1,095,071	217	0.02
Time	1,693,307		5,152	0.30	1,529,072	3,663	0.24
Brokered time deposits	61,636		668	1.08	67,230	117	0.17
Total interest-bearing deposits	12,624,472		42,099	0.33	10,274,332	14,845	0.14
Federal funds purchased and other borrowings	13,004		507	3.90	44	_	_
Federal Home Loan Bank advances	34,027		1,424	4.18	1,195	3	0.25
Long-term debt	323,102		16,768	5.19	276,492	14,912	5.39
Total borrowed funds	370,133		18,699	5.05	277,731	14,915	5.37
Total interest-bearing liabilities	12,994,605		60,798	0.47	10,552,063	29,760	0.28
Noninterest-bearing liabilities:							
Noninterest-bearing deposits	7,967,321				6,276,094		
Other liabilities	377,221	_			322,566		
Total liabilities	21,339,147				17,150,723		

Shareholders' equity	2,711,601	2,107,3	05	
Total liabilities and shareholders' equity	\$ 24,050,748	\$ 19,258,0	28	
Net interest revenue (FTE)	<u>\$ 757,</u>	<u>163</u>	\$ 553,092	
Net interest-rate spread (FTE)		3.18%		2.96%
Net interest margin (FTE) (4)		3.38%		3.07%

- (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
- (2) Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale
- (3) Unrealized gains and losses, including those related to the transfer from AFS to HTM, have been reclassified to other assets. Pretax unrealized losses of \$277 million in 2022 and pretax unrealized gains of \$28.7 million in 2021 are included in other assets for purposes of this presentation.
- (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

About United Community Banks, Inc.

United Community Banks, Inc. (NASDAQ: UCBI) provides a full range of banking, wealth management and mortgage services for consumers and business owners. As of December 31, 2022, United had \$24.0 billion in assets and 192 offices in Florida, Georgia, North Carolina, South Carolina, and Tennessee, along with a national SBA lending franchise and a national equipment lending subsidiary. The company, known as "The Bank That SERVICE Built," has been recognized nationally for delivering award-winning service. In 2022, J.D. Power ranked United highest in customer satisfaction with consumer banking in the Southeast, marking eight out of the last nine years United has earned the coveted award. Forbes recognized United as one of the top ten World's Best Banks in 2022. Forbes also included United on its 2022 list of the 100 Best Banks in America for the ninth consecutive year. United also received ten Greenwich Excellence Awards in 2021 for excellence in Small Business Banking and Middle Market Banking, including national awards for Overall Satisfaction and Likelihood to Recommend. United was also named one of the "Best Banks to Work For" by American Banker in 2022 for the sixth consecutive year based on employee satisfaction. Additional information about United can be found at www.ucbi.com.

Non-GAAP Financial Measures

This press release, including the accompanying financial statement tables, contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as "operating net income," "pre-tax, pre-provision income," "operating net income per diluted common share," "operating earnings per share," "tangible book value per common share," "operating return on common equity," "operating return on assets," "return on assets - pre-tax, pre-provision, excluding merger-related and other charges," "return on assets - pre-tax, pre-provision," "operating efficiency ratio," and "tangible common equity to tangible assets." These non-GAAP measures are included because United believes they may provide useful supplemental information for evaluating United's underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included with the accompanying financial statement tables.

Caution About Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In general, forward-looking statements usually may be identified through use of words such as "may," "believe," "expect," "anticipate," "intend," "will," "should," "plan," "estimate," "predict," "continue" and "potential" or the negative of these terms or other comparable terminology, and include statements related to the expected financial returns of the Progress acquisition. Forward-looking statements are not historical facts and represent management's beliefs, based upon information available at the time the statements are made, with regard to the matters addressed; they are not guarantees of future performance. Actual results may prove to be materially different from the results expressed or implied by the forward-looking statements. Forward-looking statements are subject to numerous assumptions, risks and uncertainties that change over time and could cause actual results or financial condition to differ materially from those expressed in or implied by such statements.

Factors that could cause or contribute to such differences include, but are not limited to (1) the risk that the cost savings and any revenue synergies from the Progress acquisition may not be realized or take longer than anticipated to be realized, (2) disruption of customer, supplier, employee or other business partner relationships as a result of the Progress acquisition, (3) the possibility that the costs, fees, expenses and charges related to the acquisition of Progress may be greater than anticipated, (4) reputational risk and the reaction of the companies' customers, suppliers, employees or other business partners to the acquisition of Progress, (5) the risks relating to the integration of Progress' operations into the operations of United, including the risk that such integration will be materially delayed or will be more costly or difficult than expected, (6) the risks associated with United's pursuit of future acquisitions, (7) the risk of expansion into new geographic or product markets, (8) the dilution caused by United's issuance of additional shares of its common stock in the Progress acquisition, and (9) general competitive, economic, political and market conditions. Further information regarding additional factors which could affect the forward-looking statements contained in this press release can be found in the cautionary language included under the headings "Cautionary Note Regarding Forward-Looking Statements" and "Risk Factors" in United's Annual Report on Form 10-K for the year ended December 31, 2021, and other documents subsequently filed by United with the United States Securities and Exchange Commission ("SEC").

Many of these factors are beyond United's ability to control or predict. If one or more events related to these or other risks or uncertainties materialize, or if the underlying assumptions prove to be incorrect, actual results may differ materially from the forward-looking statements. Accordingly, shareholders and investors should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date of this communication, and United undertakes no obligation to update or revise any forward-looking statements, whether as a result of new

information, future events or otherwise, except as required by law. New risks and uncertainties may emerge from time to time, and it is not possible for United to predict their occurrence or how they will affect United or Progress.

United qualifies all forward-looking statements by these cautionary statements.

For more information:

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