

United Community Banks, Inc. Reports Second Quarter Results

July 20, 2021

EPS of \$0.78, Return on Assets of 1.46% and Return on Common Equity of 14.1%

GREENVILLE, S.C., July 20, 2021 (GLOBE NEWSWIRE) -- United Community Banks, Inc. (NASDAQ: UCBI) (United) today announced that net income for the second quarter was \$70.3 million and pre-tax, pre-provision income was \$78.7 million. Diluted earnings per share of \$0.78 for the quarter represented an increase of \$0.46 or 144%, from the second quarter a year ago, and represented a decrease of \$0.04 or 5% from the first quarter of 2021. On an operating basis, United's diluted earnings per share of \$0.79 was up 147% over the year ago quarter. United's GAAP return on assets (ROA) was 1.46% and its return on common equity was 14.1% for the quarter. On an operating basis, United's ROA was 1.48% and its return on tangible common equity was 17.8%. On a pre-tax, pre-provision basis, operating return on assets was 1.67% for the quarter. The quarter benefited from an allowance release of \$13.6 million, reflecting continued improvement in economic conditions and forecasts in United's markets.

Chairman and CEO Lynn Harton stated, "This has been an outstanding quarter for United. Our team once again was recognized by JD Power as having the Best Retail Customer Satisfaction in the Southeast. On July 6, we closed on the acquisition of FinTrust, accelerating our wealth management strategy. We announced expansion into two of the strongest markets in the Southeast, Charlotte and Nashville, via agreements to acquire outstanding community banks in those markets. In addition to these strategic accomplishments, our bankers continued to deliver strong performance results. Core loan growth, excluding PPP loans, was solid and we continue to be optimistic about the remainder of the year, given the momentum in our markets. Core deposit growth remains very strong. Credit results were excellent as well. I couldn't be more proud of the United team and I congratulate them for delivering these tremendous results."

Total loans decreased by \$288 million during the quarter—impacted by\$411 million of Paycheck Protection Program (PPP) loan forgiveness. Excluding the effect of PPP loans, core organic loan growth was 5% annualized. Core transaction deposits grew by \$432 million during the quarter, or 14% annualized, and United's cost of deposits decreased by 5 basis points to 0.09%. The net interest margin decreased by 3 basis points from the first quarter due mainly to a change in the earning asset mix.

Second Quarter 2021 Financial Highlights:

- Net income of \$70.3 million and pre-tax, pre-provision income of \$78.7 million
- EPS increased by 144% compared to second quarter 2020 on a GAAP basis and 147% on an operating basis; compared to first quarter 2021, EPS decreased by 5% on both a GAAP and operating basis
- Return on assets of 1.46%, or 1.48% on an operating basis
- Pre-tax, pre-provision return on assets of 1.64%, or 1.67% on an operating basis
- Return on common equity of 14.1%
- Return on tangible common equity of 17.8% on an operating basis
- A release of provision for credit losses of \$13.6 million, which reduced the allowance for loan losses to 0.98% of loans (1.02%, excluding PPP loans) from 1.09% in the first quarter
- Loan production of \$1.3 billion, resulting in core loan growth of 5%, annualized for the quarter, excluding the impact of \$411 million in PPP loans being forgiven
- · Core transaction deposits were up \$432 million, which represents a 14% annualized growth rate for the quarter
- Net interest margin of 3.19% was down 3 basis points from the first quarter, due to continued strong deposit growth and an earning asset mix change toward securities
- Record mortgage closings of \$680 million compared to \$563 million a year ago; mortgage rate locks of \$702 million compared to \$802 million a year ago
- Noninterest income was down \$8.9 million on a linked quarter basis, primarily driven by slowing mortgage rate lock activity
- Noninterest expenses increased by \$346,000 compared to the first quarter on a GAAP basis and by \$811,000 on an
 operating basis mostly due to increased professional fees and mortgage commissions
- Efficiency ratio of 54.5%, or 53.9% on an operating basis
- Net recoveries of \$456,000 or 2 basis points as a percent of average loans, down 1 basis point from the first quarter
- Nonperforming assets of 0.25% of total assets, down 5 basis points compared to March 31, 2021

- Total loan deferrals of \$18 million or 0.2% of the total loan portfolio compared to \$48 million or 0.4% in the first quarter
- Quarterly common shareholder dividend of \$0.19 per share declared during the quarter, an increase of 6% year-over-year
- Announced the acquisition of FinTrust Capital Partners, LLC, a registered investment adviser, which closed on July 6, 2021; it added \$2.1 billion in assets under management and is expected to add \$0.02 in EPS accretion in 2022
- Announced the acquisition of Aquesta Financial Holdings, Inc. with \$752 million in assets on May 27; it is expected to
 close in the fourth quarter of 2021 and add \$0.08 in EPS accretion in 2022 with cost savings fully phased in
- Announced the acquisition of Reliant Bancorp, Inc. with \$3.1 billion in assets on July 14; it is expected to close in the first quarter of 2022 and add \$0.15 in EPS accretion in 2022 and \$0.22 in 2023 with cost savings fully phased in

Conference Call

United will hold a conference call on Wednesday, July 21, 2021, at 11 a.m. ET to discuss the contents of this press release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 9585551. The conference call also will be webcast and available for replay for 30 days by selecting "Events & Presentations" within the Investor Relations section of United's website at www.ucbi.com.

UNITED COMMUNITY BANKS, INC. Selected Financial Information

Information									
	2	2021		2020		Second Quarter		Months Ended ne 30,	YTD 2021 -
(in thousands, except per share data)	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	2021 - 2020 Change	2021	2020	2020 Change
INCOME SUMMARY									
Interest revenue	\$145,809	\$141,542	\$ 156,071	\$141,773	\$123,605		\$ 287,351	\$260,152	
Interest expense	7,433	9,478	10,676	13,319	14,301		16,911	32,242	
Net interest									
revenue	138,376	132,064	145,395	128,454	109,304	27 %	270,440	227,910	19 %
(Release of) provision									
for credit losses	(13,588)	(12,281)	2,907	21,793	33,543		(25,869)	55,734	
Noninterest income	35,841	44,705	41,375	48,682	40,238	(11)	80,546	66,052	22
Total revenue	187,805	189,050	183,863	155,343	115,999	62	376,855	238,228	58
Expenses	95,540	95,194	106,490	95,981	83,980	14	190,734	165,518	15
Income before income tax									
expense	92,265	93,856	77,373	59,362	32,019	188	186,121	72,710	156
Income tax expense	22,005	20,150	17,871	11,755	6,923	218	42,155	15,730	168
Net income	70,260	73,706	59,502	47,607	25,096	180	143,966	56,980	153
Merger-related and									
other charges	1,078	1,543	2,452	3,361	397		2,621	1,205	
Income tax benefit of									
merger-related and	(246)	(335)	(552)	(519)	(87)		(581)	(269)	
other charges	(240)	(333)	(552)	(319)	(07)	-	(301)	(209)	
Net income -	\$ 71,092	\$ 74,914	\$ 61,402	\$ 50,449	\$ 25,406	400	\$ 146,006	\$ 57,916	450
operating ⁽¹⁾	\$ 71,09Z	3 74,914	\$ 61,402	φ 50,449	\$ 25,400	= 180	\$ 140,000	\$ 57,910	152
Pre-tax pre-provision									
income ⁽⁵⁾	\$ 78,677	\$ 81,575	\$ 80,280	\$ 81,155	\$ 65,562	20	\$ 160,252	\$128,444	25
PERFORMANCE MEASURES									
Per common share:									
Diluted net income - GAAP	\$ 0.78	\$ 0.82	\$ 0.66	\$ 0.52	\$ 0.32	144	\$ 1.60	\$ 0.71	125
Diluted net income									
- operating ⁽¹⁾	0.79	0.83	0.68	0.55	0.32	147	1.62	0.73	122
Cash dividends									
declared	0.19	0.19	0.18	0.18	0.18	6	0.38	0.36	6
Book value	22.81	22.15	21.90	21.45	21.22	7	22.81	21.22	7

Tangible book									
value ⁽³⁾	18.49	17.83	17.56	17.09	16.95	9	18.49	16.95	9
Key performance	10.43	17.03	17.50	17.05	10.55	3	10.43	10.55	3
ratios:									
Return on									
common equity -									
GAAP ⁽²⁾⁽⁴⁾	14.08 %	15.37 %	12.36 %	10.06 %	6.17 %		14.71 %	7.01 %	
Return on common equity -									
operating (1)(2)(4)	14.25	15.63	12.77	10.69	6.25		14.92	7.13	
Return on tangible									
common equity -									
operating (1)(2)									
(3)(4)	17.81	19.68	16.23	13.52	8.09		18.72	9.20	
Return on assets -									
GAAP ⁽⁴⁾	1.46	1.62	1.30	1.07	0.71		1.54	0.85	
Return on assets - operating (1)(4)	4.40	1.65	4.24	1 1 1	0.72		1 50	0.86	
Return on assets -	1.48	1.65	1.34	1.14	0.72		1.56	0.86	
pre-tax									
pre-provision (4)(5)	1.64	1.80	1.77	1.86	1.86		1.72	1.91	
Return on assets -									
pre-tax									
pre-provision, excluding									
merger- related									
and other charges									
(1)(4)(5)	1.67	1.83	1.82	1.93	1.87		1.75	1.92	
Net interest									
margin (fully taxable									
equivalent) (4)	3.19	3.22	3.55	3.27	3.42		3.20	3.73	
Efficiency ratio -									
GAAP	54.53	53.55	56.73	54.14	55.86		54.04	56.00	
Efficiency ratio -									
operating (1)	53.92	52.68	55.42	52.24	55.59		53.30	55.59	
Equity to total assets	11.04	10.95	11.29	11.47	11.81		11.04	11.81	
Tangible common	11.04	10.95	11.29	11.47	11.01		11.04	11.01	
equity to tangible									
assets (3)	8.71	8.57	8.81	8.89	9.12		8.71	9.12	
ASSET QUALITY									
Nonperforming	\$ 46,123	\$ 55,900	\$ 61,599	\$ 49,084	\$ 48,021	(4)	\$ 46,123	\$ 48,021	(4)
loans Foreclosed	Ф 40,123	Ф 55,900	Ф 01,399	Ф 49,004	\$ 40,021	(4)	φ 40,123	φ 40,021	(4)
properties	224	596	647	953	477		224	477	
Total									
nonperforming									
assets ("NPAs")	46,347	56,496	62,246	50,037	48,498	(4)	46,347	48,498	(4)
Allowance for credit losses - loans	111,616	126,866	137,010	134,256	103,669	8	111,616	103,669	8
Net charge-offs	(456)	(305)	1,515	2,538	6,149	•	(761)	14,263	(105)
Allowance for credit	, ,	, ,	•	•	•		` ,	•	. ,
losses - loans to				,				,	
loans	0.98 %	1.09 %	1.20 %	1.14 %	1.02 %		0.98 %	1.02 %	
Net charge-offs to average loans ⁽⁴⁾	(0.02)	(0.01)	0.05	0.09	0.25		(0.01)	0.31	
NPAs to loans and	(0.02)	(0.01)	0.03	0.09	0.25		(0.01)	0.51	
foreclosed									
properties	0.41	0.48	0.55	0.42	0.48		0.41	0.48	
NPAs to total	0.05	0.00	0.05	0.00	0.00		0.05	0.00	
assets	0.25	0.30	0.35	0.29	0.32		0.25	0.32	

AVERAGE										
BALANCES (\$ in										
millions)										
Loans	\$ 11,617	\$ 11,433	\$ 11,595	\$ 11,644	\$ 9,773	1	9 \$	11,525	\$ 9,301	24
Investment										
securities	4,631	3,991	3,326	2,750	2,408	9	2	4,313	2,464	75
Earning assets	17,540	16,782	16,394	15,715	12,958	3	5	17,163	12,378	39
Total assets	18,792	18,023	17,698	17,013	14,173	3	3	18,410	13,558	36
Deposits	16,132	15,366	15,057	14,460	12,071	3	4	15,751	11,493	37
Shareholders'										
equity	2,060	2,025	1,994	1,948	1,686	2	2	2,042	1,670	22
Common shares -										
basic (thousands)	87,289	87,322	87,258	87,129	78,920	1	1	87,306	79,130	10
Common shares -										
diluted (thousands)	87,421	87,466	87,333	87,205	78,924	1	1	87,443	79,186	10
AT PERIOD END (\$ in										
millions)										
Loans	\$ 11,391	\$ 11,679	\$ 11,371	\$ 11,799	\$ 10,133	1	2 \$	11,391	\$ 10,133	12
Investment										
securities	4,928	4,332	3,645	3,089	2,432	10	3	4,928	2,432	103
Total assets	18,896	18,557	17,794	17,153	15,005	2	6	18,896	15,005	26
Deposits	16,328	15,993	15,232	14,603	12,702	2	9	16,328	12,702	29
Shareholders'										
equity	2,086	2,031	2,008	1,967	1,772	1	8	2,086	1,772	18
Common shares										

⁽¹⁾ Excludes merger-related and other charges. (2) Net income less preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (3) Excludes effect of acquisition related intangibles and associated amortization. (4) Annualized. (5) Excludes income tax expense and provision for credit losses.

86,611

86,675

78,335

11

86,665

78,335

11

UNITED COMMUNITY BANKS, INC. Non-GAAP Performance Measures Reconciliation Selected Financial Information

86,665

86,777

outstanding

(thousands)

mormation	_														
		2	2021		2020							For the Six Months Ended June 30,			
(in thousands, except per share data)	Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter		2021			2020	
Expense reconciliation															
Expenses (GAAP)	\$	95,540	\$	95,194	\$	106,490	\$	95,981	\$	83,980	\$	190,734	\$	165,518	
Merger-related and other		(1,078)		(1,543)		(2,452)		(3,361)		(397)		(2,621)		(1,205)	
charges	Φ		\$	· · · /	\$, , ,	<u> </u>		<u> </u>	· /	<u> </u>		_ _		
Expenses - operating	Ф	94,462	<u>Φ</u>	93,651	= -	104,038	\$	92,620	<u>\$</u>	83,583	\$	188,113	\$	164,313	
Net income reconciliation															
Net income (GAAP)	\$	70,260	\$	73,706	\$	59,502	\$	47,607	\$	25,096	\$	143,966	\$	56,980	
Merger-related and other															
charges		1,078		1,543		2,452		3,361		397		2,621		1,205	
Income tax benefit of merger- related and other charges		(246)		(335)		(552)		(519)		(87)		(581)		(269)	
· ·	\$	71,092	\$	74,914	- <u>-</u>	61,402	\$	50,449	\$	25,406	- -	146,006	- -	57,916	
Net income - operating	Φ	71,092	Ψ	74,914	Ψ	01,402	Ψ	30,449	Ψ	23,400	= Ψ	140,000	Ψ	37,910	
Net income to pre-tax pre-provision income reconciliation															
Net income (GAAP)	\$	70,260	\$	73,706	\$	59,502	\$	47,607	\$	25,096	\$	143,966	\$	56,980	
Income tax expense		22,005		20,150		17,871		11,755		6,923		42,155		15,730	
(Release of) provision for credit losses		(13,588)		(12,281)		2,907		21,793		33,543		(25,869)		55,734	

Pre-tax pre-provision income	\$ 78,677	\$	81,575	\$	80,280	\$	81,155	\$	65,562	\$	160,252	\$	128,444
Diluted income per common													
share reconciliation													
Diluted income per common share (GAAP)	\$ 0.78	\$	0.82	\$	0.66	\$	0.52	\$	0.32	\$	1.60	\$	0.71
Merger-related and other charges, net of tax	0.01		0.01		0.02		0.03				0.02		0.02
Diluted income per common share - operating	\$ 0.79	\$	0.83	\$	0.68	\$	0.55	\$	0.32	\$	1.62	\$	0.73
common share - operating	* ***********************************	Ě	0.00	Ě	0.00	Ě		<u>*</u>	0.02	=		<u> </u>	
Book value per common share reconciliation													
Book value per common share													
(GAAP)	\$ 22.81	\$	22.15	\$	21.90	\$	21.45	\$	21.22	\$	22.81	\$	21.22
Effect of goodwill and other intangibles	(4.32)		(4.32)		(4.34)		(4.36)		(4.27)		(4.32)		(4.27)
Tangible book value per	**	_	47.00		47.50	•	47.00	_	40.05	_	10.10	•	10.05
common share	\$ 18.49	\$	17.83	\$	17.56	\$	17.09	\$	16.95	\$	18.49	\$	16.95
Return on tangible common													
equity reconciliation													
Return on common equity	14.08 %		15.37 %		12.36 %		10.06 %		6.47 0/		14.71 %		7.01 %
(GAAP) Merger-related and other	14.06 %		15.31 %		12.30 %		10.06 %		6.17 %		14.71 %		7.01 %
charges, net of tax	0.17		0.26		0.41		0.63		0.08		0.21		0.12
Return on common equity - operating	14.25		15.63		12.77		10.69		6.25		14.92		7.13
Effect of goodwill and other	14.25		13.03		12.77		10.09		0.23		14.32		7.13
intangibles Return on tangible common	3.56	_	4.05	_	3.46		2.83		1.84		3.80		2.07
equity - operating	17.81 %		19.68 %		16.23 %		13.52 %		8.09 %		18.72 %	_	9.20 %
Return on assets reconciliation													
Return on assets (GAAP)	1.46 %		1.62 %		1.30 %		1.07 %		0.71 %		1.54 %		0.85 %
Merger-related and other													
charges, net of tax	0.02	_	0.03		0.04	_	0.07		0.01		0.02		0.01
Return on assets - operating	1.48 %		1.65 %	<u></u>	1.34 %		1.14 %		0.72 %		1.56 %		0.86 %
Return on assets to return													
on assets- pre-tax pre-provision reconciliation													
Return on assets (GAAP)	1.46 %		1.62 %		1.30 %		1.07 %		0.71 %		1.54 %		0.85 %
Income tax expense	0.47		0.46		0.40		0.28		0.20		0.46		0.23
(Release of) provision for credit losses	(0.29)		(0.28)		0.07		0.51		0.95		(0.28)		0.83
Return on assets - pre-tax,											, ,	-	
pre-provision	1.64		1.80		1.77		1.86		1.86		1.72		1.91
Merger-related and other charges	0.03		0.03		0.05		0.07		0.01		0.03		0.01
Return on assets - pre-tax													
pre-provision, excluding merger-related and other													
charges	1.67 %	_	1.83 %	_	1.82 %		1.93 %	_	1.87 %	_	1.75 %	_	1.92 %
 .													
Efficiency ratio reconciliation													
Efficiency ratio (GAAP)	54.53 %		53.55 %		56.73 %		54.14 %		55.86 %		54.04 %		56.00 %
Merger-related and other	(0.04)		(0.07)		(4.04)		(4.00)		(0.07)		(0.74)		(0.44)
charges	(0.61) 53.92 %	_	(0.87) 52.68 %	_	(1.31) 55.42 %	_	(1.90) 52.24 %		(0.27) 55.59 %		(0.74) 53.30 %	_	(0.41) 55.59 %
Efficiency ratio - operating	00.32 /0	=	02.00 /0	_	00.72 /0	=	JZ.Z 1 /0	=	00.00 /0	_	00.00 /0		00.00 /0

Tangible common equity to tangible assets reconciliation							
Equity to total assets (GAAP)	11.04 %	10.95 %	11.29 %	11.47 %	11.81 %	11.04 %	11.81 %
Effect of goodwill and other							
intangibles	(1.82)	(1.86)	(1.94)	(2.02)	(2.05)	(1.82)	(2.05)
Effect of preferred equity	(0.51)	(0.52)	(0.54)	(0.56)	(0.64)	(0.51)	(0.64)
Tangible common equity to tangible assets	8.71 %	8.57 %	8.81 %	8.89 %	9.12 %	8.71 %	9.12 %
Allowance for credit losses - loans to loans reconciliation Allowance for credit losses - loans to loans (CAAR)	0.98 %	1.09 %	1.20 %	1.14 %	1.02 %	0.98 %	1.02 %
loans to loans (GAAP)							
Effect of PPP loans	0.04	0.09	0.08	0.14	0.13	0.04	0.13
Allowance for credit losses - loans to loans, excluding PPP loans	1.02 %	1.18 %	1.28 %	1.28 %	1.15 %	1.02 %	1.15 %

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End

•	2	021			2020			Linked	Y	ear over
	Second		First	Fourth	Third	Second		Quarter		Year
(in millions)	 Quarter		Quarter	 Quarter	 Quarter	 Quarter	_	Change	_	Change
LOANS BY CATEGORY										
Owner occupied commercial RE	\$ 2,149	\$	2,107	\$ 2,090	\$ 2,009	\$ 1,759	\$	42	\$	390
Income producing commercial RE	2,550		2,599	2,541	2,493	2,178		(49)		372
Commercial & industrial	1,762		1,760	1,853	1,788	1,219		2		543
Paycheck protection program	472		883	646	1,317	1,095		(411)		(623)
Commercial construction	927		960	967	987	946		(33)		(19)
Equipment financing	 969		913	 864	 823	 779		56		190
Total commercial	8,829		9,222	8,961	9,417	7,976		(393)		853
Residential mortgage	1,473		1,362	1,285	1,270	1,152		111		321
Home equity lines of credit	661		679	697	707	654		(18)		7
Residential construction	289		272	281	257	230		17		59
Consumer	 139		144	 147	 148	 121		(5)		18
Total loans	\$ 11,391	\$	11,679	\$ 11,371	\$ 11,799	\$ 10,133	\$	(288)	\$	1,258
LOANS BY MARKET (1)										
North Georgia	\$ 962	\$	982	\$ 955	\$ 945	\$ 951	\$	(20)	\$	11
Atlanta	1,938		1,953	1,889	1,853	1,852		(15)		86
North Carolina	1,374		1,326	1,281	1,246	1,171		48		203
Coastal Georgia	605		597	617	614	618		8		(13)
Gainesville	224		222	224	229	233		2		(9)
East Tennessee	394		398	415	420	433		(4)		(39)
South Carolina	2,107		1,997	1,947	1,870	1,778		110		329
Florida	1,141		1,160	1,435	1,453	_		(19)		1,141
Commercial Banking Solutions	2,646		3,044	 2,608	 3,169	3,097		(398)	_	(451)
Total loans	\$ 11,391	\$	11,679	\$ 11,371	\$ 11,799	\$ 10,133	\$	(288)	\$	1,258

⁽¹⁾ Certain loans previously included in the Florida geographic market were reclassified to Commercial Banking Solutions following Seaside's core systems conversion in the first quarter of 2021.

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality

	20	21	2020
	Second	First	Fourth
(in thousands)	Quarter	Quarter	Quarter

NONACCRUAL LOANS			
Owner occupied RE	\$ 6,128	\$ 7,908	\$ 8,582
Income producing RE	13,100	13,740	15,149
Commercial & industrial	8,563	13,864	16,634
Commercial construction	1,229	1,984	1,745
Equipment financing	 1,771	 2,171	3,405
Total commercial	30,791	39,667	45,515
Residential mortgage	13,485	14,050	12,858
Home equity lines of credit	1,433	1,707	2,487
Residential construction	307	322	514

107

46,123

		20	21			20	20
	 Second	Quarter		First Q	uarter	Fourth	Quarter
(in thousands)	Charge- Offs	Net Charge- Offs to Average Loans ⁽¹⁾	Net Cha	-	Net Charge- Offs to Average Loans ⁽¹⁾	Charge- Offs	Net Charge- Offs to Average Loans ⁽¹⁾
NET CHARGE-OFFS BY CATEGORY							
Owner occupied RE	\$ (155)	(0.03) %	\$	(240)	(0.05) %	\$ (277)	(0.05) %
Income producing RE	(161)	(0.02)		991	0.16	(1,718)	(0.27)
Commercial & industrial	60	0.01	(2	2,753)	(0.44)	2,294	0.33
Commercial construction	(293)	(0.12)		22	0.01	(129)	(0.05)
Equipment financing	 301	0.13	1	1,511	0.70	1,595	0.75
Total commercial	(248)	(0.01)		(469)	(0.02)	1,765	0.08
Residential mortgage	(194)	(0.05)		92	0.03	(25)	(0.01)
Home equity lines of credit	(112)	(0.07)		(73)	(0.04)	(151)	(0.09)
Residential construction	(33)	(0.05)		(60)	(0.09)	(47)	(0.07)
Consumer	 131	0.37		205	0.58	 (27)	(0.07)
Total	\$ (456)	(0.02)	\$	(305)	(0.01)	\$ 1,515	0.05

154

55,900

225

61,599

Consumer

Total

UNITED COMMUNITY BANKS, INC. Consolidated Balance Sheets (Unaudited)

June 30, December 31, (in thousands, except share and per share data) 2021 2020 **ASSETS** Cash and due from banks \$ 121,589 148,896 1,297,808 1,459,723 Interest-bearing deposits in banks 1,608,619 Cash and cash equivalents 1,419,397 Debt securities available-for-sale 4,075,781 3,224,721 Debt securities held-to-maturity (fair value \$861,488 and \$437,193) 420,361 852,404 105,433 Loans held for sale at fair value 98,194 Loans and leases held for investment 11,390,746 11,370,815 (111,616) (137,010) Less allowance for credit losses - loans and leases Loans and leases, net 11,279,130 11,233,805 Premises and equipment, net 224,980 218,489 Bank owned life insurance 203,449 201,969 Accrued interest receivable 43,521 47,672 Net deferred tax asset 32,918 38,411 Derivative financial instruments 58,489 86,666 Goodwill and other intangible assets, net 379,909 381,823 227,551 226,405 Other assets 18,895,723 17,794,374 \$ **Total assets**

⁽¹⁾ Annualized.

LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Deposits:		
Noninterest-bearing demand	\$ 6,260,756	\$ 5,390,291
NOW and interest-bearing demand	3,518,686	3,346,490
Money market	3,766,645	3,550,335
Savings	1,097,663	950,854
Time	1,500,049	1,704,290
Brokered	 183,968	 290,098
Total deposits	16,327,767	15,232,358
Long-term debt	261,919	326,956
Derivative financial instruments	27,089	29,003
Accrued expenses and other liabilities	 192,662	 198,527
Total liabilities	 16,809,437	 15,786,844
Shareholders' equity:		
Preferred stock; \$1 par value; 10,000,000 shares authorized;		
Series I, \$25,000 per share liquidation preference; 4,000 shares issued and outstanding	96,422	96,422
Common stock, \$1 par value; 200,000,000 shares authorized;		
86,664,894 and 86,675,279 shares issued and outstanding	86,665	86,675
Common stock issuable; 571,580 and 600,834 shares	10,650	10,855
Capital surplus	1,636,875	1,638,999
Retained earnings	244,006	136,869
Accumulated other comprehensive income	 11,668	 37,710
Total shareholders' equity	 2,086,286	 2,007,530
Total liabilities and shareholders' equity	\$ 18,895,723	\$ 17,794,374

UNITED COMMUNITY BANKS, INC.

Consolidated Statements of Income (Unaudited)

	Three Mor	nths e 30			Six Mont Jun	hs E e 30	
(in thousands, except per share data)	 2021		2020		2021		2020
Interest revenue:							
Loans, including fees	\$ 128,058	\$	107,862	\$	253,784	\$	225,925
Investment securities, including tax exempt of \$2,255 and \$1,570 and \$4,405							
and \$3,093, respectively	17,542		15,615		32,990		33,009
Deposits in banks and short-term investments	 209		128		577		1,218
Total interest revenue	 145,809		123,605		287,351		260,152
Interest expense:							
Deposits:							
NOW and interest-bearing demand	1,382		1,628		2,868		4,606
Money market	1,355		3,421		3,159		7,952
Savings	53		39		102		74
Time	830		6,183		2,710		13,714
Deposits	 3,620		11,271		8,839		26,346
Short-term borrowings	_		_		_		1
Federal Home Loan Bank advances	_		_		2		1
Long-term debt	3,813		3,030		8,070		5,894
Total interest expense	7,433		14,301		16,911		32,242
Net interest revenue	 138,376		109,304		270,440		227,910
(Release of) provision for credit losses	(13,588)		33,543		(25,869)		55,734
Net interest revenue after provision for credit losses	151,964	_	75,761	_	296,309	_	172,176
Noninterest income:							
Service charges and fees	8,335		6,995		15,905		15,633
Mortgage loan gains and other related fees	11,136		23,659		33,708		31,969
Wealth management fees	3,822		1,324		7,327		2,964

Gains from sales of other loans, net	4,123	1,040		5,153	2,714
Securities gains, net	41	_		41	_
Other	8,384	 7,220		18,412	 12,772
Total noninterest income	35,841	 40,238		80,546	 66,052
Total revenue	187,805	 115,999		376,855	 238,228
Noninterest expenses:					
Salaries and employee benefits	59,414	51,811		119,999	103,169
Communications and equipment	7,408	6,556		14,611	12,502
Occupancy	7,078	5,945		14,034	11,659
Advertising and public relations	1,493	2,260		2,692	3,534
Postage, printing and supplies	1,618	1,613		3,440	3,283
Professional fees	4,928	4,823		9,162	8,920
Lending and loan servicing expense	3,181	3,189		6,058	5,482
Outside services - electronic banking	2,285	1,796		4,503	3,628
FDIC assessments and other regulatory charges	1,901	1,558		3,797	3,042
Amortization of intangibles	929	987		1,914	2,027
Merger-related and other charges	1,078	397		2,621	1,205
Other	4,227	 3,045		7,903	 7,067
Total noninterest expenses	95,540	 83,980		190,734	 165,518
Net income before income taxes	92,265	32,019		186,121	72,710
Income tax expense	22,005	 6,923		42,155	 15,730
Net income	70,260	 25,096		143,966	 56,980
Preferred stock dividends	1,719	 _		3,438	 _
Undistributed earnings allocated to participating securities	432	183		894	426
Net income available to common shareholders	\$ 68,109	\$ 24,913	\$	139,634	\$ 56,554
Net income per common share:					
Basic	\$ 0.78	\$ 0.32	\$	1.60	\$ 0.71
Diluted	0.78	0.32	·	1.60	0.71
Weighted average common shares outstanding:					
Basic	87,289	78,920		87,306	79,130
Diluted	87,421	78,924		87,443	79,186

Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended June 30,

				2021			2020				
(dollars in thousands, fully taxable equivalent (FTE))		Average Balance		Interest	Average Rate		Average Balance	Interest		Average Rate	
Assets:											
Interest-earning assets:											
Loans, net of unearned income (FTE) (1)(2)	\$	11,616,802	\$	127,458	4.40	% \$	9,772,703	\$	107,398	4.42 %	
Taxable securities (3)		4,242,297		15,287	1.44		2,229,371		14,045	2.52	
Tax-exempt securities (FTE) (1)(3)		388,609		3,030	3.12		178,903		2,110	4.72	
Federal funds sold and other interest-earning assets		1,292,026		1,055	0.33	_	776,776		857	0.44	
Total interest-earning assets (FTE)	_	17,539,734	_	146,830	3.36	_	12,957,753	_	124,410	3.86	
Noninterest-earning assets:											
Allowance for credit losses		(128,073)					(89,992)				
Cash and due from banks		152,443					138,842				
Premises and equipment		225,017					217,096				
Other assets (3)		1,002,634				_	949,201	_			
Total assets	\$	18,791,755				\$	14,172,900	=			

Liabilities and Shareholders' Equity:

Interest-bearing liabilities:

\$ 3,428,009		1,382	0.16	\$	2,444,895		1,628	0.27
3,814,960		1,355	0.14		2,541,805		3,421	0.54
1,080,267		53	0.02		788,247		39	0.02
1,548,487		899	0.23		1,805,671		6,058	1.35
 64,332		(69)	(0.43)		130,556		125	0.39
 9,936,055		3,620	0.15		7,711,174		11,271	0.59
111		_	_		1		_	_
		_	_		_		_	_
 285,389		3,813	5.36		228,096		3,030	5.34
 285,500		3,813	5.36		228,097		3,030	5.34
 10,221,555	· ·	7,433	0.29		7,939,271		14,301	0.72
6,196,045					4,360,095			
314,130					187,375			
 16,731,730					12,486,741	_		
2,060,025					1,686,159			
\$ 18,791,755				\$	14,172,900	=		
	\$	139,397				\$	110,109	
			3.07 %					3.14 %
			3.19 %				:	3.42 %
<u> </u>	3,814,960 1,080,267 1,548,487 64,332 9,936,055 111 285,389 285,500 10,221,555 6,196,045 314,130 16,731,730 2,060,025	3,814,960 1,080,267 1,548,487 64,332 9,936,055 111 285,389 285,500 10,221,555 6,196,045 314,130 16,731,730 2,060,025 \$ 18,791,755	3,814,960 1,355 1,080,267 53 1,548,487 899 64,332 (69) 9,936,055 3,620 111 — 285,389 3,813 285,500 3,813 10,221,555 7,433 6,196,045 314,130 16,731,730 2,060,025 \$ 18,791,755	3,814,960 1,355 0.14 1,080,267 53 0.02 1,548,487 899 0.23 64,332 (69) (0.43) 9,936,055 3,620 0.15 111 — — 285,389 3,813 5.36 285,500 3,813 5.36 10,221,555 7,433 0.29 6,196,045 314,130 16,731,730 2,060,025 \$ 18,791,755 \$ 139,397 \$ 139,397 3.07 %	3,814,960 1,355 0.14 1,080,267 53 0.02 1,548,487 899 0.23 64,332 (69) (0.43) 9,936,055 3,620 0.15 111 — — 285,389 3,813 5.36 285,500 3,813 5.36 10,221,555 7,433 0.29 6,196,045 314,130 16,731,730 2,060,025 \$ 18,791,755 \$ \$ \$ 139,397 \$ 3.07 %	3,814,960 1,355 0.14 2,541,805 1,080,267 53 0.02 788,247 1,548,487 899 0.23 1,805,671 64,332 (69) (0.43) 130,556 9,936,055 3,620 0.15 7,711,174 111 — — 1	3,814,960 1,355 0.14 2,541,805 1,080,267 53 0.02 788,247 1,548,487 899 0.23 1,805,671 64,332 (69) (0.43) 130,556 9,936,055 3,620 0.15 7,711,174 111 — — 1 285,389 3,813 5.36 228,096 285,500 3,813 5.36 228,097 10,221,555 7,433 0.29 7,939,271 6,196,045 4,360,095 314,130 187,375 16,731,730 12,486,741 1,686,159 \$ 18,791,755 \$ 14,172,900	3,814,960 1,355 0.14 2,541,805 3,421 1,080,267 53 0.02 788,247 39 1,548,487 899 0.23 1,805,671 6,058 64,332 (69) (0.43) 130,556 125 9,936,055 3,620 0.15 7,711,174 11,271 111 — — 1 — 285,389 3,813 5.36 228,096 3,030 285,500 3,813 5.36 228,097 3,030 10,221,555 7,433 0.29 7,939,271 14,301 6,196,045 4,360,095 12,486,741 1,686,159 \$ 18,791,755 \$ 14,172,900 \$ 14,172,900

⁽¹⁾ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

				2021			2020				
(dollars in thousands, fully taxable equivalent (FTE))		Average Balance		Interest	Average Rate		Average Balance		Interest	Average Rate	
Assets:											
Interest-earning assets:											
Loans, net of unearned income (FTE) (1)(2)	\$	11,525,363	\$	252,580	4.42 %	\$	9,300,792	\$	225,194	4.87 %	
Taxable securities (3)		3,932,545		28,585	1.45		2,293,502		29,916	2.61	
Tax-exempt securities (FTE) (1)(3) Federal funds sold and other interest-earning		380,370		5,918	3.11		170,578		4,155	4.87	
assets		1,324,776		2,277	0.34		612,776		2,489	0.81	
Total interest-earning assets (FTE)	_	17,163,054		289,360	3.40	_	12,377,648	_	261,754	4.25	
Non-interest-earning assets:											
Allowance for loan losses		(135,845)					(79,885)				
Cash and due from banks		146,401					133,548				
Premises and equipment		223,224					218,170				
Other assets (3)		1,012,896					908,828	_			
Total assets	\$	18,409,730				\$	13,558,309	=			
Liabilities and Shareholders' Equity:											
Interest-bearing liabilities:											
Interest-bearing deposits:											
NOW and interest-bearing demand	\$	3,379,794		2,868	0.17	\$	2,428,815		4,606	0.38	
Money market		3,774,201		3,159	0.17		2,441,264		7,952	0.66	
Savings		1,035,176		102	0.02		750,179		74	0.02	

⁽²⁾ Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale.

⁽³⁾ Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$28.6 million and \$66.3 million in 2021 and 2020, respectively, are included in other assets for purposes of this presentation.

⁽⁴⁾ Net interest margin is taxable equivalent net interest revenue divided by average interest-earning assets.

Time	1,595,196	2,487	0.31	1,823,612	13,308	1.47
Brokered time deposits	69,765	223	0.64	105,689	406	0.77
Total interest-bearing deposits	9,854,132	8,839	0.18	7,549,559	26,346	0.70
Federal funds purchased and other borrowings	62	_	_	199	1	1.01
Federal Home Loan Bank advances	1,657	2	0.24	83	1	2.42
Long-term debt	301,193	8,070	5.40	220,429	5,894	5.38
Total borrowed funds	302,912	8,072	5.37	220,711	5,896	5.37
Total interest-bearing liabilities	10,157,044	16,911	0.34	7,770,270	32,242	0.83
Noninterest-bearing liabilities:						
Noninterest-bearing deposits	5,896,882			3,943,740		
Other liabilities	313,374	_		174,781	_	
Total liabilities	16,367,300			11,888,791		
Shareholders' equity	2,042,430	=		1,669,518	=	
Total liabilities and shareholders' equity	\$ 18,409,730	:		\$ 13,558,309		
Net interest revenue (FTE)		\$ 272,449			\$ 229,512	
Net interest-rate spread (FTE)		· ·	3.06 %		·	3.42 %
Net interest margin (FTE) (4)			3.20 %			3.73 %

- (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
- (2) Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale.
- (3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$43.4 million and \$59.6 million in 2021 and 2020, respectively, are included in other assets for purposes of this presentation.
- (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

About United Community Banks, Inc.

United Community Banks, Inc. (NASDAQGS: UCBI) provides a full range of banking, wealth management and mortgage services for relationship-oriented consumers and business owners. The company, known as "The Bank That SERVICE Built," has been recognized nationally for delivering award-winning service. United has \$18.9 billion in assets and 162 offices in Florida, Georgia, North Carolina, South Carolina and Tennessee along with a national SBA lending franchise and a national equipment lending subsidiary. In 2021, J.D. Power ranked United highest in customer satisfaction with retail banking in the Southeast, marking seven out of the last eight years United earned the coveted award. United was also named one of the "Best Banks to Work For" by American Banker in 2020 for the fourth year in a row based on employee satisfaction. Forbes included United in its inaugural list of the World's Best Banks in 2019 and again in 2020. Forbes also recognized United on its 2021 list of the 100 Best Banks in America for the eighth consecutive year. United also received five Greenwich Excellence Awards in 2020 for excellence in Small Business Banking, including a national award for Overall Satisfaction. Additional information about United can be found at www.ucbi.com.

Non-GAAP Financial Measures

This press release, including the accompanying financial statement tables, contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as "operating net income," "pre-tax, pre-provision income," "operating net income per diluted common share," "operating earnings per share," "tangible book value per common share," "operating return on common equity," "operating return on assets," "return on assets - pre-tax, pre-provision, excluding merger-related and other charges," "return on assets - pre-tax, pre-provision," "operating efficiency ratio," and "tangible common equity to tangible assets." These non-GAAP measures are included because United believes they may provide useful supplemental information for evaluating United's underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included with the accompanying financial statement tables.

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